



2017

# MARICOPA COUNTY MARKET REPORT

September 2017



Scottsdale Area Association of REALTORS®  
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255  
ScottsdaleREALTORS.org  
480-945-2651



## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2017	Sep 2016	+ / -	YTD 2017	YTD 2016	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	8,446	9,562	-11.7%	83,532	88,305	-5.4%
New Listing Volume	\$3,164,451,227	\$3,089,525,645	+2.4%	\$29,100,577,132	\$27,000,610,819	+7.8%
Active Listing Count	15,340	21,196	-27.6%	165,097	199,902	-17.4%
Active Listing Volume	\$8,439,273,560	\$9,441,997,996	-10.6%	\$87,904,616,568	\$92,614,472,288	-5.1%
Average Listing Price	\$550,148	\$445,461	+23.5%	\$532,442	\$463,299	+14.9%
Median Listing Price	\$342,684	\$292,970	+17%	\$325,278	\$296,267	+9.8%
Average Listing Price per Sq Ft	\$188	\$172	+9.7%	\$184	\$172	+6.6%
Median Listing Price per Sq Ft	\$161	\$148	+8.8%	\$157	\$148	+6.2%
Median Days in RPR	44	54	-18.5%	50.07	56.92	-12%
Months of Inventory	2.2	3.1	-26.5%	2.8	3.5	-20.9%
Absorption Rate	44.53%	32.72%	+11.8%	36.35%	28.77%	+7.6%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7,955	8,024	-0.9%	78,295	76,722	+2.1%
New Pending Sales Volume	\$2,533,822,774	\$2,207,414,140	+14.8%	\$23,919,682,302	\$20,858,683,691	+14.7%
Pending Sales Count	8,114	6,590	+23.1%	68,304	66,757	+2.3%
Pending Sales Volume	\$2,814,097,093	\$2,030,513,339	+38.6%	\$22,913,663,617	\$20,262,629,932	+13.1%
Closed Sales Count	6,450	6,491	-0.6%	63,615	60,020	+6%
Closed Sales Volume	\$1,984,866,525	\$1,909,022,058	+4%	\$19,630,810,083	\$17,321,100,963	+13.3%
Average Sales Price	\$307,731	\$294,103	+4.6%	\$308,588	\$288,589	+6.9%
Median Sales Price	\$251,000	\$242,000	+3.7%	\$248,343	\$234,229	+6%
Average Sales Price per Sq Ft	\$155	\$145	+6.4%	\$153	\$143	+6.9%
Median Sales Price per Sq Ft	\$146	\$136	+7.4%	\$143	\$134	+7.1%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	429	938	-54.3%	5,355	9,782	-45.3%

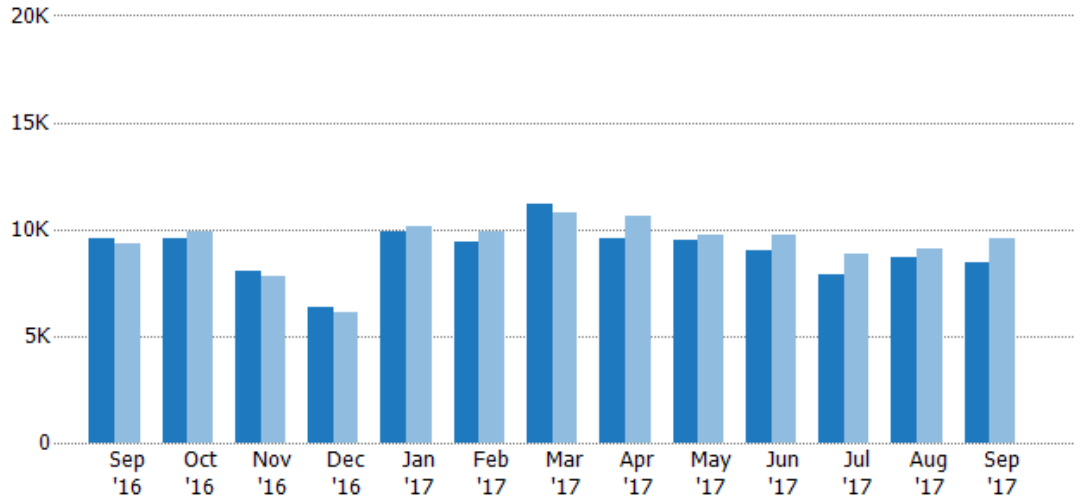
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '17	8.45K	-11.7%
Sep '16	9.56K	2.7%
Sep '15	9.31K	-2.9%



	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	9.56K	9.53K	8.04K	6.37K	9.87K	9.4K	11.2K	9.53K	9.51K	9.04K	7.87K	8.65K	8.45K
Prior Year	9.31K	9.9K	7.81K	6.09K	10.1K	9.9K	10.8K	10.6K	9.72K	9.69K	8.85K	9.1K	9.56K
Percent Change from Prior Year	3%	-4%	3%	5%	-2%	-5%	4%	-10%	-2%	-7%	-11%	-5%	-12%

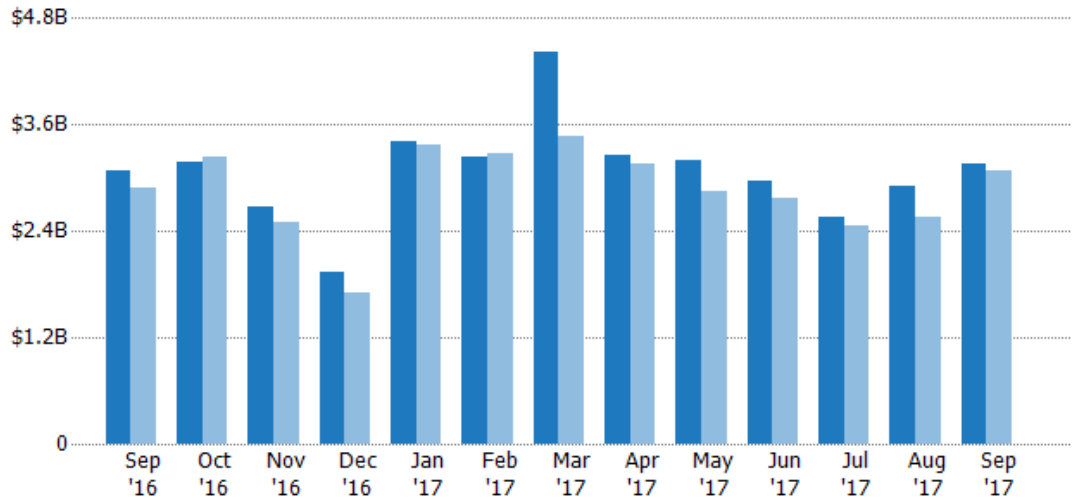
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '17	\$3.16B	2.4%
Sep '16	\$3.09B	7.1%
Sep '15	\$2.88B	-14.3%



	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	\$3.09B	\$3.18B	\$2.67B	\$1.94B	\$3.41B	\$3.23B	\$4.43B	\$3.26B	\$3.19B	\$2.96B	\$2.56B	\$2.91B	\$3.16B
Prior Year	\$2.88B	\$3.24B	\$2.51B	\$1.71B	\$3.38B	\$3.28B	\$3.48B	\$3.15B	\$2.84B	\$2.77B	\$2.45B	\$2.55B	\$3.09B
Percent Change from Prior Year	7%	-2%	7%	14%	1%	-2%	27%	3%	12%	7%	4%	14%	2%

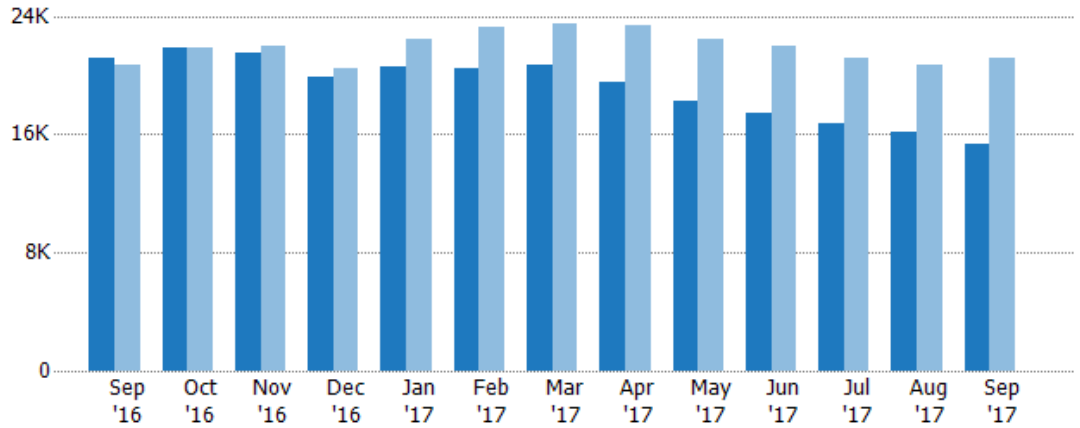
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '17	15.3K	-27.6%
Sep '16	21.2K	2.4%
Sep '15	20.7K	15.8%



Current Year	21.2K	21.8K	21.5K	19.8K	20.6K	20.4K	20.7K	19.5K	18.2K	17.4K	16.7K	16.2K	15.3K
Prior Year	20.7K	21.9K	21.9K	20.5K	22.4K	23.2K	23.5K	23.4K	22.4K	21.9K	21.2K	20.7K	21.2K
Percent Change from Prior Year	2%	0%	-2%	-3%	-8%	-12%	-12%	-17%	-19%	-21%	-21%	-22%	-28%

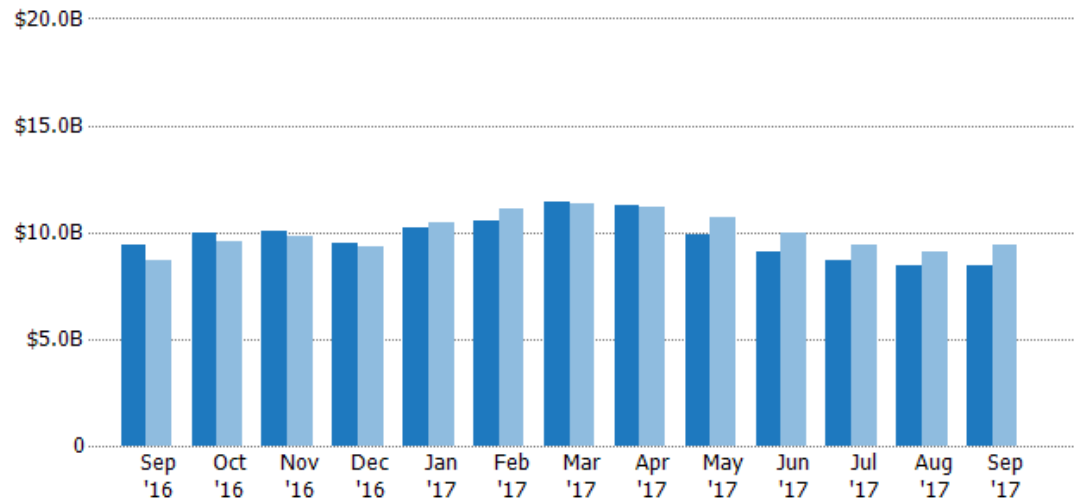
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '17	\$8.44B	-10.6%
Sep '16	\$9.44B	8.7%
Sep '15	\$8.68B	0.5%



Current Year	\$9.44B	\$9.94B	\$10.1B	\$9.52B	\$10.2B	\$10.5B	\$11.5B	\$11.2B	\$9.85B	\$9.1B	\$8.66B	\$8.43B	\$8.44B
Prior Year	\$8.68B	\$9.53B	\$9.83B	\$9.36B	\$10.5B	\$11.1B	\$11.4B	\$11.2B	\$10.7B	\$9.96B	\$9.37B	\$9.07B	\$9.44B
Percent Change from Prior Year	9%	4%	2%	2%	-3%	-5%	1%	0%	-8%	-9%	-8%	-7%	-11%

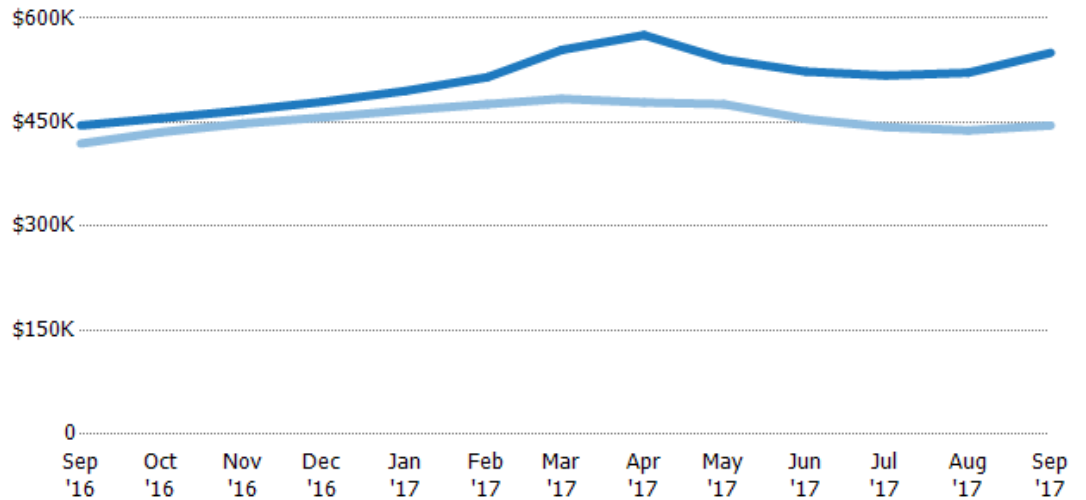
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Sep '17	\$550K	23.5%
Sep '16	\$445K	6.2%
Sep '15	\$419K	-13.1%



Current Year	\$445K	\$456K	\$467K	\$479K	\$495K	\$515K	\$554K	\$576K	\$541K	\$523K	\$517K	\$521K	\$550K
Prior Year	\$419K	\$436K	\$448K	\$457K	\$467K	\$476K	\$484K	\$479K	\$476K	\$455K	\$443K	\$438K	\$445K
Percent Change from Prior Year	6%	5%	4%	5%	6%	8%	15%	20%	14%	15%	17%	19%	24%

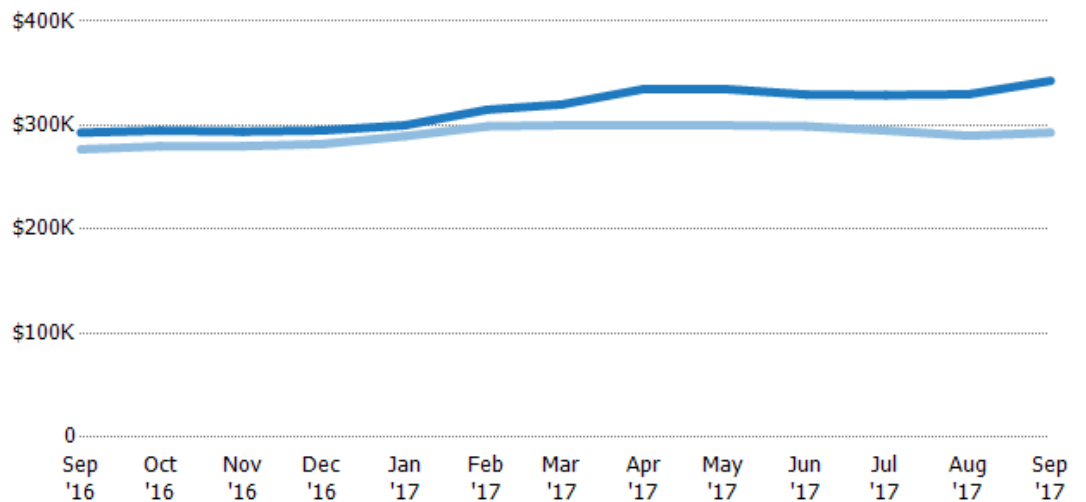
## Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Sep '17	\$343K	17%
Sep '16	\$293K	5.8%
Sep '15	\$277K	-15.1%



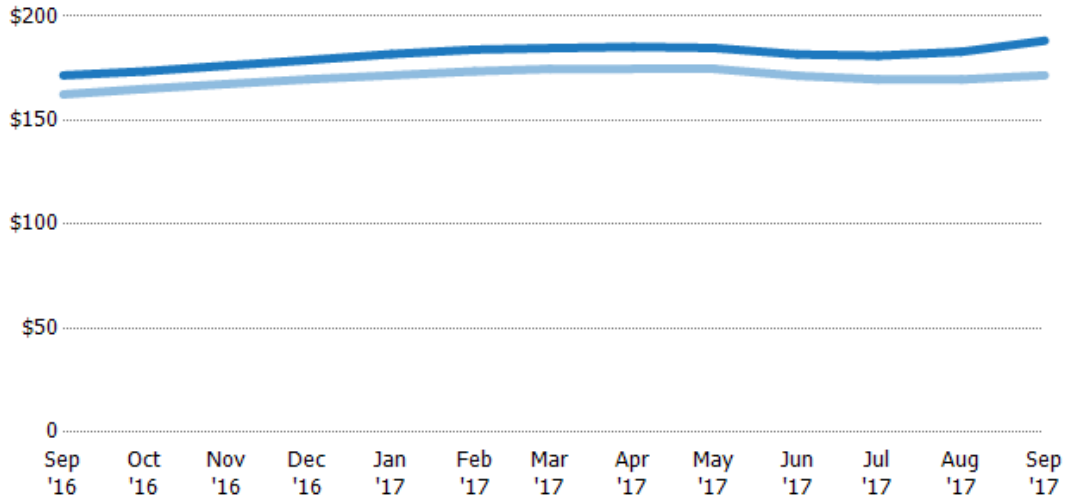
Current Year	\$293K	\$295K	\$294K	\$295K	\$300K	\$315K	\$320K	\$335K	\$335K	\$330K	\$329K	\$330K	\$343K
Prior Year	\$277K	\$280K	\$280K	\$282K	\$290K	\$299K	\$300K	\$300K	\$300K	\$299K	\$295K	\$290K	\$293K
Percent Change from Prior Year	6%	5%	5%	5%	4%	5%	7%	12%	12%	10%	12%	14%	17%

## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



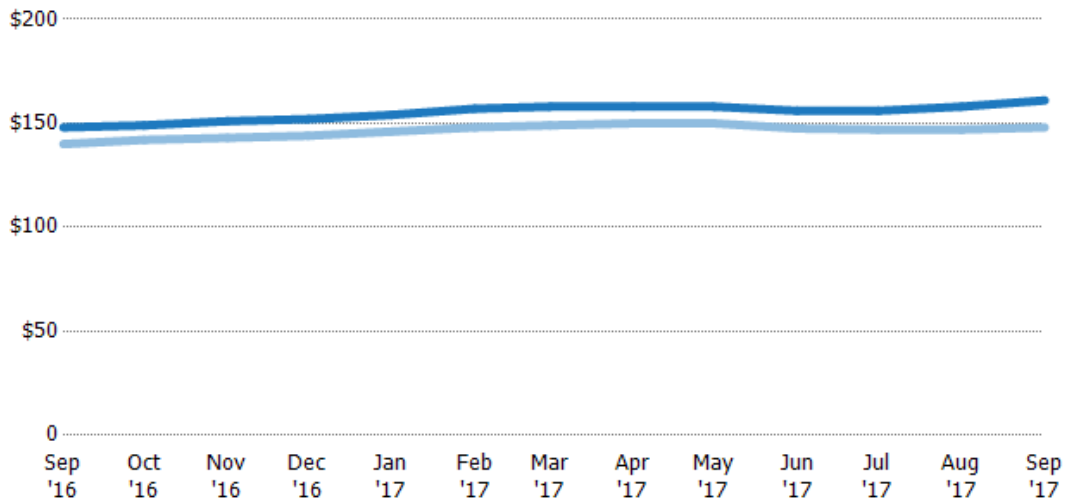
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	\$172	\$174	\$176	\$179	\$182	\$184	\$185	\$185	\$185	\$182	\$181	\$183	\$188
Prior Year	\$162	\$165	\$167	\$170	\$172	\$174	\$175	\$175	\$175	\$171	\$170	\$170	\$172
Percent Change from Prior Year	6%	5%	5%	5%	6%	6%	6%	6%	6%	6%	7%	8%	10%

## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



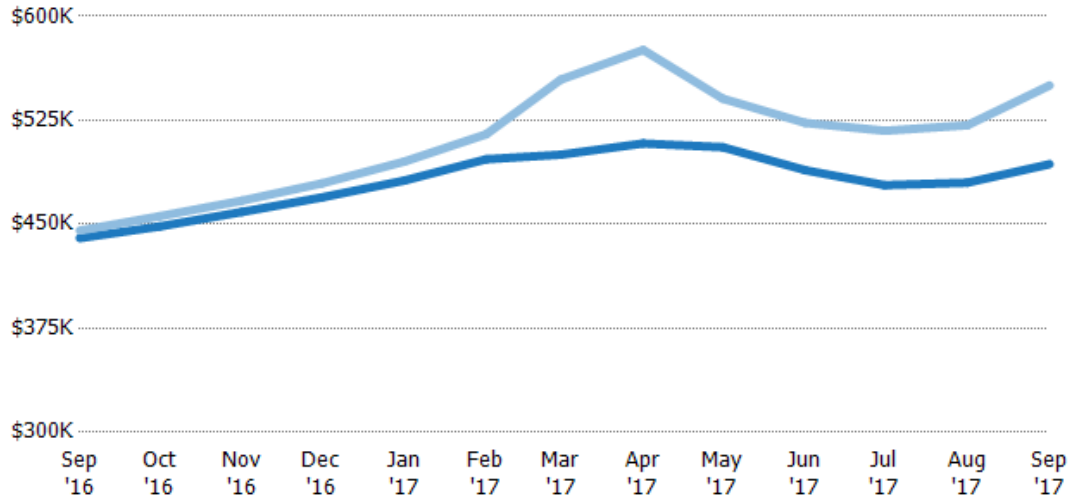
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	\$148	\$149	\$151	\$152	\$154	\$157	\$158	\$158	\$158	\$156	\$156	\$158	\$161
Prior Year	\$140	\$142	\$143	\$144	\$146	\$148	\$149	\$150	\$150	\$148	\$147	\$147	\$148
Percent Change from Prior Year	6%	5%	6%	6%	5%	6%	6%	5%	5%	6%	6%	7%	9%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



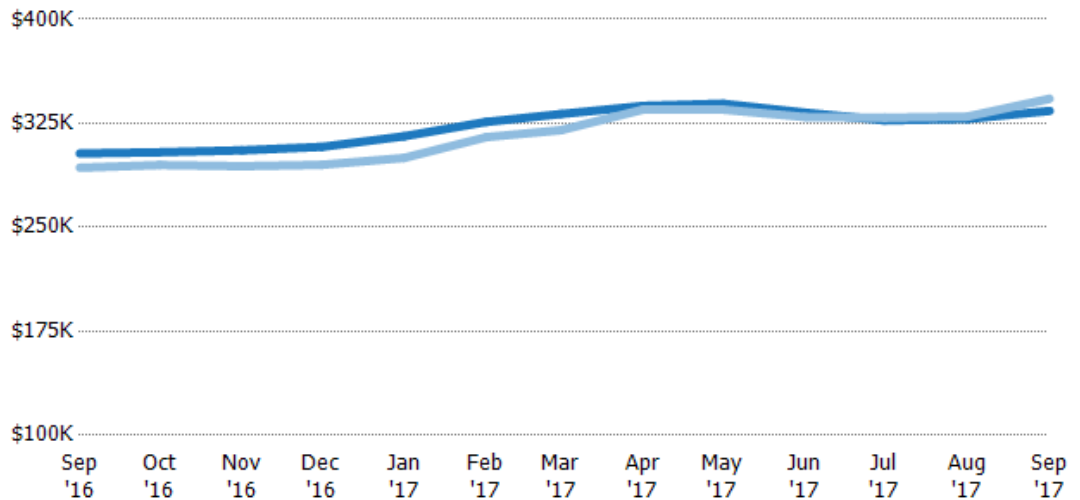
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Avg Est Value	\$440K	\$448K	\$459K	\$469K	\$481K	\$497K	\$500K	\$508K	\$506K	\$489K	\$478K	\$480K	\$493K
Avg Listing Price	\$445K	\$456K	\$467K	\$479K	\$495K	\$515K	\$554K	\$576K	\$541K	\$523K	\$517K	\$521K	\$550K
Avg Listing Price as a % of Avg Est Value	101%	102%	102%	102%	103%	104%	111%	113%	107%	107%	108%	109%	112%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Median Est Value	\$303K	\$304K	\$305K	\$308K	\$316K	\$326K	\$332K	\$338K	\$339K	\$333K	\$327K	\$328K	\$334K
Median Listing Price	\$293K	\$295K	\$294K	\$295K	\$300K	\$315K	\$320K	\$335K	\$335K	\$330K	\$329K	\$330K	\$343K
Med Listing Price as a % of Med Est Value	97%	97%	96%	96%	95%	97%	96%	99%	99%	99%	101%	101%	103%

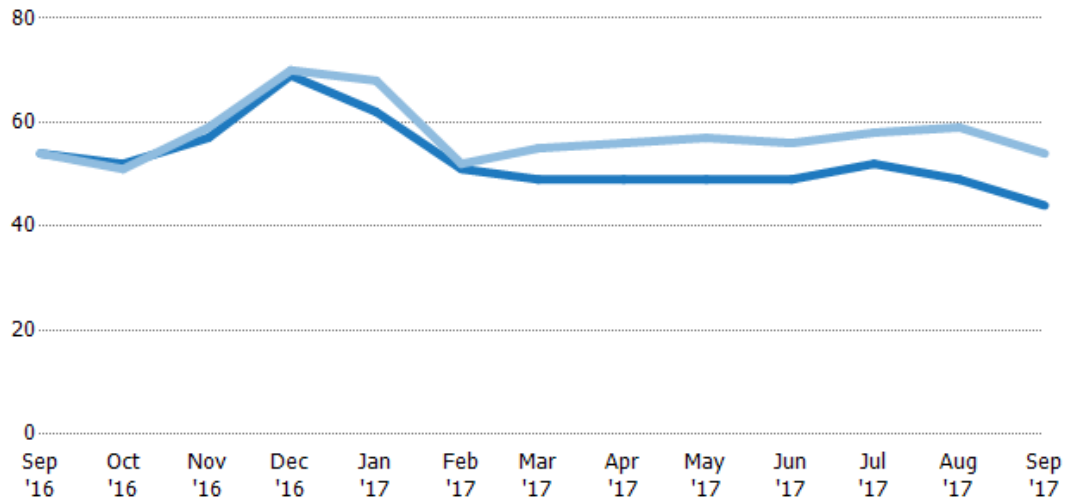
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
Sep '17	44	-18.5%
Sep '16	54	0%
Sep '15	54	16.7%



Current Year	54	52	57	69	62	51	49	49	49	49	52	49	44
Prior Year	54	51	59	70	68	52	55	56	57	56	58	59	54
Percent Change from Prior Year	0%	2%	-3%	-1%	-9%	-2%	-11%	-13%	-14%	-13%	-10%	-17%	-19%

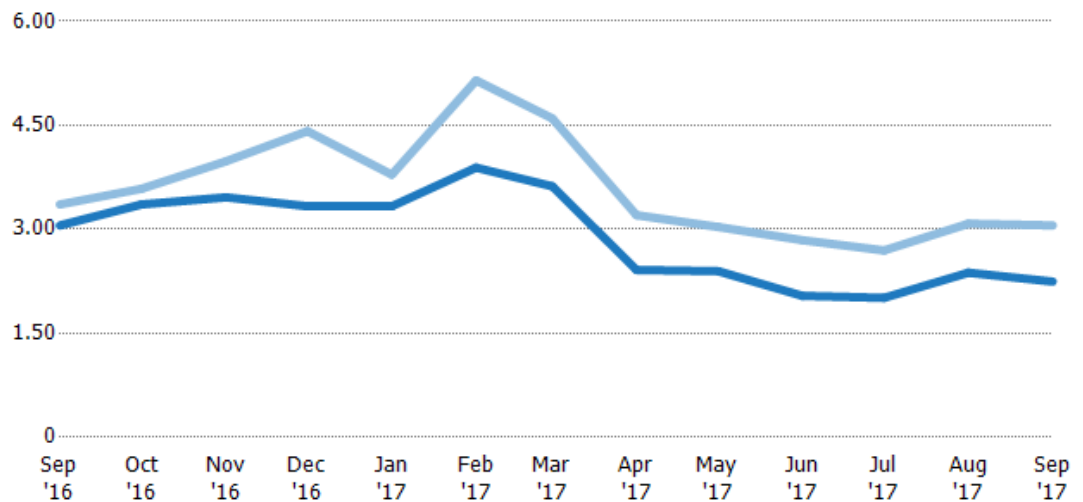
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
Sep '17	2.25	-26.5%
Sep '16	3.06	-9%
Sep '15	3.36	24.6%



Current Year	3.06	3.36	3.46	3.33	3.33	3.89	3.62	2.41	2.4	2.04	2.01	2.37	2.25
Prior Year	3.36	3.58	3.98	4.41	3.79	5.15	4.6	3.2	3.03	2.84	2.69	3.08	3.06
Percent Change from Prior Year	-9%	-6%	-13%	-25%	-12%	-24%	-21%	-25%	-21%	-28%	-25%	-23%	-27%

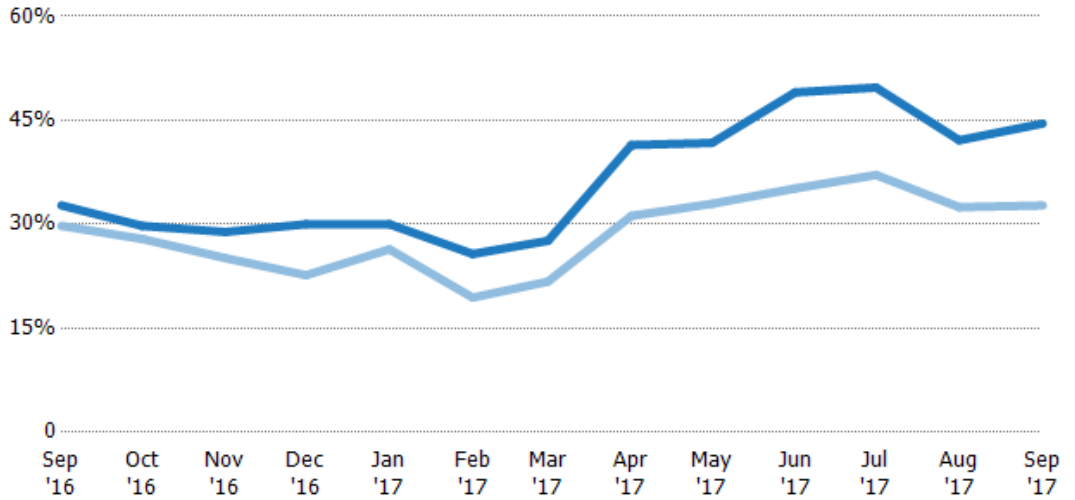


## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



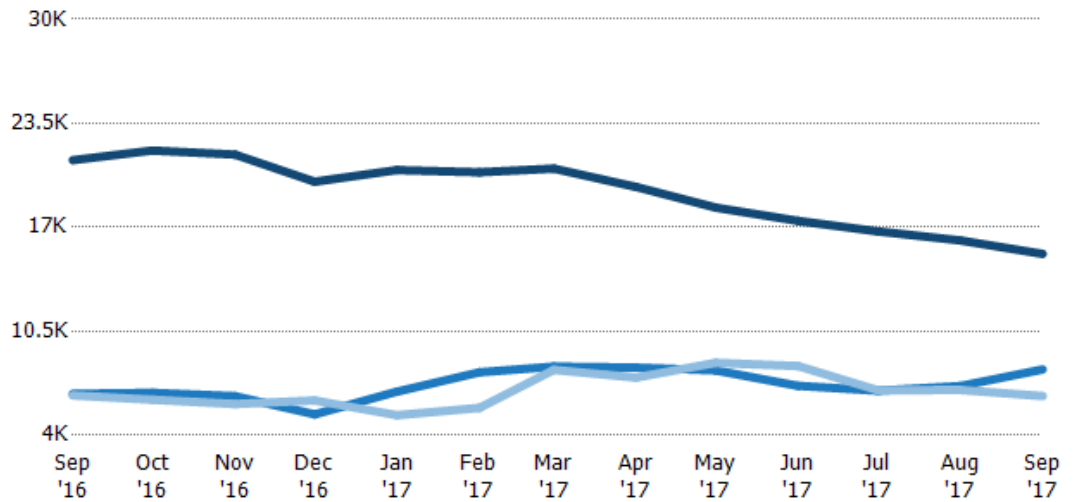
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	33%	30%	29%	30%	30%	26%	28%	41%	42%	49%	50%	42%	45%
Prior Year	30%	28%	25%	23%	26%	19%	22%	31%	33%	35%	37%	32%	33%
Change from Prior Year	-3%	-2%	-4%	-7%	-4%	-6%	-6%	-10%	-9%	-14%	-13%	-10%	-12%

## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Active	21.2K	21.8K	21.5K	19.8K	20.6K	20.4K	20.7K	19.5K	18.2K	17.4K	16.7K	16.2K	15.3K
Pending	6.59K	6.65K	6.45K	5.31K	6.73K	7.93K	8.29K	8.23K	8.05K	7.09K	6.79K	7.08K	8.11K
Sold	6.49K	6.23K	5.96K	6.18K	5.26K	5.71K	8.09K	7.61K	8.53K	8.33K	6.82K	6.83K	6.45K

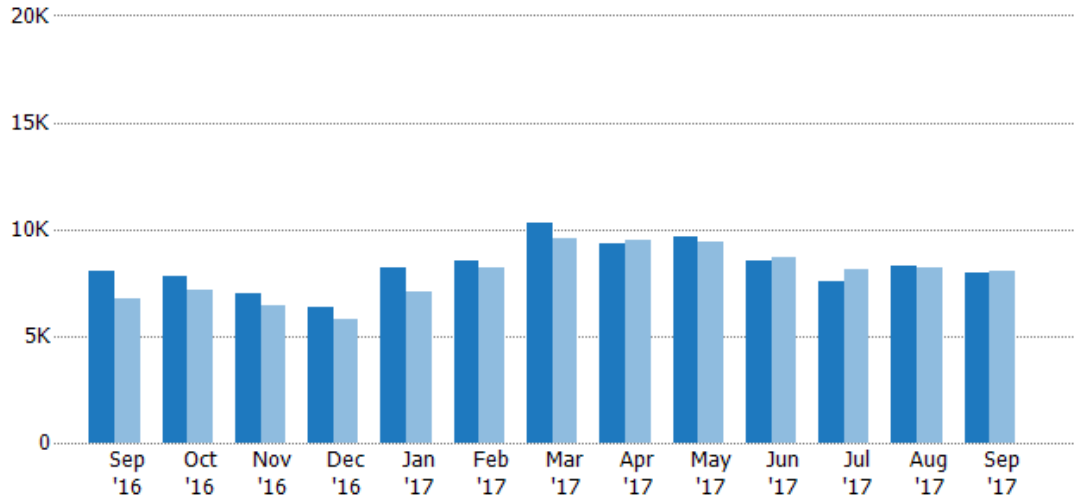
## New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Sep '17	7.96K	-0.9%
Sep '16	8.02K	18.3%
Sep '15	6.79K	-5.6%



Current Year	8.02K	7.81K	7.03K	6.37K	8.24K	8.49K	10.3K	9.29K	9.66K	8.55K	7.56K	8.24K	7.96K
Prior Year	6.79K	7.16K	6.43K	5.78K	7.04K	8.18K	9.54K	9.51K	9.43K	8.65K	8.12K	8.23K	8.02K
Percent Change from Prior Year	18%	9%	9%	10%	17%	4%	8%	-2%	2%	-1%	-7%	0%	-1%

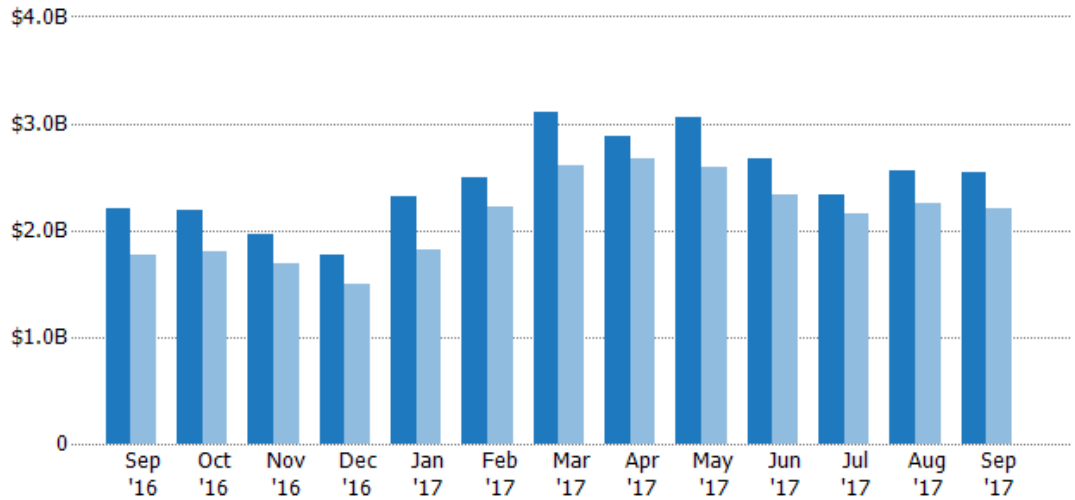
## New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Sep '17	\$2.53B	14.8%
Sep '16	\$2.21B	24.7%
Sep '15	\$1.77B	-15.5%



Current Year	\$2.21B	\$2.18B	\$1.97B	\$1.77B	\$2.31B	\$2.49B	\$3.1B	\$2.88B	\$3.05B	\$2.67B	\$2.33B	\$2.56B	\$2.53B
Prior Year	\$1.77B	\$1.8B	\$1.69B	\$1.5B	\$1.82B	\$2.22B	\$2.61B	\$2.67B	\$2.58B	\$2.34B	\$2.16B	\$2.25B	\$2.21B
Percent Change from Prior Year	25%	21%	16%	18%	27%	12%	19%	8%	18%	14%	8%	13%	15%

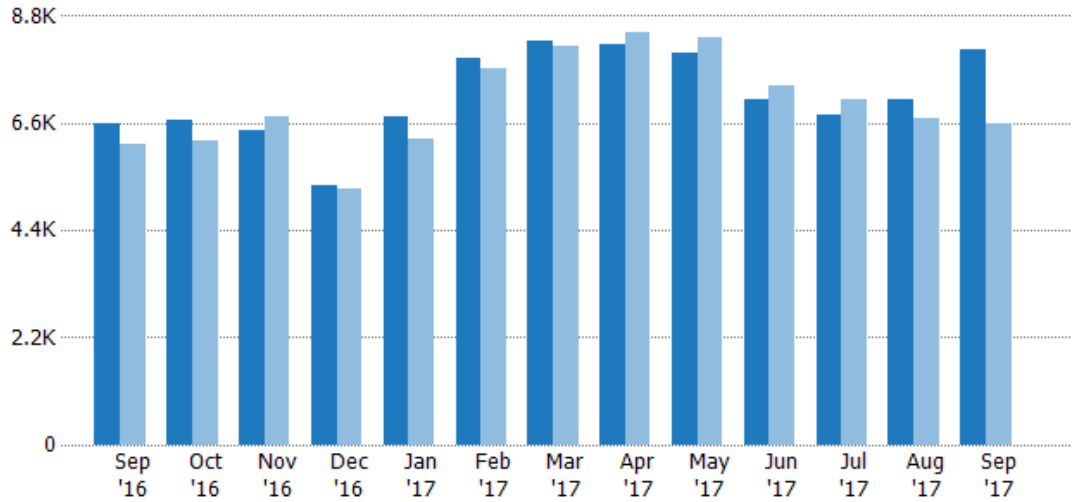
## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Sep '17	8.11K	23.1%
Sep '16	6.59K	7.1%
Sep '15	6.16K	-2.8%



Current Year	6.59K	6.65K	6.45K	5.31K	6.73K	7.93K	8.29K	8.23K	8.05K	7.09K	6.79K	7.08K	8.11K
Prior Year	6.16K	6.26K	6.72K	5.24K	6.29K	7.74K	8.2K	8.45K	8.35K	7.39K	7.07K	6.69K	6.59K
Percent Change from Prior Year	7%	6%	-4%	1%	7%	3%	1%	-3%	-4%	-4%	-4%	6%	23%

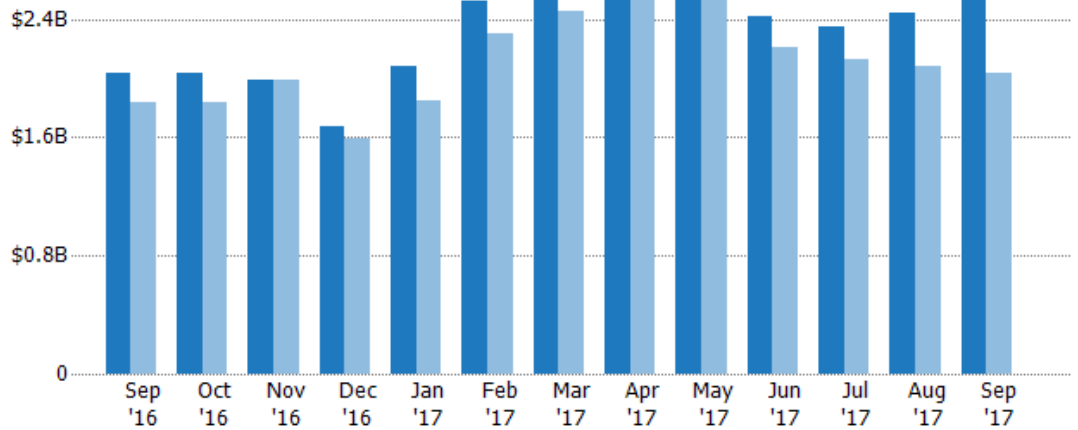
## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Sep '17	\$2.81B	38.6%
Sep '16	\$2.03B	10.9%
Sep '15	\$1.83B	-15%



Current Year	\$2.03B	\$2.03B	\$1.98B	\$1.67B	\$2.08B	\$2.53B	\$2.7B	\$2.81B	\$2.77B	\$2.42B	\$2.35B	\$2.44B	\$2.81B
Prior Year	\$1.83B	\$1.83B	\$1.99B	\$1.59B	\$1.84B	\$2.3B	\$2.46B	\$2.64B	\$2.57B	\$2.21B	\$2.13B	\$2.08B	\$2.03B
Percent Change from Prior Year	11%	11%	0%	5%	13%	10%	10%	6%	8%	10%	10%	18%	39%

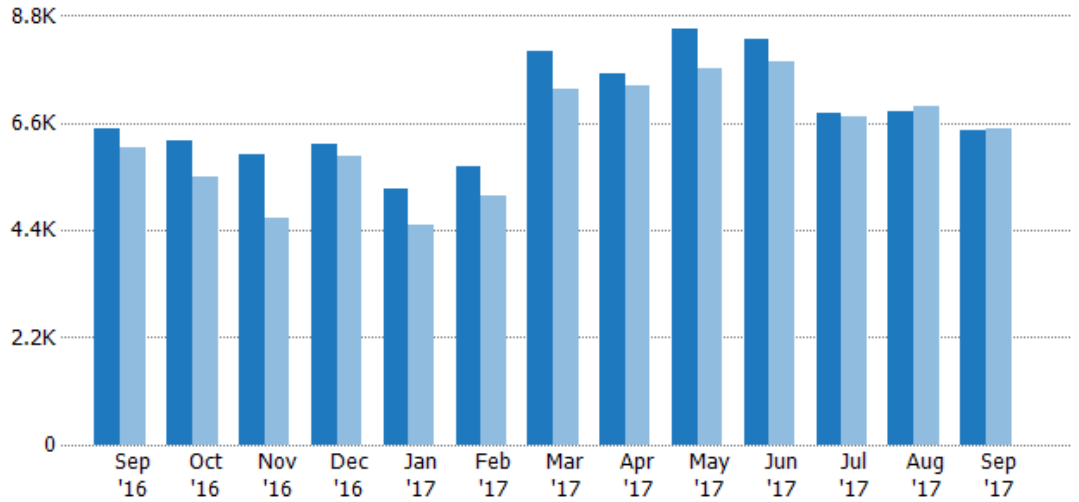
## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Sep '17	6.45K	-0.6%
Sep '16	6.49K	6.4%
Sep '15	6.1K	-9.7%



	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	6.49K	6.23K	5.96K	6.18K	5.26K	5.71K	8.09K	7.61K	8.53K	8.33K	6.82K	6.83K	6.45K
Prior Year	6.1K	5.51K	4.64K	5.91K	4.51K	5.11K	7.31K	7.38K	7.71K	7.85K	6.72K	6.94K	6.49K
Percent Change from Prior Year	6%	13%	28%	4%	16%	12%	11%	3%	11%	6%	1%	-2%	-1%

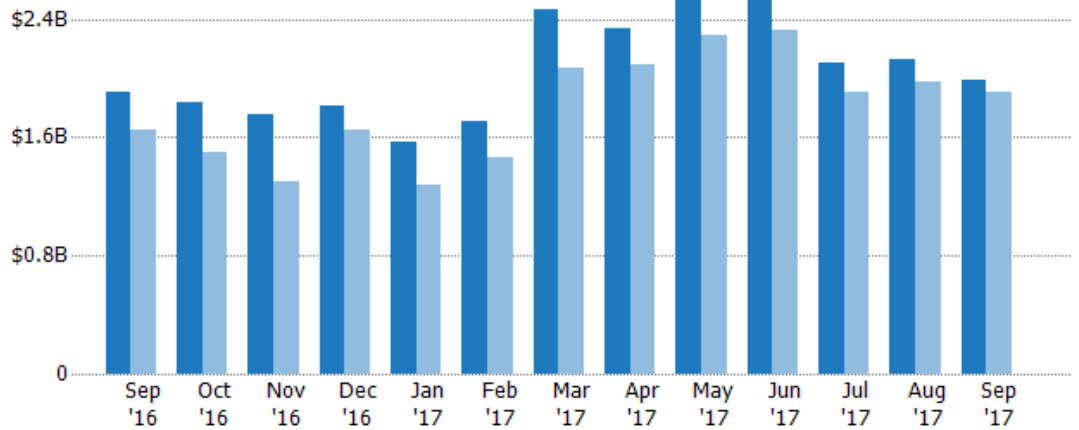
## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Sep '17	\$1.98B	4%
Sep '16	\$1.91B	15.5%
Sep '15	\$1.65B	-15.4%



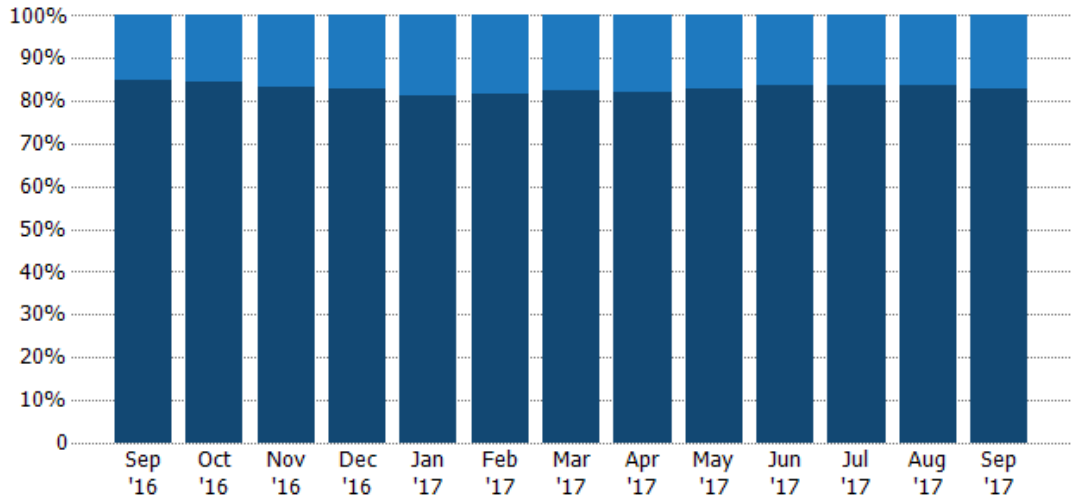
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	\$1.91B	\$1.84B	\$1.75B	\$1.81B	\$1.56B	\$1.71B	\$2.46B	\$2.34B	\$2.69B	\$2.65B	\$2.1B	\$2.13B	\$1.98B
Prior Year	\$1.65B	\$1.5B	\$1.3B	\$1.65B	\$1.28B	\$1.46B	\$2.07B	\$2.1B	\$2.29B	\$2.32B	\$1.91B	\$1.98B	\$1.91B
Percent Change from Prior Year	15%	22%	35%	10%	22%	17%	19%	12%	17%	14%	10%	8%	4%

## Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



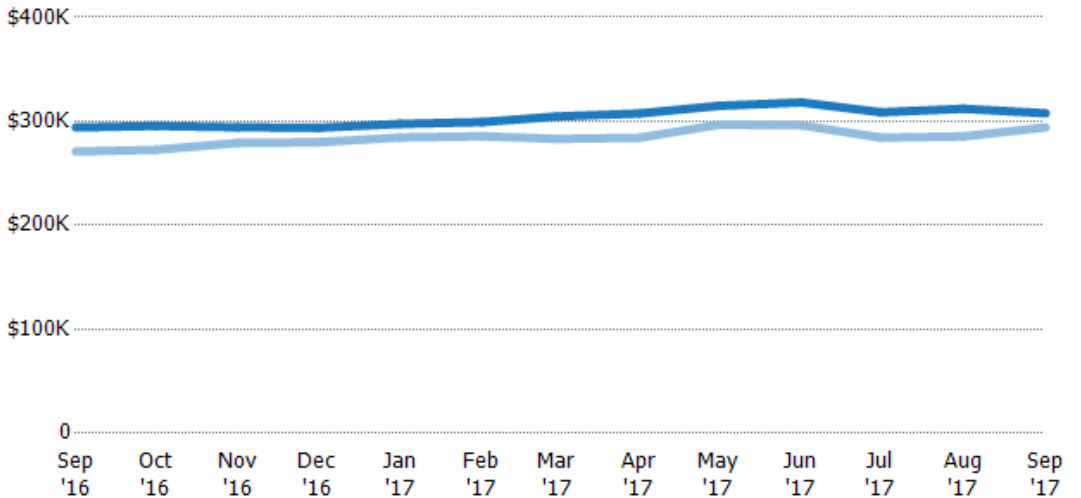
Condo/Townhouse	15%	16%	17%	17%	19%	18%	18%	18%	17%	16%	16%	16%	17%
Single Family Residence	85%	84%	83%	83%	81%	82%	82%	82%	83%	84%	84%	84%	83%

## Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	\$294K	\$295K	\$294K	\$294K	\$298K	\$299K	\$305K	\$307K	\$315K	\$318K	\$309K	\$312K	\$308K
Prior Year	\$271K	\$273K	\$279K	\$280K	\$284K	\$286K	\$283K	\$284K	\$297K	\$296K	\$284K	\$285K	\$294K
Percent Change from Prior Year	9%	8%	5%	5%	5%	5%	8%	8%	6%	7%	9%	9%	5%

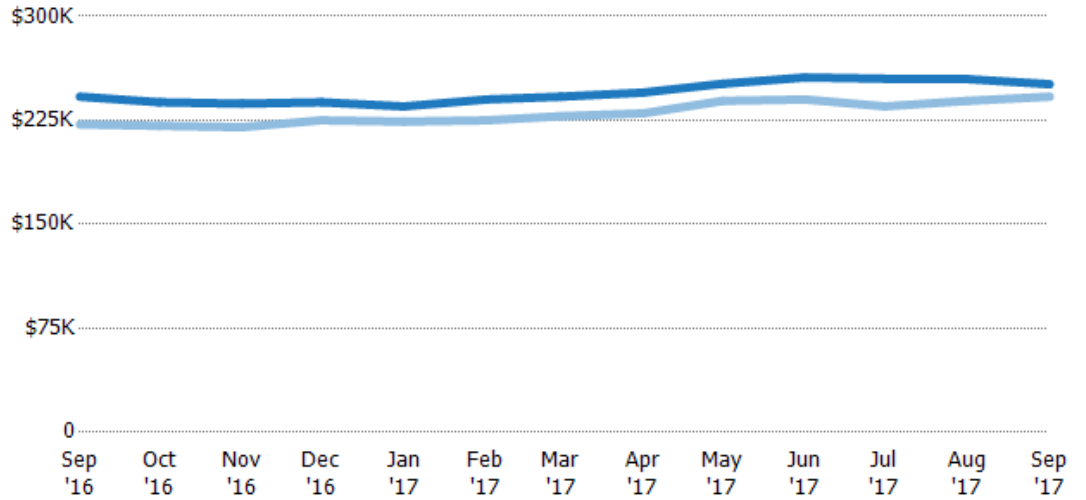
## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Sep '17	\$251K	3.7%
Sep '16	\$242K	9%
Sep '15	\$222K	-8.6%



Current Year	\$242K	\$238K	\$237K	\$238K	\$235K	\$240K	\$242K	\$245K	\$251K	\$256K	\$255K	\$255K	\$251K
Prior Year	\$222K	\$221K	\$220K	\$225K	\$224K	\$225K	\$228K	\$230K	\$239K	\$240K	\$235K	\$239K	\$242K
Percent Change from Prior Year	9%	8%	8%	6%	5%	7%	6%	7%	5%	7%	9%	7%	4%

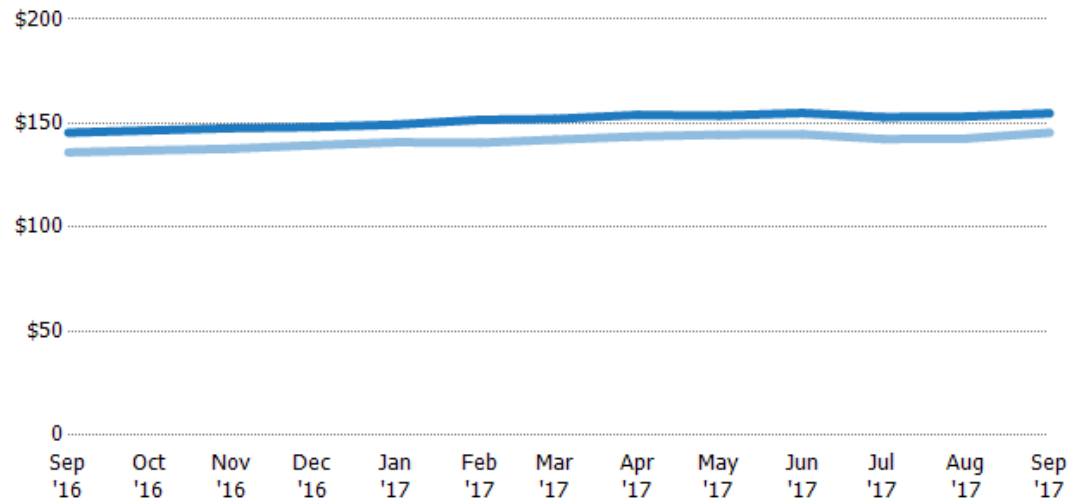
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Sep '17	\$155	6.4%
Sep '16	\$145	7%
Sep '15	\$136	-7.2%



Current Year	\$145	\$147	\$148	\$148	\$149	\$152	\$152	\$154	\$154	\$155	\$153	\$153	\$155
Prior Year	\$136	\$137	\$138	\$139	\$141	\$141	\$142	\$144	\$145	\$145	\$142	\$143	\$145
Percent Change from Prior Year	7%	7%	7%	6%	6%	8%	7%	7%	6%	7%	7%	7%	6%

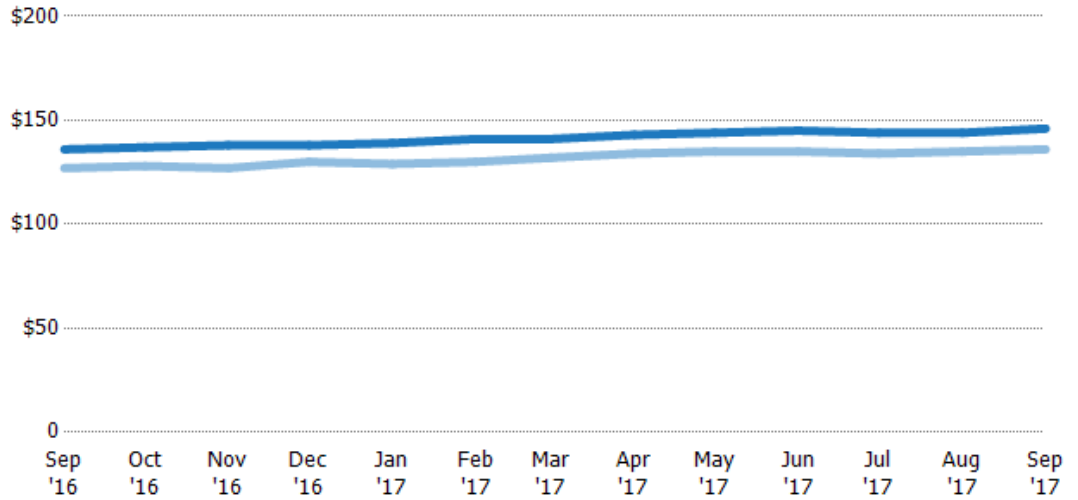
## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Sep '17	\$146	7.4%
Sep '16	\$136	7.1%
Sep '15	\$127	-7.9%



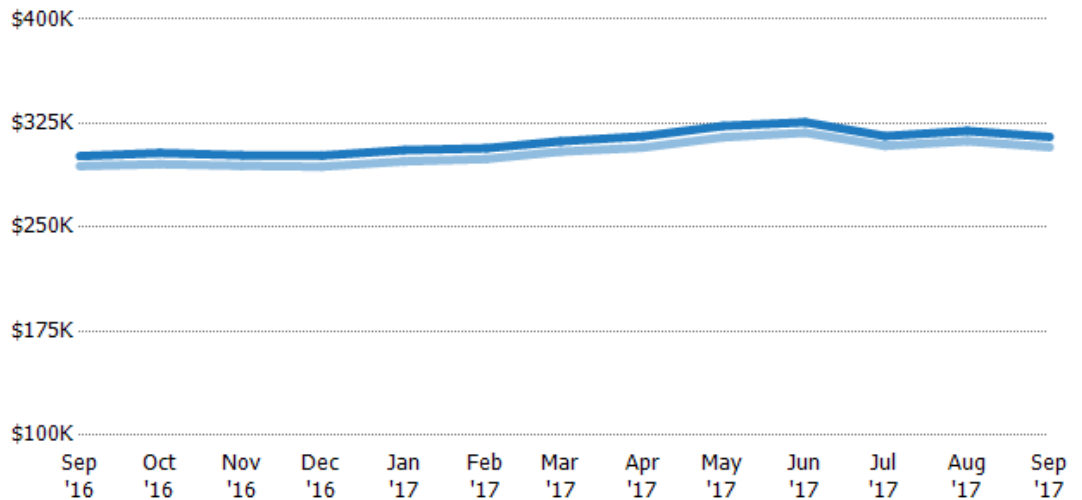
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	\$136	\$137	\$138	\$138	\$139	\$141	\$141	\$143	\$144	\$145	\$144	\$144	\$146
Prior Year	\$127	\$128	\$127	\$130	\$129	\$130	\$132	\$134	\$135	\$135	\$134	\$135	\$136
Percent Change from Prior Year	7%	7%	9%	6%	8%	8%	7%	7%	7%	7%	7%	7%	7%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



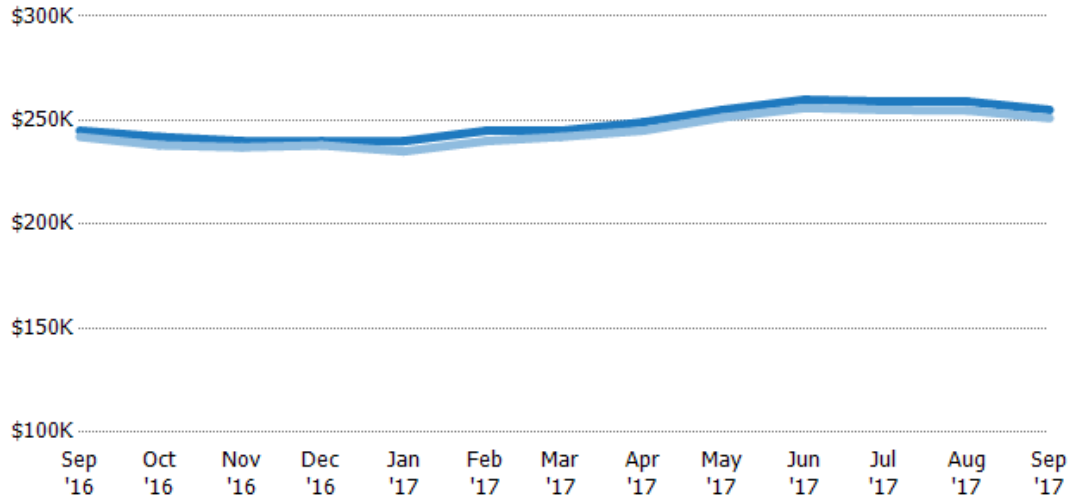
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Avg List Price	\$301K	\$304K	\$302K	\$302K	\$306K	\$307K	\$312K	\$316K	\$323K	\$326K	\$316K	\$319K	\$315K
Avg Sales Price	\$294K	\$295K	\$294K	\$294K	\$298K	\$299K	\$305K	\$307K	\$315K	\$318K	\$309K	\$312K	\$308K
Avg Sales Price as a % of Avg List Price	98%	97%	97%	97%	97%	97%	98%	97%	97%	98%	98%	98%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



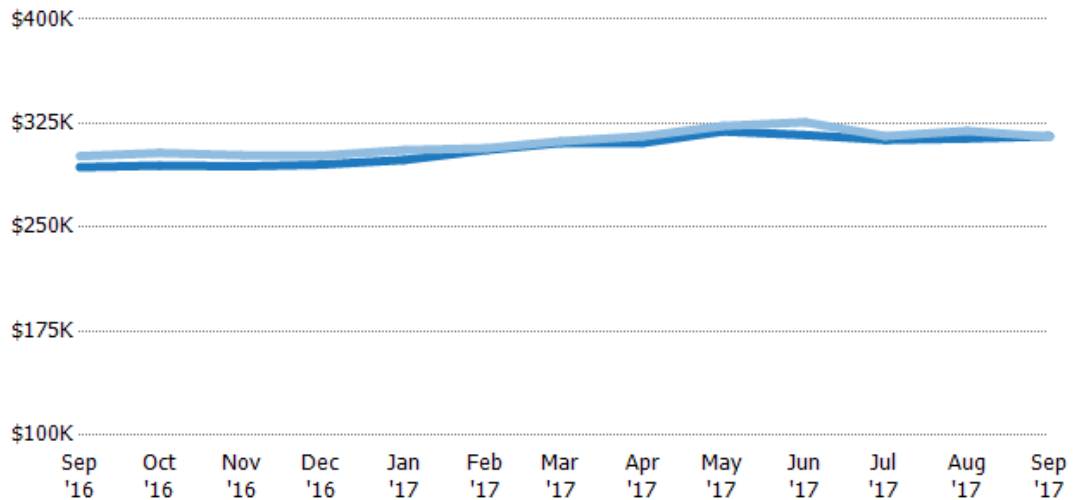
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Median List Price	\$245K	\$242K	\$240K	\$240K	\$240K	\$245K	\$245K	\$249K	\$255K	\$260K	\$259K	\$259K	\$255K
Median Sales Price	\$242K	\$238K	\$237K	\$238K	\$235K	\$240K	\$242K	\$245K	\$251K	\$256K	\$255K	\$255K	\$251K
Med Sales Price as a % of Med List Price	99%	98%	99%	99%	98%	98%	99%	98%	99%	98%	98%	98%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Avg Est Value	\$293K	\$295K	\$294K	\$295K	\$299K	\$306K	\$311K	\$311K	\$319K	\$317K	\$313K	\$314K	\$316K
Avg Sales Price	\$301K	\$304K	\$302K	\$302K	\$306K	\$307K	\$312K	\$316K	\$323K	\$326K	\$316K	\$319K	\$315K
Avg Sales Price as a % of Avg Est Value	103%	103%	103%	102%	102%	100%	100%	102%	101%	103%	101%	102%	100%

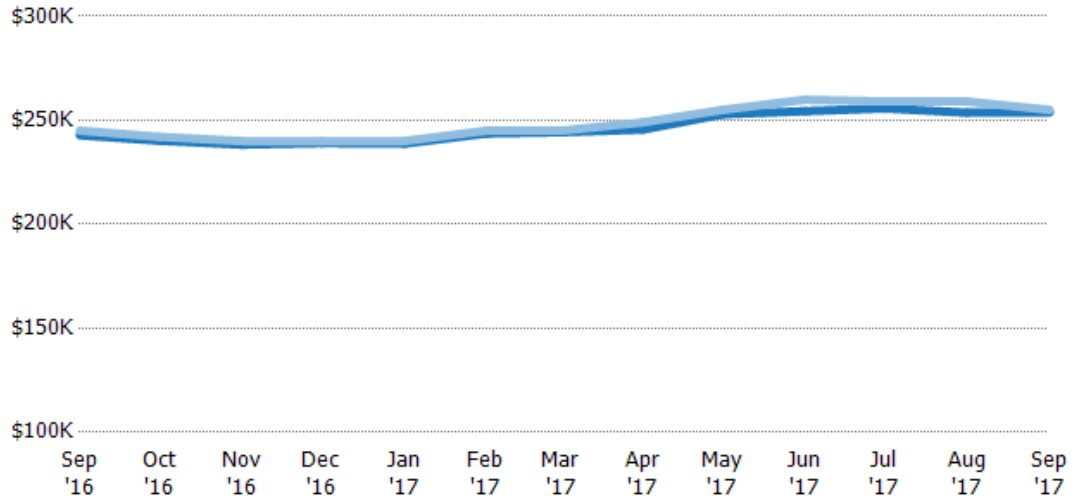


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



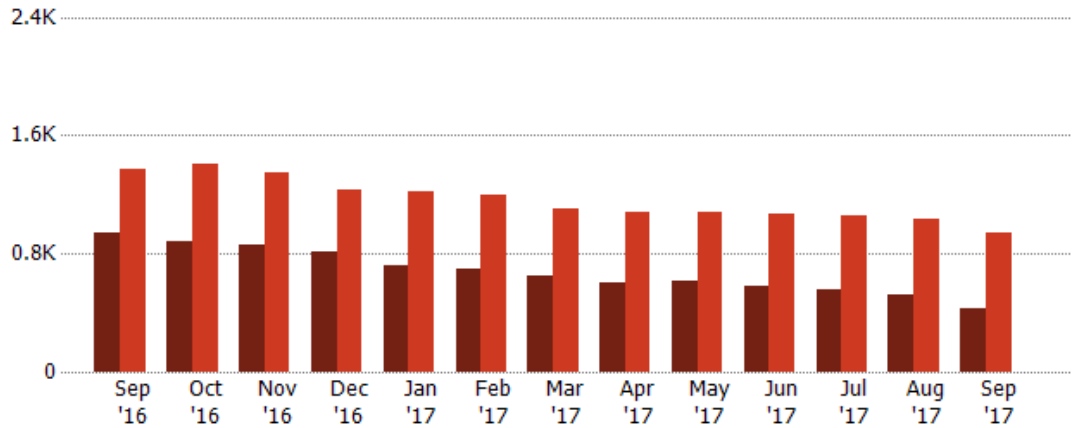
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Median Est Value	\$243K	\$240K	\$238K	\$239K	\$239K	\$244K	\$244K	\$246K	\$253K	\$254K	\$256K	\$254K	\$254K
Median Sales Price	\$245K	\$242K	\$240K	\$240K	\$240K	\$245K	\$245K	\$249K	\$255K	\$260K	\$259K	\$259K	\$255K
Med Sales Price as a % of Med Est Value	101%	101%	101%	100%	101%	101%	100%	101%	101%	102%	101%	102%	100%

## Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Sep '17	429	-54.3%
Sep '16	938	-31.7%
Sep '15	1.37K	54.6%

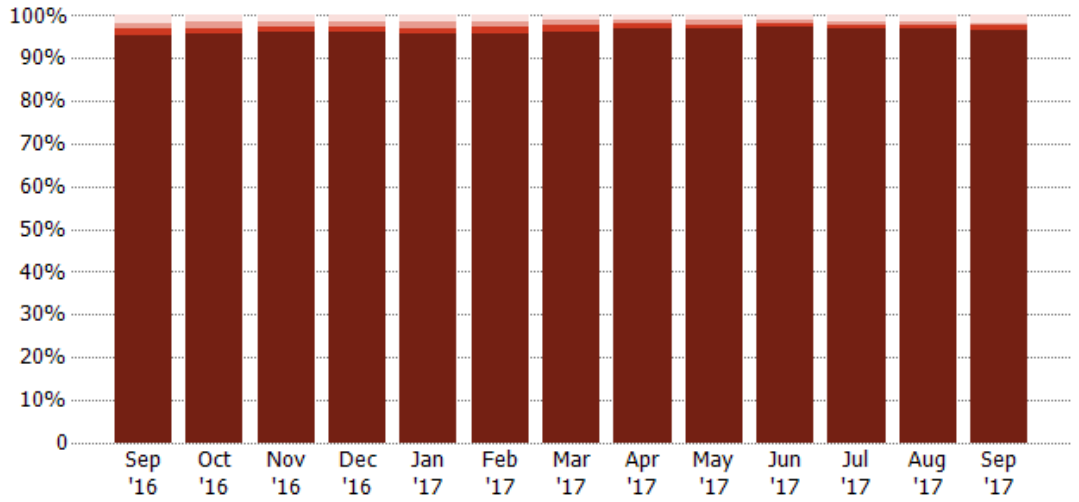
	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Current Year	938	881	862	807	719	691	647	602	614	577	553	523	429
Prior Year	1.37K	1.4K	1.35K	1.23K	1.22K	1.2K	1.1K	1.08K	1.08K	1.07K	1.06K	1.04K	938
Percent Change from Prior Year	-32%	-37%	-36%	-34%	-41%	-42%	-41%	-44%	-43%	-46%	-48%	-49%	-54%

## Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

### Filters Used

State: AZ  
 County: Maricopa County, Arizona  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Sales Type	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17
Pre-Foreclosure	2%	1%	1%	1%	2%	1%	1%	1%	1%	1%	1%	1%	2%
Short Sale	1%	2%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Foreclosure	2%	1%	2%	1%	1%	2%	2%	1%	1%	1%	1%	1%	1%
Non-Distressed	95%	96%	96%	96%	96%	96%	96%	97%	97%	97%	97%	97%	97%

## Listing Activity by ZIP

Sep 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85003	65	\$38,594,908	\$593,768	\$397,000	\$278	\$258	4	27.69 %
85004	45	\$15,736,295	\$349,695	\$290,000	\$249	\$225	11	8.88 %
85006	56	\$17,071,483	\$304,848	\$297,200	\$215	\$221	2	50.00 %
85007	44	\$17,587,350	\$399,713	\$373,250	\$212	\$212	2	45.45 %
85008	75	\$20,037,244	\$267,163	\$272,000	\$183	\$179	2	57.33 %
85009	50	\$7,897,962	\$157,959	\$150,000	\$128	\$126	2	48.00 %
85012	59	\$28,996,926	\$491,473	\$437,000	\$238	\$230	5	20.33 %
85013	81	\$31,467,068	\$388,482	\$350,000	\$206	\$192	3	37.03 %
85014	86	\$35,795,351	\$416,225	\$349,950	\$203	\$199	2	45.34 %
85015	89	\$20,199,308	\$226,959	\$229,000	\$147	\$138	3	39.32 %
85016	215	\$152,214,445	\$707,974	\$479,000	\$283	\$249	4	26.97 %
85017	36	\$5,919,802	\$164,439	\$167,950	\$116	\$108	1	86.11 %
85018	270	\$310,833,892	\$1,151,237	\$739,000	\$312	\$290	4	22.96 %
85019	34	\$5,982,550	\$175,957	\$177,925	\$109	\$108	2	64.70 %
85020	144	\$61,668,266	\$428,252	\$329,900	\$196	\$185	2	43.75 %
85021	117	\$52,245,979	\$446,547	\$369,900	\$181	\$184	3	38.46 %
85022	142	\$54,330,934	\$382,612	\$329,950	\$168	\$162	2	46.47 %
85023	74	\$28,002,644	\$378,414	\$263,750	\$152	\$146	2	51.35 %
85024	90	\$27,988,920	\$310,988	\$309,450	\$165	\$165	2	54.44 %
85027	63	\$14,641,718	\$232,408	\$225,000	\$152	\$150	1	82.53 %
85028	85	\$46,665,584	\$549,007	\$399,900	\$211	\$201	3	32.94 %
85029	84	\$19,549,688	\$232,734	\$213,950	\$131	\$125	2	53.57 %
85031	43	\$7,082,698	\$164,714	\$169,900	\$104	\$104	1	81.39 %
85032	177	\$49,850,625	\$281,642	\$273,900	\$169	\$171	2	52.54 %
85033	78	\$12,932,489	\$165,801	\$169,550	\$120	\$119	2	51.28 %
85034	8	\$1,802,800	\$225,350	\$219,500	\$202	\$210	4	25.00 %
85035	62	\$10,238,375	\$165,135	\$167,700	\$122	\$119	2	48.38 %
85037	95	\$18,025,685	\$189,744	\$199,000	\$115	\$111	1	72.63 %
85040	53	\$9,038,291	\$170,534	\$168,500	\$113	\$115	2	47.16 %
85041	148	\$37,341,873	\$252,310	\$231,250	\$122	\$117	2	47.97 %
85042	118	\$35,810,455	\$303,478	\$268,000	\$143	\$143	2	46.61 %
85043	70	\$13,997,246	\$199,961	\$199,000	\$117	\$114	1	67.14 %
85044	130	\$77,702,217	\$597,709	\$346,200	\$186	\$175	3	36.15 %
85045	65	\$28,474,159	\$438,064	\$404,900	\$169	\$162	6	16.92 %
85048	161	\$79,453,814	\$493,502	\$410,000	\$176	\$166	2	45.34 %
85050	147	\$64,348,203	\$437,743	\$380,000	\$183	\$179	3	35.37 %
85051	100	\$19,238,447	\$192,384	\$192,250	\$117	\$120	2	52.00 %
85053	55	\$12,380,426	\$225,099	\$229,900	\$132	\$132	1	74.54 %

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## Listing Activity by ZIP

Sep 2017

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ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85054	55	\$20,065,065	\$364,819	\$369,900	\$221	\$223	3	40.00 %
85083	99	\$44,683,576	\$451,349	\$420,000	\$150	\$145	3	38.38 %
85085	152	\$68,090,652	\$447,965	\$401,748	\$158	\$150	3	33.55 %
85086	242	\$108,234,488	\$447,250	\$395,000	\$161	\$156	2	40.49 %
85087	63	\$40,709,114	\$646,176	\$411,000	\$180	\$166	5	19.04 %
85120	8	\$1,714,800	\$214,350	\$207,950	\$138	\$122	3	37.50 %
85139	1	\$235,000	\$235,000	\$235,000	\$123	\$123		
85142	234	\$107,610,163	\$459,872	\$410,495	\$153	\$140	3	30.76 %
85201	52	\$11,914,089	\$229,117	\$219,975	\$138	\$133	1	100.00 %
85202	53	\$13,531,042	\$255,303	\$252,000	\$143	\$139	1	79.24 %
85203	67	\$21,616,298	\$322,631	\$265,000	\$141	\$137	2	58.20 %
85204	82	\$19,458,439	\$237,298	\$224,250	\$147	\$149	1	80.48 %
85205	136	\$44,636,371	\$328,209	\$256,000	\$148	\$145	2	55.14 %
85206	82	\$21,424,077	\$261,269	\$243,500	\$150	\$149	1	69.51 %
85207	209	\$118,964,046	\$569,206	\$470,000	\$178	\$171	3	31.10 %
85208	61	\$13,986,235	\$229,283	\$219,000	\$139	\$136	1	78.68 %
85209	110	\$30,751,064	\$279,555	\$289,950	\$148	\$146	1	88.18 %
85210	48	\$10,433,719	\$217,369	\$221,040	\$141	\$141	1	81.25 %
85212	139	\$46,429,205	\$334,023	\$319,900	\$135	\$135	2	52.51 %
85213	111	\$57,771,363	\$520,463	\$400,000	\$150	\$144	2	48.64 %
85215	55	\$27,054,197	\$491,894	\$329,000	\$159	\$155	2	63.63 %
85224	89	\$27,612,999	\$310,258	\$278,000	\$158	\$158	2	50.56 %
85225	141	\$40,245,420	\$285,429	\$279,900	\$154	\$154	1	80.14 %
85226	73	\$27,050,847	\$370,560	\$316,531	\$176	\$159	1	71.23 %
85233	106	\$38,007,608	\$358,562	\$320,000	\$158	\$154	1	80.18 %
85234	120	\$48,315,095	\$402,626	\$329,450	\$155	\$152	2	63.33 %
85248	194	\$90,479,765	\$466,391	\$384,950	\$176	\$171	3	39.69 %
85249	155	\$77,142,031	\$497,691	\$439,990	\$156	\$153	2	65.16 %
85250	101	\$60,409,289	\$598,112	\$399,900	\$233	\$216	2	41.58 %
85251	306	\$180,534,473	\$589,982	\$452,498	\$315	\$288	4	25.49 %
85253	315	\$861,097,457	\$2,733,643	\$2,195,000	\$430	\$402	8	13.01 %
85254	240	\$139,063,058	\$579,429	\$479,450	\$236	\$209	3	39.58 %
85255	564	\$840,421,046	\$1,490,108	\$967,450	\$322	\$277	7	13.82 %
85257	109	\$38,828,746	\$356,227	\$357,500	\$205	\$205	2	40.36 %
85258	230	\$140,727,058	\$611,857	\$542,500	\$253	\$245	3	38.26 %
85259	195	\$189,228,048	\$970,400	\$854,990	\$252	\$233	5	19.48 %
85260	171	\$94,869,243	\$554,791	\$465,000	\$221	\$217	3	30.40 %

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## Listing Activity by ZIP

Sep 2017

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ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85262	437	\$680,136,923	\$1,556,377	\$999,000	\$330	\$280	12	8.23 %
85263	71	\$34,005,284	\$478,948	\$459,900	\$188	\$181	12	8.45 %
85264	4	\$2,794,400	\$698,600	\$634,950	\$249	\$243		
85266	204	\$205,316,691	\$1,006,454	\$825,000	\$266	\$247	7	15.19 %
85268	323	\$245,347,739	\$759,591	\$550,000	\$226	\$208	5	19.19 %
85281	118	\$42,926,274	\$363,782	\$284,950	\$233	\$208	2	41.52 %
85282	89	\$24,790,211	\$278,542	\$289,000	\$165	\$167	2	62.92 %
85283	79	\$23,724,034	\$300,304	\$289,000	\$161	\$162	1	74.68 %
85284	75	\$49,610,891	\$661,479	\$538,000	\$193	\$187	5	20.00 %
85286	98	\$41,535,610	\$423,833	\$391,900	\$154	\$149	1	74.48 %
85295	129	\$52,995,352	\$410,817	\$369,900	\$144	\$143	2	56.58 %
85296	136	\$46,568,245	\$342,414	\$297,450	\$149	\$148	2	62.50 %
85297	91	\$36,728,937	\$403,615	\$325,000	\$149	\$144	1	80.21 %
85298	189	\$101,515,761	\$537,120	\$429,495	\$167	\$159	3	38.09 %
85301	82	\$13,502,606	\$164,666	\$164,750	\$108	\$107	2	57.31 %
85302	74	\$15,472,928	\$209,094	\$210,000	\$126	\$125	1	75.67 %
85303	58	\$15,574,973	\$268,534	\$229,450	\$123	\$119	2	62.06 %
85304	72	\$17,568,310	\$244,004	\$239,900	\$134	\$130	3	33.33 %
85305	30	\$9,272,635	\$309,088	\$293,405	\$122	\$126	2	43.33 %
85306	50	\$14,292,589	\$285,852	\$243,500	\$140	\$136	2	66.00 %
85307	12	\$2,729,490	\$227,458	\$194,900	\$116	\$124	2	66.66 %
85308	220	\$73,742,929	\$335,195	\$309,400	\$152	\$149	2	52.72 %
85310	82	\$38,987,027	\$475,452	\$364,950	\$163	\$155	3	39.02 %
85320	15	\$5,529,900	\$368,660	\$385,000	\$177	\$184		
85322	2	\$1,298,900	\$649,450	\$649,450	\$416	\$416		
85323	90	\$20,796,676	\$231,074	\$230,540	\$120	\$116	2	58.88 %
85326	280	\$66,993,567	\$239,263	\$205,644	\$118	\$108	2	44.64 %
85331	261	\$188,491,207	\$722,189	\$595,000	\$229	\$203	4	24.52 %
85335	74	\$14,561,079	\$196,771	\$192,600	\$114	\$111	1	68.91 %
85337	5	\$448,000	\$89,600	\$80,000	\$71	\$72	3	40.00 %
85338	260	\$84,032,500	\$323,202	\$292,500	\$131	\$128	2	43.07 %
85339	154	\$42,434,095	\$275,546	\$248,897	\$122	\$114	2	44.15 %
85340	142	\$59,979,658	\$422,392	\$386,950	\$141	\$135	3	30.28 %
85342	9	\$5,073,900	\$563,767	\$575,000	\$247	\$172	9	11.11 %
85343	1	\$206,500	\$206,500	\$206,500	\$135	\$135		
85345	113	\$25,777,849	\$228,123	\$212,000	\$132	\$131	2	66.37 %
85351	172	\$32,244,830	\$187,470	\$169,250	\$121	\$119	2	61.62 %

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## Listing Activity by ZIP

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ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85353	81	\$18,039,622	\$222,711	\$218,888	\$108	\$106	2	59.25 %
85354	12	\$3,297,900	\$274,825	\$169,000	\$125	\$96	12	8.33 %
85355	64	\$23,002,773	\$359,418	\$336,950	\$128	\$121	4	23.43 %
85361	44	\$12,920,590	\$293,650	\$322,500	\$130	\$132	9	11.36 %
85363	14	\$2,886,676	\$206,191	\$184,839	\$119	\$118	1	78.57 %
85373	100	\$23,745,385	\$237,454	\$239,900	\$125	\$123	2	43.00 %
85374	164	\$43,076,226	\$262,660	\$242,250	\$146	\$145	2	60.36 %
85375	136	\$39,415,964	\$289,823	\$259,900	\$140	\$136	2	65.44 %
85377	89	\$89,267,550	\$1,003,006	\$795,000	\$268	\$247	11	8.98 %
85378	28	\$6,187,285	\$220,974	\$248,995	\$140	\$142	2	42.85 %
85379	197	\$59,342,998	\$301,233	\$279,000	\$120	\$117	2	49.23 %
85381	65	\$22,447,898	\$345,352	\$274,950	\$141	\$138	2	52.30 %
85382	125	\$36,136,033	\$289,088	\$279,900	\$146	\$146	2	60.80 %
85383	439	\$217,813,267	\$496,158	\$423,999	\$166	\$157	3	31.43 %
85387	82	\$31,387,099	\$382,770	\$339,950	\$155	\$155	3	37.80 %
85388	105	\$28,418,896	\$270,656	\$259,900	\$116	\$116	2	60.00 %
85390	94	\$53,314,409	\$567,175	\$349,250	\$203	\$175	7	13.82 %
85392	93	\$25,147,241	\$270,400	\$259,999	\$121	\$121	1	83.87 %
85395	184	\$66,068,300	\$359,067	\$353,500	\$142	\$136	3	33.69 %
85396	241	\$85,857,642	\$356,256	\$312,500	\$139	\$134	3	29.46 %

## Sales Activity by ZIP

Sep 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003	21	\$7,096,683	18	\$8,231,936	\$547,228	\$426,950	\$244	\$241	58
85004	12	\$3,224,900	4	\$872,000	\$214,750	\$217,500	\$318	\$327	302
85006	32	\$8,281,794	28	\$6,925,500	\$253,229	\$233,000	\$170	\$179	17
85007	20	\$6,874,490	20	\$5,640,200	\$293,340	\$274,450	\$170	\$161	43
85008	43	\$11,201,335	43	\$8,218,800	\$193,641	\$179,000	\$153	\$159	19
85009	27	\$3,694,094	24	\$2,677,338	\$112,763	\$117,450	\$98	\$94	30
85012	27	\$13,030,856	12	\$4,994,800	\$444,400	\$394,900	\$234	\$216	64
85013	29	\$10,939,599	30	\$8,428,700	\$285,673	\$266,250	\$184	\$188	18
85014	49	\$16,064,783	39	\$10,699,482	\$280,431	\$259,900	\$177	\$169	31
85015	39	\$6,723,199	35	\$7,234,300	\$211,264	\$210,000	\$145	\$123	25
85016	105	\$42,115,738	58	\$21,300,600	\$376,637	\$287,450	\$205	\$205	30
85017	34	\$5,219,088	31	\$4,884,650	\$159,071	\$169,900	\$115	\$118	32
85018	114	\$89,519,590	62	\$33,373,348	\$549,238	\$384,620	\$233	\$226	40
85019	25	\$4,538,100	22	\$3,660,400	\$167,818	\$178,950	\$105	\$106	30
85020	74	\$26,713,042	63	\$17,985,312	\$291,248	\$235,000	\$172	\$165	35
85021	53	\$18,414,458	45	\$16,765,898	\$379,883	\$299,900	\$166	\$165	31
85022	78	\$23,636,742	66	\$18,575,877	\$288,341	\$247,400	\$154	\$155	38
85023	76	\$20,248,489	38	\$9,893,492	\$268,797	\$246,900	\$147	\$147	31
85024	60	\$18,504,799	49	\$14,019,500	\$289,686	\$280,000	\$164	\$166	30
85027	59	\$12,279,665	52	\$10,736,710	\$207,086	\$215,000	\$148	\$148	16
85028	43	\$18,876,650	28	\$11,365,074	\$416,639	\$363,500	\$198	\$198	38
85029	54	\$10,879,060	45	\$8,702,200	\$195,292	\$198,700	\$131	\$132	25
85031	32	\$4,987,633	35	\$4,226,700	\$120,943	\$144,900	\$91	\$96	9
85032	108	\$28,608,828	93	\$23,994,788	\$262,996	\$254,000	\$159	\$161	27
85033	59	\$9,047,695	40	\$6,449,315	\$162,845	\$169,900	\$121	\$120	29
85034	2	\$394,000	2	\$376,000	\$189,500	\$189,500	\$145	\$145	14
85035	42	\$6,859,746	30	\$5,033,950	\$168,213	\$167,850	\$119	\$116	35
85037	76	\$14,043,685	69	\$12,682,500	\$185,735	\$179,900	\$115	\$112	27
85040	48	\$7,928,577	25	\$3,674,917	\$147,786	\$155,000	\$115	\$123	37
85041	107	\$23,925,941	71	\$14,530,877	\$206,393	\$200,000	\$113	\$116	21
85042	70	\$19,140,107	55	\$13,186,859	\$242,528	\$229,900	\$133	\$135	25
85043	73	\$14,528,072	47	\$8,949,900	\$191,505	\$186,900	\$119	\$114	25
85044	64	\$19,819,798	47	\$14,058,349	\$304,679	\$274,000	\$165	\$169	47
85045	22	\$8,142,060	11	\$3,227,900	\$300,482	\$296,100	\$155	\$158	15
85048	70	\$24,968,731	73	\$25,725,750	\$360,552	\$325,000	\$157	\$152	40
85050	67	\$27,193,182	52	\$20,550,612	\$402,950	\$349,948	\$186	\$187	37
85051	66	\$10,478,498	52	\$8,849,759	\$171,826	\$179,850	\$113	\$115	27
85053	51	\$10,779,400	41	\$8,263,839	\$205,861	\$202,500	\$126	\$126	26

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## Sales Activity by ZIP

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054	17	\$5,826,000	22	\$7,870,861	\$368,159	\$299,950	\$213	\$218	55
85083	41	\$15,726,289	38	\$14,171,500	\$383,329	\$358,995	\$139	\$140	44
85085	78	\$26,028,040	51	\$17,478,003	\$348,953	\$336,900	\$148	\$146	47
85086	115	\$44,184,378	98	\$32,390,450	\$337,789	\$303,000	\$148	\$140	44
85087	29	\$10,556,189	12	\$4,062,099	\$351,267	\$329,000	\$147	\$128	84
85120	6	\$892,300	3	\$415,000	\$142,000	\$135,000	\$122	\$126	25
85142	115	\$43,888,232	72	\$26,835,379	\$379,748	\$359,900	\$137	\$128	41
85201	52	\$9,854,088	55	\$9,708,249	\$178,539	\$167,500	\$139	\$136	17
85202	66	\$13,757,698	42	\$9,159,900	\$221,186	\$242,450	\$143	\$137	28
85203	43	\$11,610,400	39	\$9,501,900	\$249,612	\$220,000	\$144	\$149	15
85204	69	\$15,591,483	66	\$14,401,609	\$220,356	\$223,700	\$149	\$149	13
85205	74	\$19,460,654	75	\$19,119,274	\$258,157	\$229,900	\$140	\$139	20
85206	81	\$17,376,985	57	\$13,027,080	\$233,099	\$229,900	\$140	\$145	18
85207	109	\$41,794,902	65	\$22,825,276	\$361,703	\$299,900	\$161	\$156	33
85208	59	\$12,726,540	48	\$10,273,478	\$216,922	\$212,400	\$138	\$138	19
85209	63	\$15,697,175	97	\$23,942,850	\$249,759	\$240,000	\$143	\$141	21
85210	70	\$13,954,889	39	\$7,126,295	\$184,800	\$199,000	\$139	\$138	23
85212	95	\$28,639,591	73	\$21,534,244	\$297,124	\$289,000	\$139	\$141	28
85213	56	\$23,518,207	54	\$19,068,901	\$359,559	\$327,450	\$136	\$134	28
85215	23	\$9,239,720	35	\$10,487,365	\$311,971	\$244,900	\$155	\$152	26
85224	76	\$22,225,699	45	\$11,855,100	\$266,837	\$249,900	\$166	\$160	20
85225	124	\$32,276,777	113	\$29,359,574	\$262,763	\$265,000	\$155	\$156	26
85226	55	\$17,206,684	52	\$15,071,551	\$292,527	\$263,950	\$175	\$175	30
85233	89	\$26,036,383	85	\$24,742,868	\$295,365	\$272,990	\$160	\$157	25
85234	84	\$31,573,139	76	\$28,195,330	\$376,494	\$319,900	\$152	\$151	37
85248	89	\$33,161,715	77	\$26,737,828	\$355,101	\$310,000	\$160	\$160	37
85249	96	\$42,208,467	101	\$43,661,280	\$441,139	\$400,000	\$154	\$151	33
85250	60	\$21,263,999	42	\$13,560,449	\$330,186	\$266,900	\$194	\$190	41
85251	124	\$58,027,374	78	\$28,343,459	\$376,503	\$279,450	\$222	\$190	40
85253	75	\$131,816,184	41	\$53,385,459	\$1,403,063	\$1,045,000	\$317	\$298	106
85254	131	\$62,302,134	95	\$45,889,100	\$500,882	\$485,000	\$211	\$204	46
85255	161	\$136,298,606	78	\$64,903,412	\$886,546	\$660,000	\$248	\$235	98
85257	71	\$22,449,017	44	\$13,236,825	\$305,268	\$313,500	\$190	\$193	32
85258	85	\$43,982,138	88	\$43,656,784	\$514,542	\$482,500	\$228	\$226	64
85259	61	\$39,624,573	38	\$23,423,869	\$633,482	\$589,450	\$208	\$202	43
85260	75	\$37,419,499	52	\$26,136,037	\$519,687	\$446,950	\$205	\$201	46
85262	71	\$78,883,285	36	\$28,607,472	\$844,330	\$632,000	\$241	\$227	96

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## Sales Activity by ZIP

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263	15	\$7,494,899	6	\$3,688,500	\$633,300	\$497,450	\$214	\$190	94
85266	47	\$42,874,100	31	\$24,451,250	\$813,158	\$729,900	\$225	\$233	63
85268	68	\$33,380,438	62	\$29,461,515	\$489,198	\$427,000	\$198	\$195	68
85281	53	\$13,025,473	49	\$11,562,950	\$244,031	\$225,000	\$179	\$174	23
85282	71	\$18,852,772	56	\$13,544,900	\$248,157	\$267,000	\$155	\$154	30
85283	63	\$16,493,949	59	\$15,080,058	\$260,898	\$265,000	\$158	\$159	37
85284	39	\$16,843,997	15	\$7,356,000	\$500,426	\$450,000	\$165	\$170	77
85286	79	\$30,178,341	73	\$25,411,172	\$353,966	\$335,000	\$160	\$162	25
85295	104	\$34,440,325	73	\$22,454,139	\$310,194	\$289,610	\$145	\$144	23
85296	85	\$27,211,038	85	\$24,380,374	\$288,834	\$275,000	\$154	\$152	11
85297	74	\$25,266,453	73	\$27,886,790	\$385,045	\$328,000	\$147	\$146	29
85298	104	\$48,881,080	72	\$31,677,358	\$453,085	\$375,500	\$156	\$150	43
85301	52	\$7,850,394	47	\$6,594,550	\$143,036	\$144,900	\$99	\$99	35
85302	45	\$8,513,050	56	\$10,666,112	\$192,764	\$199,995	\$119	\$119	25
85303	46	\$11,081,297	36	\$7,124,219	\$200,803	\$197,950	\$124	\$130	29
85304	44	\$11,201,585	24	\$5,299,300	\$223,006	\$214,750	\$127	\$127	42
85305	32	\$9,374,479	13	\$3,417,690	\$265,748	\$259,900	\$127	\$125	50
85306	31	\$6,987,480	33	\$7,084,941	\$217,091	\$226,900	\$127	\$130	12
85307	7	\$1,497,000	8	\$1,661,000	\$211,349	\$199,950	\$117	\$118	15
85308	119	\$34,906,707	116	\$34,356,803	\$301,971	\$279,950	\$147	\$147	27
85310	44	\$15,164,940	32	\$11,587,750	\$373,827	\$284,725	\$151	\$145	43
85323	68	\$14,461,597	53	\$10,935,004	\$208,606	\$205,000	\$109	\$112	21
85326	187	\$38,538,110	125	\$25,215,679	\$203,742	\$191,500	\$107	\$108	33
85331	91	\$49,239,396	64	\$30,066,116	\$482,665	\$438,900	\$202	\$188	81
85335	59	\$11,291,188	51	\$9,487,793	\$188,135	\$185,000	\$113	\$113	18
85337	2	\$114,900	2	\$235,500	\$117,600	\$117,600	\$66	\$66	97
85338	136	\$35,628,152	112	\$29,043,149	\$261,454	\$244,998	\$124	\$125	30
85339	88	\$22,181,647	68	\$16,300,103	\$243,144	\$222,450	\$114	\$111	32
85340	70	\$24,985,256	43	\$15,514,339	\$373,373	\$287,500	\$134	\$130	45
85342	5	\$954,500	1	\$245,000	\$245,000	\$245,000	\$137	\$137	4
85345	97	\$18,778,652	75	\$15,254,375	\$206,679	\$199,900	\$133	\$135	18
85351	109	\$17,076,689	106	\$16,957,799	\$163,484	\$158,700	\$109	\$108	25
85353	53	\$10,818,964	48	\$9,835,695	\$205,702	\$204,750	\$107	\$103	30
85354	5	\$845,800	1	\$134,000	\$130,000	\$130,000	\$99	\$99	22
85355	27	\$9,112,648	15	\$4,698,350	\$322,103	\$260,000	\$122	\$122	47
85361	24	\$7,263,635	5	\$1,487,000	\$301,480	\$299,000	\$141	\$152	19
85363	15	\$2,483,050	11	\$1,964,828	\$179,790	\$184,000	\$119	\$122	11

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## Sales Activity by ZIP

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85373	60	\$12,775,198	43	\$9,207,750	\$216,689	\$225,900	\$117	\$115	20
85374	87	\$20,705,517	99	\$21,951,724	\$225,588	\$214,900	\$135	\$133	35
85375	108	\$27,247,675	89	\$19,956,950	\$227,879	\$220,000	\$128	\$129	32
85377	14	\$10,045,214	8	\$3,604,000	\$470,600	\$355,500	\$177	\$153	61
85378	25	\$5,458,122	12	\$2,402,780	\$204,728	\$195,000	\$132	\$129	35
85379	117	\$30,866,803	97	\$23,960,945	\$249,936	\$239,900	\$115	\$117	29
85381	47	\$13,674,500	34	\$10,229,900	\$308,452	\$282,400	\$144	\$140	39
85382	66	\$17,490,027	76	\$20,301,200	\$271,906	\$259,950	\$142	\$144	25
85383	159	\$63,961,322	138	\$50,585,569	\$372,992	\$352,394	\$151	\$149	40
85387	26	\$7,860,900	31	\$9,270,160	\$302,386	\$285,000	\$143	\$146	30
85388	66	\$16,253,789	63	\$15,617,227	\$250,127	\$244,900	\$115	\$116	33
85390	24	\$8,264,100	13	\$2,746,000	\$232,577	\$189,000	\$128	\$128	64
85392	66	\$15,377,164	78	\$17,970,450	\$232,833	\$221,500	\$121	\$121	30
85395	73	\$24,839,177	62	\$21,328,810	\$350,134	\$329,948	\$142	\$140	58
85396	98	\$27,193,064	71	\$20,476,717	\$293,144	\$275,000	\$121	\$118	58