



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8,343	8,511	-2%	59,337	56,176	+5.6%
New Listing Volume	\$4,497,594,551	\$3,743,960,998	+20.1%	\$31,792,238,711	\$24,019,166,147	+32.4%
Active Listing Count	5,522	10,440	-47.1%	N/A	NA	
Active Listing Volume	\$4,641,487,130	\$6,997,016,000	-33.7%	N/A	NA	
Average Listing Price	\$840,545	\$670,212	+25.4%	\$756,084	\$642,435	+17.7%
Median Listing Price	\$500,000	\$399,900	+25%	\$439,177	\$388,248	+13.1%
Average Listing Price per Sq Ft	\$299	\$235	+27.1%	\$272	\$224	+21.5%
Median Listing Price per Sq Ft	\$260	\$204	+27.5%	\$235	\$193	+21.8%
Median Daysin RPR	19	34	-44.1%	22.12	41.58	-46.8%
Months of Inventory	0.6	1.3	-49.6%	1.2	1.7	-27.3%
Absorption Rate	155.7%	78.54%	+77.2%	80.97%	58.89%	+22.1%
Sales Activity Charts Metrics						
New Pending Sales Count	11,611	10,750	+8%	63,483	68,367	-7.1%
New Pending Sales Volume	\$6,123,975,790	\$4,561,595,923	+34.3%	\$32,458,312,712	\$27,711,657,900	+17.1%
Pending Sales Count	8,891	7,275	+22.2%	N/A	N/A	
Pending Sales Volume	\$5,016,146,047	\$3,193,729,807	+57.1%	N/A	N/A	
Closed Sales Count	7,595	8,892	-14.6%	54,696	48,570	+12.6%
Closed Sales Volume	\$3,942,922,393	\$3,620,790,241	+8.9%	\$27,711,383,503	\$18,745,107,138	+47.8%
Average Sales Price	\$519,147	\$407,196	+27.5%	\$506,644	\$385,940	+31.3%
Median Sales Price	\$415,500	\$325,000	+27.8%	\$387,571	\$312,571	+24%
Average Sales Price per Sq Ft	\$247	\$193	+27.9%	\$234	\$189	+24%
Median Sales Price per Sq Ft	\$232	\$182	+27.5%	\$218	\$178	+22.7%
Distressed Charts Metrics						
Distressed Listing Count	11	55	-80%	N/A	NA	

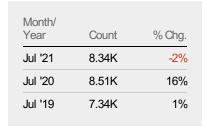


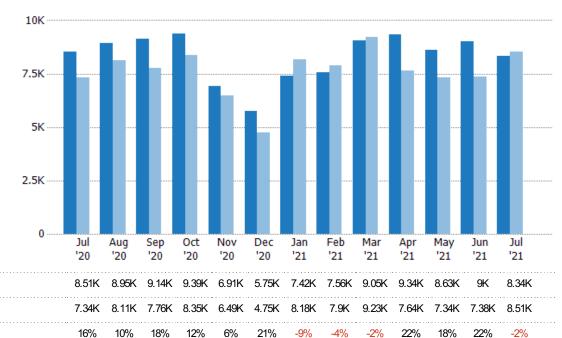


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

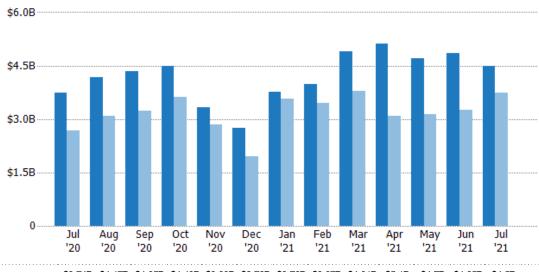
Current Year

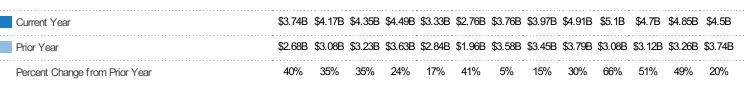
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used
State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.5B	20.1%
Jul '20	\$3.74B	39.8%
Jul '19	\$2.68B	-4.3%



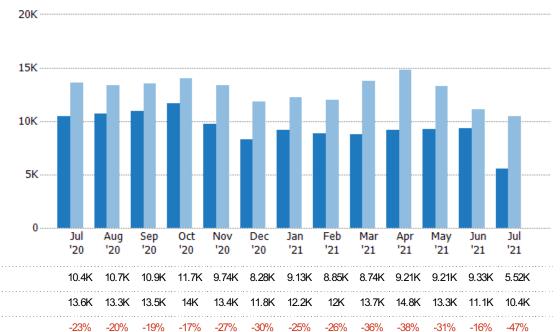


Active Listings

The number of active residential listings at the end of each month.



Month/		
Year	Count	% Chg.
Jul '21	5.52K	-47.1%
Jul '20	10.4K	-23.4%
Jul '19	13.6K	9.6%



Active Listing Volume

Percent Change from Prior Year

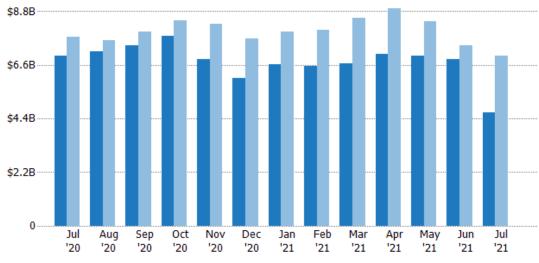
Current Year

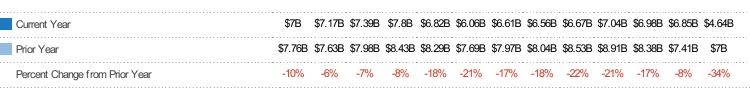
Prior Year

The sum of the listing price of active residential listings at the end of each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.64B	-33.7%
Jul '20	\$7B	-9.9%
Jul '19	\$7.76B	-0.5%





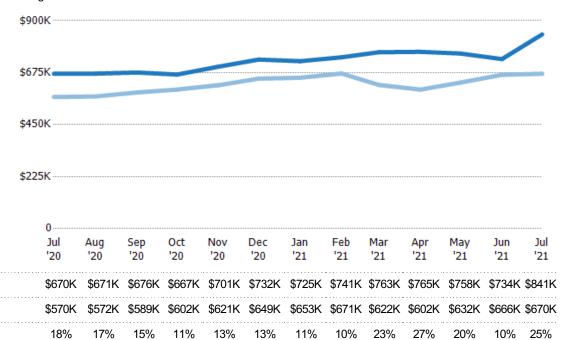


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family	,

Month/		
Year	Price	% Chg.
Jul '21	\$841K	25.4%
Jul '20	\$670K	17.7%
Jul '19	\$570K	-9.2%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$600K

Filters Used State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jul '21	\$500K	25%
Jul '20	\$400K	8.4%
Jul '19	\$369K	-8.7%

φοι	,010												
\$45	50K												
\$30	00K												
\$15	50K												
	0												
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
	\$400K	\$400K	\$400K	\$399K	\$400K	\$405K	\$400K	\$411K	\$430K	\$449K	\$450K	\$457K	\$500K
	\$369K	\$370K	\$370K	\$370K	\$376K	\$385K	\$390K	\$398K	\$380K	\$372K	\$387K	\$399K	\$400K
						-01			400/		400/	4.407	0=0/



Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.



Month/ Year	Price/sq ft	% Chg.
Jul '21	\$299	27.1%
Jul '20	\$235	16.1%
Jul '19	\$202	-7.3%

Percent Change from Prior Year

Current Year Prior Year

25												
50												
75												
75												
0												
0 Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
0												
0 Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
0 Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used
State: AZ
County: Maricopa County, Arizona Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jul '21	\$260	27.5%
Jul '20	\$204	15.9%
Jul '19	\$176	-6.3%

0 Jul	Aug	Sep	Oct	Nov	Dec	_	Feb	Mar	Apr	May	Jun	 Jul
\$75												
\$130												
¢150												
\$225												
\$300												

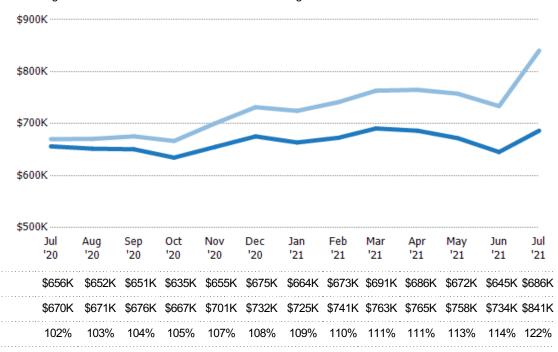
	'20	'20	'20	'20	'20	'20	'21	'21	'21	'21	'21	'21	'21
Current Year	\$204	\$205	\$210	\$210	\$212	\$217	\$219	\$224	\$230	\$236	\$242	\$246	\$260
Prior Year	\$176	\$177	\$179	\$181	\$183	\$185	\$189	\$190	\$190	\$190	\$194	\$199	\$204
Percent Change from Prior Year	16%	16%	17%	16%	16%	17%	16%	18%	21%	24%	25%	24%	27%

Current Year Prior Year

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ

County: Maricopa County, Arizona

Property Type:

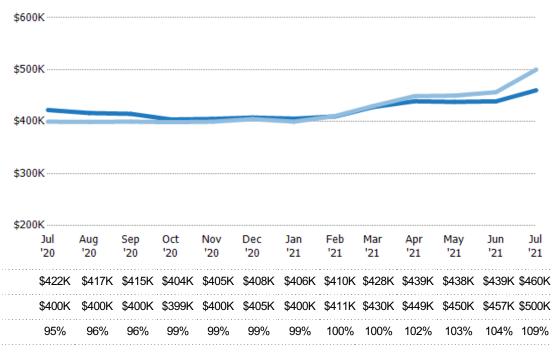
Condo/Townhouse/Apt.,

Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Month/ Year	Days	% Chg.
Jul '21	19	-44.1%
Jul '20	34	-33.3%
Jul '19	51	-5.9%



Months of Inventory

Percent Change from Prior Year

Current Year

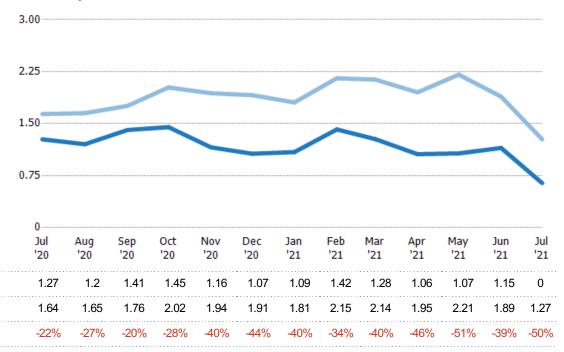
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Months	% Chg.
0	-49.6%
1.27	-22.3%
1.64	15.9%
	0 1.27

Percent Change from Prior Year



Current Year

Prior Year



Market Data Report

Absorption Rate

The percentage of inventory sold per month.

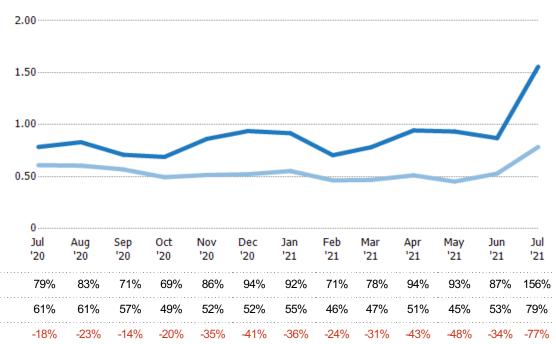


Month/ Year	Rate	Chg.
Jul '21	156%	-77.2%
Jul '20	79%	-17.5%
Jul '19	61%	-13.7%

Current Year

Prior Year

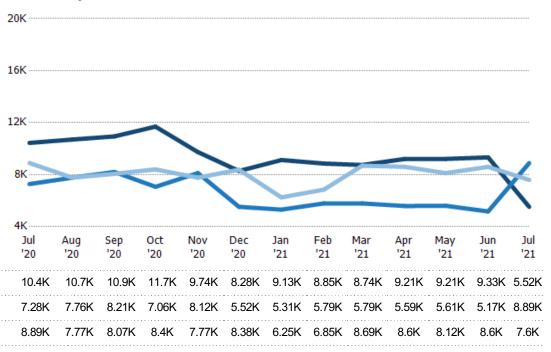
Change from Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Active

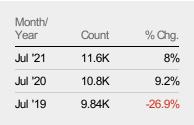
Sold

Pending

New Pending Sales

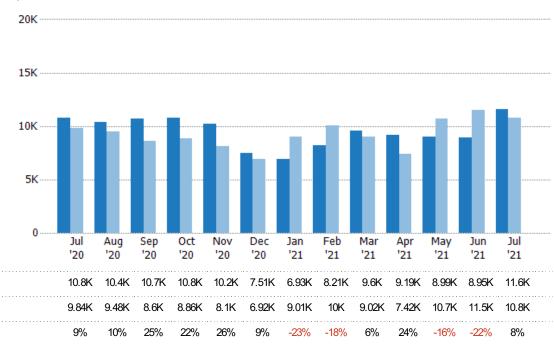
The number of residential properties with accepted offers that were added each month.





Current Year

Prior Year



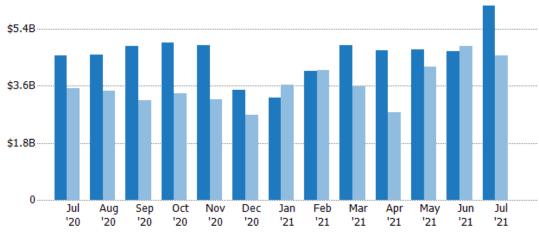
New Pending Sales Volume

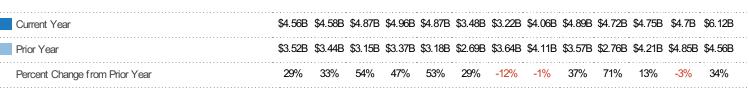
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used
State: AZ
County: Maricopa County, Arizona Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$6.12B	34.3%
Jul '20	\$4.56B	29.5%
Jul '19	\$3.52B	-30.5%





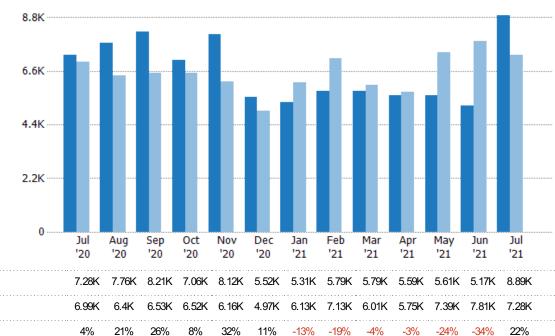


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Jul '21	8.89K	22.2%
Jul '20	7.28K	4.1%
Jul '19	6.99K	-14.9%



Pending Sales Volume

Percent Change from Prior Year

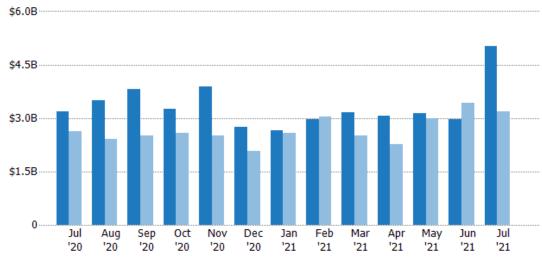
Current Year

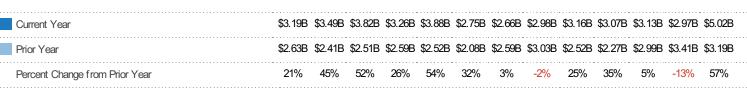
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$5.02B	57.1%
Jul '20	\$3.19B	21.4%
Jul '19	\$2.63B	-16.7%



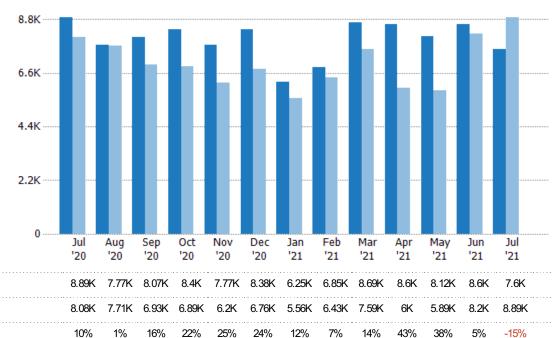


Closed Sales

The total number of residential properties sold each month.

Filters Used
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jul '21	7.6K	-14.6%
Jul '20	8.89K	10.1%
Jul '19	8.08K	-9.7%



Closed Sales Volume

Percent Change from Prior Year

Current Year

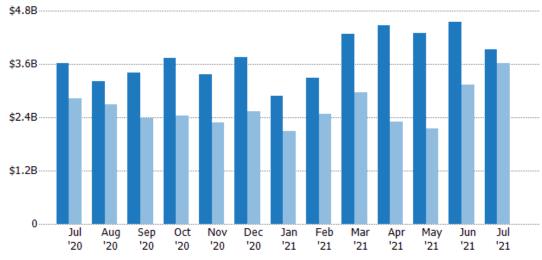
Prior Year

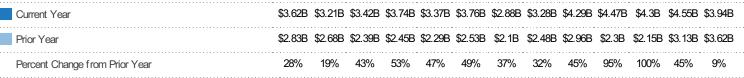
The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.94B	8.9%
Jul '20	\$3.62B	27.9%
Jul '19	\$2.83B	-15.5%



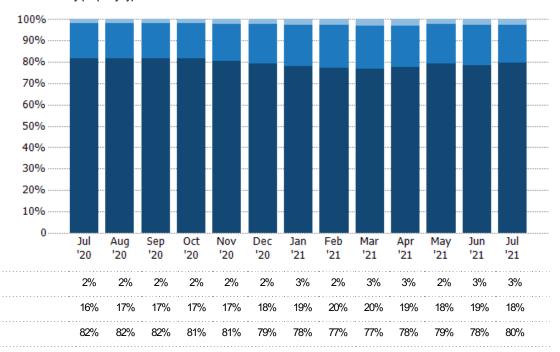




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





Average Sales Price

Mobile/Manufactured

Condo/Townhouse

Single Family Residence

The average sales price of the residential properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jul '21	\$519K	27.5%
Jul '20	\$407K	16.1%
Jul '19	\$351K	-6.4%

Percent Change from Prior Year

4500													
5450K													
300K	(**********
150K	·												
150K	(
150K)												
0	() Jul '20	Aug				Dec '20							Jul '21
0]) Jul '20	Aug '20	Sep '20	Oct '20	Nov '20		Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
0) Jul 20 5407K	Aug '20 \$413K	Sep '20 \$424K	Oct '20 \$445K	Nov '20 \$434K	Dec '20	Jan '21 \$461K	Feb '21 \$480K	Mar '21 \$494K	Apr '21 \$520K	May '21 \$530K	Jun '21 \$529K	Jul '21 \$519k

Current Year
Prior Year

Median Sales Price

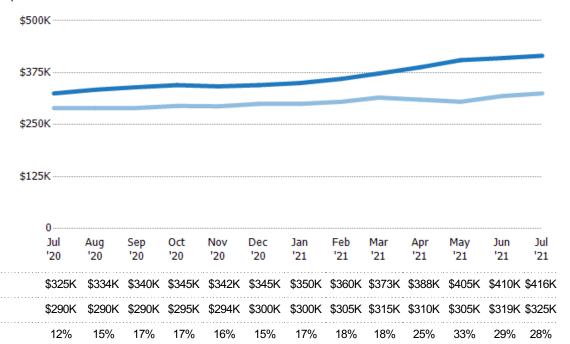
The median sales price of the residential properties sold each month.

Filters Used	
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family	_

Month/		
Year	Price	% Chg.
Jul '21	\$416K	27.8%
Jul '20	\$325K	12.1%
Jul '19	\$290K	-5.8%

Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jul '21	\$247	27.9%
Jul '20	\$193	11.7%
Jul '19	\$173	-4.8%

Percent Change from Prior Year

\$30	00												
	_												
\$22	25												
\$15	50												
	-												
\$1	/5												
	0 Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
	'20	'20	'20	'20	'20	'20	'21	'21	'21	'21	'21	'21	'21
	\$193	\$198	\$201	\$206	\$208	\$212	\$216	\$224	\$227	\$235	\$241	\$244	\$247
	\$173	\$173	\$176	\$179	\$182	\$182	\$185	\$187	\$189	\$189	\$187	\$189	\$193
	12%	14%	14%	15%	4.40/	400/	470/	4007	000/	0=0/	000/	29%	28%

Current Year

Prior Year

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Month/ Year	Price/sq ft	% Chg.
Jul '21	\$232	27.5%
Jul '20	\$182	11%
Jul '19	\$164	-4.9%

Percent Change from Prior Year

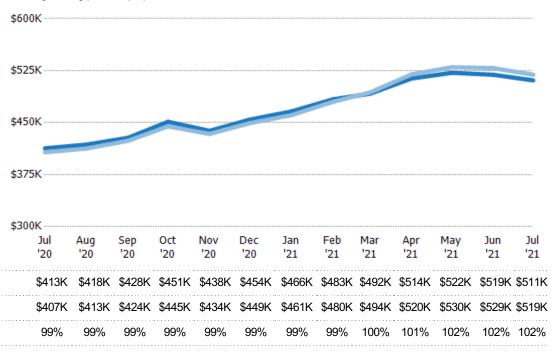
Current Year
Prior Year

\$ 300												
\$ 225												
\$ 150												
\$75												
0												
Jul '20	Aug '20	Sep '20	Oct '20		Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
 \$182	\$185	\$189	\$193	\$195	\$198	\$201	\$207	\$211	\$218	\$224	\$228	\$232
 \$164	\$164	\$167	\$170	\$171	\$171	\$173	\$175	\$177	\$178	\$177	\$179	\$182
 11%	13%	13%	14%	14%	16%	16%	18%	19%	22%	27%	27%	27%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family





Avg List Price

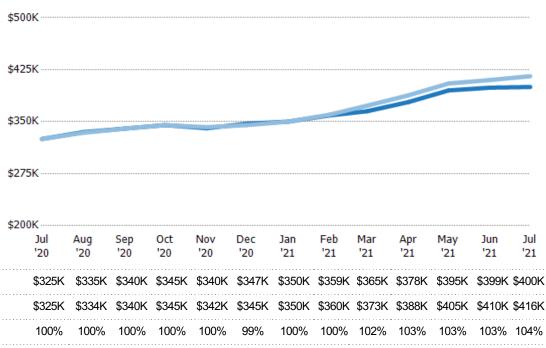
Avg Sales Price

Avg Sales Price as a $\%\,\text{of}\,$ Avg List Price

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

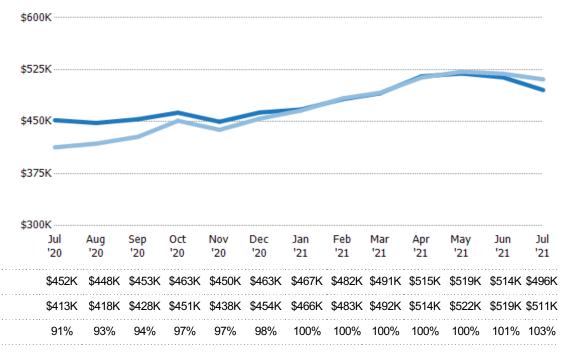
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Distressed Listings

Median Est Value

Median Sales Price

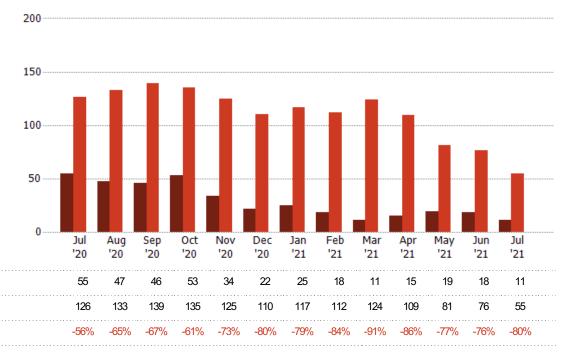
The number of distressed residential properties that were for sale at the end of each month.

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Med Sales Price as a % of Med Est Value

Month/ Year	Count	% Chg.
Jul '21	11	-80%
Jul '20	55	-56.3%
Jul '19	126	21.4%

Percent Change from Prior Year



Current Year

Prior Year

8/5/2021

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Market Data Report

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jul '21	9	-71.9%
Jul '20	32	-47.5%
Jul '19	61	44.3%

Percent Change from Prior Year

Current Year

Prior Year

