

2022



# SCOTTSDALE



## MARKET REPORT JANUARY

Scottsdale Area Association of REALTORS®  
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Scottsdale, AZ 85255  
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## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	809	923	-12.4%	11,578	11,797	-1.9%
New Listing Volume	\$968,842,674	\$916,342,655	+5.7%	\$11,730,216,912	\$9,863,246,147	+18.9%
Active Listing Count	583	1,530	-61.9%	N/A	N/A	
Active Listing Volume	\$1,004,014,812	\$2,183,202,962	-54%	N/A	N/A	
Average Listing Price	\$1,722,152	\$1,426,930	+20.7%	\$1,525,394	\$1,231,686	+23.8%
Median Listing Price	\$1,000,000	\$825,000	+21.2%	\$882,137	\$778,177	+13.4%
Average Listing Price per Sq Ft	\$516	\$389	+32.6%	\$433	\$348	+24.5%
Median Listing Price per Sq Ft	\$424	\$333	+27.3%	\$367	\$299	+22.7%
Median Days in RPR	20	45	-55.6%	32.4	55.57	-41.7%
Months of Inventory	0.7	1.6	-55.2%	0.7	2.7	-72.3%
Absorption Rate	139.28%	62.35%	+76.9%	135.85%	37.65%	+98.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	926	821	+12.8%	13,109	13,611	-3.7%
New Pending Sales Volume	\$994,125,693	\$716,125,348	+38.8%	\$12,682,253,412	\$10,678,176,380	+18.8%
Pending Sales Count	504	590	-14.6%	N/A	N/A	
Pending Sales Volume	\$638,470,392	\$602,907,175	+5.9%	N/A	N/A	
Closed Sales Count	630	792	-20.5%	10,921	9,999	+9.2%
Closed Sales Volume	\$631,553,908	\$670,629,839	-5.8%	\$10,091,754,373	\$7,237,122,732	+39.4%
Average Sales Price	\$1,002,467	\$846,755	+18.4%	\$924,069	\$723,785	+27.7%
Median Sales Price	\$760,000	\$600,000	+26.7%	\$690,899	\$558,563	+23.7%
Average Sales Price per Sq Ft	\$405	\$313	+29.6%	\$357	\$288	+24%
Median Sales Price per Sq Ft	\$380	\$284	+34%	\$331	\$268	+23.3%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	1	1	+/-	N/A	N/A	

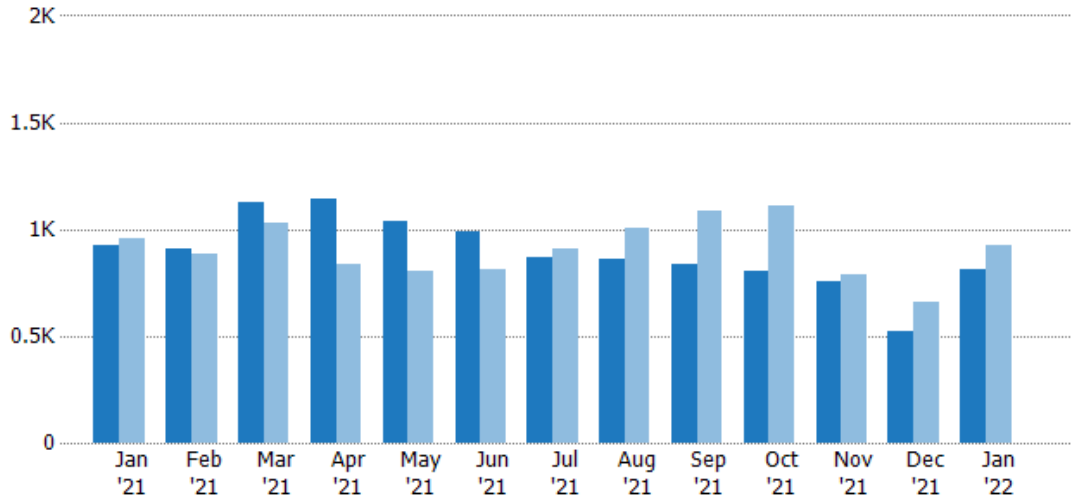
## New Listings

The number of new residential listings that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	809	-12.4%
Jan '21	923	-3.7%
Jan '20	958	20.7%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	923	910	1.12K	1.14K	1.03K	990	869	863	833	802	757	524	809
Prior Year	958	887	1.03K	838	803	810	907	1.01K	1.08K	1.11K	785	658	923
Percent Change from Prior Year	-4%	3%	9%	36%	29%	22%	-4%	-14%	-23%	-27%	-4%	-20%	-12%

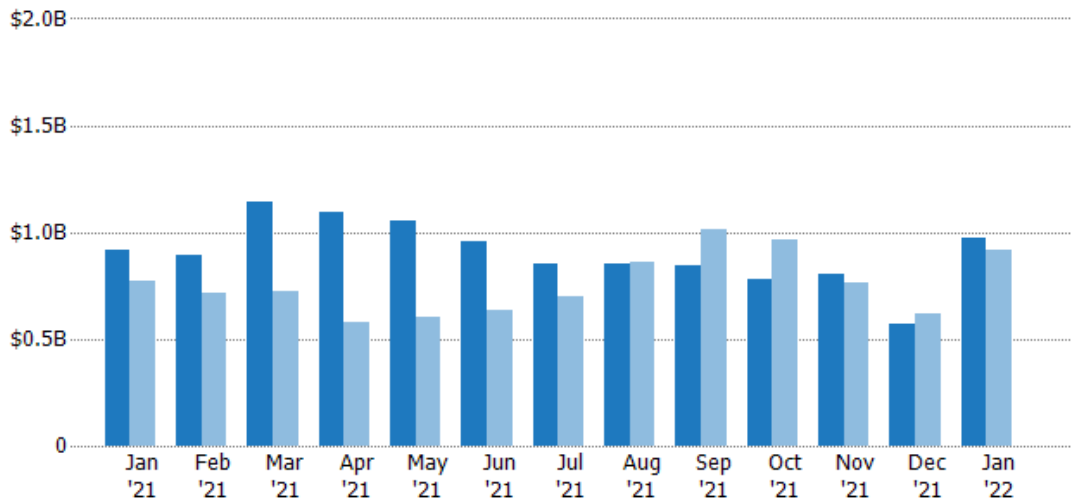
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$969M	5.7%
Jan '21	\$916M	18.3%
Jan '20	\$774M	19.8%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$916M	\$896M	\$1.14B	\$1.1B	\$1.06B	\$953M	\$852M	\$854M	\$842M	\$783M	\$802M	\$570M	\$969M
Prior Year	\$774M	\$716M	\$723M	\$580M	\$606M	\$632M	\$698M	\$858M	\$1.01B	\$964M	\$760M	\$622M	\$916M
Percent Change from Prior Year	18%	25%	58%	89%	74%	51%	22%	0%	-17%	-19%	6%	-8%	6%

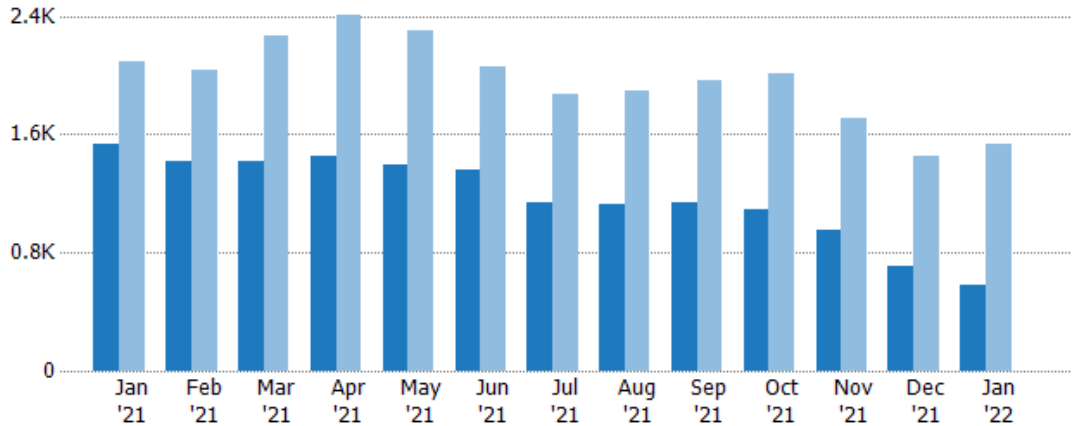
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jan '22	583	-61.9%
Jan '21	1.53K	-26.9%
Jan '20	2.09K	33.7%



Current Year	1.53K	1.42K	1.42K	1.46K	1.4K	1.36K	1.13K	1.12K	1.14K	1.09K	951	708	583
Prior Year	2.09K	2.03K	2.27K	2.4K	2.3K	2.05K	1.87K	1.9K	1.96K	2.01K	1.71K	1.45K	1.53K
Percent Change from Prior Year	-27%	-30%	-38%	-39%	-39%	-34%	-39%	-41%	-42%	-46%	-44%	-51%	-62%

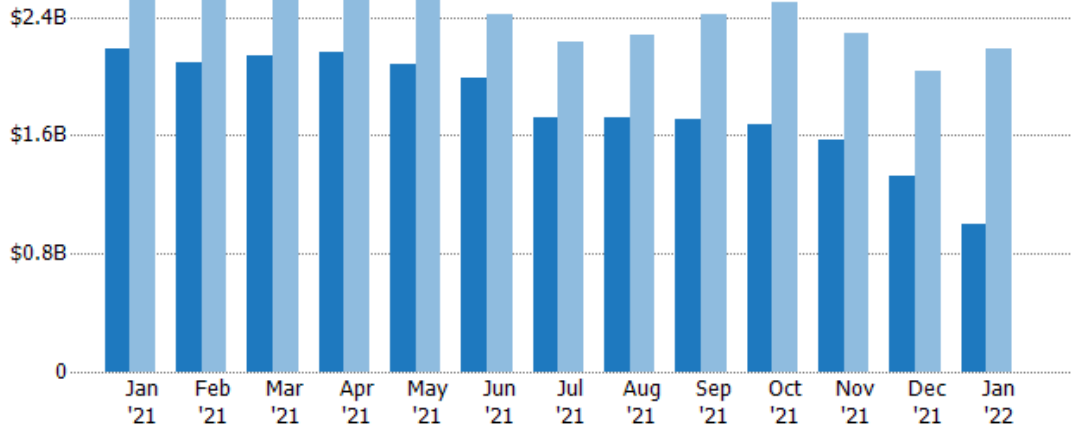
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jan '22	\$1B	-54%
Jan '21	\$2.18B	-16.1%
Jan '20	\$2.6B	10.5%



Current Year	\$2.18B	\$2.09B	\$2.13B	\$2.16B	\$2.08B	\$1.99B	\$1.72B	\$1.72B	\$1.71B	\$1.67B	\$1.57B	\$1.32B	\$1B
Prior Year	\$2.6B	\$2.59B	\$2.63B	\$2.67B	\$2.65B	\$2.42B	\$2.23B	\$2.28B	\$2.41B	\$2.5B	\$2.29B	\$2.04B	\$2.18B
Percent Change from Prior Year	-16%	-19%	-19%	-19%	-21%	-18%	-23%	-25%	-29%	-33%	-31%	-35%	-54%

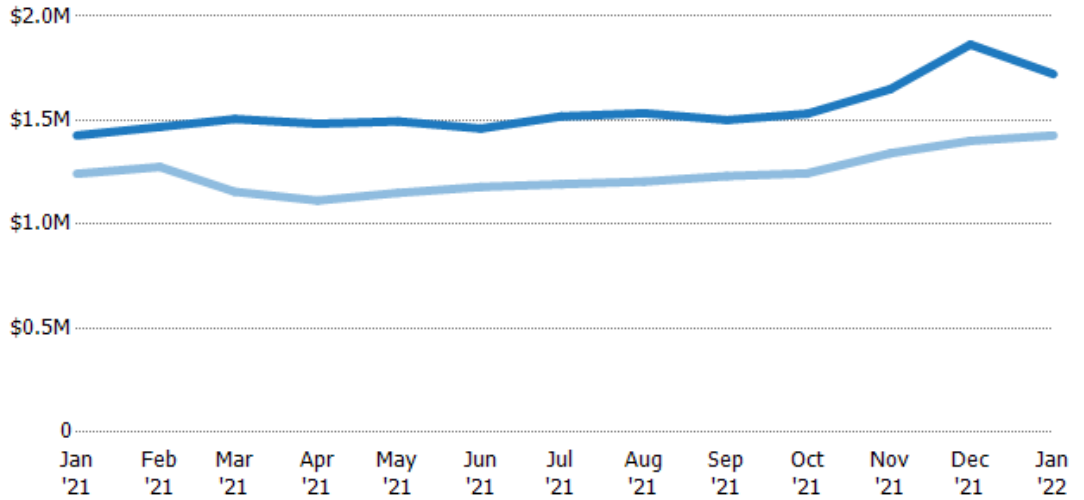
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Jan '22	\$1.72M	20.7%
Jan '21	\$1.43M	14.8%
Jan '20	\$1.24M	-17.4%



Current Year	\$1.43M	\$1.47M	\$1.51M	\$1.48M	\$1.49M	\$1.46M	\$1.52M	\$1.53M	\$1.5M	\$1.53M	\$1.65M	\$1.86M	\$1.72M
Prior Year	\$1.24M	\$1.28M	\$1.16M	\$1.11M	\$1.15M	\$1.18M	\$1.19M	\$1.21M	\$1.23M	\$1.25M	\$1.34M	\$1.4M	\$1.43M
Percent Change from Prior Year	15%	15%	30%	33%	30%	24%	27%	27%	22%	23%	23%	33%	21%

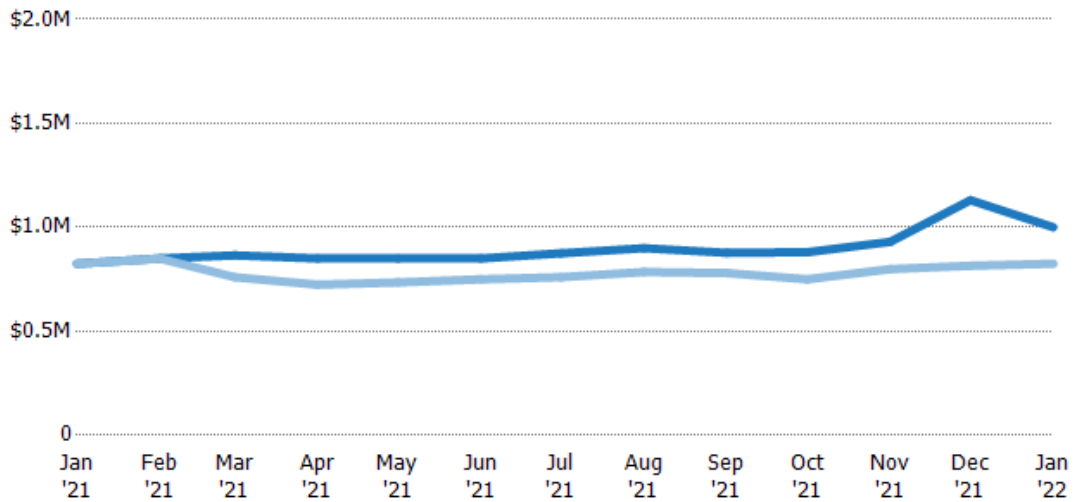
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Jan '22	\$1M	21.2%
Jan '21	\$825K	0%
Jan '20	\$825K	-18.2%



Current Year	\$825K	\$850K	\$865K	\$850K	\$850K	\$850K	\$875K	\$899K	\$877K	\$880K	\$930K	\$1.13M	\$1M
Prior Year	\$825K	\$849K	\$760K	\$724K	\$735K	\$750K	\$760K	\$785K	\$780K	\$750K	\$799K	\$815K	\$825K
Percent Change from Prior Year	0%	0%	14%	17%	16%	13%	15%	15%	12%	17%	16%	39%	21%

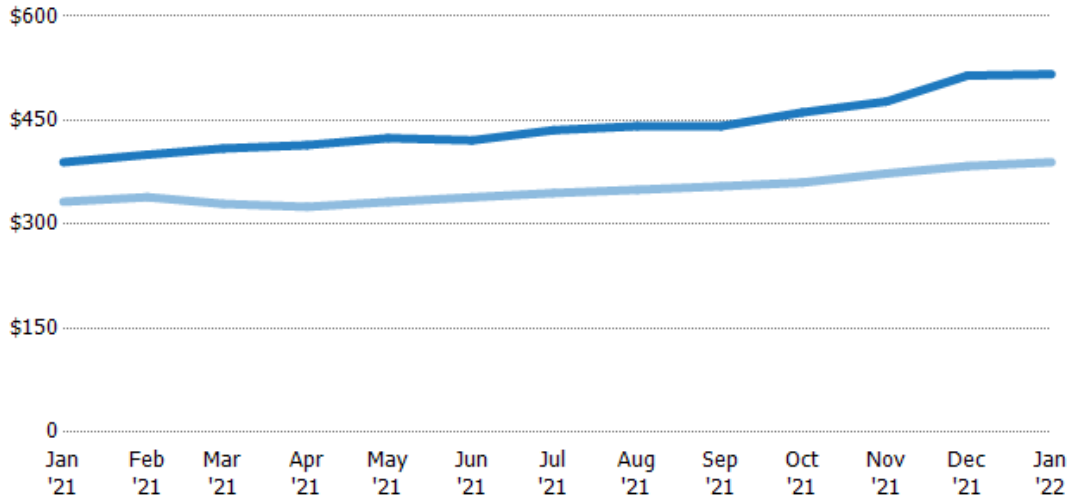
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$516	32.6%
Jan '21	\$389	17.1%
Jan '20	\$332	-12.4%



Current Year	\$389	\$400	\$409	\$414	\$424	\$421	\$436	\$441	\$442	\$461	\$477	\$514	\$516
Prior Year	\$332	\$339	\$329	\$325	\$332	\$339	\$345	\$350	\$355	\$360	\$373	\$384	\$389
Percent Change from Prior Year	17%	18%	24%	27%	28%	24%	26%	26%	24%	28%	28%	34%	33%

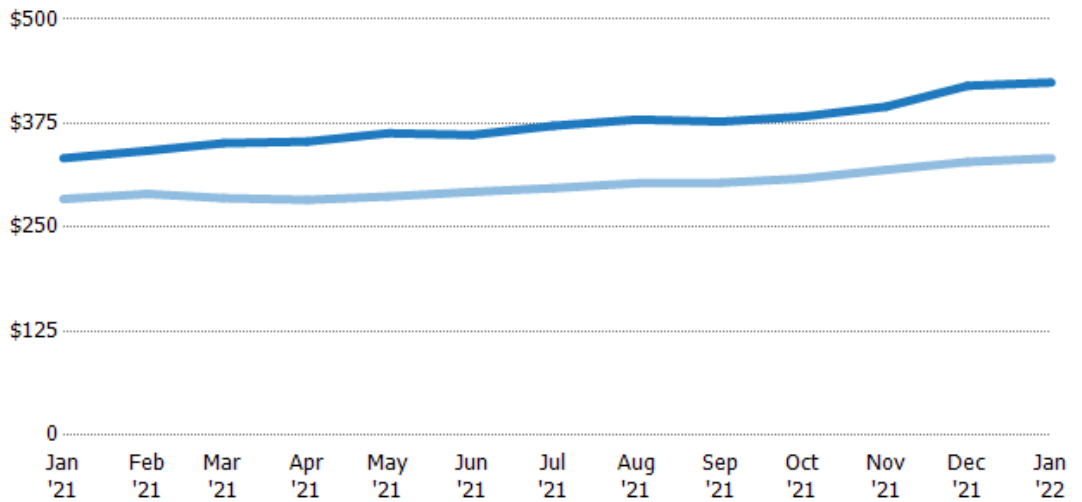
## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$424	27.3%
Jan '21	\$333	17.3%
Jan '20	\$284	-10.9%



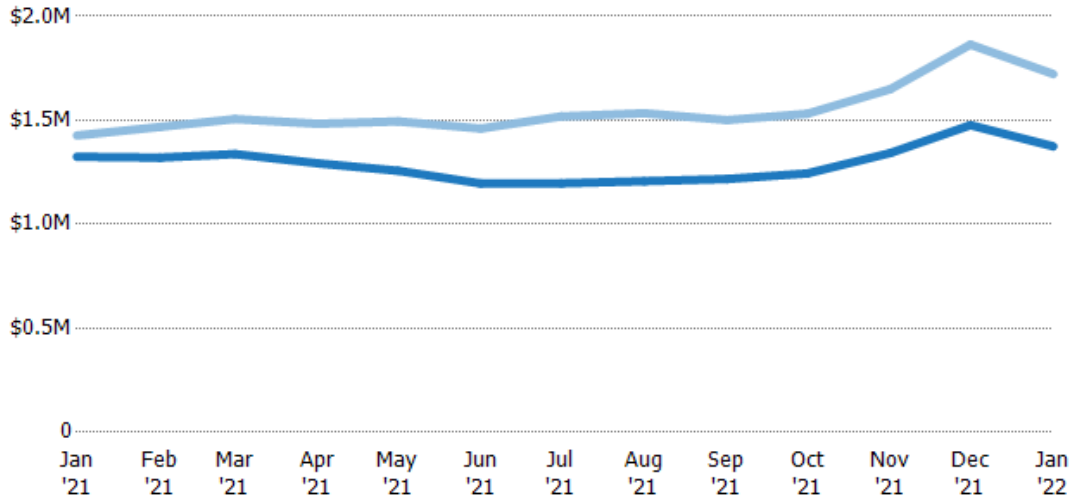
Current Year	\$333	\$342	\$351	\$353	\$363	\$361	\$372	\$380	\$377	\$383	\$395	\$420	\$424
Prior Year	\$284	\$290	\$285	\$283	\$287	\$293	\$297	\$303	\$304	\$309	\$319	\$329	\$333
Percent Change from Prior Year	17%	18%	23%	25%	26%	23%	25%	25%	24%	24%	24%	28%	27%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



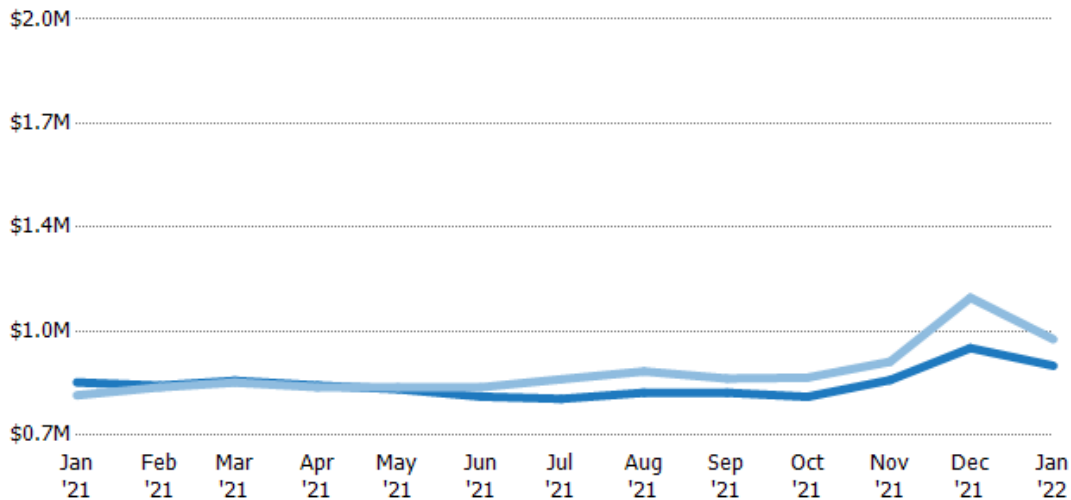
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$1.32M	\$1.32M	\$1.34M	\$1.29M	\$1.26M	\$1.2M	\$1.2M	\$1.21M	\$1.22M	\$1.24M	\$1.34M	\$1.48M	\$1.37M
Avg Listing Price	\$1.43M	\$1.47M	\$1.51M	\$1.48M	\$1.49M	\$1.46M	\$1.52M	\$1.53M	\$1.5M	\$1.53M	\$1.65M	\$1.86M	\$1.72M
Avg Listing Price as a % of Avg Est Value	108%	111%	113%	115%	119%	122%	127%	127%	123%	123%	123%	126%	125%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$865K	\$855K	\$870K	\$855K	\$844K	\$821K	\$814K	\$833K	\$833K	\$820K	\$873K	\$972K	\$917K
Median Listing Price	\$825K	\$850K	\$865K	\$850K	\$850K	\$850K	\$875K	\$899K	\$877K	\$880K	\$930K	\$1.13M	\$1M
Med Listing Price as a % of Med Est Value	95%	99%	99%	99%	101%	104%	108%	108%	105%	107%	107%	116%	109%

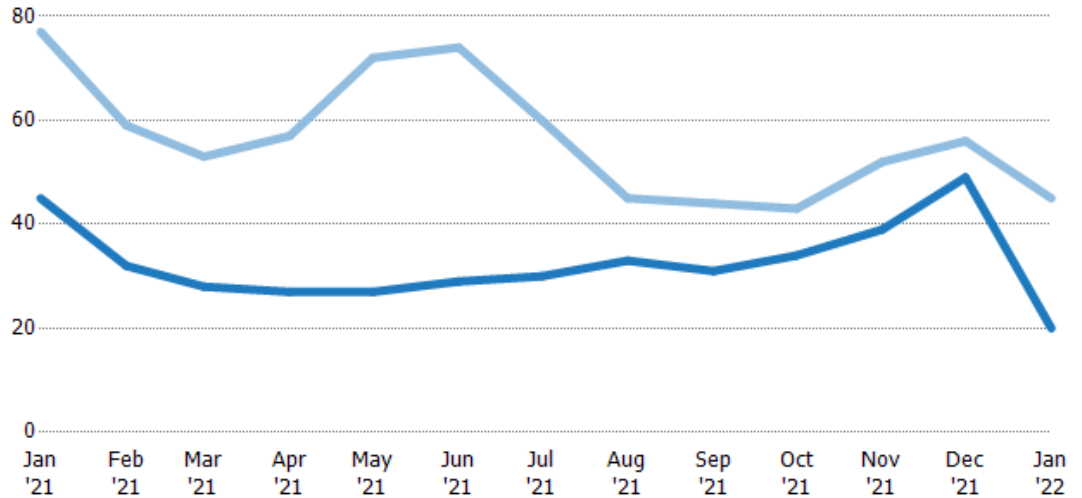
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Jan '22	20	-55.6%
Jan '21	45	-41.6%
Jan '20	77	-3.9%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	45	32	28	27	27	29	30	33	31	34	39	49	20
Prior Year	77	59	53	57	72	74	60	45	44	43	52	56	45
Percent Change from Prior Year	-42%	-46%	-47%	-53%	-63%	-61%	-50%	-27%	-30%	-21%	-25%	-13%	-56%

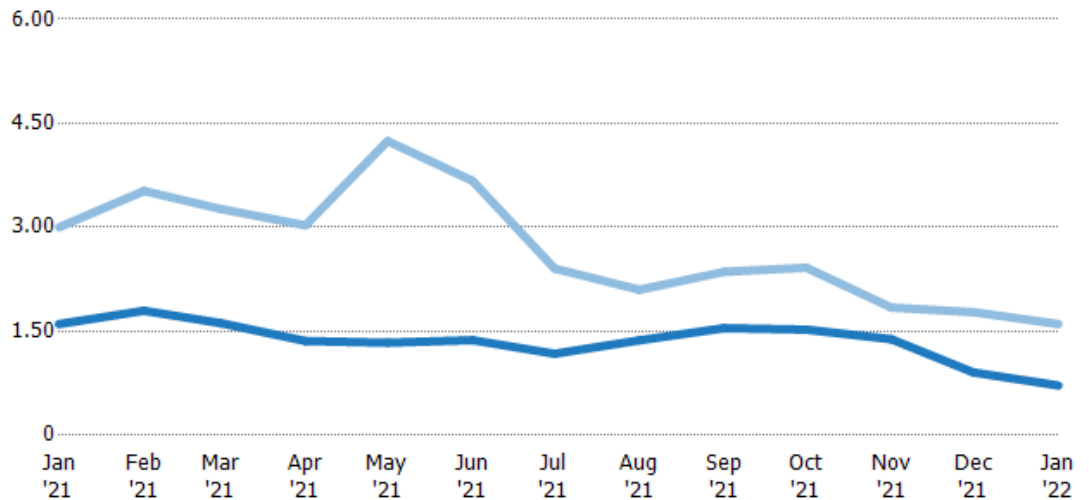
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Jan '22	0	-55.2%
Jan '21	1.6	-46.5%
Jan '20	3	70.3%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	1.6	1.8	1.62	1.36	1.33	1.37	1.18	1.37	1.55	1.52	1.39	0	0
Prior Year	3	3.52	3.26	3.03	4.24	3.67	2.41	2.1	2.36	2.42	1.84	1.78	1.6
Percent Change from Prior Year	-47%	-49%	-50%	-55%	-69%	-63%	-51%	-35%	-34%	-37%	-25%	-49%	-55%



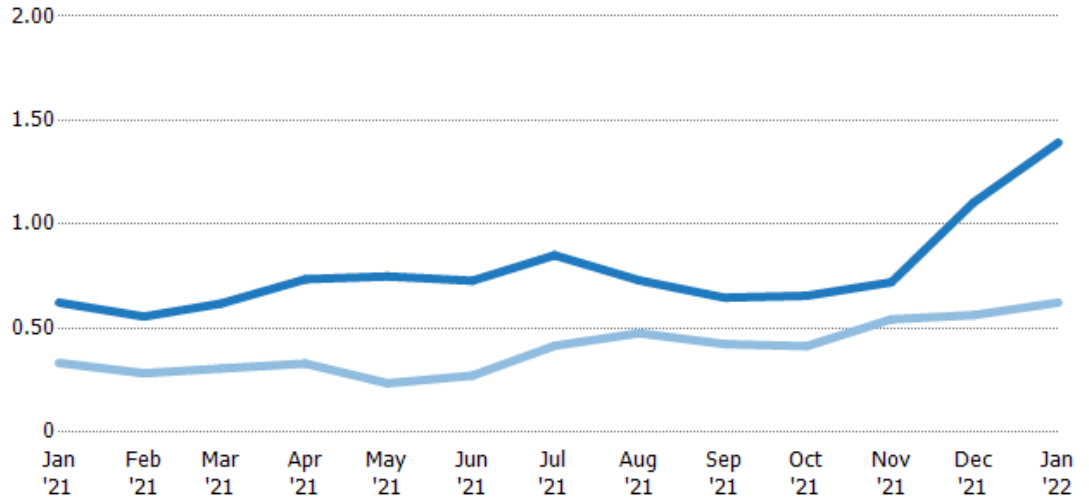
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Rate	Chg.
Jan '22	139%	-76.9%
Jan '21	62%	-29%
Jan '20	33%	-41.3%



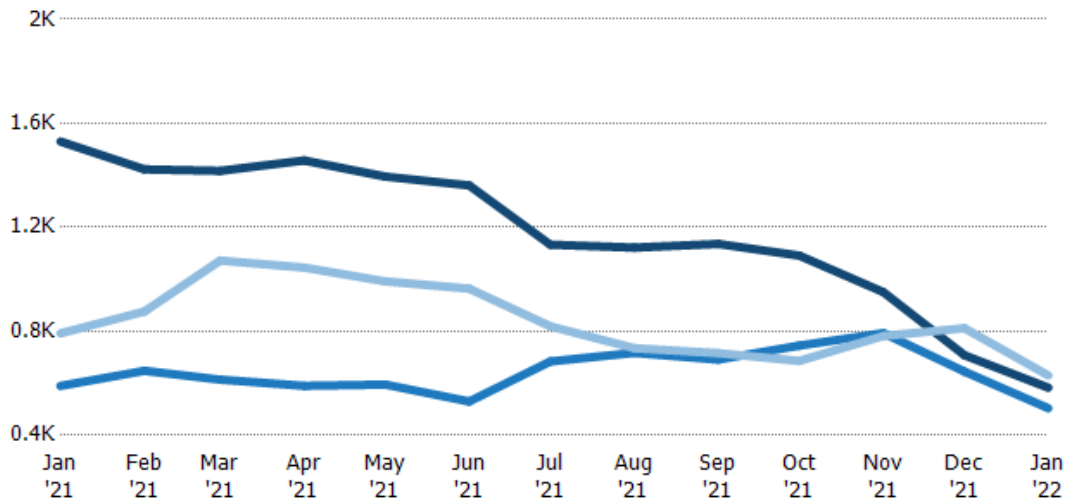
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	62%	56%	62%	74%	75%	73%	85%	73%	65%	66%	72%	110%	139%
Prior Year	33%	28%	31%	33%	24%	27%	42%	48%	42%	41%	54%	56%	62%
Change from Prior Year	-29%	-27%	-31%	-41%	-51%	-46%	-44%	-25%	-22%	-24%	-18%	-54%	-77%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	1.53K	1.42K	1.42K	1.46K	1.4K	1.36K	1.13K	1.12K	1.14K	1.09K	951	708	583
Pending	590	648	614	590	595	530	684	717	691	745	793	645	504
Sold	792	876	1.07K	1.05K	992	964	819	735	716	686	782	812	630

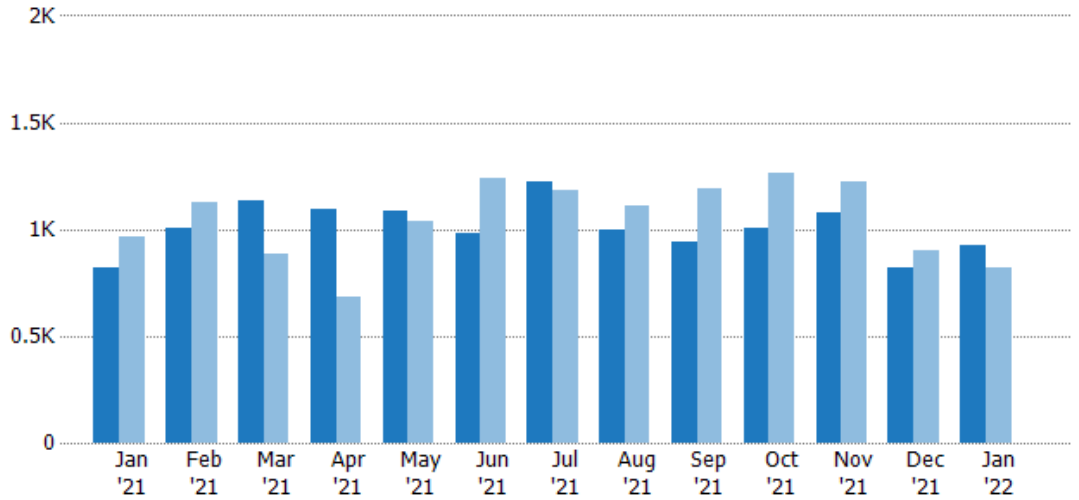
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	926	12.8%
Jan '21	821	-14.6%
Jan '20	961	-26.5%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	821	1.01K	1.14K	1.09K	1.08K	983	1.23K	995	938	1K	1.08K	823	926
Prior Year	961	1.13K	884	682	1.04K	1.24K	1.18K	1.11K	1.19K	1.26K	1.23K	898	821
Percent Change from Prior Year	-15%	-11%	28%	60%	4%	-20%	4%	-10%	-21%	-21%	-12%	-8%	13%

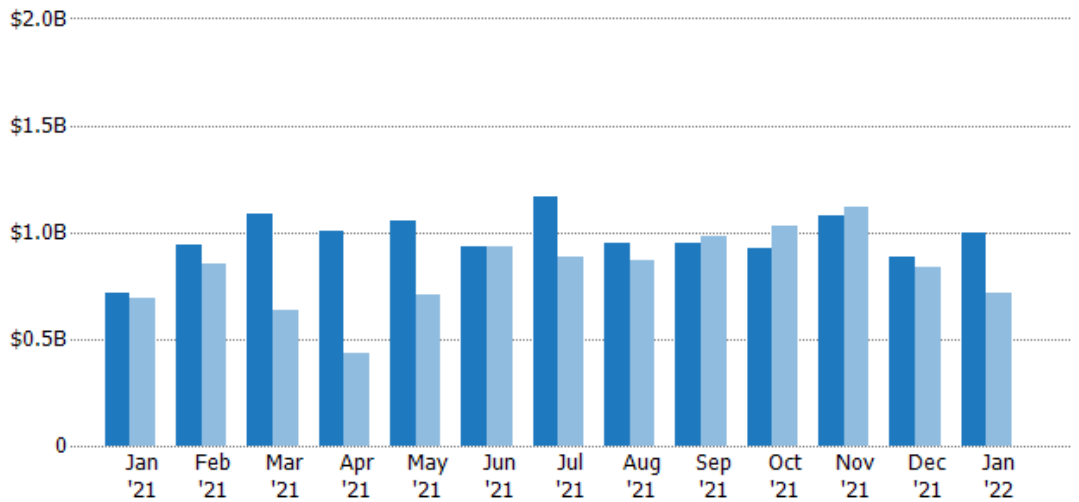
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$994M	38.8%
Jan '21	\$716M	3.9%
Jan '20	\$689M	-36.6%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$716M	\$937M	\$1.08B	\$1.01B	\$1.05B	\$936M	\$1.17B	\$950M	\$948M	\$929M	\$1.07B	\$886M	\$994M
Prior Year	\$689M	\$853M	\$633M	\$431M	\$708M	\$929M	\$883M	\$871M	\$979M	\$1.03B	\$1.12B	\$833M	\$716M
Percent Change from Prior Year	4%	10%	71%	134%	49%	1%	32%	9%	-3%	-10%	-4%	6%	39%

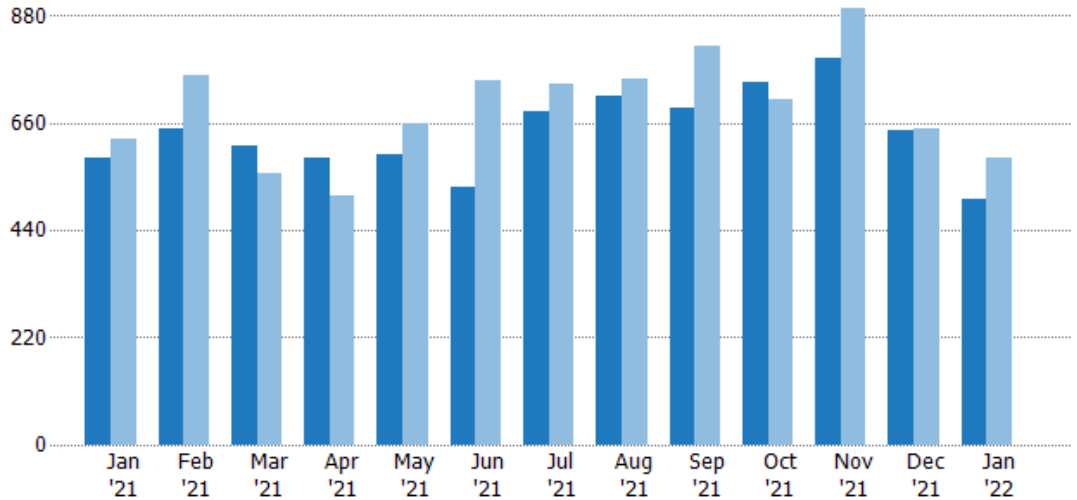
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	504	-14.6%
Jan '21	590	-5.9%
Jan '20	627	-6.5%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	590	648	614	590	595	530	684	717	691	745	793	645	504
Prior Year	627	758	557	510	660	749	739	750	819	709	896	648	590
Percent Change from Prior Year	-6%	-15%	10%	16%	-10%	-29%	-7%	-4%	-16%	5%	-11%	0%	-15%

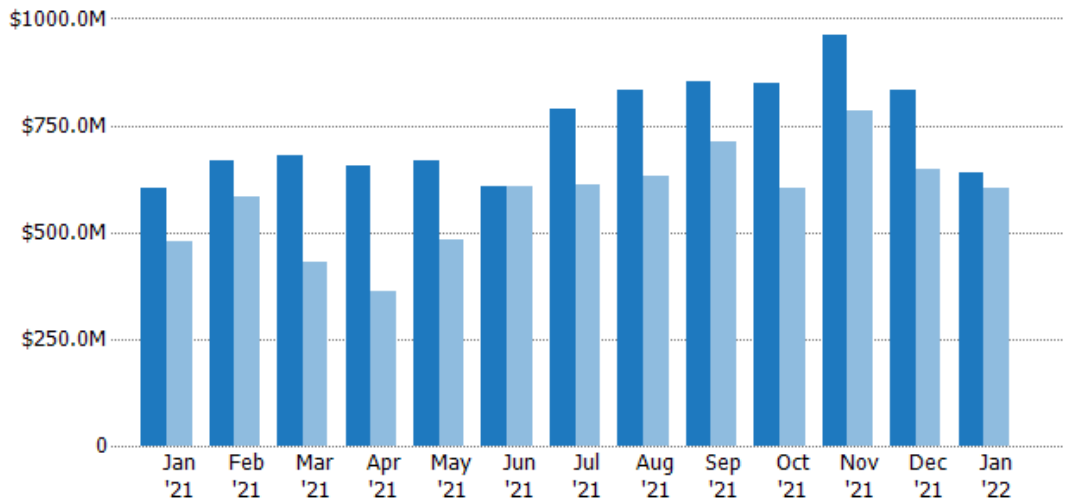
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$638M	5.9%
Jan '21	\$603M	26.5%
Jan '20	\$476M	-14%



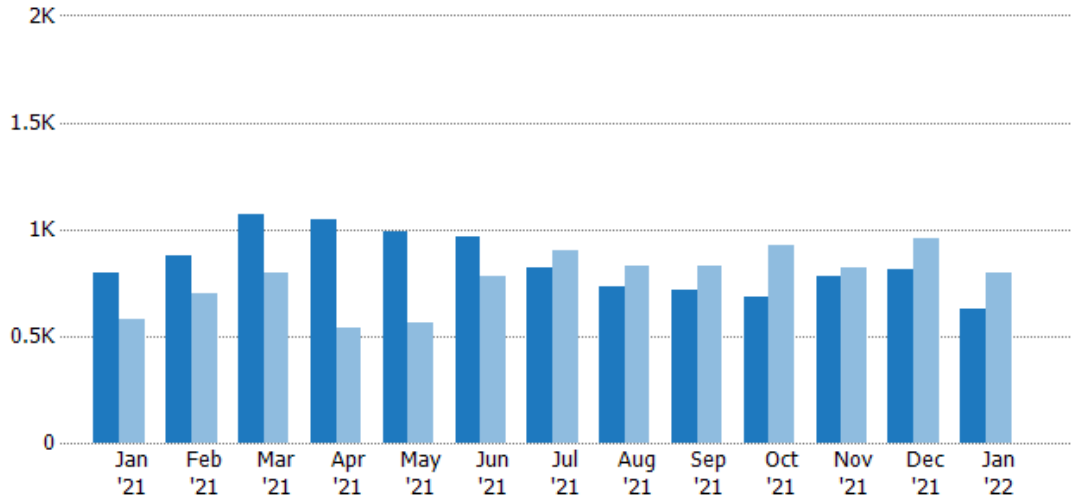
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$603M	\$669M	\$678M	\$655M	\$668M	\$608M	\$787M	\$833M	\$854M	\$849M	\$961M	\$831M	\$638M
Prior Year	\$476M	\$583M	\$429M	\$360M	\$484M	\$607M	\$611M	\$632M	\$711M	\$605M	\$782M	\$648M	\$603M
Percent Change from Prior Year	27%	15%	58%	82%	38%	0%	29%	32%	20%	40%	23%	28%	6%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



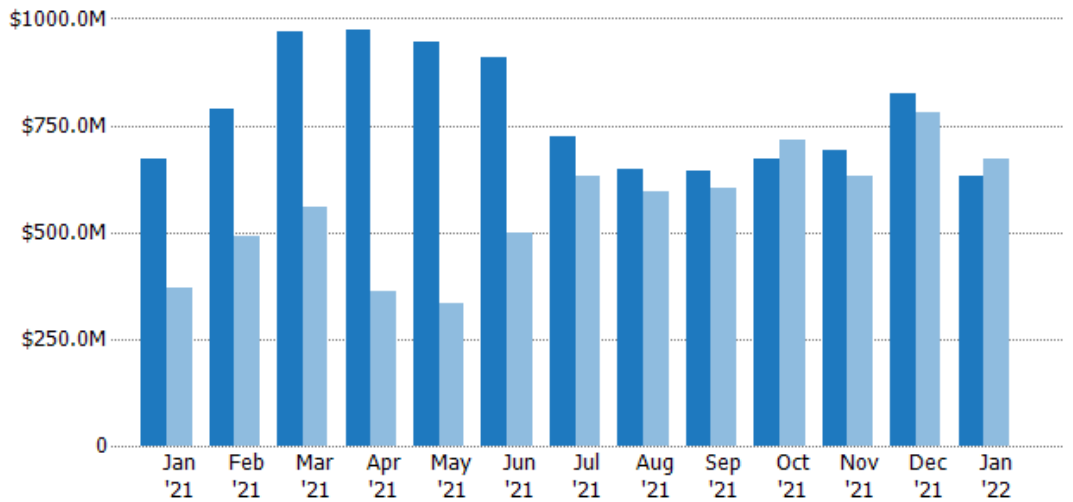
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	792	876	1.07K	1.05K	992	964	819	735	716	686	782	812	630
Prior Year	576	696	793	542	559	777	903	831	830	927	819	954	792
Percent Change from Prior Year	38%	26%	35%	93%	77%	24%	-9%	-12%	-14%	-26%	-5%	-15%	-20%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



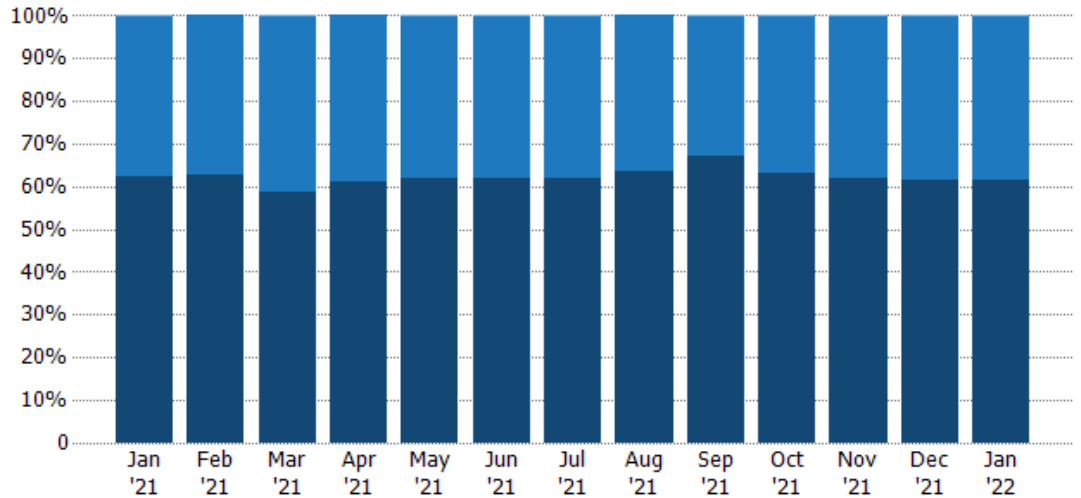
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$671M	\$787M	\$970M	\$973M	\$946M	\$909M	\$723M	\$648M	\$645M	\$672M	\$691M	\$825M	\$632M
Prior Year	\$369M	\$490M	\$559M	\$362M	\$334M	\$497M	\$629M	\$596M	\$604M	\$716M	\$632M	\$779M	\$671M
Percent Change from Prior Year	82%	61%	73%	169%	183%	83%	15%	9%	7%	-6%	9%	6%	-6%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



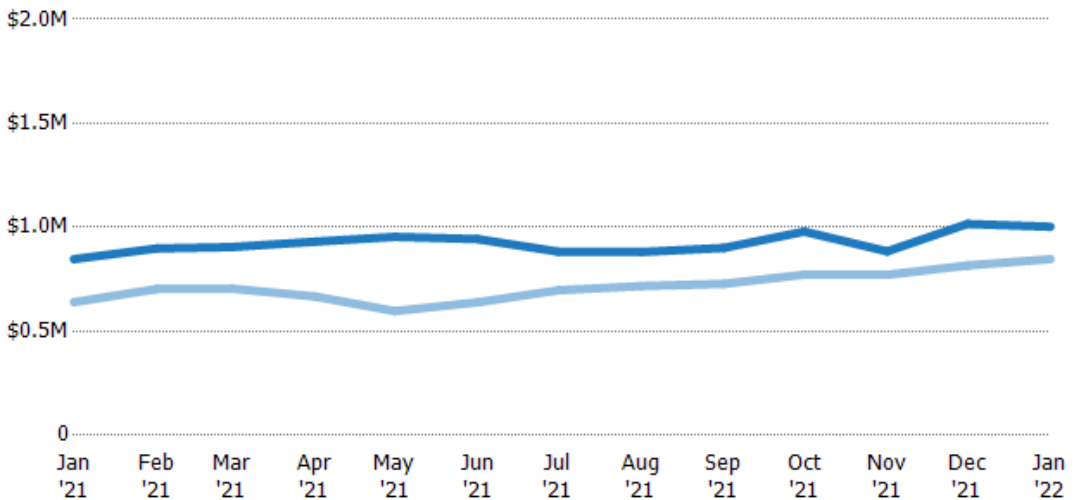
Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Mobile/Manufactured	0%	-	0%	-	0%	0%	0%	-	0%	0%	0%	0%	0%
Condo/Townhouse	38%	37%	41%	39%	38%	38%	38%	36%	33%	37%	38%	38%	38%
Single Family Residence	62%	63%	59%	61%	62%	62%	62%	64%	67%	63%	62%	62%	61%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



Month/Year	Price	% Chg.
Jan '22	\$1M	18.4%
Jan '21	\$847K	32.3%
Jan '20	\$640K	-6.9%

Property Type	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$847K	\$898K	\$905K	\$931K	\$954K	\$943K	\$883K	\$881K	\$901K	\$979K	\$884K	\$1.02M	\$1M
Prior Year	\$640K	\$703K	\$705K	\$667K	\$597K	\$640K	\$697K	\$717K	\$728K	\$772K	\$772K	\$816K	\$847K
Percent Change from Prior Year	32%	28%	28%	40%	60%	47%	27%	23%	24%	27%	15%	24%	18%

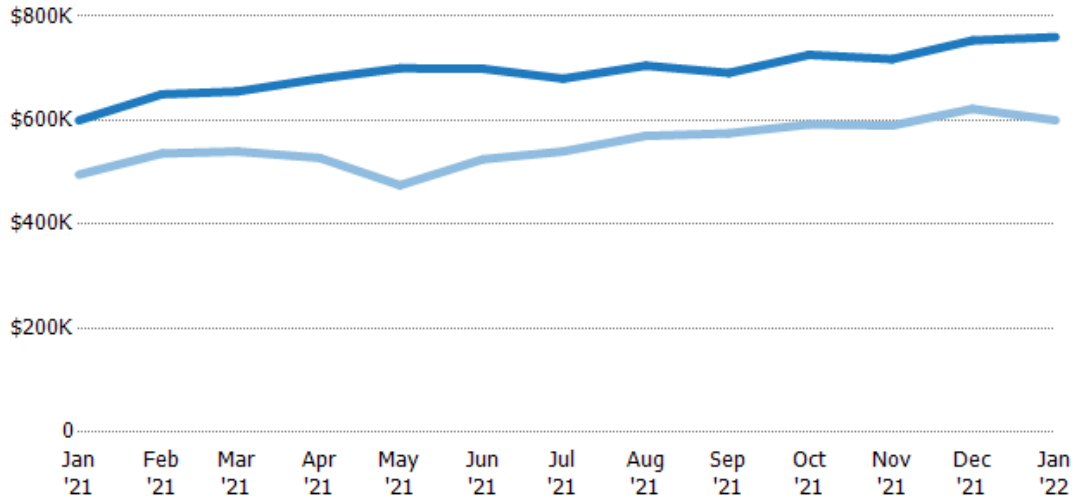
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jan '22	\$760K	26.7%
Jan '21	\$600K	21.1%
Jan '20	\$496K	-4.5%



Current Year	\$600K	\$650K	\$655K	\$680K	\$700K	\$699K	\$680K	\$705K	\$691K	\$726K	\$718K	\$754K	\$760K
Prior Year	\$496K	\$536K	\$540K	\$528K	\$475K	\$525K	\$540K	\$570K	\$575K	\$592K	\$590K	\$622K	\$600K
Percent Change from Prior Year	21%	21%	21%	29%	47%	33%	26%	24%	20%	23%	22%	21%	27%

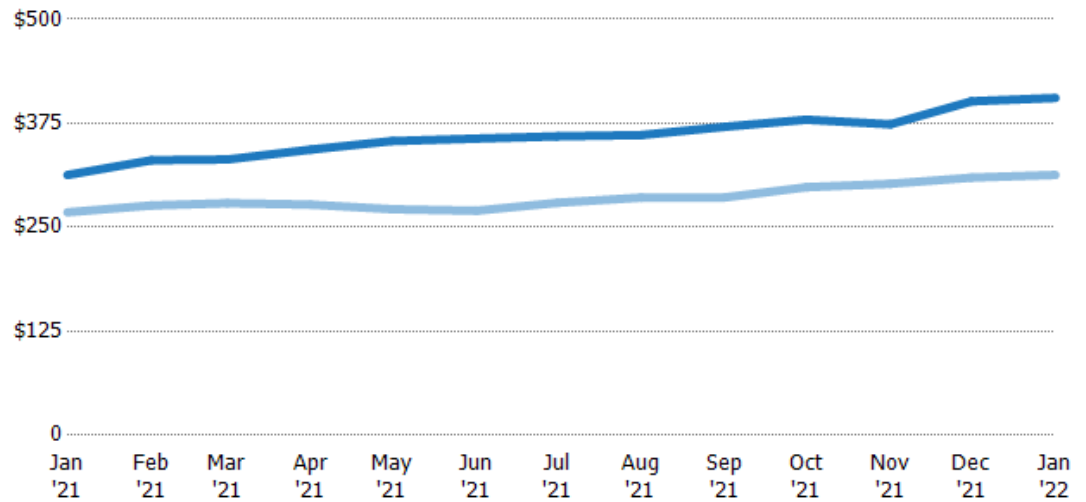
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$405	29.6%
Jan '21	\$313	16.7%
Jan '20	\$268	-5.4%



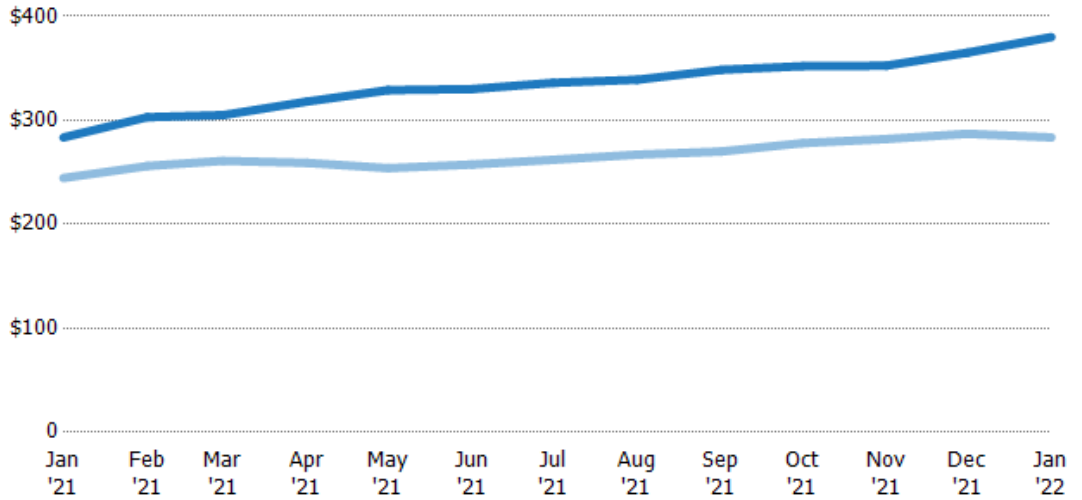
Current Year	\$313	\$331	\$331	\$343	\$354	\$357	\$359	\$361	\$371	\$379	\$374	\$401	\$405
Prior Year	\$268	\$276	\$279	\$277	\$272	\$270	\$279	\$286	\$286	\$298	\$302	\$310	\$313
Percent Change from Prior Year	17%	20%	19%	24%	30%	32%	29%	26%	30%	27%	24%	30%	30%

## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



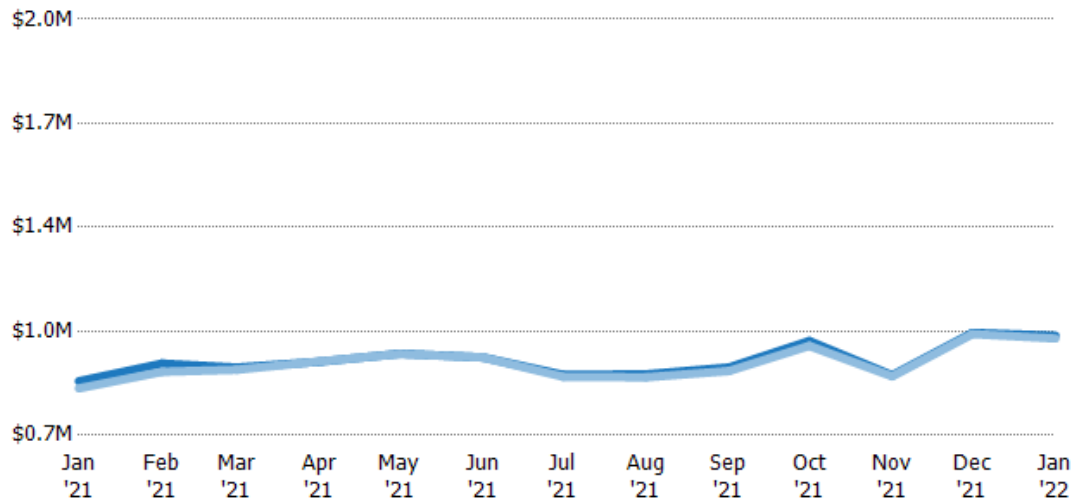
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	\$284	\$303	\$305	\$318	\$329	\$330	\$336	\$339	\$349	\$352	\$353	\$365	\$380
Prior Year	\$245	\$256	\$261	\$259	\$254	\$258	\$262	\$267	\$270	\$278	\$282	\$287	\$284
Percent Change from Prior Year	16%	18%	17%	23%	30%	28%	28%	27%	29%	27%	25%	27%	34%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



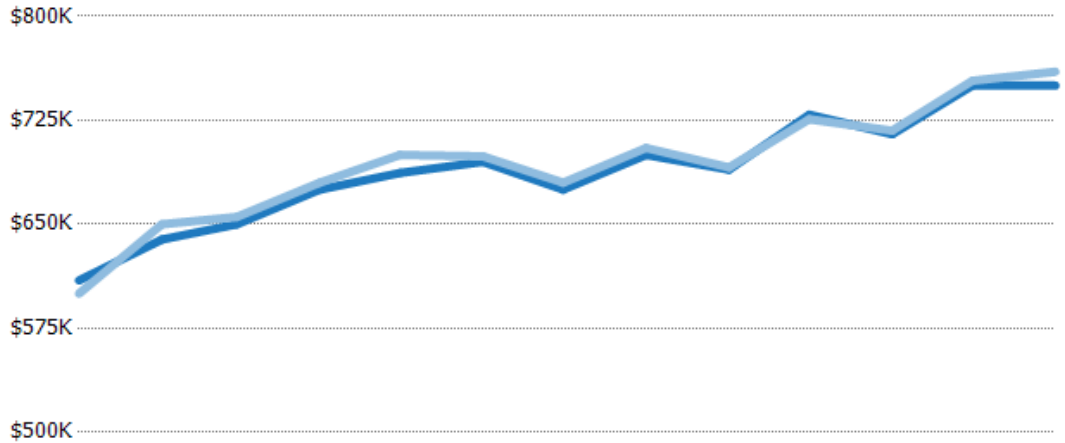
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg List Price	\$869K	\$924K	\$912K	\$930K	\$955K	\$944K	\$889K	\$890K	\$912K	\$995K	\$887K	\$1.02M	\$1.01M
Avg Sales Price	\$847K	\$898K	\$905K	\$931K	\$954K	\$943K	\$883K	\$881K	\$901K	\$979K	\$884K	\$1.02M	\$1M
Avg Sales Price as a % of Avg List Price	97%	97%	99%	100%	100%	100%	99%	99%	99%	98%	100%	100%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



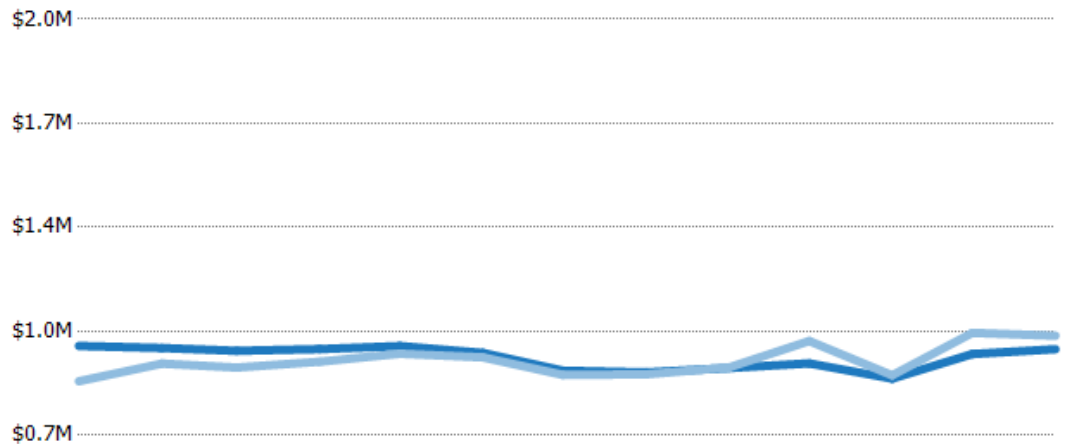
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$610K	\$639K	\$650K	\$675K	\$687K	\$695K	\$675K	\$700K	\$689K	\$729K	\$715K	\$750K	\$750K
Median Sales Price	\$600K	\$650K	\$655K	\$680K	\$700K	\$699K	\$680K	\$705K	\$691K	\$726K	\$718K	\$754K	\$760K
Med Sales Price as a % of Med List Price	98%	102%	101%	101%	102%	101%	101%	101%	100%	100%	100%	100%	101%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$979K	\$973K	\$964K	\$969K	\$979K	\$957K	\$902K	\$897K	\$910K	\$925K	\$877K	\$954K	\$969K
Avg Sales Price	\$869K	\$924K	\$912K	\$930K	\$955K	\$944K	\$889K	\$890K	\$912K	\$995K	\$887K	\$1.02M	\$1.01M
Avg Sales Price as a % of Avg Est Value	89%	95%	95%	96%	98%	99%	99%	99%	100%	108%	101%	107%	104%

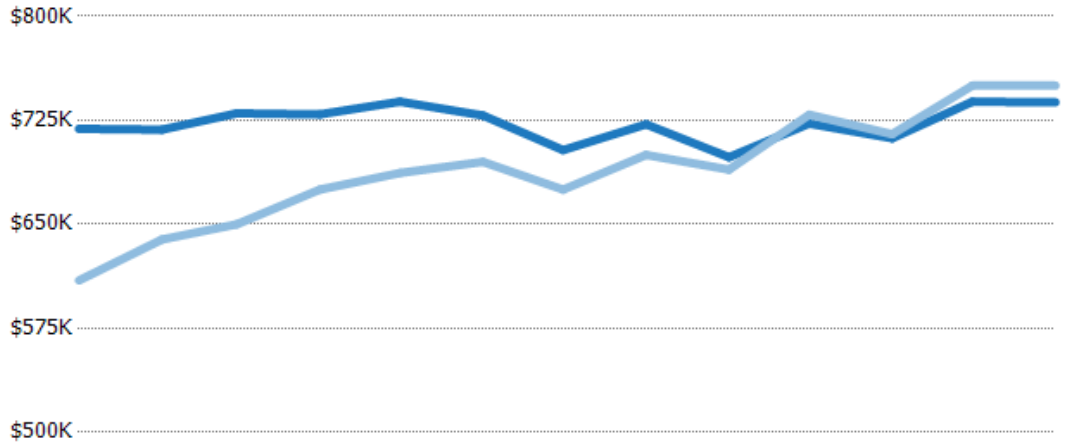


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



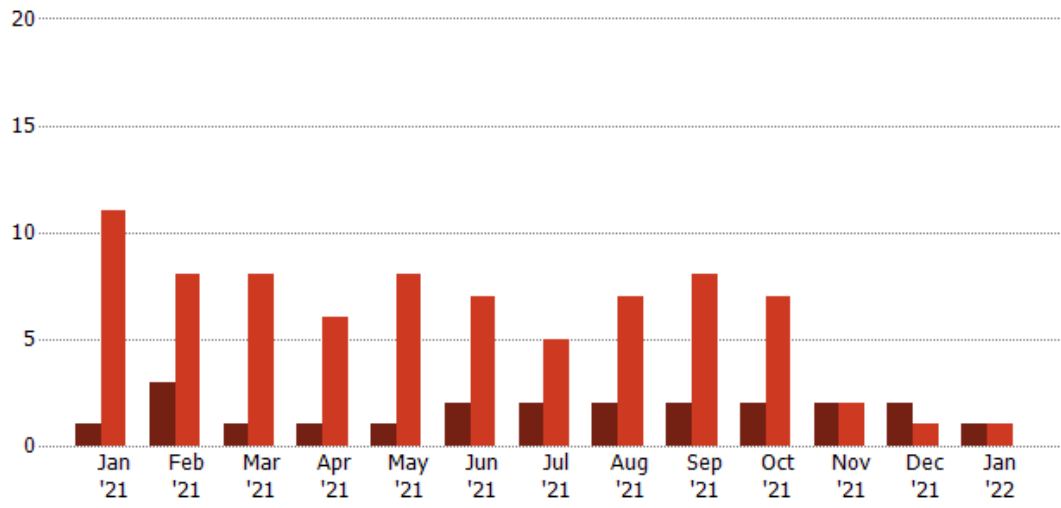
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$719K	\$718K	\$730K	\$729K	\$738K	\$729K	\$704K	\$722K	\$698K	\$723K	\$712K	\$738K	\$738K
Median Sales Price	\$610K	\$639K	\$650K	\$675K	\$687K	\$695K	\$675K	\$700K	\$689K	\$729K	\$715K	\$750K	\$750K
Med Sales Price as a % of Med Est Value	85%	89%	89%	93%	93%	95%	96%	97%	99%	101%	100%	102%	102%

## Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



Month/Year	Count	% Chg.
Jan '22	1	0%
Jan '21	1	-90.9%
Jan '20	11	-18.2%

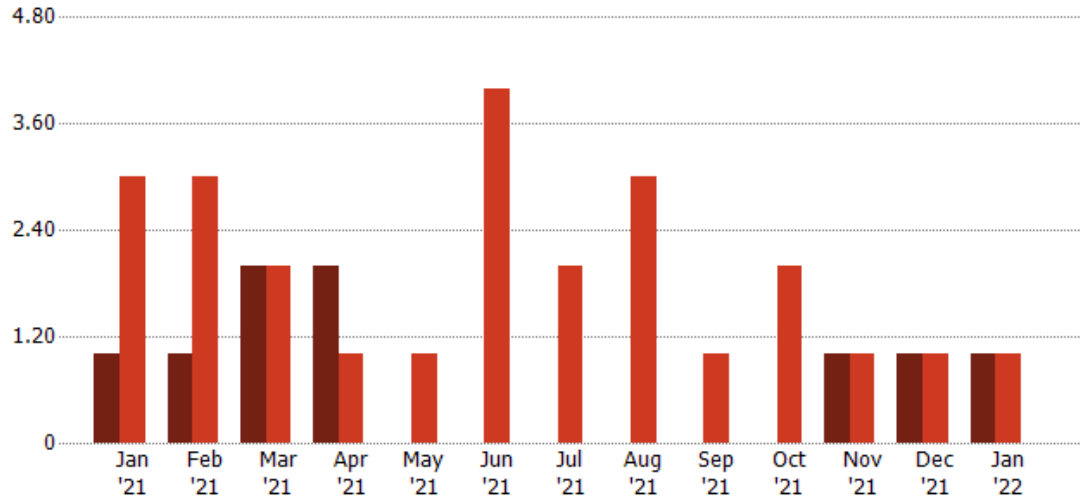
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	1	3	1	1	1	2	2	2	2	2	2	2	1
Prior Year	11	8	8	6	8	7	5	7	8	7	2	1	1
Percent Change from Prior Year	-91%	-63%	-88%	-83%	-88%	-71%	-60%	-71%	-75%	-71%	0%	100%	0%

## Distressed Sales

The count of distressed residential properties sold each month.

### Filters Used

Custom Area: Scottsdale, Arizona  
 Property Type:  
 Condo/Townhouse/Apt.,  
 Mobile/Manufactured, Single Family



Current Year	1	1	2	2	-	-	-	-	-	-	1	1	1
Prior Year	3	3	2	1	1	4	2	3	1	2	1	1	1
Percent Change from Prior Year	-67%	-67%	0%	100%	-100%	-100%	-100%	-100%	-100%	-100%	0%	0%	0%

## Sales Activity by ZIP

Jan 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	34	\$24,496,200	42	\$29,600,072	\$704,764	\$580,786	\$367	\$351	17
85251	63	\$45,755,999	90	\$62,801,777	\$697,798	\$489,500	\$421	\$393	23
85254	63	\$54,494,724	88	\$80,584,440	\$915,732	\$775,000	\$424	\$382	21
85255	84	\$178,347,288	99	\$136,973,291	\$1,383,569	\$1,075,000	\$425	\$410	21
85257	35	\$20,522,799	59	\$34,431,200	\$583,580	\$585,000	\$357	\$355	20
85258	57	\$77,029,062	70	\$64,184,644	\$916,923	\$805,000	\$403	\$391	15
85259	31	\$37,513,990	47	\$53,249,000	\$1,132,957	\$962,000	\$372	\$364	27
85260	49	\$49,097,499	61	\$45,079,400	\$739,007	\$625,000	\$359	\$336	18
85262	60	\$117,848,335	50	\$85,727,199	\$1,714,544	\$1,327,100	\$464	\$434	34
85266	28	\$33,364,496	24	\$38,922,885	\$1,621,787	\$1,017,500	\$460	\$393	28