



2016

SCOTTSDALE MARKET REPORT

October 2016



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

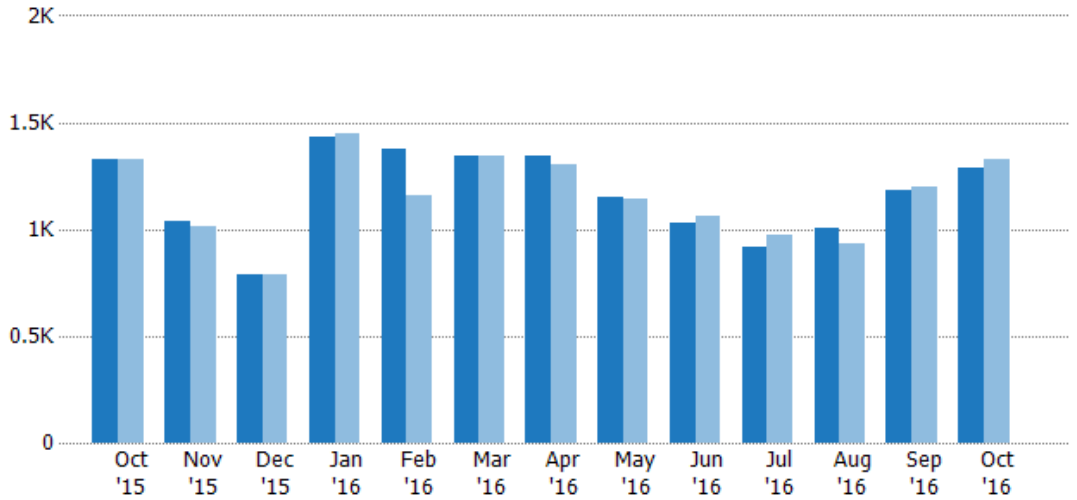
Key Metrics	Oct 2016	Oct 2015	+ / -	YTD 2016	YTD 2015	+ / -
Listing Activity Charts Metrics						
New Listing Count	1,285	1,331	-3.5%	12,064	11,889	+1.5%
New Listing Volume	\$821,306,458	\$869,542,904	-5.5%	\$6,531,098,671	\$6,227,423,950	+4.9%
Active Listing Count	3,922	3,811	+2.9%	40,875	39,098	+4.5%
Active Listing Volume	\$3,188,296,255	\$3,037,323,192	+5%	\$32,697,400,412	\$29,777,747,105	+9.8%
Average Listing Price	\$812,926	\$796,989	+2%	\$799,936	\$761,618	+5%
Median Listing Price	\$515,000	\$509,000	+1.2%	\$515,570	\$485,466	+6.2%
Average Listing Price per Sq Ft	\$265	\$259	+2.5%	\$261	\$253	+3.4%
Median Listing Price per Sq Ft	\$231	\$222	+4.1%	\$227	\$217	+4.5%
Median Days in RPR	73	66	+10.6%	84.71	82.39	+2.8%
Months of Inventory	6.1	6.2	-1.4%	6.3	6.7	-7%
Absorption Rate	16.34%	16.11%	+0.2%	15.94%	14.82%	+1.1%
Sales Activity Charts Metrics						
New Pending Sales Count	784	742	+5.7%	8,747	8,184	+6.9%
New Pending Sales Volume	\$385,374,610	\$314,320,818	+22.6%	\$4,153,335,545	\$3,704,484,245	+12.1%
Pending Sales Count	672	624	+7.7%	7,773	7,581	+2.5%
Pending Sales Volume	\$378,621,216	\$337,378,911	+12.2%	\$4,385,660,718	\$4,108,732,231	+6.7%
Closed Sales Count	602	564	+6.7%	6,723	6,514	+3.2%
Closed Sales Volume	\$314,039,576	\$271,282,113	+15.8%	\$3,426,845,303	\$3,224,969,973	+6.3%
Average Sales Price	\$521,660	\$480,997	+8.5%	\$509,720	\$495,083	+3%
Median Sales Price	\$394,750	\$395,500	-0.2%	\$398,800	\$383,850	+3.9%
Average Sales Price per Sq Ft	\$215	\$208	+3.2%	\$216	\$208	+3.8%
Median Sales Price per Sq Ft	\$202	\$196	+3.1%	\$202	\$194	+4.2%
Distressed Charts Metrics						
Distressed Listing Count	91	102	-10.8%	1,008	1,164	-13.4%

New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



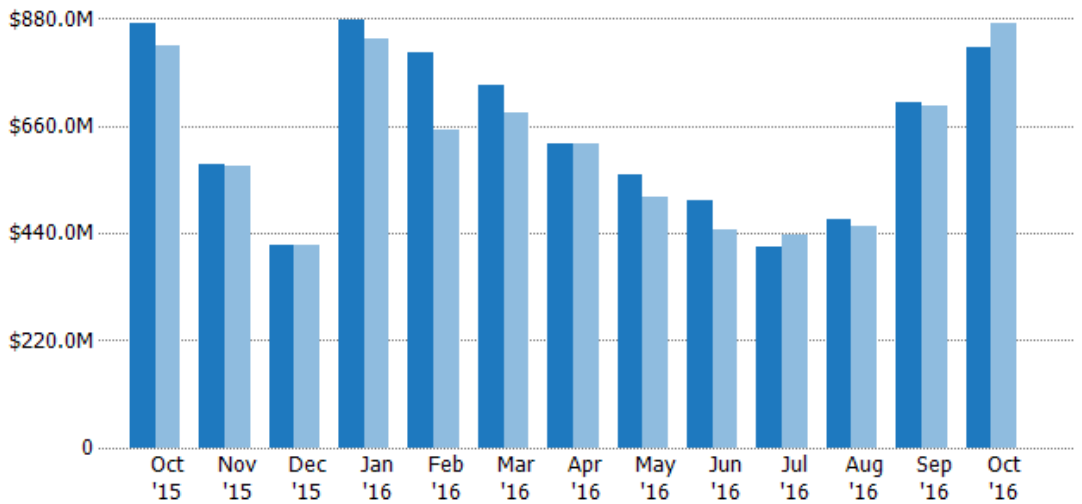
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '15	1.33K	1.33K	0%
Nov '15	1.04K	1.02K	2%
Dec '15	791	785	1%
Jan '16	1.43K	1.45K	-1%
Feb '16	1.38K	1.16K	19%
Mar '16	1.35K	1.34K	0%
Apr '16	1.34K	1.3K	3%
May '16	1.15K	1.14K	1%
Jun '16	1.03K	1.06K	-3%
Jul '16	913	969	-6%
Aug '16	1.01K	936	8%
Sep '16	1.18K	1.2K	-2%
Oct '16	1.29K	1.33K	-3%

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



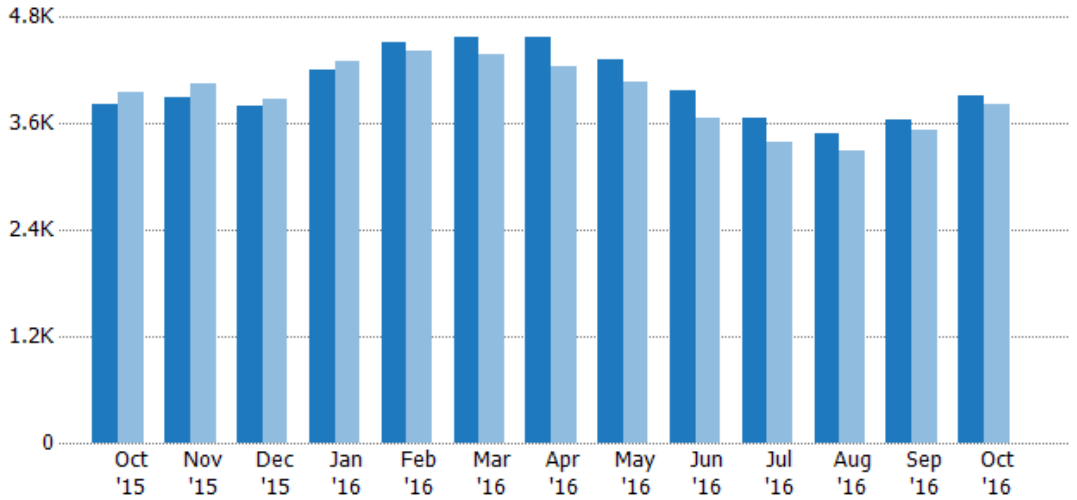
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '15	\$870M	\$824M	6%
Nov '15	\$580M	\$579M	0%
Dec '15	\$415M	\$414M	0%
Jan '16	\$878M	\$838M	5%
Feb '16	\$812M	\$651M	25%
Mar '16	\$745M	\$686M	9%
Apr '16	\$622M	\$622M	0%
May '16	\$559M	\$516M	8%
Jun '16	\$508M	\$447M	13%
Jul '16	\$411M	\$438M	-6%
Aug '16	\$468M	\$455M	3%
Sep '16	\$708M	\$703M	1%
Oct '16	\$821M	\$870M	-6%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



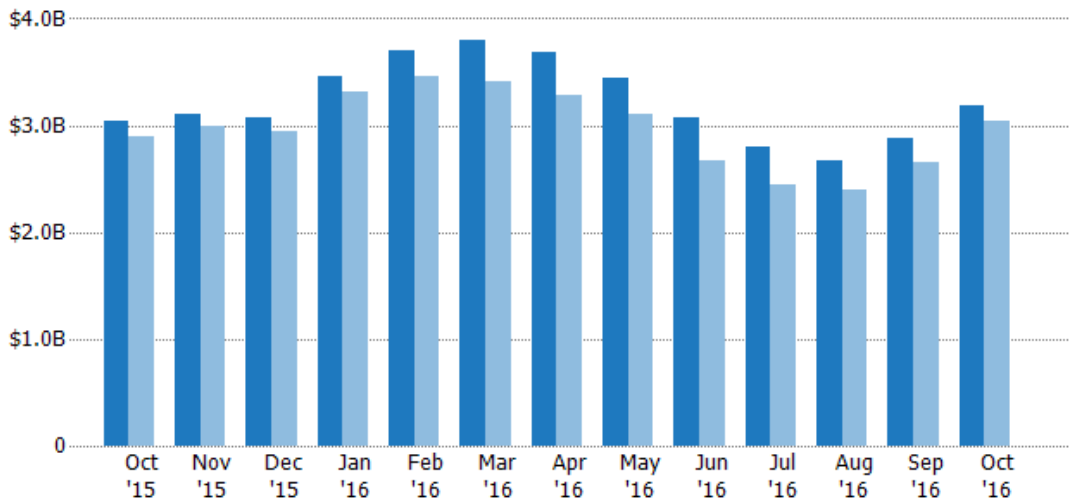
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '16	3.92K	3.81K	2.9%
Oct '15	3.81K	3.95K	-3.6%
Oct '14	3.95K	3.95K	-8.9%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Oct '16	\$3.19B	\$3.04B	5%
Oct '15	\$3.04B	\$2.9B	4.9%
Oct '14	\$2.9B	\$2.9B	-11.7%

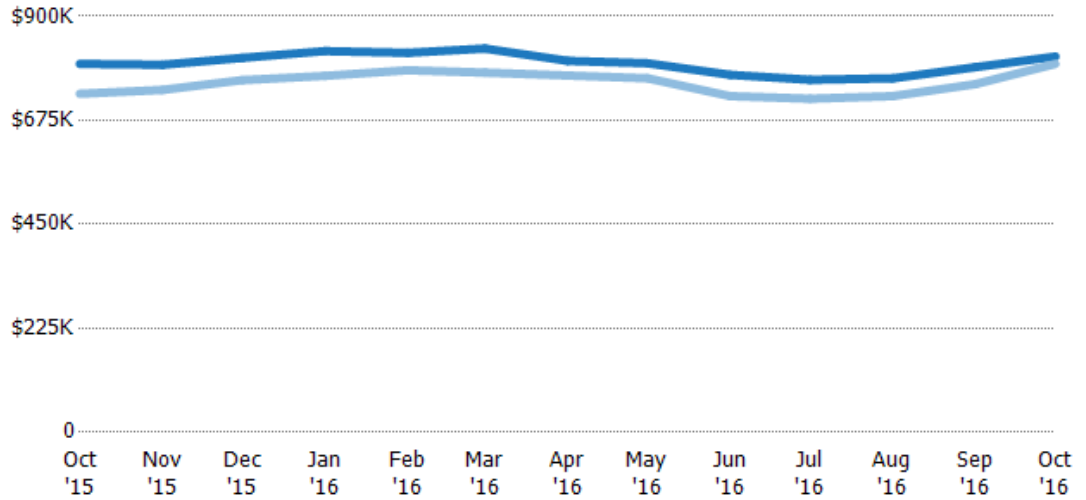
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '16	\$813K	2%
Oct '15	\$797K	8.8%
Oct '14	\$732K	-3%



Current Year	\$797K	\$795K	\$810K	\$825K	\$821K	\$830K	\$804K	\$798K	\$773K	\$763K	\$766K	\$790K	\$813K
Prior Year	\$732K	\$741K	\$762K	\$771K	\$783K	\$778K	\$772K	\$766K	\$727K	\$722K	\$727K	\$753K	\$797K
Percent Change from Prior Year	9%	7%	6%	7%	5%	7%	4%	4%	6%	6%	5%	5%	2%

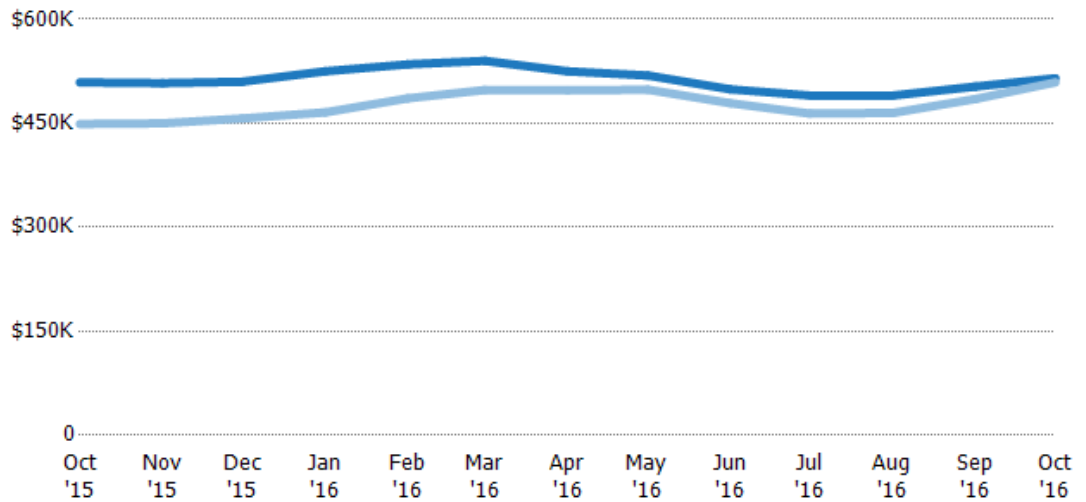
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Oct '16	\$515K	1.2%
Oct '15	\$509K	13.4%
Oct '14	\$449K	-4.4%



Current Year	\$509K	\$508K	\$510K	\$525K	\$535K	\$540K	\$525K	\$519K	\$499K	\$490K	\$490K	\$503K	\$515K
Prior Year	\$449K	\$450K	\$457K	\$466K	\$486K	\$498K	\$498K	\$499K	\$479K	\$464K	\$465K	\$485K	\$509K
Percent Change from Prior Year	13%	13%	12%	13%	10%	8%	6%	4%	4%	6%	5%	4%	1%

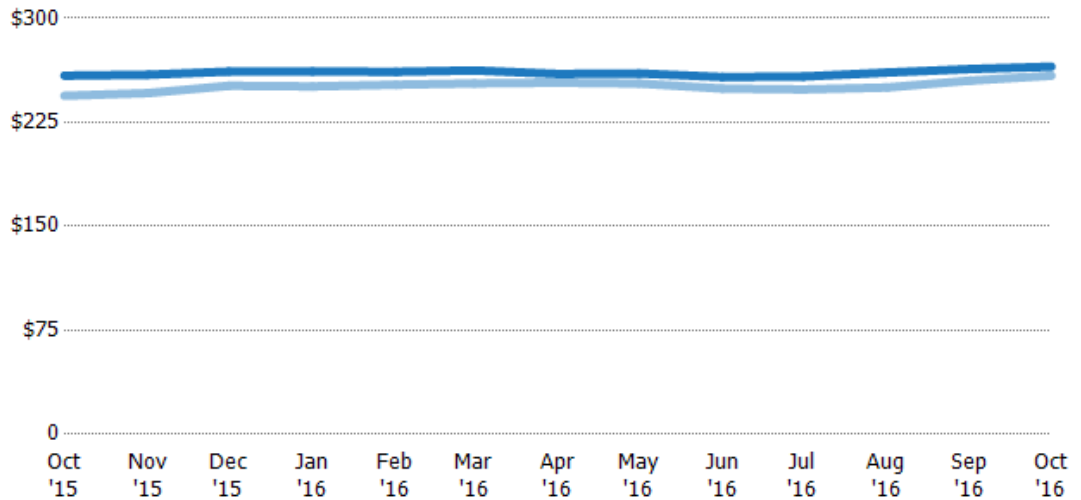
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Oct '16	\$265	2.5%
Oct '15	\$259	5.9%
Oct '14	\$244	-1.5%



Current Year	\$259	\$259	\$262	\$262	\$261	\$262	\$260	\$260	\$258	\$258	\$261	\$263	\$265
Prior Year	\$244	\$246	\$251	\$251	\$252	\$253	\$254	\$253	\$249	\$249	\$250	\$255	\$259
Percent Change from Prior Year	6%	5%	4%	4%	4%	4%	2%	3%	3%	4%	4%	3%	3%

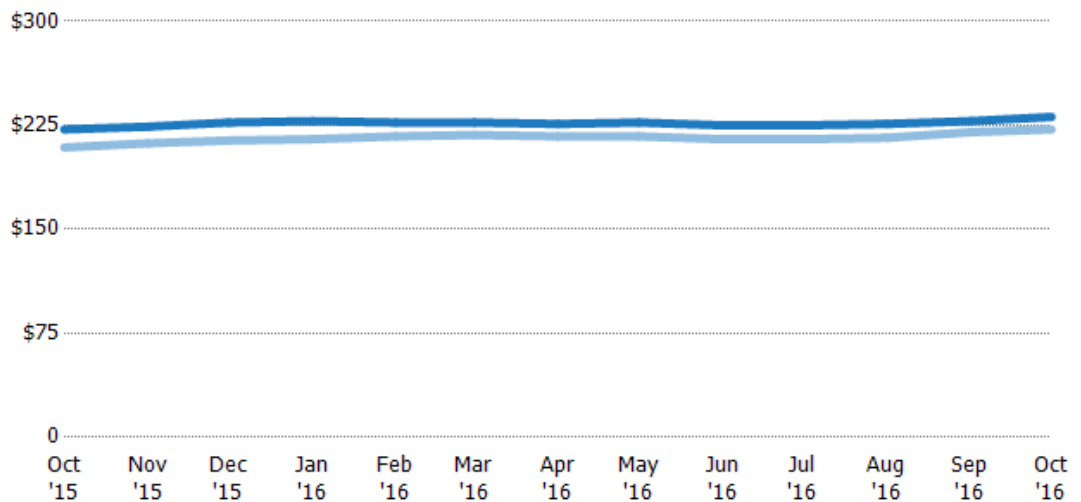
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Oct '16	\$231	4.1%
Oct '15	\$222	6.2%
Oct '14	\$209	-1.9%



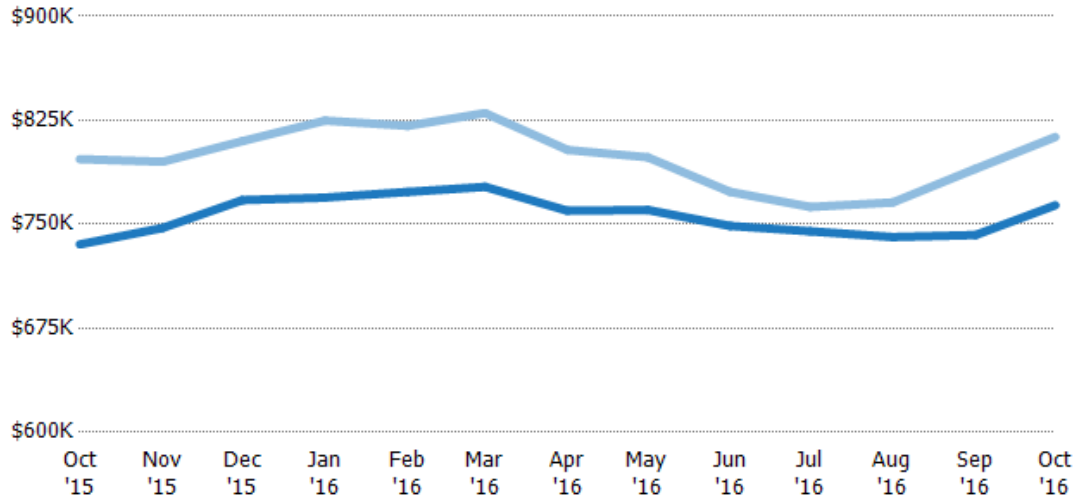
Current Year	\$222	\$224	\$227	\$228	\$227	\$227	\$226	\$227	\$225	\$225	\$226	\$228	\$231
Prior Year	\$209	\$212	\$214	\$215	\$217	\$218	\$217	\$217	\$215	\$215	\$216	\$220	\$222
Percent Change from Prior Year	6%	6%	6%	6%	5%	4%	4%	5%	5%	5%	5%	4%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

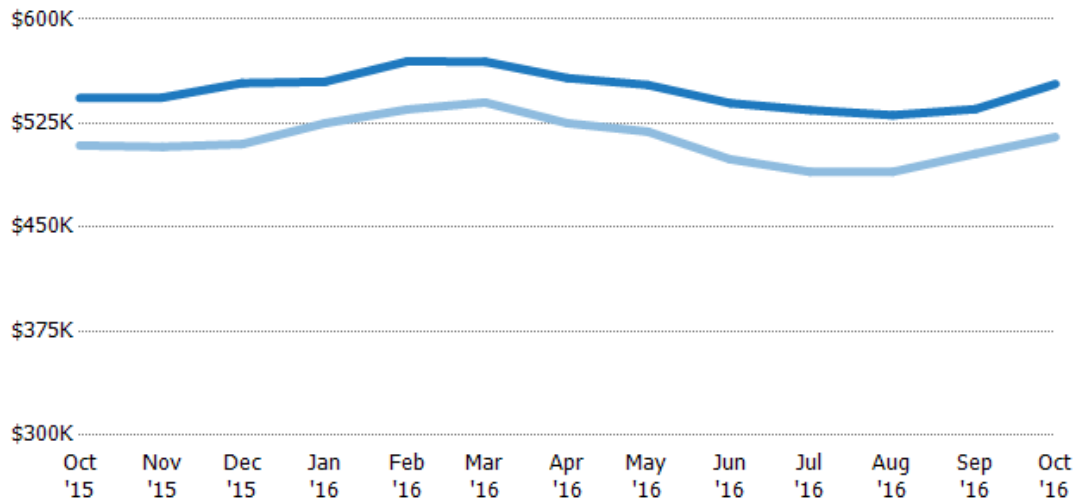


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

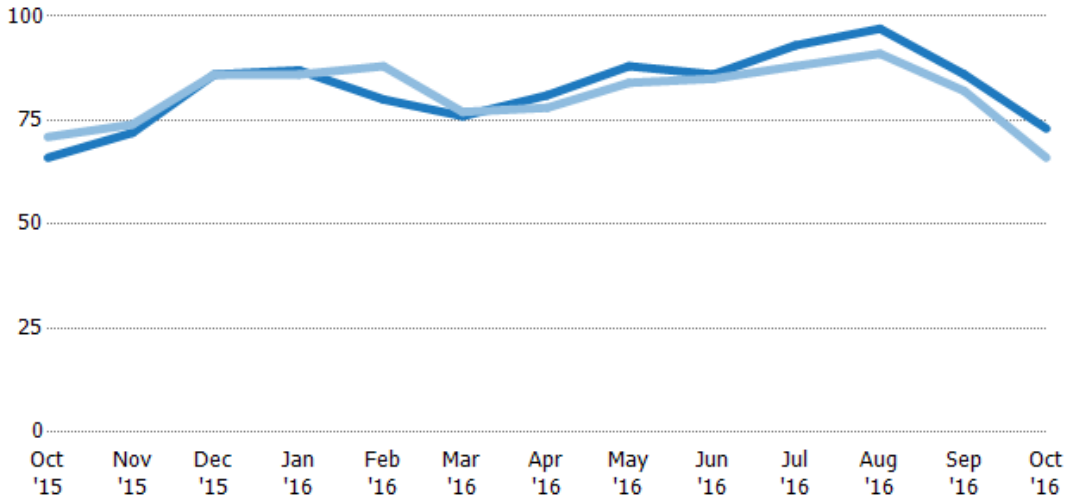


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Oct '16	73	10.6%
Oct '15	66	-7%
Oct '14	71	-19.7%

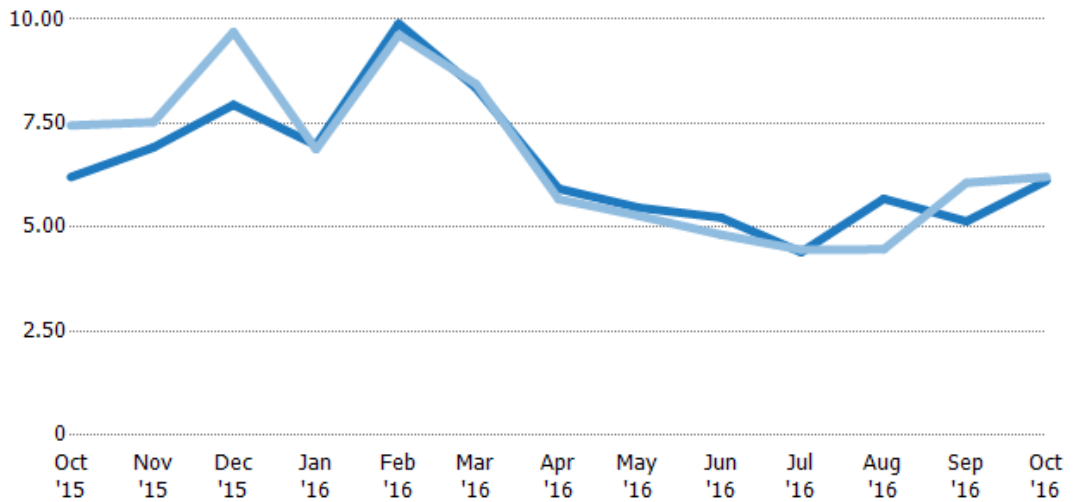
	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	66	72	86	87	80	76	81	88	86	93	97	86	73
Prior Year	71	74	86	86	88	77	78	84	85	88	91	82	66
Percent Change from Prior Year	-7%	-3%	0%	1%	-9%	-1%	4%	5%	1%	6%	7%	5%	11%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Oct '16	6.12	-1.4%
Oct '15	6.21	-16.6%
Oct '14	7.45	-9.8%

	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	6.21	6.92	7.94	6.98	9.89	8.35	5.93	5.47	5.23	4.4	5.68	5.14	6.12
Prior Year	7.45	7.53	9.7	6.87	9.63	8.44	5.67	5.28	4.82	4.46	4.47	6.07	6.21
Percent Change from Prior Year	-17%	-8%	-18%	1%	3%	-1%	4%	4%	9%	-1%	27%	-15%	-1%

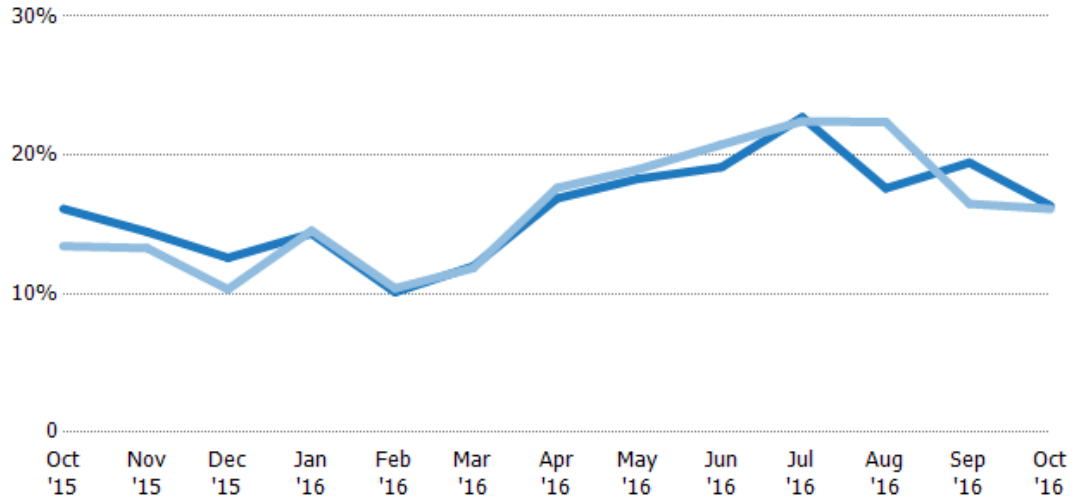
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Oct '16	16%	-0.2%
Oct '15	16%	-2.7%
Oct '14	13%	10.9%



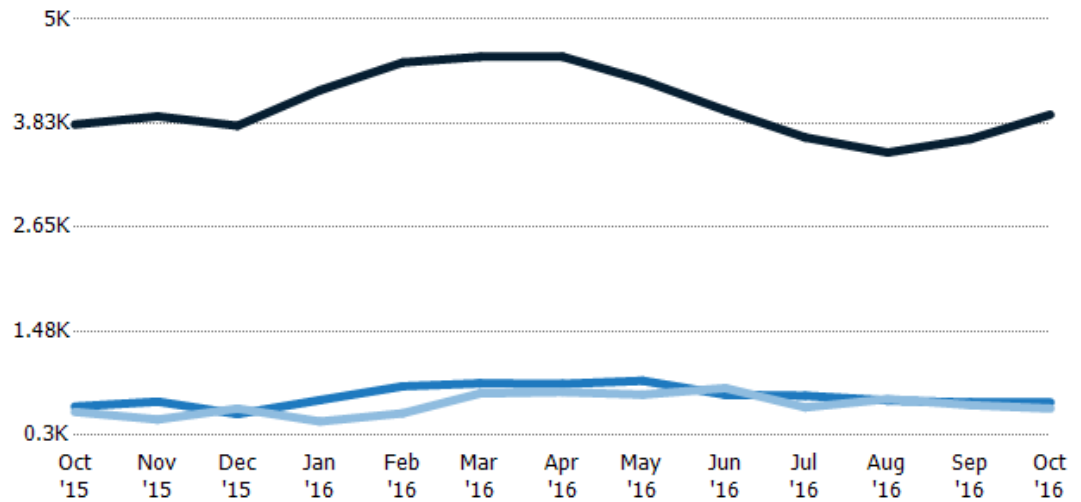
	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	16%	14%	13%	14%	10%	12%	17%	18%	19%	23%	18%	19%	16%
Prior Year	13%	13%	10%	15%	10%	12%	18%	19%	21%	22%	22%	16%	16%
Change from Prior Year	-3%	-1%	-2%	0%	0%	0%	1%	1%	2%	0%	5%	-3%	0%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Active	3.81K	3.9K	3.8K	4.2K	4.51K	4.58K	4.58K	4.31K	3.97K	3.67K	3.5K	3.65K	3.92K
Pending	624	680	540	698	853	886	880	916	758	747	693	670	672
Sold	564	478	602	456	548	772	788	759	833	615	709	641	602

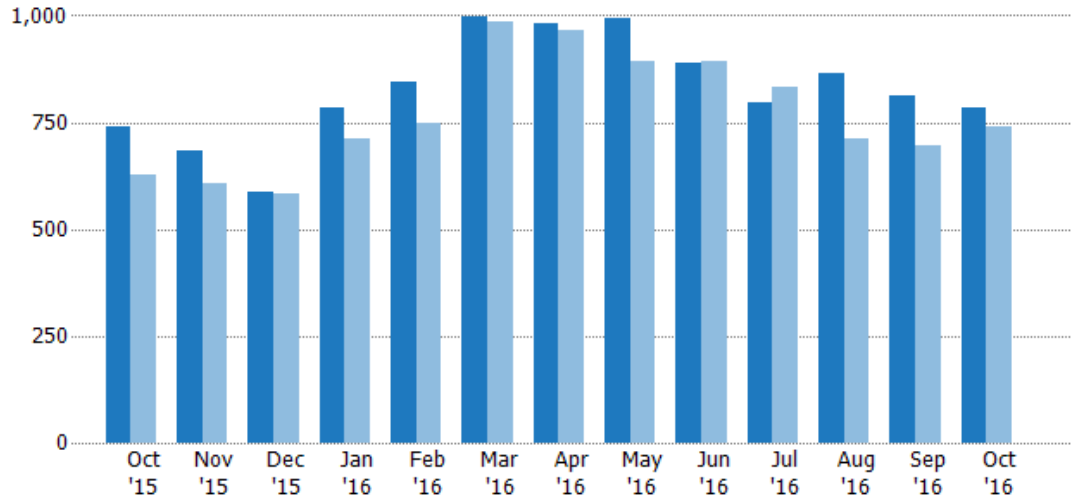
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '16	784	5.7%
Oct '15	742	18.2%
Oct '14	628	6.5%



	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	742	685	589	784	846	999	980	992	890	798	863	811	784
Prior Year	628	609	584	710	747	987	966	895	893	834	713	697	742
Percent Change from Prior Year	18%	12%	1%	10%	13%	1%	1%	11%	0%	-4%	21%	16%	6%

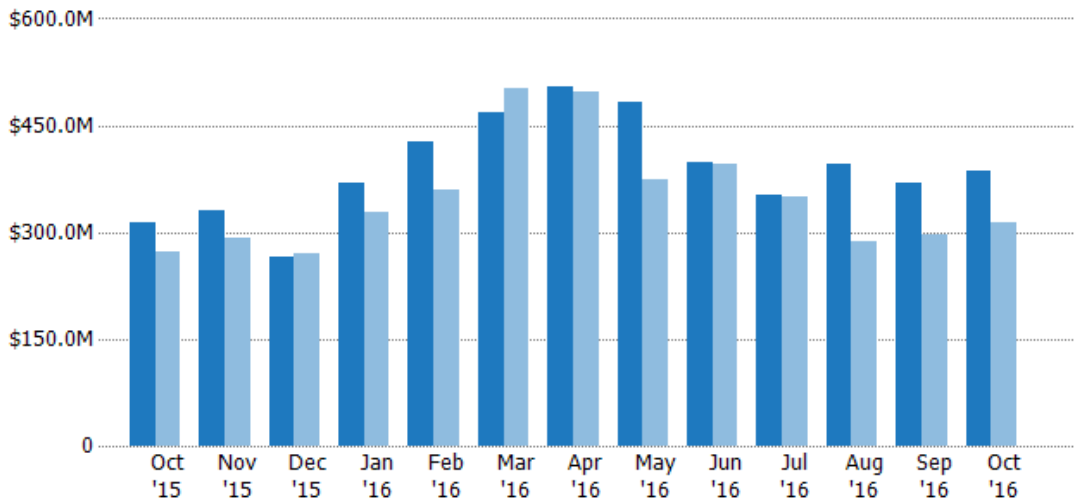
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '16	\$385M	22.6%
Oct '15	\$314M	15.2%
Oct '14	\$273M	8.8%



	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	\$314M	\$330M	\$264M	\$369M	\$427M	\$467M	\$505M	\$483M	\$398M	\$353M	\$395M	\$370M	\$385M
Prior Year	\$273M	\$292M	\$269M	\$329M	\$359M	\$502M	\$497M	\$373M	\$395M	\$351M	\$287M	\$298M	\$314M
Percent Change from Prior Year	15%	13%	-2%	12%	19%	-7%	2%	29%	1%	1%	38%	24%	23%

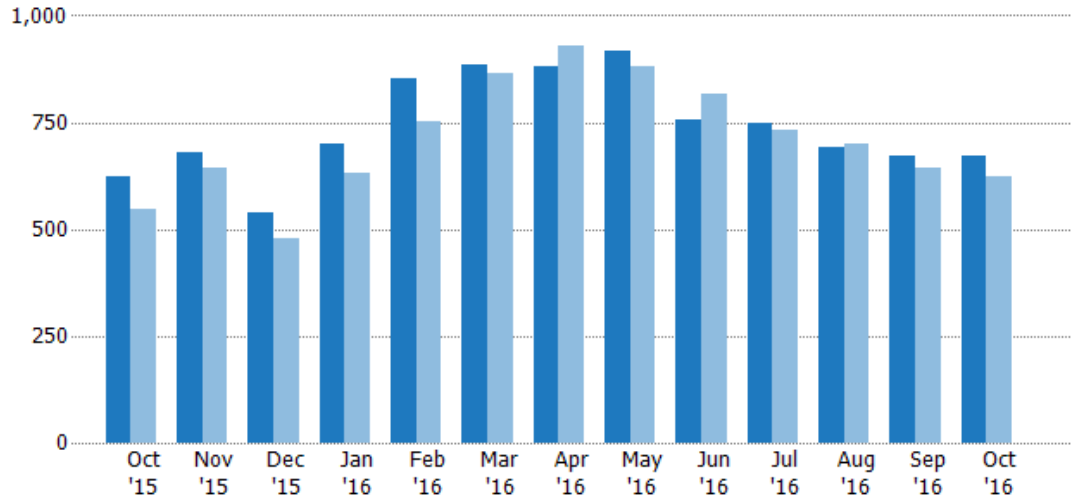
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Oct '16	672	7.7%
Oct '15	624	14.1%
Oct '14	547	10.6%



	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	624	680	540	698	853	886	880	916	758	747	693	670	672
Prior Year	547	645	478	632	754	865	928	882	817	733	701	645	624
Percent Change from Prior Year	14%	5%	13%	10%	13%	2%	-5%	4%	-7%	2%	-1%	4%	8%

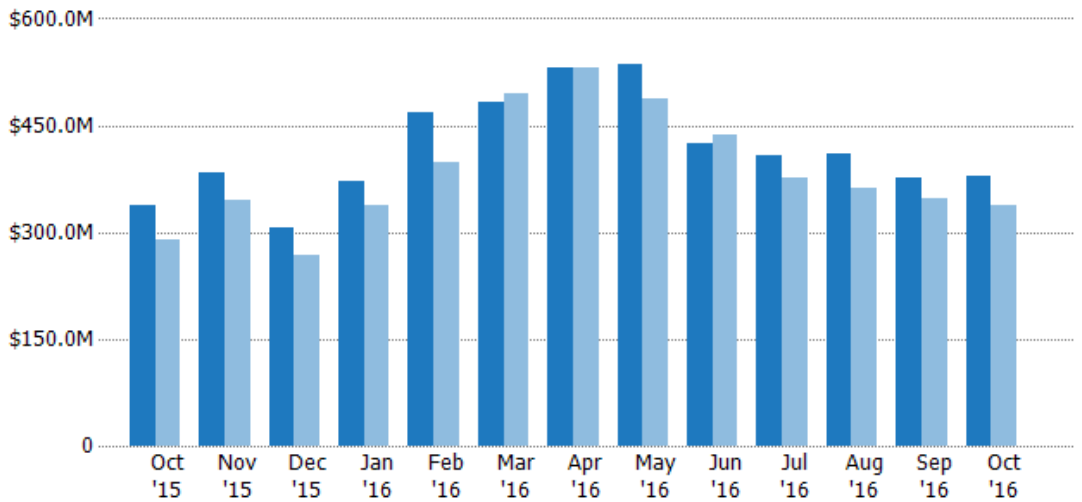
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Oct '16	\$379M	12.2%
Oct '15	\$337M	16.4%
Oct '14	\$290M	3.4%



	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	\$337M	\$384M	\$307M	\$371M	\$468M	\$482M	\$532M	\$535M	\$424M	\$409M	\$410M	\$377M	\$379M
Prior Year	\$290M	\$345M	\$267M	\$338M	\$398M	\$494M	\$532M	\$488M	\$438M	\$375M	\$362M	\$346M	\$337M
Percent Change from Prior Year	16%	11%	15%	10%	18%	-3%	0	10%	-3%	9%	13%	9%	12%

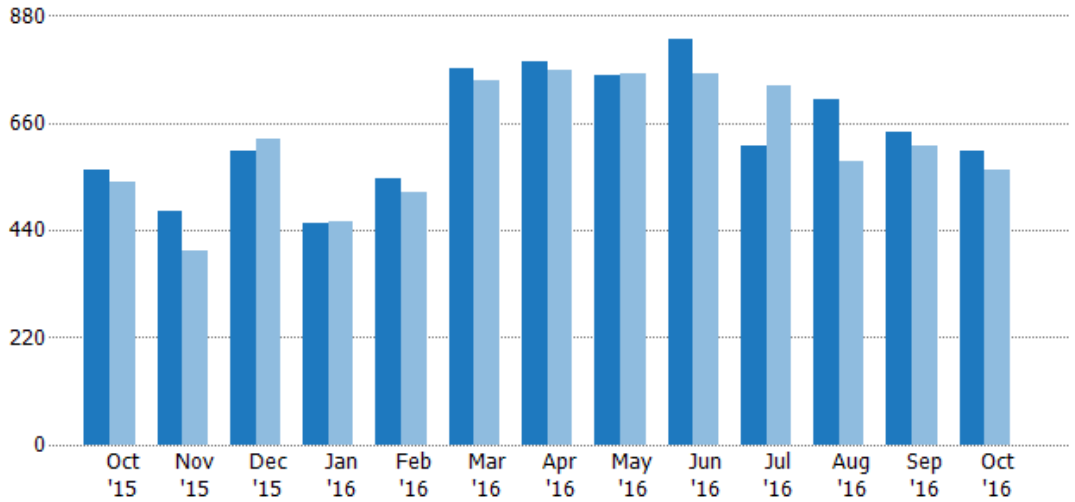
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Oct '16	602	6.7%
Oct '15	564	4.8%
Oct '14	538	-5.8%



Current Year	564	478	602	456	548	772	788	759	833	615	709	641	602
Prior Year	538	399	626	458	519	749	770	760	762	737	581	614	564
Percent Change from Prior Year	5%	20%	-4%	0%	6%	3%	2%	0%	9%	-17%	22%	4%	7%

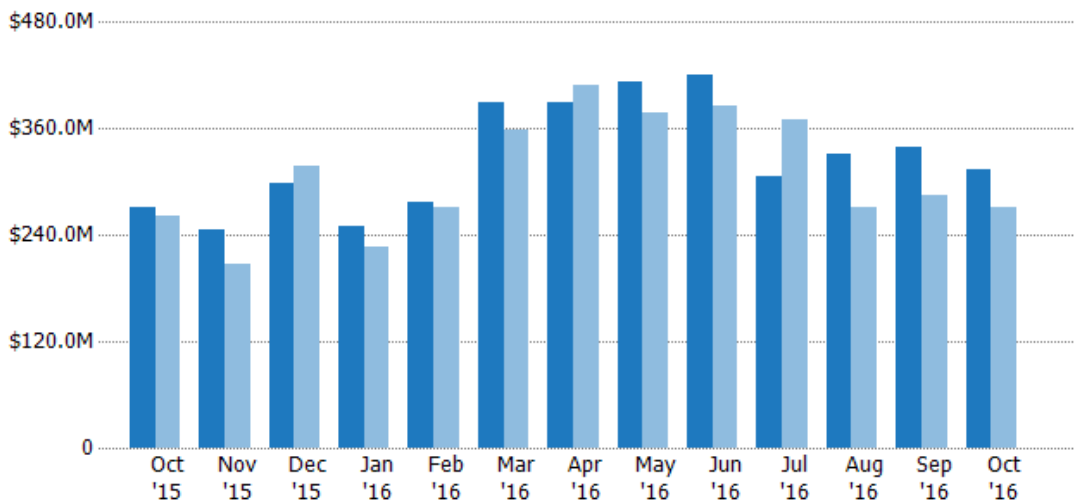
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Oct '16	\$314M	15.8%
Oct '15	\$271M	4%
Oct '14	\$261M	-2.5%



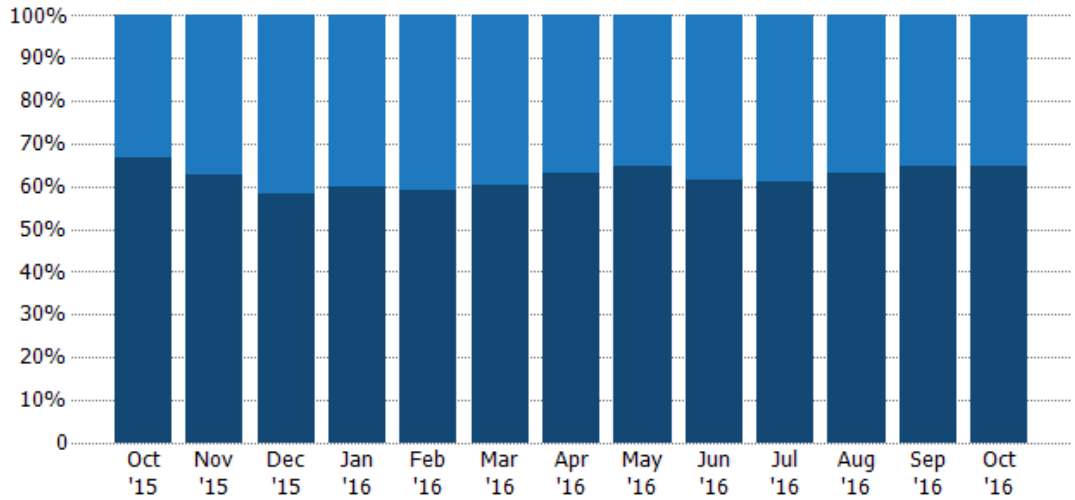
Current Year	\$271M	\$247M	\$299M	\$249M	\$276M	\$389M	\$390M	\$413M	\$421M	\$305M	\$332M	\$338M	\$314M
Prior Year	\$261M	\$208M	\$317M	\$226M	\$270M	\$359M	\$409M	\$379M	\$386M	\$370M	\$271M	\$284M	\$271M
Percent Change from Prior Year	4%	19%	-6%	10%	2%	8%	-4%	9%	9%	-17%	22%	19%	16%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



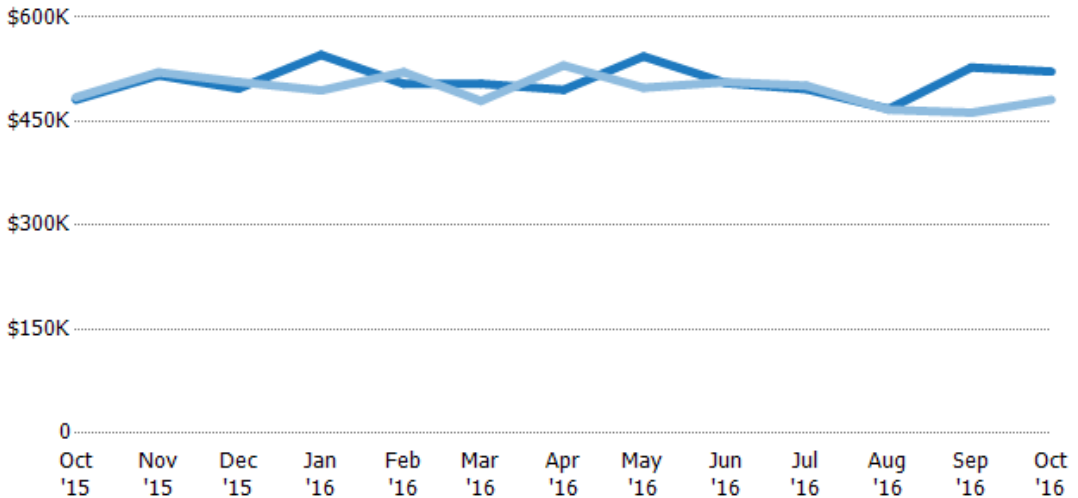
Condo/Townhouse	33%	37%	42%	40%	41%	40%	37%	35%	38%	39%	37%	35%	35%
Single Family Residence	67%	63%	58%	60%	59%	60%	63%	65%	62%	61%	63%	65%	65%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$481K	\$516K	\$497K	\$546K	\$504K	\$504K	\$495K	\$544K	\$505K	\$496K	\$468K	\$528K	\$522K
Prior Year	\$485K	\$521K	\$507K	\$494K	\$521K	\$479K	\$531K	\$498K	\$507K	\$501K	\$467K	\$462K	\$481K
Percent Change from Prior Year	-1%	-1%	-2%	10%	-3%	5%	-7%	9%	0%	-1%	0%	14%	8%

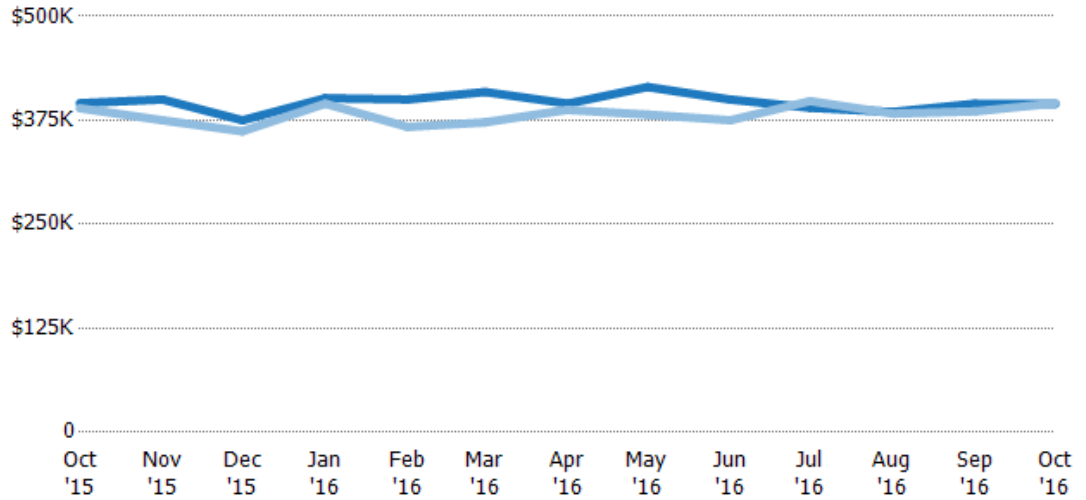
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Oct '16	\$395K	-0.2%
Oct '15	\$395K	1.5%
Oct '14	\$390K	0.1%



Current Year	\$395K	\$400K	\$375K	\$402K	\$400K	\$409K	\$395K	\$415K	\$400K	\$390K	\$385K	\$395K	\$395K
Prior Year	\$390K	\$375K	\$362K	\$395K	\$367K	\$373K	\$388K	\$382K	\$375K	\$398K	\$383K	\$386K	\$395K
Percent Change from Prior Year	2%	7%	4%	2%	9%	10%	2%	9%	7%	-2%	1%	2%	0%

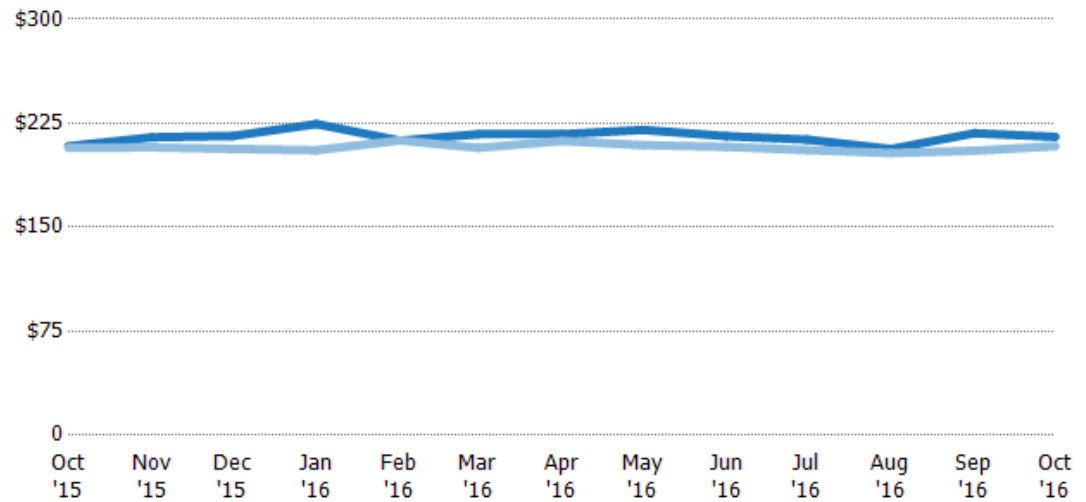
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price/sq ft	% Chg.
Oct '16	\$215	3.2%
Oct '15	\$208	0.6%
Oct '14	\$207	-2%



Current Year	\$208	\$215	\$216	\$224	\$213	\$217	\$217	\$220	\$216	\$213	\$206	\$218	\$215
Prior Year	\$207	\$208	\$207	\$206	\$213	\$207	\$212	\$209	\$208	\$206	\$204	\$205	\$208
Percent Change from Prior Year	1%	4%	5%	9%	0%	5%	2%	5%	4%	4%	1%	6%	3%

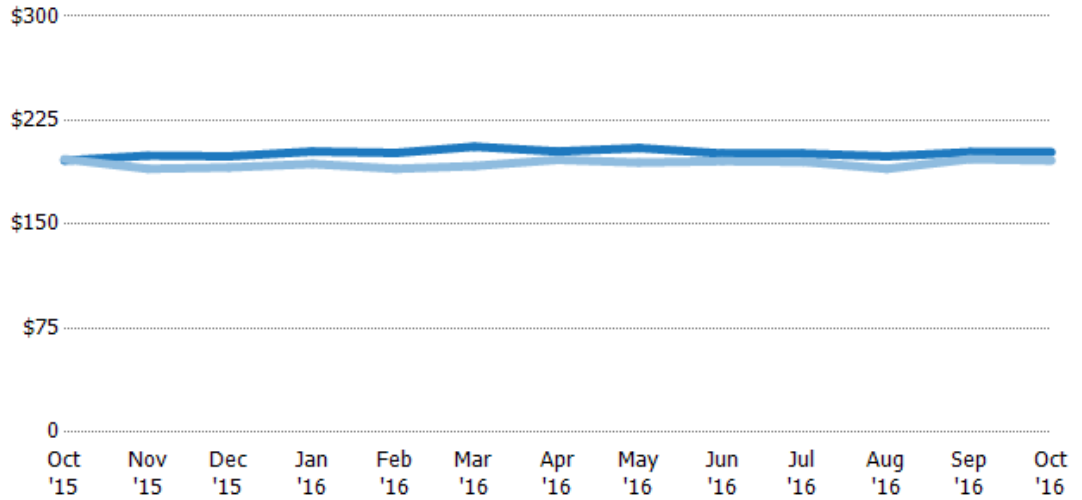
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Oct '16	\$202	3.1%
Oct '15	\$196	-0.5%
Oct '14	\$197	-5.6%



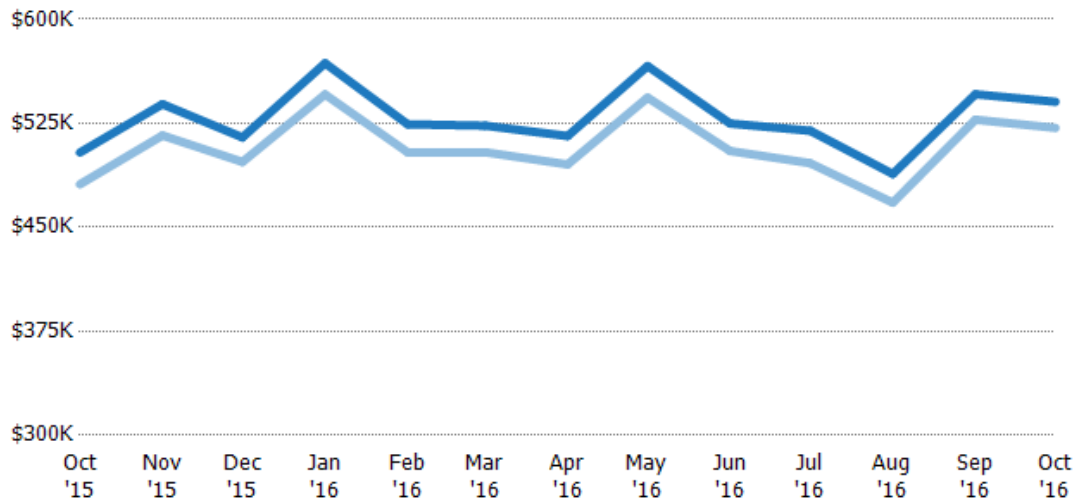
Current Year	\$196	\$200	\$199	\$203	\$202	\$206	\$203	\$205	\$201	\$201	\$199	\$202	\$202
Prior Year	\$197	\$190	\$191	\$194	\$190	\$192	\$197	\$195	\$196	\$195	\$190	\$197	\$196
Percent Change from Prior Year	-1%	5%	4%	5%	6%	7%	3%	5%	3%	3%	5%	3%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



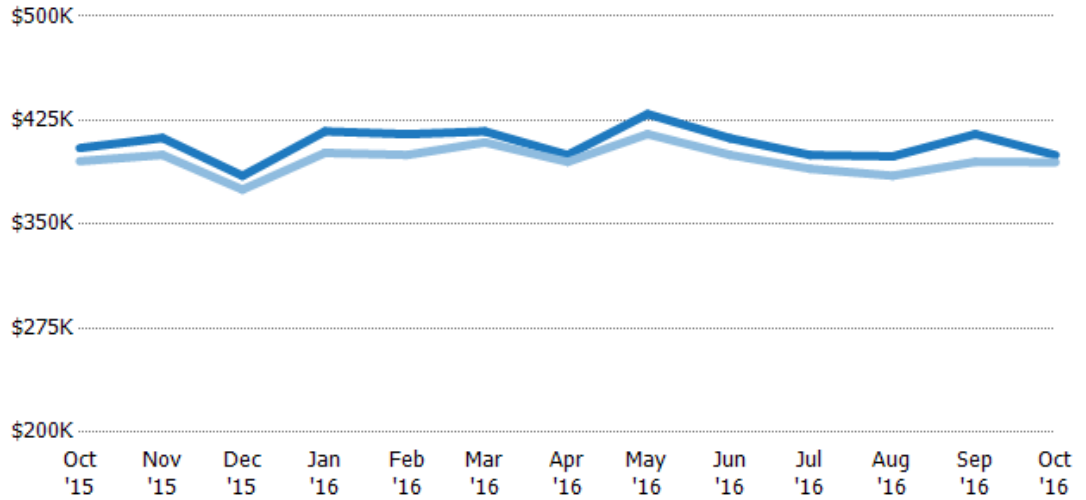
Avg List Price	\$504K	\$539K	\$515K	\$568K	\$524K	\$523K	\$516K	\$566K	\$525K	\$520K	\$488K	\$546K	\$541K
Avg Sales Price	\$481K	\$516K	\$497K	\$546K	\$504K	\$504K	\$495K	\$544K	\$505K	\$496K	\$468K	\$528K	\$522K
Avg Sales Price as a % of Avg List Price	95%	96%	97%	96%	96%	96%	96%	96%	96%	95%	96%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



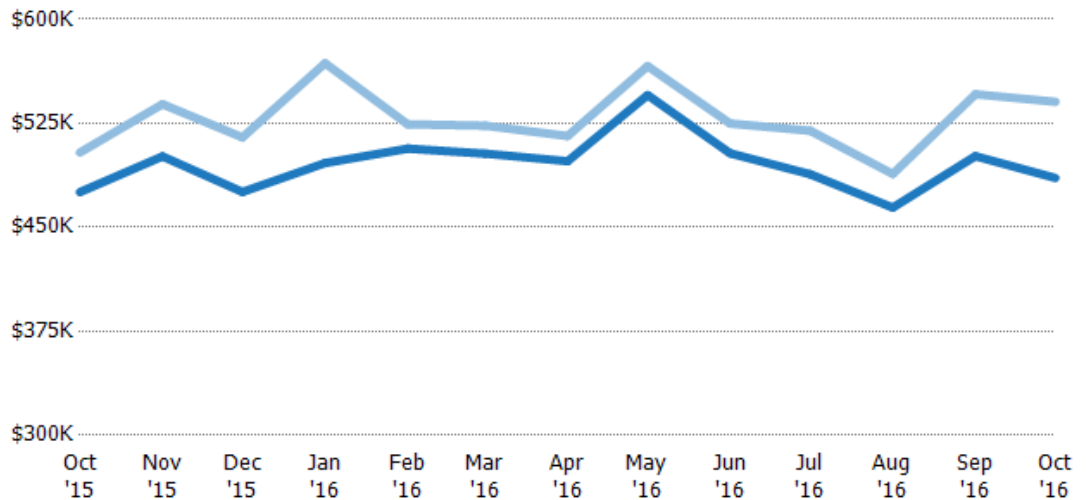
	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Median List Price	\$405K	\$412K	\$385K	\$417K	\$415K	\$417K	\$400K	\$430K	\$412K	\$400K	\$399K	\$415K	\$400K
Median Sales Price	\$395K	\$400K	\$375K	\$402K	\$400K	\$409K	\$395K	\$415K	\$400K	\$390K	\$385K	\$395K	\$395K
Med Sales Price as a % of Med List Price	98%	97%	97%	96%	96%	98%	99%	97%	97%	98%	96%	95%	99%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



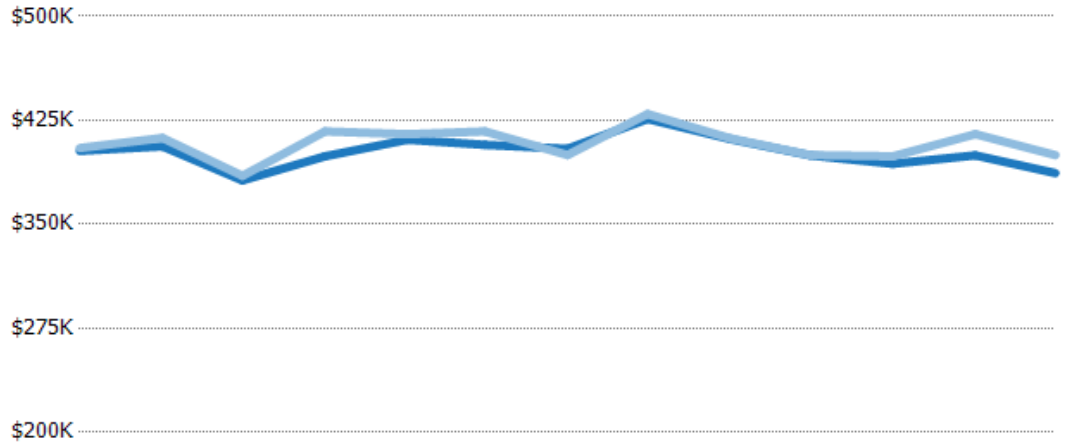
	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Avg Est Value	\$475K	\$501K	\$475K	\$496K	\$507K	\$503K	\$498K	\$545K	\$503K	\$488K	\$464K	\$501K	\$486K
Avg Sales Price	\$504K	\$539K	\$515K	\$568K	\$524K	\$523K	\$516K	\$566K	\$525K	\$520K	\$488K	\$546K	\$541K
Avg Sales Price as a % of Avg Est Value	106%	108%	108%	115%	103%	104%	104%	104%	104%	106%	105%	109%	111%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Median Est Value	\$403K	\$406K	\$382K	\$399K	\$411K	\$407K	\$404K	\$426K	\$411K	\$400K	\$394K	\$400K	\$387K
Median Sales Price	\$405K	\$412K	\$385K	\$417K	\$415K	\$417K	\$400K	\$430K	\$412K	\$400K	\$399K	\$415K	\$400K
Med Sales Price as a % of Med Est Value	101%	101%	101%	104%	101%	102%	99%	101%	100%	100%	101%	104%	103%

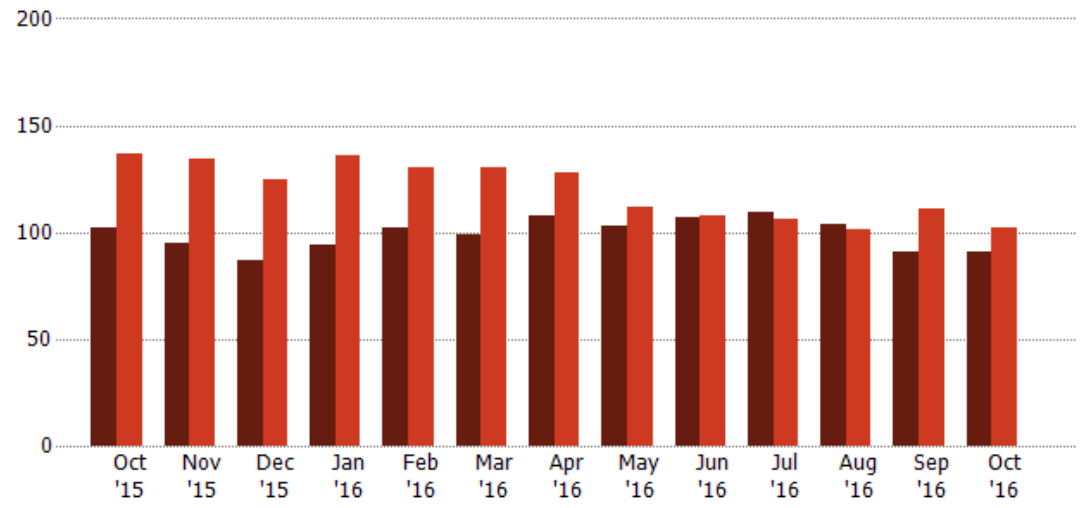
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Oct '16	91	-10.8%
Oct '15	102	-25.5%
Oct '14	137	35.8%



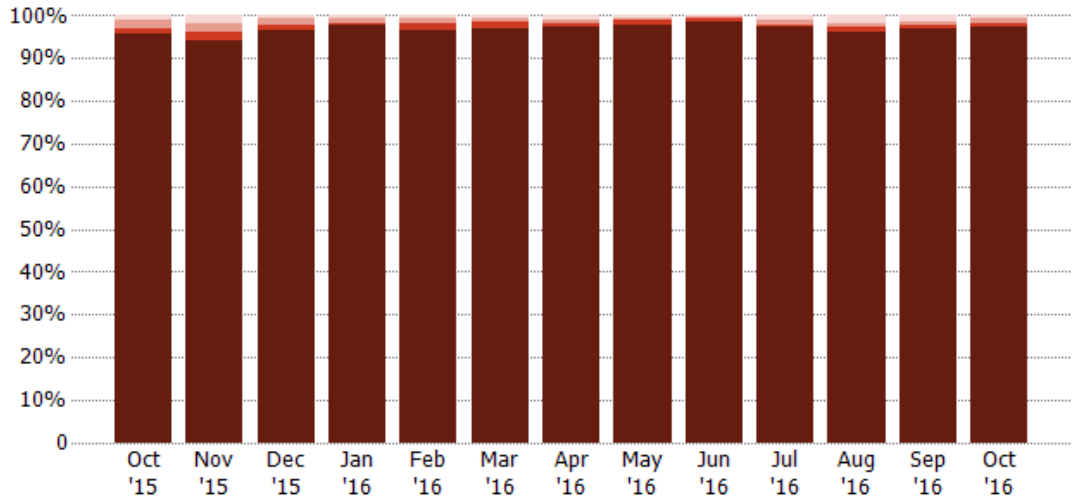
	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Current Year	102	95	87	94	102	99	108	103	107	109	104	91	91
Prior Year	137	134	125	136	130	130	128	112	108	106	101	111	102
Percent Change from Prior Year	-26%	-29%	-30%	-31%	-22%	-24%	-16%	-8%	-1%	3%	3%	-18%	-11%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16
Pre-Foreclosure	1%	2%	1%	1%	1%	1%	1%	1%	0%	1%	2%	1%	1%
Short Sale	2%	2%	1%	1%	1%	1%	1%	1%	0%	1%	1%	1%	1%
Foreclosure	1%	2%	1%	0%	2%	2%	1%	1%	1%	0%	1%	1%	1%
Non-Distressed	96%	94%	96%	98%	97%	97%	97%	98%	99%	98%	96%	97%	97%

Listing Activity by ZIP

May 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85250	111	\$47,584,669	\$428,691	\$375,000	\$228	\$217	2	66.66 %
85251	360	\$192,142,689	\$533,730	\$398,950	\$301	\$277	3	37.50 %
85253	5	\$4,339,000	\$867,800	\$839,000	\$355	\$286		
85254	248	\$145,162,247	\$585,332	\$499,450	\$245	\$213	2	49.59 %
85255	670	\$980,640,093	\$1,463,642	\$975,000	\$323	\$278	5	21.49 %
85257	101	\$34,034,448	\$336,975	\$346,000	\$202	\$203	2	59.40 %
85258	305	\$188,705,092	\$618,705	\$525,000	\$249	\$243	4	28.52 %
85259	243	\$239,053,780	\$983,760	\$800,000	\$252	\$232	4	25.92 %
85260	211	\$140,972,941	\$668,118	\$548,900	\$227	\$218	2	50.71 %
85262	504	\$789,953,008	\$1,567,367	\$995,000	\$332	\$276	7	15.07 %
85266	266	\$285,962,673	\$1,075,048	\$849,900	\$277	\$247	6	15.78 %

Sales Activity by ZIP

May 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85250	67	\$27,808,100	74	\$26,992,485	\$374,172	\$340,194	\$201	\$191	55
85251	139	\$61,574,587	135	\$44,956,210	\$344,337	\$247,900	\$217	\$189	53
85254	147	\$75,039,192	123	\$58,275,999	\$489,860	\$439,900	\$207	\$206	63
85255	176	\$153,208,456	144	\$114,769,655	\$852,476	\$631,750	\$250	\$233	104
85257	75	\$20,152,617	60	\$16,609,000	\$280,712	\$307,500	\$179	\$187	35
85258	113	\$58,570,691	87	\$38,052,700	\$450,114	\$442,900	\$215	\$216	65
85259	85	\$61,854,579	63	\$39,343,850	\$635,257	\$529,500	\$214	\$208	99
85260	115	\$52,814,549	107	\$45,944,426	\$438,165	\$384,000	\$206	\$202	54
85262	102	\$119,340,286	76	\$68,913,351	\$962,242	\$722,450	\$239	\$205	158
85266	54	\$45,007,599	42	\$32,072,682	\$801,206	\$716,855	\$239	\$229	107
85268	1	\$1,295,000	1	\$1,472,000	\$1,494,990	\$1,494,990	\$317	\$317	155