

Scottsdale Area Association of REALTORS® 8600 E. Anderson Drive, Suite 200 Scottsdale, AZ 85255 scottsdalerealtors.org | 480.945.2651





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2022	Feb 2021	+ / -	YTD 2022	YTD 2021	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	21	-47.6%	35	43	-18.6%
New Listing Volume	\$17,312,698	\$20,963,516	-17.4%	\$51,386,847	\$44,617,103	+15.2%
Active Listing Count	10	48	-79.2%	NA	N/A	
Active Listing Volume	\$26,839,997	\$64,218,652	-58.2%	NA	N/A	
Average Listing Price	\$2,684,000	\$1,337,889	+100.6%	\$2,333,606	\$1,331,852	+75.2%
Median Listing Price	\$2,825,000	\$1,118,894	+152.5%	\$2,180,303	\$1,134,607	+92.2%
Average Listing Price per Sq Ft	\$517	\$349	+48.2%	\$496	\$352	+41.1%
Median Listing Price per Sq Ft	\$543	\$326	+66.4%	\$496	\$331	+49.7%
Median Days in RPR	37	42.5	-12.9%	28.87	56.15	-48.6%
Months of Inventory	0.9	3.7	-75.4%	1.1	4.9	-77.3%
Absorption Rate	110%	27.08%	+82.9%	90.91%	20.62%	+70.3%
Sales Activity Charts Metrics						
New Pending Sales Count	22	23	-4.3%	39	37	+5.4%
New Pending Sales Volume	\$34,682,697	\$22,275,800	+55.7%	\$54,126,847	\$34,797,600	+55.5%
Pending Sales Count	10	14	-28.6%	NA	N/A	
Pending Sales Volume	\$16,308,698	\$15,898,418	+2.6%	NA	N/A	
Closed Sales Count	12	17	-29.4%	23	30	-23.3%
Closed Sales Volume	\$16,439,750	\$14,328,900	+14.7%	\$31,993,150	\$25,159,390	+27.2%
Average Sales Price	\$1,369,979	\$842,876	+62.5%	\$1,391,007	\$838,646	+65.9%
Median Sales Price	\$890,625	\$709,000	+25.6%	\$1,086,413	\$682,133	+59.3%
Average Sales Price per Sq Ft	\$413	\$293	+40.7%	\$413	\$285	+45.1%
Median Sales Price per Sq Ft	\$417	\$294	+41.8%	\$422	\$278	+51.7%
Distressed Charts Metrics						
Distressed Listing Count	_	_	-	NA	N/A	

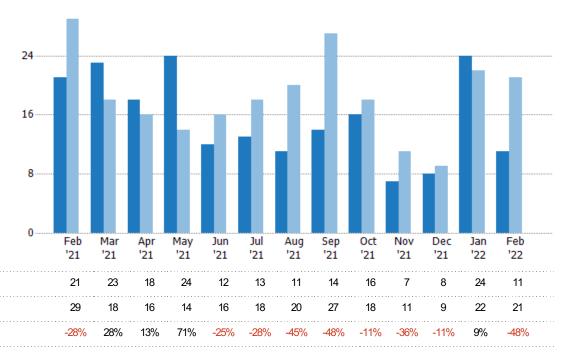


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Feb '22	11	-47.6%
Feb '21	21	-27.6%
Feb '20	29	-31%



New Listing Volume

Percent Change from Prior Year

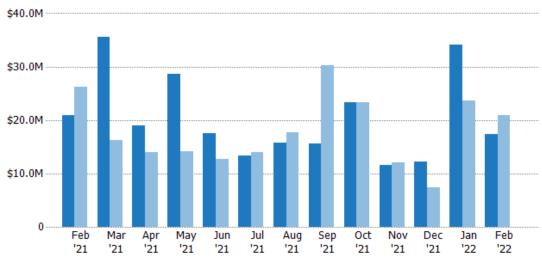
Current Year

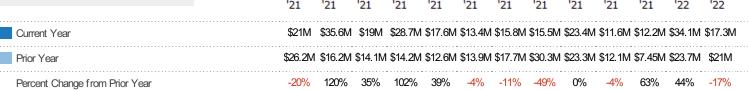
Prior Year

The sum of the listing price of residential listings that were added each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$17.3M	-17.4%
Feb '21	\$21M	-20%
Feb '20	\$26.2M	-34.6%







Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Feb '22	10	-79.2%
Feb '21	48	-42.2%
Feb '20	83	4.8%



Active Listing Volume

Percent Change from Prior Year

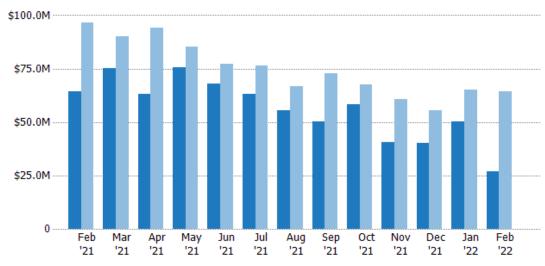
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$26.8M	-58.2%
Feb '21	\$64.2M	-33.5%
Feb '20	\$96.5M	-9.3%



Current Year \$64.2M \$75.1M \$63.2M \$75.6M \$68M \$63.3M \$55.5M \$50.4M \$58.4M \$40.8M \$40.2M \$50.2M \$26.8M \$96.5M \$90.3M \$94.2M \$85.1M \$77.4M \$76.6M \$66.6M \$72.8M \$67.7M \$60.5M \$55.4M \$65M \$64.2M Prior Year -17% -33% -11% -12% -17% -17% -31% -14% -33% Percent Change from Prior Year

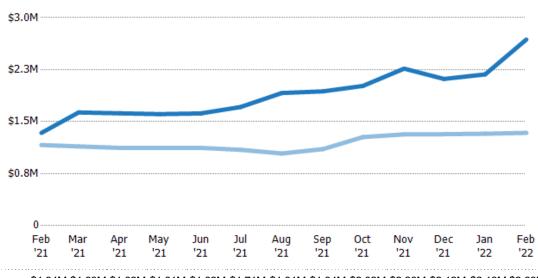
Copyright 2022 Realtors Property Resource® LLC. All Rights Reserved. Information is not guaranteed. Equal Housing Opportunity.

Average Listing Price

The average listing price of active residential listings at the end of each month.



Price	% Chg.
\$2.68M	100.6%
\$1.34M	15%
\$1.16M	-13.5%
	\$2.68M \$1.34M



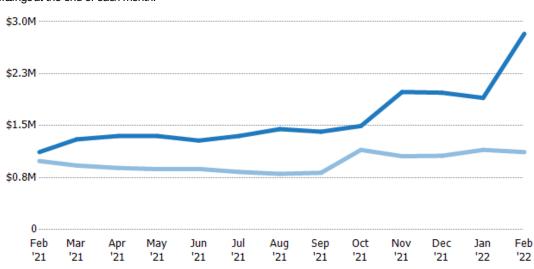
Current Year	\$1.34M \$	1.63M	\$1.62M	\$1.61M	\$1.62M	\$1.71M	\$1.91M	\$1.94M	\$2.02M	\$2.26M	\$2.12M	\$2.18M	\$2.68M
Prior Year	\$1.16M \$	\$1.14M	\$1.12M	\$1.12M	\$1.12M	\$1.09M	\$1.04M	\$1.1M	\$1.28M	\$1.32M	\$1.32M	\$1.33M	\$1.34M
 Percent Change from Prior Year	15%	43%	44%	44%	44%	56%	84%	75%	58%	72%	60%	65%	101%

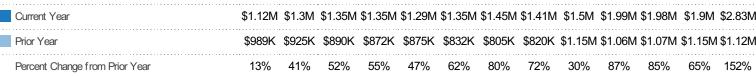
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used
Custom Area: Carefree, Arizona Saved Area
Property Type: Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

% Chg.
152.5%
13.1%
-19.2%









Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$517	48.2%
Feb '21	\$349	17.2%
Feb '20	\$298	-7.5%

Percent Change from Prior Year

Current Year

Prior Year



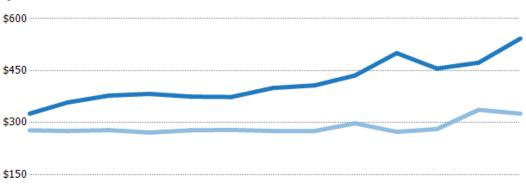
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$543	66.4%
Feb '21	\$326	17.3%
Feb '20	\$278	-8.3%

Percent Change from Prior Year



Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	0ct '21	Nov '21	Dec '21	Jan '22	Feb '22
 \$326	\$358	\$378	\$383	\$375	\$374	\$400	\$408	\$436	\$501	\$456	\$473	\$543
\$278	\$276	\$279	\$272	\$278	\$279	\$276	\$276	\$298	\$274	\$282	\$337	\$326
 17%	30%	36%	41%	35%	34%	45%	48%	46%	83%	62%	40%	66%

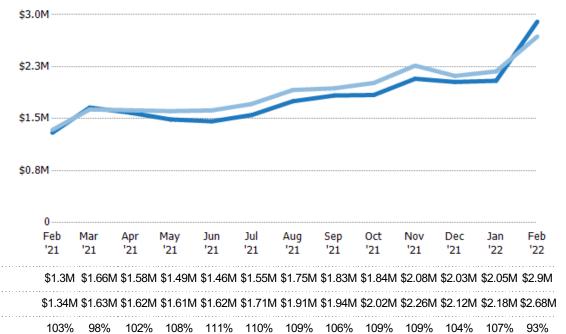
Current Year
Prior Year



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

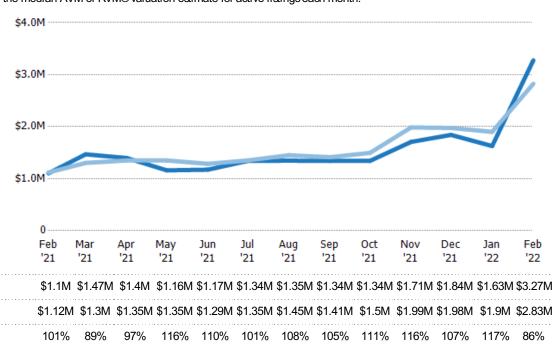
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

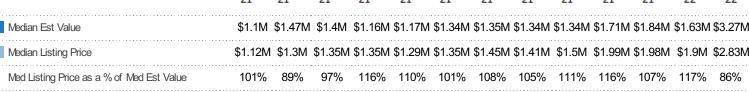
Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price



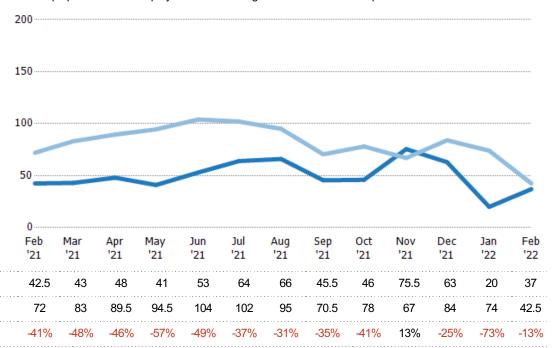


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Days	% Chg.
Feb '22	37	-12.9%
Feb '21	42.5	-41%
Feb '20	72	-1.4%



Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Months	% Chg.
Feb '22	0	-75.4%
Feb '21	3.69	-46.6%
Feb '20	6.92	39.8%

Year	Months	% Chg.
Feb '22	0	-75.4%
Feb '21	3.69	-46.6%
Feb '20	6.92	39.8%
Current Yea	ar	

Percent Change from Prior Year

20.00												
15.00												
10.00					\							
5.00												
0												
Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21	Dec '21	Jan '22	Feb '22
3.69	2.71	1.7	1.88	2	3.08	2.07	2.6	1.71	2.25	1	2.3	0
6.92	9.88	4.42	4.75	5.31	10	2.56	4.13	3.12	2.42	1.62	3.77	3.69
-47%	-73%	-62%	-60%	-62%	-69%	-19%	-37%	-45%	-7%	-38%	-39%	-75%

Prior Year

Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

			Month/
Chg.	(Rate	Year
32.9%	-82	110%	Feb '22
2.6%	-12	27%	Feb '21
8.4%	-28	14%	Feb '20
.0	-20	1470	reb 20

Current Year

Prior Year

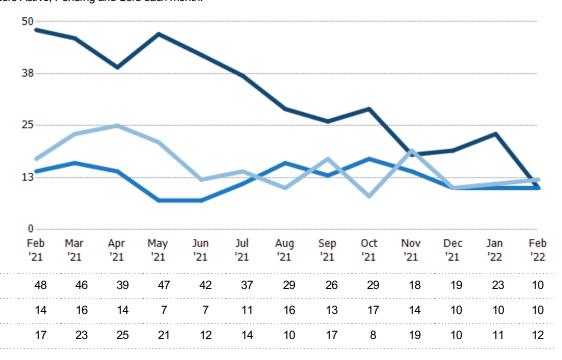
Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Active

Sold

Pending

New Pending Sales

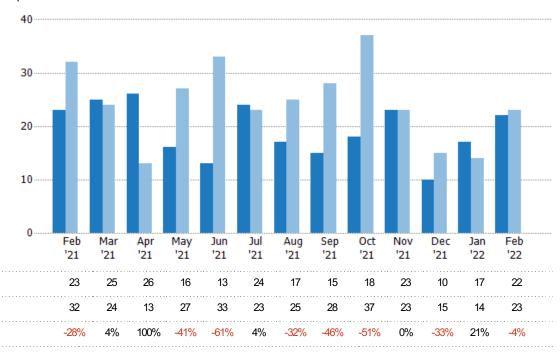
The number of residential properties with accepted offers that were added each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Count	% Chg.
22	-4.3%
23	-28.1%
32	-53.1%
	22 23

Current Year

Prior Year



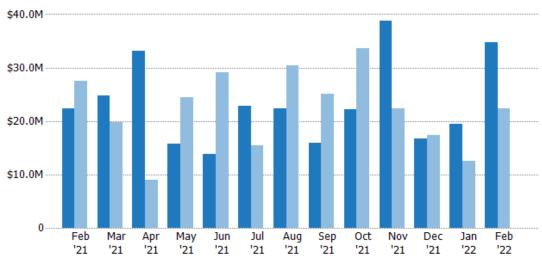
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$34.7M	55.7%
Feb '21	\$22.3M	-19.2%
Feb '20	\$27.6M	-48.8%



Current Year \$22.3M \$24.7M \$33.1M \$15.8M \$13.9M \$22.8M \$22.4M \$16M \$22.2M \$38.8M \$16.8M \$19.4M \$34.7M

Prior Year \$27.6M \$19.7M \$8.93M \$24.5M \$29.2M \$15.4M \$30.4M \$25.1M \$33.7M \$22.4M \$17.3M \$12.5M \$22.3M

Percent Change from Prior Year -19% 25% 271% -36% -52% 48% -26% -36% -34% 73% -3% 55% 56%

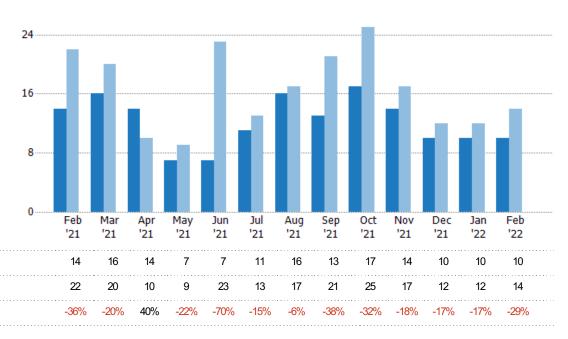


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Feb '22	10	-28.6%
Feb '21	14	-36.4%
		-45.5%
Feb '20	22	-4



Pending Sales Volume

Percent Change from Prior Year

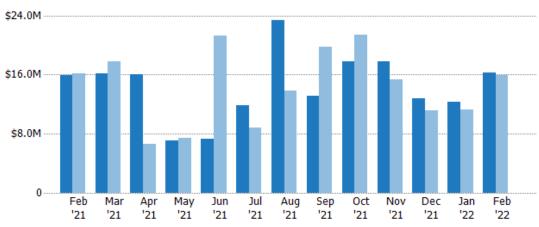
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used	
Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single F	

Month/ Year	Volume	% Chg.
Feb '22	\$16.3M	2.6%
Feb '21	\$15.9M	-1.9%
Feb '20	\$16.2M	-54.5%







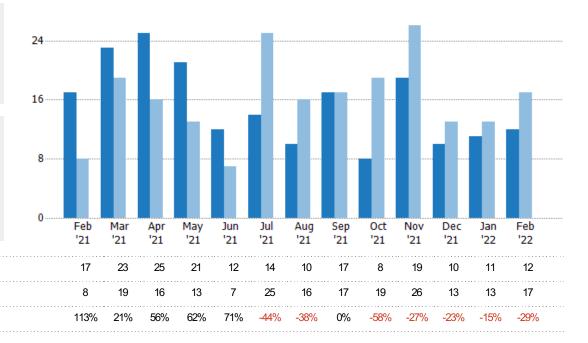
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Count	% Chg.
12	-29.4%
17	112.5%
8	75%
	17



Closed Sales Volume

Percent Change from Prior Year

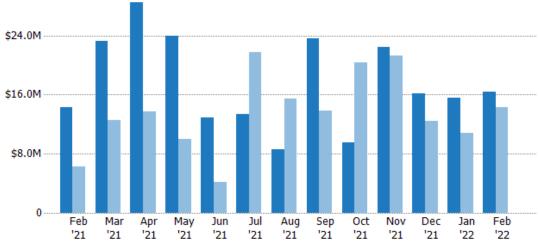
Current Year

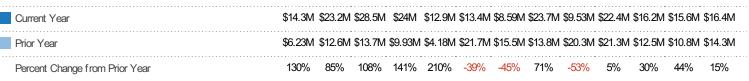
Prior Year

The sum of the sales price of residential properties sold each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Feb '22	\$16.4M	14.7%
Feb '21	\$14.3M	129.8%
Feb '20	\$6.23M	101.5%

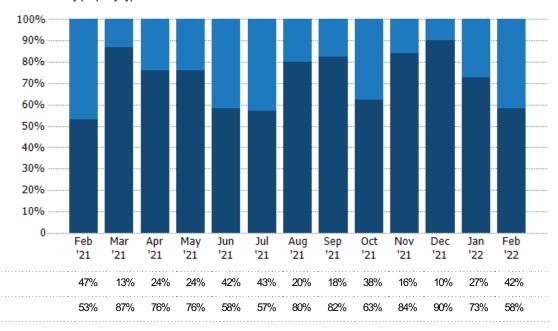




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



Average Sales Price

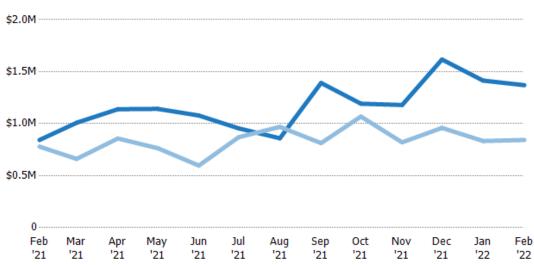
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Feb '22	\$1.37M	62.5%
Feb '21	\$843K	8.2%
Feb '20	\$779K	15.2%





Market Data Report

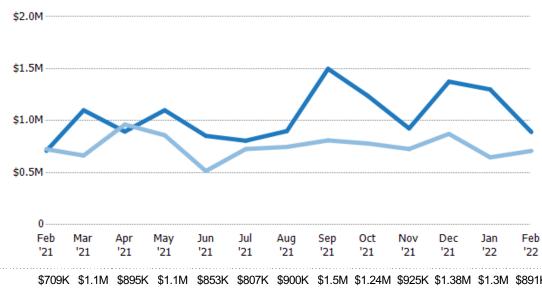
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





Current Year	\$709K	\$1.1M	\$895K	\$1.1M	\$853K	\$807K	\$900K	\$1.5M	\$1.24M	\$925K	\$1.38M	\$1.3M	\$891K
Prior Year	\$726K	\$665K	\$963K	\$860K	\$515K	\$727K	\$748K	\$810K	\$780K	\$728K	\$873K	\$647K	\$709K
Percent Change from Prior Year	-2%	65%	-7%	28%	66%	11%	20%	85%	59%	27%	58%	101%	26%

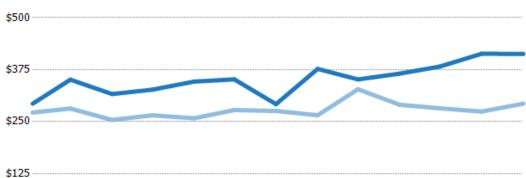
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Feb '22	\$413	40.7%
Feb '21	\$293	7.9%
Feb '20	\$272	10.9%

Percent Change from Prior Year



Feb '21	Mar '21	Apr '21	Мау '21	Jun '21	Jul '21	'21	Sep '21	'21	Nov '21	Dec '21	Jan '22	'22
 \$293	\$351	\$316	\$327	\$346	\$352	\$292	\$377	\$352	\$365	\$383	\$413	\$413
 \$272	\$282	\$254	\$265	\$258	\$278	\$276	\$265	\$328	\$291	\$282	\$274	\$293
 8%	25%	24%	23%	34%	27%	6%	42%	7%	26%	36%	51%	41%

Current Year
Prior Year



Market Data Report

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

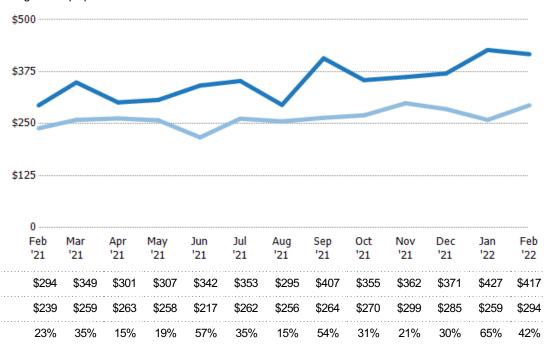


Month/ Year	Price/sq ft	% Chg.
Feb '22	\$417	41.8%
Feb '21	\$294	23%
Feb '20	\$239	6.5%

Percent Change from Prior Year

Current Year

Prior Year

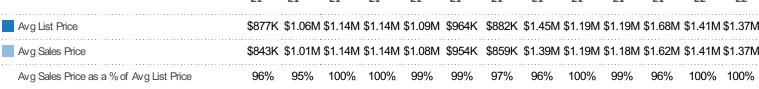


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family







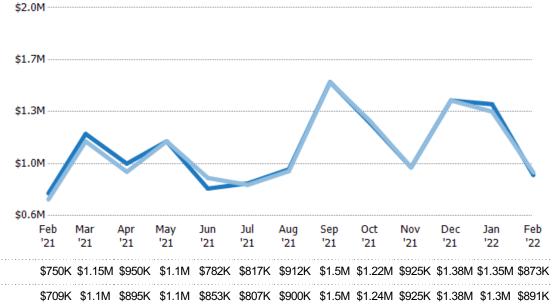
101% 100% 100%

102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





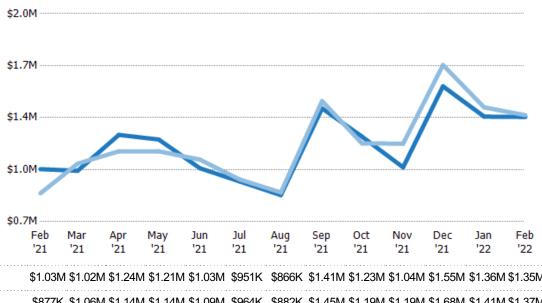
Median Sales Price	\$709K	\$1.1M	\$895K	\$1.1M	\$853K	\$807K	\$900K	\$1.5M
Med Sales Price as a % of Med List Price	95%	96%	94%	100%	109%	99%	99%	100%

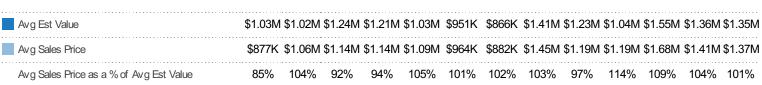
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Custom Area: Carefree, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Median List Price







100% 113% 112% 100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

87%

111%

93%

86%

88%

152%

101% 101%

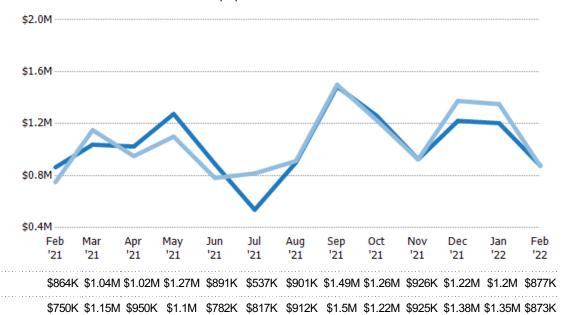
Filters Used

Custom Area: Carefree, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value









Sales Activity by ZIP

Feb 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85377	10	\$16,308,698	12	\$16,439,750	\$1,369,979	\$890,625	\$418	\$418	16



