

2019

SCOTTSDALE

MARKET REPORT

November 2019



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2019	Nov 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	750	797	-5.9%	9,907	9,686	+2.3%
New Listing Volume	\$662,980,831	\$593,059,875	+11.8%	\$7,455,296,364	\$6,561,932,872	+13.6%
Active Listing Count	–	2,533	–	N/A	N/A	
Active Listing Volume	–	\$2,574,426,937	–	N/A	N/A	
Average Listing Price	–	\$1,016,355	–	\$1,084,326	\$990,763	+9.4%
Median Listing Price	–	\$650,000	–	\$696,382	\$666,855	+4.4%
Average Listing Price per Sq Ft	–	\$289	–	\$300	\$281	+6.7%
Median Listing Price per Sq Ft	–	\$247	–	\$258	\$246	+4.9%
Median Days in RPR	–	61	–	61.79	70.87	-12.8%
Months of Inventory	–	4.5	-100%	3.2	3.8	-14.2%
Absorption Rate	–	22.46%	–	30.96%	26.56%	+4.4%
Sales Activity Charts Metrics						
New Pending Sales Count	905	728	+24.3%	10,859	8,760	+24%
New Pending Sales Volume	\$633,846,799	\$447,630,253	+41.6%	\$6,982,041,741	\$5,327,429,309	+31.1%
Pending Sales Count	–	564	–	N/A	N/A	
Pending Sales Volume	–	\$389,159,993	–	N/A	N/A	
Closed Sales Count	625	584	+7%	7,883	7,641	+3.2%
Closed Sales Volume	\$394,591,963	\$333,734,667	+18.2%	\$4,773,184,224	\$4,419,481,186	+8%
Average Sales Price	\$631,347	\$571,463	+10.5%	\$605,504	\$578,390	+4.7%
Median Sales Price	\$485,000	\$470,000	+3.2%	\$478,232	\$454,694	+5.2%
Average Sales Price per Sq Ft	\$262	\$244	+7.2%	\$254	\$242	+5%
Median Sales Price per Sq Ft	\$244	\$232	+5.2%	\$237	\$227	+4.6%
Distressed Charts Metrics						
Distressed Listing Count	–	19	–	N/A	N/A	

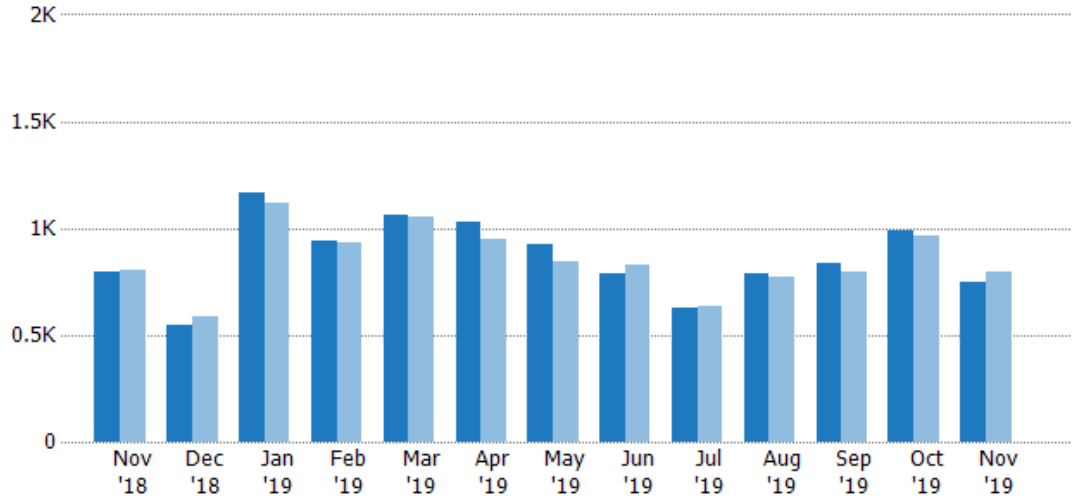
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '19	750	-5.9%
Nov '18	797	-0.4%
Nov '17	800	-5.5%



Current Year	797	543	1.17K	942	1.06K	1.03K	923	790	628	791	833	991	750
Prior Year	800	587	1.12K	932	1.06K	946	841	825	637	773	796	964	797
Percent Change from Prior Year	0%	-7%	4%	1%	1%	9%	10%	-4%	-1%	2%	5%	3%	-6%

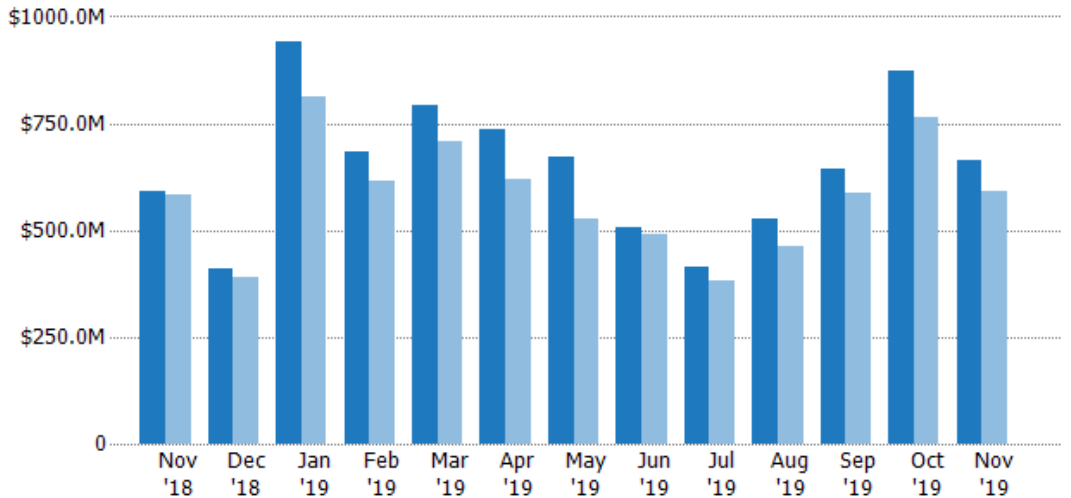
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '19	\$663M	11.8%
Nov '18	\$593M	1.8%
Nov '17	\$583M	-12.2%



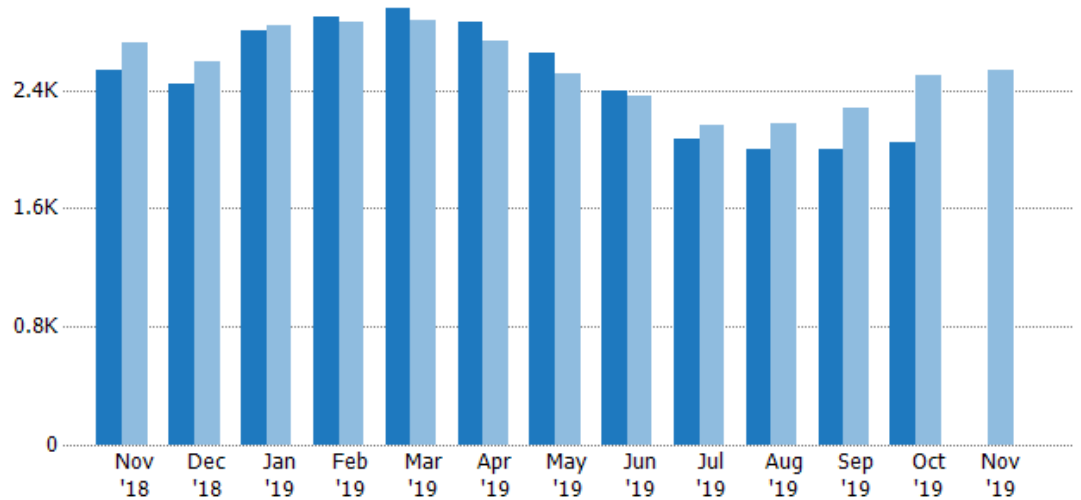
Current Year	\$593M	\$410M	\$940M	\$685M	\$791M	\$736M	\$673M	\$508M	\$414M	\$528M	\$644M	\$874M	\$663M
Prior Year	\$583M	\$390M	\$812M	\$614M	\$706M	\$621M	\$527M	\$491M	\$384M	\$463M	\$588M	\$763M	\$593M
Percent Change from Prior Year	2%	5%	16%	12%	12%	19%	28%	3%	8%	14%	9%	15%	12%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



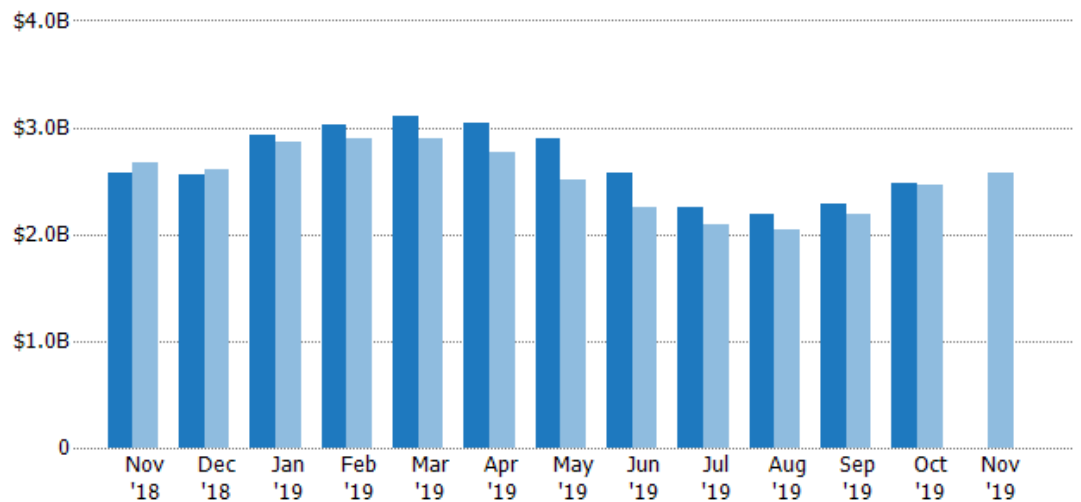
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	2.53K	2.44K	2.8K	2.9K	2.95K	2.87K	2.65K	2.4K	2.06K	2K	2.01K	2.04K	-
Prior Year	2.72K	2.59K	2.83K	2.86K	2.87K	2.73K	2.51K	2.36K	2.16K	2.17K	2.28K	2.5K	2.53K
Percent Change from Prior Year	-7%	-6%	-1%	1%	3%	5%	5%	2%	-4%	-8%	-12%	-18%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



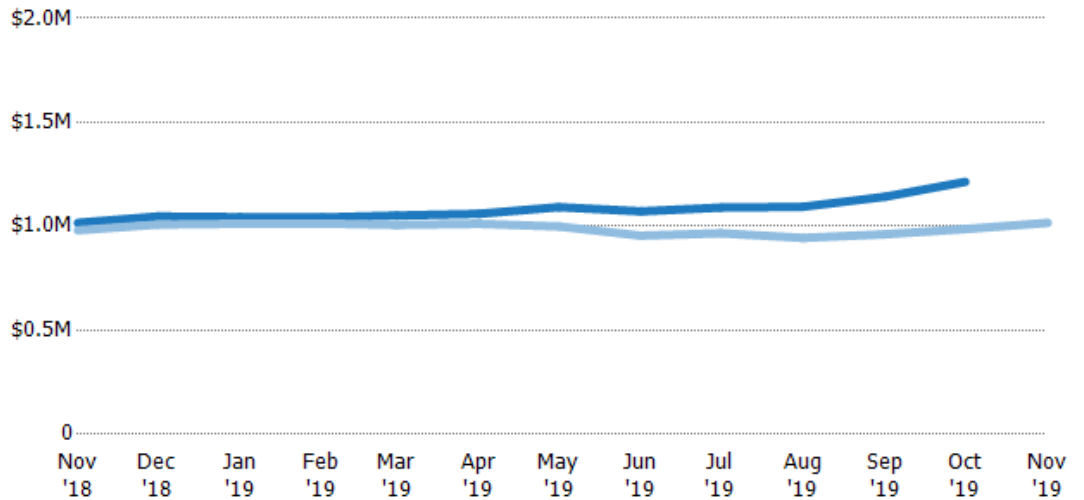
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$2.57B	\$2.56B	\$2.93B	\$3.02B	\$3.11B	\$3.04B	\$2.89B	\$2.57B	\$2.25B	\$2.19B	\$2.29B	\$2.48B	-
Prior Year	\$2.67B	\$2.61B	\$2.87B	\$2.9B	\$2.89B	\$2.77B	\$2.51B	\$2.25B	\$2.08B	\$2.05B	\$2.19B	\$2.47B	\$2.57B
Percent Change from Prior Year	-3%	-2%	2%	4%	7%	10%	15%	14%	8%	7%	4%	1%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



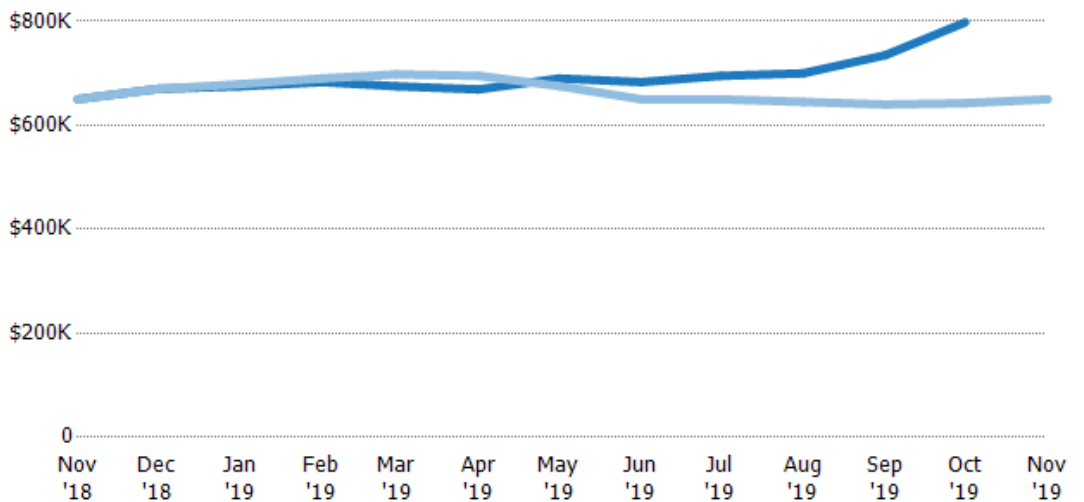
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$1.02M	\$1.05M	\$1.04M	\$1.04M	\$1.05M	\$1.06M	\$1.09M	\$1.07M	\$1.09M	\$1.09M	\$1.14M	\$1.21M	-
Prior Year	\$981K	\$1.01M	\$1.01M	\$1.01M	\$1.01M	\$1.01M	\$999K	\$955K	\$966K	\$944K	\$962K	\$987K	\$1.02M
Percent Change from Prior Year	4%	4%	3%	3%	4%	5%	9%	12%	13%	16%	19%	23%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



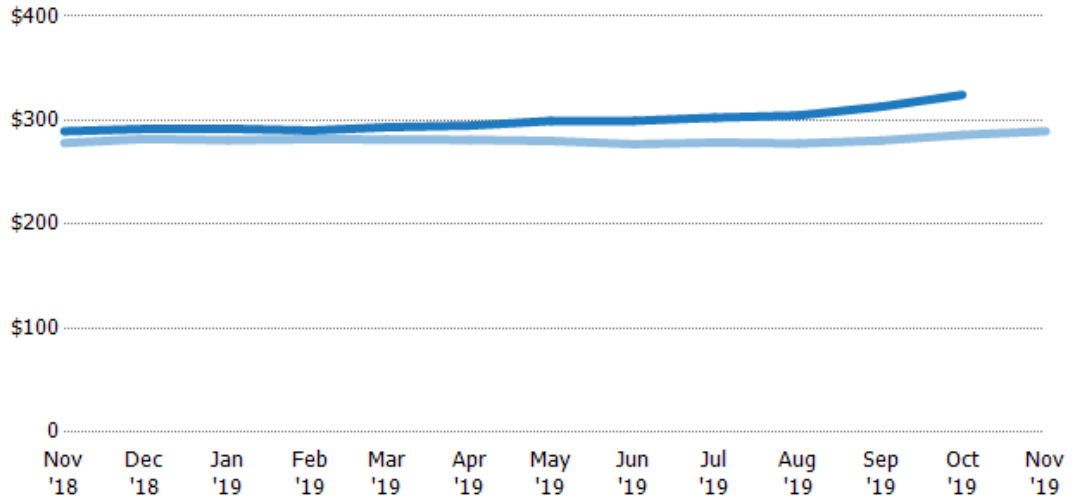
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$650K	\$670K	\$675K	\$683K	\$675K	\$669K	\$690K	\$683K	\$695K	\$700K	\$735K	\$798K	-
Prior Year	\$650K	\$670K	\$679K	\$690K	\$698K	\$695K	\$675K	\$650K	\$650K	\$645K	\$640K	\$643K	\$650K
Percent Change from Prior Year	0%	0	-1%	-1%	-3%	-4%	2%	5%	7%	9%	15%	24%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



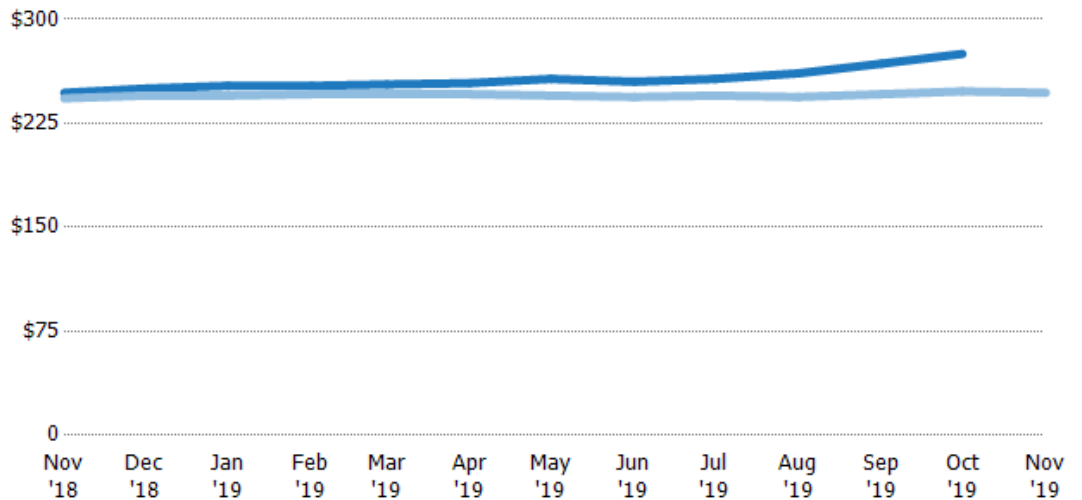
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$289	\$292	\$292	\$290	\$293	\$295	\$299	\$299	\$302	\$305	\$313	\$324	-
Prior Year	\$278	\$282	\$281	\$282	\$282	\$281	\$280	\$277	\$279	\$278	\$281	\$286	\$289
Percent Change from Prior Year	4%	3%	4%	3%	4%	5%	7%	8%	9%	10%	12%	13%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



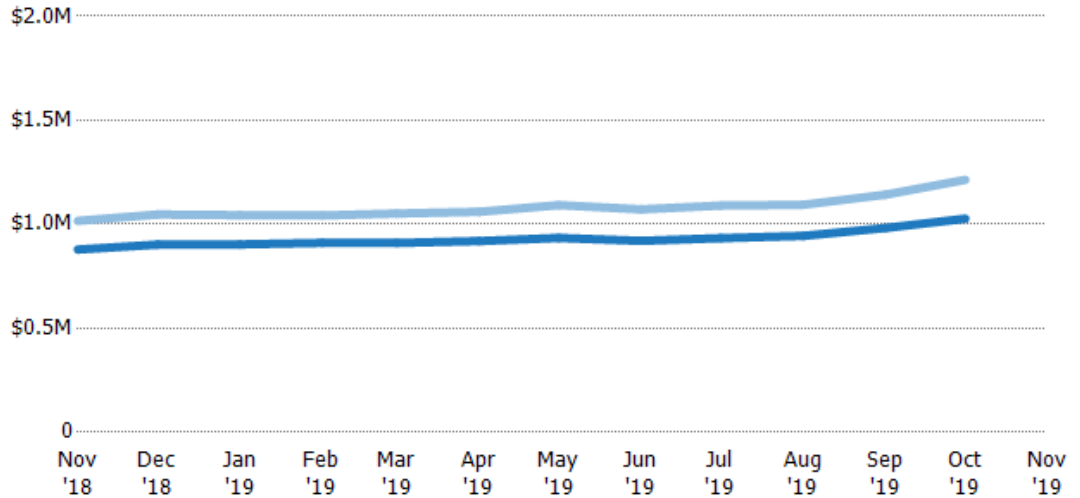
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$247	\$250	\$252	\$252	\$253	\$254	\$257	\$255	\$257	\$261	\$268	\$275	-
Prior Year	\$243	\$245	\$245	\$246	\$246	\$246	\$245	\$244	\$245	\$244	\$246	\$248	\$247
Percent Change from Prior Year	2%	2%	3%	2%	3%	3%	5%	5%	5%	7%	9%	11%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



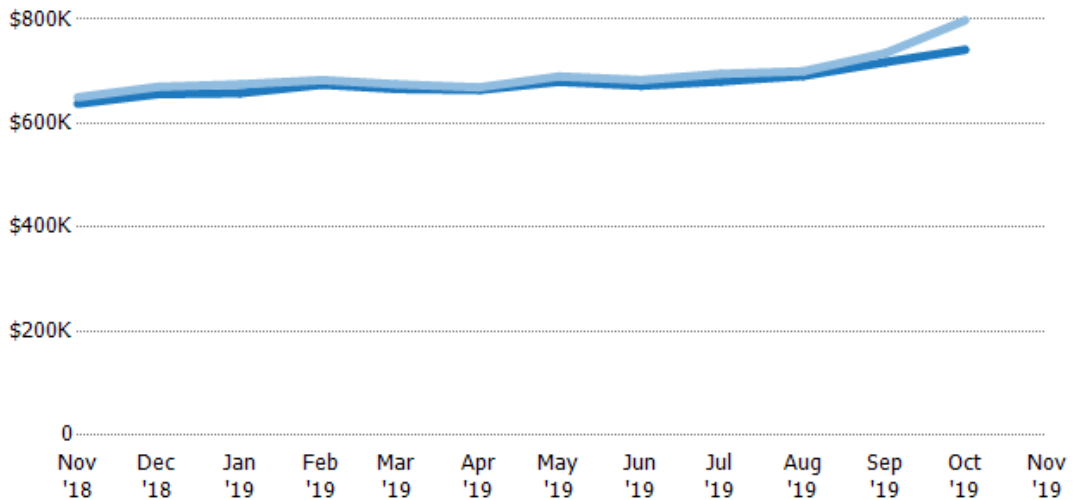
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$879K	\$902K	\$903K	\$911K	\$910K	\$919K	\$935K	\$920K	\$933K	\$944K	\$982K	\$1.03M	-
Avg Listing Price	\$1.02M	\$1.05M	\$1.04M	\$1.04M	\$1.05M	\$1.06M	\$1.09M	\$1.07M	\$1.09M	\$1.09M	\$1.14M	\$1.21M	-
Avg Listing Price as a % of Avg Est Value	116%	116%	116%	114%	116%	115%	117%	116%	117%	116%	116%	118%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



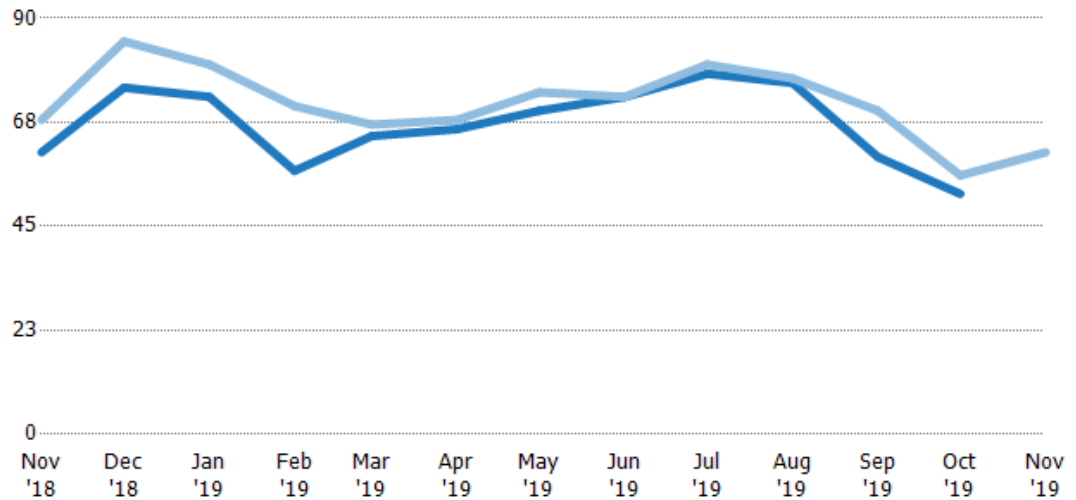
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$638K	\$656K	\$658K	\$674K	\$666K	\$664K	\$680K	\$672K	\$680K	\$691K	\$718K	\$741K	-
Median Listing Price	\$650K	\$670K	\$675K	\$683K	\$675K	\$669K	\$690K	\$683K	\$695K	\$700K	\$735K	\$798K	-
Med Listing Price as a % of Med Est Value	102%	102%	103%	101%	101%	101%	101%	102%	102%	101%	102%	108%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



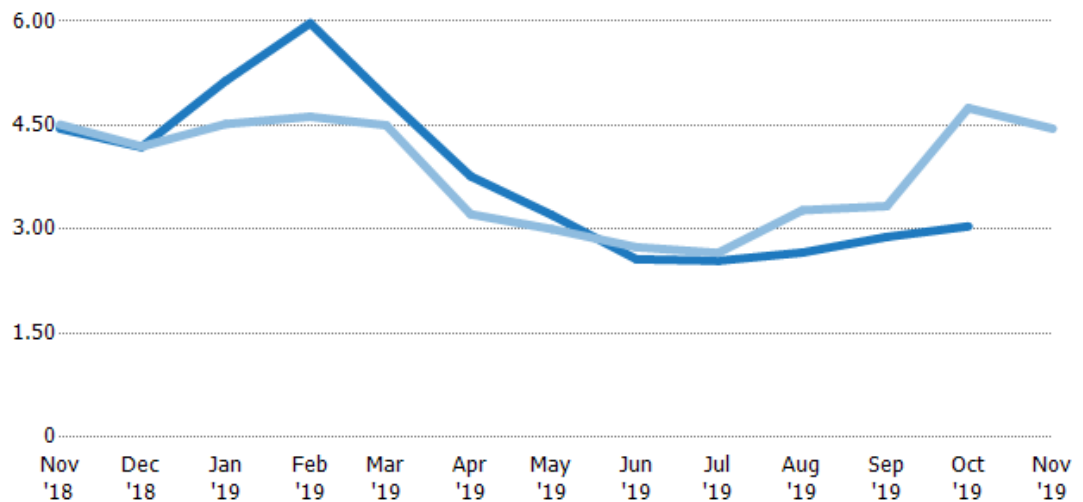
Current Year	61	75	73	57	64.5	66	70	73	78	76	60	52	-
Prior Year	68	85	80	71	67	68	74	73	80	77	70	56	61
Percent Change from Prior Year	-10%	-12%	-9%	-20%	-4%	-3%	-5%	0%	-3%	-1%	-14%	-7%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



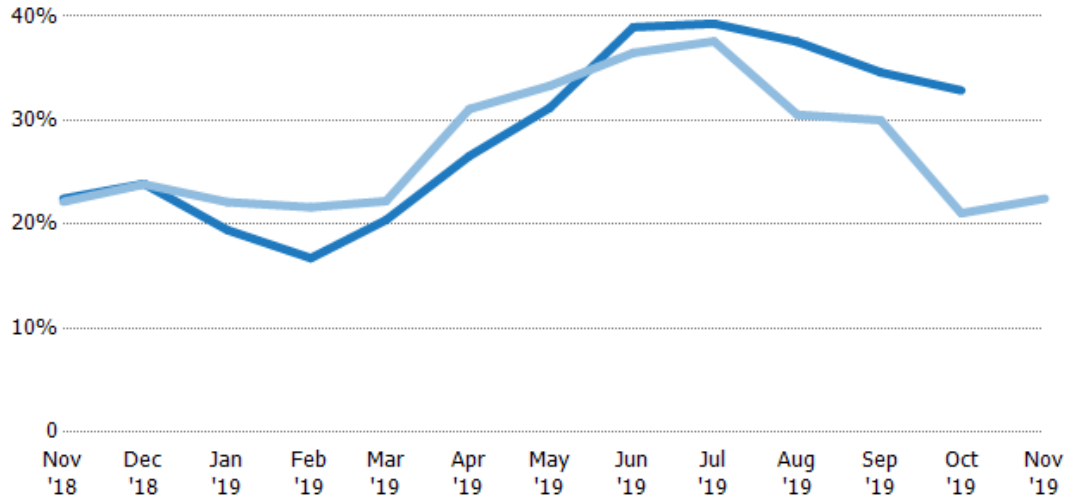
Current Year	4.45	4.18	5.14	5.97	4.9	3.76	3.2	2.57	2.55	2.66	2.89	3.04	-
Prior Year	4.51	4.19	4.52	4.62	4.5	3.22	3	2.74	2.66	3.27	3.33	4.75	4.45
Percent Change from Prior Year	-1%	0%	14%	29%	9%	17%	7%	-6%	-4%	-19%	-13%	-36%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



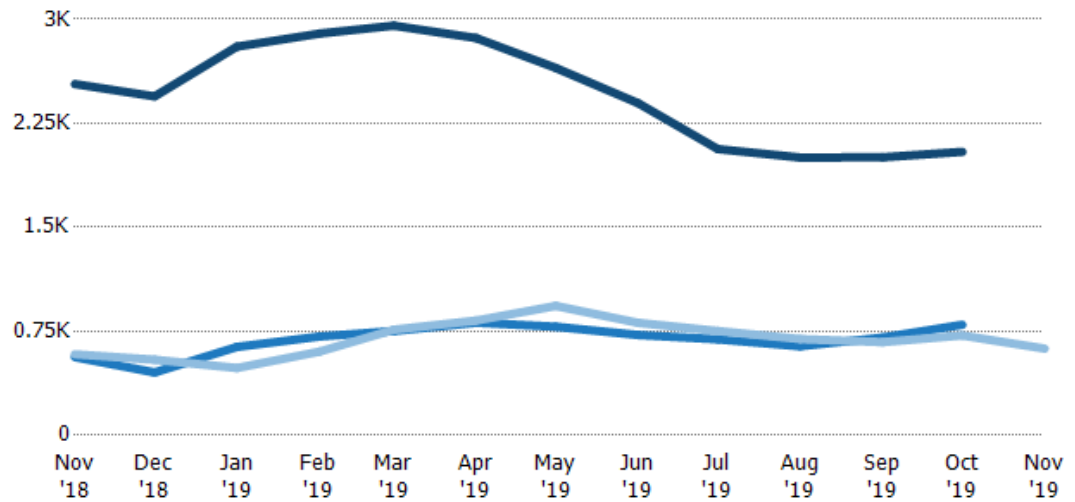
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	22%	24%	19%	17%	20%	27%	31%	39%	39%	38%	35%	33%	-
Prior Year	22%	24%	22%	22%	22%	31%	33%	36%	38%	31%	30%	21%	22%
Change from Prior Year	0%	0%	3%	5%	2%	5%	2%	-2%	-2%	-7%	-5%	-12%	22%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Active	2.53K	2.44K	2.8K	2.9K	2.95K	2.87K	2.65K	2.4K	2.06K	2K	2.01K	2.04K	-
Pending	564	453	637	712	752	812	783	723	692	642	705	797	-
Sold	584	545	485	603	761	827	933	811	752	694	672	720	625

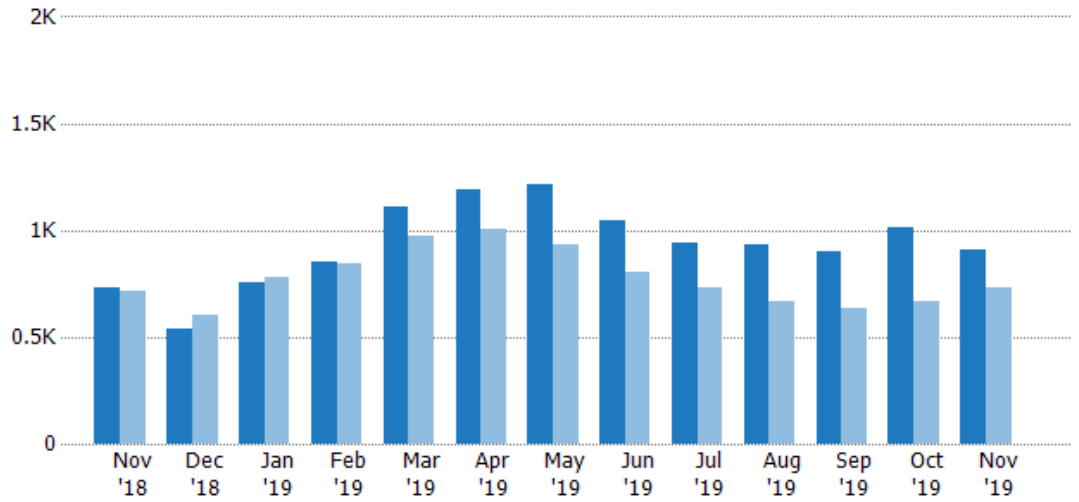
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '19	905	24.3%
Nov '18	728	1.8%
Nov '17	715	-10.9%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	728	535	754	852	1.11K	1.19K	1.21K	1.05K	938	932	900	1.02K	905
Prior Year	715	600	781	842	975	1.01K	931	803	734	663	633	665	728
Percent Change from Prior Year	2%	-11%	-3%	1%	14%	19%	30%	30%	28%	41%	42%	53%	24%

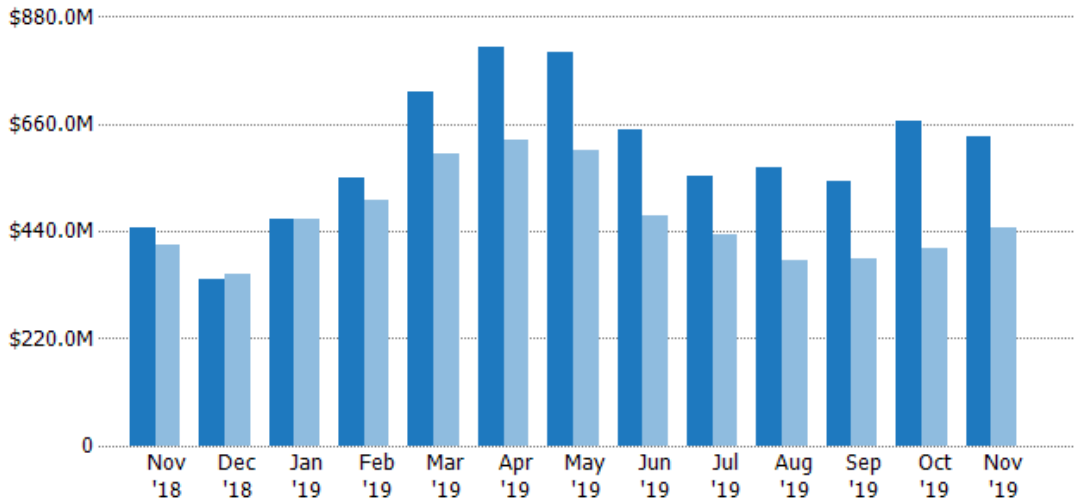
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '19	\$634M	41.6%
Nov '18	\$448M	8.7%
Nov '17	\$412M	-17.2%



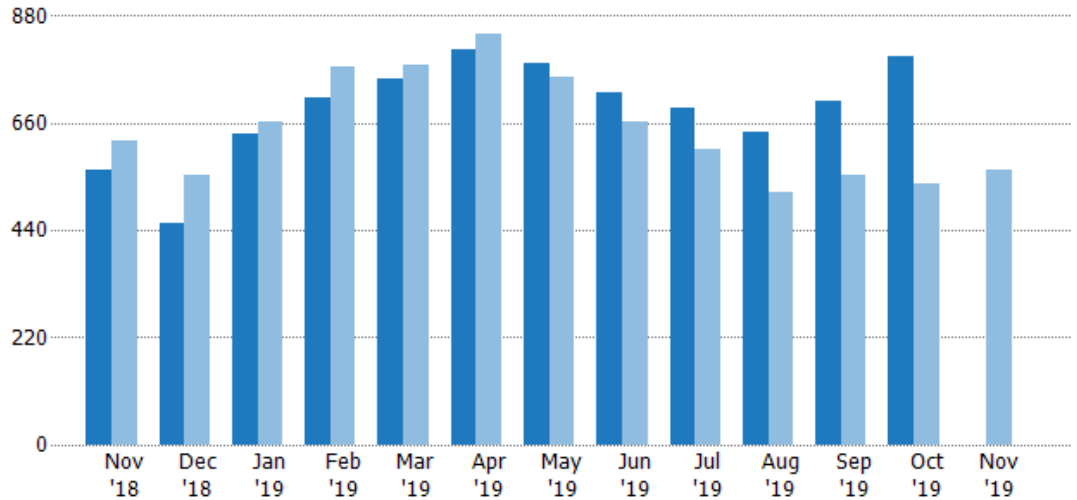
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$448M	\$341M	\$466M	\$549M	\$726M	\$817M	\$809M	\$647M	\$555M	\$571M	\$541M	\$668M	\$634M
Prior Year	\$412M	\$354M	\$465M	\$505M	\$601M	\$628M	\$605M	\$472M	\$433M	\$381M	\$385M	\$405M	\$448M
Percent Change from Prior Year	9%	-4%	0%	9%	21%	30%	34%	37%	28%	50%	41%	65%	42%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



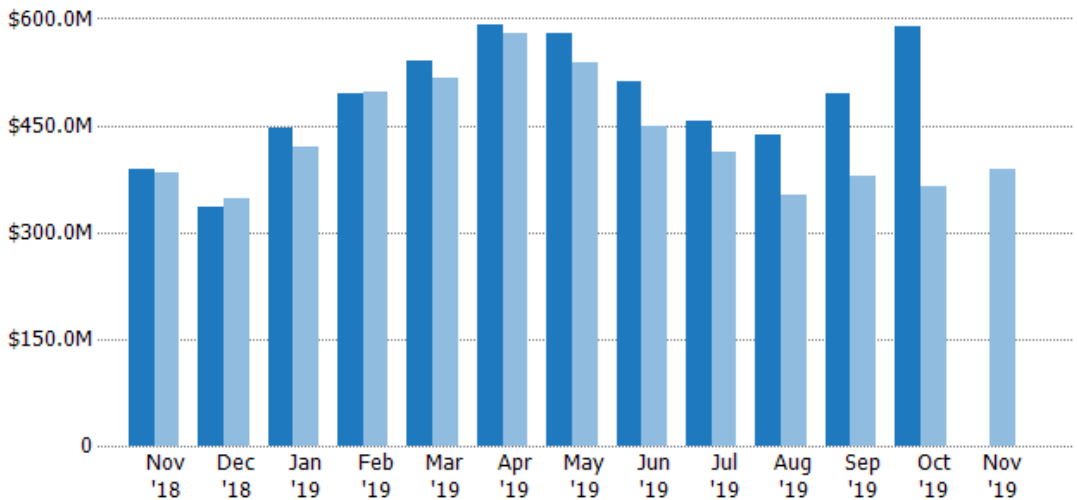
Current Year	564	453	637	712	752	812	783	723	692	642	705	797	-
Prior Year	624	552	662	776	778	842	753	664	607	519	553	536	564
Percent Change from Prior Year	-10%	-18%	-4%	-8%	-3%	-4%	4%	9%	14%	24%	27%	49%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	\$389M	\$335M	\$447M	\$494M	\$541M	\$592M	\$580M	\$511M	\$456M	\$437M	\$495M	\$588M	-
Prior Year	\$383M	\$347M	\$419M	\$497M	\$517M	\$579M	\$537M	\$449M	\$414M	\$352M	\$378M	\$364M	\$389M
Percent Change from Prior Year	1%	-3%	7%	-1%	5%	2%	8%	14%	10%	24%	31%	62%	-100%

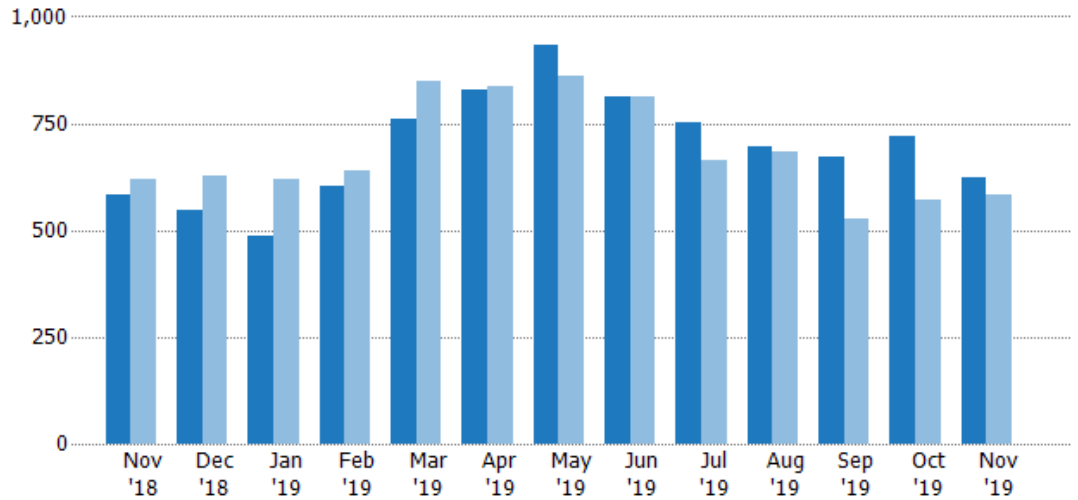
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '19	625	7%
Nov '18	584	-5.5%
Nov '17	618	-8.6%



Current Year	584	545	485	603	761	827	933	811	752	694	672	720	625
Prior Year	618	627	618	638	850	837	860	811	663	684	527	569	584
Percent Change from Prior Year	-6%	-13%	-22%	-5%	-10%	-1%	8%	0%	13%	1%	28%	27%	7%

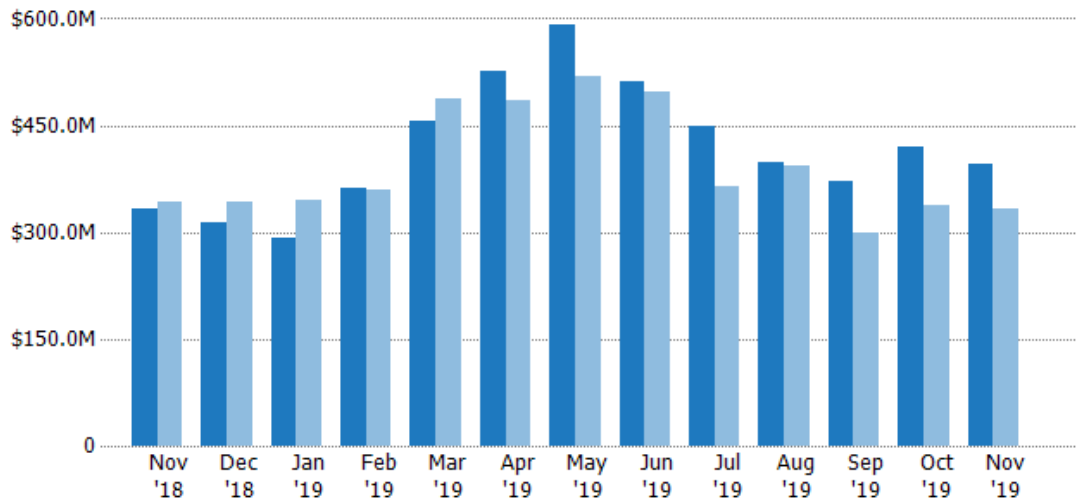
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '19	\$395M	18.2%
Nov '18	\$334M	-2.5%
Nov '17	\$342M	-16.7%



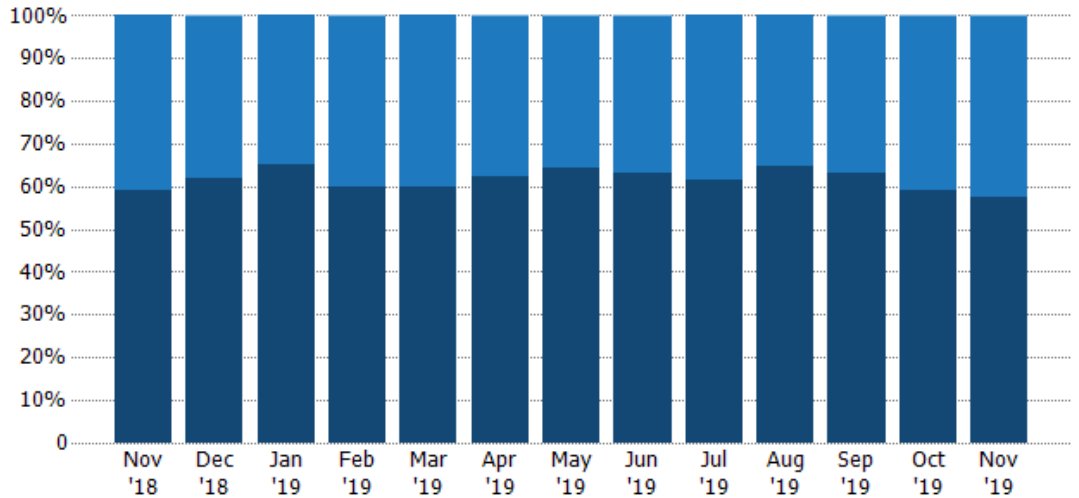
Current Year	\$334M	\$315M	\$292M	\$362M	\$455M	\$527M	\$592M	\$513M	\$450M	\$399M	\$371M	\$419M	\$395M
Prior Year	\$342M	\$342M	\$346M	\$360M	\$487M	\$485M	\$519M	\$496M	\$364M	\$392M	\$299M	\$338M	\$334M
Percent Change from Prior Year	-2%	-8%	-16%	0%	-7%	9%	14%	3%	23%	2%	24%	24%	18%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



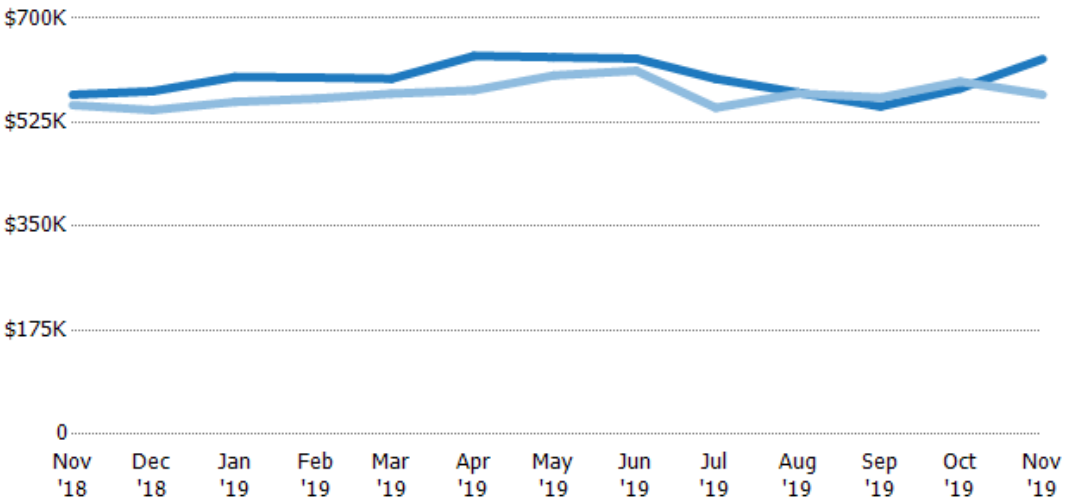
Property Type	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Mobile/Manufactured	-	0%	-	0%	-	0%	0%	0%	-	-	0%	0%	0%
Condo/Townhouse	41%	38%	35%	40%	40%	37%	35%	37%	39%	35%	37%	41%	42%
Single Family Residence	59%	62%	65%	60%	60%	62%	64%	63%	61%	65%	63%	59%	57%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Nov '19	\$631K	10.5%
Nov '18	\$571K	3.2%
Nov '17	\$554K	-8.9%

Property Type	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$571K	\$577K	\$601K	\$600K	\$598K	\$637K	\$635K	\$632K	\$598K	\$575K	\$552K	\$582K	\$631K
Prior Year	\$554K	\$545K	\$559K	\$565K	\$573K	\$579K	\$604K	\$612K	\$549K	\$573K	\$566K	\$593K	\$571K
Percent Change from Prior Year	3%	6%	8%	6%	4%	10%	5%	3%	9%	0%	-3%	-2%	10%

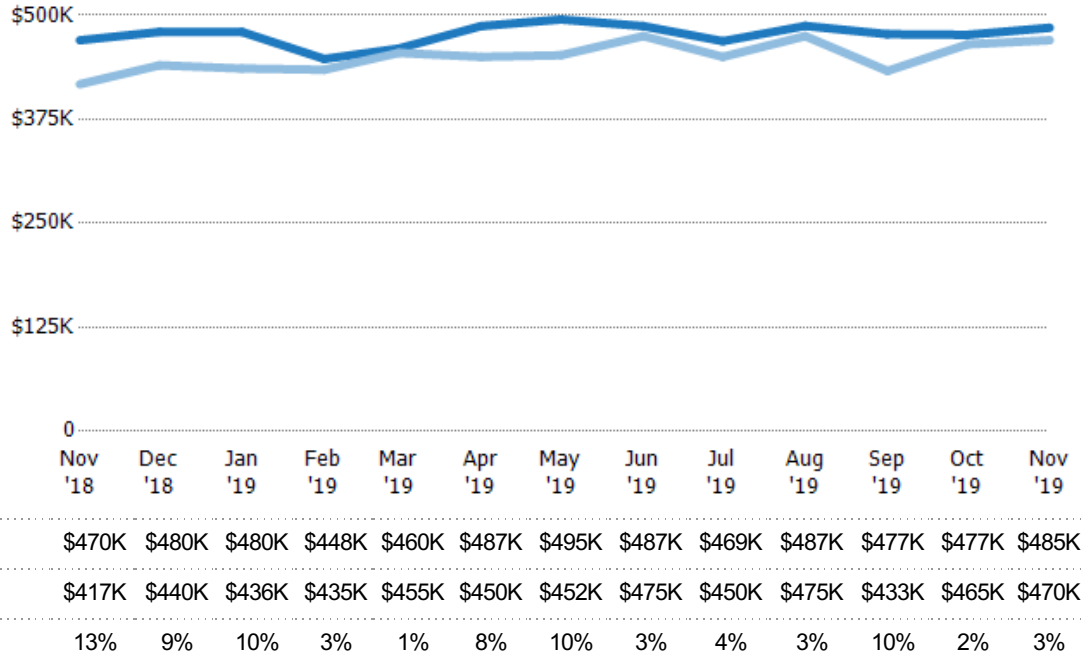
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Nov '19	\$485K	3.2%
Nov '18	\$470K	12.6%
Nov '17	\$417K	-2.9%



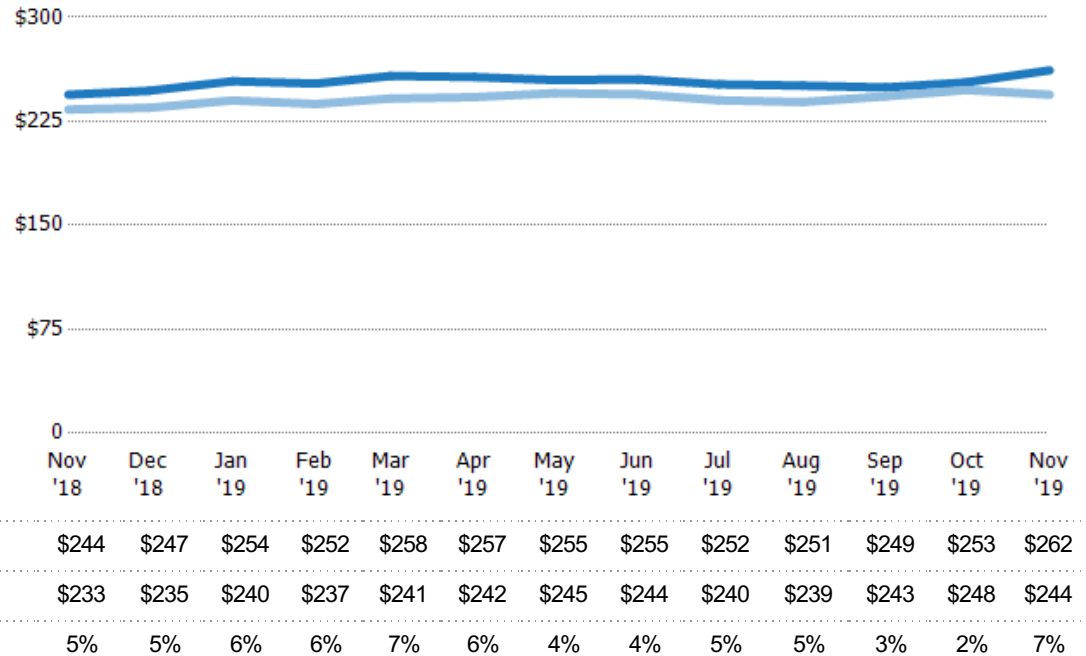
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '19	\$262	7.2%
Nov '18	\$244	4.6%
Nov '17	\$233	-6.4%



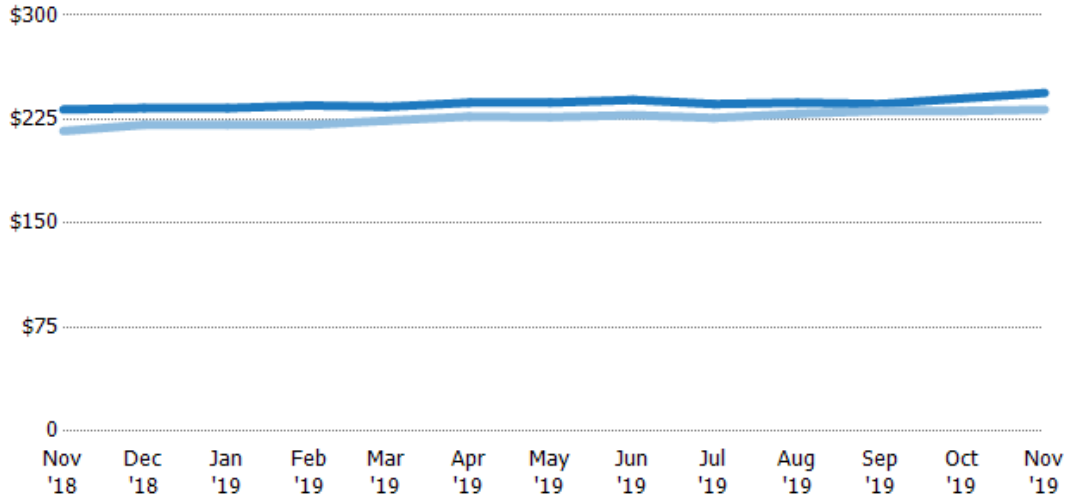
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '19	\$244	5.2%
Nov '18	\$232	7.2%
Nov '17	\$217	-4.4%



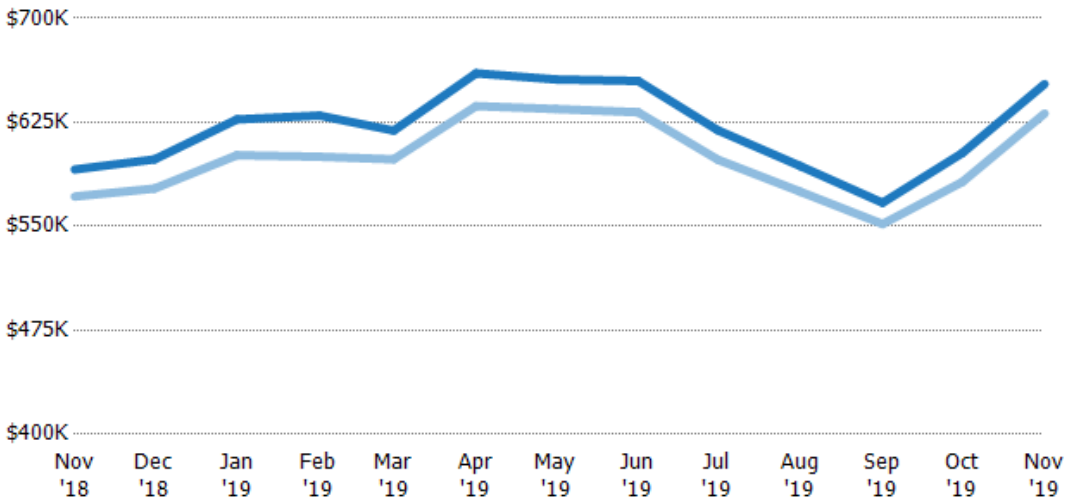
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$232	\$233	\$233	\$235	\$234	\$237	\$237	\$239	\$236	\$237	\$236	\$240	\$244
Prior Year	\$217	\$221	\$221	\$221	\$224	\$227	\$227	\$228	\$226	\$229	\$231	\$231	\$232
Percent Change from Prior Year	7%	5%	5%	6%	4%	4%	5%	5%	4%	3%	2%	4%	5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



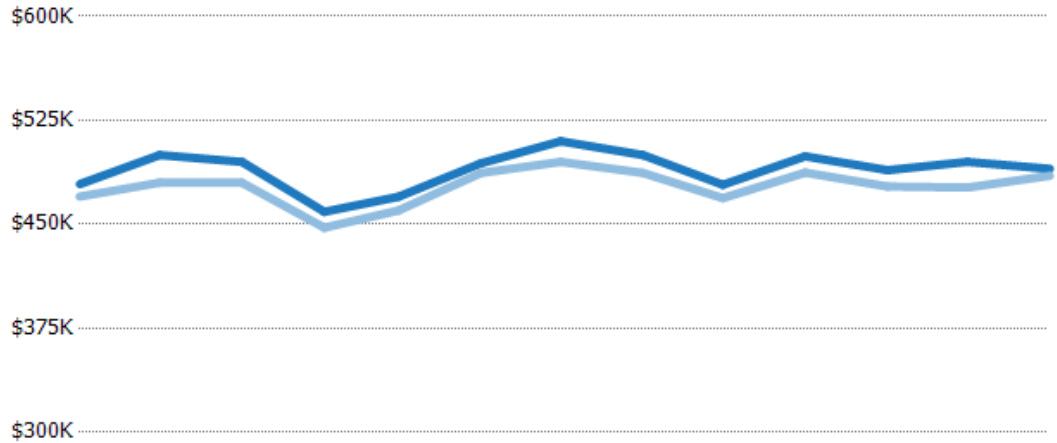
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg List Price	\$591K	\$598K	\$627K	\$630K	\$619K	\$660K	\$656K	\$655K	\$619K	\$593K	\$567K	\$603K	\$653K
Avg Sales Price	\$571K	\$577K	\$601K	\$600K	\$598K	\$637K	\$635K	\$632K	\$598K	\$575K	\$552K	\$582K	\$631K
Avg Sales Price as a % of Avg List Price	97%	96%	96%	95%	97%	96%	97%	97%	97%	97%	97%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



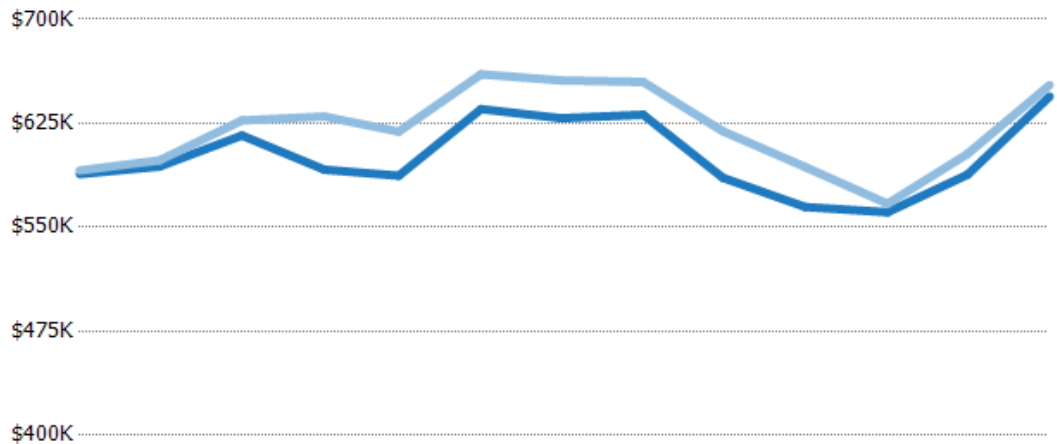
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median List Price	\$479K	\$500K	\$495K	\$459K	\$470K	\$494K	\$510K	\$500K	\$479K	\$499K	\$489K	\$495K	\$490K
Median Sales Price	\$470K	\$480K	\$480K	\$448K	\$460K	\$487K	\$495K	\$487K	\$469K	\$487K	\$477K	\$477K	\$485K
Med Sales Price as a % of Med List Price	98%	96%	97%	97%	98%	99%	97%	97%	98%	98%	98%	96%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



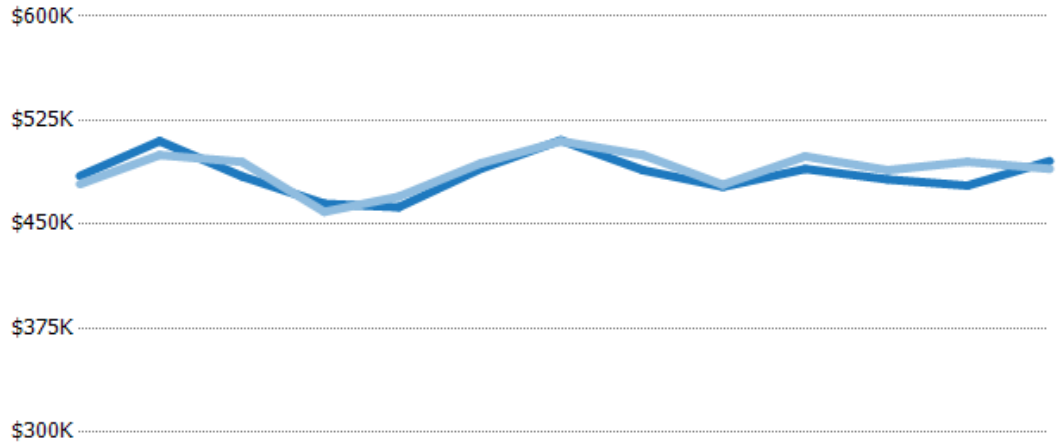
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$588K	\$594K	\$616K	\$592K	\$587K	\$635K	\$629K	\$631K	\$586K	\$565K	\$561K	\$588K	\$644K
Avg Sales Price	\$591K	\$598K	\$627K	\$630K	\$619K	\$660K	\$656K	\$655K	\$619K	\$593K	\$567K	\$603K	\$653K
Avg Sales Price as a % of Avg Est Value	100%	101%	102%	106%	105%	104%	104%	104%	106%	105%	101%	103%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



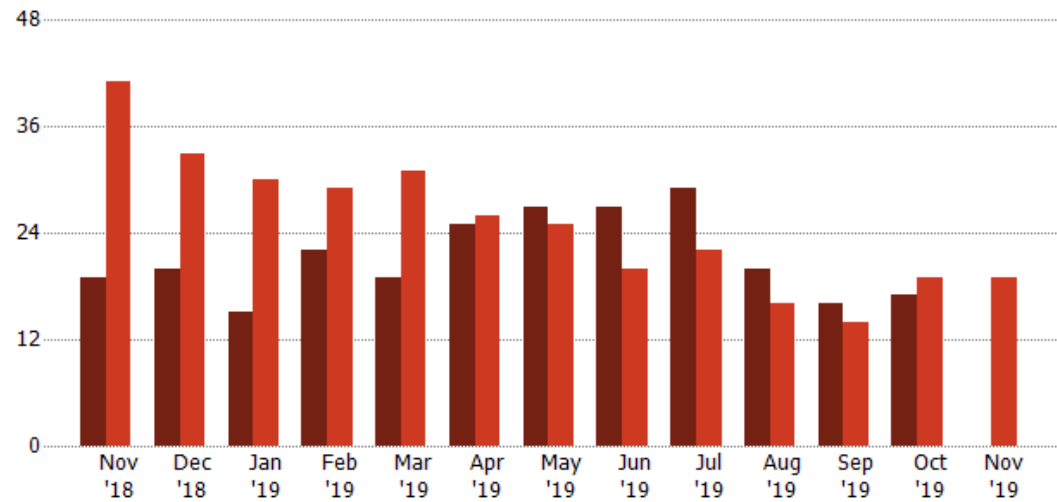
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$485K	\$510K	\$485K	\$465K	\$462K	\$490K	\$511K	\$489K	\$477K	\$490K	\$482K	\$478K	\$496K
Median Sales Price	\$479K	\$500K	\$495K	\$459K	\$470K	\$494K	\$510K	\$500K	\$479K	\$499K	\$489K	\$495K	\$490K
Med Sales Price as a % of Med Est Value	99%	98%	102%	99%	102%	101%	100%	102%	100%	102%	101%	104%	99%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	19	20	15	22	19	25	27	27	29	20	16	17	-
Prior Year	41	33	30	29	31	26	25	20	22	16	14	19	19
Percent Change from Prior Year	-54%	-39%	-50%	-24%	-39%	-4%	8%	35%	32%	25%	14%	-11%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

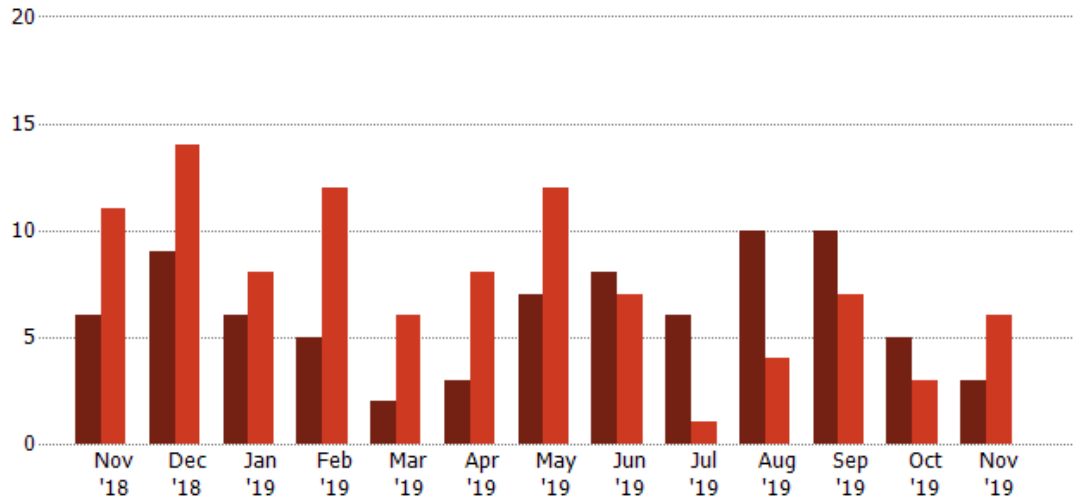
Custom Area: Scottsdale, Arizona

Saved Area

Property Type:

Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence

Month/ Year	Count	% Chg.
Nov '19	3	-50%
Nov '18	6	-45.5%
Nov '17	11	-54.5%



Current Year	6	9	6	5	2	3	7	8	6	10	10	5	3
Prior Year	11	14	8	12	6	8	12	7	1	4	7	3	6
Percent Change from Prior Year	-45%	-36%	-25%	-58%	-67%	-63%	-42%	14%	500%	150%	43%	67%	-50%

Sales Activity by ZIP

Nov 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250			49	\$21,369,200	\$436,106	\$395,000	\$243	\$225	39
85251			92	\$38,860,681	\$422,399	\$302,450	\$263	\$235	29
85254			79	\$45,534,502	\$576,386	\$525,000	\$248	\$232	23
85255			97	\$99,540,800	\$1,026,194	\$700,000	\$294	\$261	42
85257			35	\$10,485,300	\$299,580	\$335,000	\$190	\$199	32
85258			78	\$38,228,975	\$490,115	\$422,500	\$256	\$250	26
85259			38	\$28,250,524	\$743,435	\$662,500	\$229	\$227	66
85260			90	\$51,457,926	\$571,755	\$400,900	\$237	\$228	34
85262			45	\$44,405,525	\$986,789	\$765,000	\$287	\$260	42
85266			22	\$16,458,530	\$748,115	\$642,750	\$258	\$244	25