



2019

MARICOPA COUNTY

MARKET REPORT

November 2019



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2019	Nov 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	6,141	7,025	-12.6%	90,479	89,547	+1%
New Listing Volume	\$2,763,108,652	\$2,803,529,832	-1.4%	\$36,697,541,591	\$33,462,023,069	+9.7%
Active Listing Count	–	16,725	–	N/A	N/A	
Active Listing Volume	–	\$9,013,119,010	–	N/A	N/A	
Average Listing Price	–	\$538,901	–	\$582,448	\$542,801	+7.3%
Median Listing Price	–	\$335,000	–	\$362,696	\$341,232	+6.3%
Average Listing Price per Sq Ft	–	\$194	–	\$203	\$191	+6.2%
Median Listing Price per Sq Ft	–	\$168	–	\$176	\$166	+5.8%
Median Days in RPR	–	50	–	42.34	47.3	-10.5%
Months of Inventory	–	2.7	-100%	2.1	2.3	-10.8%
Absorption Rate	–	37.05%	–	48.07%	42.89%	+5.2%
Sales Activity Charts Metrics						
New Pending Sales Count	8,029	6,606	+21.5%	104,147	84,613	+23.1%
New Pending Sales Volume	\$3,159,435,225	\$2,341,121,769	+35%	\$38,382,807,925	\$29,173,276,741	+31.6%
Pending Sales Count	–	5,225	–	N/A	N/A	
Pending Sales Volume	–	\$1,993,070,184	–	N/A	N/A	
Closed Sales Count	5,941	5,686	+4.5%	78,887	74,521	+5.9%
Closed Sales Volume	\$2,213,834,279	\$1,921,019,247	+15.2%	\$27,852,352,978	\$24,870,931,714	+12%
Average Sales Price	\$372,637	\$337,851	+10.3%	\$353,066	\$333,744	+5.8%
Median Sales Price	\$295,000	\$270,000	+9.3%	\$285,334	\$268,538	+6.3%
Average Sales Price per Sq Ft	\$182	\$169	+7.5%	\$175	\$165	+5.7%
Median Sales Price per Sq Ft	\$171	\$159	+7.5%	\$164	\$155	+6.1%
Distressed Charts Metrics						
Distressed Listing Count	–	207	–	N/A	N/A	

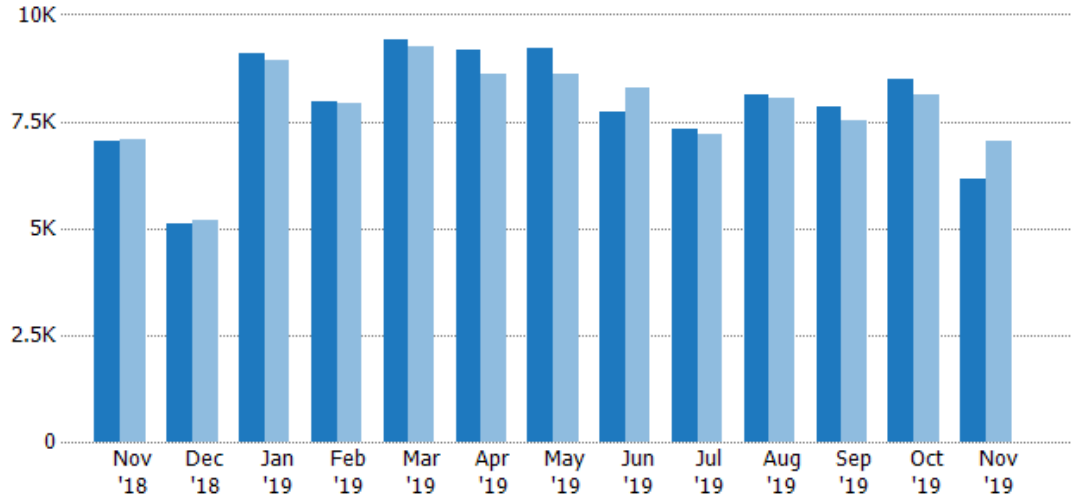
New Listings

The number of new residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '19	6.14K	-12.6%
Nov '18	7.03K	-0.5%
Nov '17	7.06K	-5.8%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	7.03K	5.1K	9.09K	7.95K	9.4K	9.17K	9.22K	7.72K	7.31K	8.12K	7.83K	8.51K	6.14K
Prior Year	7.06K	5.19K	8.92K	7.93K	9.27K	8.61K	8.6K	8.29K	7.21K	8.06K	7.51K	8.12K	7.03K
Percent Change from Prior Year	-1%	-2%	2%	0%	1%	7%	7%	-7%	1%	1%	4%	5%	-13%

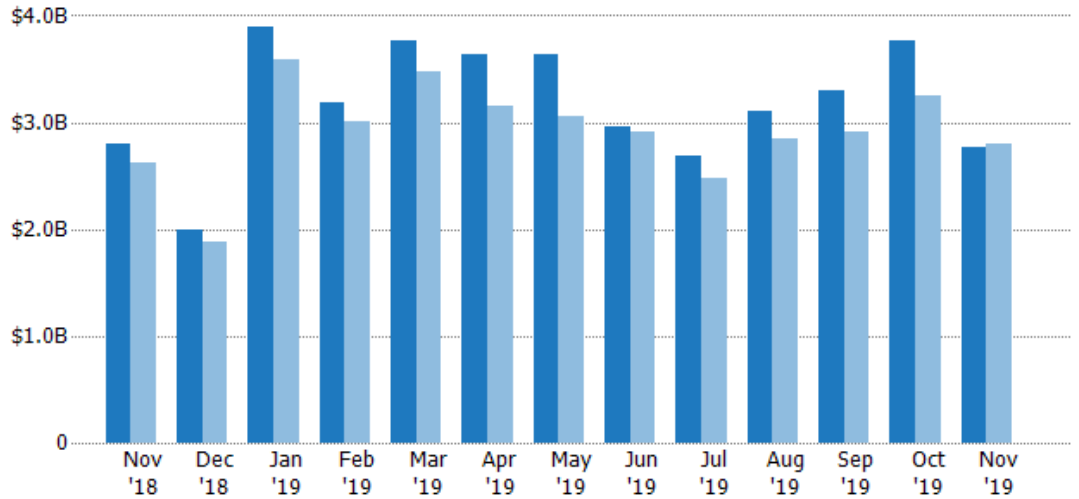
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '19	\$2.76B	-1.4%
Nov '18	\$2.8B	6.8%
Nov '17	\$2.62B	-12.7%



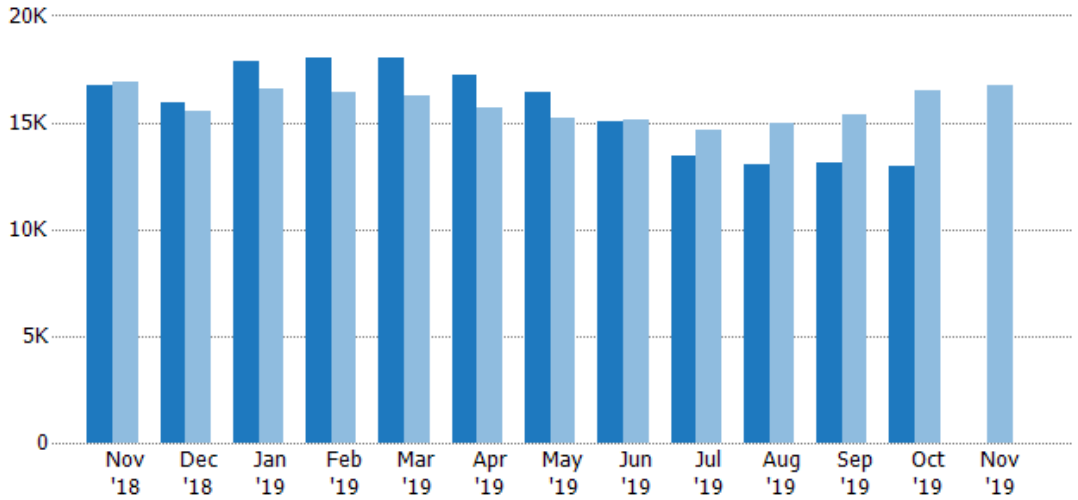
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$2.8B	\$1.99B	\$3.89B	\$3.19B	\$3.76B	\$3.63B	\$3.63B	\$2.96B	\$2.69B	\$3.11B	\$3.3B	\$3.77B	\$2.76B
Prior Year	\$2.62B	\$1.88B	\$3.58B	\$3.01B	\$3.47B	\$3.15B	\$3.06B	\$2.9B	\$2.47B	\$2.85B	\$2.91B	\$3.26B	\$2.8B
Percent Change from Prior Year	7%	6%	9%	6%	8%	15%	19%	2%	9%	9%	14%	16%	-1%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



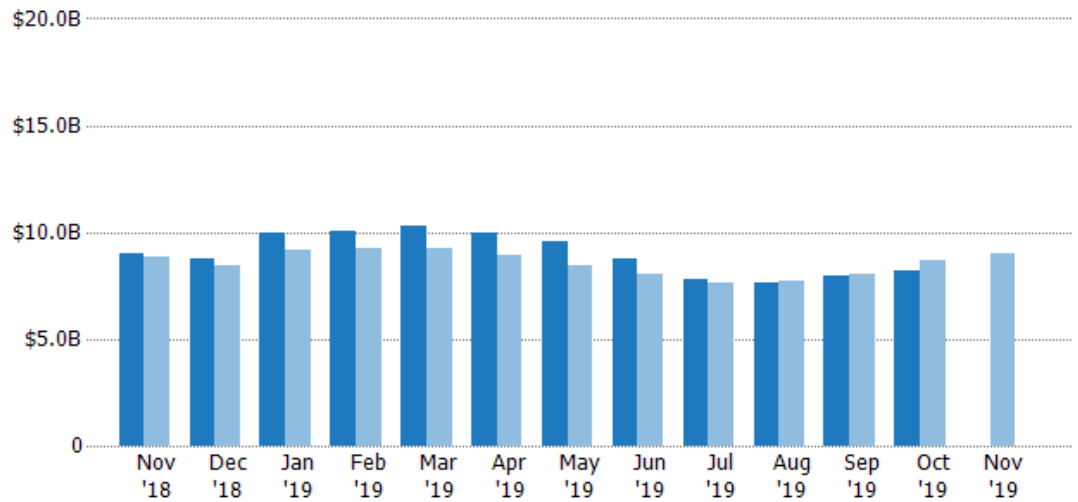
Current Year	16.7K	15.9K	17.8K	18K	18K	17.2K	16.4K	15K	13.4K	13.1K	13.1K	13K	-
Prior Year	16.9K	15.5K	16.6K	16.4K	16.2K	15.7K	15.2K	15.1K	14.6K	15K	15.4K	16.5K	16.7K
Percent Change from Prior Year	-1%	2%	8%	10%	11%	10%	8%	-1%	-8%	-13%	-15%	-21%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



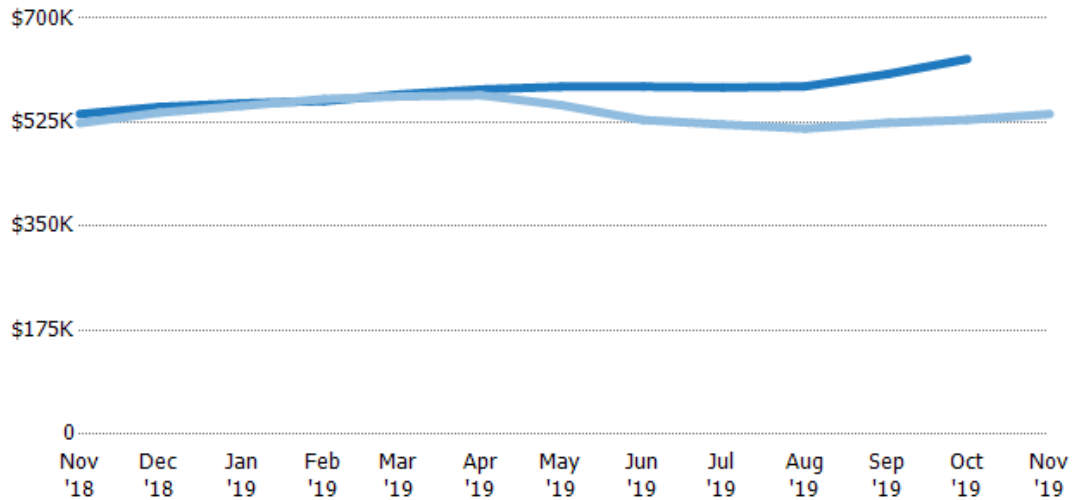
Current Year	\$9.01B	\$8.75B	\$9.94B	\$10.1B	\$10.3B	\$9.99B	\$9.6B	\$8.78B	\$7.82B	\$7.64B	\$7.95B	\$8.19B	-
Prior Year	\$8.83B	\$8.4B	\$9.16B	\$9.25B	\$9.22B	\$8.95B	\$8.41B	\$8.01B	\$7.63B	\$7.71B	\$8.07B	\$8.71B	\$9.01B
Percent Change from Prior Year	2%	4%	8%	9%	12%	12%	14%	10%	3%	-1%	-1%	-6%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



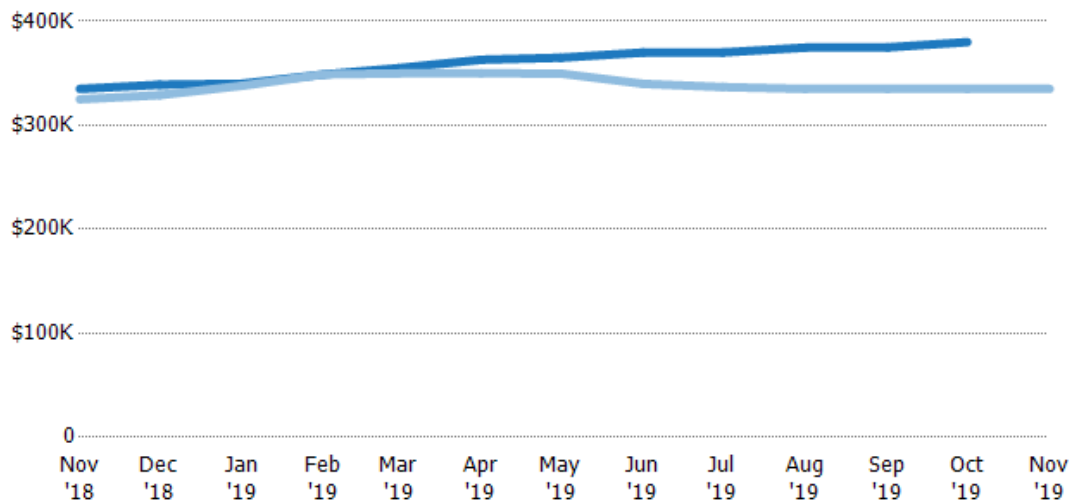
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$539K	\$551K	\$557K	\$561K	\$572K	\$580K	\$585K	\$585K	\$583K	\$585K	\$606K	\$631K	-
Prior Year	\$524K	\$541K	\$553K	\$564K	\$568K	\$570K	\$554K	\$529K	\$521K	\$514K	\$524K	\$529K	\$539K
Percent Change from Prior Year	3%	2%	1%	-1%	1%	2%	6%	11%	12%	14%	16%	19%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



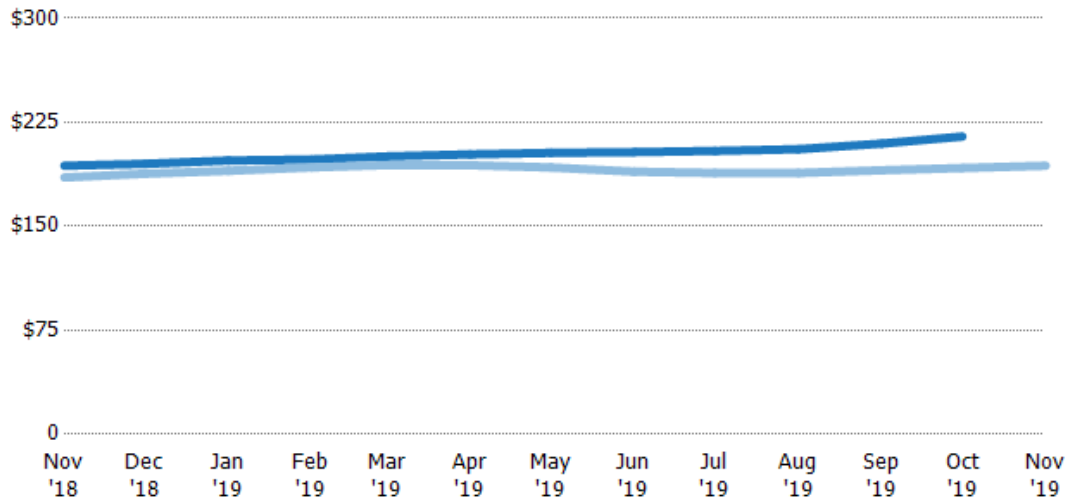
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$335K	\$339K	\$340K	\$349K	\$355K	\$363K	\$365K	\$370K	\$370K	\$375K	\$375K	\$380K	-
Prior Year	\$325K	\$329K	\$338K	\$349K	\$350K	\$350K	\$350K	\$340K	\$337K	\$335K	\$335K	\$335K	\$335K
Percent Change from Prior Year	3%	3%	1%	0%	1%	4%	4%	9%	10%	12%	12%	13%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



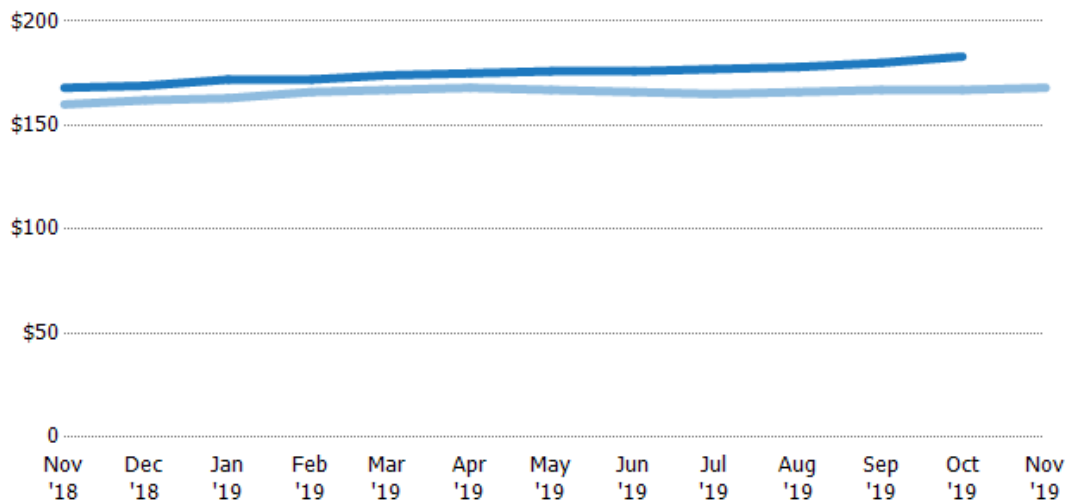
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$194	\$195	\$197	\$198	\$200	\$202	\$203	\$203	\$204	\$206	\$210	\$215	-
Prior Year	\$185	\$188	\$190	\$192	\$194	\$194	\$192	\$189	\$188	\$188	\$190	\$192	\$194
Percent Change from Prior Year	5%	4%	4%	3%	3%	4%	5%	7%	8%	9%	10%	12%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



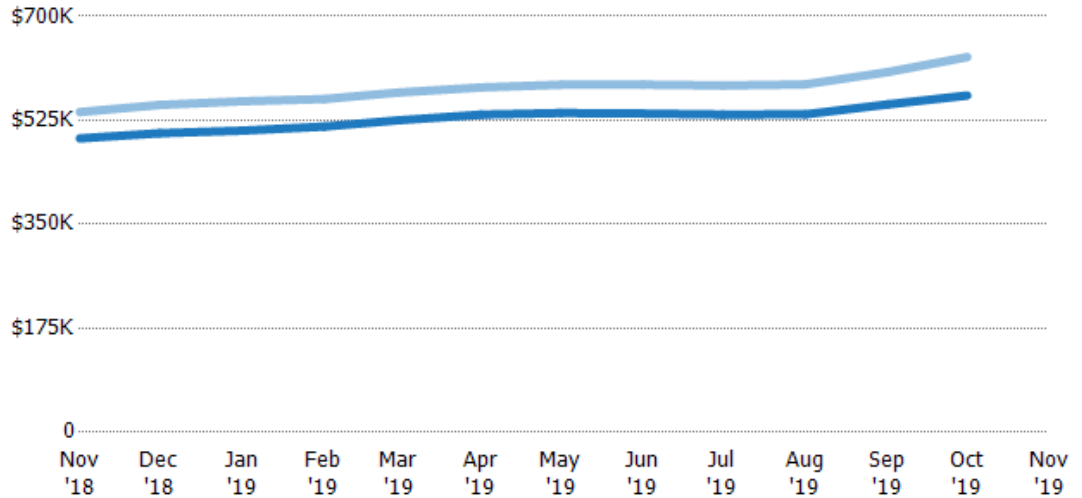
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$168	\$169	\$172	\$172	\$174	\$175	\$176	\$176	\$177	\$178	\$180	\$183	-
Prior Year	\$160	\$162	\$163	\$166	\$167	\$168	\$167	\$166	\$165	\$166	\$167	\$167	\$168
Percent Change from Prior Year	5%	4%	6%	4%	4%	4%	5%	6%	7%	7%	8%	10%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

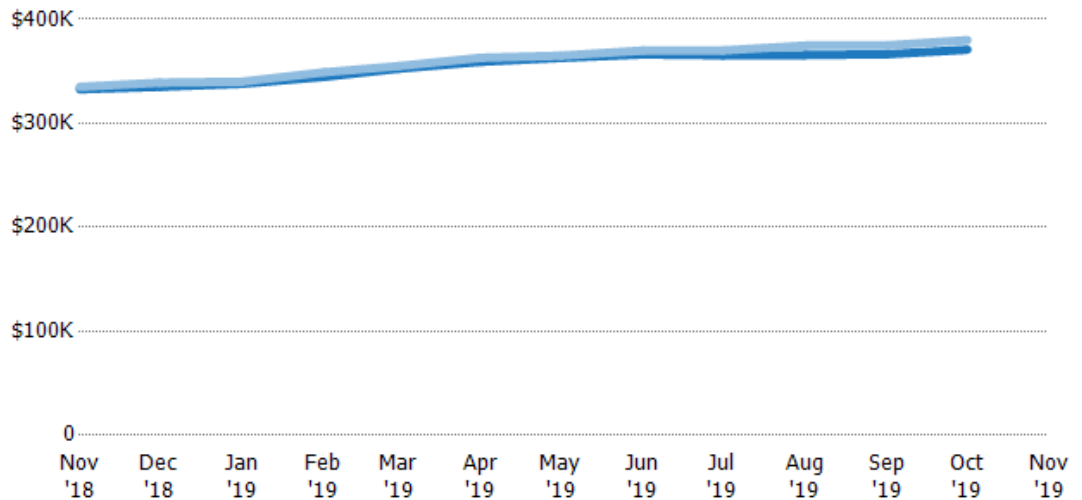


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

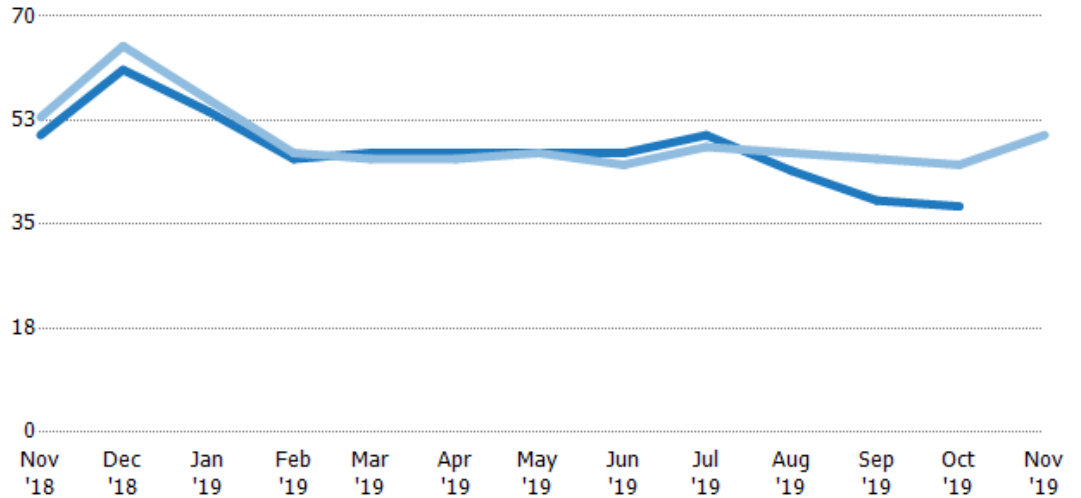


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



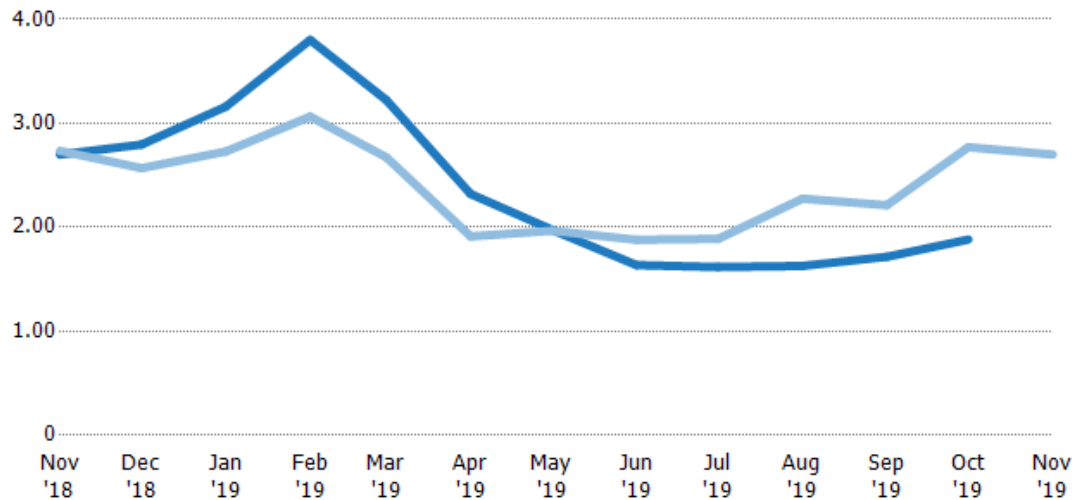
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	50	61	54	46	47	47	47	47	50	44	39	38	-
Prior Year	53	65	56	47	46	46	47	45	48	47	46	45	50
Percent Change from Prior Year	-6%	-6%	-4%	-2%	2%	2%	0%	4%	4%	-6%	-15%	-16%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



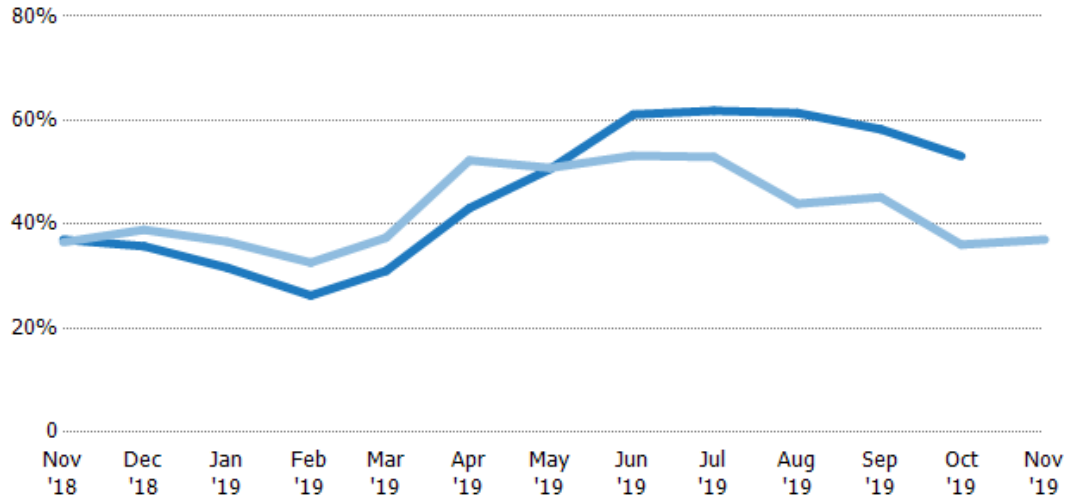
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	2.7	2.8	3.16	3.8	3.22	2.32	1.98	1.64	1.62	1.63	1.72	1.88	-
Prior Year	2.73	2.57	2.73	3.06	2.67	1.91	1.97	1.88	1.89	2.28	2.21	2.77	2.7
Percent Change from Prior Year	-1%	9%	16%	24%	21%	21%	0%	-13%	-14%	-28%	-22%	-32%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



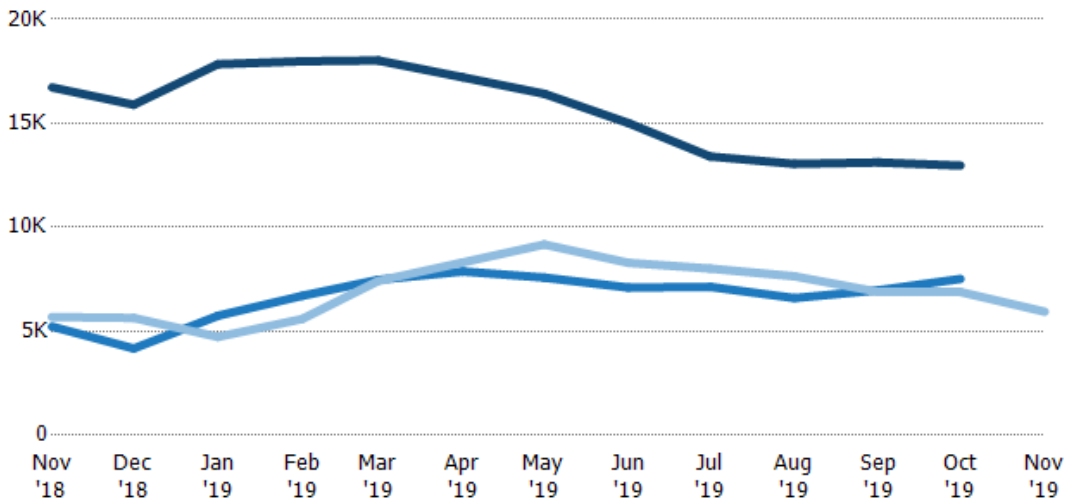
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	37%	36%	32%	26%	31%	43%	51%	61%	62%	61%	58%	53%	-
Prior Year	37%	39%	37%	33%	37%	52%	51%	53%	53%	44%	45%	36%	37%
Change from Prior Year	0%	3%	5%	6%	6%	9%	0%	-8%	-9%	-17%	-13%	-17%	37%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Active	16.7K	15.9K	17.8K	18K	18K	17.2K	16.4K	15K	13.4K	13.1K	13.1K	13K	-
Pending	5.23K	4.17K	5.75K	6.71K	7.48K	7.88K	7.58K	7.1K	7.14K	6.6K	6.98K	7.52K	-
Sold	5.69K	5.64K	4.73K	5.59K	7.42K	8.31K	9.17K	8.29K	8.02K	7.64K	6.89K	6.89K	5.94K

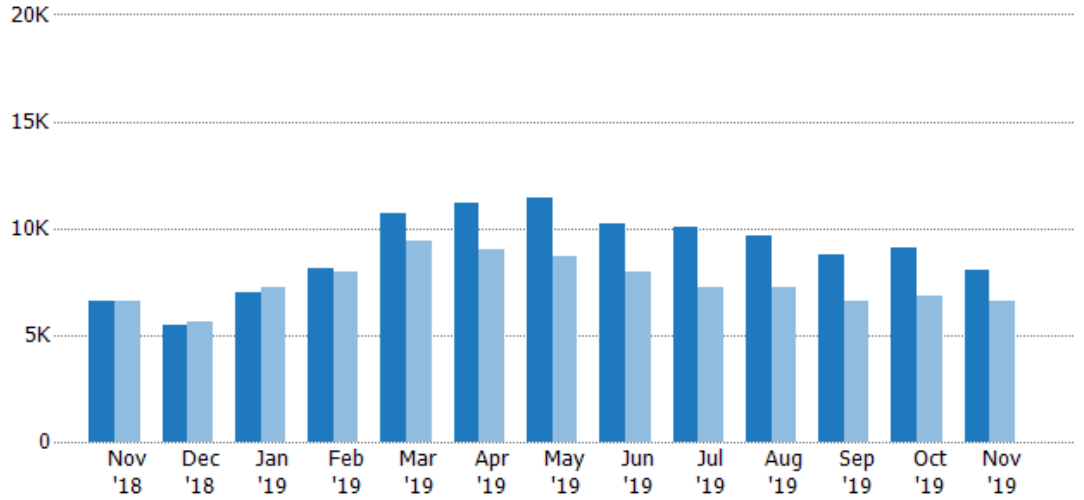
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '19	8.03K	21.5%
Nov '18	6.61K	0.5%
Nov '17	6.58K	-4.2%



Current Year	6.61K	5.45K	6.97K	8.12K	10.7K	11.2K	11.4K	10.2K	10K	9.67K	8.76K	9.06K	8.03K
Prior Year	6.58K	5.65K	7.2K	7.92K	9.37K	8.98K	8.68K	7.92K	7.24K	7.24K	6.61K	6.84K	6.61K
Percent Change from Prior Year	0%	-3%	-3%	3%	14%	24%	31%	29%	38%	34%	32%	33%	22%

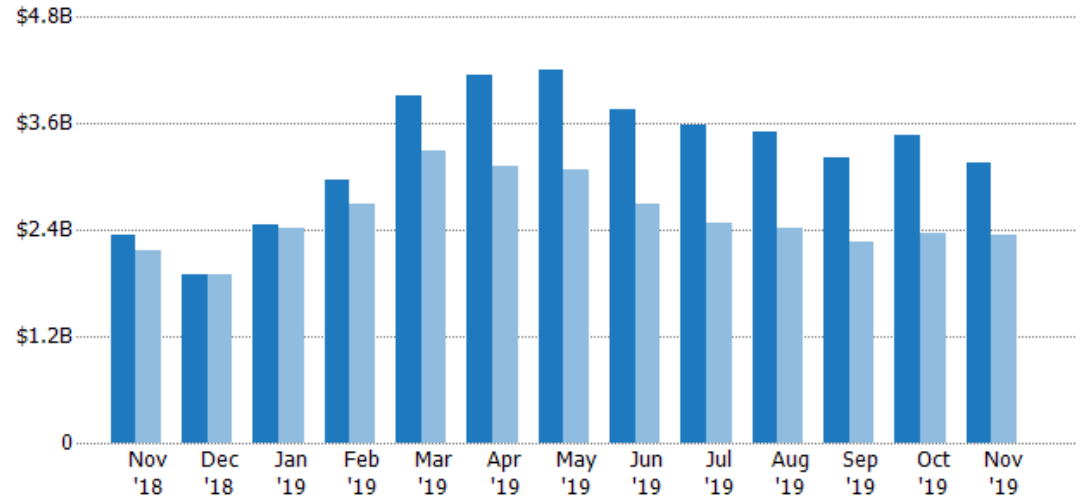
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '19	\$3.16B	35%
Nov '18	\$2.34B	8.4%
Nov '17	\$2.16B	-13%



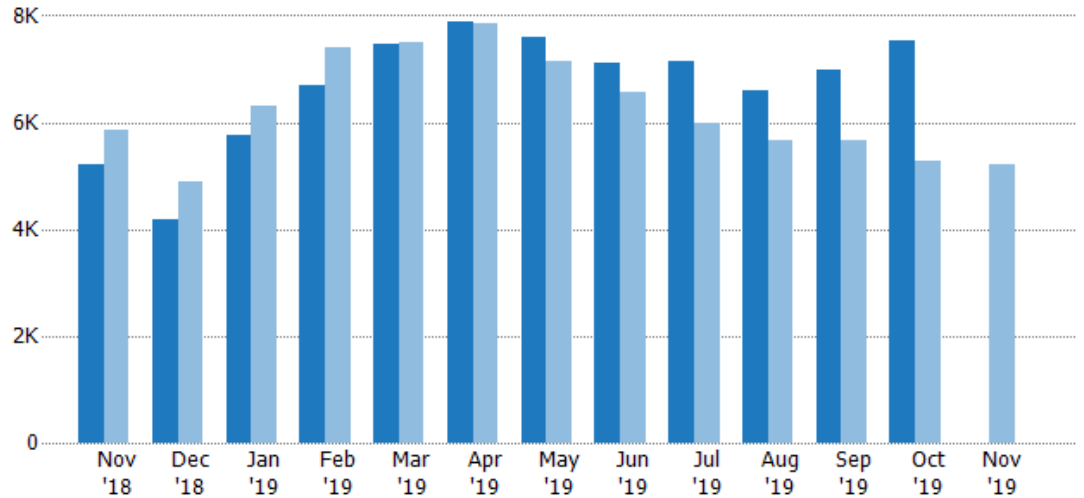
Current Year	\$2.34B	\$1.9B	\$2.46B	\$2.96B	\$3.92B	\$4.15B	\$4.21B	\$3.75B	\$3.59B	\$3.51B	\$3.21B	\$3.46B	\$3.16B
Prior Year	\$2.16B	\$1.89B	\$2.42B	\$2.68B	\$3.29B	\$3.12B	\$3.08B	\$2.7B	\$2.47B	\$2.42B	\$2.27B	\$2.37B	\$2.34B
Percent Change from Prior Year	8%	1%	2%	10%	19%	33%	37%	39%	45%	45%	41%	46%	35%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



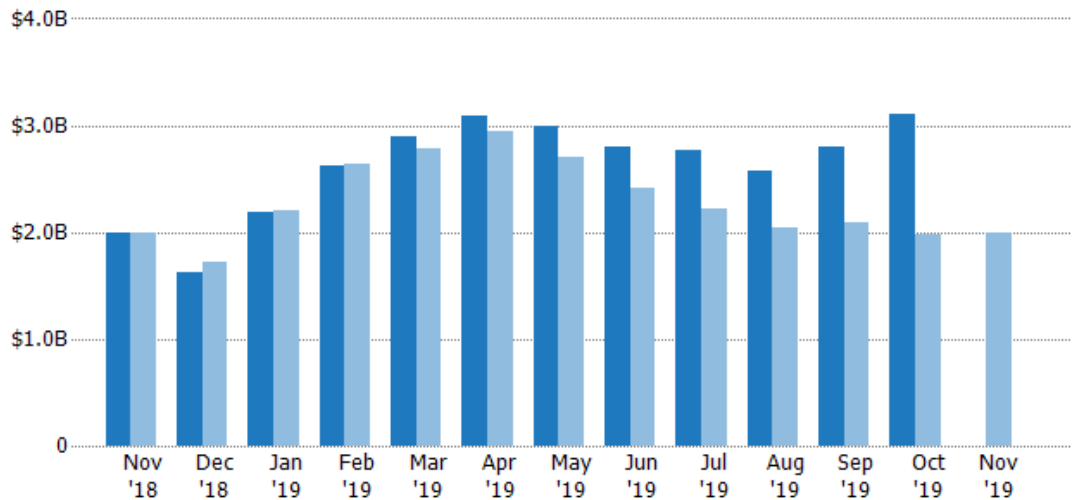
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	5.23K	4.17K	5.75K	6.71K	7.48K	7.88K	7.58K	7.1K	7.14K	6.6K	6.98K	7.52K	-
Prior Year	5.85K	4.9K	6.3K	7.4K	7.49K	7.86K	7.13K	6.58K	5.99K	5.66K	5.66K	5.29K	5.23K
Percent Change from Prior Year	-11%	-15%	-9%	-9%	0%	0%	6%	8%	19%	17%	23%	42%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$1.99B	\$1.62B	\$2.18B	\$2.61B	\$2.89B	\$3.09B	\$2.99B	\$2.79B	\$2.76B	\$2.57B	\$2.79B	\$3.1B	-
Prior Year	\$1.99B	\$1.72B	\$2.2B	\$2.64B	\$2.78B	\$2.95B	\$2.71B	\$2.42B	\$2.21B	\$2.05B	\$2.09B	\$1.97B	\$1.99B
Percent Change from Prior Year	0%	-6%	-1%	-1%	4%	5%	11%	16%	25%	26%	34%	57%	-100%

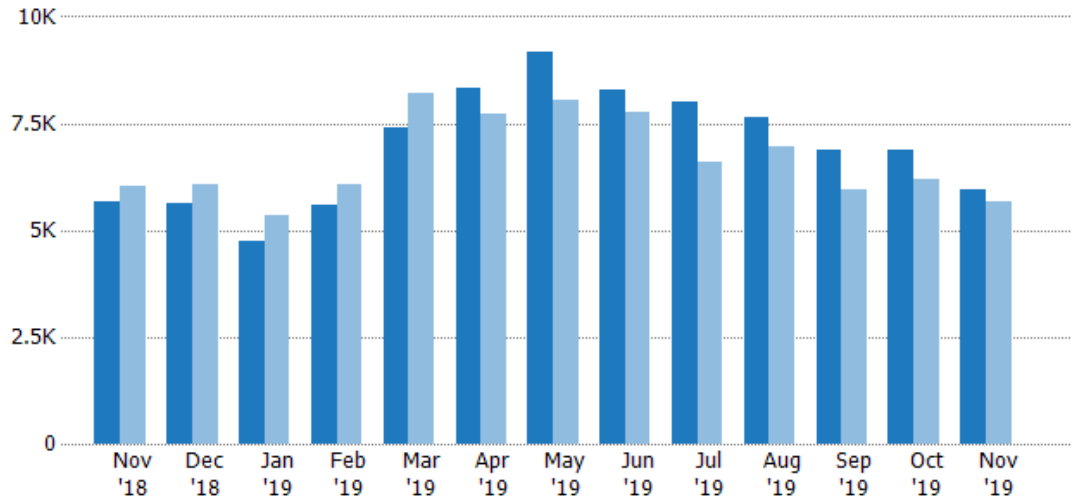
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '19	5.94K	4.5%
Nov '18	5.69K	-5.9%
Nov '17	6.05K	-3.2%



Current Year	5.69K	5.64K	4.73K	5.59K	7.42K	8.31K	9.17K	8.29K	8.02K	7.64K	6.89K	6.89K	5.94K
Prior Year	6.05K	6.07K	5.35K	6.07K	8.2K	7.72K	8.06K	7.75K	6.59K	6.96K	5.94K	6.2K	5.69K
Percent Change from Prior Year	-6%	-7%	-12%	-8%	-10%	8%	14%	7%	22%	10%	16%	11%	4%

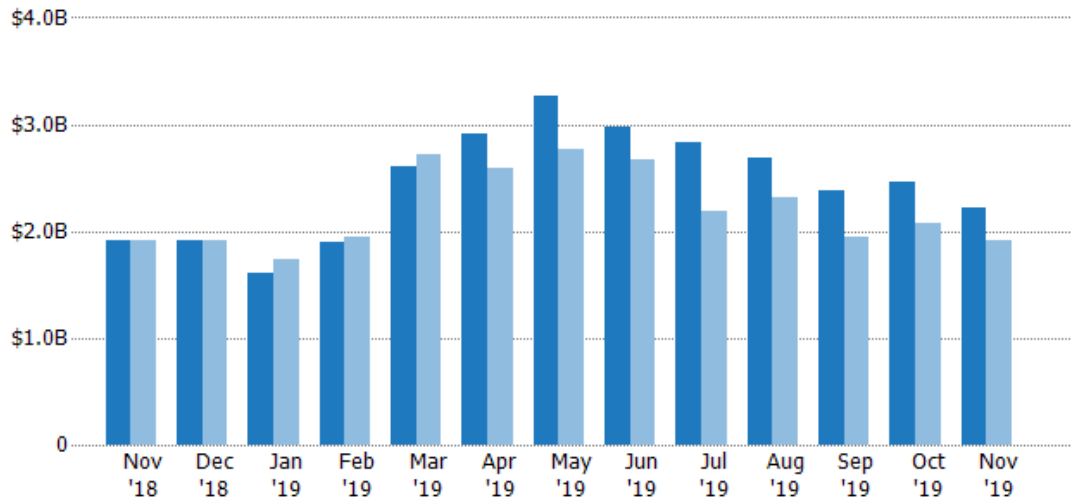
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '19	\$2.21B	15.2%
Nov '18	\$1.92B	0.1%
Nov '17	\$1.92B	-12%



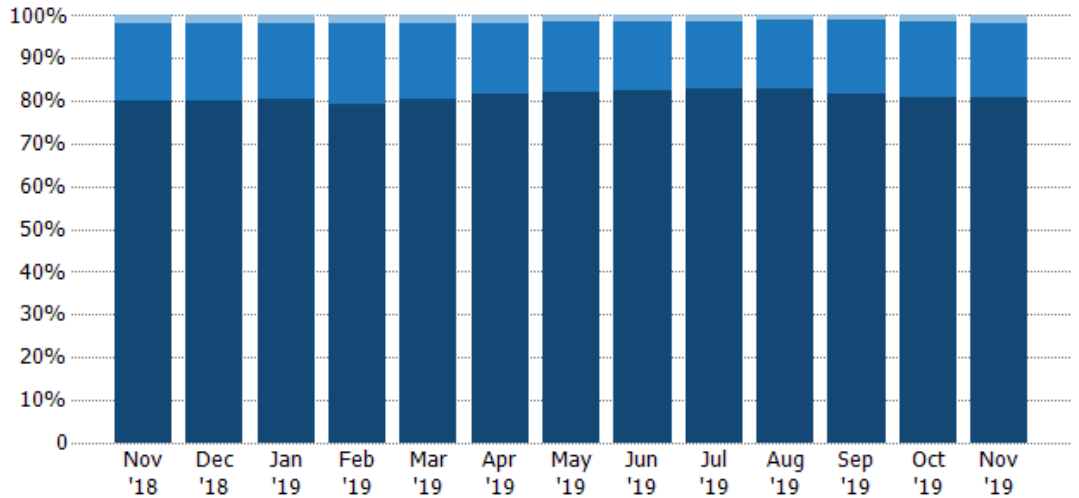
Current Year	\$1.92B	\$1.91B	\$1.6B	\$1.9B	\$2.61B	\$2.92B	\$3.27B	\$2.98B	\$2.83B	\$2.68B	\$2.38B	\$2.46B	\$2.21B
Prior Year	\$1.92B	\$1.92B	\$1.73B	\$1.94B	\$2.71B	\$2.59B	\$2.77B	\$2.68B	\$2.18B	\$2.32B	\$1.95B	\$2.08B	\$1.92B
Percent Change from Prior Year	0%	-1%	-8%	-2%	-4%	13%	18%	11%	30%	16%	22%	18%	15%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



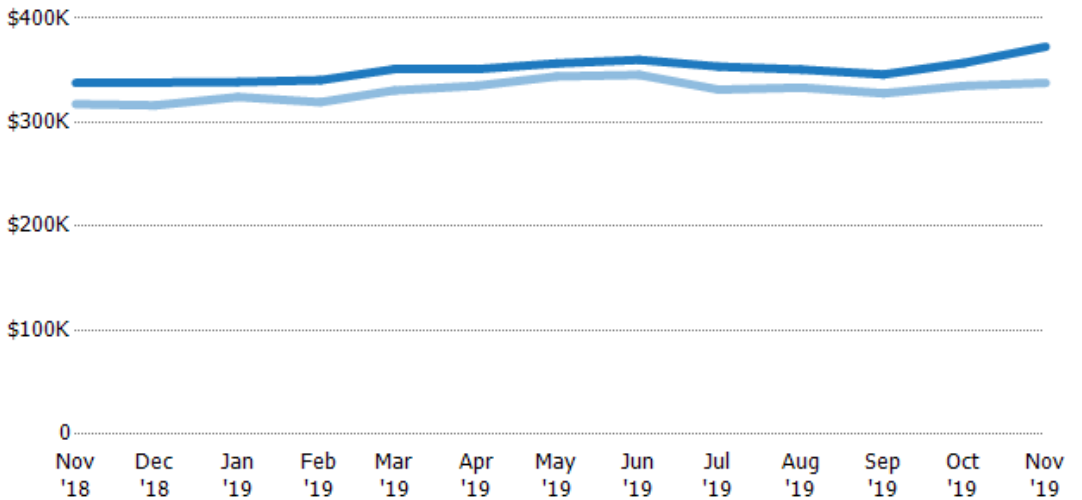
Mobile/Manufactured	2%	2%	2%	2%	2%	2%	1%	1%	1%	1%	1%	1%	2%
Condo/Townhouse	18%	18%	18%	19%	18%	17%	17%	16%	16%	16%	17%	18%	18%
Single Family Residence	80%	80%	80%	79%	80%	82%	82%	82%	83%	83%	82%	81%	81%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	\$338K	\$338K	\$339K	\$340K	\$351K	\$351K	\$357K	\$360K	\$354K	\$351K	\$346K	\$357K	\$373K
Prior Year	\$317K	\$316K	\$324K	\$319K	\$331K	\$335K	\$344K	\$346K	\$331K	\$333K	\$328K	\$335K	\$338K
Percent Change from Prior Year	6%	7%	4%	7%	6%	5%	4%	4%	7%	5%	6%	7%	10%

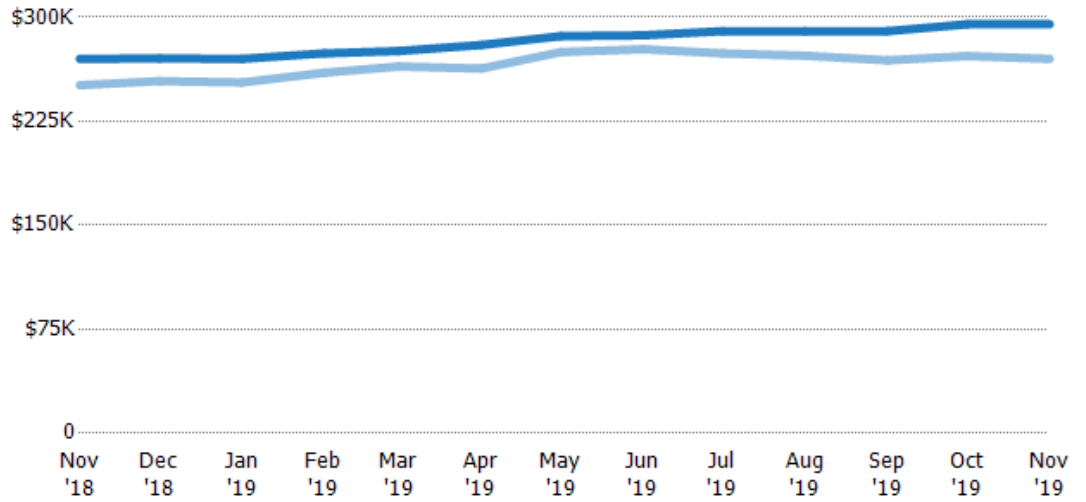
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price	% Chg.
Nov '19	\$295K	9.3%
Nov '18	\$270K	7.6%
Nov '17	\$251K	-6.4%



Current Year	\$270K	\$270K	\$270K	\$274K	\$276K	\$280K	\$286K	\$287K	\$290K	\$290K	\$290K	\$295K	\$295K
Prior Year	\$251K	\$254K	\$253K	\$260K	\$265K	\$263K	\$275K	\$277K	\$274K	\$272K	\$269K	\$272K	\$270K
Percent Change from Prior Year	8%	6%	7%	5%	4%	6%	4%	4%	6%	6%	8%	8%	9%

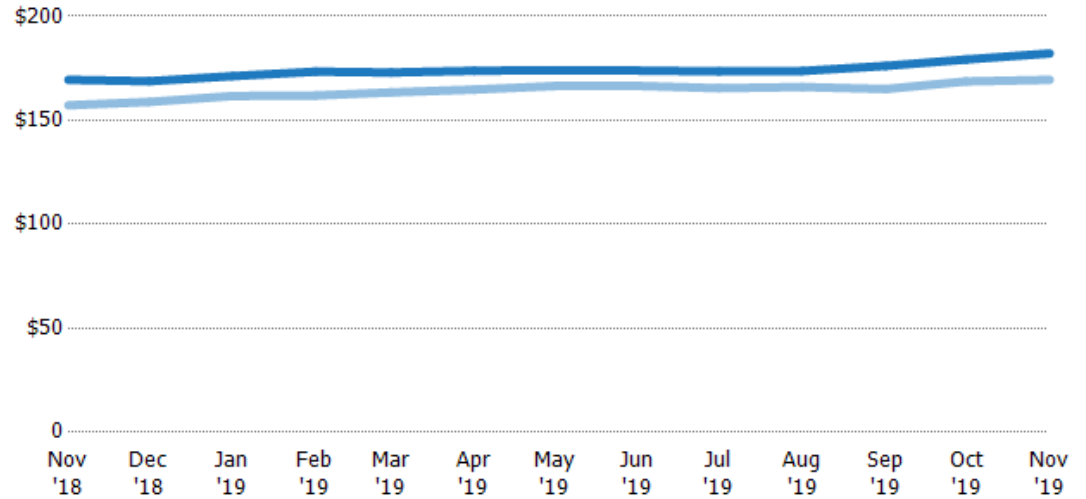
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '19	\$182	7.5%
Nov '18	\$169	7.8%
Nov '17	\$157	-6.9%



Current Year	\$169	\$169	\$171	\$173	\$173	\$174	\$174	\$174	\$174	\$174	\$176	\$179	\$182
Prior Year	\$157	\$159	\$162	\$162	\$163	\$165	\$166	\$167	\$165	\$166	\$165	\$169	\$169
Percent Change from Prior Year	8%	6%	6%	7%	6%	6%	5%	4%	5%	5%	7%	6%	7%

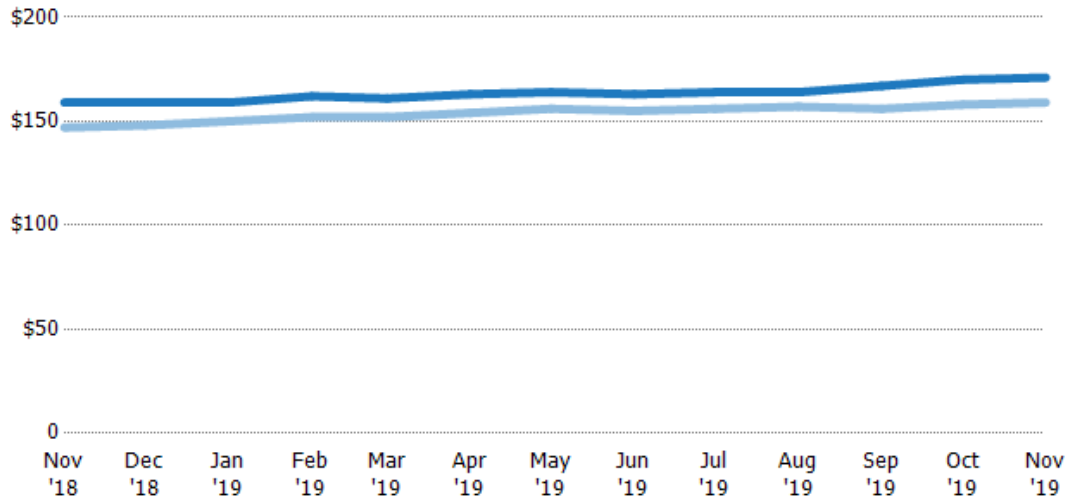
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '19	\$171	7.5%
Nov '18	\$159	8.2%
Nov '17	\$147	-6.8%



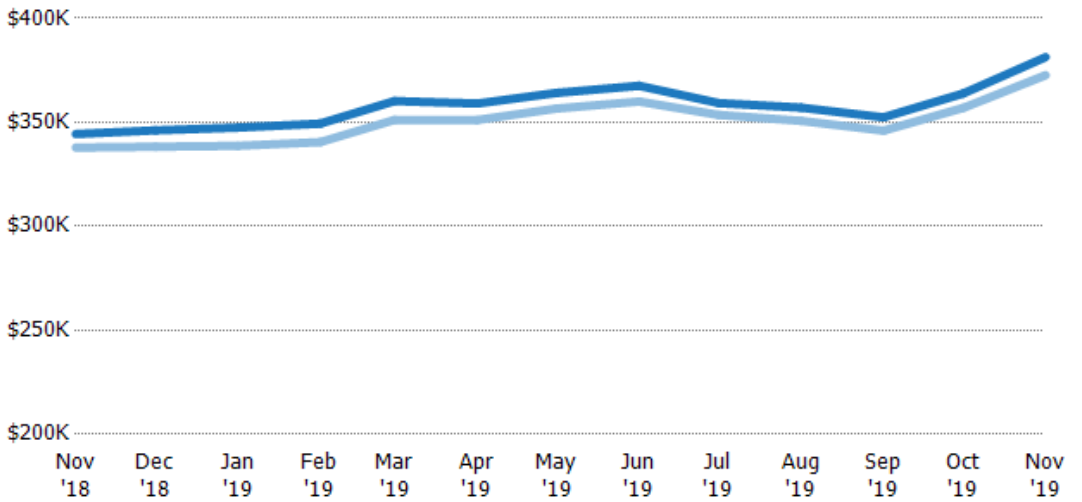
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$159	\$159	\$159	\$162	\$161	\$163	\$164	\$163	\$164	\$164	\$167	\$170	\$171
Prior Year	\$147	\$148	\$150	\$152	\$152	\$154	\$156	\$155	\$156	\$157	\$156	\$158	\$159
Percent Change from Prior Year	8%	7%	6%	7%	6%	6%	5%	5%	5%	4%	7%	8%	8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



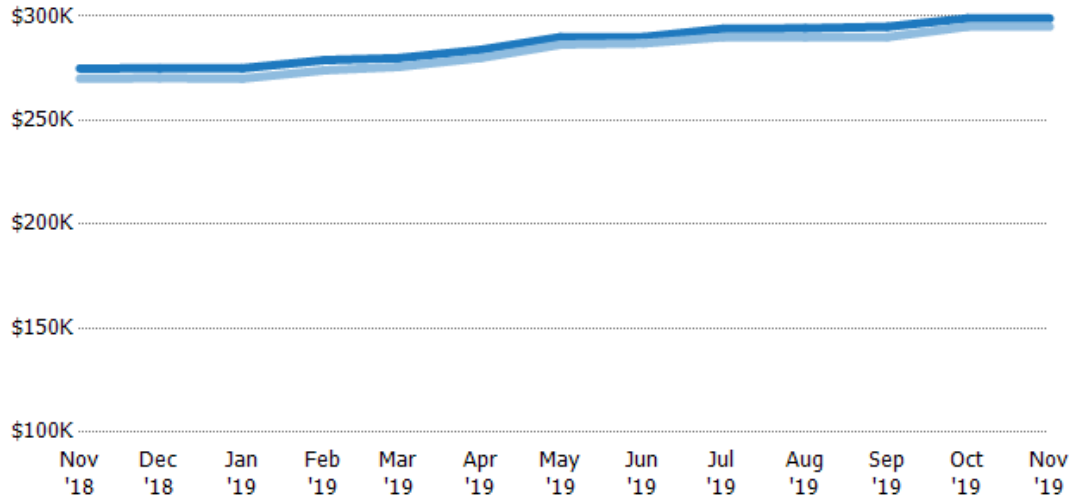
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg List Price	\$344K	\$346K	\$347K	\$349K	\$360K	\$359K	\$364K	\$368K	\$359K	\$357K	\$352K	\$364K	\$381K
Avg Sales Price	\$338K	\$338K	\$339K	\$340K	\$351K	\$351K	\$357K	\$360K	\$354K	\$351K	\$346K	\$357K	\$373K
Avg Sales Price as a % of Avg List Price	98%	98%	97%	97%	97%	98%	98%	98%	98%	98%	98%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



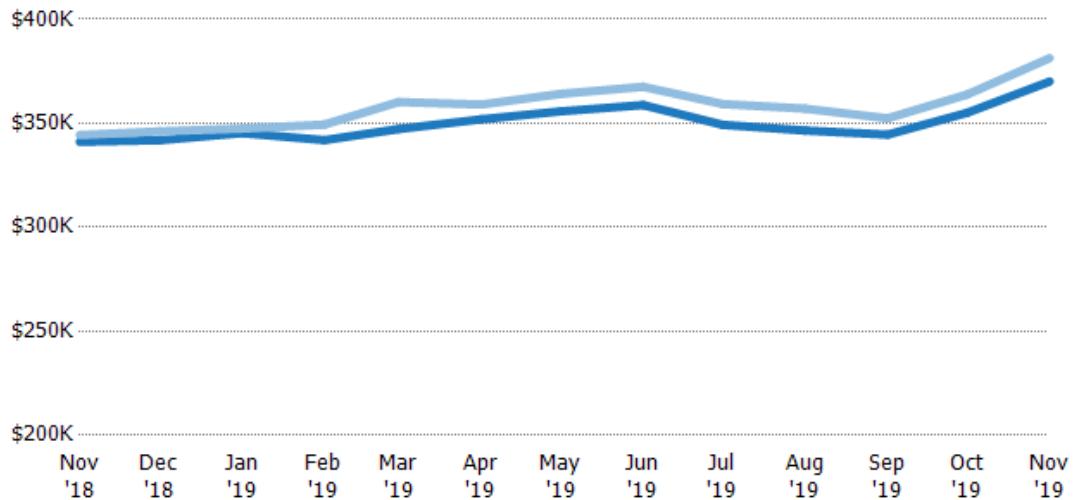
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median List Price	\$275K	\$275K	\$275K	\$279K	\$280K	\$284K	\$290K	\$290K	\$294K	\$294K	\$295K	\$299K	\$299K
Median Sales Price	\$270K	\$270K	\$270K	\$274K	\$276K	\$280K	\$286K	\$287K	\$290K	\$290K	\$290K	\$295K	\$295K
Med Sales Price as a % of Med List Price	98%	98%	98%	98%	98%	99%	99%	99%	99%	99%	98%	99%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



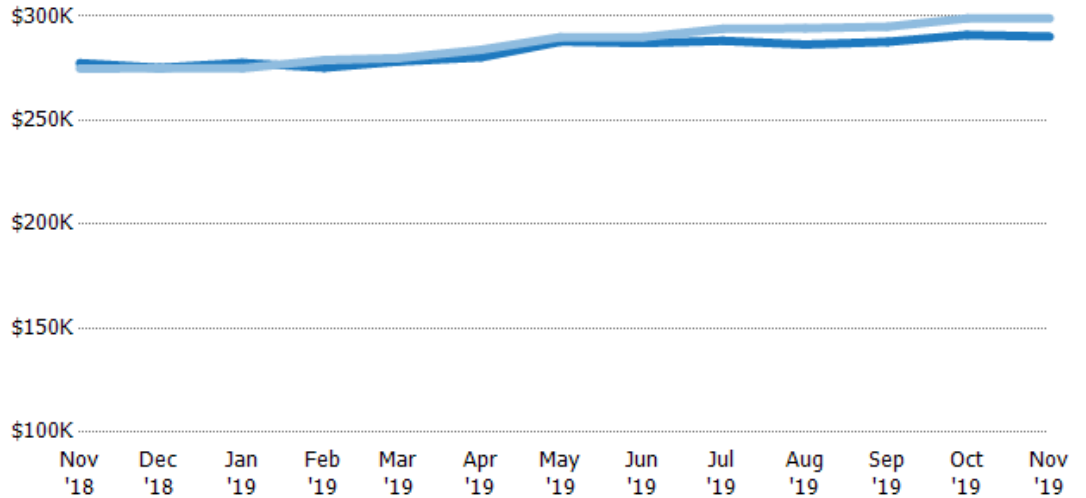
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$341K	\$342K	\$345K	\$342K	\$347K	\$352K	\$356K	\$359K	\$349K	\$347K	\$345K	\$355K	\$370K
Avg Sales Price	\$344K	\$346K	\$347K	\$349K	\$360K	\$359K	\$364K	\$368K	\$359K	\$357K	\$352K	\$364K	\$381K
Avg Sales Price as a % of Avg Est Value	101%	101%	101%	102%	104%	102%	102%	102%	103%	103%	102%	102%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



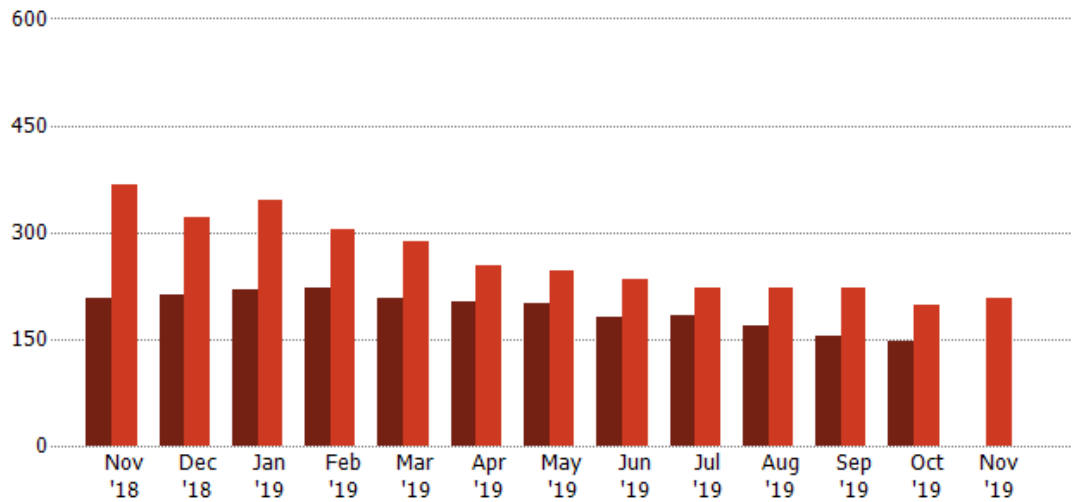
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$277K	\$275K	\$278K	\$275K	\$278K	\$280K	\$288K	\$287K	\$288K	\$286K	\$288K	\$291K	\$290K
Median Sales Price	\$275K	\$275K	\$275K	\$279K	\$280K	\$284K	\$290K	\$290K	\$294K	\$294K	\$295K	\$299K	\$299K
Med Sales Price as a % of Med Est Value	99%	100%	99%	101%	101%	101%	101%	101%	102%	103%	103%	103%	103%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	207	212	220	221	207	203	200	181	182	169	154	148	-
Prior Year	367	322	344	303	288	254	246	233	222	222	222	197	207
Percent Change from Prior Year	-44%	-34%	-36%	-27%	-28%	-20%	-19%	-22%	-18%	-24%	-31%	-25%	-100%

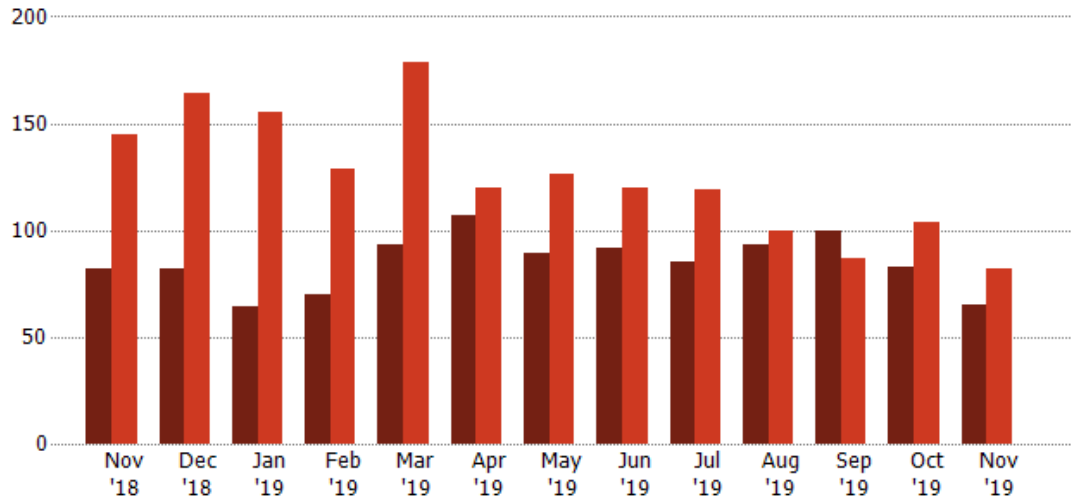
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '19	65	-20.7%
Nov '18	82	-43.4%
Nov '17	145	8.3%



Current Year	82	82	64	70	93	107	89	92	85	93	100	83	65
Prior Year	145	164	155	129	179	120	126	120	119	100	87	104	82
Percent Change from Prior Year	-43%	-50%	-59%	-46%	-48%	-11%	-29%	-23%	-29%	-7%	15%	-20%	-21%

Sales Activity by ZIP

Nov 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003			11	\$4,564,305	\$414,937	\$405,000	\$275	\$261	32
85004			15	\$4,132,400	\$275,493	\$250,000	\$259	\$232	43
85006			15	\$4,751,900	\$316,793	\$315,000	\$262	\$266	50
85007			6	\$1,904,700	\$317,450	\$274,000	\$217	\$227	32
85008			38	\$9,784,585	\$257,489	\$235,250	\$198	\$198	28
85009			26	\$4,770,275	\$183,472	\$184,750	\$157	\$163	17
85012			15	\$5,375,834	\$358,389	\$325,000	\$227	\$218	38
85013			28	\$8,776,463	\$313,445	\$239,500	\$199	\$181	39
85014			27	\$9,212,975	\$341,221	\$285,000	\$218	\$194	42
85015			43	\$8,874,362	\$206,381	\$188,000	\$149	\$128	25
85016			63	\$27,676,300	\$439,306	\$298,000	\$239	\$238	45
85017			27	\$4,724,000	\$174,963	\$190,000	\$138	\$132	17
85018			67	\$53,729,205	\$801,928	\$625,000	\$298	\$290	33
85019			25	\$4,640,896	\$185,636	\$195,000	\$129	\$130	20
85020			52	\$17,425,590	\$335,108	\$275,250	\$188	\$180	30
85021			21	\$9,622,633	\$458,221	\$382,000	\$212	\$209	50
85022			61	\$19,192,847	\$314,637	\$270,000	\$173	\$180	18
85023			36	\$10,419,027	\$289,417	\$259,500	\$164	\$157	25
85024			41	\$13,180,475	\$321,475	\$324,500	\$184	\$182	21
85027			40	\$9,099,740	\$227,494	\$240,550	\$167	\$173	13
85028			22	\$9,172,063	\$416,912	\$385,500	\$219	\$218	28
85029			37	\$8,395,600	\$226,908	\$229,900	\$154	\$155	21
85031			26	\$4,963,200	\$190,892	\$208,000	\$127	\$134	21
85032			90	\$26,563,740	\$295,153	\$292,450	\$182	\$186	25
85033			44	\$7,686,800	\$174,700	\$192,500	\$135	\$136	21
85034			3	\$571,000	\$190,333	\$190,000	\$183	\$197	37
85035			41	\$8,304,900	\$202,559	\$205,000	\$148	\$144	20
85037			61	\$13,493,785	\$221,210	\$220,000	\$141	\$138	18
85040			31	\$6,547,400	\$211,206	\$216,000	\$156	\$157	16
85041			72	\$17,941,722	\$249,191	\$238,400	\$146	\$147	20
85042			57	\$15,693,245	\$275,320	\$260,000	\$166	\$167	27
85043			26	\$5,976,652	\$229,871	\$234,450	\$134	\$138	18
85044			52	\$19,178,200	\$368,812	\$312,500	\$190	\$188	26
85045			13	\$5,585,942	\$429,688	\$420,000	\$171	\$173	34
85048			42	\$15,935,913	\$379,427	\$370,500	\$177	\$178	30
85050			51	\$22,366,400	\$438,557	\$385,000	\$202	\$200	25
85051			37	\$7,471,770	\$201,940	\$212,000	\$136	\$136	38
85053			34	\$7,935,700	\$233,403	\$238,000	\$150	\$150	13

Continues on next page →

Sales Activity by ZIP

Nov 2019

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054			22	\$10,619,876	\$482,722	\$484,795	\$231	\$233	59
85083			29	\$11,646,570	\$401,606	\$365,000	\$158	\$156	37
85085			51	\$21,512,805	\$421,820	\$405,000	\$172	\$179	36
85086			85	\$35,354,100	\$415,931	\$370,000	\$168	\$166	34
85087			13	\$5,638,875	\$433,760	\$399,000	\$166	\$166	73
85120			2	\$390,000	\$195,000	\$195,000	\$86	\$86	55
85142			91	\$35,877,499	\$394,258	\$385,000	\$154	\$154	30
85201			43	\$9,426,391	\$219,218	\$212,000	\$167	\$169	11
85202			48	\$12,243,421	\$255,071	\$267,500	\$173	\$171	16
85203			22	\$6,877,700	\$312,623	\$283,000	\$163	\$168	8
85204			48	\$11,804,240	\$245,922	\$251,000	\$165	\$168	26
85205			59	\$15,934,392	\$270,074	\$247,900	\$166	\$164	14
85206			54	\$13,151,075	\$243,538	\$248,450	\$164	\$169	12
85207			76	\$29,428,588	\$387,218	\$337,450	\$187	\$187	22
85208			58	\$12,576,500	\$216,836	\$219,950	\$151	\$158	22
85209			59	\$17,391,190	\$294,766	\$286,000	\$162	\$170	21
85210			27	\$6,219,188	\$230,340	\$240,000	\$167	\$169	15
85212			80	\$29,693,253	\$371,166	\$369,498	\$163	\$164	27
85213			44	\$16,386,180	\$372,413	\$340,000	\$161	\$167	23
85215			35	\$12,509,669	\$357,419	\$330,000	\$171	\$168	24
85224			38	\$11,563,400	\$304,300	\$300,250	\$190	\$194	16
85225			80	\$22,561,283	\$282,016	\$290,950	\$184	\$185	12
85226			48	\$16,157,100	\$336,606	\$326,000	\$198	\$199	15
85233			61	\$19,976,190	\$327,479	\$315,000	\$183	\$183	15
85234			82	\$31,969,195	\$389,868	\$349,950	\$183	\$181	13
85248			74	\$28,150,930	\$380,418	\$324,450	\$180	\$171	34
85249			76	\$34,909,512	\$459,336	\$440,000	\$173	\$171	28
85250			49	\$21,369,200	\$436,106	\$395,000	\$243	\$225	39
85251			92	\$38,860,681	\$422,399	\$302,450	\$263	\$235	29
85253			52	\$105,633,573	\$2,031,415	\$1,556,250	\$371	\$345	82
85254			79	\$45,534,502	\$576,386	\$525,000	\$248	\$232	23
85255			97	\$99,540,800	\$1,026,194	\$700,000	\$294	\$261	42
85257			35	\$10,485,300	\$299,580	\$335,000	\$190	\$199	32
85258			78	\$38,228,975	\$490,115	\$422,500	\$256	\$250	26
85259			38	\$28,250,524	\$743,435	\$662,500	\$229	\$227	66
85260			90	\$51,457,926	\$571,755	\$400,900	\$237	\$228	34
85262			45	\$44,405,525	\$986,789	\$765,000	\$287	\$260	42

Continues on next page →



Sales Activity by ZIP

Nov 2019

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263			14	\$7,097,978	\$506,998	\$455,000	\$210	\$211	30
85266			22	\$16,458,530	\$748,115	\$642,750	\$258	\$244	25
85268			49	\$20,904,300	\$426,618	\$390,000	\$210	\$206	26
85281			43	\$10,878,720	\$252,993	\$245,000	\$208	\$210	19
85282			50	\$14,815,700	\$296,314	\$303,000	\$175	\$176	25
85283			31	\$10,654,850	\$343,705	\$319,000	\$183	\$182	28
85284			26	\$14,537,429	\$559,132	\$467,500	\$199	\$193	13
85286			63	\$26,336,153	\$418,034	\$379,900	\$192	\$196	21
85295			77	\$29,432,052	\$382,234	\$340,000	\$172	\$170	21
85296			73	\$27,852,506	\$381,541	\$350,000	\$172	\$175	12
85297			36	\$16,315,844	\$453,218	\$415,000	\$168	\$162	21
85298			49	\$22,340,392	\$455,926	\$445,000	\$178	\$185	34
85301			45	\$8,584,240	\$190,761	\$190,000	\$130	\$135	14
85302			47	\$10,836,450	\$230,563	\$245,000	\$144	\$142	19
85303			31	\$8,986,270	\$289,880	\$240,000	\$153	\$153	15
85304			45	\$11,723,950	\$260,532	\$250,000	\$147	\$150	19
85305			17	\$5,860,800	\$344,753	\$303,000	\$144	\$142	25
85306			29	\$8,960,498	\$308,983	\$255,000	\$156	\$149	26
85307			13	\$3,346,980	\$257,460	\$260,000	\$144	\$140	38
85308			111	\$35,913,879	\$323,548	\$304,900	\$163	\$163	18
85310			26	\$11,067,600	\$425,677	\$355,000	\$174	\$179	23
85320			1	\$400,000	\$400,000	\$400,000	\$160	\$160	57
85323			39	\$9,384,300	\$240,623	\$236,000	\$144	\$140	11
85326			114	\$26,687,287	\$234,099	\$229,450	\$129	\$130	24
85331			74	\$43,483,190	\$587,611	\$520,000	\$217	\$207	35
85335			38	\$8,353,010	\$219,816	\$223,250	\$140	\$142	19
85338			95	\$28,936,036	\$304,590	\$276,750	\$143	\$140	28
85339			53	\$14,476,490	\$273,141	\$260,500	\$132	\$132	21
85340			62	\$23,330,203	\$376,294	\$329,000	\$154	\$151	30
85342			4	\$1,191,000	\$297,750	\$297,000	\$166	\$159	104
85345			66	\$15,680,935	\$237,590	\$238,450	\$151	\$151	16
85351			109	\$21,428,546	\$196,592	\$193,900	\$139	\$135	16
85353			40	\$10,246,755	\$256,169	\$253,750	\$129	\$131	13
85354			10	\$1,924,900	\$192,490	\$186,500	\$115	\$118	63
85355			21	\$8,816,550	\$419,836	\$385,000	\$154	\$152	34
85361			11	\$3,550,900	\$322,809	\$327,000	\$160	\$158	75
85363			7	\$1,389,500	\$198,500	\$198,500	\$154	\$148	16

Continues on next page →



Sales Activity by ZIP

Nov 2019

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85373			49	\$12,690,340	\$258,987	\$264,000	\$145	\$142	25
85374			116	\$31,413,900	\$270,809	\$250,000	\$169	\$171	17
85375			86	\$24,392,078	\$283,629	\$268,500	\$159	\$158	20
85377			12	\$9,202,500	\$766,875	\$637,500	\$231	\$220	27
85378			18	\$3,673,600	\$204,089	\$234,500	\$152	\$155	15
85379			91	\$26,516,494	\$291,390	\$285,000	\$138	\$141	26
85381			26	\$7,553,700	\$290,527	\$282,500	\$161	\$166	21
85382			52	\$15,445,940	\$297,037	\$297,500	\$153	\$153	16
85383			126	\$53,950,344	\$428,177	\$379,900	\$170	\$166	34
85387			34	\$11,416,736	\$335,786	\$306,995	\$160	\$158	27
85388			53	\$15,844,005	\$298,943	\$280,000	\$131	\$131	35
85390			10	\$2,965,000	\$296,500	\$239,500	\$166	\$166	56
85392			43	\$11,794,100	\$274,281	\$275,000	\$135	\$138	35
85395			55	\$19,909,500	\$361,991	\$360,000	\$164	\$152	33
85396			73	\$25,502,647	\$349,351	\$312,778	\$156	\$156	56