



DECEMBER



**2025**

# **MARKET REPORT**

**FOUNTAIN HILLS**

Market Trends

Market Trends for Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

December 2025

Market Type

Seller's Market

Balanced Market

Buyer's Market

Key Details

Months of Inventory

5.03

3.82% MoM

Sold to List Price %

97.5%

0.47% MoM

Median Days in RPR

38

18.75% MoM

Median Sold Price

\$745,000

2.61% MoM

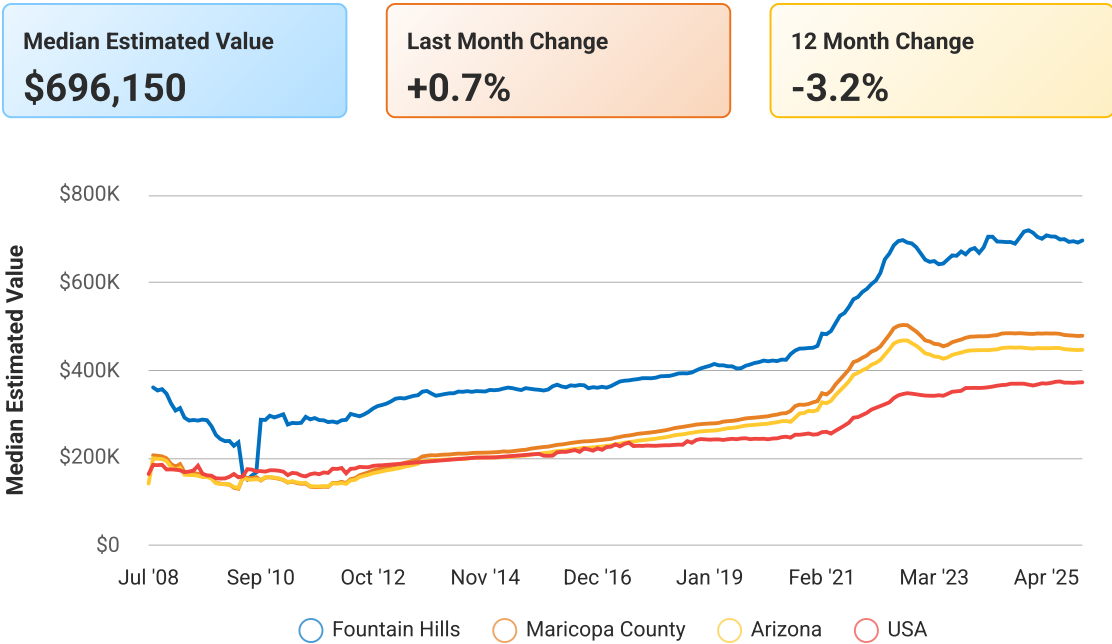
December 2025 Median Estimated Property Value

Single Family + Condo/Townhouse/Apt.

This graphic displays property estimates for a market area and a subject property, where one has been selected. Estimated property values are generated by a valuation model and are not formal appraisals.

Source: Public records, and MLS sources where licensed

Update Frequency: Monthly



# Fountain Hills, Arizona

## December 2025 New Listings

### Fountain Hills, Arizona

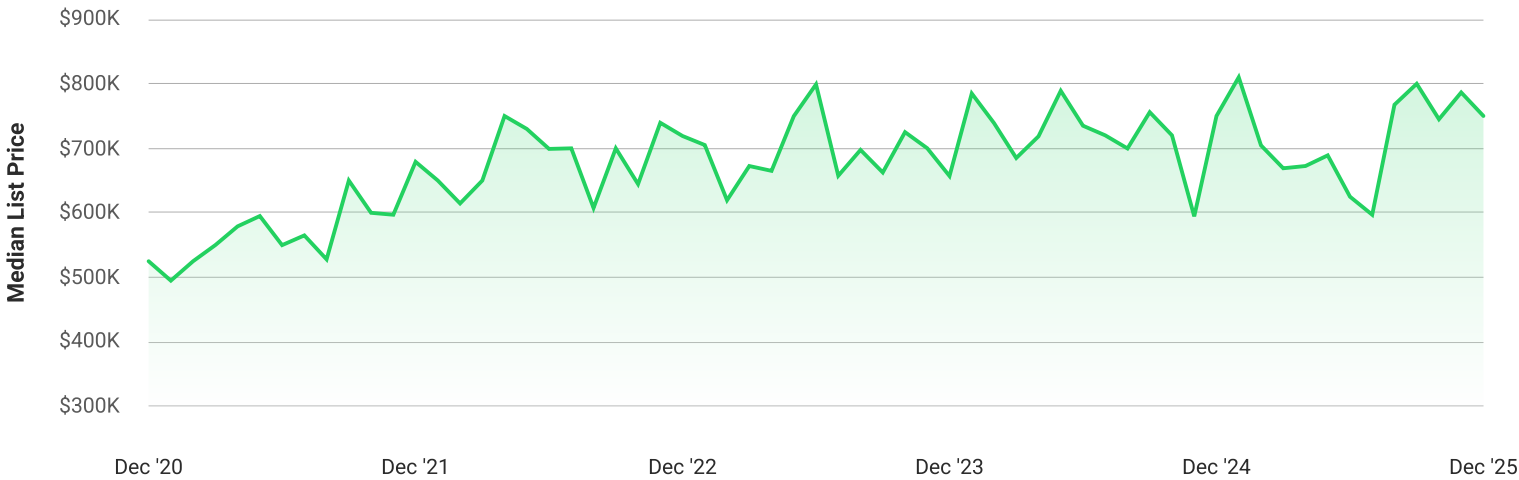
Single Family + Condo/Townhouse/Apt.

This graphic summarizes key statistics for properties that entered the market each month. RPR uses list date to determine when a listing entered the market. These statistics are important for understanding the rate at which listings are entering the market and their price points.

Source: Listing sources  
Update Frequency: Monthly

Median List Price - \$750,000

↓ 4.6% Month over Month



# of Properties - 60

↓ 31.8% Month over Month



# Fountain Hills, Arizona

## December 2025 Active Listings

### Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

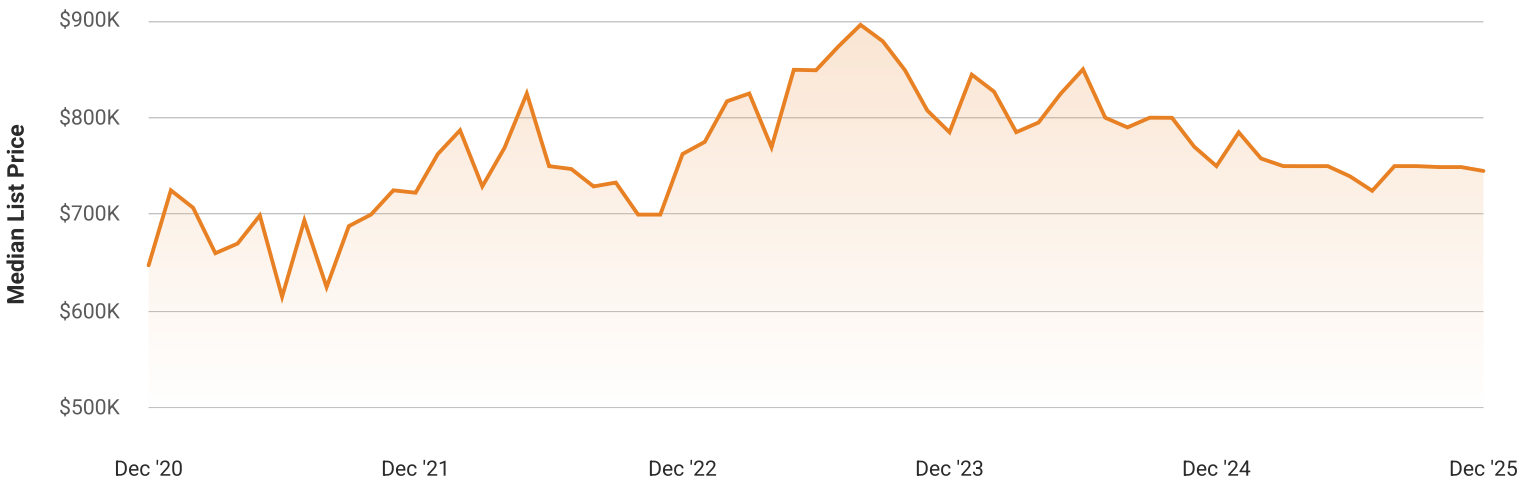
This graphic summarizes key statistics for properties that were in an active status on the last day of each month. RPR uses list date and a derived pending date to determine if the listing was active on the last day of the month. An end-of-month snapshot of active listings helps to understand inventory levels, price points and duration on the market.

Source: Listing sources

Update Frequency: Monthly

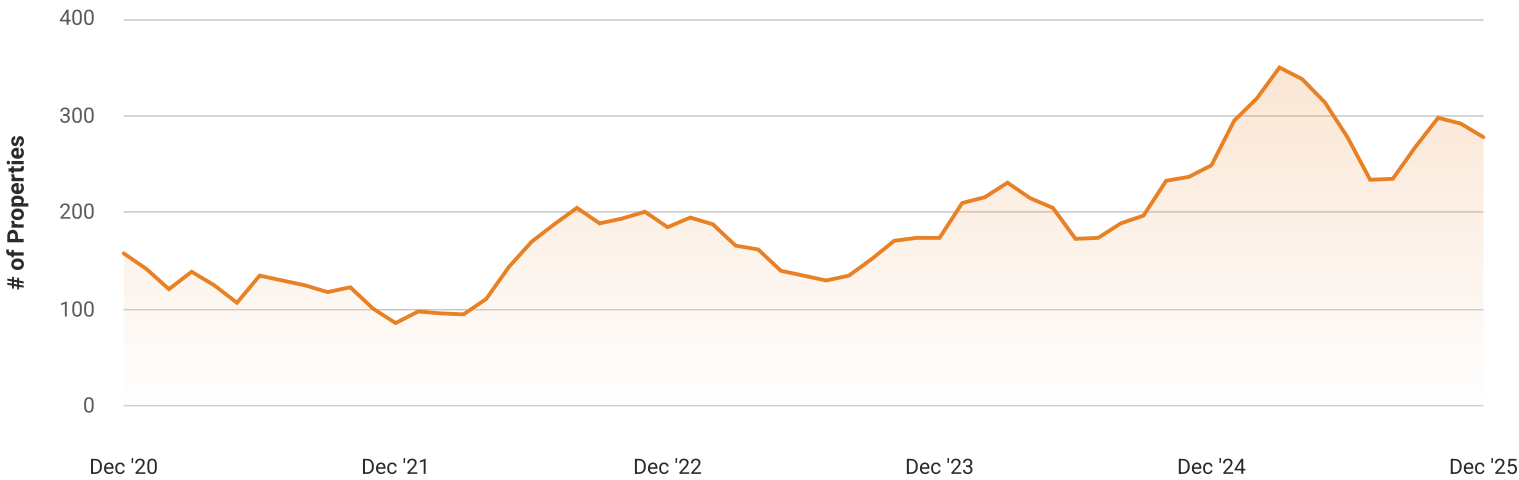
**Median List Price - \$745,000**

↓ 0.5% Month over Month



**# of Properties - 278**

↓ 4.8% Month over Month



# Fountain Hills, Arizona

## December 2025 Sold Listings

### Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

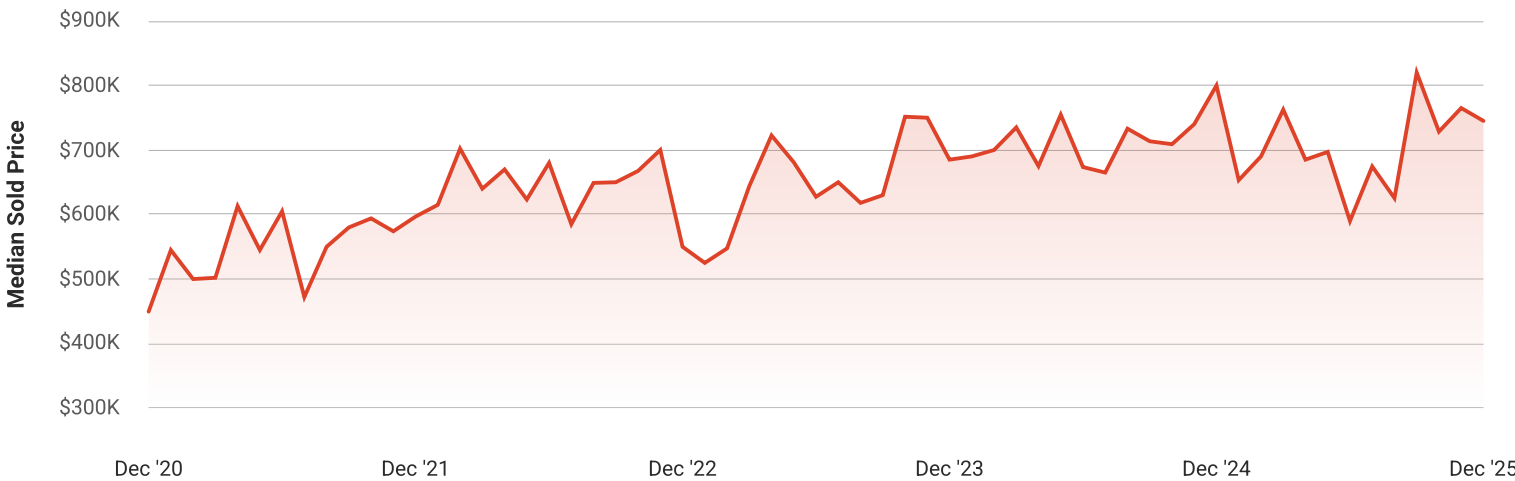
This graphic summarizes key statistics for properties that sold each month. RPR uses a derived sold date to determine when a property moved into a sold status within the given month. These statistics are important for understanding the price points on sold properties as well as the difference between the list price and sold price, which reveals whether buyers are paying over or under the asking price.

Source: Listing sources

Update Frequency: Monthly

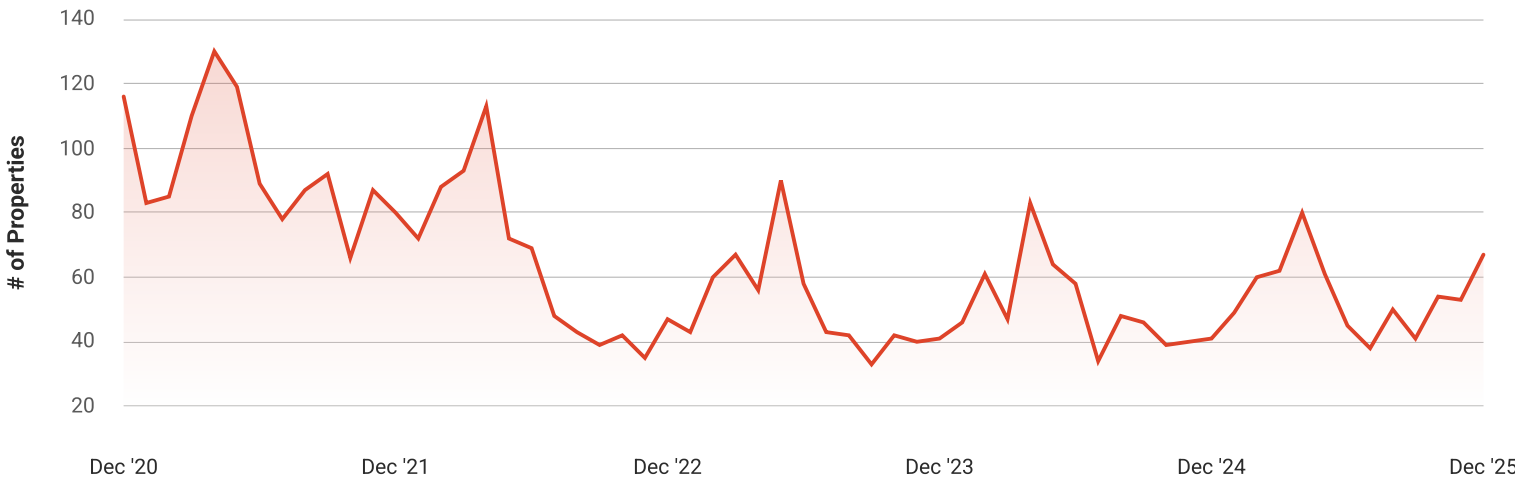
Median Sold Price - \$745,000

↓ 2.6% Month over Month



# of Properties - 67

↑ 26.4% Month over Month



# Fountain Hills, Arizona

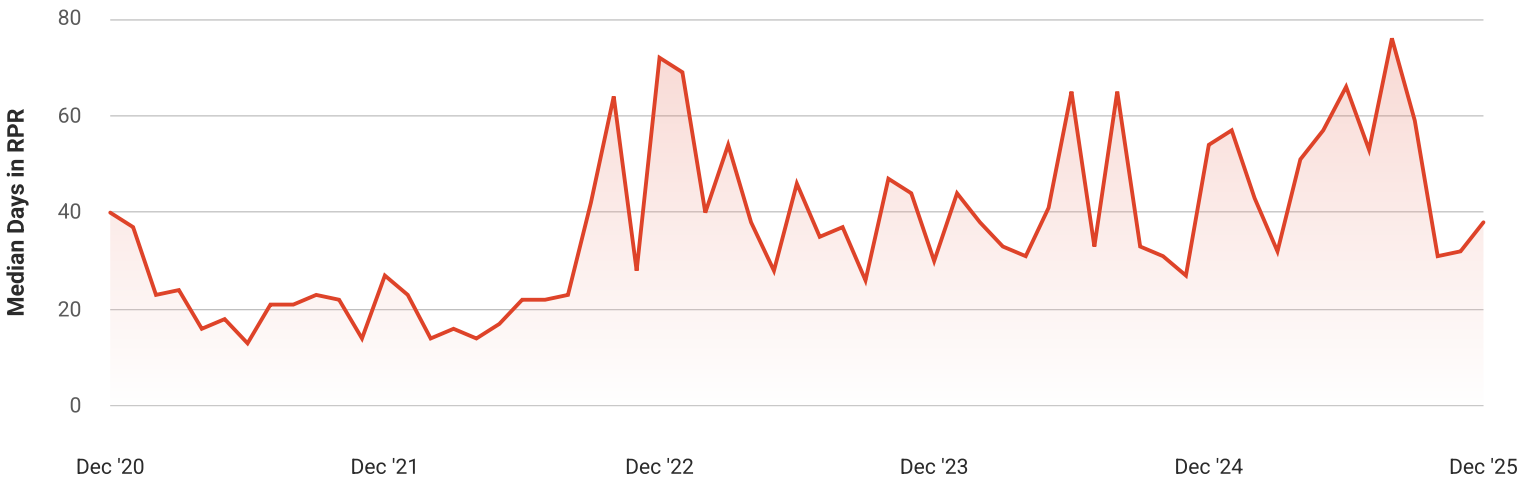
## December 2025 Sold Listings

Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

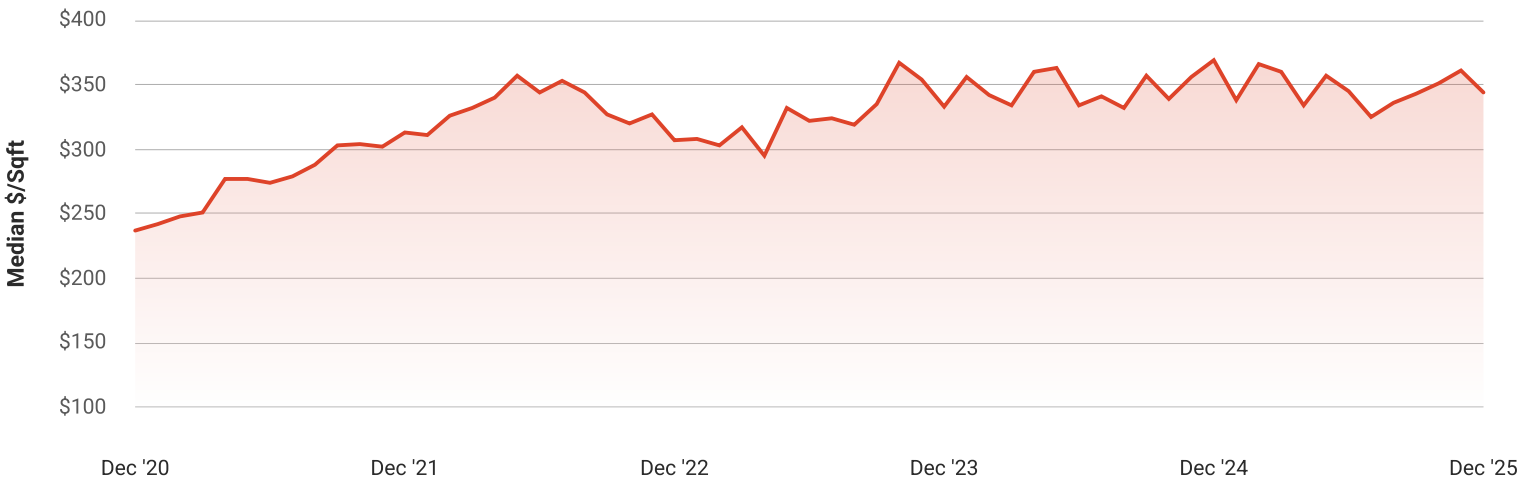
Median Days in RPR - 38

↑ 18.8% Month over Month



Median \$/Sqft - \$344

↓ 4.7% Month over Month



# Fountain Hills, Arizona

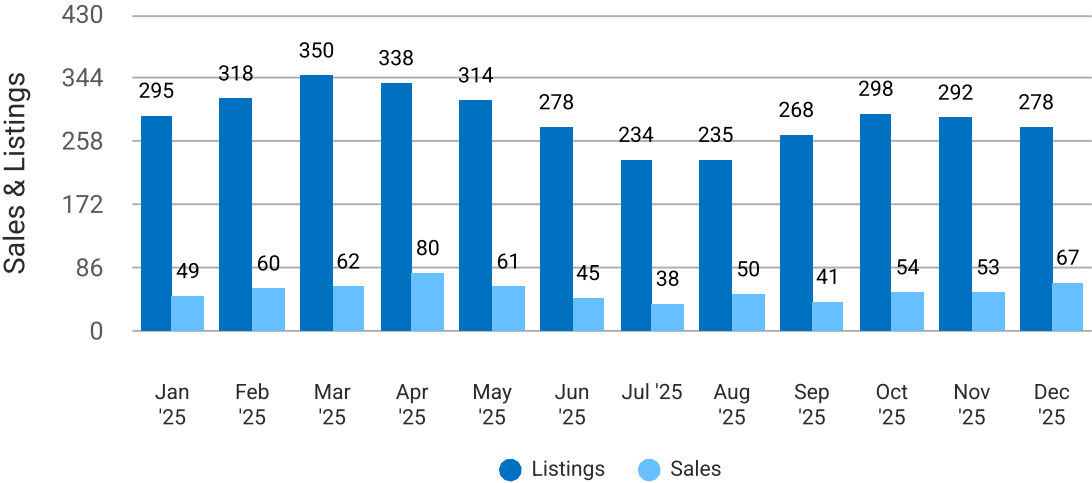
## Total Sales and Active Listings

Single Family + Condo/Townhouse/Apt.

This graph compares the number of sales with the number of active listings in the local market.

Source: MLS data where licensed

Update Frequency: Monthly



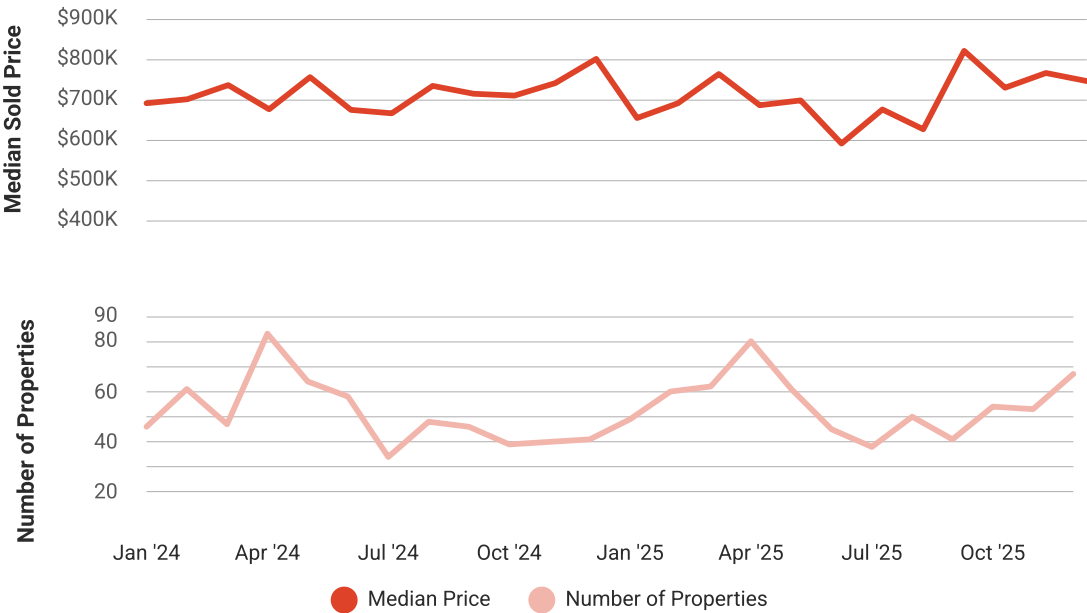
## Median Sold Price vs Sold Listings

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median sold price and number of sold listings for the given location.

Source: Listing Data

Update Frequency: Monthly





Fountain Hills, Arizona

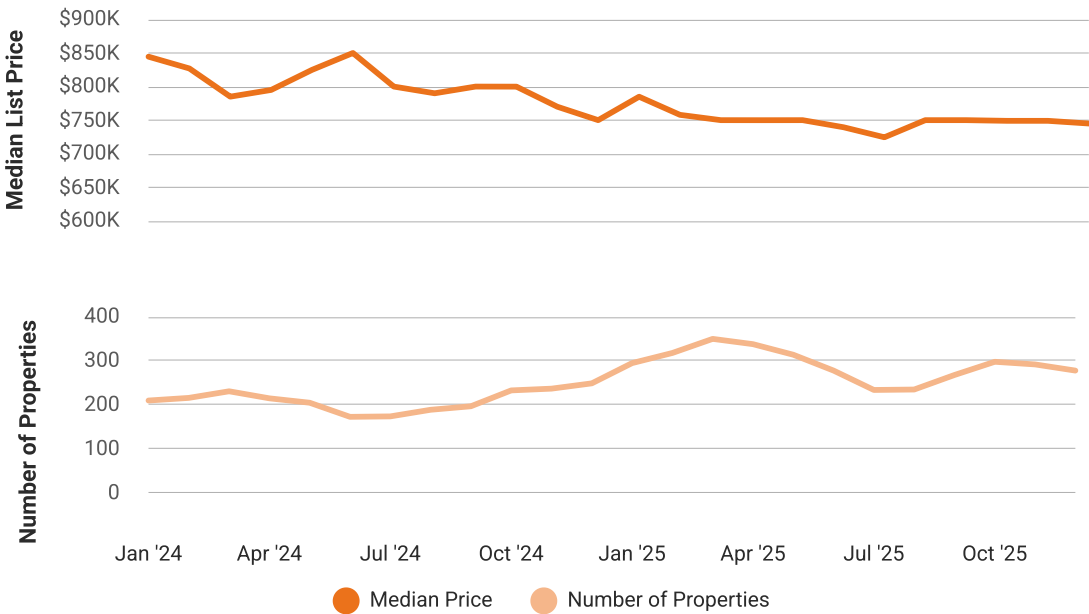
Median List Price vs Active Listings

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median list price and number of active properties for the given location.

Source: Listing Data

Update Frequency: Monthly



Market Snapshot

Value and Price Changes

	Current	Last Month	Last 3 Months	Last 12 Months	Last 24 Months	Last 36 Months
Median Est. Property Value Last Updated: 12/31/2025	\$696,150	\$691,340 +0.7%	\$692,870 +0.47%	\$719,370 -3.23%	\$678,850 +2.55%	\$666,510 +4.45%
Median Sold Price Last Updated: 12/31/2025	\$745,000	\$765,000 -2.61%	\$820,000 -9.15%	\$800,000 -6.88%	\$685,000 +8.76%	\$550,000 +35.45%
Median List Price Last Updated: 12/31/2025	\$745,000	\$749,000 -0.53%	\$750,000 -0.67%	\$750,000 -0.67%	\$785,000 -5.1%	\$762,500 -2.3%

**About this Data:** Because some brokerages may choose not to include their MLS listing content within the RPR platform, the analysis contained in this report may not have been created using all the available listing data within this geographical market. Median estimated property values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The Metrics displayed here reflect All Residential Single Family, Condo, Townhouse and Apartment properties data.



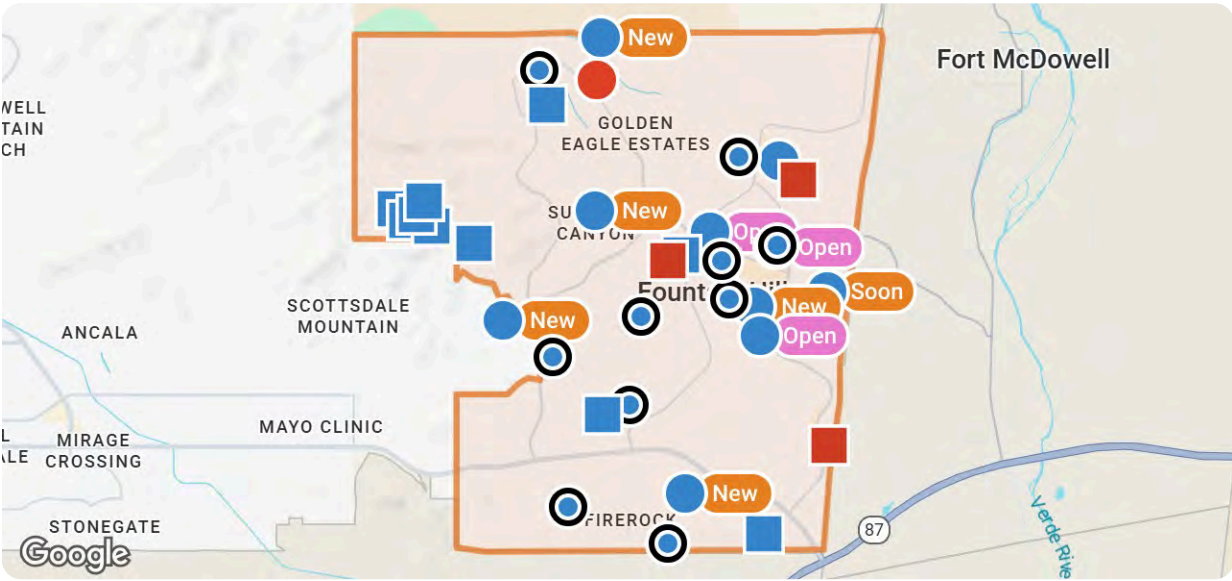
Market Activity

Market Activity Filters

Sort Order: Recently updated  
Maximum Properties Per Change Type: 10  
Change Types: New Listings, Pending, Closed, Distressed  
Property Types: Single Family, Condo/Townhouse/Apt  
Property Features: Sale Price: Any, Lease Price: Any, Beds: Any, Baths: Any, Living Area: Any, Lot Size (acre): Any, Year Built: Any

Summary

For Sale Activity in the Last 3 Months



Legend

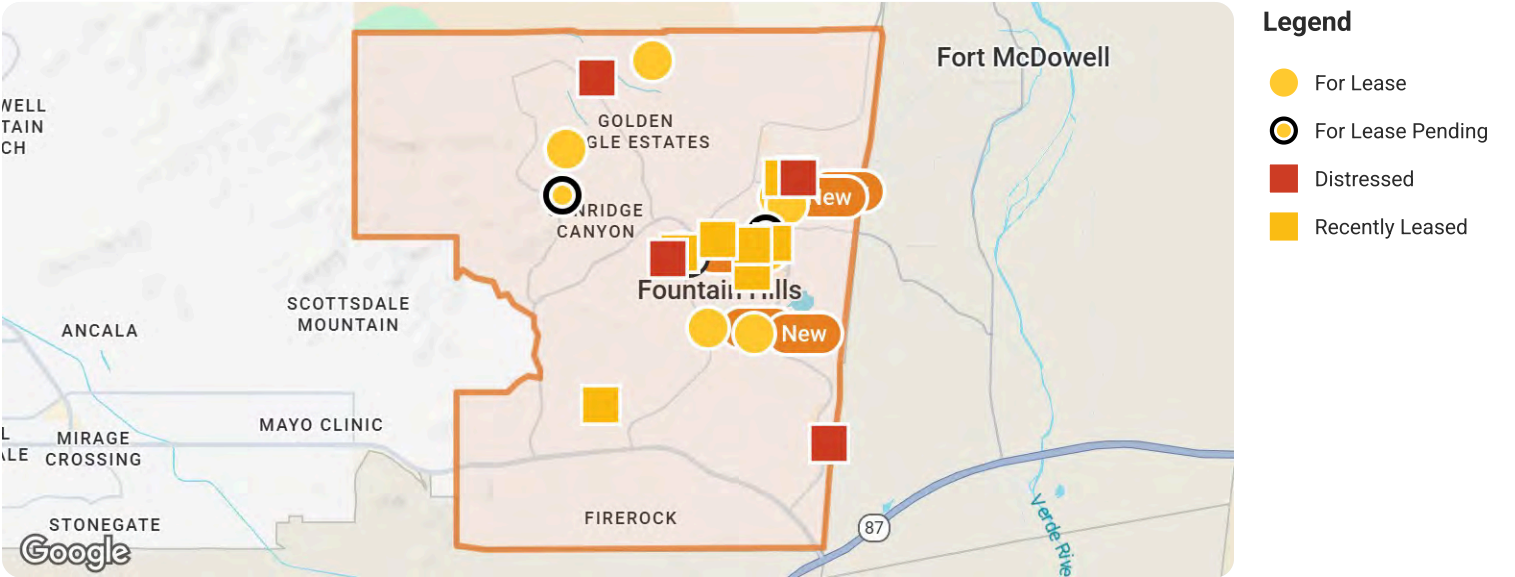
- For Sale
- For Sale Pending
- Distressed For Sale or Lease
- Recently Closed
- Distressed

	New	Pending	Closed	Distressed
Number of Properties	10	10	10	4
Lowest Listing Price / Est.Value	\$259,000	\$229,900	\$295,000	\$256,320
Median Listing Price / Est.Value	\$637,500	\$857,500	\$1,667,000	\$713,290
Highest Listing Price / Est.Value	\$3,399,000	\$4,395,000	\$3,010,105	\$1,026,030
Average Price / sqft	\$432	\$439	\$509	\$277
Median Price / sqft	\$359	\$357	\$571	\$264
Average Days in RPR	16	91	30	126
Median Days in RPR	6	57	34	126
Total Volume	\$10,628,000	\$12,301,200	\$17,238,889	\$2,708,930
Source	Listings	Listings	Public Records & Listings	Public Records & Listings

# Fountain Hills, Arizona

## Summary

For Lease Activity in the Last 3 Months



	New	Pending	Closed	Distressed
Number of Properties	10	2	10	4
Lowest Listing Price / Est.Value	\$1,250	\$1,750	\$1,325	\$256,320
Median Listing Price / Est.Value	\$2,198	\$3,275	\$1,625	\$727,065
Highest Listing Price / Est.Value	\$6,000	\$4,800	\$3,650	\$1,026,030
Average Price / sqft	\$2	\$2	\$1	\$279
Median Price / sqft	\$2	\$2	\$1	\$269
Average Days in RPR	42	26	37	–
Median Days in RPR	33	26	27	–
Total Volume	\$26,945	\$6,550	\$17,674	\$2,736,480
Source	Listings	Listings	Public Records & Listings	Public Records & Listings

# Housing

## Housing Facts & Stats

	Fountain Hills	Maricopa County	Arizona	USA
Median Estimated Home Value	\$691K	\$478K	\$447K	\$372K
Est. Home Value 12-Mo. Change	-3.2%	-1.2%	-0.8%	+0.8%
Median List Price	\$745K	\$515K	\$465K	–
List Price 1-Month Change	-0.5%	+1%	+0%	–
List Price 12-Month Change	-0.7%	0%	+1.5%	–
Median Home Age	29	31	32	44
Own	83%	65%	67%	65%
Rent	17%	35%	33%	35%
\$ Total Value <small>(of all buildings for which permits were issued)</small>	–	\$9.08B	\$14.75B	\$384.62B
% Change in permits <small>(for all buildings)</small>	–	+18%	+20%	+6%
% Change in \$ value <small>(for all buildings)</small>	–	+4%	+9%	+5%



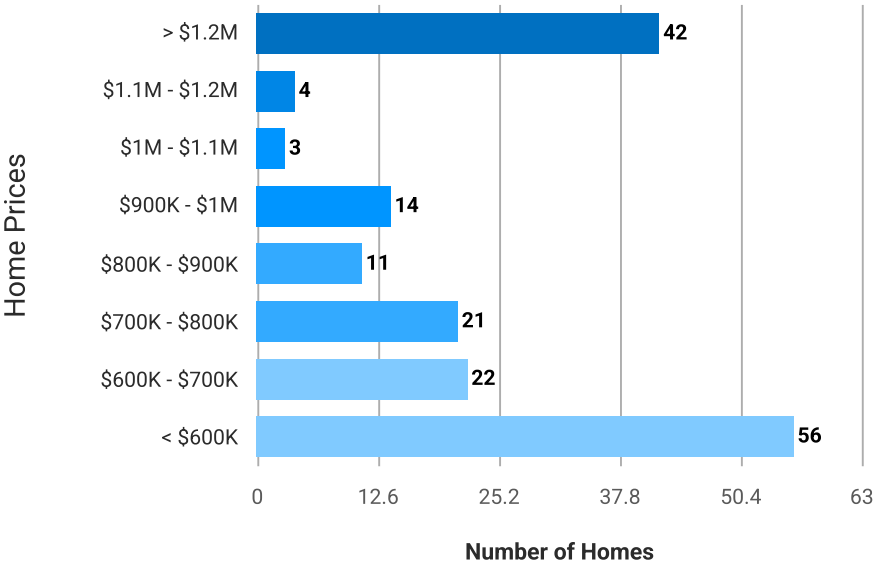
Sold Home Stats

Price Range of Comps Sold

This chart shows the distribution of homes reported sold in the past three months within different price ranges in the area of your search. The amount shown for the subject property is sold data where available, or the property's estimated value when sales data is unavailable (such as a non-disclosure state) or provided in range format.

Source: Public records data

Update Frequency: Daily

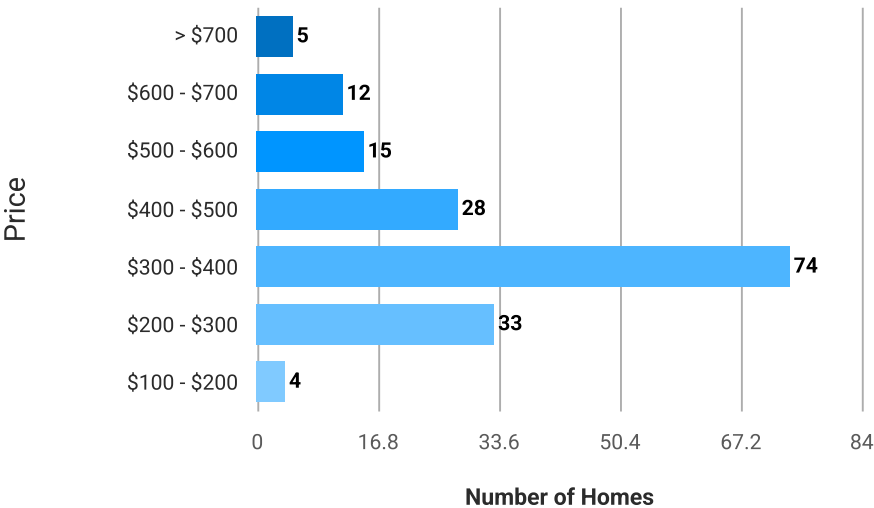


Price per Square Foot of Comps Sold

This chart shows the distribution of homes reported sold in the past three months at different prices per square foot.

Source: Public records data

Update Frequency: Daily

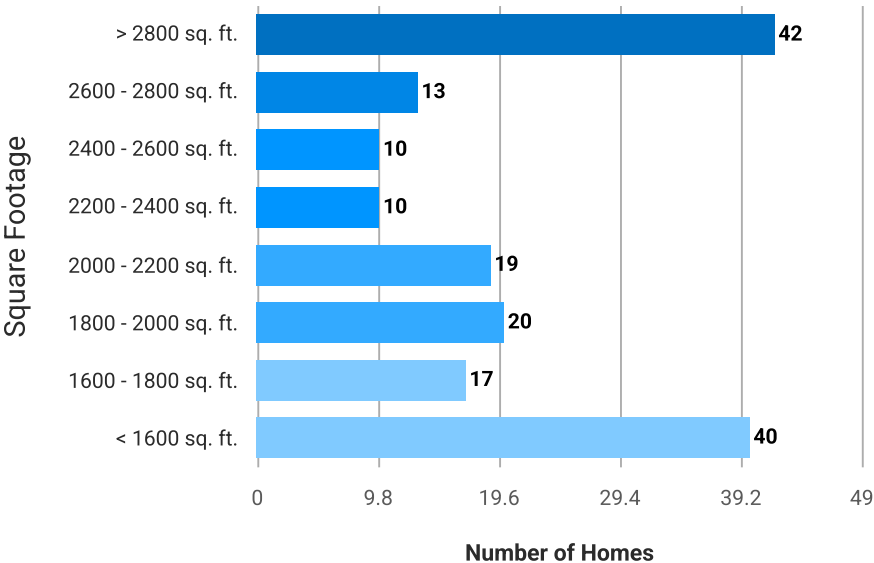


Size of Homes Sold

This chart shows the distribution of homes reported sold in the past three months of different sizes in the area of your search.

Source: Public records data

Update Frequency: Daily



# Fountain Hills, Arizona

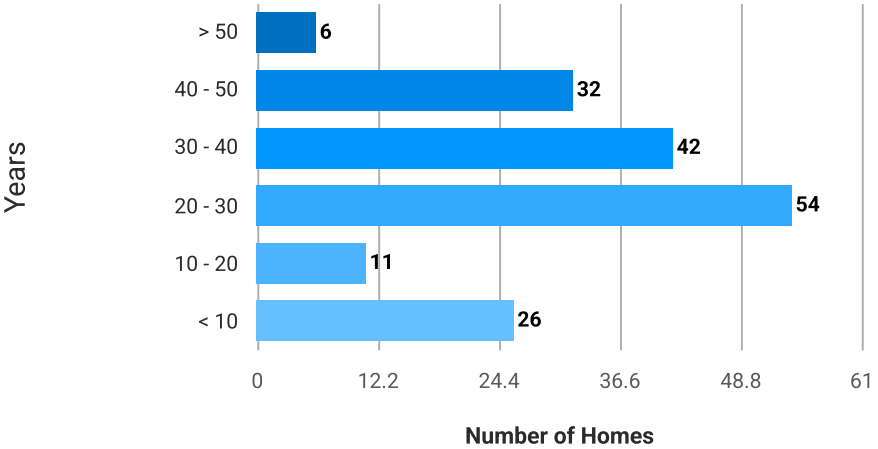


## Age Range of Comps Sold

This chart shows the distribution of homes reported sold in the past three months of different age ranges in the area of your search.

Source: Public records data

Update Frequency: Daily

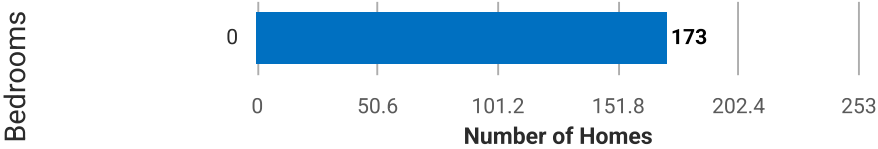


## Number of Bedrooms in Homes Sold

This chart shows the distribution of homes reported sold in the past three months, compared by the number of bedrooms, in the area of your search.

Source: Public records data

Update Frequency: Daily



# People

## People Facts & Stats

	Fountain Hills	Maricopa County	Arizona	USA
Population	24K	4.49M	7.27M	332.39M
Population Density per Sq Mi	1.17K	488	64	94
Pop Change since 2020	+0%	+5.7%	+5.1%	+0%
Median Age	61	38	39	39
Male / Female Ratio	50%	50%	50%	50%

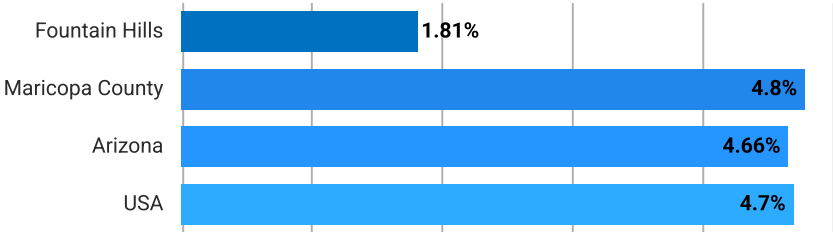
## Education Levels of Population

Source: U.S. Census American Community Survey via Esri, 2024

Update Frequency: Annually

### Less than 9th Grade

This chart shows the percentage of people in an area who have less than a ninth grade education, compared with other geographies.

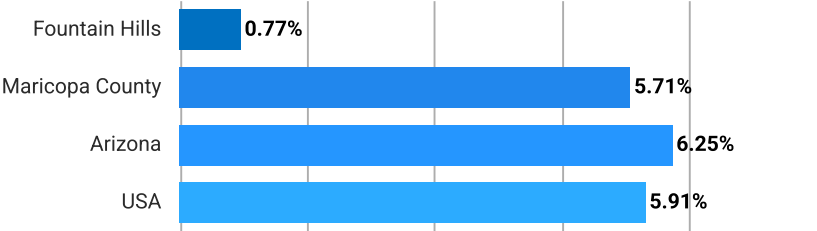


# Fountain Hills, Arizona



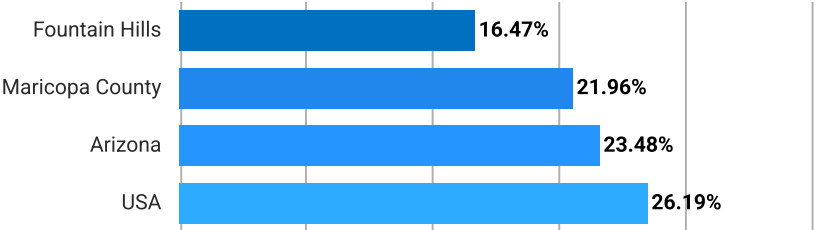
## Some High School

This chart shows the percentage of people in an area whose highest educational achievement is some high school, without graduating or passing a high school GED test, compared with other geographies.



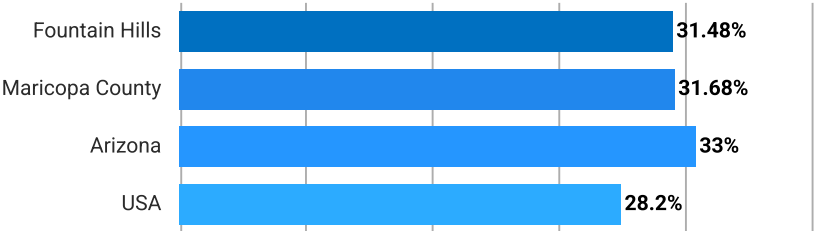
## High School Graduate

This chart shows the percentage of people in an area whose highest educational achievement is high school, compared with other geographies.



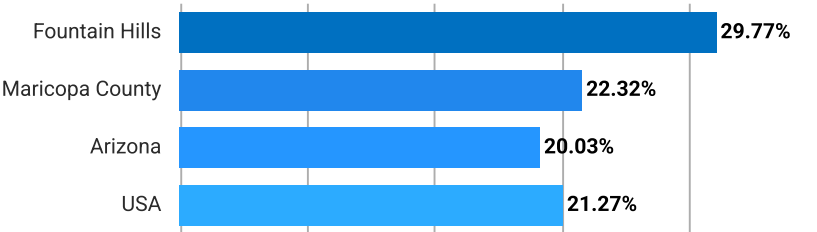
## Associate Degree

This chart shows the percentage of people in an area whose highest educational achievement is an associate degree, compared with other geographies.



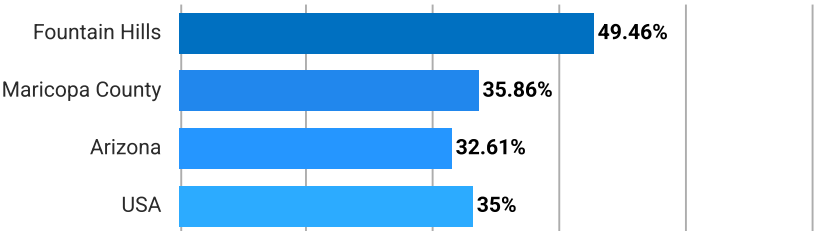
## Bachelor's Degree

This chart shows the percentage of people in an area whose highest educational achievement is a bachelor's degree, compared with other geographies.



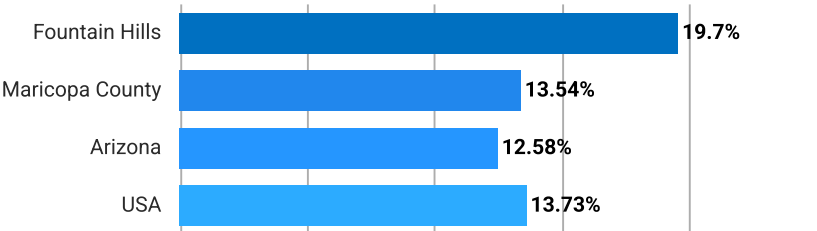
## Some College

This chart shows the percentage of people in an area whose highest educational achievement is some college, without receiving a degree, compared with other geographies.



## Grad/Professional Degree

This chart shows the percentage of people in an area whose highest educational achievement is a graduate or professional degree, compared with other geographies.

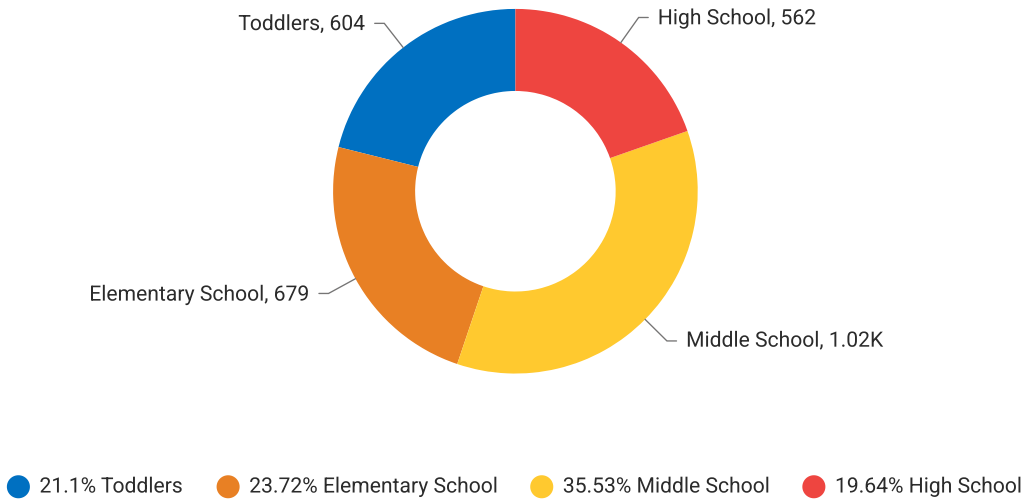


Population of Children by Age Group in Fountain Hills

This chart shows the distribution of the population of children by age range — from birth to 17 — in the area of your search.

Source: U.S. Census

Update Frequency: Annually

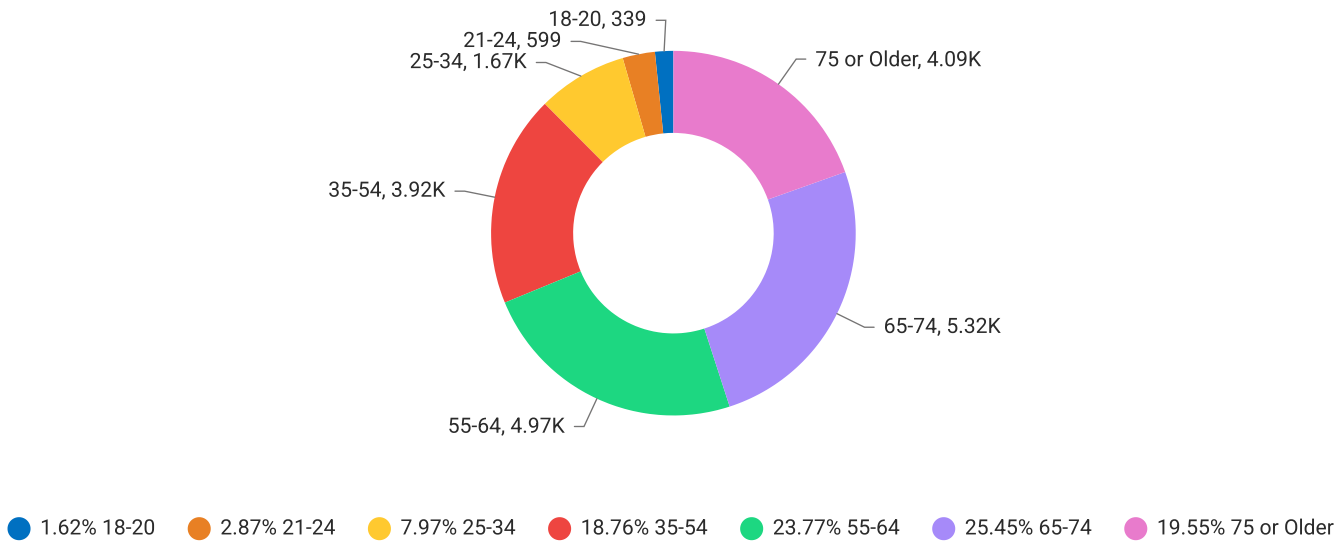


Population of Adults by Age Group in Fountain Hills

This chart shows the distribution of the population of adults by age range — from 18 to 75-plus — in the area of your search.

Source: U.S. Census

Update Frequency: Annually





# Fountain Hills, Arizona

## Households With Children in Fountain Hills

This chart shows the distribution of households with children, categorized by marital status, in the area of your search.

Source: U.S. Census

Update Frequency: Annually

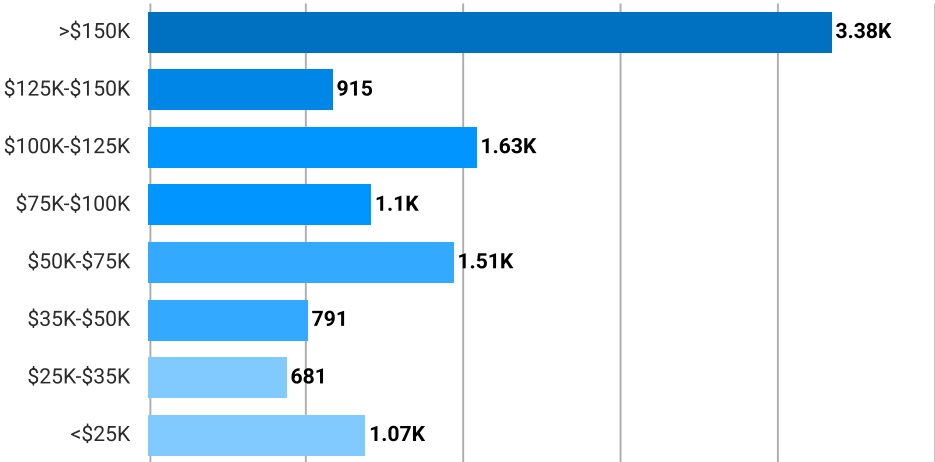


## Household Income Brackets in Fountain Hills

This chart shows annual household income levels within an area.

Source: U.S. Census

Update Frequency: Annually

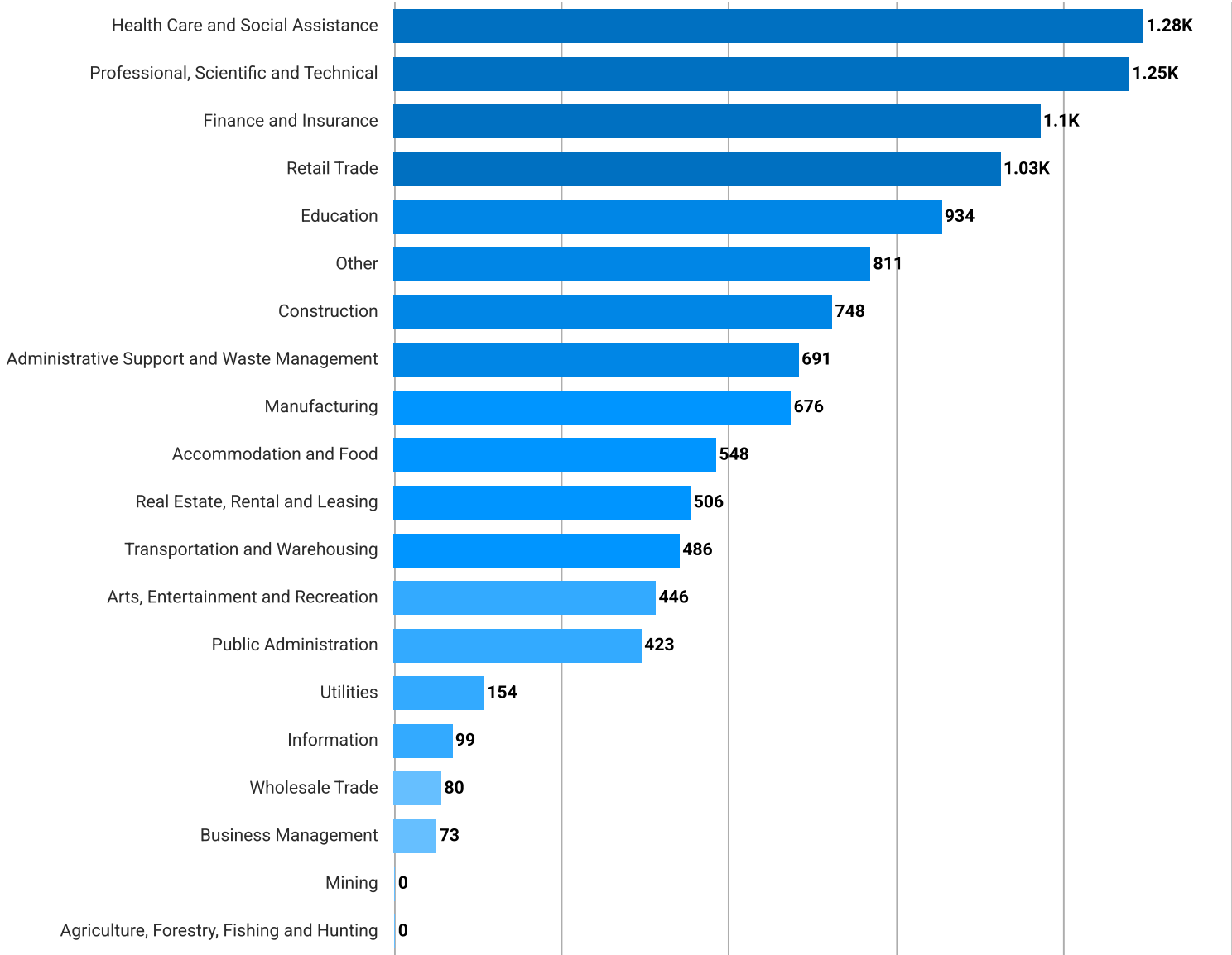


Occupational Categories in Fountain Hills

This chart shows categories of employment within an area.

Source: U.S. Census

Update Frequency: Annually

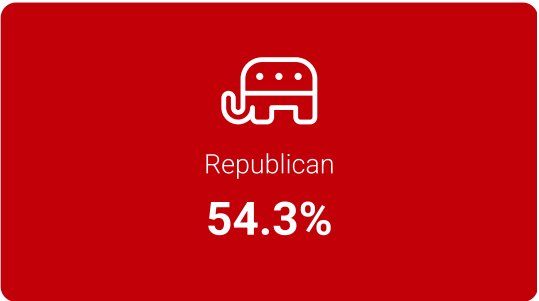
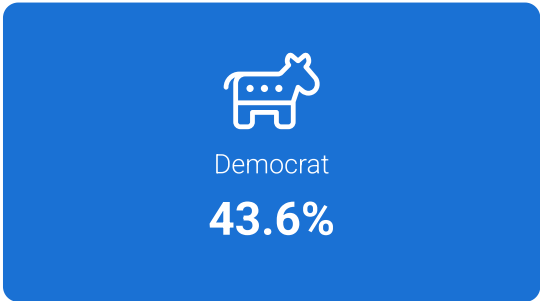


Presidential Voting Pattern in Fountain Hills

This chart shows how residents of a county voted in the 2020 presidential election.

Source: USElectionAtlas.org

Update Frequency: Quadrennially



# Economy

## Economic Facts & Stats

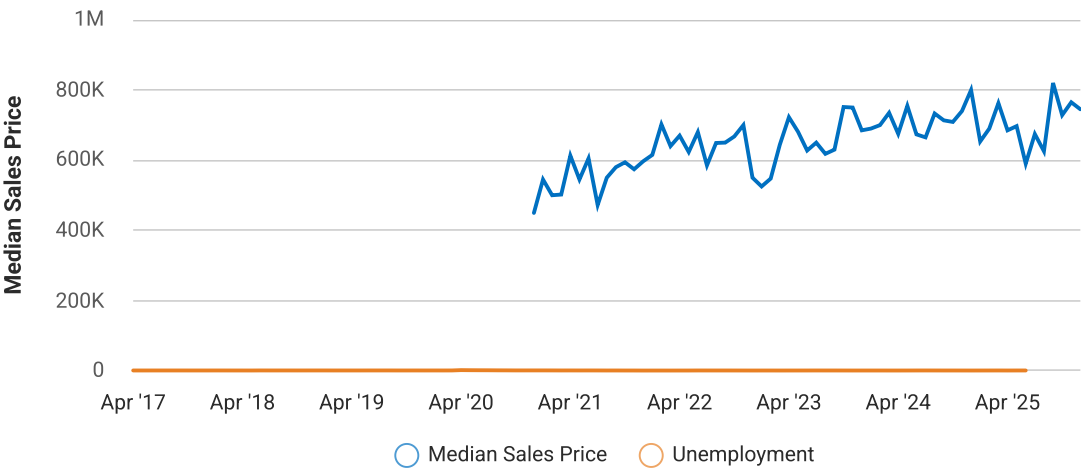
	Fountain Hills	Maricopa County	Arizona	USA
Income Per Capita	\$66,704	\$44,210	\$40,736	\$43,289
Median Household Income	\$104,788	\$85,518	\$76,872	\$78,538
Unemployment Rate	4%	3.9%	4.5%	4.1%
Number Unemployed	465	99K	171K	7.02M
Number Employed	11K	2.45M	3.65M	163.37M
Number in Labor Force	12K	2.55M	3.82M	170.38M

## Median Sales Price vs. Unemployment

This chart shows the relationship between employment and home prices in a metro area. Employment is a good measure of the strength of the local economy. Generally speaking, the better the job market, the more likely home prices are rising.

Source: Moody's Analytics: [economy.com](#)

Update Frequency: Monthly

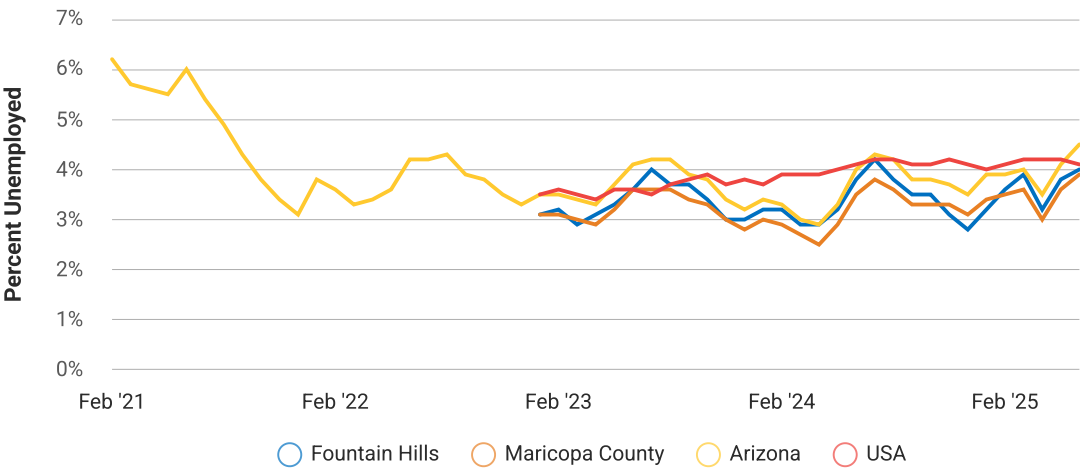


Unemployment Rate

This chart shows the unemployment trend in the area of your search. The unemployment rate is an important driver behind the housing market.

Source: Bureau of Labor Statistics

Update Frequency: Monthly



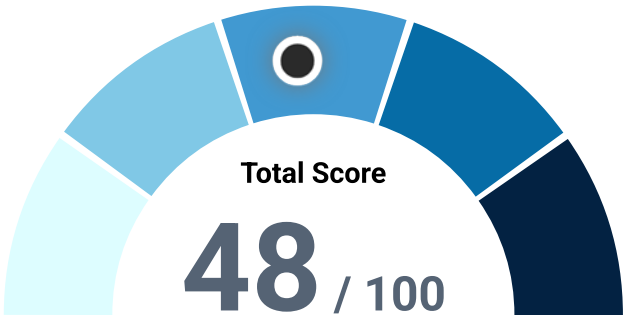
Quality of Life

Quality of Life Facts & Stats

	Fountain Hills	Maricopa County	Arizona	USA
Elevation (in feet)	1,668	1,634	4,214	–
Annual Rainfall (in inches)	11.61	10.08	13.11	–
Annual Snowfall (in inches)	0.9	0.76	13.11	–
Days of Full Sun (per year)	180	180	172	–
Travel Time to Work (in minutes)	29	26	25	27
Water Quality (Health Violations)	–	–	–	–
Water Quality (Monitoring and Report Violations)	–	11	–	–
Superfund Sites	–	12	22	2,466
Brownfield Sites	No	Yes	Yes	No

# Fountain Hills, Arizona

## AARP Livability™ Index for 85268



A score over 50 is above average

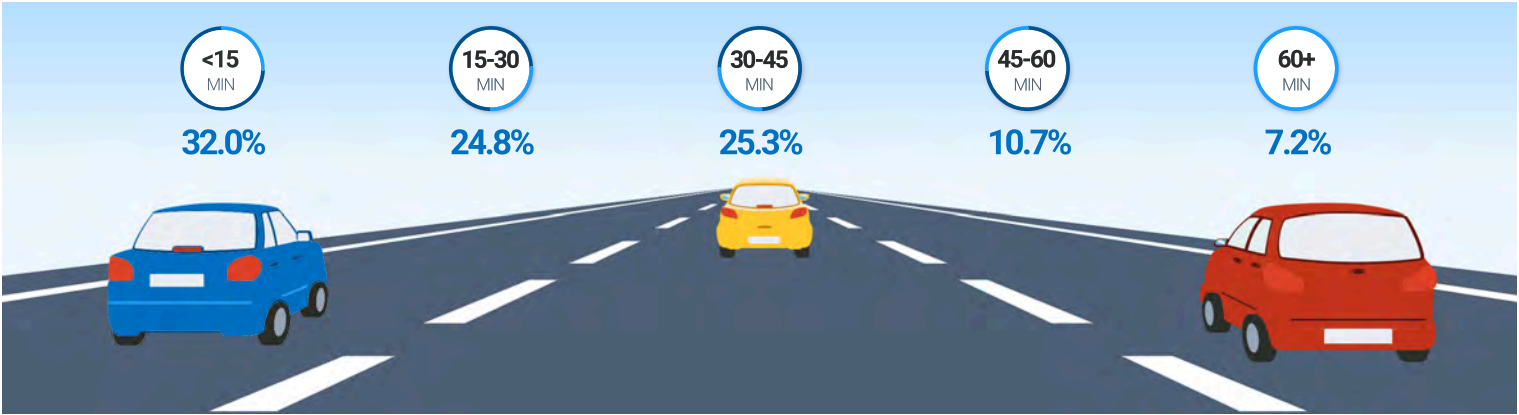
<b>Housing</b>	<b>60</b>
Affordability & Access	
<b>Neighborhood</b>	<b>43</b>
Access to Life, Work & Play	
<b>Transportation</b>	<b>37</b>
Safe & Convenient Options	
<b>Environment</b>	<b>23</b>
Clean Air & Water	
<b>Health</b>	<b>72</b>
Prevention, Access & Quality	
<b>Engagement</b>	<b>66</b>
Civic & Social Involvement	
<b>Opportunity</b>	<b>37</b>
Inclusion & Possibilities	

## Average Commute Time

This chart shows average commute times to work, in minutes, by percentage of an area's population.

Source: U.S. Census

Update Frequency: Annually



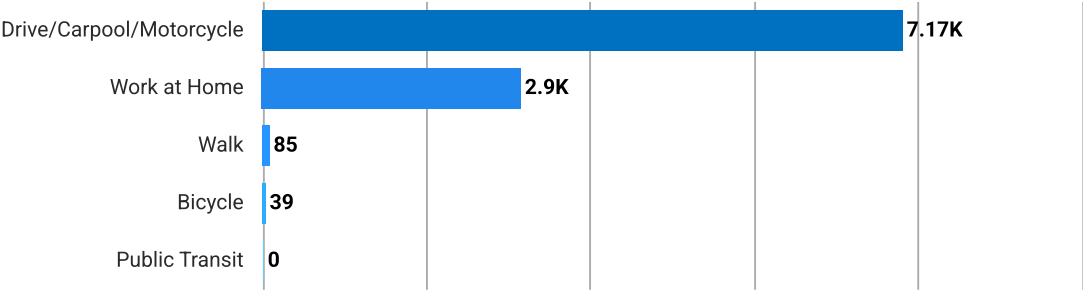


How People Get to Work

This chart shows the types of transportation that residents of the area you searched use for their commute.

Source: U.S. Census

Update Frequency: Annually



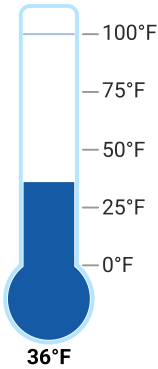
Average Monthly Temperature

This chart shows average temperatures in the area you searched.

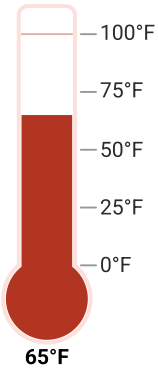
Source: NOAA

Update Frequency: Annually

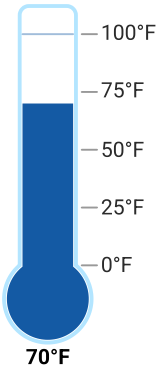
Avg. January Min. Temp



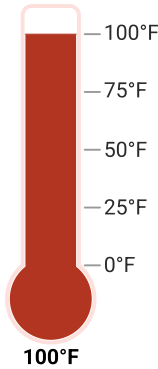
Avg. January Max. Temp



Avg. July Min. Temp



Avg. July Max. Temp





# Nearby Neighborhoods

## Cities near Fountain Hills, Arizona

<b>Scottsdale, Arizona</b> Median Estimate Home Value \$860,790 Number of Homes 137,926 Total Population 242,169	<b>Rio Verde, Arizona</b> Median Estimate Home Value \$870,730 Number of Homes 3,542 Total Population 2,271	<b>Paradise Valley, Arizona</b> Median Estimate Home Value \$3,391,380 Number of Homes 8,581 Total Population 12,621
<b>Mesa, Arizona</b> Median Estimate Home Value \$457,820 Number of Homes 163,048 Total Population 507,478		

## About RPR

- RPR® is the nation's largest property database, exclusively for REALTORS®. It empowers REALTORS® to help buyers and sellers make informed decisions, backed by a real estate database covering more than 160 million residential and commercial properties in the United States.
- RPR is a wholly owned subsidiary of the National Association of REALTORS® and a member benefit to REALTORS®.
- RPR's data sources range from MLSs and county-level tax and assessment offices, to the U.S. Census and FEMA, to specialty data set providers such as Esri (consumer data), Niche (school information) and Precisely (geographic boundaries).

## Learn More

For more information about RPR, please visit RPR's public website: <https://blog.narrpr.com>

