



2017

MARICOPA COUNTY MARKET REPORT

November 2017



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2017	Nov 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	6,928	8,056	-14%	99,408	106,044	-6.3%
New Listing Volume	\$2,706,621,989	\$2,671,108,671	+1.3%	\$35,292,786,532	\$32,828,783,881	+7.5%
Active Listing Count	—	21,580	—	184,923	243,539	-24.1%
Active Listing Volume	—	\$10,050,549,361	—	\$98,065,492,450	\$112,503,913,968	-12.8%
Average Listing Price	—	\$465,734	—	\$530,304	\$461,954	+14.8%
Median Listing Price	—	\$293,900	—	\$324,042	\$295,682	+9.6%
Average Listing Price per Sq Ft	—	\$176	—	\$184	\$173	+6.3%
Median Listing Price per Sq Ft	—	\$151	—	\$157	\$148	+6%
Median Days in RPR	—	57	—	46.7	56.24	-17%
Months of Inventory	—	3.5	-100%	2.6	3.6	-28.8%
Absorption Rate	—	28.85%	—	39.05%	27.79%	+11.3%
Sales Activity Charts Metrics						
New Pending Sales Count	8,060	7,036	+14.6%	93,630	91,654	+2.2%
New Pending Sales Volume	\$2,660,256,065	\$1,966,265,815	+35.3%	\$28,859,255,546	\$25,001,777,458	+15.4%
Pending Sales Count	—	6,439	—	73,283	79,823	-8.2%
Pending Sales Volume	—	\$1,978,952,966	—	\$24,682,272,878	\$24,198,700,616	+2%
Closed Sales Count	5,425	5,956	-8.9%	75,407	72,204	+4.4%
Closed Sales Volume	\$1,753,153,681	\$1,753,057,521	+0%	\$23,362,354,364	\$20,909,694,607	+11.7%
Average Sales Price	\$323,162	\$294,335	+9.8%	\$309,817	\$289,592	+7%
Median Sales Price	\$254,700	\$237,000	+7.5%	\$249,714	\$234,782	+6.4%
Average Sales Price per Sq Ft	\$158	\$148	+7.1%	\$154	\$144	+6.9%
Median Sales Price per Sq Ft	\$148	\$138	+7.2%	\$144	\$134	+7%
Distressed Charts Metrics						
Distressed Listing Count	—	865	—	6,078	11,517	-47.2%

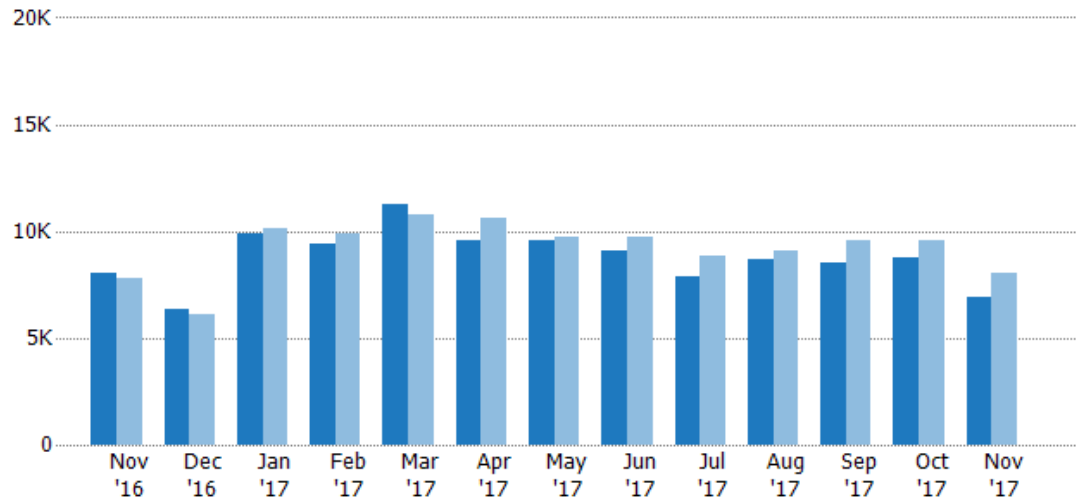
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Nov '17	6.93K	-14%
Nov '16	8.06K	3%
Nov '15	7.82K	-0.8%



Current Year	8.06K	6.38K	9.88K	9.41K	11.2K	9.55K	9.54K	9.08K	7.91K	8.69K	8.49K	8.73K	6.93K
Prior Year	7.82K	6.1K	10.1K	9.91K	10.8K	10.6K	9.74K	9.72K	8.86K	9.12K	9.58K	9.54K	8.06K
Percent Change from Prior Year	3%	4%	-2%	-5%	4%	-10%	-2%	-7%	-11%	-5%	-11%	-8%	-14%

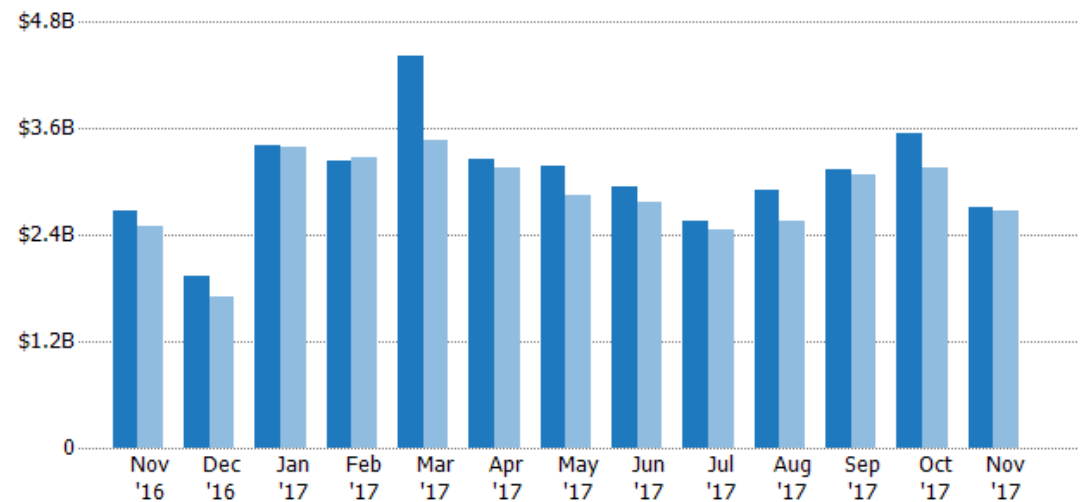
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Nov '17	\$2.71B	1.3%
Nov '16	\$2.67B	6.6%
Nov '15	\$2.51B	-12.5%



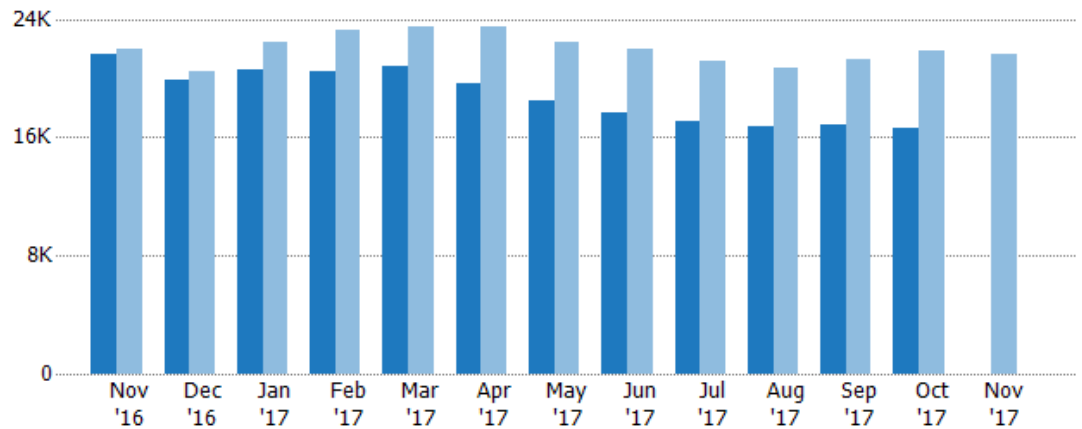
Current Year	\$2.67B	\$1.94B	\$3.4B	\$3.23B	\$4.42B	\$3.26B	\$3.18B	\$2.95B	\$2.55B	\$2.9B	\$3.14B	\$3.56B	\$2.71B
Prior Year	\$2.51B	\$1.71B	\$3.38B	\$3.28B	\$3.47B	\$3.15B	\$2.84B	\$2.77B	\$2.45B	\$2.55B	\$3.09B	\$3.16B	\$2.67B
Percent Change from Prior Year	7%	13%	1%	-2%	27%	3%	12%	6%	4%	14%	2%	12%	1%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



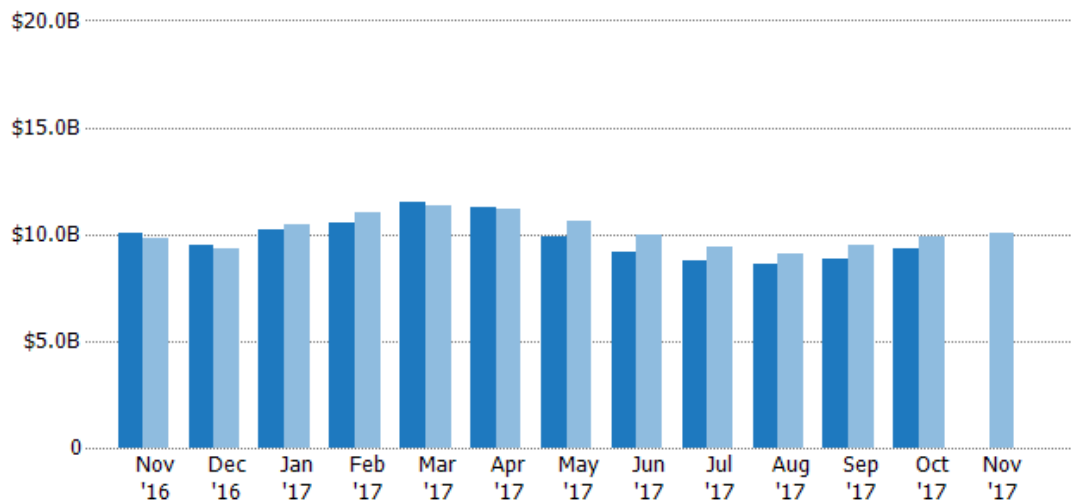
Current Year	21.6K	19.9K	20.6K	20.5K	20.8K	19.7K	18.4K	17.7K	17.1K	16.8K	16.8K	16.6K	-
Prior Year	22K	20.5K	22.4K	23.2K	23.5K	23.4K	22.4K	22K	21.2K	20.7K	21.2K	21.8K	21.6K
Percent Change from Prior Year	-2%	-3%	-8%	-12%	-12%	-16%	-18%	-20%	-19%	-19%	-21%	-24%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



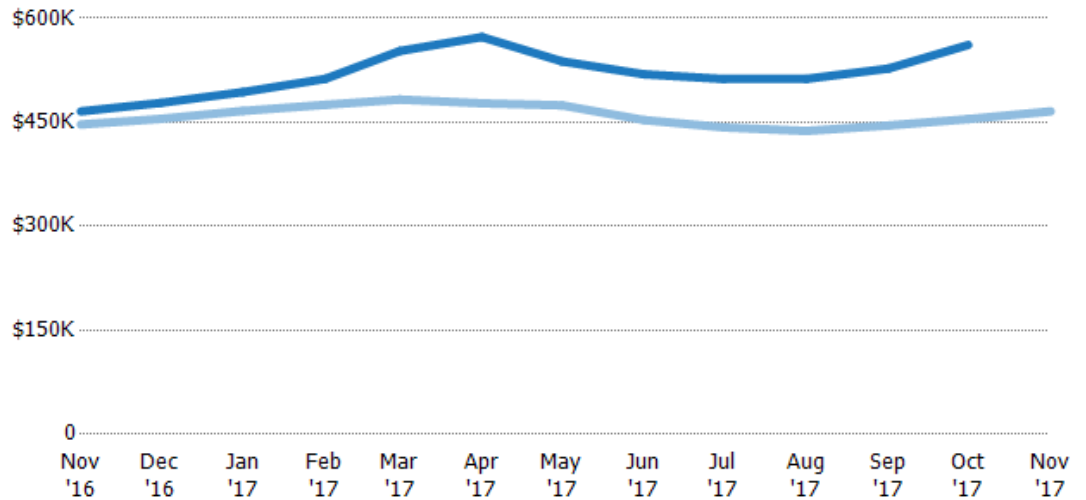
Current Year	\$10.1B	\$9.51B	\$10.2B	\$10.5B	\$11.5B	\$11.3B	\$9.91B	\$9.17B	\$8.76B	\$8.59B	\$8.88B	\$9.31B	-
Prior Year	\$9.81B	\$9.33B	\$10.5B	\$11B	\$11.4B	\$11.2B	\$10.6B	\$9.95B	\$9.37B	\$9.07B	\$9.46B	\$9.92B	\$10.1B
Percent Change from Prior Year	2%	2%	-3%	-5%	1%	1%	-7%	-8%	-7%	-5%	-6%	-6%	-100%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

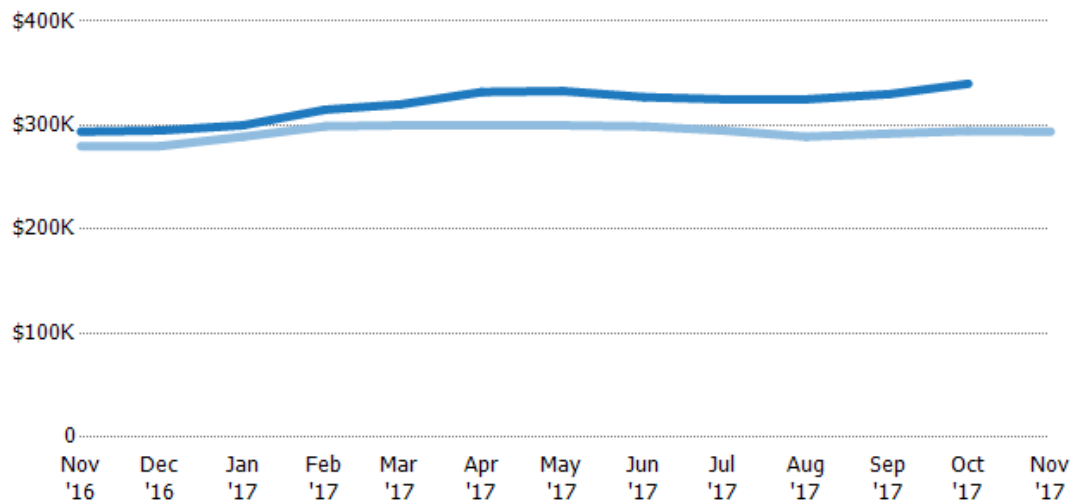


Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

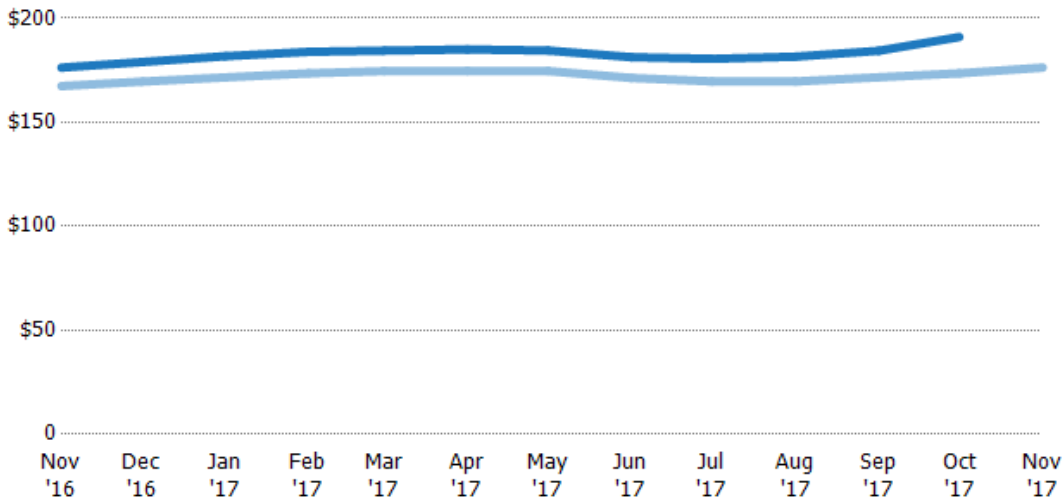


Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

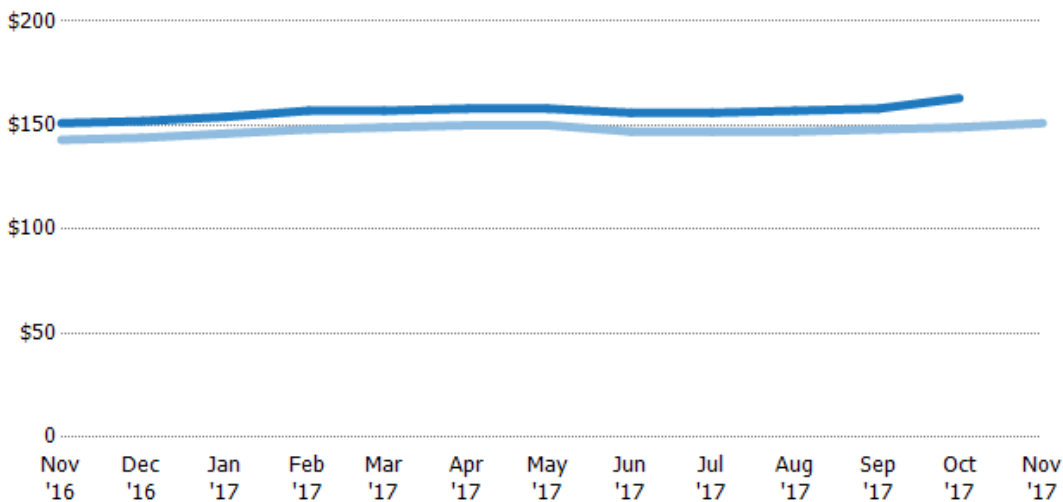


Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

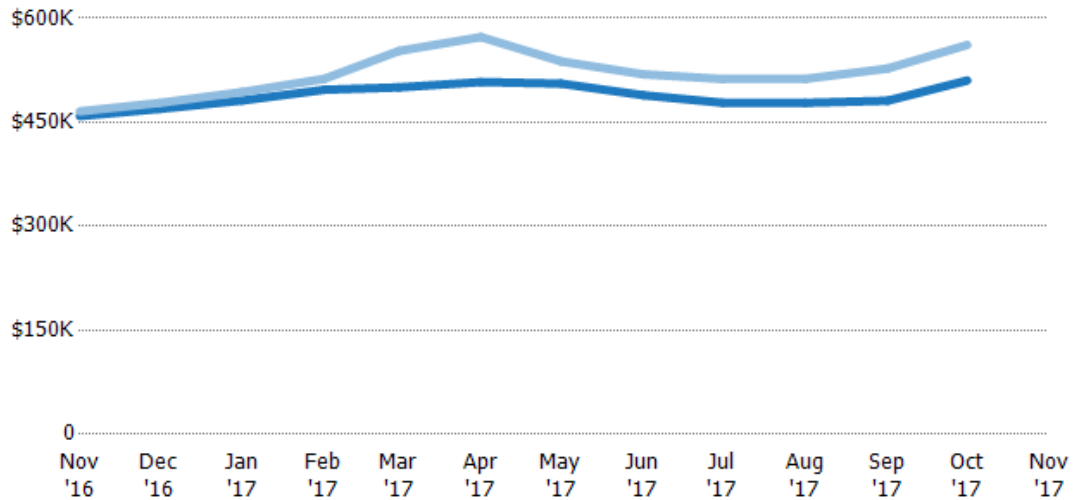


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

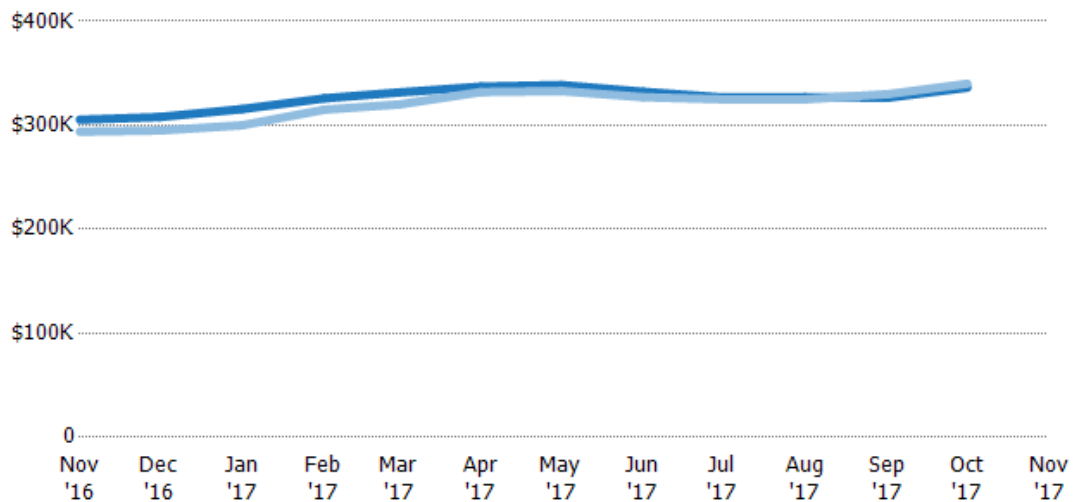


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

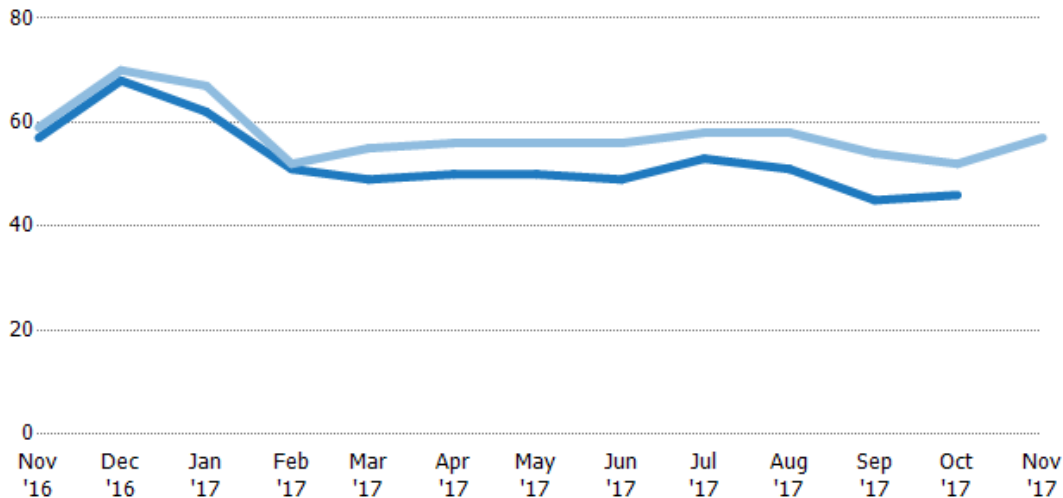


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Percent Change from Prior Year

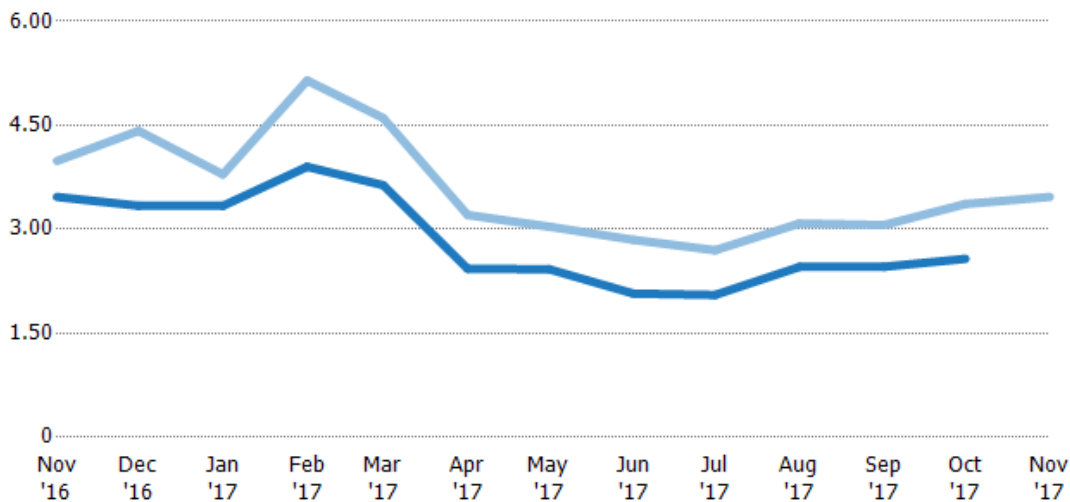
-3% -3% -7% -2% -11% -11% -11% -13% -9% -12% -17% -12% -100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Percent Change from Prior Year

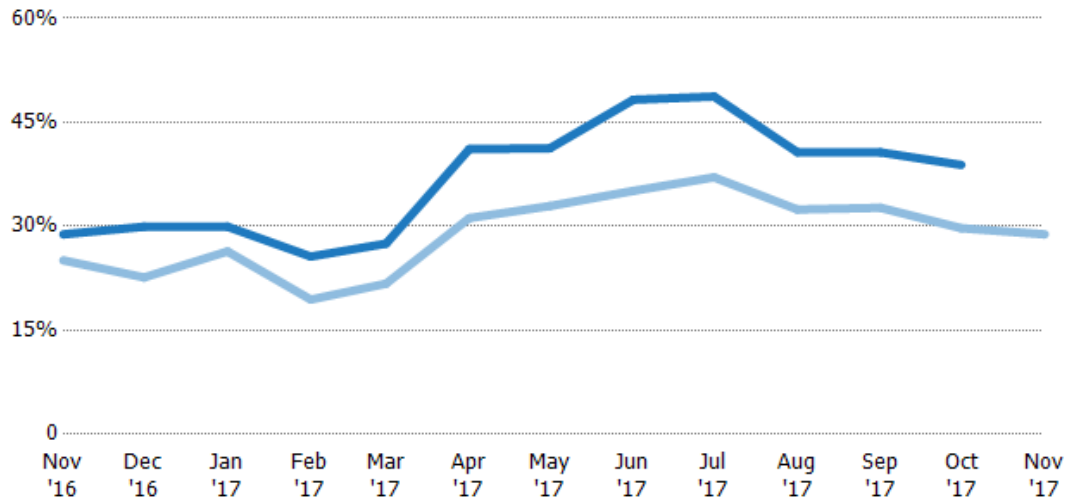
-13% -24% -12% -24% -21% -24% -20% -27% -24% -20% -20% -23% -100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



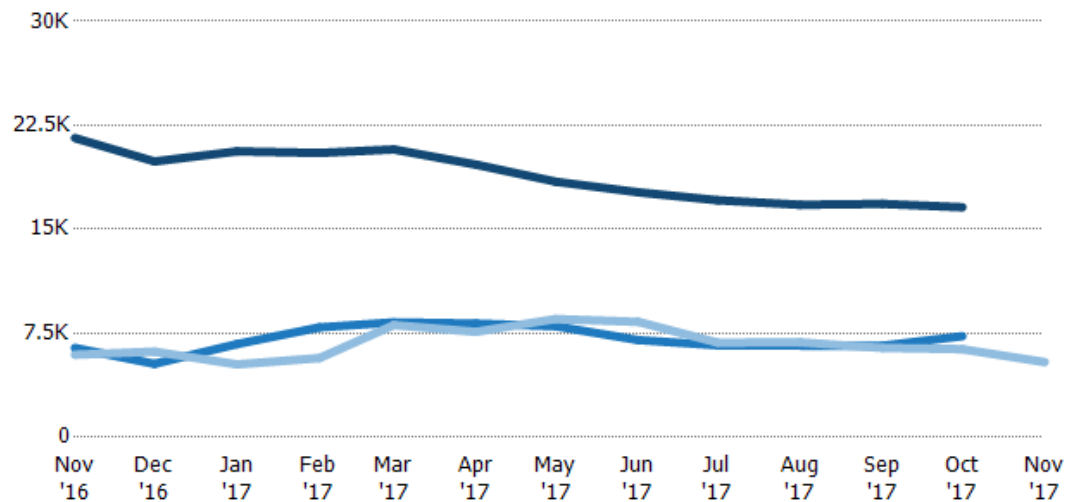
Current Year	29%	30%	30%	26%	28%	41%	41%	48%	49%	41%	41%	39%	-
Prior Year	25%	23%	26%	19%	22%	31%	33%	35%	37%	32%	33%	30%	29%
Change from Prior Year	-4%	-7%	-4%	-6%	-6%	-10%	-8%	-13%	-12%	-8%	-8%	-9%	29%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	21.6K	19.9K	20.6K	20.5K	20.8K	19.7K	18.4K	17.7K	17.1K	16.8K	16.8K	16.6K	-
Pending	6.44K	5.3K	6.72K	7.93K	8.28K	8.2K	8.01K	7.01K	6.63K	6.61K	6.6K	7.29K	-
Sold	5.96K	6.18K	5.26K	5.71K	8.09K	7.61K	8.53K	8.33K	6.82K	6.84K	6.45K	6.36K	5.43K

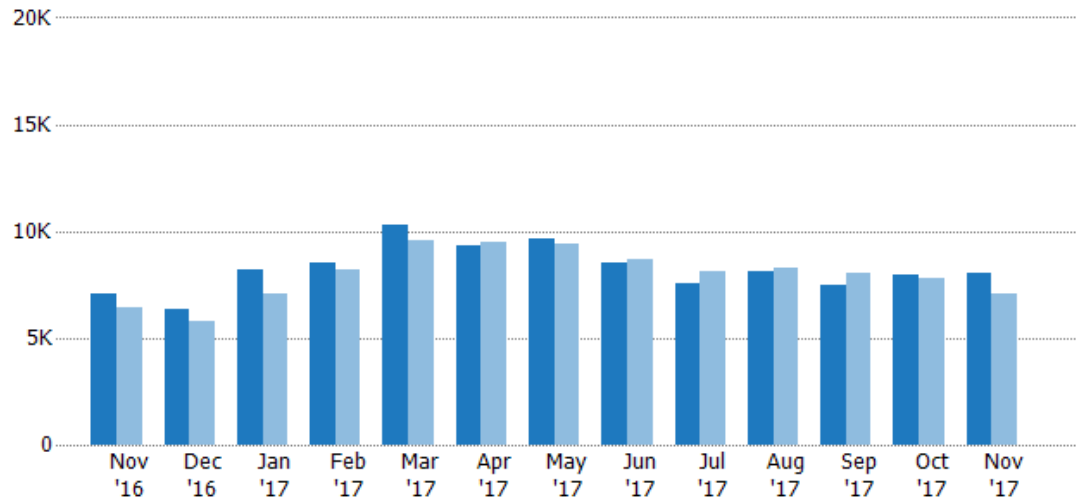
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Nov '17	8.06K	14.6%
Nov '16	7.04K	9.3%
Nov '15	6.44K	-11%



Current Year	7.04K	6.38K	8.24K	8.49K	10.3K	9.29K	9.65K	8.55K	7.52K	8.1K	7.45K	7.97K	8.06K
Prior Year	6.44K	5.78K	7.05K	8.19K	9.55K	9.52K	9.44K	8.66K	8.14K	8.24K	8.03K	7.82K	7.04K
Percent Change from Prior Year	9%	10%	17%	4%	8%	-2%	2%	-1%	-8%	-2%	-7%	2%	15%

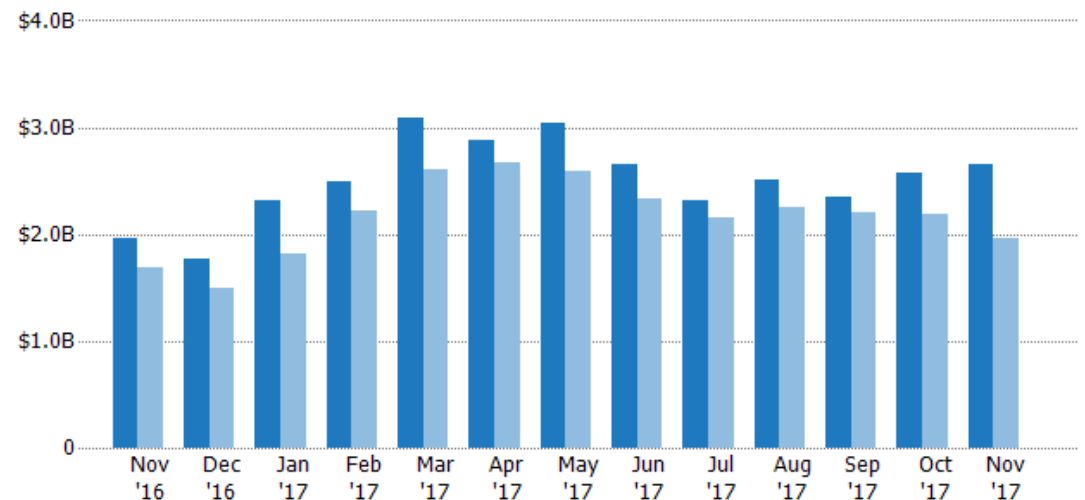
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Nov '17	\$2.66B	35.3%
Nov '16	\$1.97B	16.2%
Nov '15	\$1.69B	-18.7%



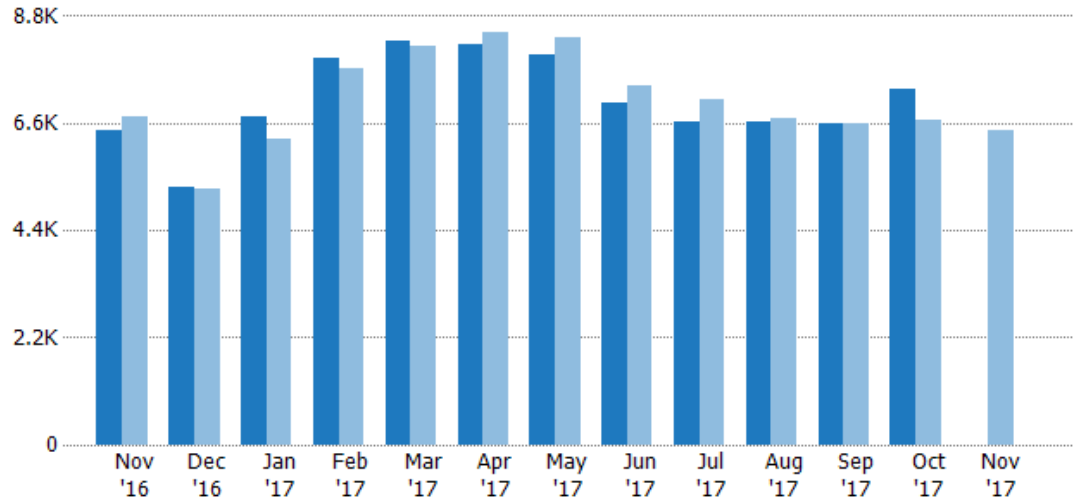
Current Year	\$1.97B	\$1.77B	\$2.31B	\$2.49B	\$3.1B	\$2.88B	\$3.04B	\$2.66B	\$2.32B	\$2.5B	\$2.35B	\$2.57B	\$2.66B
Prior Year	\$1.69B	\$1.49B	\$1.82B	\$2.22B	\$2.61B	\$2.67B	\$2.58B	\$2.34B	\$2.16B	\$2.25B	\$2.21B	\$2.18B	\$1.97B
Percent Change from Prior Year	16%	18%	27%	12%	19%	8%	18%	14%	7%	11%	7%	18%	35%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



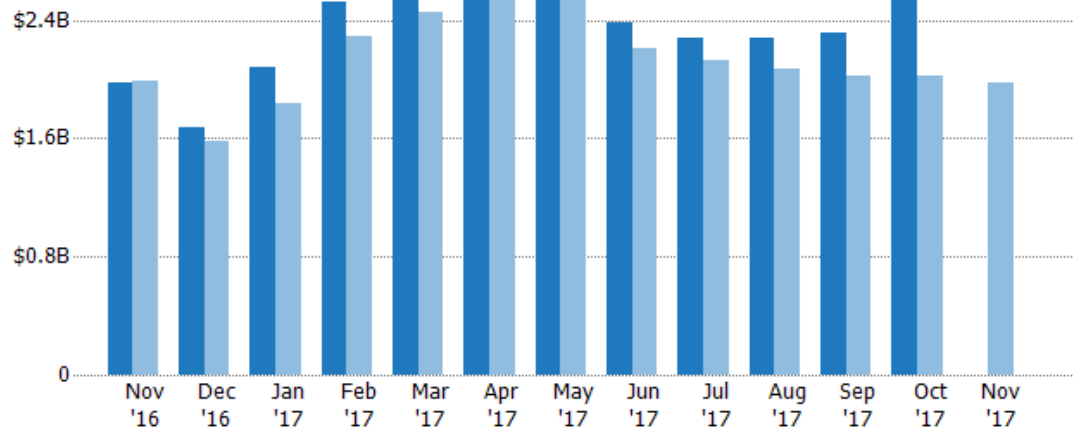
Current Year	6.44K	5.3K	6.72K	7.93K	8.28K	8.2K	8.01K	7.01K	6.63K	6.61K	6.6K	7.29K	-
Prior Year	6.72K	5.24K	6.29K	7.74K	8.19K	8.45K	8.35K	7.39K	7.07K	6.68K	6.58K	6.65K	6.44K
Percent Change from Prior Year	-4%	1%	7%	2%	1%	-3%	-4%	-5%	-6%	-1%	0%	10%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$1.98B	\$1.67B	\$2.08B	\$2.52B	\$2.7B	\$2.8B	\$2.74B	\$2.38B	\$2.28B	\$2.28B	\$2.31B	\$2.59B	-
Prior Year	\$1.98B	\$1.58B	\$1.84B	\$2.29B	\$2.45B	\$2.63B	\$2.56B	\$2.2B	\$2.13B	\$2.07B	\$2.02B	\$2.03B	\$1.98B
Percent Change from Prior Year	0%	6%	13%	10%	10%	6%	7%	8%	7%	10%	14%	28%	-100%

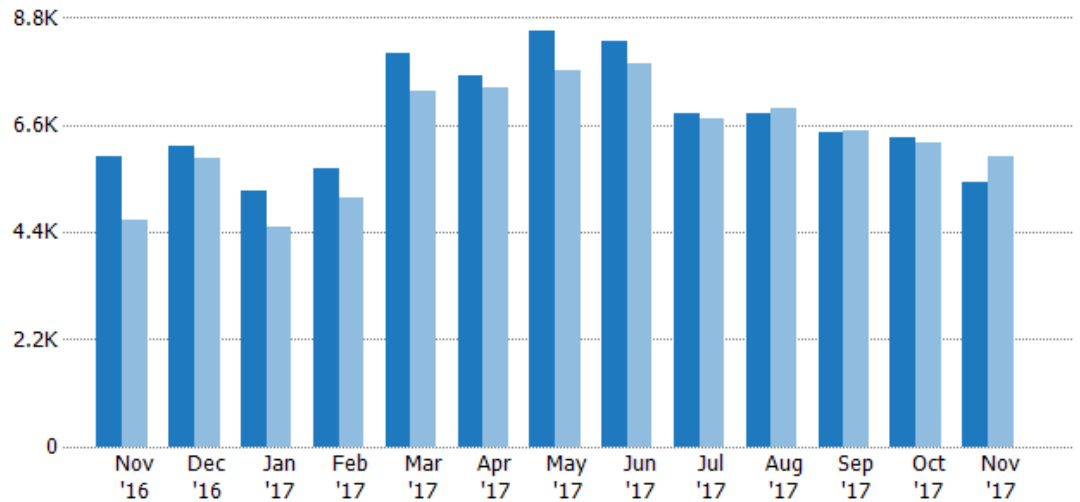
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Nov '17	5.43K	-8.9%
Nov '16	5.96K	28.3%
Nov '15	4.64K	-5.6%



Current Year	5.96K	6.18K	5.26K	5.71K	8.09K	7.61K	8.53K	8.33K	6.82K	6.84K	6.45K	6.36K	5.43K
Prior Year	4.64K	5.91K	4.52K	5.11K	7.31K	7.38K	7.71K	7.85K	6.72K	6.94K	6.49K	6.23K	5.96K
Percent Change from Prior Year	28%	4%	16%	12%	11%	3%	11%	6%	2%	-1%	-1%	2%	-9%

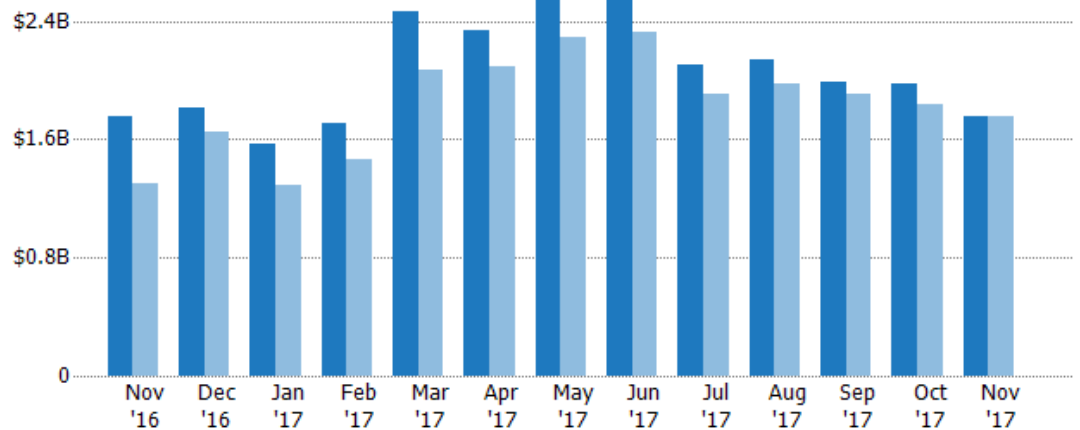
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Nov '17	\$1.75B	-
Nov '16	\$1.75B	35.3%
Nov '15	\$1.3B	-11.3%



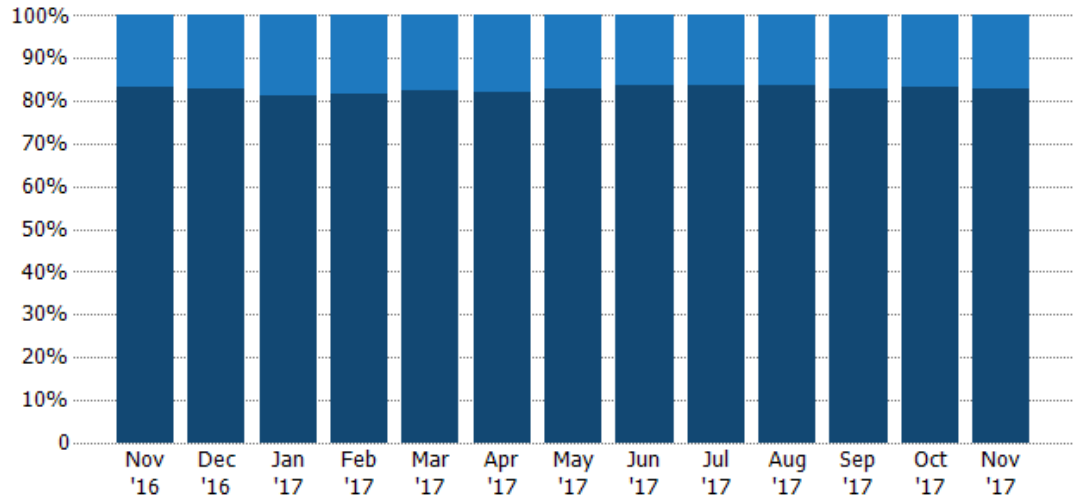
Current Year	\$1.75B	\$1.82B	\$1.56B	\$1.71B	\$2.46B	\$2.34B	\$2.68B	\$2.65B	\$2.11B	\$2.14B	\$1.99B	\$1.97B	\$1.75B
Prior Year	\$1.3B	\$1.65B	\$1.28B	\$1.46B	\$2.07B	\$2.1B	\$2.29B	\$2.32B	\$1.91B	\$1.98B	\$1.91B	\$1.84B	\$1.75B
Percent Change from Prior Year	35%	10%	22%	17%	19%	11%	17%	14%	10%	8%	4%	7%	0

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	17%	17%	19%	18%	18%	18%	17%	16%	16%	16%	17%	17%	17%
Single Family Residence	83%	83%	81%	82%	82%	82%	83%	84%	84%	84%	83%	83%	83%

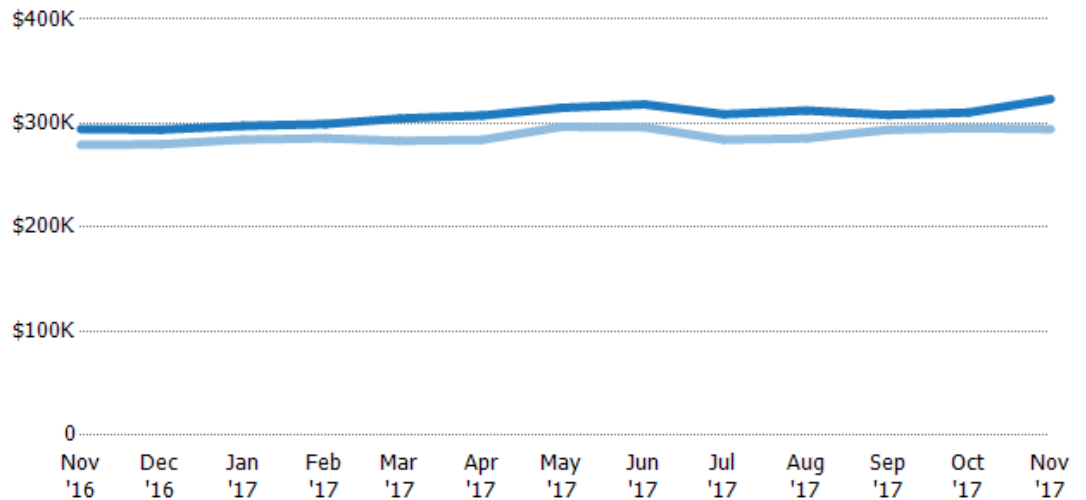
Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Nov '17	\$323K	9.8%
Nov '16	\$294K	5.4%
Nov '15	\$279K	-6%



Current Year	\$294K	\$294K	\$298K	\$299K	\$305K	\$307K	\$315K	\$318K	\$309K	\$312K	\$308K	\$310K	\$323K
Prior Year	\$279K	\$280K	\$284K	\$286K	\$283K	\$284K	\$297K	\$296K	\$284K	\$285K	\$294K	\$295K	\$294K
Percent Change from Prior Year	5%	5%	5%	5%	8%	8%	6%	7%	9%	9%	5%	5%	10%

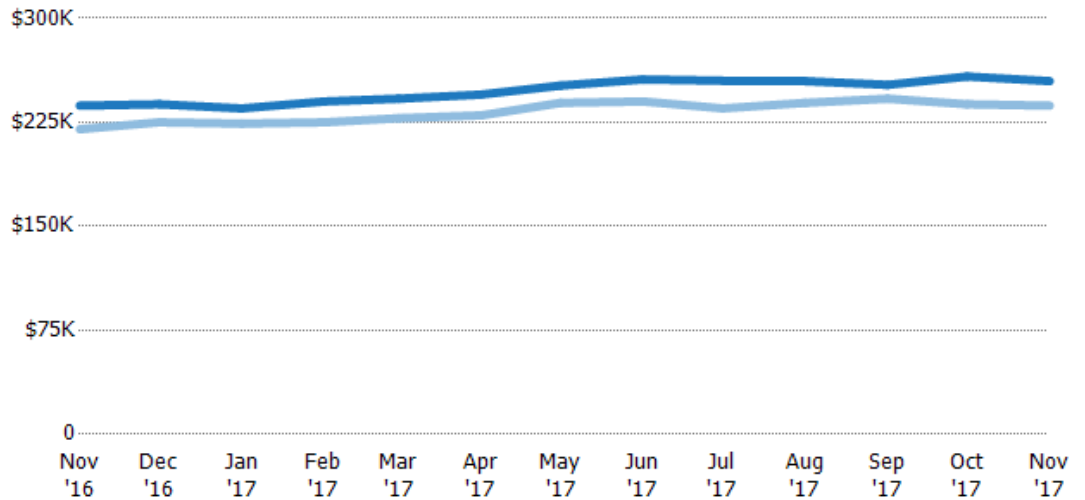
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Nov '17	\$255K	7.5%
Nov '16	\$237K	7.7%
Nov '15	\$220K	-8.2%



Current Year	\$237K	\$238K	\$235K	\$240K	\$242K	\$245K	\$252K	\$256K	\$255K	\$255K	\$252K	\$258K	\$255K
Prior Year	\$220K	\$225K	\$224K	\$225K	\$228K	\$230K	\$239K	\$240K	\$235K	\$239K	\$242K	\$238K	\$237K
Percent Change from Prior Year	8%	6%	5%	7%	6%	7%	5%	7%	9%	7%	4%	8%	7%

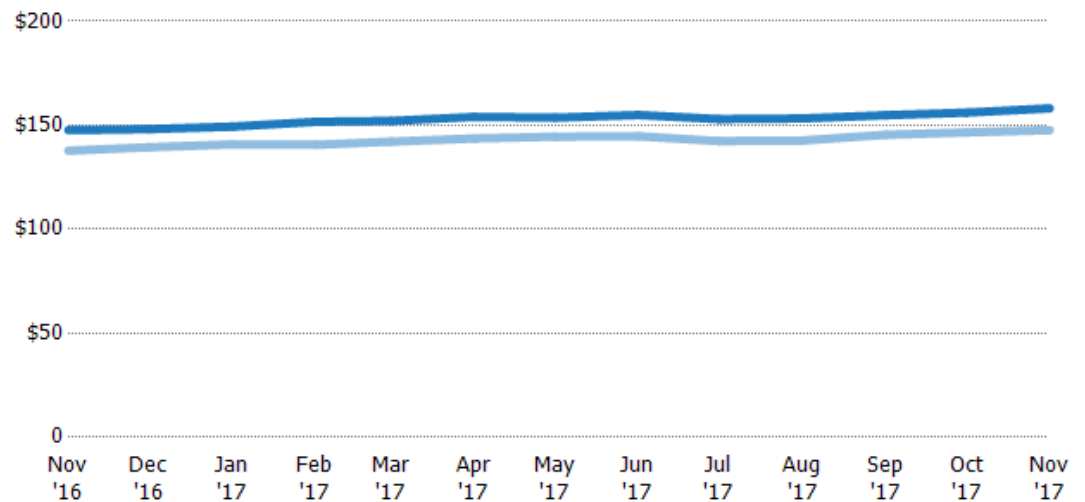
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Nov '17	\$158	7.1%
Nov '16	\$148	7.2%
Nov '15	\$138	-6.8%



Current Year	\$148	\$148	\$149	\$152	\$152	\$154	\$154	\$155	\$153	\$153	\$155	\$156	\$158
Prior Year	\$138	\$139	\$141	\$141	\$142	\$144	\$144	\$145	\$142	\$143	\$145	\$147	\$148
Percent Change from Prior Year	7%	6%	6%	8%	7%	7%	6%	7%	7%	7%	6%	6%	7%

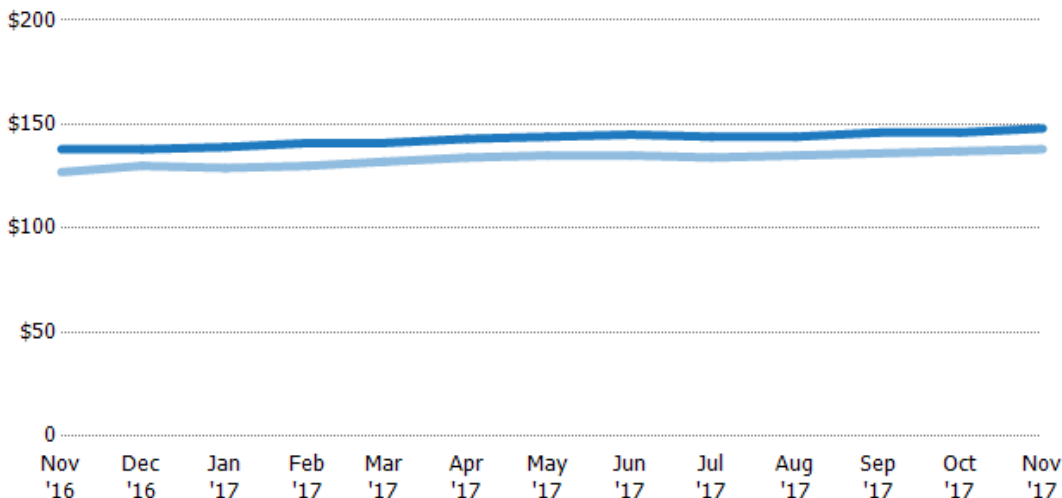
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Nov '17	\$148	7.2%
Nov '16	\$138	8.7%
Nov '15	\$127	-7.9%



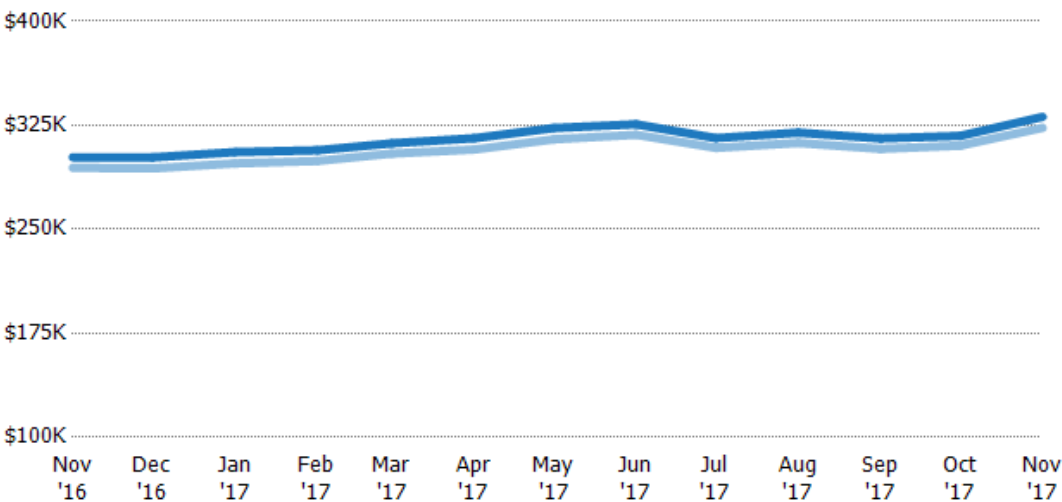
Current Year	\$138	\$138	\$139	\$141	\$141	\$143	\$144	\$145	\$144	\$144	\$146	\$146	\$148
Prior Year	\$127	\$130	\$129	\$130	\$132	\$134	\$135	\$135	\$134	\$135	\$136	\$137	\$138
Percent Change from Prior Year	9%	6%	8%	8%	7%	7%	7%	7%	7%	7%	7%	7%	7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



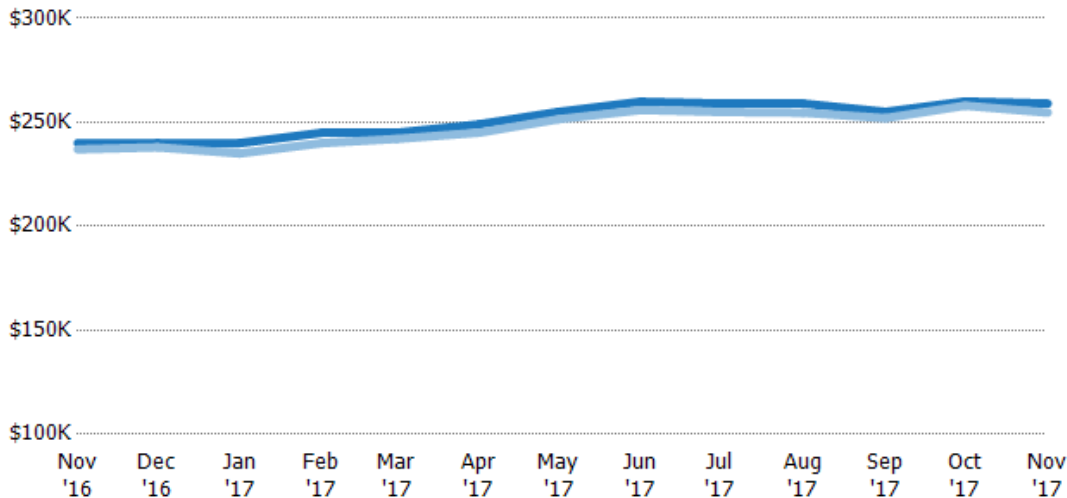
Avg List Price	\$302K	\$302K	\$306K	\$307K	\$312K	\$316K	\$323K	\$326K	\$316K	\$320K	\$316K	\$317K	\$331K
Avg Sales Price	\$294K	\$294K	\$298K	\$299K	\$305K	\$307K	\$315K	\$318K	\$309K	\$312K	\$308K	\$310K	\$323K
Avg Sales Price as a % of Avg List Price	97%	97%	97%	97%	98%	97%	97%	98%	98%	98%	98%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



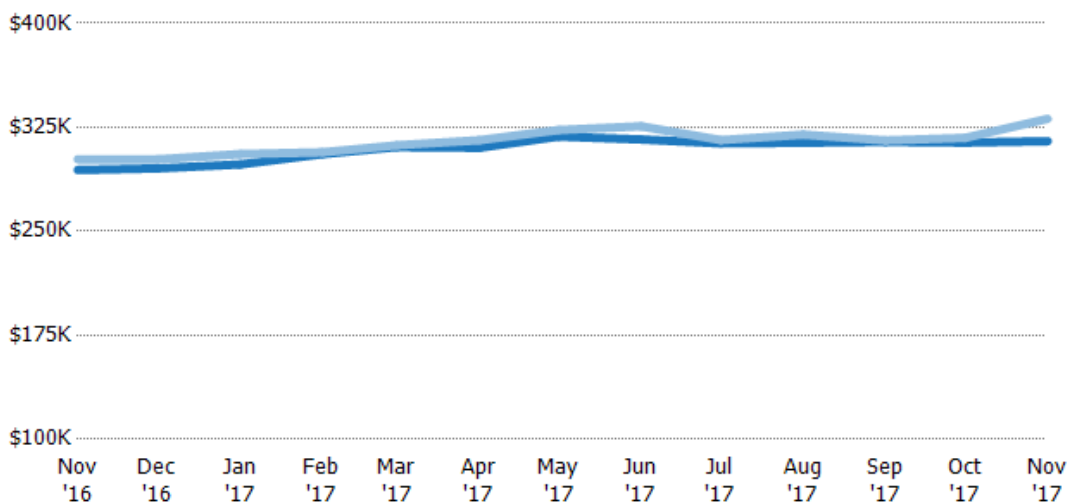
Median List Price	\$240K	\$240K	\$240K	\$245K	\$245K	\$249K	\$255K	\$260K	\$259K	\$259K	\$255K	\$260K	\$259K
Median Sales Price	\$237K	\$238K	\$235K	\$240K	\$242K	\$245K	\$252K	\$256K	\$255K	\$255K	\$252K	\$258K	\$255K
Med Sales Price as a % of Med List Price	99%	99%	98%	98%	99%	98%	99%	98%	98%	98%	99%	99%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



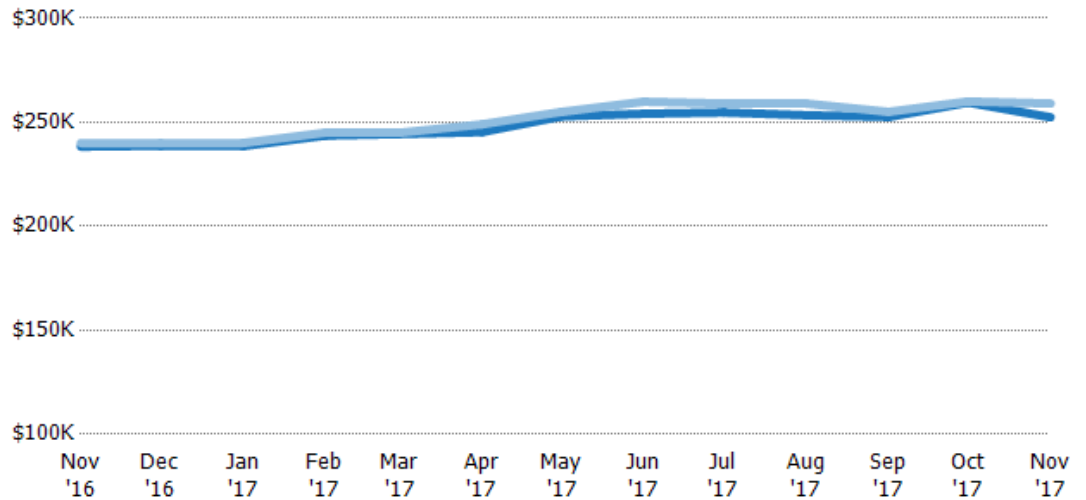
Avg Est Value	\$294K	\$295K	\$298K	\$306K	\$311K	\$310K	\$318K	\$316K	\$313K	\$314K	\$315K	\$314K	\$315K
Avg Sales Price	\$302K	\$302K	\$306K	\$307K	\$312K	\$316K	\$323K	\$326K	\$316K	\$320K	\$316K	\$317K	\$331K
Avg Sales Price as a % of Avg Est Value	103%	102%	103%	100%	100%	102%	101%	103%	101%	102%	100%	101%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



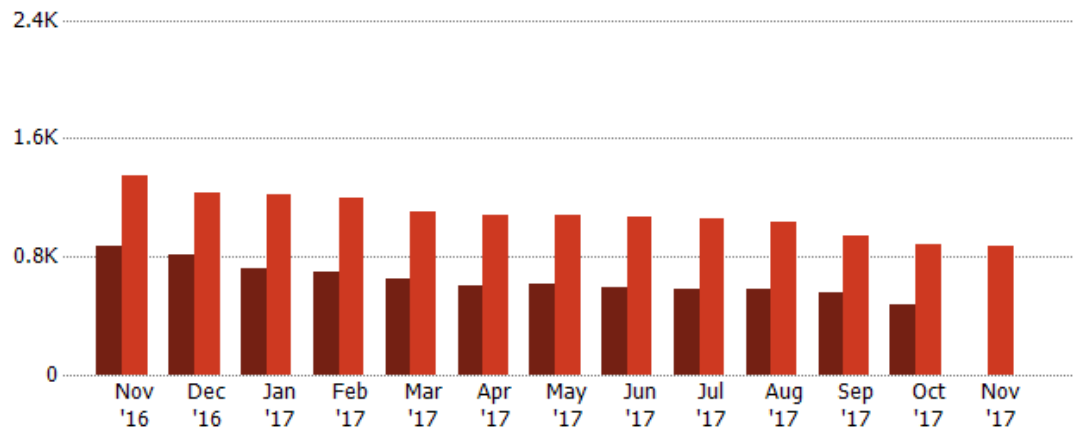
Median Est Value	\$238K	\$239K	\$239K	\$244K	\$244K	\$245K	\$253K	\$254K	\$255K	\$253K	\$253K	\$260K	\$252K
Median Sales Price	\$240K	\$240K	\$240K	\$245K	\$245K	\$249K	\$255K	\$260K	\$259K	\$259K	\$255K	\$260K	\$259K
Med Sales Price as a % of Med Est Value	101%	101%	101%	101%	100%	102%	101%	102%	102%	102%	101%	100%	103%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



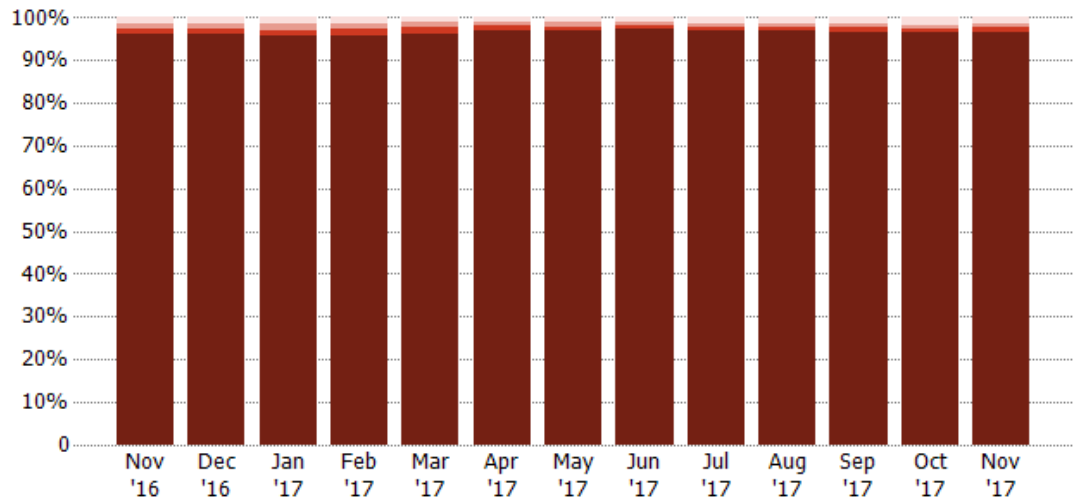
Current Year	865	811	724	692	653	605	620	594	579	579	554	478	-
Prior Year	1.35K	1.23K	1.22K	1.2K	1.1K	1.08K	1.08K	1.07K	1.05K	1.03K	938	882	865
Percent Change from Prior Year	-36%	-34%	-41%	-42%	-41%	-44%	-42%	-44%	-45%	-44%	-41%	-46%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pre-Foreclosure	1%	1%	2%	1%	1%	1%	1%	1%	1%	1%	2%	2%	2%
Short Sale	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%
Foreclosure	2%	1%	1%	2%	2%	1%	1%	1%	1%	1%	1%	1%	1%
Non-Distressed	96%	96%	96%	96%	96%	97%	97%	97%	97%	97%	97%	96%	97%

Sales Activity by ZIP

Nov 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003			13	\$4,659,800	\$368,830	\$392,500	\$243	\$258	92
85004			5	\$1,580,000	\$317,880	\$325,500	\$221	\$210	89
85006			20	\$5,206,617	\$272,480	\$274,750	\$234	\$224	29
85007			10	\$3,060,400	\$307,940	\$325,950	\$178	\$184	79
85008			27	\$6,983,261	\$263,755	\$223,000	\$166	\$170	24
85009			24	\$3,510,499	\$147,758	\$149,500	\$122	\$119	13
85012			17	\$6,094,927	\$367,176	\$259,500	\$197	\$196	47
85013			26	\$7,255,900	\$288,958	\$262,450	\$175	\$172	43
85014			22	\$6,674,900	\$310,341	\$280,000	\$181	\$171	50
85015			33	\$6,148,450	\$193,444	\$205,000	\$129	\$130	47
85016			43	\$21,914,665	\$524,833	\$349,900	\$245	\$226	32
85017			16	\$2,283,350	\$142,749	\$158,950	\$102	\$110	28
85018			55	\$36,520,050	\$689,798	\$490,000	\$262	\$262	33
85019			20	\$3,292,750	\$165,447	\$168,450	\$116	\$115	18
85020			52	\$14,654,079	\$289,413	\$210,444	\$162	\$157	30
85021			42	\$14,788,625	\$362,992	\$312,000	\$161	\$162	54
85022			58	\$16,894,872	\$298,566	\$271,500	\$155	\$157	33
85023			40	\$10,648,812	\$267,927	\$252,450	\$147	\$146	30
85024			40	\$11,610,100	\$294,410	\$284,450	\$159	\$159	40
85027			40	\$7,958,200	\$201,427	\$214,807	\$148	\$143	20
85028			40	\$16,112,530	\$420,828	\$372,500	\$188	\$184	39
85029			37	\$6,991,389	\$192,062	\$189,900	\$126	\$124	32
85031			16	\$2,699,100	\$170,050	\$174,950	\$104	\$101	33
85032			83	\$20,622,451	\$254,294	\$244,000	\$164	\$165	34
85033			45	\$6,876,199	\$153,869	\$160,000	\$109	\$114	24
85034			3	\$699,000	\$234,667	\$235,000	\$187	\$182	32
85035			32	\$5,040,330	\$160,956	\$166,200	\$114	\$111	36
85037			38	\$6,960,539	\$185,900	\$184,950	\$115	\$109	39
85040			33	\$5,541,745	\$169,422	\$174,900	\$122	\$123	24
85041			61	\$13,449,453	\$223,758	\$215,000	\$120	\$118	44
85042			48	\$12,948,009	\$274,456	\$255,000	\$137	\$139	29
85043			49	\$9,313,235	\$191,917	\$189,650	\$116	\$114	32
85044			45	\$14,345,633	\$331,072	\$295,000	\$169	\$169	32
85045			15	\$4,502,900	\$305,920	\$267,000	\$159	\$162	53
85048			40	\$13,762,209	\$351,210	\$312,450	\$165	\$160	26
85050			52	\$22,691,860	\$448,249	\$371,425	\$183	\$180	43
85051			37	\$6,391,186	\$174,457	\$175,000	\$120	\$127	48
85053			28	\$5,697,200	\$207,168	\$204,950	\$128	\$126	31

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Sales Activity by ZIP

Nov 2017

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054			11	\$4,368,215	\$405,336	\$300,000	\$217	\$212	45
85083			23	\$8,208,900	\$365,004	\$334,800	\$140	\$135	34
85085			38	\$14,770,391	\$395,054	\$357,450	\$152	\$151	54
85086			73	\$28,256,104	\$397,373	\$364,900	\$151	\$151	42
85087			11	\$4,043,343	\$373,556	\$364,995	\$147	\$143	89
85120			5	\$964,400	\$194,960	\$165,000	\$123	\$122	18
85142			78	\$28,503,488	\$370,334	\$329,925	\$135	\$130	46
85201			36	\$6,821,000	\$193,229	\$169,500	\$130	\$129	30
85202			42	\$8,052,689	\$195,174	\$177,500	\$129	\$127	21
85203			36	\$10,086,200	\$287,889	\$265,000	\$140	\$143	47
85204			43	\$8,977,090	\$210,168	\$216,900	\$142	\$140	24
85205			63	\$15,256,091	\$245,671	\$209,900	\$139	\$137	33
85206			54	\$12,349,200	\$232,074	\$219,000	\$142	\$142	25
85207			78	\$26,585,385	\$349,041	\$269,950	\$160	\$157	27
85208			52	\$10,777,890	\$210,327	\$211,950	\$138	\$138	16
85209			58	\$14,267,928	\$249,755	\$239,900	\$144	\$144	21
85210			35	\$6,546,420	\$189,348	\$195,000	\$140	\$144	16
85212			54	\$16,795,056	\$314,816	\$299,900	\$133	\$131	35
85213			42	\$12,530,228	\$303,064	\$302,500	\$141	\$139	22
85215			19	\$6,043,300	\$323,279	\$314,900	\$154	\$153	29
85224			44	\$12,649,200	\$291,437	\$272,450	\$160	\$160	18
85225			76	\$18,988,976	\$252,244	\$253,950	\$154	\$155	31
85226			37	\$10,593,944	\$291,229	\$269,900	\$171	\$167	17
85233			56	\$16,590,912	\$299,136	\$289,000	\$153	\$154	24
85234			60	\$18,846,495	\$317,163	\$278,950	\$151	\$153	30
85248			74	\$27,734,305	\$381,002	\$344,319	\$166	\$166	24
85249			67	\$28,758,080	\$436,968	\$389,800	\$156	\$155	38
85250			48	\$16,133,389	\$345,304	\$287,450	\$191	\$186	26
85251			67	\$27,186,916	\$423,510	\$265,000	\$235	\$192	31
85253			38	\$66,043,800	\$1,830,292	\$1,499,500	\$329	\$323	167
85254			70	\$30,394,142	\$443,539	\$450,000	\$211	\$203	41
85255			107	\$99,806,045	\$980,716	\$649,999	\$256	\$230	49
85257			54	\$15,156,440	\$287,141	\$299,450	\$181	\$194	42
85258			74	\$32,542,877	\$454,111	\$459,450	\$220	\$216	32
85259			33	\$20,171,600	\$640,915	\$659,000	\$213	\$206	39
85260			64	\$28,598,092	\$459,398	\$365,000	\$209	\$208	35
85262			31	\$25,907,025	\$866,560	\$599,900	\$245	\$219	53

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Sales Activity by ZIP

Nov 2017

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263			11	\$4,859,900	\$468,882	\$459,900	\$182	\$155	40
85266			25	\$23,351,589	\$972,867	\$825,000	\$260	\$239	54
85268			55	\$24,348,800	\$454,132	\$395,000	\$198	\$194	38
85281			36	\$8,413,200	\$239,689	\$227,000	\$179	\$173	42
85282			45	\$11,114,477	\$252,203	\$239,900	\$158	\$159	24
85283			45	\$12,281,062	\$276,351	\$260,000	\$154	\$152	31
85284			14	\$5,333,400	\$391,486	\$382,000	\$171	\$171	45
85286			58	\$22,352,550	\$391,580	\$350,950	\$161	\$154	22
85295			62	\$21,725,782	\$355,293	\$329,450	\$144	\$146	17
85296			56	\$16,164,463	\$290,640	\$269,000	\$146	\$148	23
85297			52	\$17,318,125	\$337,367	\$299,750	\$147	\$145	25
85298			64	\$26,598,743	\$423,503	\$391,250	\$157	\$155	25
85301			29	\$4,446,549	\$155,296	\$150,000	\$103	\$107	29
85302			32	\$6,368,975	\$201,953	\$204,700	\$128	\$131	30
85303			33	\$7,169,900	\$222,118	\$199,000	\$126	\$127	22
85304			30	\$8,035,400	\$276,960	\$237,400	\$126	\$130	18
85305			15	\$4,353,274	\$292,742	\$279,900	\$120	\$111	14
85306			20	\$4,694,100	\$240,810	\$235,900	\$132	\$129	25
85307			10	\$1,907,400	\$194,700	\$191,900	\$114	\$118	25
85308			69	\$20,226,384	\$297,460	\$278,000	\$148	\$147	27
85310			29	\$9,066,400	\$319,834	\$285,000	\$155	\$155	28
85320			1	\$31,000	\$40,000	\$40,000	\$36	\$36	78
85323			50	\$11,106,003	\$224,343	\$209,950	\$117	\$121	24
85326			99	\$19,277,983	\$196,147	\$188,420	\$113	\$113	32
85331			59	\$30,005,390	\$527,177	\$459,000	\$195	\$191	50
85335			57	\$10,981,035	\$194,500	\$188,000	\$121	\$119	15
85337			2	\$152,900	\$77,450	\$77,450	\$54	\$54	227
85338			85	\$22,729,450	\$270,264	\$245,000	\$125	\$126	35
85339			69	\$17,126,204	\$250,033	\$228,686	\$111	\$112	38
85340			35	\$11,559,645	\$341,126	\$294,900	\$128	\$121	44
85342			2	\$330,000	\$169,000	\$169,000	\$85	\$85	216
85345			69	\$13,465,030	\$198,587	\$195,000	\$130	\$130	35
85351			106	\$16,801,010	\$162,557	\$159,500	\$112	\$111	20
85353			40	\$8,584,650	\$215,702	\$208,000	\$116	\$116	27
85354			3	\$659,000	\$231,267	\$214,900	\$106	\$106	55
85355			19	\$6,014,300	\$320,652	\$288,000	\$126	\$120	47
85361			9	\$2,843,000	\$320,533	\$319,900	\$145	\$157	103

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Sales Activity by ZIP

Nov 2017

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85363			10	\$1,713,000	\$172,753	\$164,839	\$117	\$115	43
85373			48	\$9,329,850	\$196,669	\$197,200	\$120	\$122	30
85374			86	\$20,861,030	\$247,270	\$227,000	\$142	\$140	28
85375			97	\$22,752,790	\$239,177	\$229,900	\$130	\$128	21
85377			12	\$8,260,914	\$718,560	\$588,957	\$249	\$211	32
85378			8	\$1,697,400	\$225,213	\$240,376	\$117	\$117	96
85379			81	\$20,657,626	\$258,470	\$239,000	\$121	\$121	24
85381			32	\$8,136,980	\$259,930	\$252,500	\$141	\$139	37
85382			70	\$19,430,300	\$283,424	\$267,350	\$145	\$145	30
85383			99	\$37,206,384	\$382,228	\$345,000	\$154	\$148	54
85387			25	\$8,869,680	\$360,865	\$325,000	\$164	\$157	45
85388			48	\$11,285,400	\$236,999	\$228,700	\$120	\$122	33
85390			12	\$2,865,650	\$250,371	\$236,450	\$140	\$140	57
85392			51	\$11,929,449	\$236,794	\$229,900	\$118	\$121	23
85395			48	\$16,628,195	\$352,712	\$354,500	\$136	\$133	47
85396			47	\$13,041,179	\$283,673	\$269,900	\$129	\$128	50