



2021

FOUNTAIN HILLS

MARKET REPORT

October 2021



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	75	101	-25.7%	958	872	+9.9%
New Listing Volume	\$52,220,750	\$62,907,010	-17%	\$686,136,044	\$551,066,145	+24.5%
Active Listing Count	77	185	-58.4%	N/A	N/A	
Active Listing Volume	\$76,888,200	\$159,457,028	-51.8%	N/A	N/A	
Average Listing Price	\$998,548	\$861,930	+15.9%	\$914,342	\$889,741	+2.8%
Median Listing Price	\$690,000	\$575,000	+20%	\$642,080	\$646,812	-0.7%
Average Listing Price per Sq Ft	\$328	\$273	+20.1%	\$306	\$261	+17.1%
Median Listing Price per Sq Ft	\$324	\$249	+30.1%	\$289	\$241	+20.3%
Median Days in RPR	39	44	-11.4%	30.36	61.89	-51%
Months of Inventory	0.8	2.2	-62%	1.8	2.8	-35.2%
Absorption Rate	119.48%	45.41%	+74.1%	55.66%	36.09%	+19.6%
Sales Activity Charts Metrics						
New Pending Sales Count	114	128	-10.9%	1,124	1,085	+3.6%
New Pending Sales Volume	\$83,571,444	\$73,130,877	+14.3%	\$788,752,082	\$656,779,513	+20.1%
Pending Sales Count	106	70	+51.4%	N/A	N/A	
Pending Sales Volume	\$84,921,408	\$44,174,834	+92.2%	N/A	N/A	
Closed Sales Count	63	88	-28.4%	911	747	+22%
Closed Sales Volume	\$42,037,250	\$54,029,555	-22.2%	\$629,056,246	\$434,209,886	+44.9%
Average Sales Price	\$667,258	\$613,972	+8.7%	\$690,512	\$581,272	+18.8%
Median Sales Price	\$585,000	\$525,000	+11.4%	\$549,661	\$464,284	+18.4%
Average Sales Price per Sq Ft	\$305	\$246	+24.1%	\$281	\$234	+20.4%
Median Sales Price per Sq Ft	\$304	\$243	+25.4%	\$271	\$223	+21.5%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

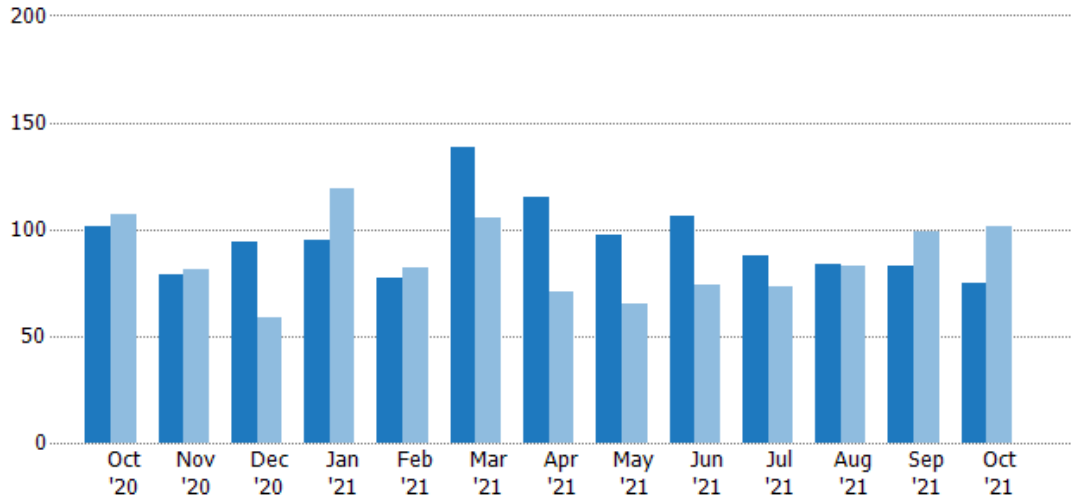
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	75	-25.7%
Oct '20	101	-5.6%
Oct '19	107	3.7%



Current Year	101	79	94	95	77	138	115	97	106	88	84	83	75
Prior Year	107	81	59	119	82	105	71	65	74	73	83	99	101
Percent Change from Prior Year	-6%	-2%	59%	-20%	-6%	31%	62%	49%	43%	21%	1%	-16%	-26%

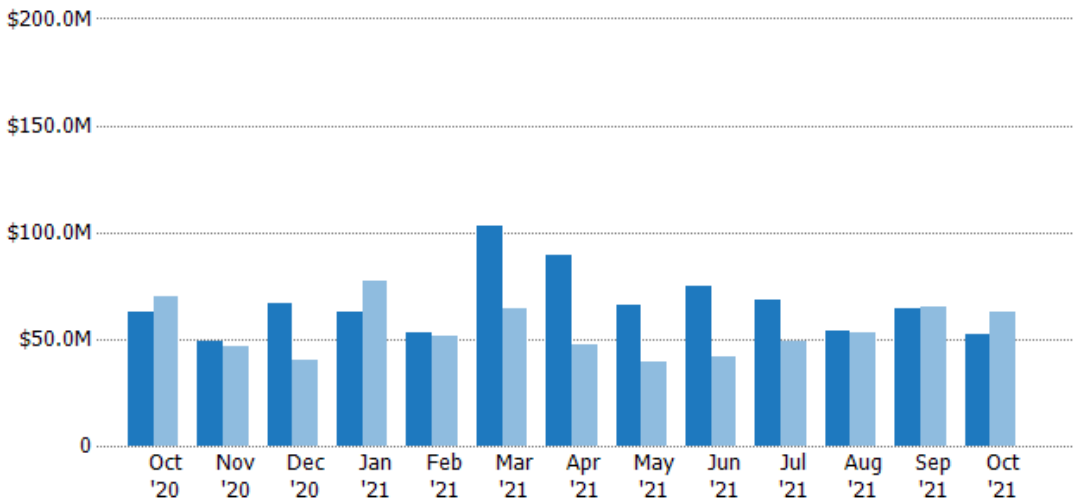
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$52.2M	-17%
Oct '20	\$62.9M	-10%
Oct '19	\$69.9M	-15.3%



Current Year	\$62.9M	\$48.8M	\$66.4M	\$62.6M	\$53.1M	\$103M	\$88.9M	\$65.8M	\$74.6M	\$68.1M	\$53.5M	\$64.3M	\$52.2M
Prior Year	\$69.9M	\$46.2M	\$39.7M	\$76.9M	\$51.2M	\$64M	\$47.7M	\$39.6M	\$41.4M	\$49.3M	\$53.2M	\$64.8M	\$62.9M
Percent Change from Prior Year	-10%	6%	67%	-19%	4%	61%	86%	66%	80%	38%	0%	-1%	-17%

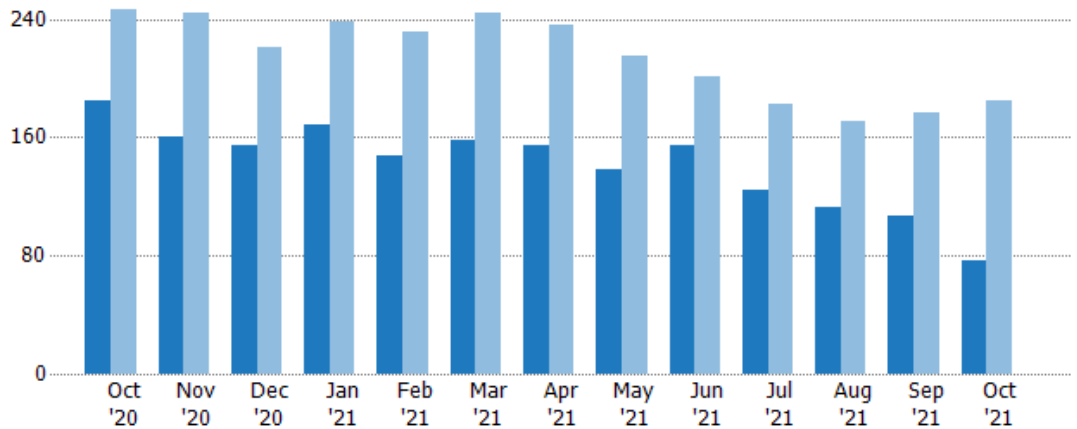
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	77	-58.4%
Oct '20	185	-25.1%
Oct '19	247	13.8%



Current Year	185	160	155	169	148	158	154	138	154	124	113	107	77
Prior Year	247	244	221	238	231	244	236	215	201	183	171	177	185
Percent Change from Prior Year	-25%	-34%	-30%	-29%	-36%	-35%	-35%	-36%	-23%	-32%	-34%	-40%	-58%

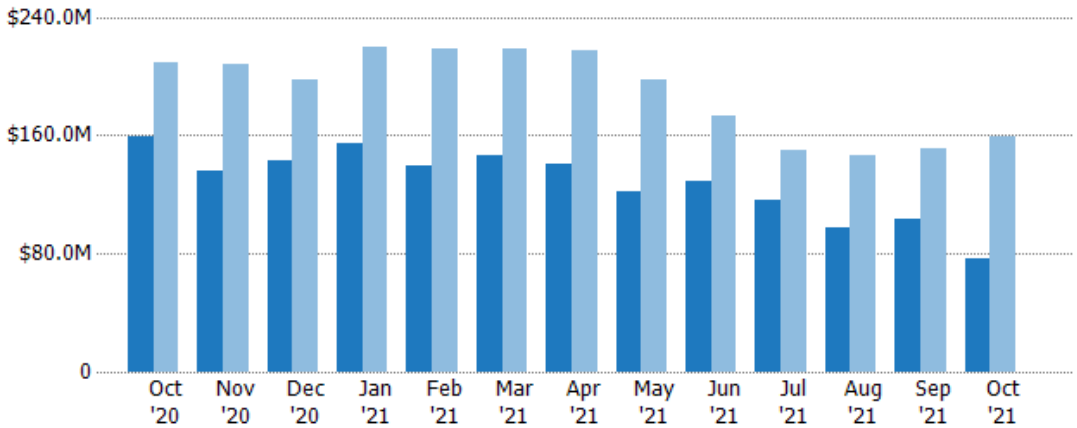
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$76.9M	-51.8%
Oct '20	\$159M	-23.7%
Oct '19	\$209M	-2%



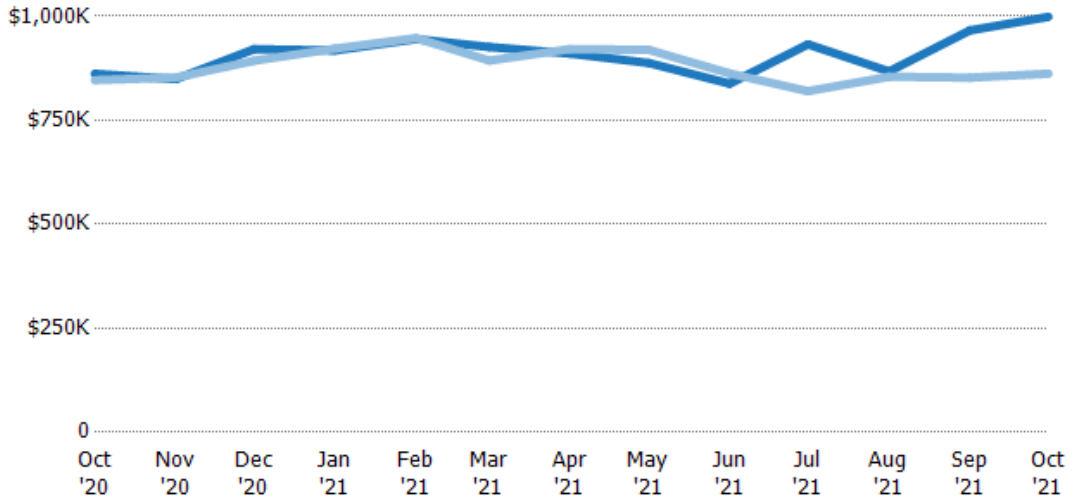
Current Year	\$159M	\$136M	\$143M	\$155M	\$140M	\$146M	\$140M	\$123M	\$129M	\$116M	\$98M	\$103M	\$76.9M
Prior Year	\$209M	\$208M	\$197M	\$220M	\$219M	\$218M	\$217M	\$198M	\$173M	\$150M	\$146M	\$151M	\$159M
Percent Change from Prior Year	-24%	-35%	-28%	-29%	-36%	-33%	-36%	-38%	-26%	-23%	-33%	-31%	-52%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



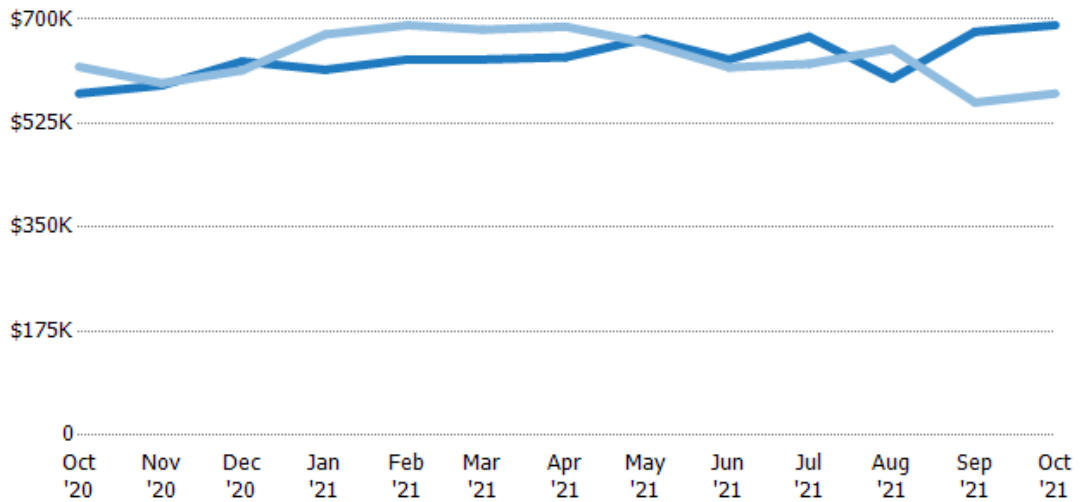
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$862K	\$849K	\$921K	\$918K	\$945K	\$926K	\$910K	\$888K	\$838K	\$933K	\$867K	\$966K	\$999K
Prior Year	\$846K	\$853K	\$893K	\$922K	\$948K	\$894K	\$921K	\$919K	\$863K	\$820K	\$855K	\$853K	\$862K
Percent Change from Prior Year	2%	0%	3%	0%	0%	4%	-1%	-3%	-3%	14%	1%	13%	16%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$575K	\$589K	\$629K	\$615K	\$632K	\$632K	\$636K	\$667K	\$632K	\$671K	\$600K	\$679K	\$690K
Prior Year	\$620K	\$592K	\$614K	\$674K	\$690K	\$682K	\$688K	\$660K	\$619K	\$625K	\$650K	\$560K	\$575K
Percent Change from Prior Year	-7%	-1%	2%	-9%	-8%	-7%	-7%	1%	2%	7%	-8%	21%	20%

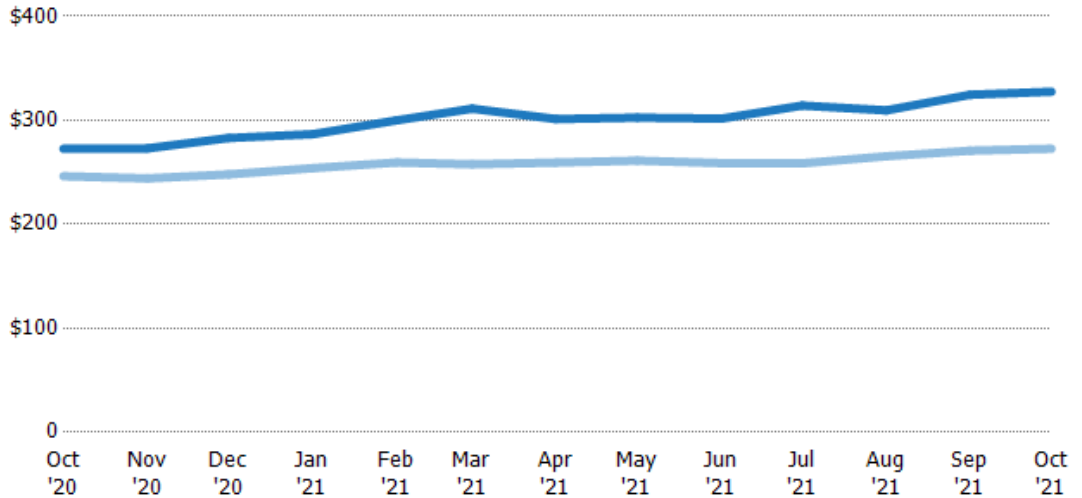
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$328	20.1%
Oct '20	\$273	10.7%
Oct '19	\$246	-8.6%



Current Year	\$273	\$273	\$283	\$287	\$300	\$311	\$301	\$303	\$302	\$314	\$310	\$325	\$328
Prior Year	\$246	\$244	\$248	\$254	\$259	\$258	\$259	\$261	\$259	\$259	\$265	\$271	\$273
Percent Change from Prior Year	11%	12%	14%	13%	16%	21%	16%	16%	17%	21%	17%	20%	20%

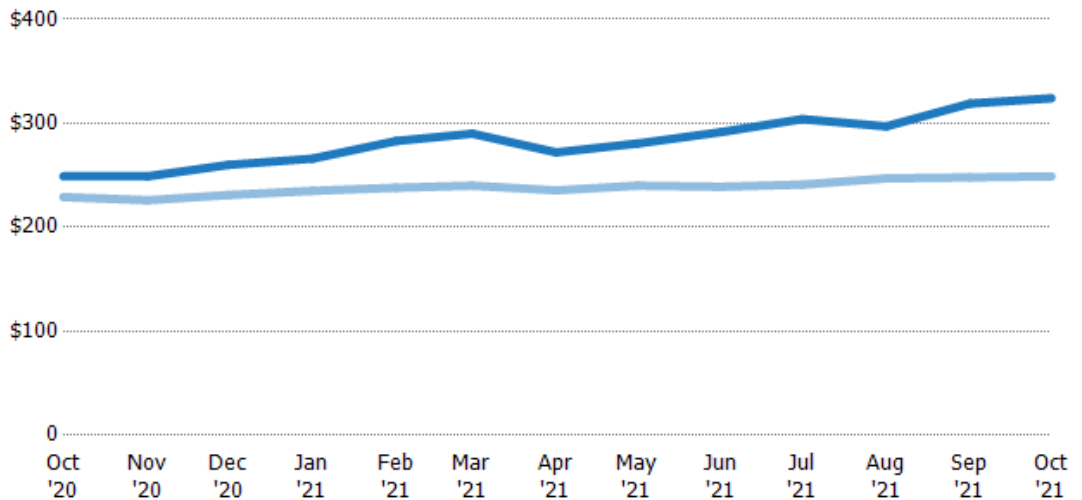
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$324	30.1%
Oct '20	\$249	8.7%
Oct '19	\$229	-8.3%



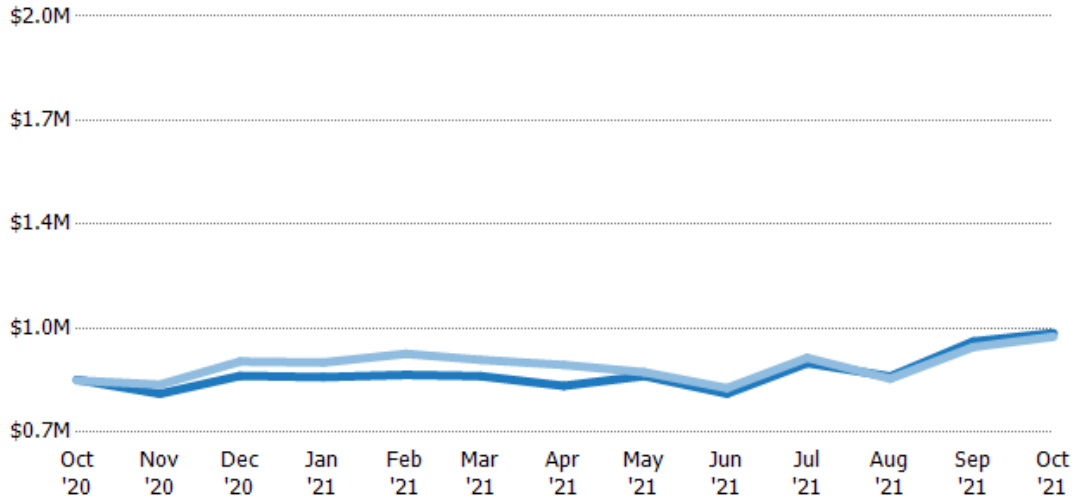
Current Year	\$249	\$249	\$260	\$266	\$283	\$290	\$272	\$281	\$292	\$304	\$297	\$319	\$324
Prior Year	\$229	\$226	\$231	\$235	\$238	\$240	\$236	\$240	\$239	\$241	\$247	\$248	\$249
Percent Change from Prior Year	9%	10%	13%	13%	19%	21%	15%	17%	22%	26%	20%	29%	30%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



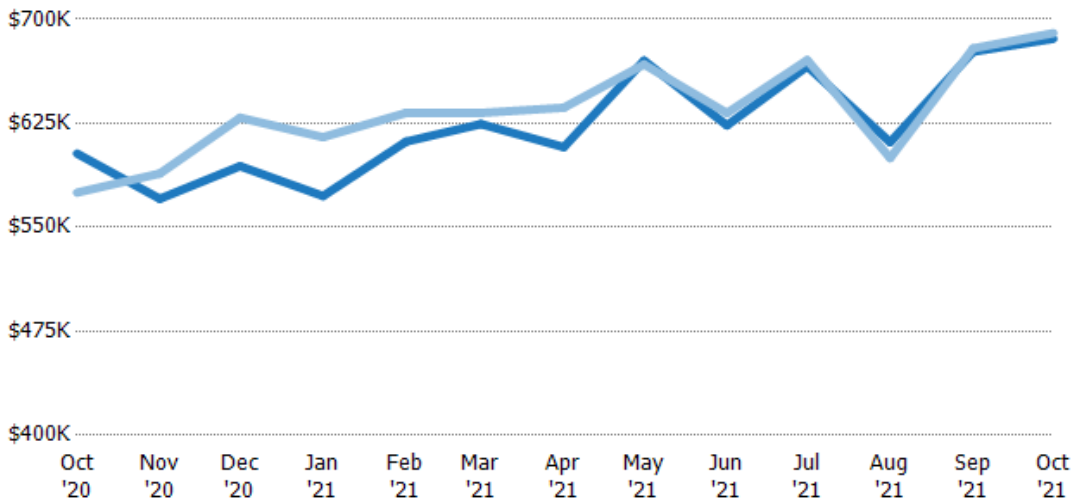
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$864K	\$820K	\$876K	\$872K	\$879K	\$875K	\$845K	\$876K	\$821K	\$916K	\$874K	\$983K	\$1.01M
Avg Listing Price	\$862K	\$849K	\$921K	\$918K	\$945K	\$926K	\$910K	\$888K	\$838K	\$933K	\$867K	\$966K	\$999K
Avg Listing Price as a % of Avg Est Value	100%	103%	105%	105%	107%	106%	108%	101%	102%	102%	99%	98%	99%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$603K	\$571K	\$594K	\$573K	\$612K	\$624K	\$608K	\$670K	\$623K	\$666K	\$611K	\$677K	\$686K
Median Listing Price	\$575K	\$589K	\$629K	\$615K	\$632K	\$632K	\$636K	\$667K	\$632K	\$671K	\$600K	\$679K	\$690K
Med Listing Price as a % of Med Est Value	95%	103%	106%	107%	103%	101%	105%	100%	101%	101%	98%	100%	101%

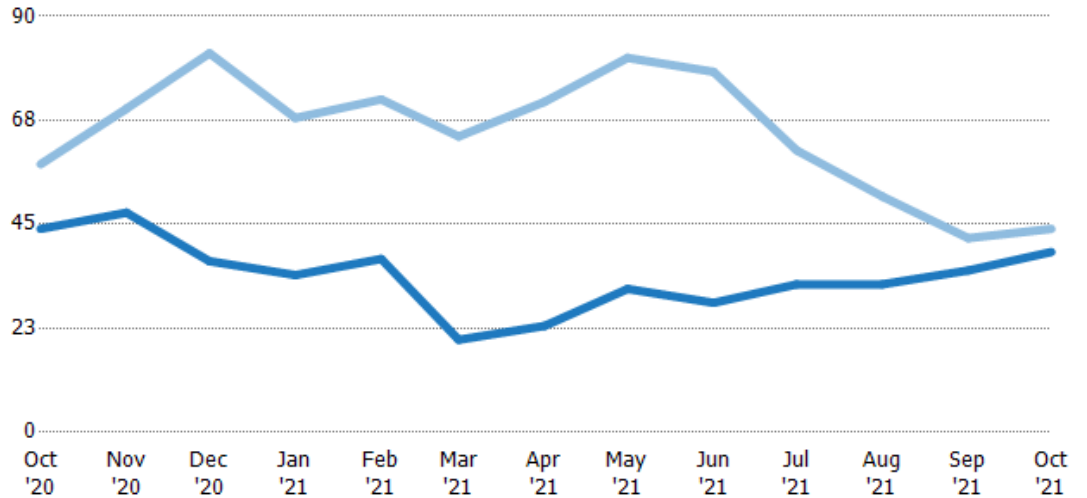
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Oct '21	39	-11.4%
Oct '20	44	-24.1%
Oct '19	58	22.4%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	44	47.5	37	34	37.5	20	23	31	28	32	32	35	39
Prior Year	58	70	82	68	72	64	71.5	81	78	61	51	42	44
Percent Change from Prior Year	-24%	-32%	-55%	-50%	-48%	-69%	-68%	-62%	-64%	-48%	-37%	-17%	-11%

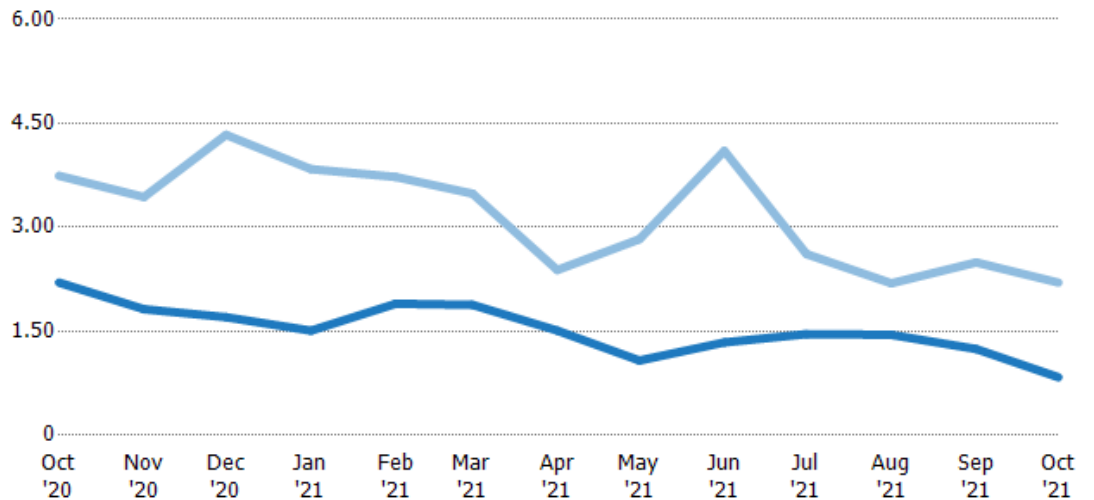
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Oct '21	0	-62%
Oct '20	2.2	-41.2%
Oct '19	3.74	50.2%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	2.2	1.82	1.7	1.51	1.9	1.88	1.51	1.08	1.34	1.46	1.45	1.24	0
Prior Year	3.74	3.44	4.33	3.84	3.73	3.49	2.38	2.83	4.1	2.61	2.19	2.49	2.2
Percent Change from Prior Year	-41%	-47%	-61%	-61%	-49%	-46%	-37%	-62%	-67%	-44%	-34%	-50%	-62%

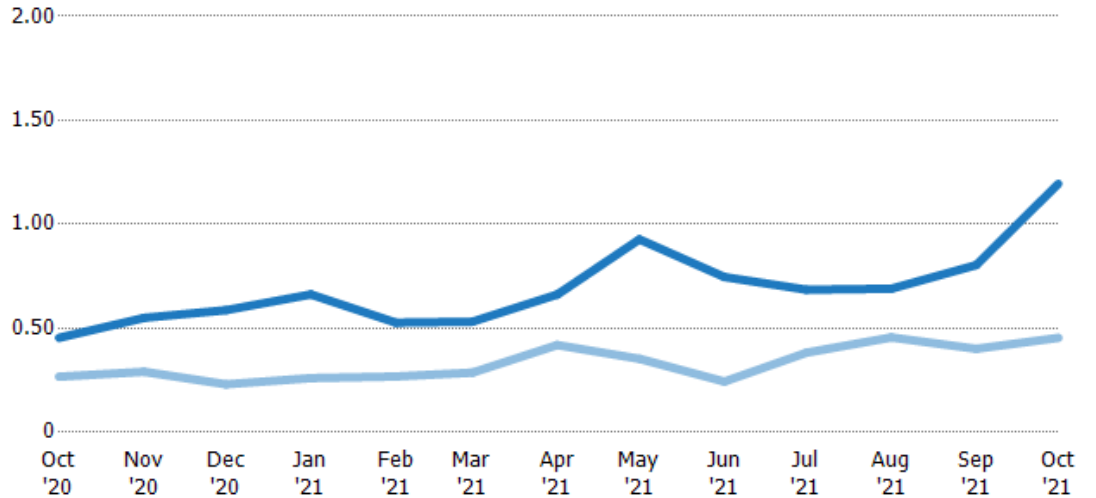
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Rate	Chg.
Oct '21	119%	-74.1%
Oct '20	45%	-18.7%
Oct '19	27%	-33.4%



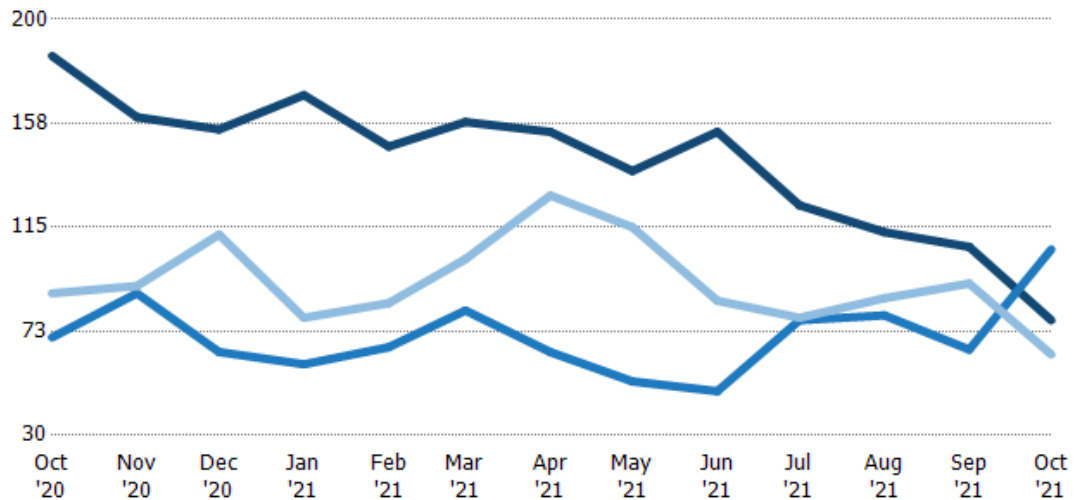
Current Year	45%	55%	59%	66%	53%	53%	66%	93%	75%	69%	69%	80%	119%
Prior Year	27%	29%	23%	26%	27%	29%	42%	35%	24%	38%	46%	40%	45%
Change from Prior Year	-19%	-26%	-36%	-40%	-26%	-24%	-24%	-57%	-50%	-30%	-23%	-40%	-74%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Active	185	160	155	169	148	158	154	138	154	124	113	107	77
Pending	70	88	64	59	66	81	64	52	48	77	79	65	106
Sold	88	91	112	78	84	102	128	115	85	78	86	92	63

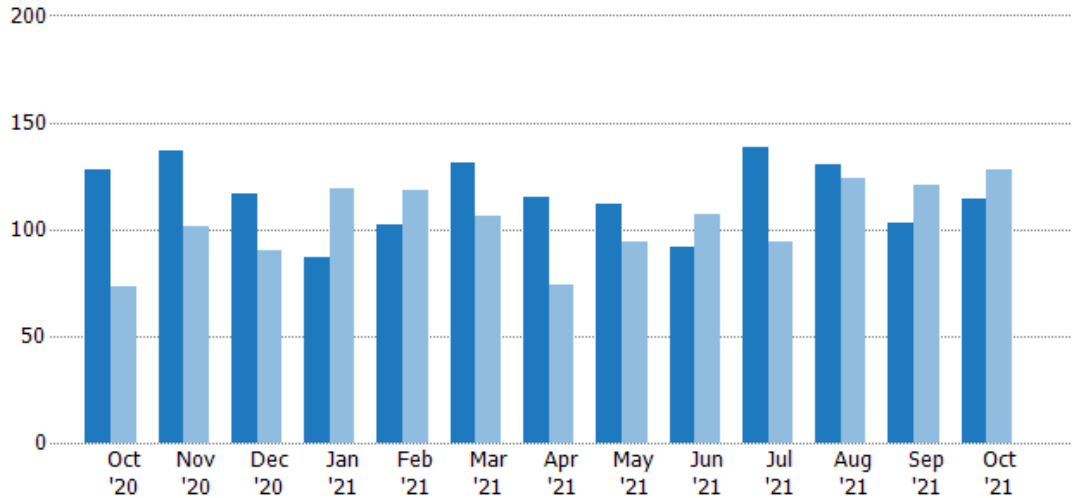
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	114	-10.9%
Oct '20	128	75.3%
Oct '19	73	27.4%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	128	137	117	87	102	131	115	112	92	138	130	103	114
Prior Year	73	101	90	119	118	106	74	94	107	94	124	121	128
Percent Change from Prior Year	75%	36%	30%	-27%	-14%	24%	55%	19%	-14%	47%	5%	-15%	-11%

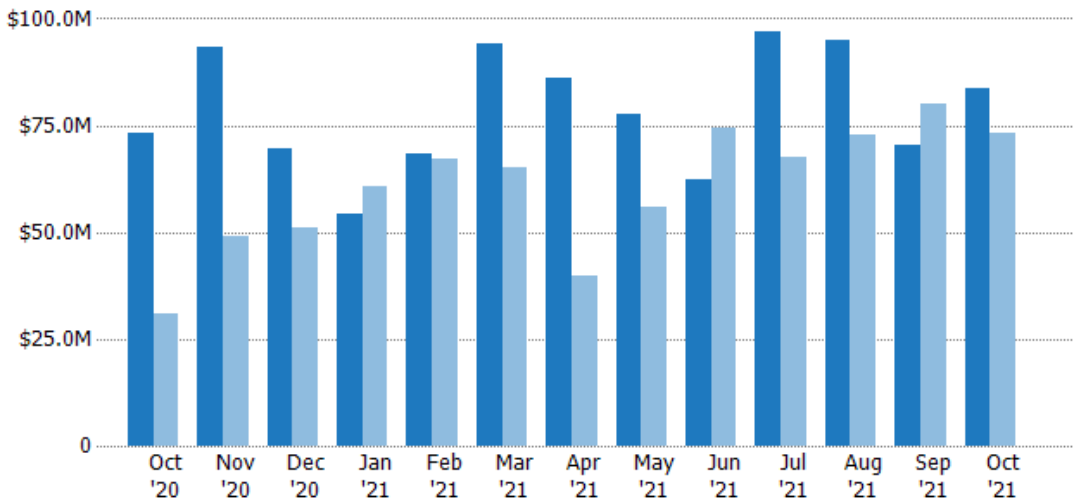
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$83.6M	14.3%
Oct '20	\$73.1M	136.1%
Oct '19	\$31M	36.1%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$73.1M	\$93.2M	\$69.6M	\$54.1M	\$68.4M	\$94.2M	\$86.1M	\$77.8M	\$62.3M	\$96.9M	\$95.1M	\$70.3M	\$83.6M
Prior Year	\$31M	\$49M	\$51.2M	\$60.8M	\$67.2M	\$65.2M	\$39.6M	\$55.8M	\$74.5M	\$67.6M	\$72.8M	\$80.1M	\$73.1M
Percent Change from Prior Year	136%	90%	36%	-11%	2%	44%	117%	39%	-16%	43%	31%	-12%	14%

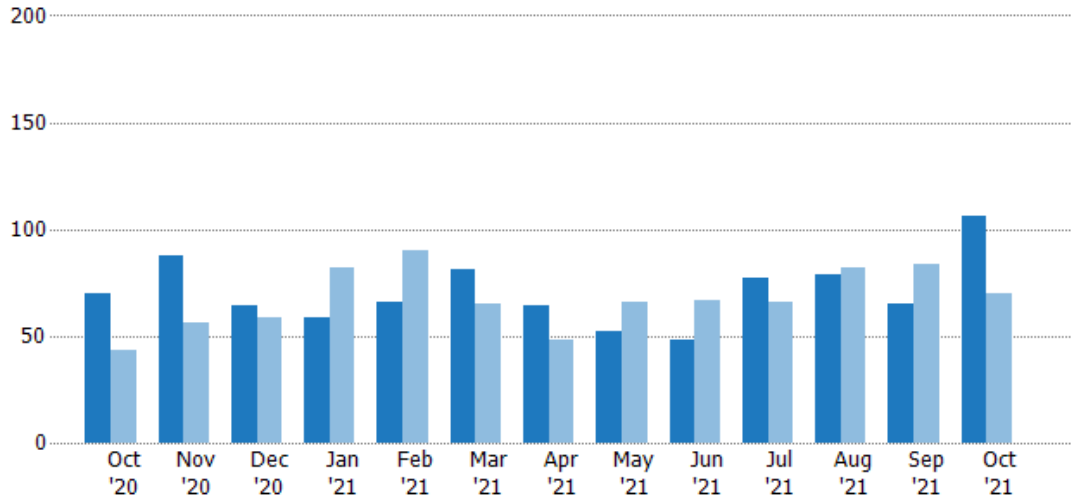
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	106	51.4%
Oct '20	70	62.8%
Oct '19	43	67.4%



Current Year	70	88	64	59	66	81	64	52	48	77	79	65	106
Prior Year	43	56	59	82	90	65	48	66	67	66	82	84	70
Percent Change from Prior Year	63%	57%	8%	-28%	-27%	25%	33%	-21%	-28%	17%	-4%	-23%	51%

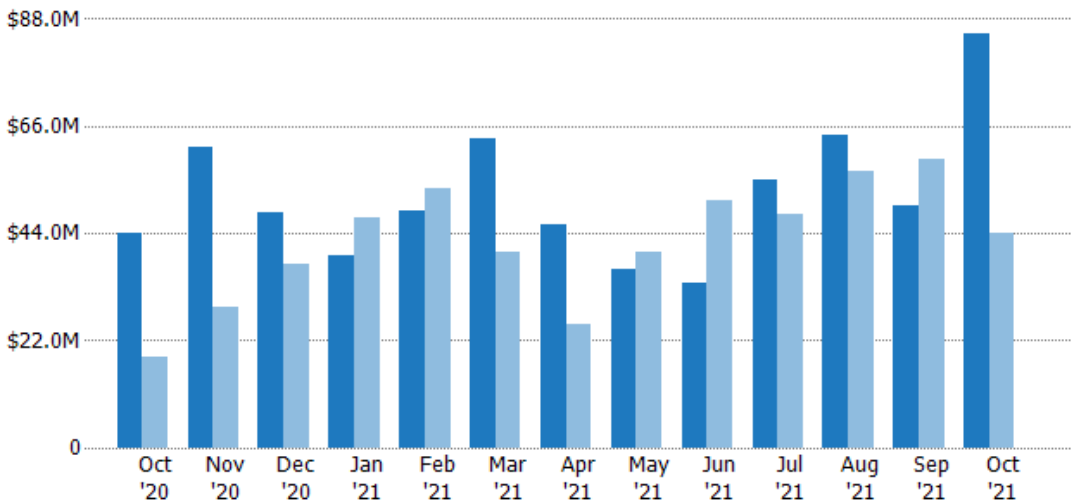
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$84.9M	92.2%
Oct '20	\$44.2M	138.7%
Oct '19	\$18.5M	97.1%



Current Year	\$44.2M	\$61.9M	\$48.4M	\$39.4M	\$48.6M	\$63.5M	\$45.8M	\$36.7M	\$34M	\$54.8M	\$64.2M	\$49.6M	\$84.9M
Prior Year	\$18.5M	\$29M	\$37.6M	\$47.2M	\$53.1M	\$40.1M	\$25.5M	\$40.2M	\$50.8M	\$47.9M	\$56.8M	\$59.2M	\$44.2M
Percent Change from Prior Year	139%	114%	29%	-16%	-8%	58%	80%	-9%	-33%	15%	13%	-16%	92%

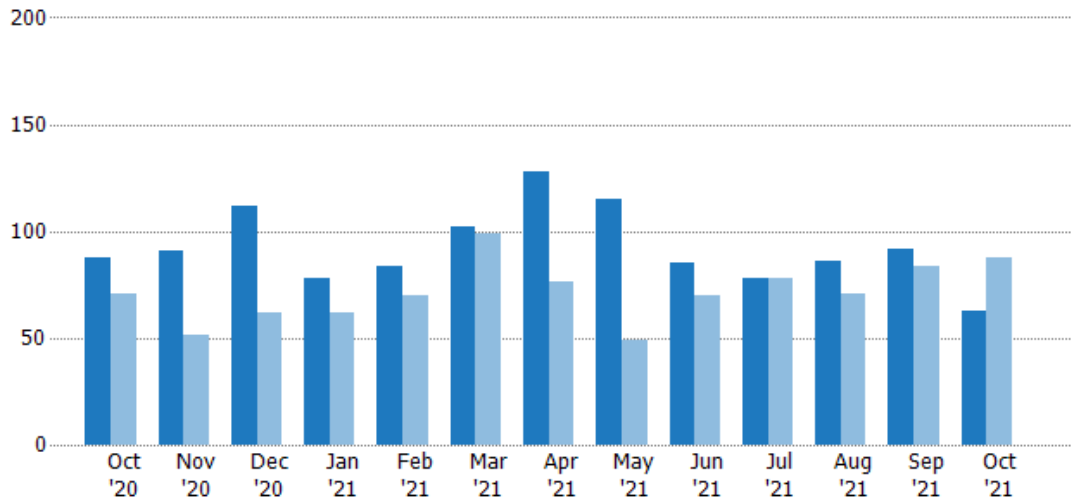
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	63	-28.4%
Oct '20	88	23.9%
Oct '19	71	-11.3%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	88	91	112	78	84	102	128	115	85	78	86	92	63
Prior Year	71	51	62	62	70	99	76	49	70	78	71	84	88
Percent Change from Prior Year	24%	78%	81%	26%	20%	3%	68%	135%	21%	0%	21%	10%	-28%

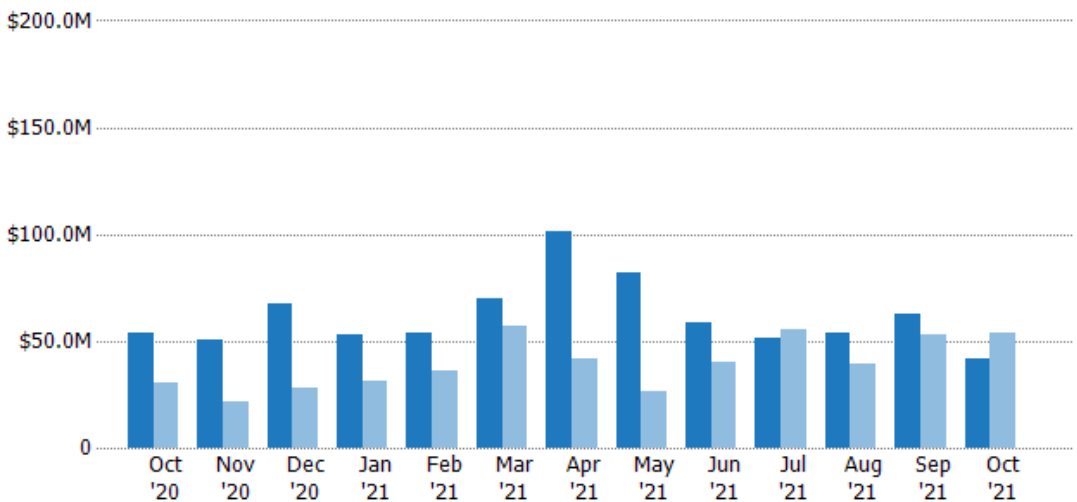
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$42M	-22.2%
Oct '20	\$54M	77.1%
Oct '19	\$30.5M	-9.4%



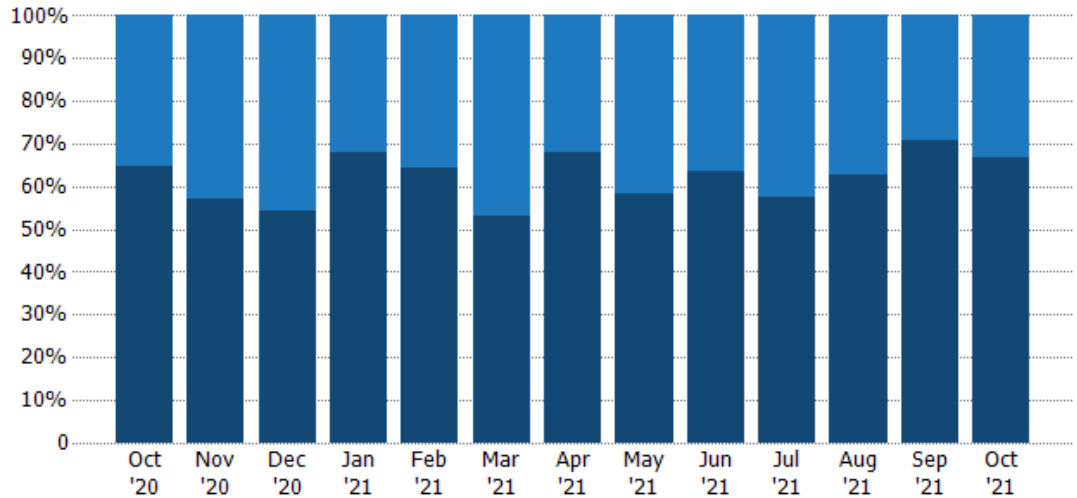
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$54M	\$50.7M	\$67.2M	\$52.9M	\$53.8M	\$70M	\$101M	\$81.8M	\$58.9M	\$51.4M	\$54.1M	\$62.8M	\$42M
Prior Year	\$30.5M	\$21.4M	\$27.9M	\$31.2M	\$36.1M	\$56.6M	\$41.9M	\$26.2M	\$39.9M	\$55.8M	\$39.5M	\$52.8M	\$54M
Percent Change from Prior Year	77%	136%	141%	69%	49%	24%	142%	212%	48%	-8%	37%	19%	-22%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



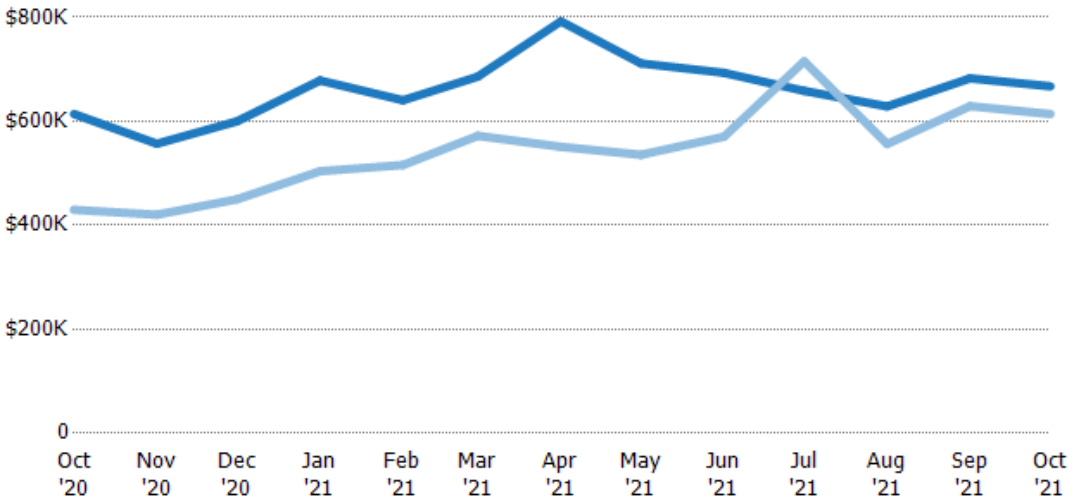
Condo/Townhouse	35%	43%	46%	32%	36%	47%	32%	42%	36%	42%	37%	29%	33%
Single Family Residence	65%	57%	54%	68%	64%	53%	68%	58%	64%	58%	63%	71%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	\$614K	\$557K	\$600K	\$678K	\$640K	\$686K	\$792K	\$711K	\$693K	\$658K	\$629K	\$683K	\$667K
Prior Year	\$430K	\$420K	\$450K	\$504K	\$516K	\$572K	\$551K	\$536K	\$570K	\$715K	\$556K	\$629K	\$614K
Percent Change from Prior Year	43%	32%	33%	35%	24%	20%	44%	33%	22%	-8%	13%	8%	9%

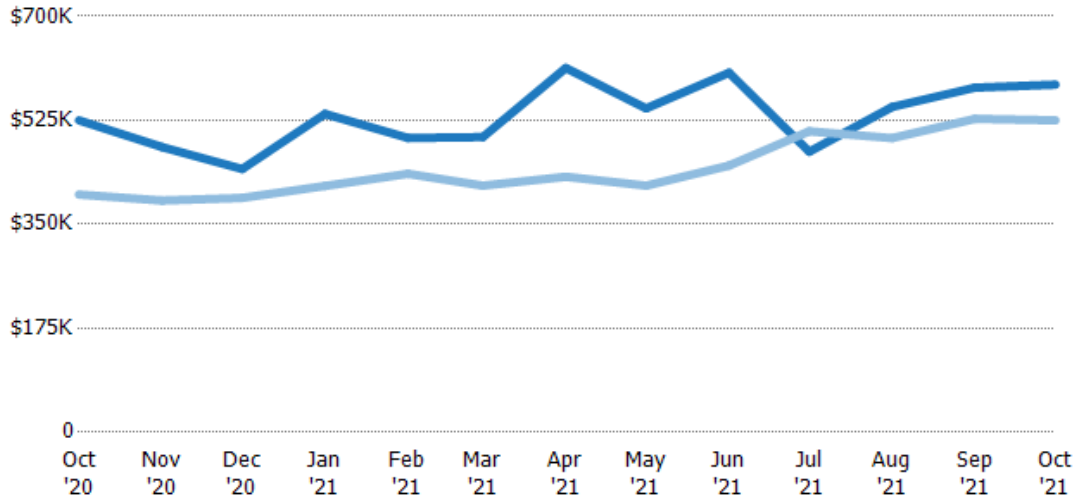
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$585K	11.4%
Oct '20	\$525K	31.3%
Oct '19	\$400K	-3.8%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$525K	\$480K	\$443K	\$536K	\$495K	\$497K	\$613K	\$545K	\$605K	\$472K	\$547K	\$580K	\$585K
Prior Year	\$400K	\$390K	\$394K	\$415K	\$435K	\$415K	\$430K	\$415K	\$449K	\$507K	\$495K	\$528K	\$525K
Percent Change from Prior Year	31%	23%	12%	29%	14%	20%	43%	31%	35%	-7%	11%	10%	11%

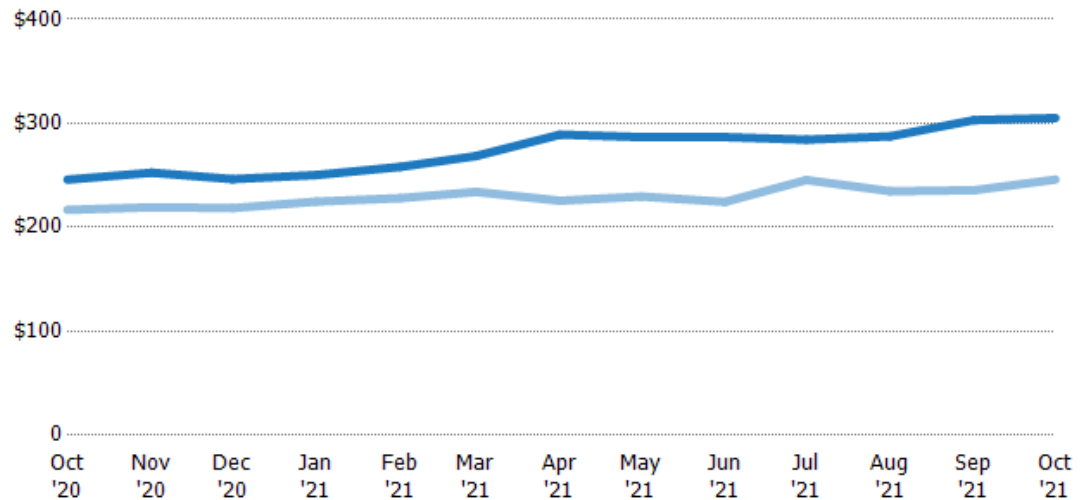
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Oct '21	\$305	24.1%
Oct '20	\$246	13.4%
Oct '19	\$217	-0.5%



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$246	\$252	\$246	\$250	\$258	\$269	\$289	\$287	\$287	\$284	\$287	\$303	\$305
Prior Year	\$217	\$219	\$218	\$225	\$228	\$234	\$226	\$230	\$224	\$245	\$235	\$236	\$246
Percent Change from Prior Year	13%	15%	13%	11%	13%	15%	28%	25%	28%	16%	22%	29%	24%

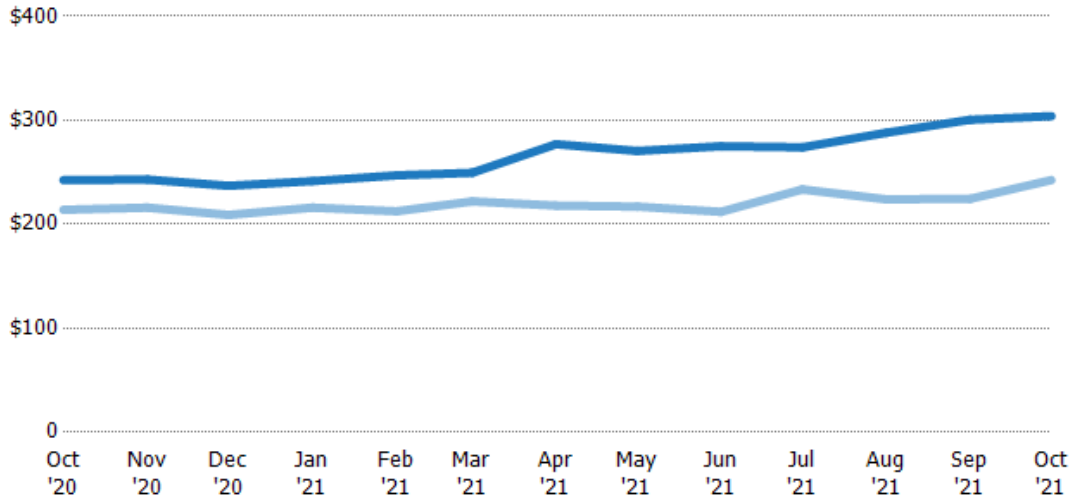
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$304	25.4%
Oct '20	\$243	13.3%
Oct '19	\$214	-4.7%



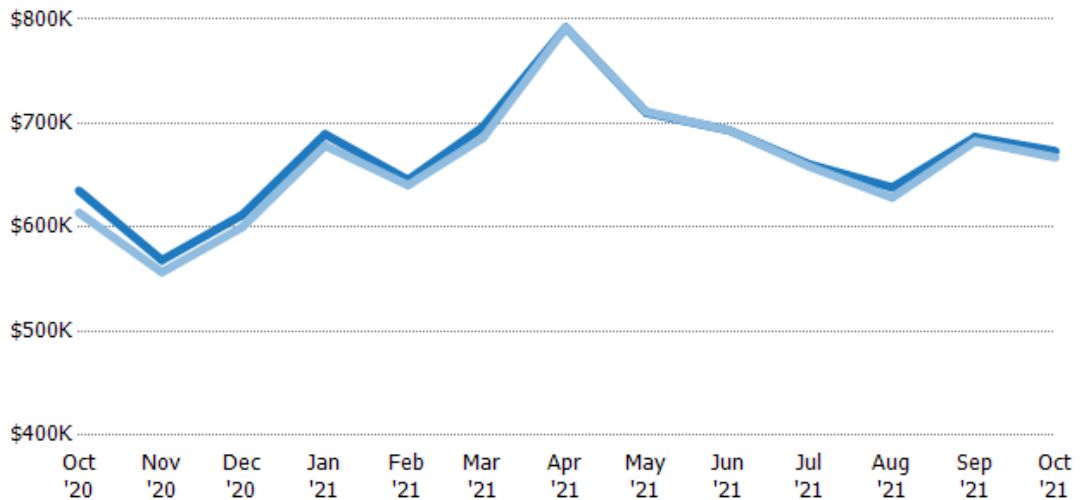
Current Year	\$243	\$243	\$237	\$242	\$247	\$250	\$277	\$271	\$275	\$274	\$288	\$301	\$304
Prior Year	\$214	\$216	\$209	\$216	\$213	\$222	\$218	\$217	\$212	\$234	\$224	\$225	\$243
Percent Change from Prior Year	13%	13%	13%	12%	16%	12%	27%	25%	30%	17%	29%	34%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



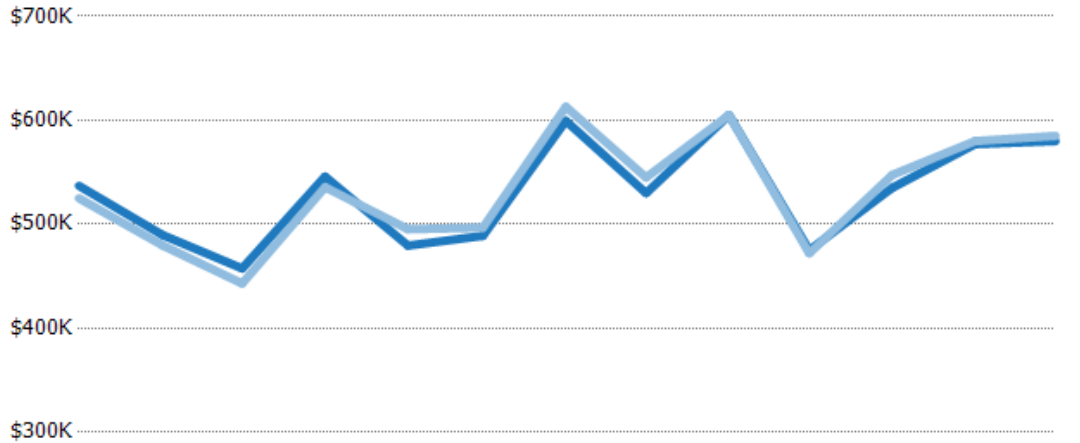
Avg List Price	\$635K	\$568K	\$612K	\$689K	\$645K	\$696K	\$792K	\$710K	\$693K	\$661K	\$638K	\$687K	\$673K
Avg Sales Price	\$614K	\$557K	\$600K	\$678K	\$640K	\$686K	\$792K	\$711K	\$693K	\$658K	\$629K	\$683K	\$667K
Avg Sales Price as a % of Avg List Price	97%	98%	98%	98%	99%	98%	100%	100%	100%	100%	98%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



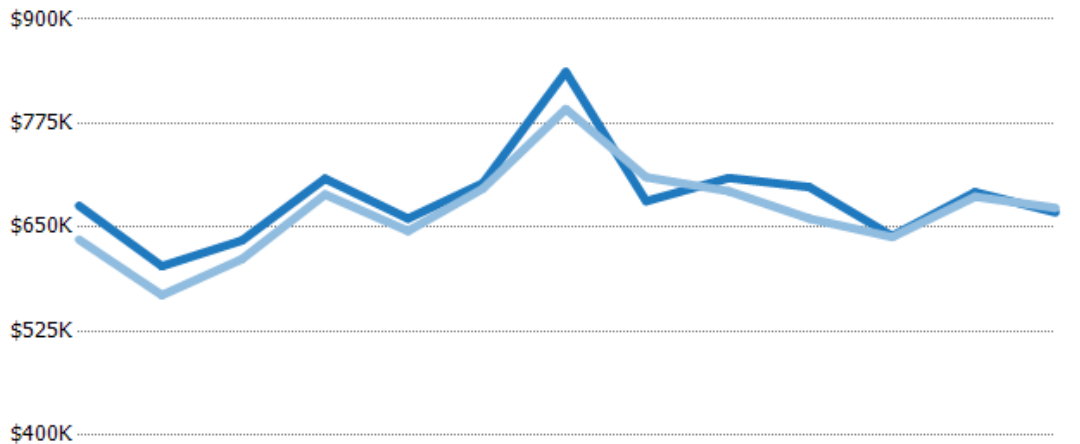
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$537K	\$490K	\$458K	\$546K	\$479K	\$489K	\$599K	\$530K	\$605K	\$475K	\$535K	\$577K	\$580K
Median Sales Price	\$525K	\$480K	\$443K	\$536K	\$495K	\$497K	\$613K	\$545K	\$605K	\$472K	\$547K	\$580K	\$585K
Med Sales Price as a % of Med List Price	98%	98%	97%	98%	103%	102%	102%	103%	100%	99%	102%	101%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



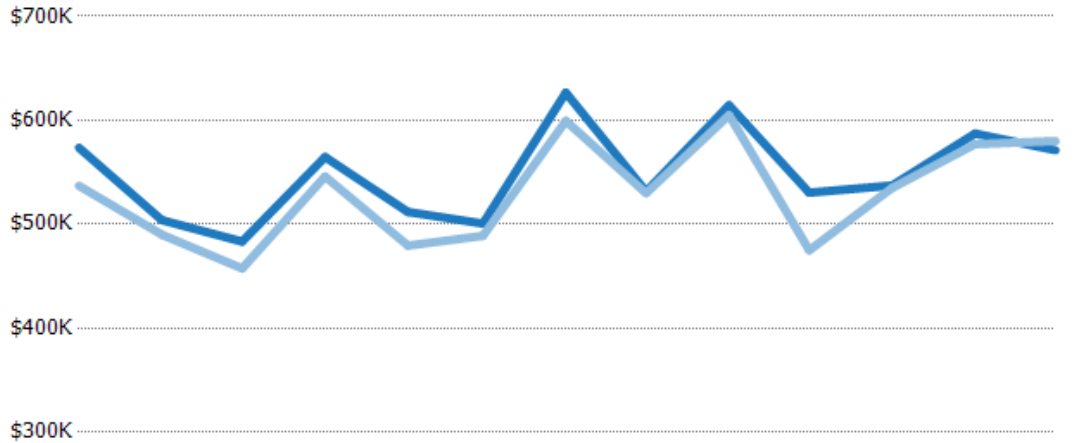
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$676K	\$603K	\$634K	\$708K	\$661K	\$703K	\$837K	\$681K	\$709K	\$698K	\$640K	\$692K	\$668K
Avg Sales Price	\$635K	\$568K	\$612K	\$689K	\$645K	\$696K	\$792K	\$710K	\$693K	\$661K	\$638K	\$687K	\$673K
Avg Sales Price as a % of Avg Est Value	94%	94%	96%	97%	98%	99%	95%	104%	98%	95%	100%	99%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



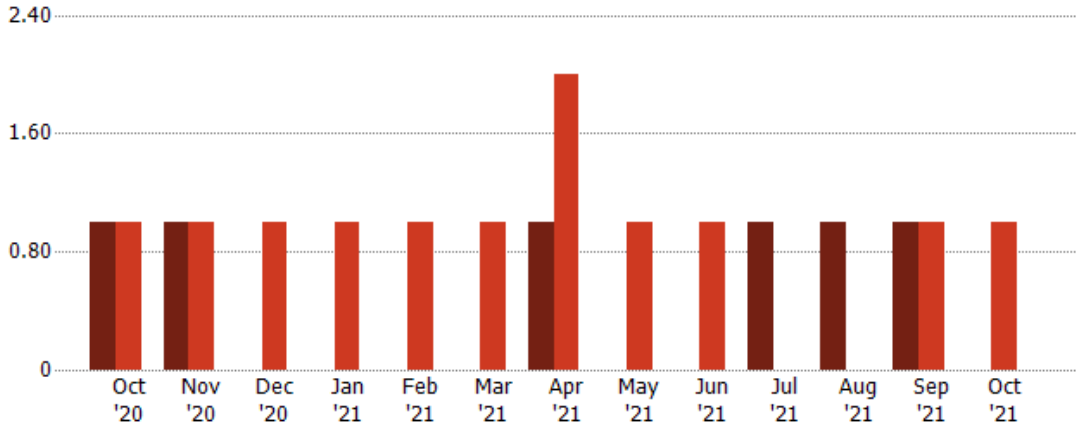
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$574K	\$504K	\$483K	\$565K	\$512K	\$501K	\$627K	\$532K	\$614K	\$530K	\$537K	\$587K	\$571K
Median Sales Price	\$537K	\$490K	\$458K	\$546K	\$479K	\$489K	\$599K	\$530K	\$605K	\$475K	\$535K	\$577K	\$580K
Med Sales Price as a % of Med Est Value	94%	97%	95%	97%	94%	98%	96%	100%	98%	90%	100%	98%	102%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



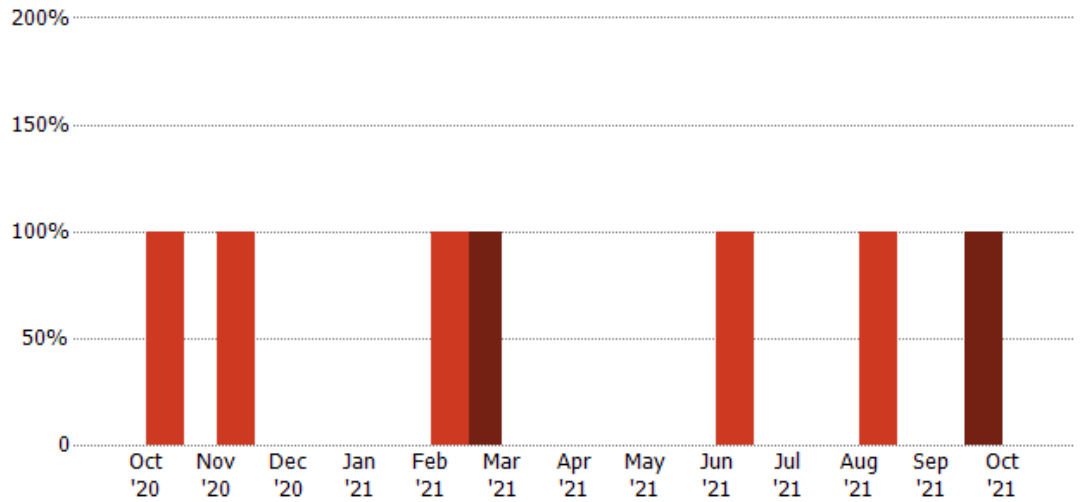
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	1	1	-	-	-	-	1	-	-	1	1	1	-
Prior Year	1	1	1	1	1	1	2	1	1	-	-	1	1
Percent Change from Prior Year	0%	0%	-100%	-100%	-100%	-100%	-50%	-100%	-100%	100%	100%	0%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	-	-	-	-	-	1	-	-	-	-	-	-	1
Prior Year	1	1	-	-	1	-	-	-	1	-	1	-	-
Percent Change from Prior Year	-100%	-100%	-	-	-100%	100%	-	-	-100%	-	-100%	-	100%



Sales Activity by ZIP

Oct 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268	106	\$84,921,408	63	\$42,037,250	\$667,258	\$585,000	\$305	\$304	25