



2019

CAVE CREEK

MARKET REPORT

November 2019



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2019	Nov 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	61	77	-20.8%	1,043	966	+8%
New Listing Volume	\$40,164,961	\$54,414,385	-26.2%	\$623,231,167	\$567,238,051	+9.9%
Active Listing Count	-	236	-	N/A	N/A	
Active Listing Volume	-	\$176,850,500	-	N/A	N/A	
Average Listing Price	-	\$749,367	-	\$761,587	\$720,831	+5.7%
Median Listing Price	-	\$609,000	-	\$609,342	\$588,065	+3.6%
Average Listing Price per Sq Ft	-	\$235	-	\$249	\$233	+7.1%
Median Listing Price per Sq Ft	-	\$215	-	\$219	\$209	+4.7%
Median Days in RPR	-	63.5	-	58.4	72.8	-19.8%
Months of Inventory	-	4.3	-100%	3.5	4.2	-17.3%
Absorption Rate	-	23.31%	-	28.84%	23.85%	+5%
Sales Activity Charts Metrics						
New Pending Sales Count	81	65	+24.6%	1,085	846	+28.3%
New Pending Sales Volume	\$50,376,645	\$35,307,470	+42.7%	\$602,122,210	\$456,103,002	+32%
Pending Sales Count	-	53	-	N/A	N/A	
Pending Sales Volume	-	\$32,621,485	-	N/A	N/A	
Closed Sales Count	74	48	+54.2%	798	753	+6%
Closed Sales Volume	\$43,483,190	\$26,200,660	+66%	\$417,381,144	\$390,010,083	+7%
Average Sales Price	\$587,611	\$545,847	+7.7%	\$523,034	\$517,942	+1%
Median Sales Price	\$520,000	\$510,000	+2%	\$460,787	\$465,762	-1.1%
Average Sales Price per Sq Ft	\$223	\$204	+9.4%	\$212	\$208	+1.9%
Median Sales Price per Sq Ft	\$212	\$202	+5.2%	\$207	\$201	+3%
Distressed Charts Metrics						
Distressed Listing Count	-	-	-	N/A	N/A	

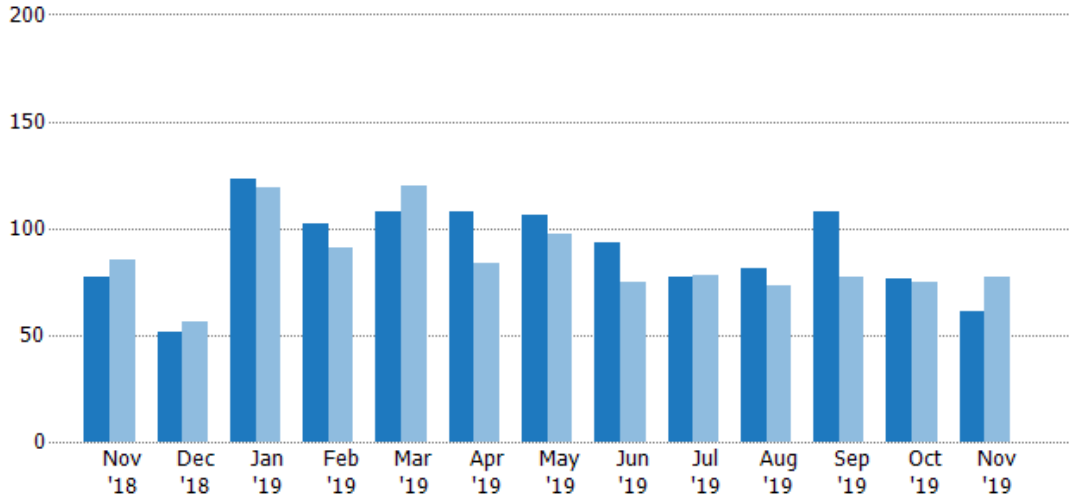
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '19	61	-20.8%
Nov '18	77	-9.4%
Nov '17	85	0%



Current Year	77	51	123	102	108	108	106	93	77	81	108	76	61
Prior Year	85	56	119	91	120	84	97	75	78	73	77	75	77
Percent Change from Prior Year	-9%	-9%	3%	12%	-10%	29%	9%	24%	-1%	11%	40%	1%	-21%

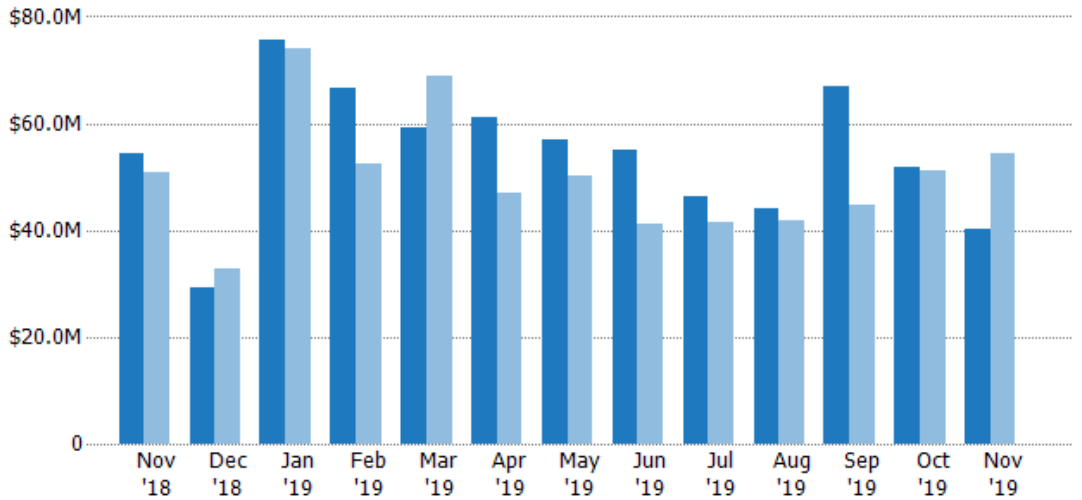
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '19	\$40.2M	-26.2%
Nov '18	\$54.4M	7.1%
Nov '17	\$50.8M	0.9%



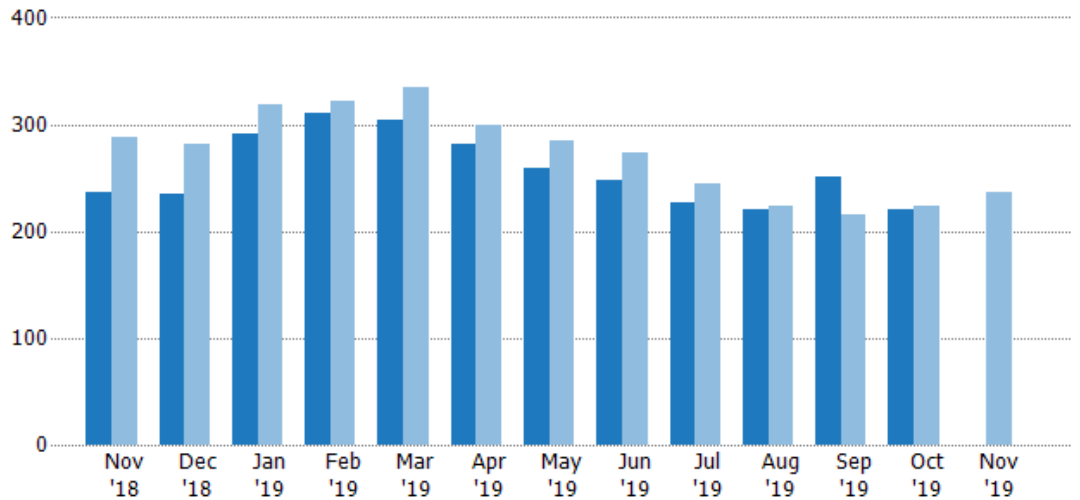
Current Year	\$54.4M	\$29.2M	\$75.5M	\$66.5M	\$59.1M	\$61.1M	\$56.9M	\$55.1M	\$46.2M	\$44M	\$66.8M	\$51.8M	\$40.2M
Prior Year	\$50.8M	\$32.7M	\$73.9M	\$52.4M	\$69M	\$47M	\$50.2M	\$41M	\$41.7M	\$41.7M	\$44.7M	\$51.2M	\$54.4M
Percent Change from Prior Year	7%	-11%	2%	27%	-14%	30%	13%	34%	11%	6%	49%	1%	-26%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



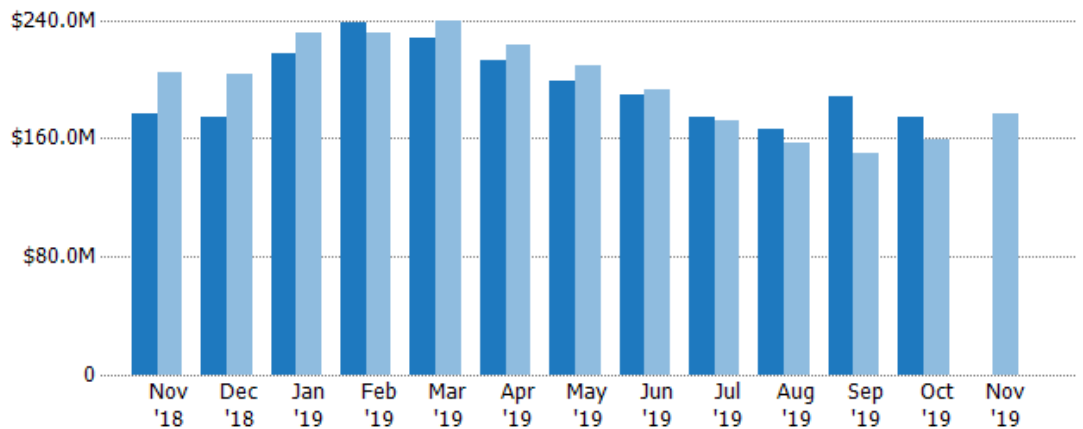
Current Year	236	235	291	310	304	281	259	247	226	221	251	221	-
Prior Year	288	282	318	321	334	300	285	273	244	223	215	224	236
Percent Change from Prior Year	-18%	-17%	-8%	-3%	-9%	-6%	-9%	-10%	-7%	-1%	17%	-1%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



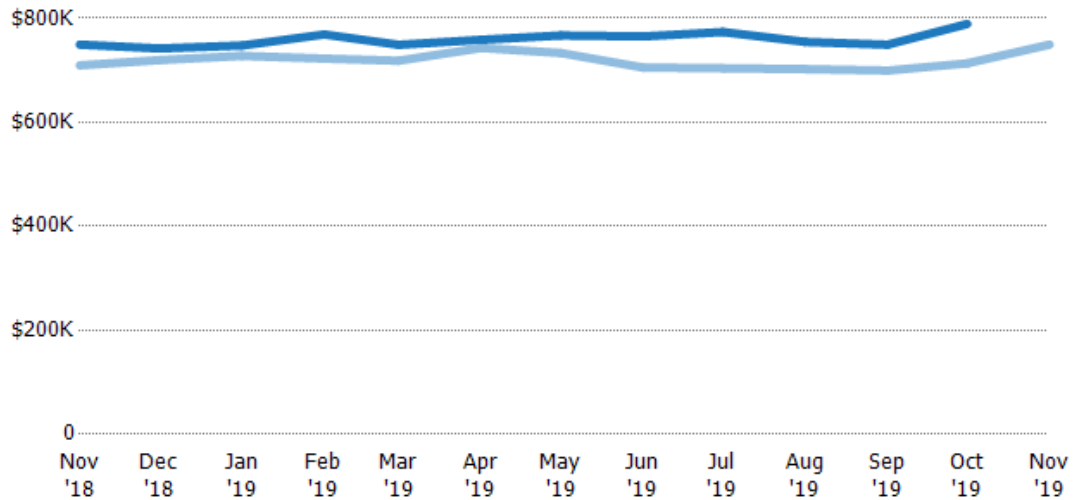
Current Year	\$177M	\$174M	\$218M	\$238M	\$228M	\$213M	\$199M	\$189M	\$175M	\$167M	\$188M	\$174M	-
Prior Year	\$204M	\$203M	\$231M	\$232M	\$240M	\$223M	\$209M	\$193M	\$172M	\$157M	\$150M	\$160M	\$177M
Percent Change from Prior Year	-13%	-14%	-6%	3%	-5%	-4%	-5%	-2%	2%	7%	25%	9%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



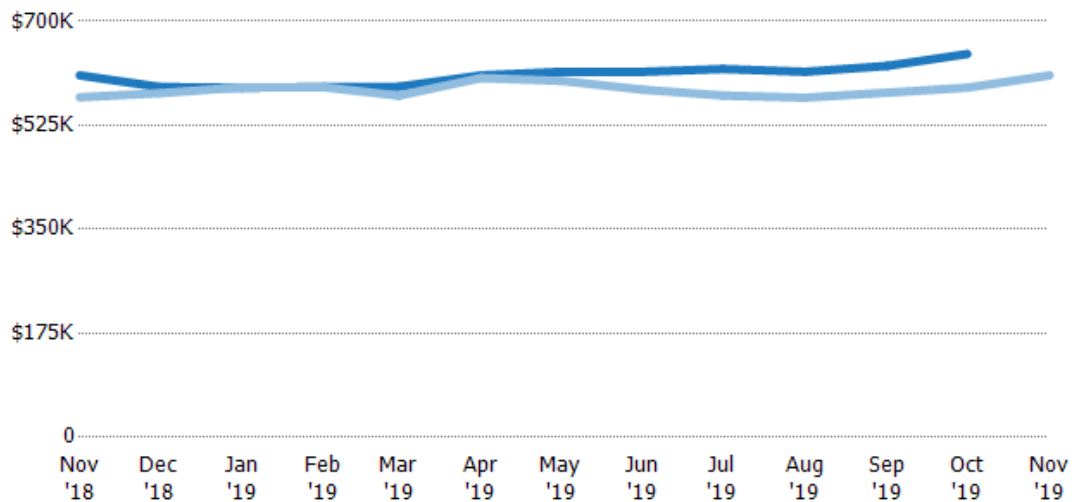
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$749K	\$742K	\$748K	\$769K	\$749K	\$759K	\$767K	\$765K	\$774K	\$755K	\$749K	\$789K	-
Prior Year	\$709K	\$720K	\$728K	\$722K	\$718K	\$743K	\$733K	\$705K	\$704K	\$702K	\$699K	\$713K	\$749K
Percent Change from Prior Year	6%	3%	3%	6%	4%	2%	5%	8%	10%	7%	7%	11%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



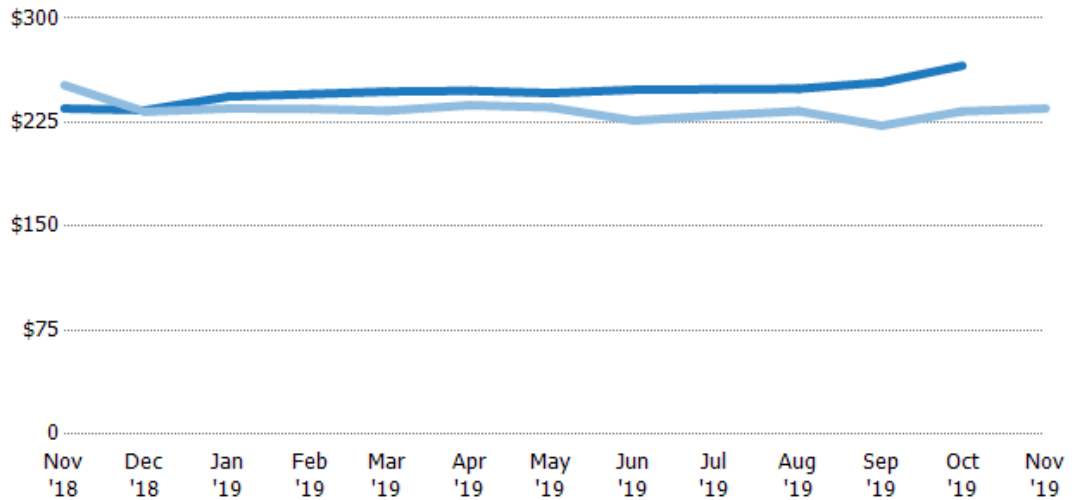
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$609K	\$589K	\$588K	\$590K	\$590K	\$609K	\$615K	\$615K	\$620K	\$615K	\$625K	\$645K	-
Prior Year	\$572K	\$579K	\$589K	\$589K	\$575K	\$604K	\$600K	\$585K	\$575K	\$572K	\$580K	\$588K	\$609K
Percent Change from Prior Year	6%	2%	0%	0%	3%	1%	3%	5%	8%	8%	8%	10%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



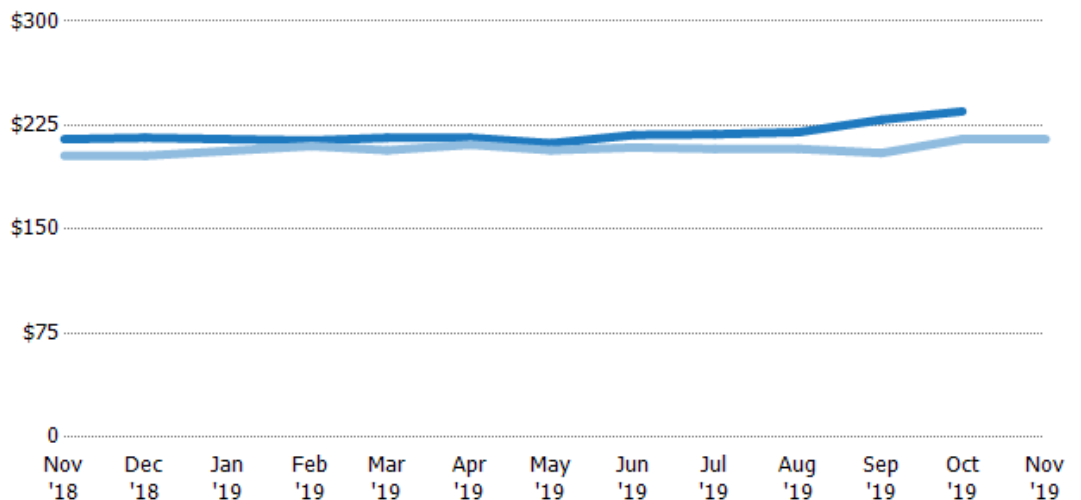
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$235	\$234	\$243	\$245	\$247	\$248	\$246	\$248	\$249	\$249	\$254	\$266	-
Prior Year	\$252	\$233	\$235	\$235	\$233	\$237	\$236	\$226	\$230	\$233	\$223	\$233	\$235
Percent Change from Prior Year	-7%	0%	4%	5%	6%	4%	4%	10%	8%	7%	14%	14%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



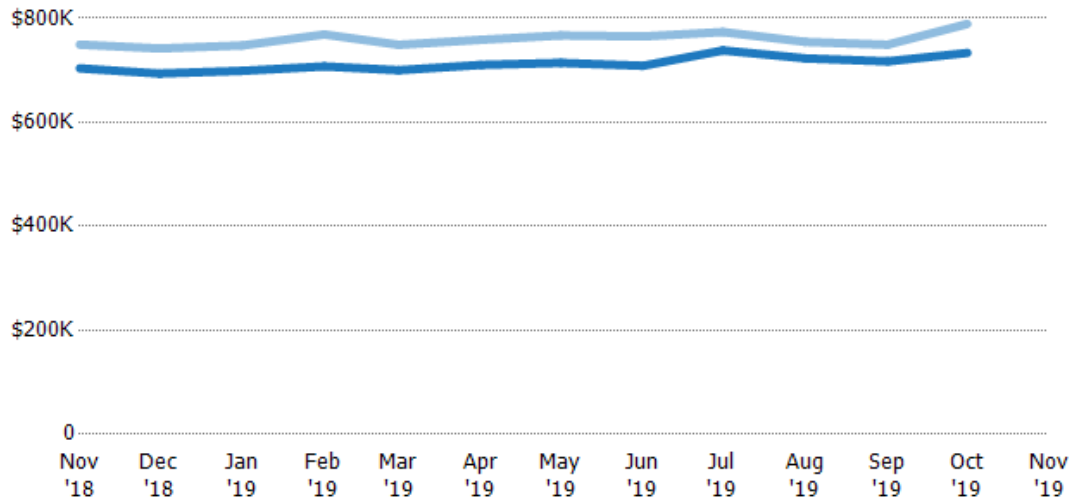
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$215	\$216	\$215	\$214	\$216	\$216	\$212	\$218	\$219	\$220	\$229	\$235	-
Prior Year	\$203	\$203	\$207	\$210	\$207	\$211	\$207	\$209	\$208	\$208	\$205	\$215	\$215
Percent Change from Prior Year	6%	6%	4%	2%	4%	2%	2%	4%	5%	6%	12%	9%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



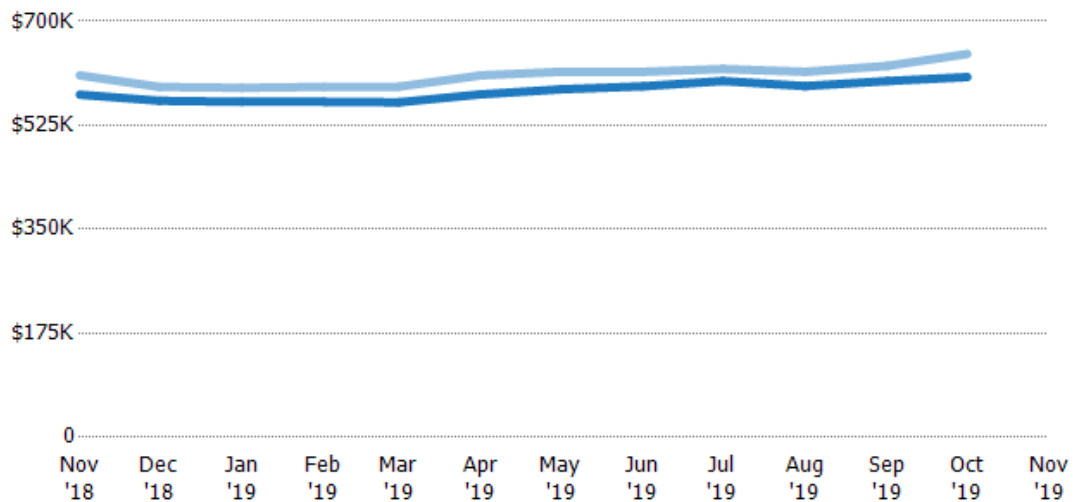
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$704K	\$694K	\$699K	\$707K	\$700K	\$710K	\$714K	\$709K	\$738K	\$723K	\$717K	\$733K	-
Avg Listing Price	\$749K	\$742K	\$748K	\$769K	\$749K	\$759K	\$767K	\$765K	\$774K	\$755K	\$749K	\$789K	-
Avg Listing Price as a % of Avg Est Value	106%	107%	107%	109%	107%	107%	107%	108%	105%	104%	104%	108%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence



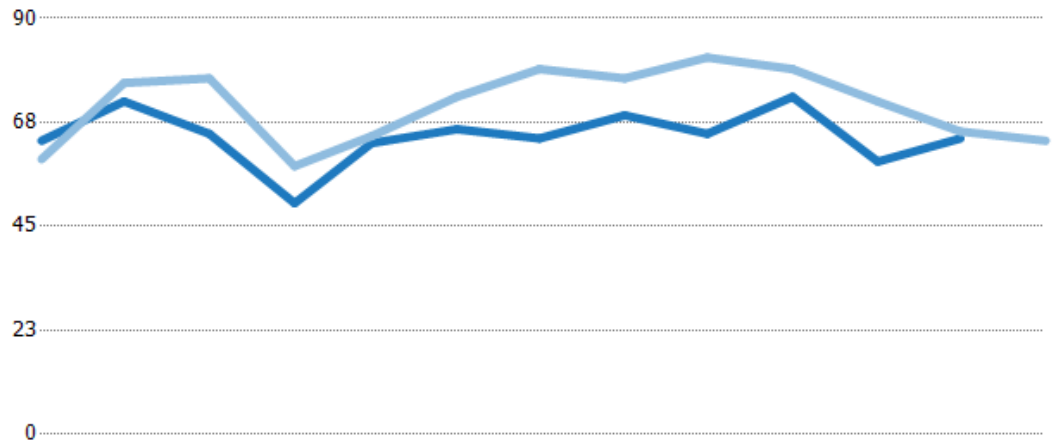
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$576K	\$566K	\$564K	\$564K	\$564K	\$577K	\$585K	\$591K	\$599K	\$591K	\$599K	\$606K	-
Median Listing Price	\$609K	\$589K	\$588K	\$590K	\$590K	\$609K	\$615K	\$615K	\$620K	\$615K	\$625K	\$645K	-
Med Listing Price as a % of Med Est Value	106%	104%	104%	104%	105%	106%	105%	104%	103%	104%	104%	106%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
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 Property Type:
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 Mobile/Manufactured, Single Family
 Residence



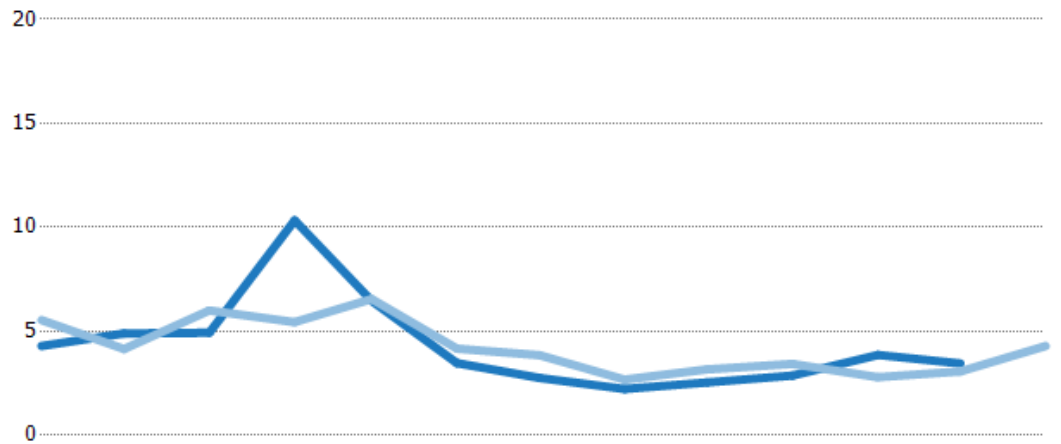
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	63.5	72	65	50	63	66	64	69	65	73	59	64	-
Prior Year	59.5	76	77	58	64.5	73	79	77	81.5	79	72	65.5	63.5
Percent Change from Prior Year	7%	-5%	-16%	-14%	-2%	-10%	-19%	-10%	-20%	-8%	-18%	-2%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



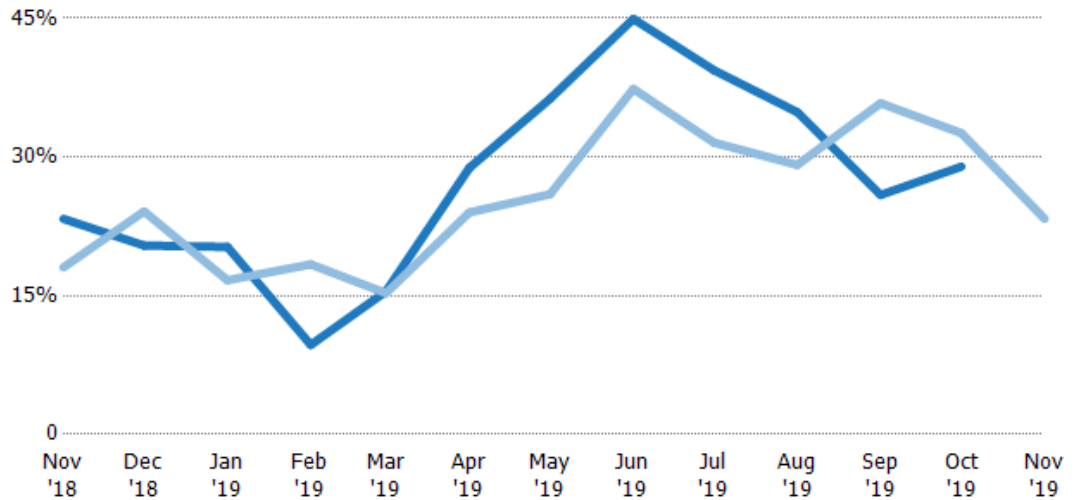
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	4.29	4.9	4.93	10.3	6.47	3.47	2.76	2.23	2.54	2.87	3.86	3.45	-
Prior Year	5.54	4.15	6	5.44	6.55	4.17	3.85	2.68	3.17	3.43	2.79	3.07	4.29
Percent Change from Prior Year	-23%	18%	-18%	90%	-1%	-17%	-28%	-17%	-20%	-16%	38%	13%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
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 Mobile/Manufactured, Single Family
 Residence



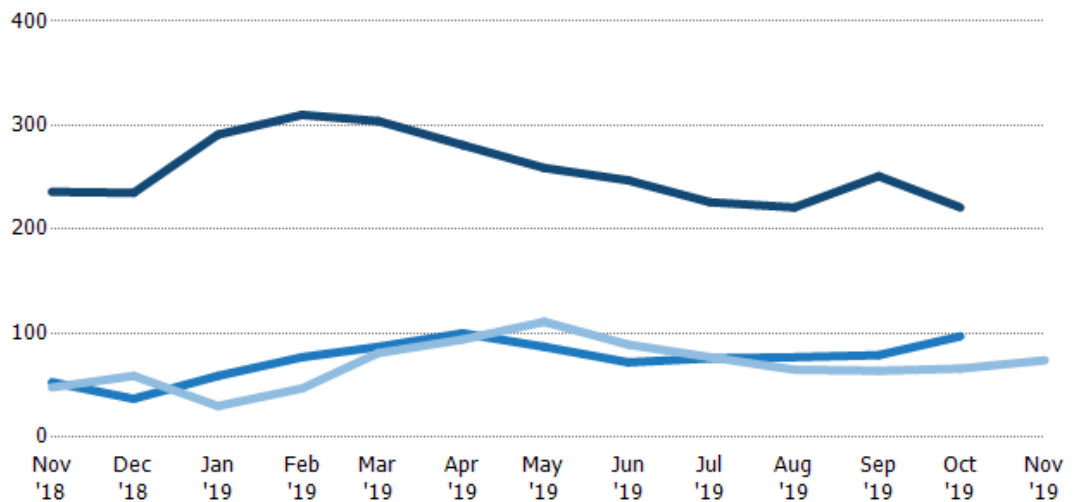
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	23%	20%	20%	10%	15%	29%	36%	45%	39%	35%	26%	29%	-
Prior Year	18%	24%	17%	18%	15%	24%	26%	37%	32%	29%	36%	33%	23%
Change from Prior Year	-5%	4%	-4%	9%	0%	-5%	-10%	-8%	-8%	-6%	10%	4%	23%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Active	236	235	291	310	304	281	259	247	226	221	251	221	-
Pending	53	37	59	77	87	100	87	72	76	77	79	97	-
Sold	48	59	30	47	81	94	111	89	77	65	64	66	74

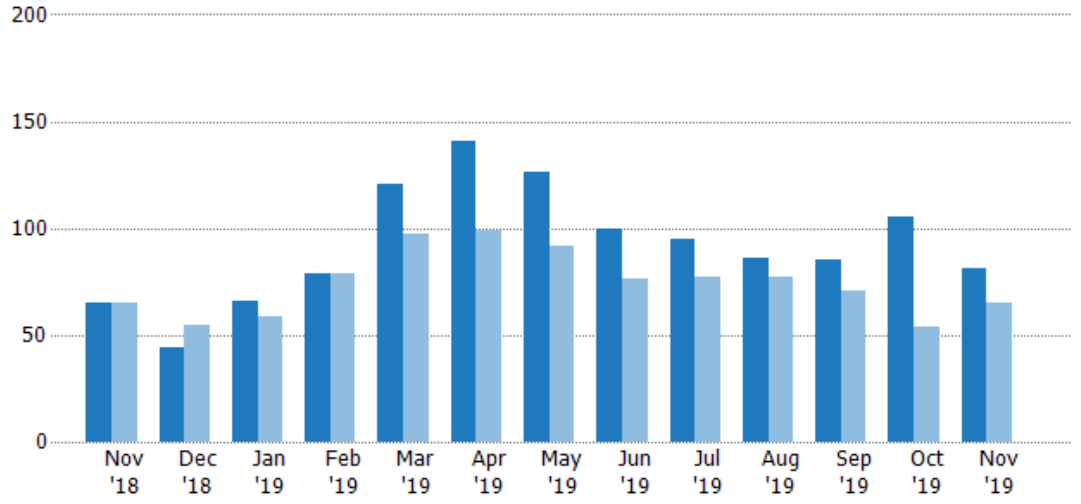
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Count	% Chg.
Nov '19	81	24.6%
Nov '18	65	0%
Nov '17	65	-6.2%



Current Year	65	44	66	79	121	141	126	100	95	86	85	105	81
Prior Year	65	55	59	79	97	99	92	76	77	77	71	54	65
Percent Change from Prior Year	0%	-20%	12%	0%	25%	42%	37%	32%	23%	12%	20%	94%	25%

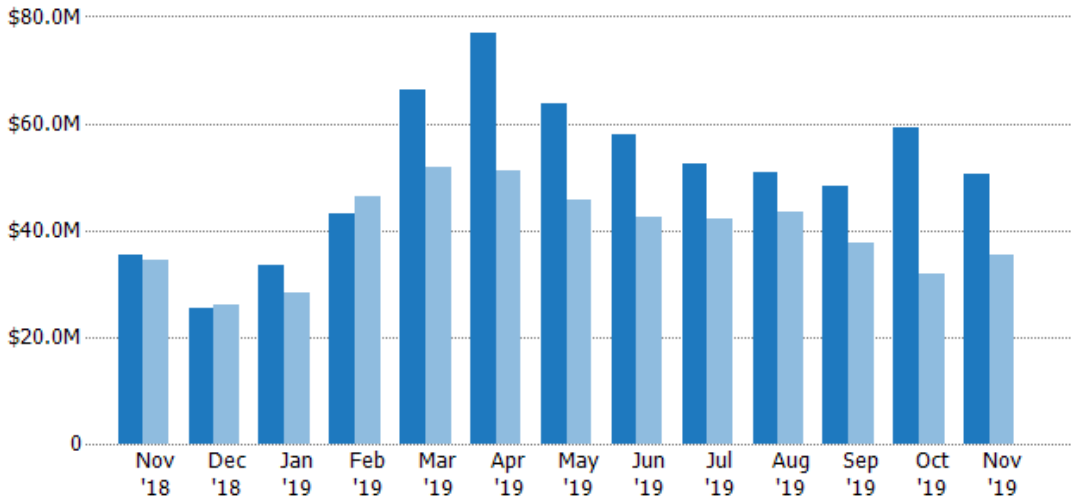
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/Year	Volume	% Chg.
Nov '19	\$50.4M	42.7%
Nov '18	\$35.3M	2.2%
Nov '17	\$34.5M	-7.3%



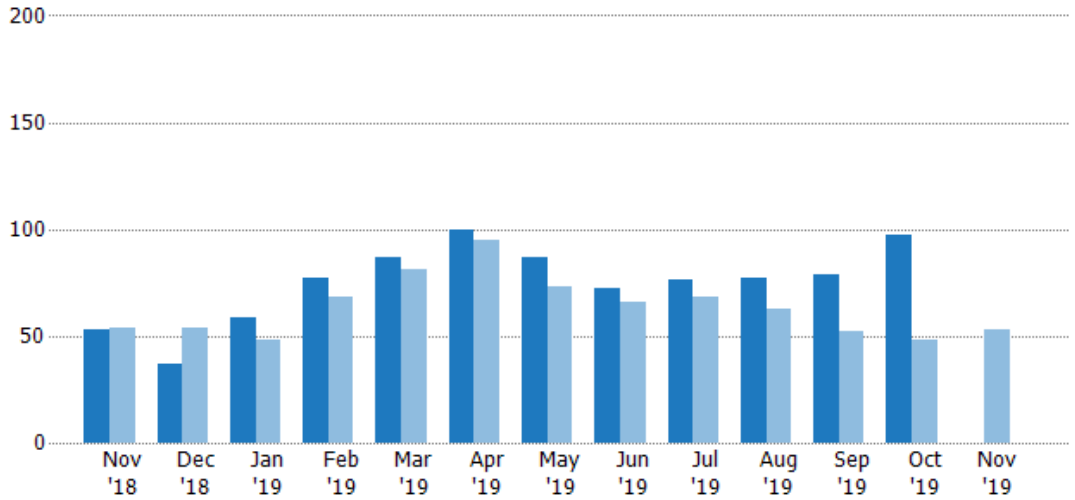
Current Year	\$35.3M	\$25.5M	\$33.3M	\$43M	\$66.1M	\$76.8M	\$63.7M	\$58M	\$52.4M	\$50.8M	\$48.2M	\$59.3M	\$50.4M
Prior Year	\$34.5M	\$26M	\$28.2M	\$46.2M	\$51.8M	\$51M	\$45.8M	\$42.6M	\$42.2M	\$43.4M	\$37.7M	\$31.9M	\$35.3M
Percent Change from Prior Year	2%	-2%	18%	-7%	28%	51%	39%	36%	24%	17%	28%	86%	43%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



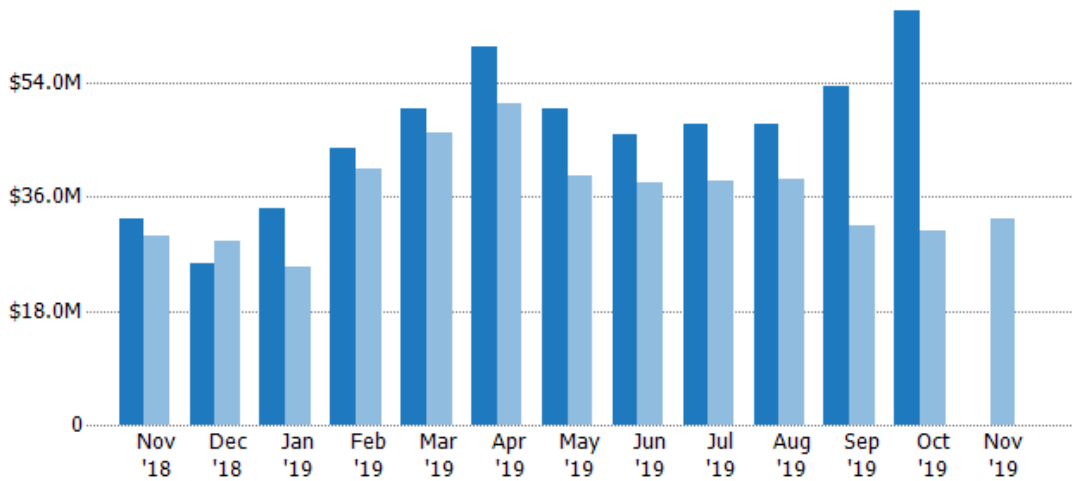
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	53	37	59	77	87	100	87	72	76	77	79	97	-
Prior Year	54	54	48	68	81	95	73	66	68	63	52	48	53
Percent Change from Prior Year	-2%	-31%	23%	13%	7%	5%	19%	9%	12%	22%	52%	102%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$32.6M	\$25.6M	\$34.3M	\$43.7M	\$50M	\$59.7M	\$50M	\$45.8M	\$47.4M	\$47.5M	\$53.3M	\$65.4M	-
Prior Year	\$29.8M	\$29.1M	\$24.9M	\$40.5M	\$46.1M	\$50.8M	\$39.3M	\$38.3M	\$38.5M	\$38.7M	\$31.6M	\$30.6M	\$32.6M
Percent Change from Prior Year	9%	-12%	38%	8%	8%	18%	27%	20%	23%	23%	69%	114%	-100%

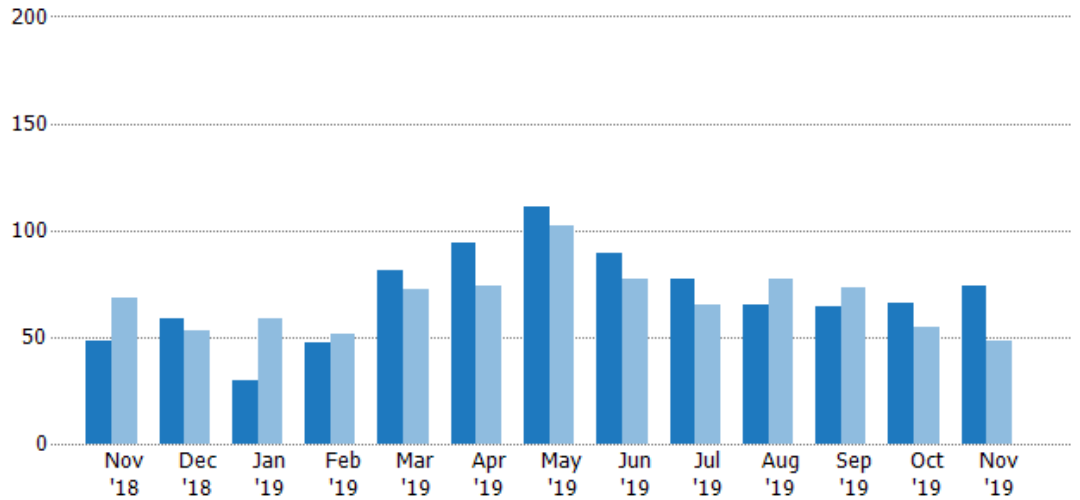
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Count	% Chg.
Nov '19	74	54.2%
Nov '18	48	-29.4%
Nov '17	68	-41.2%



	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	48	59	30	47	81	94	111	89	77	65	64	66	74
Prior Year	68	53	59	51	72	74	102	77	65	77	73	55	48
Percent Change from Prior Year	-29%	11%	-49%	-8%	13%	27%	9%	16%	18%	-16%	-12%	20%	54%

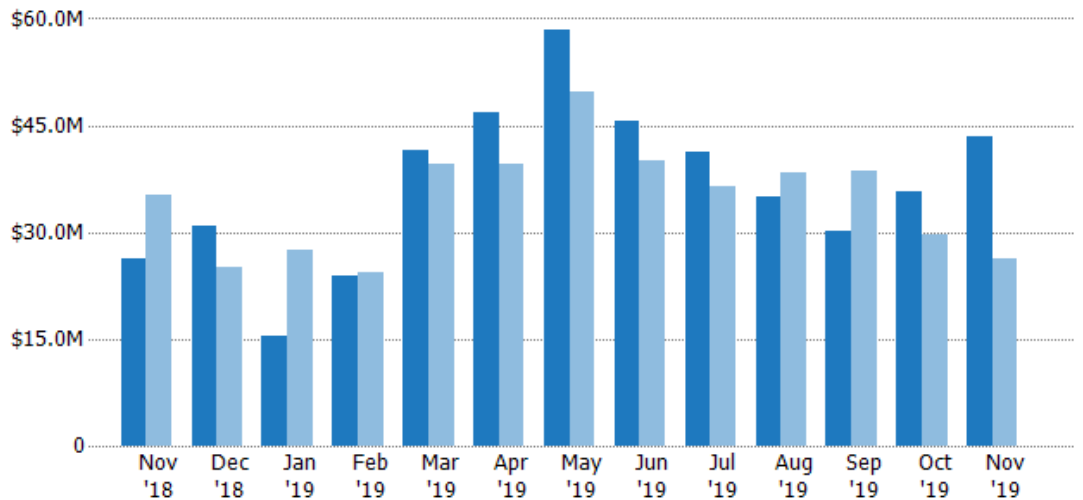
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Volume	% Chg.
Nov '19	\$43.5M	66%
Nov '18	\$26.2M	-25.4%
Nov '17	\$35.1M	-48.1%



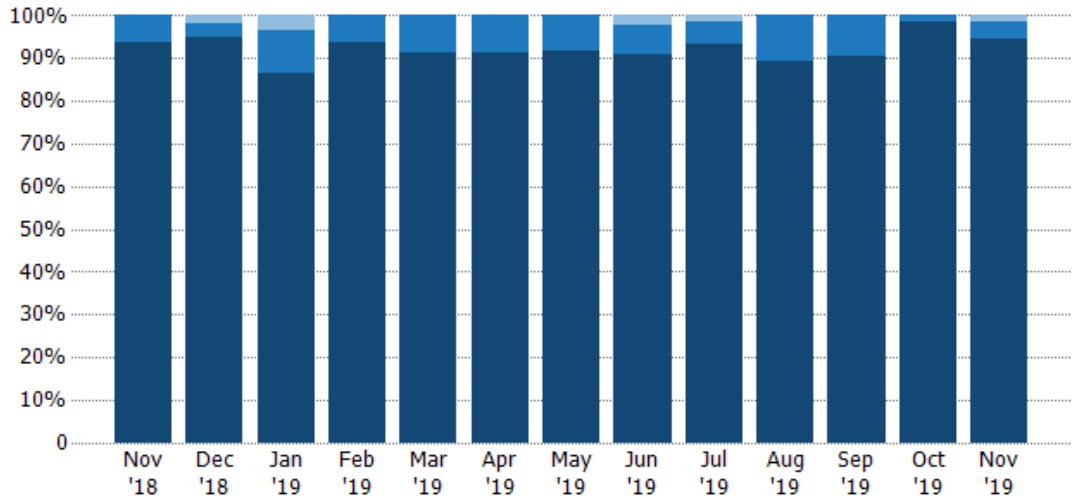
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$26.2M	\$30.9M	\$15.5M	\$23.9M	\$41.4M	\$46.8M	\$58.4M	\$45.7M	\$41.4M	\$34.9M	\$30.3M	\$35.7M	\$43.5M
Prior Year	\$35.1M	\$25.1M	\$27.6M	\$24.4M	\$39.5M	\$39.7M	\$49.6M	\$40M	\$36.5M	\$38.3M	\$38.7M	\$29.7M	\$26.2M
Percent Change from Prior Year	-25%	23%	-44%	-2%	5%	18%	18%	14%	13%	-9%	-22%	20%	66%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



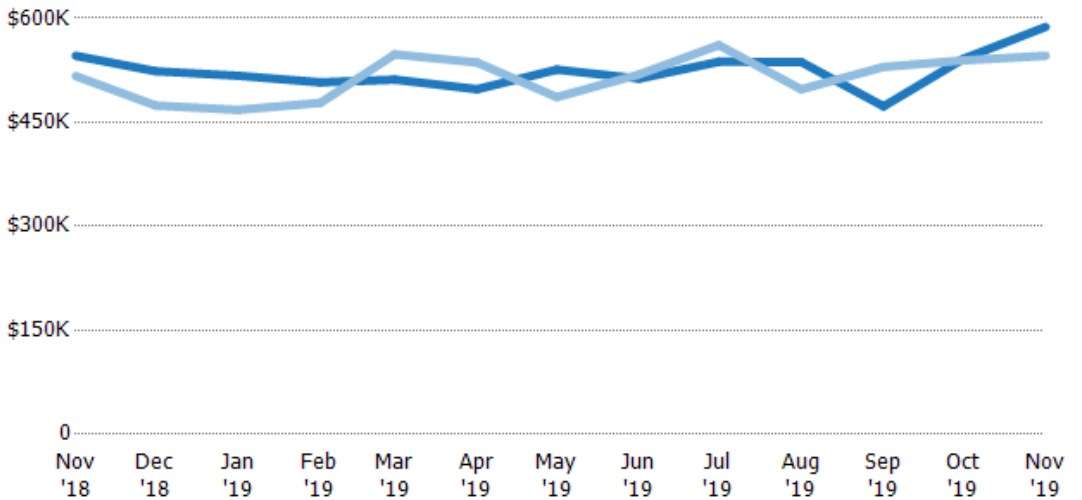
Property Type	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Mobile/Manufactured	-	2%	3%	-	-	-	-	2%	1%	-	-	-	1%
Condo/Townhouse	6%	3%	10%	6%	9%	9%	8%	7%	5%	11%	9%	2%	4%
Single Family Residence	94%	95%	87%	94%	91%	91%	92%	91%	94%	89%	91%	98%	95%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Month/Year	Price	% Chg.
Nov '19	\$588K	7.7%
Nov '18	\$546K	5.7%
Nov '17	\$517K	-11.7%

Property Type	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	\$546K	\$524K	\$517K	\$508K	\$512K	\$498K	\$526K	\$513K	\$537K	\$537K	\$473K	\$541K	\$588K
Prior Year	\$517K	\$474K	\$468K	\$478K	\$548K	\$536K	\$486K	\$519K	\$561K	\$498K	\$530K	\$539K	\$546K
Percent Change from Prior Year	6%	10%	11%	6%	-7%	-7%	8%	-1%	-4%	8%	-11%	0%	8%

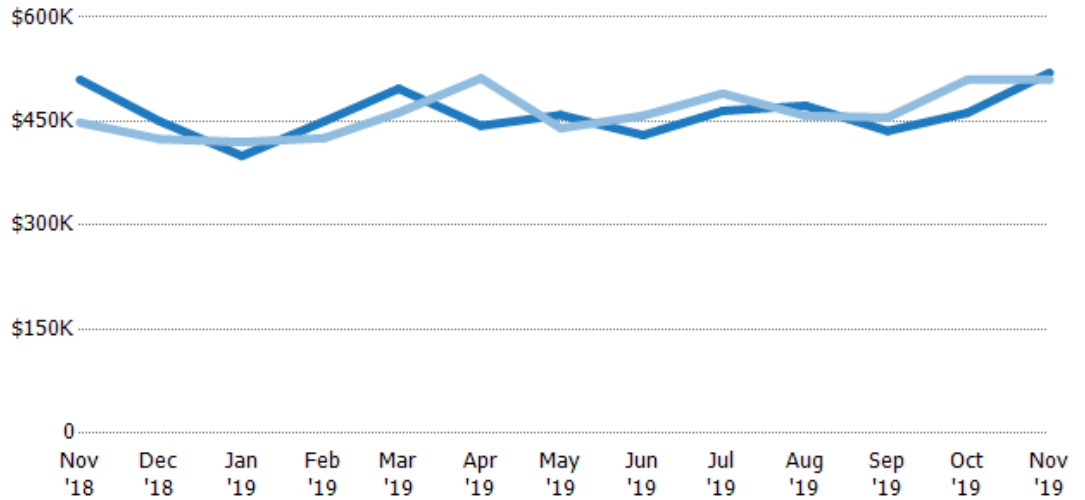
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence

Month/ Year	Price	% Chg.
Nov '19	\$520K	2%
Nov '18	\$510K	13.8%
Nov '17	\$448K	-8%



Current Year	\$510K	\$450K	\$400K	\$450K	\$497K	\$444K	\$459K	\$430K	\$465K	\$473K	\$436K	\$462K	\$520K
Prior Year	\$448K	\$424K	\$420K	\$426K	\$463K	\$512K	\$440K	\$458K	\$490K	\$458K	\$455K	\$510K	\$510K
Percent Change from Prior Year	14%	6%	-5%	6%	7%	-13%	4%	-6%	-5%	3%	-4%	-9%	2%

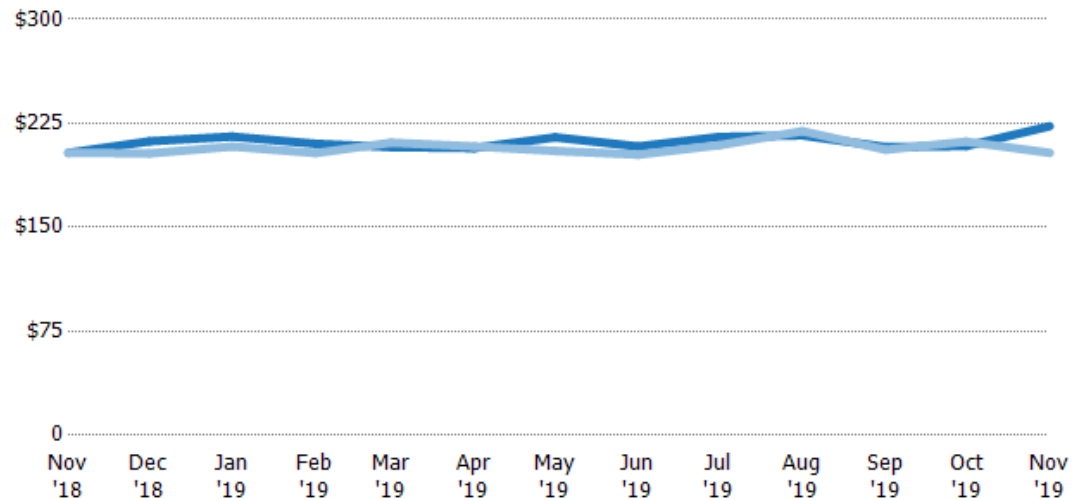
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt,
Mobile/Manufactured, Single Family
Residence

Month/ Year	Price/sq ft	% Chg.
Nov '19	\$223	9.4%
Nov '18	\$204	-0.1%
Nov '17	\$204	-4.7%



Current Year	\$204	\$212	\$215	\$210	\$208	\$207	\$215	\$208	\$215	\$216	\$208	\$209	\$223
Prior Year	\$204	\$203	\$208	\$204	\$211	\$208	\$205	\$202	\$209	\$219	\$206	\$212	\$204
Percent Change from Prior Year	0%	4%	3%	3%	-2%	-1%	5%	3%	3%	-1%	1%	-1%	9%

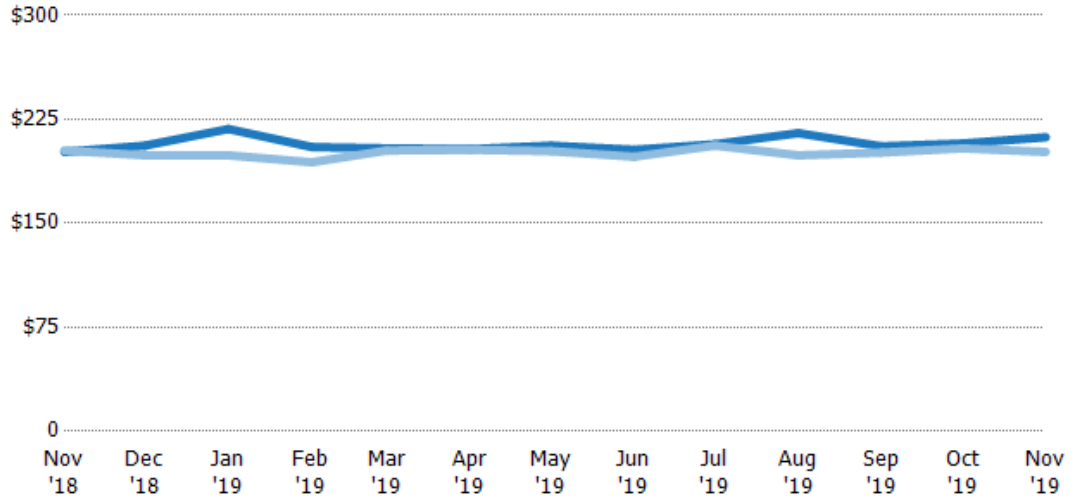
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence

Month/ Year	Price/sq ft	% Chg.
Nov '19	\$212	5.2%
Nov '18	\$202	-0.5%
Nov '17	\$203	-7.9%



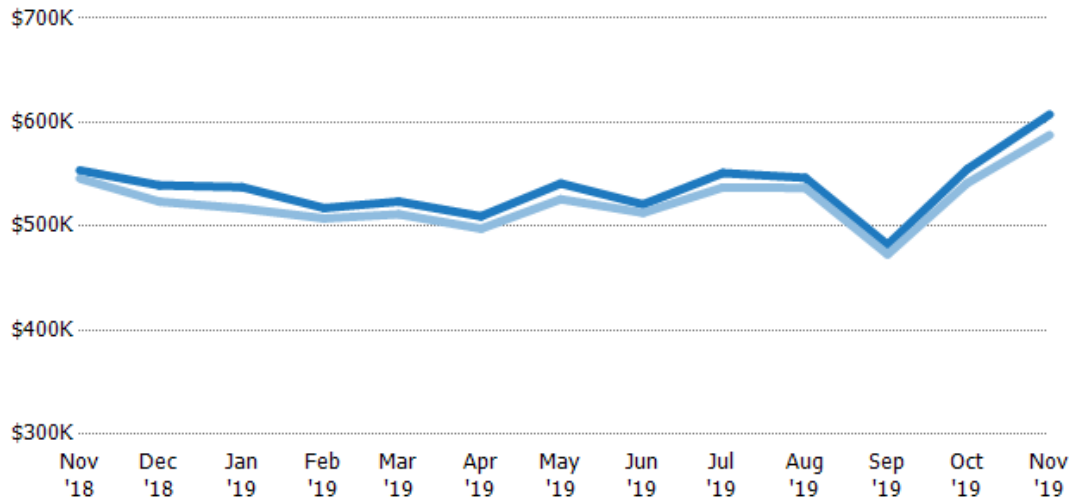
Current Year	\$202	\$206	\$218	\$205	\$204	\$204	\$206	\$203	\$207	\$215	\$206	\$208	\$212
Prior Year	\$203	\$199	\$199	\$194	\$203	\$203	\$202	\$198	\$206	\$199	\$201	\$204	\$202
Percent Change from Prior Year	0%	4%	10%	6%	1%	0%	2%	3%	0%	8%	2%	2%	5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



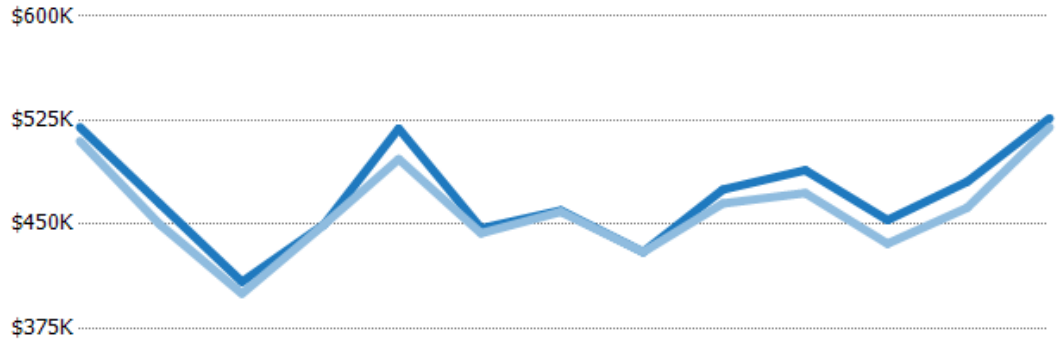
Avg List Price	\$554K	\$539K	\$538K	\$518K	\$524K	\$510K	\$541K	\$521K	\$551K	\$547K	\$482K	\$555K	\$608K
Avg Sales Price	\$546K	\$524K	\$517K	\$508K	\$512K	\$498K	\$526K	\$513K	\$537K	\$537K	\$473K	\$541K	\$588K
Avg Sales Price as a % of Avg List Price	99%	97%	96%	98%	98%	98%	97%	98%	97%	98%	98%	98%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



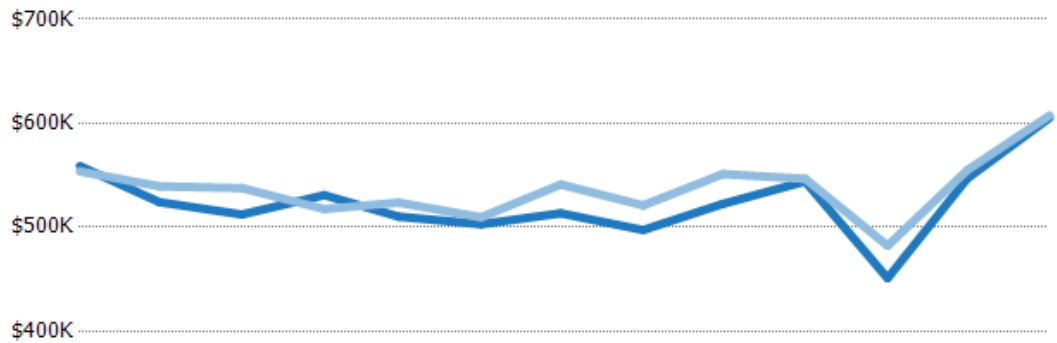
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median List Price	\$520K	\$465K	\$409K	\$450K	\$519K	\$447K	\$460K	\$430K	\$475K	\$489K	\$453K	\$481K	\$526K
Median Sales Price	\$510K	\$450K	\$400K	\$450K	\$497K	\$444K	\$459K	\$430K	\$465K	\$473K	\$436K	\$462K	\$520K
Med Sales Price as a % of Med List Price	98%	97%	98%	100%	96%	99%	100%	100%	98%	97%	96%	96%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



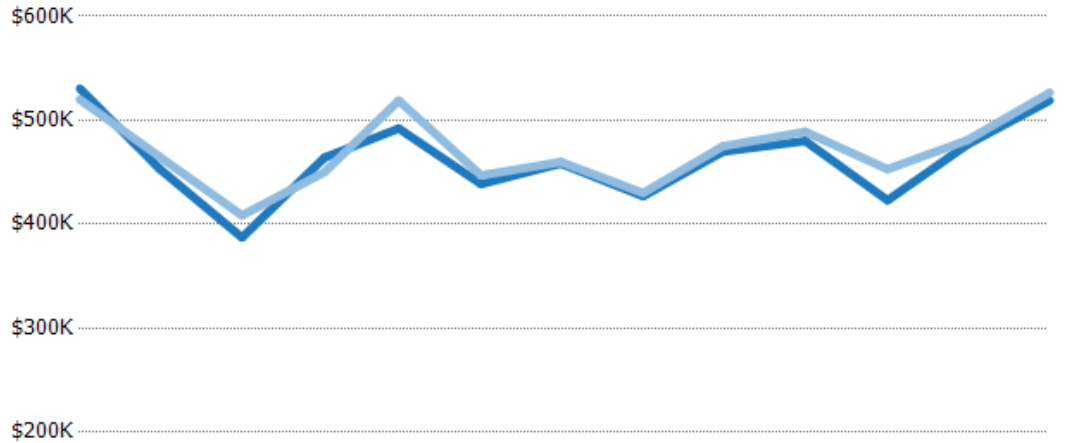
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Avg Est Value	\$559K	\$524K	\$512K	\$531K	\$510K	\$503K	\$513K	\$497K	\$523K	\$544K	\$451K	\$547K	\$605K
Avg Sales Price	\$554K	\$539K	\$538K	\$518K	\$524K	\$510K	\$541K	\$521K	\$551K	\$547K	\$482K	\$555K	\$608K
Avg Sales Price as a % of Avg Est Value	99%	103%	105%	97%	103%	101%	105%	105%	105%	100%	107%	101%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



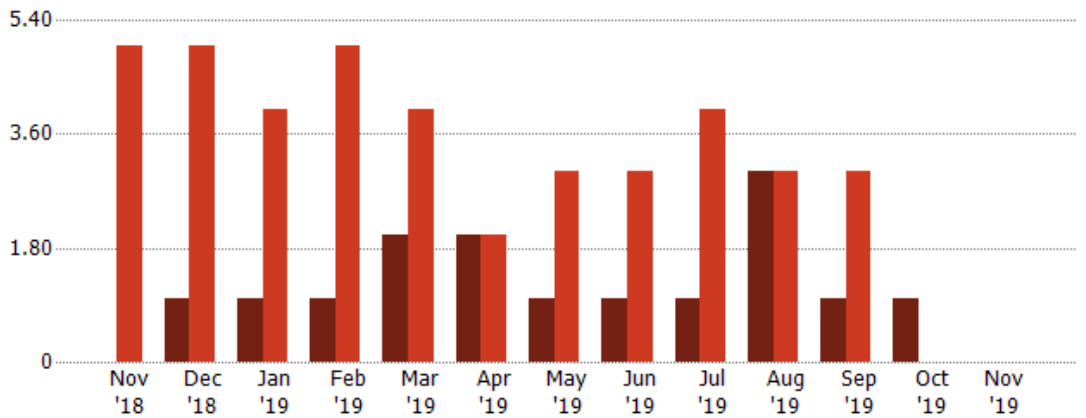
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Median Est Value	\$531K	\$453K	\$387K	\$464K	\$492K	\$439K	\$458K	\$427K	\$470K	\$480K	\$423K	\$477K	\$519K
Median Sales Price	\$520K	\$465K	\$409K	\$450K	\$519K	\$447K	\$460K	\$430K	\$475K	\$489K	\$453K	\$481K	\$526K
Med Sales Price as a % of Med Est Value	98%	103%	105%	97%	105%	102%	100%	101%	101%	102%	107%	101%	101%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



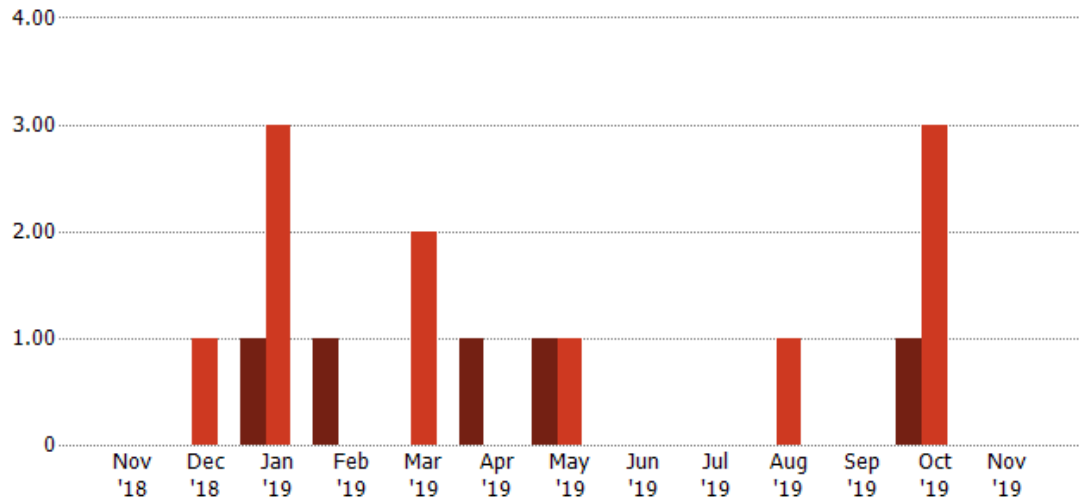
	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19
Current Year	-	1	1	1	2	2	1	1	1	3	1	1	-
Prior Year	5	5	4	5	4	2	3	3	4	3	3	-	-
Percent Change from Prior Year	-100%	-80%	-75%	-80%	-50%	0%	-67%	-67%	-75%	0%	-67%	100%	-

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt,
 Mobile/Manufactured, Single Family
 Residence



Current Year	-	-	1	1	-	1	1	-	-	-	-	1	-
Prior Year	-	1	3	-	2	-	1	-	-	1	-	3	-
Percent Change from Prior Year	-	-100%	-67%	100%	-100%	100%	0%	-	-	-100%	-	-67%	-



Sales Activity by ZIP

Nov 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331			74	\$43,483,190	\$587,611	\$520,000	\$217	\$207	35