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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2022	Apr 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	9,043	9,351	-3.3%	32,751	33,391	-1.9%
New Listing Volume	\$6,187,152,223	\$5,099,772,532	+21.3%	\$21,576,191,578	\$17,769,795,147	+21.4%
Active Listing Count	7,255	9,428	-23%	N/A	NA	
Active Listing Volume	\$6,596,706,013	\$7,214,936,091	-8.6%	N/A	NA	
Average Listing Price	\$909,263	\$765,267	+18.8%	\$887,757	\$749,197	+18.5%
Median Listing Price	\$550,000	\$445,000	+23.6%	\$525,365	\$421,175	+24.7%
Average Listing Price per Sq Ft	\$338	\$274	+23.3%	\$327	\$265	+23.6%
Median Listing Price per Sq Ft	\$294	\$236	+24.6%	\$282	\$228	+24%
Median Daysin RPR	16	21	-23.8%	18.67	23.5	-20.6%
Months of Inventory	0.9	1.1	-18.9%	0.9	1.4	-37.4%
Absorption Rate	113.05%	91.71%	+21.3%	112.26%	70.24%	+42%
Sales Activity Charts Metrics						
New Pending Sales Count	9,029	9,096	-0.7%	36,598	33,566	+9%
New Pending Sales Volume	\$5,792,620,571	\$4,663,641,629	+24.2%	\$22,953,054,071	\$16,705,047,485	+37.4%
Pending Sales Count	7,178	5,493	+30.7%	N/A	N/A	
Pending Sales Volume	\$5,142,280,381	\$2,980,469,879	+72.5%	N/A	N/A	
Closed Sales Count	7,690	8,588	-10.5%	28,389	30,282	-6.3%
Closed Sales Volume	\$4,808,579,258	\$4,472,042,687	+7.5%	\$17,064,290,063	\$14,905,044,357	+14.5%
Average Sales Price	\$625,303	\$520,732	+20.1%	\$601,088	\$492,208	+22.1%
Median Sales Price	\$489,000	\$389,000	+25.7%	\$472,728	\$369,873	+27.8%
Average Sales Price per Sq Ft	\$297	\$235	+26.1%	\$286	\$226	+26.6%
Median Sales Price per Sq Ft	\$278	\$218	+27.5%	\$268	\$210	+27.9%
Distressed Charts Metrics						
Distressed Listing Count	17	16	+6.3%	N/A	NA	

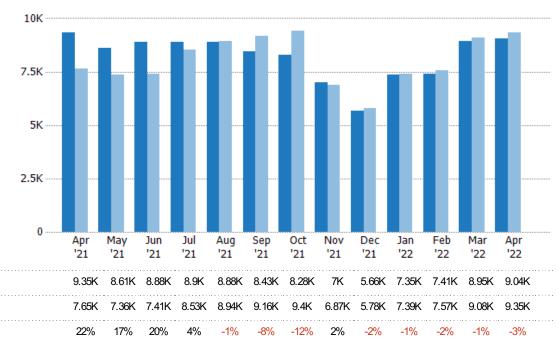


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Apr'22	9.04K	-3.3%
Apr '21	9.35K	22.2%
Apr '20	7.65K	20.8%



New Listing Volume

Percent Change from Prior Year

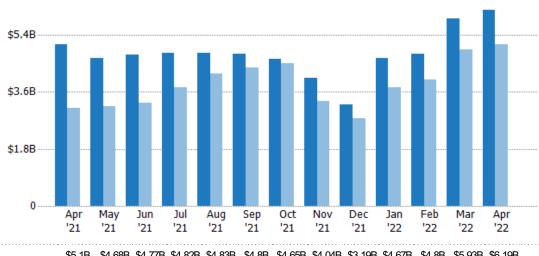
Current Year

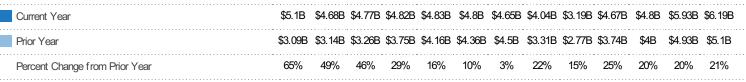
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$6.19B	21.3%
Apr '21	\$5.1B	65.2%
Apr '20	\$3.09B	17.8%

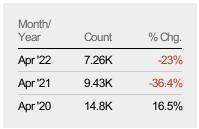


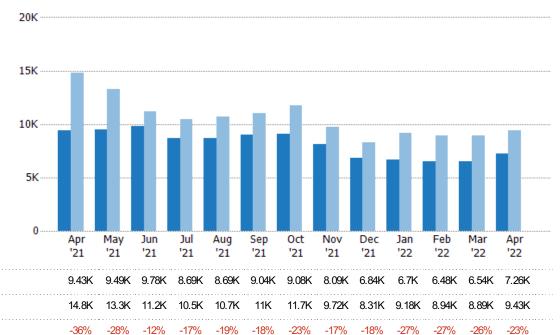


Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: AZ

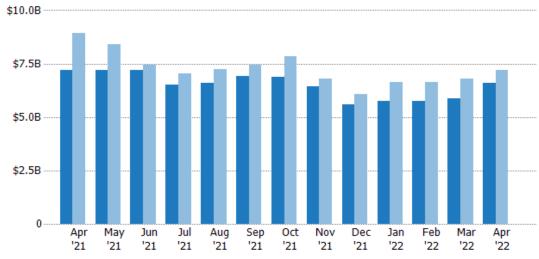
County: Maricopa County, Arizona

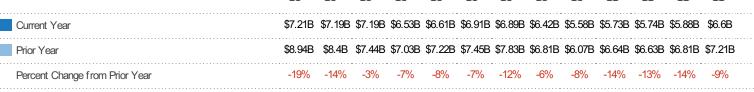
Property Type:

Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$6.6B	-8.6%
Apr '21	\$7.21B	-19.3%
Apr '20	\$8.94B	9.1%





12%

18%

19%

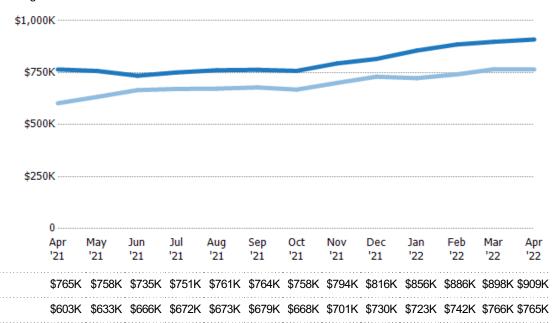
17% 19%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family	

Month/	Div	0/ 01
Year	Price	% Chg.
Apr '22	\$909K	18.8%
Apr '21	\$765K	26.9%
Apr '20	\$603K	-6.3%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

27%

20%

10%

12%

13%

12%

13%

13%

Filters Used	
State: AZ	
County: Maricopa County, A	Arizona
Property Type:	
Condo/Townhouse/Apt., Mobile/Manufactured, Sing	le Family

Month/ Year	Price	% Chg.	
Apr '22	\$550K	23.6%	
Apr '21	\$445K	18.8%	
Apr '20	\$374K	-3.9%	

\$60	0K												
\$45	0K												
\$30	0K												
\$15	0K												*********
	_	May '21		Jul	Aug '21	Sep	Oct	Nov	Dec	Jan '22		Mar '22	Apr '22
	\$445K	\$450K	\$450K	\$470K	\$480K	\$488K	\$495K	\$499K	\$500K	\$510K	\$510K	\$529K	\$550K
	\$374K	\$389K	\$400K	\$400K	\$400K	\$400K	\$399K	\$400K	\$405K	\$400K	\$410K	\$429K	\$445K
	19%	16%	13%	18%	20%	22%	24%	25%	23%	28%	24%	23%	24%

A	Apr '20	\$374K	-3.9%) Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21		Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
	Current Year			5	\$445K	\$450K	\$450K	\$470K	\$480K	\$488K	\$495K	\$499K	\$500K	\$510K	\$510K	\$529K	\$550K
I	Prior Year			5	\$374K	\$389K	\$400K	\$400K	\$400K	\$400K	\$399K	\$400K	\$405K	\$400K	\$410K	\$429K	\$445K
ı	Percent Chanç	ge from Prior `	Year		19%	16%	13%	18%	20%	22%	24%	25%	23%	28%	24%	23%	24%



Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

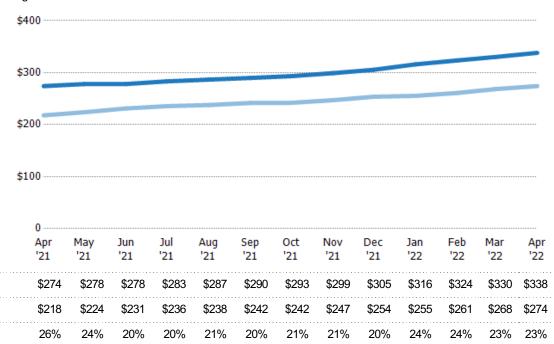


Month/ Year	Price/sq ft	% Chg.
Apr '22	\$338	23.3%
Apr '21	\$274	25.8%
Apr '20	\$218	-8.1%

Percent Change from Prior Year

Current Year

Prior Year



Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg		
Apr '22	\$294	24.6%		
Apr '21	\$236	24.2%		
Apr '20	\$190	-8.4%		

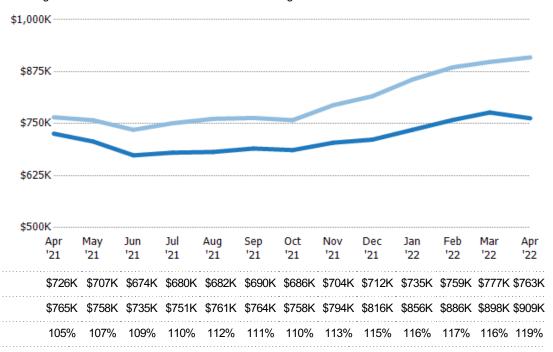
Oct Nov Dec Jan Feb Mar '21 '21 '21 '22 '22 '22

	7φ1 20	Ψ130	0.470	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22	
	Current Year			\$236	\$242	\$245	\$249	\$251	\$255	\$259	\$261	\$265	\$272	\$277	\$285	\$294	
i	Prior Year			\$190	\$194	\$199	\$204	\$206	\$210	\$210	\$212	\$217	\$220	\$224	\$230	\$236	
	Percent Change	from Prior Yea	ır	24%	25%	23%	22%	22%	21%	23%	23%	22%	24%	24%	24%	25%	

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

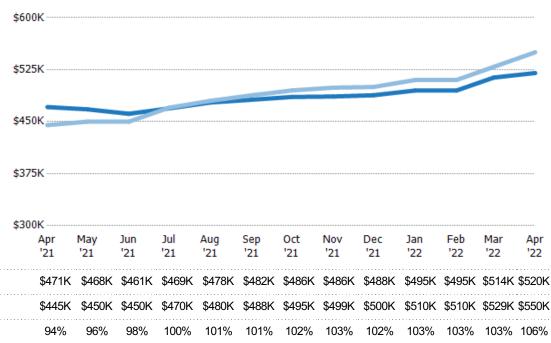
Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Month/ Year	Days	% Chg.
Apr '22	16	-23.8%
Apr '21	21	-50%
Apr '20	42	9.5%



Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Month/ Year	Months	% Chg.
Apr '22	0	-18.9%
Apr '21	1.09	-44.1%
Apr '20	1.95	21.1%

Percent Change from Prior Year

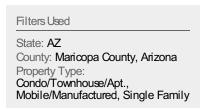


Current Year

Prior Year

Absorption Rate

The percentage of inventory sold per month.

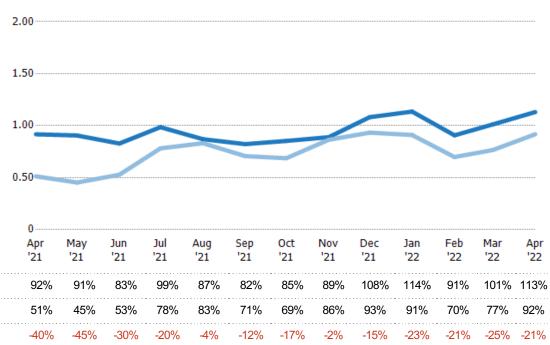


Rate	Chg.
113%	-21.4%
92%	-40.4%
51%	-17.4%
	113% 92%

Current Year

Prior Year

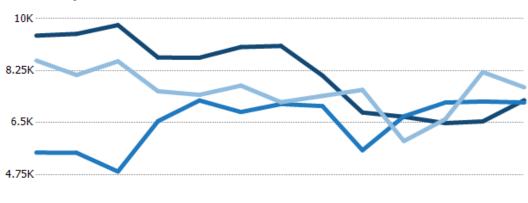
Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used	_
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Fami	ly



	3K Apr '21	May '21			Aug '21							Mar '22	Apr '22
Active	9.43K	9.49K	9.78K	8.69K	8.69K	9.04K	9.08K	8.09K	6.84K	6.7K	6.48K	6.54K	7.26K
Pending	5.49K	5.49K	4.85K	6.55K	7.25K	6.86K	7.13K	7.06K	5.57K	6.71K	7.18K	7.21K	7.18K
Sold	8.59K	8.1K	8.56K	7.56K	7.44K	7.75K	7.19K	7.4K	7.6K	5.88K	6.62K	8.2K	7.69K



New Pending Sales

The number of residential properties with accepted offers that were added each month.

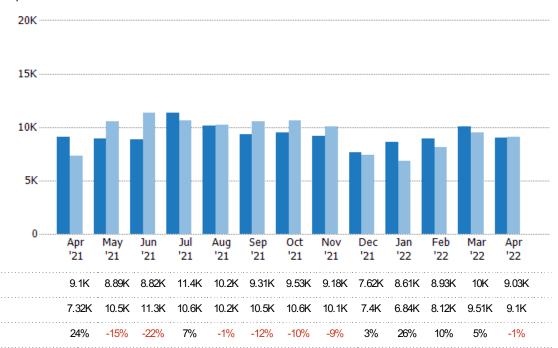
Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Apr '22 9.03K -0.7%	Month/ Year	Count	% Chg.
<u> </u>			
	Apr '21	9.1K	24.2%

Current Year

Prior Year



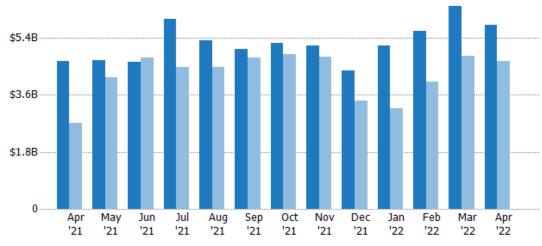
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Volume	% Chg.
\$5.79B	24.2%
\$4.66B	71.4%
\$2.72B	47.2%
	\$5.79B \$4.66B



\$4.66B \$4.7B \$4.63B \$5.99B \$5.31B \$5.06B \$5.23B \$5.16B \$4.37B \$5.16B \$5.61B \$6.39B \$5.79B Current Year \$2.72B \$4.14B \$4.78B \$4.48B \$4.48B \$4.77B \$4.87B \$4.8B \$3.18B \$4.02B \$4.84B \$4.66B Prior Year 14% 8% Percent Change from Prior Year 71% -3% 34% 19% 6% 7% 28% 62% 40% 32%

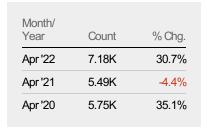
5/18/2022

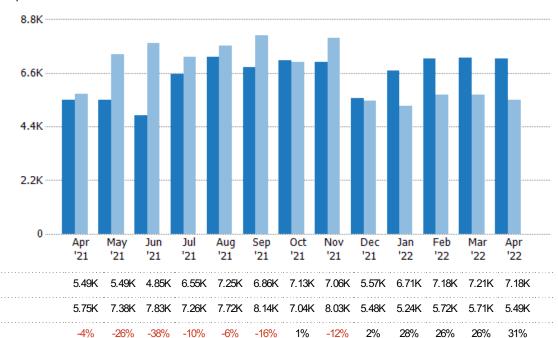
9 of 17

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

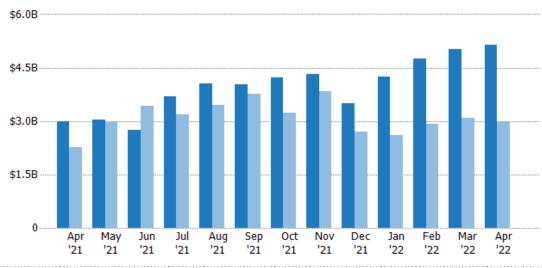
Current Year

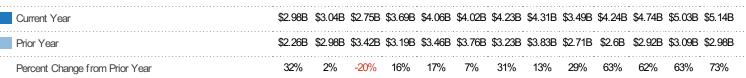
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$5.14B	72.5%
Apr '21	\$2.98B	31.7%
Apr '20	\$2.26B	31.8%



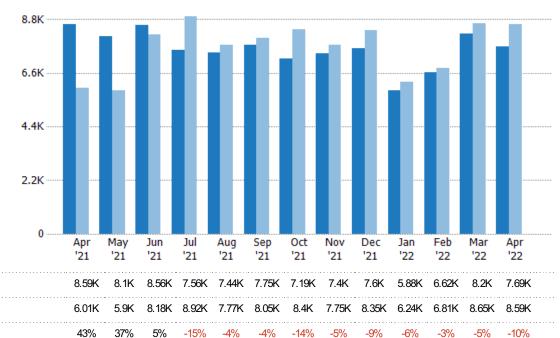


Closed Sales

The total number of residential properties sold each month.

Filters Used
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Apr '22	7.69K	-10.5%
Apr '21	8.59K	43%
Apr '20	6.01K	37.3%



Closed Sales Volume

Percent Change from Prior Year

Current Year

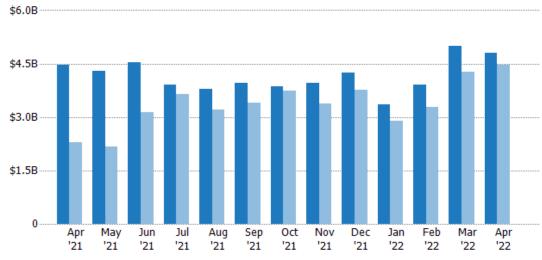
Prior Year

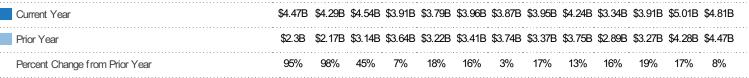
The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$4.81B	7.5%
Apr '21	\$4.47B	94.6%
Apr '20	\$2.3B	25.2%

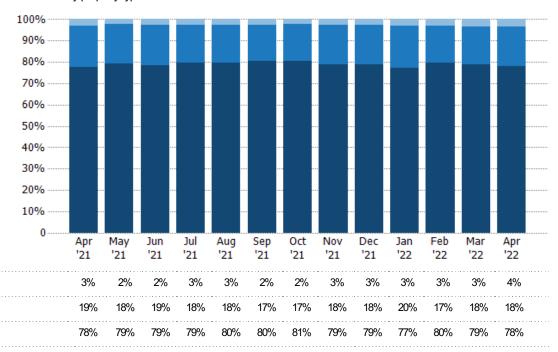




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





Average Sales Price

Single Family Residence

Mobile/Manufactured

Condo/Townhouse

The average sales price of the residential properties sold each month.

/

Month/ Year	Price	% Chg.
Apr '22	\$625K	20.1%
Apr '21	\$521K	36.1%
Apr '20	\$383K	-8.8%

Percent Change from Prior Year

\$525	К												
\$350	к												
¢175	K												
Ψ175													
,	0	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22
	0 Apr '21	May	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	'22
	0 Apr '21 \$521K	May '21	Jun '21 \$530K	Jul '21 \$517K	Aug '21 \$510K	Sep '21 \$511K	Oct '21 \$539K	Nov '21 \$534K	Dec '21 \$558K	Jan '22 \$569K	Feb '22 \$590K	Mar '22 \$610K	'22 \$625K



Current Year Prior Year

Median Sales Price

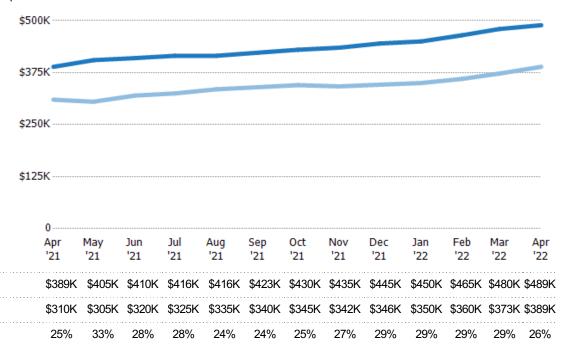
The median sales price of the residential properties sold each month.

Filters Used
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Apr '22	\$489K	25.7%
Apr '21	\$389K	25.5%
Apr '20	\$310K	-9.7%

Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

Filters Used
State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '22	\$297	26.1%
Apr '21	\$235	25%
Apr '20	\$188	-7.7%

Percent Change from Prior Year

25												
50												
75												
0												
0 Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Ap
Apr	May	Jun								Feb		Ap
Apr '21	May '21	Jun '21	'21	'21	'21	'21	'21	'21	'22	Feb '22	'22	Ар '2

Current Year

Prior Year



Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used	
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family	,

Price/sq ft	% Chg.
\$278	27.5%
\$218	22.5%
\$178	-7.9%
	\$278 \$218

Percent Change from Prior Year

Current Year
Prior Year

25												
50												
JU												
75												
75												
0 Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
0 ————————————————————————————————————	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	
0 Apr	May	Jun '21 \$228	Jul	Aug	Sep	Oct	Nov '21 \$252	Dec '21 \$253	Jan	Feb	Mar	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

22%

27%

27%

28%

29%

28%

29%

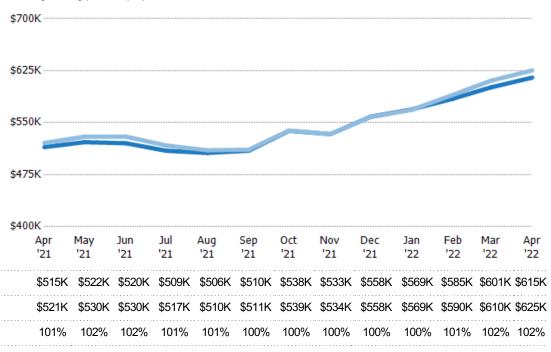
28%

28%

28%

29% 28%

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Avg List Price

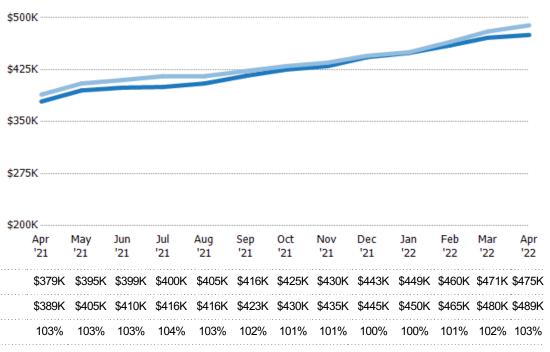
Avg Sales Price

Avg Sales Price as a % of Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ

County: Maricopa County, Arizona

Property Type:

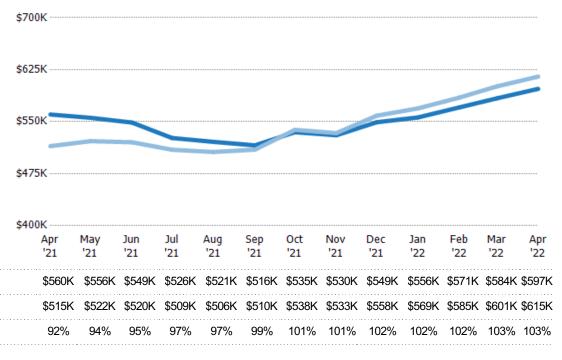
Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

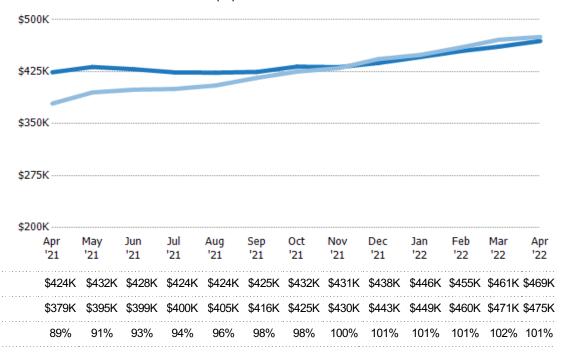
Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





Distressed Listings

Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Med Sales Price as a % of Med Est Value

Month/ Year	Count	% Chg.
Apr '22	17	6.3%
Apr '21	16	-86.2%
Apr '20	116	29.3%

Percent Change from Prior Year

200														
150														
100														
50														
0														
	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22	
	16	19	16	12	9	12	16	18	10	19	18	25	17	
	116	84	77	53	48	48	54	34	23	26	20	13	16	
	-86%	-77%	-79%	-77%	-81%	-75%	-70%	-47%	-57%	-27%	-10%	92%	6%	

Current Year Prior Year



Market Data Report

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used
State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Count	% Chg.
25	56.3%
16	-48.4%
31	96.8%
	16

Percent Change from Prior Year

Current Year

Prior Year

