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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2021	YTD 2022	+ / -	Mar 2021	Mar 2022	Key Metrics
						Listing Activity Charts Metrics
-4%	24,006	23,034	-8.3%	9,059	8,303	New Listing Count
+18%	\$12,610,909,882	\$14,879,262,571	+10.7%	\$4,916,967,339	\$5,442,545,552	New Listing Volume
	NA	N/A	-50.4%	8,869	4,395	Active Listing Count
	NA	N/A	-35.7%	\$6,765,548,534	\$4,351,891,519	Active Listing Volume
+21.4%	\$741,244	\$900,190	+29.8%	\$762,831	\$990,191	Average Listing Price
+26%	\$412,858	\$520,266	+28.2%	\$429,000	\$550,000	Median Listing Price
+24.9%	\$261	\$326	+28.5%	\$268	\$344	Average Listing Price per Sq Ft
+24.6%	\$224	\$279	+27%	\$230	\$292	Median Listing Price per Sq Ft
-22.8%	24.18	18.67	-30.4%	23	16	Median Daysin RPR
-42.7%	1.4	0.8	-49.1%	1.3	0.7	Months of Inventory
+54.1%	72.61%	126.67%	+73.9%	76.73%	150.63%	Absorption Rate
						Sales Activity Charts Metrics
+12.9%	24,467	27,617	+5.7%	9,505	10,049	New Pending Sales Count
+42.7%	\$12,040,034,271	\$17,185,909,732	+32.3%	\$4,839,210,937	\$6,403,730,910	New Pending Sales Volume
	N/A	N/A	+48.4%	5,705	8,469	Pending Sales Count
	N/A	N/A	+90%	\$3,074,935,225	\$5,843,896,593	Pending Sales Volume
-4.8%	21,692	20,656	-5.8%	8,648	8,149	Closed Sales Count
+17.4%	\$10,410,827,566	\$12,226,358,222	+16.5%	\$4,266,203,089	\$4,968,486,163	Closed Sales Volume
+23.3%	\$479,939	\$591,903	+23.6%	\$493,317	\$609,705	Average Sales Price
+28.8%	\$362,212	\$466,643	+28.9%	\$372,500	\$480,000	Median Sales Price
+26.9%	\$223	\$282	+27.4%	\$226	\$289	Average Sales Price per Sq Ft
+28.2%	\$206	\$265	+28.6%	\$210	\$270	Median Sales Price per Sq Ft
						Distressed Charts Metrics
	NA	N/A	+7.7%	13	14	Distressed Listing Count

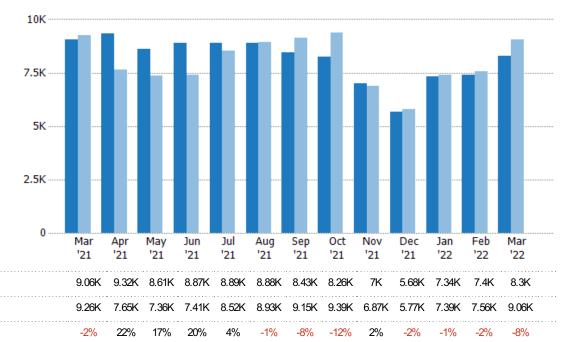


New Listings

The number of new residential listings that were added each month.



Count	% Chg.
8.3K	-8.3%
9.06K	-2.2%
9.26K	1.7%
	8.3K 9.06K



New Listing Volume

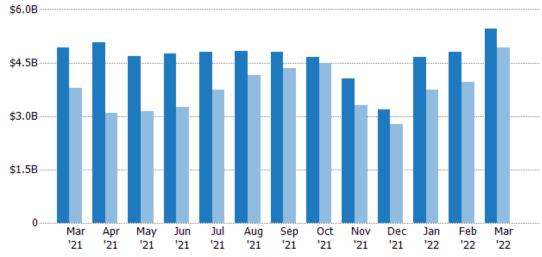
Percent Change from Prior Year

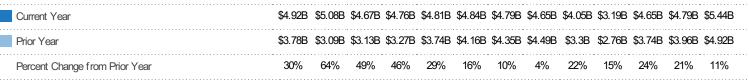
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Mar '22	\$5.44B	10.7%
Mar '21	\$4.92B	29.9%
Mar '20	\$3.78B	-0.5%





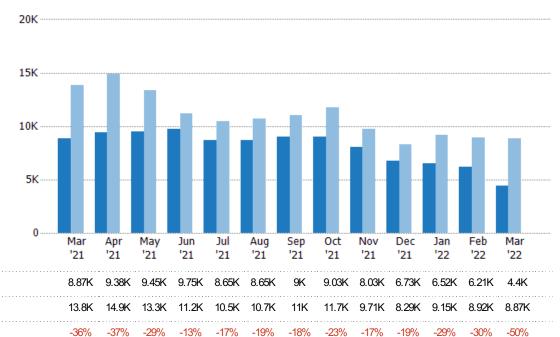


Active Listings

The number of active residential listings at the end of each month.



Count	% Chg.
4.4K	-50.4%
8.87K	-35.7%
13.8K	31.3%
	4.4K 8.87K



Active Listing Volume

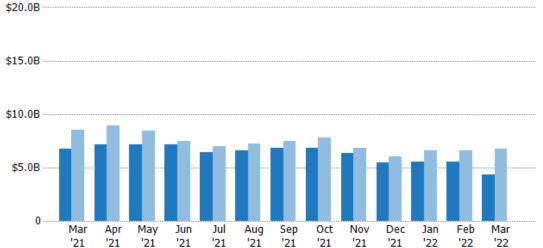
Percent Change from Prior Year

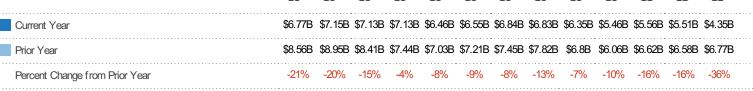
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Mar '22	\$4.35B	-35.7%
Mar '21	\$6.77B	-20.9%
Mar '20	\$8.56B	18.8%





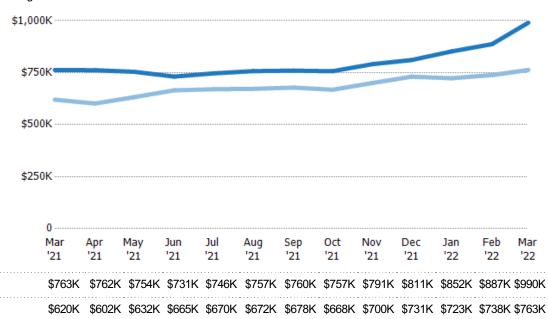


Average Listing Price

The average listing price of active residential listings at the end of each month.



Price	% Chg.
\$990K	29.8%
\$763K	23%
\$620K	-9.5%
	\$990K \$763K



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$600K

23%

27%

19%

10%

11%

13%

12%

13%

13%

11%

18%

20%

30%

Month/ Year	Price	% Chg.
Mar '22	\$550K	28.2%
Mar '21	\$429K	12.9%
Mar '20	\$380K	-7.4%

\$150K

Month/ Year	Price	% Chg.	\$150K												
Mar '22	\$550K	28.2%	ΨΙΟΟΙ												
Mar '21	\$429K	12.9%													
Mar '20	\$380K	-7.4%	0 Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22
Current Yea	ar		\$429K	\$445K	\$450K	\$450K	\$470K	\$480K	\$485K	\$495K	\$498K	\$500K	\$510K	\$510K	\$550K
Prior Year			\$380K	\$372K	\$387K	\$399K	\$400K	\$400K	\$400K	\$399K	\$400K	\$405K	\$400K	\$410K	\$429K
Percent Cha	ange from Prior	Year	13%	20%	16%	13%	18%	20%	21%	24%	25%	23%	28%	24%	28%





Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

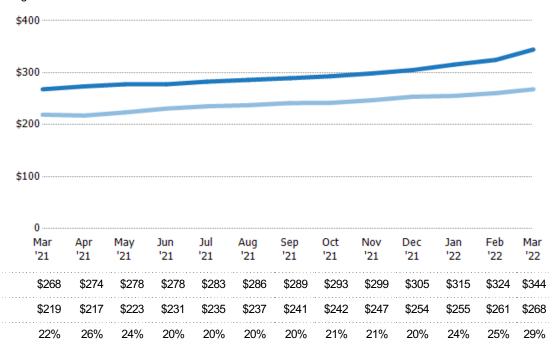


Month/ Year	Price/sq ft	% Chg.
Mar '22	\$344	28.5%
Mar '21	\$268	22.3%
Mar '20	\$219	-9.2%

Percent Change from Prior Year

Current Year

Prior Year



Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Month/ Year	Price/sq ft	% Chg.
Mar '22	\$292	27%
Mar '21	\$230	21.1%
Mar '20	\$190	-8.9%

Λ		Jul '21	Aug '21	Sep '21		Dec	Jan	Feb	1
\$75	 	 			 				
150	 	 			 				
_									
225					 				

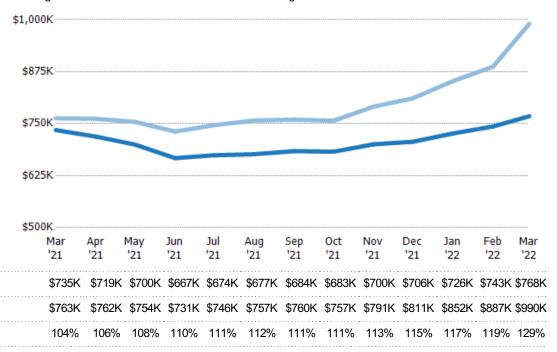
Mar '20	\$190	-8.9%	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22
Current Year			\$230	\$236	\$242	\$245	\$249	\$251	\$255	\$259	\$261	\$265	\$272	\$278	\$292
Prior Year			\$190	\$189	\$194	\$199	\$204	\$206	\$210	\$210	\$212	\$217	\$220	\$223	\$230
Percent Chang	ge from Prior Y	'ear	21%	25%	25%	23%	22%	22%	21%	23%	23%	22%	24%	25%	27%



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ

County: Maricopa County, Arizona

Property Type:

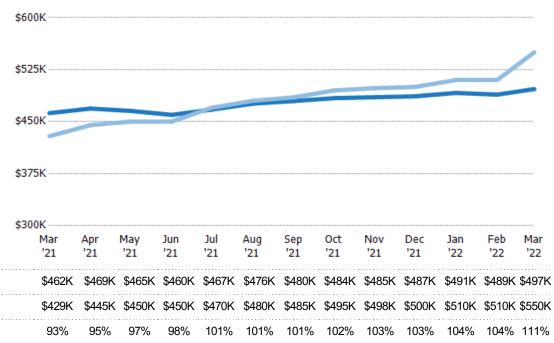
Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family





Months of Inventory

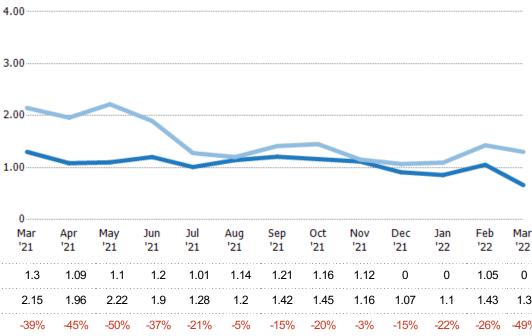
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Month/ Year	Months	% Chg.
Mar '22	0	-49.1%
Mar '21	1.3	-39.3%
Mar '20	2.15	53.1%



Mar '22	0	-49.1%	1.00												
Mar '21	1.3	-39.3%													
Mar '20	2.15	53.1%	0 Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22
Current Year			1.3	1.09	1.1	1.2	1.01	1.14	1.21	1.16	1.12	0	0	1.05	0
Prior Year			2.15	1.96	2.22	1.9	1.28	1.2	1.42	1.45	1.16	1.07	1.1	1.43	1.3
Percent Char	ge from Prior	Year	-39%	-45%	-50%	-37%	-21%	-5%	-15%	-20%	-3%	-15%	-22%	-26%	-49%





Absorption Rate

The percentage of inventory sold per month.

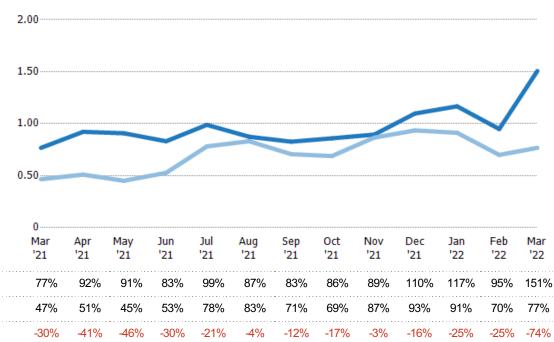


Rate	Chg.
151%	-73.9%
77%	-30.2%
47%	-34.7%
	151% 77%

Current Year

Change from Prior Year

Prior Year

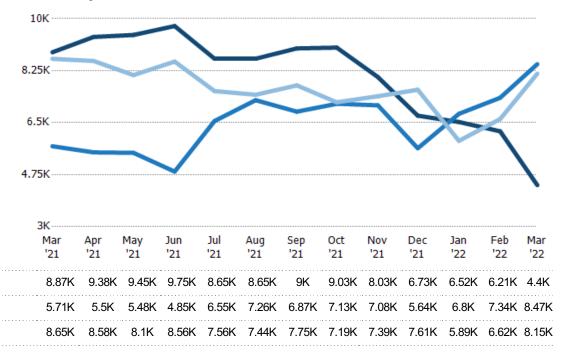


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





Active

Pending

Sold

New Pending Sales

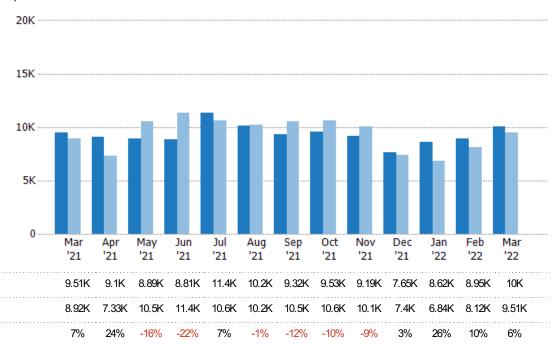
The number of residential properties with accepted offers that were added each month.

Filters Used	
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family	

Month/ Year	Count	% Chg.
Mar '22	10K	5.7%
Mar '21	9.51K	6.6%
Mar '20	8.92K	15.7%

Current Year

Prior Year



New Pending Sales Volume

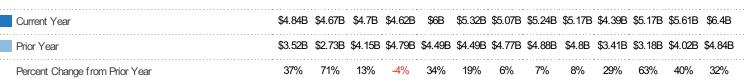
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used	
State: AZ	
County: Maricopa County, Arizona	
Property Type:	
Condo/Townhouse/Apt., Mobile/Manufactured, Single Fami	ily

Month/ Year	Volume	% Chg.
Mar '22	\$6.4B	32.3%
Mar '21	\$4.84B	37.5%
Mar '20	\$3.52B	6.6%



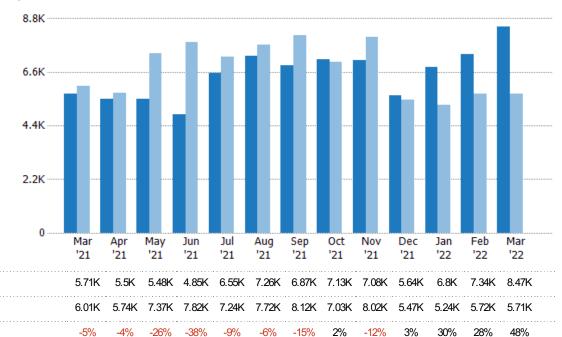


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Count	% Chg.
8.47K	48.4%
5.71K	-5.1%
6.01K	21.6%
	8.47K 5.71K



Pending Sales Volume

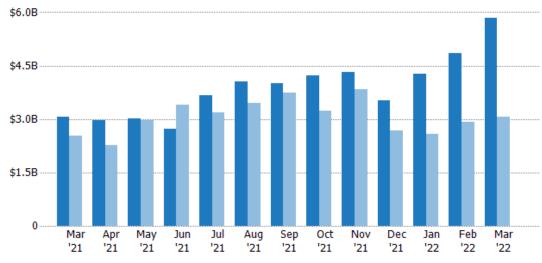
Percent Change from Prior Year

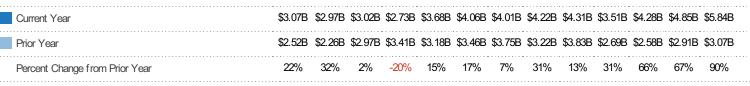
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Mar '22	\$5.84B	90%
Mar '21	\$3.07B	22%
Mar '20	\$2.52B	10.8%



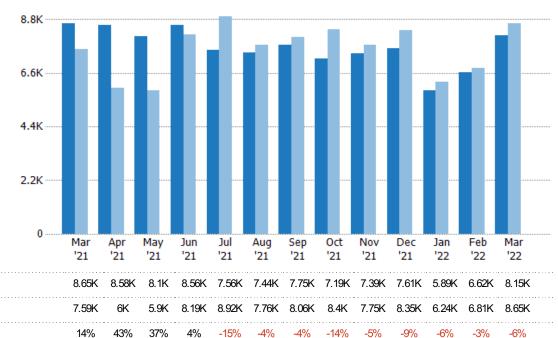


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Mar '22	8.15K	-5.8%
Mar '21	8.65K	14%
Mar '20	7.59K	-3.9%



Closed	Sales	Volume

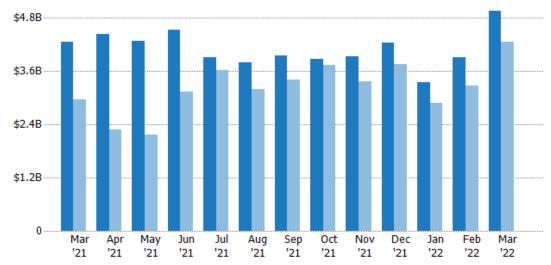
Percent Change from Prior Year

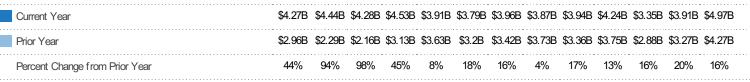
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Volume	% Chg.
\$4.97B	16.5%
\$4.27B	43.9%
\$2.96B	-14.5%
	\$4.97B \$4.27B

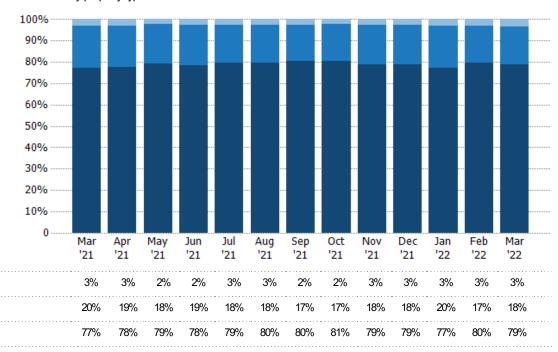




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





Average Sales Price

Mobile/Manufactured

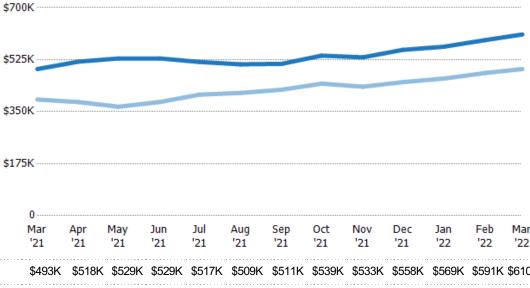
Condo/Townhouse

Single Family Residence

The average sales price of the residential properties sold each month.

Filters Used
State: AZ County: Maricopa County, Arizona
Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Mar '22	\$610K	23.6%
Mar '21	\$493K	26.3%
Mar '20	\$391K	-11%

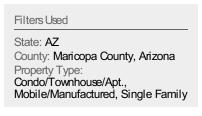


	21	21	21	21	21	21	21	21	21	21	22	22	22
Current Year	\$493K	\$518K	\$529K	\$529K	\$517K	\$509K	\$511K	\$539K	\$533K	\$558K	\$569K	\$591K	\$610K
Prior Year	\$391K	\$382K	\$367K	\$382K	\$407K	\$413K	\$424K	\$444K	\$434K	\$449K	\$461K	\$480K	\$493K
Percent Change from Prior Year	26%	36%	44%	38%	27%	23%	21%	21%	23%	24%	23%	23%	24%



Median Sales Price

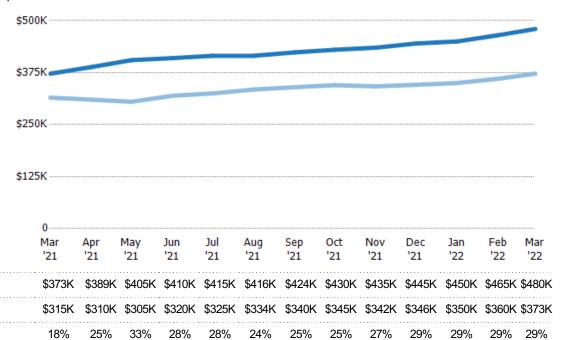
The median sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
Mar '22	\$480K	28.9%
Mar '21	\$373K	18.3%
Mar '20	\$315K	-12.7%

Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

Month/ Year	Price/sq ft	% Chg.
Mar '22	\$289	27.4%
Mar '21	\$226	19.7%
Mar '20	\$189	-8.9%

300												
225												
150												
\$75												
		May '21	Jun '21	Jul '21		Sep '21	Oct '21	Nov	Dec	Jan	Feb '22	Mar '22
Φ000	\$235	\$241	\$244	\$247	\$249	\$255	\$260	\$265	\$270	\$275	\$281	
\$226	ΨΖΟΟ	Ψ Δ Τ Ι	Ψ=	•		•			•	•	Ψ=0.	\$289

Mar '20	\$189	-8.9%	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22
Current Year			\$226	\$235	\$241	\$244	\$247	\$249	\$255	\$260	\$265	\$270	\$275	\$281	\$289
Prior Year			\$189	\$188	\$187	\$189	\$193	\$198	\$201	\$206	\$208	\$212	\$216	\$223	\$226
 Percent Change	from Prior Yea	ar	20%	25%	29%	30%	28%	26%	27%	26%	28%	28%	27%	26%	27%



Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.



Month/ Year	Price/sq ft	% Chg.
Mar '22	\$270	28.6%
Mar '21	\$210	18.6%
Mar '20	\$177	-9%

Percent Change from Prior Year

Current Year
Prior Year

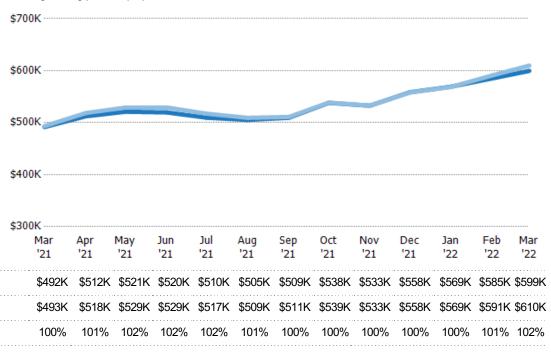
												f
25												
50												
75												
75												
0												
0 Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	
0 Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





Avg List Price

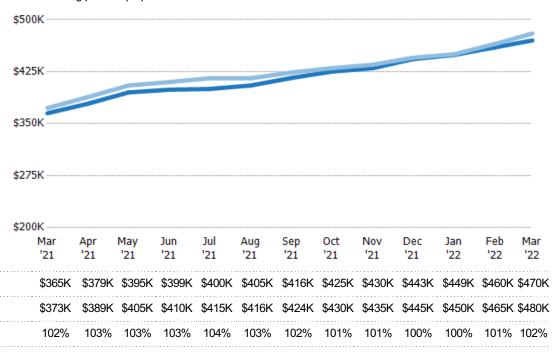
Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

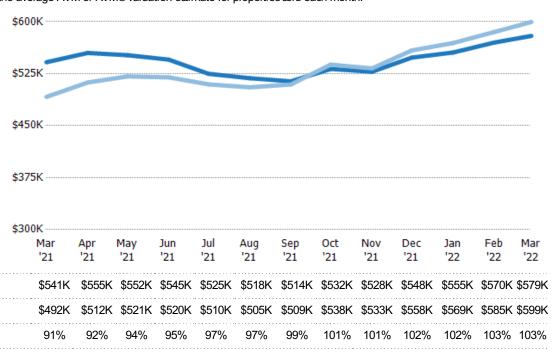
Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





Distressed Listings

Median Est Value

Median Sales Price

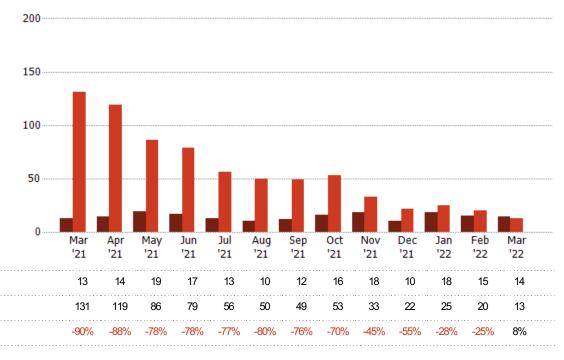
The number of distressed residential properties that were for sale at the end of each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Med Sales Price as a % of Med Est Value

Month/ Year	Count	% Chg.
Mar '22	14	7.7%
Mar '21	13	-90.1%
Mar '20	131	21.4%

Percent Change from Prior Year



Current Year

Prior Year

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Mar '22	21	5%
Mar '21	20	-62.3%
Mar '20	53	7.5%

Percent Change from Prior Year

Current Year

Prior Year

