



# Get ready for the Boomers

Get up to speed with an SRES® designation

**Date:** November 5 & 6, 2020

**Check in:** 8:00 am

**Class time:** 8:30 am to 5:00 pm

**Location:** Scottsdale Area Association of REALTORS®  
8600 E. Anderson Dr.,  
Scottsdale, AZ 85255

**INSTRUCTOR:** Laura Kovacs

**CE hours:** issued by R-2020

3 Agency, 3 Fair Housing, 3 General, 3 Legal Issues

**Register online:** [www.scottsdalerealtors.org](http://www.scottsdalerealtors.org)

**Fees: Based on availability** (includes \$60 REBAC royalty fee)

\$ 189.00 through Oct 22nd

\$ 199.00 Oct 23rd - Nov 4th

\$ 210.00 Day of class / at door

\$ 210.00 **Non-AAR member** must call 480-945-2651

**Cancellation policy:** Fees will be refunded less a \$25 service charge up to 48 hours prior to class, after that no refunds will be given. 'No-shows' forfeit all fees. \$50 will be charged for all returned checks.

\*Please notify us 7 days in advance if you have a disability that requires special services or assistance.

**This class satisfies AZ GRI Designation credit (row 2) or Elective credit (row 12)**

## They're not your average grandparents.

The largest and wealthiest buyer's group in the country is made up of Baby Boomers. Understand what motivates this mature demographic and make your business boom with an SRES® designation.

The Seniors Real Estate Specialist Designation:  
Where the future takes shape

