

2021

SCOTTSDALE
MARKET REPORT
October 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	746	1,069	-30.2%	9,304	9,164	+1.5%
New Listing Volume	\$722,092,162	\$929,936,095	-22.4%	\$9,137,218,294	\$7,350,547,012	+24.3%
Active Listing Count	789	1,940	-59.3%	N/A	N/A	
Active Listing Volume	\$1,334,440,352	\$2,417,030,082	-44.8%	N/A	N/A	
Average Listing Price	\$1,691,306	\$1,245,892	+35.8%	\$1,486,894	\$1,197,052	+24.2%
Median Listing Price	\$900,000	\$749,900	+20%	\$852,430	\$767,805	+11%
Average Listing Price per Sq Ft	\$478	\$361	+32.6%	\$418	\$340	+22.9%
Median Listing Price per Sq Ft	\$396	\$309	+28.2%	\$359	\$293	+22.5%
Median Days in RPR	36	43	-16.3%	30.93	56.93	-45.7%
Months of Inventory	1.1	2.4	-53.2%	1.7	2.9	-40.3%
Absorption Rate	90.49%	42.37%	+48.1%	58.68%	35.05%	+23.6%
Sales Activity Charts Metrics						
New Pending Sales Count	1,021	1,261	-19%	10,262	10,659	-3.7%
New Pending Sales Volume	\$946,085,264	\$1,039,689,635	-9%	\$9,691,543,045	\$8,028,849,186	+20.7%
Pending Sales Count	971	689	+40.9%	N/A	N/A	
Pending Sales Volume	\$1,064,233,610	\$580,319,817	+83.4%	N/A	N/A	
Closed Sales Count	680	908	-25.1%	8,614	7,312	+17.8%
Closed Sales Volume	\$658,399,831	\$702,851,762	-6.3%	\$7,813,509,476	\$5,062,462,282	+54.3%
Average Sales Price	\$968,235	\$774,066	+25.1%	\$907,071	\$692,350	+31%
Median Sales Price	\$725,000	\$593,000	+22.3%	\$676,514	\$541,786	+24.9%
Average Sales Price per Sq Ft	\$377	\$299	+26.1%	\$347	\$281	+23.7%
Median Sales Price per Sq Ft	\$352	\$278	+26.6%	\$322	\$262	+22.9%
Distressed Charts Metrics						
Distressed Listing Count	1	6	-83.3%	N/A	N/A	

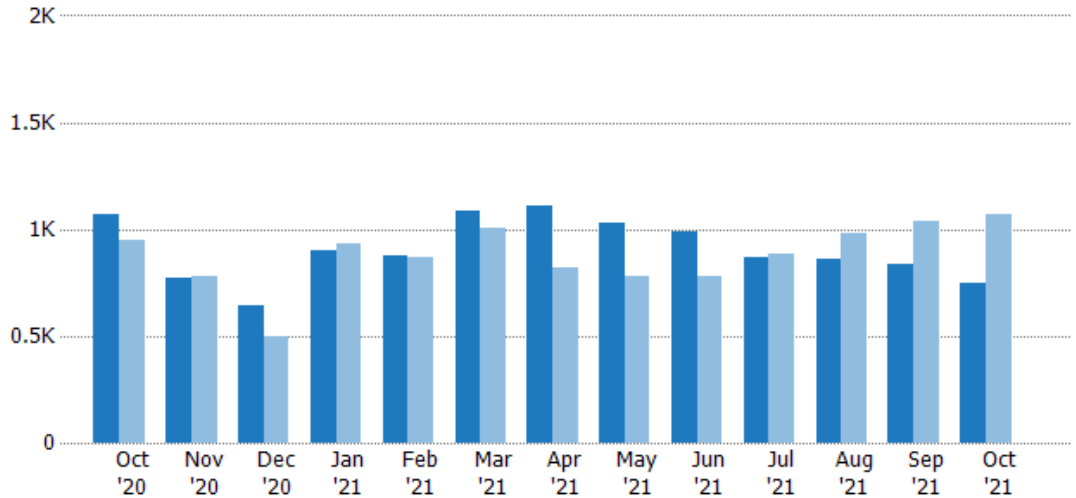
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	746	-30.2%
Oct '20	1.07K	13%
Oct '19	946	0.2%



Current Year	1.07K	775	641	900	879	1.08K	1.11K	1.03K	989	872	860	836	746
Prior Year	946	779	496	933	872	1K	820	783	783	883	984	1.04K	1.07K
Percent Change from Prior Year	13%	-1%	29%	-4%	1%	8%	36%	31%	26%	-1%	-13%	-19%	-30%

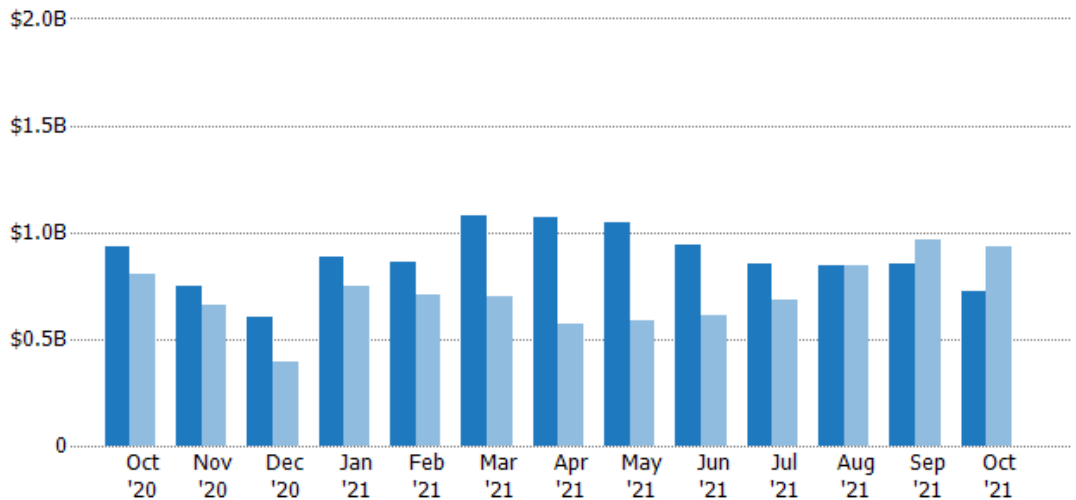
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$722M	-22.4%
Oct '20	\$930M	15.9%
Oct '19	\$802M	-3.5%



Current Year	\$930M	\$744M	\$601M	\$883M	\$862M	\$1.08B	\$1.07B	\$1.05B	\$941M	\$849M	\$840M	\$848M	\$722M
Prior Year	\$802M	\$657M	\$396M	\$748M	\$708M	\$700M	\$573M	\$589M	\$614M	\$682M	\$841M	\$966M	\$930M
Percent Change from Prior Year	16%	13%	52%	18%	22%	54%	87%	78%	53%	25%	0%	-12%	-22%

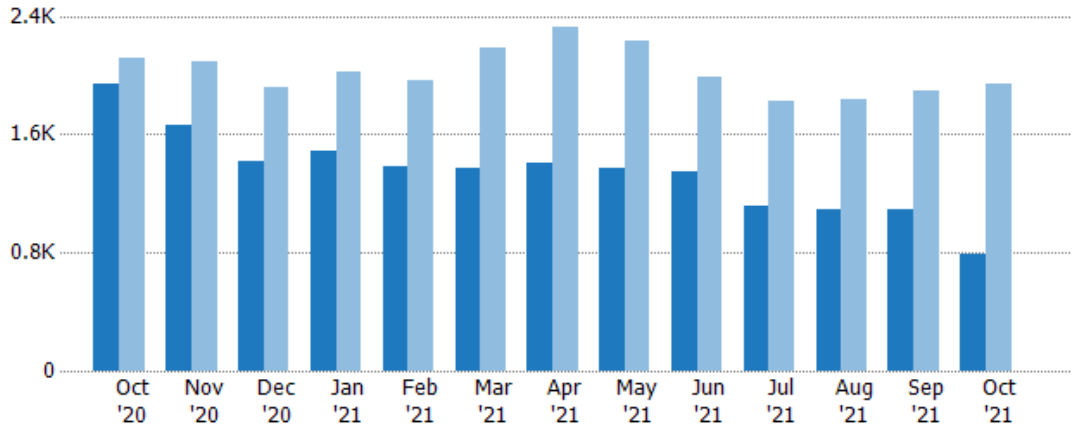
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	789	-59.3%
Oct '20	1.94K	-8.1%
Oct '19	2.11K	16.1%



Current Year	1.94K	1.66K	1.42K	1.49K	1.38K	1.37K	1.41K	1.37K	1.35K	1.12K	1.09K	1.09K	789
Prior Year	2.11K	2.09K	1.92K	2.02K	1.96K	2.19K	2.33K	2.23K	1.99K	1.82K	1.84K	1.89K	1.94K
Percent Change from Prior Year	-8%	-20%	-26%	-26%	-30%	-37%	-39%	-39%	-32%	-39%	-41%	-42%	-59%

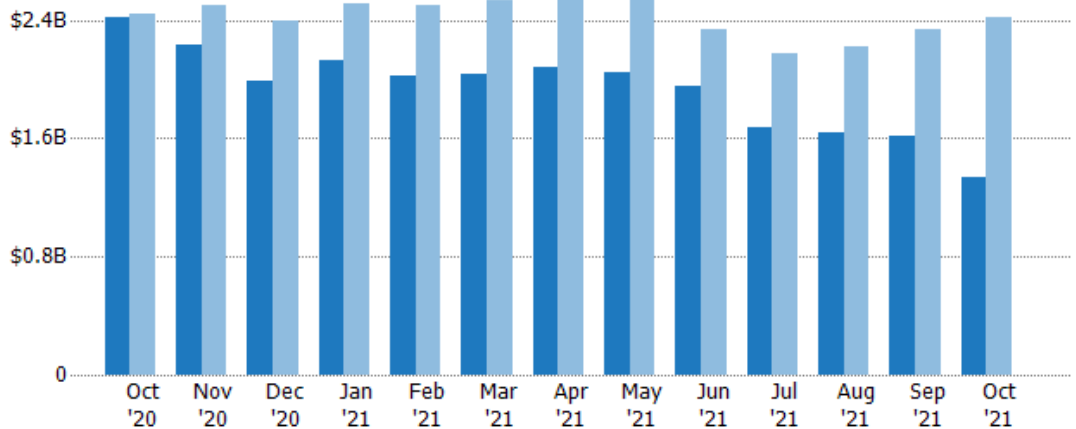
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.33B	-44.8%
Oct '20	\$2.42B	-1.2%
Oct '19	\$2.45B	-3%



Current Year	\$2.42B	\$2.23B	\$1.99B	\$2.12B	\$2.02B	\$2.04B	\$2.08B	\$2.05B	\$1.95B	\$1.67B	\$1.64B	\$1.61B	\$1.33B
Prior Year	\$2.45B	\$2.5B	\$2.4B	\$2.51B	\$2.5B	\$2.54B	\$2.58B	\$2.56B	\$2.34B	\$2.18B	\$2.23B	\$2.33B	\$2.42B
Percent Change from Prior Year	-1%	-11%	-17%	-15%	-19%	-20%	-20%	-20%	-17%	-23%	-26%	-31%	-45%

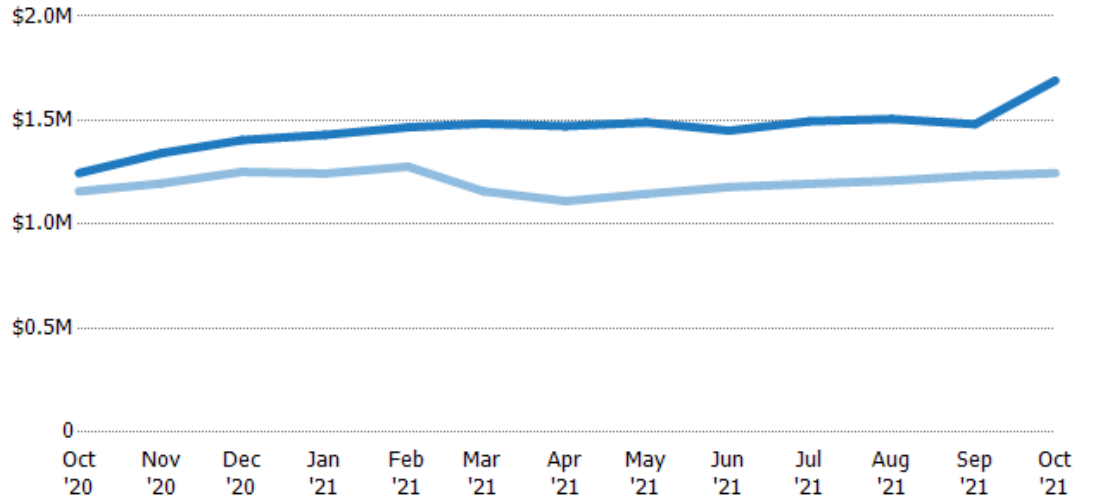
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$1.69M	35.8%
Oct '20	\$1.25M	7.6%
Oct '19	\$1.16M	-16.4%



Current Year	\$1.25M	\$1.34M	\$1.40M	\$1.43M	\$1.47M	\$1.48M	\$1.47M	\$1.49M	\$1.45M	\$1.49M	\$1.51M	\$1.48M	\$1.69M
Prior Year	\$1.16M	\$1.20M	\$1.25M	\$1.24M	\$1.28M	\$1.16M	\$1.11M	\$1.15M	\$1.18M	\$1.19M	\$1.21M	\$1.23M	\$1.25M
Percent Change from Prior Year	8%	12%	12%	15%	15%	28%	32%	30%	23%	25%	25%	20%	36%

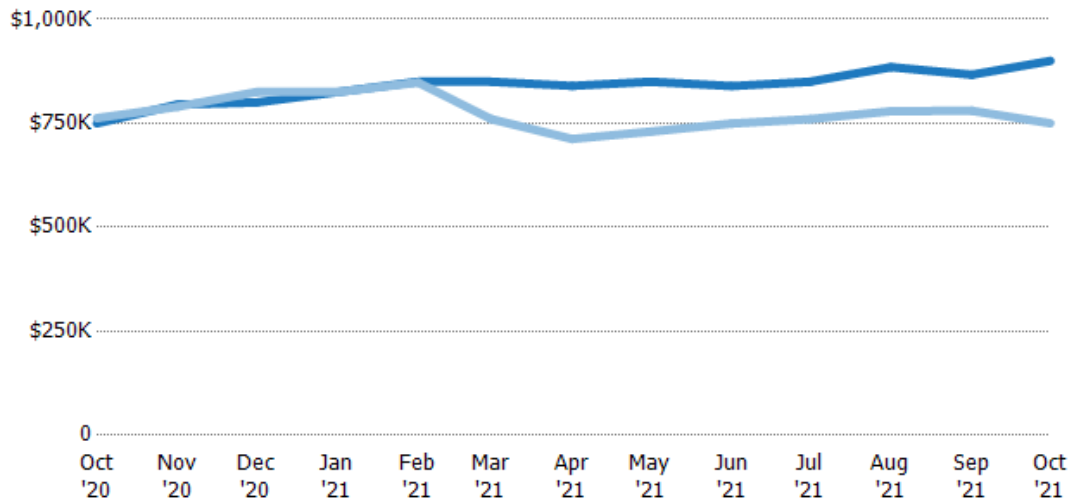
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$900K	20%
Oct '20	\$750K	-1.7%
Oct '19	\$762K	-16.1%



Current Year	\$750K	\$795K	\$800K	\$825K	\$850K	\$850K	\$840K	\$850K	\$839K	\$850K	\$885K	\$867K	\$900K
Prior Year	\$762K	\$790K	\$825K	\$825K	\$848K	\$760K	\$712K	\$730K	\$749K	\$760K	\$779K	\$780K	\$750K
Percent Change from Prior Year	-2%	1%	-3%	0	0%	12%	18%	16%	12%	12%	14%	11%	20%

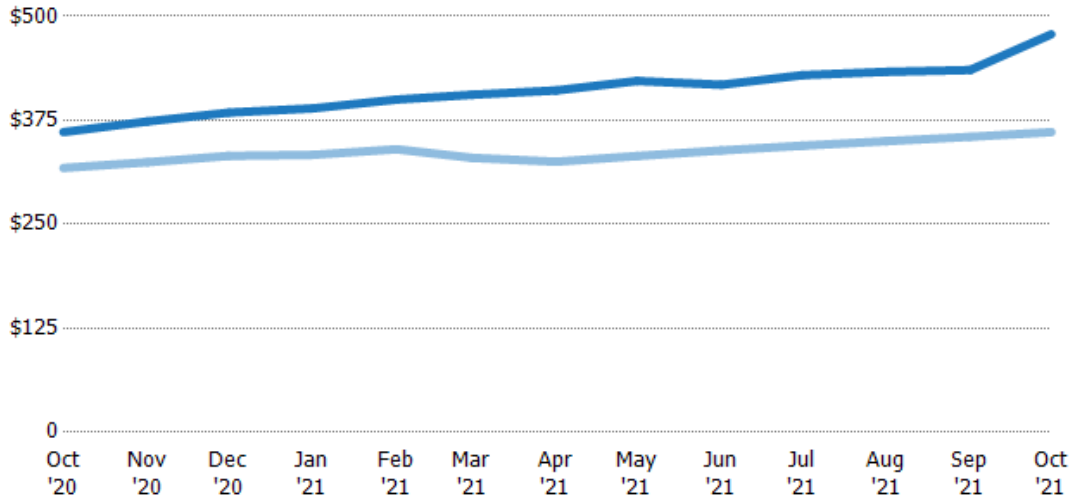
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$478	32.6%
Oct '20	\$361	13.6%
Oct '19	\$318	-10.7%



Current Year	\$361	\$374	\$384	\$389	\$400	\$406	\$411	\$422	\$418	\$429	\$433	\$435	\$478
Prior Year	\$318	\$325	\$332	\$333	\$340	\$330	\$325	\$332	\$339	\$344	\$350	\$355	\$361
Percent Change from Prior Year	14%	15%	16%	17%	18%	23%	26%	27%	23%	25%	24%	23%	33%

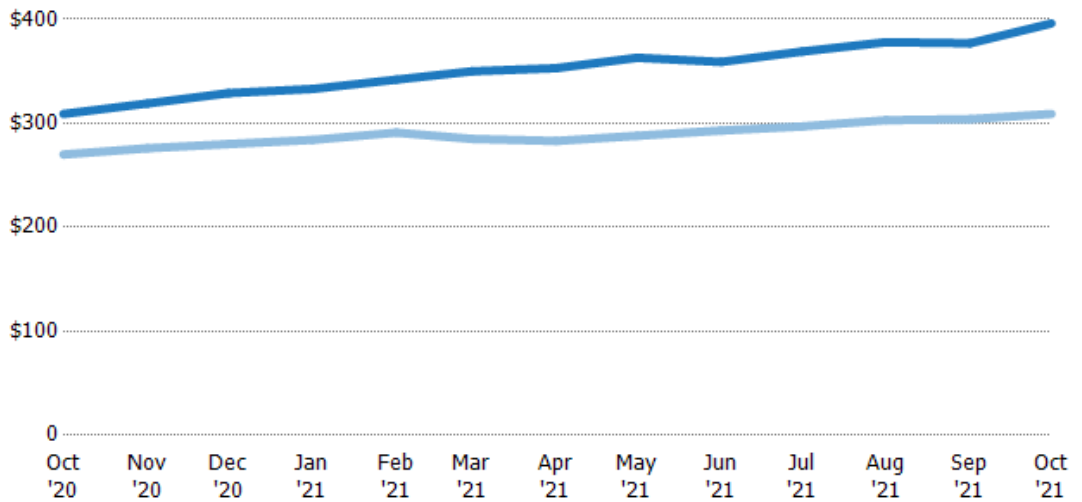
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$396	28.2%
Oct '20	\$309	14.4%
Oct '19	\$270	-8.1%



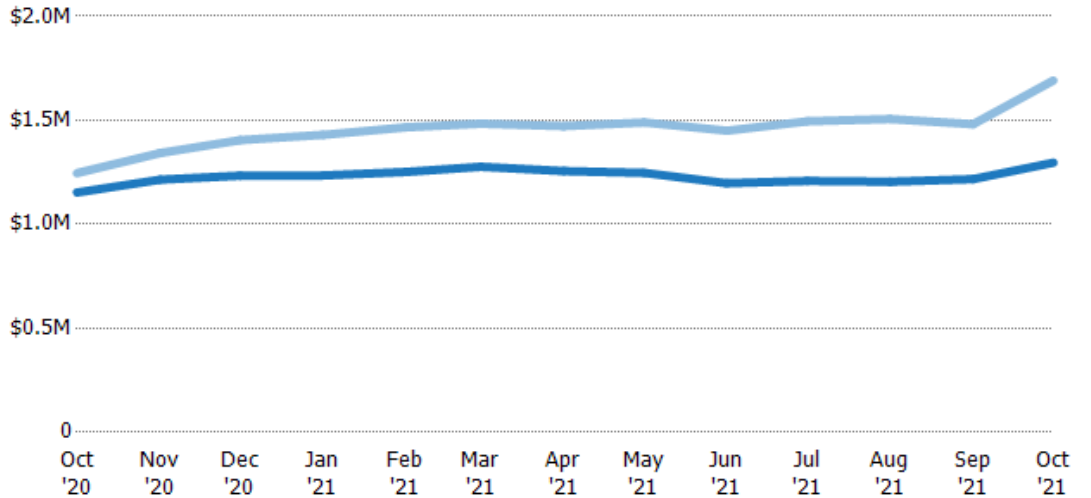
Current Year	\$309	\$319	\$329	\$333	\$342	\$350	\$353	\$363	\$359	\$369	\$378	\$377	\$396
Prior Year	\$270	\$276	\$280	\$284	\$291	\$285	\$283	\$288	\$293	\$297	\$303	\$304	\$309
Percent Change from Prior Year	14%	16%	18%	17%	18%	23%	25%	26%	23%	24%	25%	24%	28%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



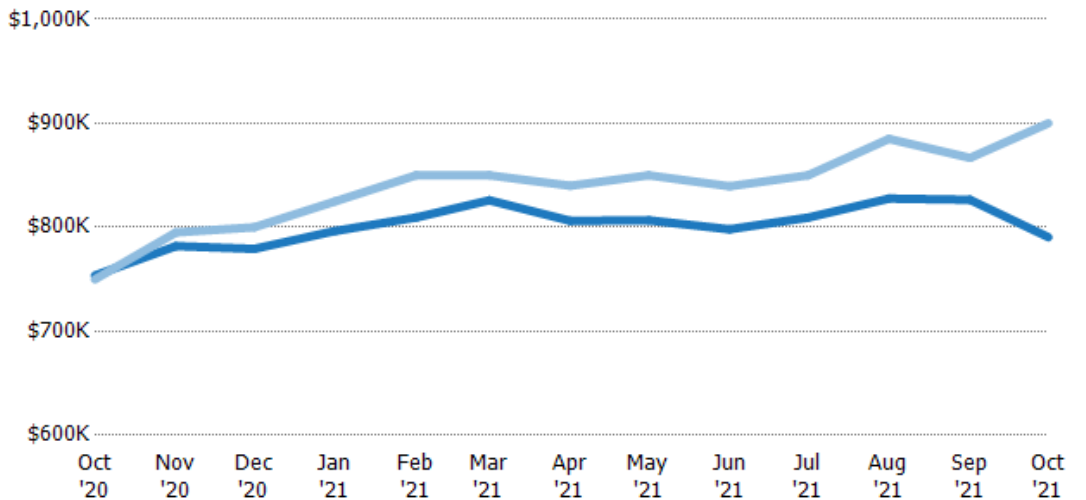
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$1.15M	\$1.21M	\$1.23M	\$1.23M	\$1.25M	\$1.28M	\$1.26M	\$1.25M	\$1.2M	\$1.21M	\$1.2M	\$1.22M	\$1.3M
Avg Listing Price	\$1.25M	\$1.34M	\$1.4M	\$1.43M	\$1.47M	\$1.48M	\$1.47M	\$1.49M	\$1.45M	\$1.49M	\$1.51M	\$1.48M	\$1.69M
Avg Listing Price as a % of Avg Est Value	108%	111%	114%	116%	117%	116%	117%	119%	121%	124%	125%	122%	130%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$754K	\$782K	\$779K	\$796K	\$809K	\$826K	\$806K	\$807K	\$798K	\$809K	\$828K	\$826K	\$790K
Median Listing Price	\$750K	\$795K	\$800K	\$825K	\$850K	\$850K	\$840K	\$850K	\$839K	\$850K	\$885K	\$867K	\$900K
Med Listing Price as a % of Med Est Value	99%	102%	103%	104%	105%	103%	104%	105%	105%	105%	107%	105%	114%

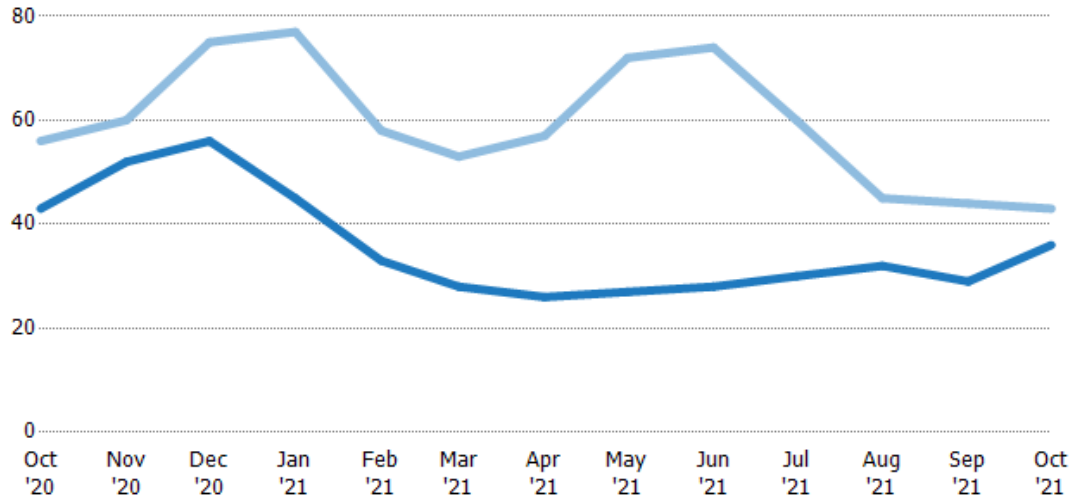
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Oct '21	36	-16.3%
Oct '20	43	-23.2%
Oct '19	56	0%



Current Year	43	52	56	45	33	28	26	27	28	30	32	29	36
Prior Year	56	60	75	77	58	53	57	72	74	60	45	44	43
Percent Change from Prior Year	-23%	-13%	-25%	-42%	-43%	-47%	-54%	-63%	-62%	-50%	-29%	-34%	-16%

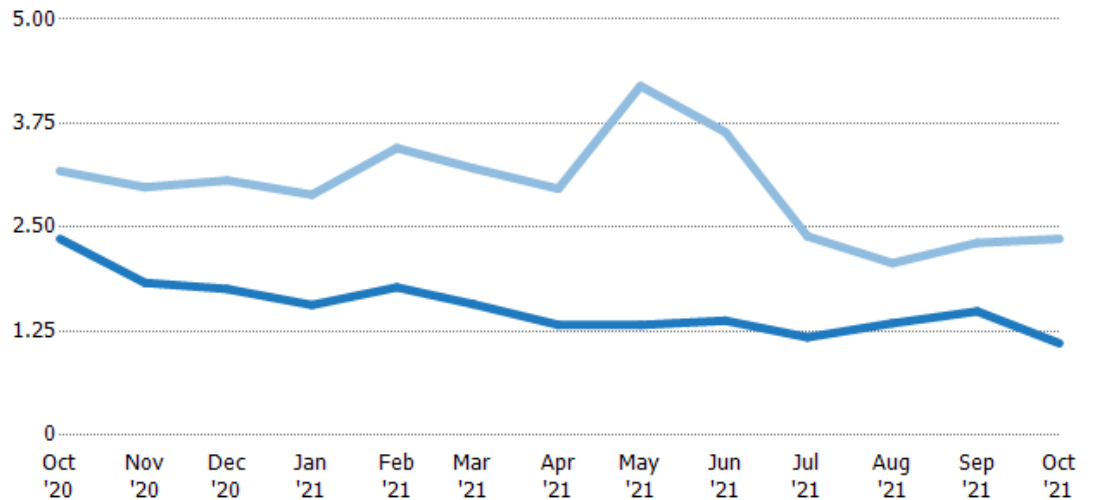
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Oct '21	1.11	-53.2%
Oct '20	2.36	-25.7%
Oct '19	3.18	46.7%



Current Year	2.36	1.83	1.76	1.57	1.78	1.58	1.33	1.33	1.38	1.18	1.35	1.49	1.11
Prior Year	3.18	2.98	3.06	2.89	3.45	3.21	2.96	4.2	3.64	2.39	2.07	2.31	2.36
Percent Change from Prior Year	-26%	-39%	-43%	-46%	-49%	-51%	-55%	-68%	-62%	-51%	-35%	-36%	-53%

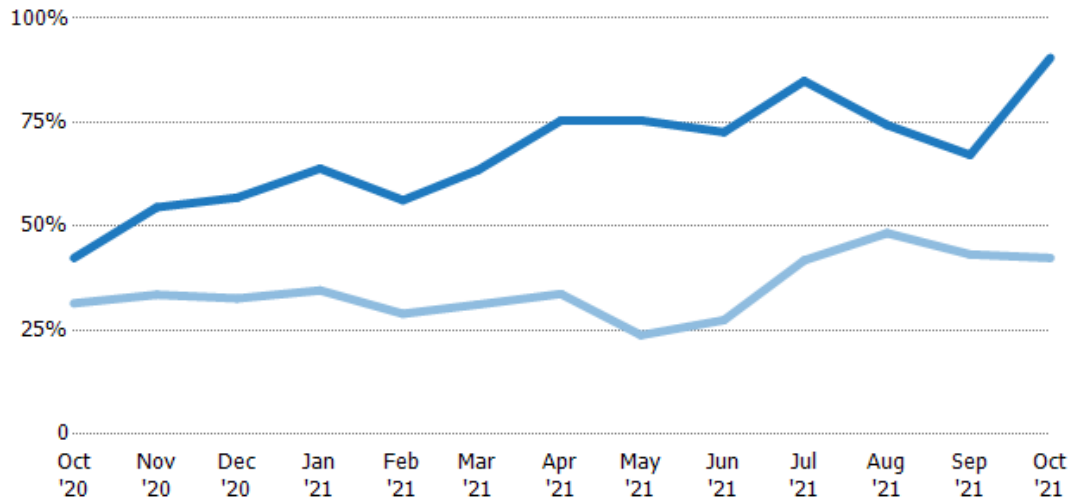
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Rate	Chg.
Oct '21	90%	-48.1%
Oct '20	42%	-10.9%
Oct '19	31%	-31.8%



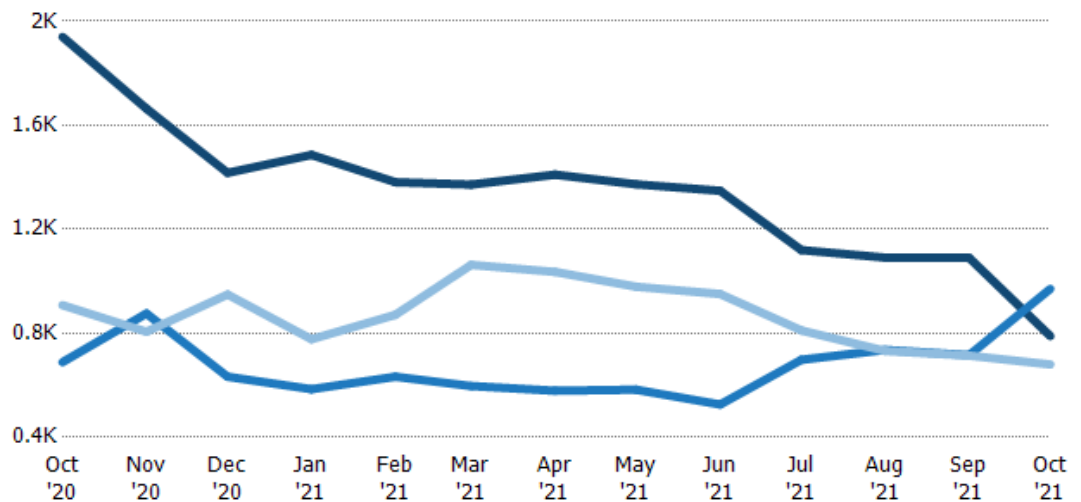
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	42%	55%	57%	64%	56%	63%	75%	75%	73%	85%	74%	67%	90%
Prior Year	31%	34%	33%	35%	29%	31%	34%	24%	27%	42%	48%	43%	42%
Change from Prior Year	-11%	-21%	-24%	-29%	-27%	-32%	-42%	-52%	-45%	-43%	-26%	-24%	-48%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Active	1.94K	1.66K	1.42K	1.49K	1.38K	1.37K	1.41K	1.37K	1.35K	1.12K	1.09K	1.09K	789
Pending	689	876	633	585	633	597	579	583	526	698	736	716	971
Sold	908	806	949	777	871	1.06K	1.04K	979	951	811	732	714	680

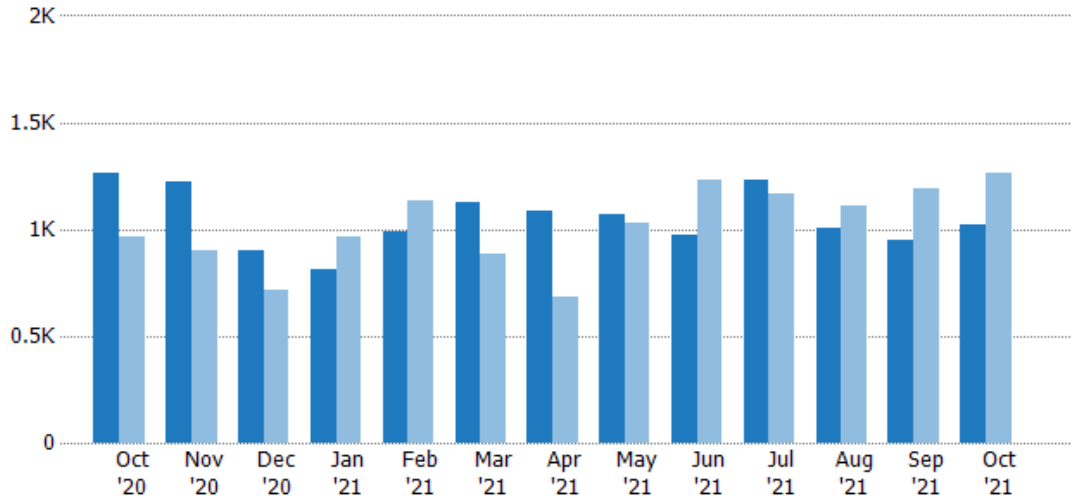
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	1.02K	-19%
Oct '20	1.26K	30.4%
Oct '19	967	-37.4%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	1.26K	1.22K	898	814	992	1.12K	1.08K	1.07K	976	1.23K	1K	947	1.02K
Prior Year	967	902	715	965	1.13K	886	682	1.03K	1.23K	1.17K	1.11K	1.19K	1.26K
Percent Change from Prior Year	30%	35%	26%	-16%	-12%	27%	59%	4%	-21%	5%	-10%	-20%	-19%

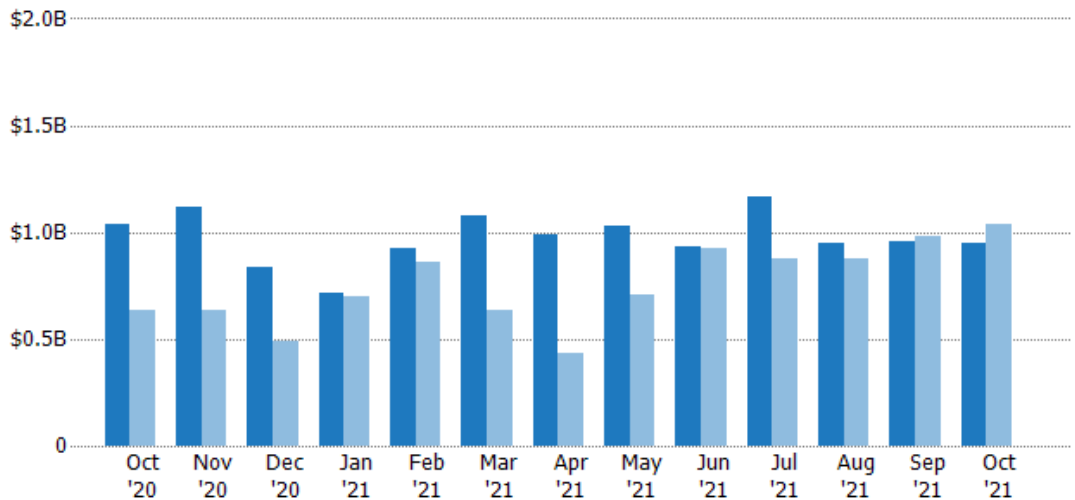
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$946M	-9%
Oct '20	\$1.04B	64.8%
Oct '19	\$631M	-41.5%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$1.04B	\$1.11B	\$834M	\$712M	\$924M	\$1.07B	\$991M	\$1.03B	\$930M	\$1.17B	\$953M	\$961M	\$946M
Prior Year	\$631M	\$632M	\$488M	\$696M	\$858M	\$634M	\$436M	\$705M	\$925M	\$874M	\$878M	\$982M	\$1.04B
Percent Change from Prior Year	65%	76%	71%	2%	8%	69%	127%	46%	1%	34%	8%	-2%	-9%

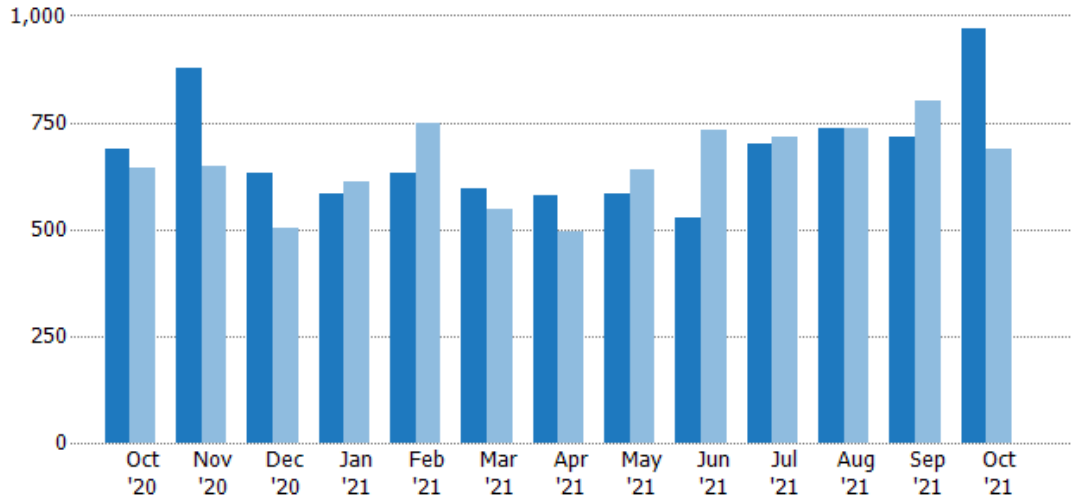
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	971	40.9%
Oct '20	689	7%
Oct '19	644	-21.6%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	689	876	633	585	633	597	579	583	526	698	736	716	971
Prior Year	644	649	501	610	749	545	495	639	730	715	737	800	689
Percent Change from Prior Year	7%	35%	26%	-4%	-15%	10%	17%	-9%	-28%	-2%	0%	-11%	41%

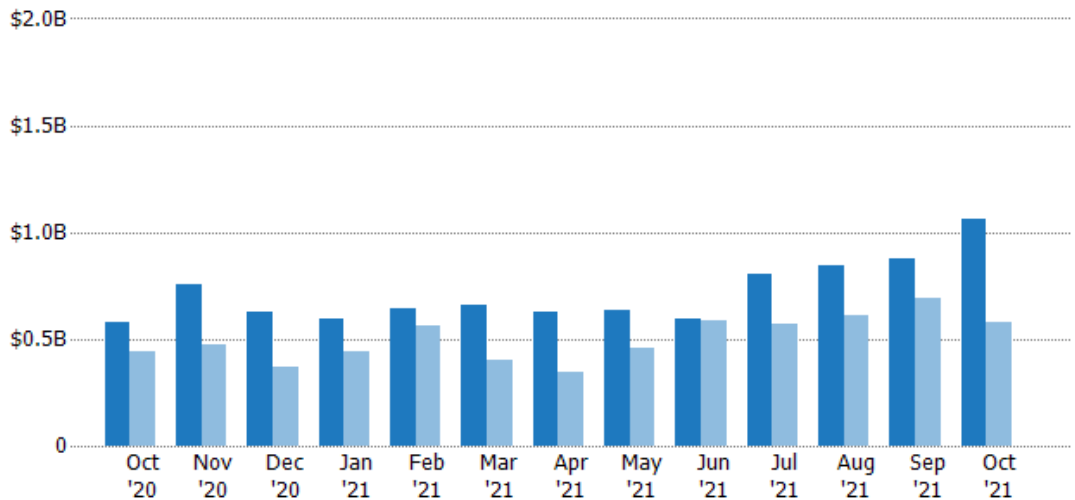
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$1.06B	83.4%
Oct '20	\$580M	32.6%
Oct '19	\$438M	-24.5%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$580M	\$753M	\$629M	\$595M	\$646M	\$660M	\$626M	\$633M	\$591M	\$802M	\$844M	\$879M	\$1.06B
Prior Year	\$438M	\$472M	\$365M	\$444M	\$564M	\$404M	\$343M	\$460M	\$585M	\$574M	\$608M	\$689M	\$580M
Percent Change from Prior Year	33%	60%	72%	34%	14%	63%	82%	38%	1%	40%	39%	27%	83%

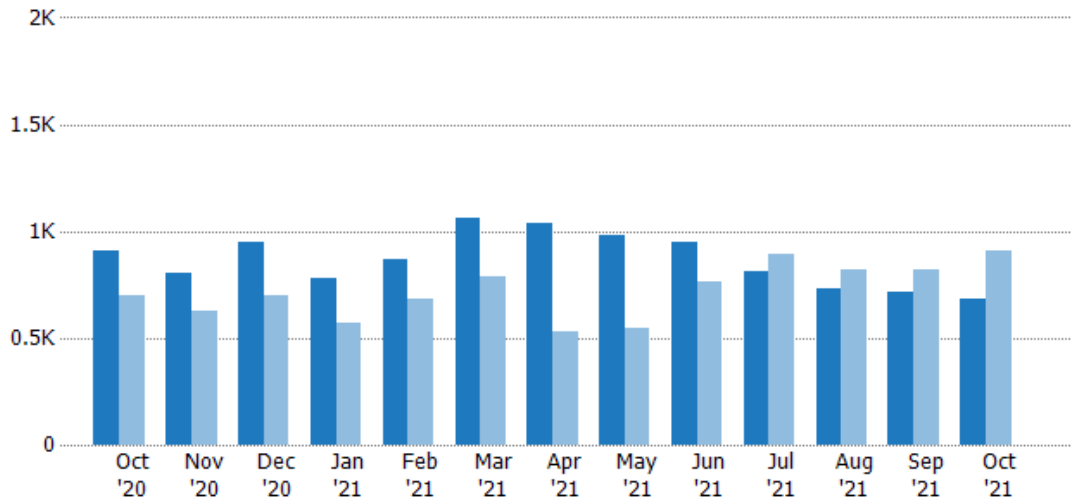
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	680	-25.1%
Oct '20	908	29.7%
Oct '19	700	-17.9%



Current Year	908	806	949	777	871	1.06K	1.04K	979	951	811	732	714	680
Prior Year	700	626	699	568	682	785	532	545	762	890	818	822	908
Percent Change from Prior Year	30%	29%	36%	37%	28%	35%	95%	80%	25%	-9%	-11%	-13%	-25%

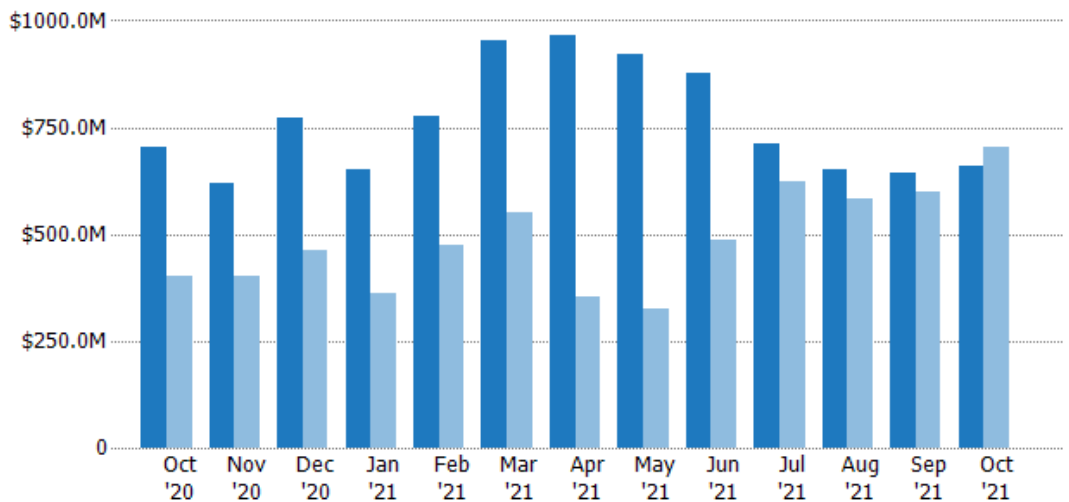
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$658M	-6.3%
Oct '20	\$703M	75.1%
Oct '19	\$401M	-16%



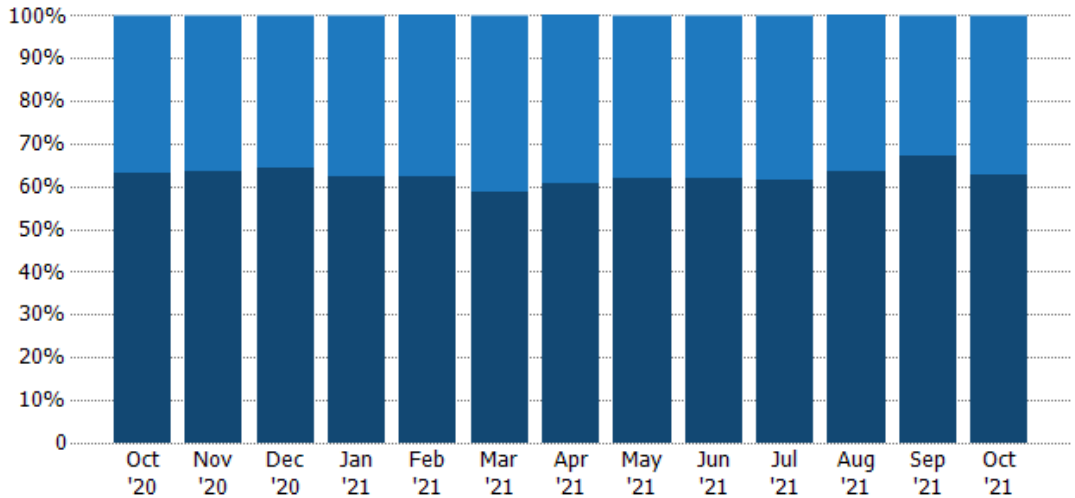
Current Year	\$703M	\$619M	\$774M	\$653M	\$778M	\$953M	\$964M	\$923M	\$877M	\$714M	\$650M	\$644M	\$658M
Prior Year	\$401M	\$400M	\$461M	\$361M	\$476M	\$550M	\$354M	\$326M	\$485M	\$622M	\$585M	\$601M	\$703M
Percent Change from Prior Year	75%	55%	68%	81%	63%	73%	172%	183%	81%	15%	11%	7%	-6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



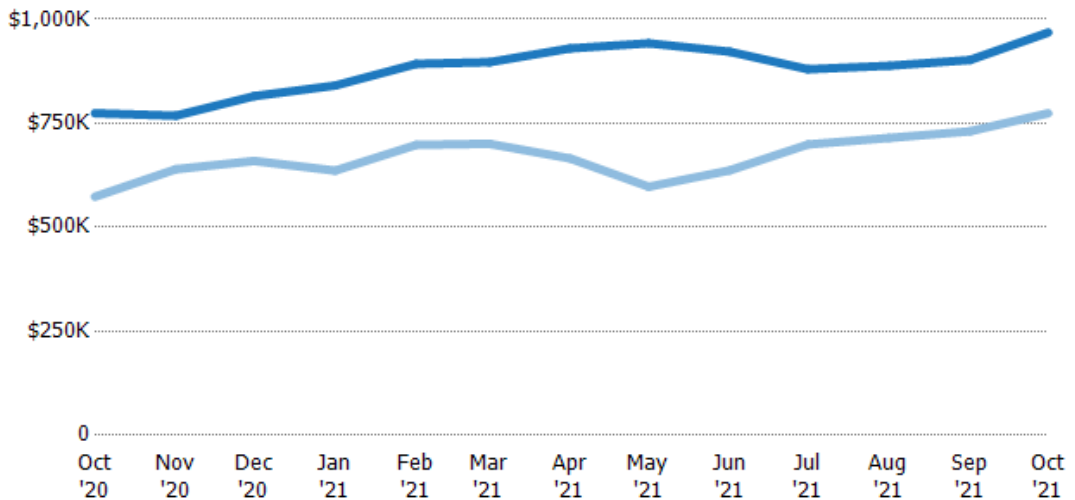
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Mobile/Manufactured	0%	0%	0%	0%	-	0%	-	0%	0%	0%	-	0%	0%
Condo/Townhouse	37%	36%	36%	38%	38%	41%	39%	38%	38%	38%	36%	33%	37%
Single Family Residence	63%	63%	64%	62%	62%	59%	61%	62%	62%	62%	64%	67%	63%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month	Current Year	Prior Year	Percent Change from Prior Year
Oct '20	\$774K	\$573K	35%
Nov '20	\$768K	\$639K	20%
Dec '20	\$815K	\$659K	24%
Jan '21	\$841K	\$636K	32%
Feb '21	\$893K	\$698K	28%
Mar '21	\$897K	\$701K	28%
Apr '21	\$930K	\$665K	40%
May '21	\$942K	\$597K	58%
Jun '21	\$922K	\$637K	45%
Jul '21	\$880K	\$699K	26%
Aug '21	\$888K	\$715K	24%
Sep '21	\$902K	\$731K	23%
Oct '21	\$968K	\$774K	25%

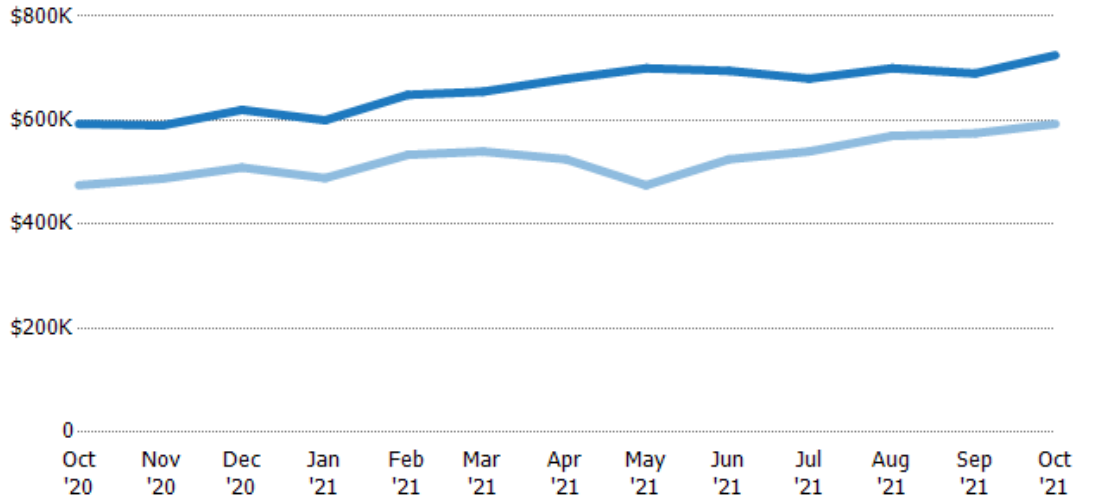
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$725K	22.3%
Oct '20	\$593K	24.8%
Oct '19	\$475K	-3.2%



Current Year	\$593K	\$590K	\$620K	\$600K	\$649K	\$655K	\$680K	\$700K	\$695K	\$680K	\$700K	\$690K	\$725K
Prior Year	\$475K	\$488K	\$509K	\$489K	\$534K	\$540K	\$525K	\$475K	\$525K	\$540K	\$570K	\$575K	\$593K
Percent Change from Prior Year	25%	21%	22%	23%	22%	21%	29%	47%	32%	26%	23%	20%	22%

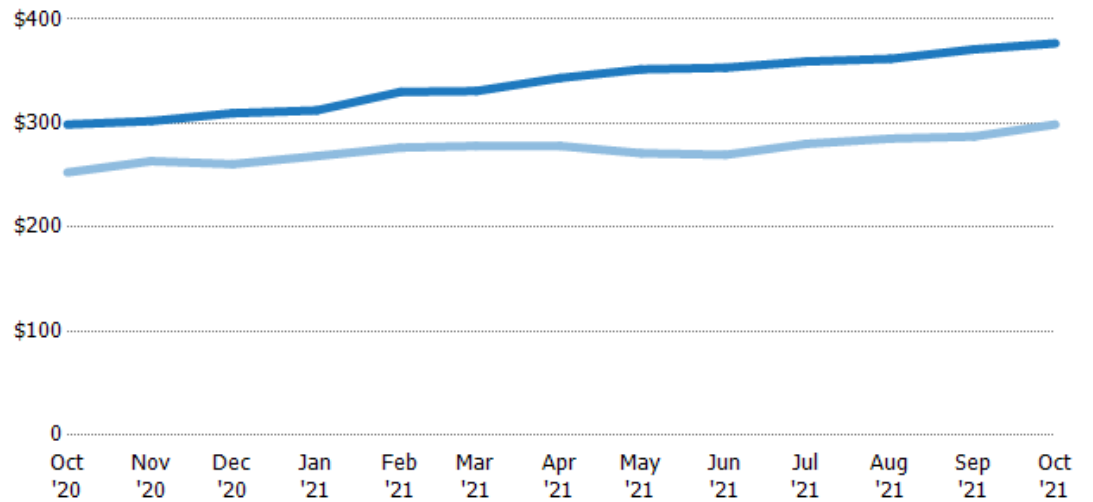
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Oct '21	\$377	26.1%
Oct '20	\$299	18.2%
Oct '19	\$253	-2.2%



Current Year	\$299	\$302	\$310	\$312	\$330	\$331	\$344	\$352	\$353	\$359	\$362	\$371	\$377
Prior Year	\$253	\$264	\$261	\$268	\$277	\$278	\$278	\$271	\$270	\$280	\$285	\$287	\$299
Percent Change from Prior Year	18%	15%	19%	16%	19%	19%	23%	30%	31%	28%	27%	29%	26%

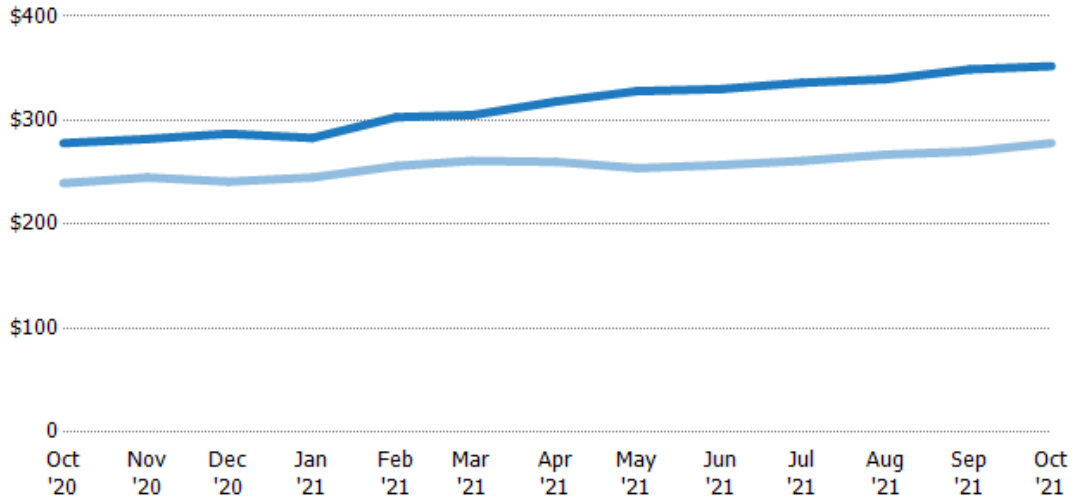
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$352	26.6%
Oct '20	\$278	16.1%
Oct '19	\$240	-3.5%



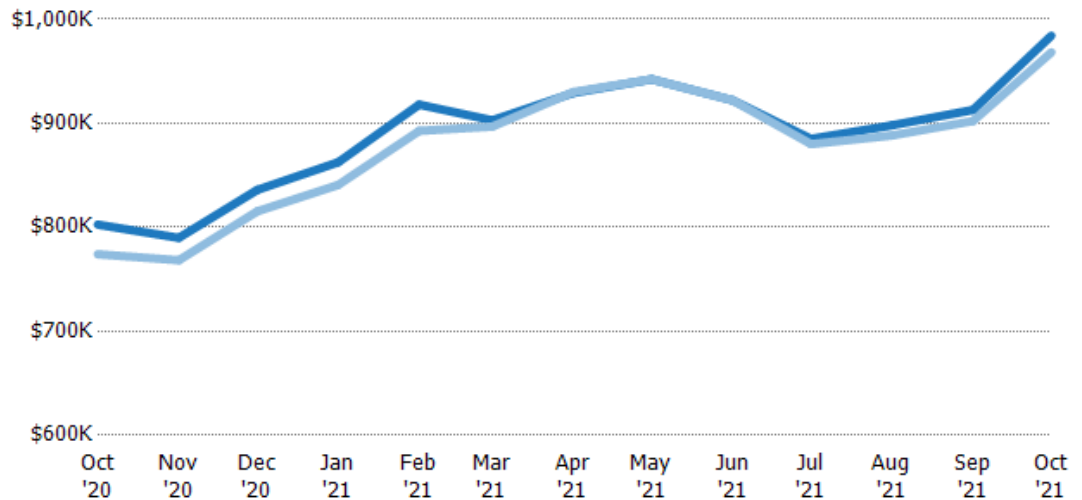
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$278	\$282	\$287	\$283	\$303	\$305	\$318	\$328	\$330	\$336	\$340	\$349	\$352
Prior Year	\$240	\$245	\$241	\$245	\$256	\$261	\$260	\$254	\$257	\$261	\$267	\$270	\$278
Percent Change from Prior Year	16%	15%	19%	16%	18%	17%	22%	29%	28%	29%	27%	29%	27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



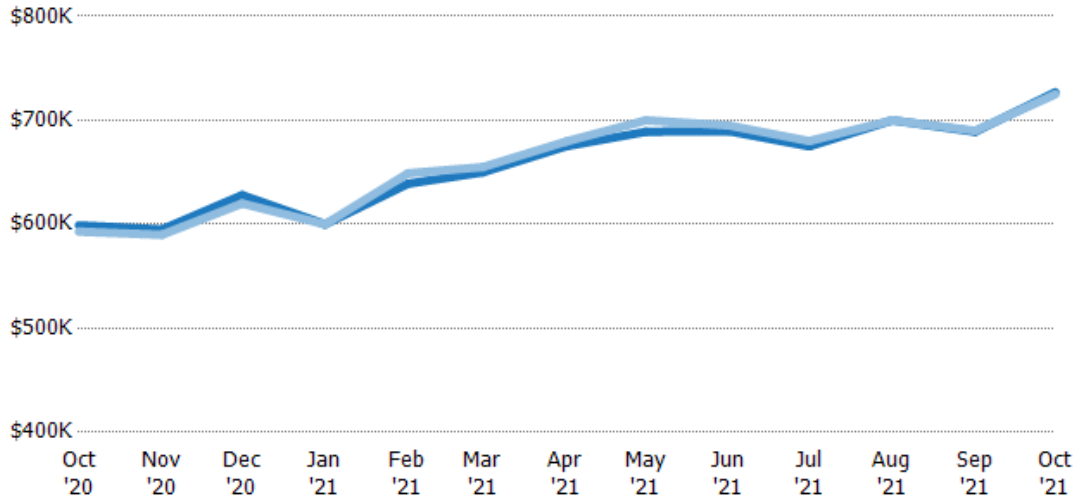
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg List Price	\$803K	\$790K	\$836K	\$863K	\$918K	\$903K	\$929K	\$942K	\$922K	\$885K	\$898K	\$913K	\$984K
Avg Sales Price	\$774K	\$768K	\$815K	\$841K	\$893K	\$897K	\$930K	\$942K	\$922K	\$880K	\$888K	\$902K	\$968K
Avg Sales Price as a % of Avg List Price	96%	97%	98%	97%	97%	99%	100%	100%	100%	99%	99%	99%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



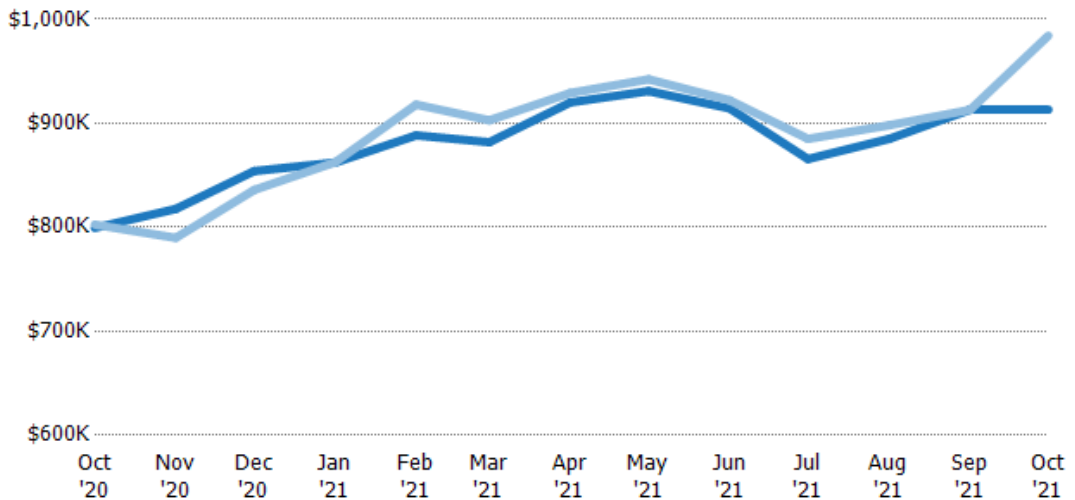
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$599K	\$595K	\$628K	\$600K	\$639K	\$650K	\$675K	\$689K	\$690K	\$675K	\$700K	\$689K	\$727K
Median Sales Price	\$593K	\$590K	\$620K	\$600K	\$649K	\$655K	\$680K	\$700K	\$695K	\$680K	\$700K	\$690K	\$725K
Med Sales Price as a % of Med List Price	99%	99%	99%	100%	102%	101%	101%	102%	101%	101%	100%	100%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



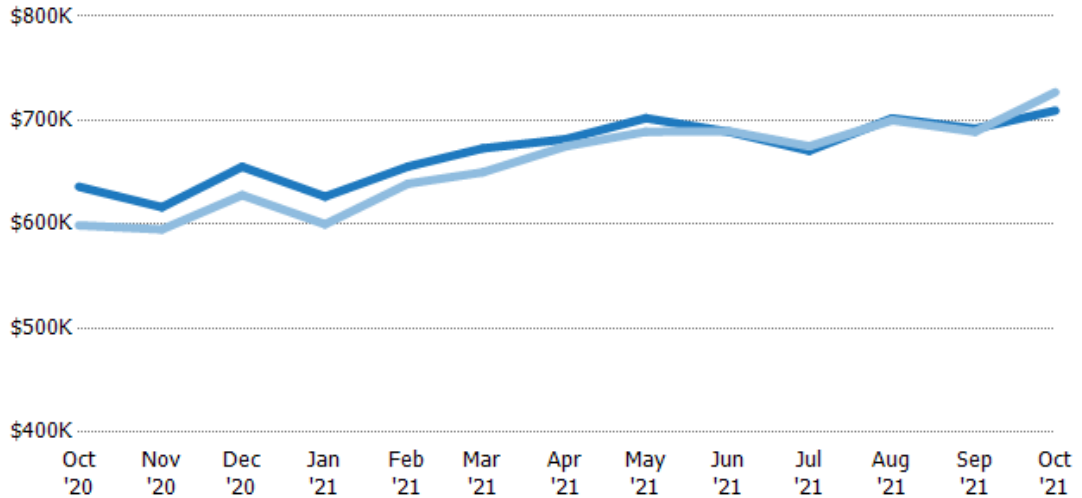
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$799K	\$818K	\$854K	\$862K	\$888K	\$882K	\$920K	\$931K	\$914K	\$866K	\$885K	\$913K	\$913K
Avg Sales Price	\$803K	\$790K	\$836K	\$863K	\$918K	\$903K	\$929K	\$942K	\$922K	\$885K	\$898K	\$913K	\$984K
Avg Sales Price as a % of Avg Est Value	100%	97%	98%	100%	103%	102%	101%	101%	101%	102%	101%	100%	108%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



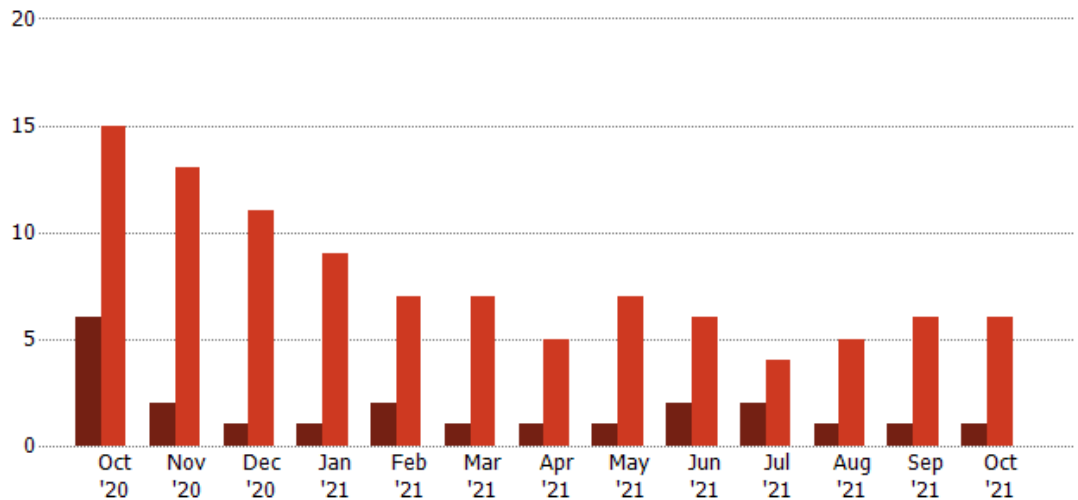
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$636K	\$616K	\$655K	\$627K	\$655K	\$673K	\$682K	\$702K	\$689K	\$671K	\$702K	\$692K	\$709K
Median Sales Price	\$599K	\$595K	\$628K	\$600K	\$639K	\$650K	\$675K	\$689K	\$690K	\$675K	\$700K	\$689K	\$727K
Med Sales Price as a % of Med Est Value	94%	97%	96%	96%	97%	97%	99%	98%	100%	101%	100%	100%	102%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Count	% Chg.
Oct '21	1	-83.3%
Oct '20	6	-60%
Oct '19	15	0%

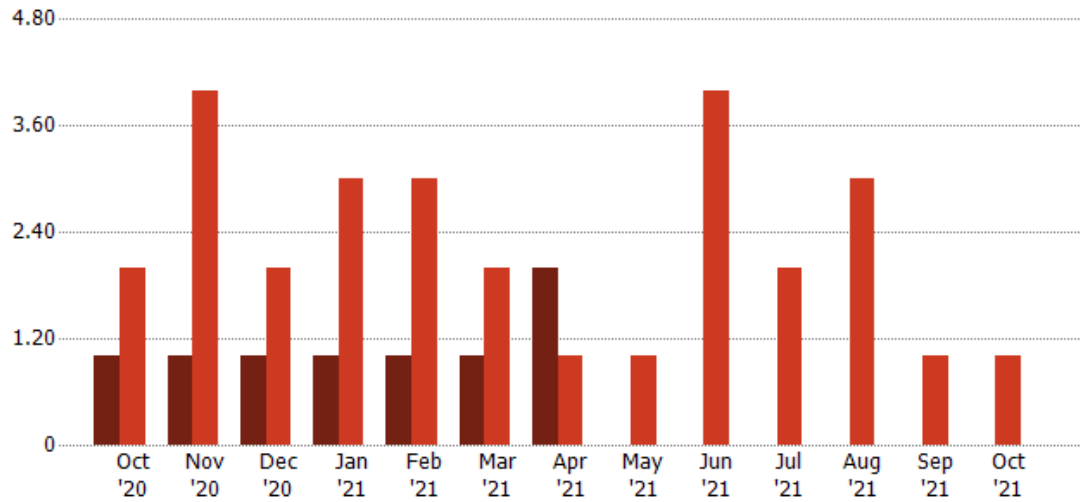
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	6	2	1	1	2	1	1	1	2	2	1	1	1
Prior Year	15	13	11	9	7	7	5	7	6	4	5	6	6
Percent Change from Prior Year	-60%	-85%	-91%	-89%	-71%	-86%	-80%	-86%	-67%	-50%	-80%	-83%	-83%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	1	1	1	1	1	1	2	-	-	-	-	-	-
Prior Year	2	4	2	3	3	2	1	1	4	2	3	1	1
Percent Change from Prior Year	-50%	-75%	-50%	-67%	-67%	-50%	100%	-100%	-100%	-100%	-100%	-100%	-100%



Sales Activity by ZIP

Oct 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	64	\$44,705,299	49	\$27,022,965	\$551,489	\$515,000	\$329	\$334	12
85251	113	\$102,171,154	102	\$64,396,200	\$631,335	\$434,500	\$376	\$344	21
85254	132	\$106,382,776	84	\$71,758,015	\$854,262	\$779,500	\$382	\$356	23
85255	139	\$220,636,305	108	\$158,316,450	\$1,465,893	\$927,500	\$404	\$371	22
85257	69	\$34,604,199	51	\$26,211,085	\$513,943	\$530,000	\$328	\$316	20
85258	91	\$106,937,599	80	\$61,846,965	\$773,087	\$630,000	\$360	\$346	14
85259	81	\$79,091,072	45	\$50,408,042	\$1,120,179	\$939,000	\$355	\$350	32
85260	115	\$99,579,026	80	\$75,009,338	\$937,617	\$684,950	\$368	\$338	27
85262	124	\$214,573,699	54	\$89,493,965	\$1,657,296	\$1,257,500	\$422	\$394	22
85266	41	\$54,136,600	27	\$33,936,806	\$1,256,919	\$1,171,000	\$384	\$381	19