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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2021	YTD 2022	+ / -	Feb 2021	Feb 2022	Key Metrics
						isting Activity Charts Metrics
-33.7%	166	110	-43.2%	95	54	New Listing Count
+19%	\$461,231,678	\$548,891,547	+1.1%	\$256,844,286	\$259,667,949	New Listing Volume
	N/A	N/A	-79.3%	222	46	Active Listing Count
	N/A	N/A	-58.7%	\$877,099,521	\$362,033,847	Active Listing Volume
+66.1%	\$3,970,194	\$6,594,040	+99.2%	\$3,950,899	\$7,870,301	Average Listing Price
+55.3%	\$3,309,198	\$5,139,103	+79.1%	\$3,322,500	\$5,950,000	Median Listing Price
+57.5%	\$603	\$949	+67.1%	\$610	\$1,019	Average Listing Price per Sq Ft
+54.7%	\$557	\$862	+66.5%	\$567	\$944	Median Listing Price per Sq Ft
-37.1%	83.2	52.32	-55.1%	73.5	33	Median Days in RPR
-64.4%	4	1.4	-82.4%	4.9	0.9	Months of Inventory
+45%	24.88%	69.87%	+94.9%	20.27%	115.22%	Absorption Rate
						ales Activity Charts Metrics
+28.1%	135	173	+15%	80	92	New Pending Sales Count
+124%	\$322,204,302	\$721,712,259	+79.9%	\$201,646,594	\$362,777,137	New Pending Sales Volume
	N/A	NA	-30%	50	35	Pending Sales Count
	N/A	NA	+33.5%	\$113,854,099	\$151,973,999	Pending Sales Volume
-1.8%	109	107	-15.6%	64	54	Closed Sales Count
+41.9%	\$264,370,041	\$375,044,017	+26.8%	\$151,098,041	\$191,660,150	Closed Sales Volume
+44.5%	\$2,425,413	\$3,505,084	+50.3%	\$2,360,907	\$3,549,262	Average Sales Price
+51.2%	\$1,992,248	\$3,012,056	+62.5%	\$1,987,500	\$3,230,000	Median Sales Price
+32.7%	\$513	\$682	+39.6%	\$490	\$684	Average Sales Price per Sq Ft
+24.3%	\$472	\$587	+31.5%	\$461	\$606	Median Sales Price per Sq Ft
						istressed Charts Metrics
	NA	N/A	- !	1	_	Distressed Listing Count

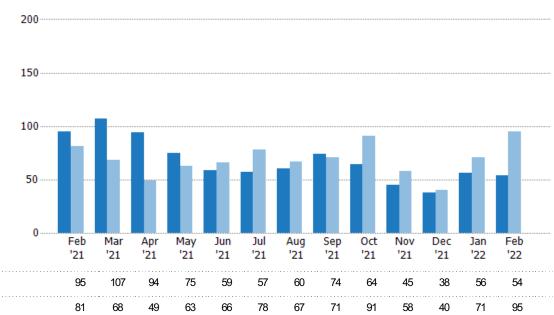


New Listings

The number of new residential listings that were added each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Feb '22	54	-43.2%
Feb '21	95	17.3%
Feb '20	81	2.5%



New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

17%

57%

92%

19%

-11%

-27%

-10%

4%

-30%

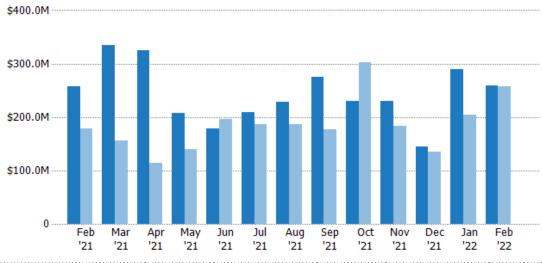
-22%

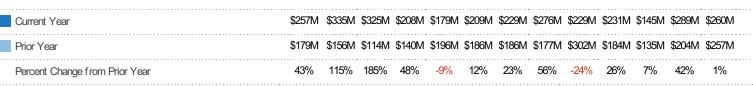
-5%

-43%

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$260M	1.1%
Feb '21	\$257M	43.4%
Feb '20	\$179M	-2%

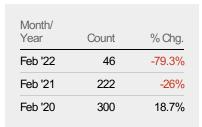




Active Listings

The number of active residential listings at the end of each month.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





Active Listing Volume

Percent Change from Prior Year

Current Year

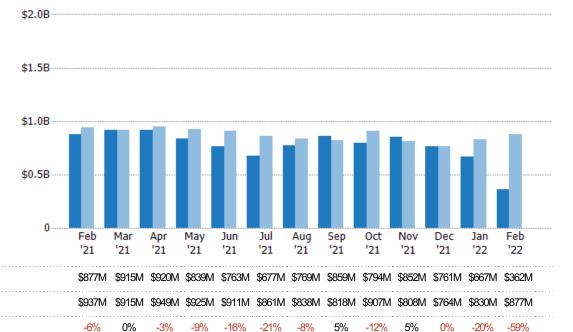
Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$362M	-58.7%
Feb '21	\$877M	-6.4%
Feb '20	\$937M	8.5%

Percent Change from Prior Year



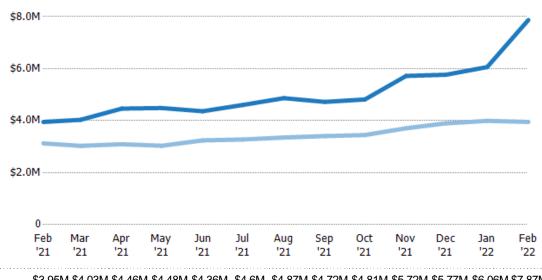
Current Year

Average Listing Price

The average listing price of active residential listings at the end of each month.



Price	% Chg.
\$7.87M	99.2%
\$3.95M	26.4%
\$3.12M	-8.5%
	\$7.87M \$3.95M



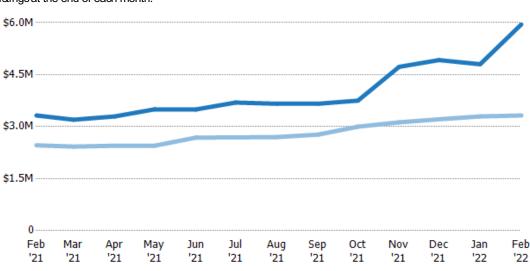
Current Year	\$3.95M	\$4.03M	\$4.46M	\$4.48M	\$4.36M	\$4.6M	\$4.87M	\$4.72M	\$4.81M	\$5.72M	\$5.77M	\$6.06M	\$7.87M
Prior Year	\$3.12M	\$3.03M	\$3.09M	\$3.03M	\$3.24M	\$3.27M	\$3.35M	\$3.41M	\$3.45M	\$3.71M	\$3.9M	\$3.99M	\$3.95M
 Percent Change from Prior Year	26%	33%	44%	48%	35%	41%	45%	39%	40%	54%	48%	52%	99%

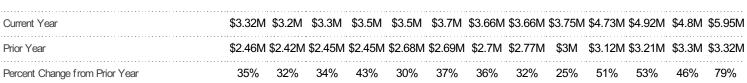
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Price	% Chg.
\$5.95M	79.1%
\$3.32M	34.9%
\$2.46M	-9%
	\$5.95M \$3.32M







Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$1.02K	67.1%
Feb '21	\$610	23.8%
Feb '20	\$492	-6.4%

Percent Change from Prior Year

Current Year Prior Year

\$2	K												
\$2	K												
\$1	К												
\$1	K												
	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
	\$610	\$620	\$666	\$688	\$693	\$729	\$755	\$751	\$756	\$826	\$874	\$916	\$1.02K
	\$492	\$491	\$504	\$501	\$526	\$534	\$545	\$562	\$560	\$572	\$583	\$595	\$610
	24%	26%	32%	37%	32%	37%	38%		35%	45%	50%	54%	67%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

\$452

25%

\$447

28%

\$460

29%

\$460

\$475

30%

\$487

35%

\$501

\$522

33%

\$514

36%

\$520

49%

\$540

53%

\$548

50%

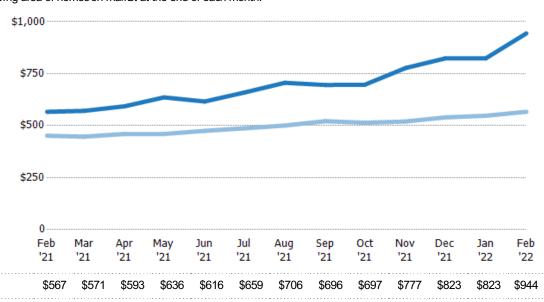
\$567

67%

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$944	66.5%
Feb '21	\$567	25.5%
Feb '20	\$452	-8.1%

Percent Change from Prior Year

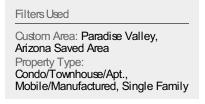


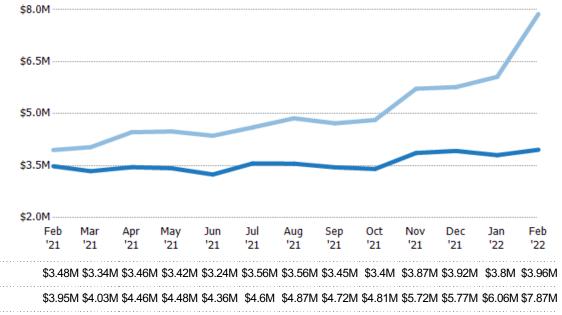


Current Year

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





113% 121% 129% 131% 135% 129% 137% 137% 141% 148% 147%

Median Listing Price vs Median Est Value

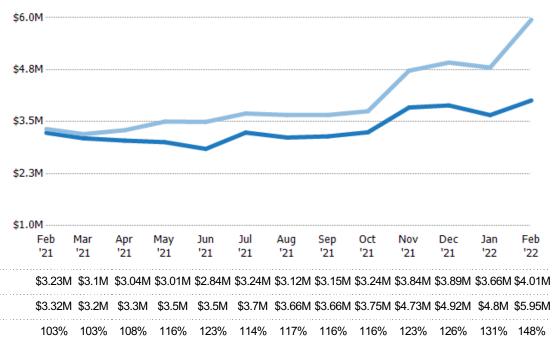
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

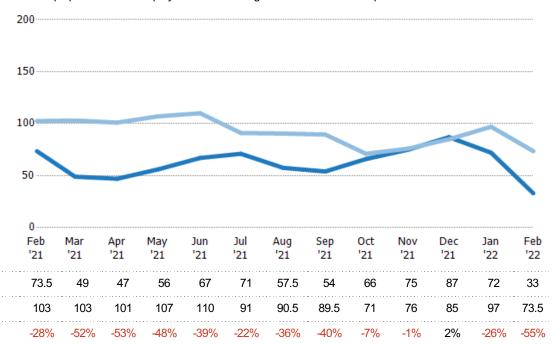
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Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Days	% Chg.
33	-55.1%
73.5	-28.3%
103	-18.5%
	33 73.5



Months of Inventory

Percent Change from Prior Year

Current Year

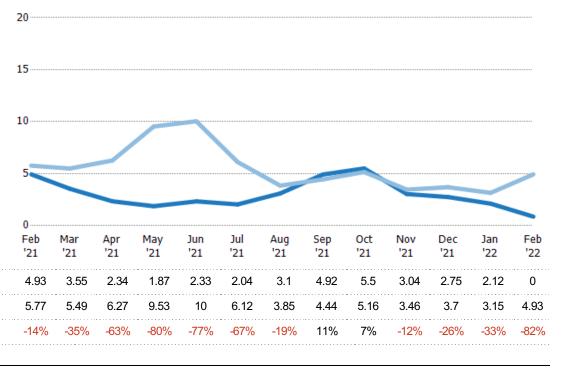
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Months	% Chg.
Feb '22	0	-82.4%
Feb '21	4.93	-14.5%
Feb '20	5.77	58.2%

Current Year
Prior Year
Percent Change from Prior Year



Market Data Report

Absorption Rate

The percentage of inventory sold per month.

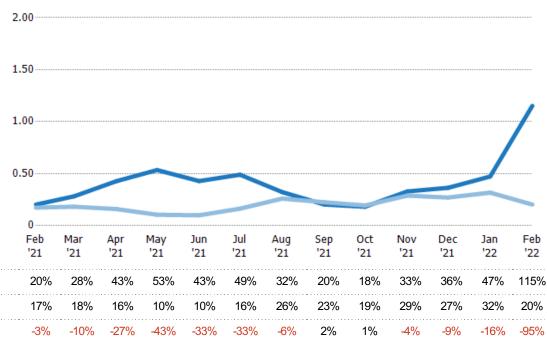
Filters Used
Custom Area: Paradise Valley, Arizona Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Rate	Chg.
115%	-94.9%
20%	-2.9%
17%	-36.8%
	115%

Current Year

Prior Year

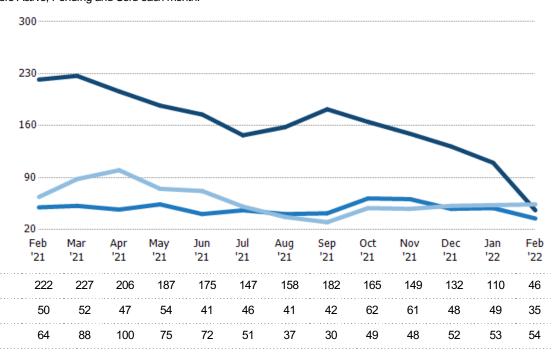
Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Active

Sold

Pending

New Pending Sales

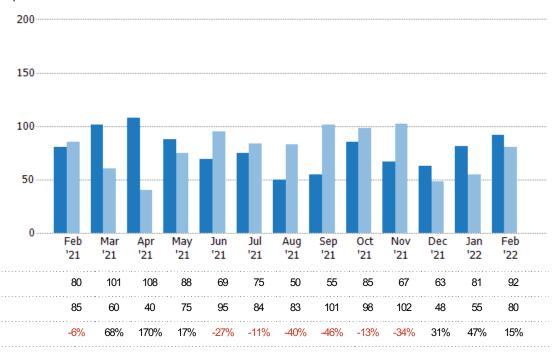
The number of residential properties with accepted offers that were added each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Feb '22	92	15%
Feb '21	80	-5.9%
Feb '20	85	-21.2%

Current Year

Prior Year



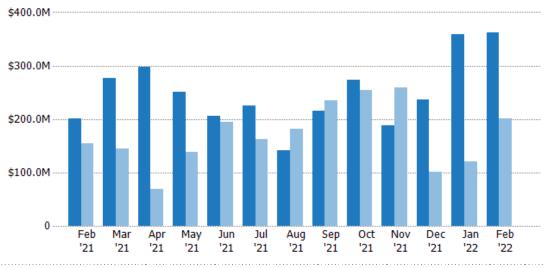
New Pending Sales Volume

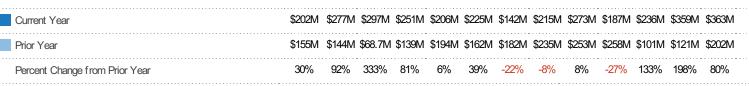
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Custom Area: Paradise Valley,
Arizona Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

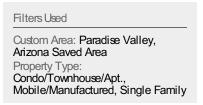
Month/ Year	Volume	% Chg.
Feb '22	\$363M	79.9%
Feb '21	\$202M	30.3%
Feb '20	\$155M	10.6%



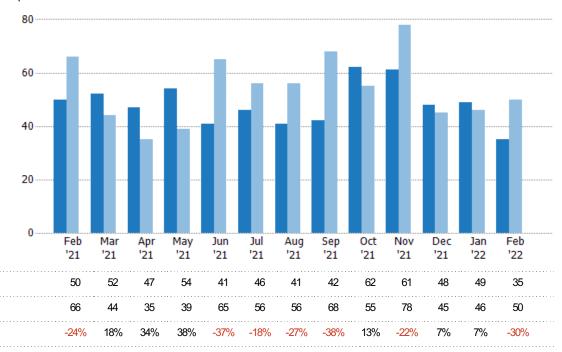


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Feb '22	35	-30%
Feb '21	50	-24.2%
Feb '20	66	-4.5%



Pending Sales Volume

Percent Change from Prior Year

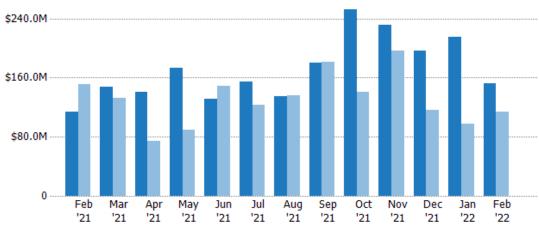
Current Year

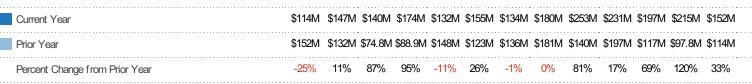
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used
Custom Area: Paradise Valley, Arizona Saved Area
Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$152M	33.5%
Feb '21	\$114M	-24.9%
Feb '20	\$152M	5.2%



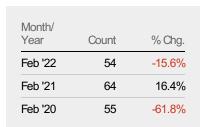


Market Data Report

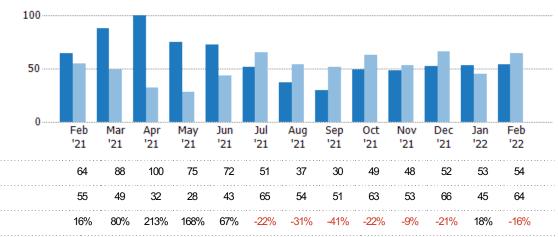
Closed Sales

The total number of residential properties sold each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family







Closed Sales Volume

Percent Change from Prior Year

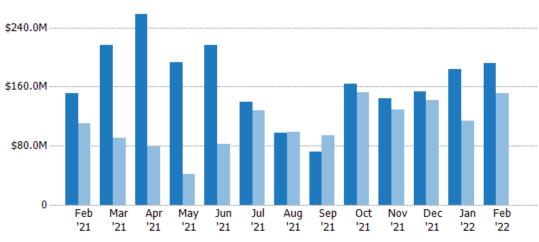
Current Year

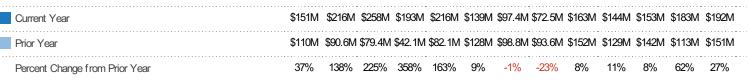
Prior Year

The sum of the sales price of residential properties sold each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$192M	26.8%
Feb '21	\$151M	37.5%
Feb '20	\$110M	-70.8%



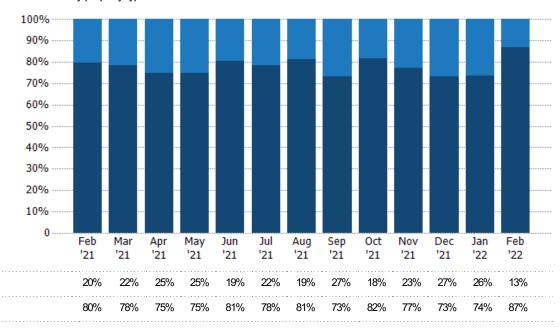




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Average Sales Price

Single Family Residence

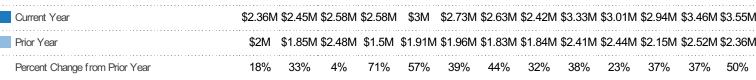
Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Feb '22	\$3.55M	50.3%
Feb '21	\$2.36M	18.2%
Feb '20	\$2M	-23.4%





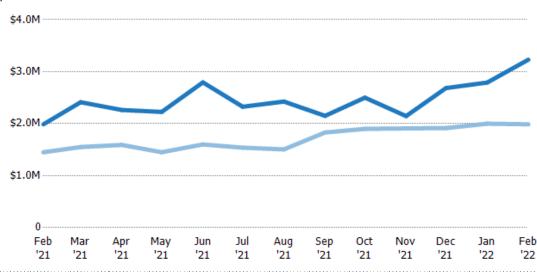


Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
Custom Area: Paradise Valley, Arizona Saved Area
Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





Current Year	\$1.99M \$	\$2.41M	\$2.26M	\$2.23M	\$2.79M	\$2.33M	\$2.43M	\$2.15M	\$2.5M	\$2.15M	\$2.68M	\$2.79M	\$3.23M
Prior Year	\$1.45M S	\$1.55M	\$1.59M	\$1.45M	\$1.6M	\$1.54M	\$1.51M	\$1.83M	\$1.9M	\$1.91M	\$1.92M	\$2M	\$1.99M
 Percent Change from Prior Year	37%	56%	42%	53%	75%	51%	61%	17%	32%	12%	40%	40%	63%

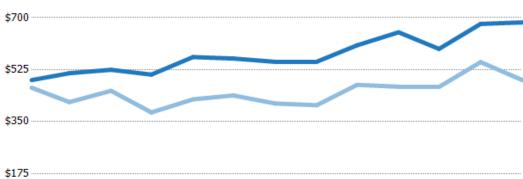
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$684	39.6%
Feb '21	\$490	5.6%
Feb '20	\$464	-17.9%

Percent Change from Prior Year



Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	
 \$490	\$513	\$524	\$508	\$567	\$562	\$551	\$551	\$607	\$651	\$595	\$679	\$684	
 \$464	\$416	\$454	\$381	\$425	\$438	\$411	\$405	\$474	\$468	\$467	\$550	\$490	
 6%	23%	16%	33%	33%	28%	34%	36%	28%	39%	27%	23%	40%	

Current Year
Prior Year



Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used
Custom Area: Paradise Valley, Arizona Saved Area
Property Type: Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$606	31.5%
Feb '21	\$461	7%
Feb '20	\$431	-17.9%

Percent Change from Prior Year

Current Year

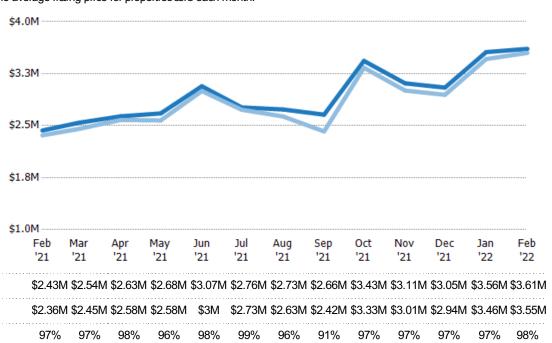
Prior Year



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





Avg List Price

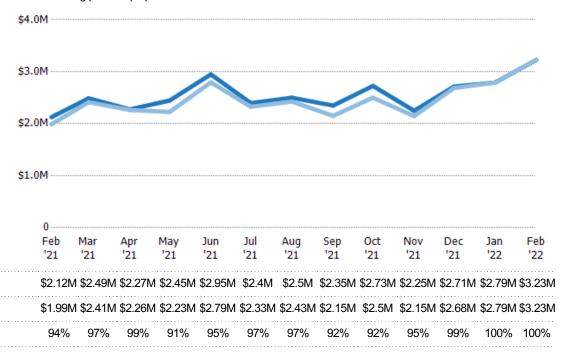
Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

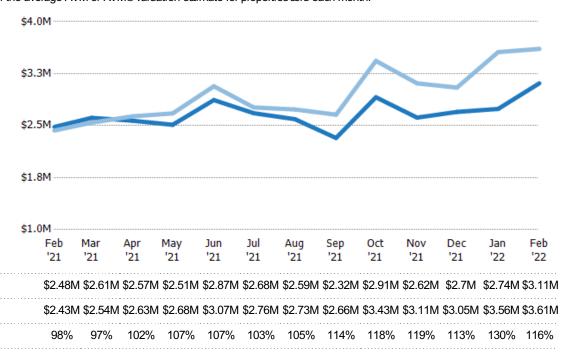
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price



Avg Est Value

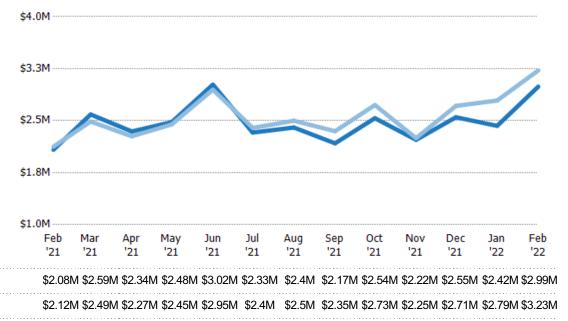
Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





98%

103%

104% 108% 107% 101% 106%

Distressed Listings

Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

102%

96%

Filters Used Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Med Sales Price as a % of Med Est Value



Current Year

Percent Change from Prior Year

-100%



Market Data Report

100%

Distressed Sales

The count of distressed residential properties sold each month.

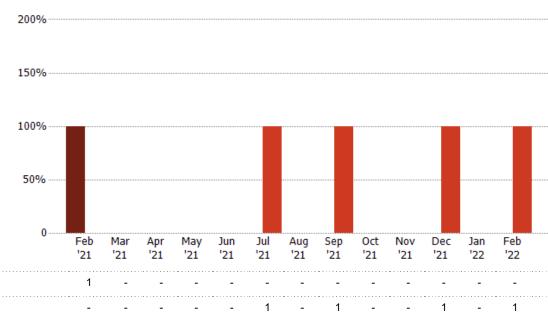


Current Year

Prior Year

Percent Change from Prior Year

Custom Area: Paradise Valley, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



-100%

-100%







Sales Activity by ZIP

Feb 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85253	35	\$151,973,999	54	\$191,660,150	\$3,549,262	\$3,230,000	\$678	\$605	62





3/2/2022

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