

2021

CAVE CREEK
MARKET REPORT
October 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2021	Oct 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	73	104	-29.8%	847	819	+3.4%
New Listing Volume	\$59,478,433	\$74,314,114	-20%	\$705,468,424	\$561,306,712	+25.7%
Active Listing Count	73	185	-60.5%	N/A	N/A	
Active Listing Volume	\$84,731,073	\$168,600,714	-49.7%	N/A	N/A	
Average Listing Price	\$1,160,700	\$911,355	+27.4%	\$1,100,086	\$868,331	+26.7%
Median Listing Price	\$978,000	\$745,000	+31.3%	\$836,850	\$706,722	+18.4%
Average Listing Price per Sq Ft	\$439	\$298	+47.6%	\$371	\$284	+30.5%
Median Listing Price per Sq Ft	\$344	\$253	+36%	\$303	\$245	+23.8%
Median Days in RPR	25	35	-28.6%	31.93	60.56	-47.3%
Months of Inventory	1	1.9	-48.8%	1.6	2.6	-37.9%
Absorption Rate	101.37%	51.89%	+49.5%	62.17%	38.6%	+23.6%
Sales Activity Charts Metrics						
New Pending Sales Count	95	112	-15.2%	987	947	+4.2%
New Pending Sales Volume	\$81,118,379	\$75,677,000	+7.2%	\$788,850,273	\$615,558,500	+28.2%
Pending Sales Count	93	62	+50%	N/A	N/A	
Pending Sales Volume	\$78,146,681	\$45,485,743	+71.8%	N/A	N/A	
Closed Sales Count	62	80	-22.5%	805	715	+12.6%
Closed Sales Volume	\$49,615,394	\$53,000,236	-6.4%	\$631,272,008	\$438,218,951	+44.1%
Average Sales Price	\$800,248	\$662,503	+20.8%	\$784,189	\$612,894	+27.9%
Median Sales Price	\$672,500	\$590,500	+13.9%	\$683,261	\$549,828	+24.3%
Average Sales Price per Sq Ft	\$312	\$254	+22.8%	\$290	\$239	+21.7%
Median Sales Price per Sq Ft	\$304	\$237	+28.1%	\$273	\$231	+18.5%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

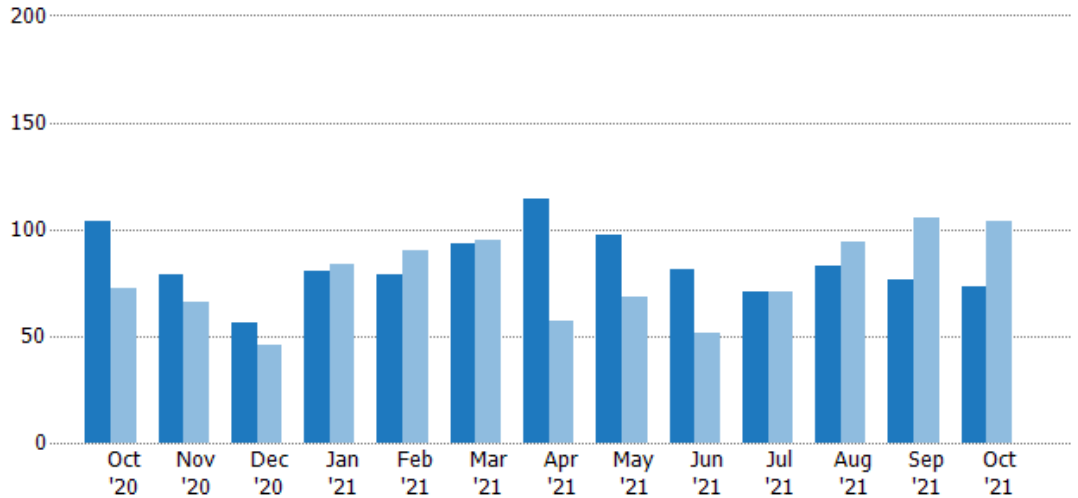
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	73	-29.8%
Oct '20	104	44.4%
Oct '19	72	-4.2%



Current Year	104	79	56	80	79	93	114	97	81	71	83	76	73
Prior Year	72	66	46	84	90	95	57	68	51	71	94	105	104
Percent Change from Prior Year	44%	20%	22%	-5%	-12%	-2%	100%	43%	59%	0%	-12%	-28%	-30%

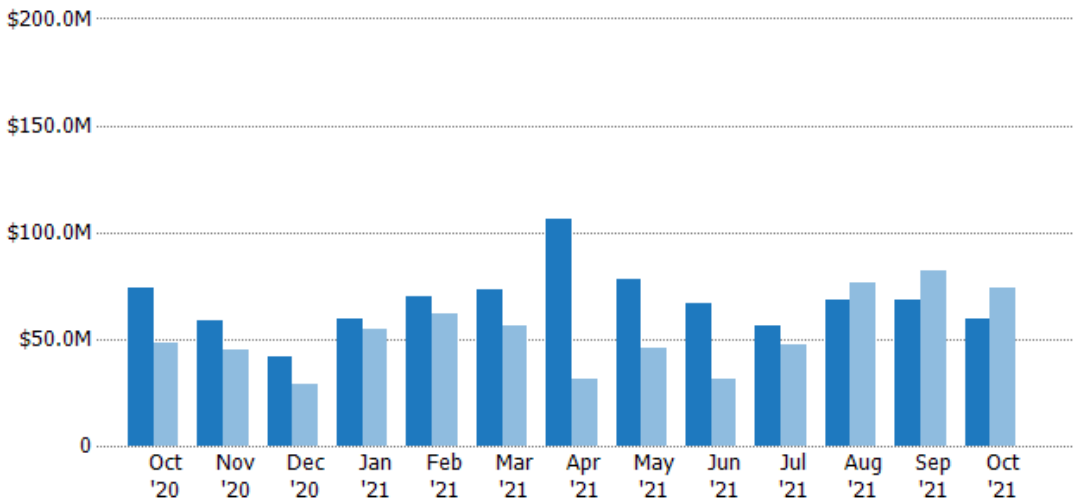
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$59.5M	-20%
Oct '20	\$74.3M	55.1%
Oct '19	\$47.9M	-0.8%



Current Year	\$74.3M	\$58.3M	\$41.9M	\$59.1M	\$69.7M	\$73.4M	\$106M	\$78.2M	\$66.9M	\$56M	\$68.1M	\$68.7M	\$59.5M
Prior Year	\$47.9M	\$44.7M	\$28.6M	\$54.9M	\$61.8M	\$55.9M	\$31.4M	\$45.6M	\$31.6M	\$47.2M	\$76.5M	\$82.1M	\$74.3M
Percent Change from Prior Year	55%	30%	46%	8%	13%	31%	237%	72%	111%	18%	-11%	-16%	-20%

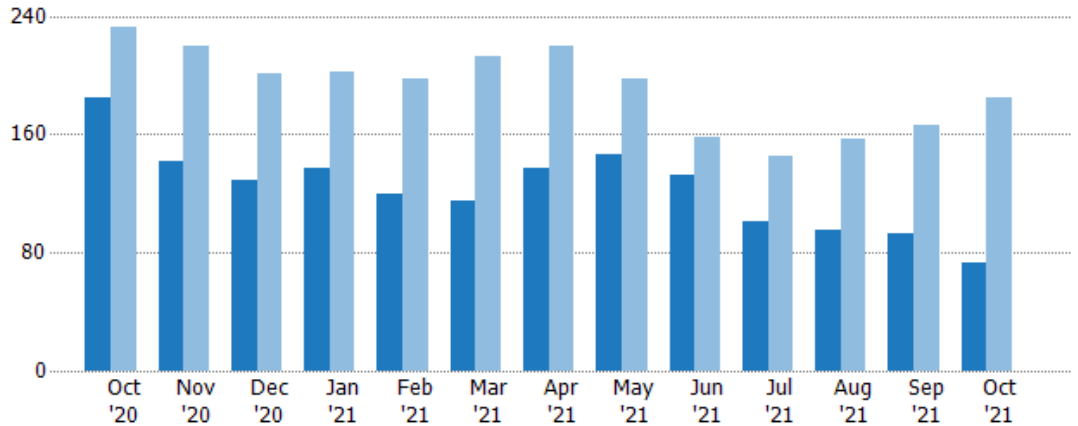
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	73	-60.5%
Oct '20	185	-20.6%
Oct '19	233	-4.3%



Current Year	185	142	129	137	120	115	137	146	133	101	95	93	73
Prior Year	233	220	201	202	198	213	220	198	158	145	157	166	185
Percent Change from Prior Year	-21%	-35%	-36%	-32%	-39%	-46%	-38%	-26%	-16%	-30%	-39%	-44%	-61%

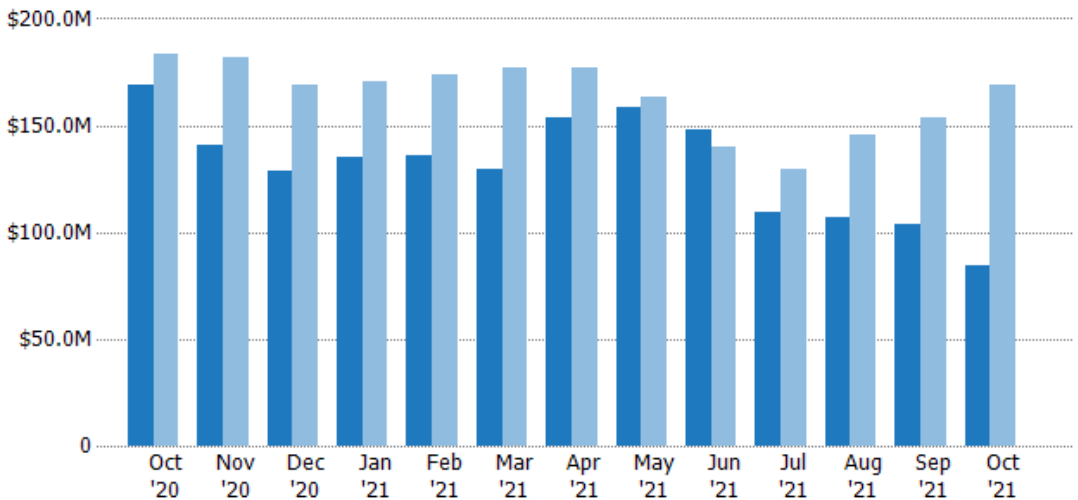
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$84.7M	-49.7%
Oct '20	\$169M	-8.2%
Oct '19	\$184M	-13.5%



Current Year	\$169M	\$141M	\$129M	\$135M	\$136M	\$130M	\$153M	\$159M	\$148M	\$109M	\$107M	\$103M	\$84.7M
Prior Year	\$184M	\$182M	\$169M	\$171M	\$173M	\$177M	\$177M	\$163M	\$140M	\$130M	\$146M	\$154M	\$169M
Percent Change from Prior Year	-8%	-22%	-24%	-21%	-21%	-27%	-13%	-3%	6%	-16%	-26%	-33%	-50%

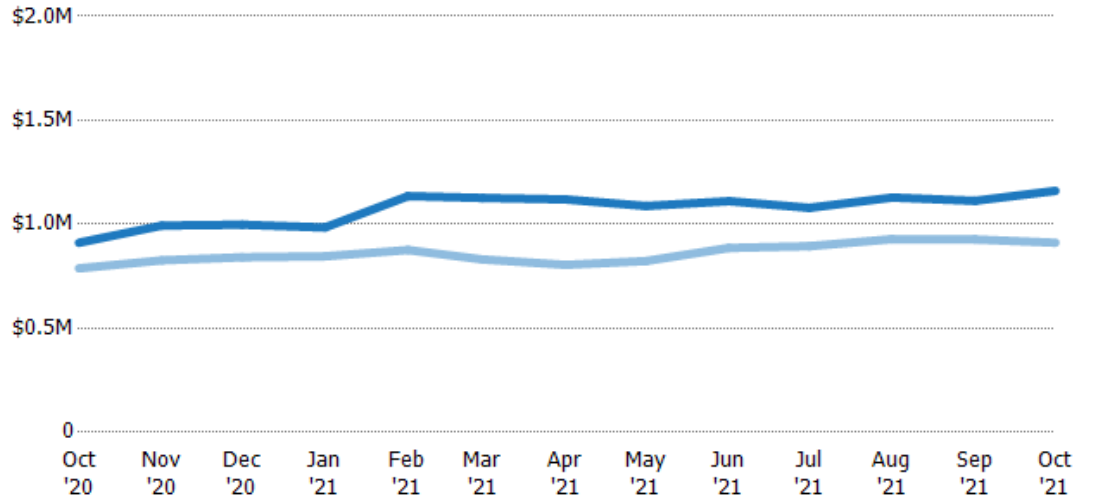
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$1.16M	27.4%
Oct '20	\$911K	15.7%
Oct '19	\$788K	-9.6%



Current Year	\$911K	\$994K	\$998K	\$985K	\$1.14M	\$1.13M	\$1.12M	\$1.09M	\$1.11M	\$1.08M	\$1.13M	\$1.11M	\$1.16M
Prior Year	\$788K	\$827K	\$841K	\$846K	\$876K	\$831K	\$805K	\$823K	\$886K	\$894K	\$928K	\$927K	\$911K
Percent Change from Prior Year	16%	20%	19%	16%	30%	36%	39%	32%	25%	21%	22%	20%	27%

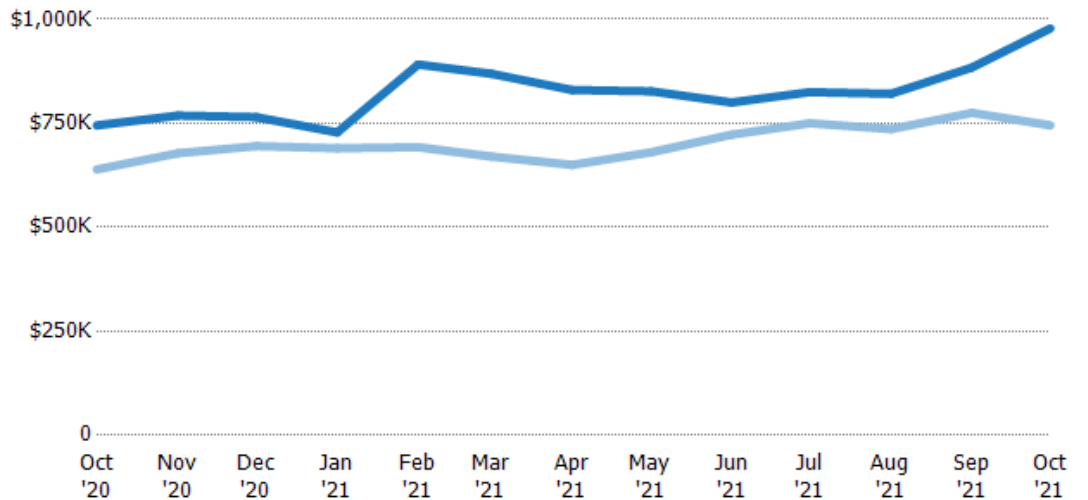
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$978K	31.3%
Oct '20	\$745K	16.6%
Oct '19	\$639K	-11.6%



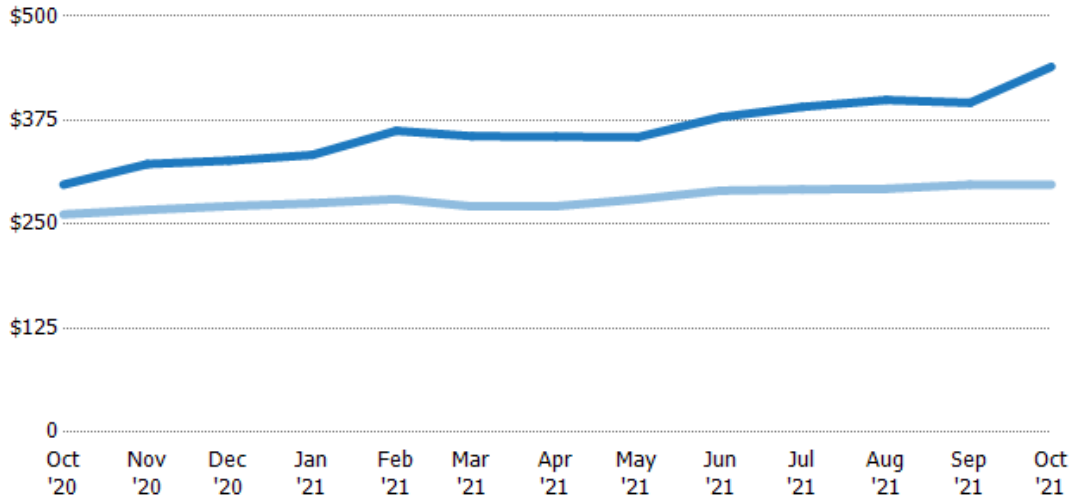
Current Year	\$745K	\$768K	\$765K	\$728K	\$891K	\$869K	\$830K	\$827K	\$800K	\$825K	\$821K	\$884K	\$978K
Prior Year	\$639K	\$678K	\$695K	\$690K	\$693K	\$670K	\$650K	\$680K	\$723K	\$750K	\$736K	\$775K	\$745K
Percent Change from Prior Year	17%	13%	10%	6%	29%	30%	28%	22%	11%	10%	12%	14%	31%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



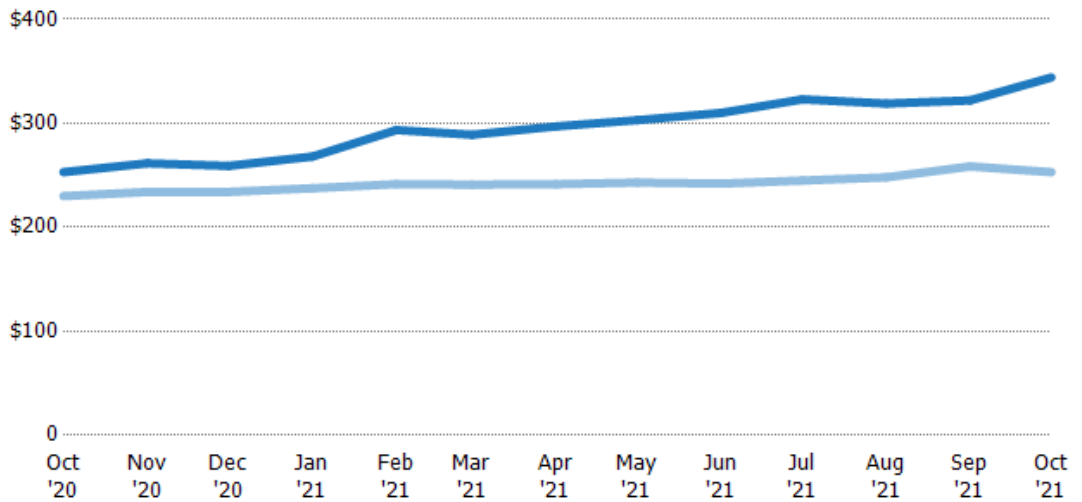
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$298	\$322	\$326	\$333	\$362	\$356	\$355	\$355	\$379	\$391	\$399	\$396	\$439
Prior Year	\$262	\$267	\$272	\$275	\$280	\$271	\$272	\$280	\$291	\$292	\$293	\$298	\$298
Percent Change from Prior Year	14%	21%	20%	21%	29%	31%	31%	27%	30%	34%	36%	33%	48%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



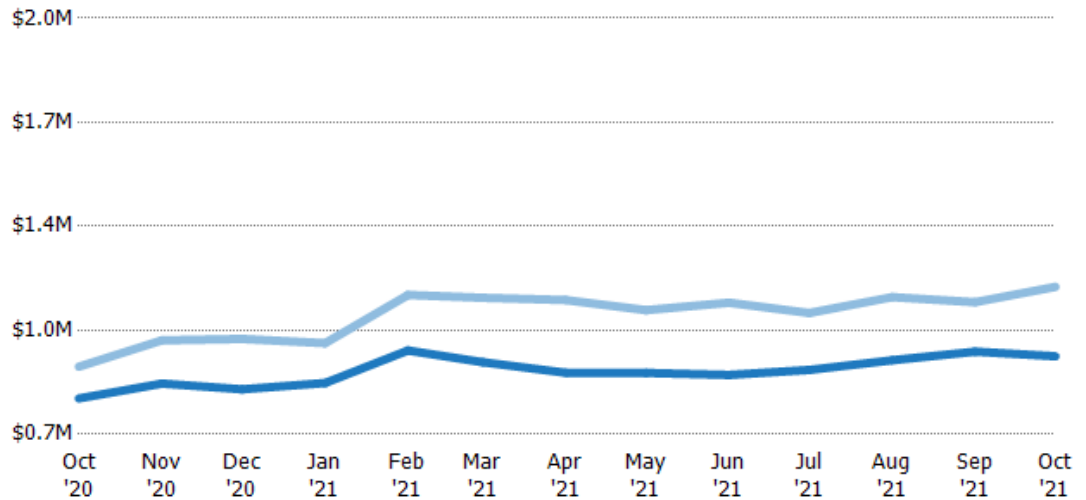
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$253	\$262	\$259	\$268	\$294	\$289	\$297	\$303	\$310	\$323	\$319	\$322	\$344
Prior Year	\$230	\$234	\$234	\$238	\$242	\$241	\$242	\$243	\$242	\$245	\$248	\$259	\$253
Percent Change from Prior Year	10%	12%	11%	13%	22%	20%	23%	25%	28%	32%	29%	25%	36%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



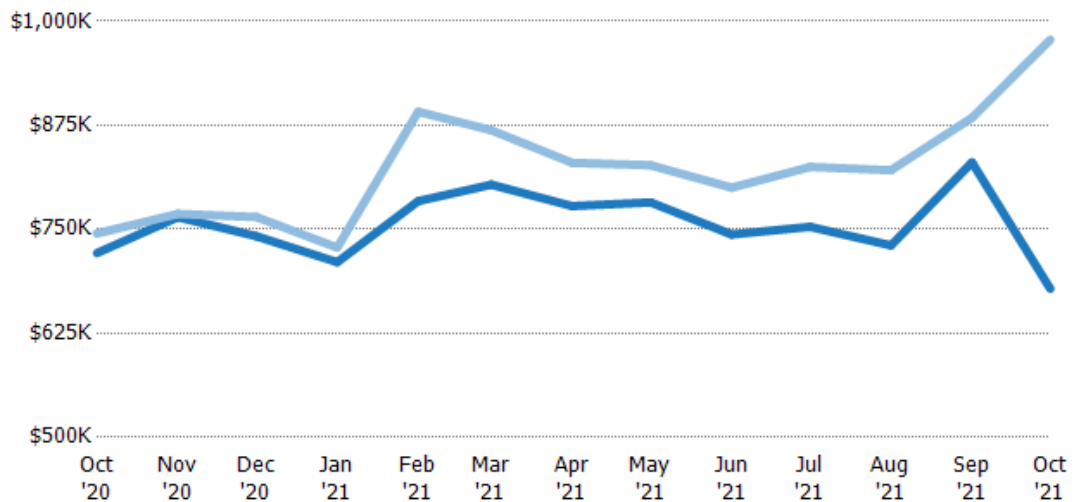
Avg Est Value	\$812K	\$858K	\$841K	\$860K	\$962K	\$925K	\$892K	\$892K	\$885K	\$901K	\$931K	\$958K	\$944K
Avg Listing Price	\$911K	\$994K	\$998K	\$985K	\$1.14M	\$1.13M	\$1.12M	\$1.09M	\$1.11M	\$1.08M	\$1.13M	\$1.11M	\$1.16M
Avg Listing Price as a % of Avg Est Value	112%	116%	119%	114%	118%	122%	125%	122%	125%	120%	121%	116%	123%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



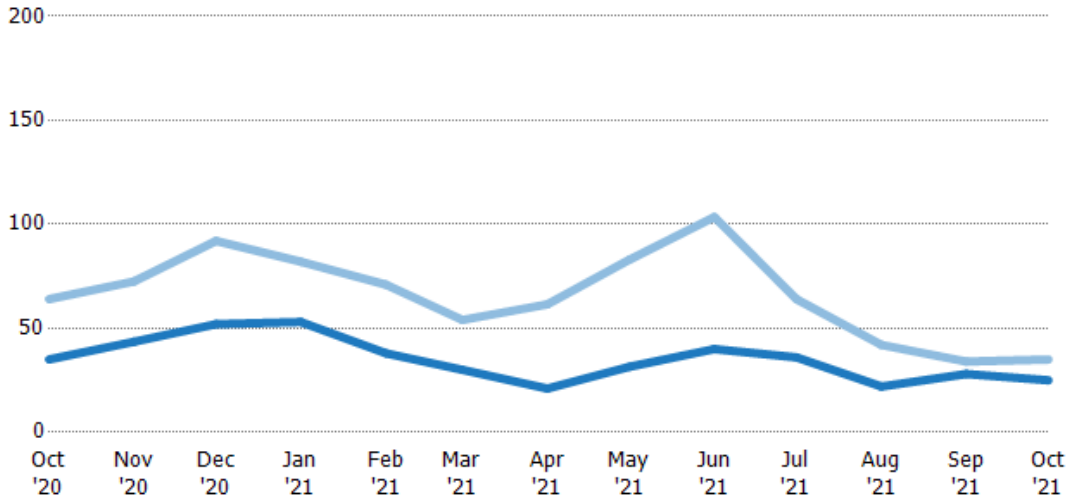
Median Est Value	\$721K	\$765K	\$742K	\$710K	\$784K	\$804K	\$778K	\$782K	\$744K	\$753K	\$731K	\$830K	\$678K
Median Listing Price	\$745K	\$768K	\$765K	\$728K	\$891K	\$869K	\$830K	\$827K	\$800K	\$825K	\$821K	\$884K	\$978K
Med Listing Price as a % of Med Est Value	103%	101%	103%	102%	114%	108%	107%	106%	108%	110%	112%	106%	144%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



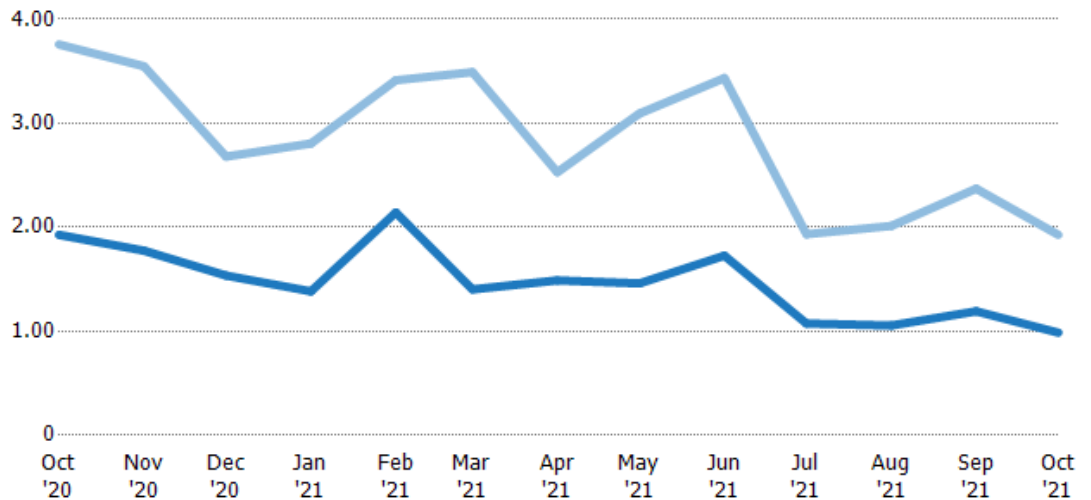
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	35	43.5	52	53	38	30	21	31.5	40	36	22	28	25
Prior Year	64	72.5	92	82	71	54	61.5	83	104	64	42	34	35
Percent Change from Prior Year	-45%	-40%	-43%	-35%	-46%	-44%	-66%	-62%	-61%	-44%	-48%	-18%	-29%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	1.93	1.78	1.54	1.38	2.14	1.4	1.49	1.46	1.73	1.07	1.06	1.19	0
Prior Year	3.76	3.55	2.68	2.81	3.41	3.49	2.53	3.09	3.43	1.93	2.01	2.37	1.93
Percent Change from Prior Year	-49%	-50%	-43%	-51%	-37%	-60%	-41%	-53%	-50%	-44%	-48%	-50%	-49%

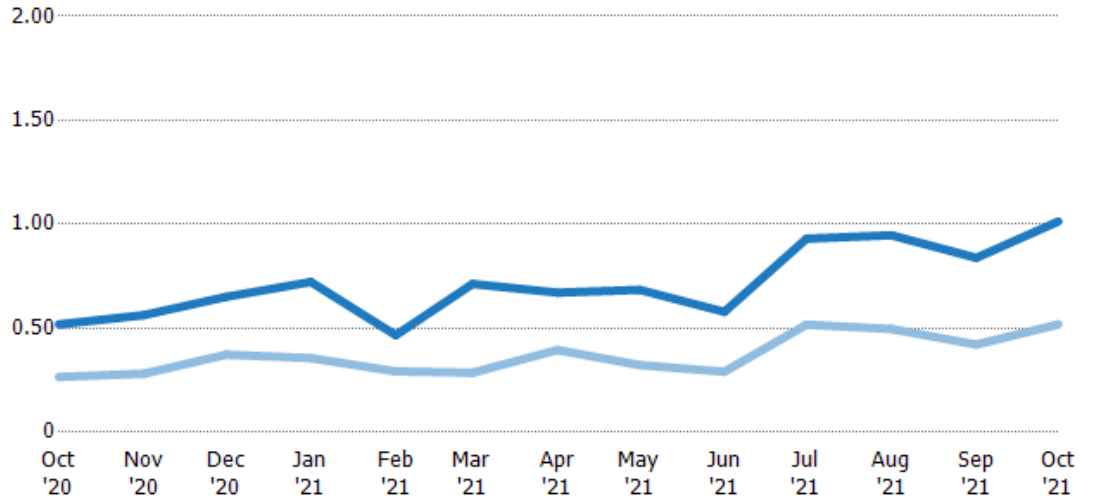
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Rate	Chg.
Oct '21	101%	-49.5%
Oct '20	52%	-25.3%
Oct '19	27%	23%



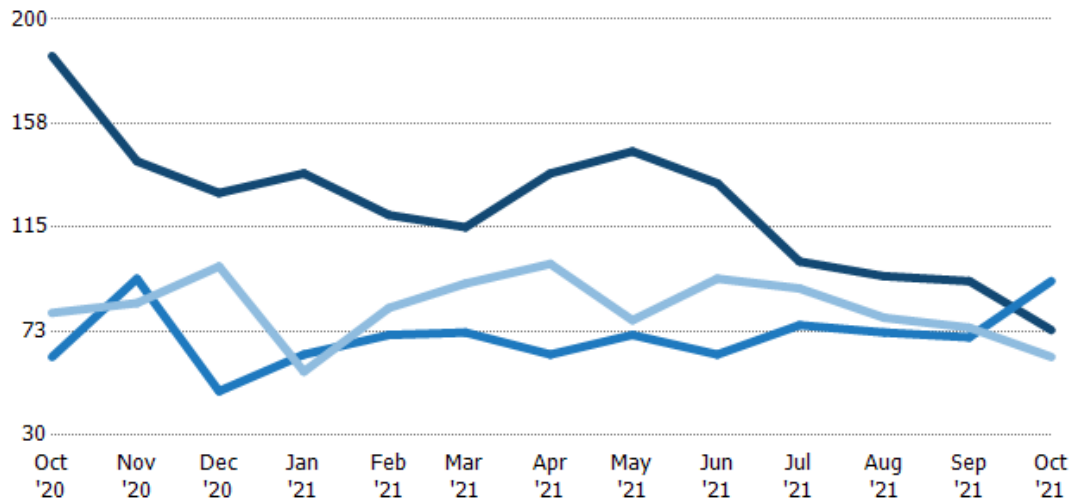
Current Year	52%	56%	65%	72%	47%	71%	67%	68%	58%	93%	95%	84%	101%
Prior Year	27%	28%	37%	36%	29%	29%	40%	32%	29%	52%	50%	42%	52%
Change from Prior Year	-25%	-28%	-28%	-37%	-17%	-43%	-28%	-36%	-29%	-41%	-45%	-42%	-49%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Active	185	142	129	137	120	115	137	146	133	101	95	93	73
Pending	62	94	48	63	71	72	63	71	63	75	72	70	93
Sold	80	84	99	56	82	92	100	77	94	90	78	74	62

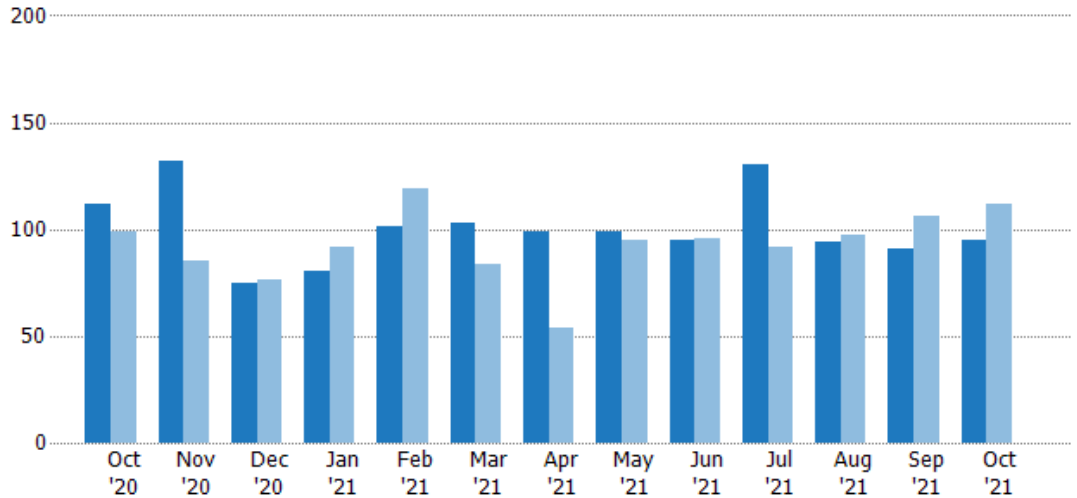
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	95	-15.2%
Oct '20	112	13.1%
Oct '19	99	-47.5%



Current Year	112	132	75	80	101	103	99	99	95	130	94	91	95
Prior Year	99	85	76	92	119	84	54	95	96	92	97	106	112
Percent Change from Prior Year	13%	55%	-1%	-13%	-15%	23%	83%	4%	-1%	41%	-3%	-14%	-15%

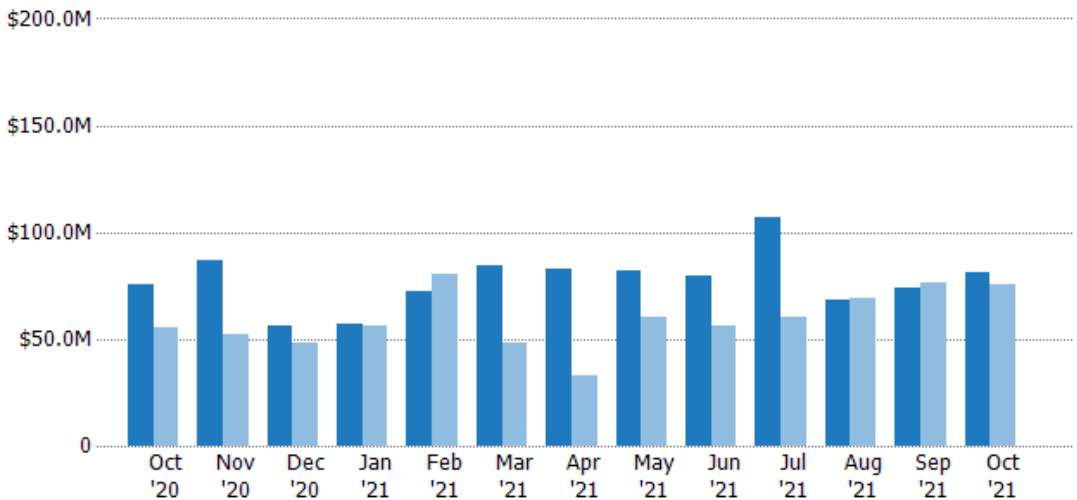
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$81.1M	7.2%
Oct '20	\$75.7M	36.6%
Oct '19	\$55.4M	-46%



Current Year	\$75.7M	\$86.6M	\$55.8M	\$57.1M	\$72.4M	\$84.3M	\$82.4M	\$82.3M	\$79.9M	\$107M	\$68.5M	\$73.5M	\$81.1M
Prior Year	\$55.4M	\$52.2M	\$48.1M	\$56.4M	\$80.2M	\$48.5M	\$33.2M	\$60M	\$56.4M	\$60.2M	\$69.1M	\$76M	\$75.7M
Percent Change from Prior Year	37%	66%	16%	1%	-10%	74%	148%	37%	42%	78%	-1%	-3%	7%

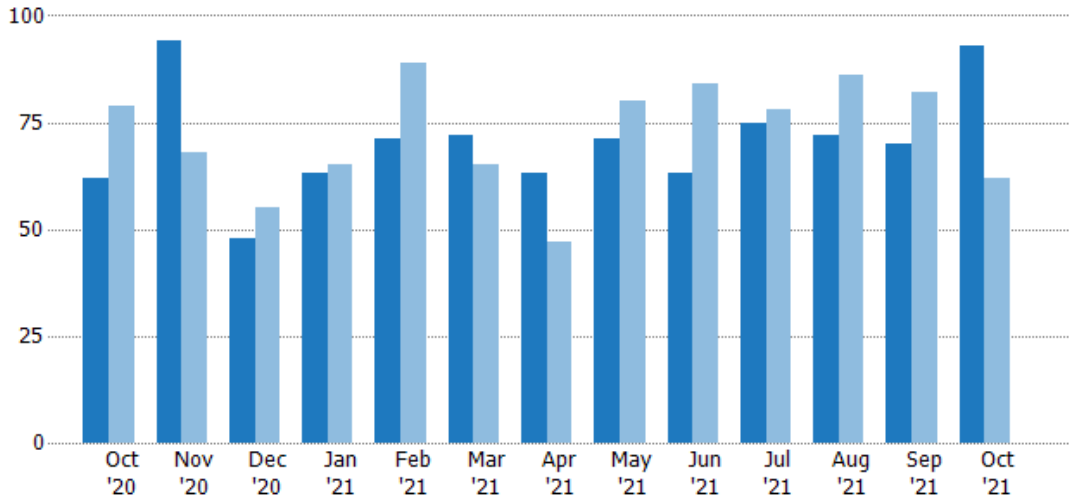
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Oct '21	93	50%
Oct '20	62	-21.5%
Oct '19	79	-40.5%



Current Year	62	94	48	63	71	72	63	71	63	75	72	70	93
Prior Year	79	68	55	65	89	65	47	80	84	78	86	82	62
Percent Change from Prior Year	-22%	38%	-13%	-3%	-20%	11%	34%	-11%	-25%	-4%	-16%	-15%	50%

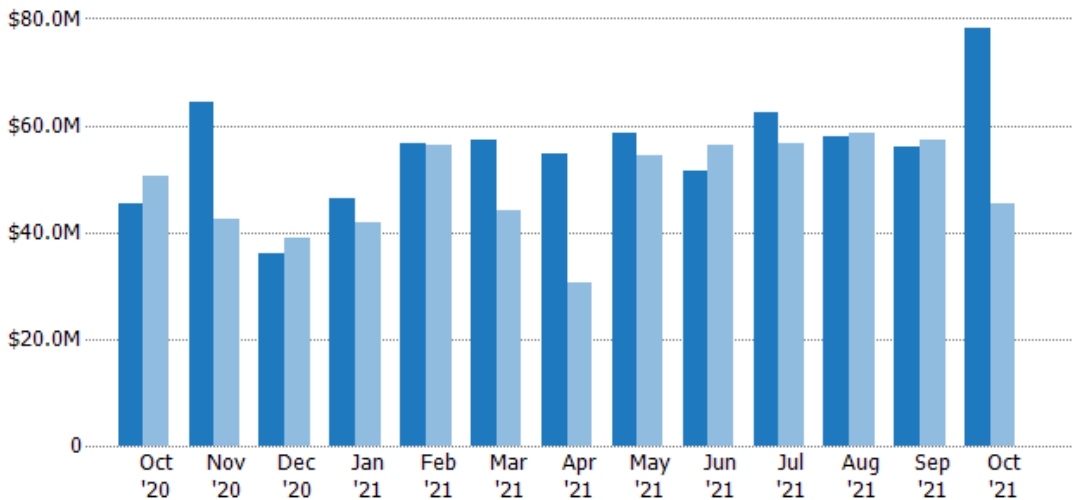
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Oct '21	\$78.1M	71.8%
Oct '20	\$45.5M	-10%
Oct '19	\$50.5M	-40.7%



Current Year	\$45.5M	\$64.4M	\$35.9M	\$46.4M	\$56.7M	\$57.2M	\$54.8M	\$58.5M	\$51.6M	\$62.3M	\$58M	\$55.9M	\$78.1M
Prior Year	\$50.5M	\$42.3M	\$38.9M	\$42M	\$56.2M	\$44M	\$30.6M	\$54.5M	\$56.3M	\$56.5M	\$58.5M	\$57.2M	\$45.5M
Percent Change from Prior Year	-10%	52%	-8%	11%	1%	30%	79%	7%	-8%	10%	-1%	-2%	72%

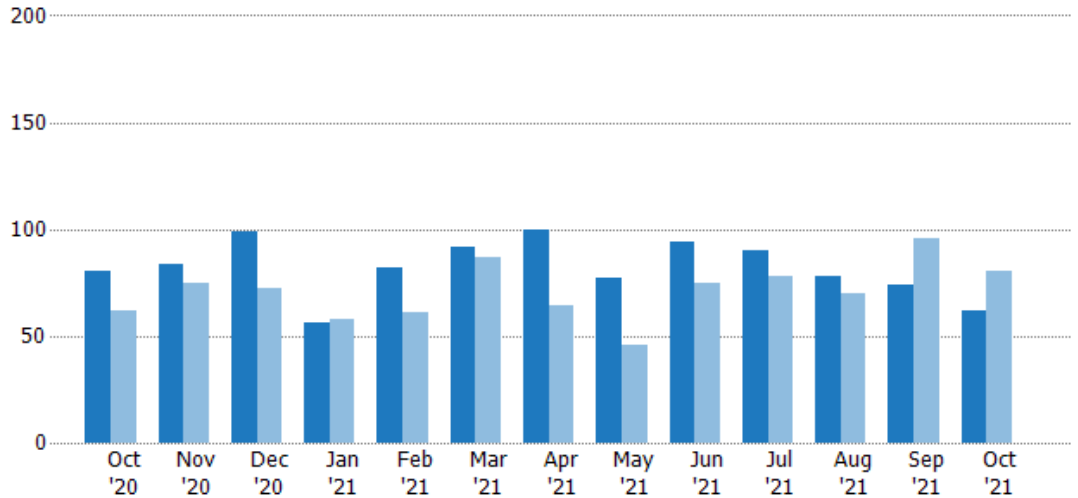
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Oct '21	62	-22.5%
Oct '20	80	29%
Oct '19	62	-12.9%



Current Year	80	84	99	56	82	92	100	77	94	90	78	74	62
Prior Year	62	75	72	58	61	87	64	46	75	78	70	96	80
Percent Change from Prior Year	29%	12%	38%	-3%	34%	6%	56%	67%	25%	15%	11%	-23%	-23%

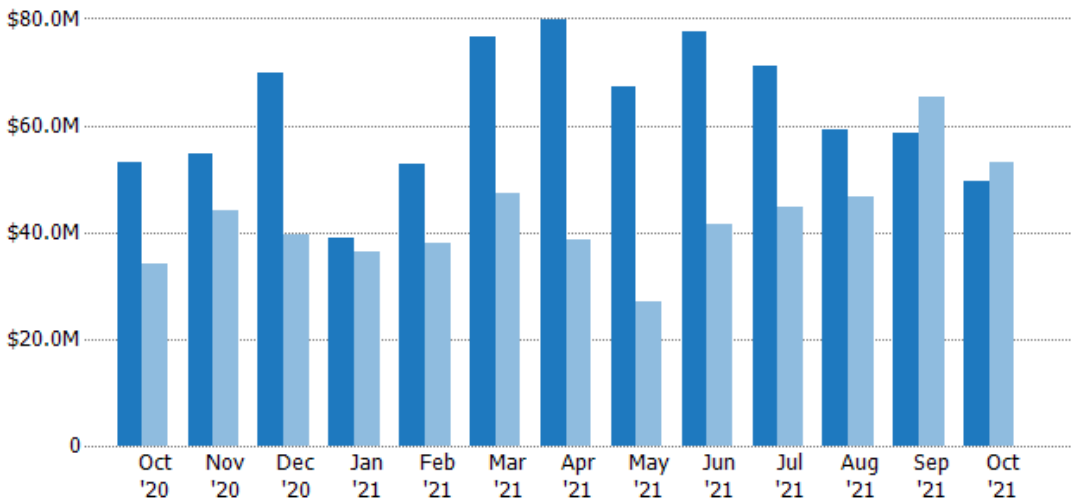
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Oct '21	\$49.6M	-6.4%
Oct '20	\$53M	56%
Oct '19	\$34M	-14.3%



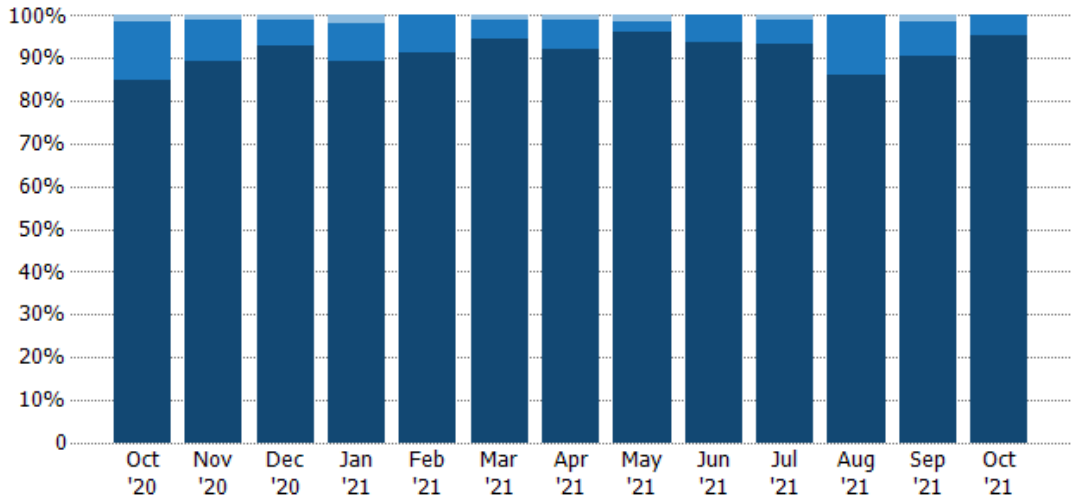
Current Year	\$53M	\$54.5M	\$69.8M	\$38.9M	\$52.6M	\$76.7M	\$79.7M	\$67.3M	\$77.6M	\$71.1M	\$59.3M	\$58.4M	\$49.6M
Prior Year	\$34M	\$44.1M	\$39.5M	\$36.2M	\$37.8M	\$47.3M	\$38.6M	\$26.9M	\$41.6M	\$44.7M	\$46.7M	\$65.4M	\$53M
Percent Change from Prior Year	56%	24%	77%	7%	39%	62%	107%	150%	86%	59%	27%	-11%	-6%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



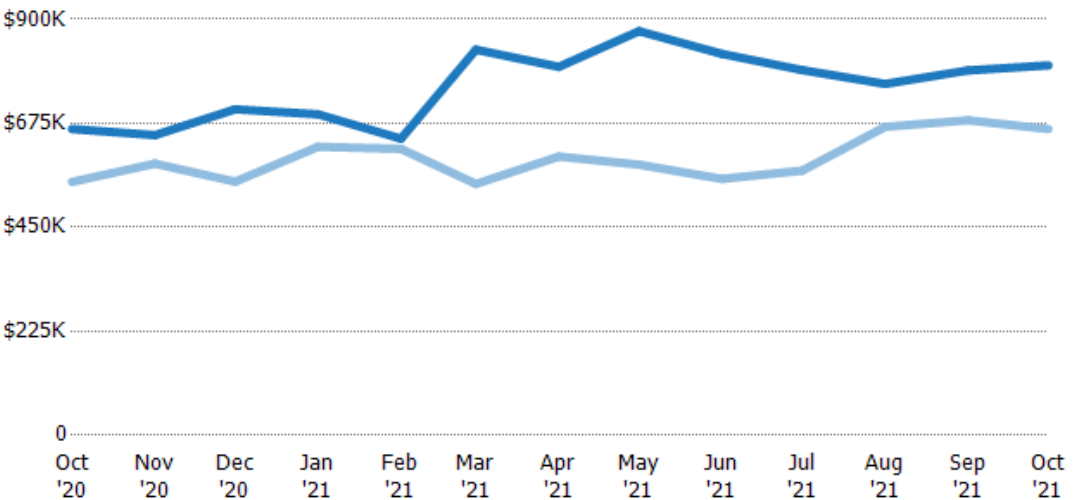
Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Mobile/Manufactured	1%	1%	1%	2%	-	1%	1%	1%	-	1%	-	1%	-
Condo/Townhouse	14%	10%	6%	9%	9%	4%	7%	3%	6%	6%	14%	8%	5%
Single Family Residence	85%	89%	93%	89%	91%	95%	92%	96%	94%	93%	86%	91%	95%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Price	% Chg.
Oct '21	\$800K	20.8%
Oct '20	\$663K	20.9%
Oct '19	\$548K	-1.6%

Property Type	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$663K	\$649K	\$705K	\$694K	\$642K	\$834K	\$797K	\$874K	\$825K	\$790K	\$760K	\$789K	\$800K
Prior Year	\$548K	\$588K	\$549K	\$624K	\$620K	\$544K	\$603K	\$585K	\$555K	\$573K	\$667K	\$682K	\$663K
Percent Change from Prior Year	21%	10%	29%	11%	4%	53%	32%	49%	49%	38%	14%	16%	21%

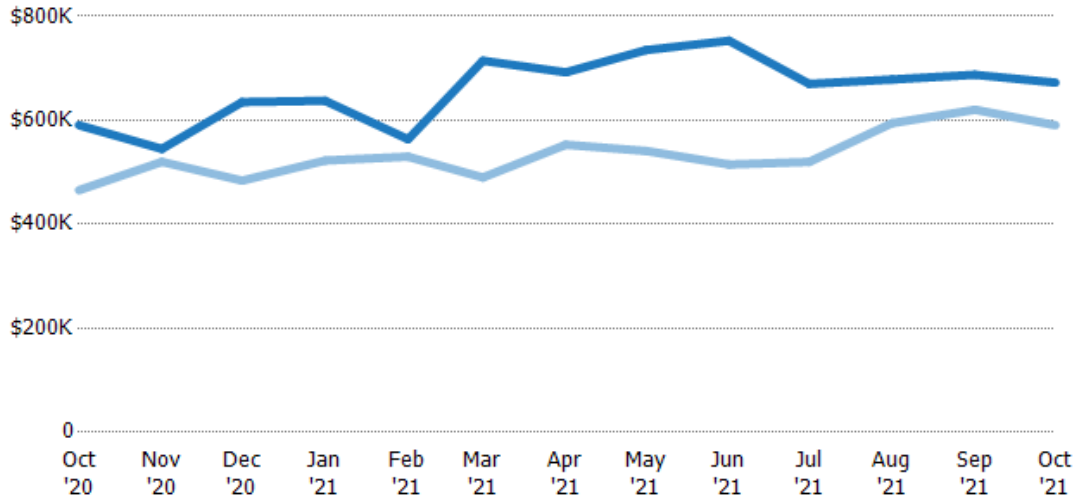
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Oct '21	\$673K	13.9%
Oct '20	\$591K	26.9%
Oct '19	\$466K	9.6%



Current Year	\$591K	\$545K	\$635K	\$638K	\$564K	\$715K	\$692K	\$735K	\$753K	\$670K	\$679K	\$688K	\$673K
Prior Year	\$466K	\$520K	\$484K	\$523K	\$530K	\$490K	\$553K	\$541K	\$515K	\$520K	\$595K	\$620K	\$591K
Percent Change from Prior Year	27%	5%	31%	22%	6%	46%	25%	36%	46%	29%	14%	11%	14%

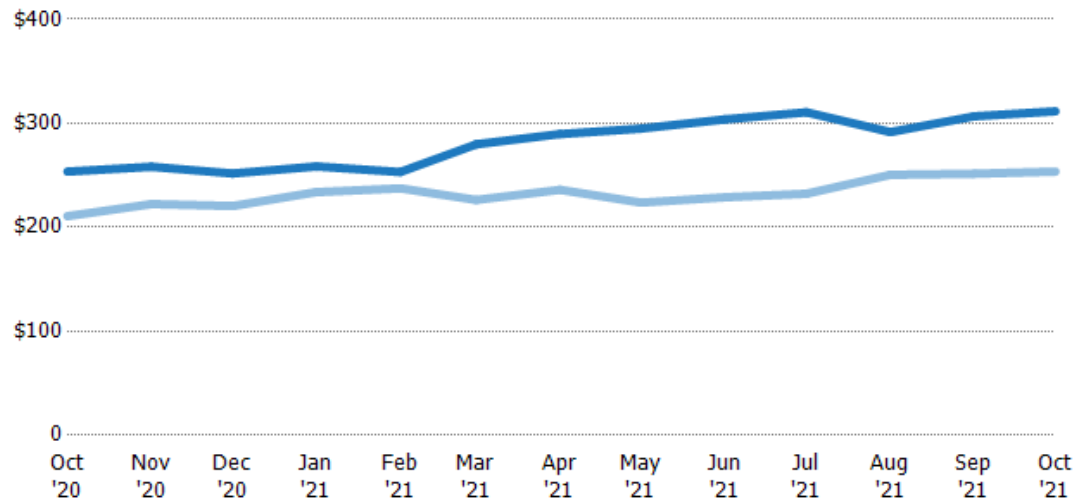
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Oct '21	\$312	22.8%
Oct '20	\$254	20.4%
Oct '19	\$211	0.9%



Current Year	\$254	\$258	\$252	\$258	\$253	\$280	\$290	\$295	\$304	\$311	\$292	\$307	\$312
Prior Year	\$211	\$222	\$220	\$234	\$237	\$226	\$236	\$224	\$229	\$232	\$250	\$251	\$254
Percent Change from Prior Year	20%	16%	14%	11%	7%	24%	23%	32%	33%	34%	16%	22%	23%

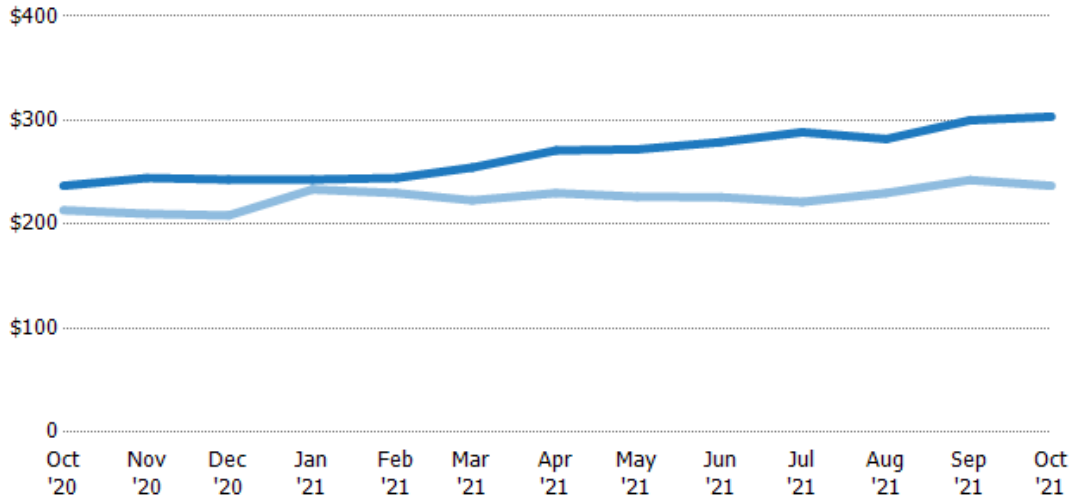
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Oct '21	\$304	28.1%
Oct '20	\$237	11%
Oct '19	\$214	-4.2%



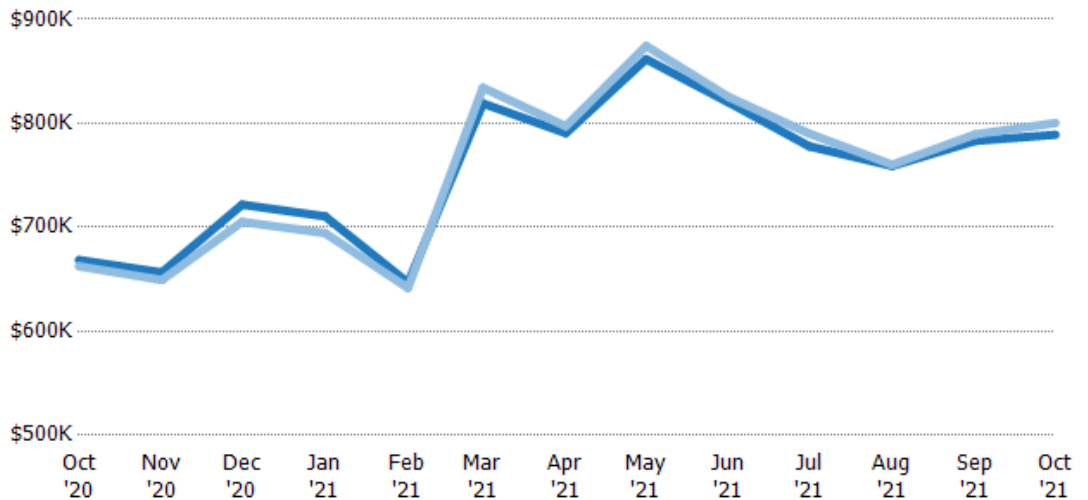
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	\$237	\$245	\$243	\$243	\$245	\$255	\$271	\$272	\$279	\$289	\$282	\$300	\$304
Prior Year	\$214	\$210	\$209	\$234	\$230	\$223	\$230	\$227	\$226	\$222	\$230	\$243	\$237
Percent Change from Prior Year	11%	16%	17%	4%	6%	14%	18%	20%	23%	30%	23%	24%	28%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



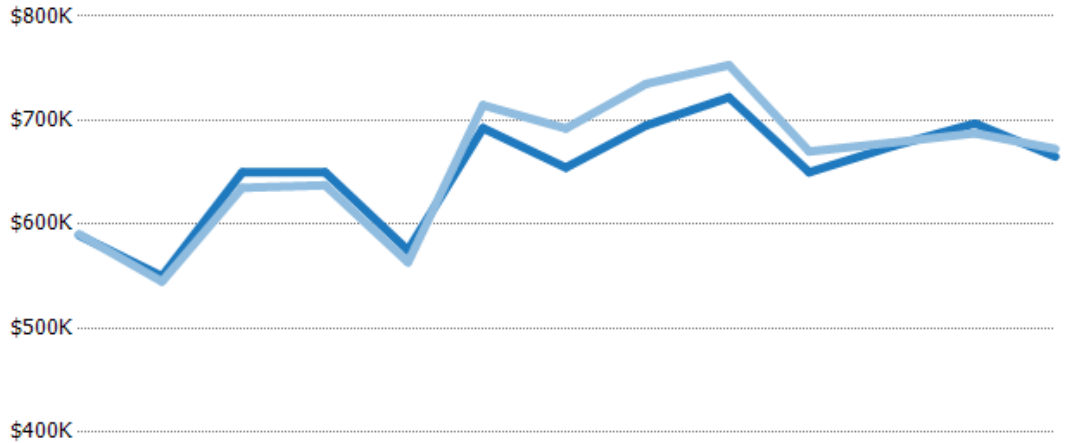
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg List Price	\$669K	\$656K	\$722K	\$711K	\$647K	\$819K	\$791K	\$862K	\$820K	\$778K	\$759K	\$783K	\$789K
Avg Sales Price	\$663K	\$649K	\$705K	\$694K	\$642K	\$834K	\$797K	\$874K	\$825K	\$790K	\$760K	\$789K	\$800K
Avg Sales Price as a % of Avg List Price	99%	99%	98%	98%	99%	102%	101%	101%	101%	102%	100%	101%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



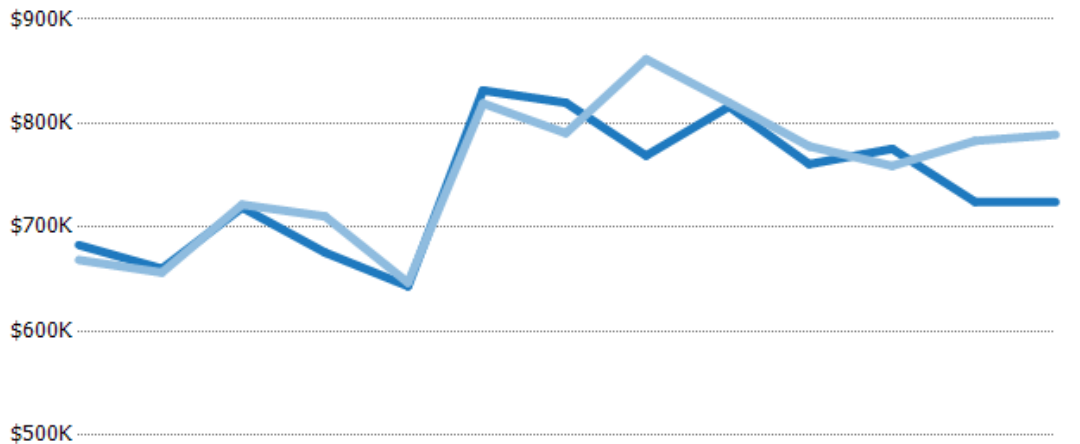
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median List Price	\$589K	\$550K	\$650K	\$650K	\$575K	\$693K	\$655K	\$695K	\$722K	\$650K	\$675K	\$697K	\$665K
Median Sales Price	\$591K	\$545K	\$635K	\$638K	\$564K	\$715K	\$692K	\$735K	\$753K	\$670K	\$679K	\$688K	\$673K
Med Sales Price as a % of Med List Price	100%	99%	98%	98%	98%	103%	106%	106%	104%	103%	101%	99%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



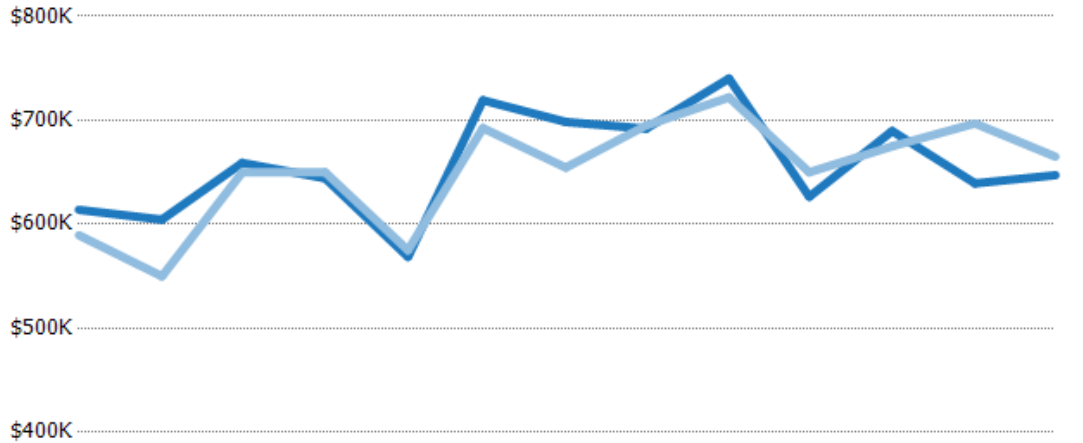
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Avg Est Value	\$683K	\$660K	\$719K	\$676K	\$643K	\$832K	\$820K	\$769K	\$816K	\$761K	\$775K	\$724K	\$724K
Avg Sales Price	\$669K	\$656K	\$722K	\$711K	\$647K	\$819K	\$791K	\$862K	\$820K	\$778K	\$759K	\$783K	\$789K
Avg Sales Price as a % of Avg Est Value	98%	99%	100%	105%	101%	99%	96%	112%	100%	102%	98%	108%	109%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



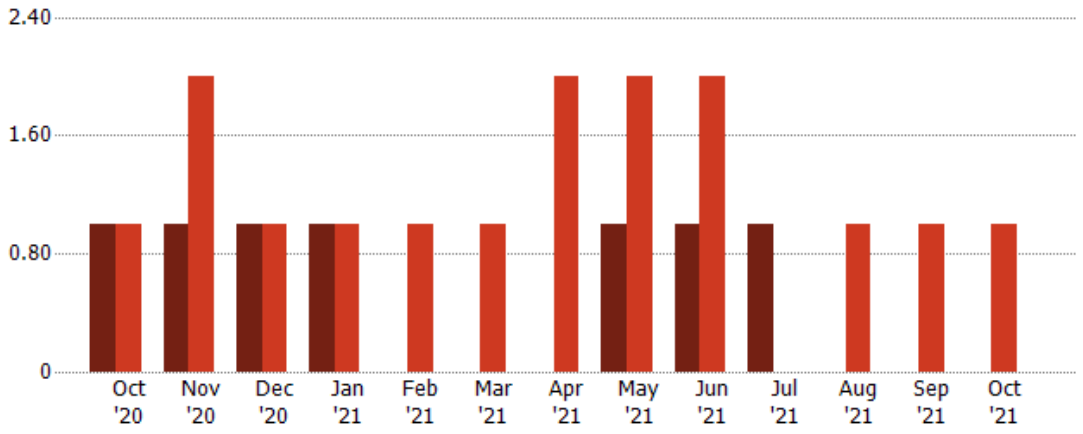
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Median Est Value	\$614K	\$604K	\$659K	\$644K	\$569K	\$719K	\$698K	\$692K	\$740K	\$626K	\$690K	\$639K	\$647K
Median Sales Price	\$589K	\$550K	\$650K	\$650K	\$575K	\$693K	\$655K	\$695K	\$722K	\$650K	\$675K	\$697K	\$665K
Med Sales Price as a % of Med Est Value	96%	91%	99%	101%	101%	96%	94%	100%	98%	104%	98%	109%	103%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



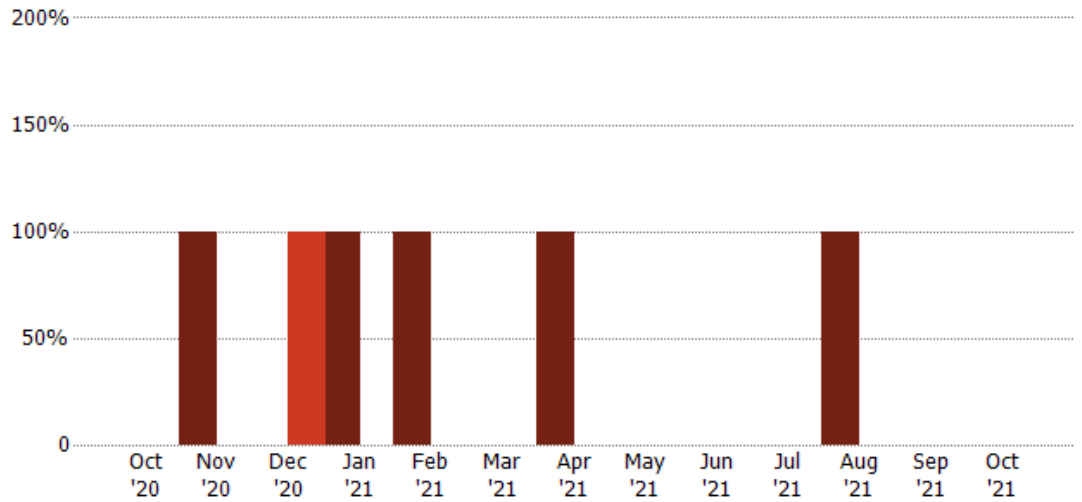
	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	1	1	1	1	-	-	-	1	1	1	-	-	-
Prior Year	1	2	1	1	1	1	2	2	2	-	1	1	1
Percent Change from Prior Year	0%	-50%	0%	0%	-100%	-100%	-100%	-50%	-50%	100%	-100%	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21	Oct '21
Current Year	-	1	-	1	1	-	1	-	-	-	1	-	-
Prior Year	-	-	1	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-	100%	-100%	100%	100%	-	100%	-	-	-	100%	-	-



Sales Activity by ZIP

Oct 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	93	\$78,146,681	62	\$49,615,394	\$800,248	\$672,500	\$317	\$308	24

