



2019

SCOTTSDALE

MARKET REPORT

August 2019



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

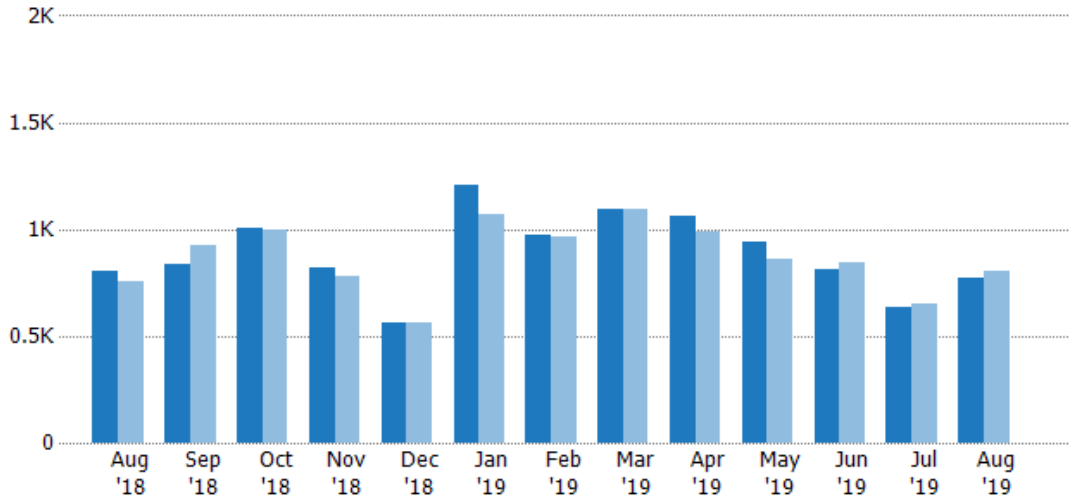
Key Metrics	Aug 2019	Aug 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	775	804	-3.6%	7,489	7,271	+3%
New Listing Volume	\$535,666,807	\$483,561,238	+10.8%	\$5,439,299,078	\$4,713,265,398	+15.4%
Active Listing Count	1,647	2,224	-25.9%	N/A	N/A	
Active Listing Volume	\$1,994,282,048	\$2,077,245,454	-4%	N/A	N/A	
Average Listing Price	\$1,210,857	\$934,013	+29.6%	\$1,086,912	\$981,466	+10.7%
Median Listing Price	\$789,000	\$640,000	+23.3%	\$694,380	\$671,685	+3.4%
Average Listing Price per Sq Ft	\$322	\$278	+15.8%	\$300	\$279	+7.2%
Median Listing Price per Sq Ft	\$272	\$244	+11.5%	\$257	\$245	+5.2%
Median Days in RPR	77	74	+4.1%	70.29	70.44	-0.2%
Months of Inventory	2.1	3.4	-37.1%	3.5	3.6	-2.4%
Absorption Rate	46.57%	29.27%	+17.3%	28.79%	28.09%	+0.7%
Sales Activity Charts Metrics						
New Pending Sales Count	942	664	+41.9%	8,064	6,800	+18.6%
New Pending Sales Volume	\$577,387,495	\$383,467,186	+50.6%	\$5,160,145,620	\$4,127,360,184	+25%
Pending Sales Count	961	523	+83.7%	N/A	N/A	
Pending Sales Volume	\$650,523,831	\$358,508,761	+81.5%	N/A	N/A	
Closed Sales Count	702	689	+1.9%	5,948	5,952	-0.1%
Closed Sales Volume	\$400,464,067	\$397,543,665	+0.7%	\$3,637,666,360	\$3,452,403,006	+5.4%
Average Sales Price	\$570,462	\$576,986	-1.1%	\$611,578	\$580,041	+5.4%
Median Sales Price	\$487,000	\$475,000	+2.5%	\$477,109	\$456,053	+4.6%
Average Sales Price per Sq Ft	\$250	\$241	+3.9%	\$254	\$242	+5.1%
Median Sales Price per Sq Ft	\$237	\$229	+3.5%	\$237	\$226	+4.7%
Distressed Charts Metrics						
Distressed Listing Count	11	18	-38.9%	N/A	N/A	

New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



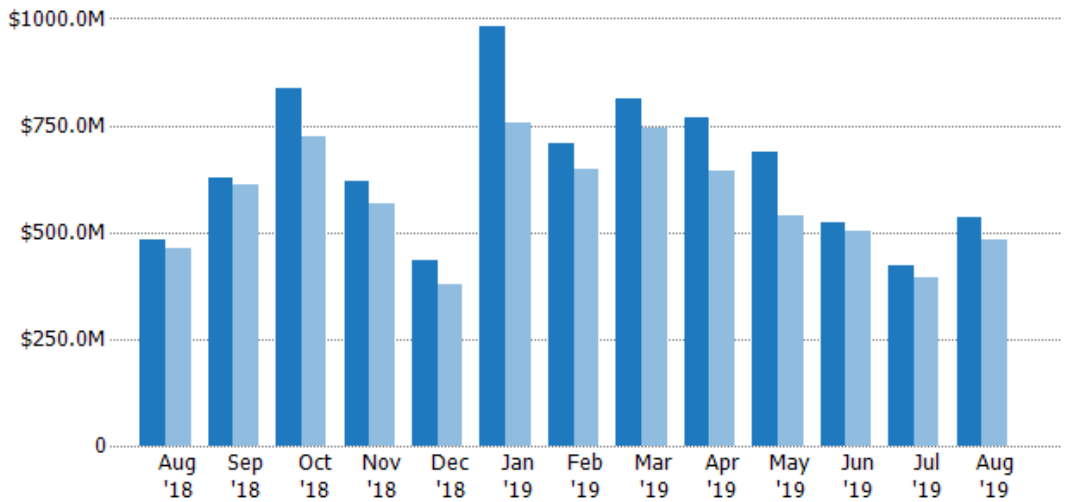
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	804	832	1K	820	559	1.21K	972	1.09K	1.06K	940	809	634	775
Prior Year	756	922	997	780	566	1.07K	967	1.09K	986	858	843	648	804
Percent Change from Prior Year	6%	-10%	1%	5%	-1%	13%	1%	0%	8%	10%	-4%	-2%	-4%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19	
Current Year	\$484M	\$627M	\$838M	\$618M	\$433M	\$981M	\$708M	\$811M	\$770M	\$689M	\$525M	\$421M	\$536M	
Prior Year	\$462M	\$612M	\$722M	\$565M	\$377M	\$755M	\$649M	\$745M	\$644M	\$541M	\$501M	\$396M	\$484M	
Percent Change from Prior Year		5%	3%	16%	9%	15%	30%	9%	9%	19%	27%	5%	6%	11%

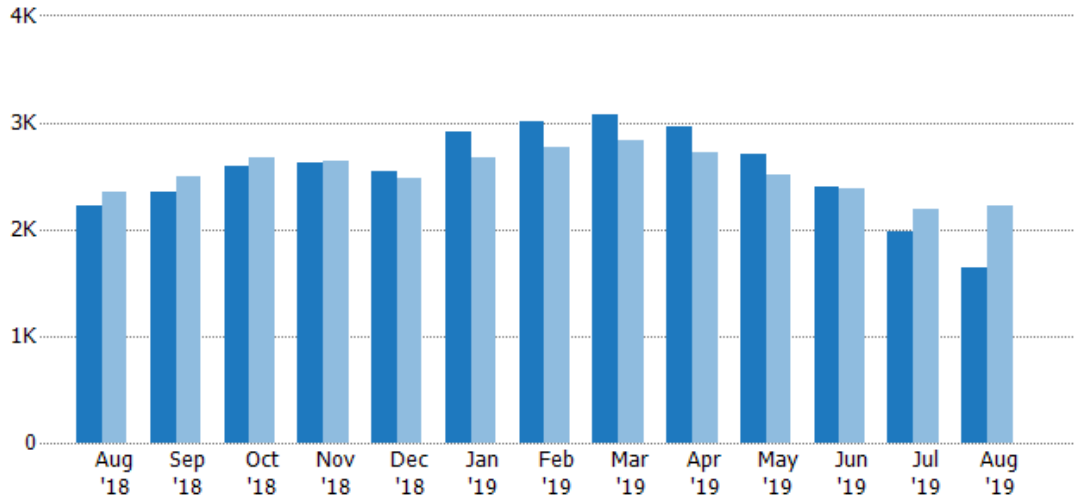
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	1.65K	-25.9%
Aug '18	2.22K	-5.1%
Aug '17	2.34K	9.5%



Current Year	2.22K	2.35K	2.6K	2.62K	2.54K	2.92K	3.01K	3.07K	2.96K	2.71K	2.4K	1.98K	1.65K
Prior Year	2.34K	2.5K	2.67K	2.64K	2.48K	2.68K	2.77K	2.83K	2.72K	2.51K	2.39K	2.19K	2.22K
Percent Change from Prior Year	-5%	-6%	-3%	-1%	2%	9%	9%	8%	9%	8%	1%	-10%	-26%

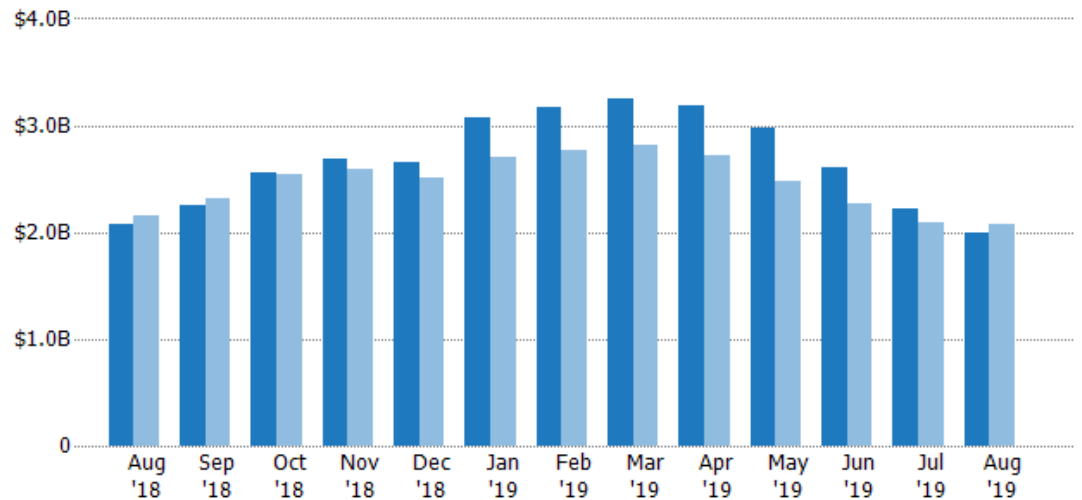
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$1.99B	-4%
Aug '18	\$2.08B	-3.7%
Aug '17	\$2.16B	2.1%



Current Year	\$2.08B	\$2.25B	\$2.56B	\$2.68B	\$2.66B	\$3.07B	\$3.17B	\$3.25B	\$3.18B	\$2.98B	\$2.61B	\$2.22B	\$1.99B
Prior Year	\$2.16B	\$2.32B	\$2.54B	\$2.59B	\$2.52B	\$2.71B	\$2.77B	\$2.82B	\$2.72B	\$2.47B	\$2.26B	\$2.1B	\$2.08B
Percent Change from Prior Year	-4%	-3%	1%	3%	6%	13%	14%	15%	17%	21%	15%	6%	-4%

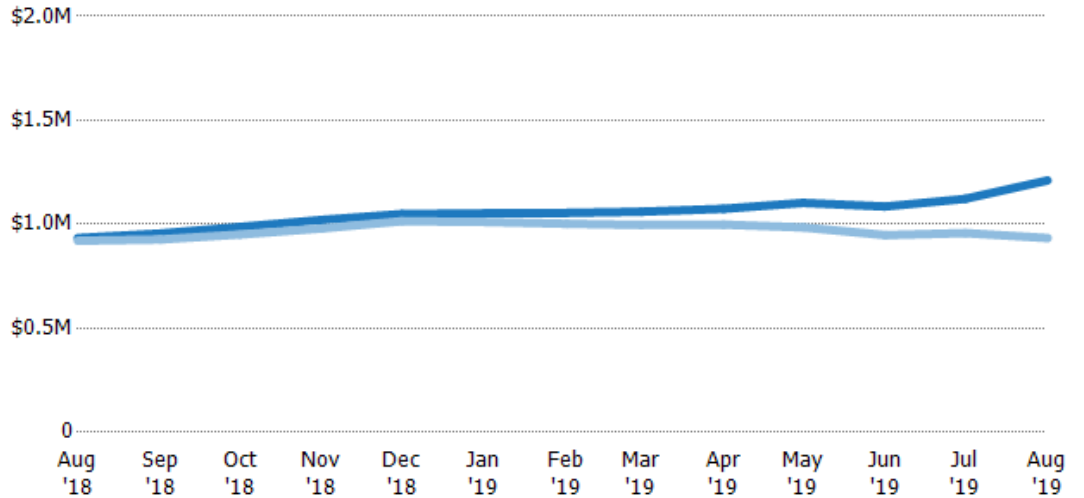
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$1.21M	29.6%
Aug '18	\$934K	1.4%
Aug '17	\$921K	-6.8%



Current Year	\$934K	\$955K	\$987K	\$1.02M	\$1.05M	\$1.05M	\$1.05M	\$1.06M	\$1.07M	\$1.1M	\$1.09M	\$1.12M	\$1.21M
Prior Year	\$921K	\$927K	\$951K	\$980K	\$1.01M	\$1.01M	\$1M	\$997K	\$999K	\$985K	\$948K	\$958K	\$934K
Percent Change from Prior Year	1%	3%	4%	4%	3%	4%	5%	6%	8%	12%	15%	17%	30%

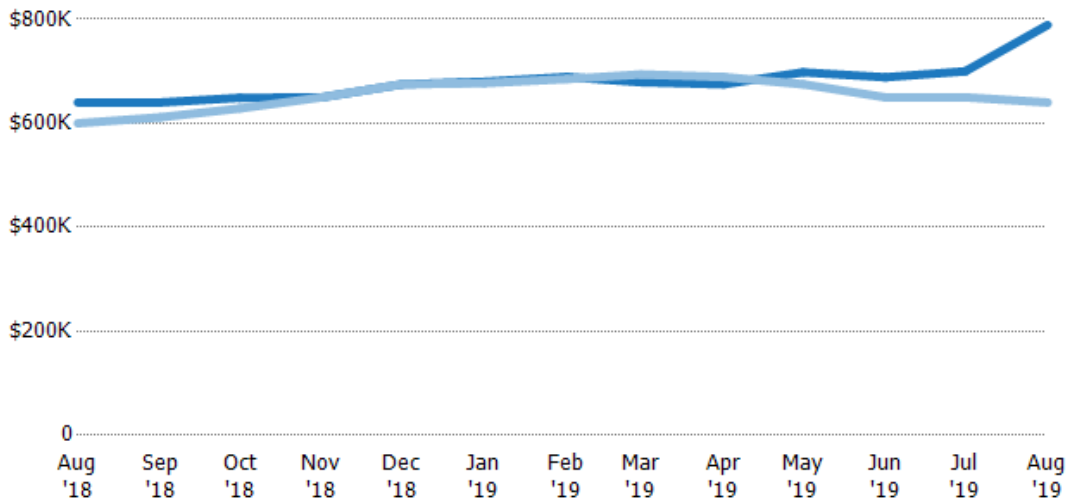
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$789K	23.3%
Aug '18	\$640K	6.7%
Aug '17	\$600K	-8.3%



Current Year	\$640K	\$640K	\$649K	\$650K	\$675K	\$680K	\$689K	\$679K	\$675K	\$698K	\$689K	\$700K	\$789K
Prior Year	\$600K	\$612K	\$629K	\$650K	\$675K	\$677K	\$685K	\$694K	\$689K	\$675K	\$650K	\$650K	\$640K
Percent Change from Prior Year	7%	5%	3%	0%	0%	0%	1%	-2%	-2%	3%	6%	8%	23%

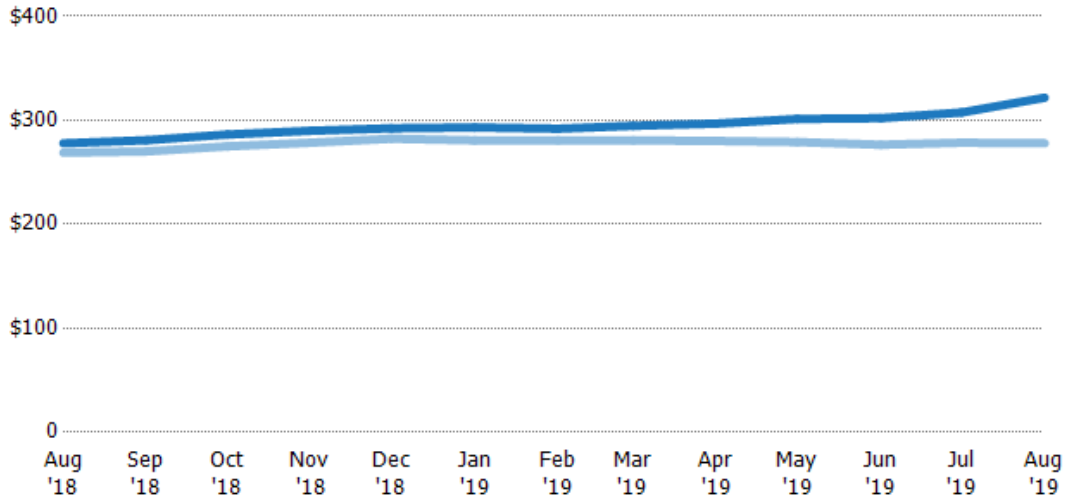
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '19	\$322	15.8%
Aug '18	\$278	3.4%
Aug '17	\$269	-4.8%



Current Year	\$278	\$281	\$286	\$290	\$292	\$293	\$292	\$295	\$297	\$301	\$302	\$307	\$322
Prior Year	\$269	\$270	\$275	\$278	\$282	\$281	\$281	\$281	\$280	\$279	\$276	\$278	\$278
Percent Change from Prior Year	3%	4%	4%	4%	4%	4%	4%	5%	6%	8%	9%	10%	16%

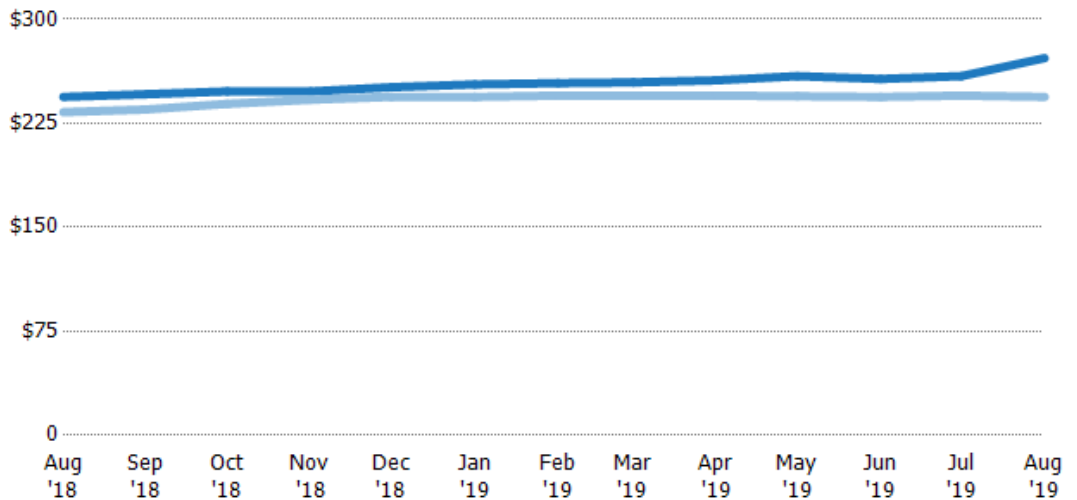
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '19	\$272	11.5%
Aug '18	\$244	4.7%
Aug '17	\$233	-3.9%



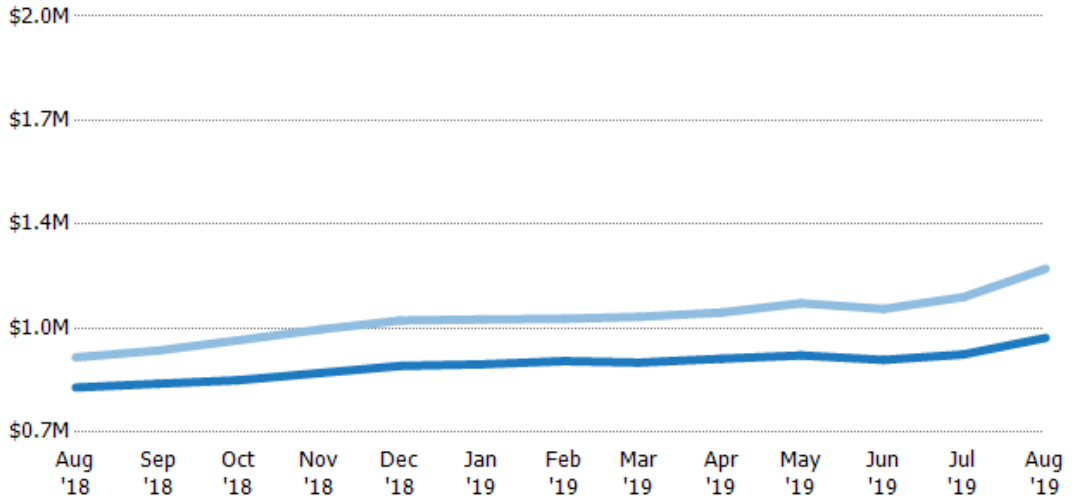
Current Year	\$244	\$246	\$248	\$248	\$251	\$253	\$254	\$255	\$256	\$259	\$257	\$259	\$272
Prior Year	\$233	\$235	\$239	\$242	\$244	\$244	\$245	\$245	\$245	\$245	\$244	\$245	\$244
Percent Change from Prior Year	5%	5%	4%	2%	3%	4%	4%	4%	4%	6%	5%	6%	11%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



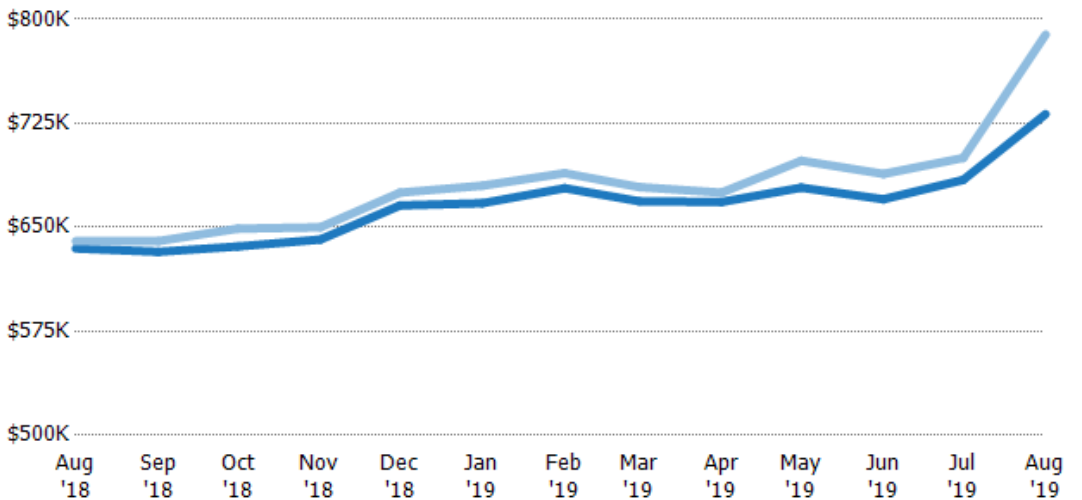
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$840K	\$852K	\$863K	\$885K	\$907K	\$912K	\$922K	\$918K	\$930K	\$940K	\$926K	\$943K	\$995K
Avg Listing Price	\$934K	\$955K	\$987K	\$1.02M	\$1.05M	\$1.05M	\$1.05M	\$1.06M	\$1.07M	\$1.1M	\$1.09M	\$1.12M	\$1.21M
Avg Listing Price as a % of Avg Est Value	111%	112%	114%	115%	116%	115%	114%	116%	116%	117%	117%	119%	122%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$635K	\$632K	\$636K	\$641K	\$666K	\$667K	\$678K	\$669K	\$668K	\$679K	\$670K	\$684K	\$732K
Median Listing Price	\$640K	\$640K	\$649K	\$650K	\$675K	\$680K	\$689K	\$679K	\$675K	\$698K	\$689K	\$700K	\$789K
Med Listing Price as a % of Med Est Value	101%	101%	102%	101%	101%	102%	102%	102%	101%	103%	103%	102%	108%

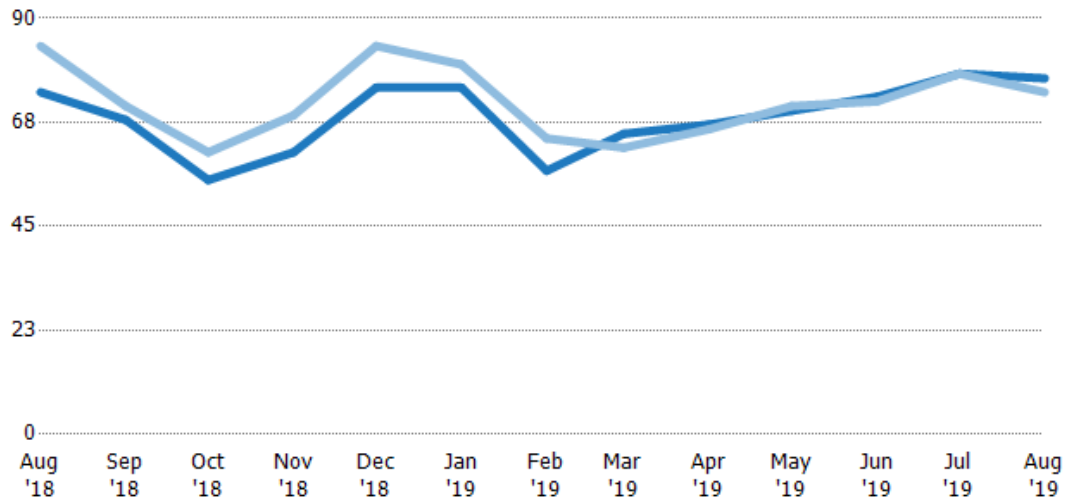
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Aug '19	77	4.1%
Aug '18	74	-11.9%
Aug '17	84	6%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	74	68	55	61	75	75	57	65	67	70	73	78	77
Prior Year	84	71	61	69	84	80	64	62	66	71	72	78	74
Percent Change from Prior Year	-12%	-4%	-10%	-12%	-11%	-6%	-11%	5%	2%	-1%	1%	0%	4%

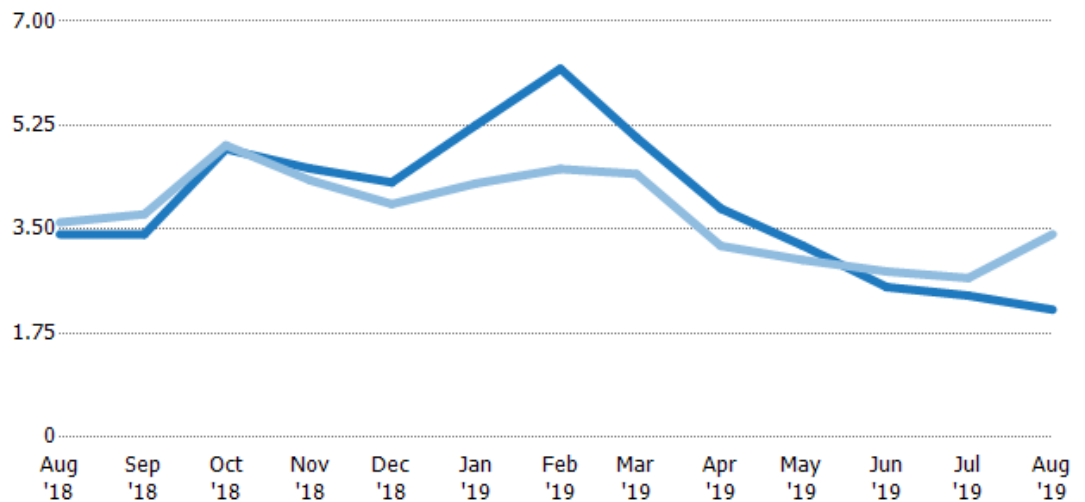
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Aug '19	2.15	-37.1%
Aug '18	3.42	-5.5%
Aug '17	3.62	25.6%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	3.42	3.41	4.85	4.52	4.29	5.25	6.2	5.04	3.85	3.23	2.53	2.38	2.15
Prior Year	3.62	3.75	4.91	4.32	3.92	4.27	4.51	4.43	3.22	2.98	2.79	2.68	3.42
Percent Change from Prior Year	-6%	-9%	-1%	5%	9%	23%	37%	14%	20%	8%	-9%	-11%	-37%

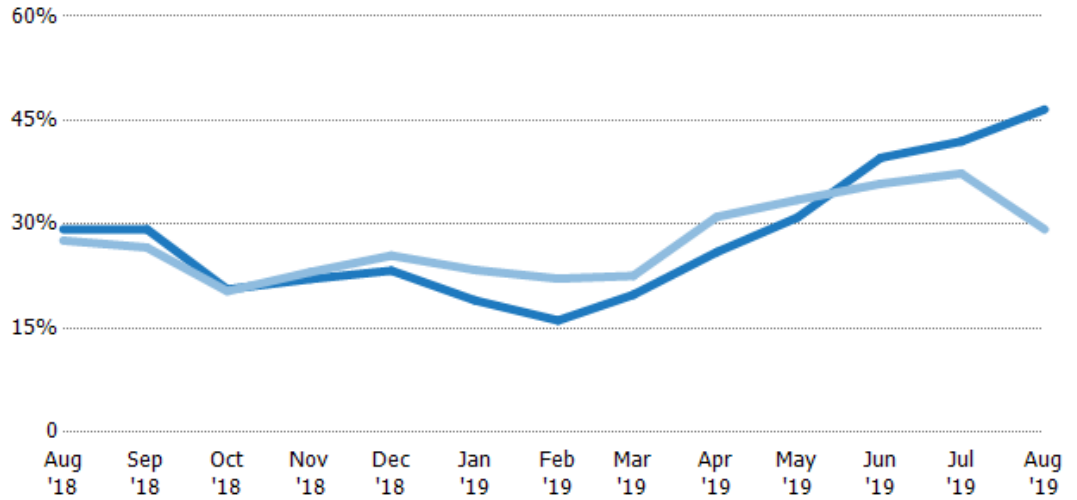
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Aug '19	47%	-17.3%
Aug '18	29%	-1.6%
Aug '17	28%	-20.4%



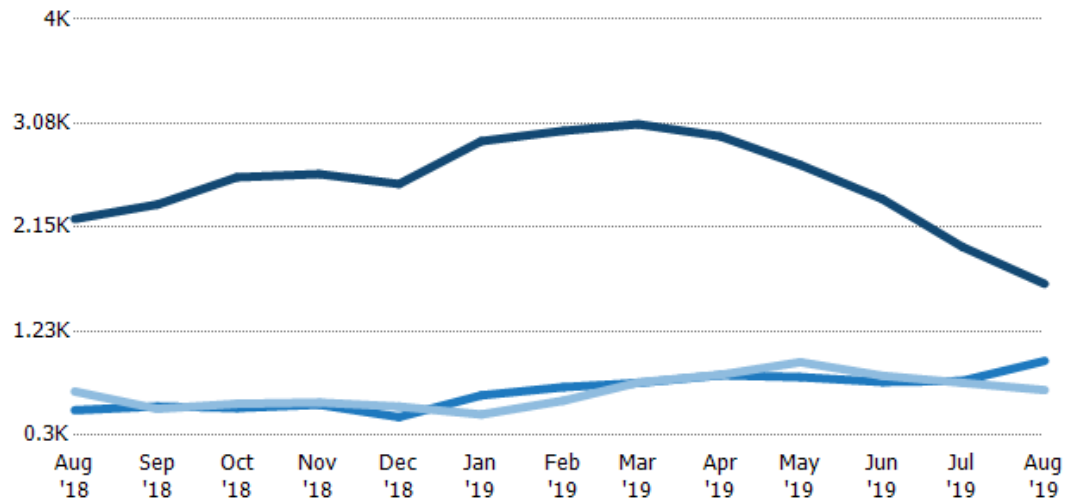
Current Year	29%	29%	21%	22%	23%	19%	16%	20%	26%	31%	40%	42%	47%
Prior Year	28%	27%	20%	23%	25%	23%	22%	23%	31%	34%	36%	37%	29%
Change from Prior Year	-2%	-3%	0%	1%	2%	4%	6%	3%	5%	3%	-4%	-5%	-17%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	2.22K	2.35K	2.6K	2.62K	2.54K	2.92K	3.01K	3.07K	2.96K	2.71K	2.4K	1.98K	1.65K
Pending	523	557	543	572	462	655	728	765	834	817	774	784	961
Sold	689	535	580	591	555	485	608	769	838	950	829	767	702

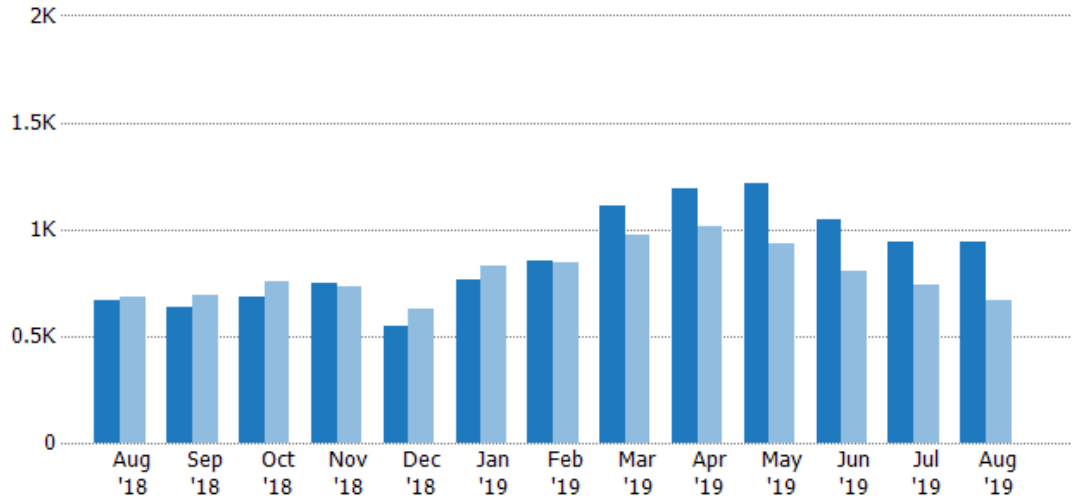
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	942	41.9%
Aug '18	664	-3.2%
Aug '17	686	5.7%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	664	636	681	744	548	765	852	1.11K	1.19K	1.21K	1.05K	943	942
Prior Year	686	690	757	729	627	824	848	975	1.01K	935	807	736	664
Percent Change from Prior Year	-3%	-8%	-10%	2%	-13%	-7%	0%	14%	18%	30%	29%	28%	42%

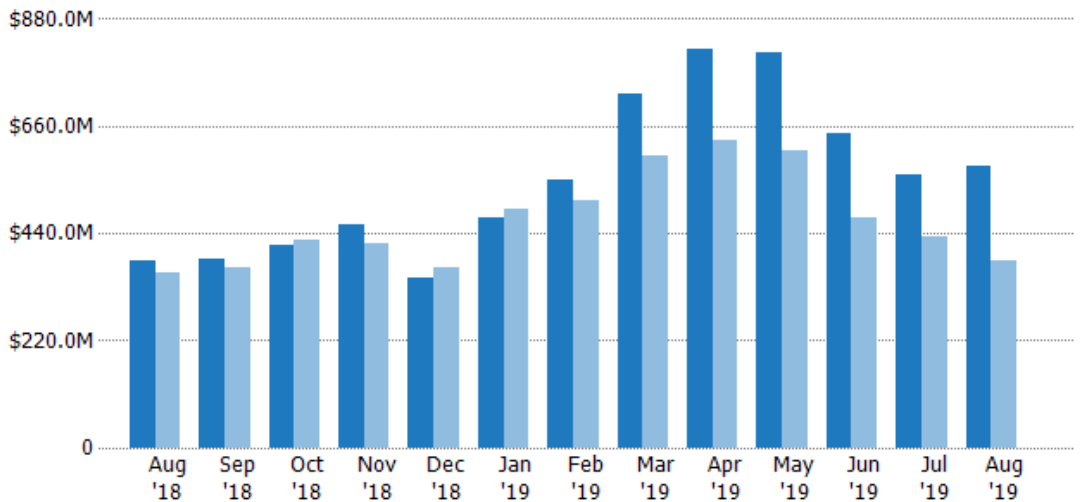
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$577M	50.6%
Aug '18	\$383M	6.7%
Aug '17	\$359M	4.2%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$383M	\$387M	\$416M	\$457M	\$350M	\$473M	\$549M	\$727M	\$818M	\$811M	\$647M	\$559M	\$577M
Prior Year	\$359M	\$371M	\$426M	\$420M	\$370M	\$489M	\$507M	\$600M	\$632M	\$608M	\$474M	\$434M	\$383M
Percent Change from Prior Year	7%	4%	-2%	9%	-5%	-3%	8%	21%	29%	33%	37%	29%	51%

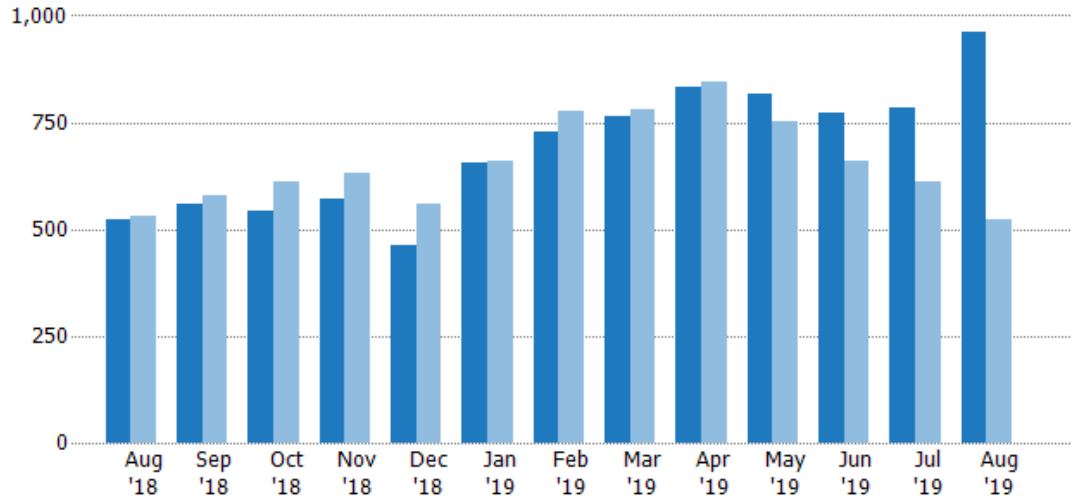
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	961	83.7%
Aug '18	523	-1.3%
Aug '17	530	9.6%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	523	557	543	572	462	655	728	765	834	817	774	784	961
Prior Year	530	577	611	631	559	659	775	780	845	752	660	610	523
Percent Change from Prior Year	-1%	-3%	-11%	-9%	-17%	-1%	-6%	-2%	-1%	9%	17%	29%	84%

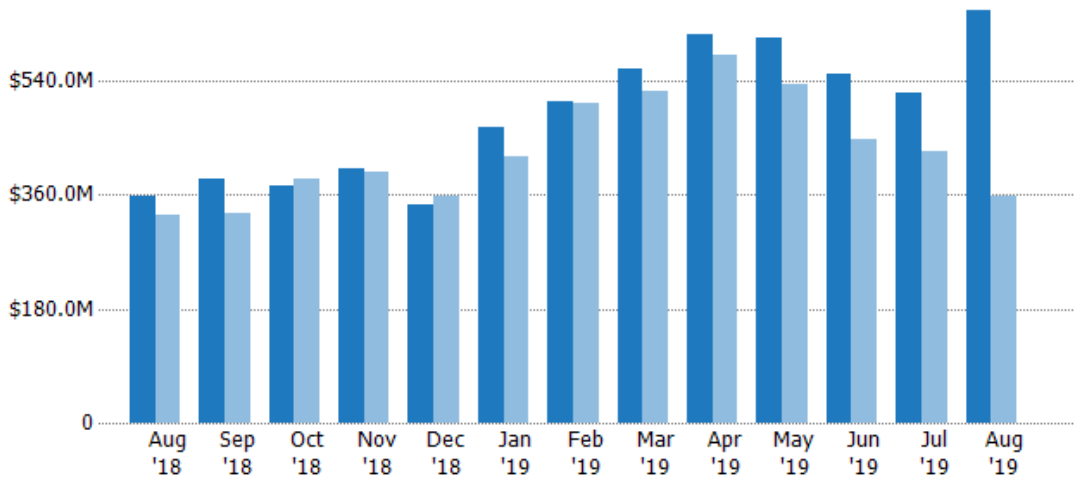
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Aug '19	\$651M	81.5%
Aug '18	\$359M	9.7%
Aug '17	\$327M	10%



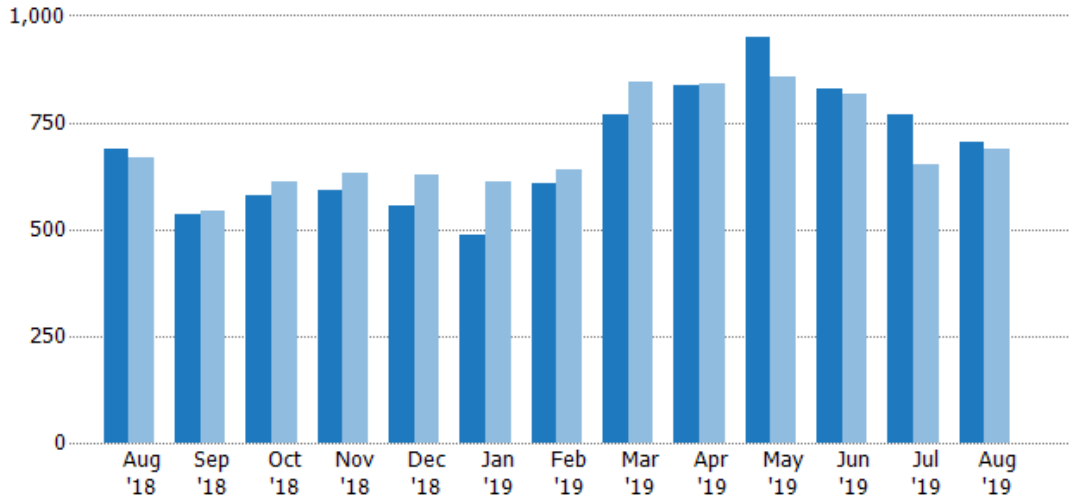
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$359M	\$385M	\$375M	\$403M	\$345M	\$467M	\$507M	\$558M	\$612M	\$608M	\$551M	\$521M	\$651M
Prior Year	\$327M	\$330M	\$386M	\$395M	\$358M	\$421M	\$505M	\$524M	\$579M	\$533M	\$446M	\$429M	\$359M
Percent Change from Prior Year	10%	17%	-3%	2%	-3%	11%	0%	6%	6%	14%	24%	21%	81%

Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



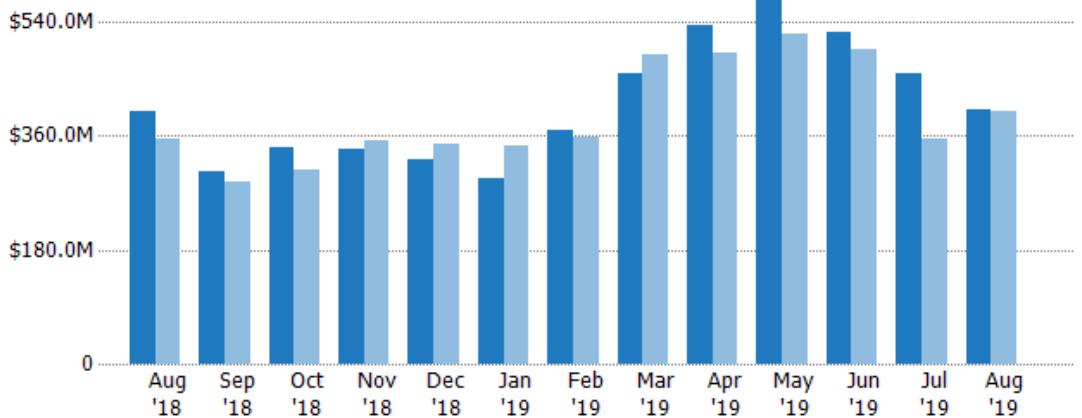
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	689	535	580	591	555	485	608	769	838	950	829	767	702
Prior Year	666	543	611	632	627	613	638	846	842	856	817	651	689
Percent Change from Prior Year	3%	-1%	-5%	-6%	-11%	-21%	-5%	-9%	0%	11%	1%	18%	2%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



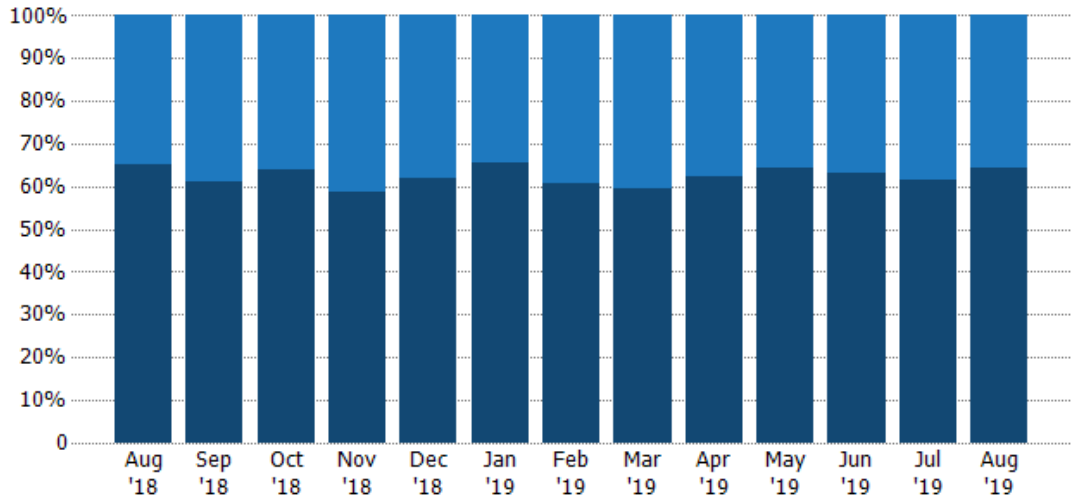
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	\$398M	\$303M	\$343M	\$338M	\$323M	\$292M	\$368M	\$457M	\$533M	\$604M	\$524M	\$459M	\$400M
Prior Year	\$354M	\$288M	\$306M	\$353M	\$348M	\$345M	\$359M	\$488M	\$492M	\$521M	\$495M	\$354M	\$398M
Percent Change from Prior Year	12%	5%	12%	-4%	-7%	-15%	2%	-6%	8%	16%	6%	30%	1%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



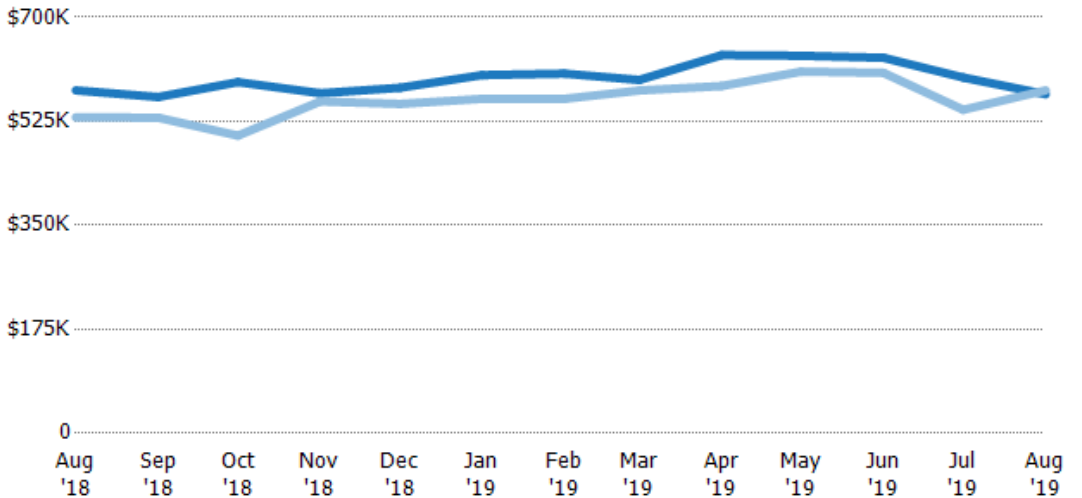
Condo/Townhouse	35%	39%	36%	41%	38%	35%	39%	40%	37%	35%	37%	38%	36%
Single Family Residence	65%	61%	64%	59%	62%	65%	61%	60%	63%	65%	63%	62%	64%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$577K	\$566K	\$591K	\$572K	\$581K	\$603K	\$605K	\$595K	\$636K	\$635K	\$632K	\$599K	\$570K
Prior Year	\$532K	\$531K	\$501K	\$558K	\$554K	\$563K	\$563K	\$577K	\$584K	\$609K	\$606K	\$544K	\$577K
Percent Change from Prior Year	9%	7%	18%	2%	5%	7%	8%	3%	9%	4%	4%	10%	-1%

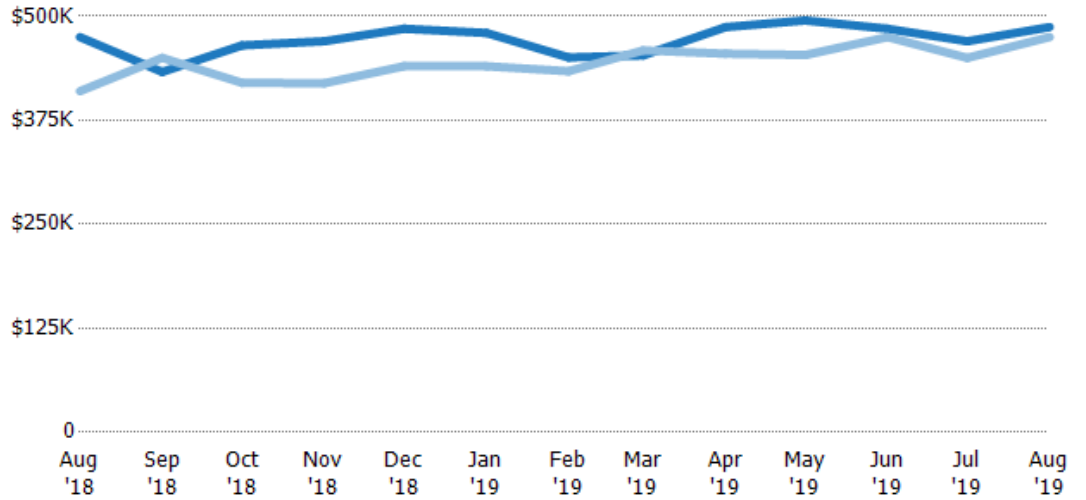
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$487K	2.5%
Aug '18	\$475K	15.9%
Aug '17	\$410K	-7.3%



Current Year	\$475K	\$433K	\$465K	\$470K	\$485K	\$480K	\$451K	\$453K	\$487K	\$495K	\$485K	\$470K	\$487K
Prior Year	\$410K	\$450K	\$420K	\$420K	\$440K	\$440K	\$434K	\$459K	\$455K	\$453K	\$475K	\$450K	\$475K
Percent Change from Prior Year	16%	-4%	11%	12%	10%	9%	4%	-1%	7%	9%	2%	4%	3%

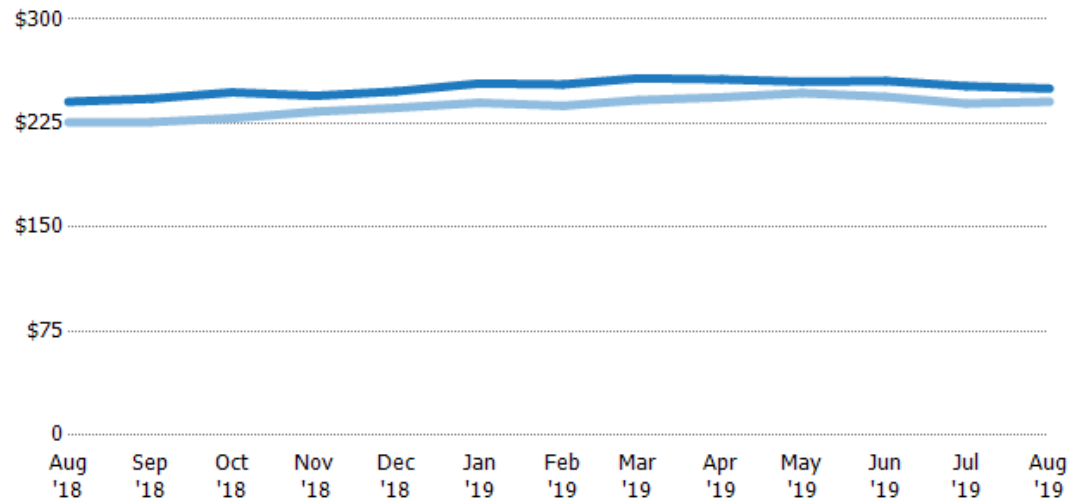
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '19	\$250	3.9%
Aug '18	\$241	6.6%
Aug '17	\$226	-8.7%



Current Year	\$241	\$243	\$247	\$245	\$248	\$254	\$253	\$257	\$257	\$255	\$256	\$252	\$250
Prior Year	\$226	\$226	\$229	\$233	\$236	\$240	\$238	\$242	\$244	\$247	\$244	\$239	\$241
Percent Change from Prior Year	7%	7%	8%	5%	5%	6%	6%	7%	5%	3%	5%	5%	4%

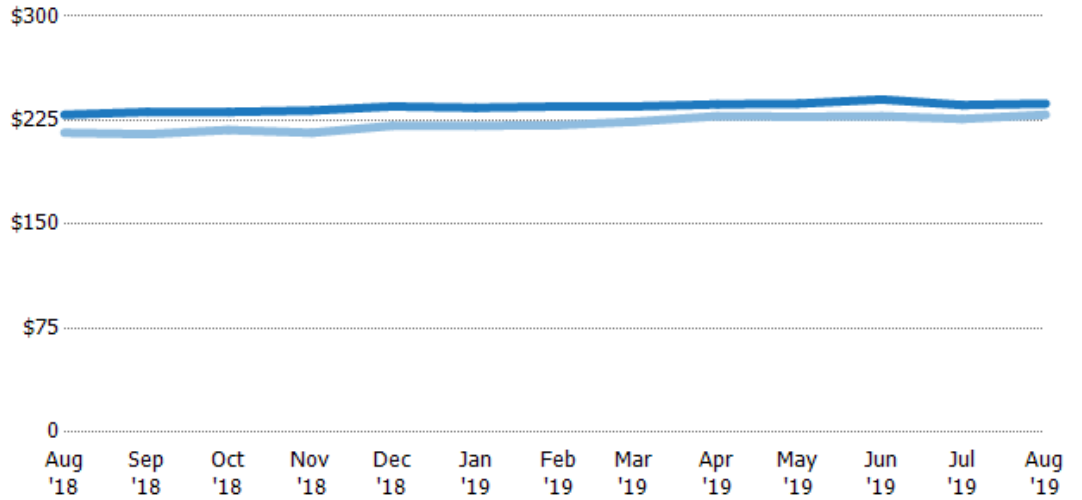
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '19	\$237	3.5%
Aug '18	\$229	6%
Aug '17	\$216	-8.3%



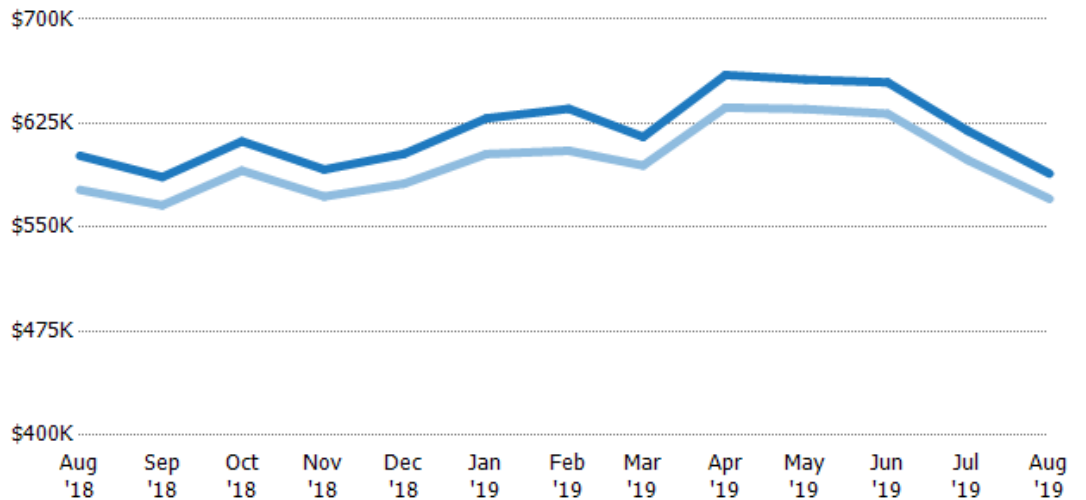
Current Year	\$229	\$231	\$231	\$232	\$235	\$234	\$235	\$235	\$237	\$237	\$240	\$236	\$237
Prior Year	\$216	\$215	\$218	\$216	\$221	\$221	\$222	\$224	\$228	\$228	\$228	\$226	\$229
Percent Change from Prior Year	6%	7%	6%	7%	6%	6%	6%	5%	4%	4%	5%	4%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



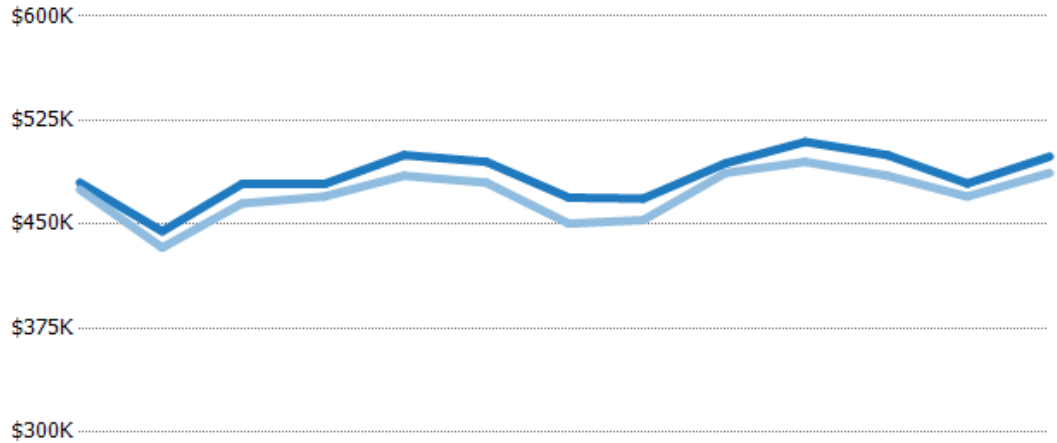
Avg List Price	\$602K	\$586K	\$612K	\$592K	\$603K	\$629K	\$635K	\$615K	\$660K	\$657K	\$655K	\$620K	\$589K
Avg Sales Price	\$577K	\$566K	\$591K	\$572K	\$581K	\$603K	\$605K	\$595K	\$636K	\$635K	\$632K	\$599K	\$570K
Avg Sales Price as a % of Avg List Price	96%	97%	97%	97%	96%	96%	95%	97%	96%	97%	97%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



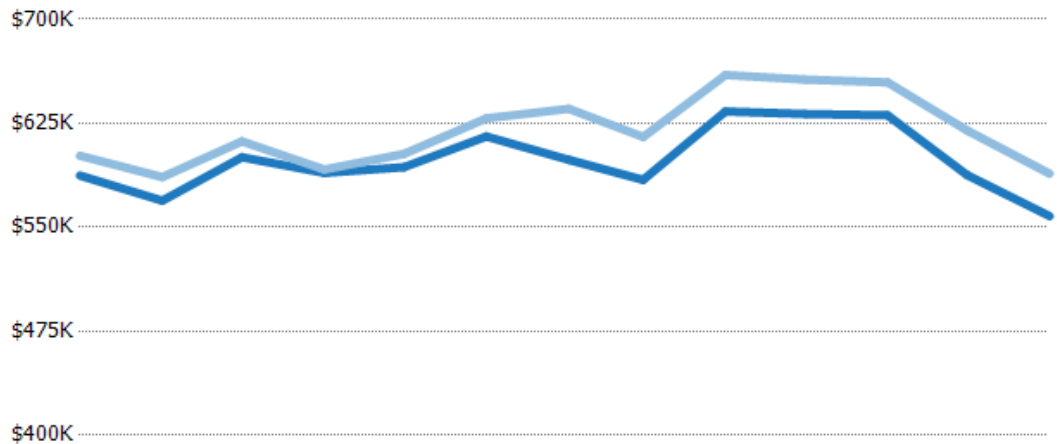
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median List Price	\$480K	\$445K	\$479K	\$479K	\$500K	\$495K	\$469K	\$469K	\$494K	\$509K	\$500K	\$479K	\$499K
Median Sales Price	\$475K	\$433K	\$465K	\$470K	\$485K	\$480K	\$451K	\$453K	\$487K	\$495K	\$485K	\$470K	\$487K
Med Sales Price as a % of Med List Price	99%	97%	97%	98%	97%	97%	96%	97%	99%	97%	97%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



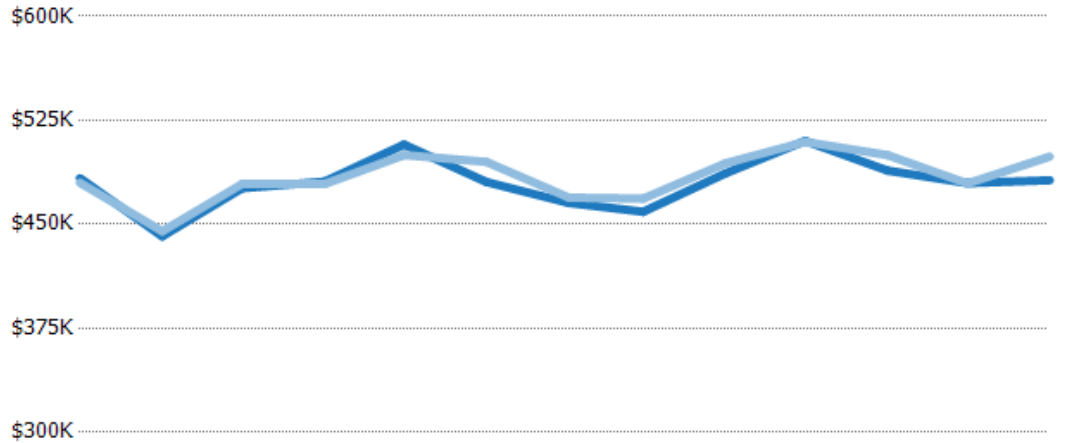
	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Avg Est Value	\$587K	\$569K	\$600K	\$589K	\$593K	\$615K	\$599K	\$584K	\$634K	\$632K	\$631K	\$588K	\$558K
Avg Sales Price	\$602K	\$586K	\$612K	\$592K	\$603K	\$629K	\$635K	\$615K	\$660K	\$657K	\$655K	\$620K	\$589K
Avg Sales Price as a % of Avg Est Value	102%	103%	102%	100%	102%	102%	106%	105%	104%	104%	104%	105%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Median Est Value	\$483K	\$441K	\$476K	\$481K	\$507K	\$481K	\$465K	\$459K	\$487K	\$510K	\$489K	\$480K	\$482K
Median Sales Price	\$480K	\$445K	\$479K	\$479K	\$500K	\$495K	\$469K	\$469K	\$494K	\$509K	\$500K	\$479K	\$499K
Med Sales Price as a % of Med Est Value	99%	101%	101%	100%	99%	103%	101%	102%	101%	100%	102%	100%	104%

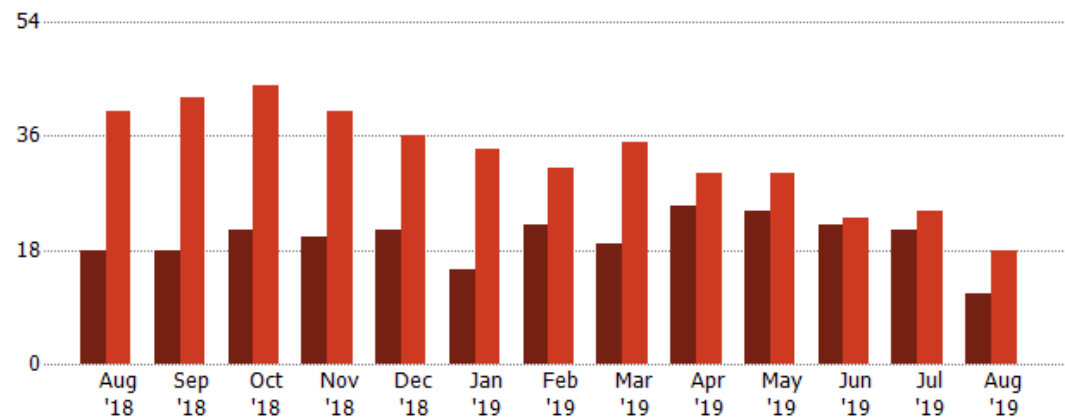
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Aug '19	11	-38.9%
Aug '18	18	-55%
Aug '17	40	65%



	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
Current Year	18	18	21	20	21	15	22	19	25	24	22	21	11
Prior Year	40	42	44	40	36	34	31	35	30	30	23	24	18
Percent Change from Prior Year	-55%	-57%	-52%	-50%	-42%	-56%	-29%	-46%	-17%	-20%	-4%	-13%	-39%

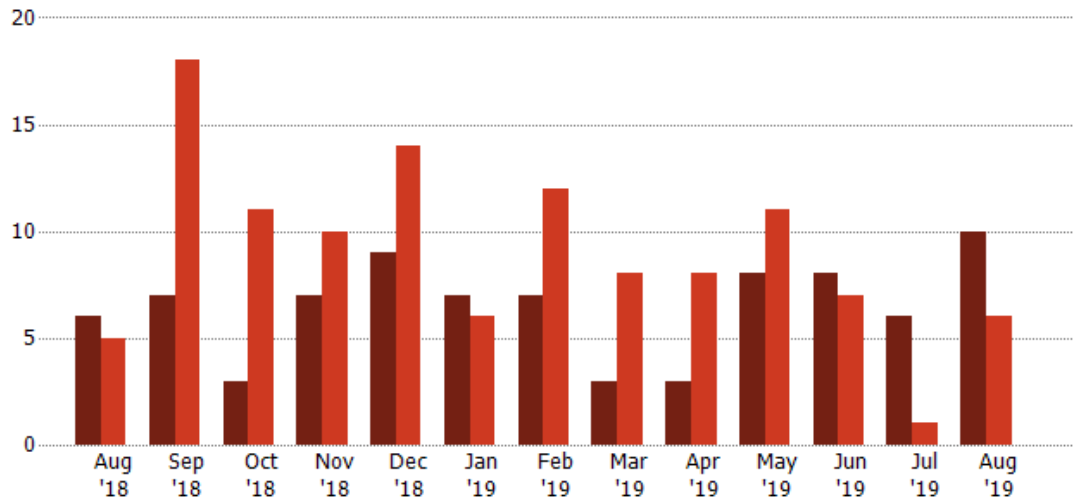
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Aug '19	10	66.7%
Aug '18	6	20%
Aug '17	5	220%



Current Year	6	7	3	7	9	7	7	3	3	8	8	6	10
Prior Year	5	18	11	10	14	6	12	8	8	11	7	1	6
Percent Change from Prior Year	20%	-61%	-73%	-30%	-36%	17%	-42%	-63%	-63%	-27%	14%	500%	67%

Sales Activity by ZIP

Aug 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	73	\$35,709,707	45	\$15,752,800	\$350,062	\$321,000	\$223	\$213	33
85251	130	\$69,838,398	94	\$38,531,794	\$409,913	\$309,500	\$256	\$227	45
85254	138	\$80,476,791	99	\$49,890,600	\$503,945	\$487,500	\$237	\$229	51
85255	156	\$149,764,474	109	\$80,479,981	\$738,348	\$615,000	\$260	\$245	51
85257	48	\$19,056,406	62	\$23,196,372	\$374,135	\$376,000	\$231	\$231	41
85258	109	\$59,577,749	71	\$36,732,699	\$517,362	\$450,000	\$249	\$228	46
85259	75	\$55,253,006	49	\$35,778,400	\$730,171	\$648,000	\$228	\$226	62
85260	101	\$52,817,589	87	\$44,275,906	\$508,918	\$430,000	\$235	\$230	38
85262	83	\$86,405,528	45	\$41,654,683	\$925,660	\$769,000	\$252	\$228	96
85266	48	\$41,624,183	41	\$34,170,832	\$833,435	\$769,500	\$248	\$237	60