

They're not your average grandparents.

The largest and wealthiest buyer's group in the country is made up of Baby Boomers. Understand what motivates this mature demographic and make your business boom with an SRES® designation.

The Seniors Real Estate Specialist Designation: Where the future takes shape

> RAISE THE BAR **REAL ESTATE SCHOOL** R-2020





Get up to speed with an SRES® designation

TAKE THE COURSE!

Date: February 18 & 19, 2021 Check in: 8:30 am Class time: 9am - 4pm

Instructor: Laura Kovacs

Location: Scottsdale Area Association of REALTORS® 8600 E. Anderson Dr., Scottsdale, AZ 85255

Phone: 480-945-2651

CE hours: issued by R-2020 3 Agency, 3 Fair Housing, 3 General, 3 Legal Issues

Fees: Based on availability:

(includes \$60 REBAC royalty fee)

\$ 189.00 through Feb. 8th \$ 199.00 Feb. 9th - Feb 17th \$ 210.00 Day of class / at door

Cancellation policy: Fees will be refunded less a \$25 service charge up to 48 hours prior to class, after that no refunds will be given. No-shows' forfeit all fees. \$50 will be charged for all returned checks.

*Please notify us 7 days in advance if you had a disability that requires special services or assistace.

This class satisfies AZ GRI Designation credit (Row 2) or Elective credit (Row 12)