

2021

SCOTTSDALE
MARKET REPORT
November 2021



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2021	Nov 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	713	781	-8.7%	10,164	10,152	+0.1%
New Listing Volume	\$750,209,783	\$749,872,035	+0%	\$10,066,880,383	\$8,238,711,859	+22.2%
Active Listing Count	697	1,687	-58.7%	N/A	N/A	
Active Listing Volume	\$1,255,914,642	\$2,260,988,414	-44.5%	N/A	N/A	
Average Listing Price	\$1,801,886	\$1,340,242	+34.4%	\$1,503,396	\$1,201,604	+25.1%
Median Listing Price	\$965,000	\$798,765	+20.8%	\$862,852	\$766,803	+12.5%
Average Listing Price per Sq Ft	\$497	\$373	+33.4%	\$423	\$342	+23.7%
Median Listing Price per Sq Ft	\$404	\$319	+26.6%	\$361	\$295	+22.5%
Median Days in RPR	42	52	-19.2%	31.71	56.09	-43.5%
Months of Inventory	1	1.8	-44.7%	1.7	2.9	-42.4%
Absorption Rate	98.28%	54.36%	+43.9%	60.36%	34.75%	+25.6%
Sales Activity Charts Metrics						
New Pending Sales Count	1,082	1,230	-12%	11,408	11,984	-4.8%
New Pending Sales Volume	\$1,076,741,494	\$1,123,666,046	-4.2%	\$10,820,957,652	\$9,213,570,269	+17.4%
Pending Sales Count	1,004	890	+12.8%	N/A	N/A	
Pending Sales Volume	\$1,199,138,720	\$759,404,135	+57.9%	N/A	N/A	
Closed Sales Count	789	816	-3.3%	9,443	8,199	+15.2%
Closed Sales Volume	\$695,305,625	\$625,703,656	+11.1%	\$8,543,453,176	\$5,716,989,178	+49.4%
Average Sales Price	\$881,249	\$766,794	+14.9%	\$904,739	\$697,279	+29.8%
Median Sales Price	\$715,000	\$589,450	+21.3%	\$680,039	\$546,338	+24.5%
Average Sales Price per Sq Ft	\$373	\$302	+23.6%	\$349	\$282	+23.7%
Median Sales Price per Sq Ft	\$352	\$282	+25%	\$325	\$264	+22.9%
Distressed Charts Metrics						
Distressed Listing Count	1	2	-50%	N/A	N/A	

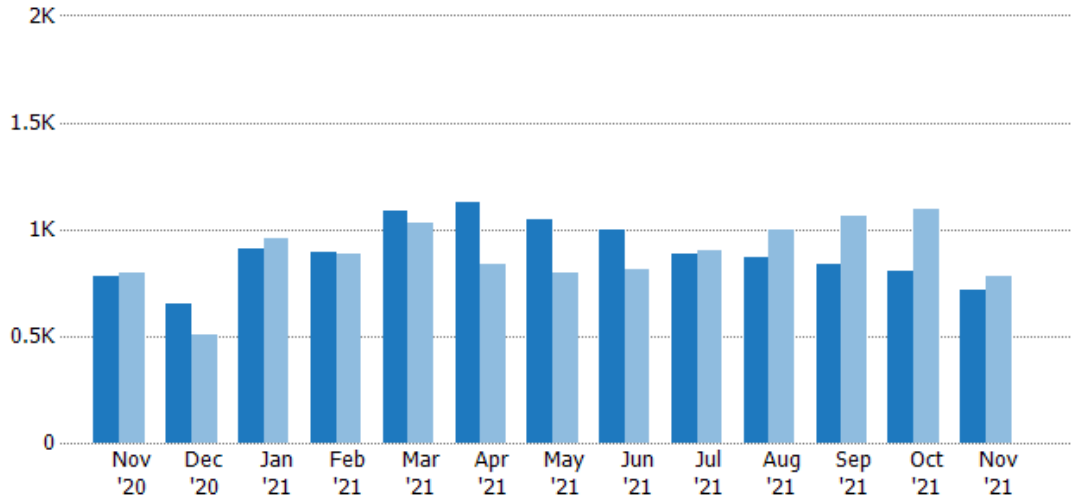
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Nov '21	713	-8.7%
Nov '20	781	-1.5%
Nov '19	793	-2.3%



Current Year	781	650	910	893	1.08K	1.13K	1.05K	1K	883	866	835	807	713
Prior Year	793	506	957	885	1.03K	836	798	808	904	993	1.06K	1.1K	781
Percent Change from Prior Year	-2%	28%	-5%	1%	5%	35%	31%	24%	-2%	-13%	-22%	-26%	-9%

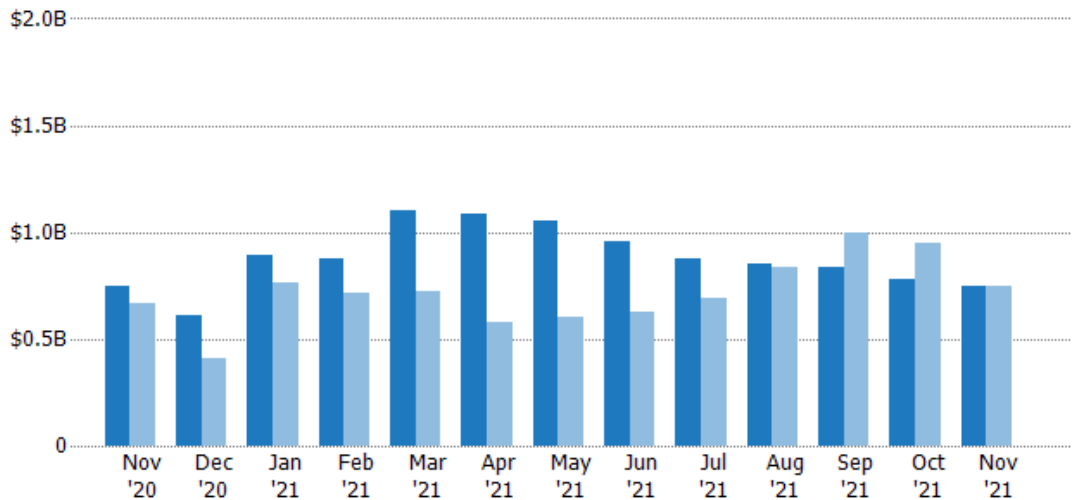
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Nov '21	\$750M	0%
Nov '20	\$750M	12.5%
Nov '19	\$667M	-16.5%



Current Year	\$750M	\$608M	\$893M	\$875M	\$1.1B	\$1.09B	\$1.06B	\$957M	\$874M	\$852M	\$838M	\$781M	\$750M
Prior Year	\$667M	\$410M	\$765M	\$715M	\$722M	\$577M	\$602M	\$627M	\$694M	\$840M	\$994M	\$952M	\$750M
Percent Change from Prior Year	12%	49%	17%	22%	52%	89%	76%	53%	26%	1%	-16%	-18%	0%

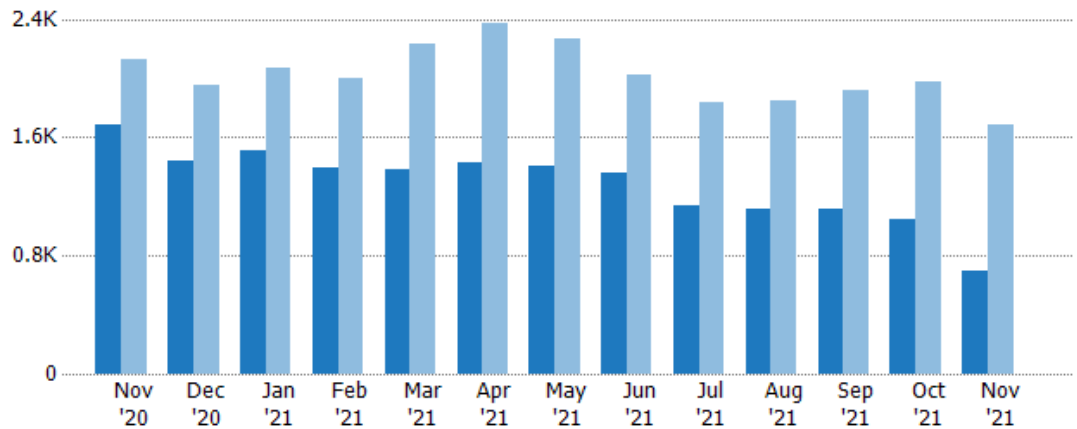
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Nov '21	697	-58.7%
Nov '20	1.69K	-20.6%
Nov '19	2.13K	14.9%



Current Year	1.69K	1.44K	1.51K	1.39K	1.38K	1.44K	1.4K	1.37K	1.14K	1.11K	1.12K	1.04K	697
Prior Year	2.13K	1.96K	2.06K	2K	2.24K	2.37K	2.27K	2.02K	1.84K	1.85K	1.92K	1.97K	1.69K
Percent Change from Prior Year	-21%	-26%	-27%	-30%	-38%	-39%	-38%	-32%	-38%	-40%	-42%	-47%	-59%

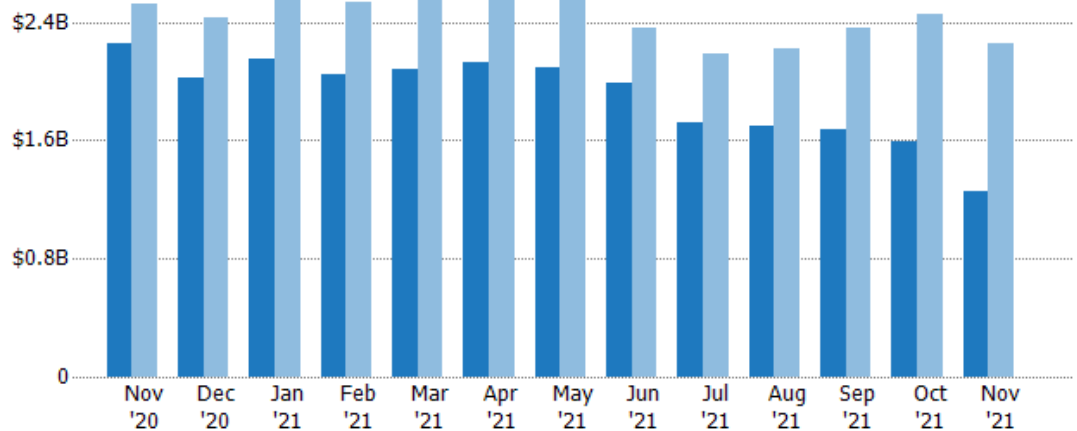
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Nov '21	\$1.26B	-44.5%
Nov '20	\$2.26B	-10.4%
Nov '19	\$2.52B	-5.5%



Current Year	\$2.26B	\$2.02B	\$2.16B	\$2.04B	\$2.09B	\$2.13B	\$2.09B	\$1.99B	\$1.72B	\$1.69B	\$1.67B	\$1.59B	\$1.26B
Prior Year	\$2.52B	\$2.43B	\$2.56B	\$2.54B	\$2.57B	\$2.62B	\$2.59B	\$2.36B	\$2.18B	\$2.22B	\$2.36B	\$2.45B	\$2.26B
Percent Change from Prior Year	-10%	-17%	-16%	-19%	-19%	-19%	-19%	-16%	-21%	-24%	-29%	-35%	-44%

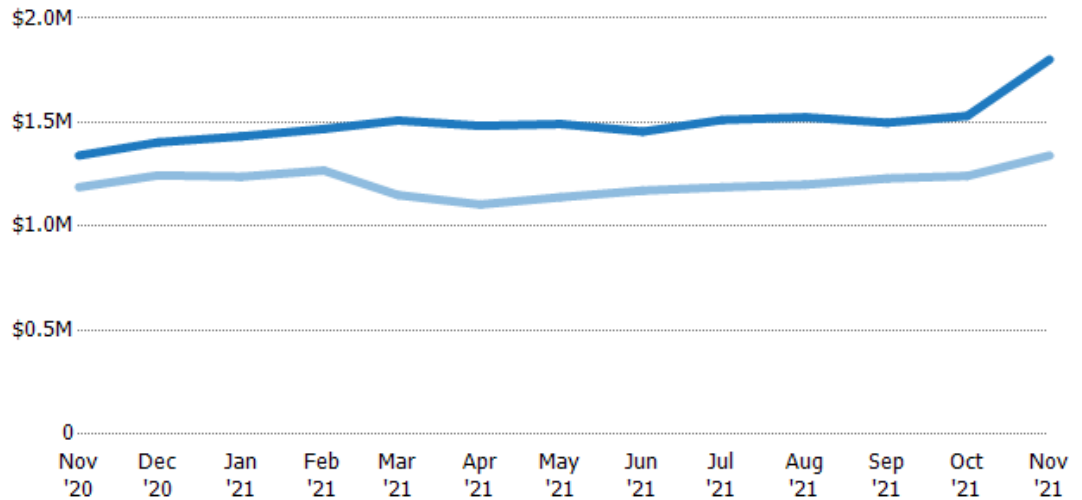
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Nov '21	\$1.8M	34.4%
Nov '20	\$1.34M	12.8%
Nov '19	\$1.19M	-17.7%



Current Year	\$1.34M	\$1.4M	\$1.43M	\$1.47M	\$1.51M	\$1.48M	\$1.49M	\$1.46M	\$1.51M	\$1.52M	\$1.5M	\$1.53M	\$1.8M
Prior Year	\$1.19M	\$1.25M	\$1.24M	\$1.27M	\$1.15M	\$1.1M	\$1.14M	\$1.17M	\$1.19M	\$1.2M	\$1.23M	\$1.24M	\$1.34M
Percent Change from Prior Year	13%	13%	16%	16%	31%	34%	31%	24%	27%	27%	22%	23%	34%

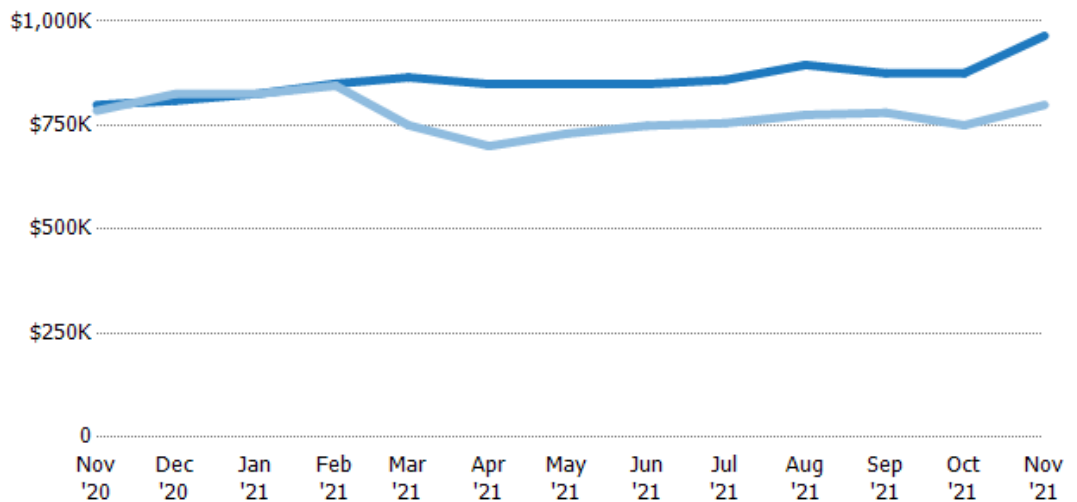
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Nov '21	\$965K	20.8%
Nov '20	\$799K	1.8%
Nov '19	\$785K	-18.5%



Current Year	\$799K	\$809K	\$825K	\$850K	\$865K	\$849K	\$850K	\$849K	\$859K	\$895K	\$875K	\$875K	\$965K
Prior Year	\$785K	\$825K	\$825K	\$845K	\$750K	\$700K	\$730K	\$749K	\$755K	\$775K	\$780K	\$750K	\$799K
Percent Change from Prior Year	2%	-2%	0%	1%	15%	21%	16%	13%	14%	15%	12%	17%	21%

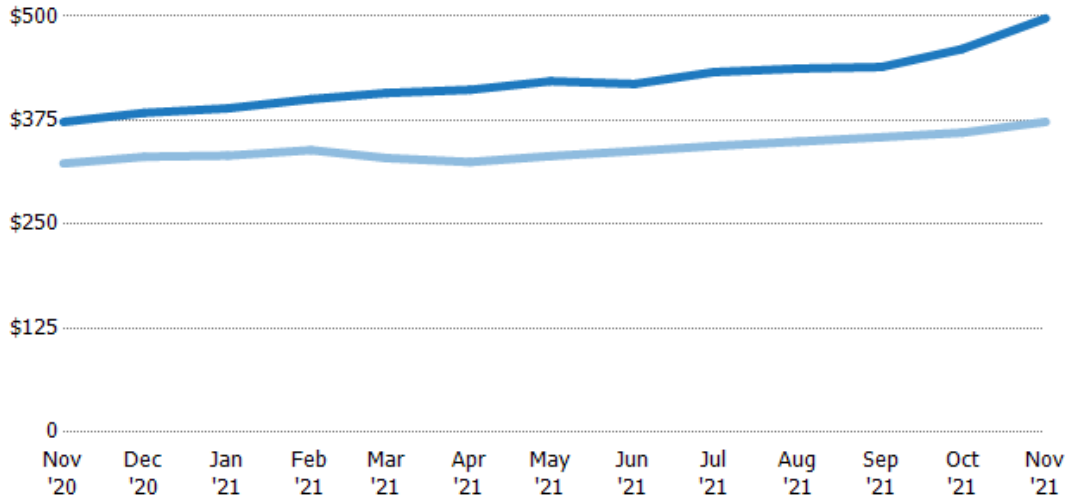
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Nov '21	\$497	33.4%
Nov '20	\$373	15.5%
Nov '19	\$323	-11.6%



Current Year	\$373	\$384	\$389	\$400	\$408	\$412	\$422	\$419	\$433	\$437	\$439	\$461	\$497
Prior Year	\$323	\$331	\$333	\$339	\$330	\$325	\$332	\$338	\$344	\$349	\$355	\$360	\$373
Percent Change from Prior Year	15%	16%	17%	18%	24%	27%	27%	24%	26%	25%	24%	28%	33%

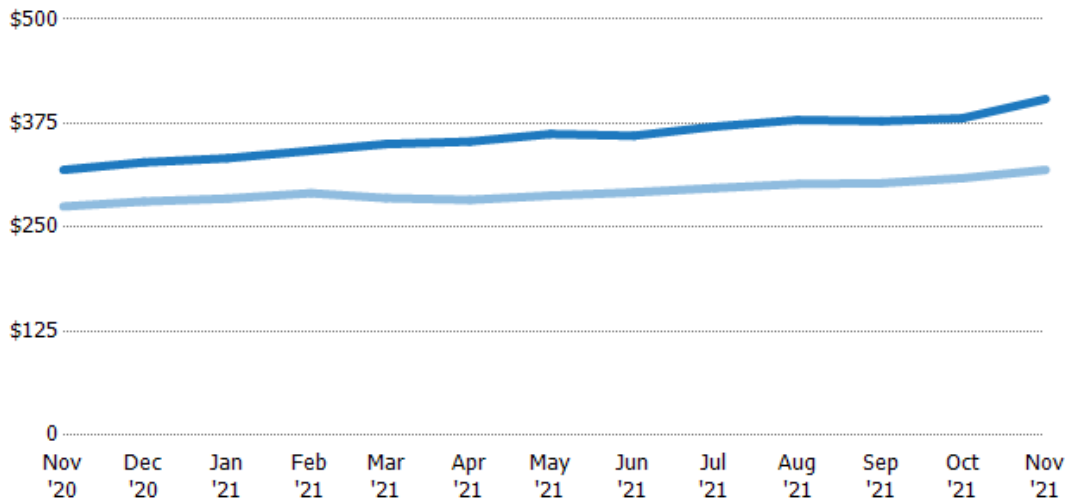
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Nov '21	\$404	26.6%
Nov '20	\$319	16%
Nov '19	\$275	-10.4%



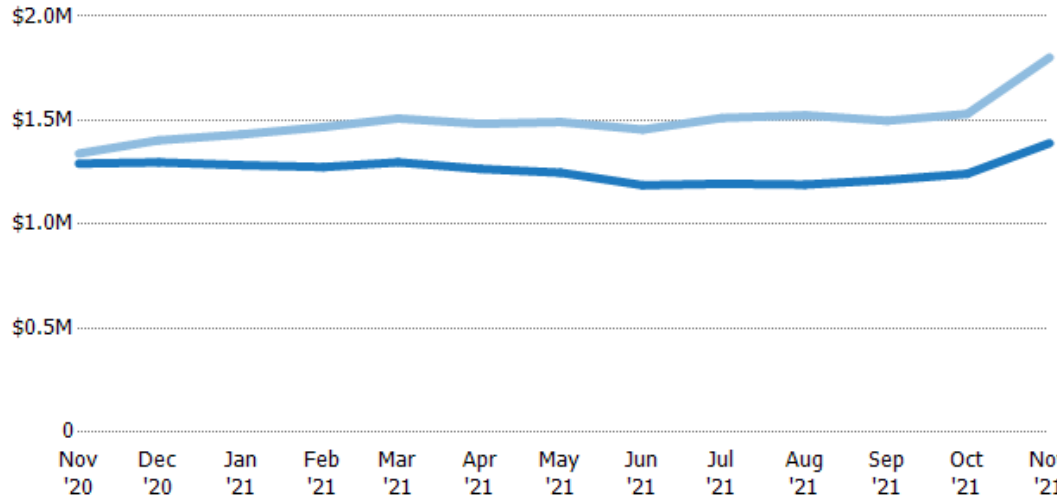
Current Year	\$319	\$328	\$333	\$342	\$350	\$353	\$362	\$360	\$371	\$379	\$378	\$381	\$404
Prior Year	\$275	\$281	\$285	\$291	\$285	\$283	\$288	\$292	\$297	\$302	\$303	\$309	\$319
Percent Change from Prior Year	16%	17%	17%	18%	23%	25%	26%	23%	25%	25%	25%	23%	27%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



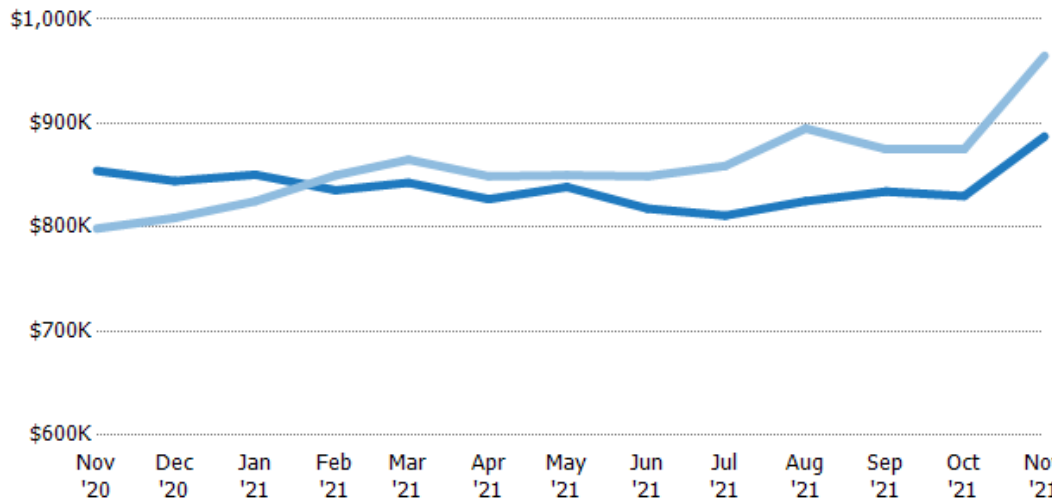
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$1.29M	\$1.3M	\$1.28M	\$1.27M	\$1.3M	\$1.27M	\$1.25M	\$1.19M	\$1.19M	\$1.19M	\$1.21M	\$1.24M	\$1.39M
Avg Listing Price	\$1.34M	\$1.4M	\$1.43M	\$1.47M	\$1.51M	\$1.48M	\$1.49M	\$1.46M	\$1.51M	\$1.52M	\$1.5M	\$1.53M	\$1.8M
Avg Listing Price as a % of Avg Est Value	104%	108%	112%	115%	116%	117%	119%	123%	126%	128%	123%	123%	130%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$854K	\$845K	\$851K	\$836K	\$843K	\$827K	\$839K	\$818K	\$811K	\$825K	\$834K	\$830K	\$887K
Median Listing Price	\$799K	\$809K	\$825K	\$850K	\$865K	\$849K	\$850K	\$849K	\$859K	\$895K	\$875K	\$875K	\$965K
Med Listing Price as a % of Med Est Value	94%	96%	97%	102%	103%	103%	101%	104%	106%	108%	105%	105%	109%

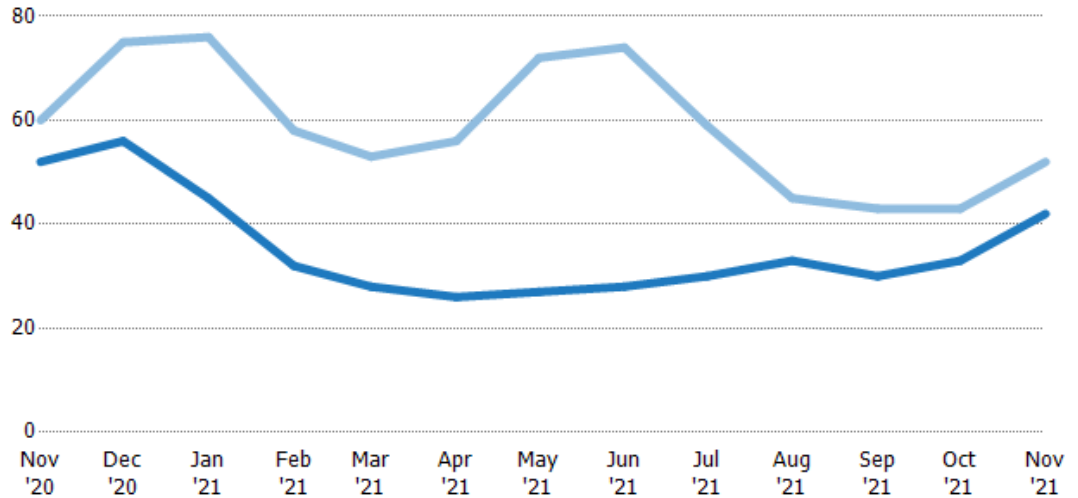
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Nov '21	42	-19.2%
Nov '20	52	-13.3%
Nov '19	60	2.5%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	52	56	45	32	28	26	27	28	30	33	30	33	42
Prior Year	60	75	76	58	53	56	72	74	59	45	43	43	52
Percent Change from Prior Year	-13%	-25%	-41%	-45%	-47%	-54%	-63%	-62%	-49%	-27%	-30%	-23%	-19%

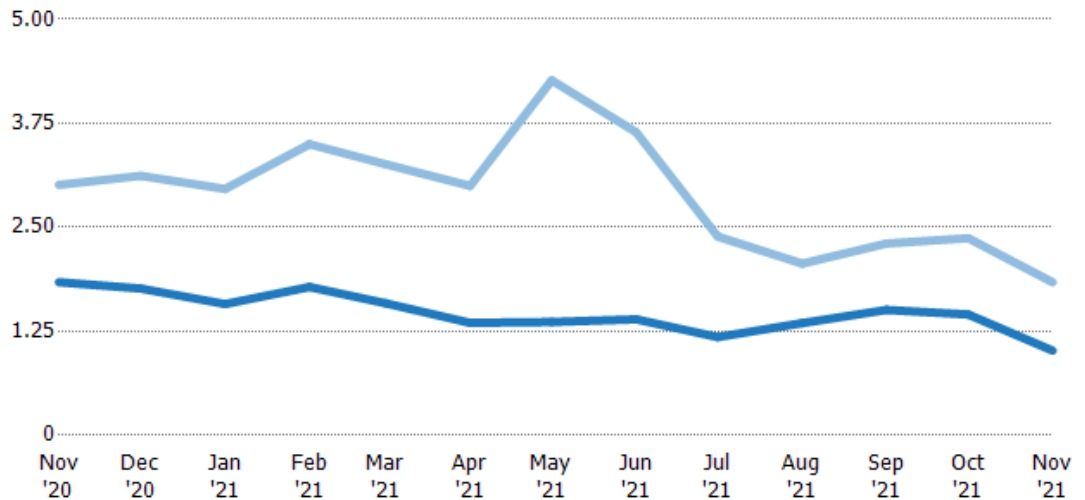
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Nov '21	1.02	-44.7%
Nov '20	1.84	-38.9%
Nov '19	3.01	45.4%



	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.84	1.76	1.58	1.78	1.59	1.35	1.36	1.39	1.18	1.35	1.51	1.45	1.02
Prior Year	3.01	3.12	2.96	3.5	3.26	3	4.27	3.64	2.39	2.06	2.3	2.37	1.84
Percent Change from Prior Year	-39%	-43%	-47%	-49%	-51%	-55%	-68%	-62%	-51%	-35%	-35%	-39%	-45%

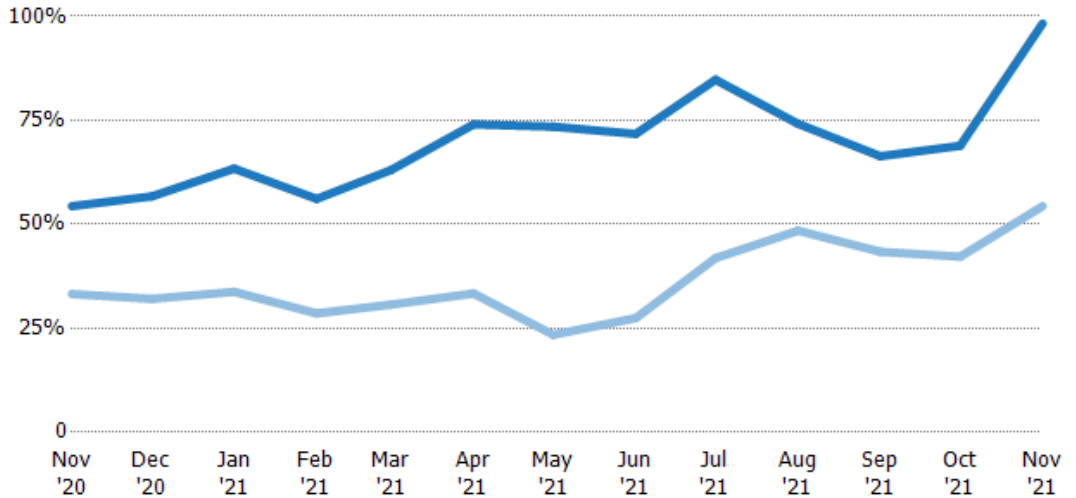
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Rate	Chg.
Nov '21	98%	-43.9%
Nov '20	54%	-21.1%
Nov '19	33%	-31.2%



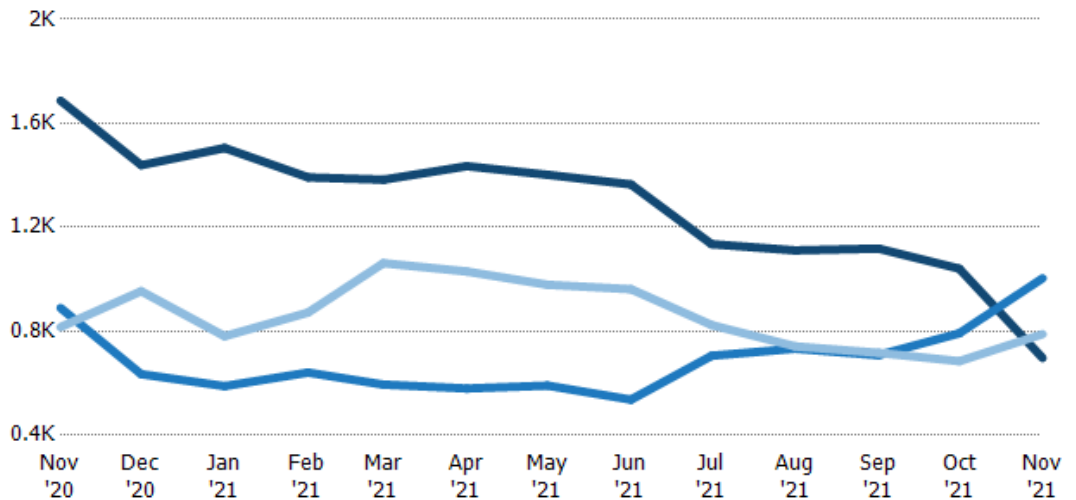
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	54%	57%	63%	56%	63%	74%	73%	72%	85%	74%	66%	69%	98%
Prior Year	33%	32%	34%	29%	31%	33%	23%	27%	42%	48%	43%	42%	54%
Change from Prior Year	-21%	-25%	-30%	-28%	-32%	-41%	-50%	-44%	-43%	-26%	-23%	-27%	-44%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



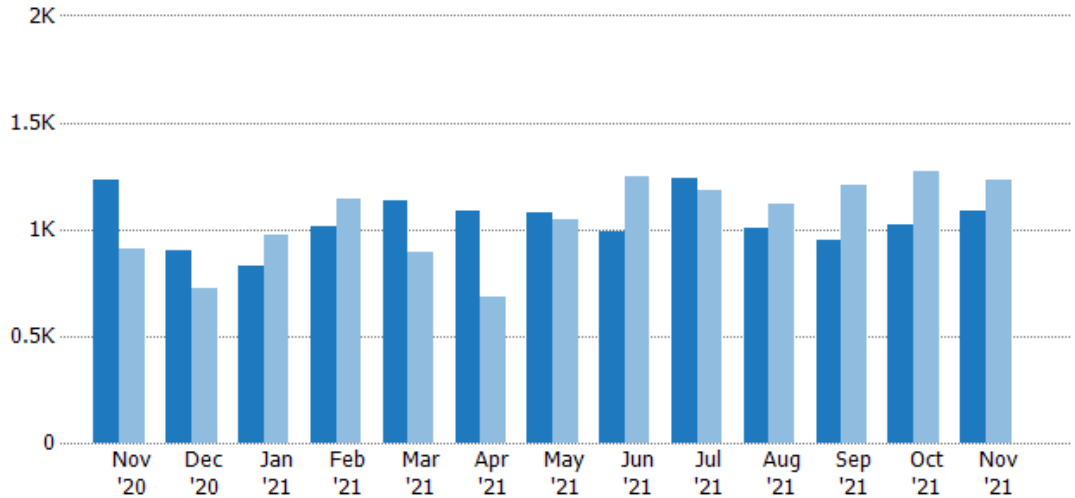
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Active	1.69K	1.44K	1.51K	1.39K	1.38K	1.44K	1.4K	1.37K	1.14K	1.11K	1.12K	1.04K	697
Pending	890	635	589	641	595	580	591	537	706	733	708	792	1K
Sold	816	954	781	872	1.06K	1.03K	979	962	824	742	717	685	789

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Count	% Chg.
Nov '21	1.08K	-12%
Nov '20	1.23K	35%
Nov '19	911	-27.1%

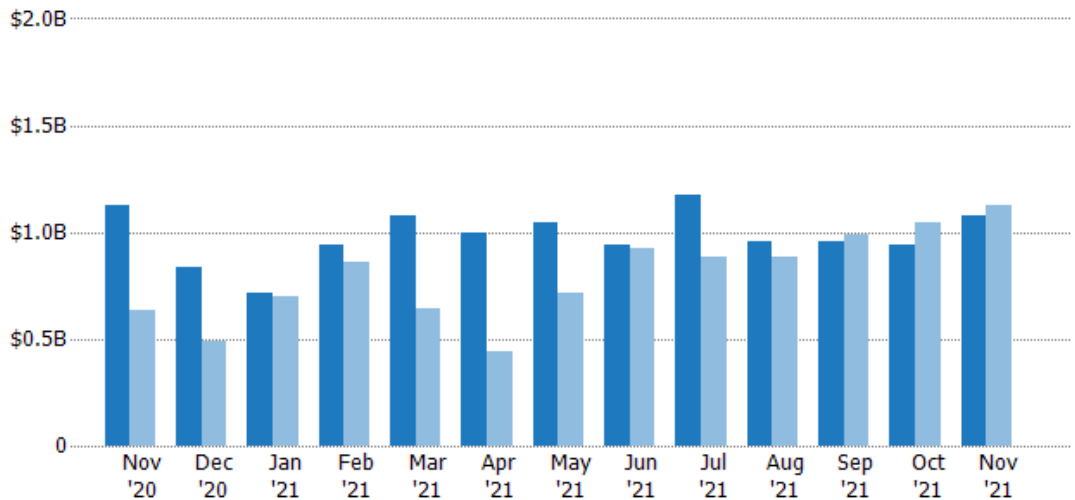
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	1.23K	902	824	1.01K	1.13K	1.09K	1.08K	988	1.24K	1K	945	1.02K	1.08K
Prior Year	911	721	972	1.14K	896	687	1.04K	1.24K	1.19K	1.12K	1.2K	1.27K	1.23K
Percent Change from Prior Year	35%	25%	-15%	-11%	26%	59%	4%	-21%	4%	-10%	-21%	-20%	-12%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Volume	% Chg.
Nov '21	\$1.08B	-4.2%
Nov '20	\$1.12B	76.6%
Nov '19	\$636M	-35.7%

	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$1.12B	\$837M	\$718M	\$939M	\$1.08B	\$996M	\$1.04B	\$939M	\$1.18B	\$957M	\$956M	\$943M	\$1.08B
Prior Year	\$636M	\$493M	\$701M	\$862M	\$641M	\$439M	\$712M	\$926M	\$887M	\$884M	\$989M	\$1.05B	\$1.12B
Percent Change from Prior Year	77%	70%	2%	9%	68%	127%	46%	1%	33%	8%	-3%	-10%	-4%

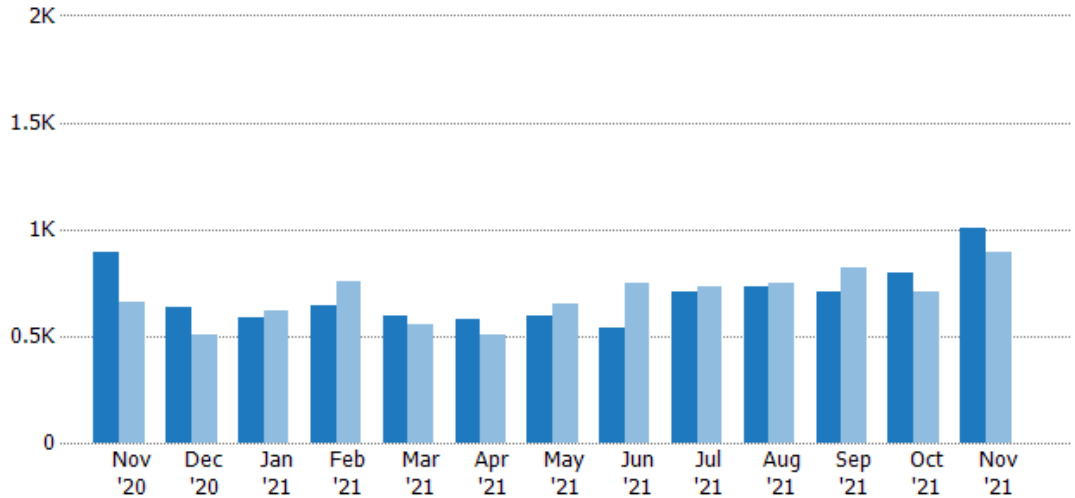
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Nov '21	1K	12.8%
Nov '20	890	35.3%
Nov '19	658	-17.8%



Current Year	890	635	589	641	595	580	591	537	706	733	708	792	1K
Prior Year	658	505	617	756	557	506	654	744	731	751	816	704	890
Percent Change from Prior Year	35%	26%	-5%	-15%	7%	15%	-10%	-28%	-3%	-2%	-13%	13%	13%

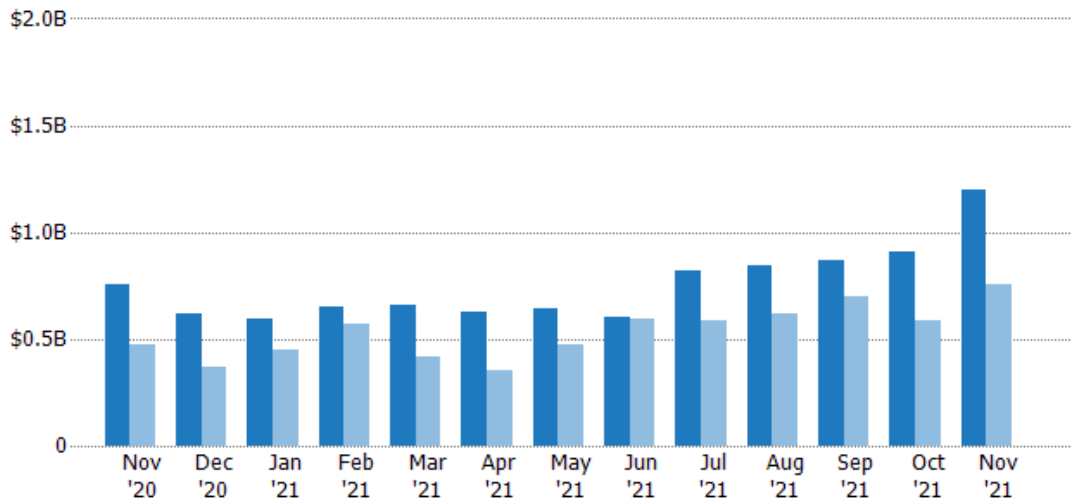
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Nov '21	\$1.2B	57.9%
Nov '20	\$759M	60.3%
Nov '19	\$474M	-21.6%



Current Year	\$759M	\$620M	\$592M	\$649M	\$656M	\$629M	\$644M	\$601M	\$816M	\$846M	\$868M	\$905M	\$1.2B
Prior Year	\$474M	\$371M	\$451M	\$573M	\$419M	\$354M	\$475M	\$595M	\$587M	\$620M	\$696M	\$590M	\$759M
Percent Change from Prior Year	60%	67%	31%	13%	56%	78%	36%	1%	39%	36%	25%	53%	58%

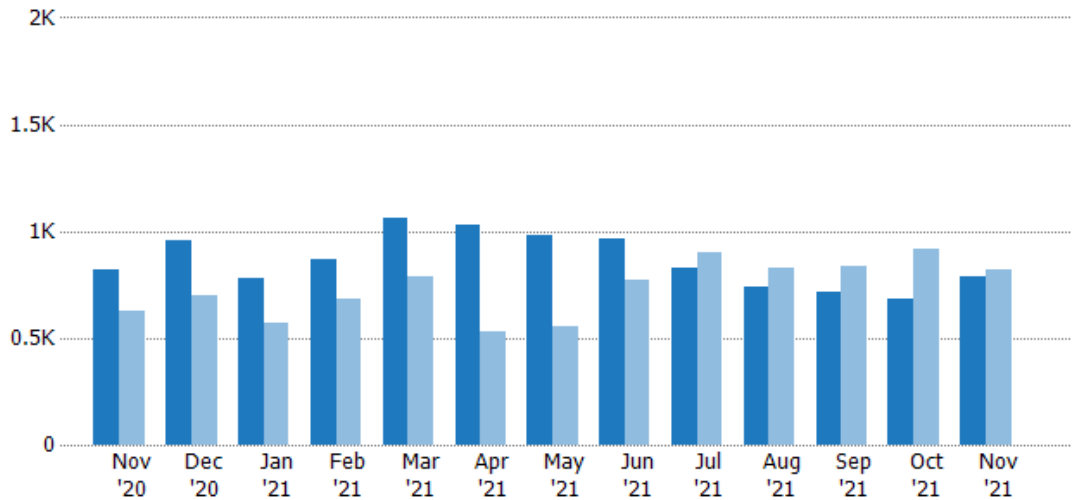
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Nov '21	789	-3.3%
Nov '20	816	30.1%
Nov '19	627	-6.4%



Current Year	816	954	781	872	1.06K	1.03K	979	962	824	742	717	685	789
Prior Year	627	697	572	686	791	532	554	770	898	831	832	917	816
Percent Change from Prior Year	30%	37%	37%	27%	34%	94%	77%	25%	-8%	-11%	-14%	-25%	-3%

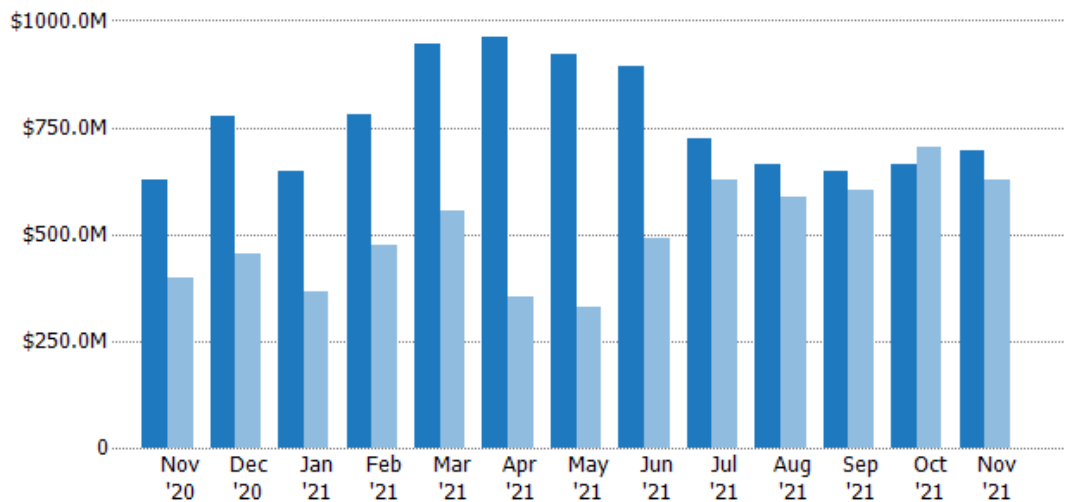
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Nov '21	\$695M	11.1%
Nov '20	\$626M	57.3%
Nov '19	\$398M	-14.8%



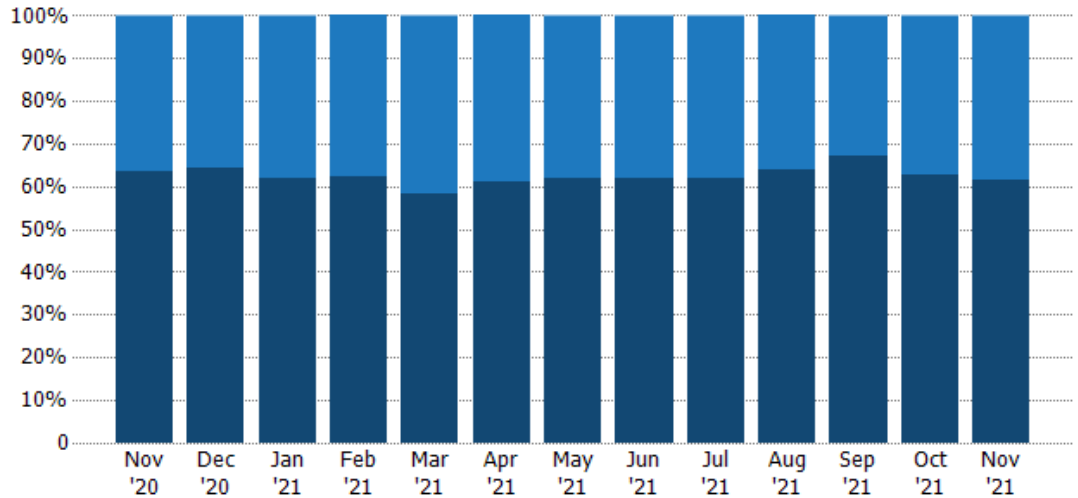
Current Year	\$626M	\$775M	\$649M	\$781M	\$946M	\$960M	\$920M	\$894M	\$726M	\$664M	\$646M	\$663M	\$695M
Prior Year	\$398M	\$453M	\$365M	\$476M	\$556M	\$354M	\$329M	\$489M	\$626M	\$589M	\$605M	\$703M	\$626M
Percent Change from Prior Year	57%	71%	78%	64%	70%	171%	179%	83%	16%	13%	7%	-6%	11%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



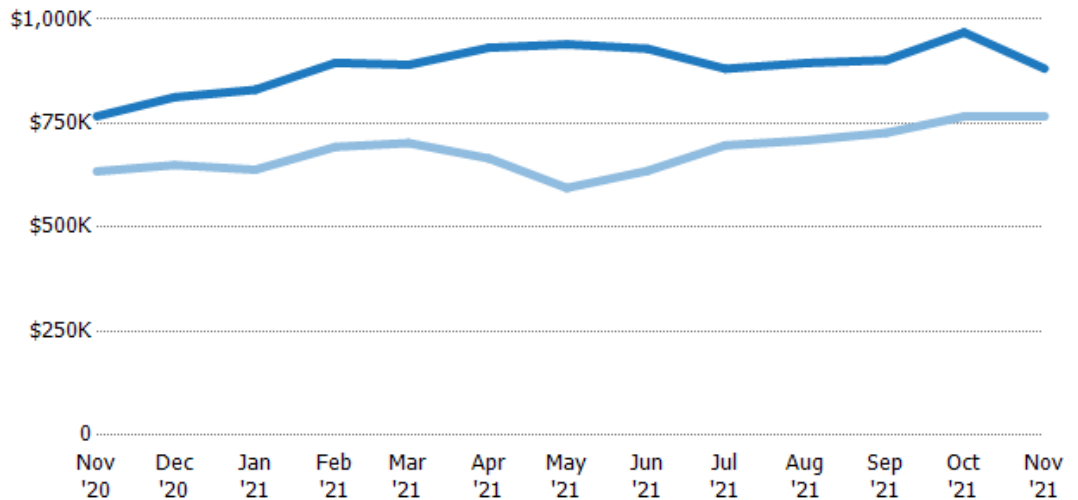
Property Type	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Mobile/Manufactured	0%	0%	0%	-	0%	-	0%	0%	0%	-	0%	0%	0%
Condo/Townhouse	36%	36%	38%	38%	41%	39%	38%	38%	38%	36%	33%	37%	38%
Single Family Residence	63%	64%	62%	62%	58%	61%	62%	62%	62%	64%	67%	63%	62%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month	Current Year	Prior Year	Percent Change from Prior Year
Nov '21	\$881K	\$767K	14.9%
Nov '20	\$767K	\$634K	20.9%
Nov '19	\$634K	\$634K	-9%

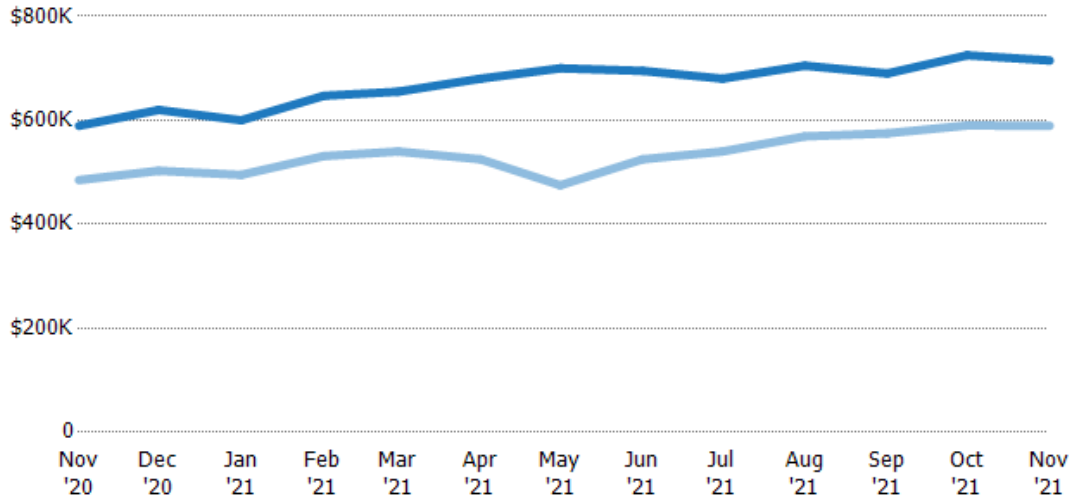
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Nov '21	\$715K	21.3%
Nov '20	\$589K	21.5%
Nov '19	\$485K	-3.1%



Current Year	\$589K	\$620K	\$600K	\$647K	\$655K	\$680K	\$700K	\$695K	\$680K	\$705K	\$690K	\$725K	\$715K
Prior Year	\$485K	\$503K	\$495K	\$531K	\$540K	\$525K	\$475K	\$525K	\$540K	\$569K	\$575K	\$590K	\$589K
Percent Change from Prior Year	22%	23%	21%	22%	21%	30%	47%	32%	26%	24%	20%	23%	21%

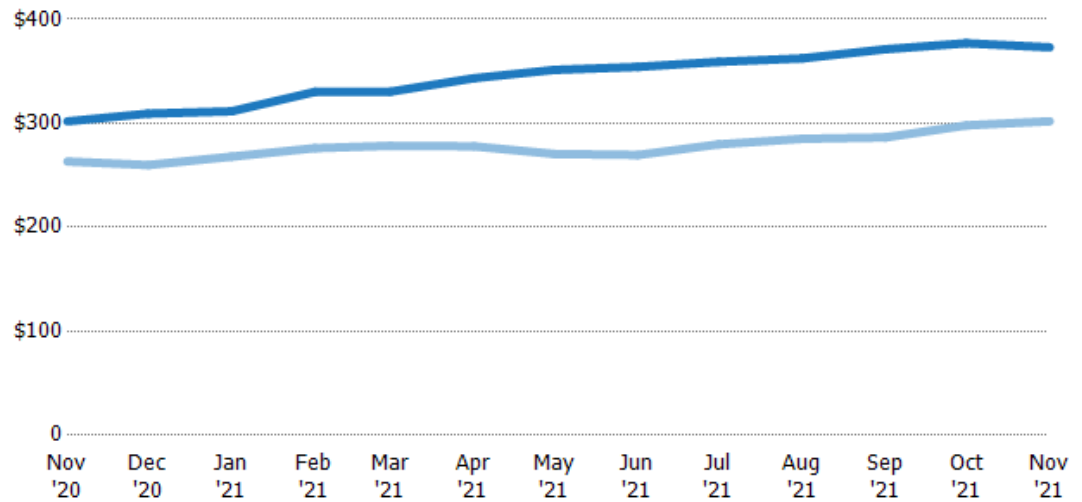
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Nov '21	\$373	23.6%
Nov '20	\$302	14.7%
Nov '19	\$263	-6.9%



Current Year	\$302	\$309	\$312	\$330	\$330	\$343	\$351	\$354	\$359	\$362	\$371	\$377	\$373
Prior Year	\$263	\$260	\$268	\$276	\$278	\$278	\$271	\$270	\$280	\$285	\$286	\$298	\$302
Percent Change from Prior Year	15%	19%	16%	20%	19%	24%	30%	31%	28%	27%	30%	27%	24%

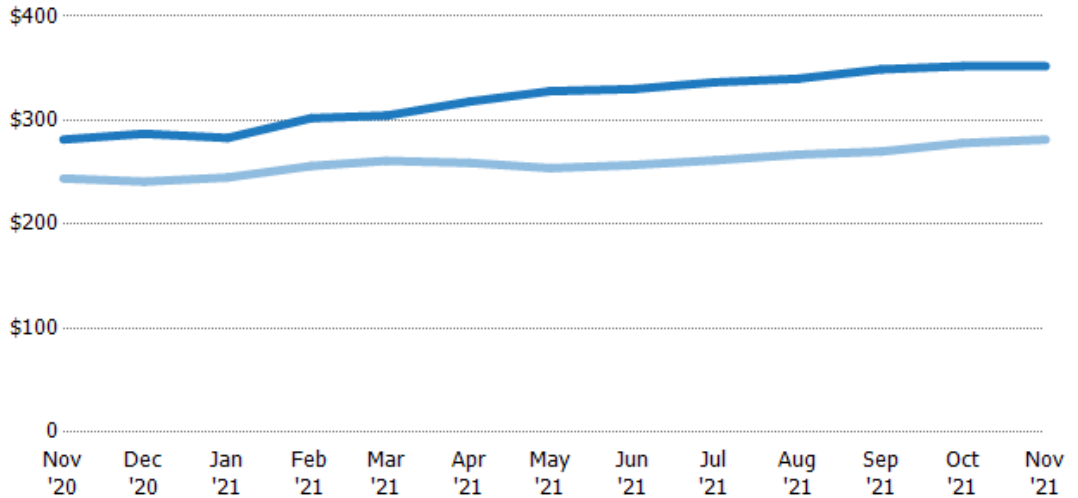
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Nov '21	\$352	25%
Nov '20	\$282	15.4%
Nov '19	\$244	-4.9%



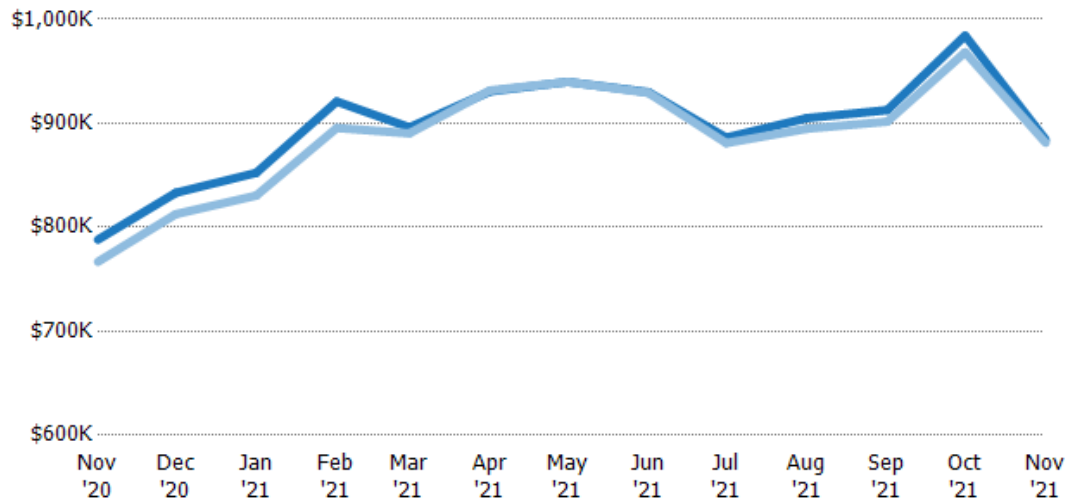
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	\$282	\$287	\$283	\$302	\$305	\$318	\$328	\$330	\$337	\$340	\$349	\$352	\$352
Prior Year	\$244	\$241	\$245	\$256	\$261	\$259	\$254	\$257	\$262	\$267	\$270	\$278	\$282
Percent Change from Prior Year	15%	19%	16%	18%	17%	23%	29%	28%	29%	27%	29%	27%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



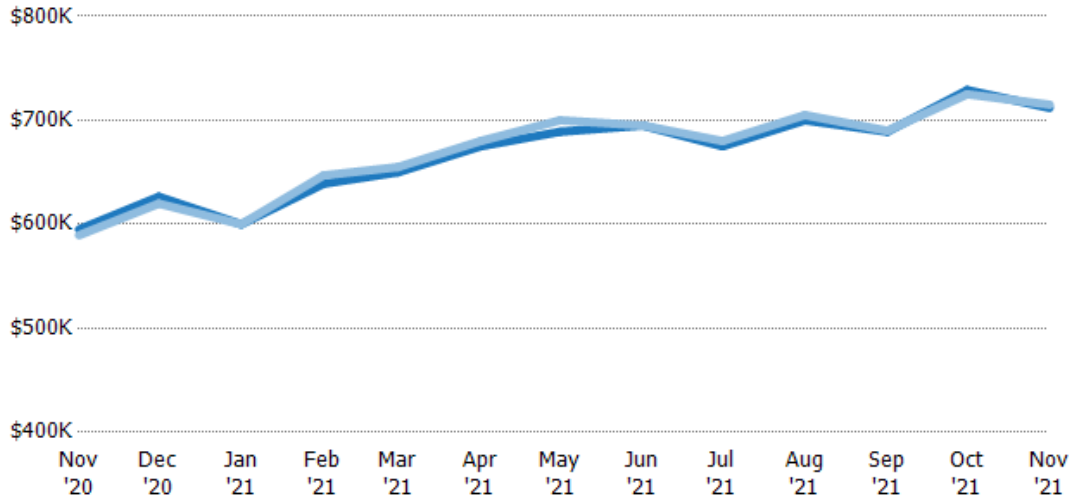
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg List Price	\$788K	\$833K	\$852K	\$921K	\$896K	\$931K	\$940K	\$930K	\$886K	\$905K	\$913K	\$984K	\$884K
Avg Sales Price	\$767K	\$813K	\$831K	\$895K	\$890K	\$932K	\$940K	\$929K	\$881K	\$895K	\$902K	\$968K	\$881K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	97%	99%	100%	100%	100%	99%	99%	99%	98%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



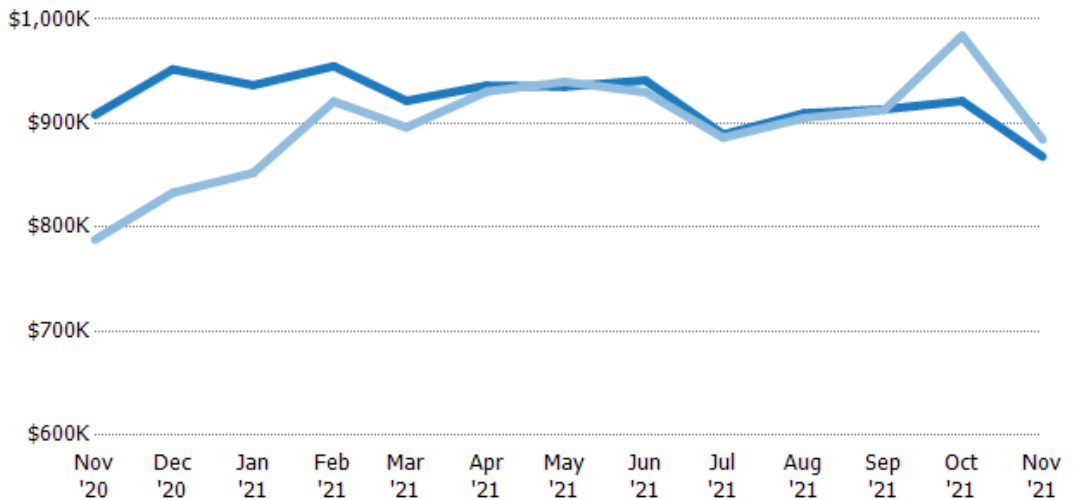
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median List Price	\$595K	\$627K	\$600K	\$639K	\$650K	\$675K	\$689K	\$695K	\$675K	\$700K	\$689K	\$729K	\$712K
Median Sales Price	\$589K	\$620K	\$600K	\$647K	\$655K	\$680K	\$700K	\$695K	\$680K	\$705K	\$690K	\$725K	\$715K
Med Sales Price as a % of Med List Price	99%	99%	100%	101%	101%	101%	102%	100%	101%	101%	100%	99%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



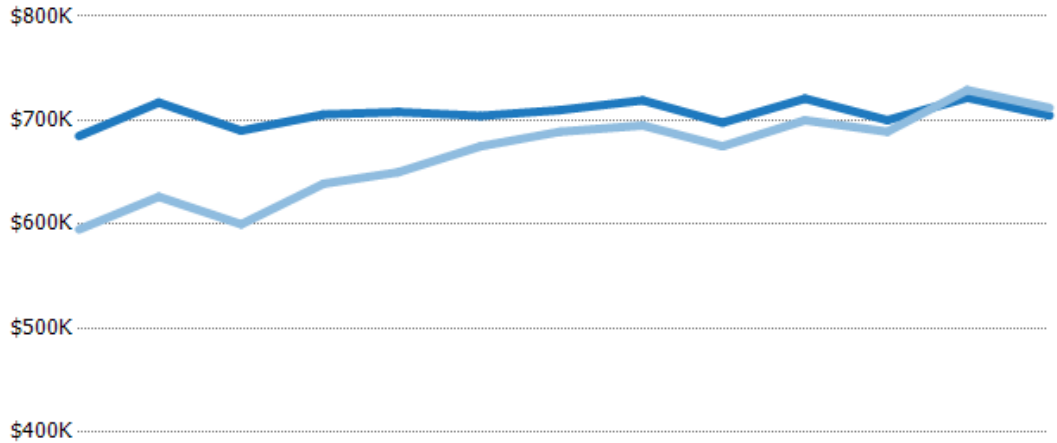
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Avg Est Value	\$908K	\$952K	\$937K	\$955K	\$922K	\$936K	\$935K	\$941K	\$889K	\$910K	\$913K	\$921K	\$868K
Avg Sales Price	\$788K	\$833K	\$852K	\$921K	\$896K	\$931K	\$940K	\$930K	\$886K	\$905K	\$913K	\$984K	\$884K
Avg Sales Price as a % of Avg Est Value	87%	88%	91%	96%	97%	99%	100%	99%	100%	99%	100%	107%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



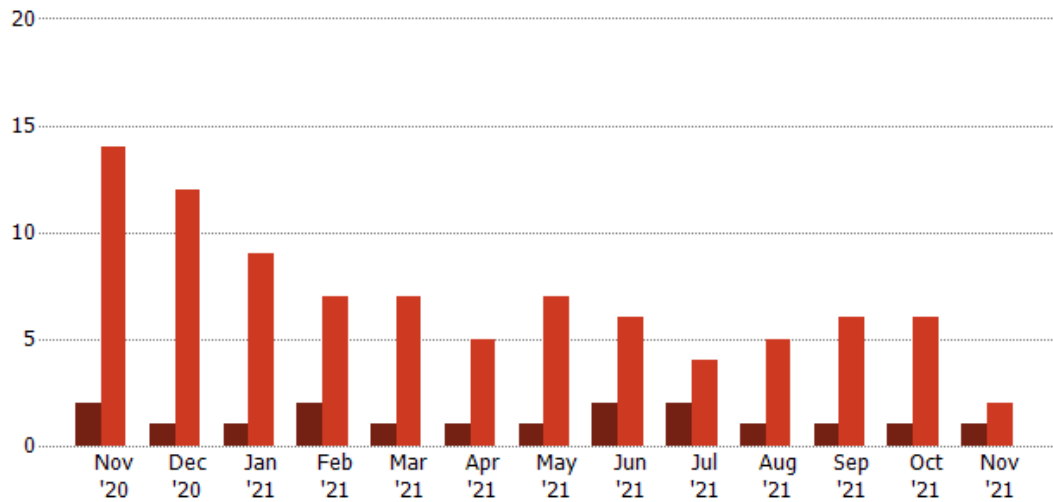
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Median Est Value	\$685K	\$717K	\$690K	\$706K	\$708K	\$704K	\$710K	\$719K	\$698K	\$721K	\$700K	\$722K	\$705K
Median Sales Price	\$595K	\$627K	\$600K	\$639K	\$650K	\$675K	\$689K	\$695K	\$675K	\$700K	\$689K	\$729K	\$712K
Med Sales Price as a % of Med Est Value	87%	87%	87%	91%	92%	96%	97%	97%	97%	97%	98%	101%	101%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Count	% Chg.
Nov '21	1	-50%
Nov '20	2	-85.7%
Nov '19	14	-21.4%

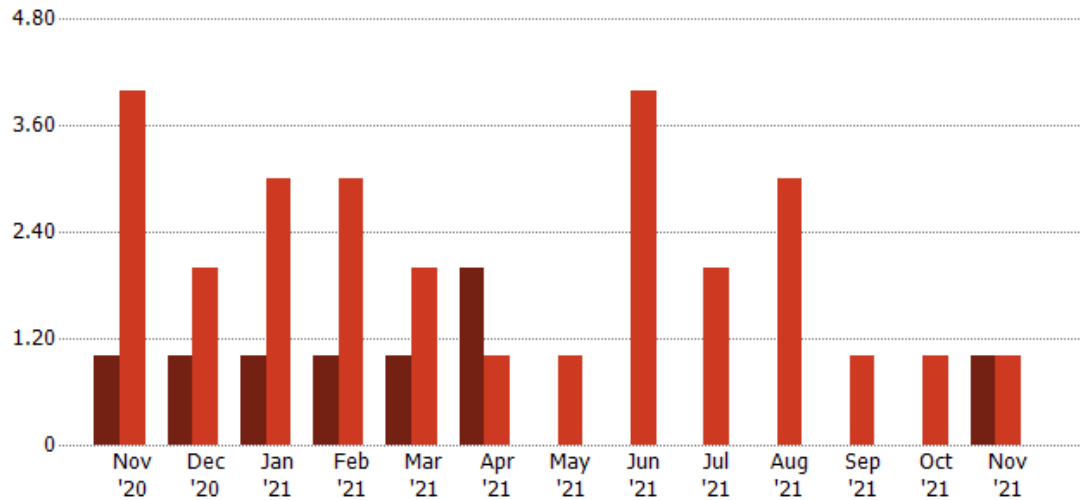
	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21	Nov '21
Current Year	2	1	1	2	1	1	1	2	2	1	1	1	1
Prior Year	14	12	9	7	7	5	7	6	4	5	6	6	2
Percent Change from Prior Year	-86%	-92%	-89%	-71%	-86%	-80%	-86%	-67%	-50%	-80%	-83%	-83%	-50%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	1	1	1	1	1	2	-	-	-	-	-	-	1
Prior Year	4	2	3	3	2	1	1	4	2	3	1	1	1
Percent Change from Prior Year	-75%	-50%	-67%	-67%	-50%	100%	-100%	-100%	-100%	-100%	-100%	-100%	0%

Sales Activity by ZIP

Nov 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	61	\$44,804,299	60	\$39,203,300	\$653,388	\$575,000	\$360	\$359	20
85251	144	\$125,992,389	103	\$66,824,712	\$648,784	\$495,000	\$390	\$346	16
85254	158	\$136,826,366	101	\$86,478,435	\$856,222	\$830,000	\$375	\$354	21
85255	140	\$246,980,062	119	\$145,651,552	\$1,223,963	\$890,000	\$407	\$370	19
85257	60	\$32,531,749	76	\$38,580,654	\$507,640	\$522,500	\$333	\$340	17
85258	98	\$111,038,033	79	\$62,155,480	\$786,778	\$674,200	\$376	\$365	19
85259	71	\$73,456,544	55	\$53,368,755	\$970,341	\$850,000	\$360	\$346	19
85260	99	\$95,173,888	91	\$64,598,301	\$709,871	\$639,900	\$339	\$336	25
85262	127	\$276,807,868	70	\$96,358,778	\$1,376,554	\$1,128,867	\$389	\$361	32
85266	45	\$54,776,299	34	\$41,421,000	\$1,218,265	\$1,013,750	\$385	\$378	21
85268	1	\$751,223	1	\$664,658	\$664,658	\$664,658	\$287	\$287	101