



# Put Your Brand in Front of Active REALTORS® — All Year Long

Reach decision-making REALTORS® through high-value education, events, and orientations.



### Targeted Audience

Engage active REALTORS® attending CE, orientation, and networking events.



### Built-In Visibility

Speaking time, screen ads, tables, logos, and attendee rosters.



### Flexible Investment

Choose individual dates or plan a multi-event presence.



### Relationship-Focused

Education-first environments = warmer leads.

### Contacts

- Classes: Annalisa Moreno [annalisa@scottsdalerealtors.org](mailto:annalisa@scottsdalerealtors.org) or Deb Sabella [deb@scottsdalerealtors.org](mailto:deb@scottsdalerealtors.org)
- Events: Koryn Duran [koryn@scottsdalerealtors.org](mailto:koryn@scottsdalerealtors.org)
- Home Tours: Cindy Brown [cindyb@scottsdalerealtors.org](mailto:cindyb@scottsdalerealtors.org)

Looking for a virtual class? Classes that are offered virtually appear with this symbol: This is a virtual class.

New Member Orientation					
	Q3	07/15/26	08/05/26	09/02/26	<a href="#">Reserve Your Spot/Get Info</a> This is a virtual class.
	Q4	10/07/26	11/04/26	12/09/26	
JULY 2026					
FREE CE	<b>ADVANCED BROKER MANAGEMENT CLINIC #3</b> JULY 1   1 - 4 PM				<a href="#">Reserve Your Spot/Get Info</a> This is a virtual class.
	<b>3 WORDS... DISCLOSE, DISCLOSE, DISCLOSE</b> JULY 7   1 - 4 PM				

FREE CE

### STAY OUT OF TROUBLE: CONTRACT SCENARIOS

JULY 9 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

CLASS

### GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

JULY 15 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

FREE CE

### LISTING PROPERTY IN TODAY'S MARKET

JULY 16 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

### DIVORCE & REAL ESTATE

JULY 22 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

FREE CE

### WATER, FIRE AND FRAUD...OH MY!

JULY 23 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

FREE CE

### RPR: WORK SMARTER ON THE GO! RPR MOBILE™ MADE EASY

JULY 29 | 10 - 11 AM



[Reserve Your Spot/Get Info](#)



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FREE CE

### 7 DEADLY SINS OF PRICING PROPERTY

JULY 30 | 9 AM - 12 PM



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FREE CE

### BALANCE THE BOOKS, PROTECT THE PEOPLE

JULY 30 | 1 - 4 PM



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This is a virtual class.

**AUGUST 2026**

**CLASS**  
**ABR® CORE ACCREDITED  
BUYER REP**  
AUGUST 5-6 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**ARIZONA WATER, DEED  
FRAUD, FIREWISE  
CONCERNS**  
AUGUST 12 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**FAIR HOUSING: THE LONG,  
LONG ROAD**  
AUGUST 18 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

 This is a virtual class.

**FREE CE**  
**HOME TO  
HOUSE HORRORS**  
AUGUST 19 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**ENVIRONMENTAL DUE DILIGENCE  
AND DISCLOSURE  
AFFECTING BUYERS & SELLERS**  
AUGUST 20 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**UNDERSTANDING  
NON-QM LENDING**  
AUGUST 26 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**AGENCY BASICS:  
ELEVATING CLIENT CARE**  
AUGUST 26 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**INTRODUCTION TO  
FOREIGN DIRECT  
INVESTMENT IN ARIZONA**  
AUGUST 27 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

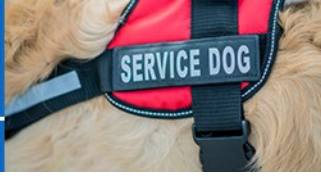
**SEPTEMBER 2026**

**CLASS**  
**GRI: RISK MANAGEMENT**  
SEPTEMBER 1-2 | 8:30 AM - 4:30 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**FAIR AND JUST - FAIR**  
SEPTEMBER 3 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**CLASS**  
**GRI: THE ANATOMY OF THE CODE OF ETHICS**  
SEPTEMBER 10 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**FIRE, WATER AND DEED FRAUD**  
SEPTEMBER 15 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**UNDERSTANDING INVESTOR FINANCING AND GUIDELINES**  
SEPTEMBER 16 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**FREE CE**  
**PROTECT YOUR BUYER**  
SEPTEMBER 22 | 1 - 4 PM



[Reserve Your Spot/Get Info](#)

 **This is a virtual class.**

**FREE CE**  
**LAW & ORDER: CODE OF ETHICS AND THE NEW WORLD**  
SEPTEMBER 24 | 9 AM - 12 PM



[Reserve Your Spot/Get Info](#)

**CLASS**  
**RESORT & SECOND PROPERTY SPECIALIST**  
SEPTEMBER 30 | 8:30 AM - 3:30 PM



[Reserve Your Spot/Get Info](#)

## UPCOMING EVENTS



[Reserve Your Spot/Get Info](#)

[Reserve Your Spot/Get Info](#)



DATE: September 16

\$1,000 | Spiced Cider

- Opportunity to introduce yourself and your company during the raffle drawing
- Table to display marketing materials during event
- Marketing signage at both bars
- Company name and logo prominently displayed on all digital or printed marketing, and promotional materials
- Company name and logo prominently displayed on rolling slides during event
- Roster of attendees

\$500 | Autumn Harvest

- Table to display marketing materials during event
- Company name and logo prominently displayed on all digital or printed marketing, and promotional materials
- Company name and logo prominently displayed on rolling slides during event
- Roster of attendees

\$250 | Pumpkin Patch

- Cocktail round to display marketing materials during event
- Company name and logo prominently displayed on all digital or printed marketing, and promotional materials
- Company name and logo prominently displayed on rolling slides during event

## UPCOMING EVENTS

- Architecture Tour | October 20
- Installation | December 3