

# CAREFREE



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**APRIL** 



# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

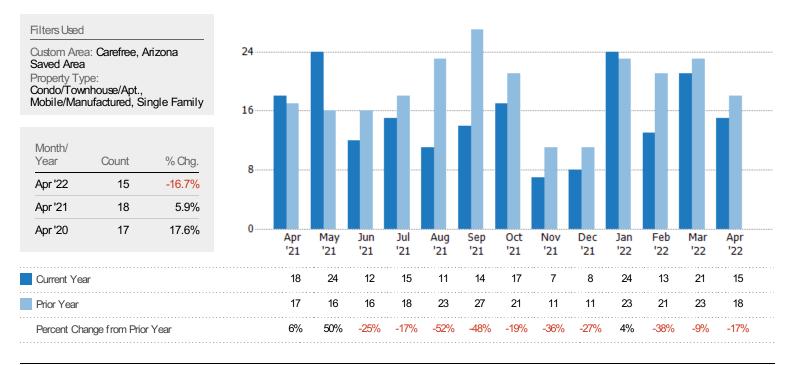
Key Metrics	Apr 2022	Apr 2021	+/-	YTD 2022	YTD 2021	+/-
Listing Activity Charts Metrics						
New Listing Count	15	18	-16.7%	73	85	-14.1%
New Listing Volume	\$20,979,900	\$18,990,800	+10.5%	\$96,384,641	\$101,336,902	-4.9%
Active Listing Count	21	38	-44.7%	NA	NA	
Active Listing Volume	\$31,158,895	\$61,834,065	-49.6%	NA	NA	
Average Listing Price	\$1,483,757	\$1,627,212	-8.8%	\$1,841,220	\$1,464,037	+25.8%
Median Listing Price	\$1,400,000	\$1,250,000	+12%	\$1,552,778	\$1,163,764	+33.4%
Average Listing Price per Sq Ft	\$461	\$393	+17.4%	\$476	\$370	+28.7%
Median Listing Price per Sq Ft	\$464	\$380	+22.3%	\$471	\$349	+34.9%
Median Days in RPR	31	48.5	-36.1%	24.9	50.75	-50.9%
Months of Inventory	1.2	1.7	-28.5%	1.1	3.4	-67.5%
Absorption Rate	80.95%	57.89%	+23.1%	90%	29.26%	+60.7%
Sales Activity Charts Metrics						
New Pending Sales Count	17	26	-34.6%	79	88	-10.2%
New Pending Sales Volume	\$24,558,899	\$33,096,900	-25.8%	\$112,187,746	\$92,301,986	+21.5%
Pending Sales Count	18	14	+28.6%	N/A	N/A	
Pending Sales Volume	\$28,706,413	\$16,027,318	+79.1%	N/A	N/A	
Closed Sales Count	11	27	-59.3%	51	81	-37%
Closed Sales Volume	\$13,793,500	\$30,513,400	-54.8%	\$71,636,650	\$79,144,215	-9.5%
Average Sales Price	\$1,253,955	\$1,130,126	+11%	\$1,404,640	\$977,089	+43.8%
Median Sales Price	\$1,296,000	\$945,000	+37.1%	\$1,252,814	\$878,309	+42.6%
Average Sales Price per Sq Ft	\$376	\$315	+19.2%	\$399	\$316	+26.2%
Median Sales Price per Sq Ft	\$378	\$301	+25.6%	\$405	\$309	+31%
Distressed Charts Metrics						
Distressed Listing Count	_	-	-	N/A	N/A	





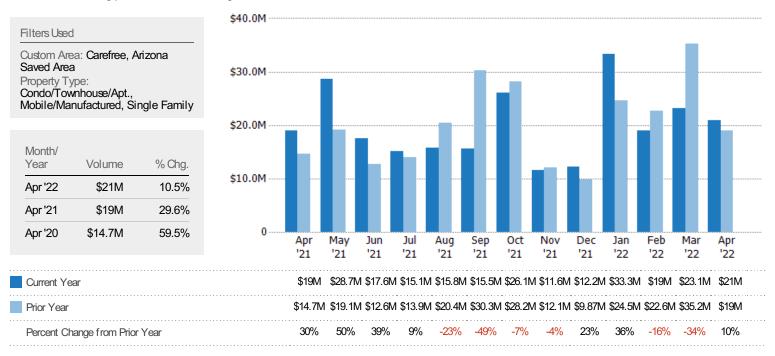
# New Listings

The number of new residential listings that were added each month.



## New Listing Volume

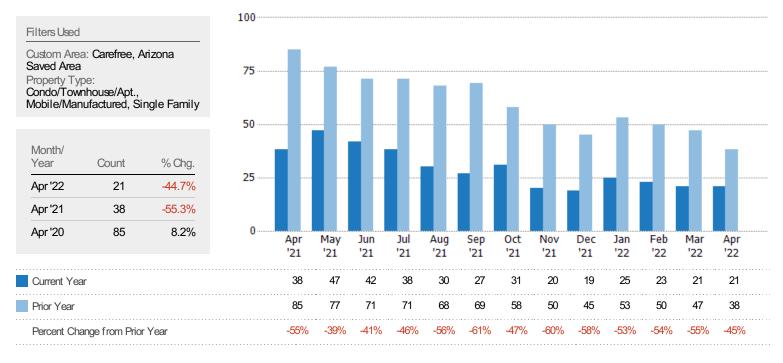
The sum of the listing price of residential listings that were added each month.





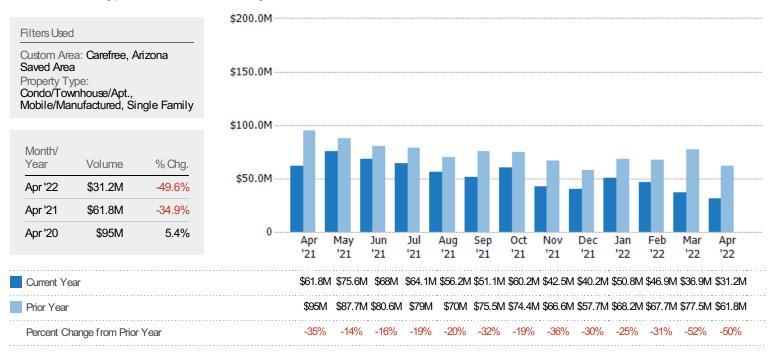
## Active Listings

The number of active residential listings at the end of each month.



# Active Listing Volume

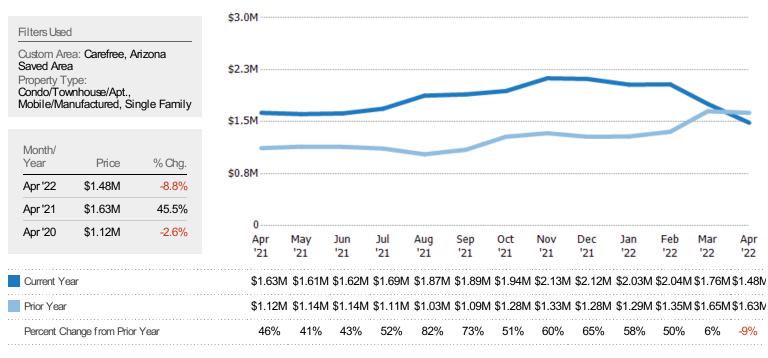
The sum of the listing price of active residential listings at the end of each month.





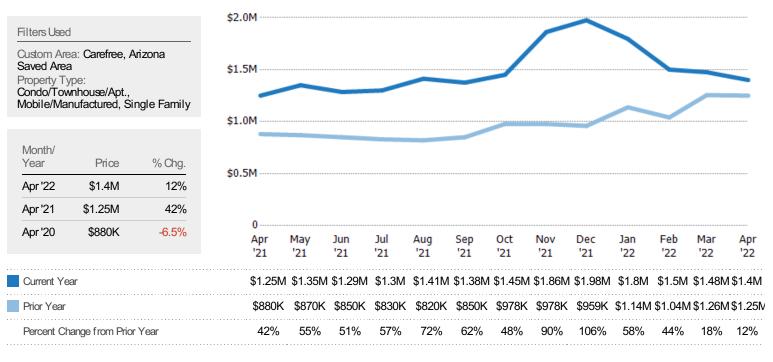
#### Average Listing Price

The average listing price of active residential listings at the end of each month.



# Median Listing Price

The median listing price of active residential listings at the end of each month.

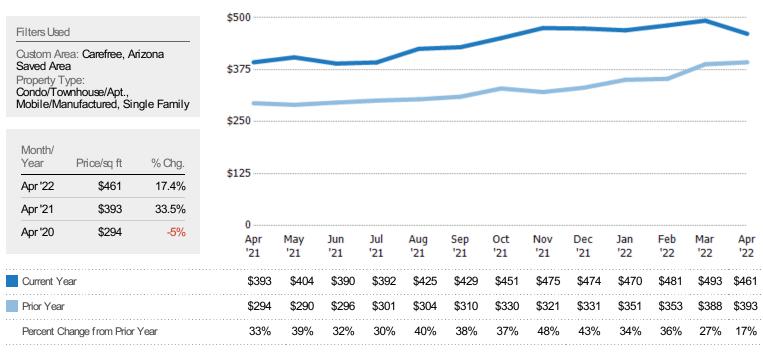






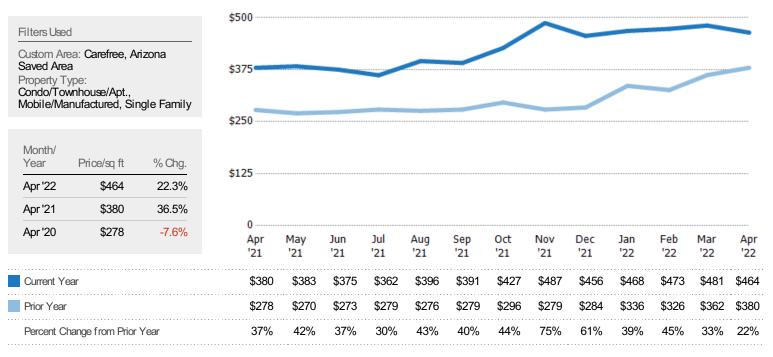
#### Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.



# Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

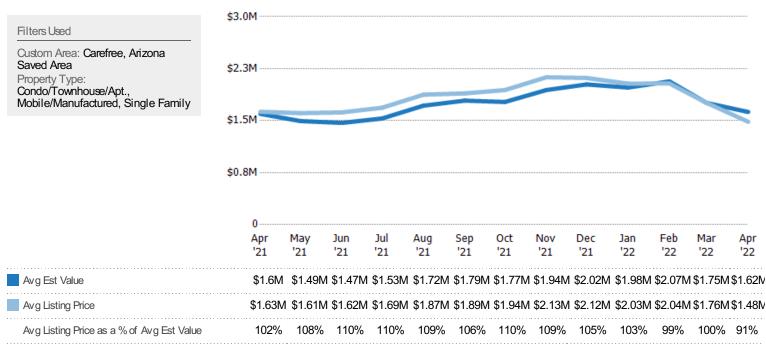






#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

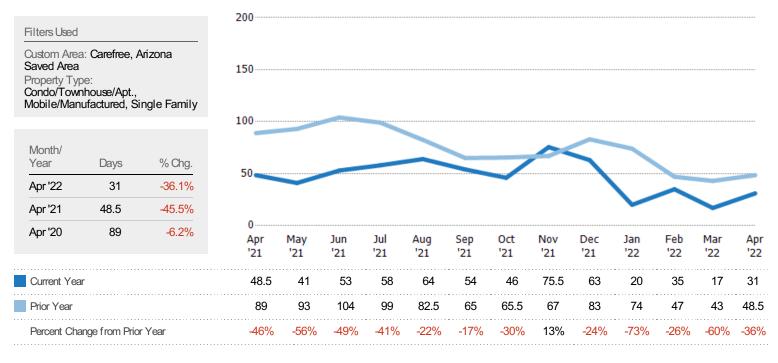






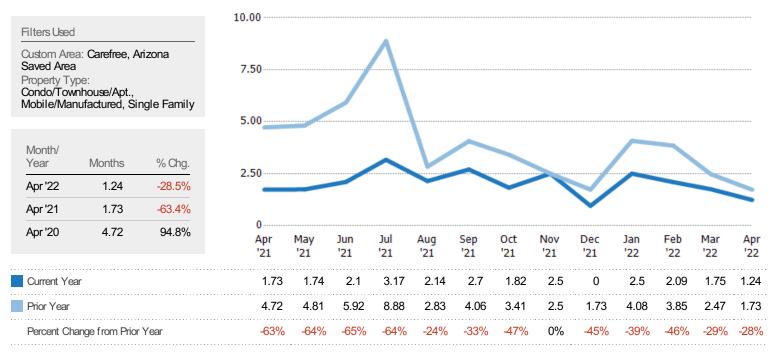
#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



# Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

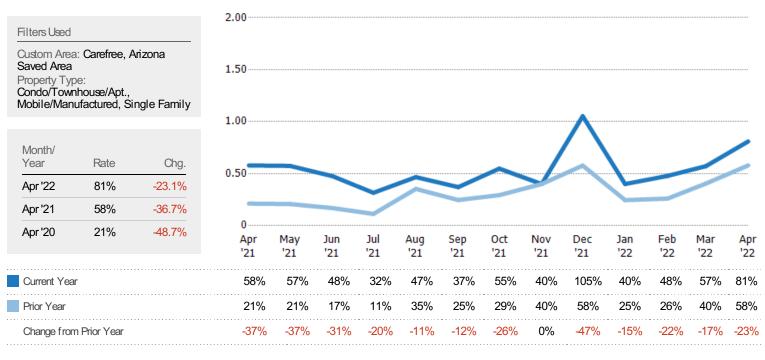






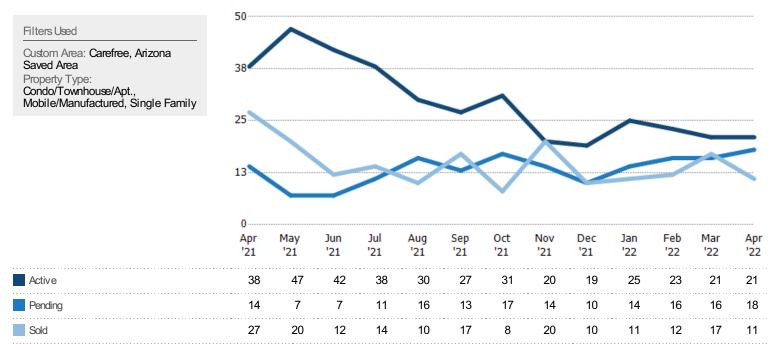
#### Absorption Rate

The percentage of inventory sold per month.



# Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

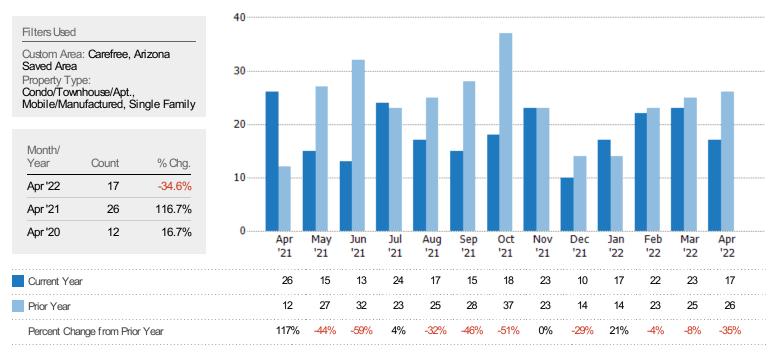






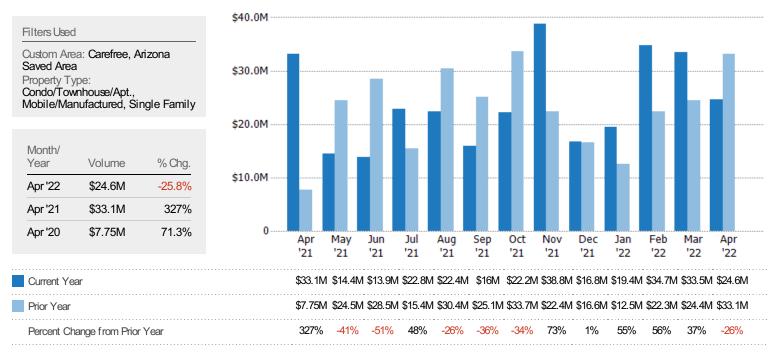
# New Pending Sales

The number of residential properties with accepted offers that were added each month.



# New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

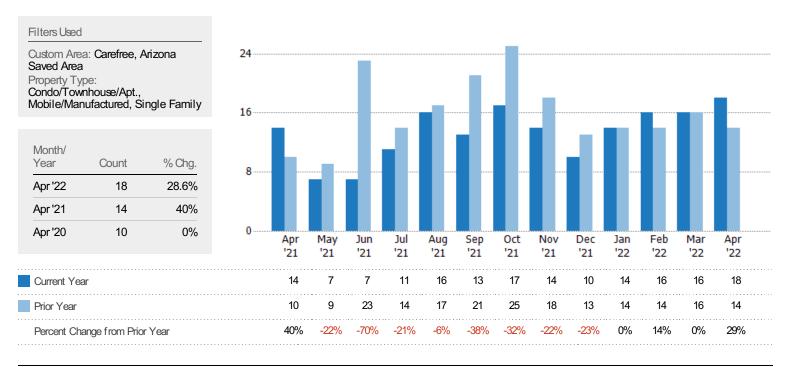






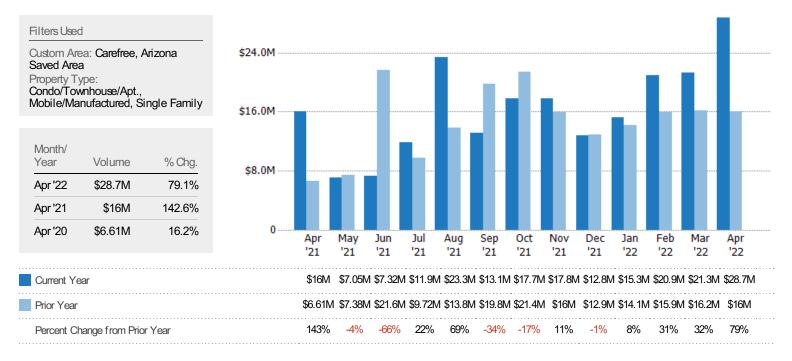
# Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



# Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.







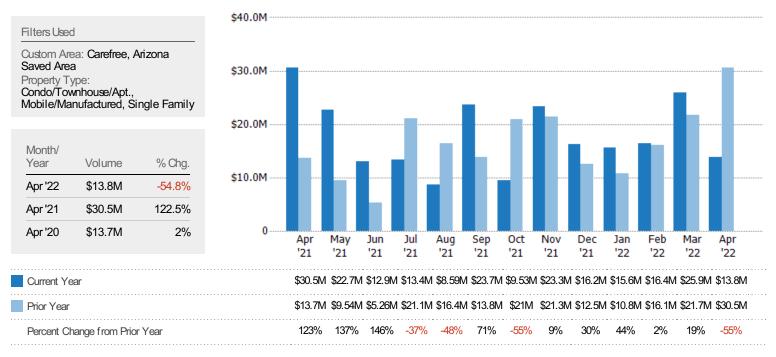
# Closed Sales

The total number of residential properties sold each month.



# Closed Sales Volume

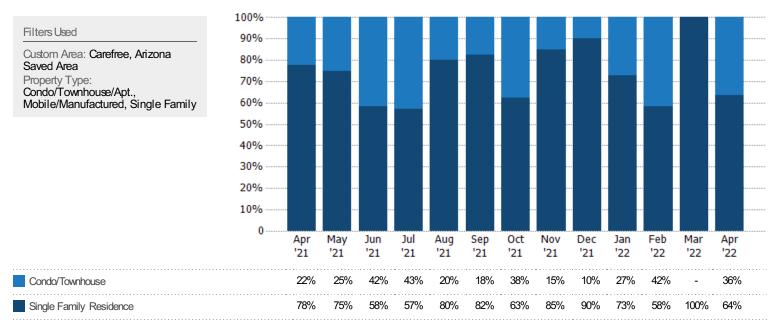
The sum of the sales price of residential properties sold each month.





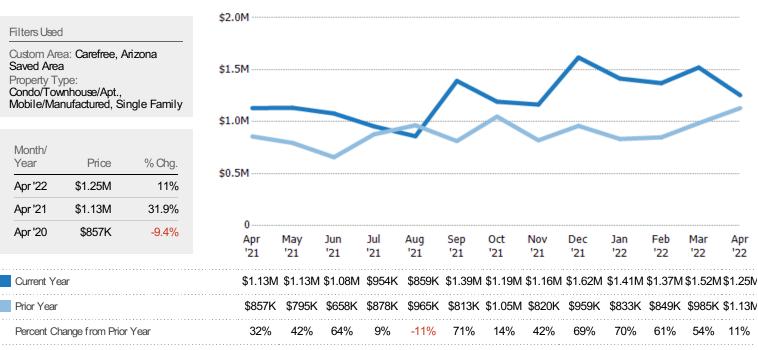
#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



# Average Sales Price

The average sales price of the residential properties sold each month.







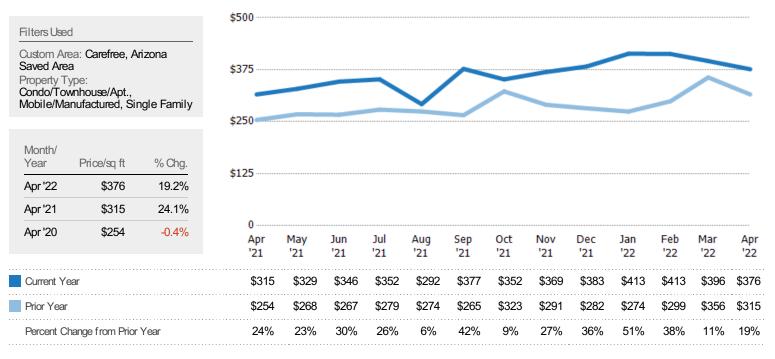
#### Median Sales Price

The median sales price of the residential properties sold each month.



# Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

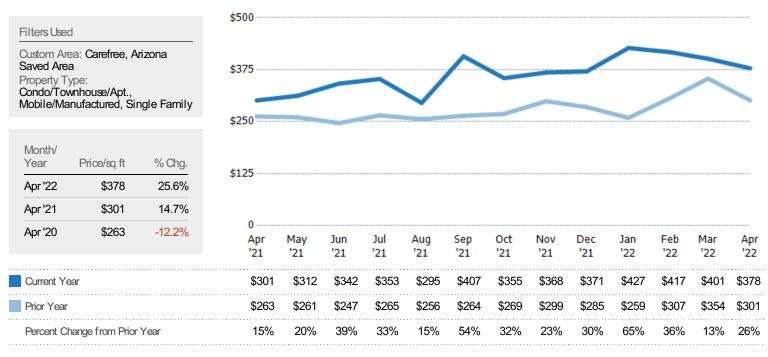






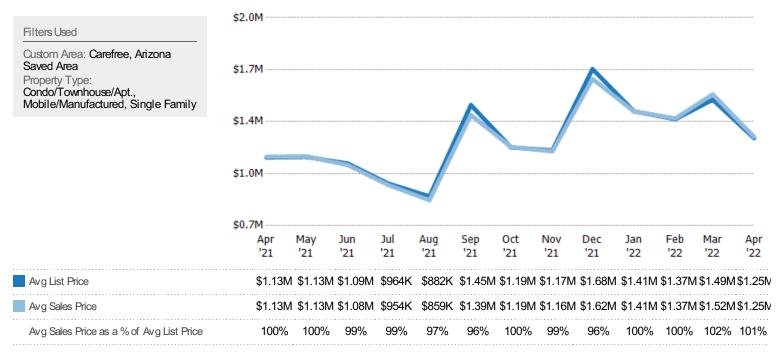
### Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.



# Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

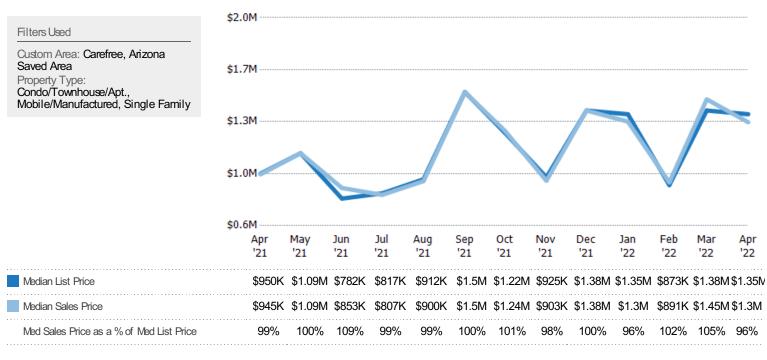






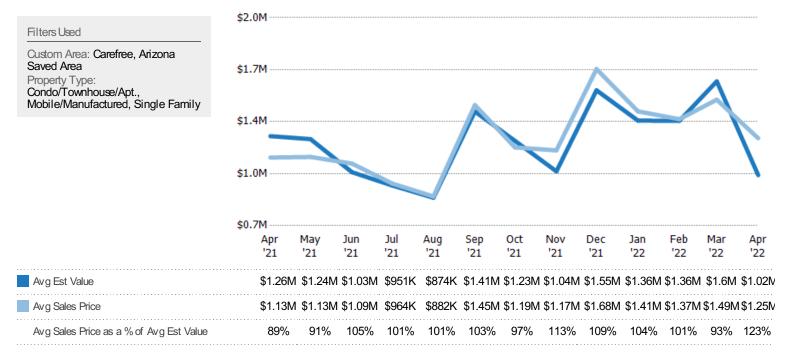
### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

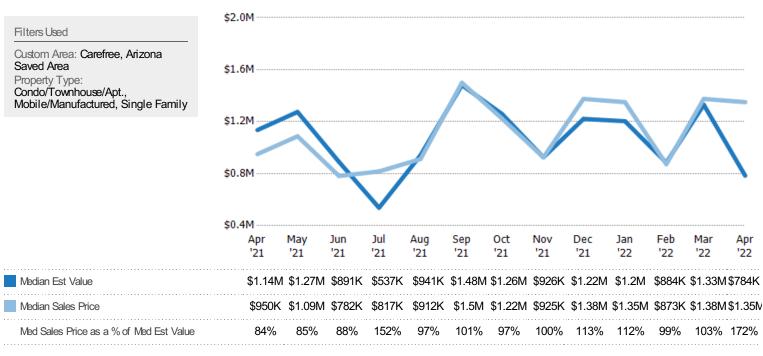






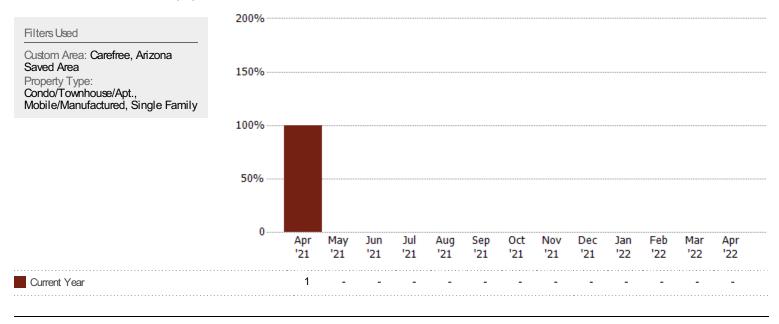
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.



#### Distressed Sales

The count of distressed residential properties sold each month.







# Market Data Report

# Sales Activity by ZIP

Apr 2022

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85377	18	\$28,706,413	11	\$13,793,500	\$1,253,955	\$1,296,000	\$382	\$383	9

