

Scottsdale Area Association of REALTORS® 8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255 ScottsdaleREALTORS.org 480-945-2651





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2021	Dec 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5,118	5,773	-11.3%	97,412	96,278	+1.2%
New Listing Volume	\$2,826,605,399	\$2,758,772,547	+2.5%	\$53,245,837,088	\$43,120,047,191	+23.5%
Active Listing Count	4,391	8,301	-47.1%	N/A	N/A	
Active Listing Volume	\$3,947,172,640	\$6,105,200,253	-35.3%	N/A	NA	
Average Listing Price	\$898,923	\$735,478	+22.2%	\$763,031	\$661,259	+15.4%
Median Listing Price	\$521,990	\$405,000	+28.9%	\$458,000	\$392,913	+16.6%
Average Listing Price per Sq Ft	\$318	\$254	+25.3%	\$280	\$231	+21.2%
Median Listing Price per Sq Ft	\$271	\$217	+24.9%	\$244	\$200	+22.1%
Median Daysin RPR	38	38	+_	25.46	37.88	-32.8%
Months of Inventory	0.6	1.1	-44.7%	1.2	1.6	-29%
Absorption Rate	168.69%	93.28%	+75.4%	86.6%	61.53%	+25.1%
Sales Activity Charts Metrics						
New Pending Sales Count	7,862	7,428	+5.8%	109,207	116,699	-6.4%
New Pending Sales Volume	\$4,496,310,823	\$3,430,608,170	+31.1%	\$57,577,790,728	\$49,800,296,166	+15.6%
Pending Sales Count	7,001	5,481	+27.7%	N/A	N/A	
Pending Sales Volume	\$4,427,703,227	\$2,691,848,001	+64.5%	N/A	N/A	
Closed Sales Count	7,621	8,339	-8.6%	91,874	88,728	+3.5%
Closed Sales Volume	\$4,245,511,498	\$3,748,900,753	+13.2%	\$47,404,345,228	\$36,143,668,748	+31.2%
Average Sales Price	\$557,081	\$449,562	+23.9%	\$515,971	\$407,354	+26.7%
Median Sales Price	\$445,000	\$346,000	+28.6%	\$404,683	\$325,677	+24.3%
Average Sales Price per Sq Ft	\$270	\$212	+27.7%	\$244	\$196	+24.6%
Median Sales Price per Sq Ft	\$253	\$198	+27.8%	\$229	\$184	+24.5%
Distressed Charts Metrics	***************************************	***************************************				
Distressed Listing Count	7	22	-68.2%	N/A	NA	



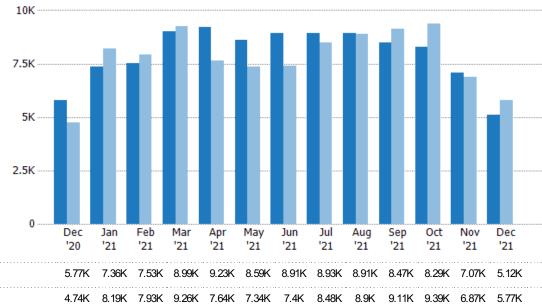
New Listings

The number of new residential listings that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Dec '21	5.12K	-11.3%
Dec '20	5.77K	21.7%
Dec '19	4.74K	7.4%



Current Year	5.77K	7.36K	7.53K	8.99K	9.23K	8.59K	8.91K	8.93K	8.91K	8.47K	8.29K	7.07K	5.12K
Prior Year	4.74K	8.19K	7.93K	9.26K	7.64K	7.34K	7.4K	8.48K	8.9K	9.11K	9.39K	6.87K	5.77K
Percent Change from Prior Year	22%	-10%	-5%	-3%	21%	17%	21%	5%	0%	-7%	-12%	3%	-11%

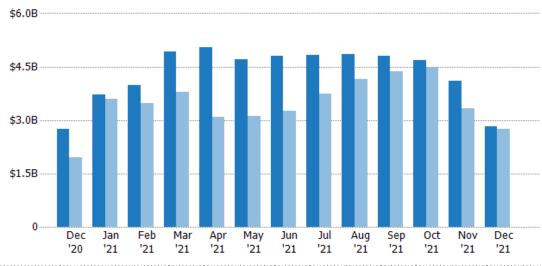
New Listing Volume

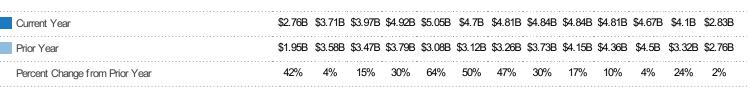
The sum of the listing price of residential listings that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Dec '21	\$2.83B	2.5%
Dec '20	\$2.76B	41.8%
Dec '19	\$1.95B	1.9%



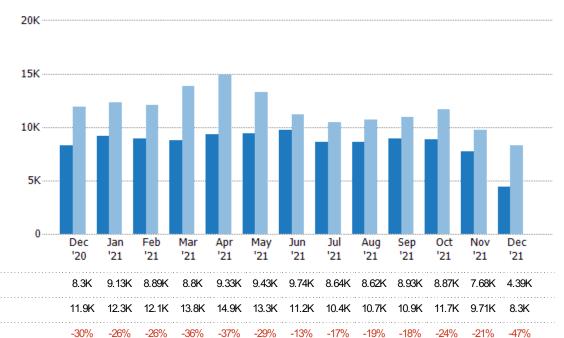


Active Listings

The number of active residential listings at the end of each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Count	% Chg.
4.39K	-47.1%
8.3K	-30.3%
11.9K	33.1%
	4.39K 8.3K



Active Listing Volume

Percent Change from Prior Year

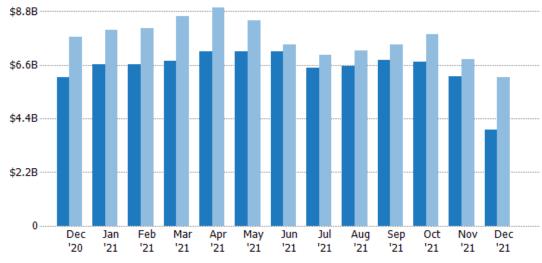
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Volume	% Chg.
\$3.95B	-35.3%
\$6.11B	-21.3%
\$7.76B	9.8%
	\$3.95B \$6.11B





Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Price	% Chg.
\$899K	22.2%
\$735K	12.9%
\$651K	-17.5%
	\$899K \$735K

φ500	0K												
\$675	5K												
\$450	0K												
\$225	5K												
	0												
	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
	\$735K	\$726K	\$744K	\$771K	\$769K	\$761K	\$735K	\$749K	\$760K	\$762K	\$761K	\$797K	\$899K
						000414	ФООТ!	₽ 6741∕	ФС Т ОІ/	ФООЛІС	Φ07014	Φ = 0016	Φ 7 0ΕΙ
	\$651K	\$655K	\$673K	\$623K	\$604K	\$634K	\$667K	\$0/ IK	\$6/2K	\$681K	\$672K	\$706K	\$735K

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used
State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Dec '21	\$522K	28.9%
Dec '20	\$405K	5.2%
Dec '19	\$385K	-12.8%

\$00	0K												
\$45	юк												
\$30	0K												
\$15	i0K												
	0 Dec '20					May '21							Dec '21
	\$405K	\$400K	\$410K	\$430K	\$446K	\$450K	\$450K	\$470K	\$480K	\$486K	\$495K	\$499K	\$522
	\$385K	\$390K	\$398K	\$380K	\$373K	\$387K	\$399K	\$400K	\$400K	\$400K	\$399K	\$400K	\$405

Dec '19	\$385K	-12.8%	0 Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21
Current Yea	r		\$405K	\$400K	\$410K	\$430K	\$446K	\$450K	\$450K	\$470K	\$480K	\$486K	\$495K	\$499K	\$522K
Prior Year			\$385K	\$390K	\$398K	\$380K	\$373K	\$387K	\$399K	\$400K	\$400K	\$400K	\$399K	\$400K	\$405K
Percent Cha	nge from Prior	Year	5%	3%	3%	13%	20%	16%	13%	18%	20%	22%	24%	25%	29%





Market Data Report

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

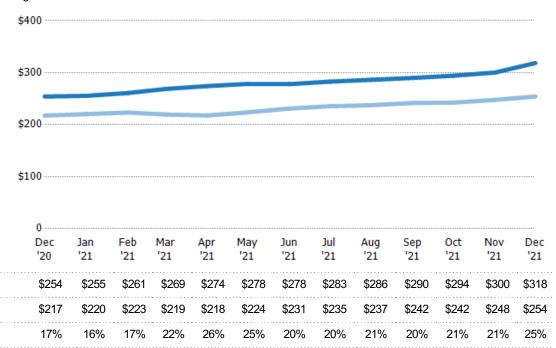


Month/ Year	Price/sq ft	% Chg.
Dec '21	\$318	25.3%
Dec '20	\$254	16.8%
Dec '19	\$217	-11%

Percent Change from Prior Year

Current Year

Prior Year



Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

17%

16%

17%

21%

24%

25%

23%

22%

22%

22%

23%

24%

25%

1/5/2022

5 of 17

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Dec '21	\$271	24.9%
Dec '20	\$217	17.3%
Dec '19	\$185	-8.6%

Percent Change from Prior Year

25												
-												
50												
75												
75												
0												D
0 Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	

RPR RPR

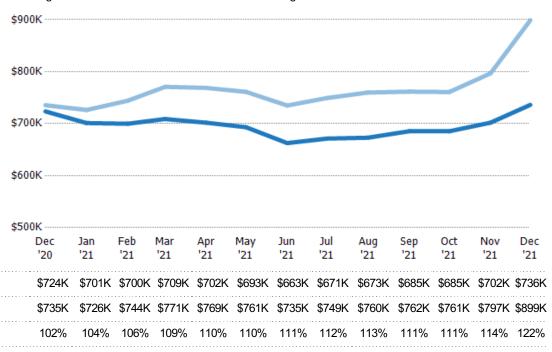
Current Year

Prior Year

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ

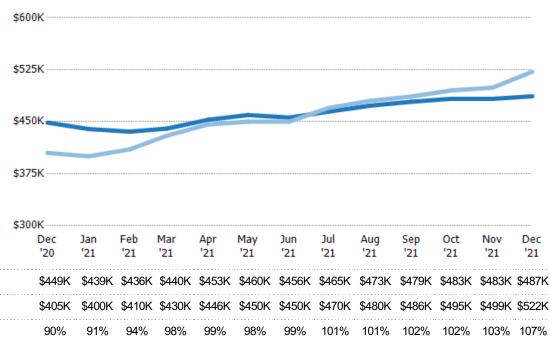
County: Maricopa County, Arizona

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

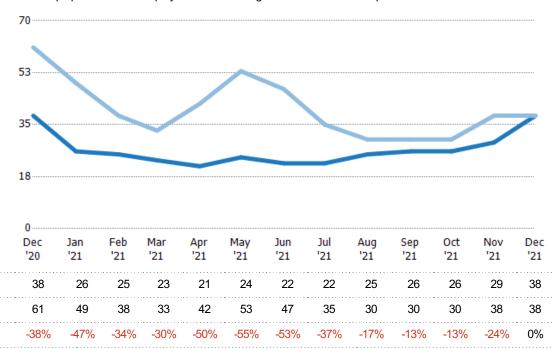
Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Days	% Chg.
38	0%
38	-37.7%
61	0%
	38



Months of Inventory

Percent Change from Prior Year

Current Year

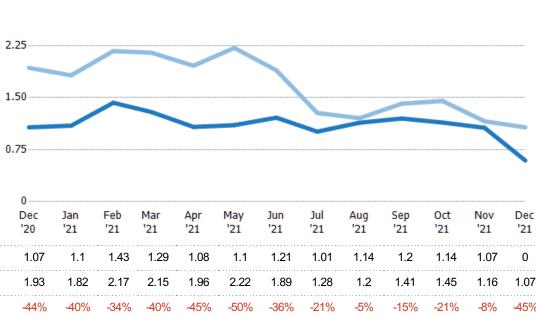
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

3.00

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Month/ Year	Months	% Chg.
Dec '21	0	-44.7%
Dec '20	1.07	-44.4%
Dec '19	1.93	45.5%





Market Data Report

Absorption Rate

The percentage of inventory sold per month.

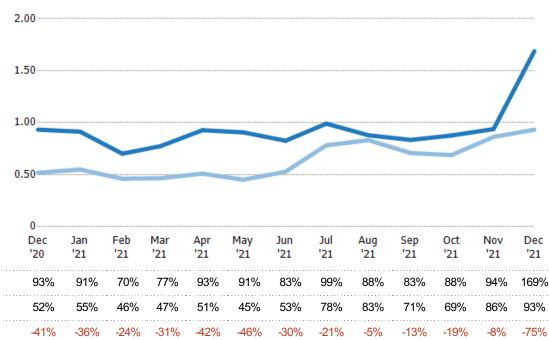


Month/		
Year	Rate	Chg.
Dec '21	169%	-75.4%
Dec '20	93%	-41.5%
Dec '19	52%	-31.3%
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Current Year

Prior Year

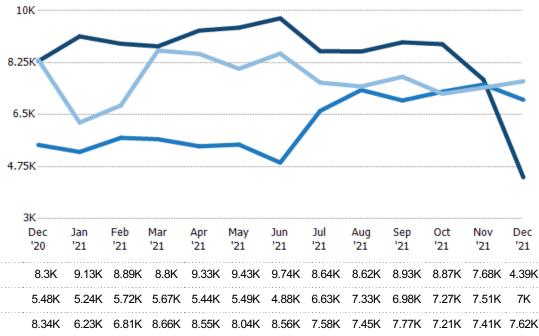
Change from Prior Year

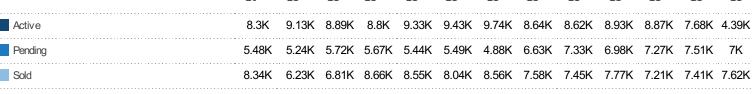


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

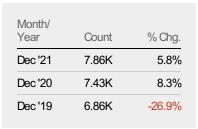




New Pending Sales

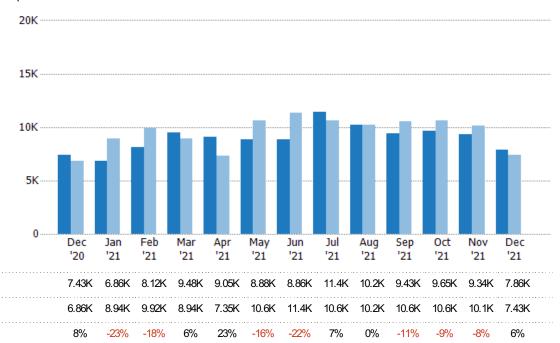
The number of residential properties with accepted offers that were added each month.





Current Year

Prior Year



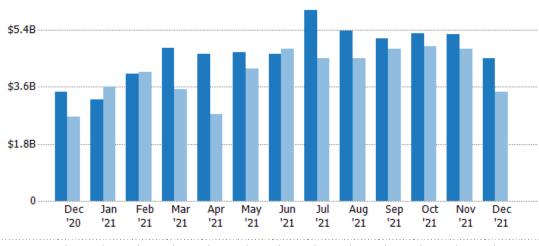
New Pending Sales Volume

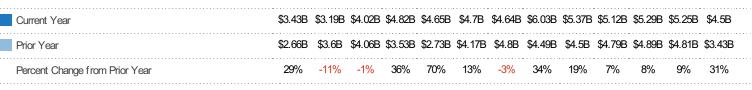
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used
State: AZ County: Maricopa County, Arizona
Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Dec '21	\$4.5B	31.1%
Dec '20	\$3.43B	28.9%
Dec '19	\$2.66B	-34.6%



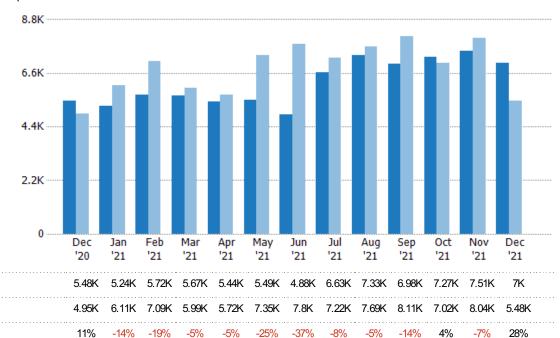


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/	Carret	0/ Oh a
Year	Count	% Chg.
Dec '21	7K	27.7%
Dec '20	5.48K	10.7%
Dec '19	4.95K	-18.5%



Pending Sales Volume

Percent Change from Prior Year

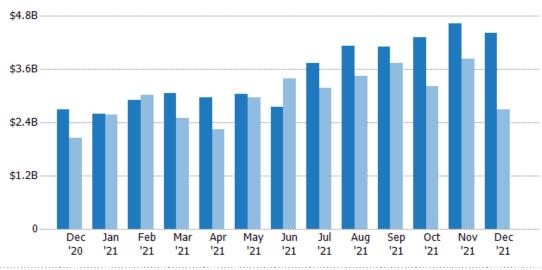
Current Year

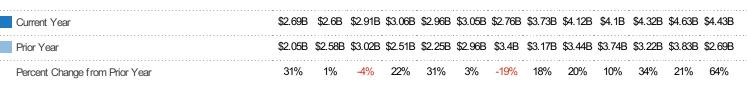
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Dec '21	\$4.43B	64.5%
Dec '20	\$2.69B	31%
Dec '19	\$2.05B	-24.7%



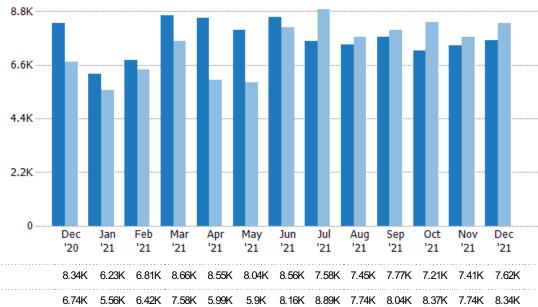


Closed Sales

The total number of residential properties sold each month.

Filters Used
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Dec '21	7.62K	-8.6%
Dec '20	8.34K	23.8%
Dec '19	6.74K	-16.5%



Current Year	8.34K	6.23K	6.81K	8.66K	8.55K	8.04K	8.56K	7.58K	7.45K	7.77K	7.21K	7.41K	7.62K
Prior Year	6.74K	5.56K	6.42K	7.58K	5.99K	5.9K	8.16K	8.89K	7.74K	8.04K	8.37K	7.74K	8.34K
Percent Change from Prior Year	24%	12%	6%	14%	43%	36%	5%	-15%	-4%	-3%	-14%	-4%	-9%

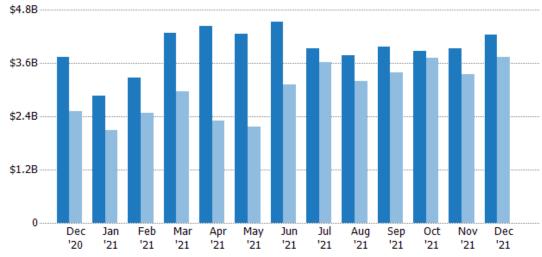
Closed Sales Volume

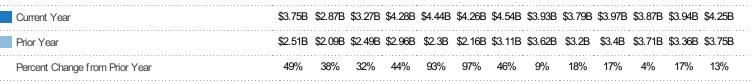
The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Dec '21	\$4.25B	13.2%
Dec '20	\$3.75B	49.5%
Dec '19	\$2.51B	-24.3%





Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

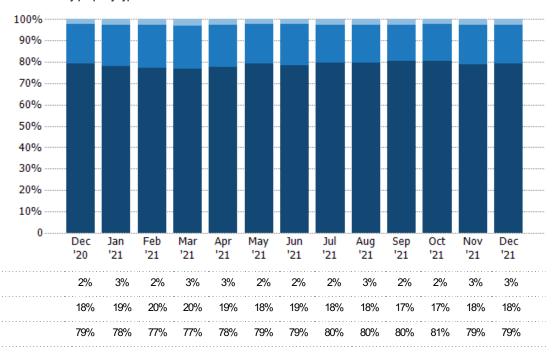
State: AZ

County: Maricopa County, Arizona

Property Type:

Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family



Average Sales Price

Mobile/Manufactured

Condo/Townhouse

Single Family Residence

The average sales price of the residential properties sold each month.

Filters Used
State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Price	% Chg.
\$557K	23.9%
\$450K	20.7%
\$373K	-9.4%
	\$557K \$450K

Percent Change from Prior Year

\$600K												
\$450K												
\$300K												
\$150K												
0 Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21		0ct '21	Nov '21	Dec '21
\$450	K \$461K	\$481K	\$494K	\$519K	\$530K	\$531K	\$519K	\$508K	\$510K	\$538K	\$532K	\$557K
\$373	K \$376K	\$387K	\$391K	\$383K	\$366K	\$382K	\$407K	\$413K	\$423K	\$444K	\$433K	\$450K

Current Year
Prior Year



Median Sales Price

The median sales price of the residential properties sold each month.



Price	% Chg.
\$445K	28.6%
\$346K	15.4%
\$300K	-9.6%
	\$445K \$346K

Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

\$300

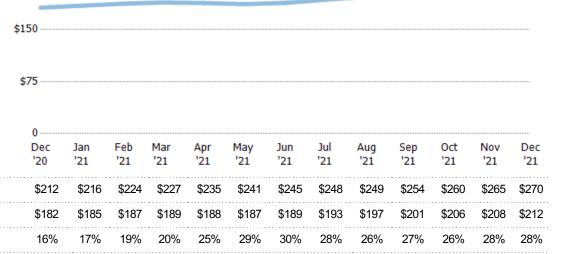
\$225

Filters Used
State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Percent Change from Prior Year





Current Year

Prior Year



Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used	
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Fami	ly

Month/ Year	Price/sq ft	% Chg.
Dec '21	\$253	27.8%
Dec '20	\$198	15.8%
Dec '19	\$171	-7%

Percent Change from Prior Year

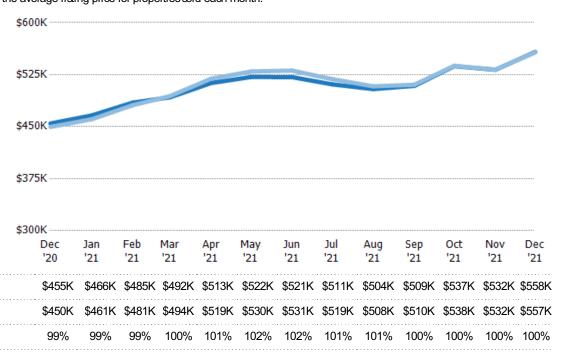
Current Year Prior Year

\$ 300												***********
\$ 225												
\$ 150												
\$75												
0												
Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21
 \$198	\$201	\$207	\$211	\$218	\$224	\$228	\$232	\$237	\$243	\$247	\$252	\$253
 \$171	\$173	\$175	\$177	\$178	\$177	\$179	\$181	\$185	\$189	\$193	\$195	\$198
 16%	16%	18%	19%	22%	27%	27%	28%	28%	29%	28%	29%	28%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Avg List Price

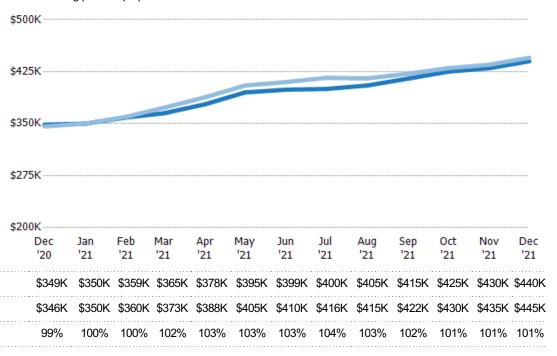
Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ

County: Maricopa County, Arizona

Property Type:

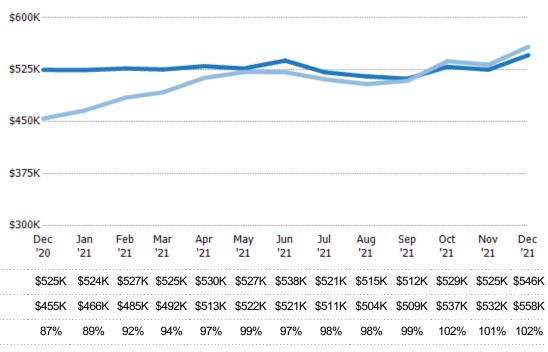
Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family



Distressed Listings

Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Med Sales Price as a % of Med Est Value

Month/ Year	Count	% Chg.
Dec '21	7	-68.2%
Dec '20	22	-80.5%
Dec '19	113	40.7%

200														
150														
100														
50														
0	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	
	22	26	20	12	16	20	18	13	9	11	15	17	7	
	113	118	116	127	113	82	76	55	47	46	53	34	22	
	-81%	-78%	-83%	-91%	-86%	-76%	-76%	-76%	-81%	-76%	-72%	-50%	-68%	

Dec'19 113 4	0.7%	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	
Current Year		22	26	20	12	16	20	18	13	9	11	15	17	7	
Prior Year		113	118	116	127	113	82	76	55	47	46	53	34	22	
Percent Change from Prior Year		-81%	-78%	-83%	-91%		-76%		-76%	-81%	-76%	-72%	-50%	-68%	





Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Dec '21	19	-13.6%
Dec '20	22	-55.1%
Dec '19	49	-4.1%

Percent Change from Prior Year

Current Year

Prior Year

