

## BROKER LICENSE COURSE

August 21<sup>st</sup> – September 28th, 2023

Mondays - Thursdays 9am to 1pm

Unit 1 Unit 2	Mon. 08/21/23	<ul> <li>Arizona Real Estate Law &amp; ADRE</li> </ul>
		Broker Licensing
Unit 3	Thes $(\mathbf{N}/\mathcal{I})/\mathcal{I}$	<ul> <li>Licensing &amp; Regulation</li> </ul>
Unit 4		<ul> <li>Employment Agreements, Compensation, Teams &amp; Recovery Fund</li> </ul>
Unit 5	Wed. 08/23/23	Subdivisions & Timeshares
Unit 6		<ul> <li>AZ Commissioner's Rules – Part 1 General Info and Advertising</li> </ul>
Unit 7	Thurs. 08/24/23	<ul> <li>AZ Commissioner's Rules – Part 2 Professional Conduct</li> </ul>
Unit 8		<ul> <li>AZ Commissioner's Rules – Part 3 Professional Conduct &amp; Broker Supervision</li> </ul>
Unit 9	Mon. 08/28/23	Property & Government Rights
Unit 10		Area & Acreage Math, Land Development & Zoning
Unit 11	Tues. 08/29/23	<ul> <li>Encumbrances &amp; Liens</li> </ul>
Unit 12		<ul> <li>Contracts &amp; Real Estate Employment Agreements</li> </ul>
Unit 13	Wed. 08/30/23	<ul> <li>Options &amp; Rights of First Refusal, Agency &amp; Real Estate Brokerage – Part 1</li> </ul>
Unit 14		<ul> <li>Agency &amp; Real Estate Brokerage – Part 2</li> </ul>
Unit 15	Thurs. 08/31/23	Commission Math & Purchase Contracts – Part 1
Unit 16		• Purchase Contracts – Part 2
Unit 17	Mon. 09/05/23	Finance Instruments, Payment Plans & Loan Types
Unit 18		<ul> <li>Loan Clauses, FHA, VA &amp; Conventional Loans, Loan Fees &amp; Qualifying</li> </ul>
Unit 18		
Unit 19 Unit 20	Tues. 09/06/23	Primary & Secondary Markets, Seller Financing, Loan Assumption, Loan Fraud
		& Crowd Funding & Financial Math
		Federal Regulations
Unit 21 Unit 22	Wed. 09/07/23	<ul> <li>Fair Housing &amp; ADA</li> </ul>
		<ul> <li>Appraisal Basics</li> </ul>
Unit 23	Thurs. 09/11/23	<ul> <li>Appraisal Comparison, Cost Approaches &amp; Income Property Terminology</li> </ul>
Unit 24		Appraisal Income Approaches
Unit 25	Mon. 09/12/23	Environmental Issues
Unit 26		Estates in Real Property
Unit 27		Leases & Commercial Building Terminology
	Tues. 09/13/23	
Unit 28		Methods of Ownership & Taking Title
Unit 29	Wed. 09/14/23	<ul> <li>Group Ownership, Condos, Cooperatives &amp; Ownership Transfer</li> </ul>
Unit 30		• Deeds
Unit 31	Thurs. 09/18/23	<ul> <li>Title Insurance &amp; Uniform Commercial Code</li> </ul>
Unit 32		<ul> <li>Settlement &amp; Prorations</li> </ul>
Unit 33	Mon. 09/19/23	<ul> <li>Income Tax Aspects of Real Estate</li> </ul>
Unit 34		<ul> <li>Mortgages, Deeds of Trust &amp; Foreclosures</li> </ul>
Unit 35		<ul> <li>Land Contracts, Distressed Transactions &amp; Fix &amp; Flips</li> </ul>
Unit 36	Tue. 09/20/23	<ul> <li>Arizona Property Taxes</li> </ul>
Unit 37	140.07/20/23	<ul> <li>Assessments, Mechanics Liens &amp; Homestead Exemptions</li> </ul>
	Wed. 09/21/23	Arizona Residential Landlord Tenant Act
Unit 38		
Unit 39		Property Management & Planned Communities
Unit 40	Thur. 09/25/23	<ul> <li>Arizona Water Law</li> </ul>
Unit 41		<ul> <li>Land Descriptions</li> </ul>
Unit 42	Mon. 09/26/23	Business Accounting
Unit 43		ADRE Audits
Unit 44	Tue. 09/27/23	Review
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Unit 45	Wed. 09/28/23	Review
Raise the Bar Real Estate School		