

2021

FOUNTAIN HILLS

MARKET REPORT

July 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	85	73	+16.4%	720	597	+20.6%
New Listing Volume	\$64,212,389	\$49,341,384	+30.1%	\$518,762,044	\$374,814,660	+38.4%
Active Listing Count	93	185	-49.7%	N/A	N/A	
Active Listing Volume	\$91,328,171	\$153,025,599	-40.3%	N/A	N/A	
Average Listing Price	\$982,023	\$827,165	+18.7%	\$908,935	\$899,468	+1.1%
Median Listing Price	\$700,000	\$635,000	+10.2%	\$641,896	\$663,302	-3.2%
Average Listing Price per Sq Ft	\$320	\$258	+23.8%	\$302	\$258	+17%
Median Listing Price per Sq Ft	\$304	\$241	+26.1%	\$281	\$238	+18.3%
Median Days in RPR	35	63	-44.4%	28.99	70.78	-59%
Months of Inventory	1.1	2.6	-58.6%	2	2.8	-29.2%
Absorption Rate	91.4%	37.84%	+53.6%	50.3%	35.61%	+14.7%
Sales Activity Charts Metrics						
New Pending Sales Count	140	96	+45.8%	783	720	+8.8%
New Pending Sales Volume	\$99,158,988	\$69,064,914	+43.6%	\$545,710,158	\$434,964,921	+25.5%
Pending Sales Count	107	67	+59.7%	N/A	N/A	
Pending Sales Volume	\$76,341,002	\$48,439,641	+57.6%	N/A	N/A	
Closed Sales Count	77	78	-1.3%	673	508	+32.5%
Closed Sales Volume	\$50,160,542	\$55,802,902	-10.1%	\$472,796,477	\$289,469,074	+63.3%
Average Sales Price	\$651,436	\$715,422	-8.9%	\$702,521	\$569,821	+23.3%
Median Sales Price	\$469,200	\$506,500	-7.4%	\$543,188	\$438,491	+23.9%
Average Sales Price per Sq Ft	\$283	\$245	+15.4%	\$276	\$231	+19.5%
Median Sales Price per Sq Ft	\$272	\$234	+16.5%	\$263	\$220	+19.8%
Distressed Charts Metrics						
Distressed Listing Count	1	-	-	N/A	N/A	

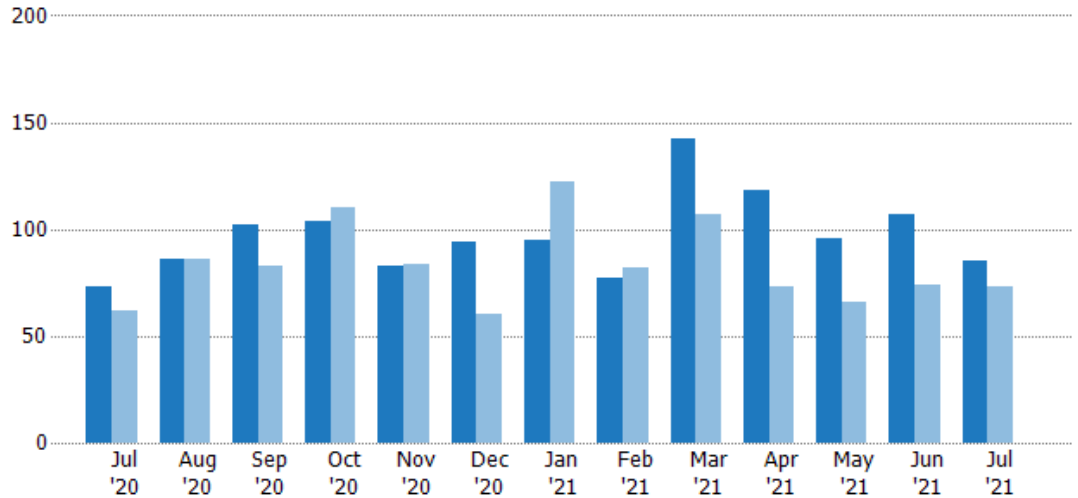
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jul '21	85	16.4%
Jul '20	73	17.7%
Jul '19	62	29%



	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Current Year	73	86	102	104	83	94	95	77	142	118	96	107	85
Prior Year	62	86	83	110	84	60	122	82	107	73	66	74	73
Percent Change from Prior Year	18%	0%	23%	-5%	-1%	57%	-22%	-6%	33%	62%	45%	45%	16%

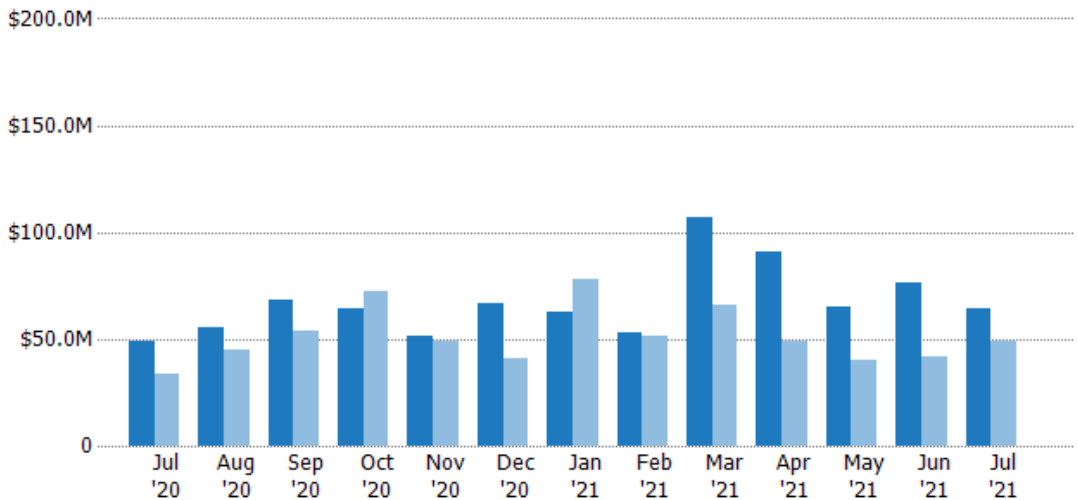
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jul '21	\$64.2M	30.1%
Jul '20	\$49.3M	45.4%
Jul '19	\$33.9M	21.9%



	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Current Year	\$49.3M	\$55M	\$68.4M	\$64.3M	\$51.8M	\$66.4M	\$62.6M	\$53.1M	\$107M	\$90.9M	\$64.7M	\$76.4M	\$64.2M
Prior Year	\$33.9M	\$45.1M	\$53.6M	\$72.5M	\$49.1M	\$41.2M	\$77.9M	\$51.2M	\$65.8M	\$48.7M	\$40.4M	\$41.4M	\$49.3M
Percent Change from Prior Year	45%	22%	27%	-11%	5%	61%	-20%	4%	62%	87%	60%	85%	30%

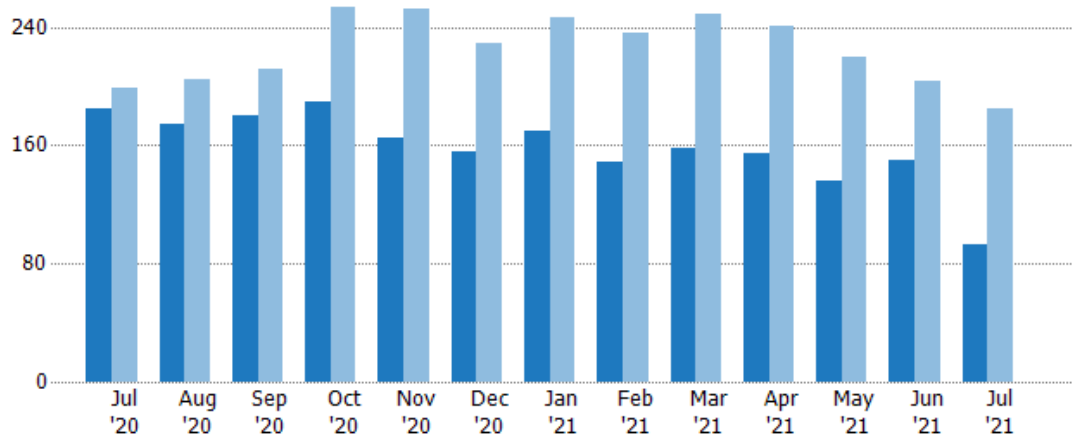
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jul '21	93	-49.7%
Jul '20	185	-7%
Jul '19	199	16.1%



Current Year	185	174	180	190	165	156	170	149	158	154	136	150	93
Prior Year	199	205	212	253	252	229	246	236	249	241	220	204	185
Percent Change from Prior Year	-7%	-15%	-15%	-25%	-35%	-32%	-31%	-37%	-37%	-36%	-38%	-26%	-50%

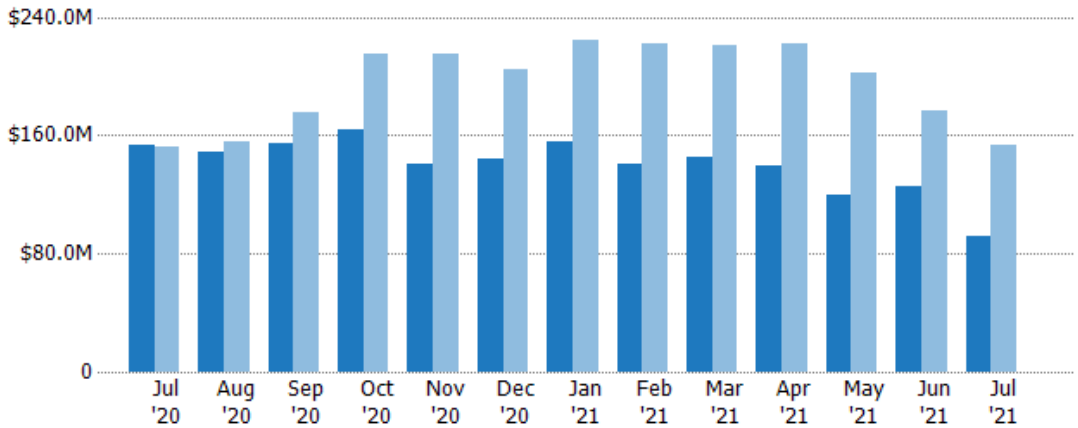
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jul '21	\$91.3M	-40.3%
Jul '20	\$153M	0.8%
Jul '19	\$152M	12.6%



Current Year	\$153M	\$149M	\$155M	\$164M	\$141M	\$144M	\$156M	\$141M	\$146M	\$139M	\$119M	\$126M	\$91.3M
Prior Year	\$152M	\$155M	\$175M	\$216M	\$215M	\$204M	\$224M	\$222M	\$221M	\$222M	\$203M	\$177M	\$153M
Percent Change from Prior Year	1%	-4%	-12%	-24%	-35%	-30%	-30%	-36%	-34%	-37%	-41%	-29%	-40%

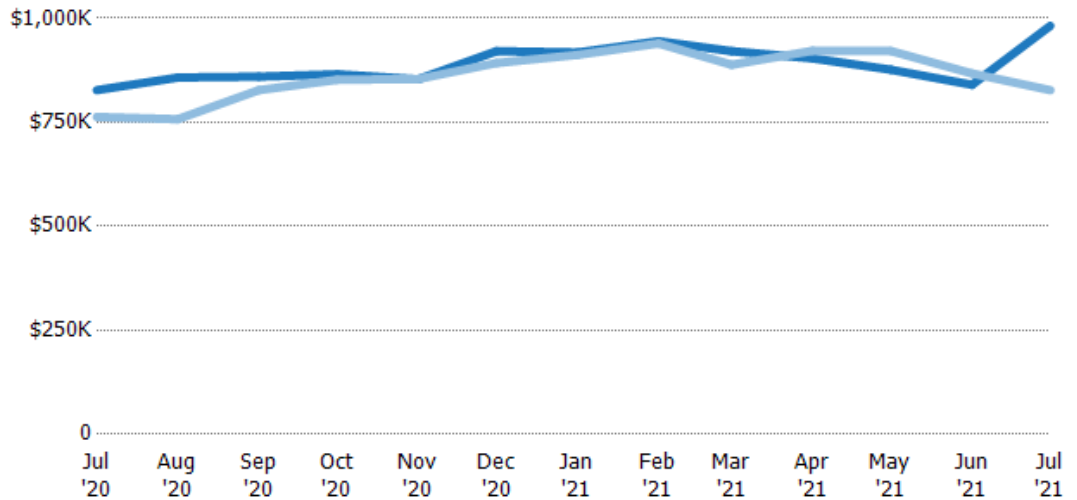
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Jul '21	\$982K	18.7%
Jul '20	\$827K	8.4%
Jul '19	\$763K	-3%



Current Year	\$827K	\$858K	\$860K	\$865K	\$853K	\$921K	\$918K	\$945K	\$921K	\$904K	\$876K	\$840K	\$982K
Prior Year	\$763K	\$757K	\$827K	\$852K	\$854K	\$893K	\$912K	\$939K	\$888K	\$922K	\$921K	\$867K	\$827K
Percent Change from Prior Year	8%	13%	4%	2%	0%	3%	1%	1%	4%	-2%	-5%	-3%	19%

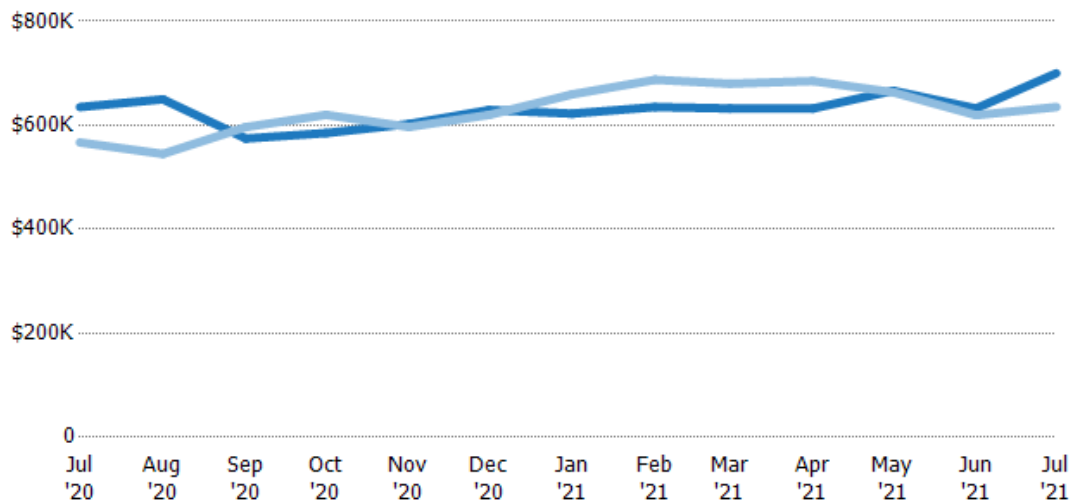
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Jul '21	\$700K	10.2%
Jul '20	\$635K	12%
Jul '19	\$567K	-3.9%



Current Year	\$635K	\$650K	\$575K	\$585K	\$603K	\$629K	\$622K	\$635K	\$632K	\$632K	\$666K	\$632K	\$700K
Prior Year	\$567K	\$545K	\$597K	\$620K	\$597K	\$620K	\$660K	\$688K	\$680K	\$685K	\$664K	\$619K	\$635K
Percent Change from Prior Year	12%	19%	-4%	-6%	1%	2%	-6%	-8%	-7%	-8%	0%	2%	10%

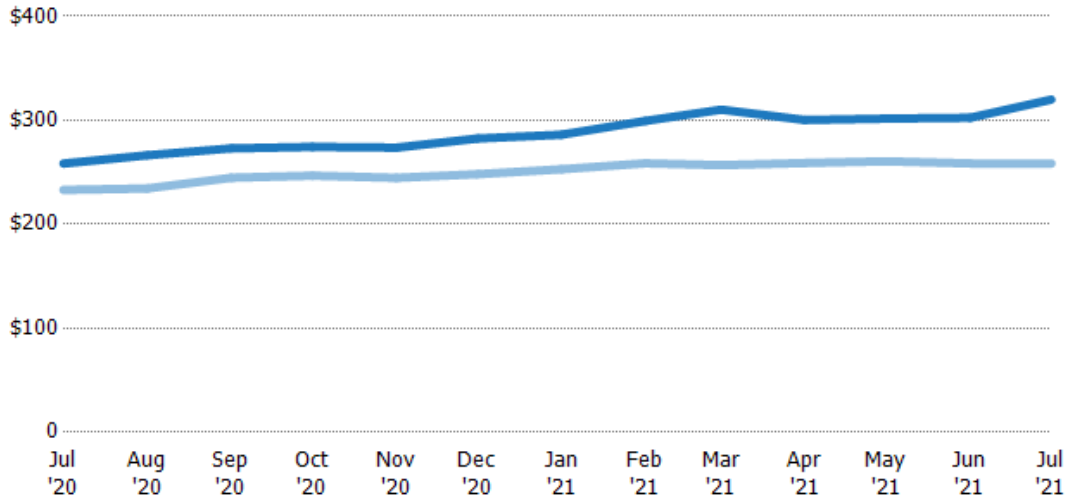
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jul '21	\$320	23.8%
Jul '20	\$258	10.9%
Jul '19	\$233	-3.5%



Current Year	\$258	\$266	\$273	\$274	\$274	\$282	\$286	\$299	\$310	\$300	\$302	\$302	\$320
Prior Year	\$233	\$234	\$245	\$247	\$245	\$248	\$253	\$259	\$257	\$259	\$261	\$258	\$258
Percent Change from Prior Year	11%	14%	12%	11%	12%	14%	13%	16%	21%	16%	16%	17%	24%

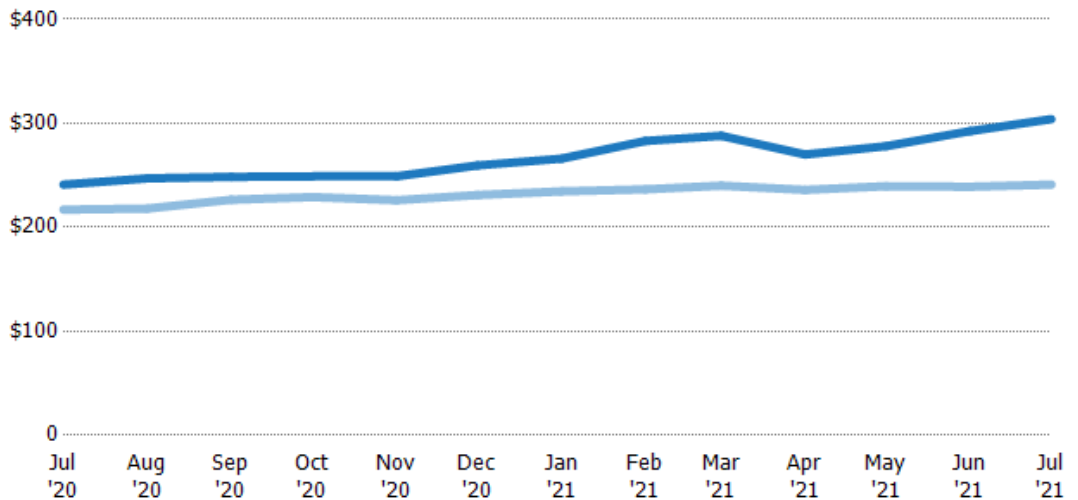
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jul '21	\$304	26.1%
Jul '20	\$241	11.1%
Jul '19	\$217	-5.1%



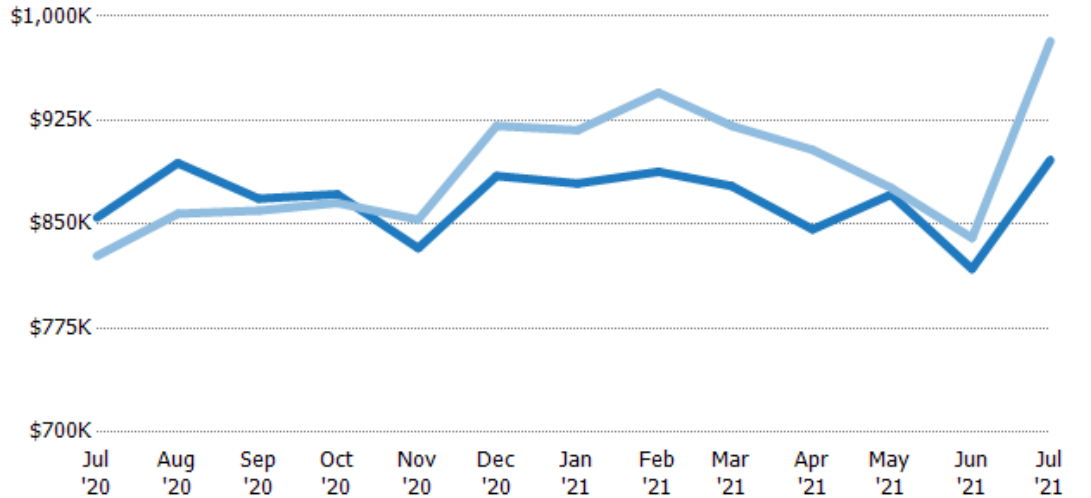
Current Year	\$241	\$247	\$249	\$249	\$249	\$260	\$266	\$283	\$288	\$270	\$278	\$293	\$304
Prior Year	\$217	\$218	\$227	\$229	\$226	\$231	\$235	\$237	\$240	\$236	\$240	\$239	\$241
Percent Change from Prior Year	11%	13%	10%	9%	10%	12%	13%	20%	20%	14%	16%	22%	26%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

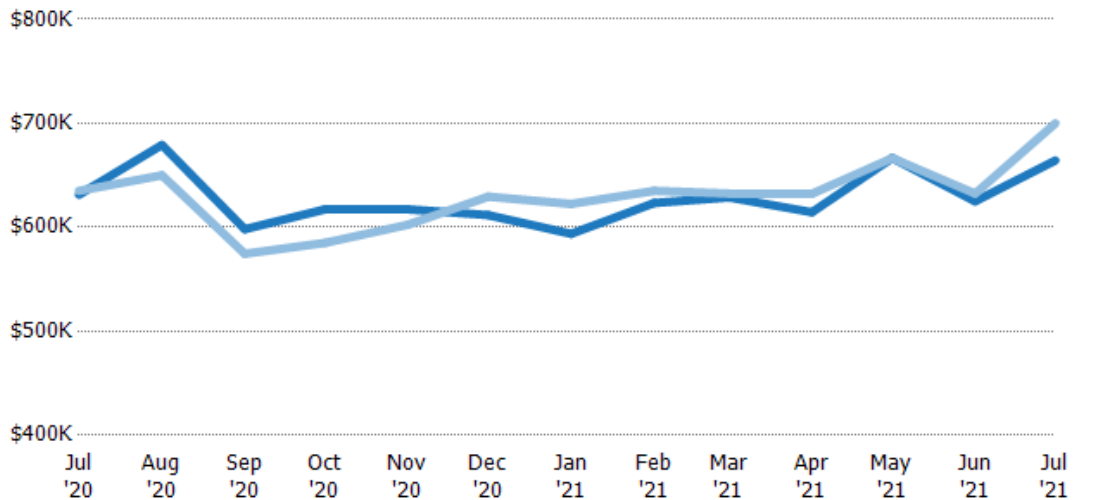


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



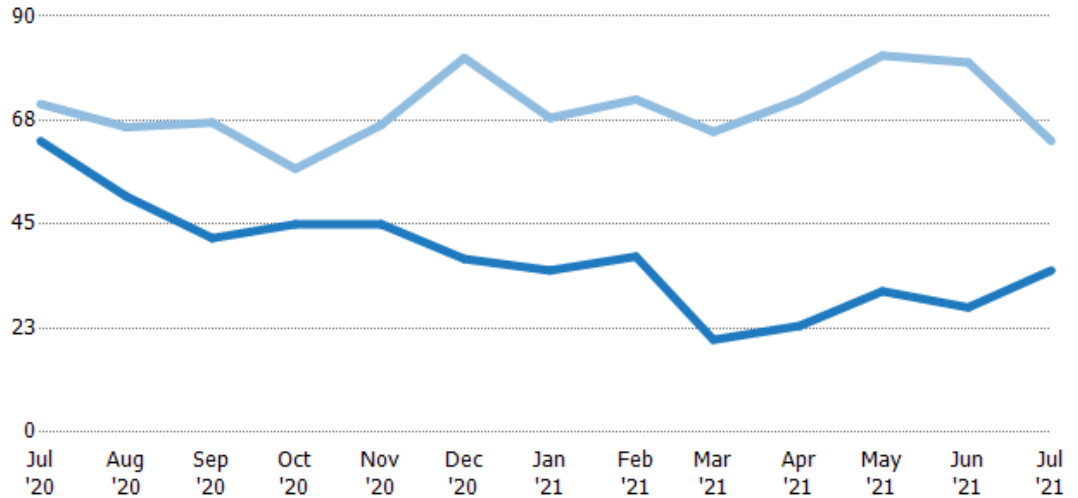
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Jul '21	35	-44.4%
Jul '20	63	-11.3%
Jul '19	71	14.1%



	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Current Year	63	51	42	45	45	37.5	35	38	20	23	30.5	27	35
Prior Year	71	66	67	57	66.5	81	68	72	65	72	81.5	80	63
Percent Change from Prior Year	-11%	-23%	-37%	-21%	-32%	-54%	-49%	-47%	-69%	-68%	-63%	-66%	-44%

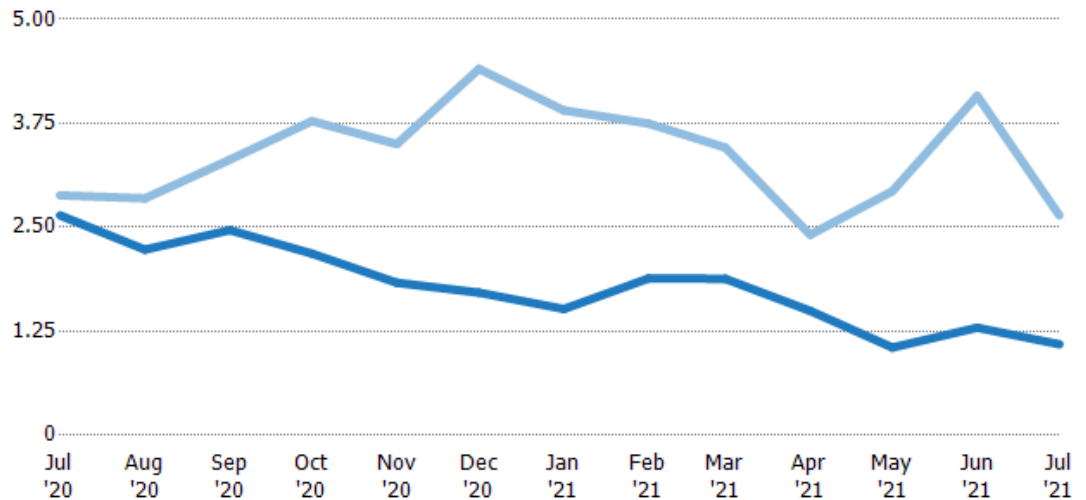
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Jul '21	1.09	-58.6%
Jul '20	2.64	-8.4%
Jul '19	2.88	-4.6%



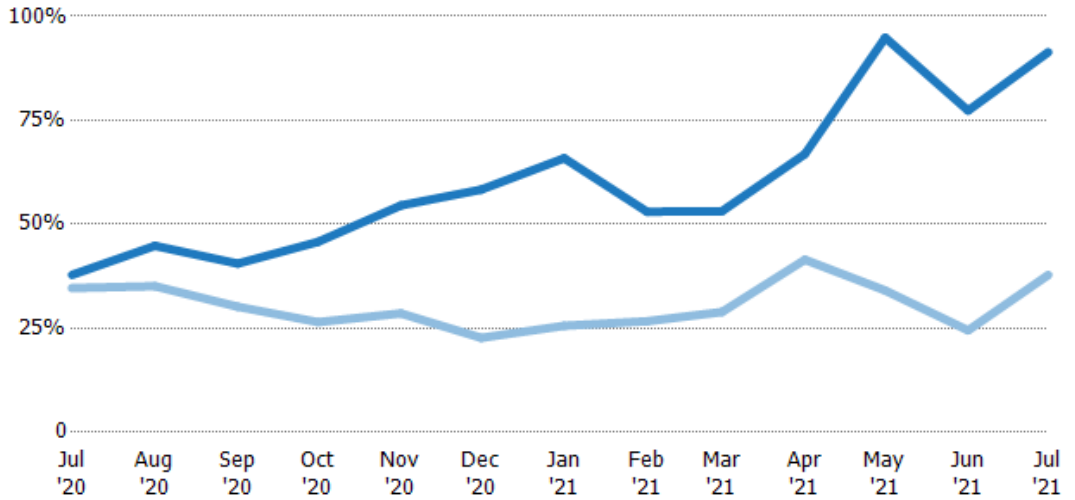
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Current Year	2.64	2.23	2.47	2.18	1.83	1.71	1.52	1.89	1.88	1.5	1.05	1.29	1.09
Prior Year	2.88	2.85	3.31	3.78	3.5	4.4	3.9	3.75	3.46	2.41	2.93	4.08	2.64
Percent Change from Prior Year	-8%	-22%	-26%	-42%	-48%	-61%	-61%	-50%	-46%	-38%	-64%	-68%	-59%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



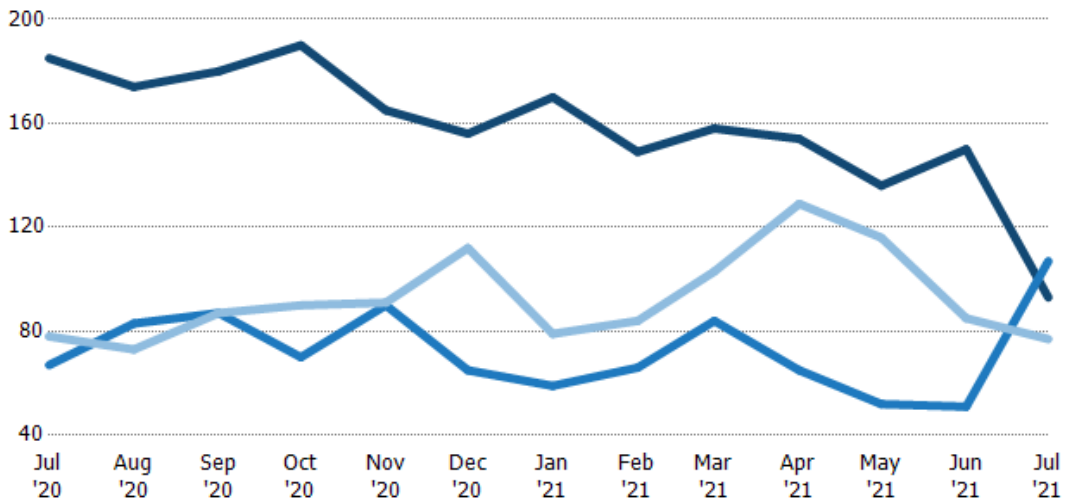
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Current Year	38%	45%	41%	46%	55%	58%	66%	53%	53%	67%	95%	77%	91%
Prior Year	35%	35%	30%	26%	29%	23%	26%	27%	29%	41%	34%	25%	38%
Change from Prior Year	-3%	-10%	-10%	-19%	-26%	-36%	-40%	-26%	-24%	-25%	-61%	-53%	-54%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Active	185	174	180	190	165	156	170	149	158	154	136	150	93
Pending	67	83	87	70	90	65	59	66	84	65	52	51	107
Sold	78	73	87	90	91	112	79	84	103	129	116	85	77

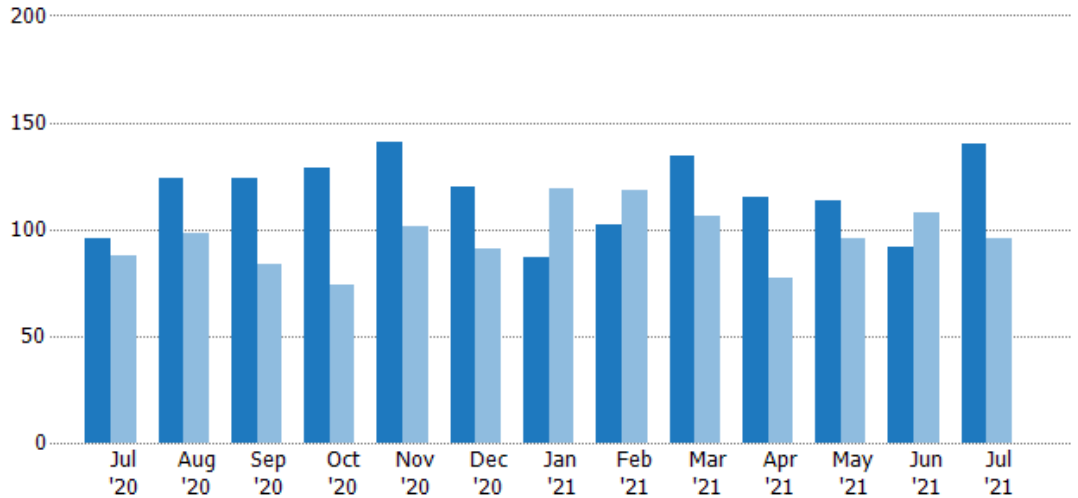
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jul '21	140	45.8%
Jul '20	96	9.1%
Jul '19	88	-38.6%



Current Year	96	124	124	129	141	120	87	102	134	115	113	92	140
Prior Year	88	98	84	74	101	91	119	118	106	77	96	108	96
Percent Change from Prior Year	9%	27%	48%	74%	40%	32%	-27%	-14%	26%	49%	18%	-15%	46%

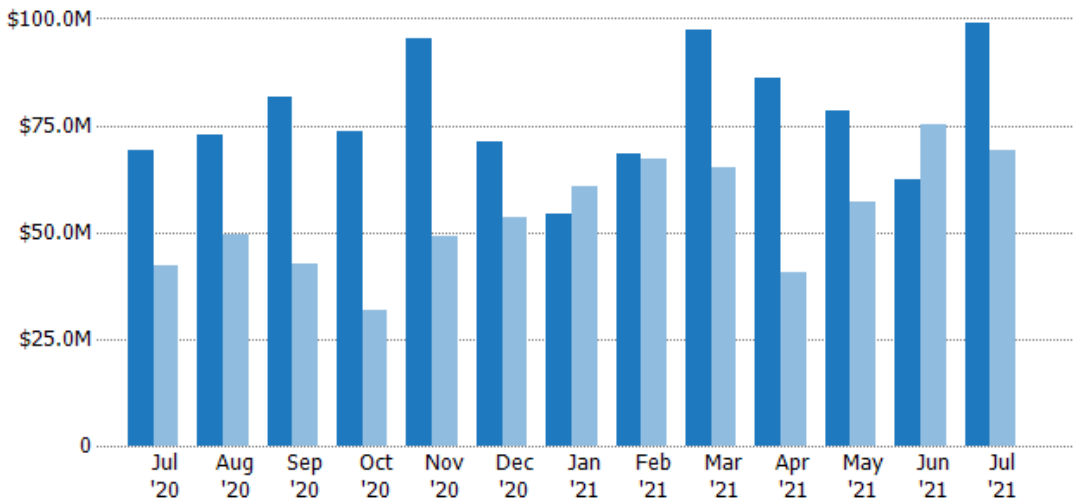
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jul '21	\$99.2M	43.6%
Jul '20	\$69.1M	63.3%
Jul '19	\$42.3M	-33.5%



Current Year	\$69.1M	\$72.8M	\$81.5M	\$73.4M	\$95.2M	\$71.3M	\$54.1M	\$68.4M	\$97.2M	\$86.1M	\$78.4M	\$62.3M	\$99.2M
Prior Year	\$42.3M	\$49.4M	\$42.7M	\$31.6M	\$49M	\$53.4M	\$60.8M	\$67.2M	\$65.2M	\$40.6M	\$57M	\$75.1M	\$69.1M
Percent Change from Prior Year	63%	47%	91%	132%	94%	34%	-11%	2%	49%	112%	37%	-17%	44%

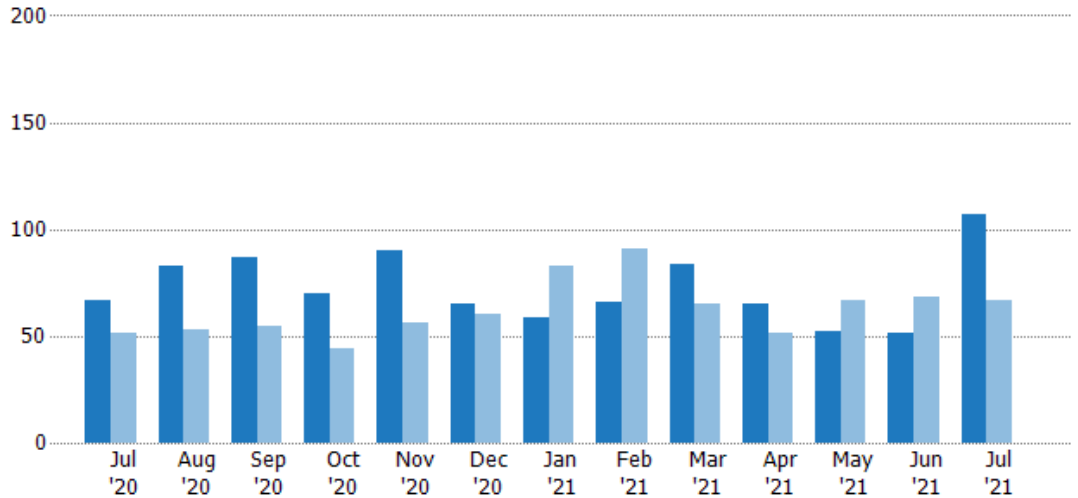
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jul '21	107	59.7%
Jul '20	67	31.4%
Jul '19	51	-9.8%



Current Year	67	83	87	70	90	65	59	66	84	65	52	51	107
Prior Year	51	53	55	44	56	60	83	91	65	51	67	68	67
Percent Change from Prior Year	31%	57%	58%	59%	61%	8%	-29%	-27%	29%	27%	-22%	-25%	60%

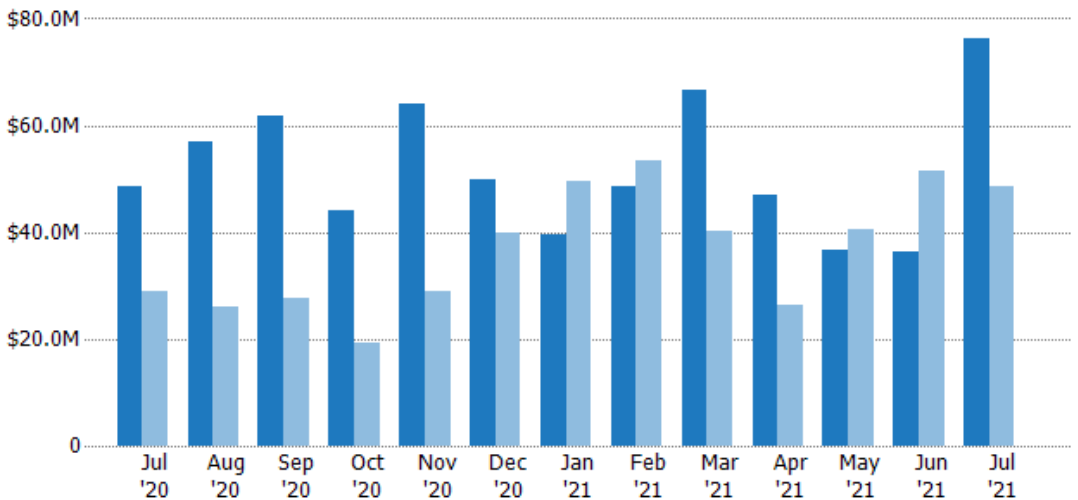
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jul '21	\$76.3M	57.6%
Jul '20	\$48.4M	68.1%
Jul '19	\$28.8M	-1.6%



Current Year	\$48.4M	\$57.1M	\$61.9M	\$44M	\$64M	\$49.7M	\$39.4M	\$48.6M	\$66.5M	\$46.9M	\$36.7M	\$36.2M	\$76.3M
Prior Year	\$28.8M	\$26.1M	\$27.6M	\$19.1M	\$29M	\$39.8M	\$49.4M	\$53.3M	\$40.1M	\$26.4M	\$40.4M	\$51.5M	\$48.4M
Percent Change from Prior Year	68%	119%	124%	130%	121%	25%	-20%	-9%	66%	78%	-9%	-30%	58%

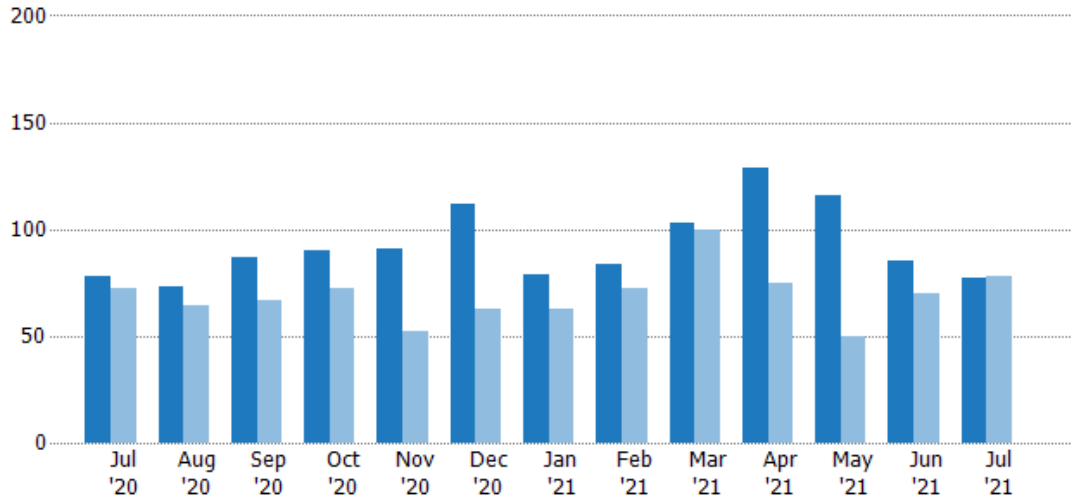
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Jul '21	77	-1.3%
Jul '20	78	8.3%
Jul '19	72	-11.1%



Current Year	78	73	87	90	91	112	79	84	103	129	116	85	77
Prior Year	72	64	67	72	52	63	63	72	100	75	50	70	78
Percent Change from Prior Year	8%	14%	30%	25%	75%	78%	25%	17%	3%	72%	132%	21%	-1%

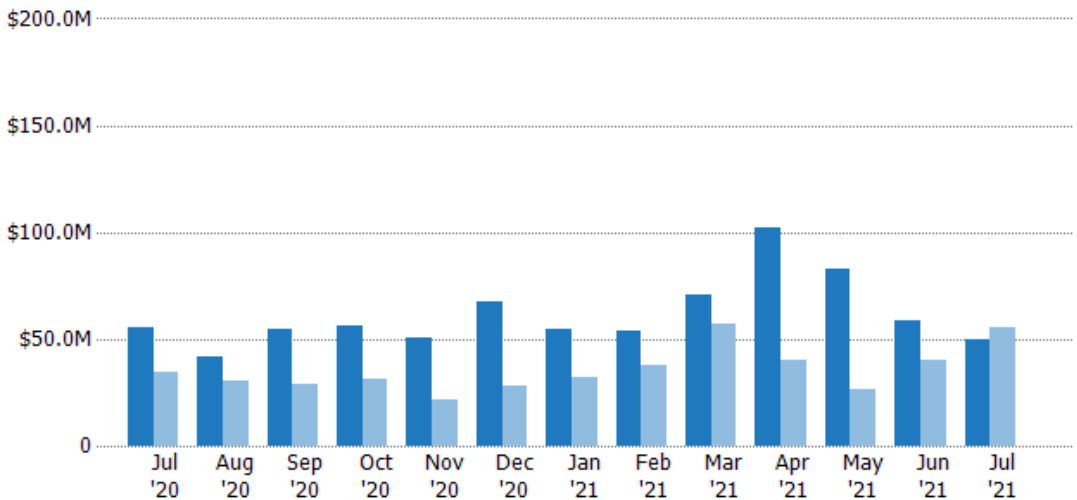
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Jul '21	\$50.2M	-10.1%
Jul '20	\$55.8M	61.3%
Jul '19	\$34.6M	-24.1%



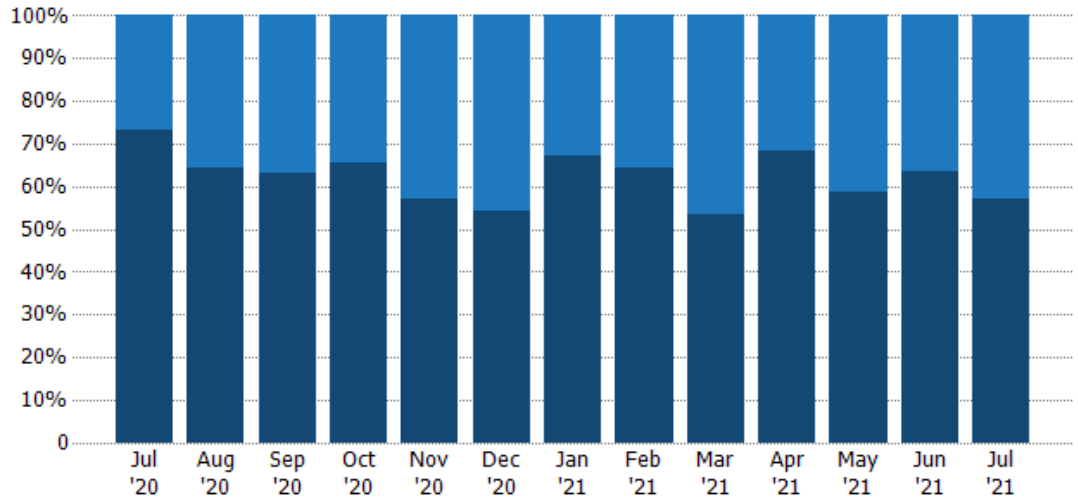
Current Year	\$55.8M	\$41.4M	\$54.2M	\$56.1M	\$50.7M	\$67.2M	\$54.3M	\$53.8M	\$70.4M	\$102M	\$82.9M	\$58.9M	\$50.2M
Prior Year	\$34.6M	\$30.8M	\$29.2M	\$31.4M	\$21.7M	\$28.1M	\$32.1M	\$37.6M	\$56.8M	\$40.4M	\$26.8M	\$39.9M	\$55.8M
Percent Change from Prior Year	61%	34%	86%	79%	134%	139%	69%	43%	24%	153%	209%	48%	-10%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



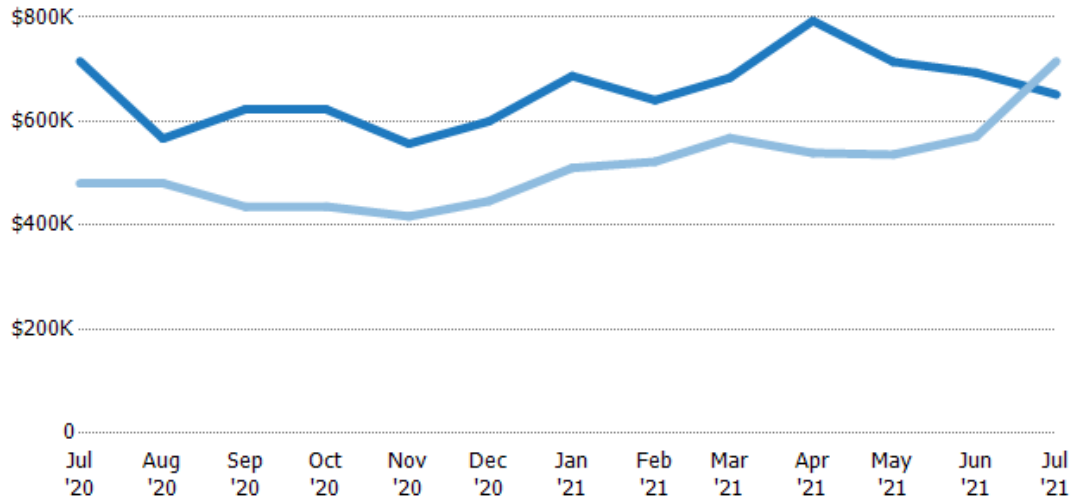
Condo/Townhouse	27%	36%	37%	34%	43%	46%	33%	36%	47%	32%	41%	36%	43%
Single Family Residence	73%	64%	63%	66%	57%	54%	67%	64%	53%	68%	59%	64%	57%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	\$715K	\$567K	\$623K	\$623K	\$557K	\$600K	\$687K	\$640K	\$684K	\$793K	\$714K	\$693K	\$651K
Prior Year	\$481K	\$481K	\$435K	\$436K	\$417K	\$447K	\$510K	\$522K	\$568K	\$539K	\$536K	\$570K	\$715K
Percent Change from Prior Year	49%	18%	43%	43%	33%	34%	35%	23%	20%	47%	33%	22%	-9%

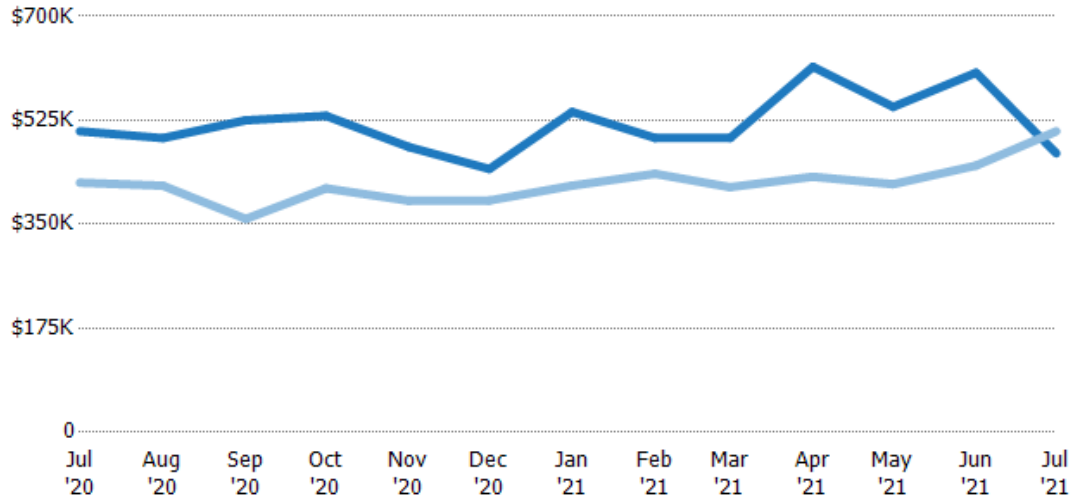
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Jul '21	\$469K	-7.4%
Jul '20	\$507K	20.6%
Jul '19	\$420K	-13.9%



Current Year	\$507K	\$495K	\$525K	\$533K	\$480K	\$443K	\$539K	\$495K	\$495K	\$615K	\$548K	\$605K	\$469K
Prior Year	\$420K	\$415K	\$359K	\$411K	\$390K	\$390K	\$415K	\$435K	\$413K	\$430K	\$417K	\$449K	\$507K
Percent Change from Prior Year	21%	19%	46%	30%	23%	14%	30%	14%	20%	43%	31%	35%	-7%

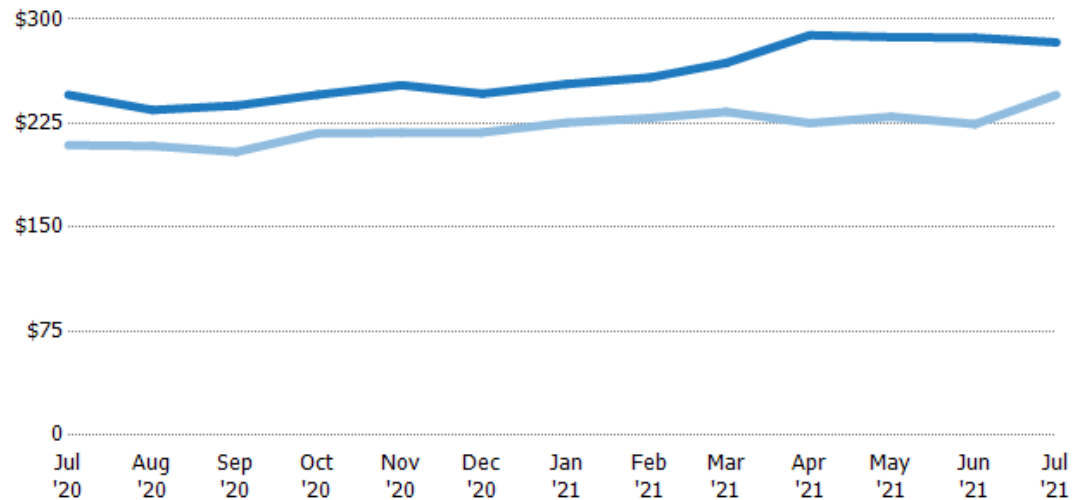
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price/sq ft	% Chg.
Jul '21	\$283	15.4%
Jul '20	\$245	17.3%
Jul '19	\$209	-6.6%



Current Year	\$245	\$235	\$238	\$246	\$252	\$246	\$253	\$258	\$268	\$289	\$287	\$287	\$283
Prior Year	\$209	\$209	\$204	\$218	\$218	\$218	\$225	\$229	\$233	\$225	\$230	\$224	\$245
Percent Change from Prior Year	17%	12%	16%	13%	16%	13%	12%	13%	15%	28%	25%	28%	15%

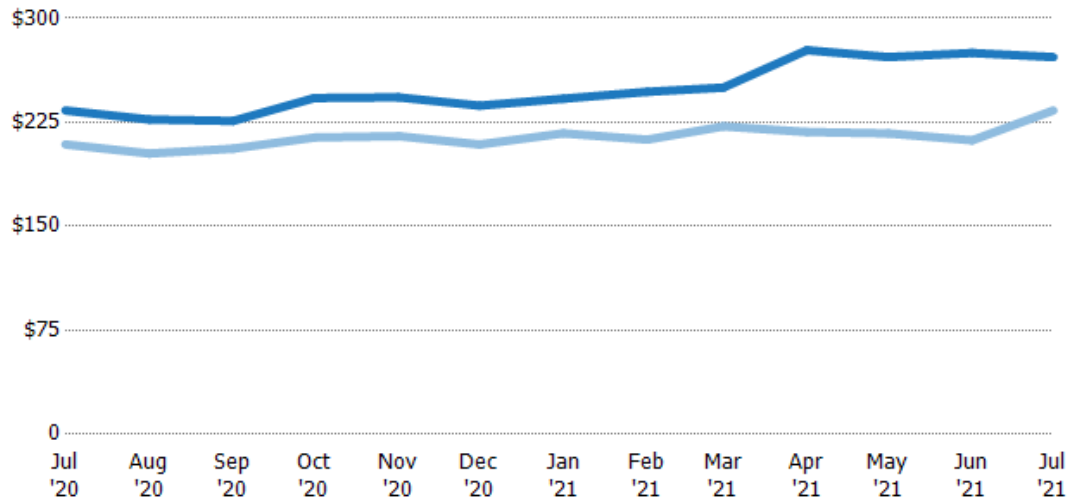
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jul '21	\$272	16.5%
Jul '20	\$234	11.7%
Jul '19	\$209	-5.5%



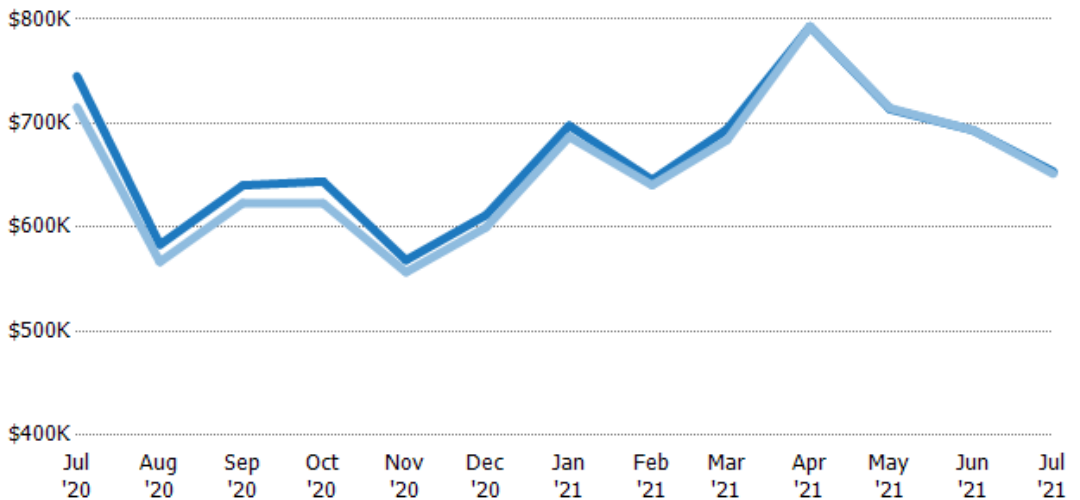
Current Year	\$234	\$227	\$226	\$243	\$243	\$237	\$242	\$247	\$250	\$277	\$272	\$275	\$272
Prior Year	\$209	\$203	\$206	\$214	\$215	\$209	\$217	\$213	\$222	\$218	\$217	\$212	\$234
Percent Change from Prior Year	12%	12%	10%	13%	13%	13%	12%	16%	13%	27%	25%	30%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



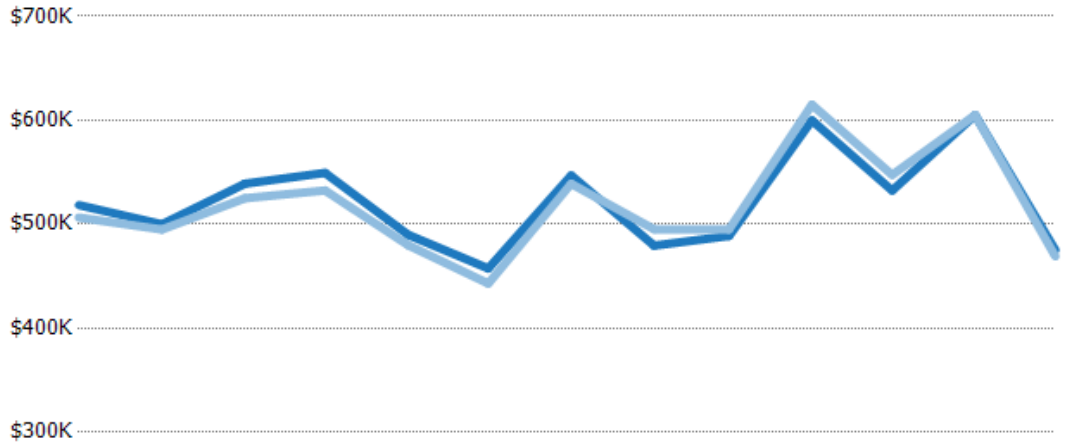
Avg List Price	\$745K	\$583K	\$640K	\$644K	\$568K	\$612K	\$698K	\$645K	\$694K	\$793K	\$713K	\$693K	\$653K
Avg Sales Price	\$715K	\$567K	\$623K	\$623K	\$557K	\$600K	\$687K	\$640K	\$684K	\$793K	\$714K	\$693K	\$651K
Avg Sales Price as a % of Avg List Price	96%	97%	97%	97%	98%	98%	98%	99%	99%	100%	100%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



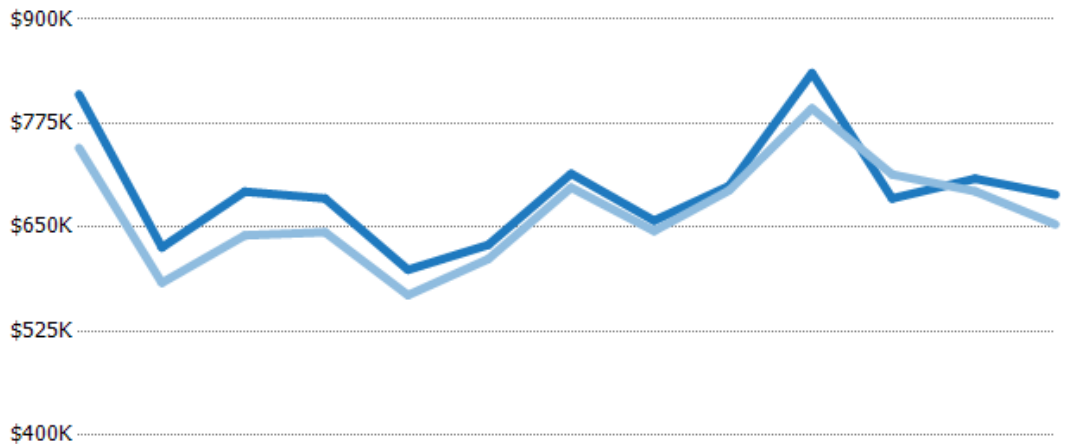
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Median List Price	\$518K	\$500K	\$539K	\$549K	\$490K	\$458K	\$547K	\$479K	\$489K	\$600K	\$532K	\$605K	\$475K
Median Sales Price	\$507K	\$495K	\$525K	\$533K	\$480K	\$443K	\$539K	\$495K	\$495K	\$615K	\$548K	\$605K	\$469K
Med Sales Price as a % of Med List Price	98%	99%	97%	97%	98%	97%	99%	103%	101%	103%	103%	100%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



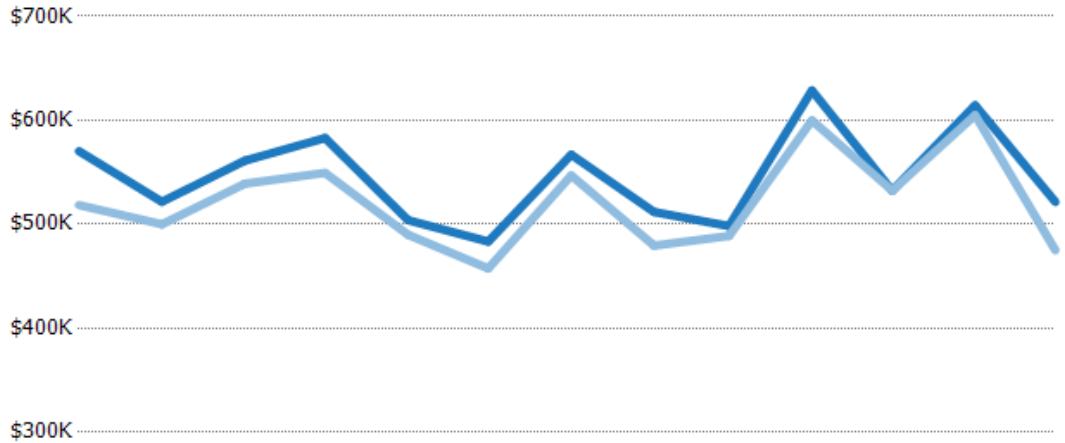
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Avg Est Value	\$810K	\$626K	\$693K	\$685K	\$599K	\$629K	\$714K	\$658K	\$700K	\$835K	\$685K	\$708K	\$689K
Avg Sales Price	\$745K	\$583K	\$640K	\$644K	\$568K	\$612K	\$698K	\$645K	\$694K	\$793K	\$713K	\$693K	\$653K
Avg Sales Price as a % of Avg Est Value	92%	93%	92%	94%	95%	97%	98%	98%	99%	95%	104%	98%	95%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



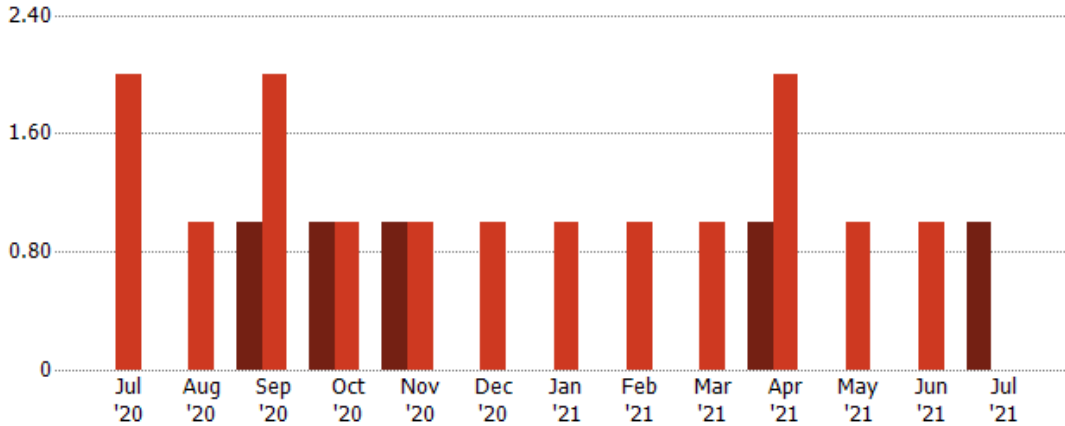
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Median Est Value	\$570K	\$522K	\$561K	\$583K	\$504K	\$483K	\$567K	\$512K	\$498K	\$629K	\$532K	\$614K	\$522K
Median Sales Price	\$518K	\$500K	\$539K	\$549K	\$490K	\$458K	\$547K	\$479K	\$489K	\$600K	\$532K	\$605K	\$475K
Med Sales Price as a % of Med Est Value	91%	96%	96%	94%	97%	95%	96%	94%	98%	95%	100%	98%	91%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



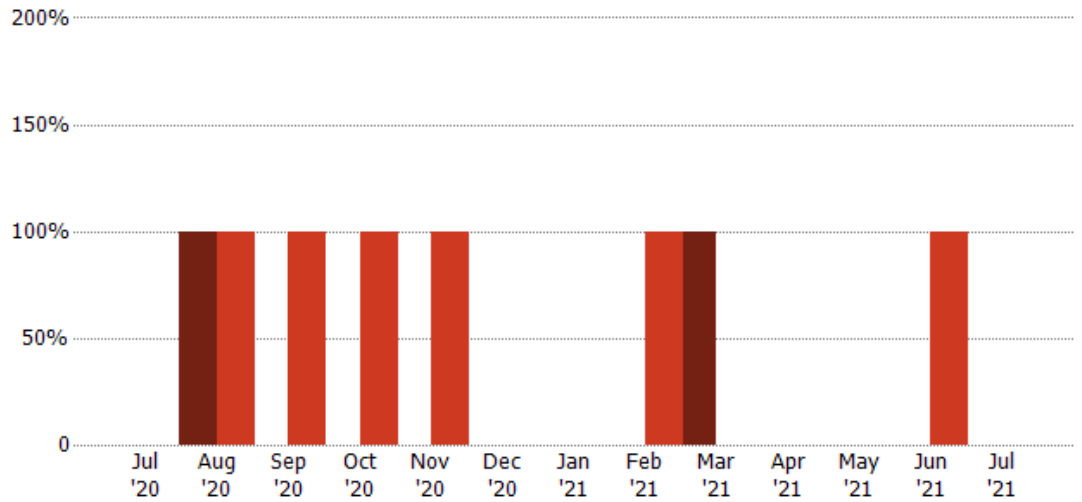
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Current Year	-	-	1	1	1	-	-	-	-	1	-	-	1
Prior Year	2	1	2	1	1	1	1	1	1	2	1	1	-
Percent Change from Prior Year	-100%	-100%	-50%	0%	0%	-100%	-100%	-100%	-100%	-50%	-100%	-100%	100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	-	1	-	-	-	-	-	-	1	-	-	-	-
Prior Year	-	1	1	1	1	-	-	1	-	-	-	1	-
Percent Change from Prior Year	-	0%	-100%	-100%	-100%	-	-	-100%	100%	-	-	-100%	-



Sales Activity by ZIP

Jul 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85268	107	\$76,341,002	77	\$50,160,542	\$651,436	\$469,200	\$284	\$280	33

