



2017

NEW RIVER MARKET REPORT

November 2017



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2017	Nov 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	24	26	-7.7%	267	268	-0.4%
New Listing Volume	\$11,096,188	\$9,529,523	+16.4%	\$115,831,086	\$96,421,847	+20.1%
Active Listing Count	-	86	-	721	797	-9.5%
Active Listing Volume	-	\$34,409,857	-	\$393,959,362	\$334,774,751	+17.7%
Average Listing Price	-	\$400,115	-	\$546,407	\$420,044	+30.1%
Median Listing Price	-	\$372,200	-	\$389,217	\$384,144	+1.3%
Average Listing Price per Sq Ft	-	\$161	-	\$173	\$157	+10%
Median Listing Price per Sq Ft	-	\$148	-	\$158	\$147	+7.5%
Median Days in RPR	-	62.5	-	55.77	60.92	-8.5%
Months of Inventory	-	7.8	-100%	5.3	4.2	+24.1%
Absorption Rate	-	12.79%	-	19%	23.59%	-4.6%
Sales Activity Charts Metrics						
New Pending Sales Count	22	13	+69.2%	215	164	+31.1%
New Pending Sales Volume	\$7,791,497	\$3,877,800	+100.9%	\$72,495,491	\$52,195,947	+38.9%
Pending Sales Count	-	12	-	179	165	+8.5%
Pending Sales Volume	-	\$3,370,370	-	\$64,951,346	\$53,594,629	+21.2%
Closed Sales Count	11	8	+37.5%	175	137	+27.7%
Closed Sales Volume	\$4,043,343	\$2,932,500	+37.9%	\$59,564,528	\$47,549,834	+25.3%
Average Sales Price	\$367,577	\$366,563	+0.3%	\$340,369	\$347,079	-1.9%
Median Sales Price	\$366,801	\$333,500	+10%	\$329,334	\$335,068	-1.7%
Average Sales Price per Sq Ft	\$150	\$139	+8.6%	\$149	\$147	+1.4%
Median Sales Price per Sq Ft	\$143	\$146	-1.7%	\$142	\$145	-1.8%
Distressed Charts Metrics						
Distressed Listing Count	-	5	-	40	35	+14.3%

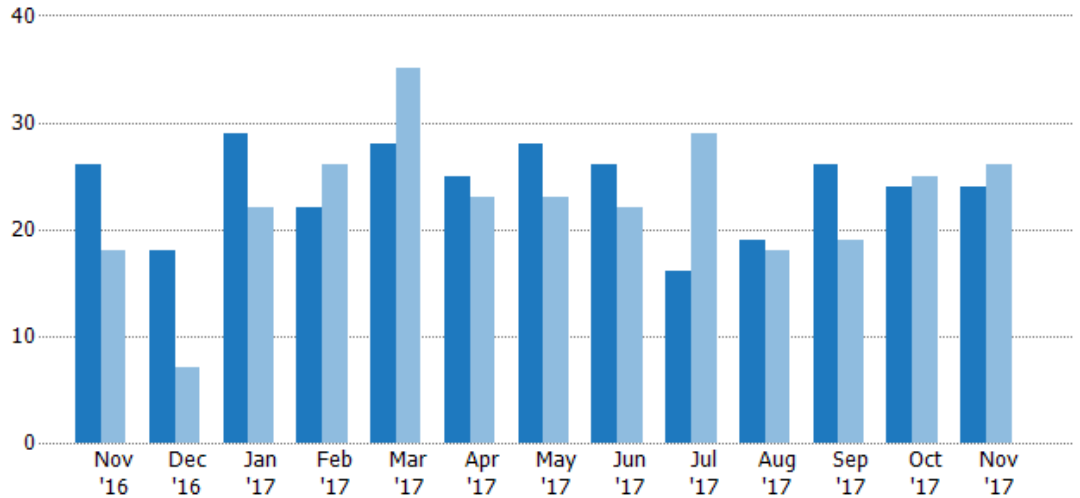
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Nov '17	24	-7.7%
Nov '16	26	44.4%
Nov '15	18	0%



	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	26	18	29	22	28	25	28	26	16	19	26	24	24
Prior Year	18	7	22	26	35	23	23	22	29	18	19	25	26
Percent Change from Prior Year	44%	157%	32%	-15%	-20%	9%	22%	18%	-45%	6%	37%	-4%	-8%

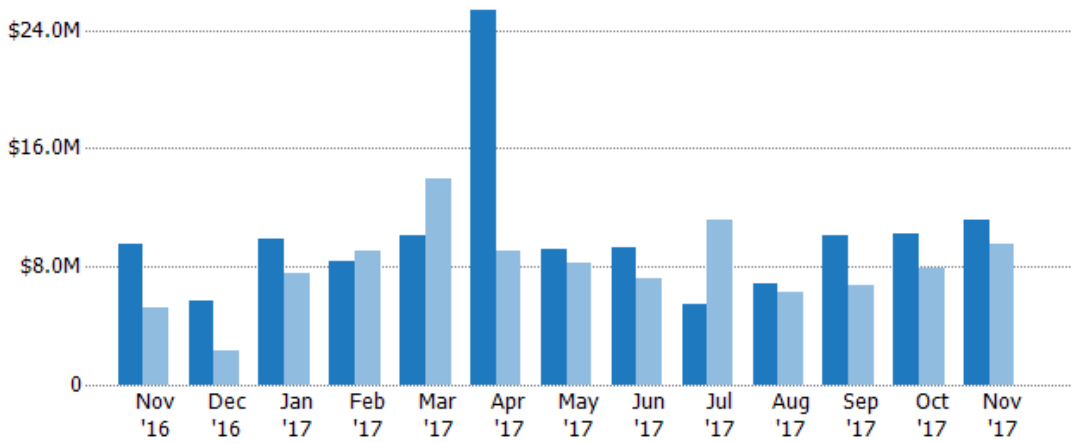
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Nov '17	\$11.1M	16.4%
Nov '16	\$9.53M	80.9%
Nov '15	\$5.27M	-19.5%



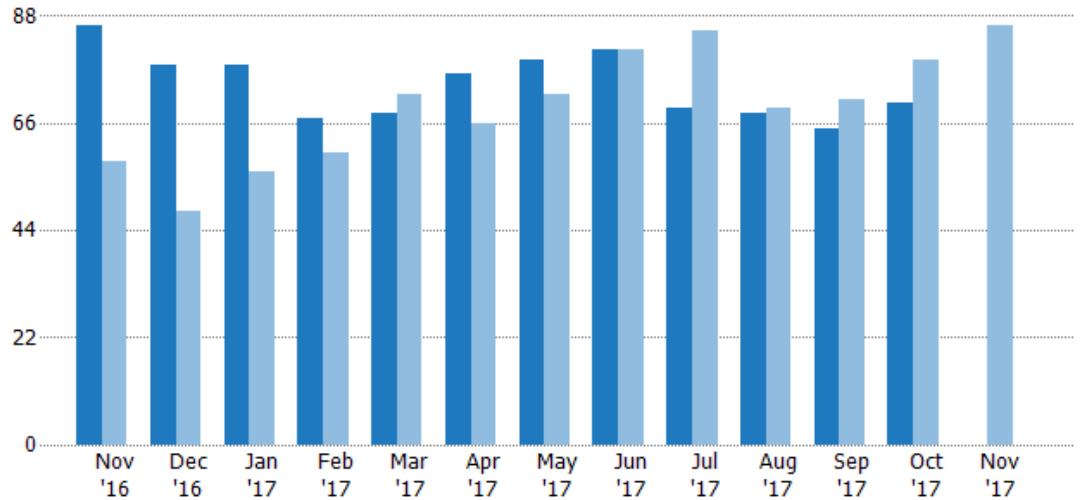
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	\$9.53M	\$5.7M	\$9.84M	\$8.33M	\$10.1M	\$25.4M	\$9.14M	\$9.25M	\$5.4M	\$6.9M	\$10.1M	\$10.2M	\$11.1M
Prior Year	\$5.27M	\$2.34M	\$7.59M	\$9.02M	\$14M	\$9.04M	\$8.26M	\$7.14M	\$11.1M	\$6.22M	\$6.73M	\$7.84M	\$9.53M
Percent Change from Prior Year	81%	143%	30%	-8%	-27%	181%	11%	30%	-51%	11%	51%	30%	16%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



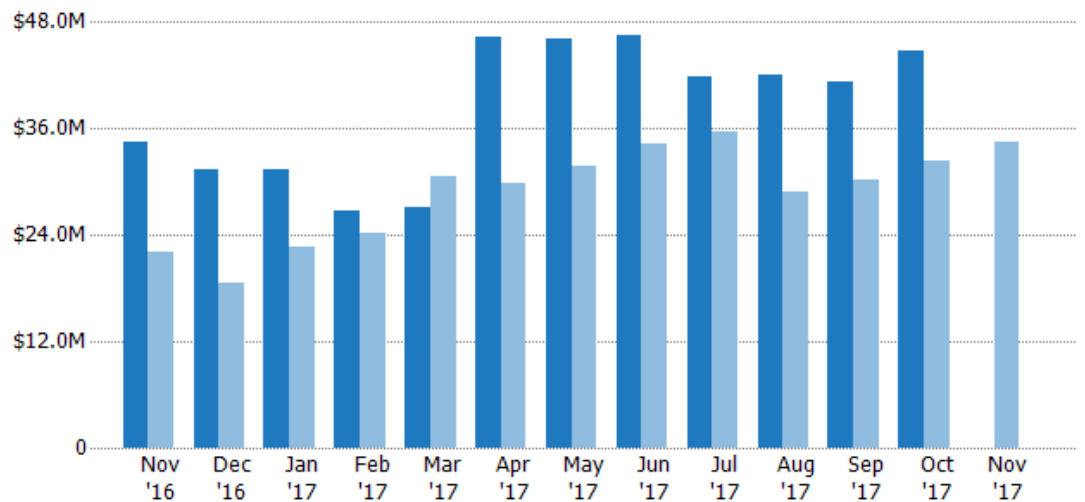
Current Year	86	78	78	67	68	76	79	81	69	68	65	70	-
Prior Year	58	48	56	60	72	66	72	81	85	69	71	79	86
Percent Change from Prior Year	48%	63%	39%	12%	-6%	15%	10%	0%	-19%	-1%	-8%	-11%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



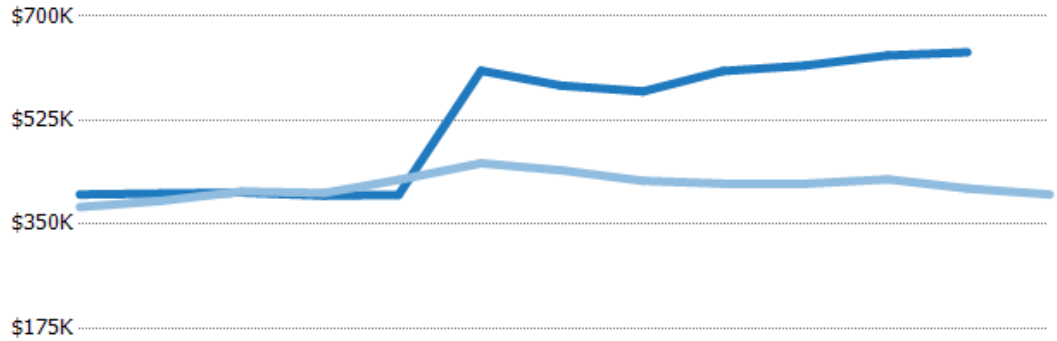
Current Year	\$34.4M	\$31.3M	\$31.5M	\$26.7M	\$27.2M	\$46.2M	\$46.1M	\$46.5M	\$41.9M	\$42M	\$41.2M	\$44.8M	-
Prior Year	\$22M	\$18.7M	\$22.7M	\$24.2M	\$30.6M	\$29.9M	\$31.7M	\$34.3M	\$35.6M	\$28.9M	\$30.2M	\$32.4M	\$34.4M
Percent Change from Prior Year	57%	68%	39%	10%	-11%	55%	45%	36%	18%	45%	36%	38%	-100%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



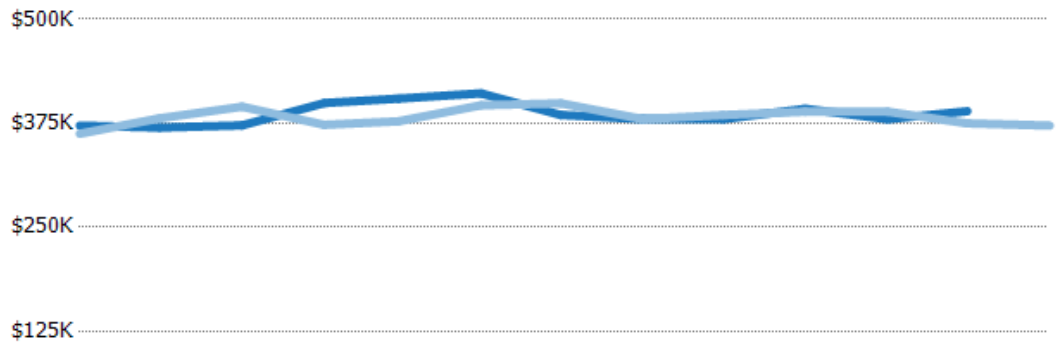
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	\$400K	\$402K	\$403K	\$398K	\$400K	\$608K	\$583K	\$574K	\$608K	\$617K	\$634K	\$639K	-
Prior Year	\$379K	\$389K	\$405K	\$403K	\$425K	\$453K	\$441K	\$423K	\$418K	\$418K	\$426K	\$410K	\$400K
Percent Change from Prior Year	6%	3%	0%	-1%	-6%	34%	32%	36%	45%	48%	49%	56%	-100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



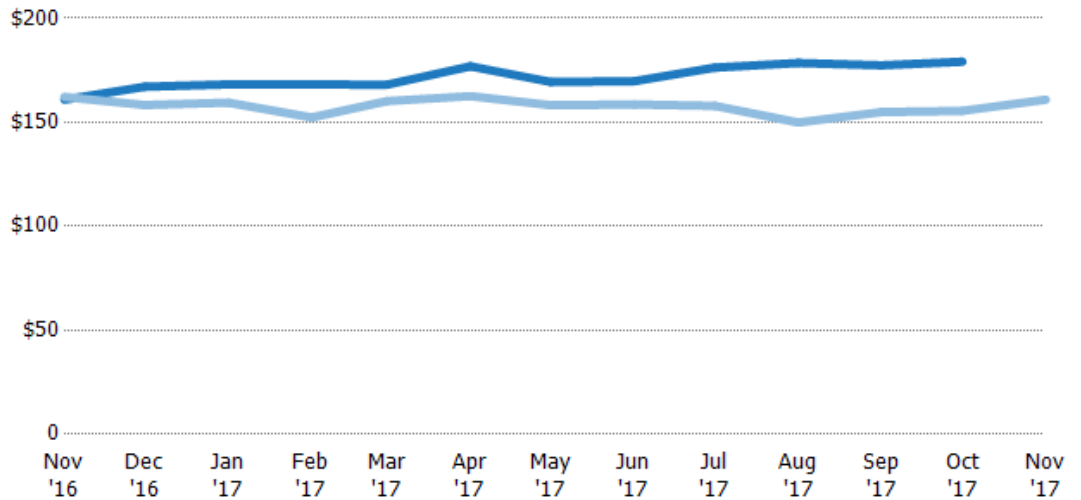
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	\$372K	\$370K	\$372K	\$399K	\$405K	\$411K	\$385K	\$380K	\$380K	\$392K	\$380K	\$389K	-
Prior Year	\$363K	\$381K	\$395K	\$373K	\$377K	\$397K	\$399K	\$380K	\$385K	\$389K	\$389K	\$375K	\$372K
Percent Change from Prior Year	3%	-3%	-6%	7%	7%	4%	-4%	0%	-1%	1%	-2%	4%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



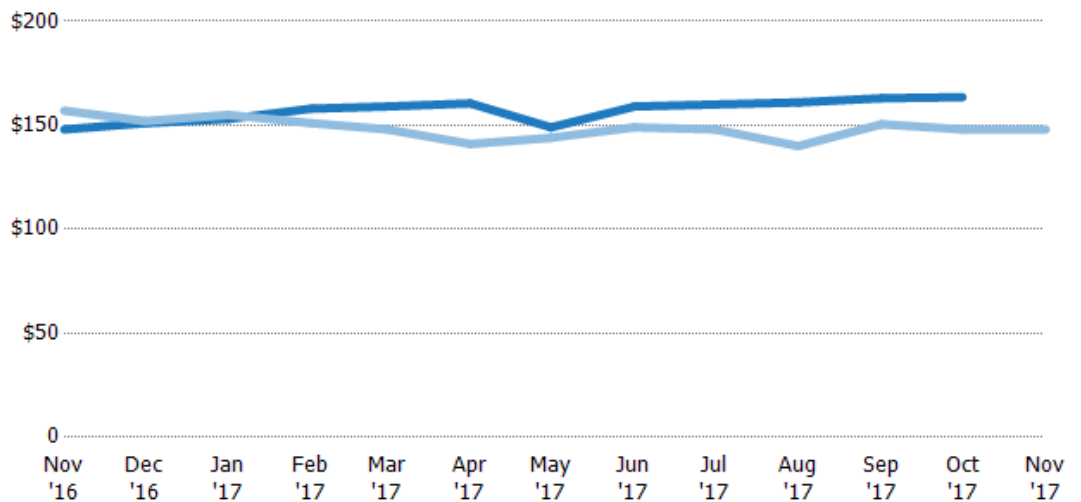
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	\$161	\$167	\$168	\$168	\$168	\$177	\$169	\$170	\$176	\$179	\$177	\$179	-
Prior Year	\$162	\$158	\$159	\$152	\$160	\$163	\$158	\$159	\$158	\$150	\$155	\$155	\$161
Percent Change from Prior Year	-1%	6%	6%	10%	5%	9%	7%	7%	12%	19%	14%	15%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



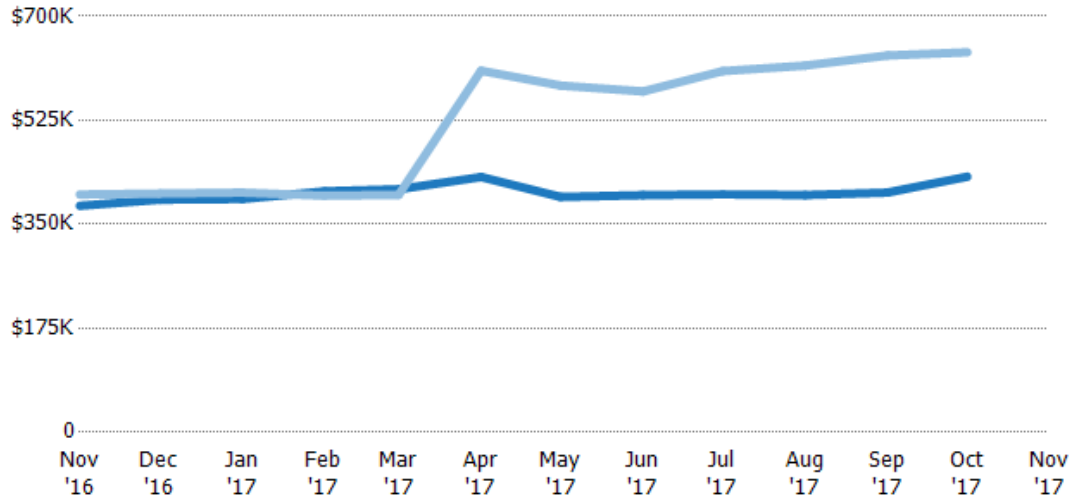
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	\$148	\$151	\$153	\$158	\$159	\$161	\$149	\$159	\$160	\$161	\$163	\$164	-
Prior Year	\$157	\$152	\$155	\$151	\$148	\$141	\$144	\$149	\$148	\$140	\$151	\$148	\$148
Percent Change from Prior Year	-6%	-1%	-1%	5%	7%	14%	3%	7%	8%	15%	8%	10%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



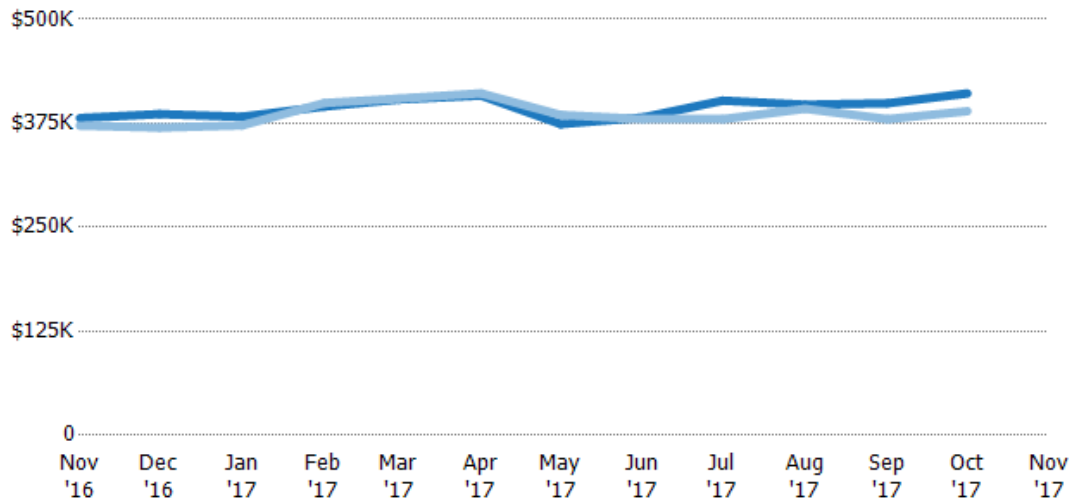
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Avg Est Value	\$381K	\$391K	\$393K	\$405K	\$409K	\$430K	\$396K	\$399K	\$400K	\$399K	\$403K	\$430K	-
Avg Listing Price	\$400K	\$402K	\$403K	\$398K	\$400K	\$608K	\$583K	\$574K	\$608K	\$617K	\$634K	\$639K	-
Avg Listing Price as a % of Avg Est Value	105%	103%	103%	98%	98%	142%	147%	144%	152%	155%	157%	149%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



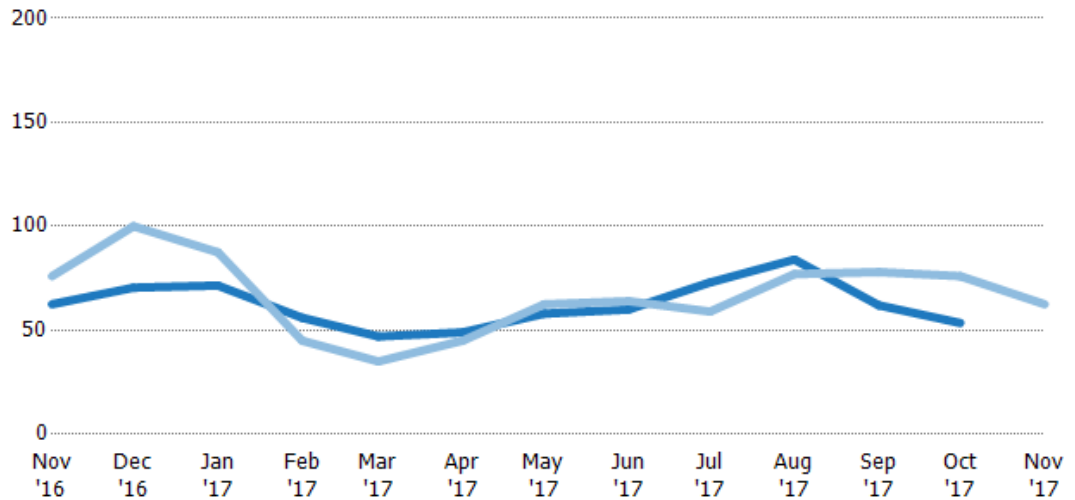
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Median Est Value	\$381K	\$386K	\$383K	\$395K	\$404K	\$408K	\$374K	\$382K	\$402K	\$397K	\$399K	\$411K	-
Median Listing Price	\$372K	\$370K	\$372K	\$399K	\$405K	\$411K	\$385K	\$380K	\$380K	\$392K	\$380K	\$389K	-
Med Listing Price as a % of Med Est Value	98%	96%	97%	101%	100%	101%	103%	99%	94%	99%	95%	95%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



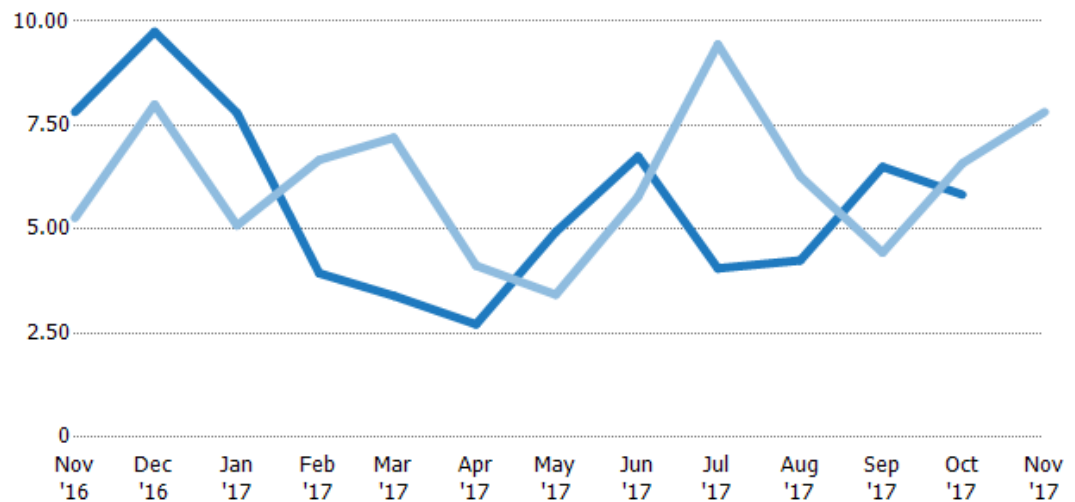
Current Year	62.5	70.5	71.5	56	47	49	58	60	73	84	62	53.5	-
Prior Year	76	100	87.5	45	35	45	62.5	64	59	77	78	76	62.5
Percent Change from Prior Year	-18%	-30%	-18%	24%	34%	9%	-7%	-6%	24%	9%	-21%	-30%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



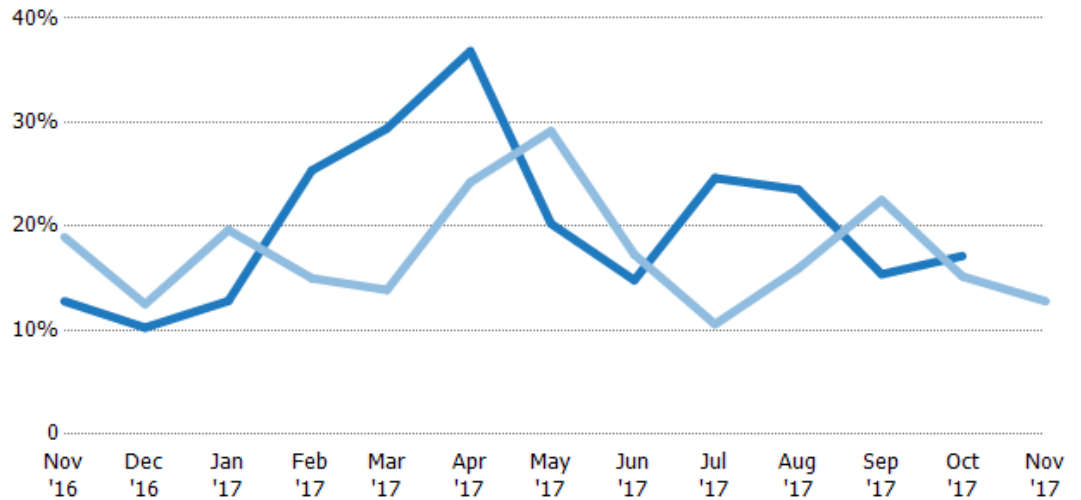
Current Year	7.82	9.75	7.8	3.94	3.4	2.71	4.94	6.75	4.06	4.25	6.5	5.83	-
Prior Year	5.27	8	5.09	6.67	7.2	4.13	3.43	5.79	9.44	6.27	4.44	6.58	7.82
Percent Change from Prior Year	48%	22%	53%	-41%	-53%	-34%	44%	17%	-57%	-32%	46%	-11%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



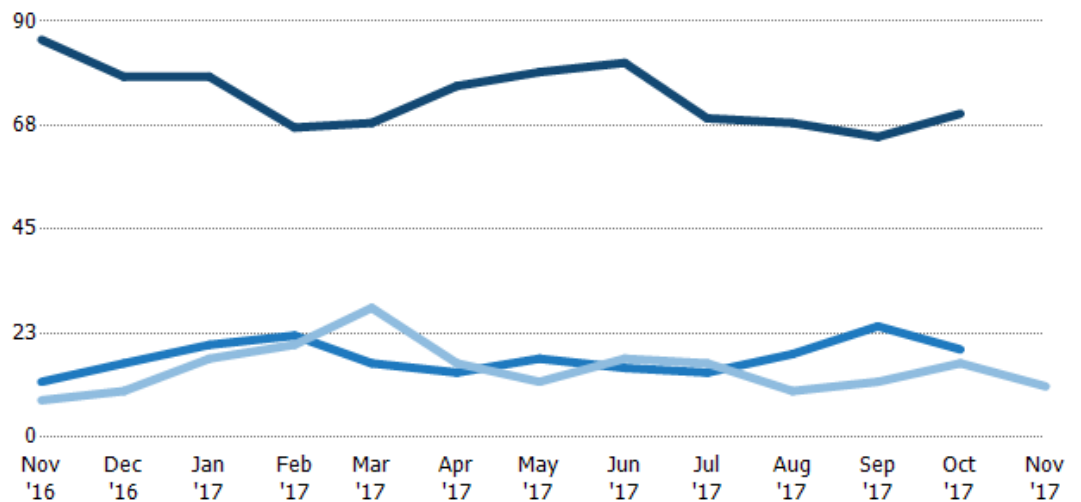
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	13%	10%	13%	25%	29%	37%	20%	15%	25%	24%	15%	17%	-
Prior Year	19%	13%	20%	15%	14%	24%	29%	17%	11%	16%	23%	15%	13%
Change from Prior Year	6%	2%	7%	-10%	-16%	-13%	9%	2%	-14%	-8%	7%	-2%	13%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Active	86	78	78	67	68	76	79	81	69	68	65	70	-
Pending	12	16	20	22	16	14	17	15	14	18	24	19	-
Sold	8	10	17	20	28	16	12	17	16	10	12	16	11

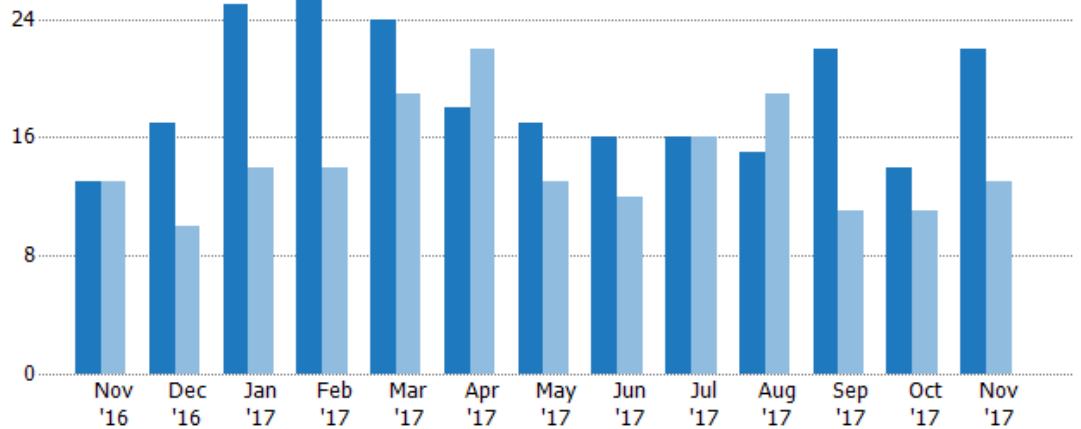
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '17	22	69.2%
Nov '16	13	0%
Nov '15	13	-15.4%



Current Year	13	17	25	26	24	18	17	16	16	15	22	14	22
Prior Year	13	10	14	14	19	22	13	12	16	19	11	11	13
Percent Change from Prior Year	0%	70%	79%	86%	26%	-18%	31%	33%	0%	-21%	100%	27%	69%

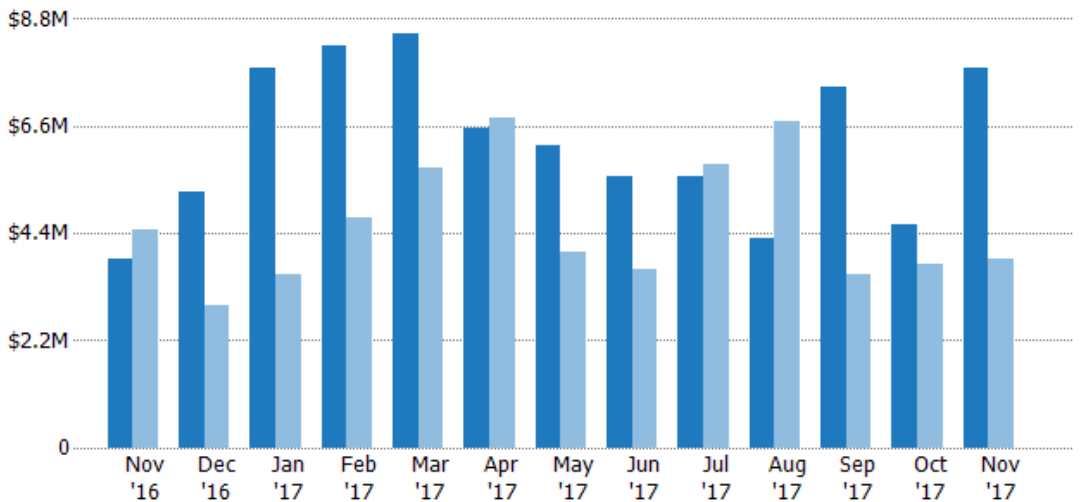
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '17	\$7.79M	100.9%
Nov '16	\$3.88M	-13.2%
Nov '15	\$4.47M	-26.2%



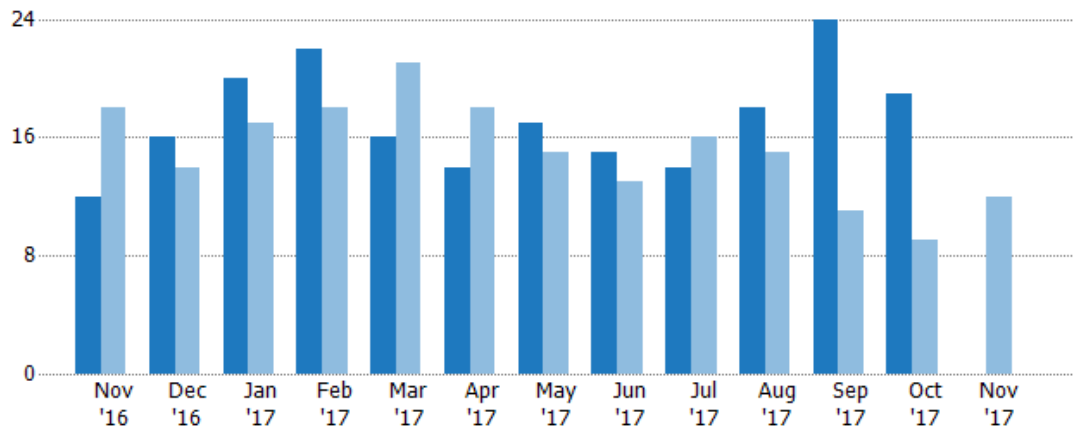
Current Year	\$3.88M	\$5.26M	\$7.78M	\$8.26M	\$8.49M	\$6.55M	\$6.21M	\$5.57M	\$5.57M	\$4.3M	\$7.4M	\$4.58M	\$7.79M
Prior Year	\$4.47M	\$2.91M	\$3.56M	\$4.72M	\$5.74M	\$6.75M	\$4.03M	\$3.66M	\$5.83M	\$6.7M	\$3.55M	\$3.78M	\$3.88M
Percent Change from Prior Year	-13%	81%	119%	75%	48%	-3%	54%	52%	-4%	-36%	109%	21%	101%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



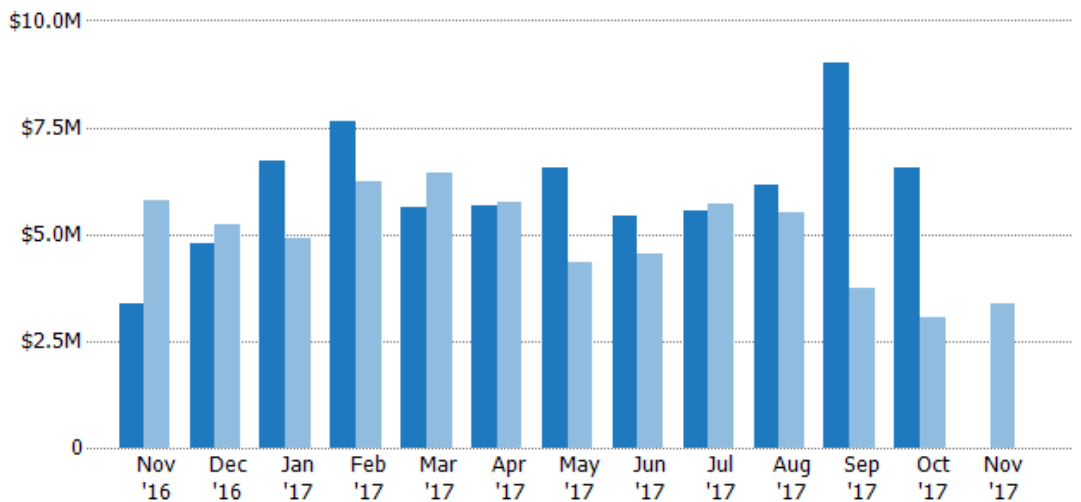
Current Year	12	16	20	22	16	14	17	15	14	18	24	19	-
Prior Year	18	14	17	18	21	18	15	13	16	15	11	9	12
Percent Change from Prior Year	-33%	14%	18%	22%	-24%	-22%	13%	15%	-13%	20%	118%	111%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$3.37M	\$4.8M	\$6.72M	\$7.66M	\$5.62M	\$5.68M	\$6.57M	\$5.44M	\$5.54M	\$6.15M	\$9.03M	\$6.55M	-
Prior Year	\$5.79M	\$5.23M	\$4.89M	\$6.24M	\$6.42M	\$5.76M	\$4.36M	\$4.54M	\$5.73M	\$5.51M	\$3.73M	\$3.05M	\$3.37M
Percent Change from Prior Year	-42%	-8%	38%	23%	-12%	-2%	51%	20%	-3%	12%	142%	115%	-100%

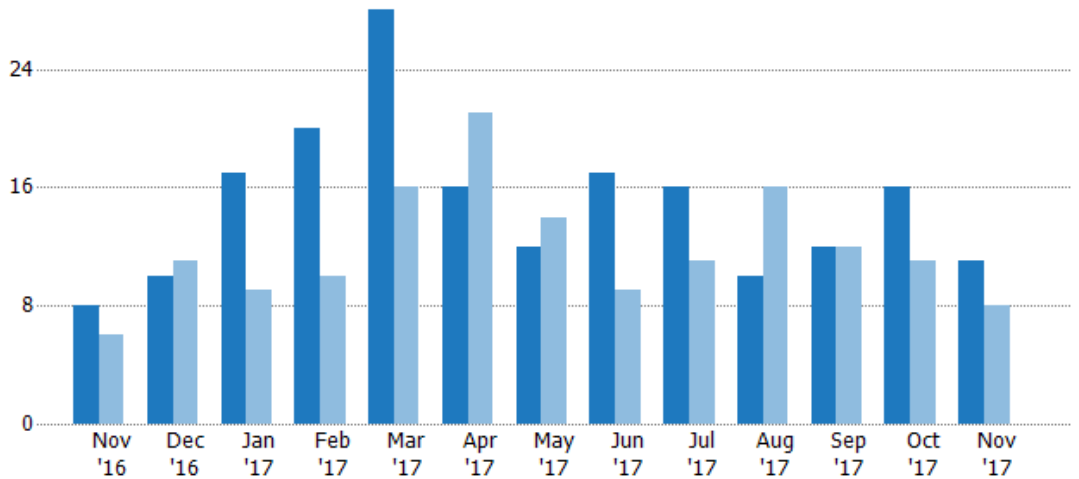
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Nov '17	11	37.5%
Nov '16	8	33.3%
Nov '15	6	0%



Current Year	8	10	17	20	28	16	12	17	16	10	12	16	11
Prior Year	6	11	9	10	16	21	14	9	11	16	12	11	8
Percent Change from Prior Year	33%	-9%	89%	100%	75%	-24%	-14%	89%	45%	-38%	0%	45%	38%

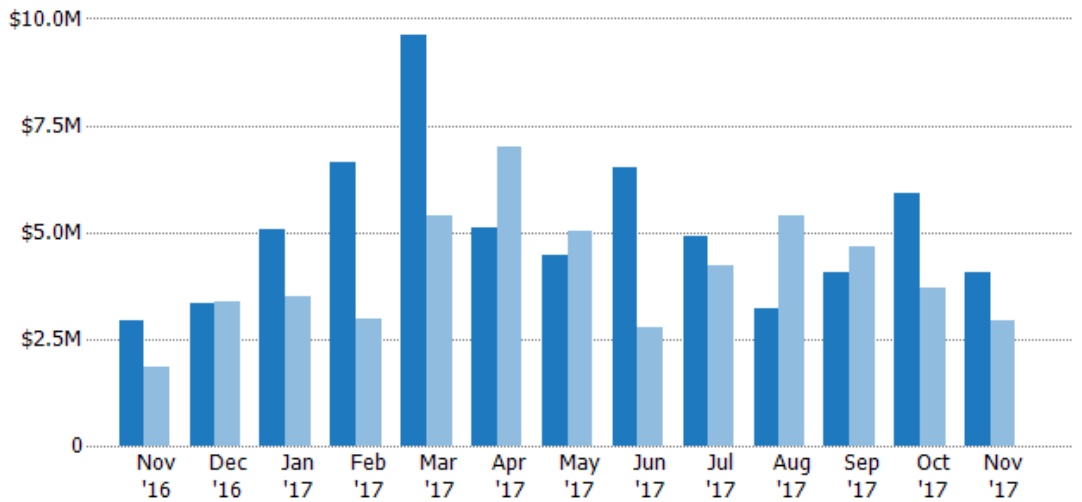
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Nov '17	\$4.04M	37.9%
Nov '16	\$2.93M	57.7%
Nov '15	\$1.86M	39.6%



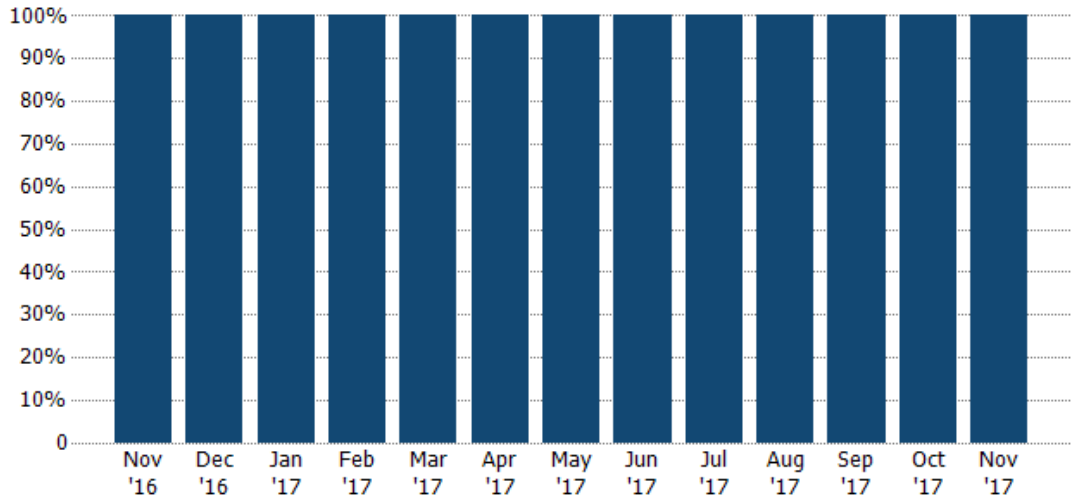
Current Year	\$2.93M	\$3.32M	\$5.05M	\$6.64M	\$9.63M	\$5.09M	\$4.48M	\$6.51M	\$4.92M	\$3.23M	\$4.06M	\$5.91M	\$4.04M
Prior Year	\$1.86M	\$3.39M	\$3.5M	\$2.97M	\$5.4M	\$6.98M	\$5.03M	\$2.76M	\$4.23M	\$5.38M	\$4.68M	\$3.69M	\$2.93M
Percent Change from Prior Year	58%	-2%	44%	123%	78%	-27%	-11%	136%	16%	-40%	-13%	60%	38%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Single Family Residence

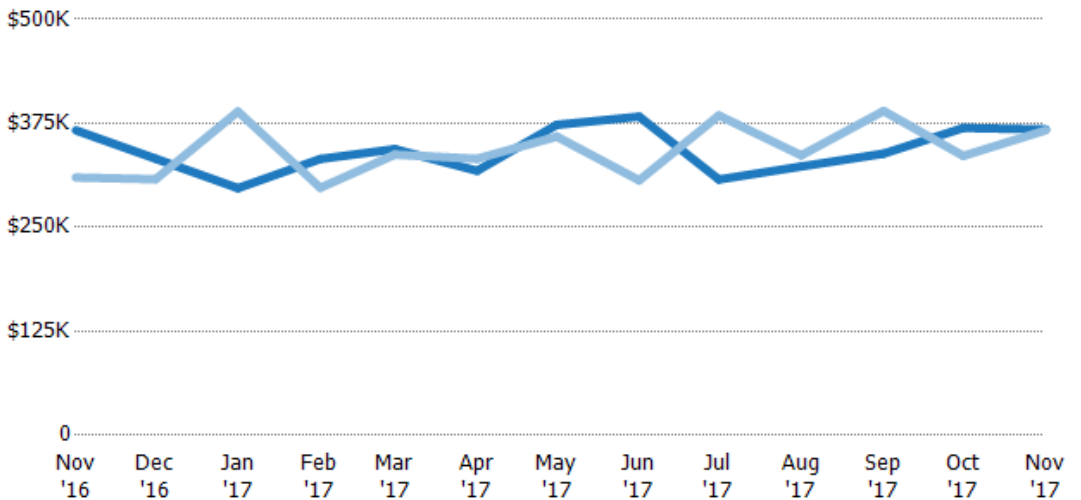
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Prior Year

Percent Change from Prior Year

\$367K	\$332K	\$297K	\$332K	\$344K	\$318K	\$373K	\$383K	\$307K	\$323K	\$339K	\$369K	\$368K
\$310K	\$308K	\$389K	\$297K	\$337K	\$332K	\$359K	\$306K	\$384K	\$336K	\$390K	\$336K	\$367K
18%	8%	-24%	12%	2%	-4%	4%	25%	-20%	-4%	-13%	10%	0%

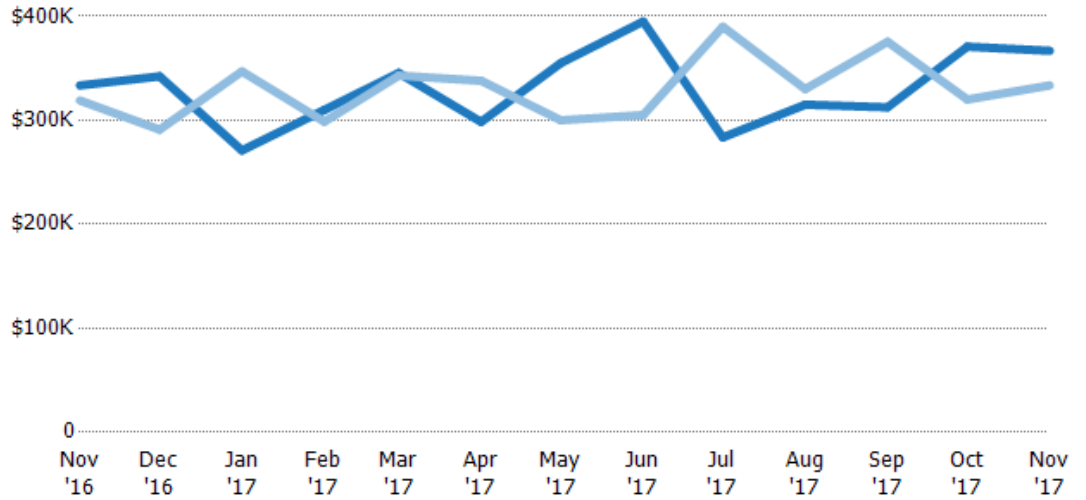
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Nov '17	\$367K	10%
Nov '16	\$334K	4.5%
Nov '15	\$319K	2.6%



Current Year	\$334K	\$342K	\$271K	\$310K	\$346K	\$298K	\$355K	\$395K	\$284K	\$315K	\$313K	\$371K	\$367K
Prior Year	\$319K	\$291K	\$347K	\$299K	\$343K	\$338K	\$300K	\$305K	\$390K	\$330K	\$376K	\$320K	\$334K
Percent Change from Prior Year	5%	18%	-22%	4%	1%	-12%	18%	30%	-27%	-5%	-17%	16%	10%

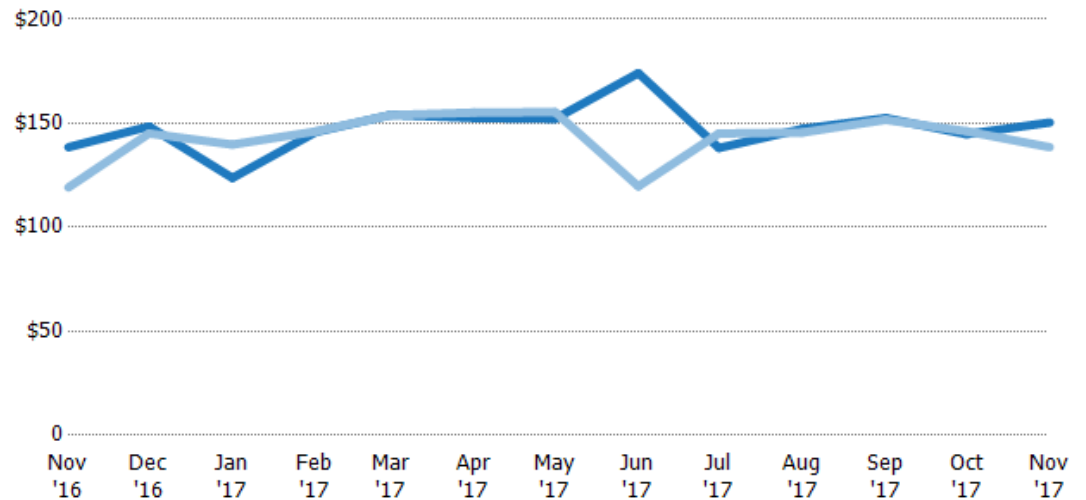
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price/sq ft	% Chg.
Nov '17	\$150	8.6%
Nov '16	\$139	16.2%
Nov '15	\$119	20.8%



Current Year	\$139	\$149	\$124	\$146	\$154	\$153	\$152	\$174	\$138	\$147	\$153	\$145	\$150
Prior Year	\$119	\$145	\$140	\$146	\$154	\$155	\$155	\$120	\$145	\$146	\$152	\$146	\$139
Percent Change from Prior Year	16%	2%	-11%	0%	0%	-2%	-2%	46%	-5%	1%	1%	-1%	9%

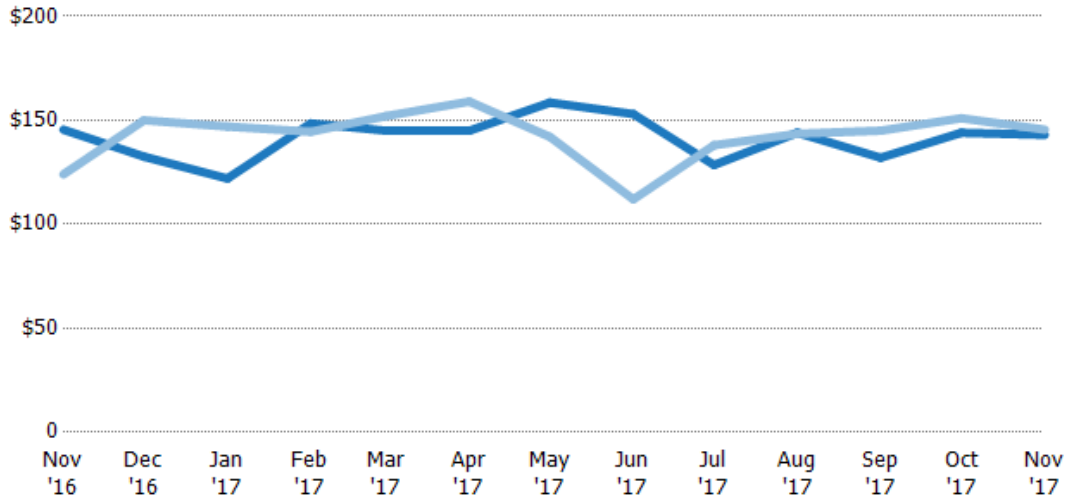
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Nov '17	\$143	-1.7%
Nov '16	\$146	17.3%
Nov '15	\$124	9.3%



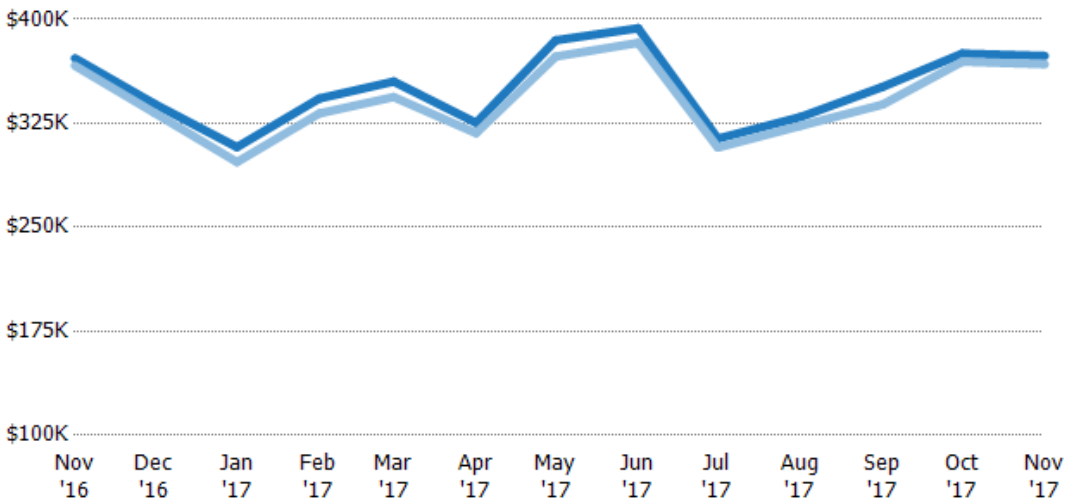
Current Year	\$146	\$133	\$122	\$149	\$145	\$145	\$159	\$153	\$129	\$144	\$132	\$144	\$143
Prior Year	\$124	\$150	\$147	\$145	\$152	\$159	\$142	\$112	\$138	\$144	\$145	\$151	\$146
Percent Change from Prior Year	17%	-12%	-17%	3%	-5%	-9%	12%	37%	-7%	0%	-9%	-5%	-2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



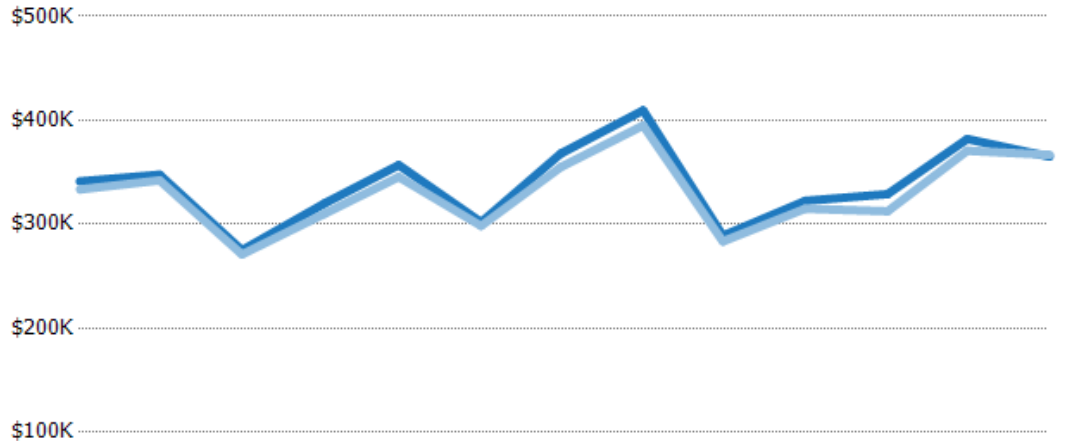
Avg List Price	\$372K	\$339K	\$308K	\$343K	\$355K	\$325K	\$385K	\$394K	\$314K	\$329K	\$351K	\$375K	\$374K
Avg Sales Price	\$367K	\$332K	\$297K	\$332K	\$344K	\$318K	\$373K	\$383K	\$307K	\$323K	\$339K	\$369K	\$368K
Avg Sales Price as a % of Avg List Price	99%	98%	97%	97%	97%	98%	97%	97%	98%	98%	96%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



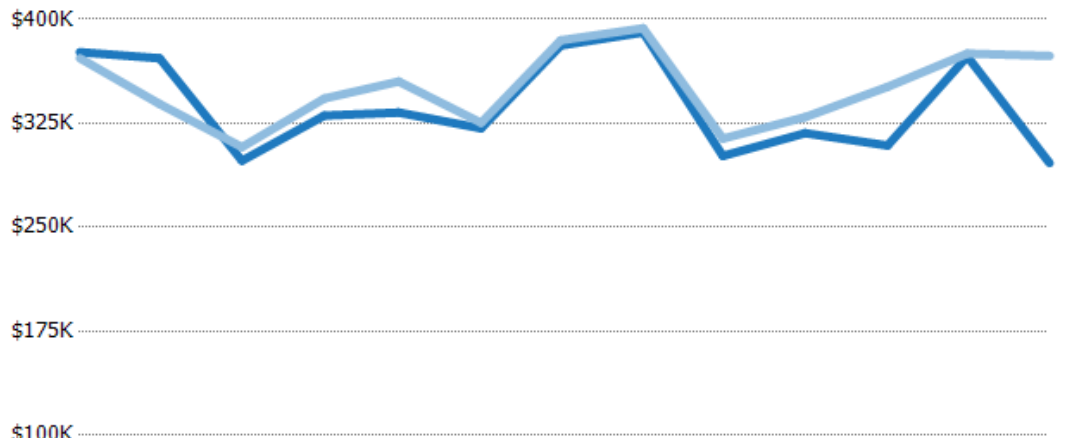
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Median List Price	\$341K	\$348K	\$275K	\$320K	\$357K	\$302K	\$368K	\$410K	\$289K	\$323K	\$329K	\$382K	\$365K
Median Sales Price	\$334K	\$342K	\$271K	\$310K	\$346K	\$298K	\$355K	\$395K	\$284K	\$315K	\$313K	\$371K	\$367K
Med Sales Price as a % of Med List Price	98%	98%	99%	97%	97%	99%	96%	96%	98%	98%	95%	97%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



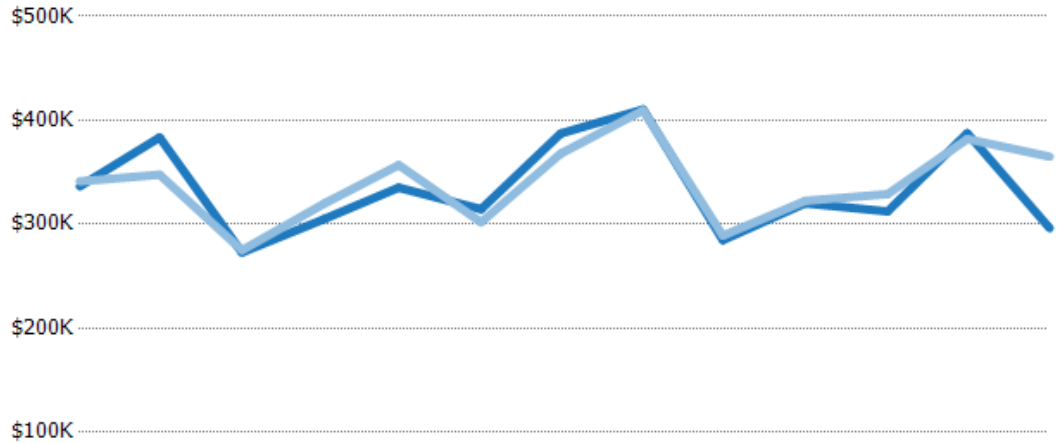
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Avg Est Value	\$376K	\$372K	\$298K	\$331K	\$333K	\$321K	\$381K	\$391K	\$301K	\$318K	\$309K	\$373K	\$296K
Avg Sales Price	\$372K	\$339K	\$308K	\$343K	\$355K	\$325K	\$385K	\$394K	\$314K	\$329K	\$351K	\$375K	\$374K
Avg Sales Price as a % of Avg Est Value	99%	91%	103%	104%	107%	101%	101%	101%	104%	104%	114%	101%	126%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



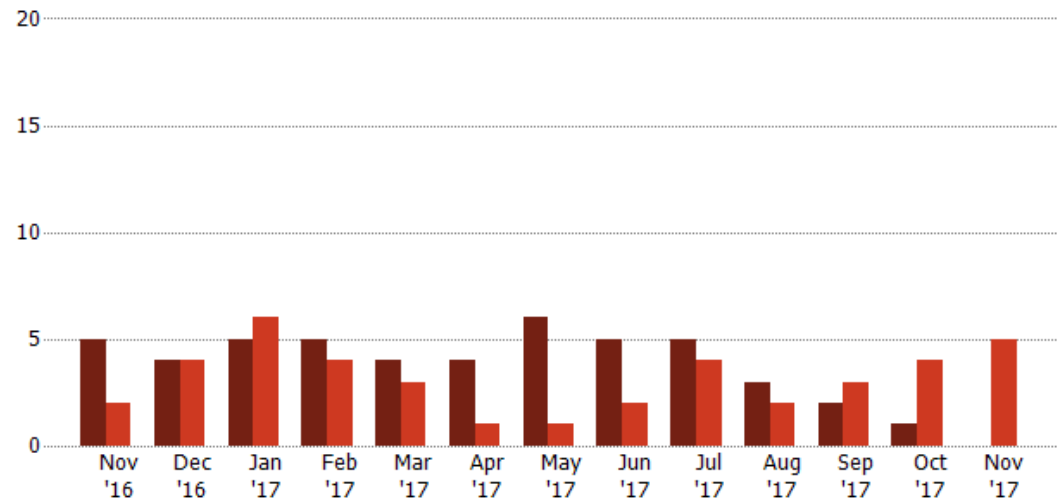
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Median Est Value	\$336K	\$383K	\$273K	\$305K	\$335K	\$314K	\$387K	\$410K	\$285K	\$320K	\$312K	\$388K	\$296K
Median Sales Price	\$341K	\$348K	\$275K	\$320K	\$357K	\$302K	\$368K	\$410K	\$289K	\$323K	\$329K	\$382K	\$365K
Med Sales Price as a % of Med Est Value	101%	91%	101%	105%	106%	96%	95%	100%	101%	101%	105%	99%	123%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



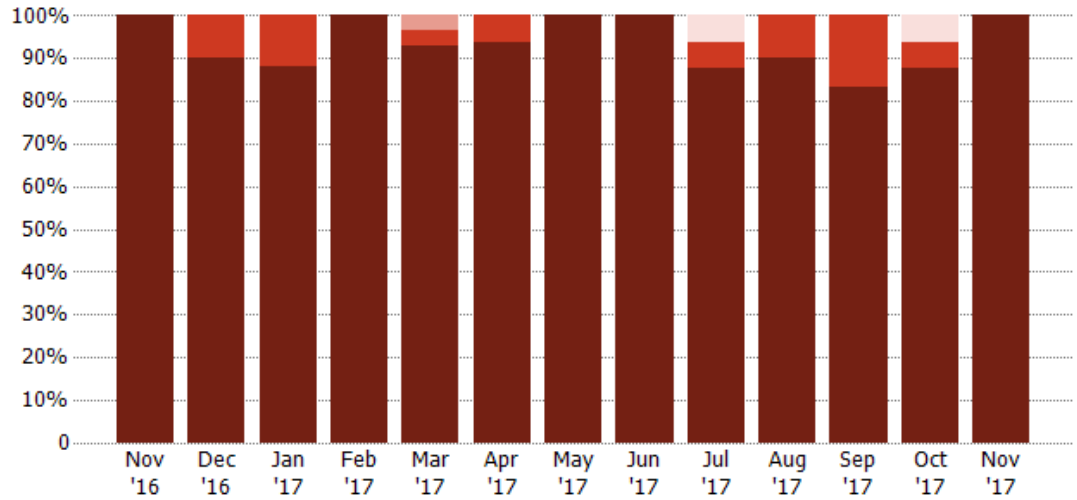
	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Current Year	5	4	5	5	4	4	6	5	5	3	2	1	-
Prior Year	2	4	6	4	3	1	1	2	4	2	3	4	5
Percent Change from Prior Year	150%	0%	-17%	25%	33%	300%	500%	150%	25%	50%	-33%	-75%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17
Pre-Foreclosure	-	-	-	-	-	-	-	-	6%	-	-	6%	-
Short Sale	-	-	-	-	4%	-	-	-	-	-	-	-	-
Foreclosure	-	10%	12%	-	4%	6%	-	-	6%	10%	17%	6%	-
Non-Distressed	100%	90%	88%	100%	93%	94%	100%	100%	88%	90%	83%	88%	100%



Sales Activity by ZIP

Nov 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85087			11	\$4,043,343	\$373,556	\$364,995	\$147	\$143	89