



2017

NEW RIVER MARKET REPORT

June 2017



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2017	Jun 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	22	+13.6%	159	152	+4.6%
New Listing Volume	\$9,507,367	\$7,136,744	+33.2%	\$73,880,455	\$55,652,765	+32.8%
Active Listing Count	75	83	-9.6%	439	413	+6.3%
Active Listing Volume	\$46,552,269	\$34,708,673	+34.1%	\$226,770,531	\$174,051,339	+30.3%
Average Listing Price	\$620,697	\$418,177	+48.4%	\$516,562	\$421,432	+22.6%
Median Listing Price	\$385,000	\$375,000	+2.7%	\$390,331	\$385,239	+1.3%
Average Listing Price per Sq Ft	\$174	\$159	+9.3%	\$172	\$159	+8.6%
Median Listing Price per Sq Ft	\$156	\$148	+5.4%	\$157	\$147	+7.1%
Median Days in RPR	70	64	+9.4%	55.98	53.25	+5.1%
Months of Inventory	5.8	5.9	-2.7%	5.6	3.3	+69.5%
Absorption Rate	17.33%	16.87%	+0.5%	18%	30.51%	-12.5%
Sales Activity Charts Metrics						
New Pending Sales Count	19	12	+58.3%	134	93	+44.1%
New Pending Sales Volume	\$6,240,558	\$3,658,594	+70.6%	\$45,013,696	\$28,459,937	+58.2%
Pending Sales Count	21	13	+61.5%	118	101	+16.8%
Pending Sales Volume	\$6,995,583	\$4,536,714	+54.2%	\$41,917,269	\$32,209,269	+30.1%
Closed Sales Count	17	9	+88.9%	112	79	+41.8%
Closed Sales Volume	\$6,560,999	\$2,757,500	+137.9%	\$38,051,176	\$26,636,295	+42.9%
Average Sales Price	\$385,941	\$306,389	+26%	\$339,743	\$337,168	+0.8%
Median Sales Price	\$395,000	\$305,000	+29.5%	\$328,143	\$324,560	+1.1%
Average Sales Price per Sq Ft	\$175	\$120	+46.4%	\$150	\$147	+2.1%
Median Sales Price per Sq Ft	\$153	\$112	+36.6%	\$145	\$145	-0.4%
Distressed Charts Metrics						
Distressed Listing Count	5	2	+150%	34	17	+100%

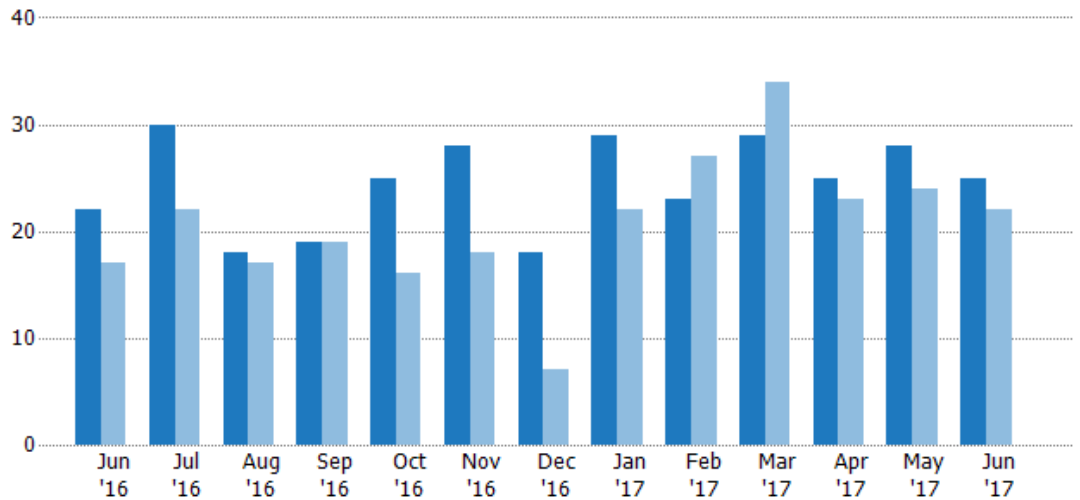
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	25	13.6%
Jun '16	22	29.4%
Jun '15	17	35.3%



Current Year	22	30	18	19	25	28	18	29	23	29	25	28	25
Prior Year	17	22	17	19	16	18	7	22	27	34	23	24	22
Percent Change from Prior Year	29%	36%	6%	0%	56%	56%	157%	32%	-15%	-15%	9%	17%	14%

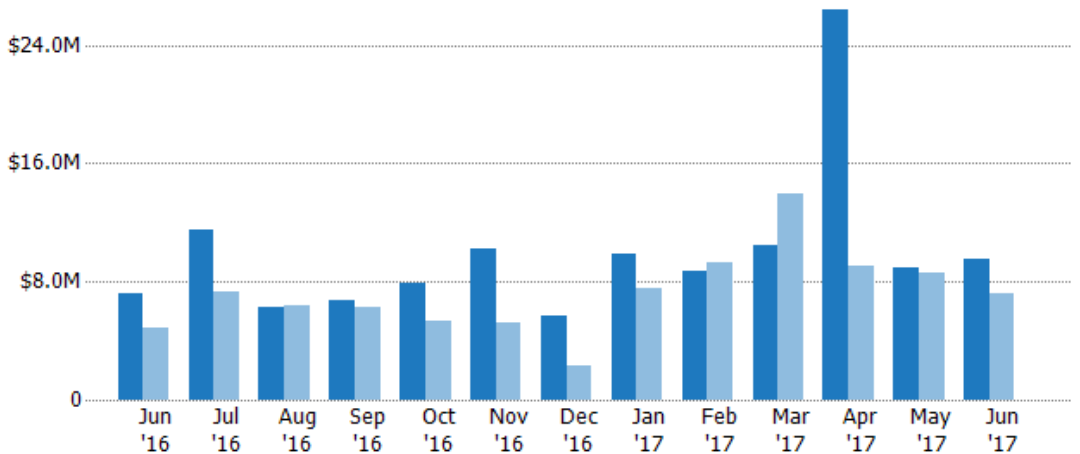
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$9.51M	33.2%
Jun '16	\$7.14M	45.4%
Jun '15	\$4.91M	28.8%



Current Year	\$7.14M	\$11.5M	\$6.22M	\$6.73M	\$7.84M	\$10.2M	\$5.71M	\$9.84M	\$8.7M	\$10.5M	\$26.4M	\$8.94M	\$9.51M
Prior Year	\$4.91M	\$7.36M	\$6.41M	\$6.31M	\$5.38M	\$5.27M	\$2.34M	\$7.59M	\$9.32M	\$14M	\$9.04M	\$8.6M	\$7.14M
Percent Change from Prior Year	45%	56%	-3%	7%	46%	94%	144%	30%	-7%	-25%	192%	4%	33%

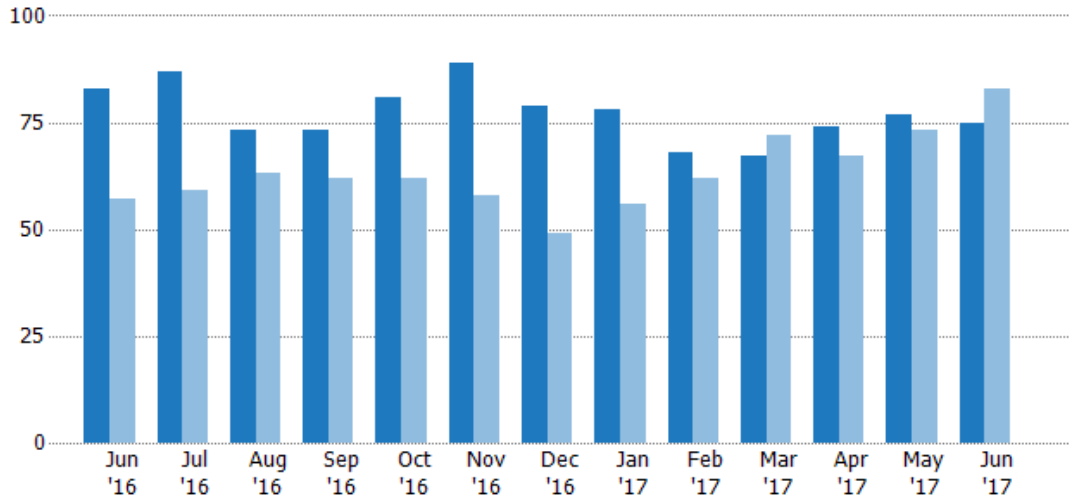
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	75	-9.6%
Jun '16	83	45.6%
Jun '15	57	73.7%



Current Year	83	87	73	73	81	89	79	78	68	67	74	77	75
Prior Year	57	59	63	62	62	58	49	56	62	72	67	73	83
Percent Change from Prior Year	46%	47%	16%	18%	31%	53%	61%	39%	10%	-7%	10%	5%	-10%

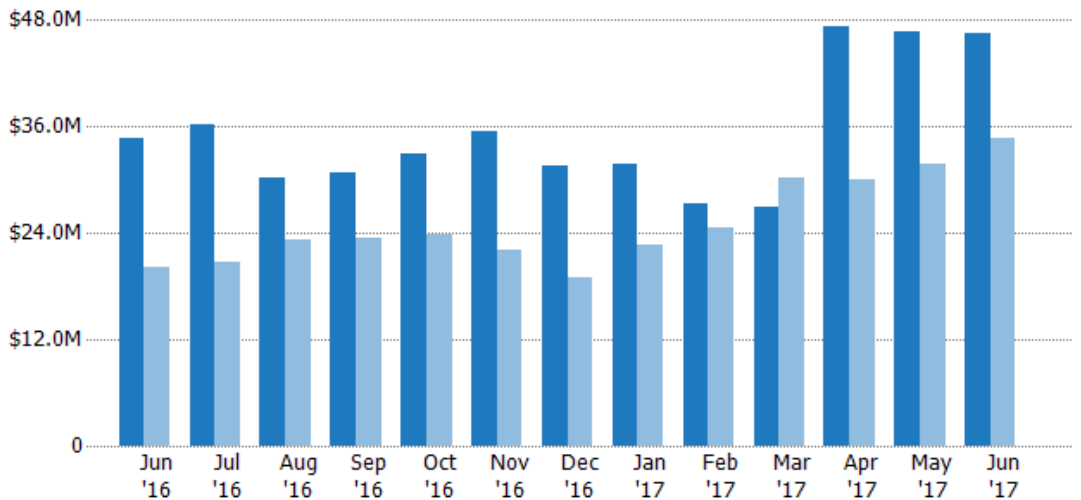
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$46.6M	34.1%
Jun '16	\$34.7M	72.3%
Jun '15	\$20.1M	68.3%



Current Year	\$34.7M	\$36.2M	\$30.2M	\$30.8M	\$33M	\$35.4M	\$31.5M	\$31.9M	\$27.4M	\$26.9M	\$47.3M	\$46.7M	\$46.6M
Prior Year	\$20.1M	\$20.8M	\$23.3M	\$23.3M	\$23.9M	\$22M	\$19.1M	\$22.7M	\$24.6M	\$30.3M	\$30M	\$31.8M	\$34.7M
Percent Change from Prior Year	72%	74%	30%	32%	38%	61%	65%	40%	11%	-11%	58%	47%	34%

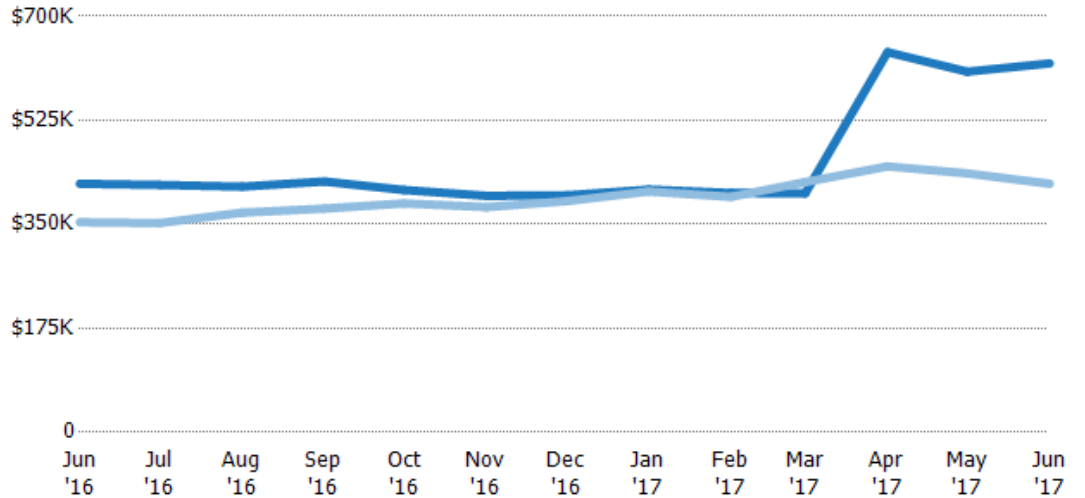
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '17	\$621K	48.4%
Jun '16	\$418K	18.3%
Jun '15	\$353K	-3.1%



Current Year	\$418K	\$416K	\$413K	\$422K	\$408K	\$398K	\$399K	\$408K	\$403K	\$402K	\$640K	\$607K	\$621K
Prior Year	\$353K	\$352K	\$370K	\$376K	\$385K	\$379K	\$389K	\$405K	\$396K	\$421K	\$447K	\$436K	\$418K
Percent Change from Prior Year	18%	18%	12%	12%	6%	5%	3%	1%	2%	-5%	43%	39%	48%

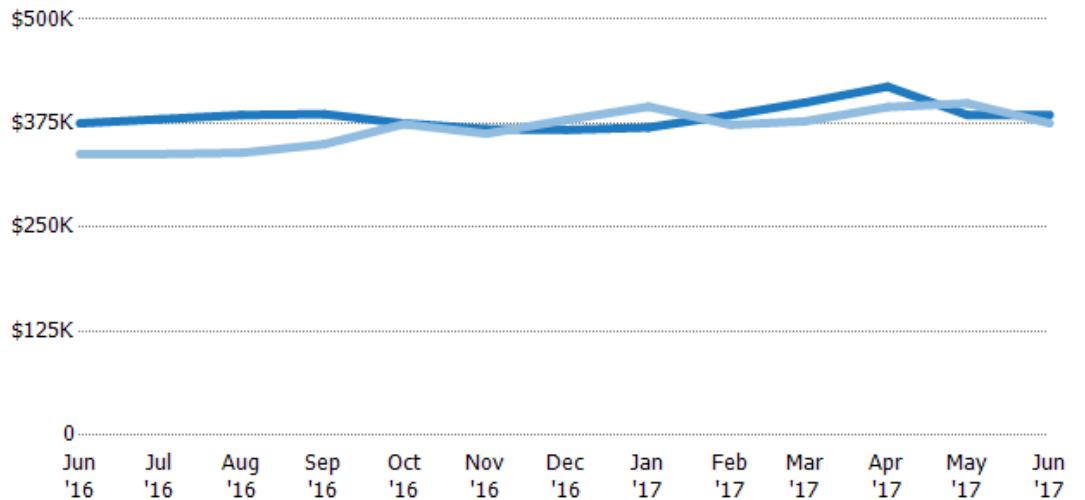
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '17	\$385K	2.7%
Jun '16	\$375K	10.9%
Jun '15	\$338K	0.6%



Current Year	\$375K	\$380K	\$385K	\$386K	\$375K	\$368K	\$367K	\$370K	\$385K	\$400K	\$419K	\$385K	\$385K
Prior Year	\$338K	\$338K	\$339K	\$350K	\$374K	\$363K	\$379K	\$395K	\$373K	\$377K	\$394K	\$399K	\$375K
Percent Change from Prior Year	11%	12%	13%	10%	0%	2%	-3%	-6%	3%	6%	6%	-4%	3%

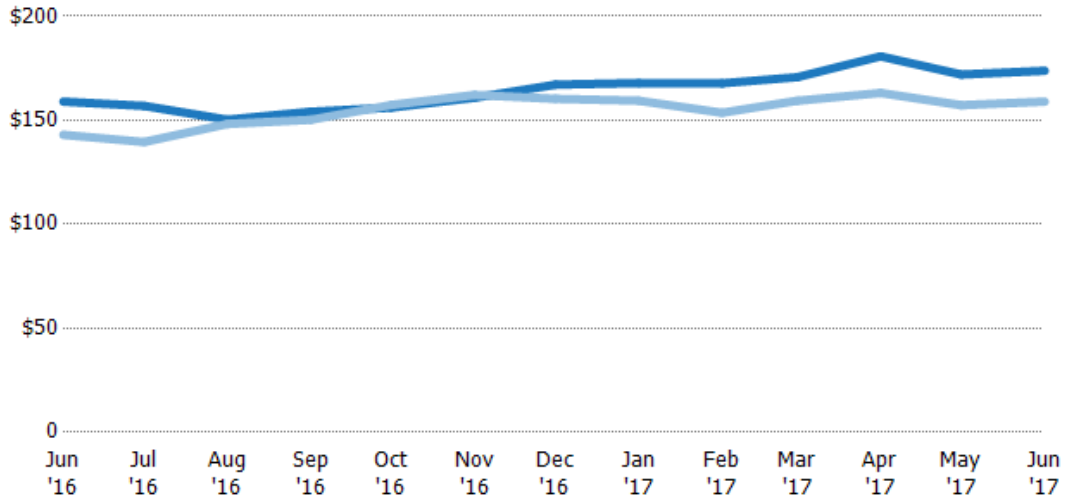
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$174	9.3%
Jun '16	\$159	11.2%
Jun '15	\$143	-6.6%



Current Year	\$159	\$157	\$150	\$154	\$156	\$161	\$167	\$168	\$168	\$171	\$181	\$172	\$174
Prior Year	\$143	\$140	\$148	\$150	\$157	\$162	\$160	\$159	\$154	\$159	\$163	\$157	\$159
Percent Change from Prior Year	11%	12%	1%	3%	-1%	-1%	4%	5%	9%	7%	11%	9%	9%

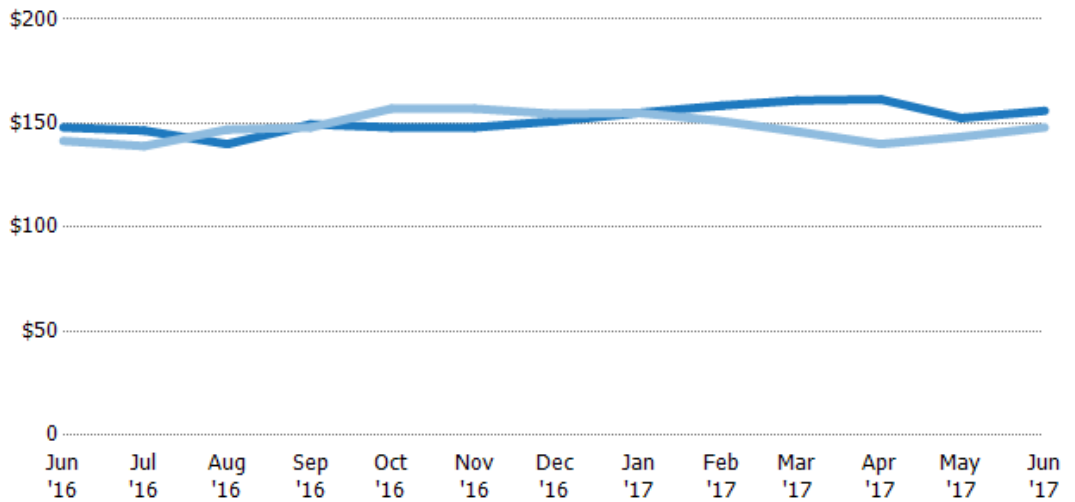
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$156	5.4%
Jun '16	\$148	4.6%
Jun '15	\$142	-6%



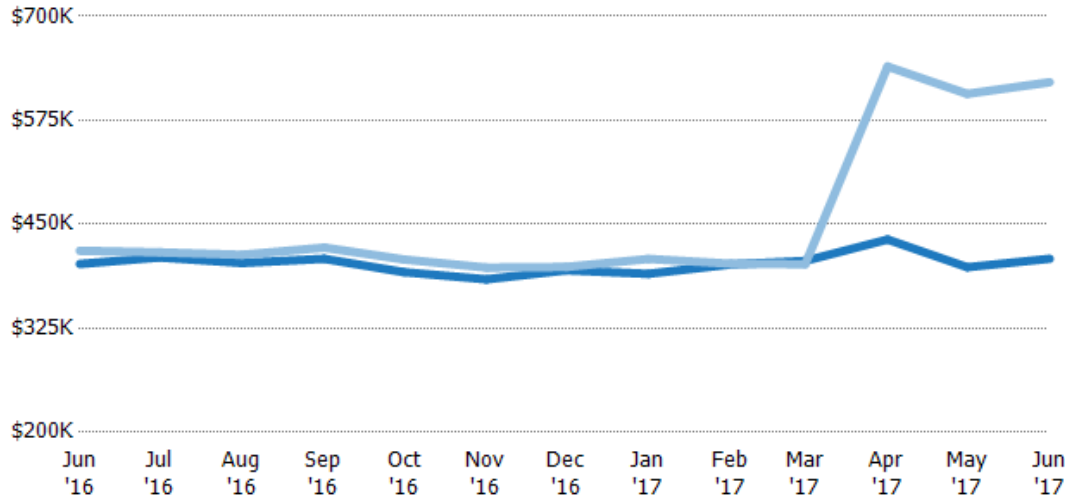
Current Year	\$148	\$147	\$140	\$150	\$148	\$148	\$151	\$155	\$159	\$161	\$162	\$153	\$156
Prior Year	\$142	\$139	\$147	\$148	\$157	\$157	\$155	\$155	\$151	\$146	\$140	\$144	\$148
Percent Change from Prior Year	5%	5%	-5%	1%	-6%	-6%	-2%	0%	5%	10%	15%	6%	5%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

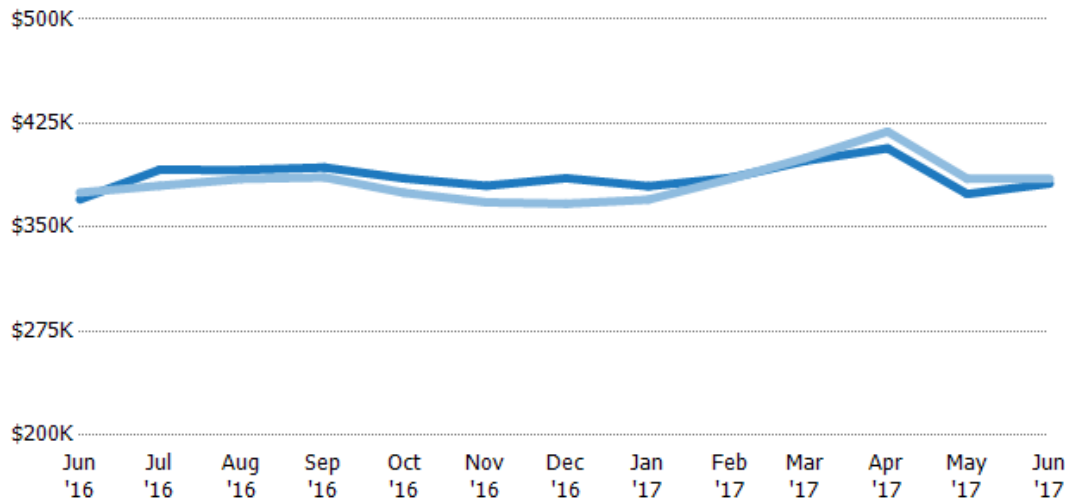


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



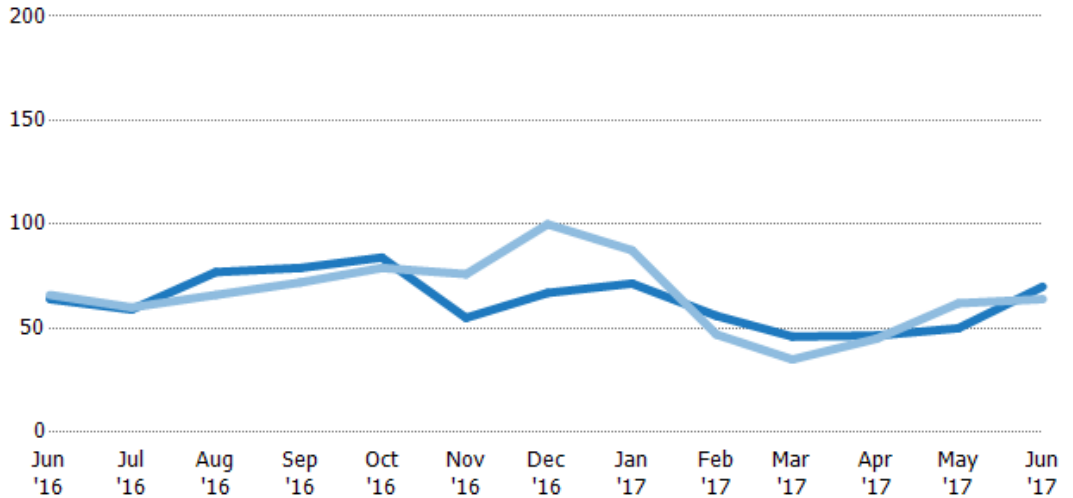
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jun '17	70	9.4%
Jun '16	64	-3%
Jun '15	66	42.4%



Current Year	64	59	77	79	84	55	67	71.5	56	46	46.5	50	70
Prior Year	66	60	66	72	79	76	100	87.5	47	35	45	62	64
Percent Change from Prior Year	-3%	-2%	17%	10%	6%	-28%	-33%	-18%	19%	31%	3%	-19%	9%

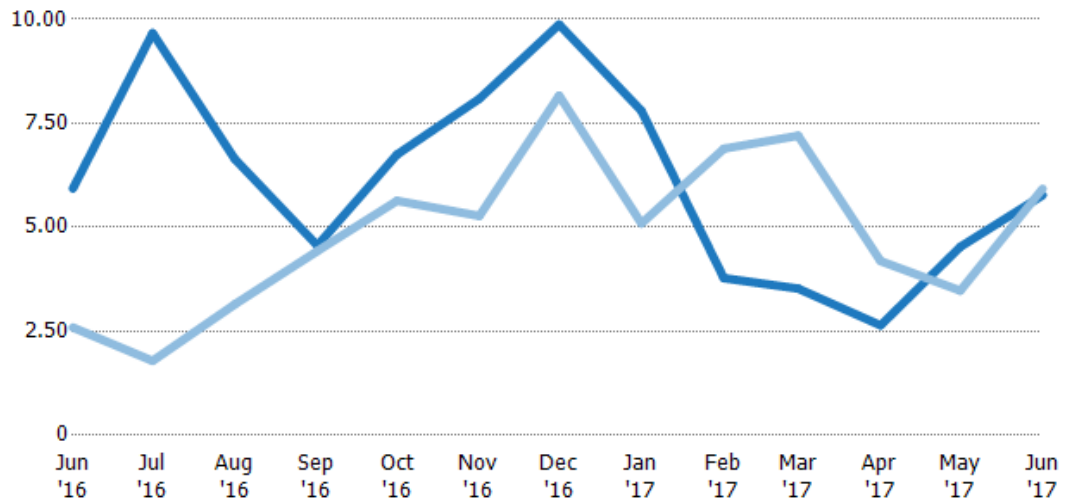
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jun '17	5.77	-2.7%
Jun '16	5.93	128.8%
Jun '15	2.59	193.9%



Current Year	5.93	9.67	6.64	4.56	6.75	8.09	9.88	7.8	3.78	3.53	2.64	4.53	5.77
Prior Year	2.59	1.79	3.15	4.43	5.64	5.27	8.17	5.09	6.89	7.2	4.19	3.48	5.93
Percent Change from Prior Year	129%	441%	111%	3%	20%	53%	21%	53%	-45%	-51%	-37%	30%	-3%

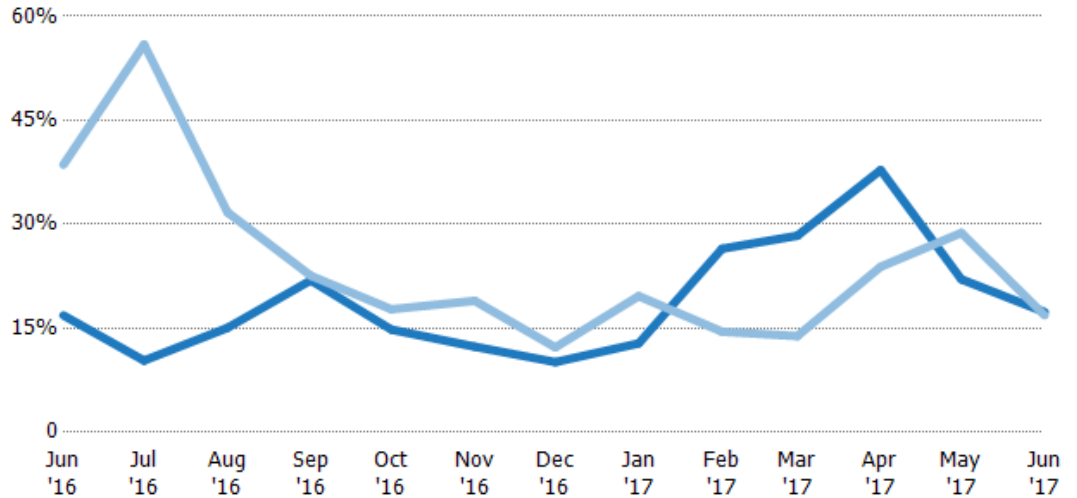
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Jun '17	17%	-0.5%
Jun '16	17%	21.7%
Jun '15	39%	-66%



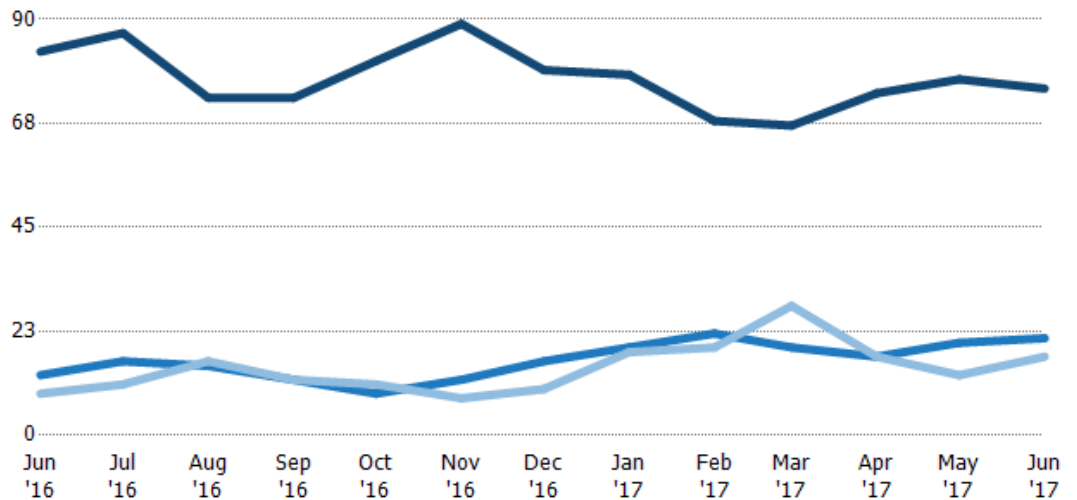
Current Year	17%	10%	15%	22%	15%	12%	10%	13%	26%	28%	38%	22%	17%
Prior Year	39%	56%	32%	23%	18%	19%	12%	20%	15%	14%	24%	29%	17%
Change from Prior Year	22%	46%	17%	1%	3%	7%	2%	7%	-12%	-14%	-14%	7%	0%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	83	87	73	73	81	89	79	78	68	67	74	77	75
Pending	13	16	15	12	9	12	16	19	22	19	17	20	21
Sold	9	11	16	12	11	8	10	18	19	28	17	13	17

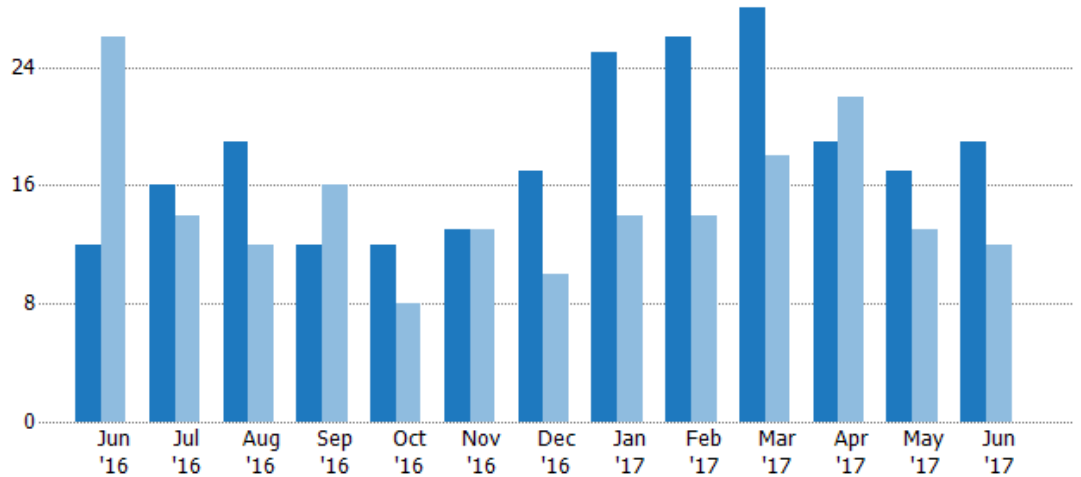
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '17	19	58.3%
Jun '16	12	-53.8%
Jun '15	26	-61.5%



Current Year	12	16	19	12	12	13	17	25	26	28	19	17	19
Prior Year	26	14	12	16	8	13	10	14	14	18	22	13	12
Percent Change from Prior Year	-54%	14%	58%	-25%	50%	0%	70%	79%	86%	56%	-14%	31%	58%

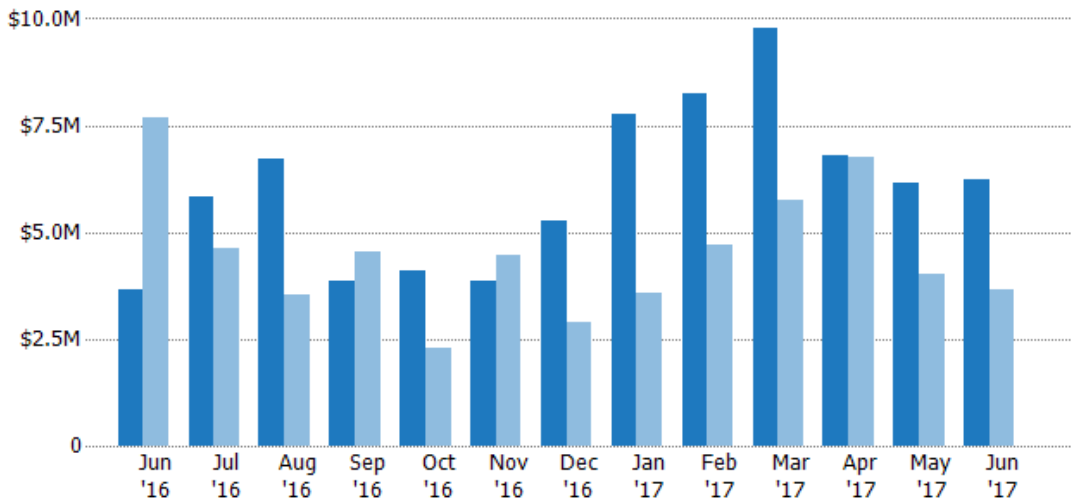
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '17	\$6.24M	70.6%
Jun '16	\$3.66M	-52.5%
Jun '15	\$7.7M	-67.4%



Current Year	\$3.66M	\$5.83M	\$6.7M	\$3.86M	\$4.12M	\$3.88M	\$5.26M	\$7.78M	\$8.26M	\$9.8M	\$6.78M	\$6.16M	\$6.24M
Prior Year	\$7.7M	\$4.61M	\$3.54M	\$4.56M	\$2.3M	\$4.47M	\$2.91M	\$3.56M	\$4.72M	\$5.74M	\$6.75M	\$4.03M	\$3.66M
Percent Change from Prior Year	-52%	26%	89%	-15%	79%	-13%	81%	119%	75%	71%	0%	53%	71%

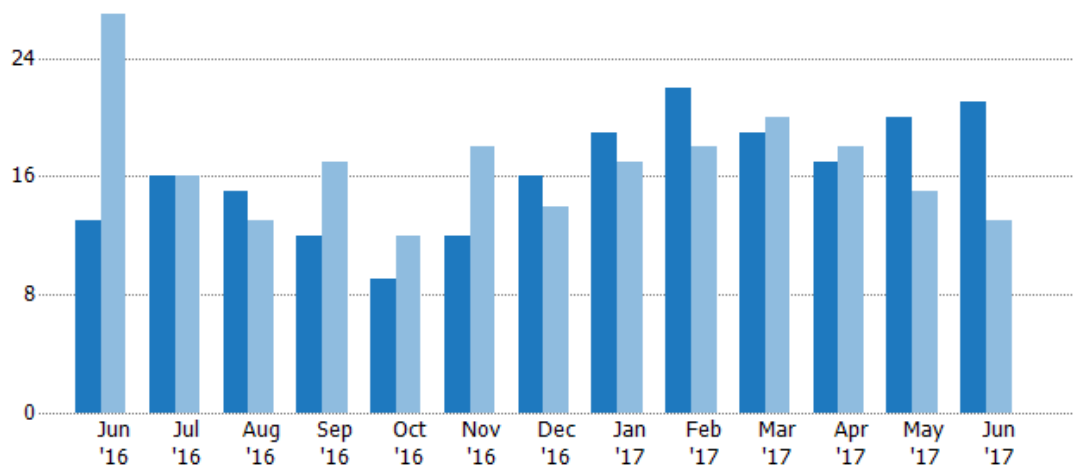
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jun '17	21	61.5%
Jun '16	13	-51.9%
Jun '15	27	-63%



	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Current Year	13	16	15	12	9	12	16	19	22	19	17	20	21
Prior Year	27	16	13	17	12	18	14	17	18	20	18	15	13
Percent Change from Prior Year	-52%	0%	15%	-29%	-25%	-33%	14%	12%	22%	-5%	-6%	33%	62%

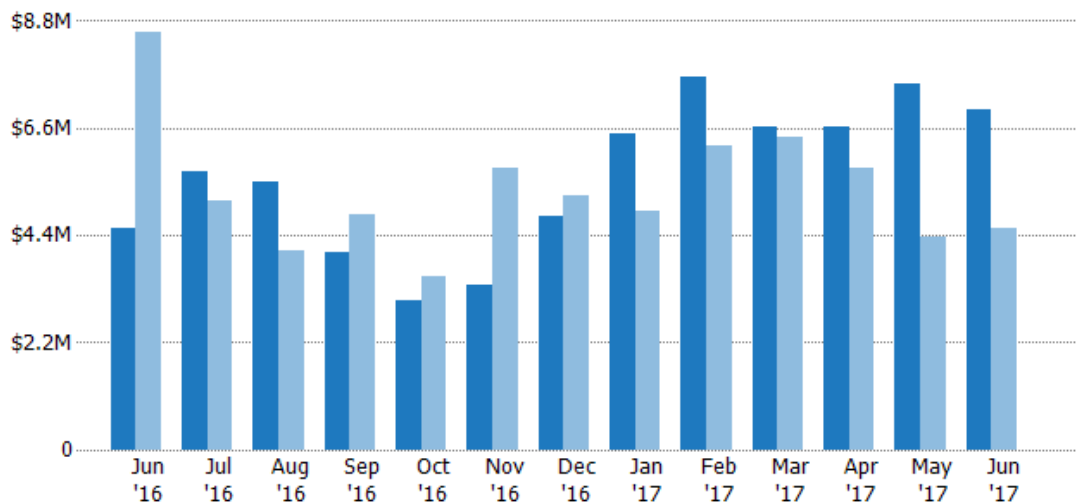
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jun '17	\$7M	54.2%
Jun '16	\$4.54M	-47.1%
Jun '15	\$8.58M	-64.1%



	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Current Year	\$4.54M	\$5.73M	\$5.51M	\$4.04M	\$3.05M	\$3.37M	\$4.8M	\$6.5M	\$7.66M	\$6.63M	\$6.64M	\$7.5M	\$7M
Prior Year	\$8.58M	\$5.12M	\$4.09M	\$4.83M	\$3.57M	\$5.79M	\$5.23M	\$4.89M	\$6.24M	\$6.42M	\$5.76M	\$4.36M	\$4.54M
Percent Change from Prior Year	-47%	12%	35%	-16%	-15%	-42%	-8%	33%	23%	3%	15%	72%	54%

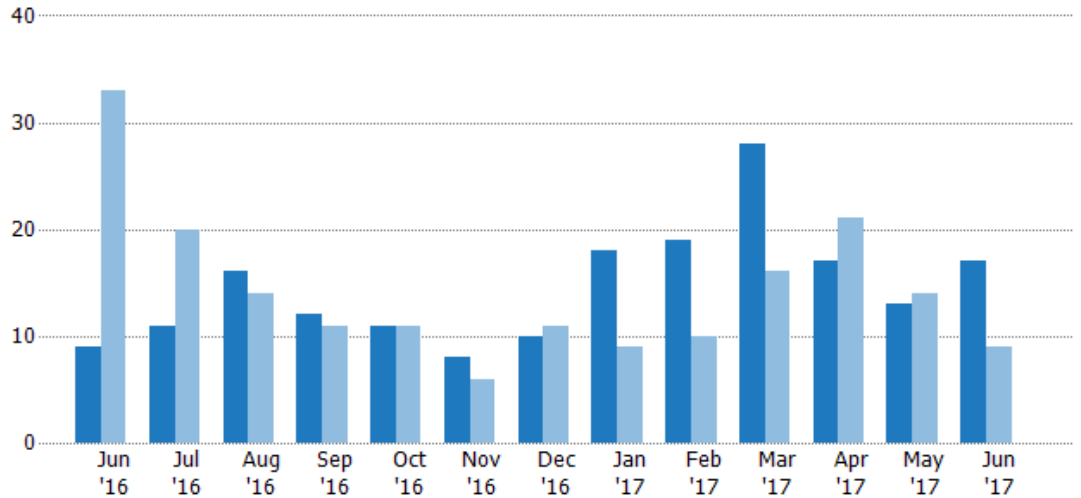
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jun '17	17	88.9%
Jun '16	9	-72.7%
Jun '15	33	-51.5%



Current Year	9	11	16	12	11	8	10	18	19	28	17	13	17
Prior Year	33	20	14	11	11	6	11	9	10	16	21	14	9
Percent Change from Prior Year	-73%	-45%	14%	9%	0%	33%	-9%	100%	90%	75%	-19%	-7%	89%

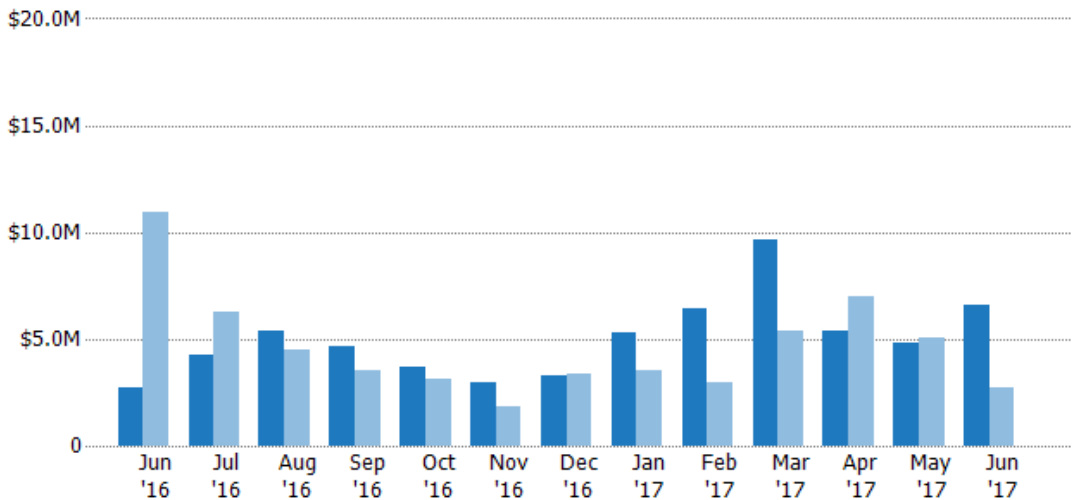
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jun '17	\$6.56M	137.9%
Jun '16	\$2.76M	-74.8%
Jun '15	\$10.9M	-58.1%



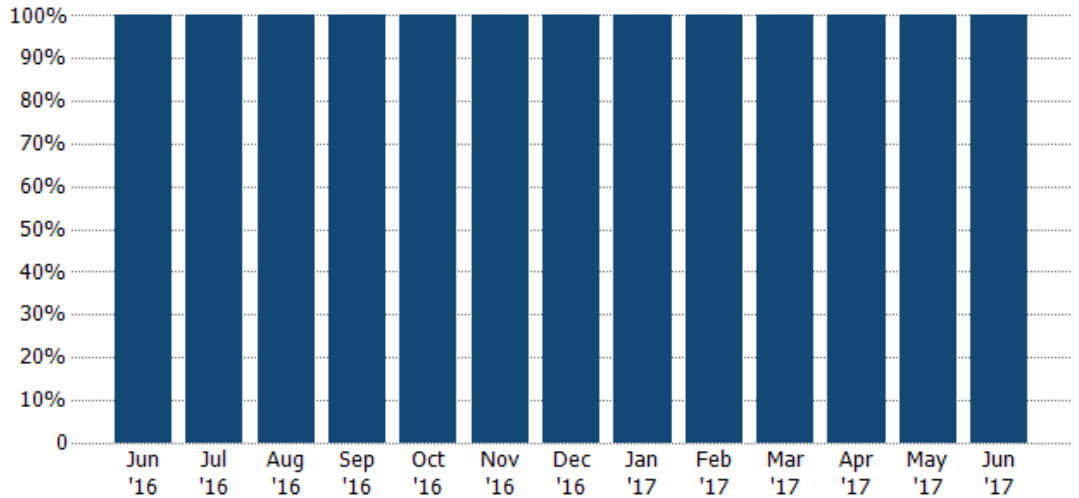
Current Year	\$2.76M	\$4.23M	\$5.38M	\$4.68M	\$3.69M	\$2.93M	\$3.32M	\$5.27M	\$6.43M	\$9.63M	\$5.37M	\$4.8M	\$6.56M
Prior Year	\$10.9M	\$6.23M	\$4.48M	\$3.5M	\$3.15M	\$1.86M	\$3.39M	\$3.5M	\$2.97M	\$5.4M	\$6.98M	\$5.03M	\$2.76M
Percent Change from Prior Year	-75%	-32%	20%	34%	17%	58%	-2%	50%	116%	78%	-23%	-4%	138%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Single Family Residence

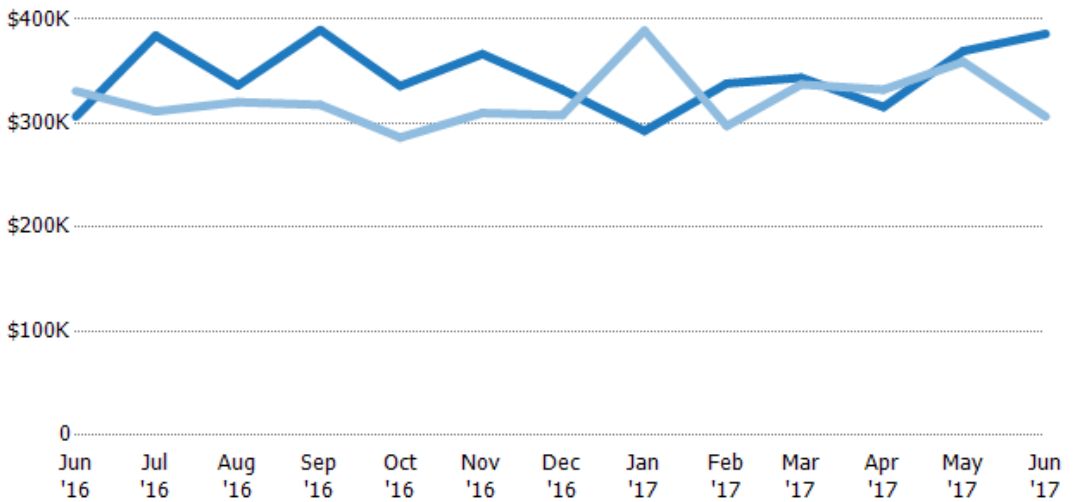
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jun '17	\$386K	26%
Jun '16	\$306K	-7.4%
Jun '15	\$331K	-13.7%

Current Year

\$306K \$384K \$336K \$390K \$336K \$367K \$332K \$293K \$338K \$344K \$316K \$369K \$386K

Prior Year

\$331K \$311K \$320K \$318K \$286K \$310K \$308K \$389K \$297K \$337K \$332K \$359K \$306K

Percent Change from Prior Year

-7% 23% 5% 23% 17% 18% 8% -25% 14% 2% -5% 3% 26%

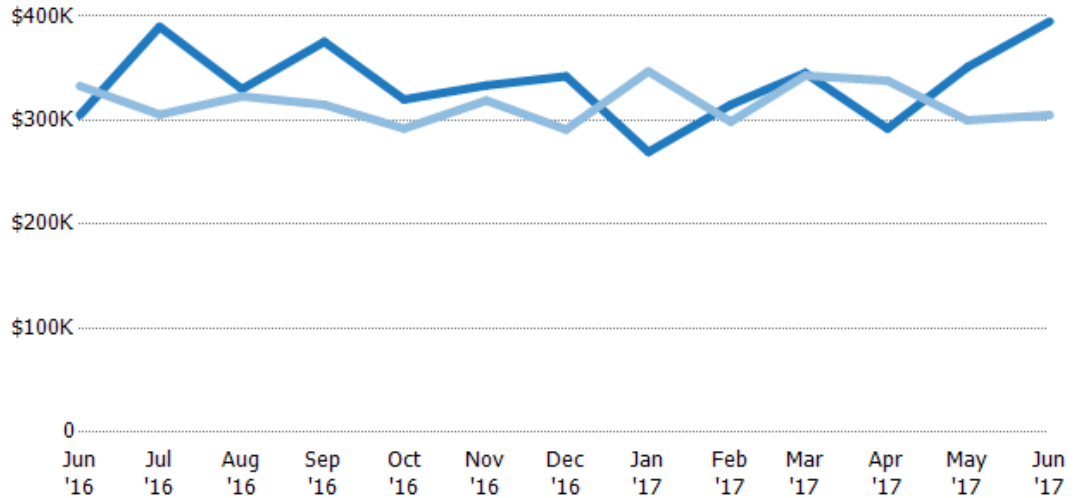
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jun '17	\$395K	29.5%
Jun '16	\$305K	-8.4%
Jun '15	\$333K	-15.9%



Current Year	\$305K	\$390K	\$330K	\$376K	\$320K	\$334K	\$342K	\$270K	\$315K	\$346K	\$292K	\$351K	\$395K
Prior Year	\$333K	\$305K	\$323K	\$315K	\$292K	\$319K	\$291K	\$347K	\$299K	\$343K	\$338K	\$300K	\$305K
Percent Change from Prior Year	-8%	28%	2%	19%	10%	5%	18%	-22%	5%	1%	-14%	17%	30%

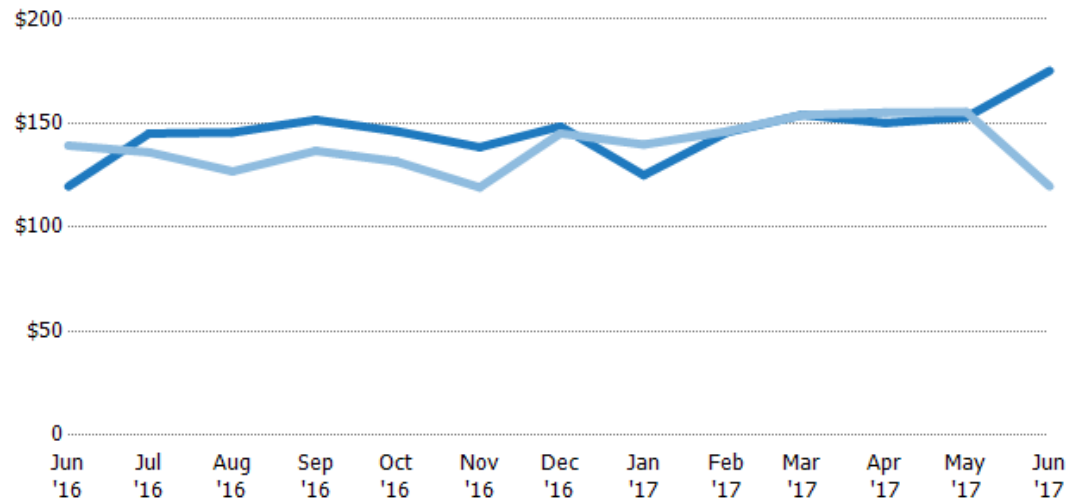
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price/sq ft	% Chg.
Jun '17	\$175	46.4%
Jun '16	\$120	-14.1%
Jun '15	\$139	1.1%



Current Year	\$120	\$145	\$146	\$152	\$146	\$139	\$149	\$125	\$146	\$154	\$150	\$153	\$175
Prior Year	\$139	\$136	\$127	\$137	\$132	\$119	\$145	\$140	\$146	\$154	\$155	\$155	\$120
Percent Change from Prior Year	-14%	7%	15%	11%	11%	16%	2%	-11%	0%	0%	-3%	-2%	46%

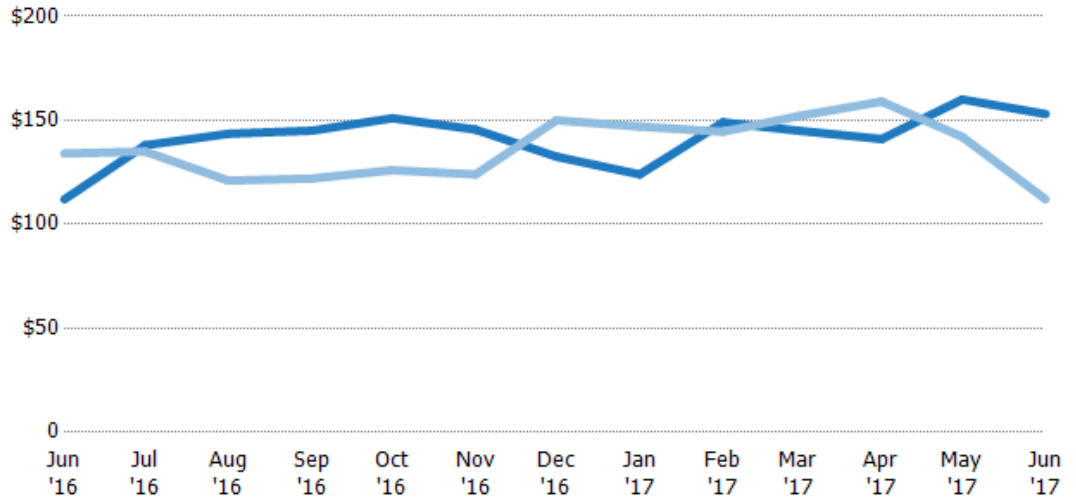
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '17	\$153	36.6%
Jun '16	\$112	-16.4%
Jun '15	\$134	5.2%



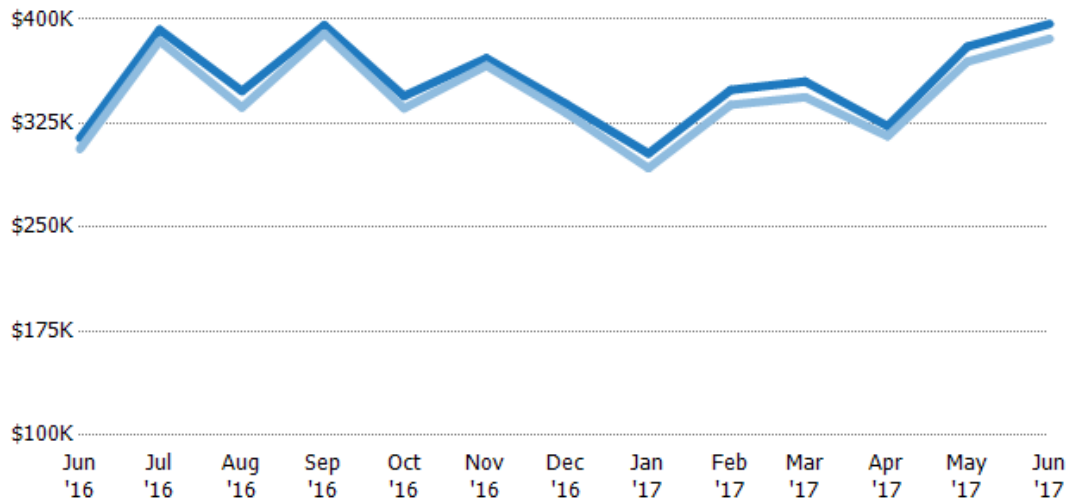
	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Current Year	\$112	\$138	\$144	\$145	\$151	\$146	\$133	\$124	\$149	\$145	\$141	\$160	\$153
Prior Year	\$134	\$135	\$121	\$122	\$126	\$124	\$150	\$147	\$145	\$152	\$159	\$142	\$112
Percent Change from Prior Year	-16%	2%	19%	19%	20%	17%	-12%	-16%	3%	-5%	-11%	13%	37%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



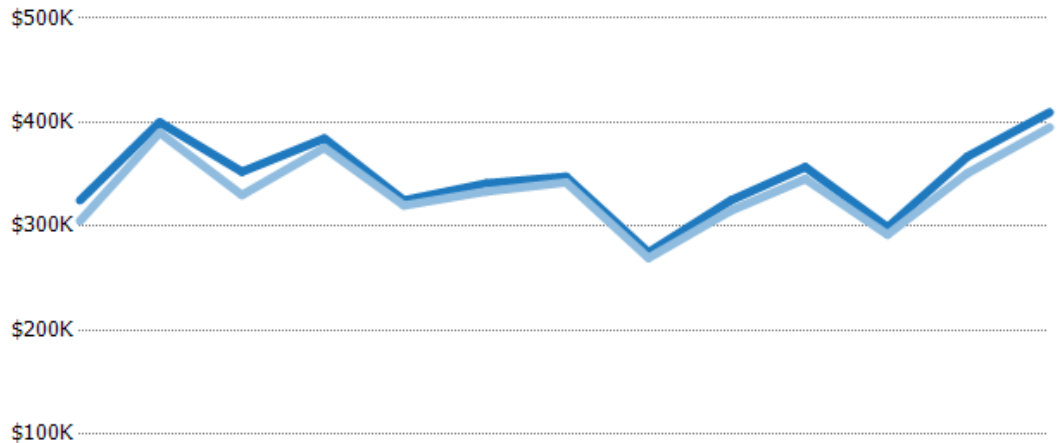
	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Avg List Price	\$314K	\$393K	\$348K	\$396K	\$345K	\$372K	\$339K	\$303K	\$349K	\$355K	\$323K	\$380K	\$397K
Avg Sales Price	\$306K	\$384K	\$336K	\$390K	\$336K	\$367K	\$332K	\$293K	\$338K	\$344K	\$316K	\$369K	\$386K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	98%	97%	99%	98%	97%	97%	97%	98%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



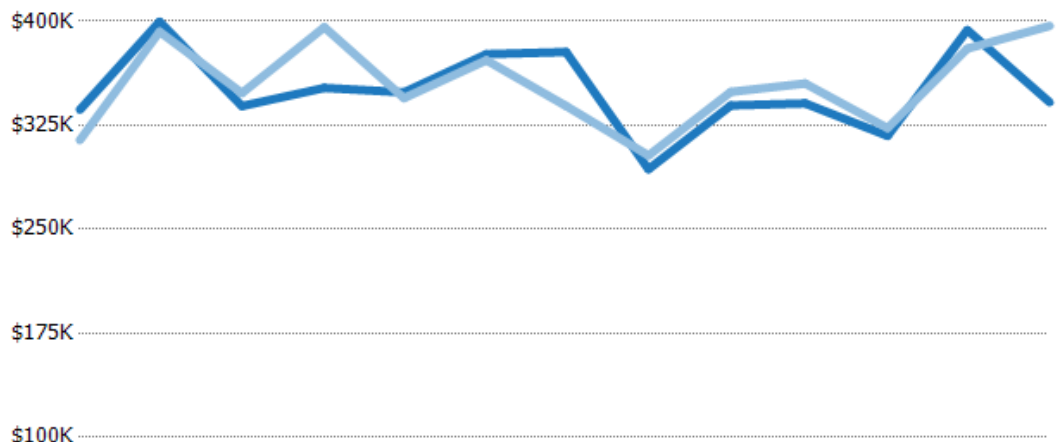
	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Median List Price	\$325K	\$400K	\$352K	\$384K	\$325K	\$341K	\$348K	\$275K	\$325K	\$357K	\$299K	\$367K	\$410K
Median Sales Price	\$305K	\$390K	\$330K	\$376K	\$320K	\$334K	\$342K	\$270K	\$315K	\$346K	\$292K	\$351K	\$395K
Med Sales Price as a % of Med List Price	94%	98%	94%	98%	98%	98%	98%	98%	97%	97%	98%	96%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



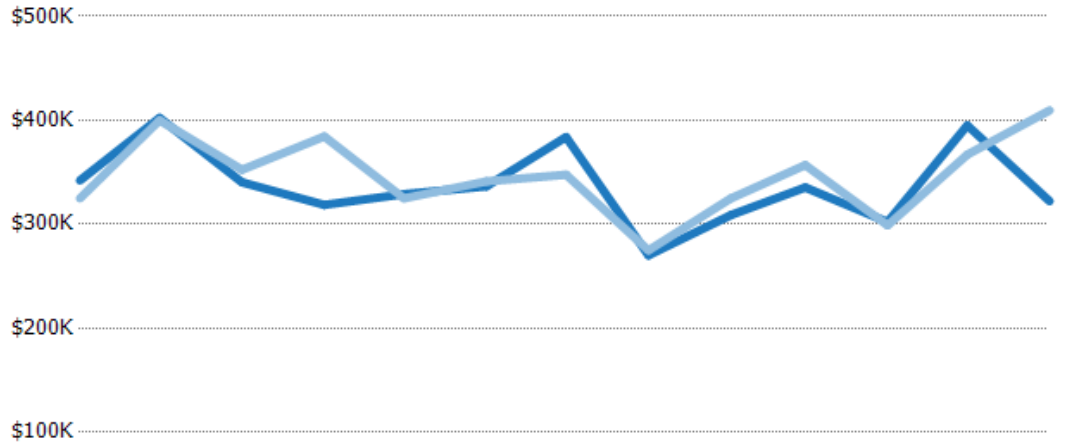
	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Avg Est Value	\$336K	\$400K	\$339K	\$352K	\$349K	\$376K	\$378K	\$293K	\$339K	\$341K	\$317K	\$394K	\$342K
Avg Sales Price	\$314K	\$393K	\$348K	\$396K	\$345K	\$372K	\$339K	\$303K	\$349K	\$355K	\$323K	\$380K	\$397K
Avg Sales Price as a % of Avg Est Value	93%	98%	103%	112%	99%	99%	90%	103%	103%	104%	102%	97%	116%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Median Est Value	\$342K	\$402K	\$340K	\$319K	\$329K	\$336K	\$384K	\$270K	\$309K	\$335K	\$302K	\$395K	\$322K
Median Sales Price	\$325K	\$400K	\$352K	\$384K	\$325K	\$341K	\$348K	\$275K	\$325K	\$357K	\$299K	\$367K	\$410K
Med Sales Price as a % of Med Est Value	95%	99%	104%	121%	99%	101%	91%	102%	105%	106%	99%	93%	127%

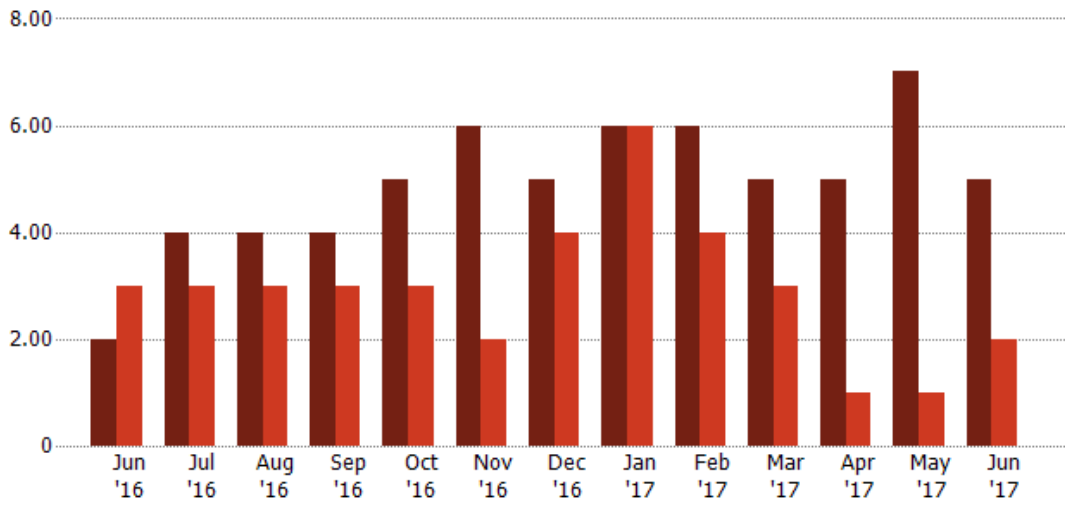
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '17	5	150%
Jun '16	2	-33.3%
Jun '15	3	133.3%



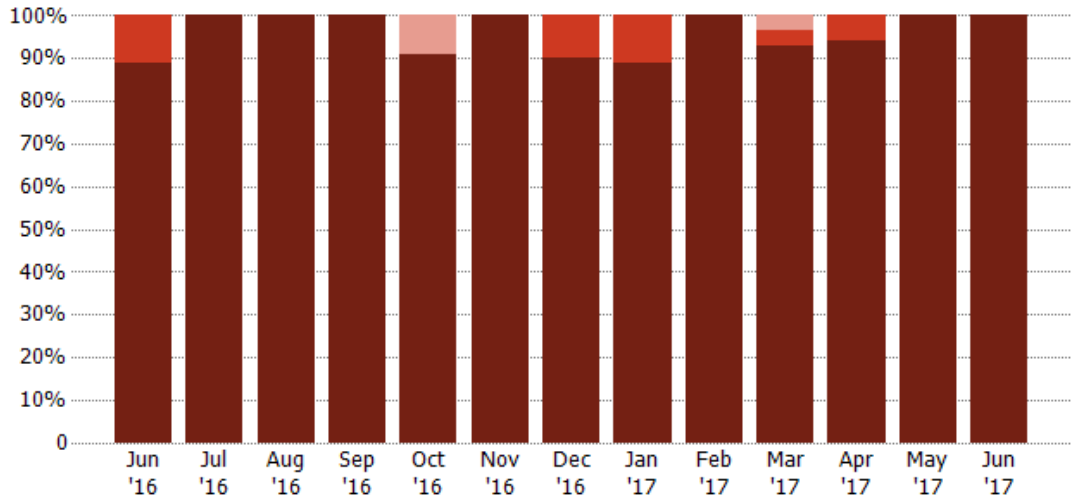
	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Current Year	2	4	4	4	5	6	5	6	6	5	5	7	5
Prior Year	3	3	3	3	3	2	4	6	4	3	1	1	2
Percent Change from Prior Year	-33%	33%	33%	33%	67%	200%	25%	0%	50%	67%	400%	600%	150%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: New River, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '16	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17
Short Sale	-	-	-	-	9%	-	-	-	-	4%	-	-	-
Foreclosure	11%	-	-	-	-	-	10%	11%	-	4%	6%	-	-
Non-Distressed	89%	100%	100%	100%	91%	100%	90%	89%	100%	93%	94%	100%	100%

Listing Activity by ZIP

Jun 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85087	75	\$46,552,269	\$620,697	\$385,000	\$174	\$156	4	22.66 %



Sales Activity by ZIP

Jun 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85087	21	\$6,995,583	17	\$6,560,999	\$396,618	\$409,500	\$170	\$147	85