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Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2021	YTD 2022	+ / -	Apr 2021	Apr 2022	Key Metrics
						isting Activity Charts Metrics
-7.7%	375	346	-12.1%	116	102	New Listing Count
+26.3%	\$315,922,014	\$399,015,192	+13.7%	\$106,922,852	\$121,521,796	New Listing Volume
	N/A	N/A	-19.4%	139	112	Active Listing Count
	N/A	N/A	+3.4%	\$148,556,029	\$153,653,395	Active Listing Volume
+30.2%	\$1,051,472	\$1,368,582	+28.4%	\$1,068,748	\$1,371,905	Average Listing Price
+30.6%	\$814,425	\$1,063,469	+19.3%	\$811,000	\$967,500	Median Listing Price
+30.8%	\$349	\$457	+28.9%	\$352	\$454	Average Listing Price per Sq Ft
+31.8%	\$282	\$372	+27.1%	\$292	\$371	Median Listing Price per Sq Ft
-30.4%	32.73	22.77	-9.5%	21	19	Median Days in RPR
-42.4%	1.9	1.1	+12.8%	1.5	1.7	Months of Inventory
+39.5%	53.74%	93.22%	-7.4%	65.47%	58.04%	Absorption Rate
						ales Activity Charts Metrics
-5.1%	376	357	-12.4%	97	85	New Pending Sales Count
+26.9%	\$290,880,512	\$369,078,690	+11.8%	\$80,045,245	\$89,497,099	New Pending Sales Volume
	N/A	N/A	-1.6%	62	61	Pending Sales Count
	N/A	N/A	+27.6%	\$53,965,864	\$68,834,539	Pending Sales Volume
-22.1%	330	257	-25.3%	99	74	Closed Sales Count
+4.9%	\$247,430,483	\$259,639,352	+5.9%	\$78,109,818	\$82,682,550	Closed Sales Volume
+34.7%	\$749,789	\$1,010,270	+41.6%	\$788,988	\$1,117,332	Average Sales Price
+25.6%	\$659,890	\$828,953	+33.1%	\$681,907	\$907,500	Median Sales Price
+33.7%	\$273	\$365	+38.1%	\$290	\$400	Average Sales Price per Sq Ft
+31.3%	\$255	\$334	+27.7%	\$271	\$346	Median Sales Price per Sq Ft
						distressed Charts Metrics
	NA	NA	_	_	_	Distressed Listing Count



5/18/2022

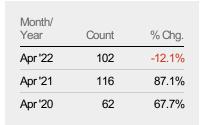
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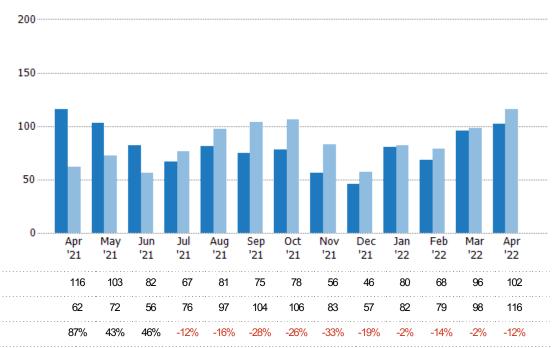


New Listings

The number of new residential listings that were added each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





New Listing Volume

Percent Change from Prior Year

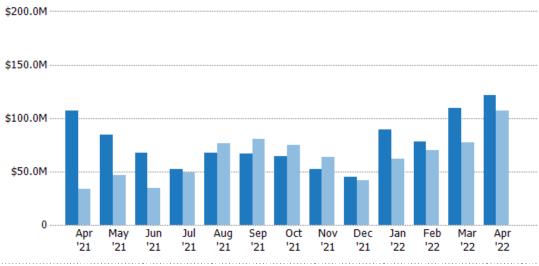
Current Year

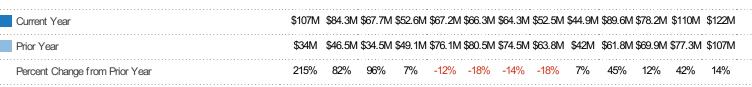
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$122M	13.7%
Apr '21	\$107M	214.5%
Apr '20	\$34M	74.9%





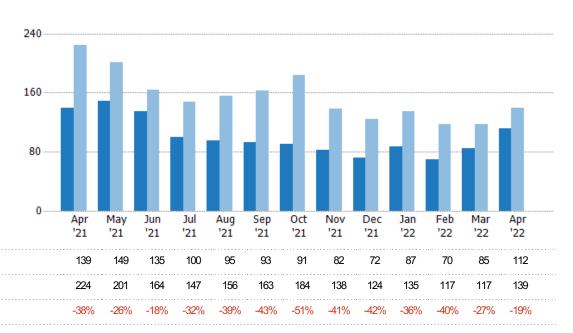


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Apr '22	112	-19.4%
Apr '21	139	-37.9%
Apr '20	224	15.2%



Active Listing Volume

Percent Change from Prior Year

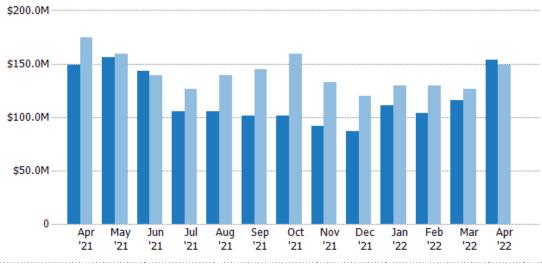
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$154M	3.4%
Apr '21	\$149M	-14.9%
Apr '20	\$175M	8.1%





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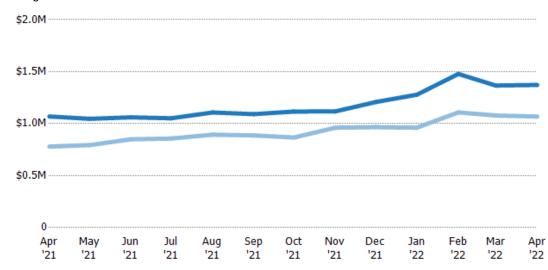


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Price	% Chg.
\$1.37M	28.4%
\$1.07M	37.1%
\$780K	-6.2%
	\$1.37M \$1.07M



Current Year	\$1.07M	\$1.05M	\$1.06M	\$1.05M	\$1.11M	\$1.09M	\$1.12M	\$1.12M	\$1.21M	\$1.28M	\$1.48M	\$1.37M	\$1.37№
Prior Year	\$780K	\$794K	\$849K	\$857K	\$894K	\$887K	\$867K	\$961K	\$966K	\$961K	\$1.11M	\$1.08M	\$1.07N
Percent Change from Prior Year	37%	32%	25%	23%	24%	23%	29%	16%	25%	33%	33%	27%	28%

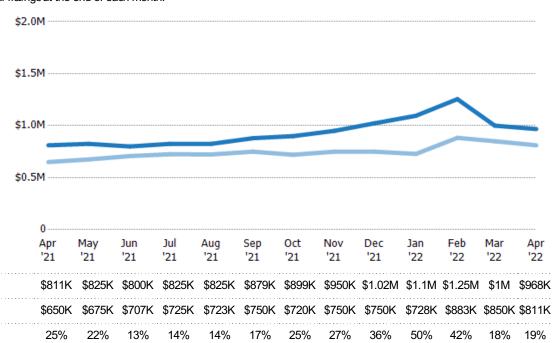
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Apr '22	\$968K	19.3%
Apr '21	\$811K	24.8%
Apr '20	\$650K	-7.8%

Percent Change from Prior Year





Current Year





Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

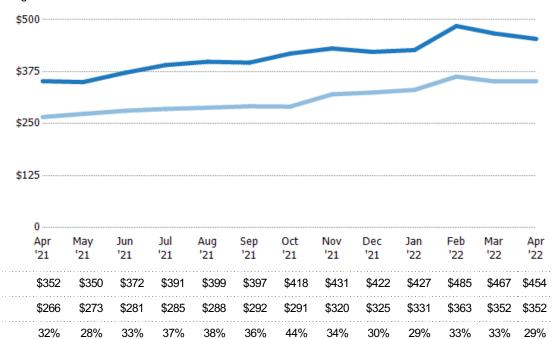
Filters Used
Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '22	\$454	28.9%
Apr '21	\$352	32.4%
Apr '20	\$266	-7.4%
•		

Percent Change from Prior Year

Current Year

Prior Year



Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr'22	\$371	27.1%
Apr '21	\$292	21.9%
Apr '20	\$240	-10.4%

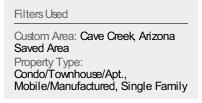
Percent Change from Prior Year

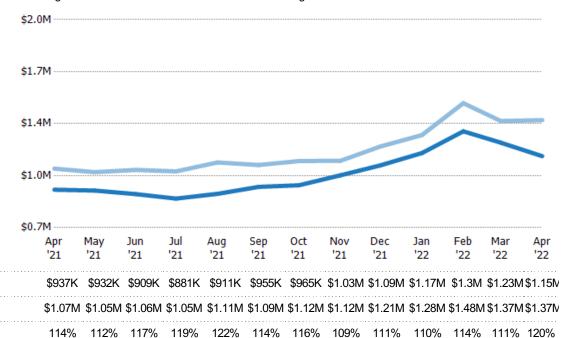
\$4	.00												
\$3	00												
\$2	.00												
\$1	00												
\$1	.00												
\$1	0	May '21										Mar '22	Apr '22
\$1	0 Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
\$1	0 Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22

Current Year
Prior Year

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

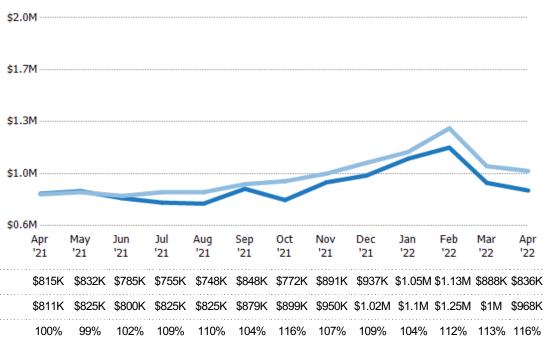
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

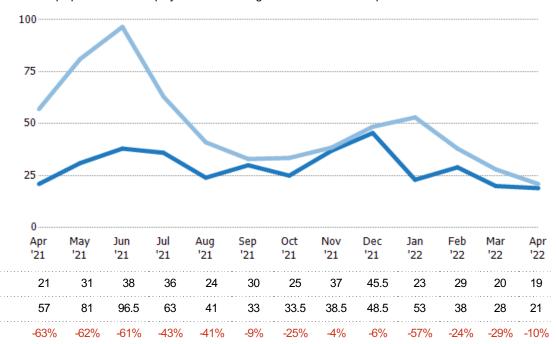
Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt. Mobile/Manufactured, Single Family





Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Months	% Chg.
Apr'22	1.72	12.8%
Apr '21	1.53	-40.7%
Apr '20	2.57	25.3%

Percent Change from Prior Year



Current Year



Absorption Rate

The percentage of inventory sold per month.

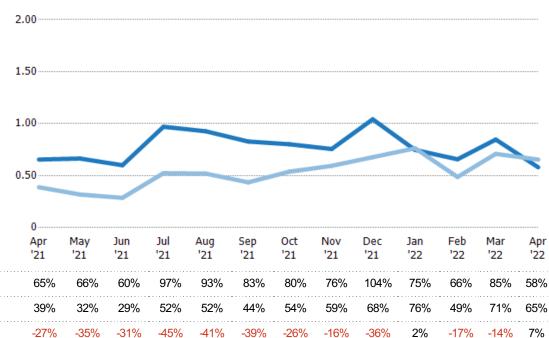
Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Rate	Chg.
58%	7.4%
65%	-26.6%
39%	-20.2%
	58%

Current Year

Prior Year

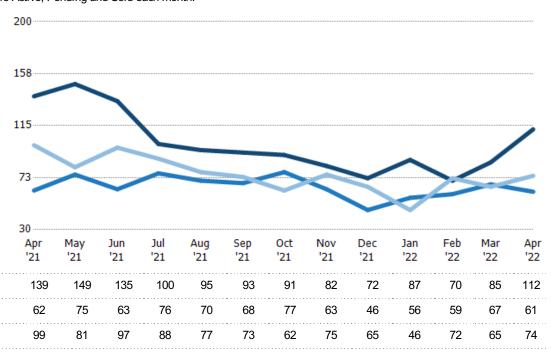
Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Active

Sold

Pending

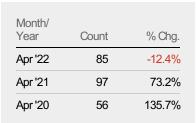
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New Pending Sales

The number of residential properties with accepted offers that were added each month.





Current Year

Prior Year



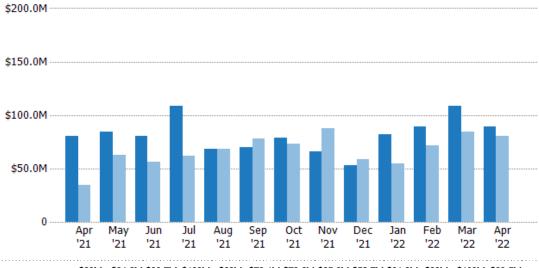
New Pending Sales Volume

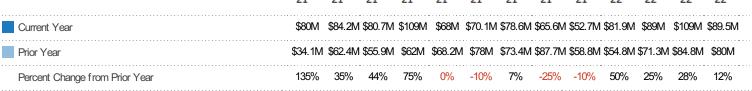
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$89.5M	11.8%
Apr '21	\$80M	134.7%
Apr '20	\$34.1M	111.9%





Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Apr '22	61	-1.6%
Apr '21	62	24%
Apr '20	50	96%



Pending Sales Volume

Percent Change from Prior Year

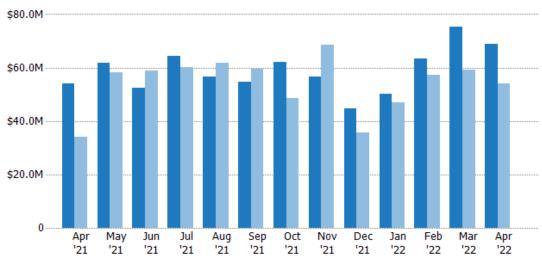
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr '22	\$68.8M	27.6%
Apr '21	\$54M	58.9%
Apr '20	\$34M	71.3%









55%

72%

26%

9%

8%

-26%

-24%

-11%

-37%

-19%

-13%

-29%

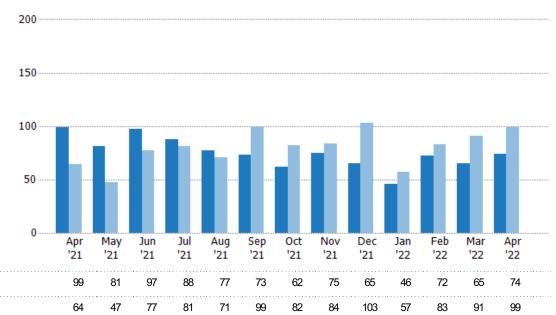
-25%

Closed Sales

The total number of residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Apr'22	74	-25.3%
Apr '21	99	54.7%
Apr '20	64	50%



Closed Sales Volume

Percent Change from Prior Year

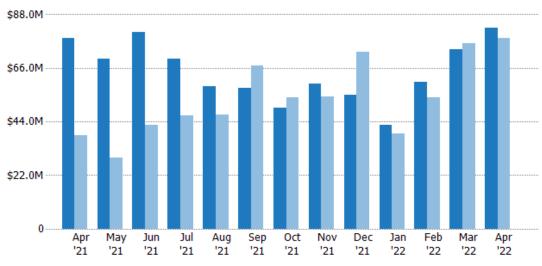
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Apr'22	\$82.7M	5.9%
Apr'21	\$78.1M	103.3%
Apr '20	\$38.4M	26.1%



 Current Year
 \$78.1M
 \$69.9M
 \$80.7M
 \$69.9M
 \$58.3M
 \$57.7M
 \$49.6M
 \$59.7M
 \$54.9M
 \$42.7M
 \$60.4M
 \$73.8M
 \$82.7M

 Prior Year
 \$38.4M
 \$29.2M
 \$42.5M
 \$46.4M
 \$46.8M
 \$67.1M
 \$53.9M
 \$54.4M
 \$72.7M
 \$39.3M
 \$54M
 \$76.1M
 \$78.1M

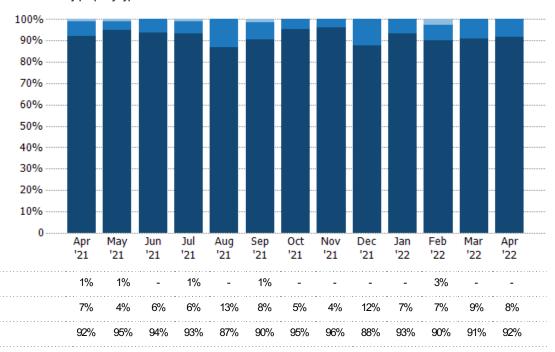
 Percent Change from Prior Year
 103%
 139%
 90%
 51%
 25%
 -14%
 -8%
 10%
 -25%
 9%
 12%
 -3%
 6%



Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Average Sales Price

Mobile/Manufactured

Condo/Townhouse

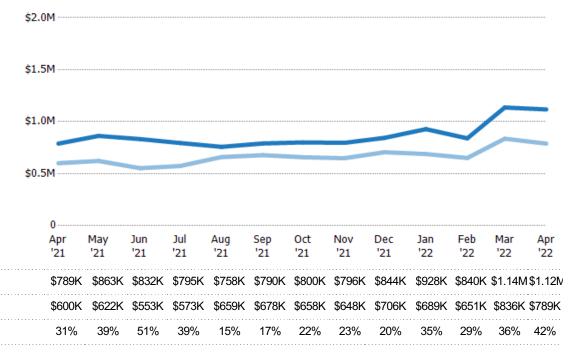
Single Family Residence

The average sales price of the residential properties sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Apr '22	\$1.12M	41.6%
Apr '21	\$789K	31.4%
Apr '20	\$600K	-15.9%

Percent Change from Prior Year



Current Year



Median Sales Price

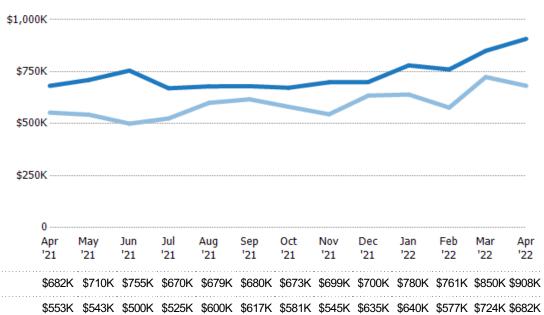
The median sales price of the residential properties sold each month.

Filters Used
Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Drico	% Chg.
	33.1%
	23.3%
	-19.4%
	Price \$908K \$682K \$553K

Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

23%

31%

51%

28%

13%

10%

16%

28%

10%

32%

Filters Used
Custom Area: Cave Creek, Arizona Saved Area
Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '22	\$400	38.1%
Apr '21	\$290	22.8%
Apr '20	\$236	-12.1%

\$	300												
\$	200												
	100												
\$.													
\$	0												
>													
>	0 Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
	0 Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22	Mar '22	Apr '22

Current Year	\$290	\$293	\$303	\$311	\$290	\$307	\$312	\$329	\$337	\$341	\$337	\$369	\$400
Prior Year	\$236	\$227	\$228	\$232	\$249	\$249	\$253	\$259	\$252	\$260	\$253	\$280	\$290
Percent Change from Prior Year	23%	29%	33%	34%	16%	23%	23%	27%	33%	31%	33%	32%	38%





Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used	
Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Famil	_ lv

Month/ Year	Price/sq ft	% Chg.
Apr '22	\$346	27.7%
Apr '21	\$271	17.8%
Apr '20	\$230	-11.5%

Percent Change from Prior Year

Current Year

Prior Year

\$400												
\$300												
\$200												
\$100												
Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
'21 \$271	'21 \$271	'21 \$279	'21 \$287	'21 \$280	'21 \$300	'21 \$304	'21 \$311	'21 \$317	'22 \$330	'22 \$331	'22 \$327	'22 \$346
\$230	\$228	\$223	\$222	\$234	\$242	\$236	\$245	\$243	\$243	\$243	\$254	\$271

29%

27%

30%

36%

29%

28%

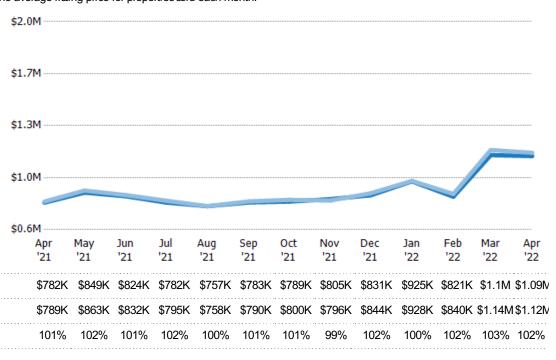
20%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

18%

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





Avg List Price

Avg Sales Price

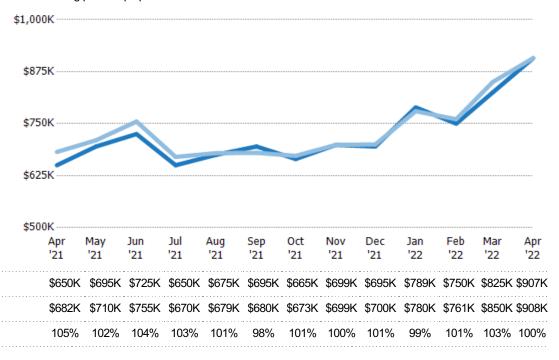
Avg Sales Price as a % of Avg List Price



Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Average Sales Price vs Average Est Value

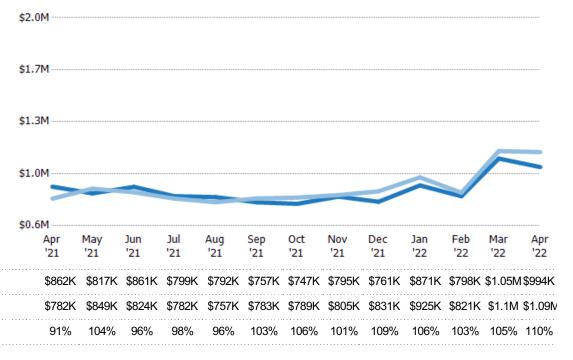
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

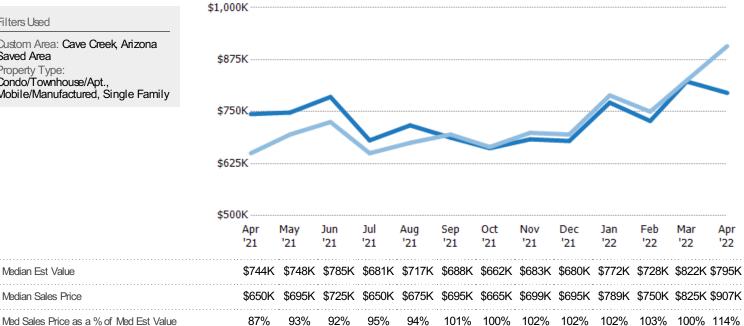
Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



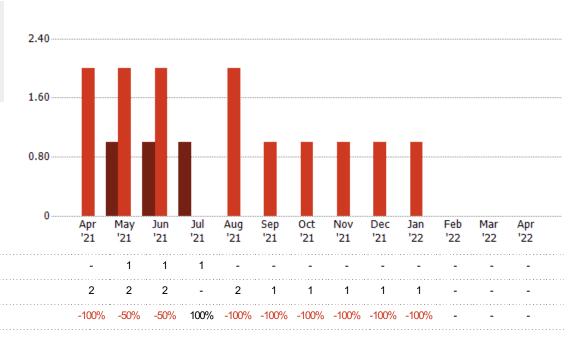
Distressed Listings

Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.

Filters Used Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Current Year

Percent Change from Prior Year



Distressed Sales

The count of distressed residential properties sold each month.



Current Year

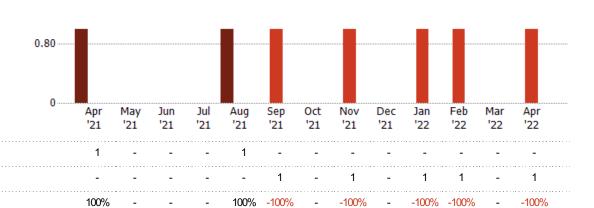
Prior Year

Percent Change from Prior Year

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



1.60









Sales Activity by ZIP

Apr 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	61	\$68,834,539	74	\$82,682,550	\$1,117,332	\$907,500	\$409	\$356	14



