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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2021	YTD 2022	+ / -	Feb 2021	Feb 2022	Key Metrics
						Listing Activity Charts Metrics
-10.9%	156	139	-22.4%	76	59	New Listing Count
+24.5%	\$125,513,280	\$156,285,899	+6.1%	\$66,429,984	\$70,490,699	New Listing Volume
	NA	NA	-80.9%	115	22	Active Listing Count
	NA	NA	-77.4%	\$128,857,549	\$29,123,600	Active Listing Volume
+14.3%	\$1,038,246	\$1,187,210	+18.1%	\$1,120,500	\$1,323,800	Average Listing Price
+26.8%	\$795,833	\$1,009,347	+43.5%	\$875,000	\$1,255,450	Median Listing Price
+11.3%	\$348	\$387	+13.7%	\$364	\$414	Average Listing Price per Sq Ft
+32.3%	\$276	\$366	+38.8%	\$291	\$404	Median Listing Price per Sq Ft
-55.6%	44.13	19.61	-44.7%	38	21	Median Daysin RPR
-68.3%	2.1	0.7	-76.7%	2.1	0.5	Months of Inventory
+101.7%	47.18%	148.91%	+160.4%	48.7%	209.09%	Absorption Rate
						Sales Activity Charts Metrics
+0.6%	177	178	-6%	100	94	New Pending Sales Count
+39.3%	\$126,481,247	\$176,136,699	+31.4%	\$71,721,738	\$94,227,799	New Pending Sales Volume
	N/A	N/A	-55.1%	69	31	Pending Sales Count
	N/A	NA	-39.9%	\$54,475,283	\$32,746,699	Pending Sales Volume
-15.3%	137	116	-13.6%	81	70	Closed Sales Count
+12%	\$90,716,106	\$101,638,183	+13%	\$52,188,896	\$58,954,430	Closed Sales Volume
+32.3%	\$662,161	\$876,191	+30.7%	\$644,307	\$842,206	Average Sales Price
+28.6%	\$597,591	\$768,233	+33.4%	\$570,000	\$760,500	Median Sales Price
+32.3%	\$256	\$339	+33.3%	\$253	\$337	Average Sales Price per Sq Ft
+36%	\$243	\$330	+36.2%	\$243	\$331	Median Sales Price per Sq Ft
						Distressed Charts Metrics
	N/A	NA	_	_		Distressed Listing Count

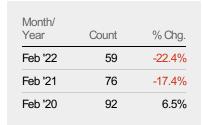


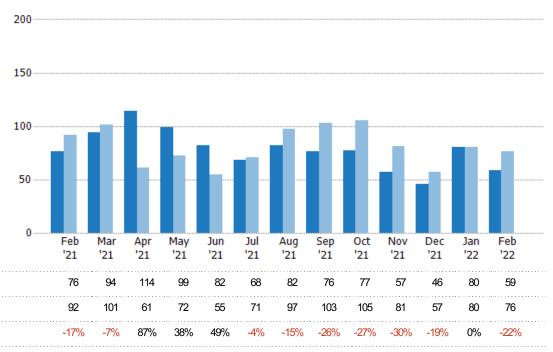
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

\$200.0M

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$70.5M	6.1%
Feb '21	\$66.4M	5.6%
Feb '20	\$62.9M	-4.2%



 Current Year
 \$66.4M \$74.5M \$106M \$80.9M \$67.6M \$53.3M \$67.4M \$67M \$62.6M \$50.6M \$44.4M \$85.8M \$70.5M

 Prior Year
 \$62.9M \$59.9M \$33.5M \$46.5M \$34.2M \$46.1M \$76.4M \$80.6M \$74.9M \$60.1M \$42M \$59.1M \$66.4M

 Percent Change from Prior Year
 6% 24% 215% 74% 98% 16% -12% -17% -16% -16% 6% 45% 6%

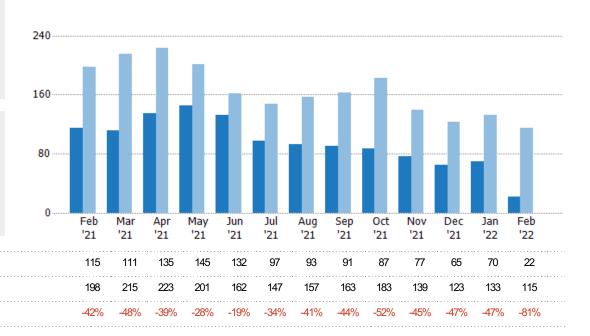


Active Listings

The number of active residential listings at the end of each month.

Filters Used	
Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Fam	

Count	% Chg.
22	-80.9%
115	-41.9%
198	47.5%
	22



Active Listing Volume

Percent Change from Prior Year

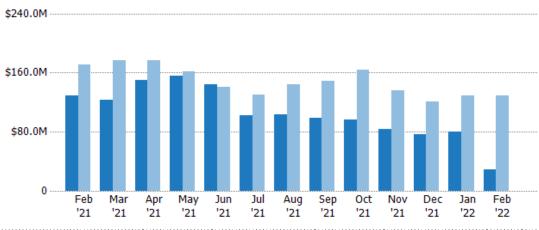
Current Year

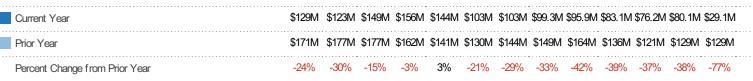
Prior Year

The sum of the listing price of active residential listings at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$29.1M	-77.4%
Feb '21	\$129M	-24.5%
Feb '20	\$171M	28.8%





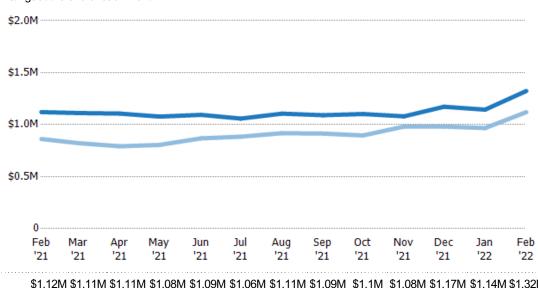


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Fan	

Price	% Chg.
\$1.32M	18.1%
\$1.12M	30%
\$862K	-12.7%
	\$1.32M \$1.12M



Current Year	\$1.12M	\$1.11M	\$1.11M	\$1.08M	\$1.09M	\$1.06M	\$1.11M	\$1.09M	\$1.1M	\$1.08M	\$1.17M	\$1.14M	\$1.32M
Prior Year	\$862K	\$822K	\$792K	\$805K	\$868K	\$884K	\$918K	\$914K	\$896K	\$981K	\$982K	\$967K	\$1.12M
 Percent Change from Prior Year	30%	35%	40%	34%	26%	20%	20%	19%	23%	10%	19%	18%	18%

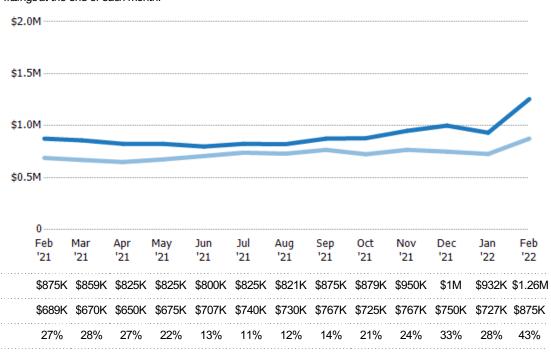
Median Listing Price

The median listing price of active residential listings at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Feb '22	\$1.26M	43.5%
Feb '21	\$875K	26.9%
Feb '20	\$689K	-15.9%

Percent Change from Prior Year



Current Year

Prior Year



Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$414	13.7%
Feb '21	\$364	31.6%
Feb '20	\$277	-12.1%

Percent Change from Prior Year

Current Year Prior Year

00												
75												
50												
25												
0 Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	
\$364	\$357	\$356	\$355	\$378	\$392	\$398	\$396	\$419	\$427	\$420	\$378	
\$277	\$268	\$268	\$275	\$286	\$289	\$292	\$297	\$297	\$323	\$327	\$333	

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$404	38.8%
Feb '21	\$291	21.5%
Feb '20	\$240	-11.5%

Percent Change from Prior Year

3	
\$500	
\$375	,
£350	
\$250	
\$125	

Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
 \$291	\$289	\$297	\$304	\$307	\$321	\$319	\$322	\$342	\$361	\$346	\$353	\$404
 \$240	\$239	\$240	\$242	\$241	\$243	\$246	\$257	\$252	\$261	\$256	\$263	\$291
 22%	21%	24%	26%	27%	32%	30%	25%	36%	38%	35%	34%	39%

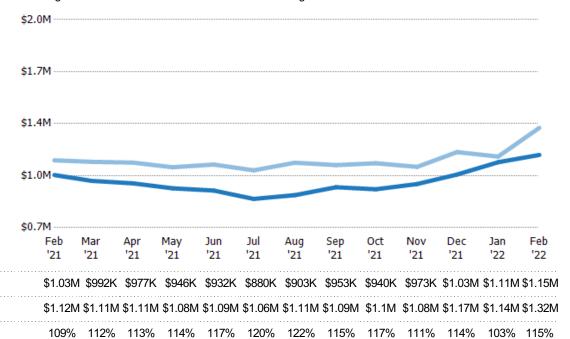
Current Year Prior Year



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

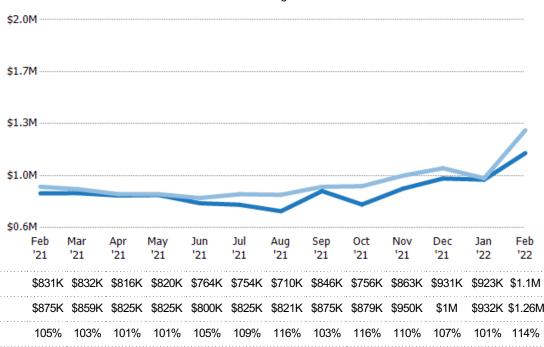
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

3/2/2022

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Median Days in RPR

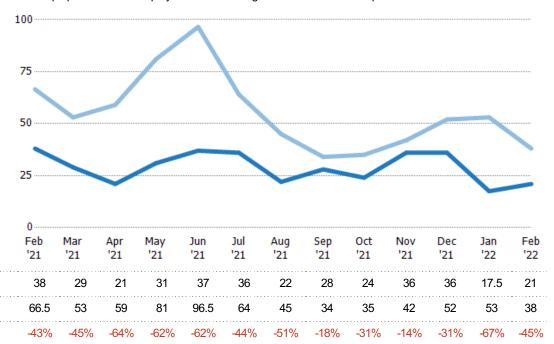
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Days	% Chg.
21	-44.7%
38	-42.9%
66.5	-24.1%
	21



Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

20

15

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Months	% Chg.
Feb '22	0	-76.7%
Feb '21	2.05	-41.9%
Feb '20	3.54	205.9%

Percent Change from Prior Year

-												
0 Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
2.05	1.37	1.5	1.46	1.69	1.03	1.07	1.2	1.19	1.24	0	1.08	0
3.54	3.52	2.59	3.14	3.6	1.93	1.99	2.36		1.7	1.46	1.32	2.05
-42%	-61%	-42%	-53%	-53%	-47%		-49%		-27%		-18%	-77%

Current Year
Prior Year

Absorption Rate

The percentage of inventory sold per month.

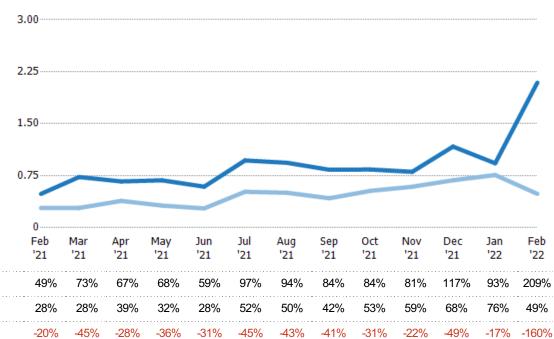


Month/		
Year	Rate	Chg.
Feb '22	209%	-160.4%
Feb '21	49%	-20.4%
Feb '20	28%	-67.3%

Current Year

Prior Year

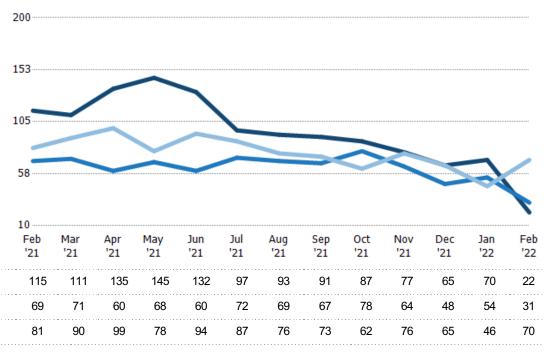
Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Active

Sold

Pending

3/2/2022

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New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Count	% Chg.
94	-6%
100	-17.4%
121	-38.8%
	94

Current Year

Prior Year



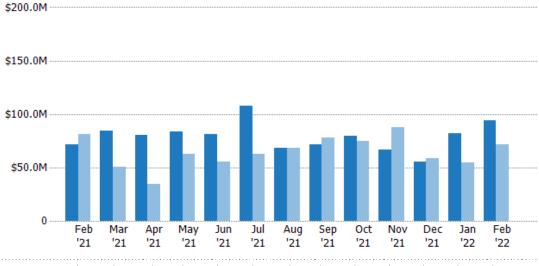
New Pending Sales Volume

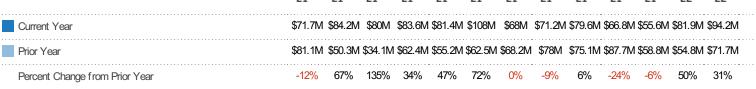
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$94.2M	31.4%
Feb '21	\$71.7M	-11.5%
Feb '20	\$81.1M	-50.4%





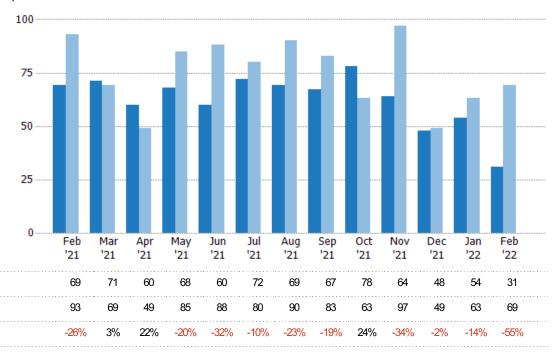


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

/lonth/ 'ear	Count	% Chg.
eb '22	31	-55.1%
eb '21	69	-25.8%
eb '20	93	-23.7%
eb '20	93	-2



Pending Sales Volume

Percent Change from Prior Year

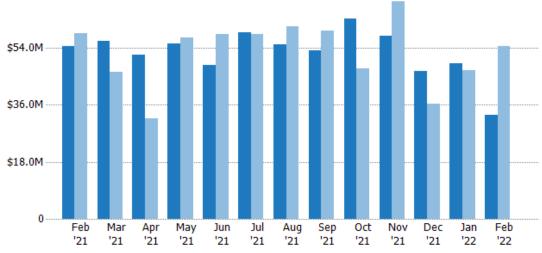
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$32.7M	-39.9%
Feb '21	\$54.5M	-6.9%
Feb '20	\$58.5M	-32.9%



Current Year \$54.5M \$56.2M \$51.9M \$55.4M \$48.6M \$58.9M \$55M \$53.1M \$63.1M \$57.7M \$46.6M \$49.2M \$32.7M

Prior Year \$58.5M \$46.4M \$31.6M \$57.3M \$58.3M \$58.3M \$60.7M \$59.4M \$47.6M \$68.7M \$36.4M \$46.9M \$54.5M

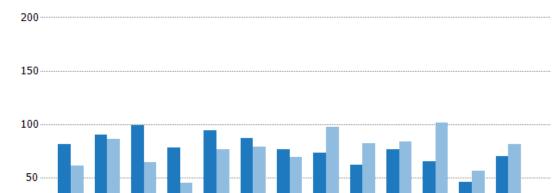
Percent Change from Prior Year -7% 21% 64% -3% -17% 1% -9% -11% 33% -16% 28% 5% -40%

Closed Sales

The total number of residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/		
Year	Count	% Chg.
Feb '22	70	-13.6%
Feb '21	81	32.8%
Feb '20	61	-24.6%



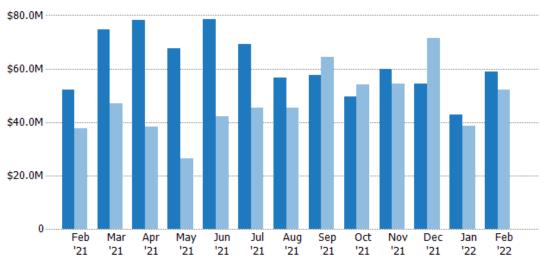
1 00 20		21.070	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
Current Year			81	90	99	78	94	87	76	73	62	76	65	46	70
Prior Year			61	86	64	45	76	79	69	97	82	84	101	56	81
Percent Chan	nge from Prior Year	-	33%	5%	55%	73%	24%	10%	10%	-25%	-24%	-10%	-36%	-18%	-14%

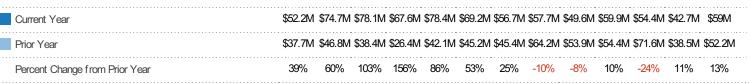
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$59M	13%
Feb '21	\$52.2M	38.6%
Feb '20	\$37.7M	-38.4%



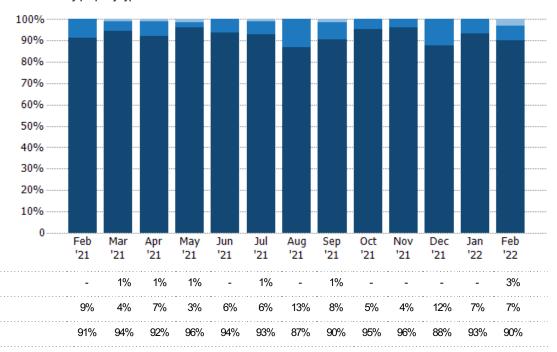




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Average Sales Price

Mobile/Manufactured

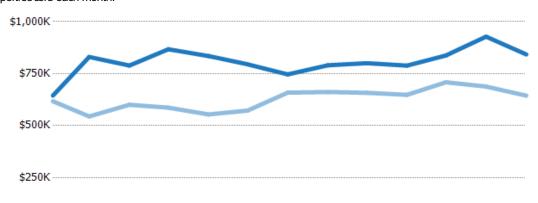
Condo/Townhouse

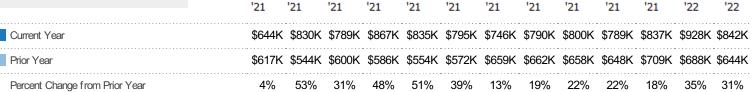
Single Family Residence

The average sales price of the residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Price	% Chg.
\$842K	30.7%
\$644K	4.4%
\$617K	-18.3%
	\$842K \$644K





May

Apr

Jun

Jul

Aug

Sep

0ct

Nov

Dec

Jan

Feb

0 ····· Feb

Mar

Median Sales Price

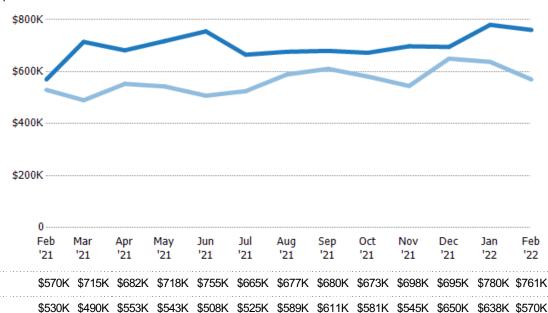
The median sales price of the residential properties sold each month.

Filters Used
Custom Area: Cave Creek, Arizona Saved Area
Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

8%

46%

23%

32%

49%

27%

15%

11%

16%

28%

22%

33%

Filters Used
Custom Area: Cave Creek, Arizona Saved Area
Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$337	33.3%
Feb '21	\$253	7%
Feb '20	\$237	-11.1%

Percent Change from Prior Year

\$400	
\$300	
\$200	
\$100	



Current Year

Prior Year



Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

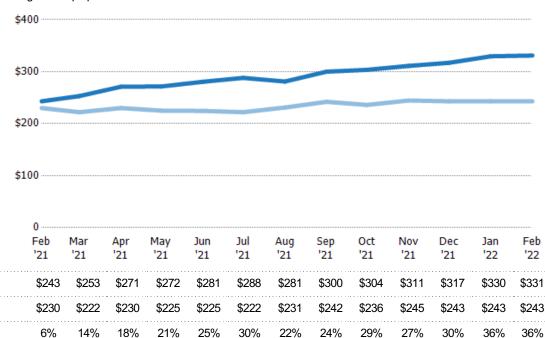
Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$331	36.2%
Feb '21	\$243	5.7%
Feb '20	\$230	-10.9%

Percent Change from Prior Year

Current Year

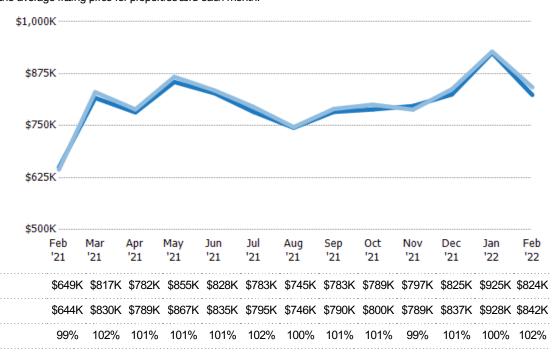
Prior Year



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Avg List Price

Avg Sales Price

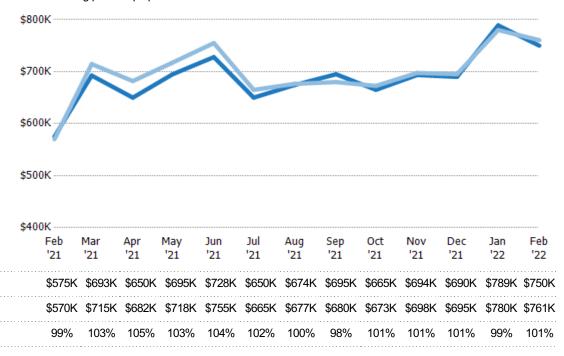
Avg Sales Price as a % of Avg List Price

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Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family



Average Sales Price vs Average Est Value

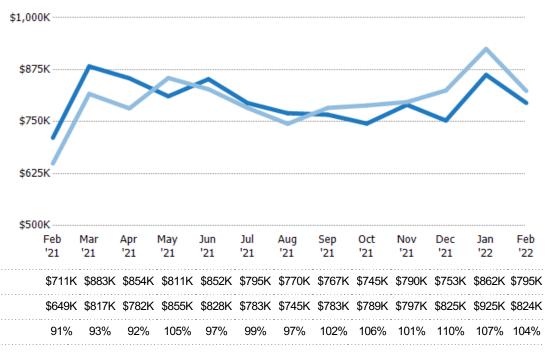
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price



Avg Est Value

Avg Sales Price

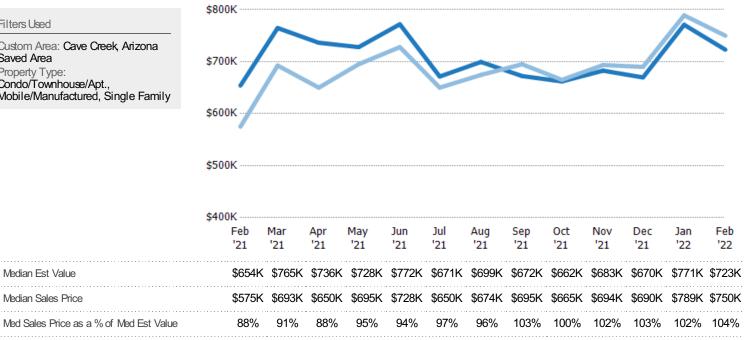
Avg Sales Price as a % of Avg Est Value

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Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family



Distressed Listings

Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Current Year

Percent Change from Prior Year

Prior Year



Market Data Report

100%

100%

Distressed Sales

The count of distressed residential properties sold each month.

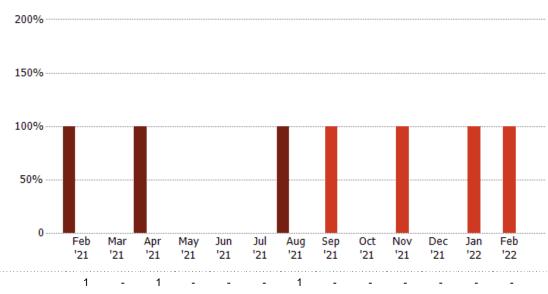


Current Year

Prior Year

Percent Change from Prior Year

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



100% -100%

-100%

-100% -100%







Sales Activity by ZIP

Feb 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	31	\$32,746,699	70	\$58,954,430	\$842,206	\$760,500	\$344	\$334	21





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