

2018

SCOTTSDALE

MARKET REPORT

May 2018



Scottsdale Area Association of REALTORS®
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255
ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2018	May 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	37	1,055	-96.5%	4,622	6,129	-24.6%
New Listing Volume	\$16,200,800	\$584,581,342	-97.2%	\$3,153,617,911	\$3,491,164,461	-9.7%
Active Listing Count	-	3,410	-	11,954	19,183	-37.7%
Active Listing Volume	-	\$3,143,441,087	-	\$12,674,103,925	\$17,211,417,059	-26.4%
Average Listing Price	-	\$921,830	-	\$1,060,240	\$897,222	+18.2%
Median Listing Price	-	\$599,000	-	\$702,818	\$576,861	+21.8%
Average Listing Price per Sq Ft	-	\$277	-	\$291	\$276	+5.2%
Median Listing Price per Sq Ft	-	\$239	-	\$251	\$239	+5.2%
Median Days in RPR	-	83	-	64.69	81.58	-20.7%
Months of Inventory	-	4.3	-100%	3.2	5.9	-45.6%
Absorption Rate	-	23.17%	-	31.35%	17.05%	+14.3%
Sales Activity Charts Metrics						
New Pending Sales Count	416	997	-58.3%	4,526	4,886	-7.4%
New Pending Sales Volume	\$279,835,733	\$561,599,977	-50.2%	\$2,767,455,661	\$2,530,337,305	+9.4%
Pending Sales Count	-	854	-	3,774	4,283	-11.9%
Pending Sales Volume	-	\$561,525,800	-	\$2,627,873,668	\$2,520,300,051	+4.3%
Closed Sales Count	250	910	-72.5%	3,272	3,748	-12.7%
Closed Sales Volume	\$147,539,606	\$485,931,850	-69.6%	\$1,887,150,917	\$1,981,629,486	-4.8%
Average Sales Price	\$590,158	\$533,991	+10.5%	\$576,758	\$528,717	+9.1%
Median Sales Price	\$439,750	\$420,500	+4.6%	\$446,755	\$415,792	+7.4%
Average Sales Price per Sq Ft	\$243	\$225	+8%	\$242	\$226	+6.9%
Median Sales Price per Sq Ft	\$230	\$213	+8%	\$225	\$211	+6.2%
Distressed Charts Metrics						
Distressed Listing Count	-	50	-	136	287	-52.6%

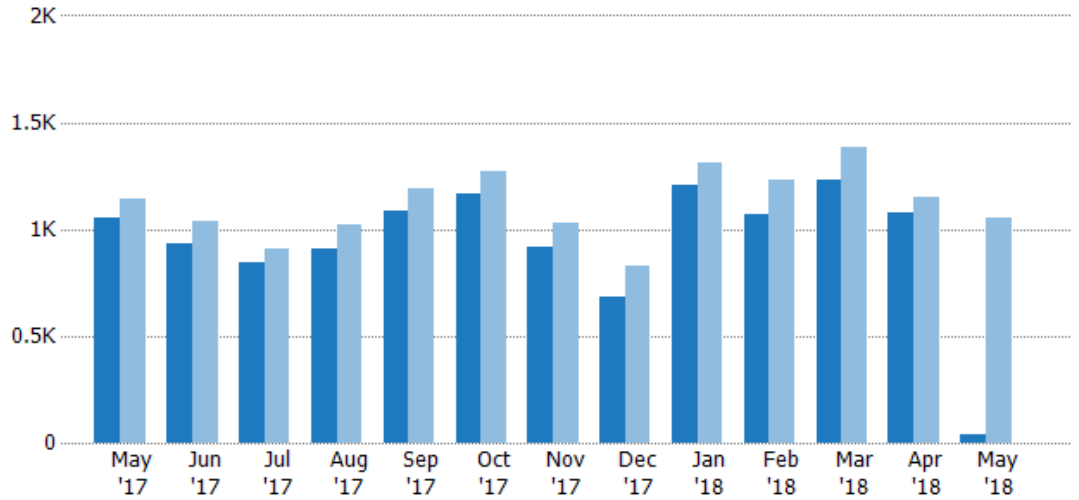
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '18	37	-96.5%
May '17	1.06K	-7.6%
May '16	1.14K	0.1%



Current Year	1.06K	935	842	907	1.08K	1.17K	920	679	1.2K	1.07K	1.23K	1.08K	37
Prior Year	1.14K	1.04K	905	1.02K	1.19K	1.27K	1.03K	824	1.31K	1.23K	1.38K	1.15K	1.06K
Percent Change from Prior Year	-8%	-10%	-7%	-11%	-9%	-8%	-11%	-18%	-8%	-13%	-11%	-6%	-96%

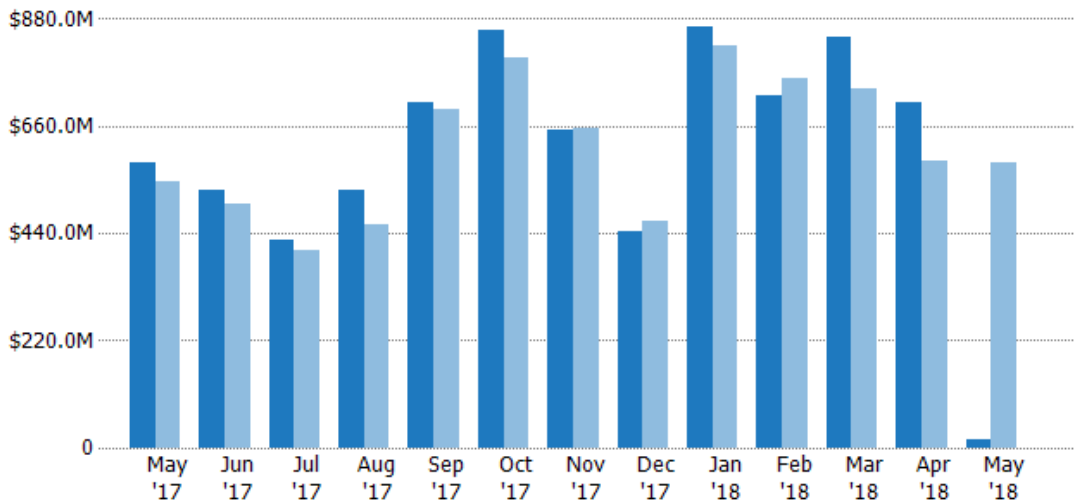
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '18	\$16.2M	-97.2%
May '17	\$585M	7.1%
May '16	\$546M	-7.2%



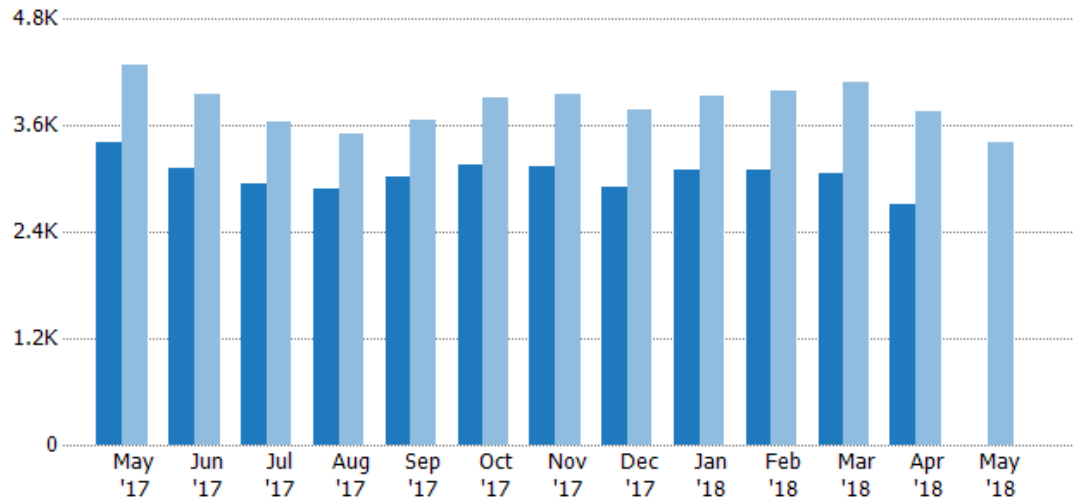
Current Year	\$585M	\$529M	\$426M	\$529M	\$708M	\$857M	\$652M	\$443M	\$865M	\$723M	\$842M	\$707M	\$16.2M
Prior Year	\$546M	\$502M	\$407M	\$458M	\$693M	\$800M	\$656M	\$467M	\$826M	\$757M	\$735M	\$588M	\$585M
Percent Change from Prior Year	7%	5%	5%	16%	2%	7%	-1%	-5%	5%	-5%	15%	20%	-97%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



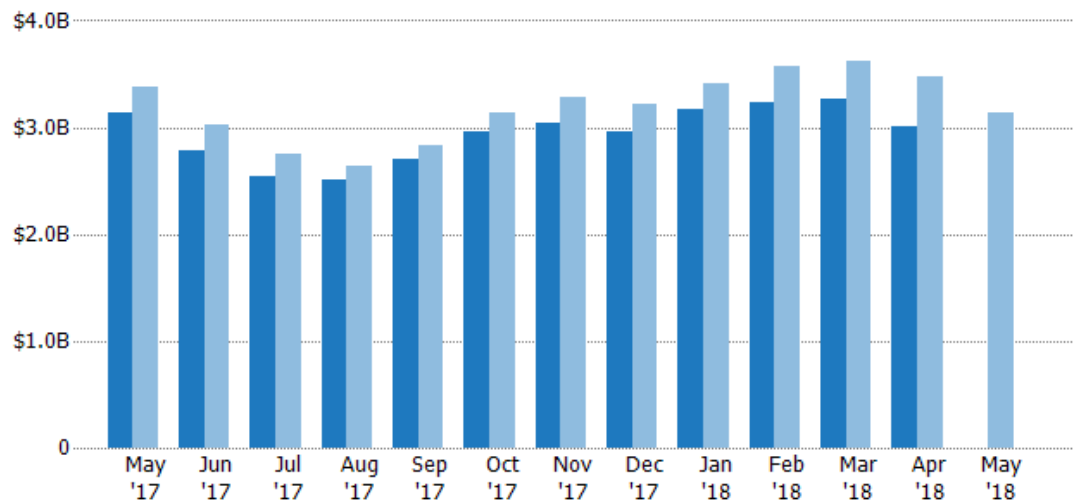
Current Year	3.41K	3.12K	2.94K	2.89K	3.01K	3.16K	3.13K	2.91K	3.09K	3.1K	3.06K	2.7K	-
Prior Year	4.29K	3.95K	3.65K	3.51K	3.66K	3.92K	3.95K	3.77K	3.92K	4K	4.08K	3.76K	3.41K
Percent Change from Prior Year	-20%	-21%	-20%	-18%	-18%	-20%	-21%	-23%	-21%	-23%	-25%	-28%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



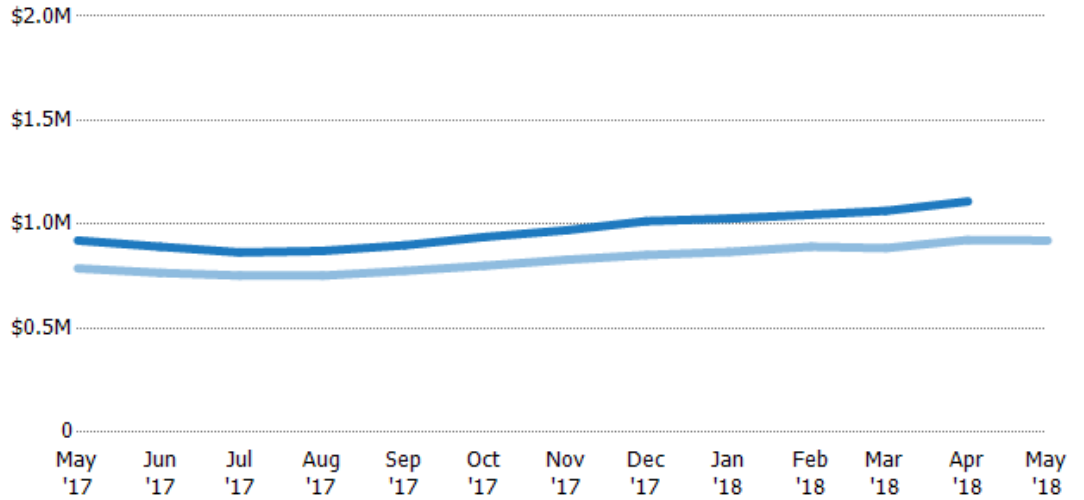
Current Year	\$3.14B	\$2.78B	\$2.54B	\$2.52B	\$2.71B	\$2.96B	\$3.04B	\$2.95B	\$3.17B	\$3.24B	\$3.26B	\$3B	-
Prior Year	\$3.38B	\$3.03B	\$2.75B	\$2.64B	\$2.84B	\$3.14B	\$3.28B	\$3.21B	\$3.4B	\$3.57B	\$3.62B	\$3.48B	\$3.14B
Percent Change from Prior Year	-7%	-8%	-8%	-5%	-5%	-6%	-7%	-8%	-7%	-9%	-10%	-14%	-100%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



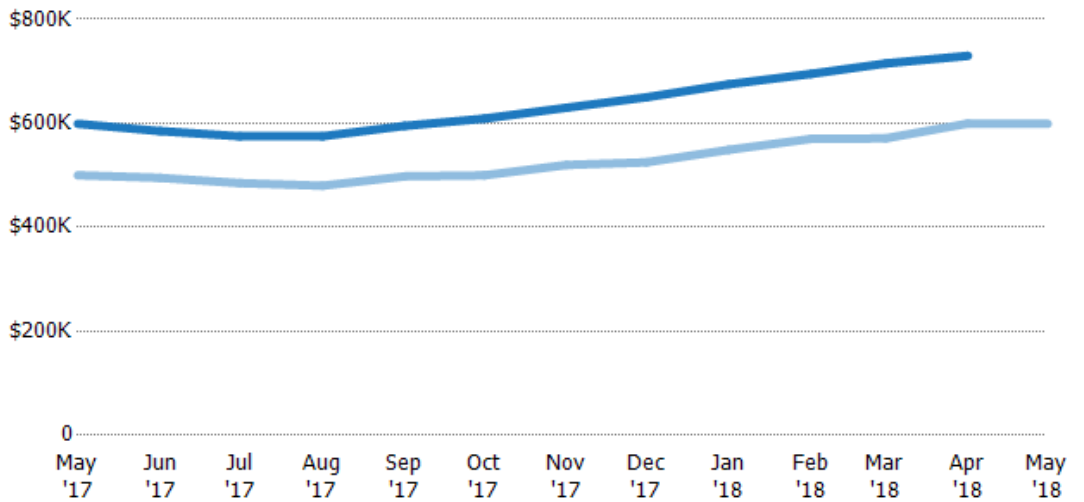
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$922K	\$892K	\$864K	\$872K	\$899K	\$939K	\$971K	\$1.01M	\$1.03M	\$1.05M	\$1.06M	\$1.11M	-
Prior Year	\$788K	\$767K	\$754K	\$753K	\$776K	\$800K	\$829K	\$852K	\$867K	\$892K	\$885K	\$925K	\$922K
Percent Change from Prior Year	17%	16%	15%	16%	16%	17%	17%	19%	18%	17%	20%	20%	-100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



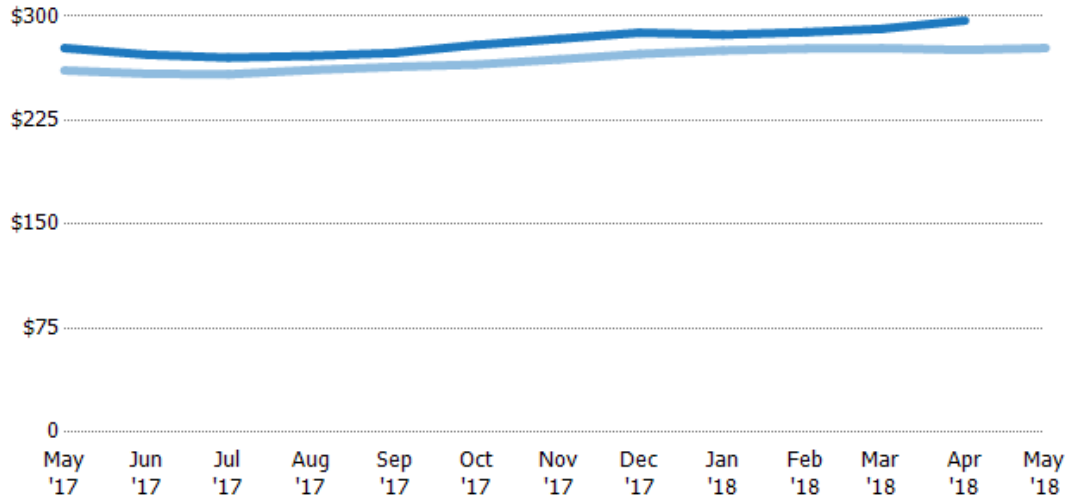
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$599K	\$585K	\$575K	\$575K	\$595K	\$609K	\$630K	\$650K	\$675K	\$695K	\$715K	\$730K	-
Prior Year	\$500K	\$495K	\$485K	\$480K	\$498K	\$500K	\$520K	\$525K	\$549K	\$570K	\$571K	\$600K	\$599K
Percent Change from Prior Year	20%	18%	19%	20%	20%	22%	21%	24%	23%	22%	25%	22%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



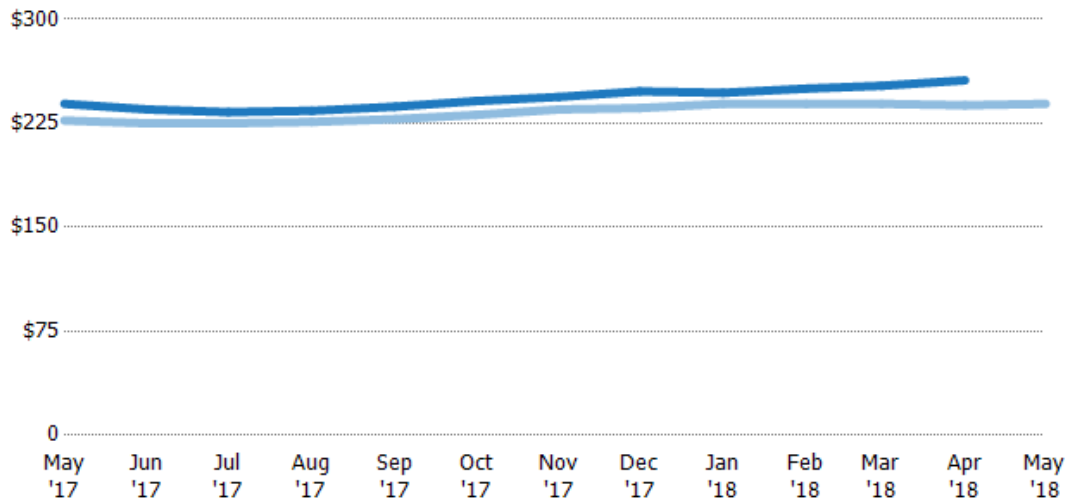
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$277	\$272	\$270	\$271	\$274	\$279	\$284	\$288	\$287	\$289	\$291	\$297	-
Prior Year	\$261	\$259	\$258	\$261	\$264	\$265	\$269	\$273	\$275	\$277	\$277	\$276	\$277
Percent Change from Prior Year	6%	5%	5%	4%	4%	5%	6%	6%	4%	4%	5%	8%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



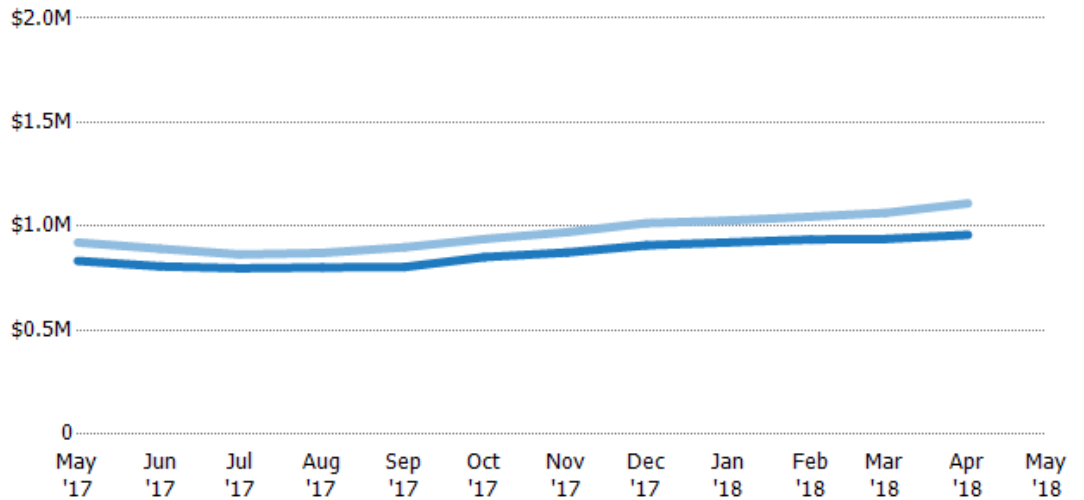
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$239	\$235	\$233	\$234	\$237	\$241	\$244	\$248	\$247	\$250	\$252	\$256	-
Prior Year	\$227	\$225	\$225	\$226	\$228	\$231	\$235	\$236	\$239	\$239	\$239	\$238	\$239
Percent Change from Prior Year	5%	4%	4%	4%	4%	4%	4%	5%	3%	5%	5%	8%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



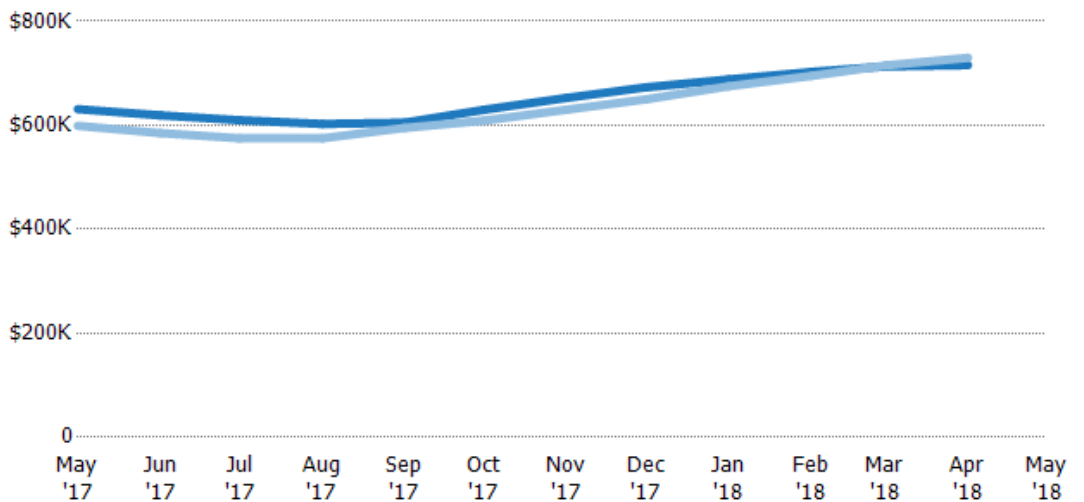
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg Est Value	\$834K	\$807K	\$798K	\$802K	\$804K	\$852K	\$874K	\$908K	\$923K	\$936K	\$939K	\$959K	-
Avg Listing Price	\$922K	\$892K	\$864K	\$872K	\$899K	\$939K	\$971K	\$1.01M	\$1.03M	\$1.05M	\$1.06M	\$1.11M	-
Avg Listing Price as a % of Avg Est Value	111%	111%	108%	109%	112%	110%	111%	112%	111%	112%	113%	116%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



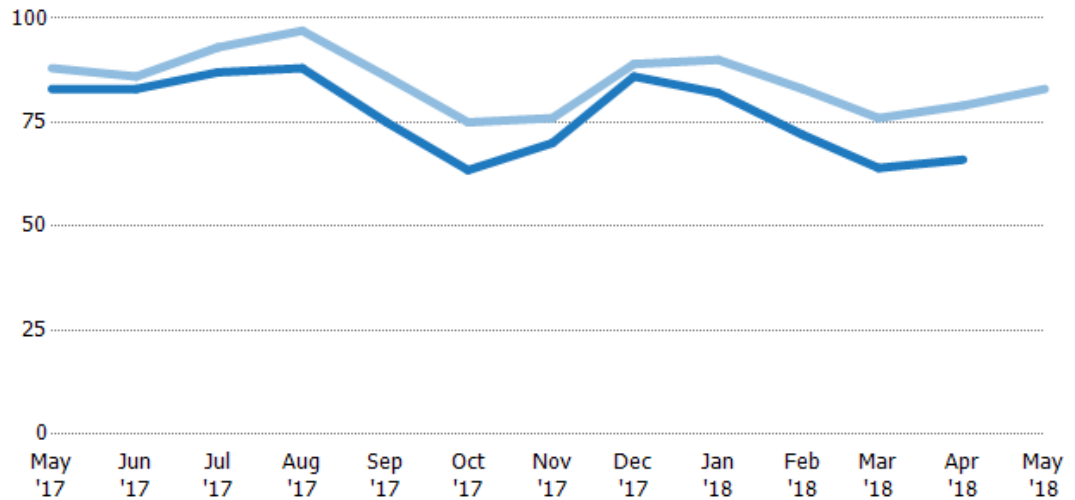
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Median Est Value	\$631K	\$619K	\$610K	\$603K	\$605K	\$630K	\$653K	\$673K	\$688K	\$703K	\$713K	\$716K	-
Median Listing Price	\$599K	\$585K	\$575K	\$575K	\$595K	\$609K	\$630K	\$650K	\$675K	\$695K	\$715K	\$730K	-
Med Listing Price as a % of Med Est Value	95%	94%	94%	95%	98%	97%	97%	97%	98%	99%	100%	102%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



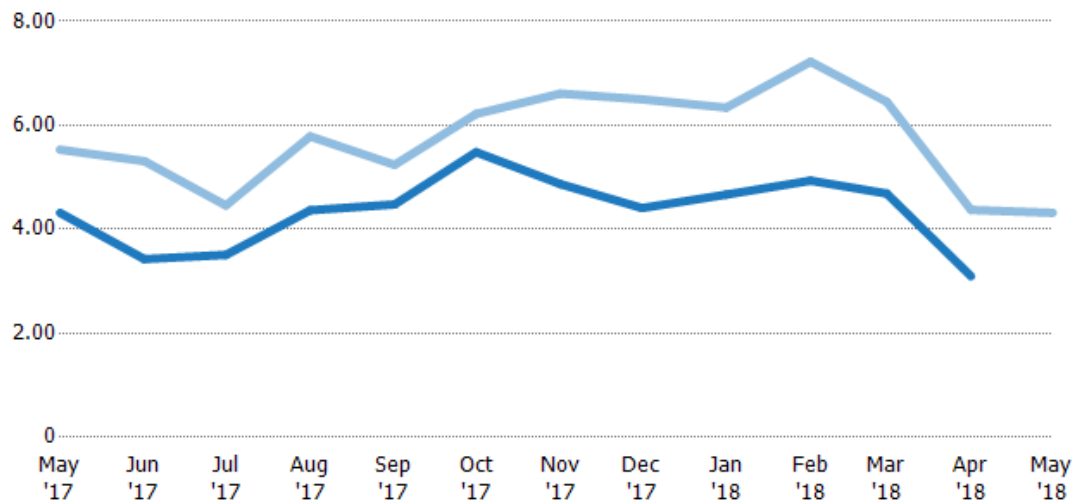
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	83	83	87	88	75	63.5	70	86	82	72	64	66	-
Prior Year	88	86	93	97	86	75	76	89	90	83	76	79	83
Percent Change from Prior Year	-6%	-3%	-6%	-9%	-13%	-15%	-8%	-3%	-9%	-13%	-16%	-16%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



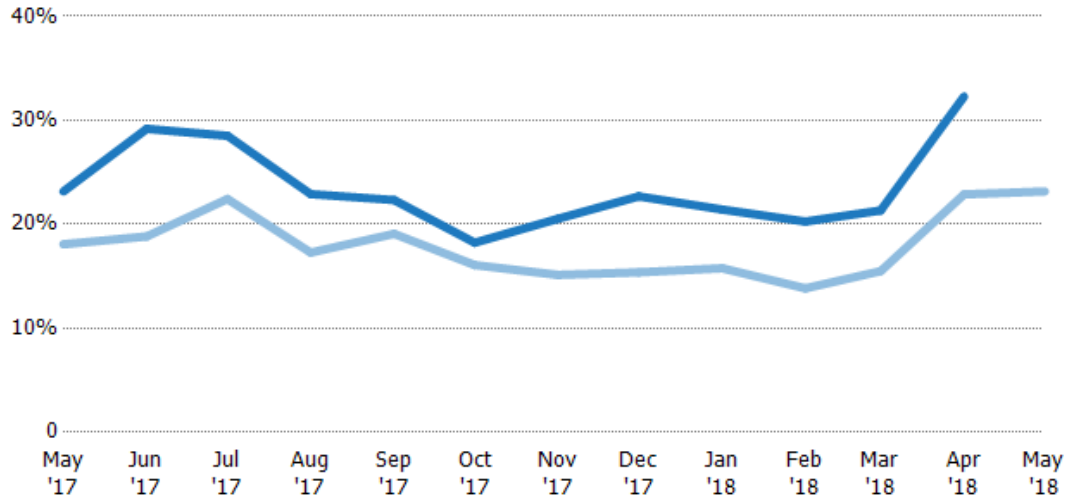
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	4.32	3.43	3.51	4.37	4.48	5.48	4.87	4.41	4.67	4.93	4.69	3.1	-
Prior Year	5.53	5.31	4.46	5.79	5.24	6.22	6.61	6.5	6.34	7.22	6.45	4.37	4.32
Percent Change from Prior Year	-22%	-35%	-21%	-25%	-15%	-12%	-26%	-32%	-26%	-32%	-27%	-29%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



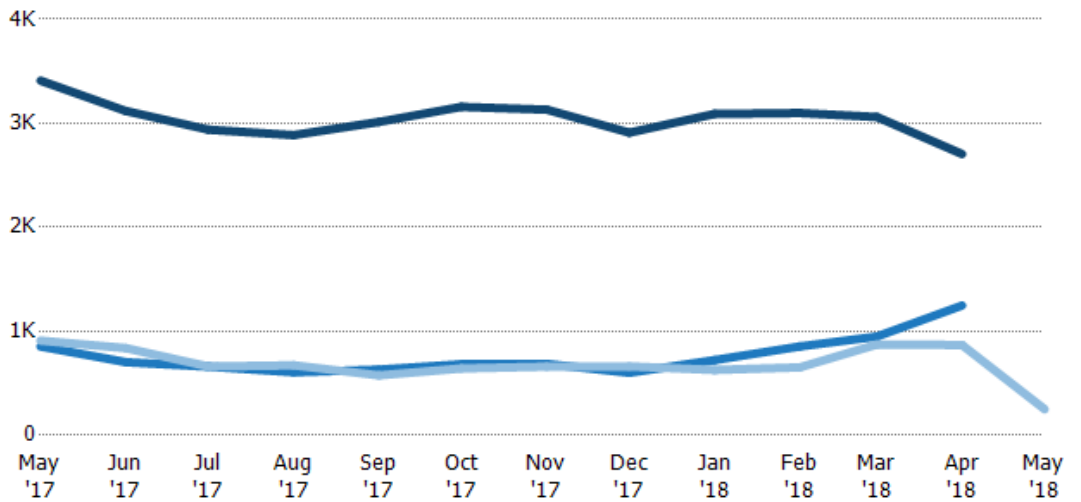
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	23%	29%	29%	23%	22%	18%	21%	23%	21%	20%	21%	32%	-
Prior Year	18%	19%	22%	17%	19%	16%	15%	15%	16%	14%	15%	23%	23%
Change from Prior Year	-5%	-10%	-6%	-6%	-3%	-2%	-5%	-7%	-6%	-6%	-6%	-9%	23%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



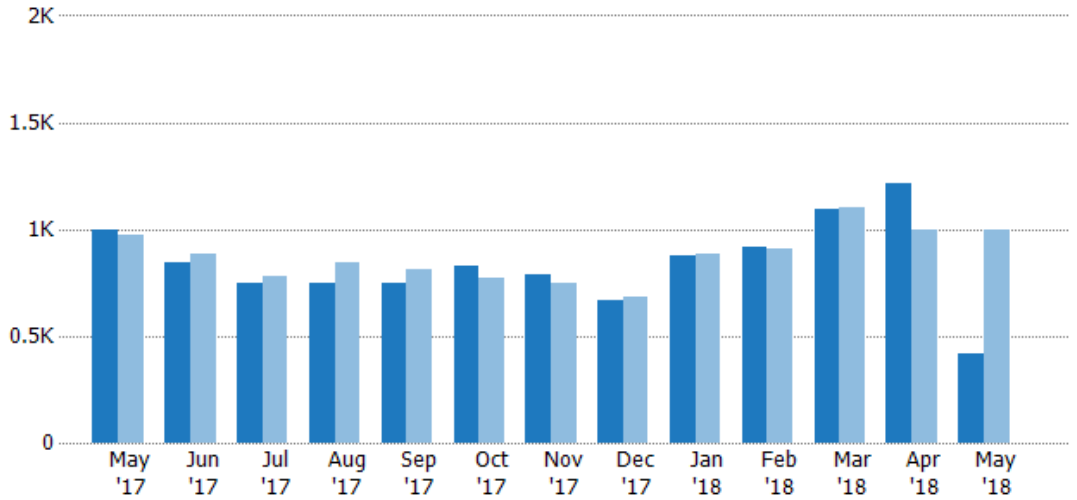
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Active	3.41K	3.12K	2.94K	2.89K	3.01K	3.16K	3.13K	2.91K	3.09K	3.1K	3.06K	2.7K	-
Pending	854	703	660	606	631	683	686	601	723	854	949	1.25K	-
Sold	910	838	661	673	576	643	660	662	628	653	873	868	250

New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



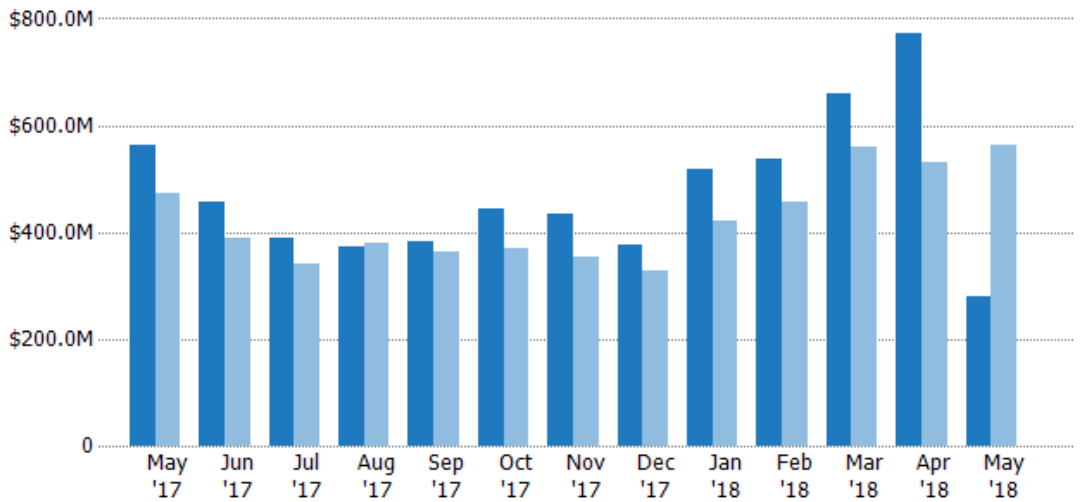
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	997	845	746	748	750	829	788	665	878	919	1.1K	1.22K	416
Prior Year	976	887	776	841	810	773	751	680	884	905	1.1K	1K	997
Percent Change from Prior Year	2%	-5%	-4%	-11%	-7%	7%	5%	-2%	-1%	2%	0%	22%	-58%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



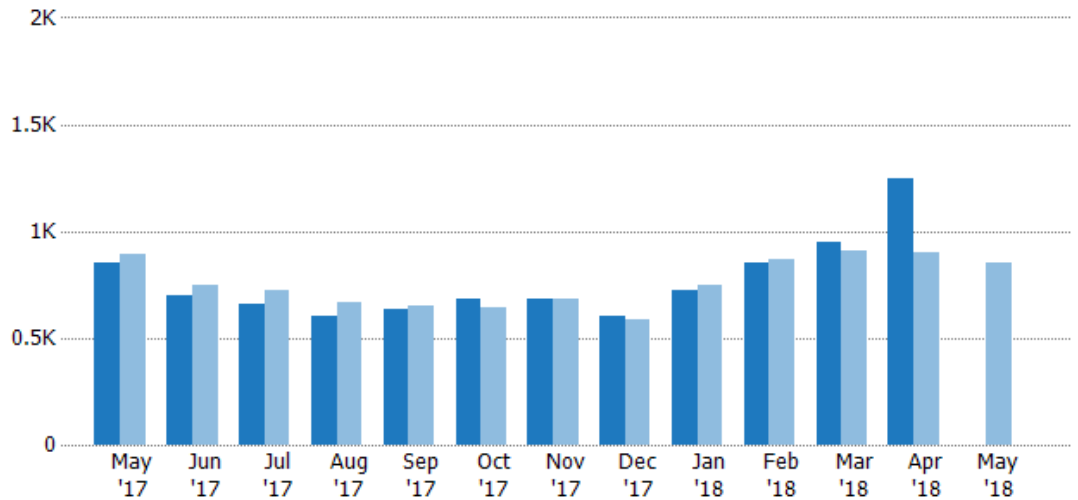
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$562M	\$457M	\$388M	\$372M	\$381M	\$444M	\$435M	\$375M	\$518M	\$537M	\$660M	\$773M	\$280M
Prior Year	\$472M	\$389M	\$341M	\$380M	\$362M	\$368M	\$354M	\$327M	\$422M	\$456M	\$559M	\$532M	\$562M
Percent Change from Prior Year	19%	17%	14%	-2%	5%	20%	23%	15%	23%	18%	18%	45%	-50%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



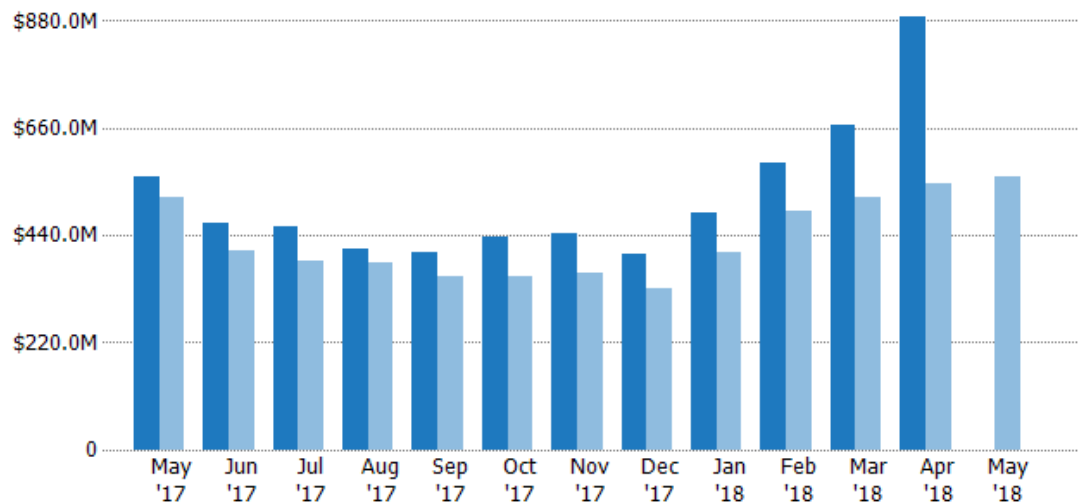
Current Year	854	703	660	606	631	683	686	601	723	854	949	1.25K	-
Prior Year	896	745	723	668	650	645	682	586	751	869	909	900	854
Percent Change from Prior Year	-5%	-6%	-9%	-9%	-3%	6%	1%	3%	-4%	-2%	4%	39%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



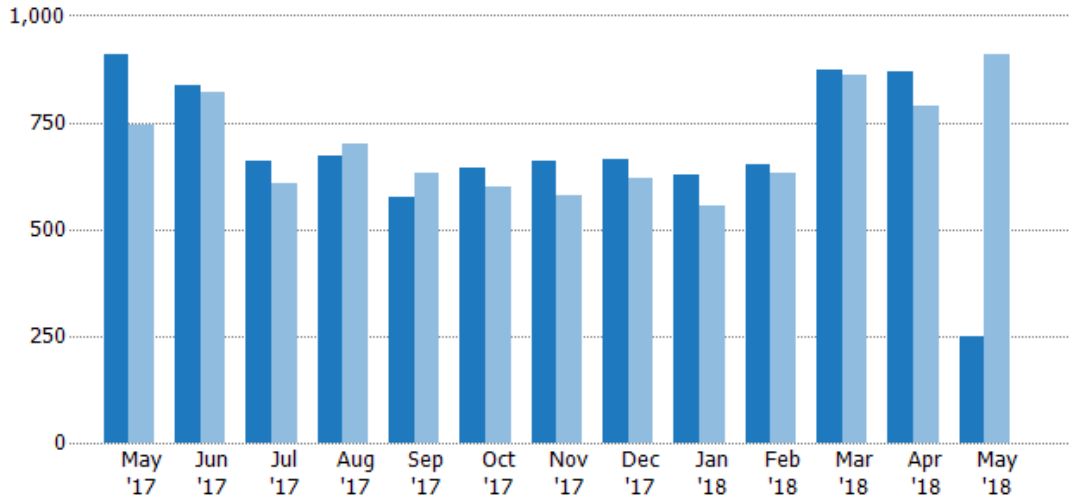
Current Year	\$562M	\$466M	\$460M	\$412M	\$405M	\$435M	\$446M	\$402M	\$487M	\$588M	\$665M	\$888M	-
Prior Year	\$519M	\$408M	\$388M	\$385M	\$357M	\$355M	\$364M	\$333M	\$405M	\$488M	\$519M	\$547M	\$562M
Percent Change from Prior Year	8%	14%	19%	7%	14%	23%	22%	21%	20%	20%	28%	62%	-100%

Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



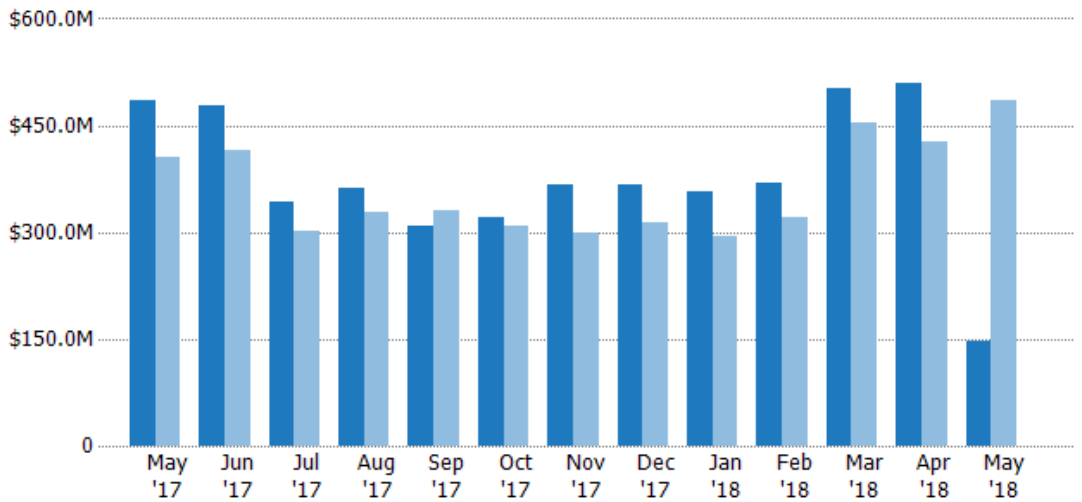
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	910	838	661	673	576	643	660	662	628	653	873	868	250
Prior Year	744	819	607	698	631	598	580	619	554	633	861	790	910
Percent Change from Prior Year	22%	2%	9%	-4%	-9%	8%	14%	7%	13%	3%	1%	10%	-73%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



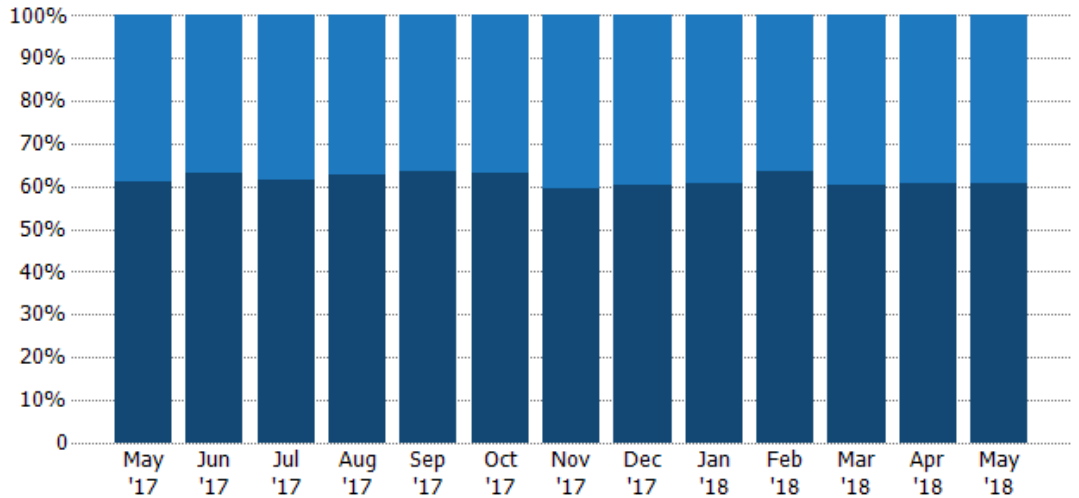
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$486M	\$477M	\$343M	\$362M	\$309M	\$320M	\$368M	\$367M	\$358M	\$369M	\$502M	\$510M	\$148M
Prior Year	\$406M	\$416M	\$302M	\$327M	\$330M	\$309M	\$300M	\$314M	\$294M	\$321M	\$453M	\$427M	\$486M
Percent Change from Prior Year	20%	15%	14%	11%	-6%	3%	23%	17%	22%	15%	11%	20%	-70%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



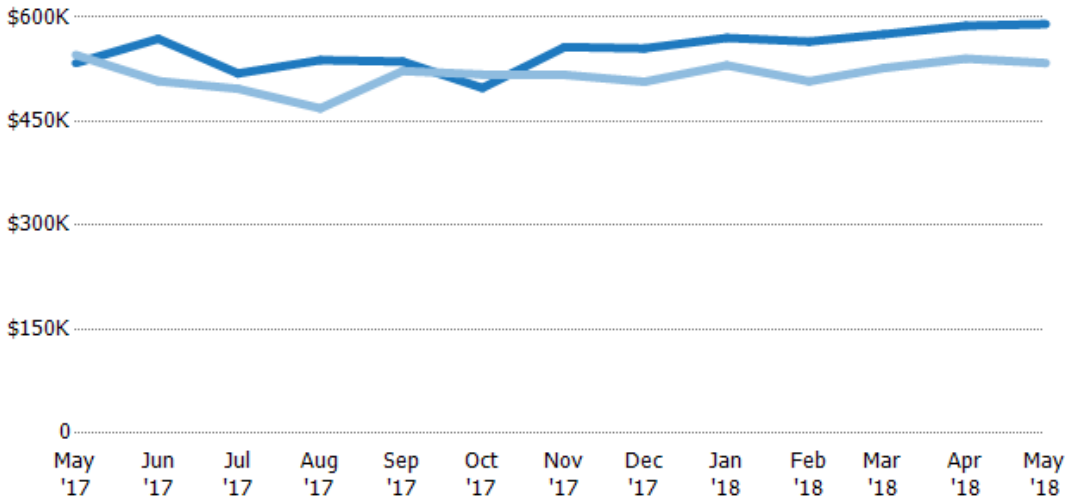
Condo/Townhouse	39%	37%	38%	37%	37%	37%	40%	40%	39%	37%	40%	39%	39%
Single Family Residence	61%	63%	62%	63%	63%	63%	60%	60%	61%	63%	60%	61%	61%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Current Year	\$534K	\$569K	\$519K	\$538K	\$536K	\$498K	\$557K	\$555K	\$570K	\$565K	\$575K	\$588K	\$590K
Prior Year	\$546K	\$508K	\$497K	\$469K	\$522K	\$517K	\$517K	\$507K	\$531K	\$508K	\$527K	\$540K	\$534K
Percent Change from Prior Year	-2%	12%	4%	15%	3%	-4%	8%	9%	7%	11%	9%	9%	11%

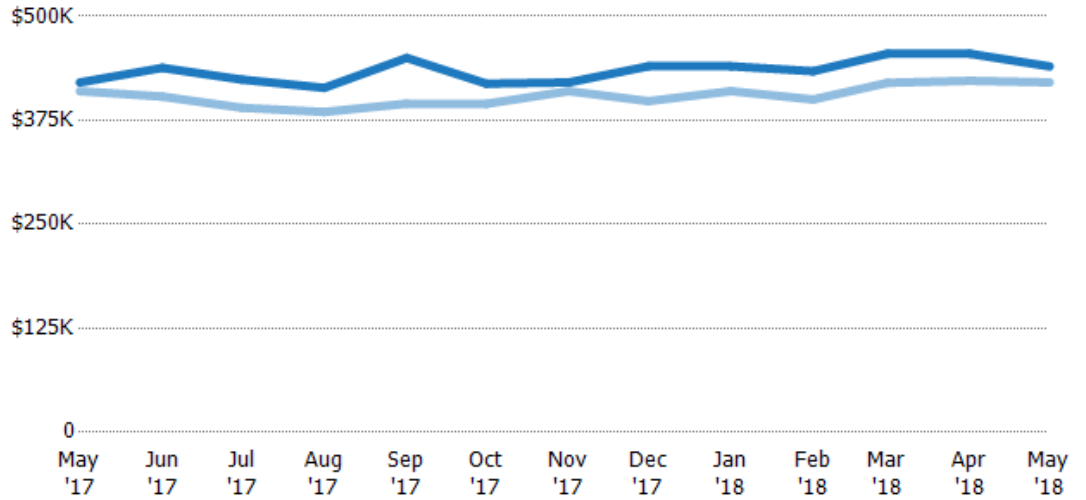
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '18	\$440K	4.6%
May '17	\$421K	2.6%
May '16	\$410K	-6.5%



Current Year	\$421K	\$438K	\$424K	\$414K	\$450K	\$419K	\$420K	\$440K	\$440K	\$434K	\$455K	\$455K	\$440K
Prior Year	\$410K	\$404K	\$390K	\$385K	\$395K	\$395K	\$410K	\$398K	\$410K	\$400K	\$420K	\$423K	\$421K
Percent Change from Prior Year	3%	9%	9%	8%	14%	6%	3%	11%	7%	9%	8%	8%	5%

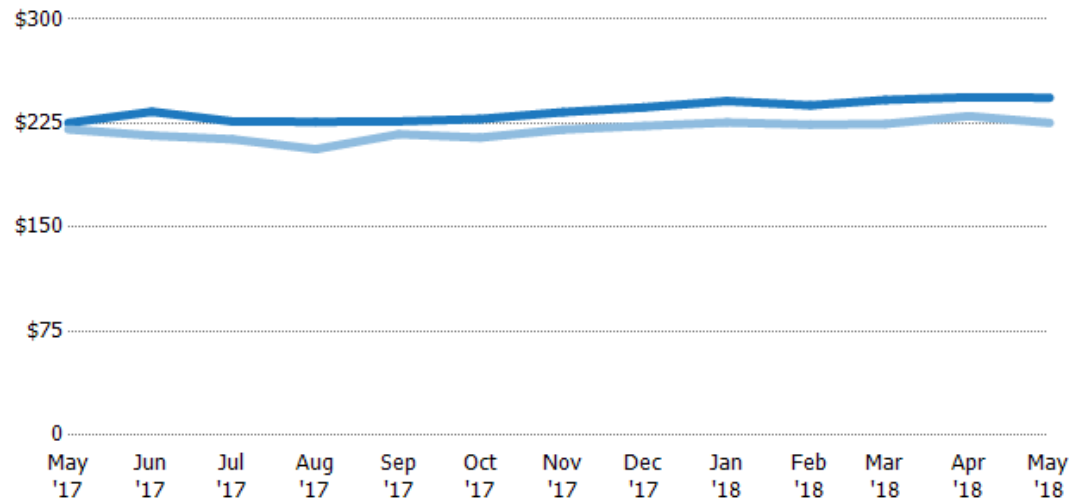
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
May '18	\$243	8%
May '17	\$225	2.1%
May '16	\$221	-5.2%



Current Year	\$225	\$233	\$226	\$226	\$226	\$228	\$233	\$236	\$241	\$238	\$242	\$244	\$243
Prior Year	\$221	\$216	\$213	\$206	\$217	\$215	\$220	\$223	\$226	\$224	\$225	\$230	\$225
Percent Change from Prior Year	2%	8%	6%	10%	4%	6%	6%	6%	7%	6%	8%	6%	8%

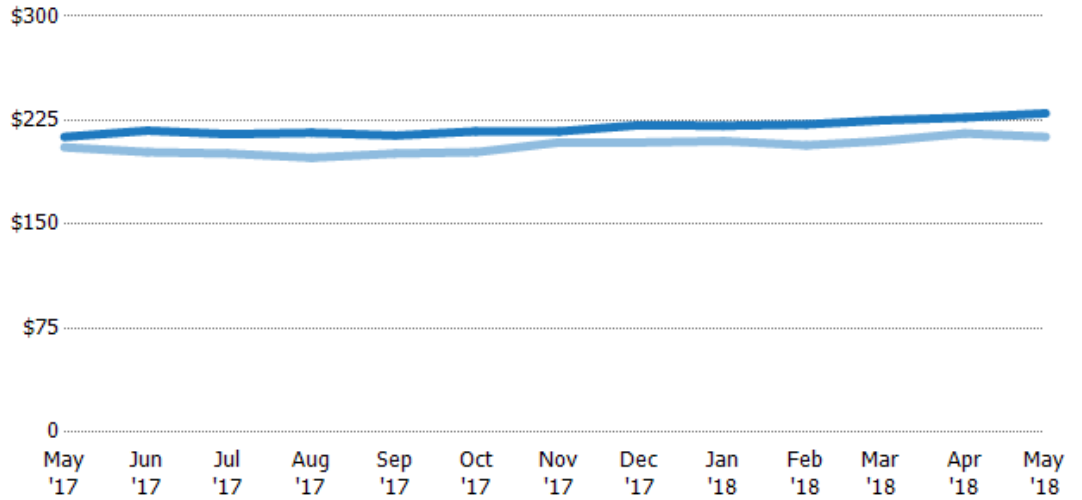
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
May '18	\$230	8%
May '17	\$213	3.6%
May '16	\$206	-5.6%



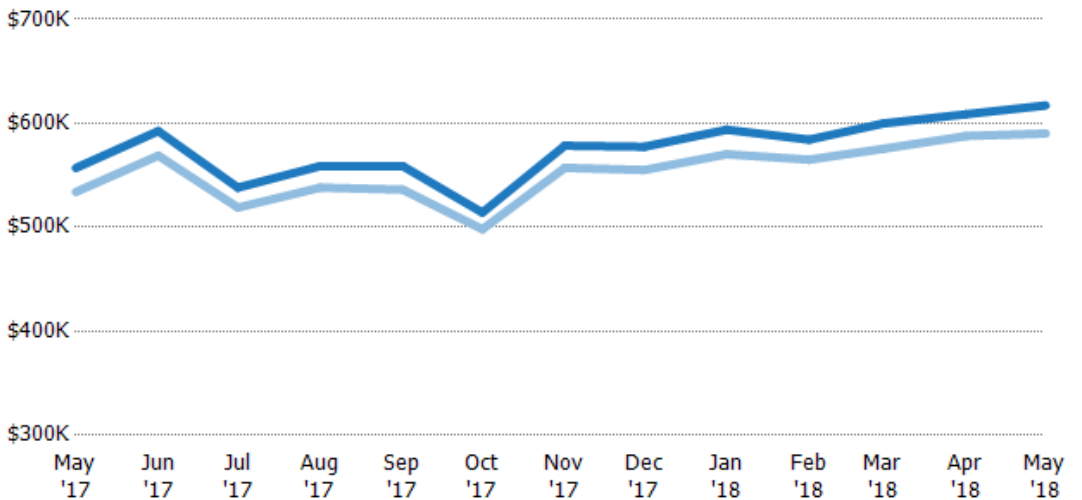
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	\$213	\$218	\$215	\$216	\$214	\$217	\$217	\$222	\$221	\$222	\$225	\$227	\$230
Prior Year	\$206	\$202	\$201	\$198	\$201	\$202	\$209	\$209	\$210	\$207	\$210	\$216	\$213
Percent Change from Prior Year	4%	8%	7%	9%	6%	7%	4%	6%	5%	7%	7%	5%	8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



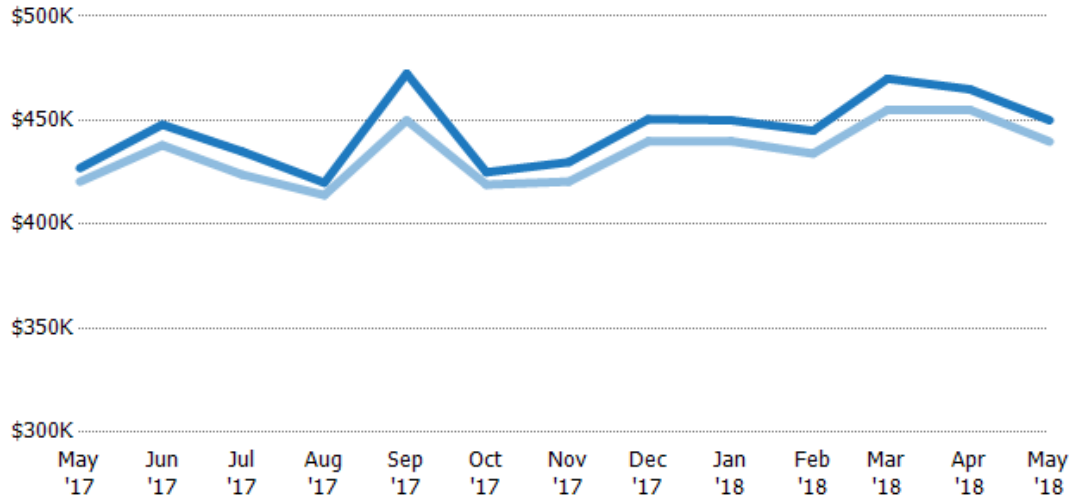
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg List Price	\$557K	\$592K	\$538K	\$559K	\$559K	\$514K	\$578K	\$577K	\$594K	\$584K	\$600K	\$609K	\$617K
Avg Sales Price	\$534K	\$569K	\$519K	\$538K	\$536K	\$498K	\$557K	\$555K	\$570K	\$565K	\$575K	\$588K	\$590K
Avg Sales Price as a % of Avg List Price	96%	96%	96%	96%	96%	97%	96%	96%	96%	97%	96%	97%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



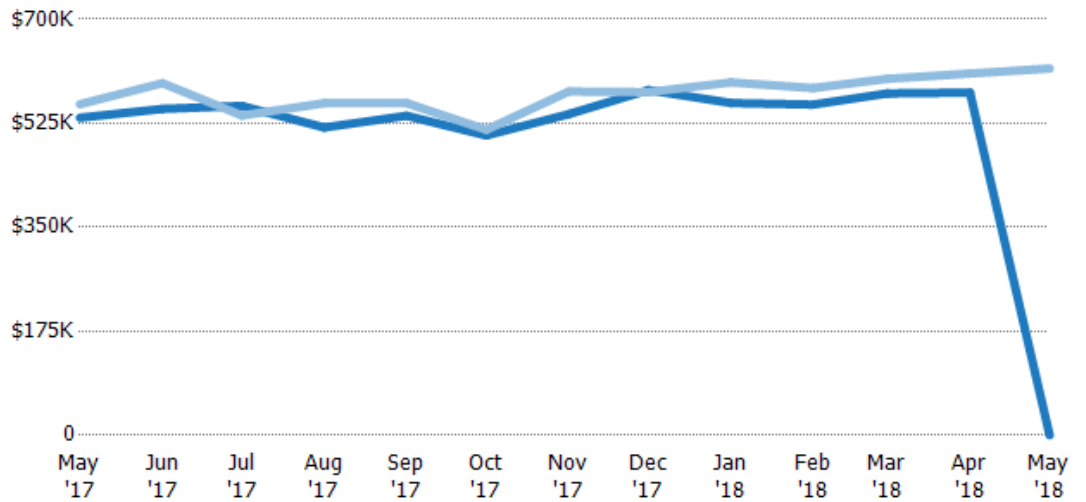
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Median List Price	\$427K	\$448K	\$435K	\$420K	\$472K	\$425K	\$430K	\$451K	\$450K	\$445K	\$470K	\$465K	\$450K
Median Sales Price	\$421K	\$438K	\$424K	\$414K	\$450K	\$419K	\$420K	\$440K	\$440K	\$434K	\$455K	\$455K	\$440K
Med Sales Price as a % of Med List Price	98%	98%	97%	99%	95%	99%	98%	98%	98%	98%	97%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



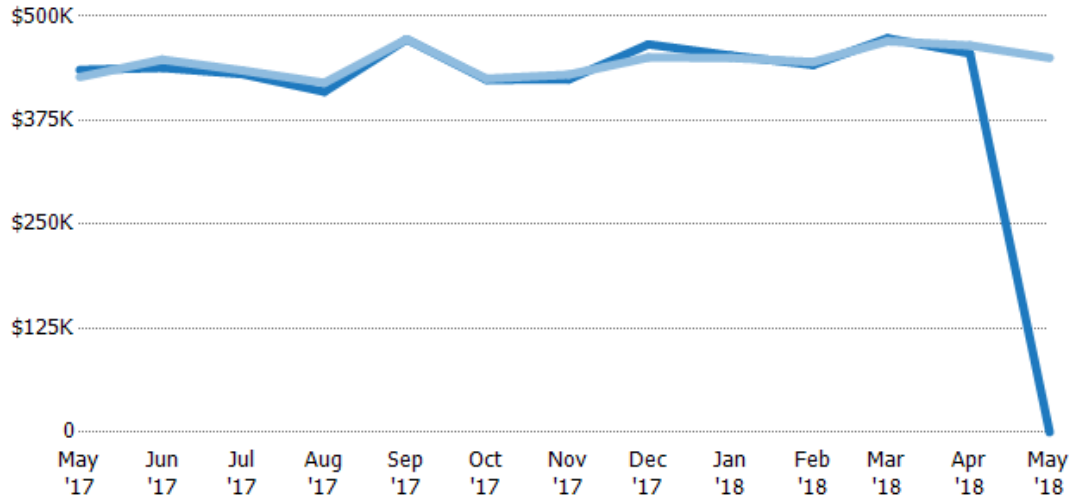
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Avg Est Value	\$534K	\$549K	\$554K	\$518K	\$538K	\$505K	\$540K	\$581K	\$559K	\$556K	\$575K	\$577K	\$0
Avg Sales Price	\$557K	\$592K	\$538K	\$559K	\$559K	\$514K	\$578K	\$577K	\$594K	\$584K	\$600K	\$609K	\$617K
Avg Sales Price as a % of Avg Est Value	104%	108%	97%	108%	104%	102%	107%	99%	106%	105%	104%	106%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



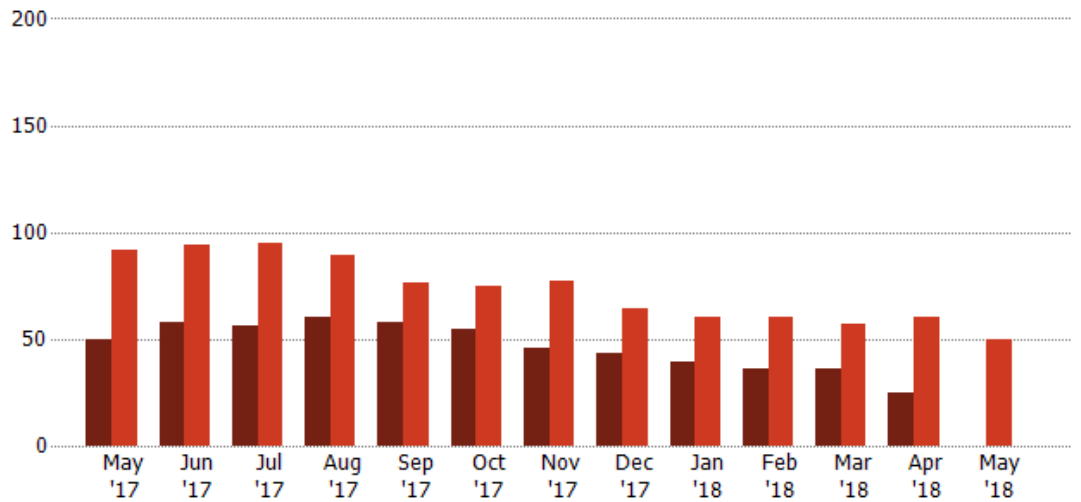
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Median Est Value	\$436K	\$438K	\$431K	\$409K	\$472K	\$424K	\$424K	\$466K	\$453K	\$442K	\$474K	\$455K	\$0
Median Sales Price	\$427K	\$448K	\$435K	\$420K	\$472K	\$425K	\$430K	\$451K	\$450K	\$445K	\$470K	\$465K	\$450K
Med Sales Price as a % of Med Est Value	98%	102%	101%	103%	100%	100%	101%	97%	99%	101%	99%	102%	100%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



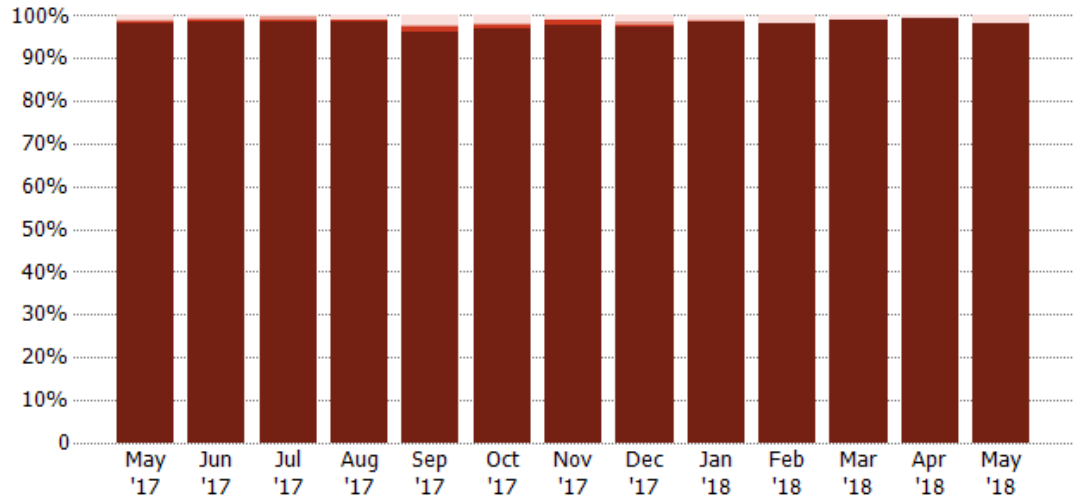
	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Current Year	50	58	56	60	58	55	46	43	39	36	36	25	-
Prior Year	92	94	95	89	76	75	77	64	60	60	57	60	50
Percent Change from Prior Year	-46%	-38%	-41%	-33%	-24%	-27%	-40%	-33%	-35%	-40%	-37%	-58%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Scottsdale, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18
Pre-Foreclosure	1%	1%	0%	1%	2%	2%	1%	1%	1%	2%	1%	1%	2%
Short Sale	1%	0%	1%	-	1%	0%	-	1%	0%	-	-	-	-
Foreclosure	0%	1%	1%	1%	1%	1%	1%	0%	0%	-	-	-	-
Non-Distressed	98%	99%	98%	99%	96%	97%	98%	97%	99%	98%	99%	99%	98%

Sales Activity by ZIP

May 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250			23	\$8,207,500	\$361,787	\$335,000	\$219	\$220	25
85251			41	\$13,219,400	\$330,190	\$299,000	\$227	\$211	30
85254			31	\$13,850,800	\$460,171	\$448,000	\$229	\$220	34
85255			32	\$30,521,000	\$1,012,959	\$762,500	\$259	\$252	120
85257			12	\$4,048,900	\$344,150	\$355,000	\$224	\$233	24
85258			38	\$17,532,797	\$473,400	\$471,950	\$227	\$221	41
85259			19	\$11,459,140	\$626,836	\$549,900	\$215	\$201	20
85260			28	\$14,092,244	\$514,678	\$428,500	\$225	\$215	35
85262			19	\$30,026,825	\$1,712,889	\$1,295,000	\$307	\$267	113
85266			7	\$4,581,000	\$678,971	\$624,900	\$226	\$239	48