



Put Your Brand in Front of Active REALTORS® — All Year Long

Reach decision-making REALTORS® through high-value education, events, and orientations.



Targeted Audience

Engage active REALTORS® attending CE, orientation, and networking events.



Built-In Visibility

Speaking time, screen ads, tables, logos, and attendee rosters.



Flexible Investment

Choose individual dates or plan a multi-event presence.







Relationship-Focused

Education-first environments = warmer leads.

Contacts

- Classes: Annalisa Moreno annalisa@scottsdalerealtors.org or Deb Sabella deb@scottsdalerealtors.org
- Events: Koryn Duran koryn@scottsdalerealtors.org
- Home Tours: Cindy Brown cindyb@scottsdalerealtors.org

Looking for a virtual class? Classes that are offered virtually appear with this symbol: This is a virtual class.

New Member Orientation				
Q3	07/15/26	08/05/26	09/02/26	Reserve Your Spot/Get Info  This is a virtual class.
Q4	10/07/26	11/04/26	12/09/26	
JULY 2026				
FREE CE	ADVANCED BROKER MANAGEMENT CLINIC #3 JULY 1 1 - 4 PM			Reserve Your Spot/Get Info  This is a virtual class.
	3 WORDS... DISCLOSE, DISCLOSE, DISCLOSE JULY 7 1 - 4 PM			

FREE CE

STAY OUT OF TROUBLE: CONTRACT SCENARIOS

JULY 9 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

CLASS

GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

JULY 15 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

FREE CE

LISTING PROPERTY IN TODAY'S MARKET

JULY 16 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

DIVORCE & REAL ESTATE

JULY 22 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

WATER, FIRE AND FRAUD...OH MY!

JULY 23 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

FREE CE

RPR: WORK SMARTER ON THE GO! RPR MOBILE™ MADE EASY

JULY 29 | 10 - 11 AM



[Reserve Your Spot/Get Info](#)



This is a virtual class.

FREE CE

7 DEADLY SINS OF PRICING PROPERTY

JULY 30 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

BALANCE THE BOOKS, PROTECT THE PEOPLE

JULY 30 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)



This is a virtual class.

AUGUST 2026

CLASS

ABR® CORE ACCREDITED BUYER REP

AUGUST 5-6 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

FREE CE

ARIZONA WATER, DEED FRAUD, FIREWISE CONCERNS

AUGUST 12 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

FAIR HOUSING: THE LONG, LONG ROAD

AUGUST 18 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)



This is a virtual class.

FREE CE

HOME TO HOUSE HORRORS

AUGUST 19 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

ENVIRONMENTAL DUE DILIGENCE AND DISCLOSURE AFFECTING BUYERS & SELLERS

AUGUST 20 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

UNDERSTANDING NON-QM LENDING

AUGUST 26 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

AGENCY BASICS: ELEVATING CLIENT CARE

AUGUST 26 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

FREE CE

INTRODUCTION TO FOREIGN DIRECT INVESTMENT IN ARIZONA

AUGUST 27 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

SEPTEMBER 2026

CLASS

GRI: RISK MANAGEMENT

SEPTEMBER 1-2 | 8:30 AM - 4:30 PM



[Reserve Your Spot/Get Info](#)

CLASS

GRI: THE ANATOMY OF THE CODE OF ETHICS

SEPTEMBER 10 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

FREE CE

FIRE, WATER AND DEED FRAUD

SEPTEMBER 15 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

FREE CE

UNDERSTANDING INVESTOR FINANCING AND GUIDELINES

SEPTEMBER 16 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

PROTECT YOUR BUYER

SEPTEMBER 22 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)



This is a virtual class.

FREE CE

FAIR AND JUST - FAIR

SEPTEMBER 23 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

LAW & ORDER: CODE OF ETHICS AND THE NEW WORLD

SEPTEMBER 24 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

CLASS

RESORT & SECOND PROPERTY SPECIALIST

SEPTEMBER 30 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

UPCOMING EVENTS



[Reserve Your Spot/Get Info](#)

[Reserve Your Spot/Get Info](#)



DATE: September 16

\$1,000 | Spiced Cider

- Opportunity to introduce yourself and your company during the raffle drawing
- Table to display marketing materials during event
- Marketing signage at both bars
- Company name and logo prominently displayed on all digital or printed marketing, and promotional materials
- Company name and logo prominently displayed on rolling slides during event
- Roster of attendees

\$500 | Autumn Harvest

- Table to display marketing materials during event
- Company name and logo prominently displayed on all digital or printed marketing, and promotional materials
- Company name and logo prominently displayed on rolling slides during event
- Roster of attendees

\$250 | Pumpkin Patch

- Cocktail round to display marketing materials during event
- Company name and logo prominently displayed on all digital or printed marketing, and promotional materials
- Company name and logo prominently displayed on rolling slides during event

UPCOMING EVENTS

- Architecture Tour | October 20
- Installation | December 3