



**BROKER LICENSE COURSE**  
**October 18 – December 1, 2021**  
 Mondays - Thursdays 9am to 1pm

Unit 1 Unit 2	Mon. 10/18/21	<ul style="list-style-type: none"> <li>▪ Arizona Real Estate Law &amp; ADRE</li> <li>▪ Broker Licensing</li> </ul>
Unit 3 Unit 4	Tues. 10/19/21	<ul style="list-style-type: none"> <li>▪ Licensing &amp; Regulation</li> <li>▪ Employment Agreements, Compensation, Teams &amp; Recovery Fund</li> </ul>
Unit 5 Unit 6	Wed. 10/20/21	<ul style="list-style-type: none"> <li>▪ Subdivisions &amp; Timeshares</li> <li>▪ AZ Commissioner’s Rules – Part 1 General Info and Advertising</li> </ul>
Unit 7 Unit 8	Thurs. 10/21/21	<ul style="list-style-type: none"> <li>▪ AZ Commissioner’s Rules – Part 2 Professional Conduct</li> <li>▪ AZ Commissioner’s Rules – Part 3 Professional Conduct &amp; Broker Supervision</li> </ul>
Unit 9 Unit 10	Mon. 10/25/21	<ul style="list-style-type: none"> <li>▪ Property &amp; Government Rights</li> <li>▪ Area &amp; Acreage Math, Land Development &amp; Zoning</li> </ul>
Unit 11 Unit 12	Tues. 10/26/21	<ul style="list-style-type: none"> <li>▪ Encumbrances &amp; Liens</li> <li>▪ Contracts &amp; Real Estate Employment Agreements</li> </ul>
Unit 13 Unit 14	Wed. 10/27/21	<ul style="list-style-type: none"> <li>▪ Options &amp; Rights of First Refusal, Agency &amp; Real Estate Brokerage – Part 1</li> <li>▪ Agency &amp; Real Estate Brokerage – Part 2</li> </ul>
Unit 15 Unit 16	Thurs. 10/28/21	<ul style="list-style-type: none"> <li>▪ Commission Math &amp; Purchase Contracts – Part 1</li> <li>▪ Purchase Contracts – Part 2</li> </ul>
Unit 17 Unit 18	Mon. 11/1/21	<ul style="list-style-type: none"> <li>▪ Finance Instruments, Payment Plans &amp; Loan Types</li> <li>▪ Loan Clauses, FHA, VA &amp; Conventional Loans, Loan Fees &amp; Qualifying</li> </ul>
Unit 19 Unit 20	Tues. 11/2/21	<ul style="list-style-type: none"> <li>▪ Primary &amp; Secondary Markets, Seller Financing, Loan Assumption, Loan Fraud &amp; Crowd Funding &amp; Financial Math</li> <li>▪ Federal Regulations</li> </ul>
Unit 21 Unit 22	Wed. 11/3/21	<ul style="list-style-type: none"> <li>▪ Fair Housing &amp; ADA</li> <li>▪ Appraisal Basics</li> </ul>
Unit 23 Unit 24	Thurs. 11/4/21	<ul style="list-style-type: none"> <li>▪ Appraisal Comparison, Cost Approaches &amp; Income Property Terminology</li> <li>▪ Appraisal Income Approaches</li> </ul>
Unit 25 Unit 26	Mon. 11/8/21	<ul style="list-style-type: none"> <li>▪ Environmental Issues</li> <li>▪ Estates in Real Property</li> </ul>
Unit 27 Unit 28	Tues. 11/9/21	<ul style="list-style-type: none"> <li>▪ Leases &amp; Commercial Building Terminology</li> <li>▪ Methods of Ownership &amp; Taking Title</li> </ul>
Unit 29 Unit 30	Wed. 11/10/21	<ul style="list-style-type: none"> <li>▪ Group Ownership, Condos, Cooperatives &amp; Ownership Transfer</li> <li>▪ Deeds</li> </ul>
Unit 31 Unit 32	Thurs. 11/11/21	<ul style="list-style-type: none"> <li>▪ Title Insurance &amp; Uniform Commercial Code</li> <li>▪ Settlement &amp; Prorations</li> </ul>
Unit 33 Unit 34	Mon. 11/15/21	<ul style="list-style-type: none"> <li>▪ Income Tax Aspects of Real Estate</li> <li>▪ Mortgages, Deeds of Trust &amp; Foreclosures</li> </ul>
Unit 35 Unit 36 Unit 37	Tues. 11/16/21	<ul style="list-style-type: none"> <li>▪ Land Contracts, Distressed Transactions &amp; Fix &amp; Flips</li> <li>▪ Arizona Property Taxes</li> <li>▪ Assessments, Mechanics Liens &amp; Homestead Exemptions</li> </ul>
Unit 40 Unit 41	Wed. 11/17/21	<ul style="list-style-type: none"> <li>▪ Arizona Water Law</li> <li>▪ Land Descriptions</li> </ul>
Unit 38 Unit 39	Thurs. 11/18/21	<ul style="list-style-type: none"> <li>▪ Arizona Residential Landlord Tenant Act</li> <li>▪ Property Management &amp; Planned Communities</li> </ul>
Unit 42 Unit 43	Mon 11/29/21	<ul style="list-style-type: none"> <li>▪ Business Accounting</li> <li>▪ ADRE Audits</li> </ul>
Unit 44	Tues. 11/30/21	<ul style="list-style-type: none"> <li>▪ Review</li> </ul>
Unit 45	Wed. 12/1/21	<ul style="list-style-type: none"> <li>▪ Review</li> </ul>