

Welcome to the 2024 Affiliate Marketing Opportunities guide. We will be presenting affiliate marketing opportunities each quarter in 2024. You have the option to invest your budget into a single class/event or choose multiple classes/events "a la carte". By planning in advance, you will receive additional marketing exposure in each of the classes/events that you choose!

There are both live and virtual class options now available. Simply make your choices from the options below, then contact Koryn Duran at <a href="mailto:Koryn@Scottsdalerealtors.org">Koryn@Scottsdalerealtors.org</a> to reserve your spot!

**Looking for a virtual class?** Classes that are offered virtually appear with this symbol:  $\Diamond$ 

NEW MEMBER ORIENTATION			
NEW MEMBER ORIENTATION (NMO)   Zoom Class   8:30 – 10:30 AM			
SCOTTSDALE REALTORS®	COST: \$250 per marketing partner/per selected date Up to four marketing partners sharing recognition		
What you will receive:	<ul> <li>✓ A few minutes to introduce your business, and the added value it brings to the members.</li> <li>✓ Custom virtual ad displayed on screen while you talk about your business.</li> <li>✓ A complete roster of attendees.</li> </ul>		
Available Dates:	Q1 <del>  01/17/23</del>		
RAISE THE BAR REAL ESTATE SCHOOL CLASSES			
RAISE THE BAR REAL ESTATE SCHOOL	COST: \$250 per marketing partner/per selected date Up to two marketing partners sharing recognition		
What you will receive:	<ul> <li>✓ A few minutes to introduce your business and the added value it brings to the members</li> <li>✓ A roster of attendees</li> <li>✓ Live – A table to display marketing materials</li> <li>✓ Virtual – A custom ad displayed on the screen while you speak</li> </ul>		

January Available Classes:	Jan 17   10am - 12:30pm	ARMLS Searching and Mapping $\Diamond$
	Jan 25   9am – 12pm	Diversity, Equity and Inclusion for Real Estate Professionals
	Jan 25   1 – 4pm	BINSR- Protect Your Client
	Jan 26   10 – 11:30am	ARMLS Aligned Showings ♦
	Jan 30   1 – 4pm	Credit Reporting and the Real Estate Professional ♦
	Jan 31   8:30 – 3:30pm	GRI Market Essentials *Option for recognition split: one marketing partner for the morning and one marketing partner for the afternoon.
February Available Classes:	Feb 7   10 – 11:30am	ARMLS Subscriptions & Portals ♦
	Feb 13   1 – 4pm	Wild for Agency
	Feb 16   10 – 11:30am	ARMLS Searching and Mapping $\Diamond$
	Feb 22   1 – 4pm	Setting Up for the Best Transaction Ever
	Feb 29   1 – 4pm	Disclosure Obligations in Real Estate 🗘
March Available Classes:	Mar 7   9am – 12pm	Glitter & Glam of STRs (Short Term Rentals)
	Mar 13   9am – 12pm	Identifying Bias (Bias Overide- Overcoming Barriers to Fair Housing)
	Mar 13   10 – 11:30am	ARMLS Monsoon Tax System 🗘
	Mar 20   1 – 4pm	Professional Conduct in Real Estate 🗘
	Mar 21   9am – 12pm	Understanding the Valley Housing Market
	Mar 22   10 – 11:30am	ARMLS Aligned Showings ♦
	Mar 27   8:30 – 3:30pm	GRI Anatomy of the Code
		*Option for recognition split: one marketing
		partner for the morning and one marketing
		partner for the afternoon.

## **UPCOMING EVENTS**

### **TAILGATE MEMBER MIXER | JANUARY 24**







**COST:** \$250 per marketing partner

Our member mixer is open to all Scottsdale REALTORS® members to attend so it is a great sponsorship opportunity.

What you will receive:

- ✓ Company logo and contact information displayed on event webpage
- ✓ Digital recognition the night of event
- ✓ Table to display marketing materials
- ✓ A complete roster of attendees

UPCOMING EVENTS (continued)			
ANNUAL AWARDS LUNCHEON   FEBRUARY 13			
ANNUAL AWARDS LUNCHEON	\$500 Per Marketing Partner (1 Available per award): REALTOR® of The Year Award, Emerging REALTOR® of the Year Award, Commercial REALTOR® of the Year   Eric Solheim Award, Global REALTOR® of the Year Award and Caring Heart Award		
What you will receive:	<ul> <li>✓ Company logo displayed on Award (must be confirmed as a sponsor by January 26<sup>th</sup>)</li> <li>✓ Present the Award to the recipient</li> <li>✓ Logo/contact information displayed on event webpage</li> <li>✓ Logo/contact information displayed during event</li> <li>✓ Roster of attendees</li> </ul>		
ANNUAL AWARDS LUNCHEON	<b>\$250 Per Marketing Partner</b> (1 Available per award): Affiliate of the Year Award & Citizen of the Year Award		
What you will receive:	<ul> <li>✓ Company logo displayed on Award (must be confirmed as a sponsor by January 26<sup>th</sup>)</li> <li>✓ Present the Award to the recipient</li> <li>✓ Logo/contact information displayed on event webpage</li> <li>✓ Logo/contact information displayed during event</li> <li>✓ Roster of attendees</li> </ul>		
FORTY UNDER 40   APRIL (TBD)			
FORT SEPTEMBER 1	More information coming soon!		

# **UPCOMING EVENTS (continued)**

### **HOUSING PARTNER PROGRAM | MAY (TBD)**



More information coming soon!

#### WATER SUMMIT | JUNE (TBD)





More information coming soon!

#### **FALL MEMBER MIXER | SEPTEMBER 18**



Cost: \$250 per marketing partner

Our member mixer is open to all Scottsdale REALTORS® members to attend so it is a great sponsorship opportunity. This event is for our 2025 Board of Director Candidates to introduce themselves.

What you will receive:

- ✓ Company logo and contact information displayed on event webpage
- ✓ Digital recognition the night of event
- ✓ Table to display marketing materials
- ✓ A complete roster of attendees

#### **ARCHITECTURE TOUR | OCTOBER 29**



More information coming soon!

#### **INSTALLATION & HOLIDAY PARTY | DECEMBER 5**



More information coming soon!