Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2017	Feb 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	1,234	1,377	-10.4%	2,554	2,805	-8.9%
New Listing Volume	$769,526,777	$811,861,608	-5.2%	$1,607,223,885	$1,689,414,607	-4.9%
Active Listing Count	3,963	4,512	-12.2%	7,885	8,711	-9.5%
Active Listing Volume	$3,596,454,396	$3,704,296,122	-2.9%	$7,027,861,092	$7,167,545,918	-1.9%
Average Listing Price	$907,508	$820,988	+10.5%	$891,295	$822,816	+8.3%
Median Listing Price	$585,000	$535,000	+9.3%	$567,591	$530,180	+7.1%
Average Listing Price per Sq Ft	$278	$261	+6.2%	$277	$262	+5.8%
Median Listing Price per Sq Ft	$240	$227	+5.7%	$240	$227	+5.5%
Median Days in RPR	82	80	+2.5%	85.28	83.18	+2.5%
Months of Inventory	7	9.9	-29%	7.9	8.9	-11.9%
Absorption Rate	14.23%	10.11%	+4.1%	12.73%	11.22%	+1.5%
Sales Activity Charts Metrics						
New Pending Sales Count	929	846	+9.8%	1,820	1,630	+11.7%
New Pending Sales Volume	$472,210,755	$426,889,685	+10.6%	$904,849,256	$795,938,080	+13.7%
Pending Sales Count	910	853	+6.7%	1,687	1,551	+8.8%
Pending Sales Volume	$523,153,979	$468,260,622	+11.7%	$957,228,683	$838,828,056	+14.1%
Closed Sales Count	638	548	+16.4%	1,202	1,004	+19.7%
Closed Sales Volume	$324,359,520	$276,226,280	+17.4%	$621,520,296	$525,106,919	+18.4%
Average Sales Price	$508,401	$504,063	+0.9%	$517,072	$523,015	-1.1%
Median Sales Price	$400,000	$400,013	0%	$404,434	$400,688	+0.9%
Average Sales Price per Sq Ft	$224	$213	+5.4%	$224	$218	+3%
Median Sales Price per Sq Ft	$207	$202	+2.7%	$208	$202	+3.2%
Distressed Charts Metrics						
Distressed Listing Count	69	102	-32.4%	139	196	-29.1%

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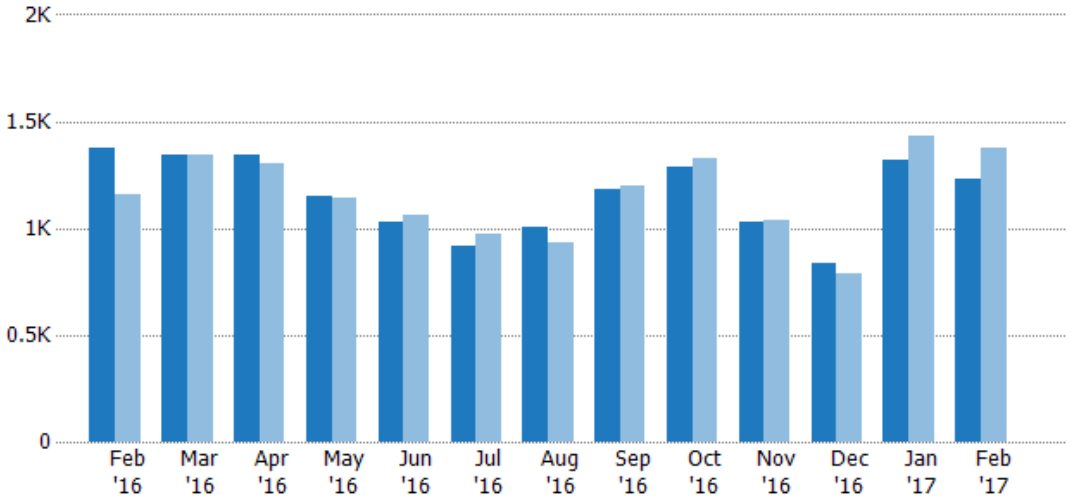
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Feb '17	1.23K	-10.4%
Feb '16	1.38K	18.5%
Feb '15	1.16K	4.4%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	1.38K	1.35K	1.34K	1.15K	1.03K	913	1.01K	1.18K	1.29K	1.03K	832	1.32K	1.23K
Prior Year	1.16K	1.34K	1.3K	1.14K	1.06K	969	936	1.2K	1.33K	1.04K	791	1.43K	1.38K
Percent Change from Prior Year	19%	0%	3%	1%	-3%	-6%	8%	-2%	-3%	-1%	5%	-8%	-10%

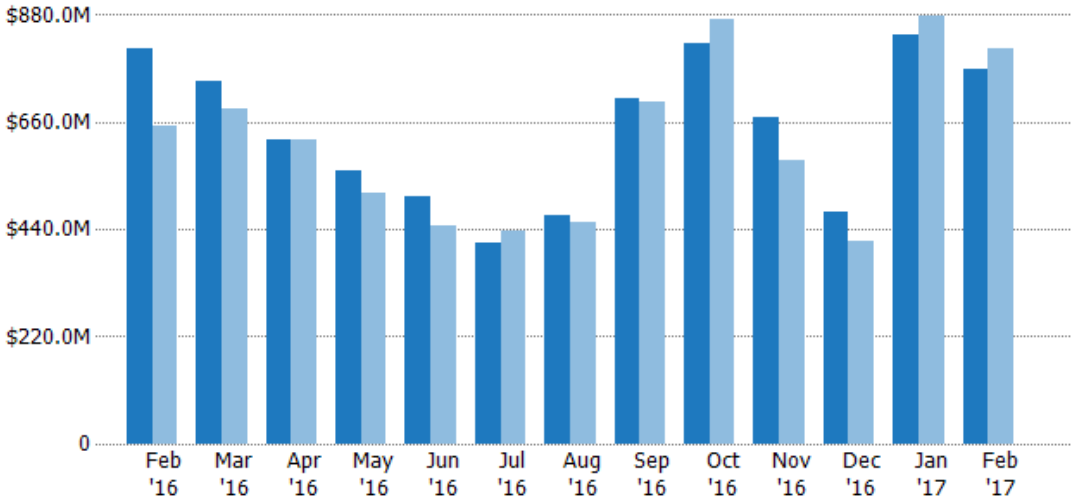
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Feb '17	$770M	-5.2%
Feb '16	$812M	24.7%
Feb '15	$651M	-2.7%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$812M	$745M	$622M	$559M	$508M	$411M	$468M	$708M	$821M	$671M	$476M	$838M	$770M
Prior Year	$651M	$686M	$622M	$516M	$447M	$438M	$455M	$703M	$870M	$580M	$415M	$878M	$812M
Percent Change from Prior Year	25%	9%	0%	8%	13%	-6%	3%	1%	-6%	16%	15%	-5%	-5%

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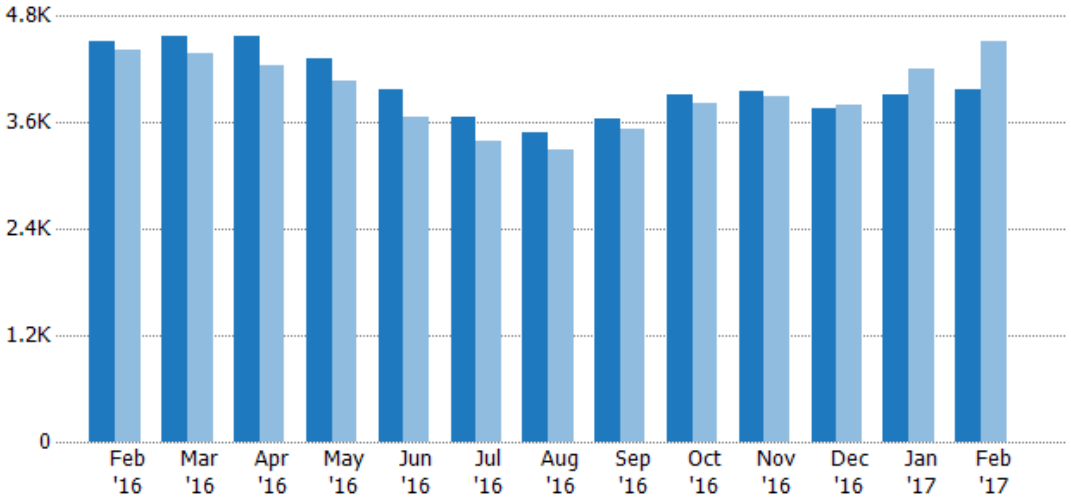
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Feb '17	3.96K	-12.2%
Feb '16	4.51K	2.3%
Feb '15	4.41K	-2.1%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	4.51K	4.58K	4.58K	4.31K	3.97K	3.67K	3.5K	3.65K	3.92K	3.95K	3.76K	3.92K	3.96K
Prior Year	4.41K	4.38K	4.25K	4.06K	3.66K	3.4K	3.29K	3.53K	3.81K	3.9K	3.8K	4.2K	4.51K
Percent Change from Prior Year	2%	4%	8%	6%	8%	8%	6%	3%	3%	1%	-1%	-7%	-12%

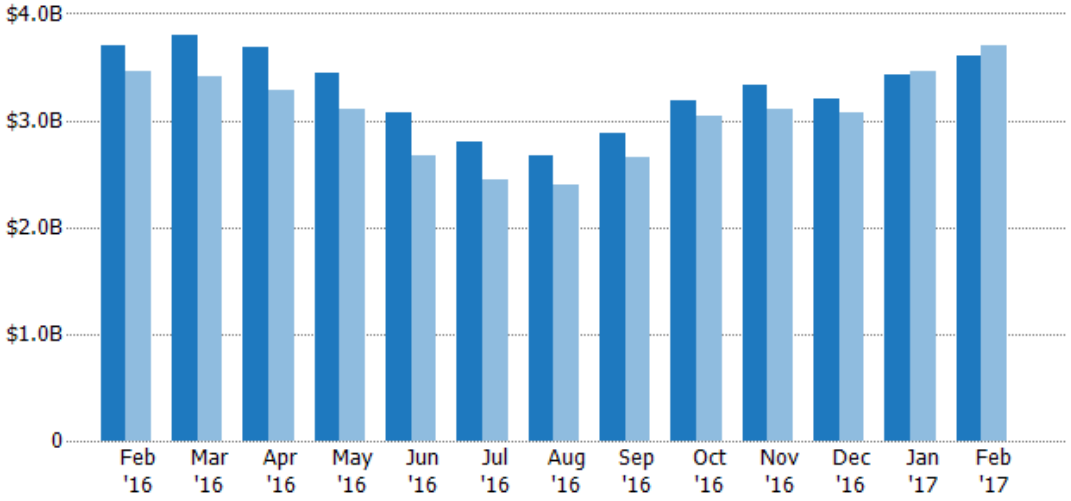
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Feb '17	$3.6B	-2.9%
Feb '16	$3.7B	7.3%
Feb '15	$3.45B	-7.5%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$3.7B	$3.8B	$3.68B	$3.44B	$3.07B	$2.79B	$2.68B	$2.88B	$3.19B	$3.33B	$3.2B	$3.43B	$3.6B
Prior Year	$3.45B	$3.41B	$3.28B	$3.11B	$2.66B	$2.45B	$2.4B	$2.66B	$3.04B	$3.1B	$3.08B	$3.46B	$3.7B
Percent Change from Prior Year	7%	11%	12%	11%	15%	14%	12%	8%	5%	7%	4%	-1%	-3%

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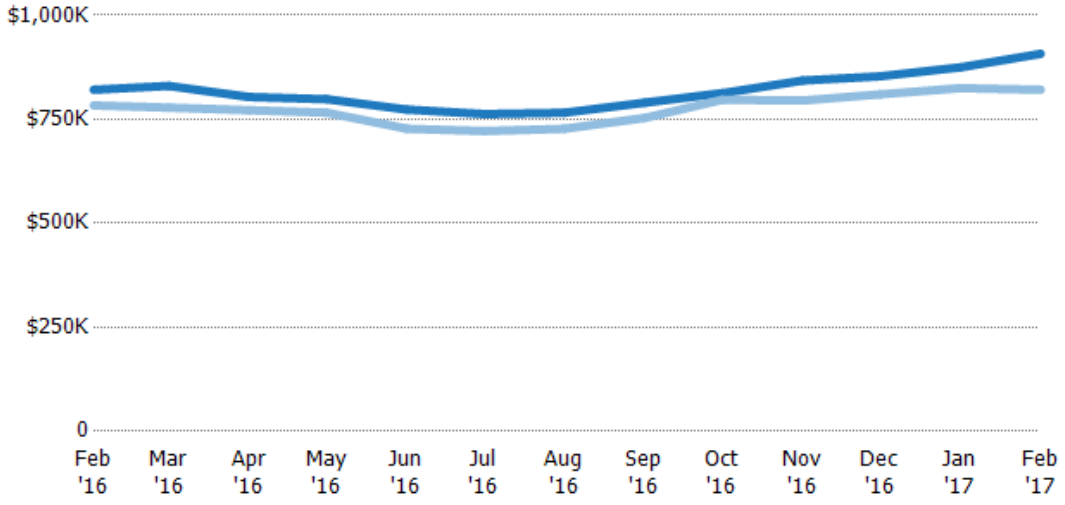
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Feb '17	$908K	10.5%
Feb '16	$821K	4.8%
Feb '15	$783K	-5.5%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$821K	$830K	$804K	$798K	$773K	$763K	$766K	$790K	$813K	$843K	$853K	$875K	$908K
Prior Year	$783K	$778K	$772K	$766K	$727K	$722K	$727K	$753K	$797K	$795K	$810K	$825K	$821K
Percent Change from Prior Year	5%	7%	4%	4%	6%	6%	5%	5%	2%	6%	5%	6%	11%

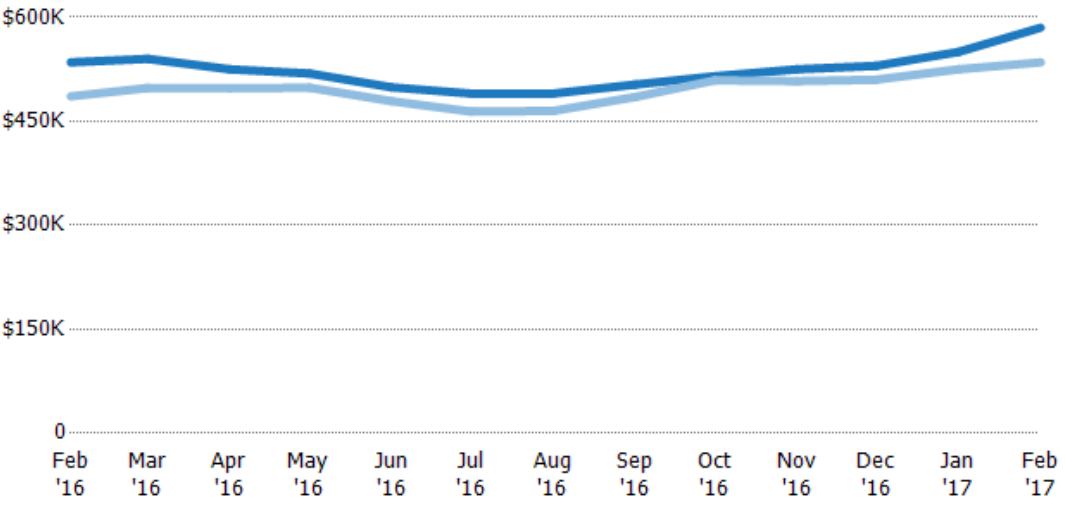
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Feb '17	$585K	9.3%
Feb '16	$535K	10.1%
Feb '15	$486K	-5.3%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$535K	$540K	$525K	$519K	$499K	$490K	$490K	$503K	$515K	$525K	$530K	$550K	$585K
Prior Year	$486K	$498K	$498K	$499K	$479K	$464K	$465K	$485K	$509K	$508K	$510K	$525K	$535K
Percent Change from Prior Year	10%	8%	6%	4%	4%	6%	5%	4%	1%	3%	4%	5%	9%

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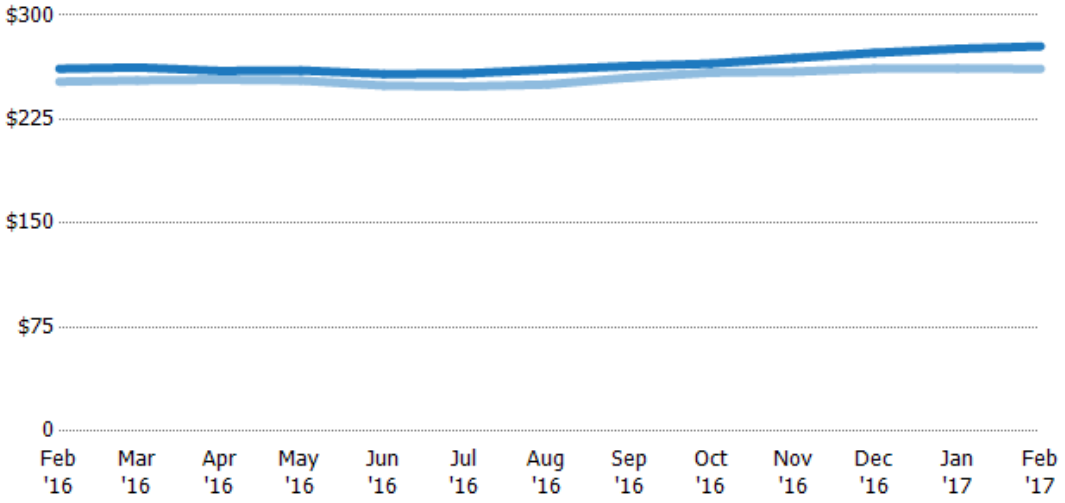
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price/sq ft	% Chg.
Feb '17	$278	6.2%
Feb '16	$261	3.7%
Feb '15	$252	-3.3%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$261	$262	$260	$260	$258	$258	$261	$263	$265	$269	$273	$276	$278
Prior Year	$252	$253	$254	$253	$249	$249	$250	$255	$259	$259	$262	$262	$261
Percent Change from Prior Year	4%	4%	2%	3%	3%	4%	4%	3%	3%	4%	4%	5%	6%

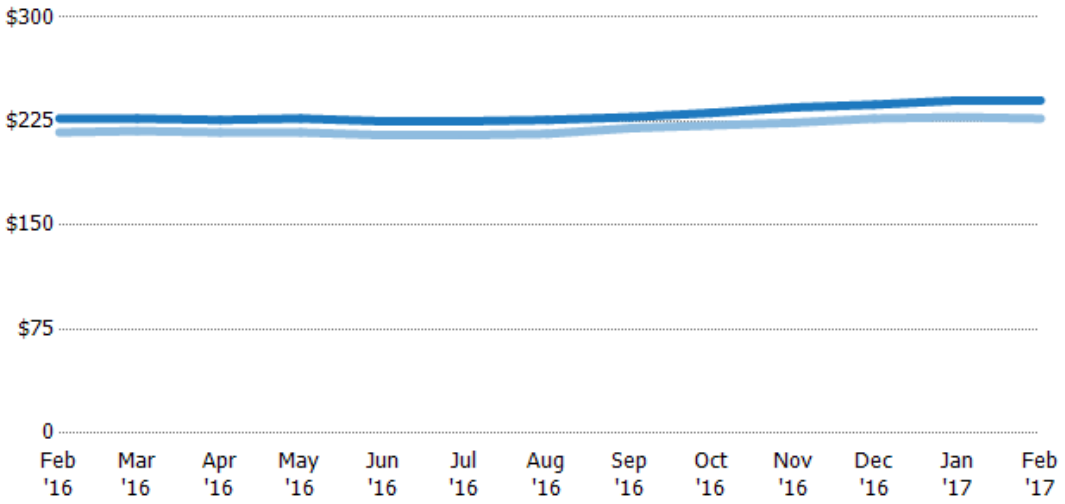
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price/sq ft	% Chg.
Feb '17	$240	5.7%
Feb '16	$227	4.6%
Feb '15	$217	-3.7%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$227	$227	$226	$227	$225	$225	$226	$228	$231	$235	$237	$240	$240
Prior Year	$217	$218	$217	$217	$215	$215	$216	$220	$222	$224	$227	$228	$227
Percent Change from Prior Year	5%	4%	4%	5%	5%	5%	5%	4%	4%	5%	4%	5%	6%

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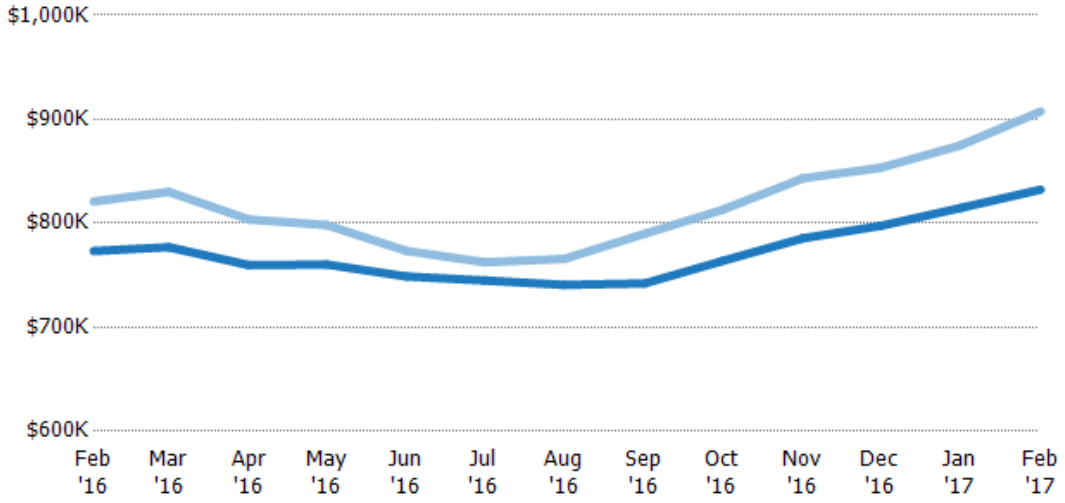
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



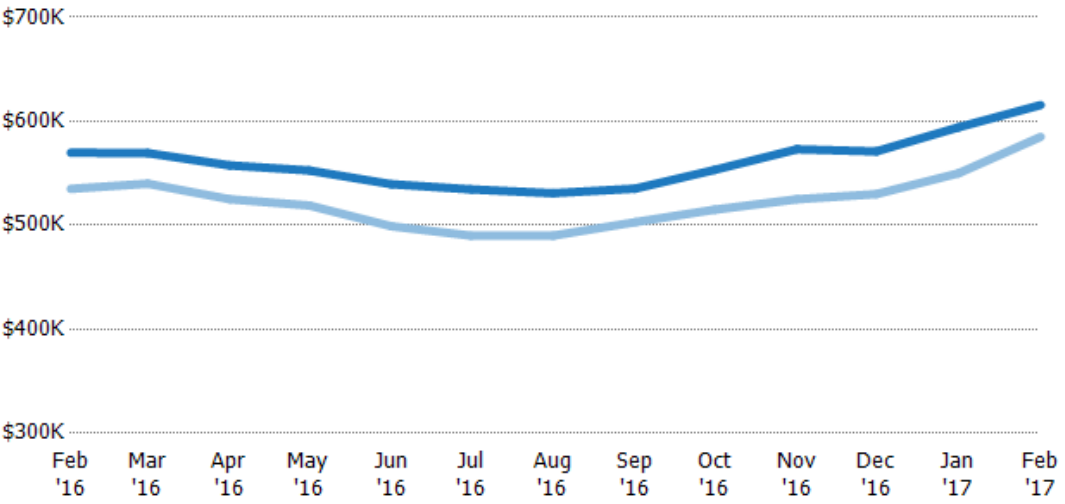
	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Avg Est Value	$773K	$777K	$760K	$760K	$749K	$745K	$741K	$742K	$764K	$786K	$797K	$815K	$832K
Avg Listing Price	$821K	$830K	$804K	$798K	$773K	$763K	$766K	$790K	$813K	$843K	$853K	$875K	$908K
Avg Listing Price as a % of Avg Est Value	106%	107%	106%	105%	103%	102%	103%	106%	106%	107%	107%	107%	109%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Median Est Value	$570K	$569K	$558K	$553K	$539K	$535K	$531K	$535K	$553K	$573K	$571K	$594K	$616K
Median Listing Price	$535K	$540K	$525K	$519K	$499K	$490K	$490K	$503K	$515K	$525K	$530K	$550K	$585K
Med Listing Price as a % of Med Est Value	94%	95%	94%	94%	92%	92%	92%	94%	93%	92%	93%	93%	95%

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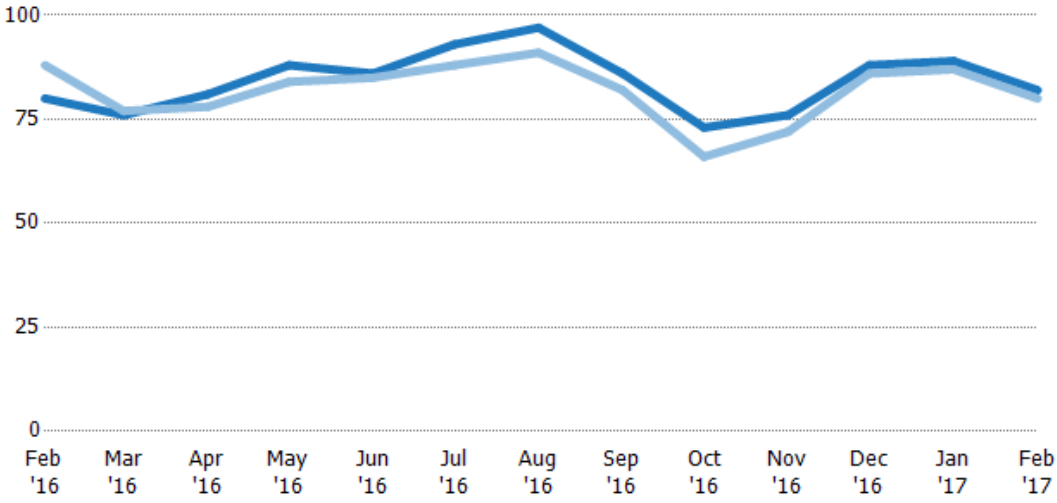
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Days	% Chg.
Feb '17	82	2.5%
Feb '16	80	-9.1%
Feb '15	88	-18.2%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	80	76	81	88	86	93	97	86	73	76	88	89	82
Prior Year	88	77	78	84	85	88	91	82	66	72	86	87	80
Percent Change from Prior Year	-9%	-1%	4%	5%	1%	6%	7%	5%	11%	6%	2%	2%	3%

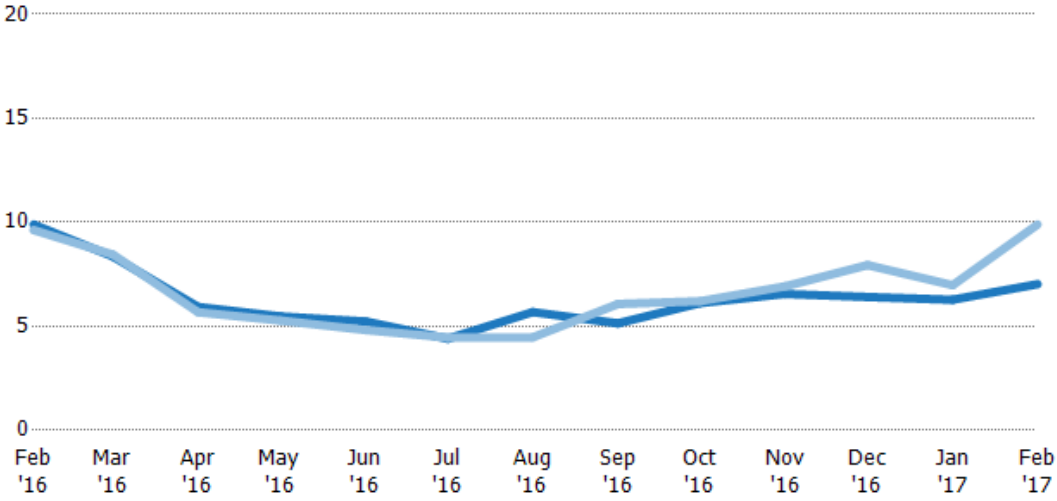
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Months	% Chg.
Feb '17	7.03	-29%
Feb '16	9.89	2.8%
Feb '15	9.63	9.1%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	9.89	8.35	5.93	5.47	5.23	4.4	5.68	5.14	6.12	6.55	6.41	6.28	7.03
Prior Year	9.63	8.44	5.67	5.28	4.82	4.46	4.47	6.07	6.21	6.92	7.94	6.98	9.89
Percent Change from Prior Year	3%	-1%	4%	4%	9%	-1%	27%	-15%	-1%	-5%	-19%	-10%	-29%

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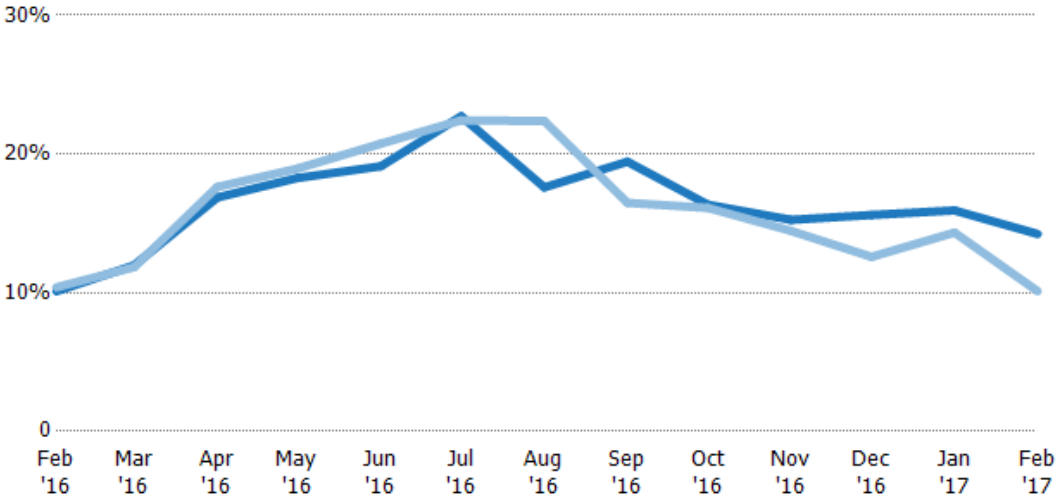
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Rate	Chg.
Feb '17	14%	-4.1%
Feb '16	10%	0.3%
Feb '15	10%	-8.3%



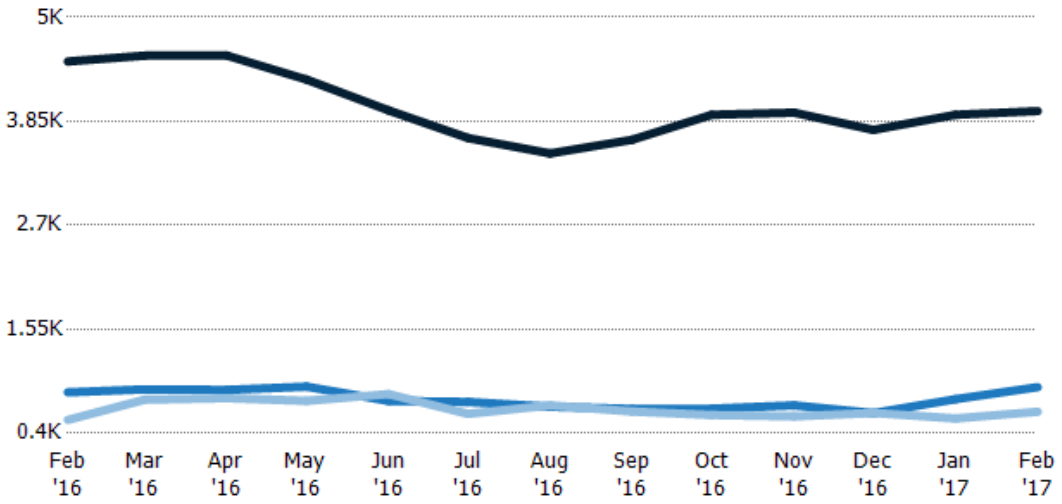
	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	10%	12%	17%	18%	19%	23%	18%	19%	16%	15%	16%	16%	14%
Prior Year	10%	12%	18%	19%	21%	22%	22%	16%	16%	14%	13%	14%	10%
Change from Prior Year	0%	0%	1%	1%	2%	0%	5%	-3%	0%	-1%	-3%	-2%	-4%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Active	4.51K	4.58K	4.58K	4.31K	3.97K	3.67K	3.5K	3.65K	3.92K	3.95K	3.76K	3.92K	3.96K
Pending	853	886	880	916	758	747	693	670	672	709	623	777	910
Sold	548	772	788	759	833	615	709	641	602	586	625	564	638

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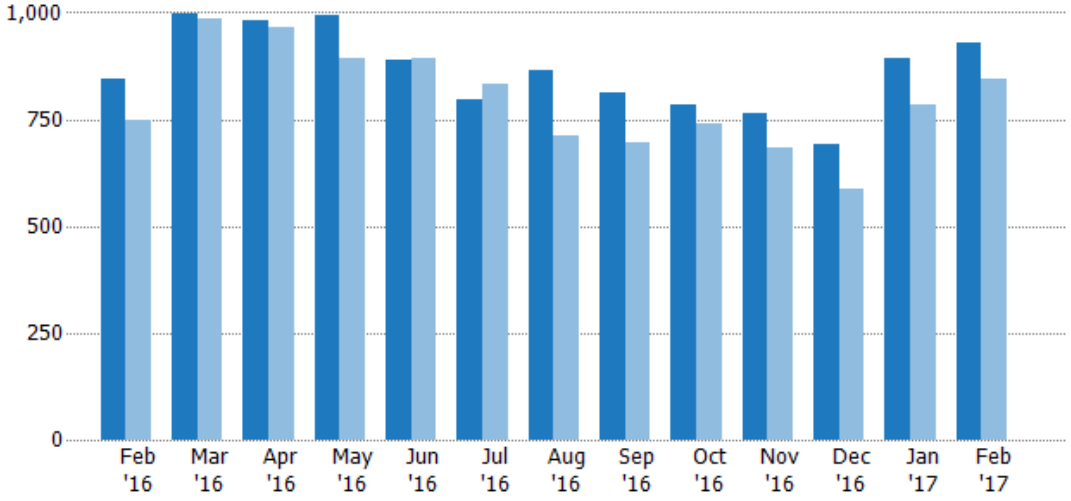
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Feb '17	929	9.8%
Feb '16	846	13.3%
Feb '15	747	-6.4%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	846	999	980	992	890	798	863	811	784	766	693	891	929
Prior Year	747	987	966	895	893	834	713	697	742	685	589	784	846
Percent Change from Prior Year	13%	1%	1%	11%	0%	-4%	21%	16%	6%	12%	18%	14%	10%

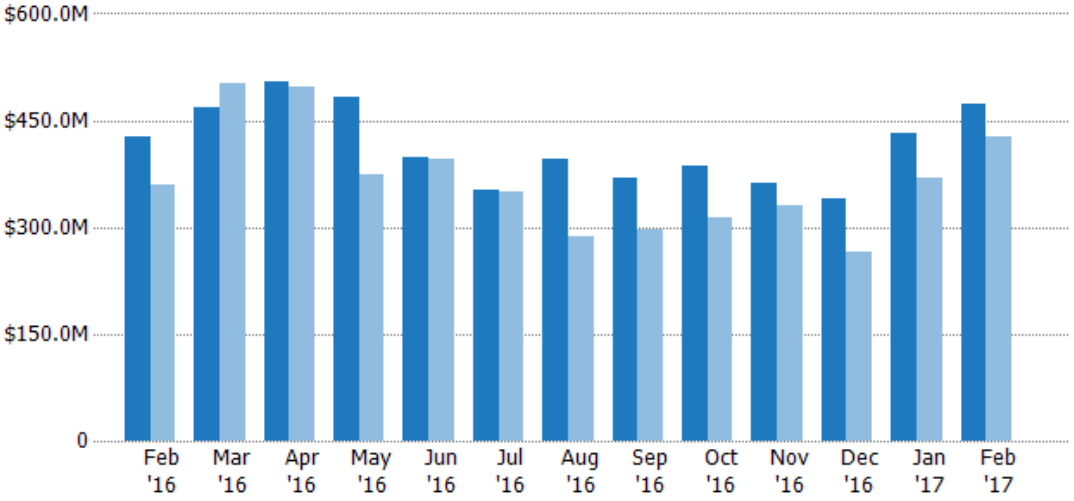
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Feb '17	$472M	10.6%
Feb '16	$427M	19.1%
Feb '15	$359M	-6.3%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$427M	$467M	$505M	$483M	$398M	$353M	$395M	$370M	$385M	$362M	$340M	$433M	$472M
Prior Year	$359M	$502M	$497M	$373M	$395M	$351M	$287M	$298M	$314M	$330M	$264M	$369M	$427M
Percent Change from Prior Year	19%	-7%	2%	29%	1%	1%	38%	24%	23%	10%	29%	17%	11%

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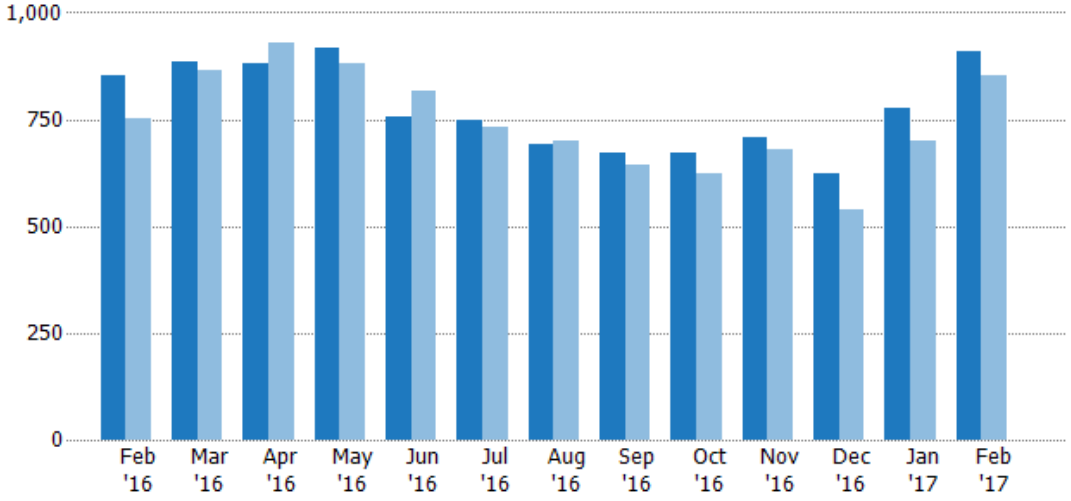
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Feb '17	910	6.7%
Feb '16	853	13.1%
Feb '15	754	-8.5%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	853	886	880	916	758	747	693	670	672	709	623	777	910
Prior Year	754	865	928	882	817	733	701	645	624	680	540	698	853
Percent Change from Prior Year	13%	2%	-5%	4%	-7%	2%	-1%	4%	8%	4%	15%	11%	7%

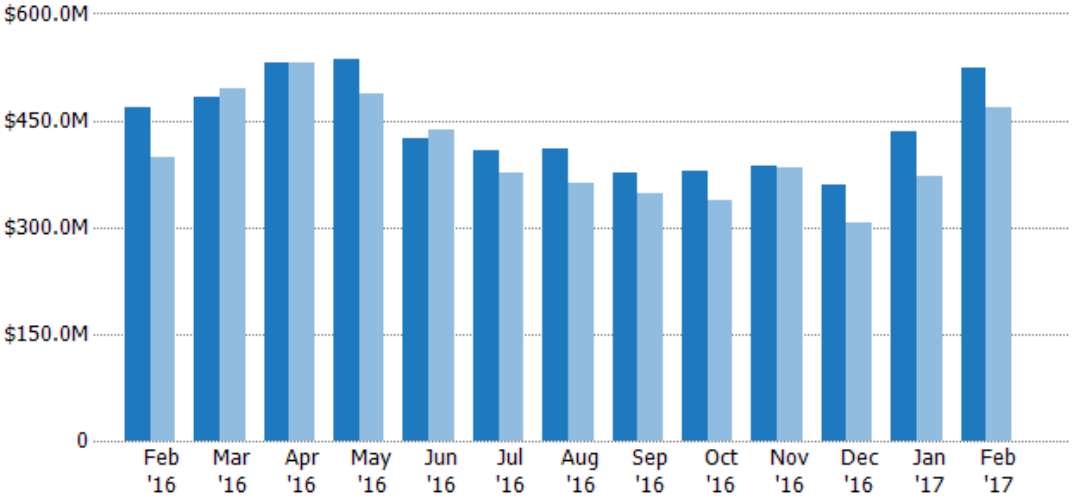
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Feb '17	$523M	11.7%
Feb '16	$468M	17.5%
Feb '15	$398M	-0.6%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$468M	$482M	$532M	$535M	$424M	$409M	$410M	$377M	$379M	$386M	$360M	$434M	$523M
Prior Year	$398M	$494M	$532M	$488M	$438M	$375M	$362M	$346M	$337M	$384M	$307M	$371M	$468M
Percent Change from Prior Year	18%	-3%	0	10%	-3%	9%	13%	9%	12%	1%	17%	17%	12%

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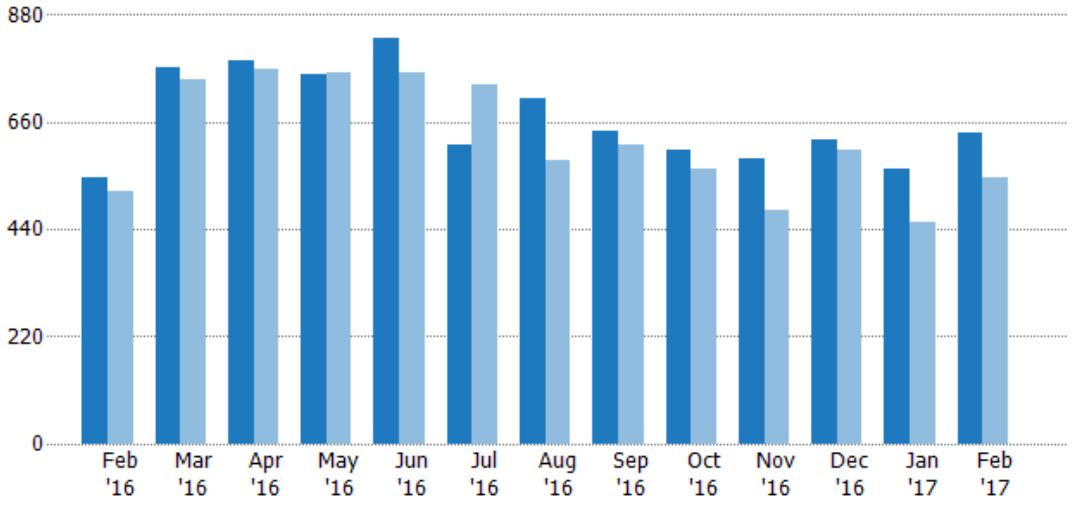
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Feb '17	638	16.4%
Feb '16	548	5.6%
Feb '15	519	-8.3%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	548	772	788	759	833	615	709	641	602	586	625	564	638
Prior Year	519	749	770	760	762	737	581	614	564	478	602	456	548
Percent Change from Prior Year	6%	3%	2%	0%	9%	-17%	22%	4%	7%	23%	4%	24%	16%

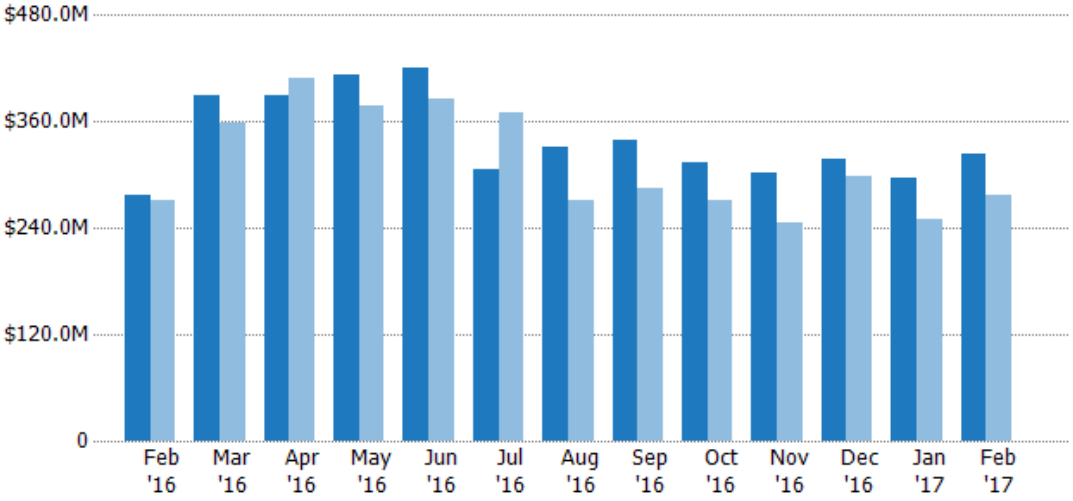
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Volume	% Chg.
Feb '17	$324M	17.4%
Feb '16	$276M	2.2%
Feb '15	$270M	-13.2%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$276M	$389M	$390M	$413M	$421M	$305M	$332M	$338M	$314M	$303M	$317M	$297M	$324M
Prior Year	$270M	$359M	$409M	$379M	$386M	$370M	$271M	$284M	$271M	$247M	$299M	$249M	$276M
Percent Change from Prior Year	2%	8%	-4%	9%	9%	-17%	22%	19%	16%	23%	6%	19%	17%

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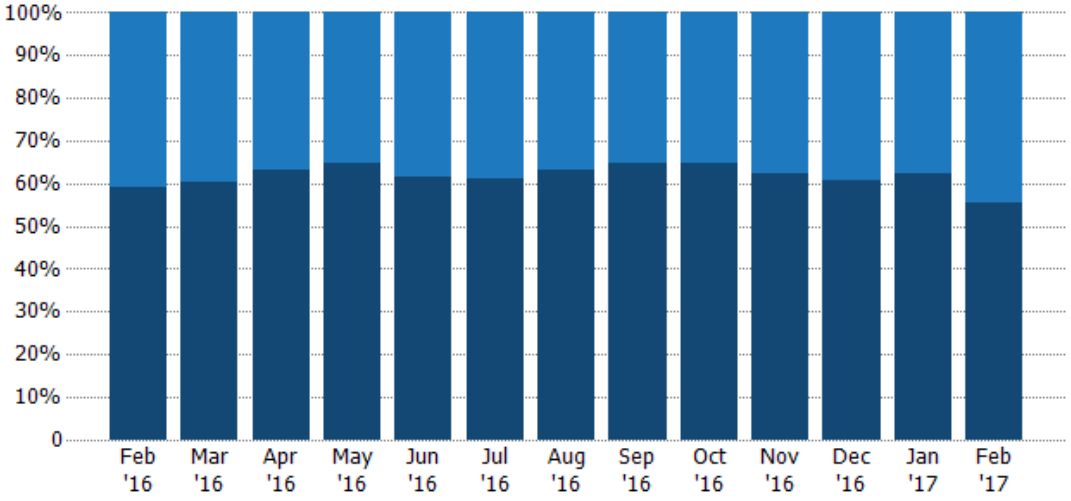
Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Condo/Townhouse	41%	40%	37%	35%	38%	39%	37%	35%	35%	38%	39%	38%	44%
Single Family Residence	59%	60%	63%	65%	62%	61%	63%	65%	65%	62%	61%	62%	56%

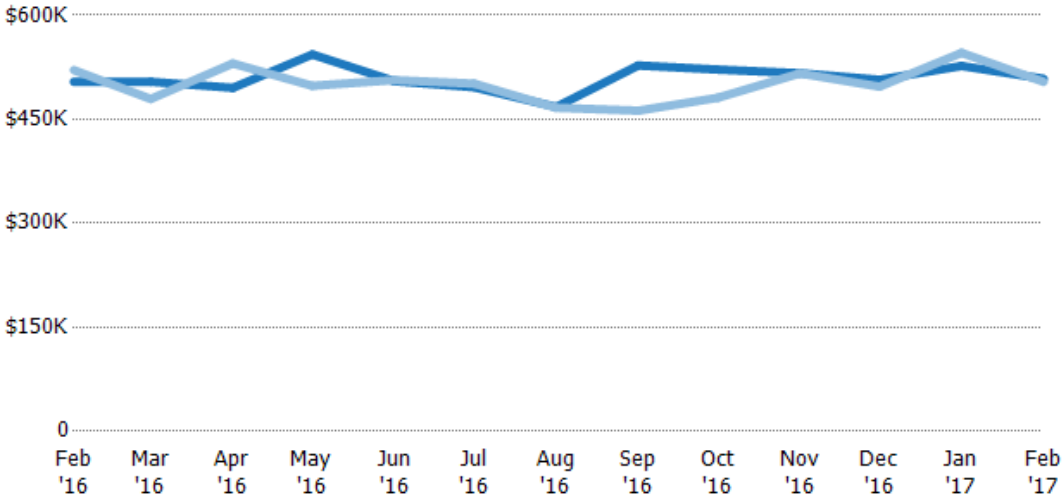
Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Feb '17	$508K	0.9%
Feb '16	$504K	-3.2%
Feb '15	$521K	-5.3%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$504K	$504K	$495K	$544K	$505K	$496K	$468K	$528K	$522K	$517K	$507K	$527K	$508K
Prior Year	$521K	$479K	$531K	$498K	$507K	$501K	$467K	$462K	$481K	$516K	$497K	$546K	$504K
Percent Change from Prior Year	-3%	5%	-7%	9%	0%	-1%	0%	14%	8%	0%	2%	-3%	1%

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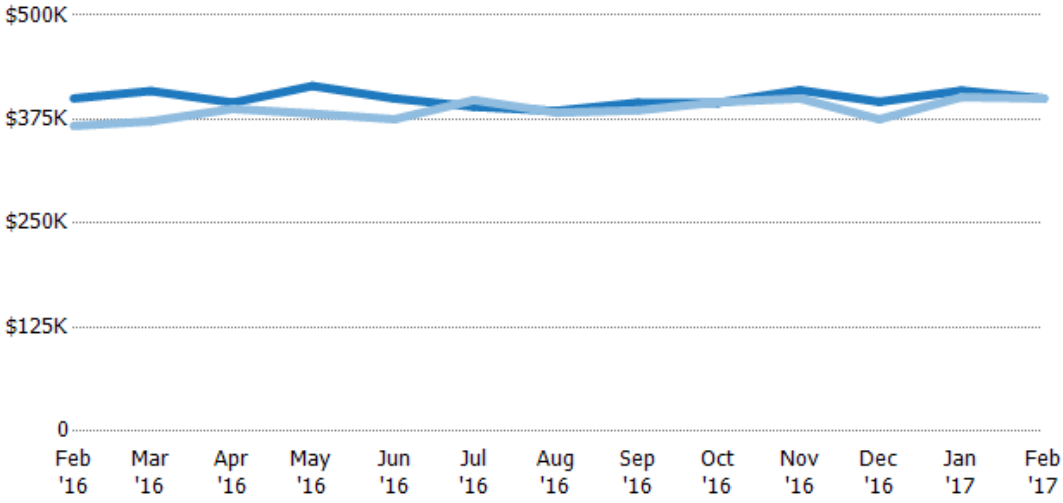
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Feb '17	$400K	–
Feb '16	$400K	9%
Feb '15	$367K	7.6%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$400K	$409K	$395K	$415K	$400K	$390K	$385K	$395K	$395K	$410K	$396K	$409K	$400K
Prior Year	$367K	$373K	$388K	$382K	$375K	$398K	$383K	$386K	$395K	$400K	$375K	$402K	$400K
Percent Change from Prior Year	9%	10%	2%	9%	7%	-2%	1%	2%	0%	3%	6%	2%	0

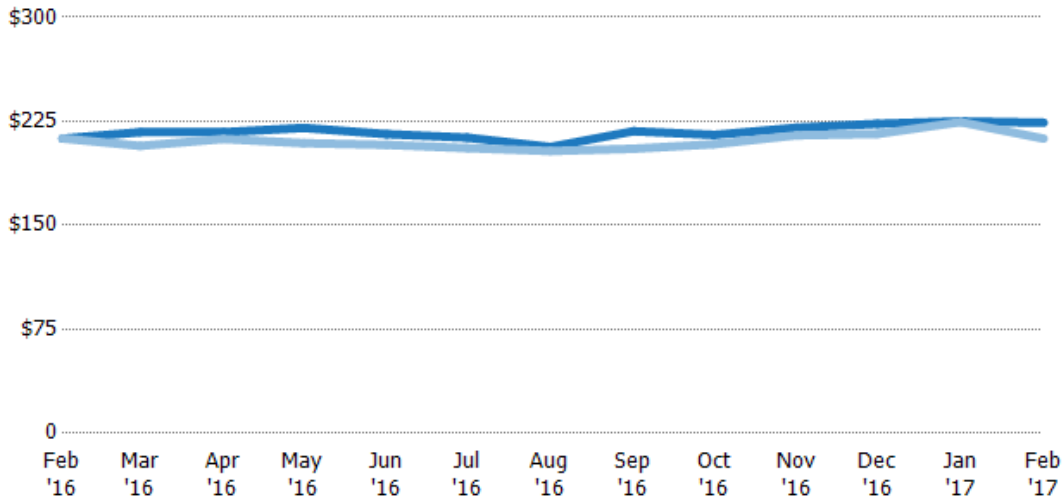
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price/sq ft	% Chg.
Feb '17	$224	5.4%
Feb '16	$213	-0.1%
Feb '15	$213	-4.7%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$213	$217	$217	$220	$216	$213	$206	$218	$215	$220	$223	$225	$224
Prior Year	$213	$207	$212	$209	$208	$206	$204	$205	$208	$215	$216	$224	$213
Percent Change from Prior Year	0%	5%	2%	5%	4%	4%	1%	6%	3%	3%	3%	0%	5%

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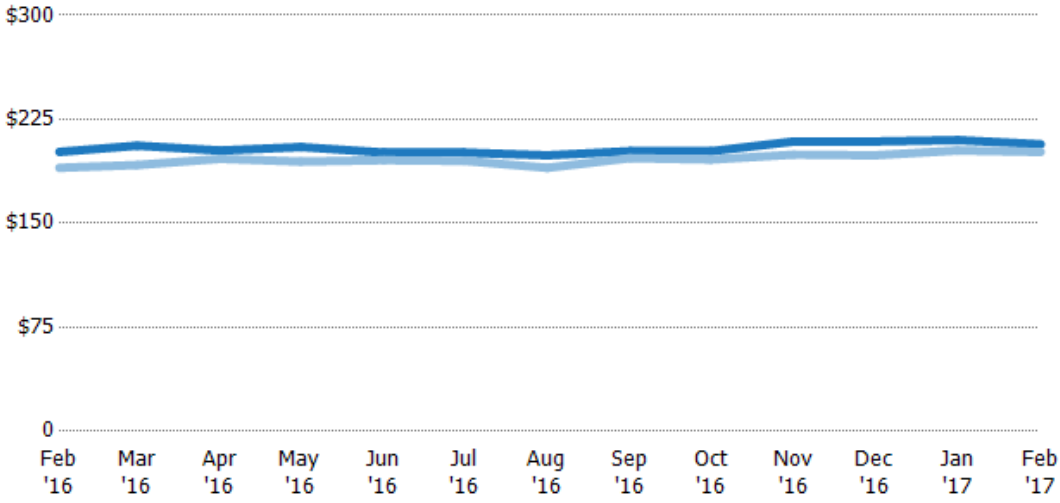
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price/sq ft	% Chg.
Feb '17	$207	2.7%
Feb '16	$202	6.1%
Feb '15	$190	1.1%



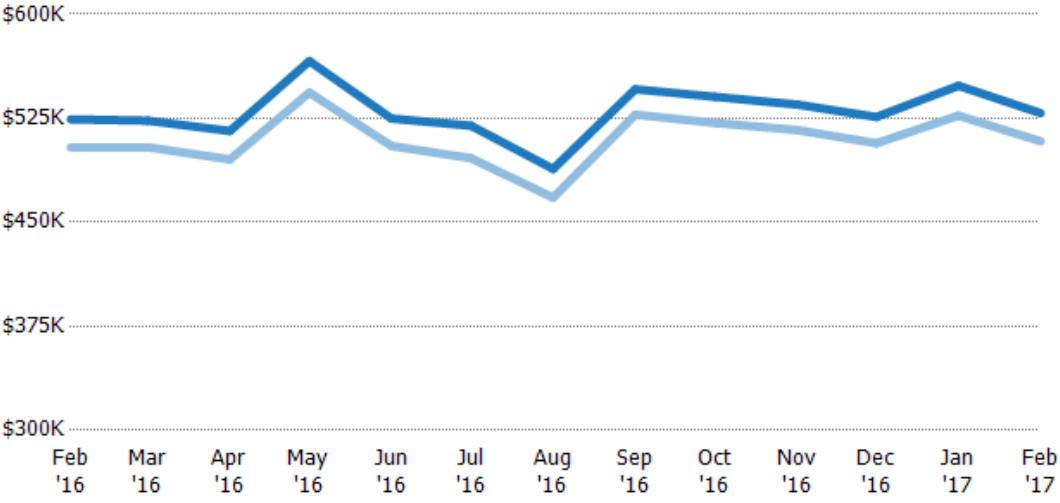
	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	$202	$206	$203	$205	$201	$201	$199	$202	$202	$209	$209	$210	$207
Prior Year	$190	$192	$197	$195	$196	$195	$190	$197	$196	$200	$199	$203	$202
Percent Change from Prior Year	6%	7%	3%	5%	3%	3%	5%	3%	3%	5%	5%	4%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Avg List Price	$524K	$523K	$516K	$566K	$525K	$520K	$488K	$546K	$541K	$535K	$526K	$548K	$529K
Avg Sales Price	$504K	$504K	$495K	$544K	$505K	$496K	$468K	$528K	$522K	$517K	$507K	$527K	$508K
Avg Sales Price as a % of Avg List Price	96%	96%	96%	96%	96%	95%	96%	97%	97%	97%	96%	96%	96%

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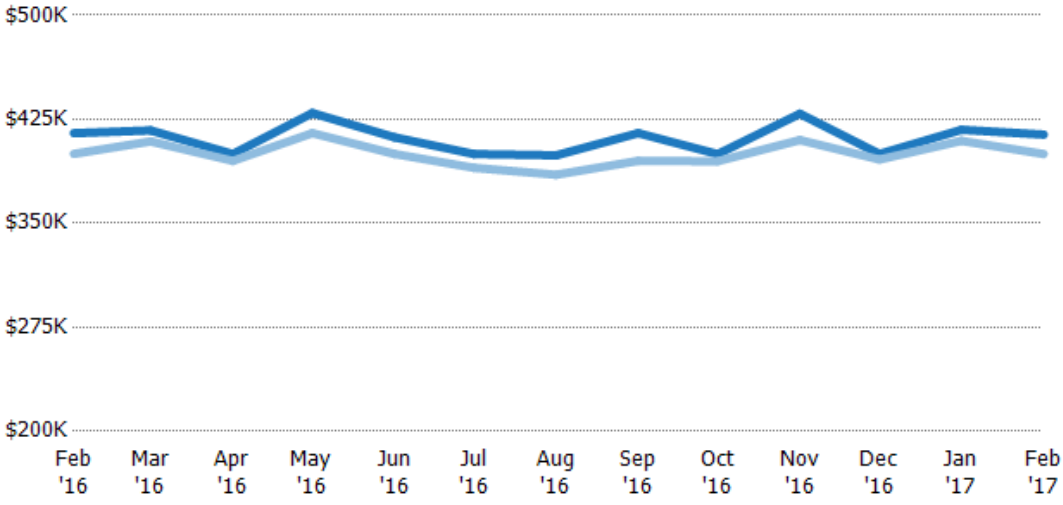
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



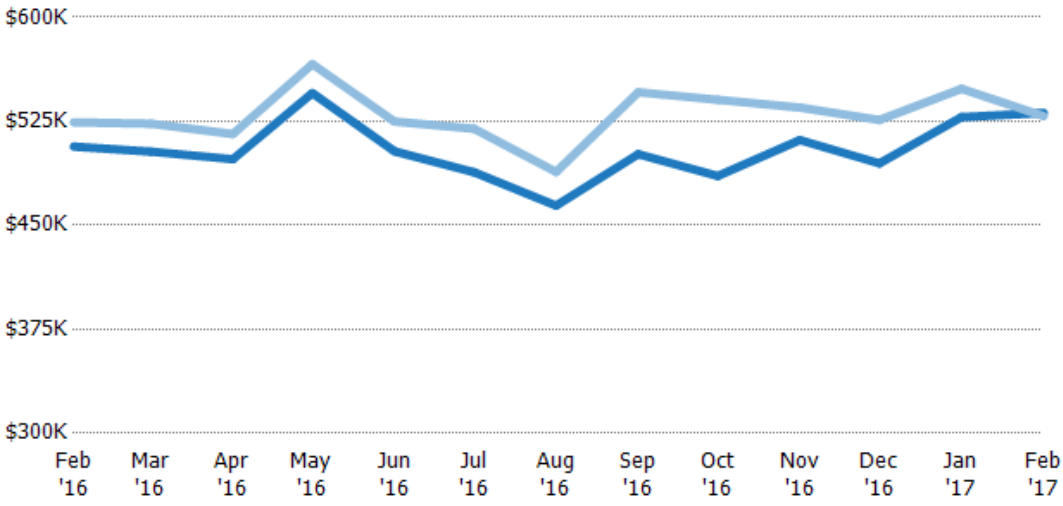
	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Median List Price	$415K	$417K	$400K	$430K	$412K	$400K	$399K	$415K	$400K	$429K	$400K	$417K	$414K
Median Sales Price	$400K	$409K	$395K	$415K	$400K	$390K	$385K	$395K	$395K	$410K	$396K	$409K	$400K
Med Sales Price as a % of Med List Price	96%	98%	99%	97%	97%	98%	96%	95%	99%	96%	99%	98%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Avg Est Value	$507K	$503K	$498K	$545K	$503K	$488K	$464K	$501K	$486K	$511K	$495K	$528K	$531K
Avg Sales Price	$524K	$523K	$516K	$566K	$525K	$520K	$488K	$546K	$541K	$535K	$526K	$548K	$529K
Avg Sales Price as a % of Avg Est Value	103%	104%	104%	104%	104%	106%	105%	109%	111%	105%	106%	104%	100%

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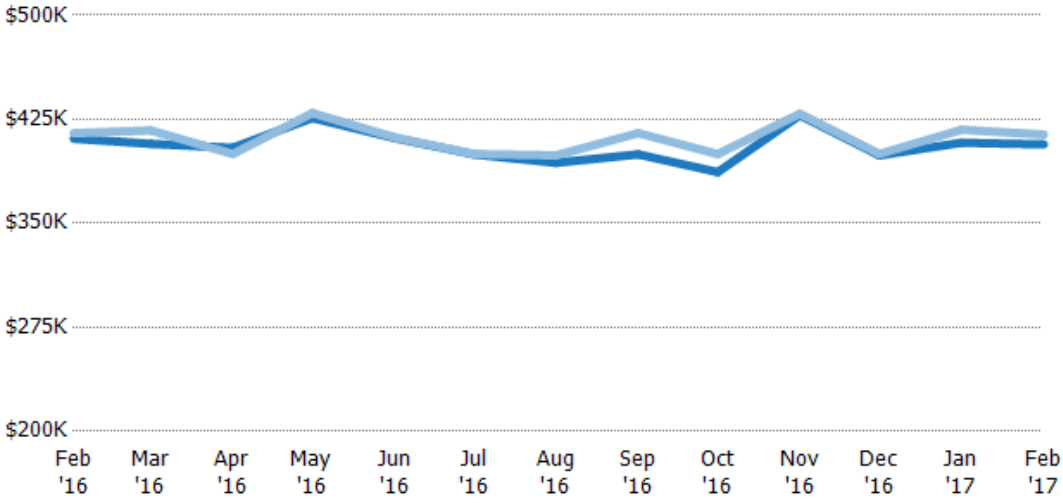
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Median Est Value	$411K	$407K	$404K	$426K	$411K	$400K	$394K	$400K	$387K	$428K	$399K	$408K	$407K
Median Sales Price	$415K	$417K	$400K	$430K	$412K	$400K	$399K	$415K	$400K	$429K	$400K	$417K	$414K
Med Sales Price as a % of Med Est Value	101%	102%	99%	101%	100%	100%	101%	104%	103%	100%	100%	102%	102%

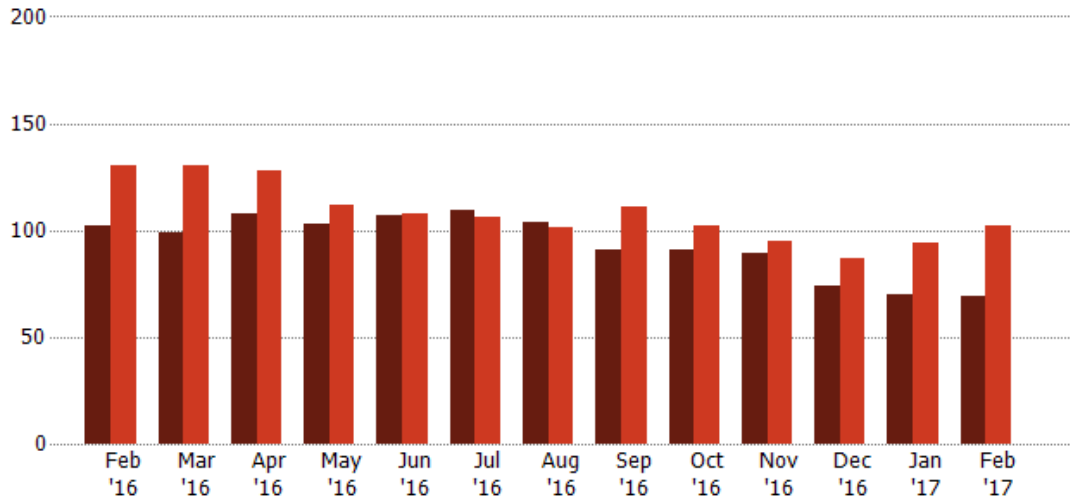
Distressed Listings

The number of distressed single-family, condominum and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Count	% Chg.
Feb '17	69	-32.4%
Feb '16	102	-21.5%
Feb '15	130	29.2%



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Current Year	102	99	108	103	107	109	104	91	91	89	74	70	69
Prior Year	130	130	128	112	108	106	101	111	102	95	87	94	102
Percent Change from Prior Year	-22%	-24%	-16%	-8%	-1%	3%	3%	-18%	-11%	-6%	-15%	-26%	-32%

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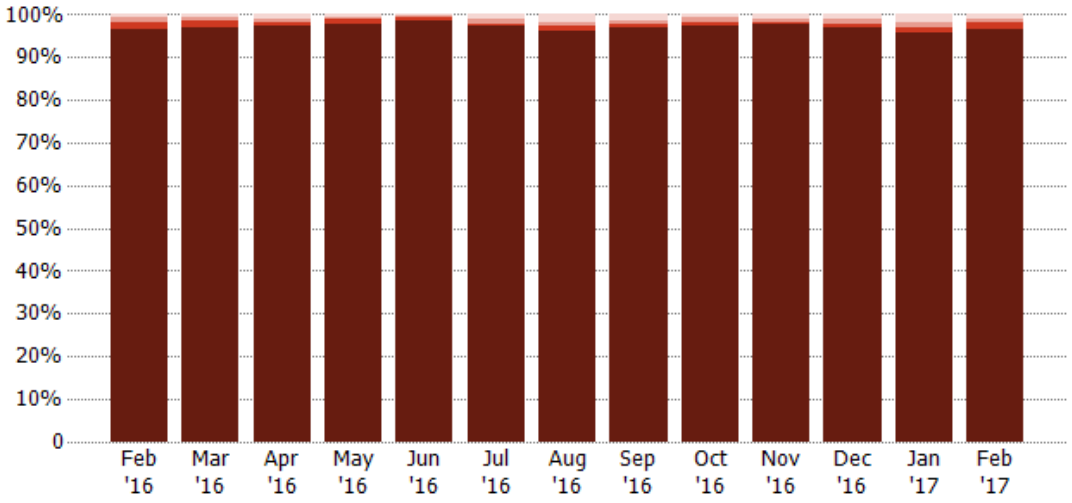
Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Scottsdale, Arizona Saved Area
Property Type: Condo/Townhouse/Apt, Single Family Residence



	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17
Pre-Foreclosure	1%	1%	1%	1%	0%	1%	2%	1%	1%	1%	1%	2%	1%
Short Sale	1%	1%	1%	1%	0%	1%	1%	1%	1%	1%	1%	1%	1%
Foreclosure	2%	2%	1%	1%	1%	0%	1%	1%	1%	0%	1%	1%	2%
Non-Distressed	97%	97%	97%	98%	99%	98%	96%	97%	97%	98%	97%	96%	96%

RPR®

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Listing Activity by ZIP

May 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85250	111	$47,584,669	$428,691	$375,000	$228	$217	2	66.66 %
85251	360	$192,142,689	$533,730	$398,950	$301	$277	3	37.50 %
85253	5	$4,339,000	$867,800	$839,000	$355	$286		
85254	248	$145,162,247	$585,332	$499,450	$245	$213	2	49.59 %
85255	670	$980,640,093	$1,463,642	$975,000	$323	$278	5	21.49 %
85257	101	$34,034,448	$336,975	$346,000	$202	$203	2	59.40 %
85258	305	$188,705,092	$618,705	$525,000	$249	$243	4	28.52 %
85259	243	$239,053,780	$983,760	$800,000	$252	$232	4	25.92 %
85260	211	$140,972,941	$668,118	$548,900	$227	$218	2	50.71 %
85262	504	$789,953,008	$1,567,367	$995,000	$332	$276	7	15.07 %
85266	266	$285,962,673	$1,075,048	$849,900	$277	$247	6	15.78 %

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Sales Activity by ZIP

May 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85250	67	$27,808,100	74	$26,992,485	$374,172	$340,194	$201	$191	55
85251	139	$61,574,587	135	$44,956,210	$344,337	$247,900	$217	$189	53
85254	147	$75,039,192	123	$58,275,999	$489,860	$439,900	$207	$206	63
85255	176	$153,208,456	144	$114,769,655	$852,476	$631,750	$250	$233	104
85257	75	$20,152,617	60	$16,609,000	$280,712	$307,500	$179	$187	35
85258	113	$58,570,691	87	$38,052,700	$450,114	$442,900	$215	$216	65
85259	85	$61,854,579	63	$39,343,850	$635,257	$529,500	$214	$208	99
85260	115	$52,814,549	107	$45,944,426	$438,165	$384,000	$206	$202	54
85262	102	$119,340,286	76	$68,913,351	$962,242	$722,450	$239	$205	158
85266	54	$45,007,599	42	$32,072,682	$801,206	$716,855	$239	$229	107
85268	1	$1,295,000	1	$1,472,000	$1,494,990	$1,494,990	$317	$317	155

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