

BROKER LICENSE COURSE July 15th - August 22nd, 2024

Mondays - Thursdays 9am to 1pm

REAL ESTATE SCHOOL			
Unit 1	Mon.	7/15/24	Arizona Real Estate Law & ADRE
Unit 2			Broker Licensing
Unit 3	Tues.	7/16/24	• Licensing & Regulation
Unit 4			• Employment Agreements, Compensation, Teams & Recovery Fund
Unit 5	Weds.	7/17/24	• Subdivisions & Timeshares
Unit 6			• AZ Commissioner's Rules – Part 1 General Info and Advertising
Unit 7	Thurs.	7/18/24	• AZ Commissioner's Rules – Part 2 Professional Conduct
Unit 8			• AZ Commissioner's Rules – Part 3 Professional Conduct & Broker Supervision
Unit 9	Mon.	7/22/24	Property & Government Rights
Unit 10			Area & Acreage Math, Land Development & Zoning
Unit 11	Tues.	7/23/24	• Encumbrances & Liens
Unit 12			Contracts & Real Estate Employment Agreements
Unit 13	Weds.	7/24/24	• Options & Rights of First Refusal, Agency & Real Estate Brokerage – Part 1
Unit 14			Agency & Real Estate Brokerage – Part 2
Unit 15	Thurs.	7/25/24	Commission Math & Purchase Contracts – Part 1
Unit 16			• Purchase Contracts – Part 2
Unit 17	Mon.	7/29/24	• Finance Instruments, Payment Plans & Loan Types
Unit 18			• Loan Clauses, FHA, VA & Conventional Loans, Loan Fees & Qualifying
TT 1: 10	Tues.	7/30/24	Primary & Secondary Markets, Seller Financing, Loan Assumption, Loan Fraud &
Unit 19			Crowd Funding & Financial Math
Unit 20			• Federal Regulations
Unit 21	Weds.	7/31/24	• Fair Housing & ADA
Unit 22			Appraisal Basics
Unit 23	Thurs.	8/1/24	Appraisal Comparison, Cost Approaches & Income Property Terminology
Unit 24			Appraisal Income Approaches
Unit 25	Mon.	8/5/24	• Environmental Issues
Unit 26			• Estates in Real Property
Unit 27	Tues.	8/6/24	Leases & Commercial Building Terminology
Unit 28			• Methods of Ownership & Taking Title
Unit 29	Weds.	8/7/24	Group Ownership, Condos, Cooperatives & Ownership Transfer
Unit 30			• Deeds
Unit 31	Thurs.	8/8/24	Title Insurance & Uniform Commercial Code
Unit 32			• Settlement & Prorations
Unit 33	Mon.	8/12/24	• Income Tax Aspects of Real Estate
Unit 34			• Mortgages, Deeds of Trust & Foreclosures
Unit 35	Tues.	8/13/24	• Land Contracts, Distressed Transactions & Fix & Flips
Unit 36			Arizona Property Taxes
Unit 37			Assessments, Mechanics Liens & Homestead Exemptions
Unit 38	Weds.	8/14/24	Arizona Residential Landlord Tenant Act
Unit 39			Property Management & Planned Communities
Unit 40	Thurs.	8/15/24	Arizona Water Law
Unit 41			• Land Descriptions
Unit 42	Mon.	8/19/24	Business Accounting
Unit 43			• ADRE Audits
Unit 44	Tues.	8/20/24	• Review
Unit 45	Weds.	8/21/24	• Review
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