





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	Jun 2020	Jun 2021	Key Metrics
						isting Activity Charts Metrics
+13.8%	484	551	+25%	56	70	New Listing Count
+51.8%	\$305,017,103	\$463,158,769	+71.8%	\$34,804,999	\$59,792,746	New Listing Volume
	N/A	NA	-	169	_	Active Listing Count
	N/A	N/A	-	\$148,892,538	_	Active Listing Volume
+30%	\$844,161	\$1,097,295	-	\$881,021	_	Average Listing Price
+22.7%	\$685,875	\$841,287	-	\$725,000	_	Median Listing Price
+26.8%	\$276	\$350	-	\$288	_	Average Listing Price per Sq Ft
+18.9%	\$241	\$287	-	\$242	_	Median Listing Price per Sq Ft
-64.7%	74.91	26.41	-	103	_	Median Days in RPR
-42.8%	2.8	1.6	-100%	3.6		Months of Inventory
+27%	36.06%	63.05%	-	27.81%	_	Absorption Rate
						Sales Activity Charts Metrics
-0.3%	575	573	-13.7%	102	88	New Pending Sales Count
+27.4%	\$358,878,654	\$457,089,270	+26%	\$60,501,223	\$76,219,024	New Pending Sales Volume
	NA	N/A	-	91	_	Pending Sales Count
	NA	NA	-	\$61,283,813	_	Pending Sales Volume
+23.7%	401	496	+5.2%	77	81	Closed Sales Count
+62.3%	\$239,604,476	\$388,968,968	+59.9%	\$42,545,787	\$68,040,692	Closed Sales Volume
+31.2%	\$597,517	\$784,212	+52%	\$552,543	\$840,009	Average Sales Price
+30.8%	\$522,222	\$682,989	+51%	\$500,000	\$755,000	Median Sales Price
+21.5%	\$231	\$281	+32.3%	\$228	\$302	Average Sales Price per Sq Ft
+14.9%	\$228	\$261	+24.7%	\$223	\$278	Median Sales Price per Sq Ft
				• • • • • • • • • • • • • • • • • • • •		Distressed Charts Metrics
	NA	NA	_	2	_	Distressed Listing Count

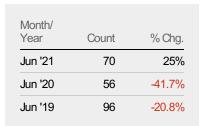


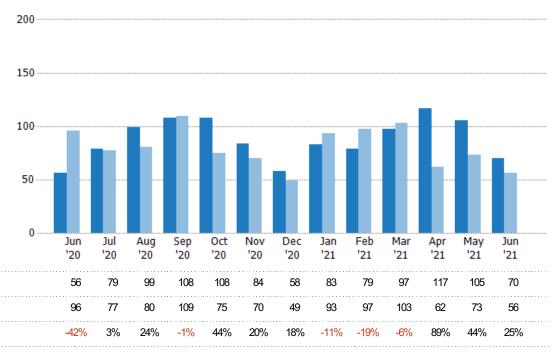


New Listings

The number of new residential listings that were added each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





New Listing Volume

Percent Change from Prior Year

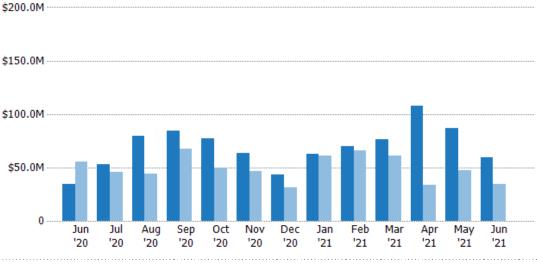
Current Year

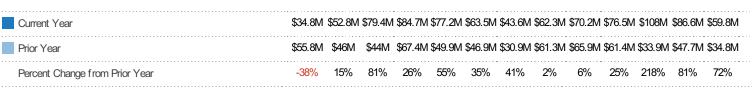
Prior Year

The sum of the listing price of residential listings that were added each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$59.8M	71.8%
Jun '20	\$34.8M	-37.6%
Jun '19	\$55.8M	-23.7%

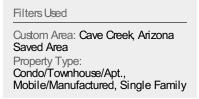


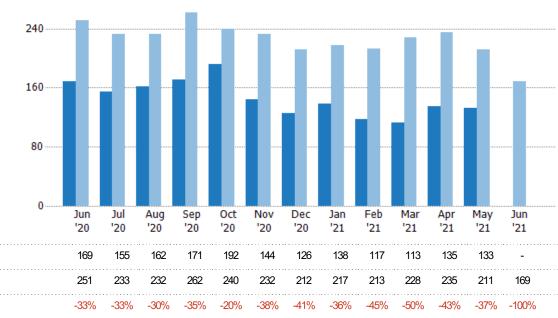




Active Listings

The number of active residential listings at the end of each month.





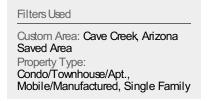
Active Listing Volume

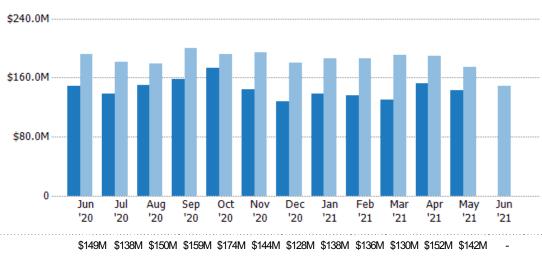
Percent Change from Prior Year

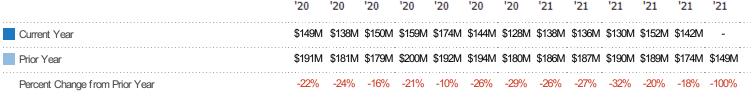
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.





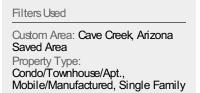


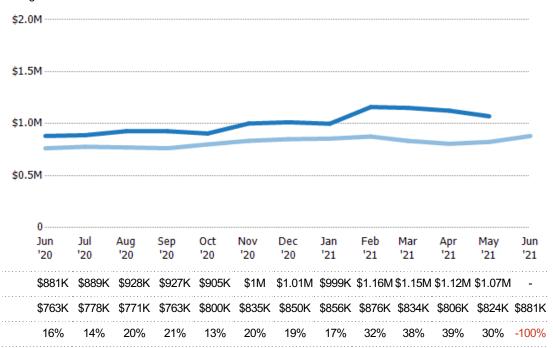




Average Listing Price

The average listing price of active residential listings at the end of each month.





Median Listing Price

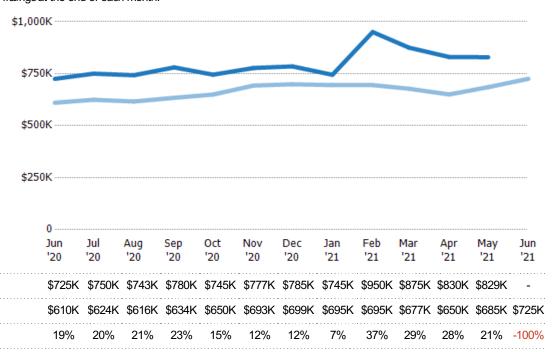
Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family





Current Year

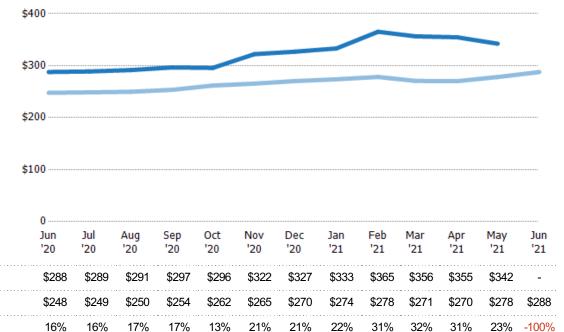
Percent Change from Prior Year



Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.





Median Listing Price per Sq Ft

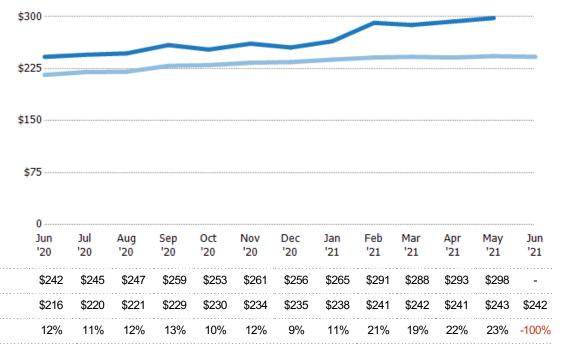
The median of listing prices divided by the living area of homes on market at the end of each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Percent Change from Prior Year

Current Year

Prior Year



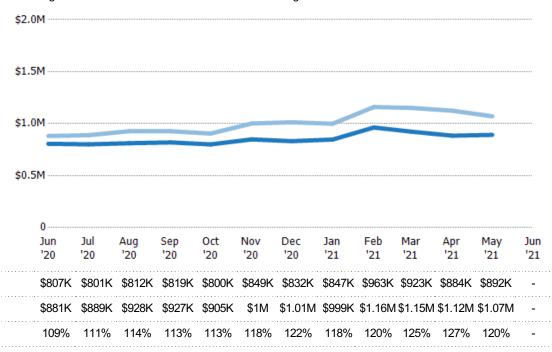
Current Year

Percent Change from Prior Year

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

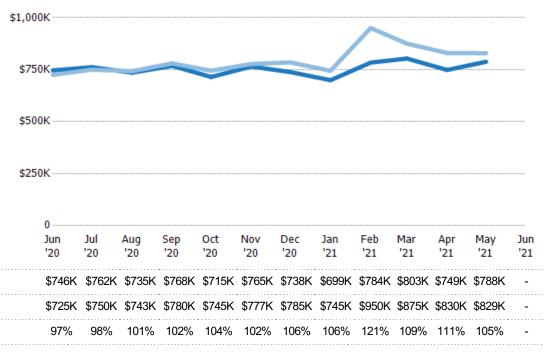
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

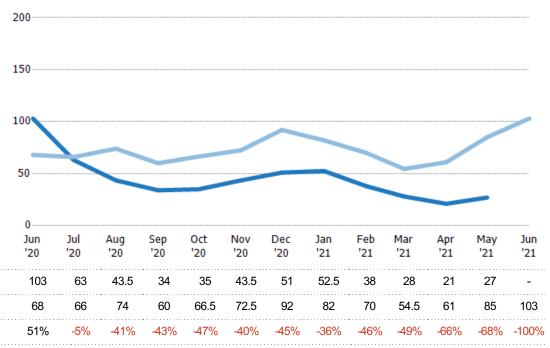
Med Listing Price as a % of Med Est Value



Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR





Months of Inventory

Percent Change from Prior Year

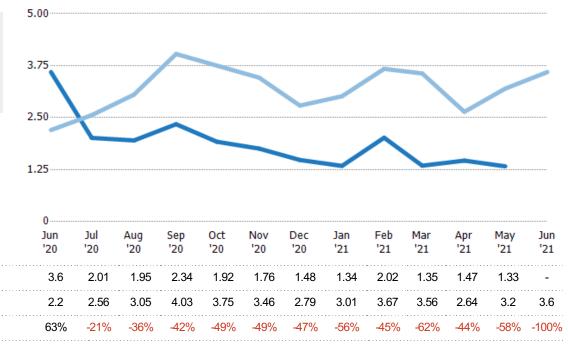
Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Current Year

Percent Change from Prior Year

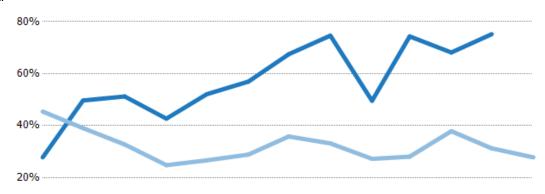


Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

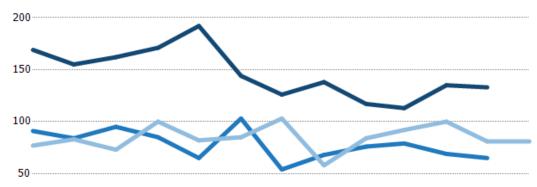


	0 Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	28%	50%	51%	43%	52%	57%	67%	75%	50%	74%	68%	75%	-
Prior Year	45%	39%	33%	25%	27%	29%	36%	33%	27%	28%	38%	31%	28%
Change from Prior Year	18%	-11%	-18%	-18%	-25%	-28%	-32%	-41%	-22%	-46%	-30%	-44%	28%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21		Jun '21
Active	169	155	162					138		113	135	133	-
Pending	91	84							76		69	65	-
Sold	77	83	73	100	82	85	103		84	92	100	81	81



New Pending Sales

The number of residential properties with accepted offers that were added each month.

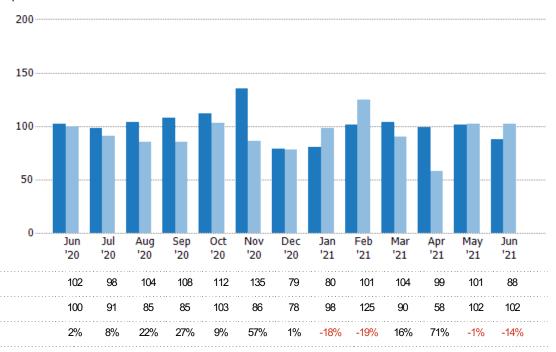
Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jun '21	88	-13.7%
Jun '20	102	2%
Jun '19	100	-24%

Current Year

Prior Year



New Pending Sales Volume

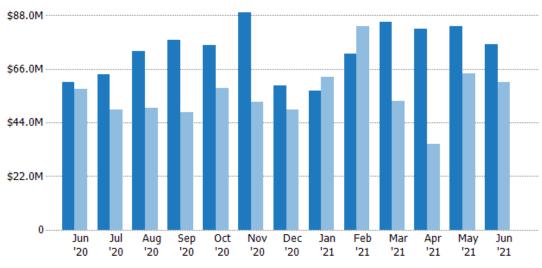
Percent Change from Prior Year

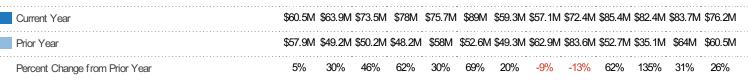
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$76.2M	26%
Jun '20	\$60.5M	4.5%
Jun '19	\$57.9M	-26.4%









Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

25%

14%

34%

18%

-21%

49%

-3%

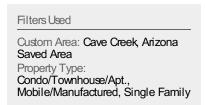
-21%

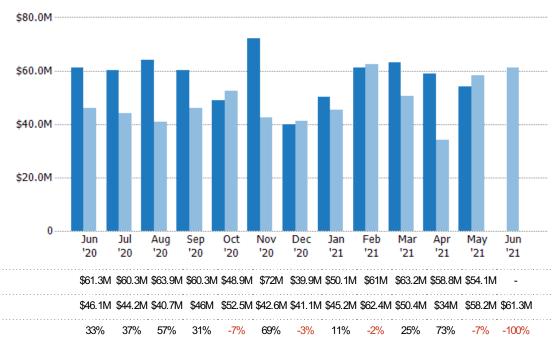
10%

38%

-25%

-100%







Current Year

♪RPR



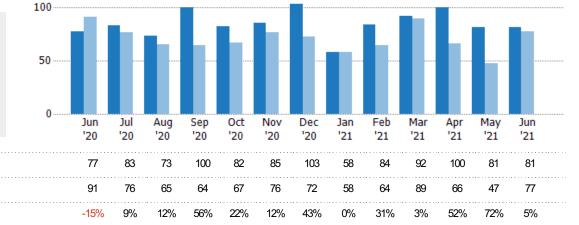
Closed Sales

The total number of residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Count	% Chg.
Jun '21	81	5.2%
Jun '20	77	-15.4%
Jun '19	91	-16.5%





Closed Sales Volume

Percent Change from Prior Year

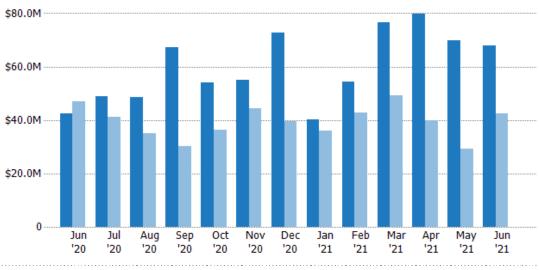
Current Year

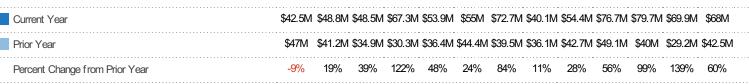
Prior Year

The sum of the sales price of residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Volume	% Chg.
Jun '21	\$68M	59.9%
Jun '20	\$42.5M	-9.4%
Jun '19	\$47M	-19.5%







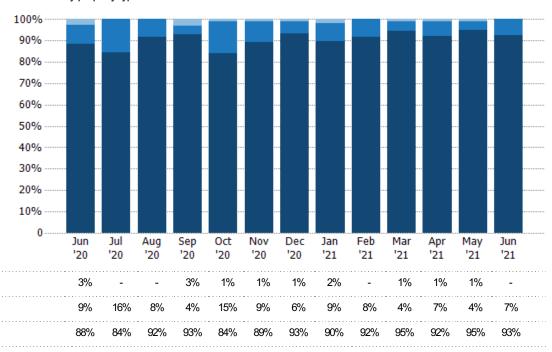
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area

Property Type:
Condo/Townhouse/Apt.,
Mobile/Manufactured, Single Family



Average Sales Price

Mobile/Manufactured

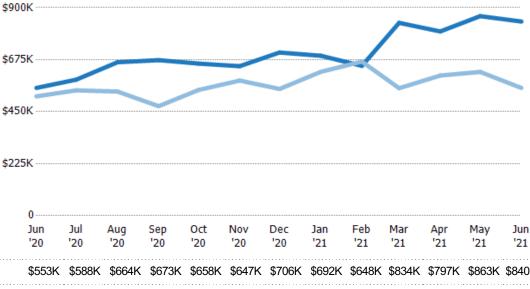
Condo/Townhouse

Single Family Residence

The average sales price of the residential properties sold each month.

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Jun '21	\$840K	52%
Jun '20	\$553K	7.1%
Jun '19	\$516K	-3.6%



Current Year	\$553K	\$588K	\$664K	\$673K	\$658K	\$647K	\$706K	\$692K	\$648K	\$834K	\$797K	\$863K	\$840K
Prior Year	\$516K	\$542K	\$537K	\$474K	\$544K	\$585K	\$548K	\$622K	\$667K	\$551K	\$606K	\$622K	\$553K
Percent Change from Prior Year	7%	9%	24%	42%	21%	11%	29%	11%	-3%	51%	31%	39%	52%

7/1/2021

12 of 18

Median Sales Price

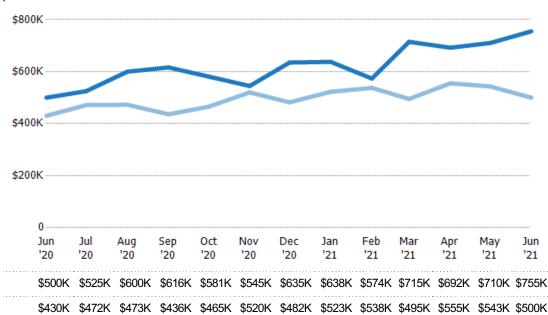
The median sales price of the residential properties sold each month.





Current Year

Prior Year



Average Sales Price per Sq Ft

Percent Change from Prior Year

The average of the sales price divided by the living area of properties sold each month

16%

Jun

Jul

Aug

11%

27%

41%

25%

5%

32%

22%

7%

44%

25%

31%

Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jun '21	\$302	32.3%
Jun '20	\$228	9.7%
Jun '19	\$208	-3.2%

area or properties sort each month.	
\$400	
\$300	
\$200	
\$100	
0	

Nov

	'20	'20	'20	'20	'20	'20	'20	'21	'21	'21	'21	'21	'21	
Current Year	\$228	\$235	\$250	\$250	\$253	\$258	\$252	\$259	\$253	\$280	\$290	\$294	\$302	
Prior Year	\$208	\$216	\$216	\$207	\$210	\$222	\$221	\$233	\$237	\$226	\$236	\$227	\$228	
Percent Change from Prior Year	10%	9%	16%	21%	20%	16%	14%	11%	7%	24%	23%	29%	32%	

Sep

May

Jun

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used
Custom Area: Cave Creek, Arizona Saved Area Property Type:
Condo/Townhouse/Apt., Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Jun '21	\$278	24.7%
Jun '20	\$223	9.9%
Jun '19	\$203	-3%

Percent Change from Prior Year

Current Year
Prior Year

225												
150												**********
+ 7F												
\$75												
0												
0 Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jui
•												Jui '21
Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jui

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

10%

8%

18%

11%

15%

17%

4%

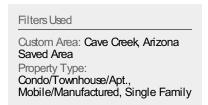
6%

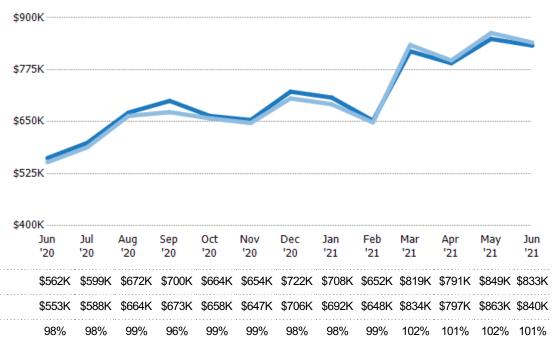
14%

18%

19%

25%







Avg List Price

Avg Sales Price

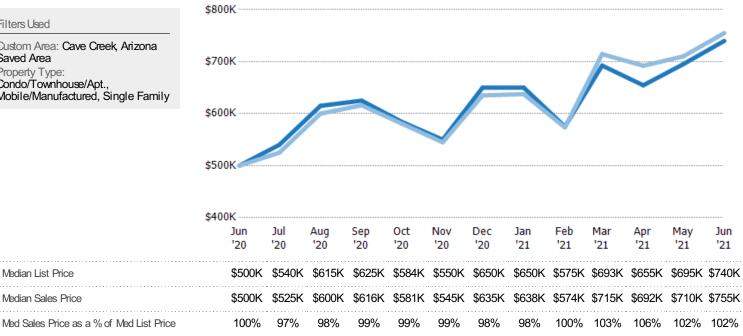
Avg Sales Price as a % of Avg List Price



Median Sales Price vs Median Listing Price

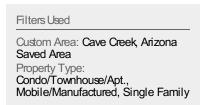
The median sales price as a percentage of the median listing price for properties sold each month.





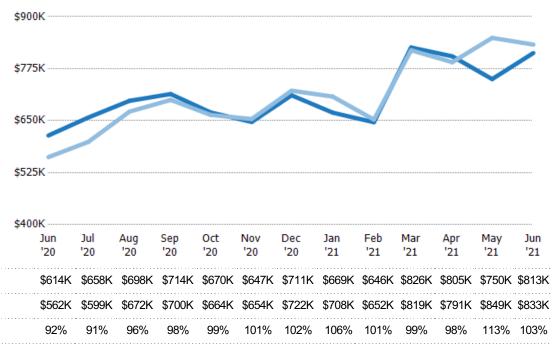
Average Sales Price vs Average Est Value

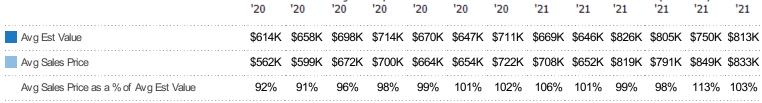
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.



Median List Price

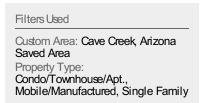
Median Sales Price





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





Distressed Listings

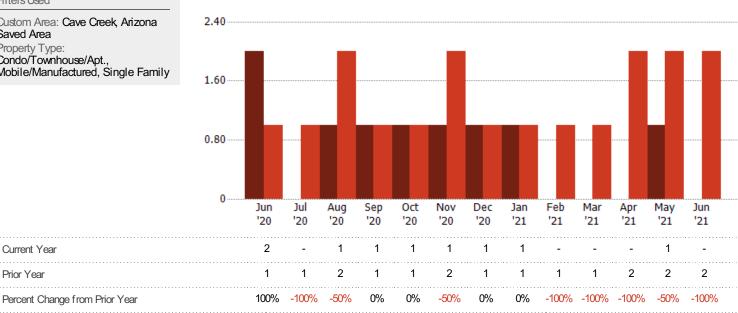
Median Est Value

Median Sales Price

The number of distressed residential properties that were for sale at the end of each month.



Med Sales Price as a % of Med Est Value



Current Year

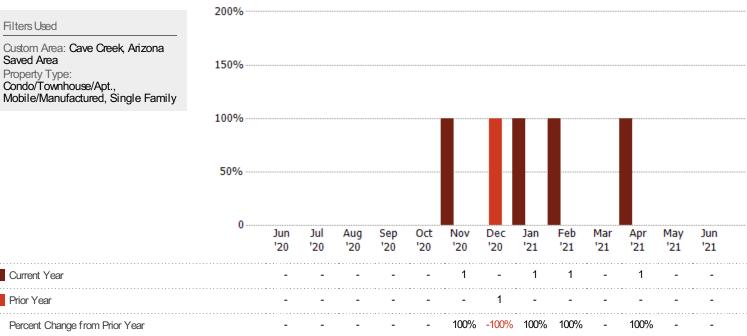


Distressed Sales

The count of distressed residential properties sold each month.



Custom Area: Cave Creek, Arizona Saved Area Property Type: Condo/Townhouse/Apt.,









Sales Activity by ZIP

Jun 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)		Sales Volume	Av g Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331			81	\$68,040,692	\$840,009	\$755,000	\$304	\$288	34



