

2021

SCOTTSDALE
MARKET REPORT
September 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	817	1,053	-22.4%	8,619	8,178	+5.4%
New Listing Volume	\$821,856,694	\$989,326,475	-16.9%	\$8,497,016,811	\$6,505,838,451	+30.6%
Active Listing Count	971	1,928	-49.6%	N/A	N/A	
Active Listing Volume	\$1,502,396,779	\$2,388,237,437	-37.1%	N/A	N/A	
Average Listing Price	\$1,547,268	\$1,238,712	+24.9%	\$1,483,952	\$1,197,738	+23.9%
Median Listing Price	\$875,500	\$780,000	+12.2%	\$848,994	\$770,175	+10.2%
Average Listing Price per Sq Ft	\$445	\$356	+25%	\$415	\$339	+22.4%
Median Listing Price per Sq Ft	\$381	\$306	+24.7%	\$357	\$292	+22.2%
Median Days in RPR	30	44	-31.8%	30.59	58.98	-48.1%
Months of Inventory	1.3	2.3	-43.9%	1.8	2.9	-36.8%
Absorption Rate	75.9%	42.58%	+33.3%	55.38%	35.02%	+20.4%
Sales Activity Charts Metrics						
New Pending Sales Count	955	1,188	-19.6%	9,230	9,363	-1.4%
New Pending Sales Volume	\$968,583,065	\$979,582,054	-1.1%	\$8,732,942,031	\$6,948,656,026	+25.7%
Pending Sales Count	805	812	-0.9%	N/A	N/A	
Pending Sales Volume	\$968,134,758	\$709,161,549	+36.5%	N/A	N/A	
Closed Sales Count	717	828	-13.4%	8,005	6,459	+23.9%
Closed Sales Volume	\$648,770,185	\$604,484,648	+7.3%	\$7,262,775,171	\$4,421,905,931	+64.2%
Average Sales Price	\$904,840	\$730,054	+23.9%	\$907,280	\$684,612	+32.5%
Median Sales Price	\$695,000	\$575,000	+20.9%	\$673,650	\$536,488	+25.6%
Average Sales Price per Sq Ft	\$371	\$287	+29.3%	\$345	\$278	+24.1%
Median Sales Price per Sq Ft	\$348	\$270	+28.9%	\$320	\$260	+23.1%
Distressed Charts Metrics						
Distressed Listing Count	1	6	-83.3%	N/A	N/A	

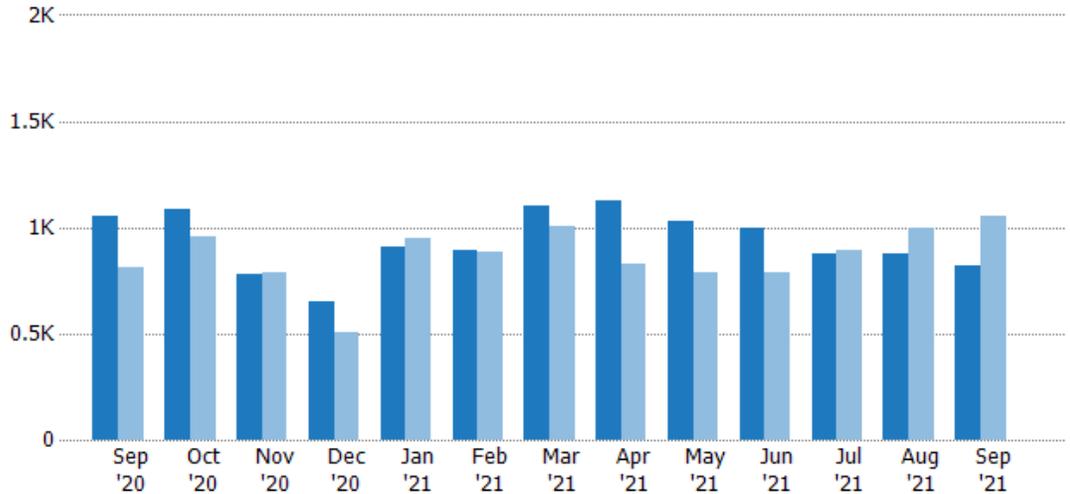
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	817	-22.4%
Sep '20	1.05K	29.8%
Sep '19	811	-1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	1.05K	1.08K	776	649	907	890	1.1K	1.13K	1.03K	994	876	874	817
Prior Year	811	958	784	505	950	881	1.01K	825	788	785	892	995	1.05K
Percent Change from Prior Year	30%	13%	-1%	29%	-5%	1%	9%	37%	31%	27%	-2%	-12%	-22%

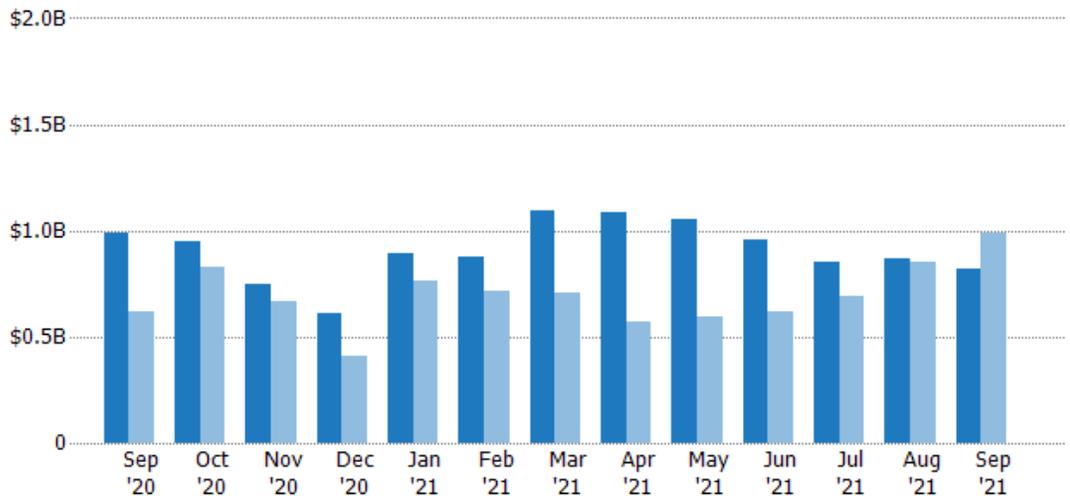
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$822M	-16.9%
Sep '20	\$989M	60.5%
Sep '19	\$616M	-7.6%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$989M	\$947M	\$747M	\$610M	\$896M	\$875M	\$1.09B	\$1.09B	\$1.05B	\$955M	\$852M	\$865M	\$822M
Prior Year	\$616M	\$829M	\$663M	\$412M	\$766M	\$718M	\$707M	\$574M	\$592M	\$616M	\$691M	\$852M	\$989M
Percent Change from Prior Year	61%	14%	13%	48%	17%	22%	55%	89%	78%	55%	23%	2%	-17%

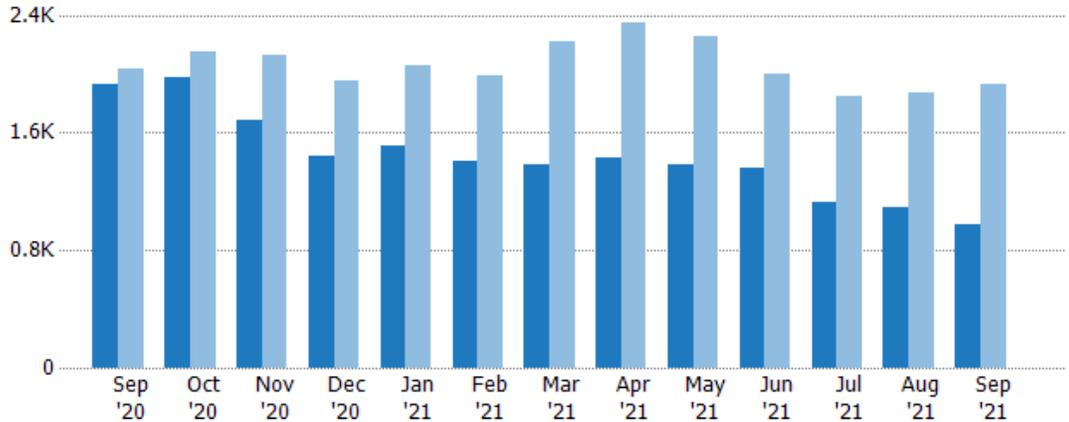
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	971	-49.6%
Sep '20	1.93K	-5.4%
Sep '19	2.04K	12.9%



Current Year	1.93K	1.97K	1.69K	1.44K	1.51K	1.4K	1.39K	1.43K	1.38K	1.36K	1.13K	1.1K	971
Prior Year	2.04K	2.15K	2.13K	1.95K	2.06K	1.99K	2.22K	2.35K	2.26K	2K	1.84K	1.88K	1.93K
Percent Change from Prior Year	-5%	-8%	-21%	-26%	-27%	-29%	-37%	-39%	-39%	-32%	-39%	-42%	-50%

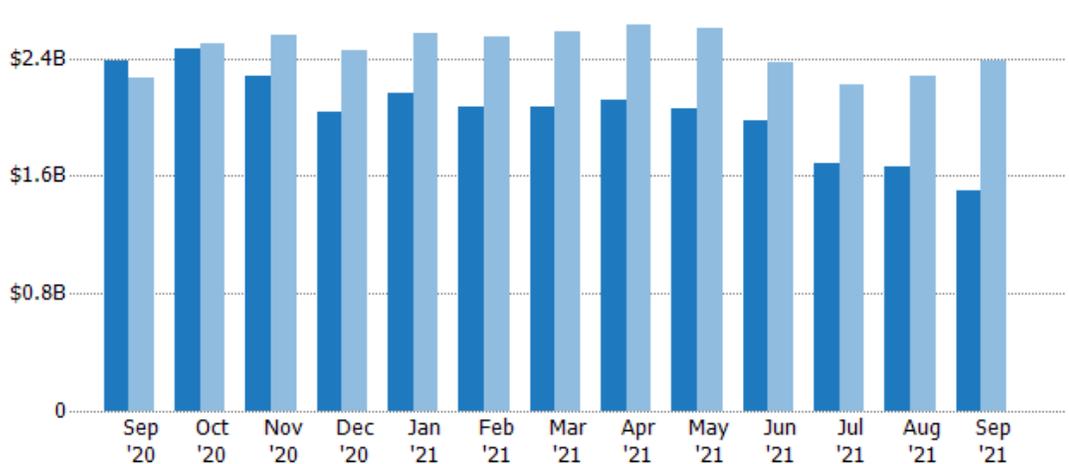
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$1.5B	-37.1%
Sep '20	\$2.39B	5.5%
Sep '19	\$2.26B	-3.8%



Current Year	\$2.39B	\$2.47B	\$2.28B	\$2.03B	\$2.17B	\$2.07B	\$2.07B	\$2.12B	\$2.06B	\$1.98B	\$1.68B	\$1.66B	\$1.5B
Prior Year	\$2.26B	\$2.5B	\$2.55B	\$2.46B	\$2.57B	\$2.55B	\$2.58B	\$2.62B	\$2.6B	\$2.37B	\$2.22B	\$2.28B	\$2.39B
Percent Change from Prior Year	5%	-1%	-11%	-17%	-16%	-19%	-20%	-19%	-21%	-17%	-24%	-27%	-37%

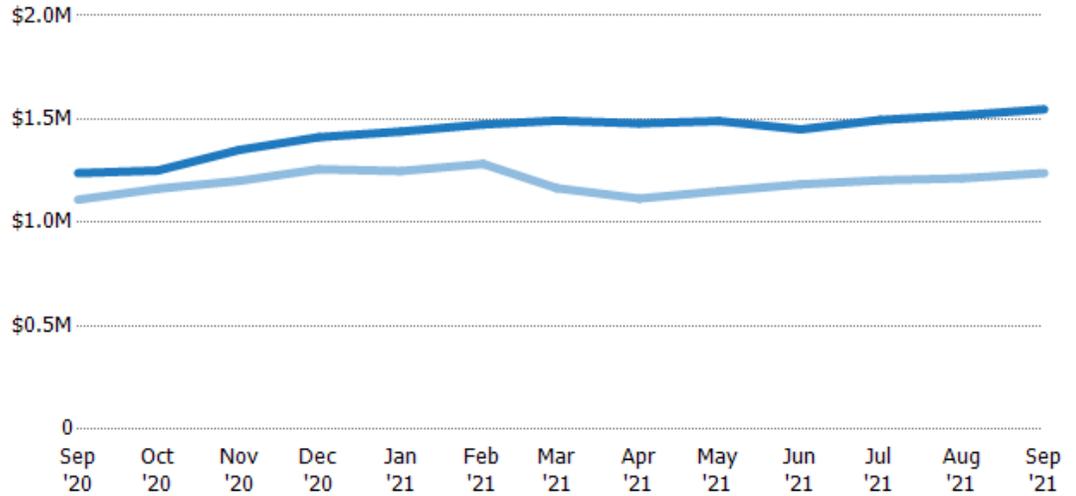
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Sep '21	\$1.55M	24.9%
Sep '20	\$1.24M	11.5%
Sep '19	\$1.11M	-14.8%



Current Year	\$1.24M	\$1.25M	\$1.35M	\$1.41M	\$1.44M	\$1.47M	\$1.49M	\$1.48M	\$1.49M	\$1.45M	\$1.5M	\$1.52M	\$1.55M
Prior Year	\$1.11M	\$1.16M	\$1.2M	\$1.26M	\$1.25M	\$1.28M	\$1.17M	\$1.12M	\$1.15M	\$1.18M	\$1.2M	\$1.21M	\$1.24M
Percent Change from Prior Year	12%	8%	12%	12%	15%	15%	28%	33%	29%	22%	24%	25%	25%

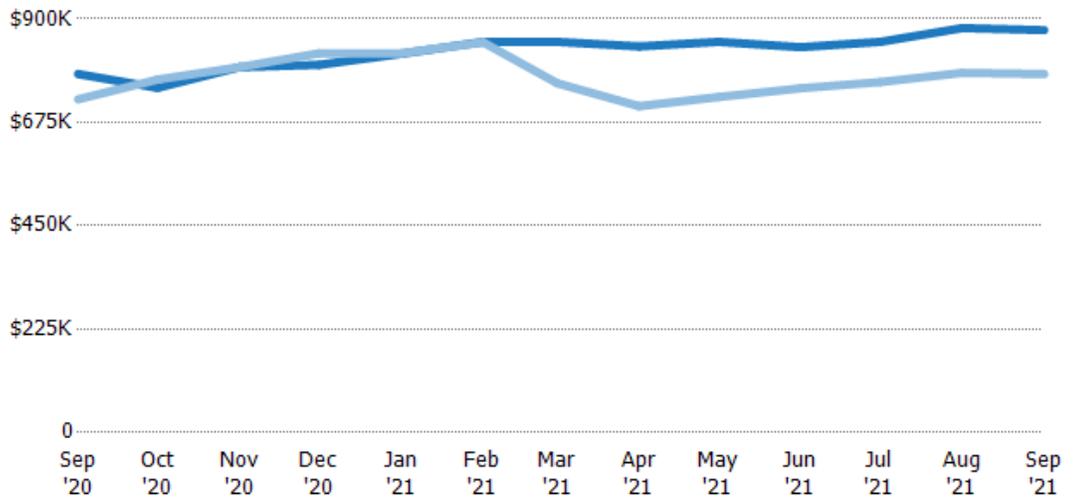
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Sep '21	\$876K	12.2%
Sep '20	\$780K	7.6%
Sep '19	\$725K	-10.6%



Current Year	\$780K	\$750K	\$795K	\$800K	\$824K	\$850K	\$850K	\$840K	\$850K	\$838K	\$850K	\$880K	\$876K
Prior Year	\$725K	\$768K	\$795K	\$825K	\$825K	\$849K	\$760K	\$710K	\$730K	\$749K	\$762K	\$783K	\$780K
Percent Change from Prior Year	8%	-2%	0%	-3%	0%	0%	12%	18%	16%	12%	11%	12%	12%

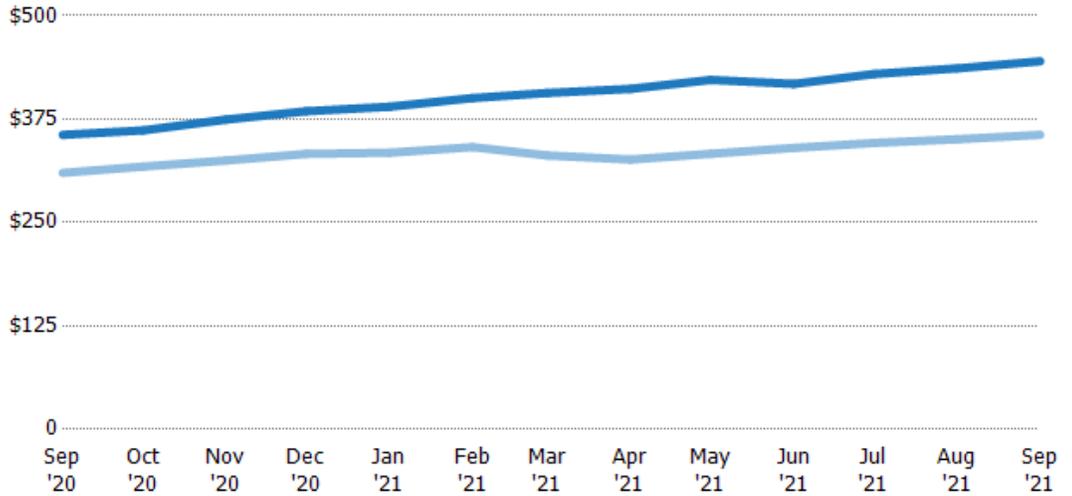
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$445	25%
Sep '20	\$356	14.8%
Sep '19	\$310	-10.1%



Current Year	\$356	\$361	\$374	\$385	\$390	\$400	\$407	\$412	\$422	\$418	\$429	\$436	\$445
Prior Year	\$310	\$318	\$325	\$333	\$334	\$341	\$331	\$326	\$333	\$340	\$346	\$351	\$356
Percent Change from Prior Year	15%	14%	15%	15%	17%	17%	23%	26%	27%	23%	24%	24%	25%

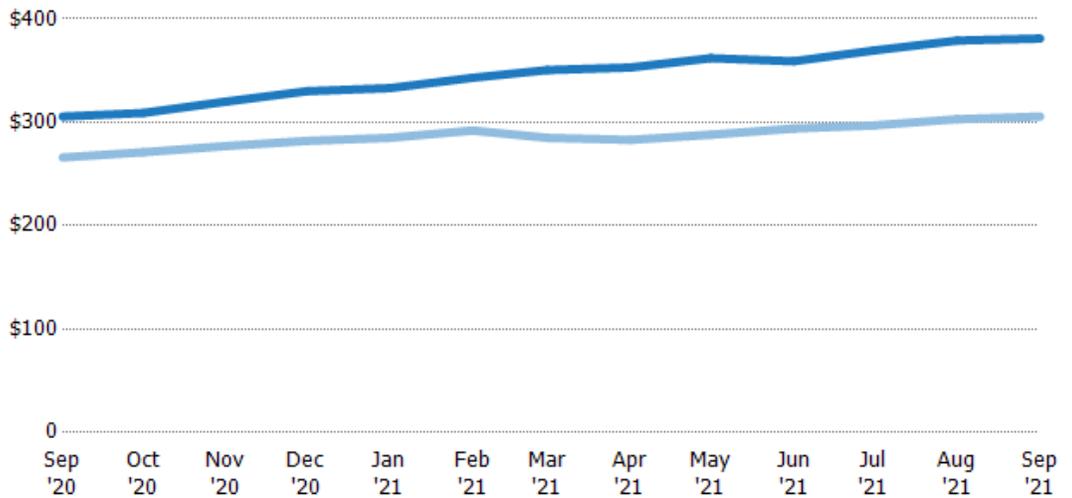
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$381	24.7%
Sep '20	\$306	14.8%
Sep '19	\$266	-7.5%



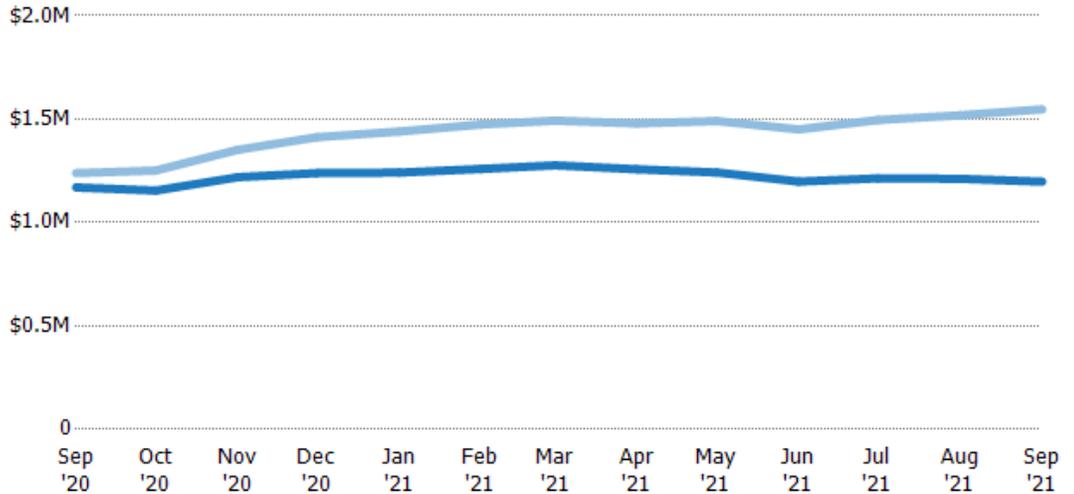
Current Year	\$306	\$309	\$320	\$330	\$333	\$343	\$351	\$353	\$362	\$359	\$370	\$379	\$381
Prior Year	\$266	\$271	\$277	\$282	\$285	\$292	\$285	\$283	\$288	\$294	\$297	\$303	\$306
Percent Change from Prior Year	15%	14%	16%	17%	17%	17%	23%	25%	26%	22%	24%	25%	25%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



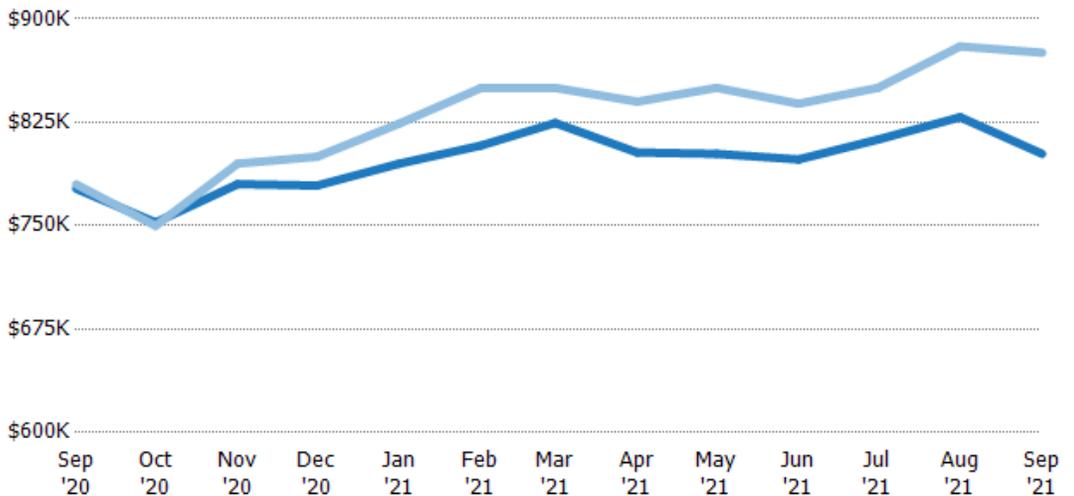
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$1.17M	\$1.15M	\$1.22M	\$1.24M	\$1.24M	\$1.26M	\$1.28M	\$1.26M	\$1.24M	\$1.2M	\$1.21M	\$1.21M	\$1.2M
Avg Listing Price	\$1.24M	\$1.25M	\$1.35M	\$1.41M	\$1.44M	\$1.47M	\$1.49M	\$1.48M	\$1.49M	\$1.45M	\$1.5M	\$1.52M	\$1.55M
Avg Listing Price as a % of Avg Est Value	106%	108%	111%	114%	116%	117%	117%	118%	120%	121%	123%	125%	129%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$777K	\$752K	\$780K	\$779K	\$795K	\$808K	\$825K	\$803K	\$802K	\$798K	\$812K	\$829K	\$802K
Median Listing Price	\$780K	\$750K	\$795K	\$800K	\$824K	\$850K	\$850K	\$840K	\$850K	\$838K	\$850K	\$880K	\$876K
Med Listing Price as a % of Med Est Value	100%	100%	102%	103%	104%	105%	103%	105%	106%	105%	105%	106%	109%

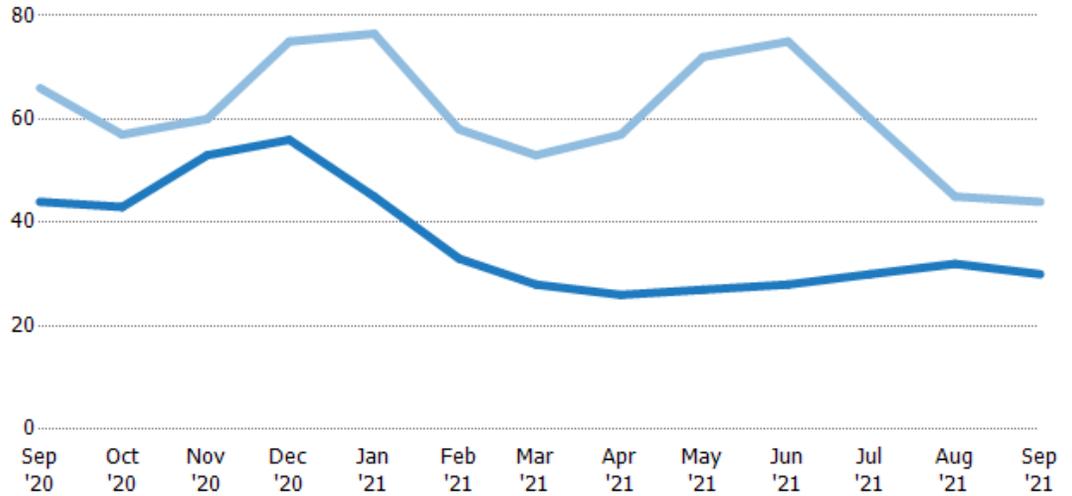
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Sep '21	30	-31.8%
Sep '20	44	-33.3%
Sep '19	66	7.6%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	44	43	53	56	45	33	28	26	27	28	30	32	30
Prior Year	66	57	60	75	76.5	58	53	57	72	75	60	45	44
Percent Change from Prior Year	-33%	-25%	-12%	-25%	-41%	-43%	-47%	-54%	-63%	-63%	-50%	-29%	-32%

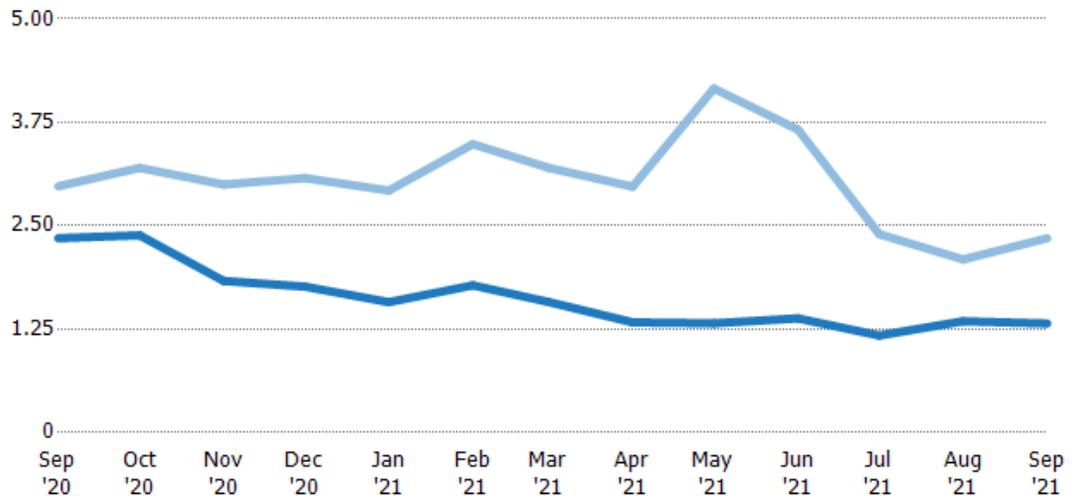
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Sep '21	1.32	-43.9%
Sep '20	2.35	-21.1%
Sep '19	2.98	13.1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	2.35	2.38	1.83	1.76	1.58	1.78	1.58	1.33	1.32	1.38	1.17	1.35	1.32
Prior Year	2.98	3.2	3	3.08	2.92	3.49	3.2	2.97	4.16	3.66	2.4	2.09	2.35
Percent Change from Prior Year	-21%	-25%	-39%	-43%	-46%	-49%	-51%	-55%	-68%	-62%	-51%	-36%	-44%

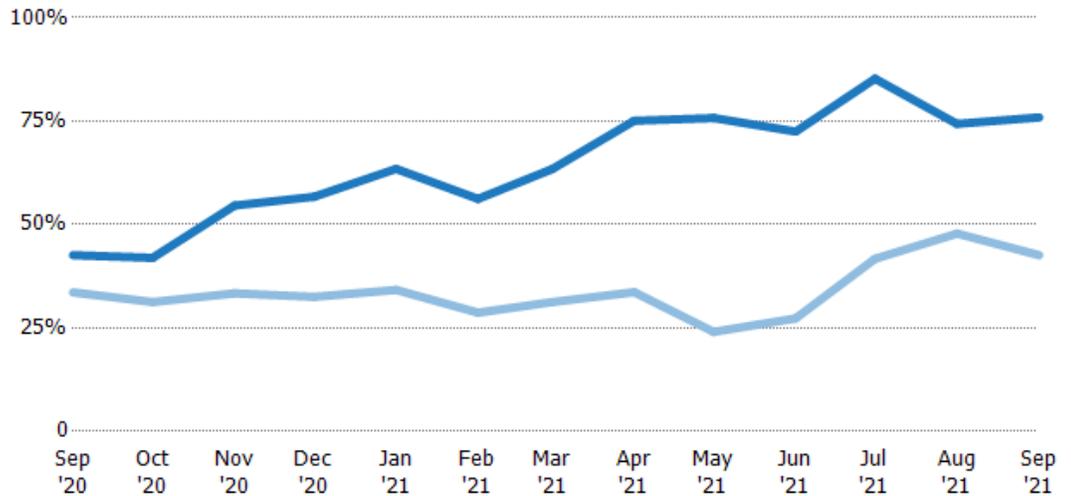
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Rate	Chg.
Sep '21	76%	-33.3%
Sep '20	43%	-9%
Sep '19	34%	-11.6%



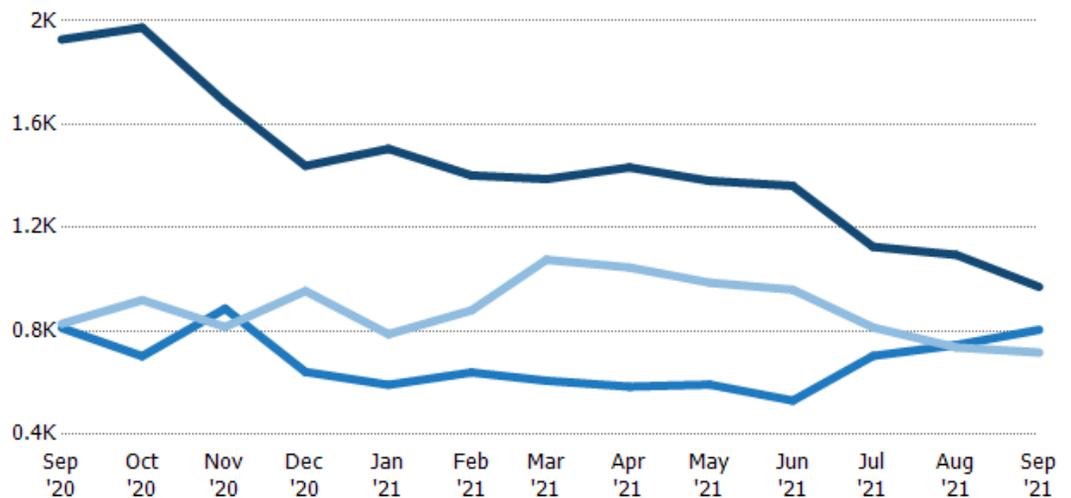
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	43%	42%	55%	57%	63%	56%	63%	75%	76%	72%	85%	74%	76%
Prior Year	34%	31%	33%	33%	34%	29%	31%	34%	24%	27%	42%	48%	43%
Change from Prior Year	-9%	-11%	-21%	-24%	-29%	-28%	-32%	-41%	-52%	-45%	-44%	-27%	-33%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	1.93K	1.97K	1.69K	1.44K	1.51K	1.4K	1.39K	1.43K	1.38K	1.36K	1.13K	1.1K	971
Pending	812	703	887	642	592	640	608	585	593	531	704	746	805
Sold	828	920	816	955	788	880	1.08K	1.05K	987	960	814	737	717

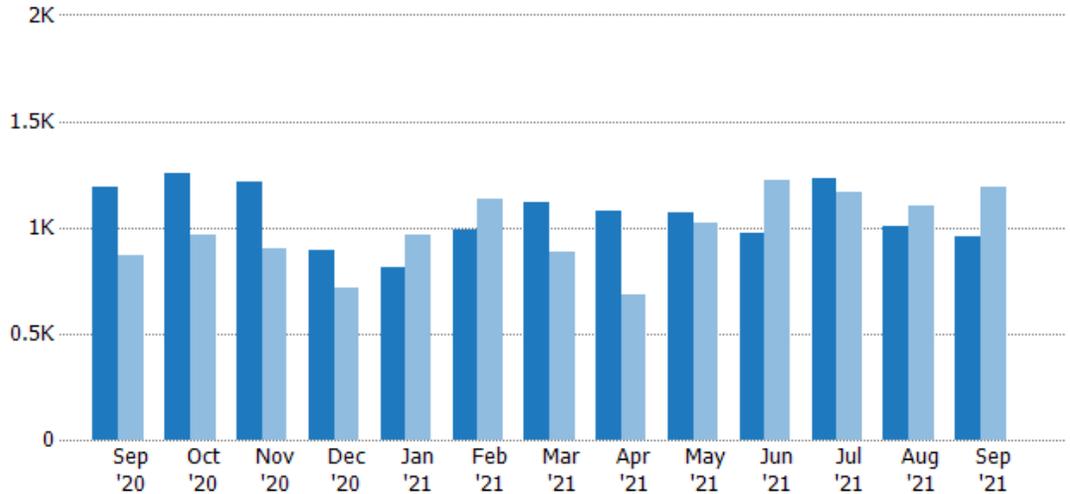
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	955	-19.6%
Sep '20	1.19K	36.2%
Sep '19	872	-30.3%



Current Year	1.19K	1.26K	1.22K	891	814	988	1.12K	1.08K	1.07K	973	1.23K	1K	955
Prior Year	872	967	901	715	965	1.13K	884	681	1.03K	1.23K	1.16K	1.1K	1.19K
Percent Change from Prior Year	36%	30%	35%	25%	-16%	-13%	27%	58%	4%	-21%	6%	-9%	-20%

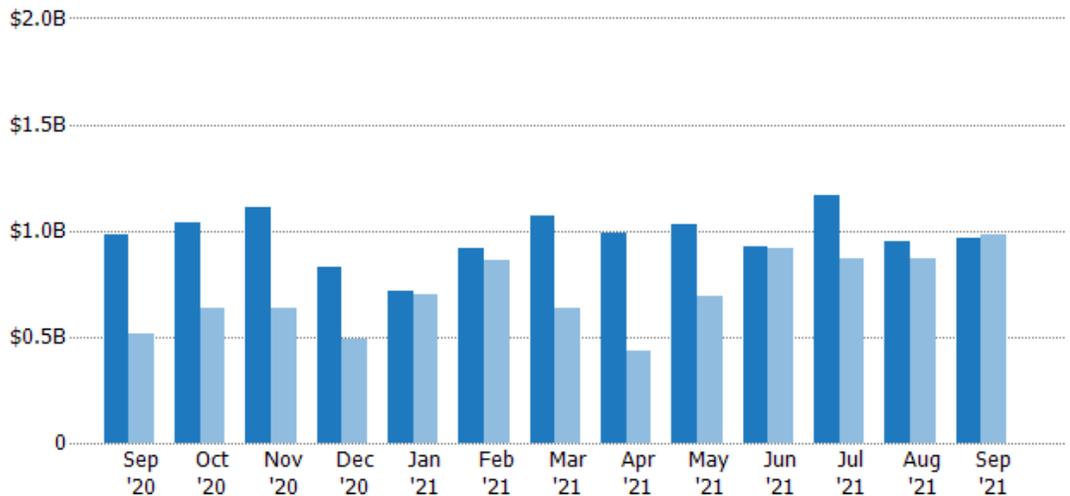
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$969M	-1.1%
Sep '20	\$980M	89.5%
Sep '19	\$517M	-28.7%



Current Year	\$980M	\$1.03B	\$1.11B	\$827M	\$712M	\$919M	\$1.07B	\$987M	\$1.03B	\$928M	\$1.17B	\$952M	\$969M
Prior Year	\$517M	\$631M	\$631M	\$488M	\$696M	\$857M	\$632M	\$436M	\$694M	\$919M	\$868M	\$869M	\$980M
Percent Change from Prior Year	89%	64%	76%	69%	2%	7%	69%	127%	49%	1%	34%	10%	-1%

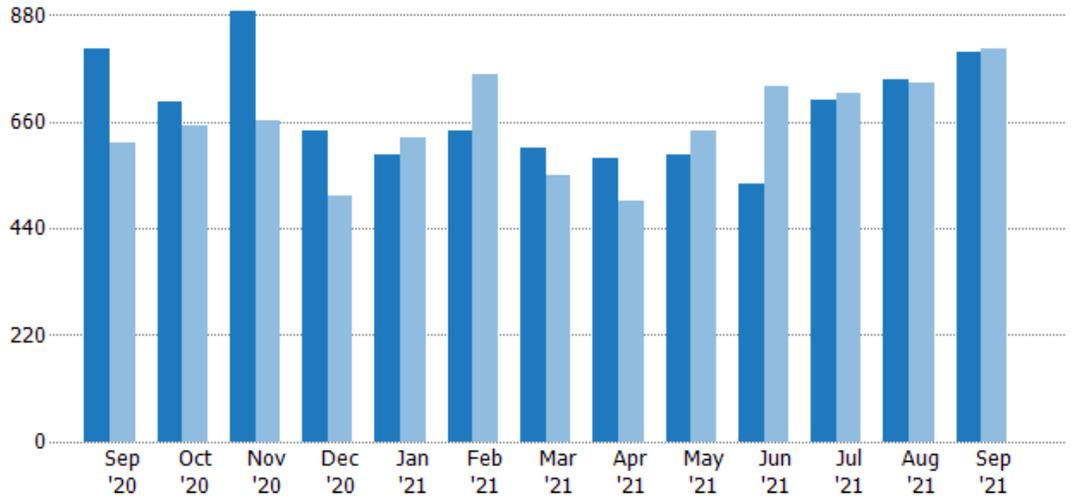
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	805	-0.9%
Sep '20	812	31.8%
Sep '19	616	-11.9%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	812	703	887	642	592	640	608	585	593	531	704	746	805
Prior Year	616	652	662	506	629	757	550	498	642	735	721	741	812
Percent Change from Prior Year	32%	8%	34%	27%	-6%	-15%	11%	17%	-8%	-28%	-2%	1%	-1%

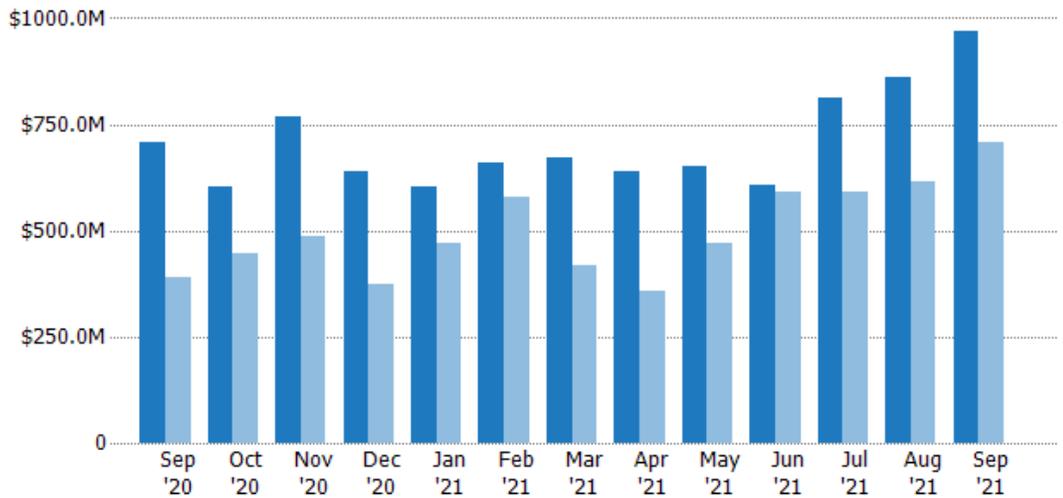
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$968M	36.5%
Sep '20	\$709M	81.1%
Sep '19	\$392M	-6.9%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$709M	\$601M	\$769M	\$640M	\$604M	\$659M	\$671M	\$638M	\$652M	\$606M	\$814M	\$861M	\$968M
Prior Year	\$392M	\$447M	\$488M	\$373M	\$472M	\$578M	\$416M	\$356M	\$472M	\$591M	\$592M	\$616M	\$709M
Percent Change from Prior Year	81%	35%	58%	71%	28%	14%	61%	79%	38%	3%	38%	40%	37%

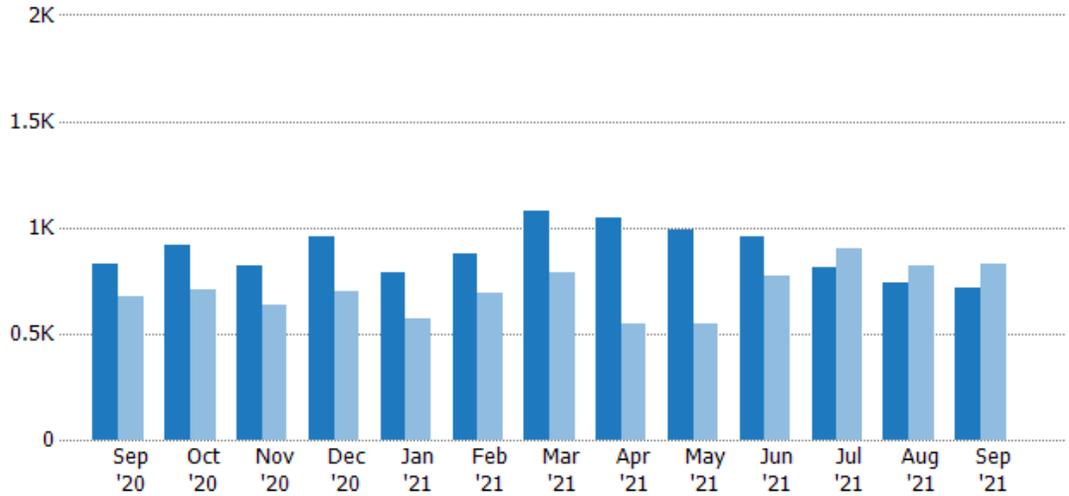
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	717	-13.4%
Sep '20	828	23%
Sep '19	673	-19.6%



Current Year	828	920	816	955	788	880	1.08K	1.05K	987	960	814	737	717
Prior Year	673	709	635	703	570	693	791	543	547	769	897	821	828
Percent Change from Prior Year	23%	30%	29%	36%	38%	27%	36%	93%	80%	25%	-9%	-10%	-13%

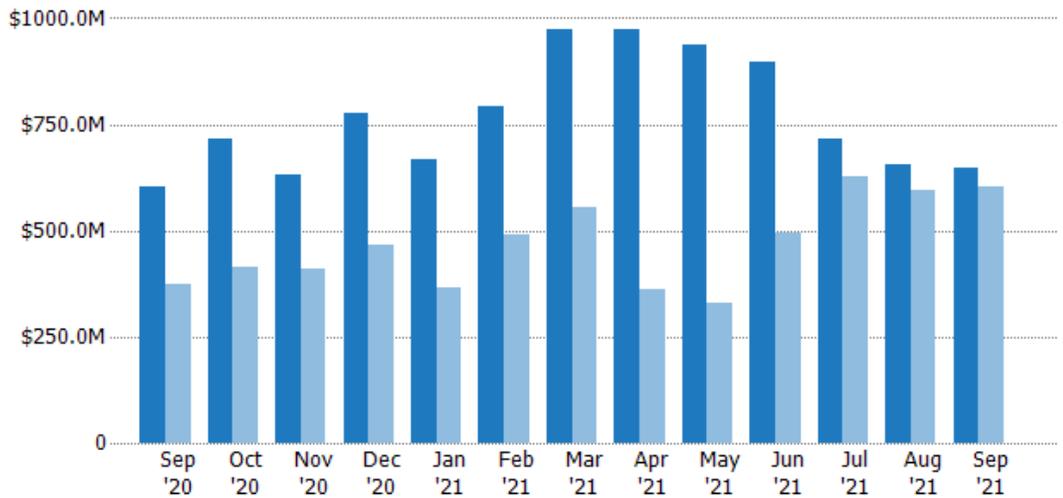
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$649M	7.3%
Sep '20	\$604M	61.7%
Sep '19	\$374M	-18.1%



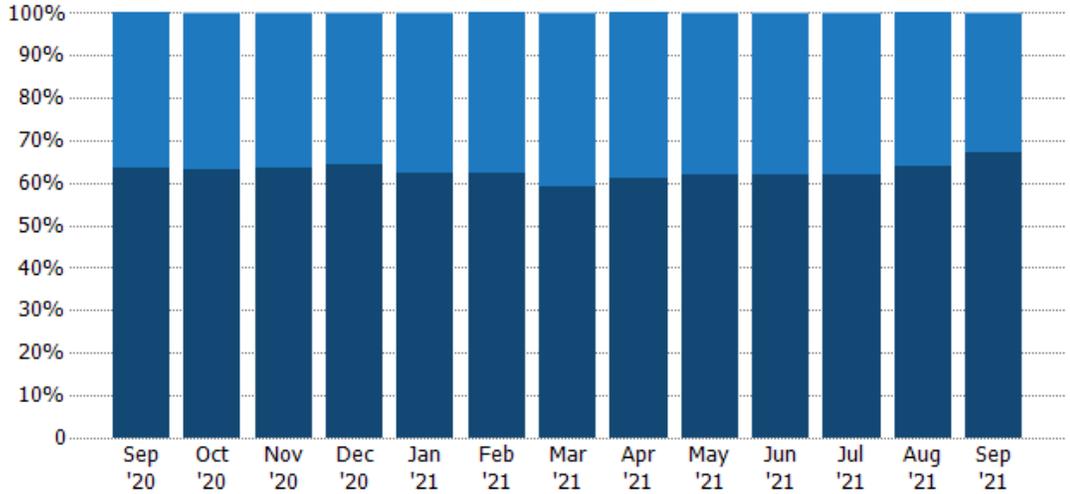
Current Year	\$604M	\$717M	\$632M	\$777M	\$666M	\$791M	\$975M	\$974M	\$937M	\$896M	\$718M	\$657M	\$649M
Prior Year	\$374M	\$412M	\$409M	\$465M	\$364M	\$489M	\$556M	\$361M	\$328M	\$495M	\$627M	\$597M	\$604M
Percent Change from Prior Year	62%	74%	54%	67%	83%	62%	75%	170%	186%	81%	14%	10%	7%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



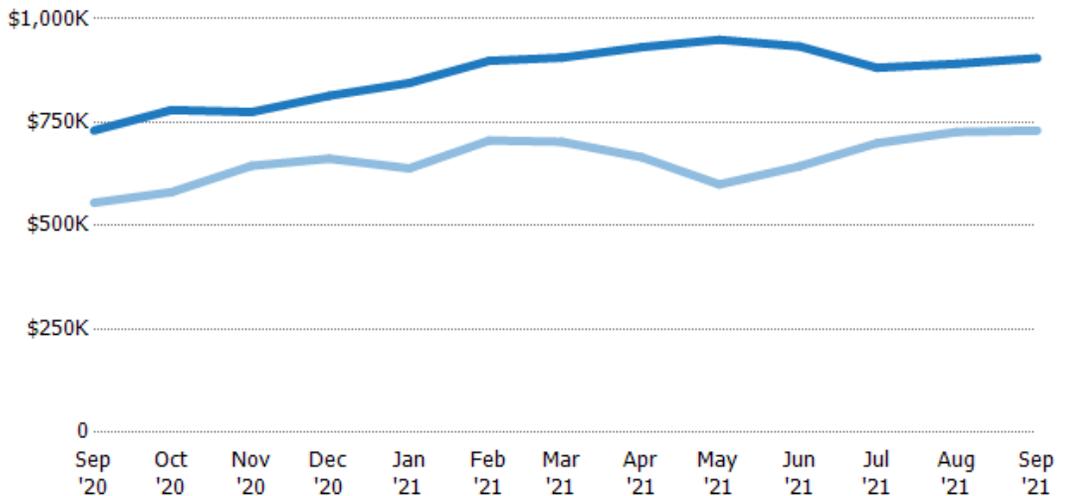
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Mobile/Manufactured	-	0%	0%	0%	0%	-	0%	-	0%	0%	0%	-	0%
Condo/Townhouse	37%	37%	36%	35%	38%	38%	41%	39%	38%	38%	38%	36%	32%
Single Family Residence	63%	63%	63%	64%	62%	62%	59%	61%	62%	62%	62%	64%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month	Current Year	Prior Year	Percent Change from Prior Year
Sep '21	\$905K	\$730K	23.9%
Sep '20	\$730K	\$555K	31.4%
Sep '19	\$555K	\$555K	1.9%

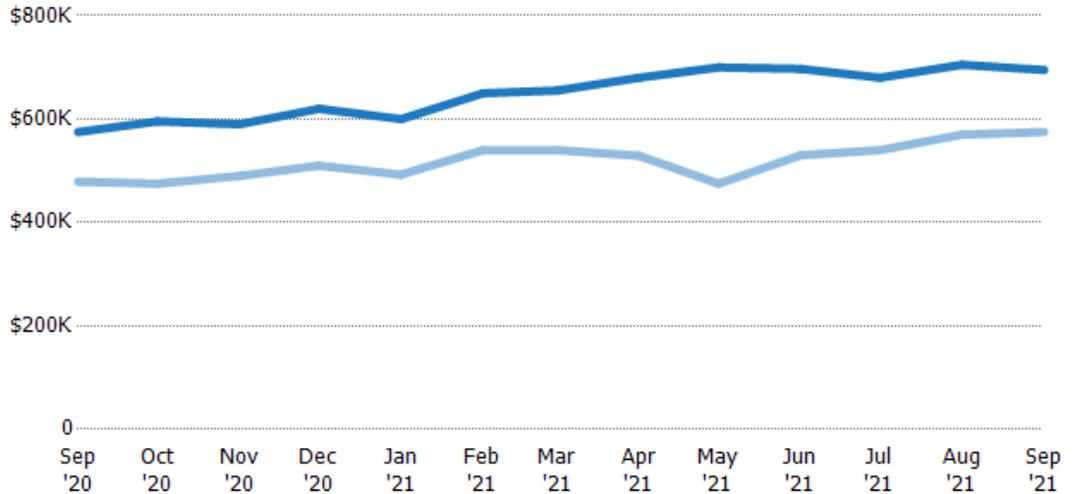
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Sep '21	\$695K	20.9%
Sep '20	\$575K	20%
Sep '19	\$479K	-9.6%



Current Year	\$575K	\$596K	\$590K	\$620K	\$600K	\$650K	\$655K	\$680K	\$700K	\$697K	\$680K	\$705K	\$695K
Prior Year	\$479K	\$475K	\$490K	\$510K	\$493K	\$540K	\$540K	\$529K	\$475K	\$530K	\$540K	\$570K	\$575K
Percent Change from Prior Year	20%	25%	20%	22%	22%	20%	21%	29%	47%	32%	26%	24%	21%

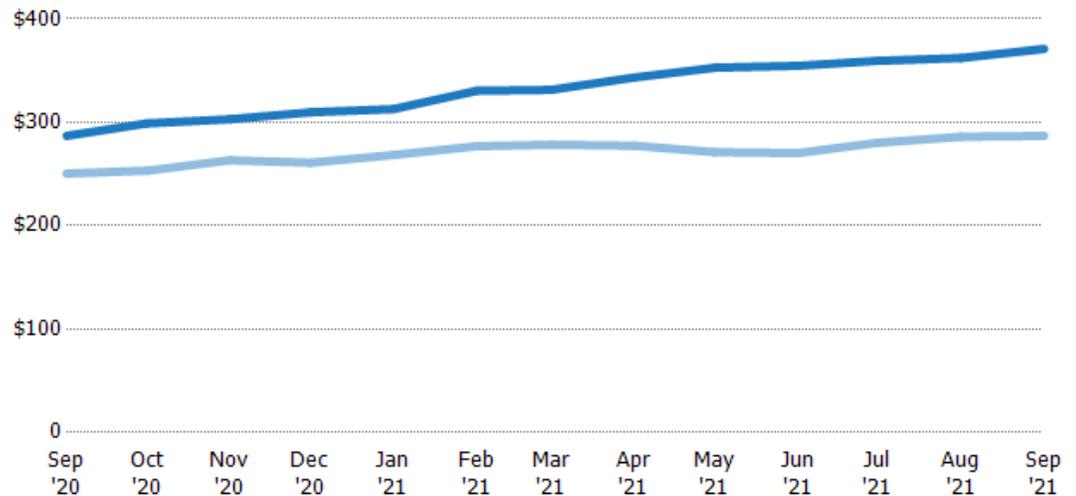
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Sep '21	\$371	29.3%
Sep '20	\$287	14.5%
Sep '19	\$250	-3.2%



Current Year	\$287	\$299	\$303	\$310	\$313	\$330	\$331	\$343	\$353	\$355	\$359	\$362	\$371
Prior Year	\$250	\$253	\$263	\$261	\$268	\$277	\$278	\$277	\$271	\$270	\$280	\$286	\$287
Percent Change from Prior Year	15%	18%	15%	19%	17%	19%	19%	24%	30%	31%	28%	27%	29%

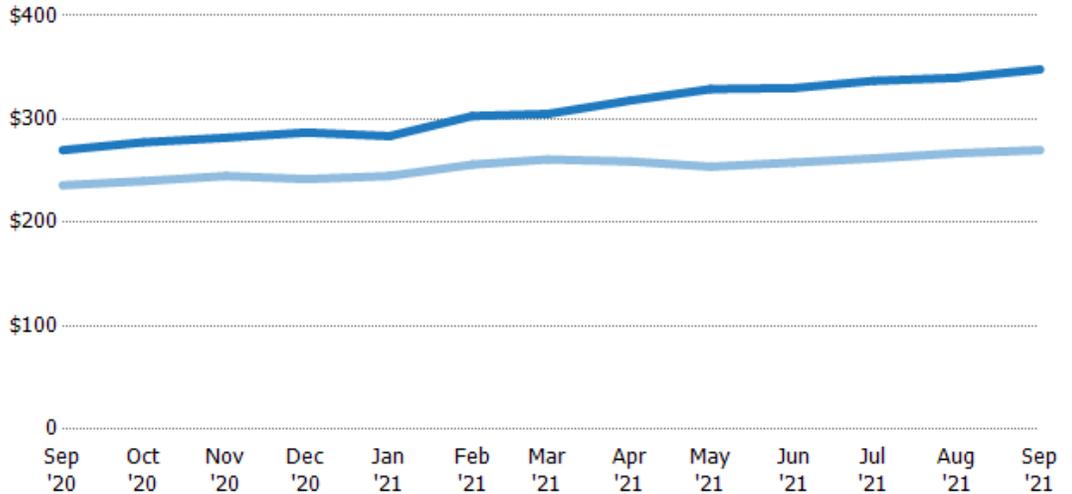
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$348	28.9%
Sep '20	\$270	14.4%
Sep '19	\$236	-2.1%



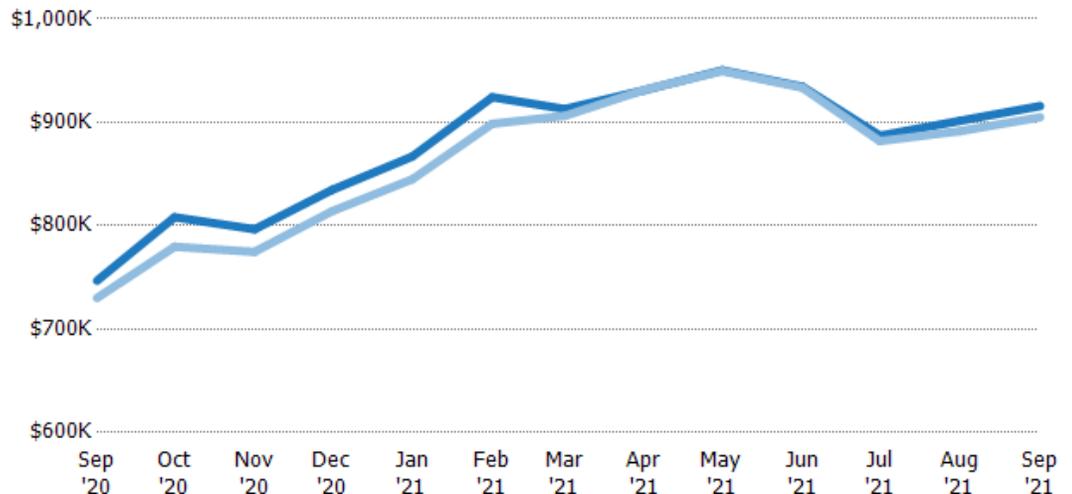
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$270	\$278	\$282	\$287	\$284	\$303	\$305	\$318	\$329	\$330	\$337	\$340	\$348
Prior Year	\$236	\$240	\$245	\$242	\$245	\$256	\$261	\$259	\$254	\$258	\$262	\$267	\$270
Percent Change from Prior Year	14%	16%	15%	19%	16%	18%	17%	23%	30%	28%	29%	27%	29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



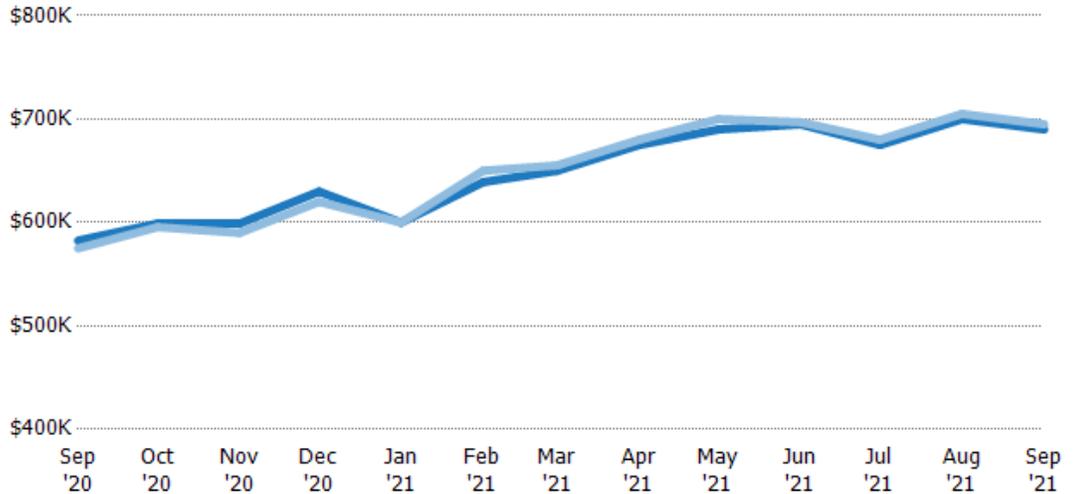
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$747K	\$808K	\$797K	\$835K	\$867K	\$924K	\$913K	\$931K	\$950K	\$934K	\$887K	\$901K	\$916K
Avg Sales Price	\$730K	\$780K	\$775K	\$814K	\$845K	\$899K	\$906K	\$932K	\$950K	\$933K	\$882K	\$891K	\$905K
Avg Sales Price as a % of Avg List Price	98%	96%	97%	98%	97%	97%	99%	100%	100%	100%	99%	99%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



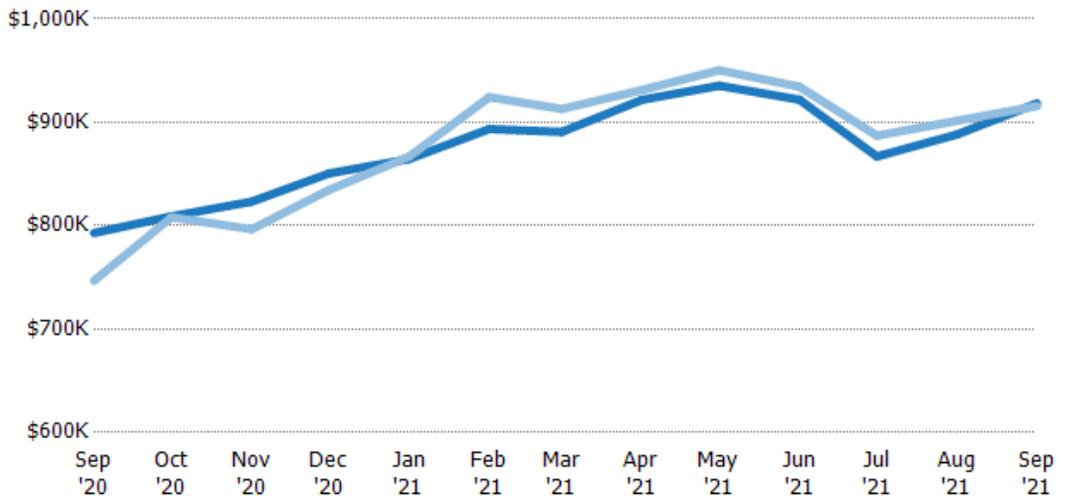
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$582K	\$599K	\$599K	\$630K	\$600K	\$639K	\$650K	\$675K	\$690K	\$695K	\$675K	\$700K	\$690K
Median Sales Price	\$575K	\$596K	\$590K	\$620K	\$600K	\$650K	\$655K	\$680K	\$700K	\$697K	\$680K	\$705K	\$695K
Med Sales Price as a % of Med List Price	99%	99%	98%	98%	100%	102%	101%	101%	101%	100%	101%	101%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



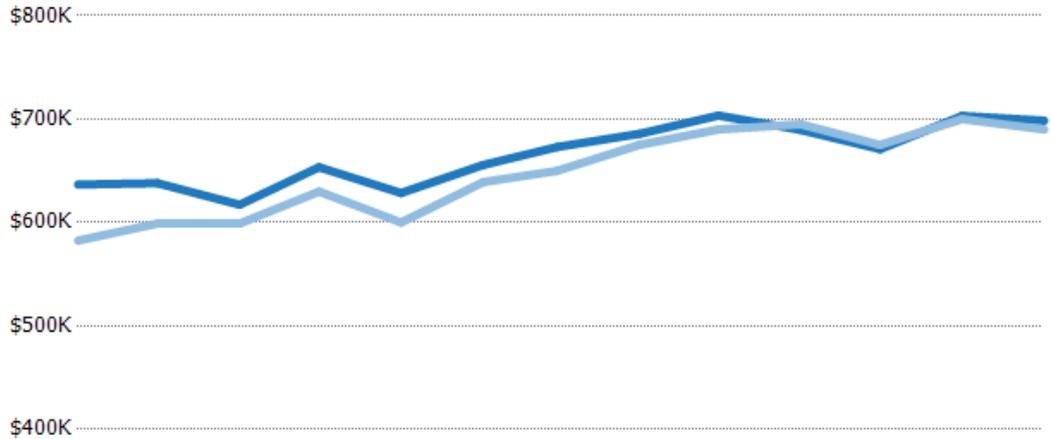
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$793K	\$809K	\$823K	\$851K	\$865K	\$893K	\$891K	\$922K	\$935K	\$922K	\$867K	\$888K	\$918K
Avg Sales Price	\$747K	\$808K	\$797K	\$835K	\$867K	\$924K	\$913K	\$931K	\$950K	\$934K	\$887K	\$901K	\$916K
Avg Sales Price as a % of Avg Est Value	94%	100%	97%	98%	100%	103%	102%	101%	102%	101%	102%	101%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



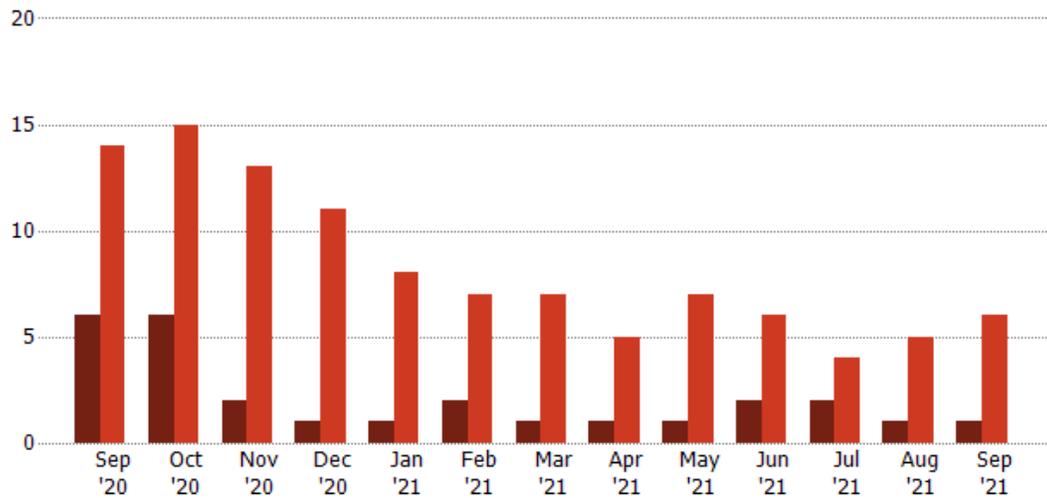
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$637K	\$638K	\$617K	\$653K	\$629K	\$656K	\$673K	\$686K	\$703K	\$690K	\$671K	\$703K	\$698K
Median Sales Price	\$582K	\$599K	\$599K	\$630K	\$600K	\$639K	\$650K	\$675K	\$690K	\$695K	\$675K	\$700K	\$690K
Med Sales Price as a % of Med Est Value	91%	94%	97%	96%	95%	97%	97%	98%	98%	101%	101%	100%	99%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Count	% Chg.
Sep '21	1	-83.3%
Sep '20	6	-57.1%
Sep '19	14	-28.6%

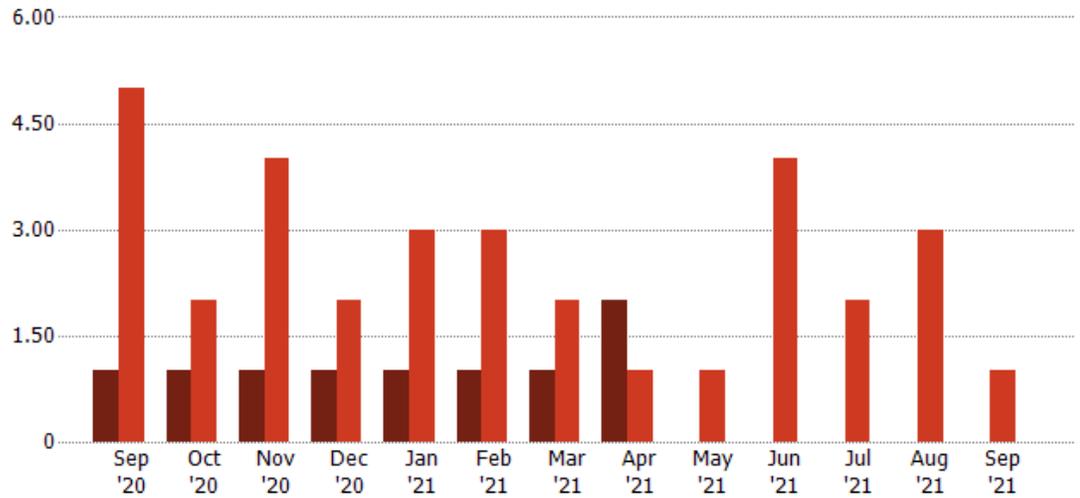
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	6	6	2	1	1	2	1	1	1	2	2	1	1
Prior Year	14	15	13	11	8	7	7	5	7	6	4	5	6
Percent Change from Prior Year	-57%	-60%	-85%	-91%	-88%	-71%	-86%	-80%	-86%	-67%	-50%	-80%	-83%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	1	1	1	1	1	1	1	2	-	-	-	-	-
Prior Year	5	2	4	2	3	3	2	1	1	4	2	3	1
Percent Change from Prior Year	-80%	-50%	-75%	-50%	-67%	-67%	-50%	100%	-100%	-100%	-100%	-100%	-100%

Sales Activity by ZIP

Sep 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	45	\$29,866,200	54	\$32,244,152	\$597,114	\$538,000	\$341	\$335	16
85251	103	\$98,992,600	107	\$68,399,250	\$639,245	\$515,000	\$373	\$341	20
85254	124	\$102,560,511	93	\$76,063,966	\$817,892	\$705,000	\$373	\$358	19
85255	109	\$213,071,994	116	\$149,484,162	\$1,288,657	\$1,006,750	\$394	\$369	25
85257	49	\$24,286,497	62	\$31,546,600	\$508,816	\$555,950	\$333	\$339	22
85258	75	\$74,283,899	74	\$54,945,797	\$742,511	\$732,500	\$369	\$351	21
85259	61	\$65,451,719	55	\$69,232,940	\$1,258,781	\$1,085,000	\$373	\$352	21
85260	96	\$108,347,828	71	\$49,152,827	\$692,293	\$635,000	\$344	\$328	19
85262	112	\$211,006,410	49	\$79,226,591	\$1,616,869	\$1,190,000	\$403	\$370	39
85266	29	\$38,947,100	36	\$38,473,900	\$1,068,719	\$928,250	\$377	\$364	23