

2021

CAVE CREEK
MARKET REPORT
September 2021



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	75	107	-29.9%	782	726	+7.7%
New Listing Volume	\$67,491,006	\$83,907,158	-19.6%	\$653,872,592	\$495,385,498	+32%
Active Listing Count	83	171	-51.5%	N/A	N/A	
Active Listing Volume	\$94,160,542	\$158,256,011	-40.5%	N/A	N/A	
Average Listing Price	\$1,134,464	\$925,474	+22.6%	\$1,102,957	\$866,769	+27.2%
Median Listing Price	\$908,103	\$775,000	+17.2%	\$838,325	\$704,213	+19%
Average Listing Price per Sq Ft	\$408	\$296	+37.9%	\$367	\$282	+30%
Median Listing Price per Sq Ft	\$324	\$257	+26.1%	\$300	\$244	+23.3%
Median Days in RPR	24	34	-29.4%	32.14	64.25	-50%
Months of Inventory	1.1	2.5	-57.6%	1.7	2.6	-35%
Absorption Rate	95.18%	40.35%	+54.8%	59.78%	38.84%	+20.9%
Sales Activity Charts Metrics						
New Pending Sales Count	92	106	-13.2%	893	833	+7.2%
New Pending Sales Volume	\$75,027,664	\$75,966,790	-1.2%	\$710,162,394	\$538,781,500	+31.8%
Pending Sales Count	77	82	-6.1%	N/A	N/A	
Pending Sales Volume	\$62,636,270	\$57,235,782	+9.4%	N/A	N/A	
Closed Sales Count	73	98	-25.5%	750	645	+16.3%
Closed Sales Volume	\$58,145,954	\$67,269,362	-13.6%	\$587,872,314	\$397,687,715	+47.8%
Average Sales Price	\$796,520	\$686,422	+16%	\$783,830	\$616,570	+27.1%
Median Sales Price	\$695,000	\$620,250	+12.1%	\$684,555	\$545,257	+25.5%
Average Sales Price per Sq Ft	\$308	\$252	+22.1%	\$288	\$237	+21.4%
Median Sales Price per Sq Ft	\$300	\$244	+23.2%	\$271	\$230	+17.7%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

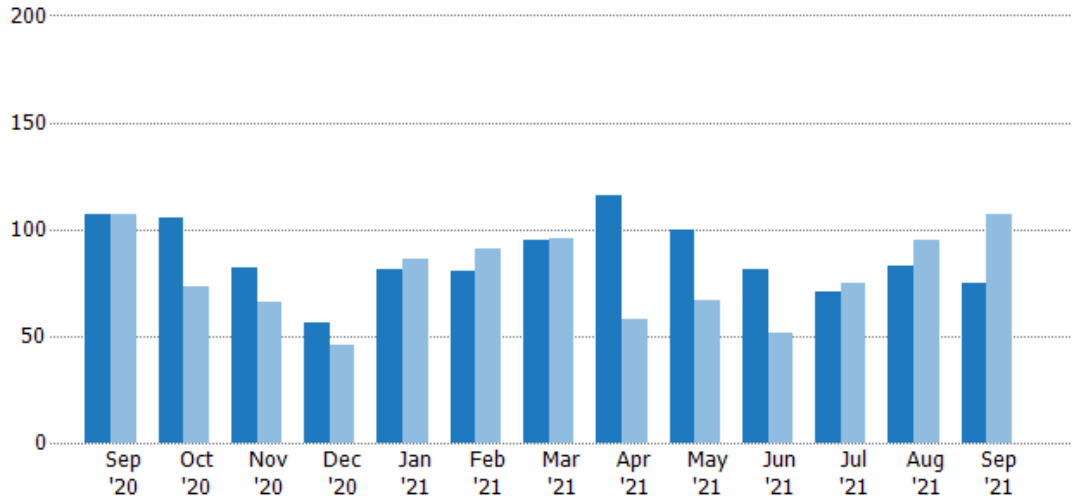
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	75	-29.9%
Sep '20	107	0%
Sep '19	107	-25.2%



Current Year	107	105	82	56	81	80	95	116	100	81	71	83	75
Prior Year	107	73	66	46	86	91	96	58	67	51	75	95	107
Percent Change from Prior Year	0%	44%	24%	22%	-6%	-12%	-1%	100%	49%	59%	-5%	-13%	-30%

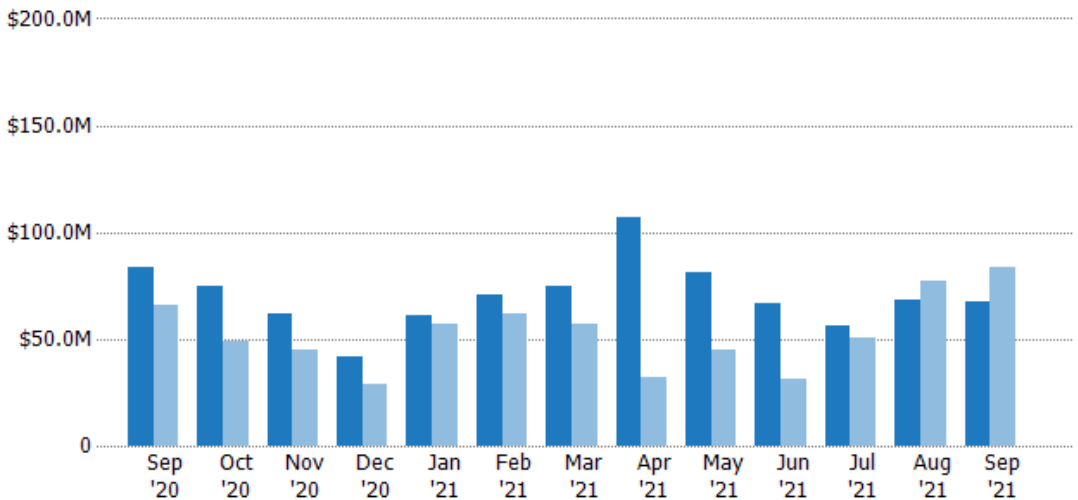
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$67.5M	-19.6%
Sep '20	\$83.9M	27.7%
Sep '19	\$65.7M	-31.3%



Current Year	\$83.9M	\$74.9M	\$61.8M	\$41.9M	\$61.2M	\$70.6M	\$75M	\$107M	\$81.1M	\$66.9M	\$56M	\$68.4M	\$67.5M
Prior Year	\$65.7M	\$48.9M	\$44.7M	\$28.6M	\$57.2M	\$62.2M	\$56.7M	\$31.9M	\$44.6M	\$31.6M	\$50.3M	\$76.9M	\$83.9M
Percent Change from Prior Year	28%	53%	38%	46%	7%	13%	32%	237%	82%	111%	11%	-11%	-20%

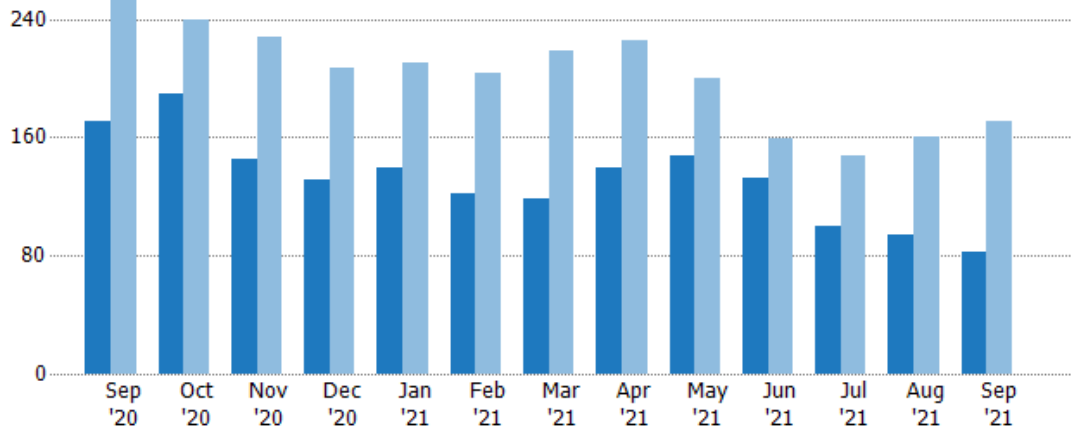
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	83	-51.5%
Sep '20	171	-33.7%
Sep '19	258	-11.6%



Current Year	171	189	145	131	140	122	119	140	148	133	100	94	83
Prior Year	258	240	228	207	210	204	218	225	200	159	147	160	171
Percent Change from Prior Year	-34%	-21%	-36%	-37%	-33%	-40%	-45%	-38%	-26%	-16%	-32%	-41%	-51%

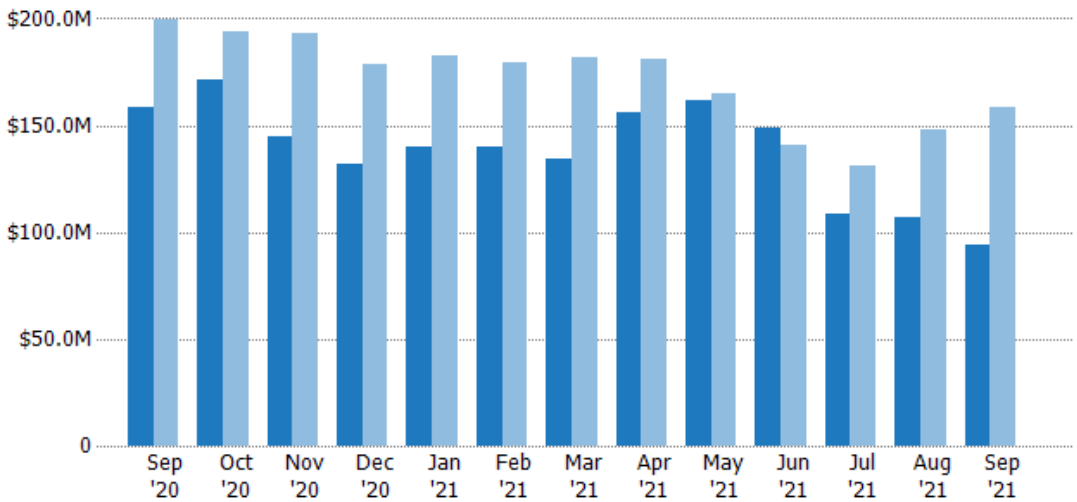
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$94.2M	-40.5%
Sep '20	\$158M	-20.5%
Sep '19	\$199M	-18.8%



Current Year	\$158M	\$172M	\$145M	\$132M	\$140M	\$140M	\$135M	\$156M	\$161M	\$148M	\$109M	\$107M	\$94.2M
Prior Year	\$199M	\$194M	\$193M	\$179M	\$183M	\$179M	\$182M	\$181M	\$165M	\$141M	\$131M	\$148M	\$158M
Percent Change from Prior Year	-21%	-11%	-25%	-26%	-23%	-22%	-26%	-14%	-2%	5%	-17%	-28%	-41%

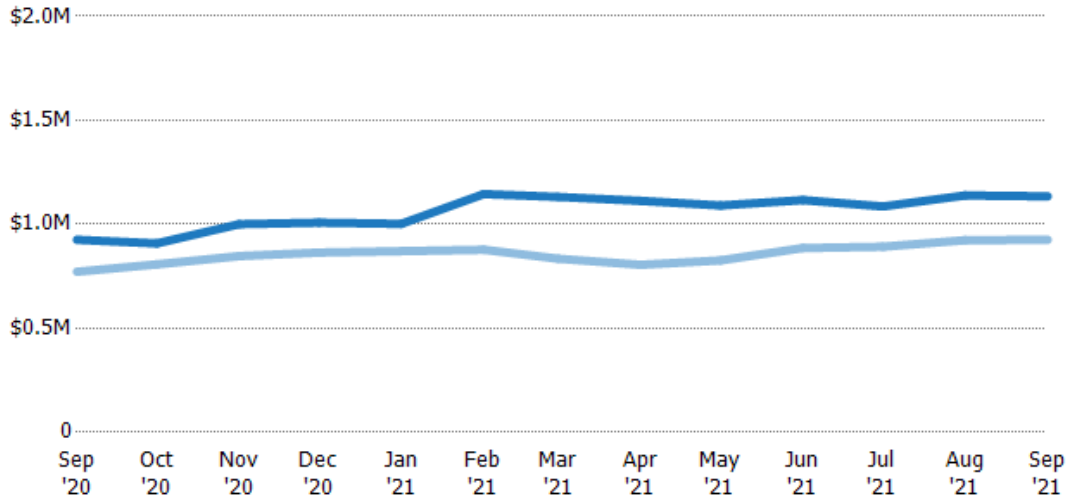
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Sep '21	\$1.13M	22.6%
Sep '20	\$925K	19.9%
Sep '19	\$772K	-8.1%



Current Year	\$925K	\$908K	\$1M	\$1.01M	\$1M	\$1.15M	\$1.13M	\$1.11M	\$1.09M	\$1.12M	\$1.09M	\$1.14M	\$1.13M
Prior Year	\$772K	\$807K	\$847K	\$864K	\$871K	\$878K	\$834K	\$805K	\$826K	\$886K	\$892K	\$924K	\$925K
Percent Change from Prior Year	20%	12%	18%	17%	15%	31%	36%	38%	32%	26%	22%	23%	23%

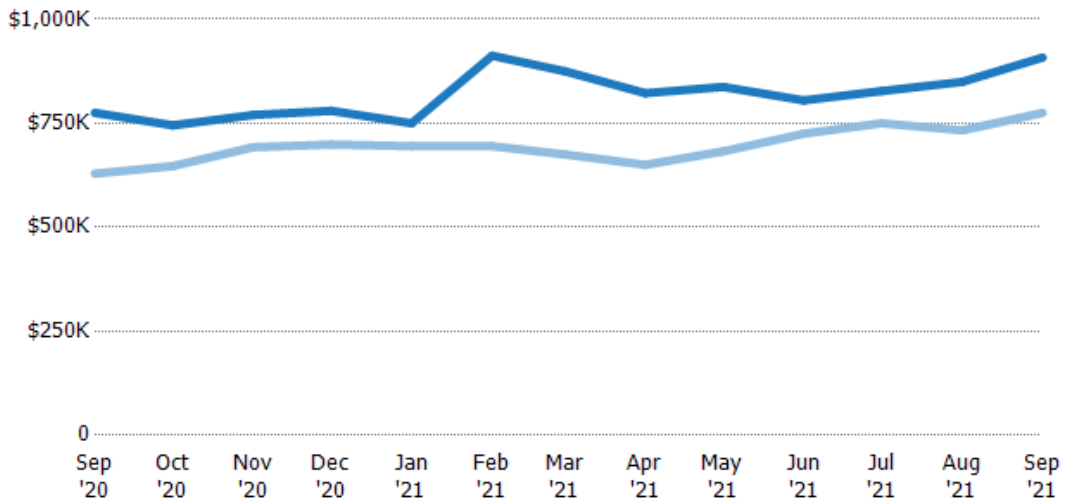
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Sep '21	\$908K	17.2%
Sep '20	\$775K	23.2%
Sep '19	\$629K	-8.6%



Current Year	\$775K	\$745K	\$770K	\$780K	\$750K	\$912K	\$875K	\$822K	\$837K	\$805K	\$827K	\$850K	\$908K
Prior Year	\$629K	\$647K	\$693K	\$699K	\$695K	\$695K	\$675K	\$650K	\$683K	\$725K	\$750K	\$733K	\$775K
Percent Change from Prior Year	23%	15%	11%	12%	8%	31%	30%	27%	23%	11%	10%	16%	17%

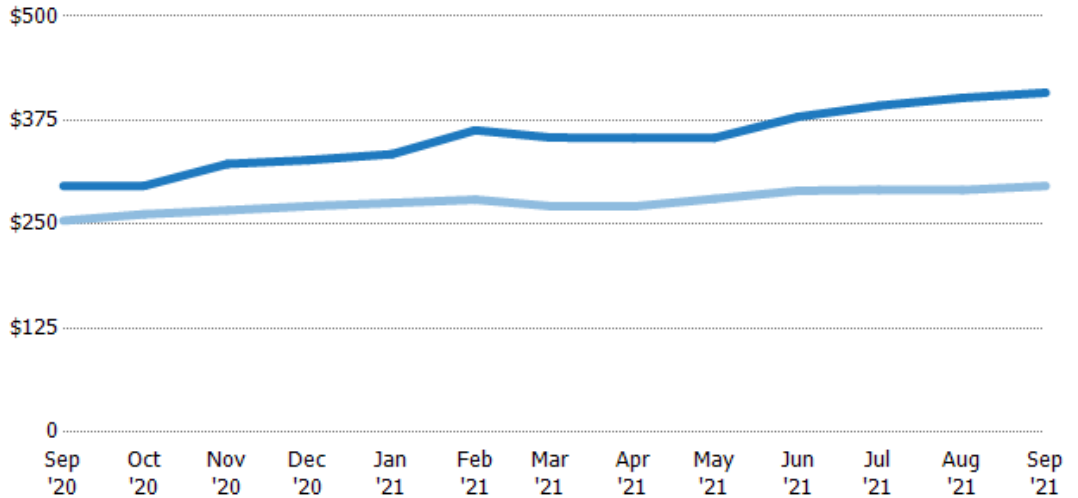
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$408	37.9%
Sep '20	\$296	16.4%
Sep '19	\$254	-11.8%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$296	\$296	\$323	\$327	\$334	\$363	\$354	\$354	\$354	\$379	\$392	\$402	\$408
Prior Year	\$254	\$262	\$267	\$272	\$276	\$280	\$272	\$272	\$281	\$290	\$291	\$291	\$296
Percent Change from Prior Year	16%	13%	21%	20%	21%	30%	30%	30%	26%	31%	35%	38%	38%

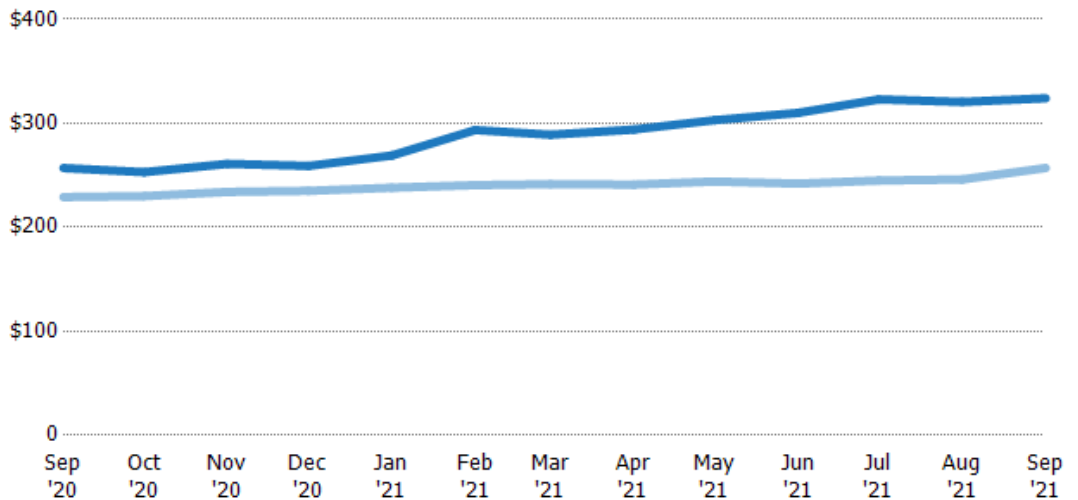
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$324	26.1%
Sep '20	\$257	12.2%
Sep '19	\$229	-10.9%



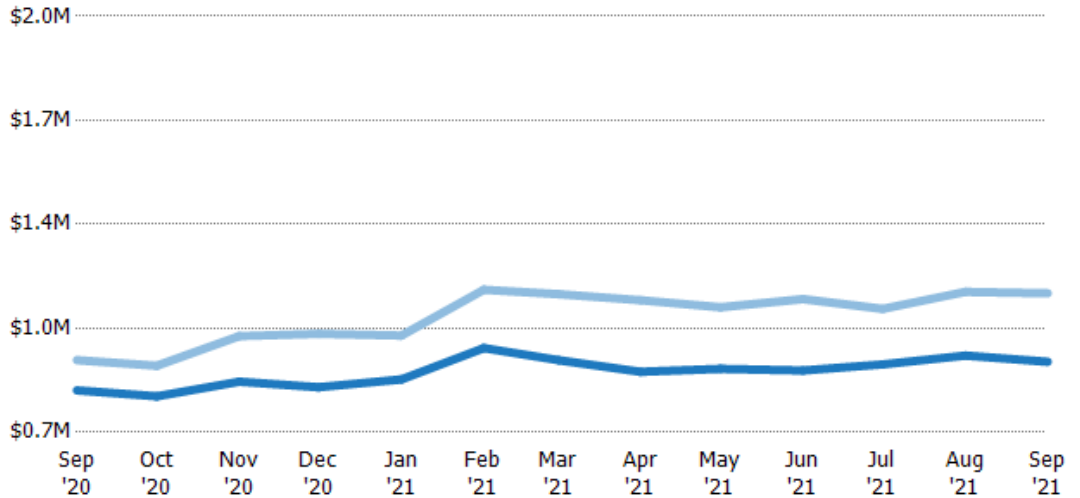
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$257	\$253	\$261	\$259	\$269	\$294	\$289	\$294	\$303	\$310	\$323	\$321	\$324
Prior Year	\$229	\$230	\$234	\$235	\$238	\$241	\$242	\$241	\$244	\$242	\$245	\$246	\$257
Percent Change from Prior Year	12%	10%	12%	10%	13%	22%	20%	22%	24%	28%	32%	30%	26%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



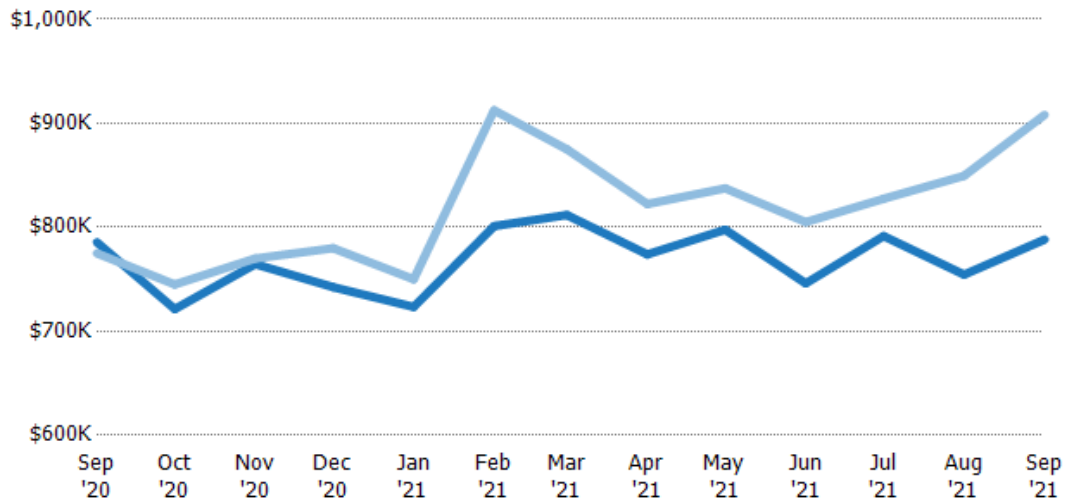
Avg Est Value	\$831K	\$812K	\$858K	\$841K	\$865K	\$963K	\$925K	\$889K	\$898K	\$893K	\$912K	\$940K	\$920K
Avg Listing Price	\$925K	\$908K	\$1M	\$1.01M	\$1M	\$1.15M	\$1.13M	\$1.11M	\$1.09M	\$1.12M	\$1.09M	\$1.14M	\$1.13M
Avg Listing Price as a % of Avg Est Value	111%	112%	117%	120%	116%	119%	122%	125%	121%	125%	119%	121%	123%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



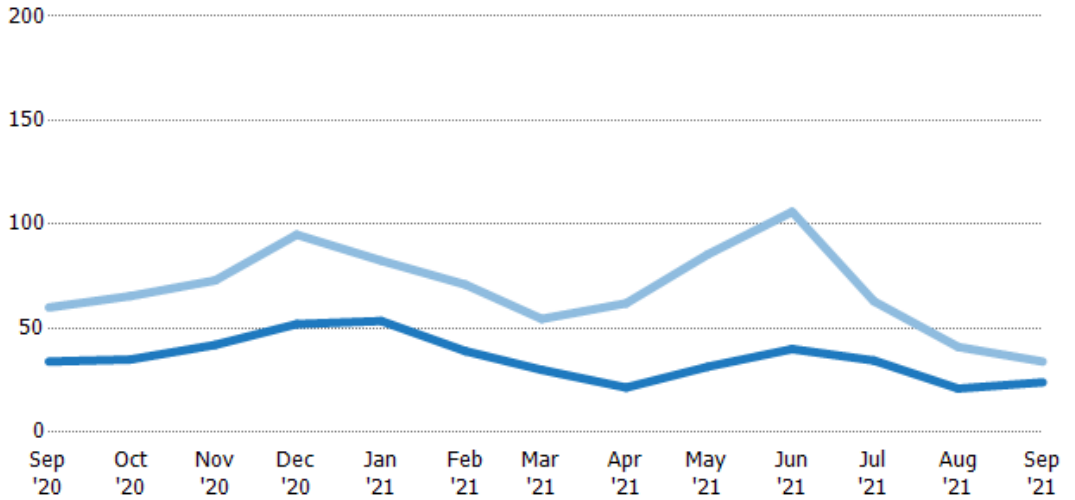
Median Est Value	\$786K	\$721K	\$765K	\$742K	\$723K	\$801K	\$812K	\$774K	\$798K	\$746K	\$792K	\$754K	\$788K
Median Listing Price	\$775K	\$745K	\$770K	\$780K	\$750K	\$912K	\$875K	\$822K	\$837K	\$805K	\$827K	\$850K	\$908K
Med Listing Price as a % of Med Est Value	99%	103%	101%	105%	104%	114%	108%	106%	105%	108%	105%	113%	115%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



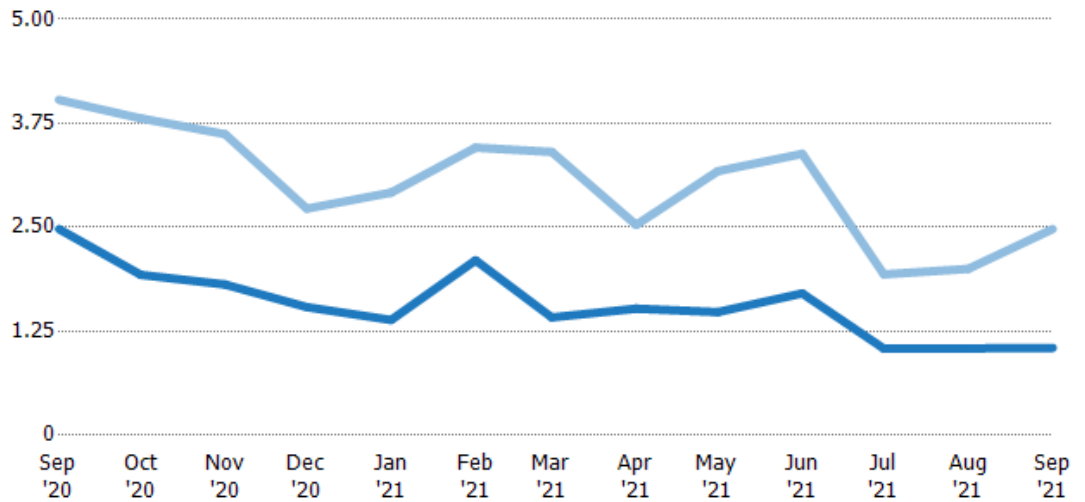
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	34	35	42	52	53.5	39	30	21.5	31.5	40	34.5	21	24
Prior Year	60	65.5	73	95	82.5	71	54.5	62	85.5	106	63	41	34
Percent Change from Prior Year	-43%	-47%	-42%	-45%	-35%	-45%	-45%	-65%	-63%	-62%	-45%	-49%	-29%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	2.48	1.93	1.81	1.54	1.39	2.1	1.42	1.52	1.48	1.71	1.04	1.04	1.05
Prior Year	4.03	3.81	3.62	2.72	2.92	3.46	3.41	2.53	3.17	3.38	1.93	2	2.48
Percent Change from Prior Year	-39%	-49%	-50%	-43%	-52%	-39%	-58%	-40%	-53%	-50%	-46%	-48%	-58%

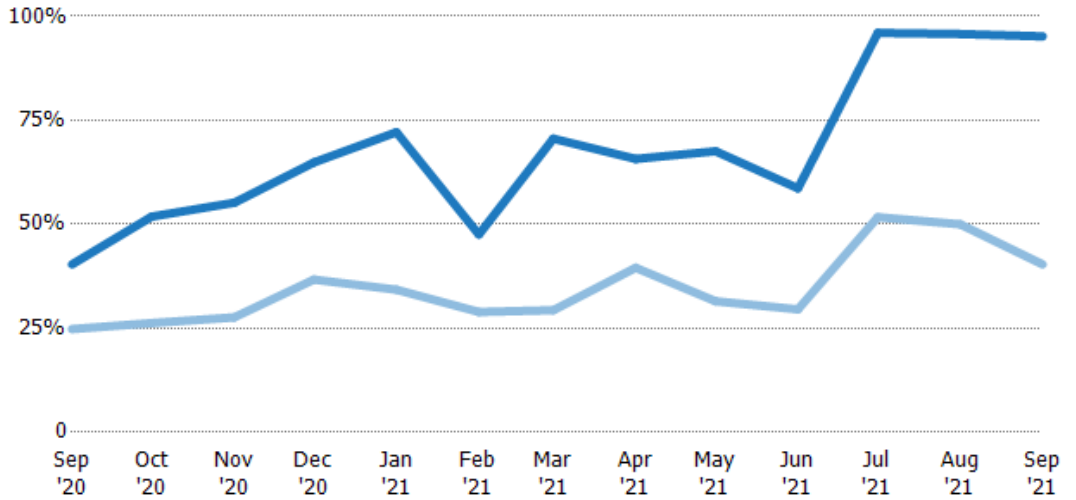
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Rate	Chg.
Sep '21	95%	-54.8%
Sep '20	40%	-15.6%
Sep '19	25%	36.2%



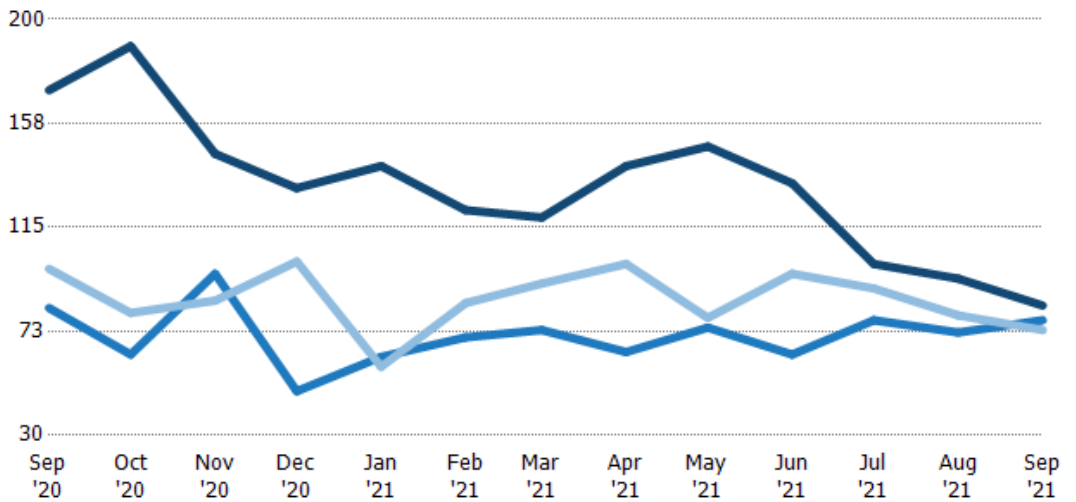
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	40%	52%	55%	65%	72%	48%	71%	66%	68%	59%	96%	96%	95%
Prior Year	25%	26%	28%	37%	34%	29%	29%	40%	32%	30%	52%	50%	40%
Change from Prior Year	-16%	-26%	-28%	-28%	-38%	-19%	-41%	-26%	-36%	-29%	-44%	-46%	-55%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	171	189	145	131	140	122	119	140	148	133	100	94	83
Pending	82	63	96	48	62	70	73	64	74	63	77	72	77
Sold	98	80	85	101	58	84	92	100	78	96	90	79	73

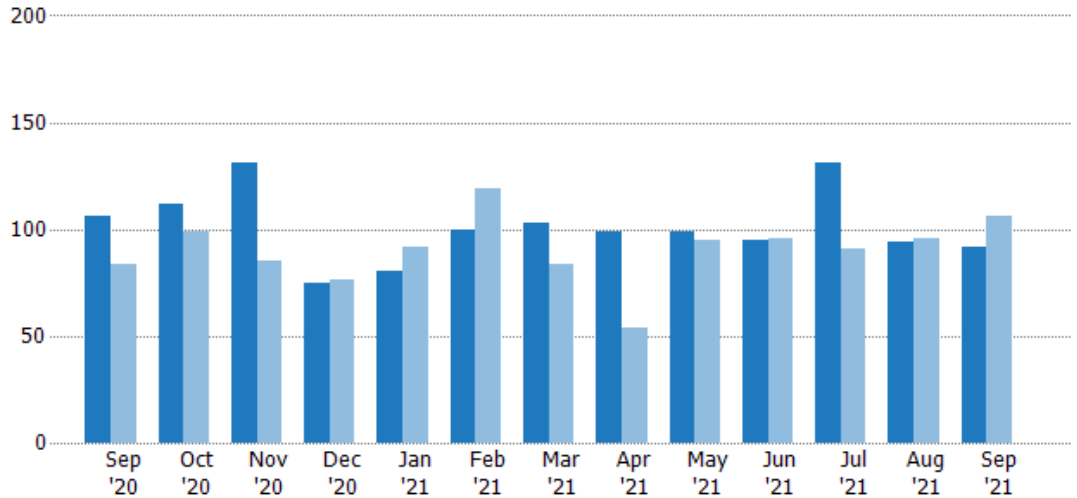
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	92	-13.2%
Sep '20	106	26.2%
Sep '19	84	-21.4%



Current Year	106	112	131	75	80	100	103	99	99	95	131	94	92
Prior Year	84	99	85	76	92	119	84	54	95	96	91	96	106
Percent Change from Prior Year	26%	13%	54%	-1%	-13%	-16%	23%	83%	4%	-1%	44%	-2%	-13%

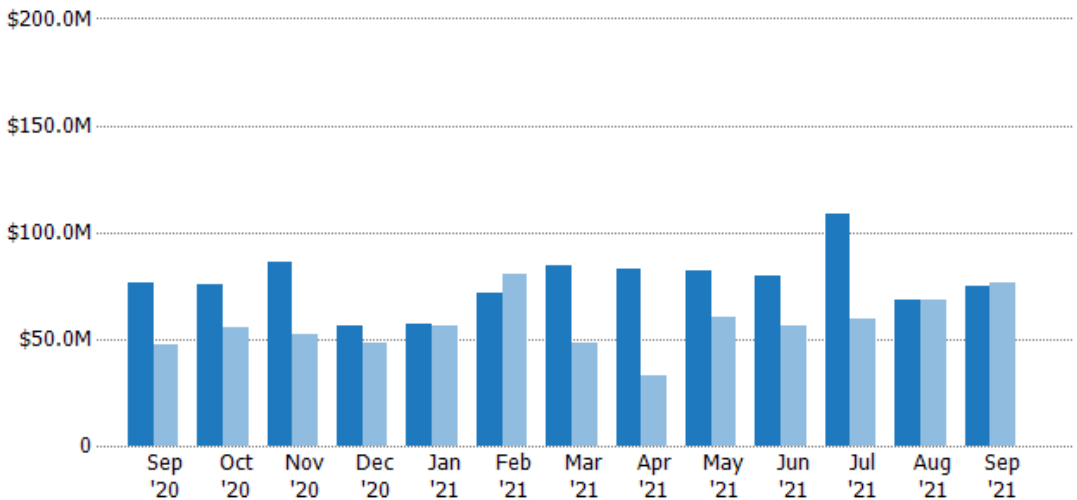
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$75M	-1.2%
Sep '20	\$76M	59.5%
Sep '19	\$47.6M	-27.3%



Current Year	\$76M	\$75.7M	\$86M	\$55.8M	\$57.1M	\$71.8M	\$84.3M	\$82.4M	\$82.3M	\$79.9M	\$109M	\$68.5M	\$75M
Prior Year	\$47.6M	\$55.4M	\$52.2M	\$48.1M	\$56.4M	\$80.2M	\$48.5M	\$33.2M	\$60M	\$56.4M	\$59.7M	\$68.5M	\$76M
Percent Change from Prior Year	60%	37%	65%	16%	1%	-10%	74%	148%	37%	42%	82%	0%	-1%

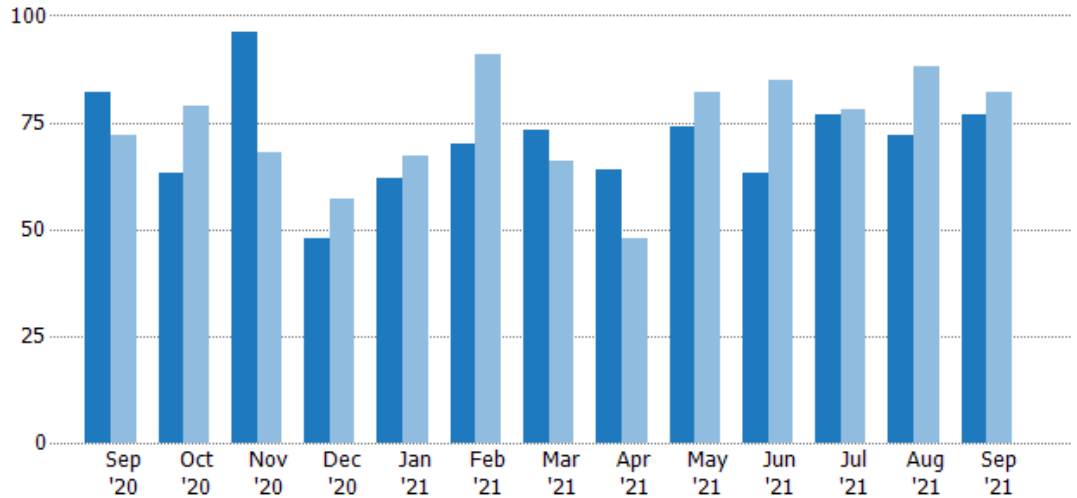
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Sep '21	77	-6.1%
Sep '20	82	13.9%
Sep '19	72	-29.2%



Current Year	82	63	96	48	62	70	73	64	74	63	77	72	77
Prior Year	72	79	68	57	67	91	66	48	82	85	78	88	82
Percent Change from Prior Year	14%	-20%	41%	-16%	-7%	-23%	11%	33%	-10%	-26%	-1%	-18%	-6%

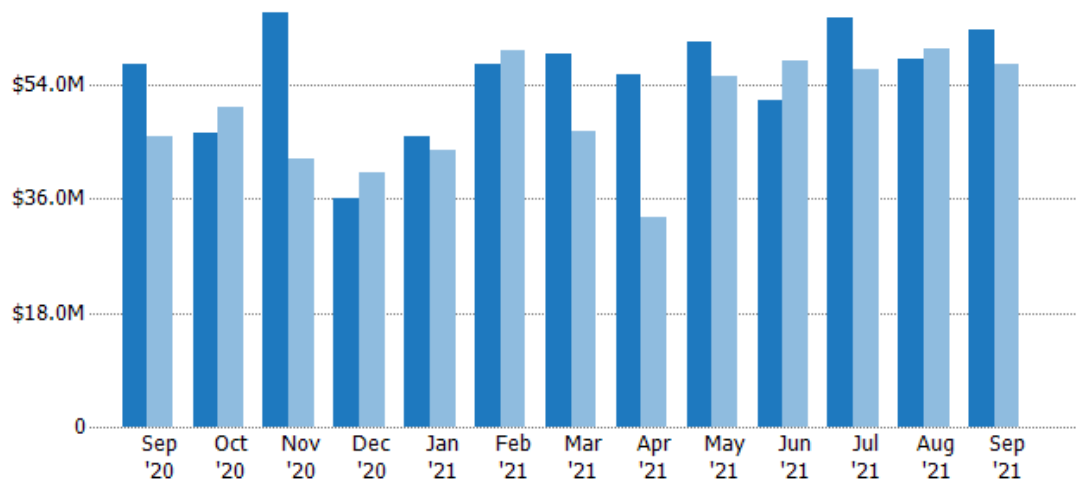
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Sep '21	\$62.6M	9.4%
Sep '20	\$57.2M	24.6%
Sep '19	\$46M	-34.5%



Current Year	\$57.2M	\$46.5M	\$65.4M	\$36M	\$45.9M	\$57.2M	\$58.8M	\$55.5M	\$60.7M	\$51.6M	\$64.4M	\$58M	\$62.6M
Prior Year	\$46M	\$50.5M	\$42.3M	\$40.2M	\$43.5M	\$59.5M	\$46.5M	\$33M	\$55.4M	\$57.7M	\$56.5M	\$59.6M	\$57.2M
Percent Change from Prior Year	25%	-8%	55%	-10%	5%	-4%	26%	68%	10%	-11%	14%	-3%	9%

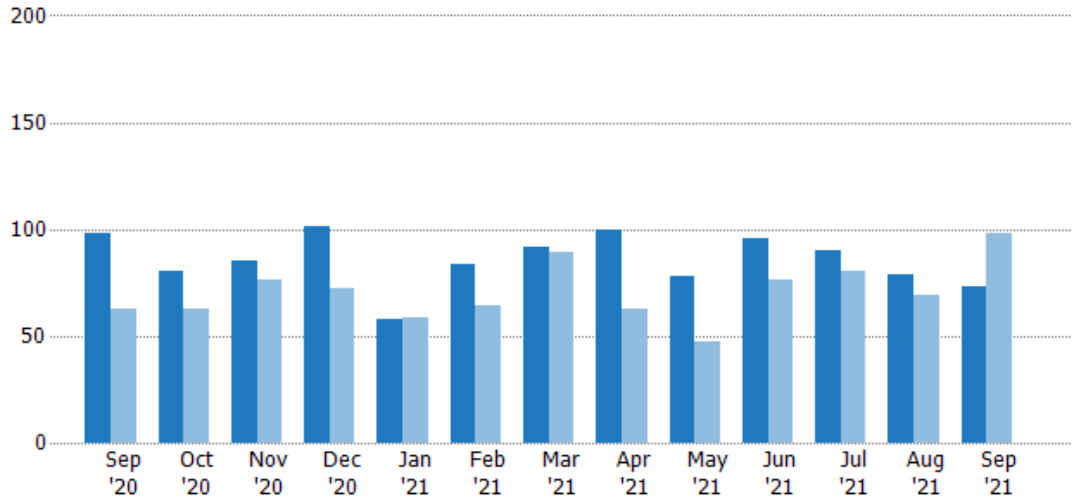
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Sep '21	73	-25.5%
Sep '20	98	55.6%
Sep '19	63	15.9%



Current Year	98	80	85	101	58	84	92	100	78	96	90	79	73
Prior Year	63	63	76	72	59	64	89	63	47	76	80	69	98
Percent Change from Prior Year	56%	27%	12%	40%	-2%	31%	3%	59%	66%	26%	13%	14%	-26%

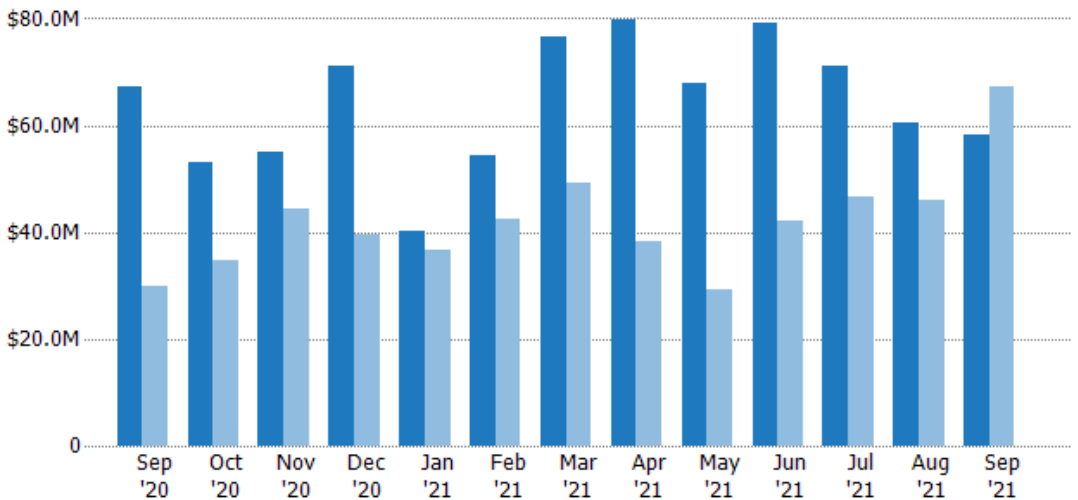
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Sep '21	\$58.1M	-13.6%
Sep '20	\$67.3M	125.6%
Sep '19	\$29.8M	29.7%



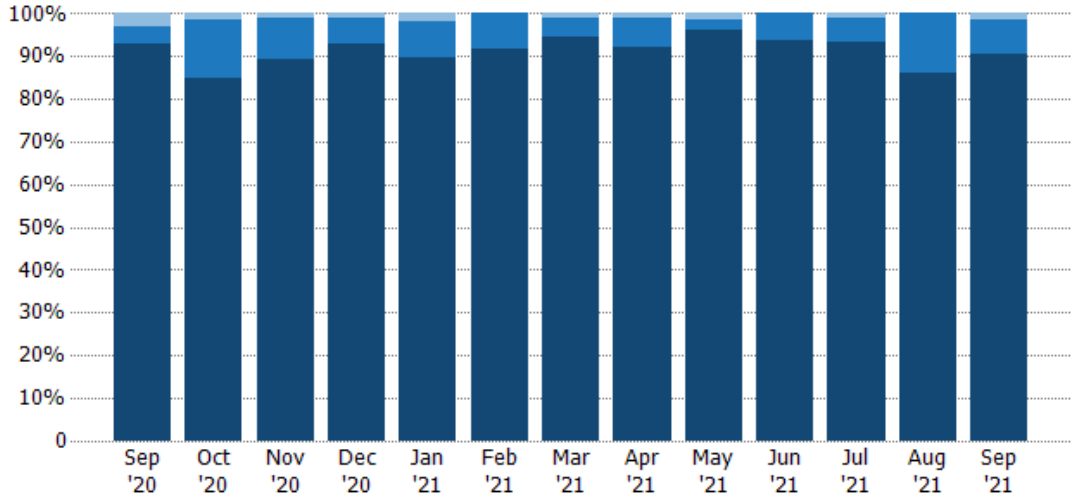
Current Year	\$67.3M	\$53M	\$55M	\$71M	\$40.1M	\$54.4M	\$76.7M	\$79.7M	\$68M	\$79.2M	\$71.1M	\$60.3M	\$58.1M
Prior Year	\$29.8M	\$34.6M	\$44.4M	\$39.5M	\$36.6M	\$42.6M	\$49.1M	\$38.2M	\$29.2M	\$42M	\$46.6M	\$46.1M	\$67.3M
Percent Change from Prior Year	126%	53%	24%	80%	10%	28%	56%	109%	133%	88%	53%	31%	-14%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



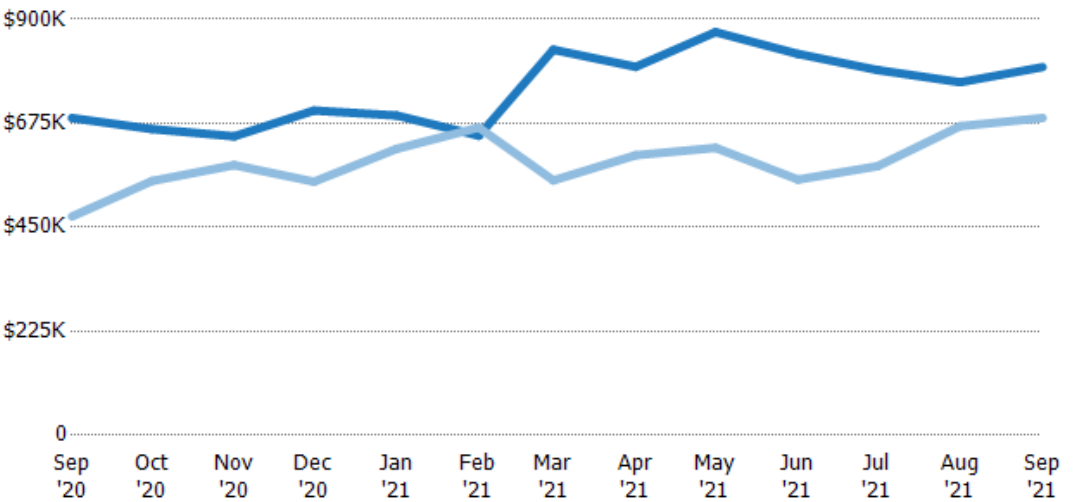
Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Mobile/Manufactured	3%	1%	1%	1%	2%	-	1%	1%	1%	-	1%	-	1%
Condo/Townhouse	4%	14%	9%	6%	9%	8%	4%	7%	3%	6%	6%	14%	8%
Single Family Residence	93%	85%	89%	93%	90%	92%	95%	92%	96%	94%	93%	86%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Price	% Chg.
Sep '21	\$797K	16%
Sep '20	\$686K	45%
Sep '19	\$473K	11.9%

Property Type	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$686K	\$663K	\$647K	\$703K	\$692K	\$648K	\$834K	\$797K	\$872K	\$825K	\$790K	\$764K	\$797K
Prior Year	\$473K	\$550K	\$585K	\$549K	\$620K	\$666K	\$551K	\$606K	\$622K	\$553K	\$582K	\$669K	\$686K
Percent Change from Prior Year	45%	20%	11%	28%	12%	-3%	51%	32%	40%	49%	36%	14%	16%

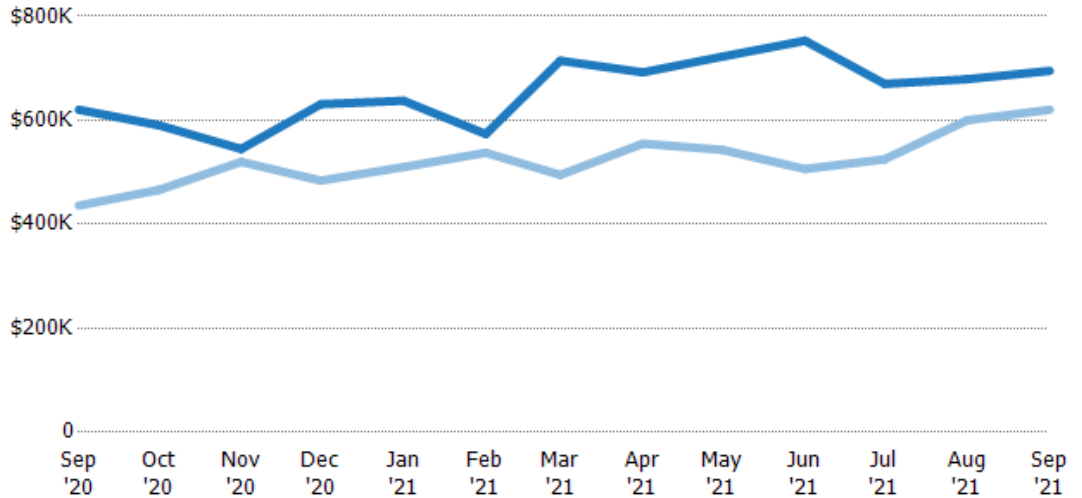
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Sep '21	\$695K	12.1%
Sep '20	\$620K	42.3%
Sep '19	\$436K	4.5%



Current Year	\$620K	\$591K	\$545K	\$631K	\$638K	\$574K	\$715K	\$692K	\$723K	\$753K	\$670K	\$679K	\$695K
Prior Year	\$436K	\$466K	\$520K	\$484K	\$510K	\$538K	\$495K	\$555K	\$543K	\$506K	\$525K	\$600K	\$620K
Percent Change from Prior Year	42%	27%	5%	30%	25%	7%	44%	25%	33%	49%	28%	13%	12%

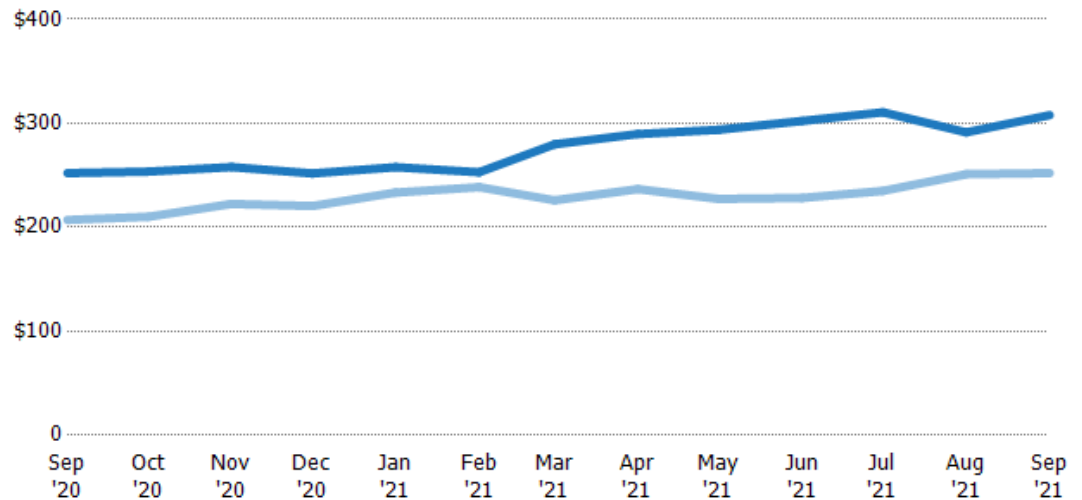
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$308	22.1%
Sep '20	\$252	21.7%
Sep '19	\$207	-0.5%



Current Year	\$252	\$254	\$258	\$252	\$258	\$253	\$280	\$290	\$294	\$302	\$311	\$291	\$308
Prior Year	\$207	\$210	\$222	\$220	\$233	\$239	\$226	\$237	\$227	\$228	\$235	\$251	\$252
Percent Change from Prior Year	22%	21%	16%	14%	10%	6%	24%	22%	29%	32%	32%	16%	22%

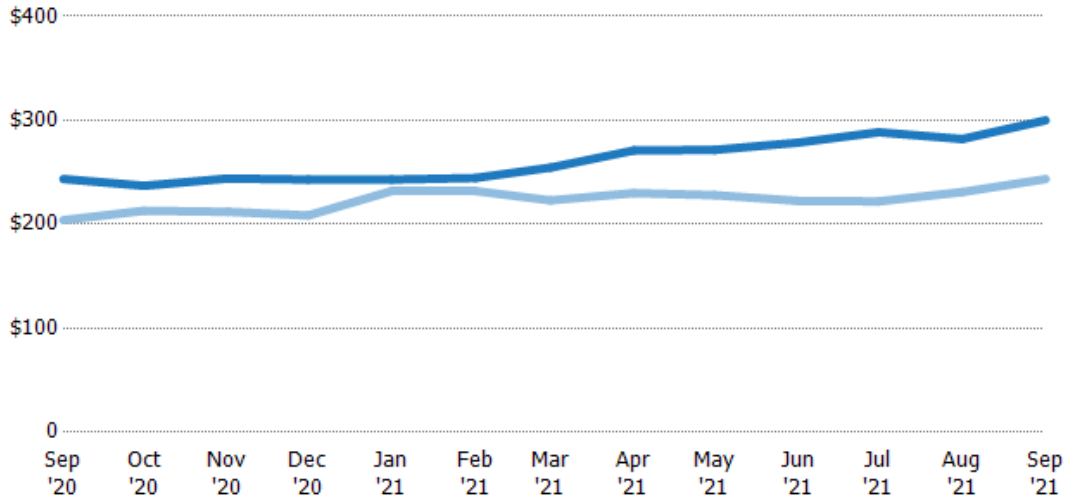
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Sep '21	\$300	23.2%
Sep '20	\$244	19.4%
Sep '19	\$204	-1.5%



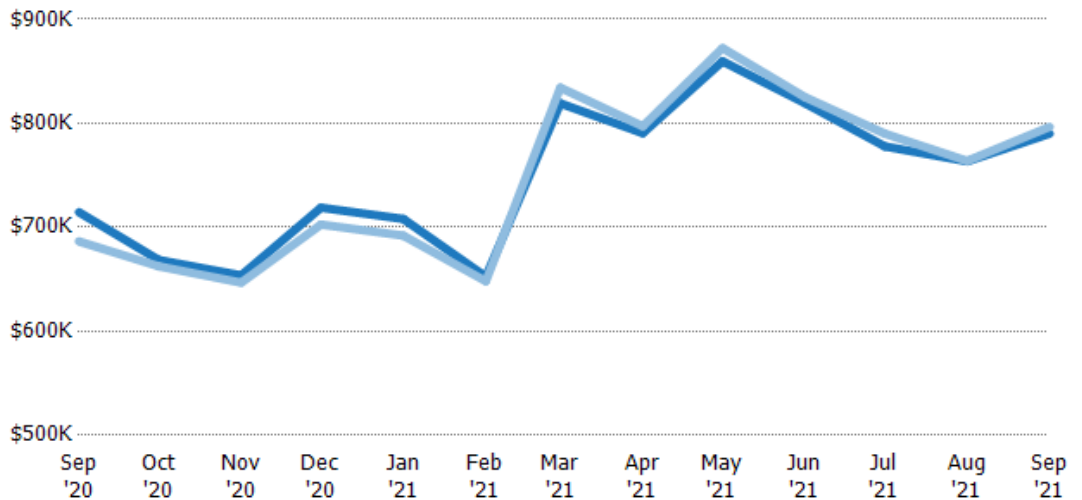
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$244	\$237	\$244	\$243	\$243	\$245	\$255	\$271	\$272	\$279	\$289	\$282	\$300
Prior Year	\$204	\$213	\$212	\$209	\$232	\$232	\$223	\$230	\$228	\$223	\$222	\$231	\$244
Percent Change from Prior Year	19%	11%	15%	17%	5%	5%	14%	18%	19%	25%	30%	22%	23%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



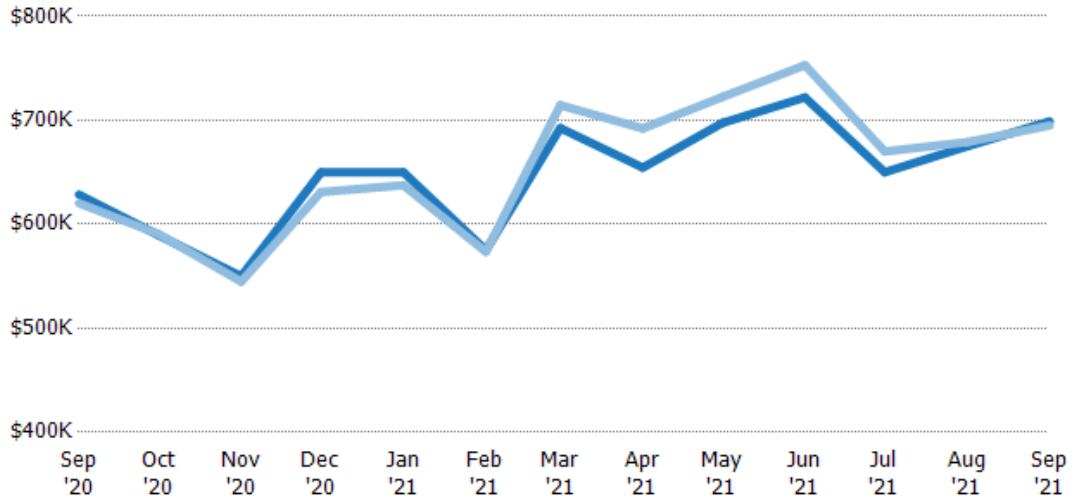
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$715K	\$669K	\$654K	\$719K	\$708K	\$652K	\$819K	\$791K	\$860K	\$819K	\$778K	\$763K	\$790K
Avg Sales Price	\$686K	\$663K	\$647K	\$703K	\$692K	\$648K	\$834K	\$797K	\$872K	\$825K	\$790K	\$764K	\$797K
Avg Sales Price as a % of Avg List Price	96%	99%	99%	98%	98%	99%	102%	101%	101%	101%	102%	100%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

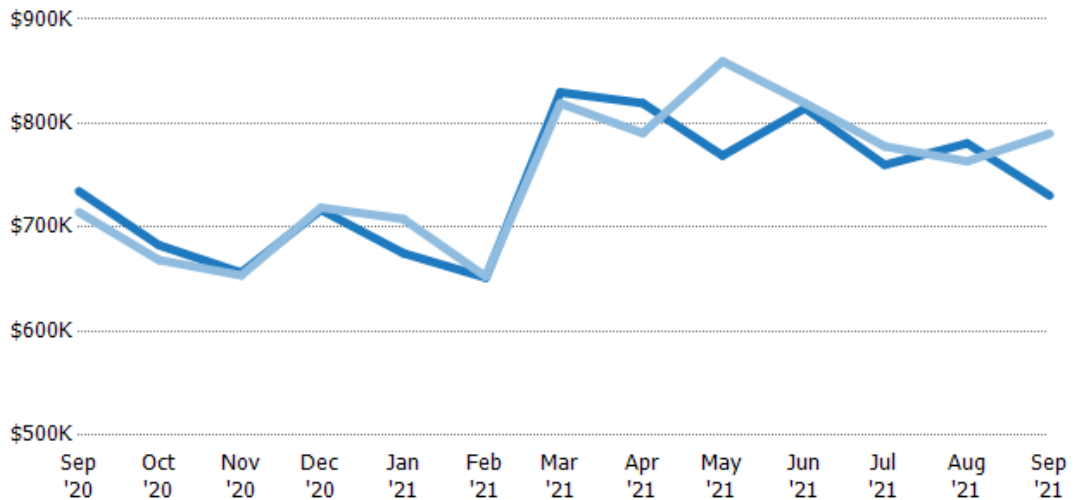


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

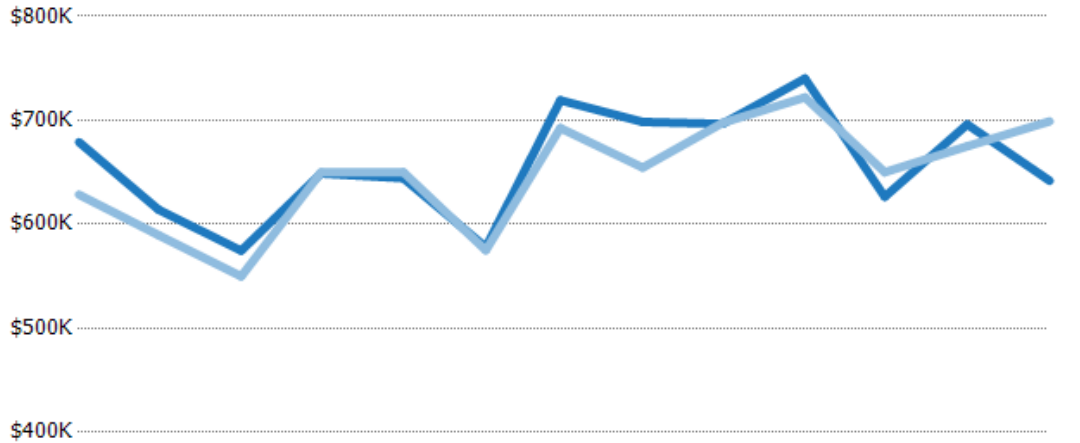


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



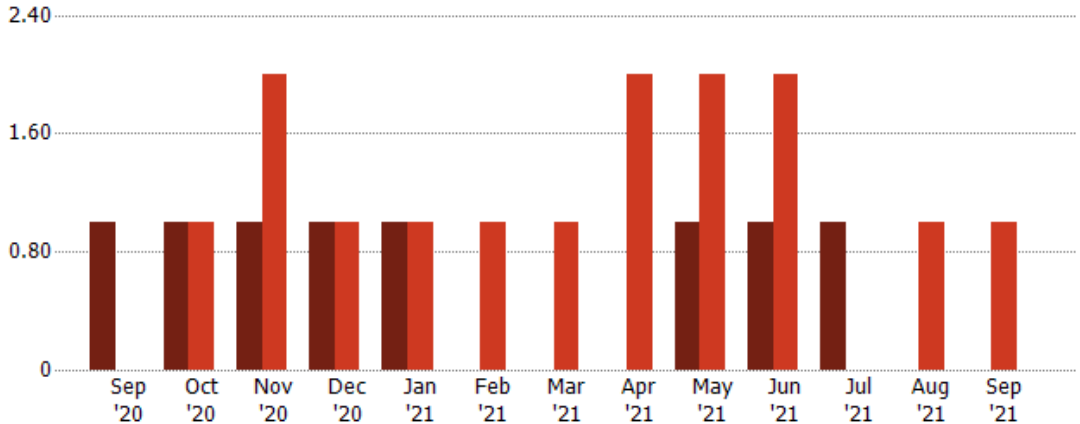
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$679K	\$614K	\$575K	\$649K	\$644K	\$578K	\$719K	\$698K	\$697K	\$740K	\$626K	\$696K	\$642K
Median Sales Price	\$629K	\$589K	\$550K	\$650K	\$650K	\$575K	\$693K	\$655K	\$698K	\$722K	\$650K	\$675K	\$699K
Med Sales Price as a % of Med Est Value	93%	96%	96%	100%	101%	99%	96%	94%	100%	98%	104%	97%	109%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



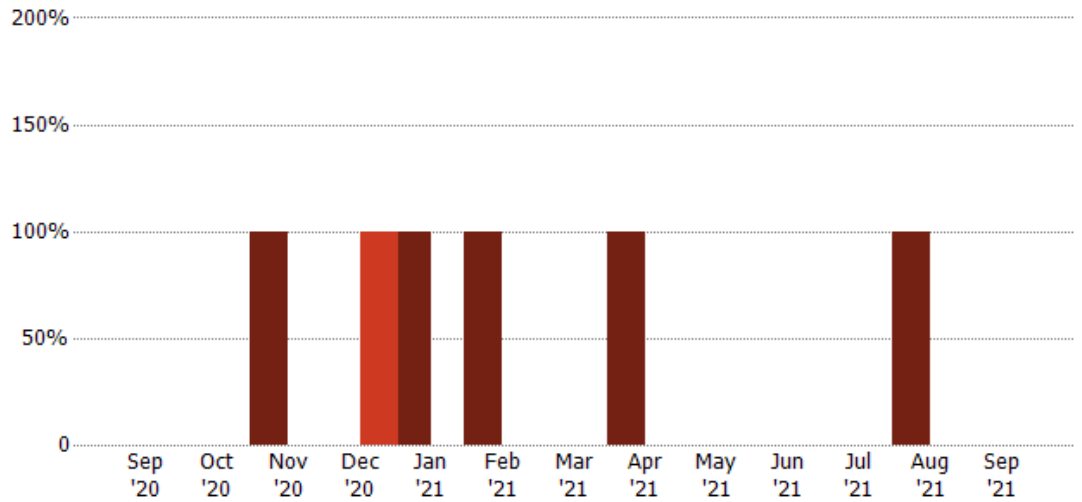
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	1	1	1	1	1	-	-	-	1	1	1	-	-
Prior Year	-	1	2	1	1	1	1	2	2	2	-	1	1
Percent Change from Prior Year	100%	0%	-50%	0%	0%	-100%	-100%	-100%	-50%	-50%	100%	-100%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	-	-	1	-	1	1	-	1	-	-	-	1	-
Prior Year	-	-	-	1	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-	-	100%	-100%	100%	100%	-	100%	-	-	-	100%	-



Sales Activity by ZIP

Sep 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	77	\$62,636,270	73	\$58,145,954	\$796,520	\$695,000	\$312	\$310	22

