

2022



FOUNTAIN HILLS



MARKET REPORT
JANUARY

Scottsdale Area Association of REALTORS®
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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2022	Jan 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	97	94	+3.2%	1,212	1,175	+3.1%
New Listing Volume	\$87,818,600	\$62,135,699	+41.3%	\$888,060,244	\$753,723,127	+17.8%
Active Listing Count	74	169	-56.2%	N/A	N/A	
Active Listing Volume	\$84,102,599	\$153,962,105	-45.4%	N/A	N/A	
Average Listing Price	\$1,136,522	\$911,018	+24.8%	\$934,945	\$898,637	+4%
Median Listing Price	\$774,500	\$629,900	+23%	\$656,678	\$648,100	+1.3%
Average Listing Price per Sq Ft	\$357	\$286	+24.7%	\$311	\$265	+17.4%
Median Listing Price per Sq Ft	\$336	\$266	+26.3%	\$293	\$243	+20.4%
Median Days in RPR	17	34	-50%	31.31	58.05	-46.1%
Months of Inventory	0.9	1.5	-36.6%	0.9	2.7	-65.5%
Absorption Rate	105.41%	66.86%	+38.5%	108.11%	37.28%	+70.8%
Sales Activity Charts Metrics						
New Pending Sales Count	121	86	+40.7%	1,459	1,430	+2%
New Pending Sales Volume	\$96,108,200	\$53,651,516	+79.1%	\$1,034,538,782	\$874,933,447	+18.2%
Pending Sales Count	62	59	+5.1%	N/A	N/A	
Pending Sales Volume	\$52,162,095	\$39,399,811	+32.4%	N/A	N/A	
Closed Sales Count	72	80	-10%	1,159	1,049	+10.5%
Closed Sales Volume	\$50,763,301	\$54,055,550	-6.1%	\$797,987,577	\$622,651,692	+28.2%
Average Sales Price	\$705,046	\$675,694	+4.3%	\$688,514	\$593,567	+16%
Median Sales Price	\$615,000	\$541,950	+13.5%	\$558,487	\$472,977	+18.1%
Average Sales Price per Sq Ft	\$315	\$249	+26.6%	\$287	\$238	+20.3%
Median Sales Price per Sq Ft	\$307	\$241	+27.2%	\$278	\$228	+21.7%
Distressed Charts Metrics						
Distressed Listing Count	-	-	-	N/A	N/A	

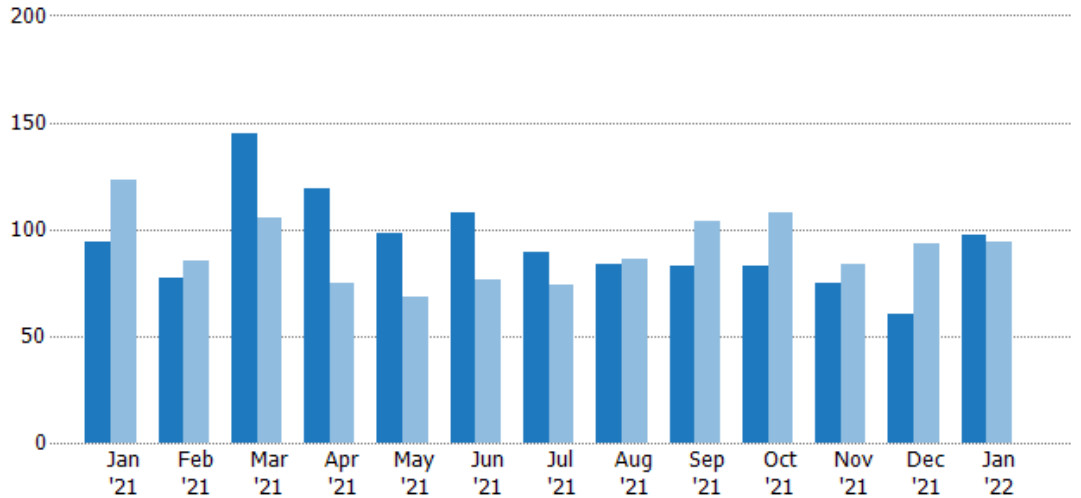
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	97	3.2%
Jan '21	94	-23.6%
Jan '20	123	0%



Current Year	94	77	145	119	98	108	89	84	83	83	75	60	97
Prior Year	123	85	105	75	68	76	74	86	104	108	84	93	94
Percent Change from Prior Year	-24%	-9%	38%	59%	44%	42%	20%	-2%	-20%	-23%	-11%	-35%	3%

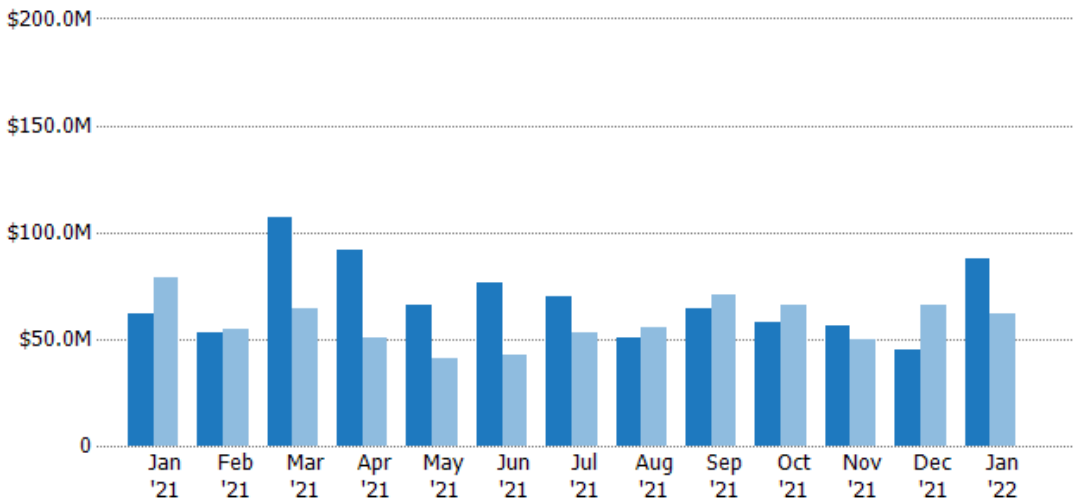
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$87.8M	41.3%
Jan '21	\$62.1M	-21.2%
Jan '20	\$78.8M	-3%



Current Year	\$62.1M	\$52.9M	\$107M	\$91.6M	\$65.7M	\$76.5M	\$69.8M	\$50.7M	\$63.9M	\$58.1M	\$56.6M	\$45M	\$87.8M
Prior Year	\$78.8M	\$54.5M	\$64M	\$50.3M	\$41.1M	\$42.5M	\$52.8M	\$55.3M	\$70.8M	\$65.8M	\$49.4M	\$66.2M	\$62.1M
Percent Change from Prior Year	-21%	-3%	67%	82%	60%	80%	32%	-8%	-10%	-12%	15%	-32%	41%

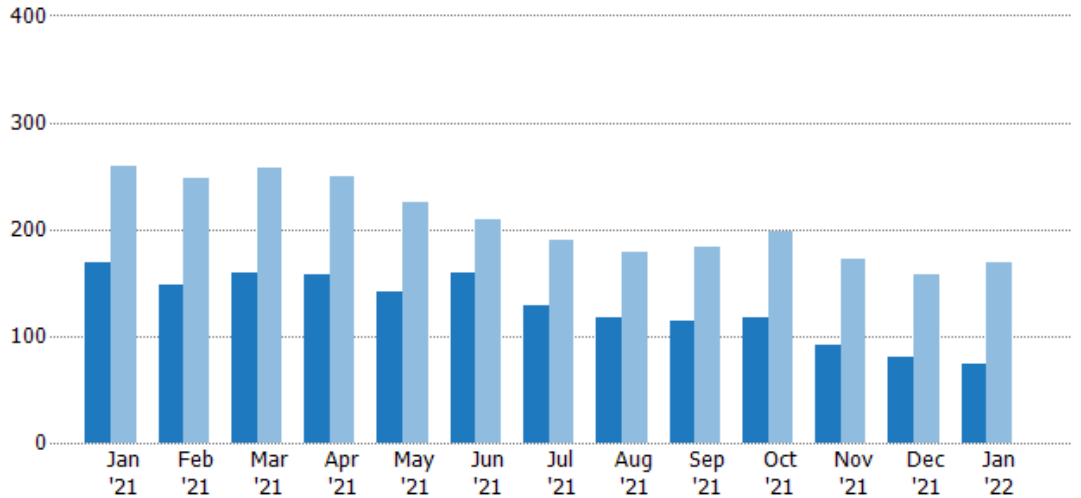
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	74	-56.2%
Jan '21	169	-34.7%
Jan '20	259	27%



Current Year	169	148	159	158	141	159	129	118	114	118	92	81	74
Prior Year	259	247	257	250	225	209	190	178	184	198	172	158	169
Percent Change from Prior Year	-35%	-40%	-38%	-37%	-37%	-24%	-32%	-34%	-38%	-40%	-47%	-49%	-56%

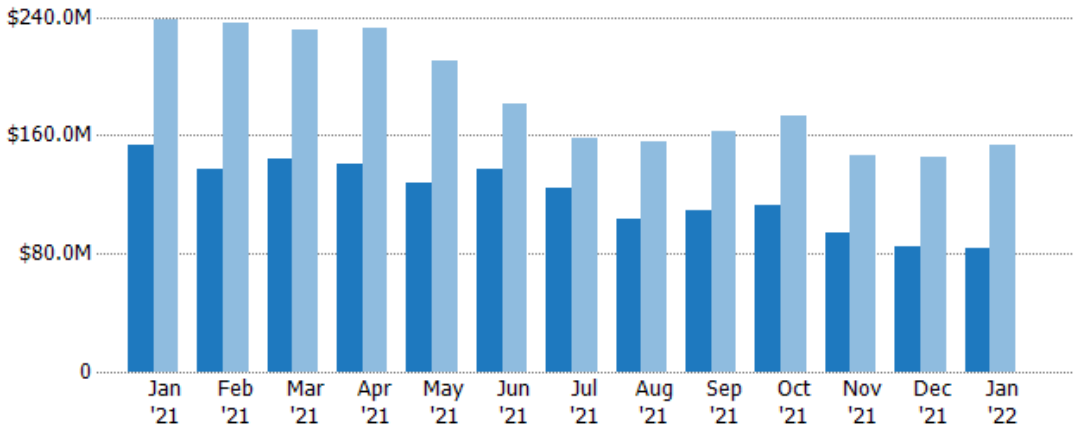
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$84.1M	-45.4%
Jan '21	\$154M	-35.3%
Jan '20	\$238M	3.5%



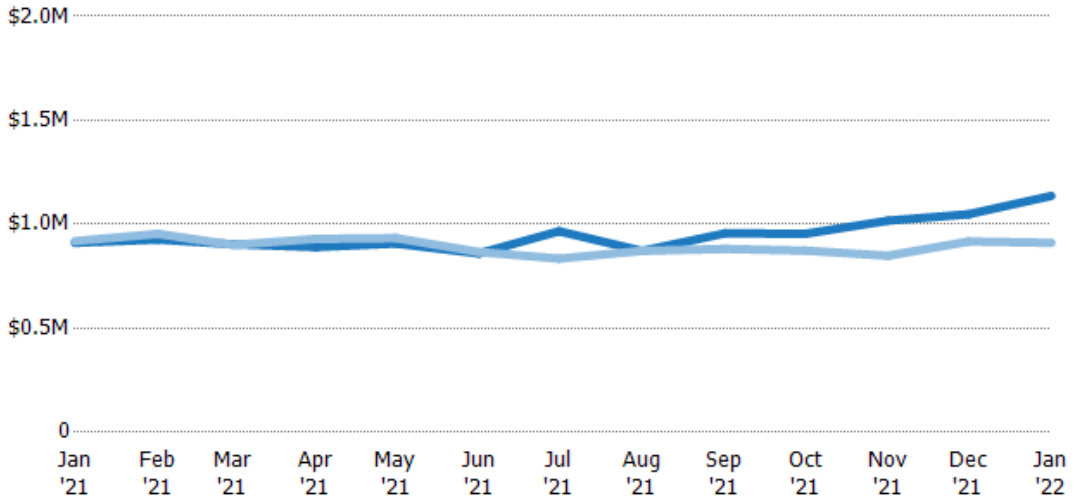
Current Year	\$154M	\$137M	\$144M	\$141M	\$128M	\$137M	\$125M	\$103M	\$109M	\$113M	\$93.6M	\$84.9M	\$84.1M
Prior Year	\$238M	\$236M	\$232M	\$232M	\$210M	\$181M	\$159M	\$155M	\$162M	\$173M	\$146M	\$145M	\$154M
Percent Change from Prior Year	-35%	-42%	-38%	-39%	-39%	-25%	-21%	-34%	-33%	-35%	-36%	-41%	-45%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



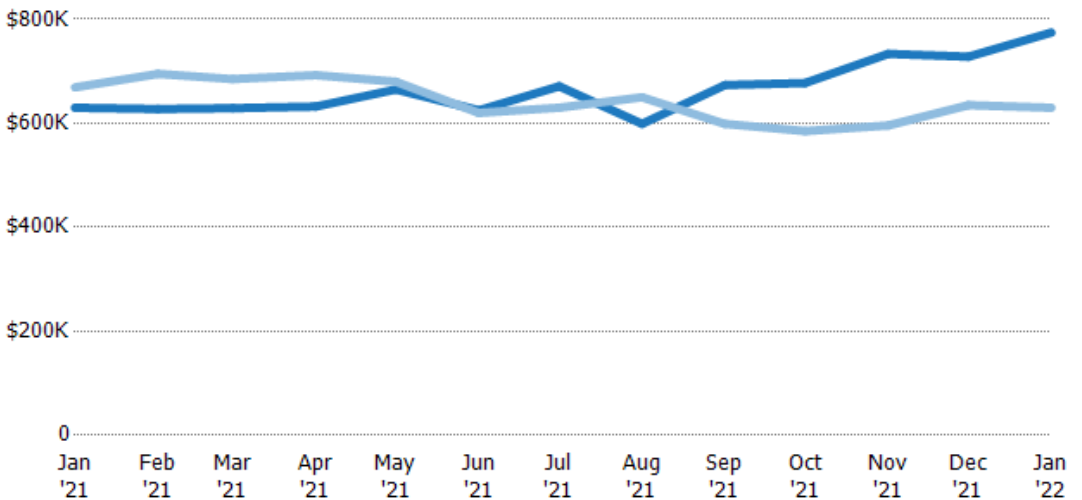
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Jan '21	\$911K	\$919K	-1%
Feb '21	\$927K	\$954K	-3%
Mar '21	\$904K	\$901K	0%
Apr '21	\$891K	\$930K	-4%
May '21	\$907K	\$933K	-3%
Jun '21	\$860K	\$867K	-1%
Jul '21	\$967K	\$835K	16%
Aug '21	\$872K	\$872K	0%
Sep '21	\$957K	\$882K	9%
Oct '21	\$954K	\$874K	9%
Nov '21	\$1.02M	\$849K	20%
Dec '21	\$1.05M	\$917K	14%
Jan '22	\$1.14M	\$911K	25%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Jan '21	\$630K	\$669K	-6%
Feb '21	\$627K	\$695K	-10%
Mar '21	\$629K	\$685K	-8%
Apr '21	\$632K	\$693K	-9%
May '21	\$665K	\$680K	-2%
Jun '21	\$625K	\$620K	1%
Jul '21	\$671K	\$630K	7%
Aug '21	\$599K	\$650K	-8%
Sep '21	\$674K	\$599K	12%
Oct '21	\$678K	\$585K	16%
Nov '21	\$734K	\$596K	23%
Dec '21	\$728K	\$635K	15%
Jan '22	\$775K	\$630K	23%

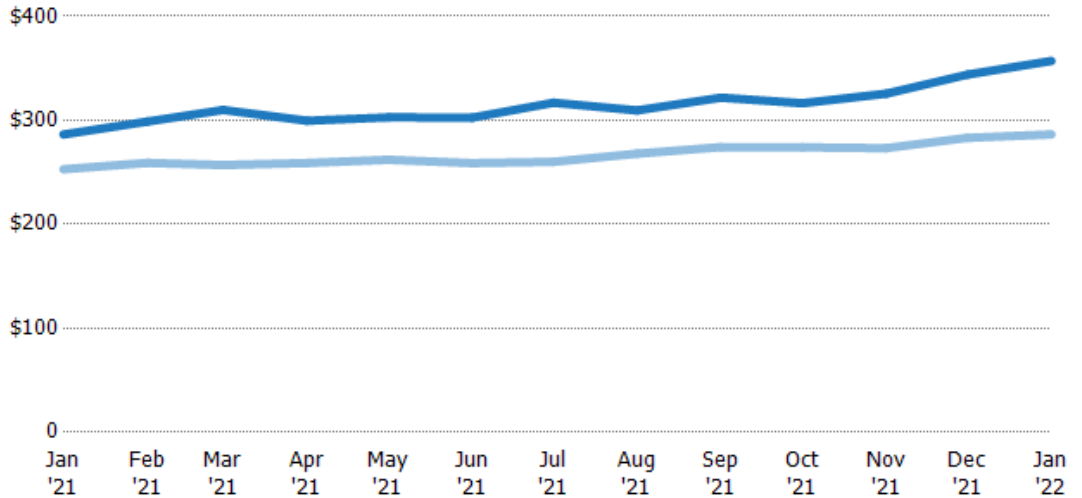
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$357	24.7%
Jan '21	\$286	13.2%
Jan '20	\$253	-9%



Current Year	\$286	\$299	\$310	\$300	\$303	\$303	\$317	\$309	\$322	\$316	\$326	\$344	\$357
Prior Year	\$253	\$259	\$257	\$259	\$262	\$259	\$260	\$268	\$274	\$274	\$273	\$283	\$286
Percent Change from Prior Year	13%	15%	21%	16%	16%	17%	22%	16%	17%	15%	19%	21%	25%

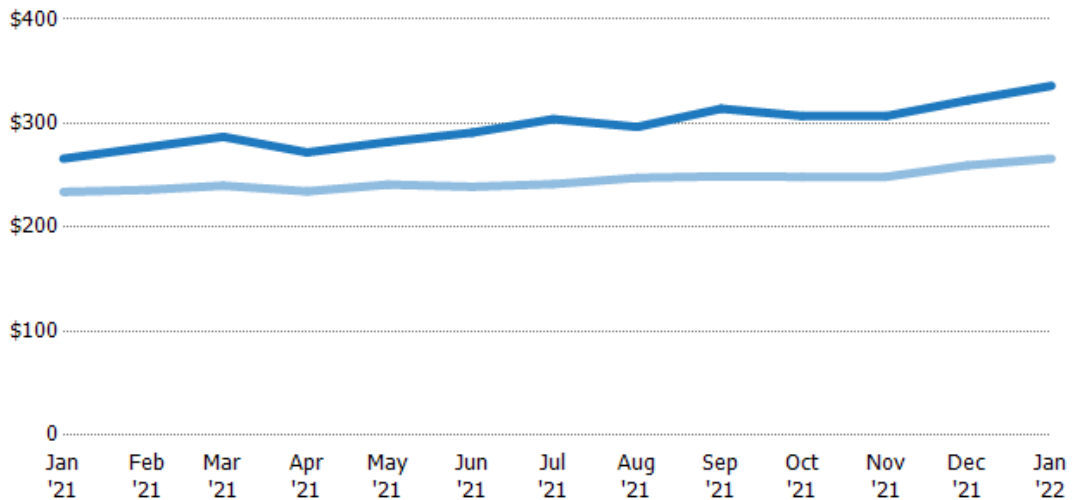
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$336	26.3%
Jan '21	\$266	13.7%
Jan '20	\$234	-8.5%



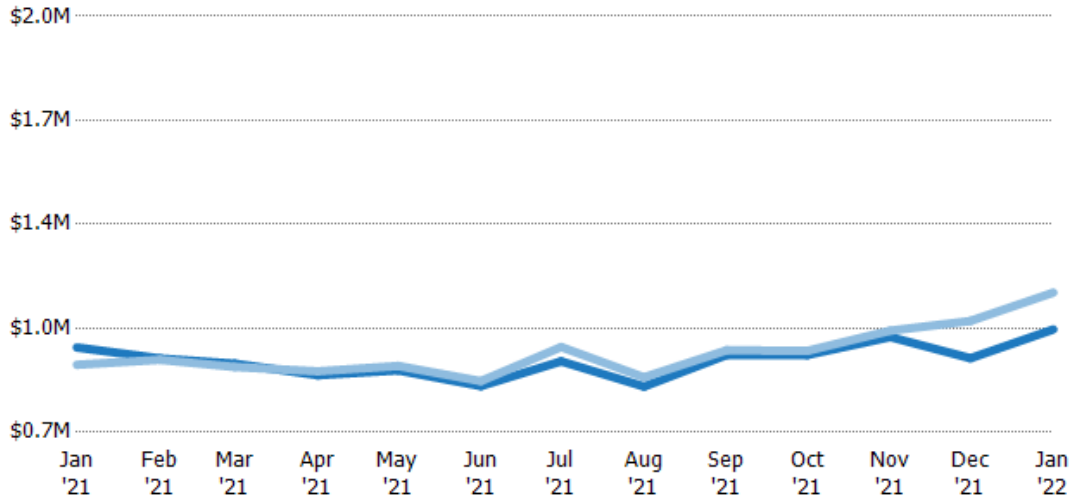
Current Year	\$266	\$277	\$287	\$272	\$282	\$291	\$304	\$297	\$314	\$307	\$307	\$322	\$336
Prior Year	\$234	\$236	\$240	\$235	\$241	\$239	\$242	\$248	\$249	\$249	\$249	\$260	\$266
Percent Change from Prior Year	14%	17%	20%	16%	17%	22%	26%	20%	26%	24%	24%	24%	26%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



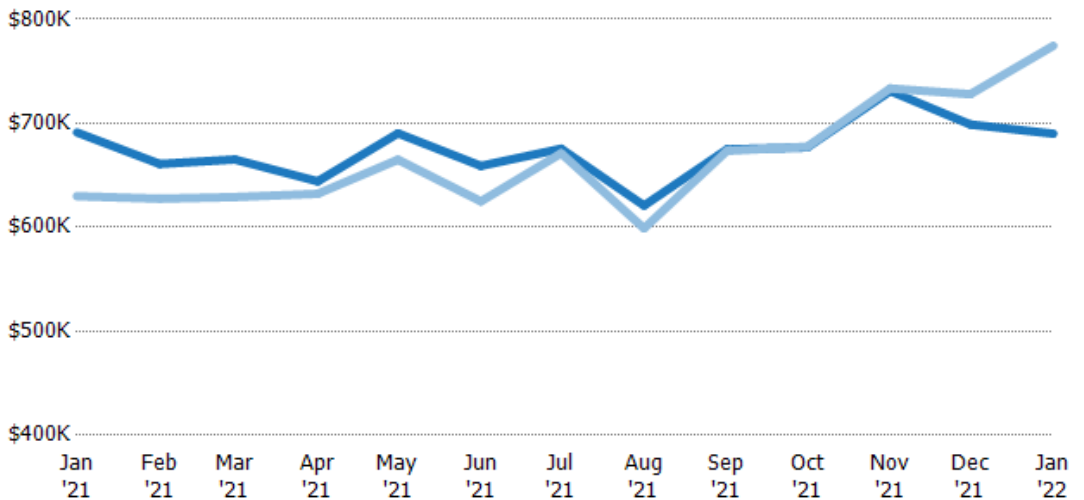
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$965K	\$931K	\$914K	\$878K	\$894K	\$845K	\$922K	\$843K	\$942K	\$941K	\$998K	\$931K	\$1.02M
Avg Listing Price	\$911K	\$927K	\$904K	\$891K	\$907K	\$860K	\$967K	\$872K	\$957K	\$954K	\$1.02M	\$1.05M	\$1.14M
Avg Listing Price as a % of Avg Est Value	94%	100%	99%	101%	102%	102%	105%	103%	102%	101%	102%	113%	111%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$691K	\$661K	\$665K	\$644K	\$690K	\$659K	\$676K	\$621K	\$675K	\$677K	\$731K	\$699K	\$690K
Median Listing Price	\$630K	\$627K	\$629K	\$632K	\$665K	\$625K	\$671K	\$599K	\$674K	\$678K	\$734K	\$728K	\$775K
Med Listing Price as a % of Med Est Value	91%	95%	95%	98%	96%	95%	99%	96%	100%	100%	100%	104%	112%

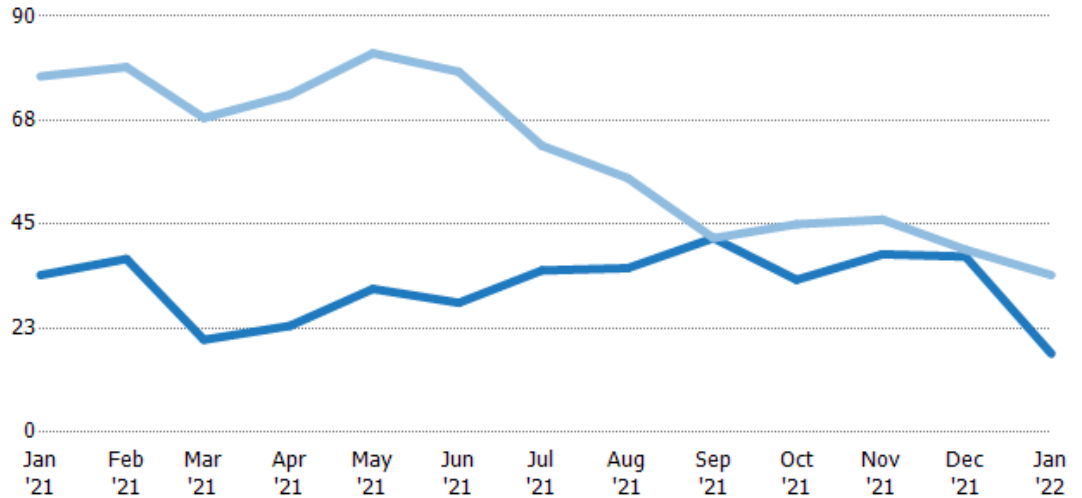
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Jan '22	17	-50%
Jan '21	34	-55.8%
Jan '20	77	7.8%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	34	37.5	20	23	31	28	35	35.5	42	33	38.5	38	17
Prior Year	77	79	68	73	82	78	62	55	42	45	46	39.5	34
Percent Change from Prior Year	-56%	-53%	-71%	-68%	-62%	-64%	-44%	-35%	0%	-27%	-16%	-4%	-50%

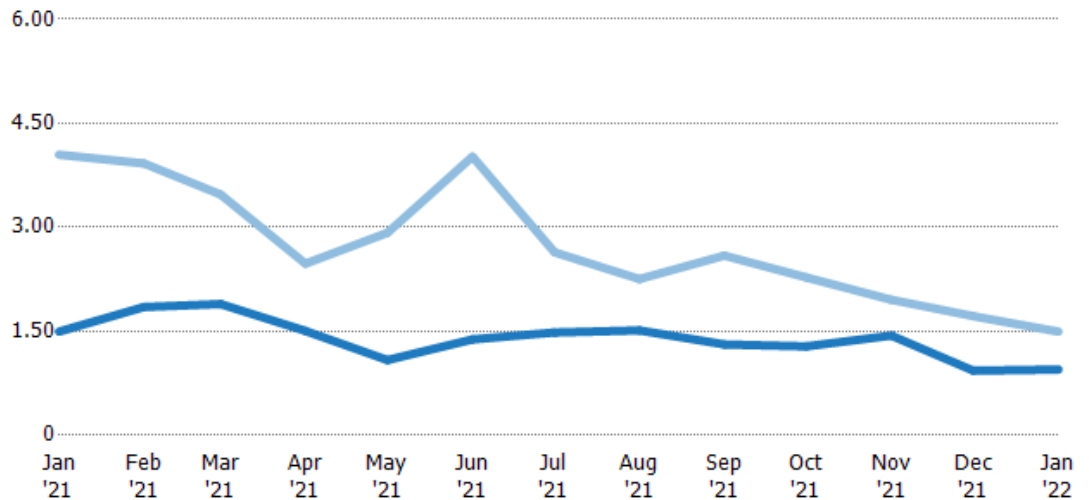
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Jan '22	0	-36.6%
Jan '21	1.5	-63%
Jan '20	4.05	45.2%



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	1.5	1.85	1.89	1.5	1.08	1.38	1.48	1.51	1.31	1.28	1.44	0	0
Prior Year	4.05	3.92	3.47	2.48	2.92	4.02	2.64	2.25	2.59	2.28	1.95	1.72	1.5
Percent Change from Prior Year	-63%	-53%	-45%	-39%	-63%	-66%	-44%	-33%	-49%	-44%	-26%	-46%	-37%

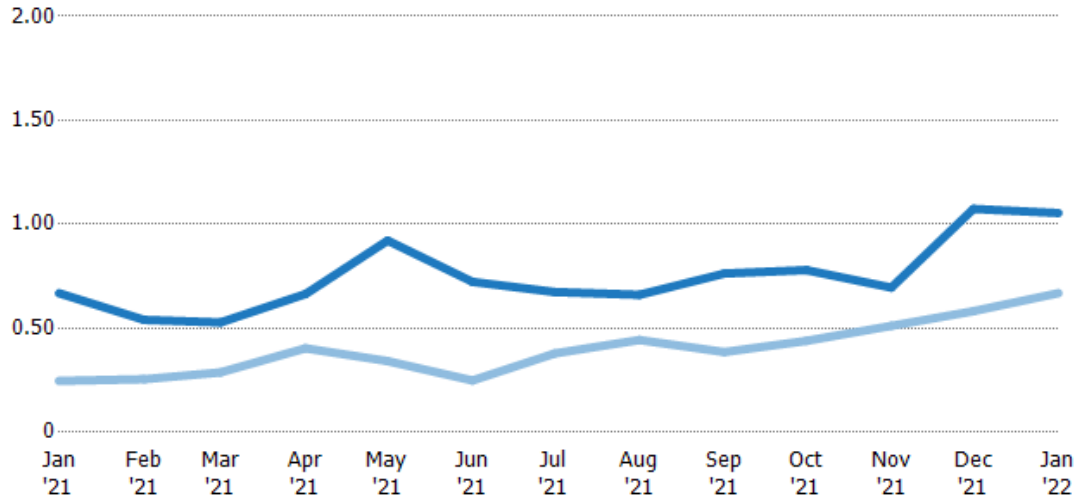
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Rate	Chg.
Jan '22	105%	-38.5%
Jan '21	67%	-42.2%
Jan '20	25%	-31.1%



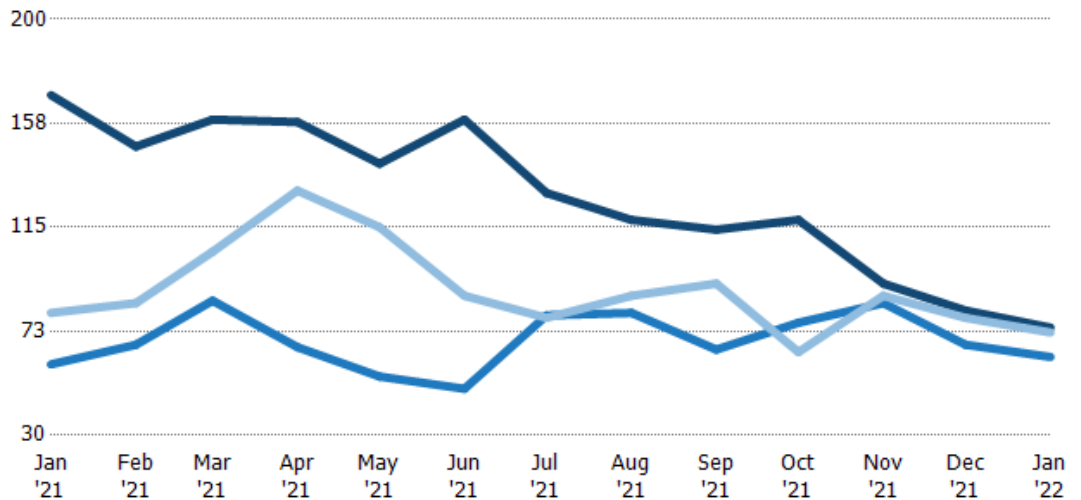
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	67%	54%	53%	66%	92%	72%	67%	66%	76%	78%	70%	107%	105%
Prior Year	25%	26%	29%	40%	34%	25%	38%	44%	39%	44%	51%	58%	67%
Change from Prior Year	-42%	-29%	-24%	-26%	-58%	-47%	-30%	-22%	-38%	-34%	-18%	-49%	-39%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Active	169	148	159	158	141	159	129	118	114	118	92	81	74
Pending	59	67	85	66	54	49	79	80	65	76	84	67	62
Sold	80	84	105	130	115	87	78	87	92	64	87	78	72

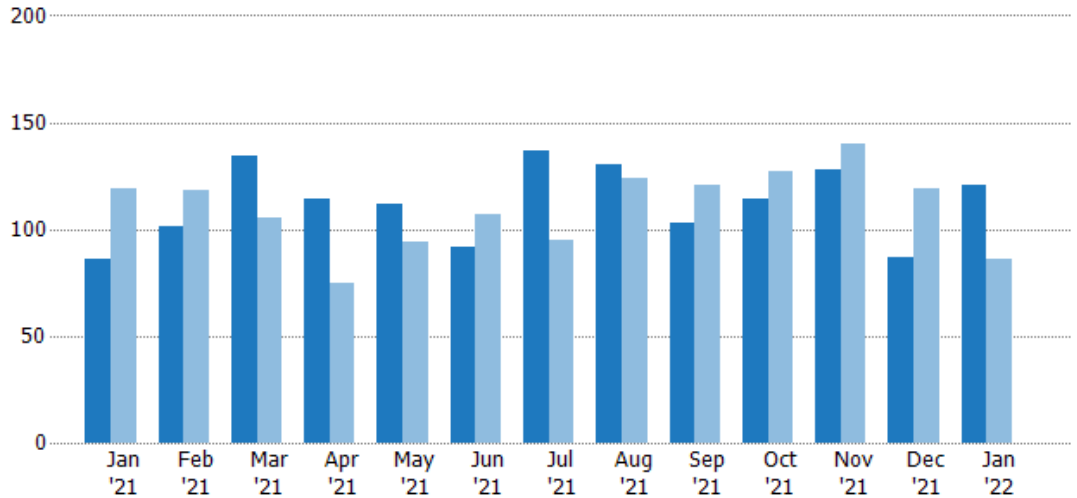
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	121	40.7%
Jan '21	86	-27.7%
Jan '20	119	-31.1%



Current Year	86	101	134	114	112	92	137	130	103	114	128	87	121
Prior Year	119	118	105	75	94	107	95	124	121	127	140	119	86
Percent Change from Prior Year	-28%	-14%	28%	52%	19%	-14%	44%	5%	-15%	-10%	-9%	-27%	41%

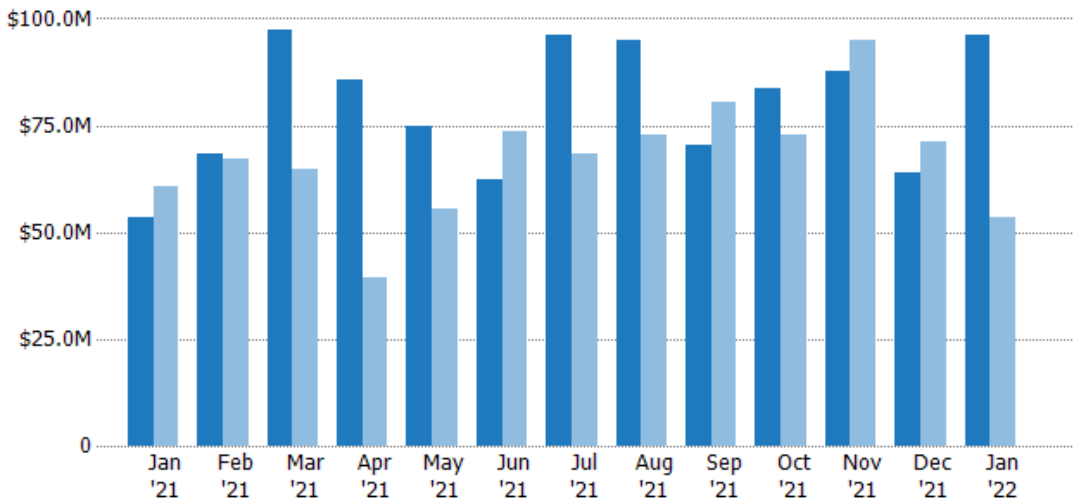
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$96.1M	79.1%
Jan '21	\$53.7M	-11.8%
Jan '20	\$60.8M	-34.4%



Current Year	\$53.7M	\$68.2M	\$97.2M	\$85.5M	\$74.9M	\$62.3M	\$96.2M	\$95.1M	\$70.3M	\$83.6M	\$87.9M	\$63.8M	\$96.1M
Prior Year	\$60.8M	\$67.2M	\$64.8M	\$39.5M	\$55.3M	\$73.5M	\$68.2M	\$72.8M	\$80.3M	\$73M	\$94.8M	\$71.1M	\$53.7M
Percent Change from Prior Year	-12%	2%	50%	116%	35%	-15%	41%	31%	-13%	15%	-7%	-10%	79%

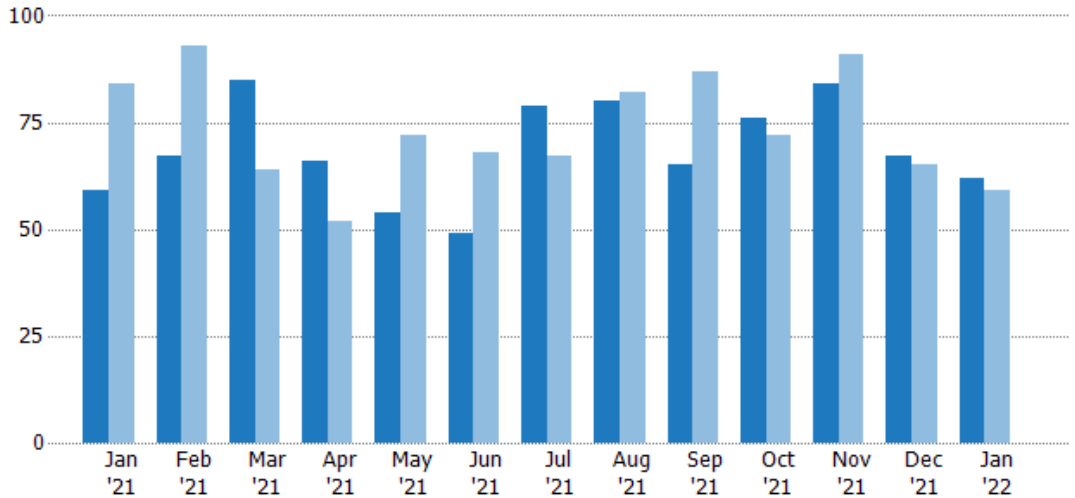
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jan '22	62	5.1%
Jan '21	59	-29.8%
Jan '20	84	-19%



Current Year	59	67	85	66	54	49	79	80	65	76	84	67	62
Prior Year	84	93	64	52	72	68	67	82	87	72	91	65	59
Percent Change from Prior Year	-30%	-28%	33%	27%	-25%	-28%	18%	-2%	-25%	6%	-8%	3%	5%

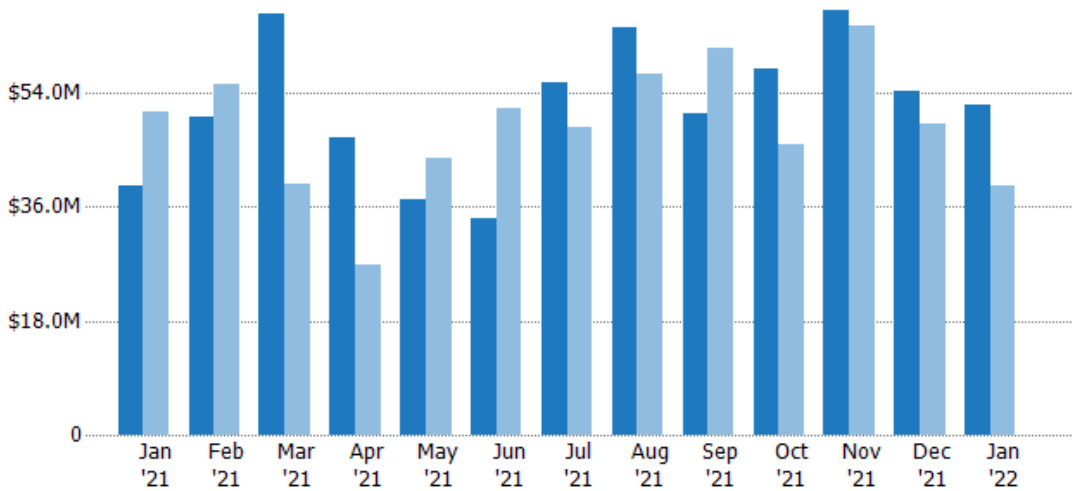
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jan '22	\$52.2M	32.4%
Jan '21	\$39.4M	-22.6%
Jan '20	\$50.9M	-31.7%



Current Year	\$39.4M	\$50.2M	\$66.6M	\$47M	\$37.1M	\$34.1M	\$55.7M	\$64.2M	\$50.8M	\$57.7M	\$67.1M	\$54.4M	\$52.2M
Prior Year	\$50.9M	\$55.3M	\$39.7M	\$26.8M	\$43.6M	\$51.5M	\$48.4M	\$56.8M	\$61.1M	\$45.9M	\$64.5M	\$49M	\$39.4M
Percent Change from Prior Year	-23%	-9%	68%	76%	-15%	-34%	15%	13%	-17%	26%	4%	11%	32%

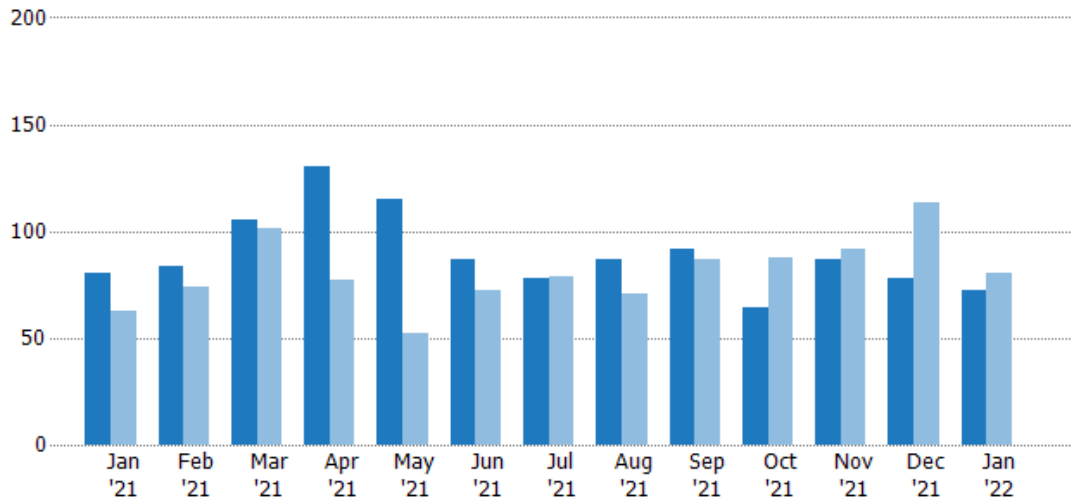
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jan '22	72	-10%
Jan '21	80	27%
Jan '20	63	-3.2%



Current Year	80	84	105	130	115	87	78	87	92	64	87	78	72
Prior Year	63	74	101	77	52	72	79	71	87	88	92	113	80
Percent Change from Prior Year	27%	14%	4%	69%	121%	21%	-1%	23%	6%	-27%	-5%	-31%	-10%

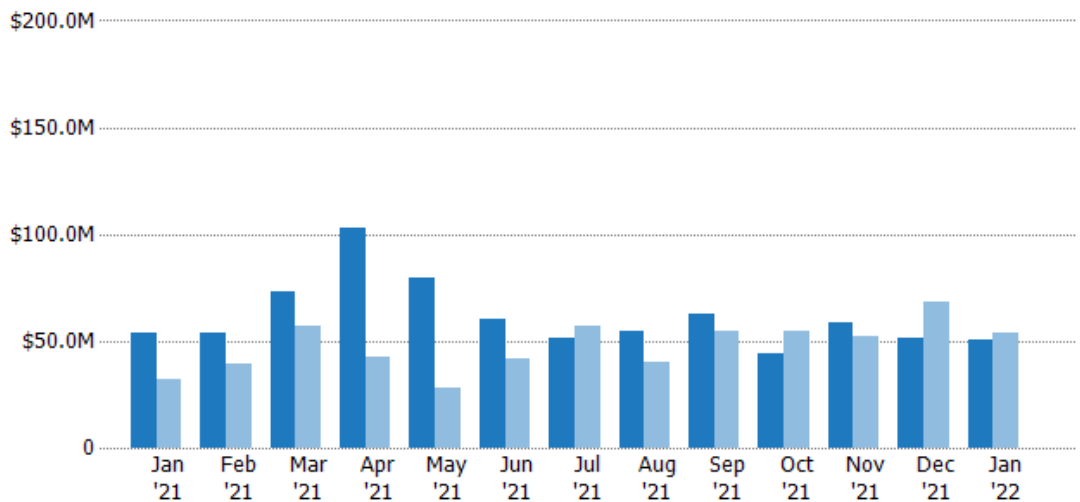
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jan '22	\$50.8M	-6.1%
Jan '21	\$54.1M	68.2%
Jan '20	\$32.1M	-6.7%



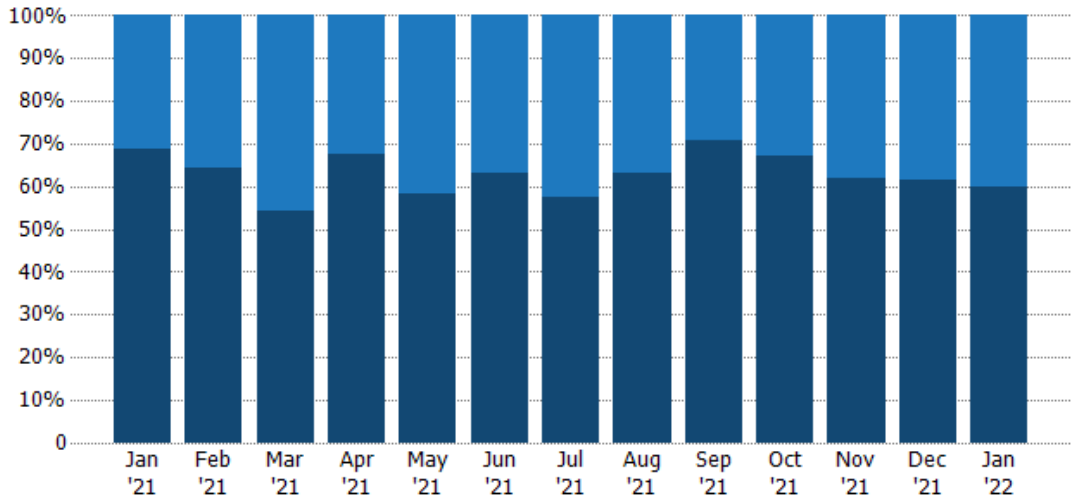
Current Year	\$54.1M	\$53.8M	\$73.5M	\$103M	\$79.4M	\$59.9M	\$51.4M	\$54.9M	\$62.8M	\$44.4M	\$58.7M	\$51.8M	\$50.8M
Prior Year	\$32.1M	\$39.4M	\$57.4M	\$42.6M	\$27.8M	\$41.9M	\$57.4M	\$39.8M	\$55M	\$54.4M	\$52.3M	\$68.6M	\$54.1M
Percent Change from Prior Year	68%	37%	28%	141%	186%	43%	-10%	38%	14%	-18%	12%	-24%	-6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



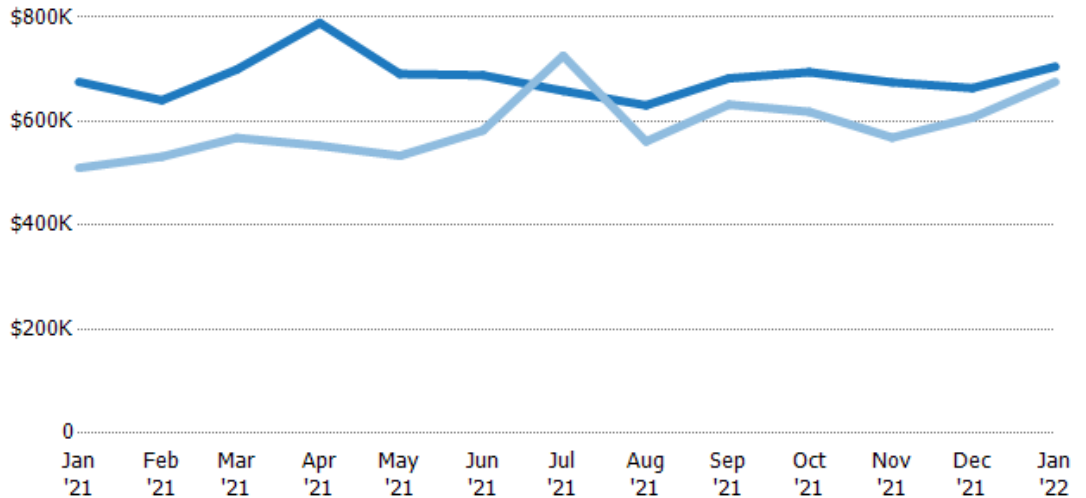
Condo/Townhouse	31%	36%	46%	32%	42%	37%	42%	37%	29%	33%	38%	38%	40%
Single Family Residence	69%	64%	54%	68%	58%	63%	58%	63%	71%	67%	62%	62%	60%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	\$676K	\$640K	\$700K	\$789K	\$691K	\$689K	\$658K	\$631K	\$683K	\$694K	\$675K	\$664K	\$705K
Prior Year	\$510K	\$532K	\$568K	\$553K	\$534K	\$582K	\$726K	\$561K	\$632K	\$618K	\$569K	\$607K	\$676K
Percent Change from Prior Year	32%	20%	23%	43%	29%	18%	-9%	12%	8%	12%	19%	9%	4%

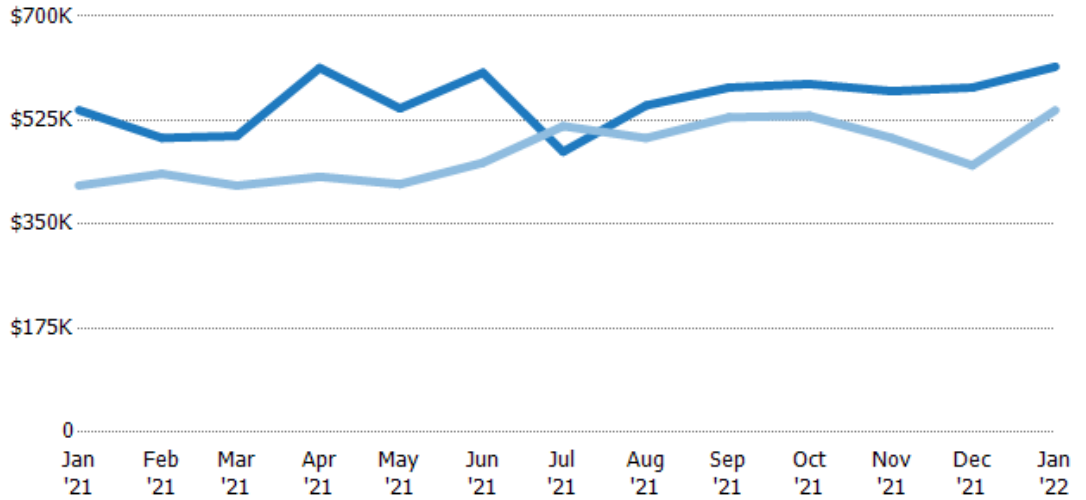
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jan '22	\$615K	13.5%
Jan '21	\$542K	30.6%
Jan '20	\$415K	-8.4%



Current Year	\$542K	\$495K	\$499K	\$613K	\$545K	\$605K	\$472K	\$550K	\$580K	\$586K	\$574K	\$580K	\$615K
Prior Year	\$415K	\$435K	\$415K	\$430K	\$417K	\$454K	\$515K	\$495K	\$530K	\$533K	\$495K	\$449K	\$542K
Percent Change from Prior Year	31%	14%	20%	43%	31%	33%	-8%	11%	9%	10%	16%	29%	13%

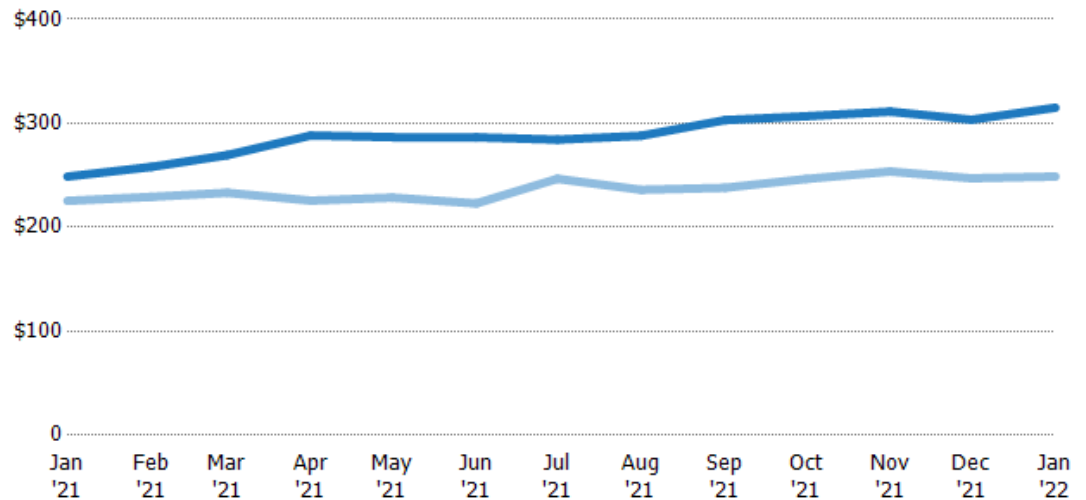
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$315	26.6%
Jan '21	\$249	10.3%
Jan '20	\$225	-7.4%



Current Year	\$249	\$258	\$269	\$288	\$287	\$286	\$284	\$288	\$303	\$307	\$311	\$303	\$315
Prior Year	\$225	\$229	\$233	\$226	\$229	\$223	\$247	\$236	\$238	\$246	\$254	\$247	\$249
Percent Change from Prior Year	10%	13%	16%	28%	25%	29%	15%	22%	27%	24%	23%	23%	27%

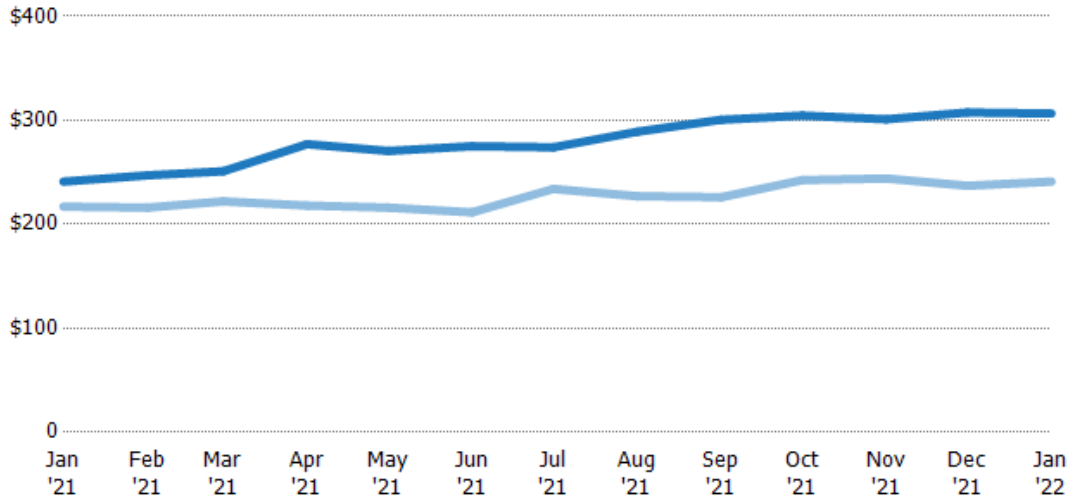
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jan '22	\$307	27.2%
Jan '21	\$241	11.1%
Jan '20	\$217	-8.8%



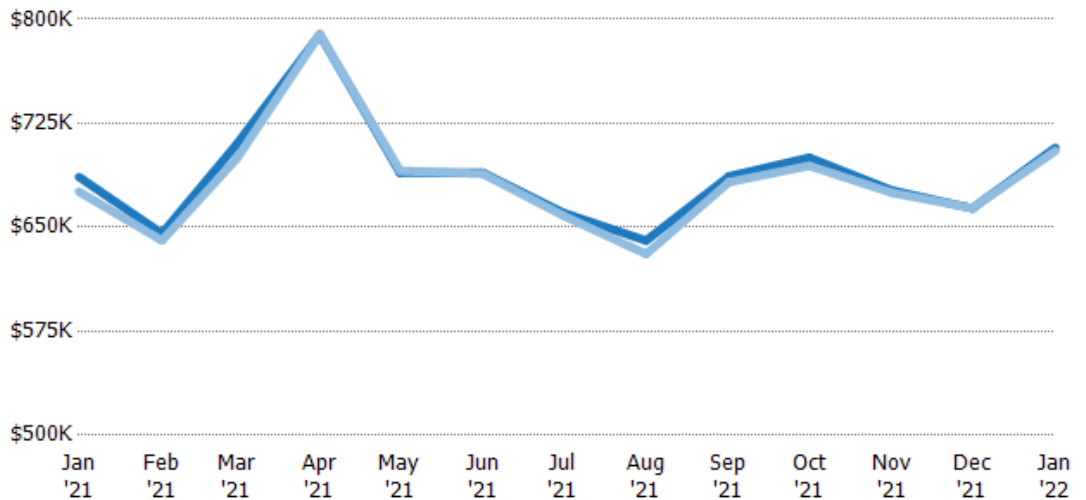
Current Year	\$241	\$247	\$251	\$277	\$271	\$275	\$274	\$289	\$301	\$305	\$301	\$308	\$307
Prior Year	\$217	\$216	\$222	\$218	\$216	\$212	\$234	\$227	\$226	\$243	\$244	\$237	\$241
Percent Change from Prior Year	11%	14%	13%	27%	25%	30%	17%	27%	33%	26%	23%	30%	27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



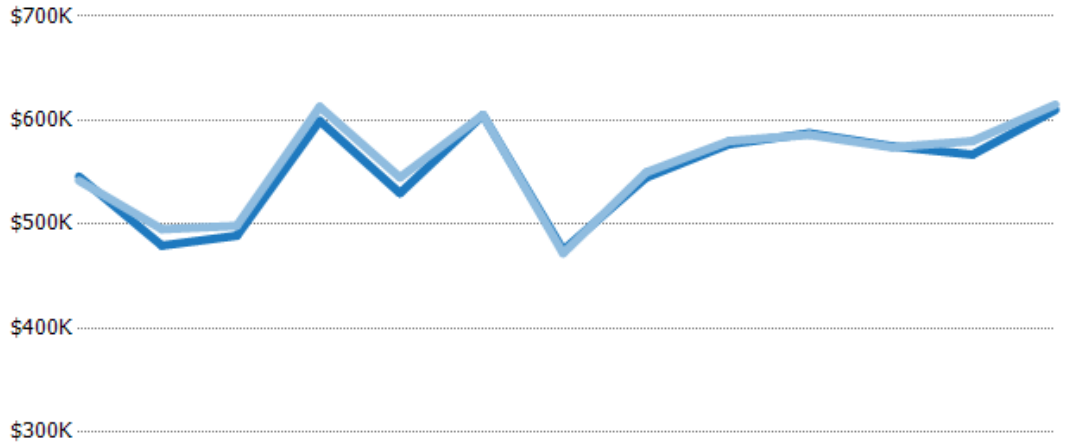
Avg List Price	\$686K	\$645K	\$710K	\$789K	\$689K	\$689K	\$661K	\$640K	\$687K	\$700K	\$677K	\$664K	\$707K
Avg Sales Price	\$676K	\$640K	\$700K	\$789K	\$691K	\$689K	\$658K	\$631K	\$683K	\$694K	\$675K	\$664K	\$705K
Avg Sales Price as a % of Avg List Price	98%	99%	99%	100%	100%	100%	100%	98%	99%	99%	100%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



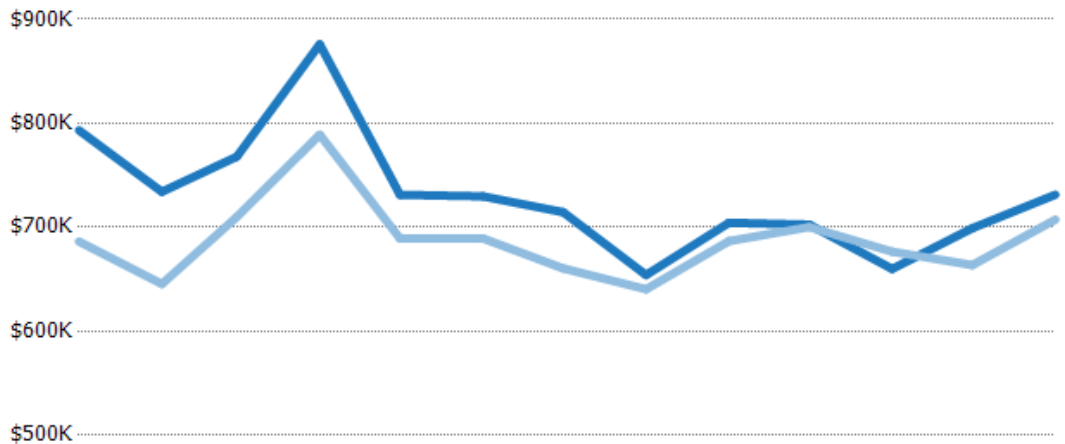
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median List Price	\$546K	\$479K	\$489K	\$599K	\$530K	\$605K	\$475K	\$545K	\$577K	\$588K	\$575K	\$567K	\$610K
Median Sales Price	\$542K	\$495K	\$499K	\$613K	\$545K	\$605K	\$472K	\$550K	\$580K	\$586K	\$574K	\$580K	\$615K
Med Sales Price as a % of Med List Price	99%	103%	102%	102%	103%	100%	99%	101%	101%	100%	100%	102%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



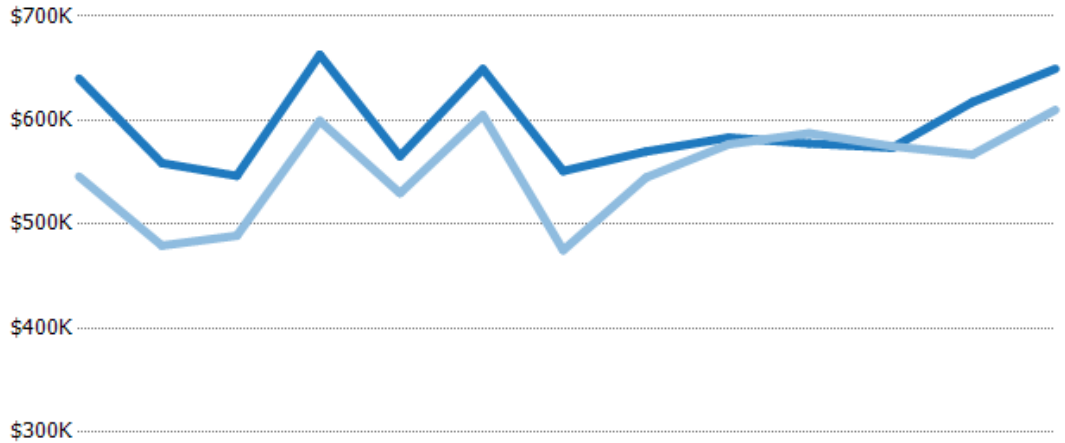
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Avg Est Value	\$793K	\$734K	\$768K	\$876K	\$731K	\$730K	\$715K	\$654K	\$704K	\$703K	\$660K	\$699K	\$731K
Avg Sales Price	\$686K	\$645K	\$710K	\$789K	\$689K	\$689K	\$661K	\$640K	\$687K	\$700K	\$677K	\$664K	\$707K
Avg Sales Price as a % of Avg Est Value	87%	88%	92%	90%	94%	94%	92%	98%	97%	100%	103%	95%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



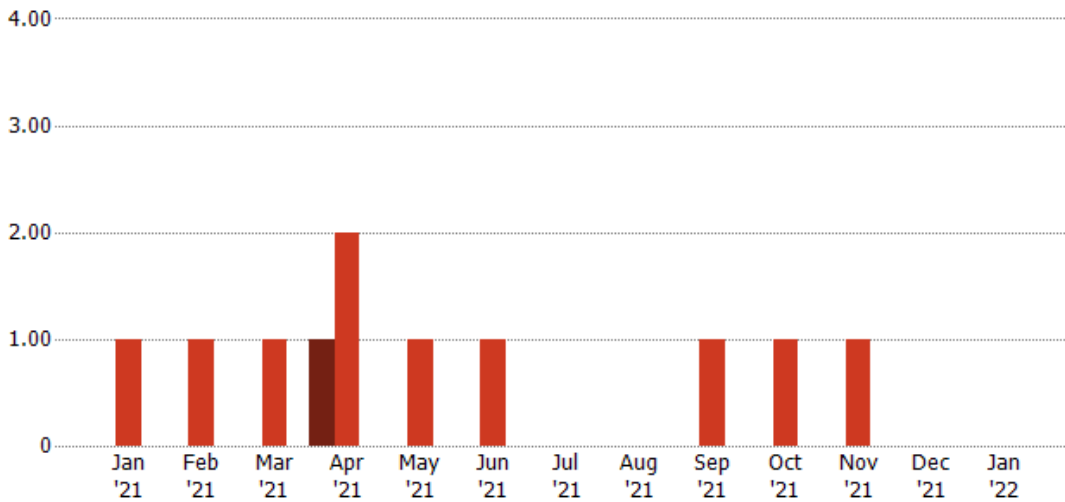
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Median Est Value	\$640K	\$559K	\$547K	\$663K	\$565K	\$649K	\$551K	\$570K	\$583K	\$578K	\$574K	\$617K	\$649K
Median Sales Price	\$546K	\$479K	\$489K	\$599K	\$530K	\$605K	\$475K	\$545K	\$577K	\$588K	\$575K	\$567K	\$610K
Med Sales Price as a % of Med Est Value	85%	86%	89%	90%	94%	93%	86%	96%	99%	102%	100%	92%	94%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



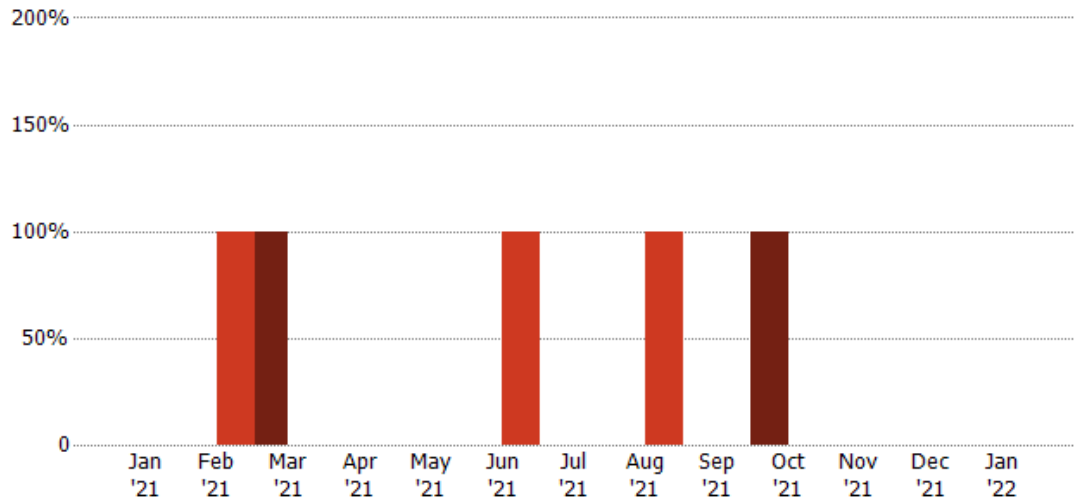
	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	-	-	-	1	-	-	-	-	-	-	-	-	-
Prior Year	1	1	1	2	1	1	-	-	1	1	1	-	-
Percent Change from Prior Year	-100%	-100%	-100%	-50%	-100%	-100%	-	-	-100%	-100%	-100%	-	-

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22
Current Year	-	-	1	-	-	-	-	-	-	1	-	-	-
Prior Year	-	1	-	-	-	1	-	1	-	-	-	-	-
Percent Change from Prior Year	-	-100%	100%	-	-	-100%	-	-100%	-	100%	-	-	-



Sales Activity by ZIP

Jan 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268	62	\$52,162,095	72	\$50,763,301	\$705,046	\$615,000	\$316	\$311	26

