

2018

MARICOPA COUNTY

MARKET REPORT

March 2018



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2018	Mar 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	9,918	11,267	-12%	27,821	30,613	-9.1%
New Listing Volume	\$3,905,165,339	\$4,414,740,936	-11.5%	\$11,069,767,963	\$11,035,381,424	+0.3%
Active Listing Count	13,298	20,993	-36.7%	46,050	62,465	-26.3%
Active Listing Volume	\$8,994,467,830	\$11,570,834,321	-22.3%	\$28,448,285,301	\$32,398,941,845	-12.2%
Average Listing Price	\$676,377	\$551,176	+22.7%	\$617,769	\$518,674	+19.1%
Median Listing Price	\$399,000	\$319,990	+24.7%	\$365,834	\$311,626	+17.4%
Average Listing Price per Sq Ft	\$211	\$184	+14.6%	\$202	\$183	+10.2%
Median Listing Price per Sq Ft	\$180	\$157	+14.6%	\$172	\$156	+10.2%
Median Days in RPR	43	49	-12.2%	46.58	53.48	-12.9%
Months of Inventory	2.2	3.7	-41%	2.4	3.7	-34.5%
Absorption Rate	46.12%	27.19%	+18.9%	41.38%	27.11%	+14.3%
Sales Activity Charts Metrics						
New Pending Sales Count	11,351	10,319	+10%	28,350	27,068	+4.7%
New Pending Sales Volume	\$4,023,027,394	\$3,086,959,177	+30.3%	\$9,743,617,254	\$7,876,088,435	+23.7%
Pending Sales Count	10,962	8,273	+32.5%	26,894	22,911	+17.4%
Pending Sales Volume	\$4,178,196,714	\$2,682,097,059	+55.8%	\$10,011,397,798	\$7,261,340,901	+37.9%
Closed Sales Count	8,243	8,094	+1.8%	19,765	19,057	+3.7%
Closed Sales Volume	\$2,757,693,269	\$2,465,097,438	+11.9%	\$6,520,168,484	\$5,735,572,066	+13.7%
Average Sales Price	\$334,590	\$304,559	+9.9%	\$329,901	\$300,969	+9.6%
Median Sales Price	\$265,808	\$242,000	+9.8%	\$262,728	\$239,471	+9.7%
Average Sales Price per Sq Ft	\$164	\$152	+8%	\$164	\$151	+8.1%
Median Sales Price per Sq Ft	\$153	\$141	+8.5%	\$152	\$140	+8.8%
Distressed Charts Metrics						
Distressed Listing Count	195	573	-66%	824	1,834	-55.1%

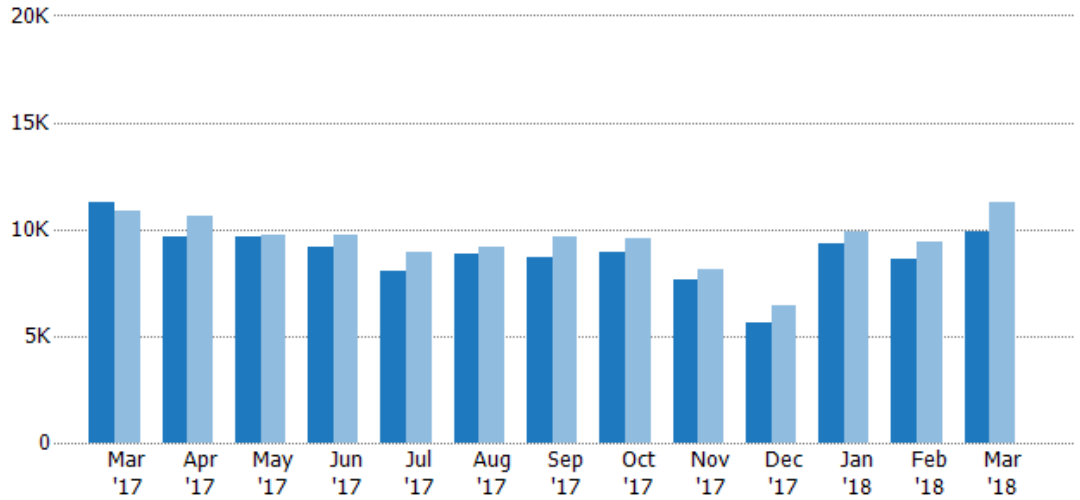
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '18	9.92K	-12%
Mar '17	11.3K	3.9%
Mar '16	10.8K	-4.5%



Current Year	11.3K	9.62K	9.68K	9.19K	8.03K	8.83K	8.66K	8.9K	7.65K	5.61K	9.29K	8.62K	9.92K
Prior Year	10.8K	10.6K	9.77K	9.75K	8.89K	9.19K	9.64K	9.58K	8.1K	6.4K	9.9K	9.44K	11.3K
Percent Change from Prior Year	4%	-9%	-1%	-6%	-10%	-4%	-10%	-7%	-6%	-12%	-6%	-9%	-12%

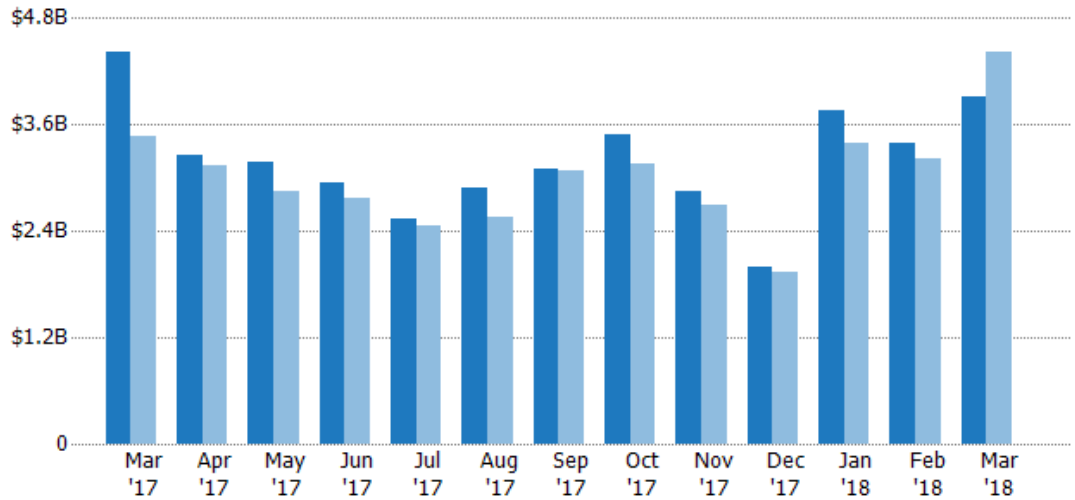
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '18	\$3.91B	-11.5%
Mar '17	\$4.41B	27.1%
Mar '16	\$3.47B	-12.3%



Current Year	\$4.41B	\$3.25B	\$3.18B	\$2.94B	\$2.54B	\$2.88B	\$3.11B	\$3.48B	\$2.84B	\$1.99B	\$3.77B	\$3.4B	\$3.91B
Prior Year	\$3.47B	\$3.15B	\$2.84B	\$2.77B	\$2.45B	\$2.55B	\$3.09B	\$3.16B	\$2.7B	\$1.93B	\$3.4B	\$3.22B	\$4.41B
Percent Change from Prior Year	27%	3%	12%	6%	4%	13%	1%	10%	5%	3%	11%	5%	-12%

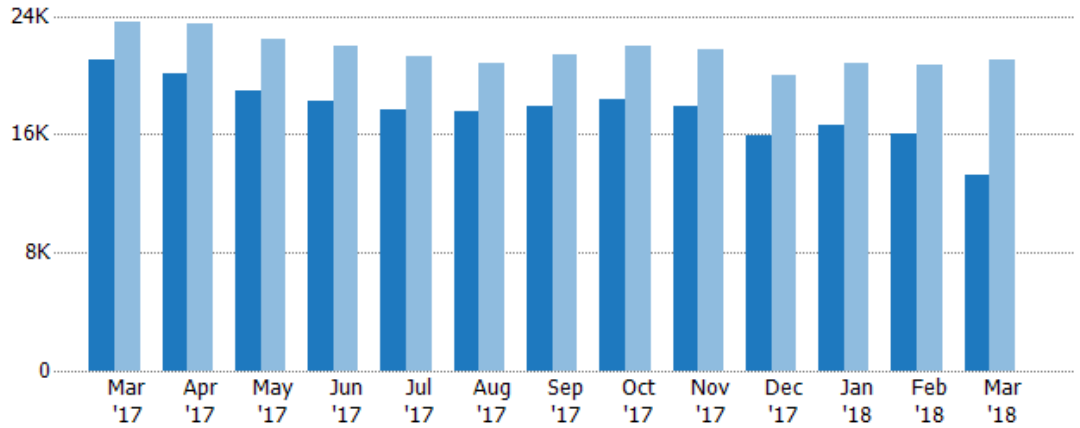
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '18	13.3K	-36.7%
Mar '17	21K	-11%
Mar '16	23.6K	-0.1%



	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	21K	20.1K	18.9K	18.3K	17.7K	17.6K	17.9K	18.3K	17.9K	16K	16.7K	16.1K	13.3K
Prior Year	23.6K	23.5K	22.5K	22K	21.2K	20.8K	21.3K	21.9K	21.7K	20K	20.8K	20.7K	21K
Percent Change from Prior Year	-11%	-15%	-16%	-17%	-17%	-16%	-16%	-16%	-18%	-20%	-20%	-22%	-37%

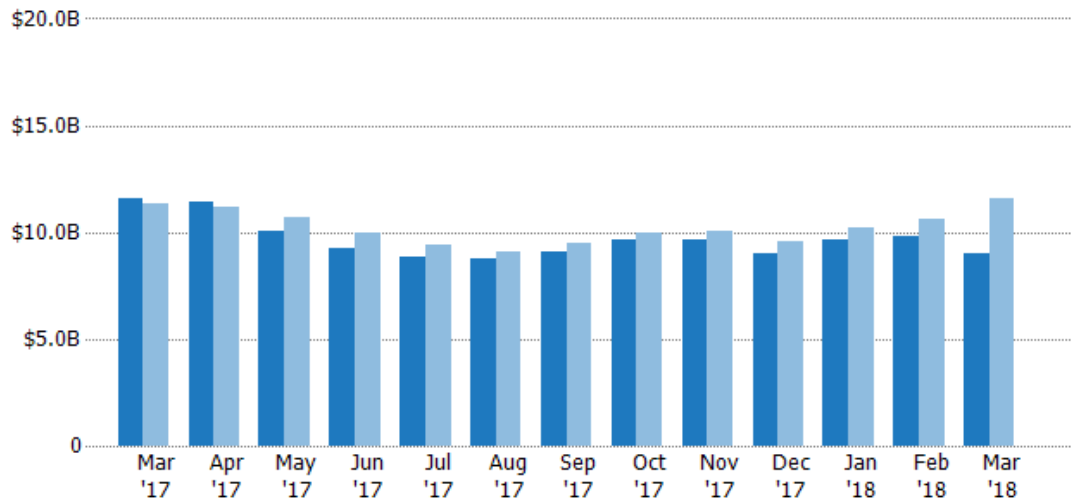
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '18	\$8.99B	-22.3%
Mar '17	\$11.6B	1.9%
Mar '16	\$11.4B	-8.5%



	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	\$11.6B	\$11.4B	\$10B	\$9.28B	\$8.84B	\$8.73B	\$9.07B	\$9.65B	\$9.64B	\$9B	\$9.67B	\$9.79B	\$8.99B
Prior Year	\$11.4B	\$11.2B	\$10.7B	\$9.96B	\$9.39B	\$9.09B	\$9.46B	\$9.94B	\$10.1B	\$9.55B	\$10.2B	\$10.6B	\$11.6B
Percent Change from Prior Year	2%	2%	-6%	-7%	-6%	-4%	-4%	-3%	-4%	-6%	-6%	-8%	-22%

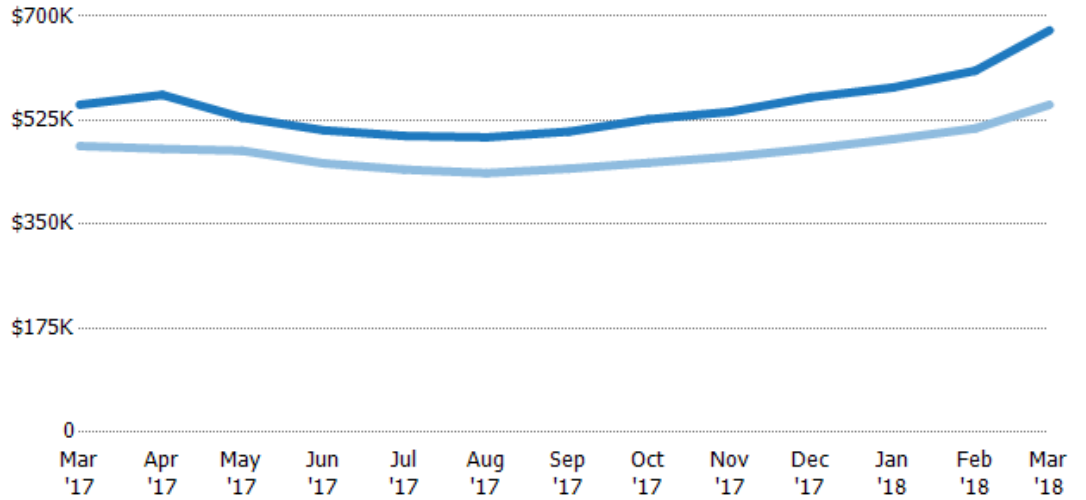
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '18	\$676K	22.7%
Mar '17	\$551K	14.4%
Mar '16	\$482K	-8.4%



Current Year	\$551K	\$568K	\$529K	\$508K	\$499K	\$496K	\$506K	\$527K	\$539K	\$564K	\$580K	\$608K	\$676K
Prior Year	\$482K	\$477K	\$474K	\$452K	\$442K	\$436K	\$443K	\$453K	\$464K	\$477K	\$493K	\$511K	\$551K
Percent Change from Prior Year	14%	19%	12%	12%	13%	14%	14%	16%	16%	18%	18%	19%	23%

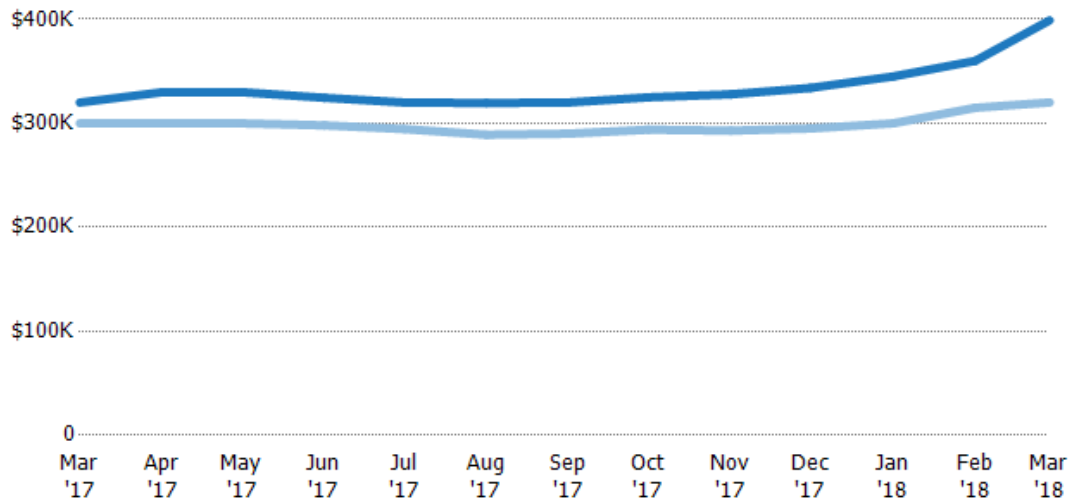
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '18	\$399K	24.7%
Mar '17	\$320K	6.7%
Mar '16	\$300K	-8.7%



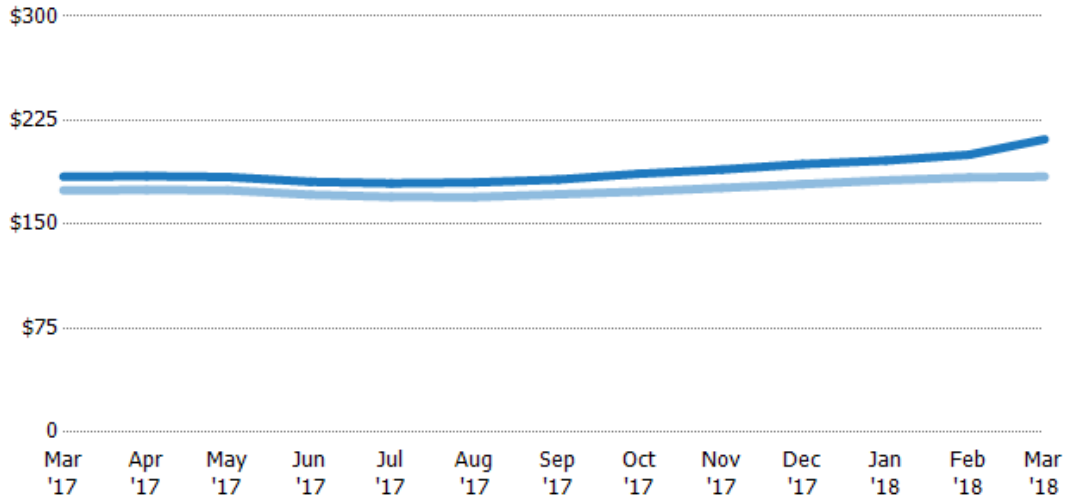
Current Year	\$320K	\$330K	\$330K	\$325K	\$320K	\$320K	\$320K	\$325K	\$328K	\$334K	\$345K	\$360K	\$399K
Prior Year	\$300K	\$300K	\$300K	\$298K	\$295K	\$289K	\$290K	\$294K	\$293K	\$295K	\$300K	\$315K	\$320K
Percent Change from Prior Year	7%	10%	10%	9%	9%	11%	10%	11%	12%	13%	15%	14%	25%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



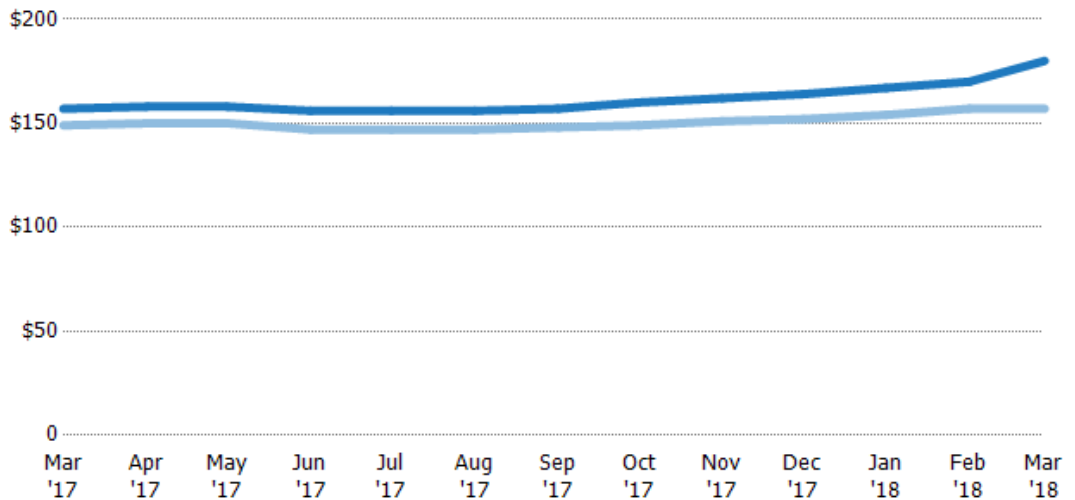
Current Year	\$184	\$185	\$184	\$181	\$180	\$180	\$182	\$186	\$189	\$193	\$196	\$200	\$211
Prior Year	\$175	\$175	\$175	\$171	\$170	\$170	\$172	\$174	\$176	\$179	\$182	\$184	\$184
Percent Change from Prior Year	6%	6%	5%	5%	6%	6%	6%	7%	7%	8%	8%	9%	15%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



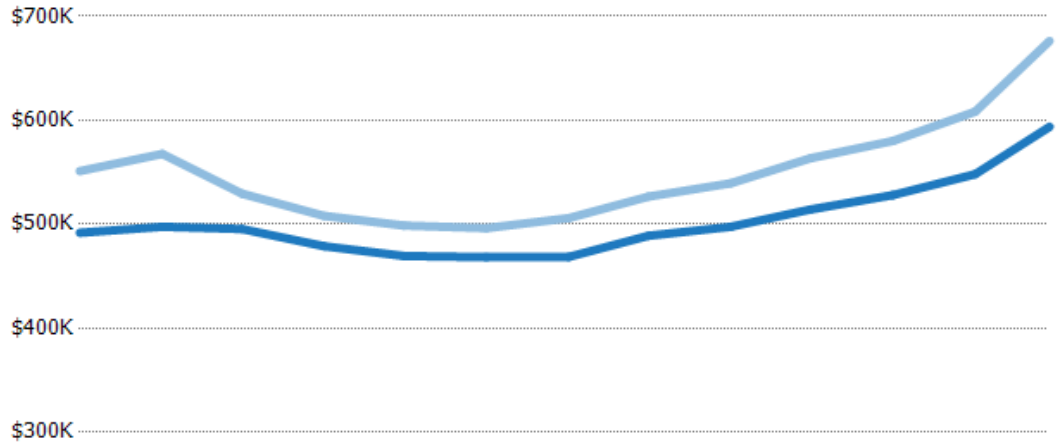
Current Year	\$157	\$158	\$158	\$156	\$156	\$156	\$157	\$160	\$162	\$164	\$167	\$170	\$180
Prior Year	\$149	\$150	\$150	\$147	\$147	\$147	\$148	\$149	\$151	\$152	\$154	\$157	\$157
Percent Change from Prior Year	5%	5%	5%	6%	6%	6%	6%	7%	7%	8%	8%	8%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



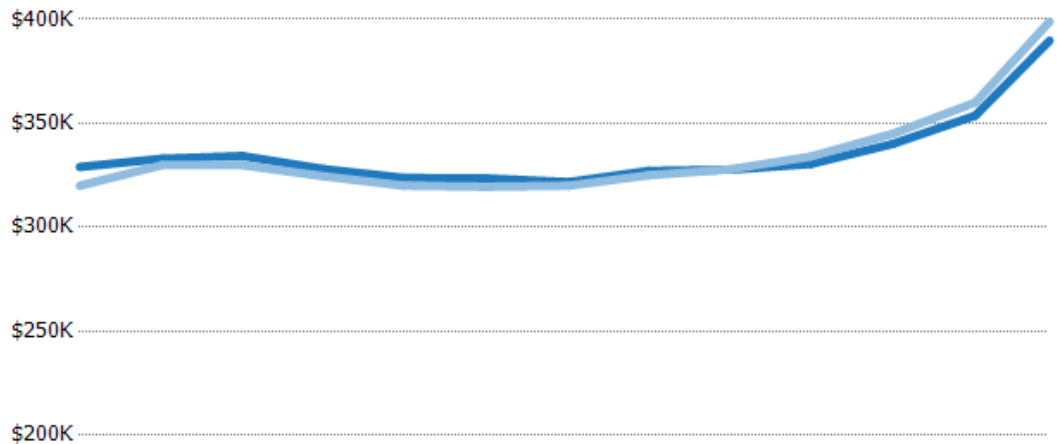
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg Est Value	\$492K	\$498K	\$495K	\$479K	\$469K	\$468K	\$469K	\$489K	\$498K	\$514K	\$528K	\$548K	\$594K
Avg Listing Price	\$551K	\$568K	\$529K	\$508K	\$499K	\$496K	\$506K	\$527K	\$539K	\$564K	\$580K	\$608K	\$676K
Avg Listing Price as a % of Avg Est Value	112%	114%	107%	106%	106%	106%	108%	108%	108%	110%	110%	111%	114%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median Est Value	\$329K	\$333K	\$334K	\$328K	\$324K	\$324K	\$322K	\$327K	\$328K	\$330K	\$340K	\$354K	\$390K
Median Listing Price	\$320K	\$330K	\$330K	\$325K	\$320K	\$320K	\$320K	\$325K	\$328K	\$334K	\$345K	\$360K	\$399K
Med Listing Price as a % of Med Est Value	97%	99%	99%	99%	99%	99%	99%	99%	100%	101%	101%	102%	102%

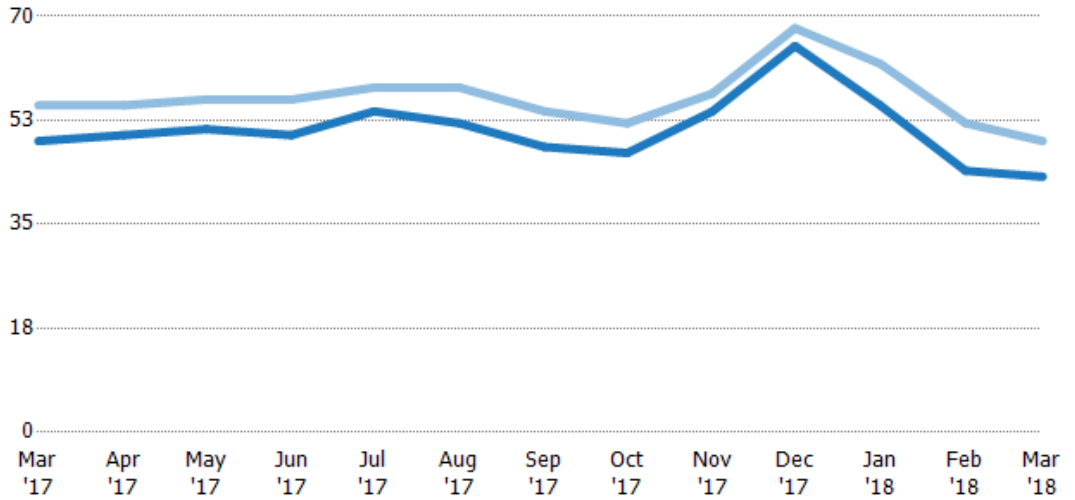
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Days	% Chg.
Mar '18	43	-12.2%
Mar '17	49	-10.9%
Mar '16	55	3.6%



Current Year	49	50	51	50	54	52	48	47	54	65	55	44	43
Prior Year	55	55	56	56	58	58	54	52	57	68	62	52	49
Percent Change from Prior Year	-11%	-9%	-9%	-11%	-7%	-10%	-11%	-10%	-5%	-4%	-11%	-15%	-12%

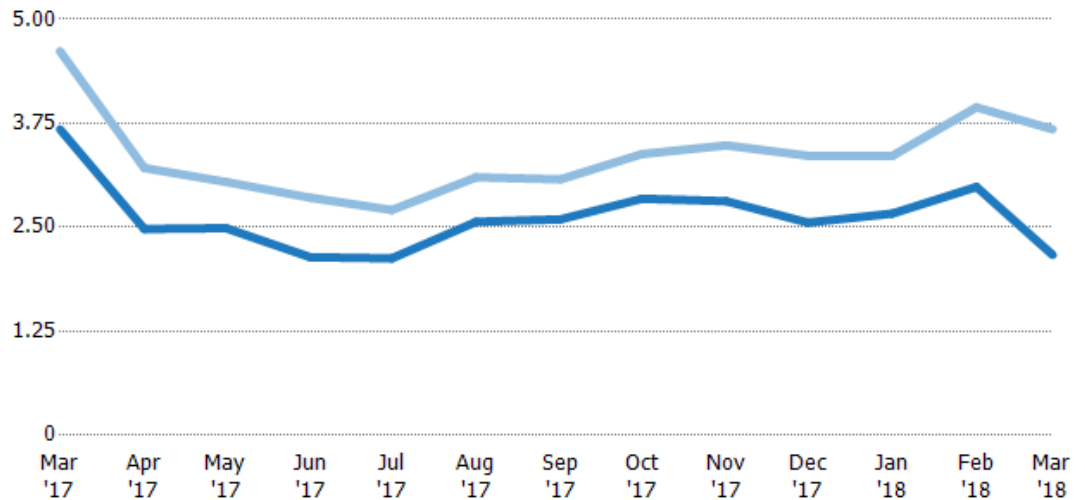
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Mar '18	2.17	-41%
Mar '17	3.68	-20.3%
Mar '16	4.62	1.9%



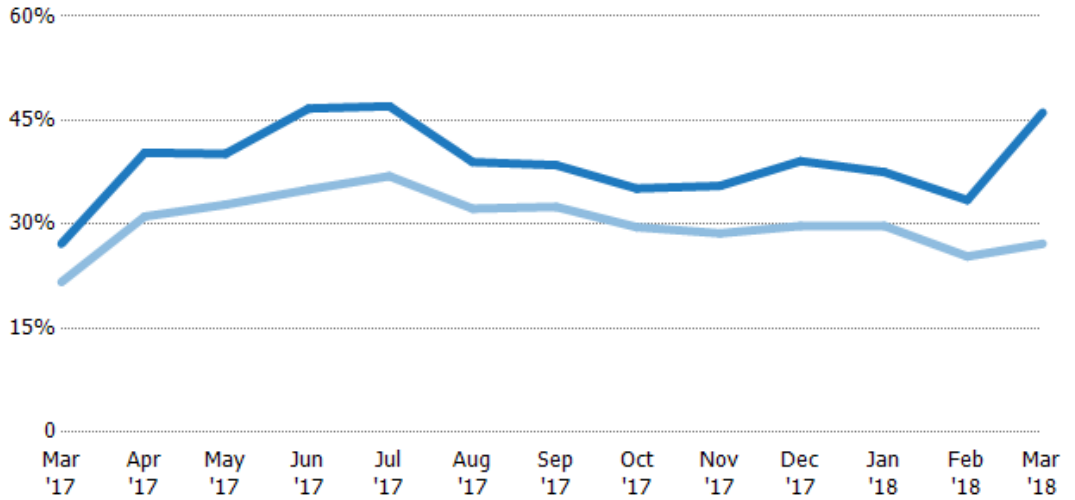
Current Year	3.68	2.48	2.49	2.14	2.13	2.57	2.6	2.84	2.81	2.56	2.66	2.99	2.17
Prior Year	4.62	3.21	3.05	2.86	2.71	3.1	3.08	3.38	3.48	3.36	3.36	3.94	3.68
Percent Change from Prior Year	-20%	-23%	-18%	-25%	-21%	-17%	-16%	-16%	-19%	-24%	-21%	-24%	-41%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Rate	Chg.
Mar '18	46%	-18.9%
Mar '17	27%	-5.5%
Mar '16	22%	-1.9%

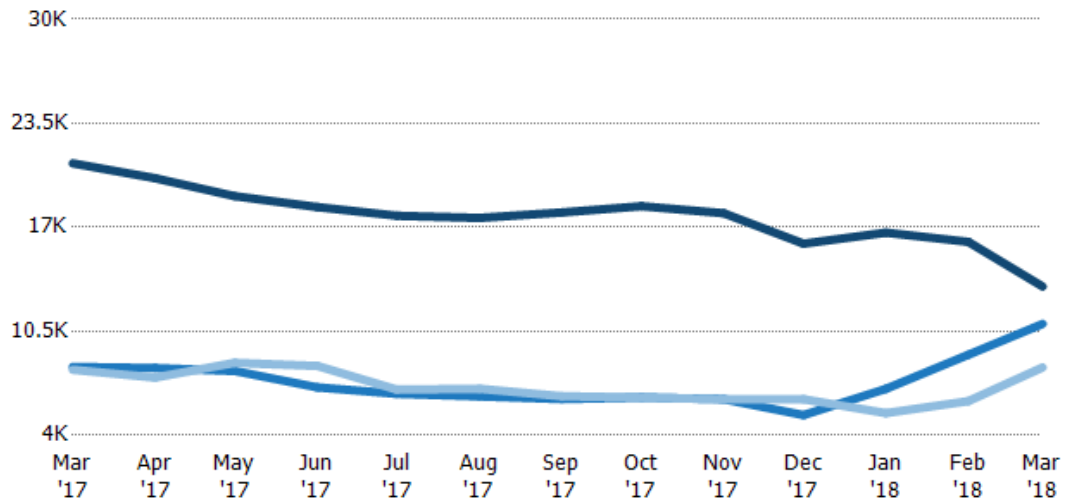
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	27%	40%	40%	47%	47%	39%	39%	35%	36%	39%	38%	33%	46%
Prior Year	22%	31%	33%	35%	37%	32%	33%	30%	29%	30%	30%	25%	27%
Change from Prior Year	-6%	-9%	-7%	-12%	-10%	-7%	-6%	-6%	-7%	-9%	-8%	-8%	-19%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Active	21K	20.1K	18.9K	18.3K	17.7K	17.6K	17.9K	18.3K	17.9K	16K	16.7K	16.1K	13.3K
Pending	8.27K	8.21K	8.02K	7K	6.59K	6.43K	6.26K	6.36K	6.26K	5.26K	6.9K	9.03K	11K
Sold	8.09K	7.61K	8.53K	8.33K	6.85K	6.91K	6.44K	6.35K	6.25K	6.26K	5.39K	6.13K	8.24K

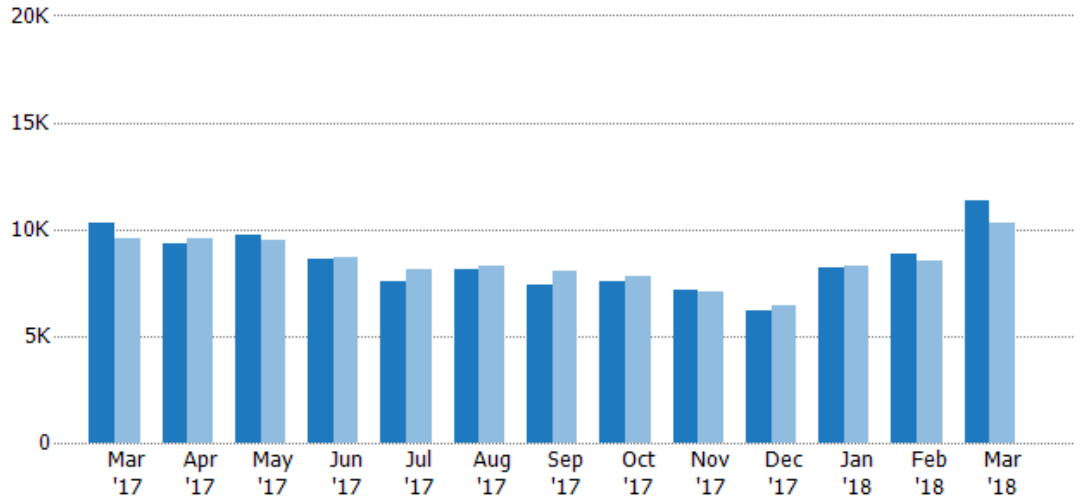
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '18	11.4K	10%
Mar '17	10.3K	8%
Mar '16	9.55K	-3.3%



Current Year	10.3K	9.3K	9.71K	8.57K	7.56K	8.08K	7.36K	7.57K	7.15K	6.23K	8.19K	8.81K	11.4K
Prior Year	9.55K	9.54K	9.45K	8.66K	8.15K	8.26K	8.05K	7.84K	7.06K	6.4K	8.25K	8.5K	10.3K
Percent Change from Prior Year	8%	-2%	3%	-1%	-7%	-2%	-9%	-3%	1%	-3%	-1%	4%	10%

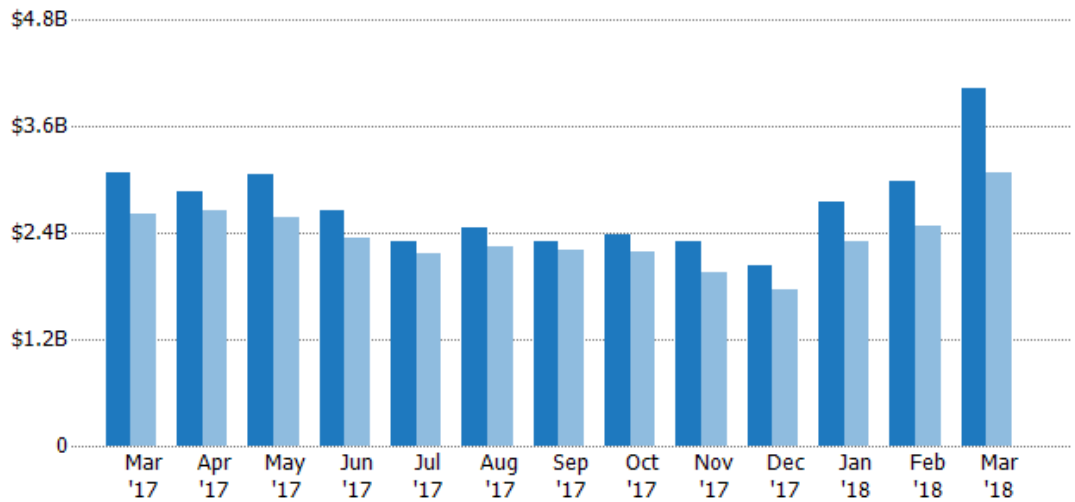
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '18	\$4.02B	30.3%
Mar '17	\$3.09B	18.3%
Mar '16	\$2.61B	-6.8%



Current Year	\$3.09B	\$2.87B	\$3.07B	\$2.65B	\$2.3B	\$2.47B	\$2.3B	\$2.39B	\$2.3B	\$2.04B	\$2.75B	\$2.97B	\$4.02B
Prior Year	\$2.61B	\$2.66B	\$2.58B	\$2.34B	\$2.16B	\$2.25B	\$2.2B	\$2.18B	\$1.96B	\$1.77B	\$2.31B	\$2.48B	\$3.09B
Percent Change from Prior Year	18%	8%	19%	13%	7%	10%	4%	10%	17%	15%	19%	20%	30%

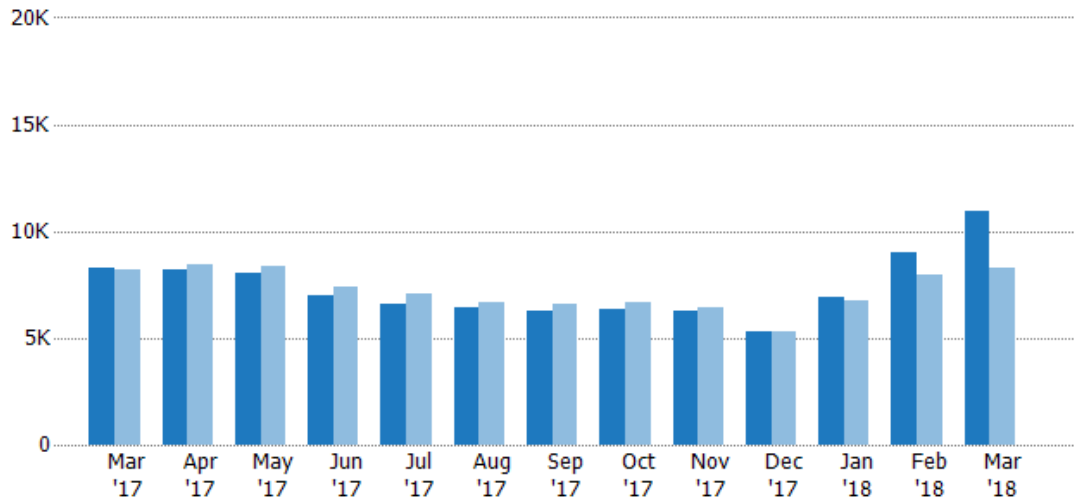
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '18	11K	32.5%
Mar '17	8.27K	0.9%
Mar '16	8.2K	-2.7%



Current Year	8.27K	8.21K	8.02K	7K	6.59K	6.43K	6.26K	6.36K	6.26K	5.26K	6.9K	9.03K	11K
Prior Year	8.2K	8.46K	8.35K	7.39K	7.08K	6.69K	6.6K	6.65K	6.44K	5.3K	6.72K	7.92K	8.27K
Percent Change from Prior Year	1%	-3%	-4%	-5%	-7%	-4%	-5%	-4%	-3%	-1%	3%	14%	33%

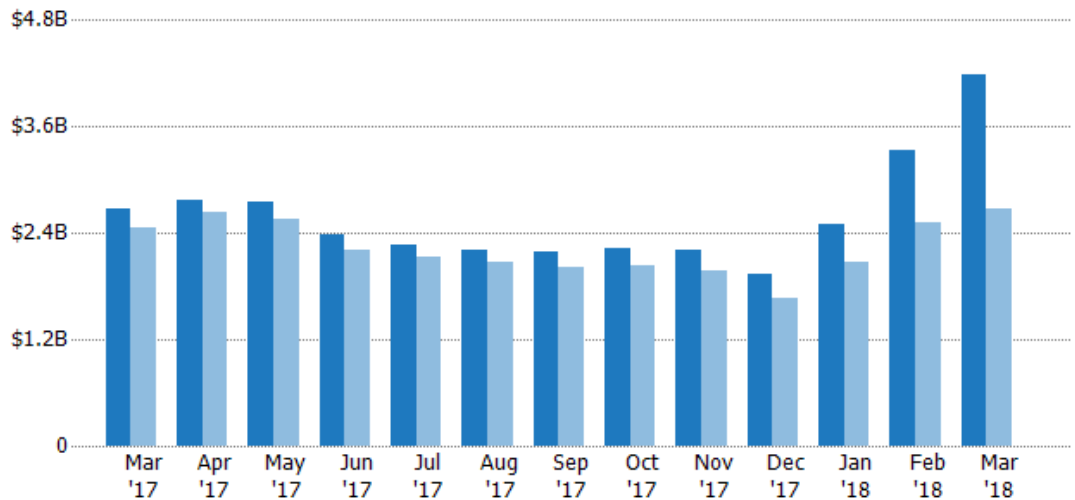
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '18	\$4.18B	55.8%
Mar '17	\$2.68B	9.2%
Mar '16	\$2.46B	-6.1%



Current Year	\$2.68B	\$2.78B	\$2.75B	\$2.38B	\$2.27B	\$2.21B	\$2.18B	\$2.22B	\$2.2B	\$1.94B	\$2.51B	\$3.33B	\$4.18B
Prior Year	\$2.46B	\$2.64B	\$2.57B	\$2.21B	\$2.13B	\$2.07B	\$2.02B	\$2.03B	\$1.98B	\$1.66B	\$2.07B	\$2.51B	\$2.68B
Percent Change from Prior Year	9%	5%	7%	8%	7%	7%	8%	9%	11%	16%	21%	33%	56%

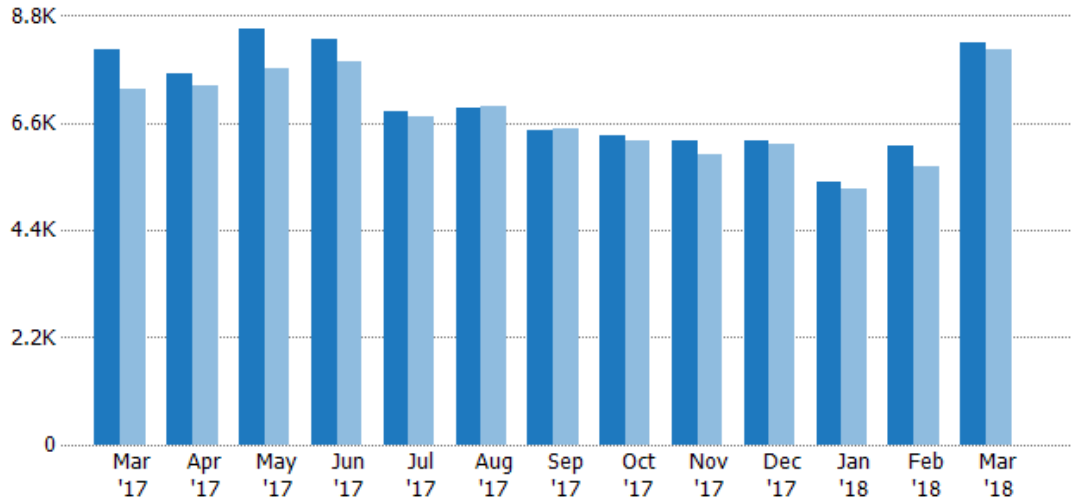
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '18	8.24K	1.8%
Mar '17	8.09K	10.7%
Mar '16	7.31K	-5.8%



Current Year	8.09K	7.61K	8.53K	8.33K	6.85K	6.91K	6.44K	6.35K	6.25K	6.26K	5.39K	6.13K	8.24K
Prior Year	7.31K	7.39K	7.71K	7.85K	6.72K	6.94K	6.49K	6.23K	5.96K	6.18K	5.26K	5.71K	8.09K
Percent Change from Prior Year	11%	3%	11%	6%	2%	0%	-1%	2%	5%	1%	3%	7%	2%

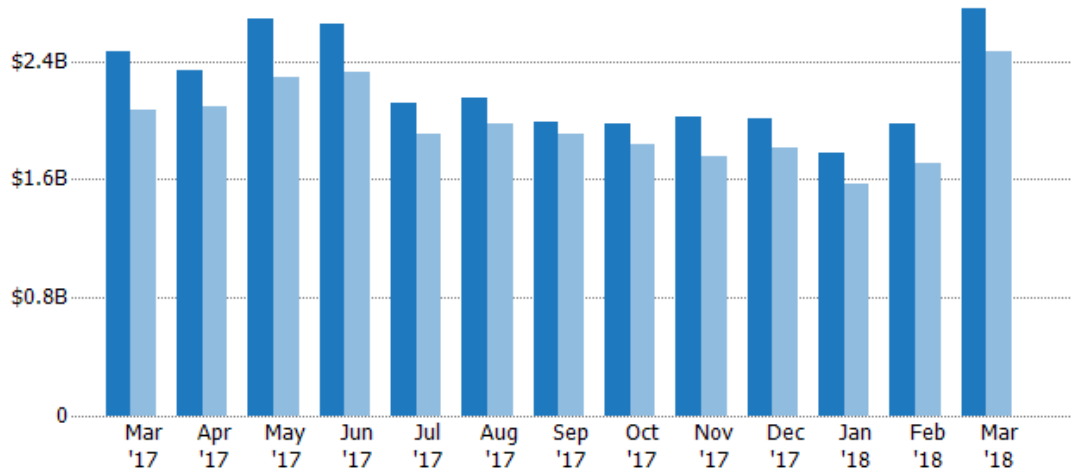
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '18	\$2.76B	11.9%
Mar '17	\$2.47B	19.1%
Mar '16	\$2.07B	-10.4%



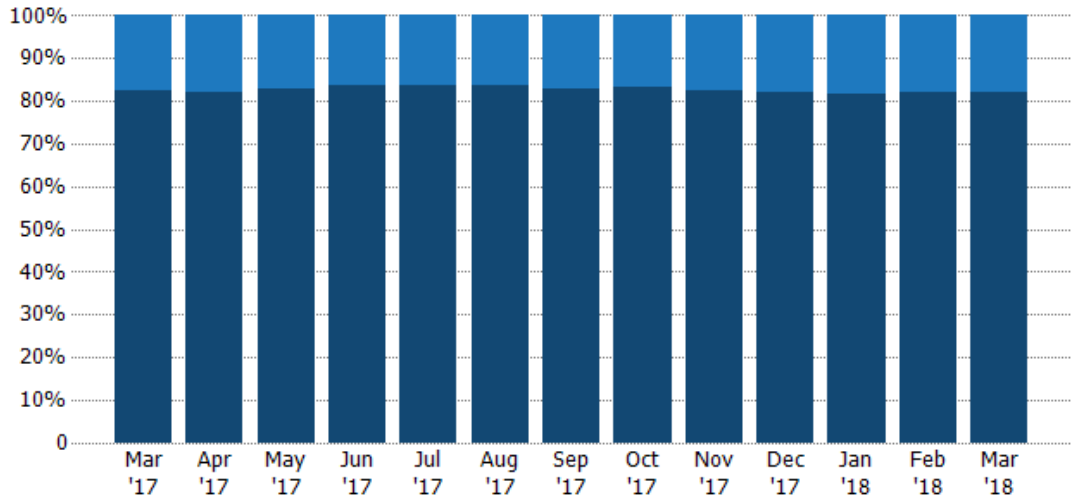
Current Year	\$2.47B	\$2.34B	\$2.69B	\$2.65B	\$2.12B	\$2.15B	\$1.98B	\$1.97B	\$2.02B	\$2.01B	\$1.78B	\$1.98B	\$2.76B
Prior Year	\$2.07B	\$2.1B	\$2.29B	\$2.32B	\$1.91B	\$1.98B	\$1.91B	\$1.84B	\$1.75B	\$1.82B	\$1.56B	\$1.71B	\$2.47B
Percent Change from Prior Year	19%	11%	17%	14%	11%	9%	4%	7%	15%	11%	14%	16%	12%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



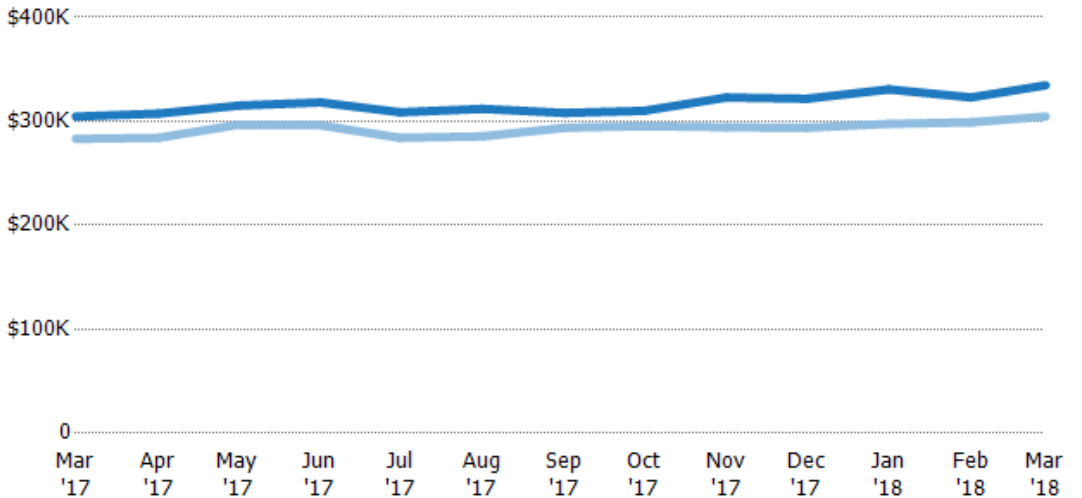
Condo/Townhouse	18%	18%	17%	16%	16%	16%	17%	17%	17%	18%	18%	18%	18%
Single Family Residence	82%	82%	83%	84%	84%	84%	83%	83%	83%	82%	82%	82%	82%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$305K	\$307K	\$315K	\$318K	\$309K	\$312K	\$308K	\$310K	\$323K	\$322K	\$331K	\$323K	\$335K
Prior Year	\$283K	\$284K	\$297K	\$296K	\$284K	\$285K	\$294K	\$295K	\$294K	\$294K	\$298K	\$299K	\$305K
Percent Change from Prior Year	8%	8%	6%	7%	9%	9%	5%	5%	10%	10%	11%	8%	10%

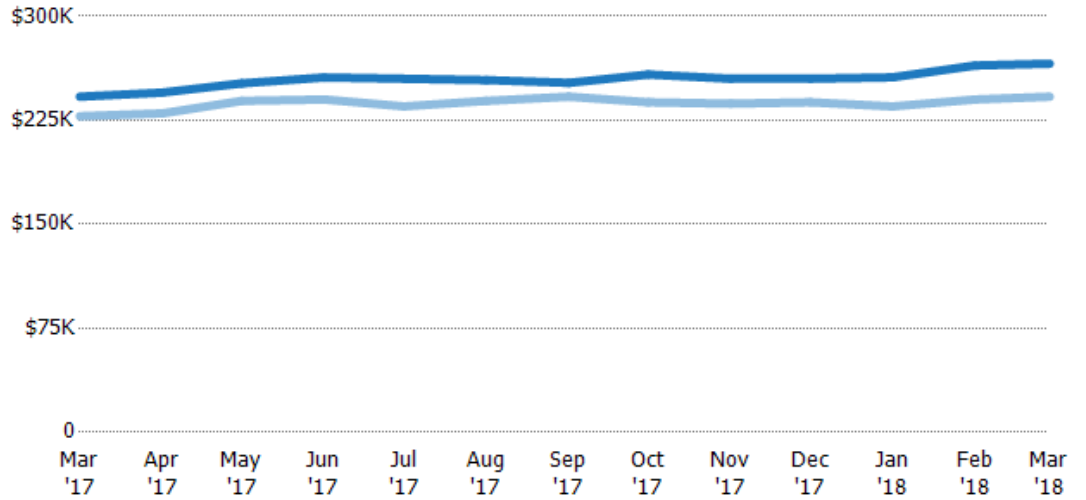
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '18	\$266K	9.8%
Mar '17	\$242K	6.2%
Mar '16	\$228K	-6.8%



Current Year	\$242K	\$245K	\$252K	\$256K	\$255K	\$254K	\$252K	\$258K	\$255K	\$255K	\$256K	\$265K	\$266K
Prior Year	\$228K	\$230K	\$239K	\$240K	\$235K	\$239K	\$242K	\$238K	\$237K	\$238K	\$235K	\$240K	\$242K
Percent Change from Prior Year	6%	7%	5%	7%	9%	6%	4%	8%	8%	7%	9%	10%	10%

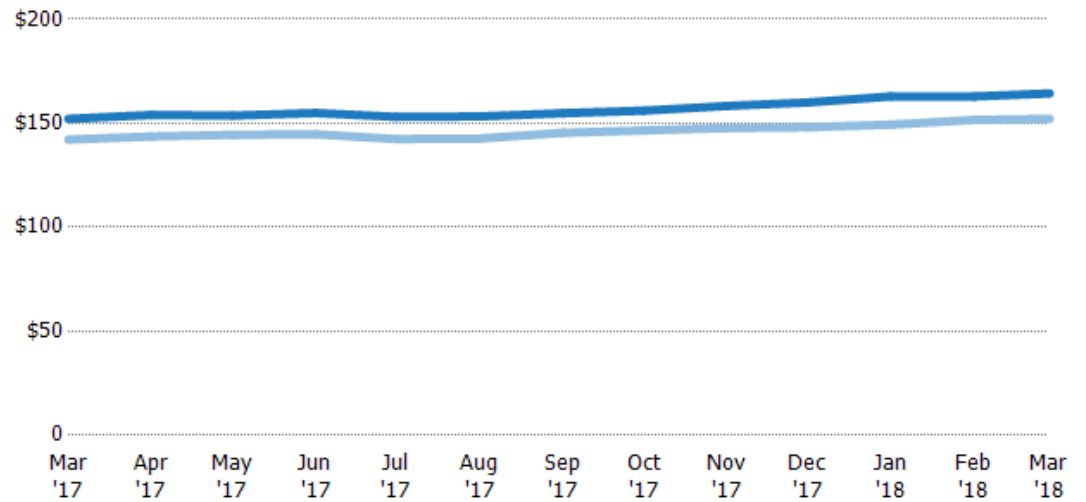
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Mar '18	\$164	8%
Mar '17	\$152	7%
Mar '16	\$142	-6.5%



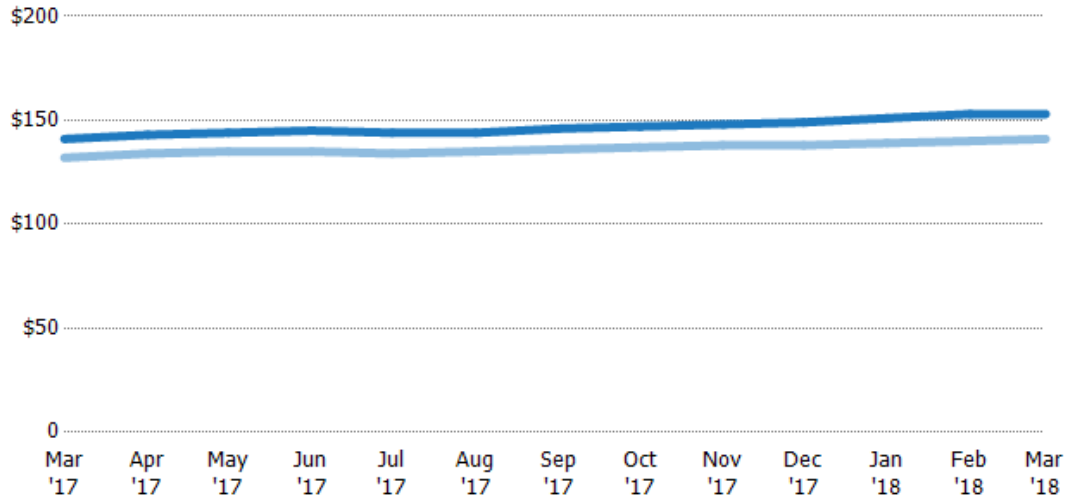
Current Year	\$152	\$154	\$154	\$155	\$153	\$153	\$155	\$156	\$158	\$160	\$163	\$163	\$164
Prior Year	\$142	\$144	\$144	\$145	\$142	\$143	\$145	\$147	\$148	\$148	\$149	\$152	\$152
Percent Change from Prior Year	7%	7%	6%	7%	8%	7%	6%	6%	7%	8%	9%	7%	8%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



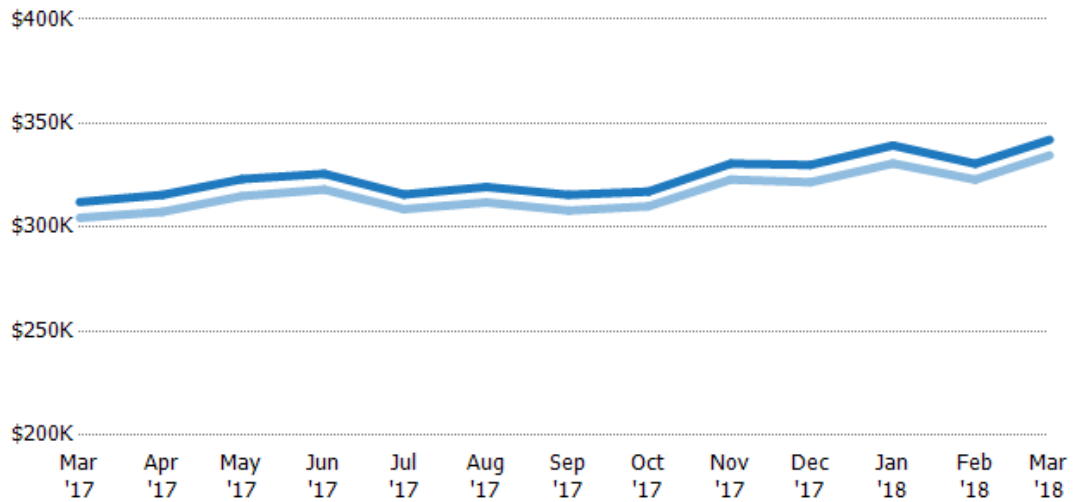
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	\$141	\$143	\$144	\$145	\$144	\$144	\$146	\$147	\$148	\$149	\$151	\$153	\$153
Prior Year	\$132	\$134	\$135	\$135	\$134	\$135	\$136	\$137	\$138	\$138	\$139	\$140	\$141
Percent Change from Prior Year	7%	7%	7%	7%	7%	7%	7%	7%	7%	8%	9%	9%	9%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



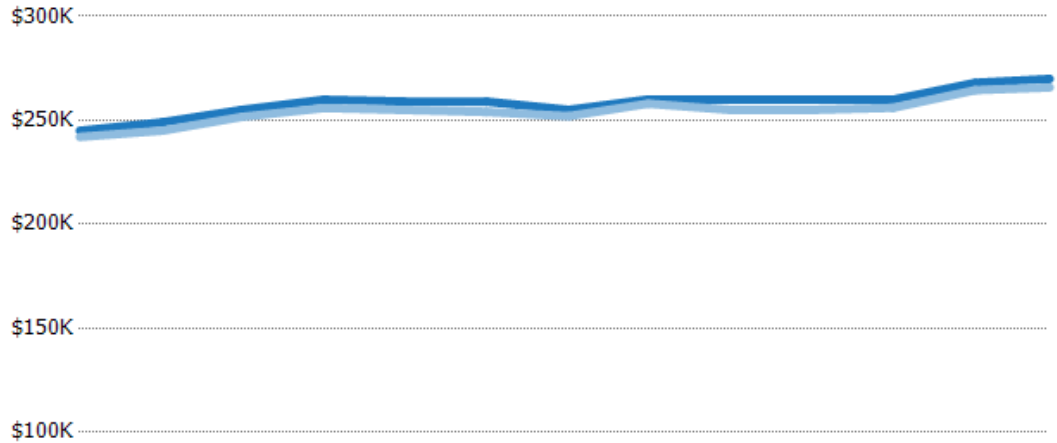
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg List Price	\$312K	\$316K	\$323K	\$326K	\$316K	\$319K	\$316K	\$317K	\$331K	\$330K	\$339K	\$331K	\$342K
Avg Sales Price	\$305K	\$307K	\$315K	\$318K	\$309K	\$312K	\$308K	\$310K	\$323K	\$322K	\$331K	\$323K	\$335K
Avg Sales Price as a % of Avg List Price	98%	97%	97%	98%	98%	98%	98%	98%	98%	97%	97%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



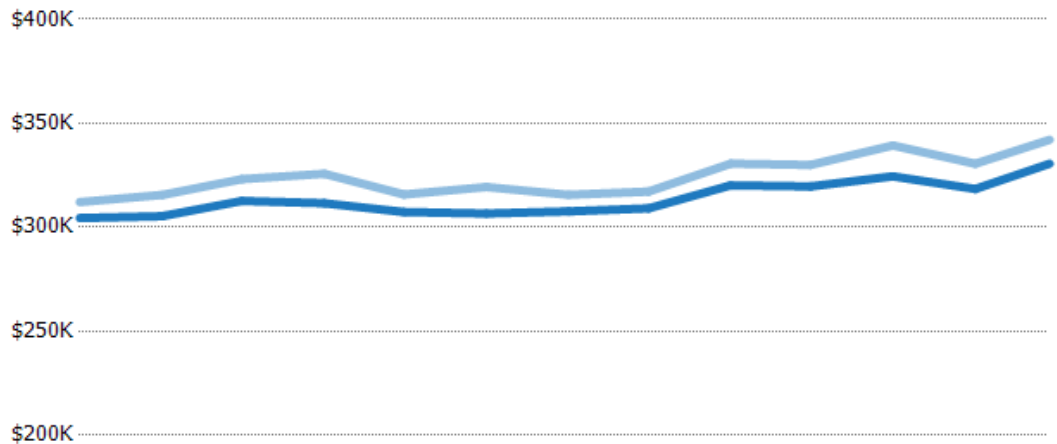
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median List Price	\$245K	\$249K	\$255K	\$260K	\$259K	\$259K	\$255K	\$260K	\$260K	\$260K	\$260K	\$268K	\$270K
Median Sales Price	\$242K	\$245K	\$252K	\$256K	\$255K	\$254K	\$252K	\$258K	\$255K	\$255K	\$256K	\$265K	\$266K
Med Sales Price as a % of Med List Price	99%	98%	99%	98%	98%	98%	99%	99%	98%	98%	98%	99%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



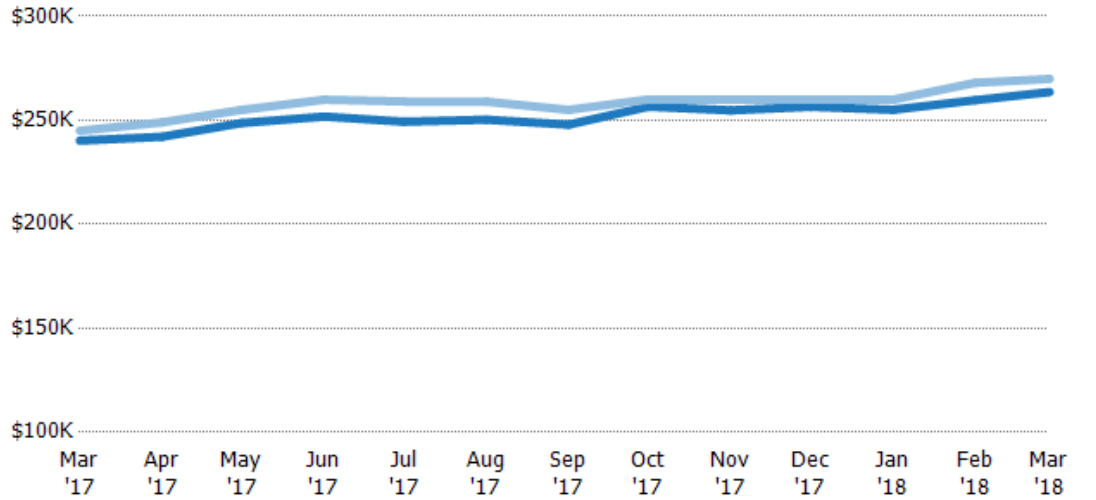
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg Est Value	\$304K	\$305K	\$313K	\$312K	\$307K	\$307K	\$308K	\$309K	\$320K	\$320K	\$324K	\$318K	\$331K
Avg Sales Price	\$312K	\$316K	\$323K	\$326K	\$316K	\$319K	\$316K	\$317K	\$331K	\$330K	\$339K	\$331K	\$342K
Avg Sales Price as a % of Avg Est Value	103%	103%	103%	105%	103%	104%	103%	103%	103%	103%	105%	104%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



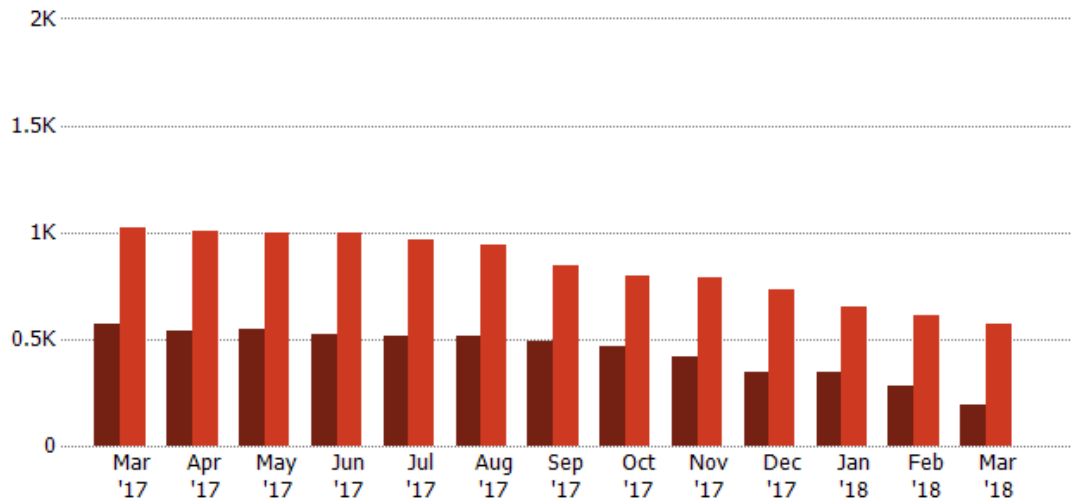
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median Est Value	\$240K	\$242K	\$249K	\$252K	\$249K	\$250K	\$248K	\$257K	\$255K	\$257K	\$255K	\$260K	\$264K
Median Sales Price	\$245K	\$249K	\$255K	\$260K	\$259K	\$259K	\$255K	\$260K	\$260K	\$260K	\$260K	\$268K	\$270K
Med Sales Price as a % of Med Est Value	102%	103%	103%	103%	104%	103%	103%	101%	102%	101%	102%	103%	102%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Mar '18	195	-66%
Mar '17	573	-43.7%
Mar '16	1.02K	54.4%

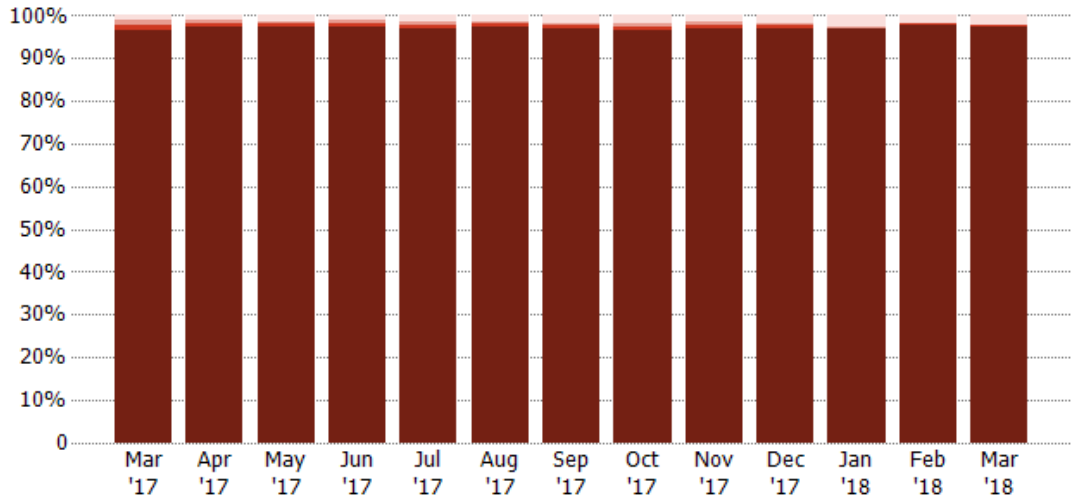
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	573	537	548	522	513	512	489	468	420	343	346	283	195
Prior Year	1.02K	1K	996	996	965	939	844	798	784	730	648	613	573
Percent Change from Prior Year	-44%	-46%	-45%	-48%	-47%	-45%	-42%	-41%	-46%	-53%	-47%	-54%	-66%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Pre-Foreclosure	1%	1%	1%	1%	1%	1%	2%	2%	2%	2%	2%	2%	2%
Short Sale	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	-	-
Foreclosure	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%	0%
Non-Distressed	96%	97%	97%	97%	97%	97%	97%	97%	97%	97%	97%	98%	98%

Listing Activity by ZIP

Mar 2018

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85003	65	\$38,919,203	\$598,757	\$449,900	\$283	\$270	5	21.53 %
85004	63	\$24,298,594	\$385,692	\$305,000	\$247	\$235	7	14.28 %
85006	45	\$16,012,846	\$355,841	\$334,000	\$241	\$238	1	84.44 %
85007	43	\$17,763,253	\$413,099	\$395,000	\$232	\$246	2	41.86 %
85008	68	\$20,427,686	\$300,407	\$291,950	\$184	\$192	1	70.58 %
85009	29	\$5,117,476	\$176,465	\$164,900	\$135	\$132	1	100.00 %
85012	59	\$26,665,445	\$451,957	\$359,000	\$241	\$237	4	27.11 %
85013	71	\$28,698,082	\$404,198	\$365,000	\$210	\$208	2	50.70 %
85014	102	\$47,907,163	\$469,678	\$390,000	\$229	\$213	2	47.05 %
85015	59	\$15,294,732	\$259,233	\$259,900	\$163	\$162	1	83.05 %
85016	267	\$189,949,060	\$711,420	\$465,000	\$278	\$250	3	31.08 %
85017	19	\$3,340,000	\$175,789	\$189,900	\$109	\$106	1	100.00 %
85018	278	\$382,245,192	\$1,374,983	\$897,000	\$356	\$321	3	35.25 %
85019	16	\$2,983,699	\$186,481	\$198,450	\$125	\$128	0	100.00 %
85020	114	\$59,910,739	\$525,533	\$471,000	\$215	\$204	2	64.91 %
85021	94	\$48,649,326	\$517,546	\$488,698	\$201	\$201	2	43.61 %
85022	99	\$41,581,968	\$420,020	\$359,900	\$174	\$172	1	80.80 %
85023	54	\$25,515,749	\$472,514	\$341,500	\$164	\$162	1	74.07 %
85024	44	\$18,215,988	\$414,000	\$336,750	\$196	\$167	1	100.00 %
85027	42	\$9,704,996	\$231,071	\$232,500	\$160	\$157	1	100.00 %
85028	79	\$48,904,848	\$619,049	\$469,000	\$222	\$221	2	59.49 %
85029	48	\$12,562,238	\$261,713	\$229,500	\$143	\$143	1	100.00 %
85031	21	\$3,066,899	\$146,043	\$165,000	\$110	\$107	1	100.00 %
85032	109	\$35,272,095	\$323,597	\$310,000	\$175	\$172	1	100.00 %
85033	39	\$6,999,346	\$179,470	\$189,000	\$123	\$124	1	100.00 %
85034	6	\$1,083,000	\$180,500	\$165,500	\$161	\$189	2	50.00 %
85035	22	\$3,761,788	\$170,990	\$168,950	\$126	\$122	0	100.00 %
85037	61	\$12,946,711	\$212,241	\$205,000	\$126	\$128	1	100.00 %
85040	31	\$6,143,963	\$198,192	\$194,000	\$141	\$137	1	100.00 %
85041	93	\$24,694,327	\$265,530	\$239,900	\$132	\$127	1	93.54 %
85042	91	\$32,299,017	\$354,934	\$305,000	\$158	\$158	2	63.73 %
85043	42	\$8,778,894	\$209,021	\$210,900	\$134	\$140	1	100.00 %
85044	100	\$56,821,760	\$568,218	\$347,400	\$187	\$177	1	70.00 %
85045	33	\$15,696,803	\$475,661	\$389,900	\$176	\$174	2	57.57 %
85048	126	\$67,911,597	\$538,981	\$429,900	\$183	\$175	2	55.55 %
85050	111	\$53,602,126	\$482,902	\$418,900	\$197	\$194	2	64.86 %
85051	58	\$12,478,045	\$215,139	\$215,250	\$137	\$138	1	100.00 %
85053	27	\$6,557,350	\$242,865	\$239,900	\$141	\$136	1	100.00 %

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Listing Activity by ZIP

Mar 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85054	46	\$15,493,296	\$336,811	\$314,000	\$230	\$227	2	58.69 %
85083	101	\$48,177,487	\$477,005	\$424,990	\$157	\$151	2	50.49 %
85085	130	\$66,568,833	\$512,068	\$447,748	\$170	\$162	2	56.92 %
85086	286	\$141,771,525	\$495,705	\$459,750	\$171	\$168	2	43.00 %
85087	79	\$48,164,571	\$609,678	\$389,000	\$176	\$162	3	29.11 %
85120	5	\$1,050,000	\$210,000	\$220,000	\$144	\$156	1	80.00 %
85139	1	\$235,000	\$235,000	\$235,000	\$123	\$123		
85142	187	\$88,791,206	\$474,819	\$425,000	\$159	\$148	2	55.08 %
85201	38	\$9,838,493	\$258,908	\$250,000	\$161	\$153	1	100.00 %
85202	32	\$7,993,000	\$249,781	\$257,950	\$153	\$145	1	100.00 %
85203	29	\$9,820,994	\$338,655	\$245,000	\$148	\$132	1	100.00 %
85204	38	\$9,186,290	\$241,744	\$239,000	\$156	\$157	1	100.00 %
85205	102	\$42,624,336	\$417,886	\$283,718	\$154	\$147	1	82.35 %
85206	84	\$22,847,428	\$271,993	\$249,900	\$147	\$142	1	80.95 %
85207	187	\$138,188,942	\$738,978	\$565,000	\$202	\$188	2	56.68 %
85208	46	\$11,122,316	\$241,789	\$239,900	\$146	\$145	1	100.00 %
85209	79	\$22,797,795	\$288,580	\$290,091	\$155	\$156	1	100.00 %
85210	21	\$4,571,790	\$217,704	\$230,000	\$144	\$138	0	100.00 %
85212	116	\$42,620,150	\$367,415	\$359,900	\$144	\$144	1	71.55 %
85213	73	\$48,729,706	\$667,530	\$449,900	\$160	\$150	2	64.38 %
85215	55	\$35,647,406	\$648,135	\$410,000	\$187	\$176	2	61.81 %
85224	39	\$13,303,395	\$341,113	\$289,900	\$174	\$163	1	100.00 %
85225	88	\$27,892,350	\$316,959	\$285,939	\$165	\$164	1	100.00 %
85226	87	\$36,447,891	\$418,941	\$349,990	\$192	\$178	1	82.75 %
85233	74	\$28,594,652	\$386,414	\$340,000	\$171	\$162	1	89.18 %
85234	62	\$30,526,623	\$492,365	\$381,950	\$161	\$160	1	100.00 %
85248	211	\$104,949,508	\$497,391	\$380,000	\$180	\$173	2	58.29 %
85249	137	\$75,460,154	\$550,804	\$459,900	\$169	\$164	1	87.59 %
85250	96	\$50,647,789	\$527,581	\$425,000	\$248	\$239	2	51.04 %
85251	296	\$194,243,878	\$656,229	\$481,512	\$348	\$344	2	43.24 %
85253	368	\$1,109,641,452	\$3,015,330	\$2,297,500	\$465	\$433	6	16.03 %
85254	188	\$122,146,693	\$649,716	\$524,400	\$264	\$224	2	57.44 %
85255	610	\$994,425,566	\$1,630,206	\$1,052,000	\$331	\$284	4	27.70 %
85257	74	\$26,386,680	\$356,577	\$368,250	\$218	\$228	1	71.62 %
85258	264	\$171,700,978	\$650,382	\$505,000	\$261	\$243	3	38.25 %
85259	215	\$232,824,085	\$1,082,903	\$950,000	\$258	\$238	4	25.58 %
85260	184	\$149,247,330	\$811,127	\$570,000	\$241	\$224	2	45.10 %

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Listing Activity by ZIP

Mar 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85262	526	\$864,500,584	\$1,643,537	\$1,189,500	\$342	\$294	8	12.54 %
85263	90	\$50,191,509	\$557,683	\$498,000	\$202	\$186	4	27.77 %
85264	7	\$5,652,600	\$807,514	\$799,700	\$223	\$224		
85266	270	\$292,892,162	\$1,084,786	\$872,250	\$280	\$262	6	17.77 %
85268	335	\$265,743,866	\$793,265	\$565,000	\$232	\$212	3	31.04 %
85281	89	\$36,522,743	\$410,368	\$317,000	\$250	\$221	2	64.04 %
85282	47	\$15,284,050	\$325,193	\$329,000	\$171	\$167	1	100.00 %
85283	40	\$13,243,049	\$331,076	\$334,450	\$171	\$166	1	100.00 %
85284	61	\$45,811,953	\$751,016	\$615,000	\$208	\$198	2	49.18 %
85286	75	\$34,747,047	\$463,294	\$429,000	\$168	\$166	1	88.00 %
85295	81	\$33,159,834	\$409,381	\$360,000	\$154	\$151	1	100.00 %
85296	87	\$37,324,380	\$429,016	\$358,122	\$163	\$155	1	100.00 %
85297	57	\$26,593,090	\$466,545	\$397,000	\$155	\$151	1	100.00 %
85298	138	\$75,606,270	\$547,872	\$447,450	\$179	\$174	1	68.11 %
85301	64	\$10,276,836	\$160,576	\$135,950	\$102	\$96	1	75.00 %
85302	31	\$6,690,094	\$215,809	\$214,900	\$135	\$129	0	100.00 %
85303	31	\$9,309,771	\$300,315	\$250,987	\$134	\$134	1	100.00 %
85304	40	\$11,781,653	\$294,541	\$259,750	\$139	\$141	1	100.00 %
85305	25	\$8,994,021	\$359,761	\$329,990	\$138	\$135	2	64.00 %
85306	23	\$7,039,789	\$306,078	\$275,000	\$145	\$146	1	100.00 %
85307	7	\$2,661,890	\$380,270	\$324,990	\$158	\$162	1	100.00 %
85308	152	\$62,169,807	\$409,012	\$374,450	\$164	\$160	1	81.57 %
85310	64	\$36,766,946	\$574,484	\$420,000	\$186	\$174	2	43.75 %
85320	10	\$4,363,500	\$436,350	\$390,000	\$220	\$194	10	10.00 %
85322	3	\$1,373,000	\$457,667	\$499,000	\$289	\$290		
85323	58	\$14,177,560	\$244,441	\$235,450	\$133	\$124	1	100.00 %
85326	164	\$41,701,268	\$254,276	\$220,213	\$131	\$122	1	100.00 %
85331	319	\$246,594,214	\$773,023	\$625,000	\$242	\$215	4	23.82 %
85335	35	\$7,313,700	\$208,963	\$205,000	\$123	\$127	1	100.00 %
85337	1	\$120,000	\$120,000	\$120,000	\$72	\$72	1	100.00 %
85338	243	\$82,697,033	\$340,317	\$319,000	\$139	\$134	2	51.02 %
85339	107	\$34,640,313	\$323,741	\$285,900	\$132	\$123	2	66.35 %
85340	161	\$67,206,200	\$417,430	\$397,677	\$146	\$146	2	40.37 %
85342	13	\$6,772,700	\$520,977	\$575,000	\$232	\$183	2	53.84 %
85345	62	\$14,564,087	\$234,905	\$234,900	\$145	\$143	1	100.00 %
85351	202	\$38,124,530	\$188,735	\$169,900	\$122	\$117	1	81.18 %
85353	44	\$11,585,016	\$263,296	\$231,825	\$133	\$112	1	100.00 %

Continues on next page →

Listing Activity by ZIP

Mar 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85354	7	\$1,361,450	\$194,493	\$220,000	\$153	\$119	1	71.42 %
85355	64	\$26,260,163	\$410,315	\$389,500	\$140	\$130	3	39.06 %
85361	20	\$5,775,100	\$288,755	\$319,250	\$149	\$146	1	75.00 %
85363	12	\$2,186,675	\$182,223	\$179,000	\$134	\$133	1	100.00 %
85373	93	\$22,928,119	\$246,539	\$249,900	\$130	\$126	1	74.19 %
85374	151	\$44,895,503	\$297,321	\$264,900	\$157	\$156	1	88.07 %
85375	186	\$53,354,417	\$286,852	\$249,900	\$143	\$139	1	94.08 %
85377	87	\$101,581,464	\$1,167,603	\$1,029,000	\$292	\$275	6	17.24 %
85378	34	\$7,783,344	\$228,922	\$244,245	\$143	\$146	2	52.94 %
85379	189	\$57,093,747	\$302,083	\$289,990	\$124	\$121	2	59.78 %
85381	54	\$22,879,580	\$423,696	\$349,501	\$152	\$147	2	66.66 %
85382	82	\$25,253,386	\$307,968	\$299,825	\$149	\$153	1	100.00 %
85383	429	\$218,349,392	\$508,973	\$435,000	\$167	\$159	2	41.95 %
85387	74	\$28,235,871	\$381,566	\$336,995	\$154	\$154	2	51.35 %
85388	93	\$30,279,270	\$325,584	\$285,901	\$123	\$117	1	70.96 %
85390	73	\$53,163,990	\$728,274	\$439,000	\$227	\$185	3	39.72 %
85392	83	\$21,764,878	\$262,227	\$249,500	\$128	\$126	1	75.90 %
85395	146	\$56,447,449	\$386,626	\$371,500	\$155	\$145	2	58.90 %
85396	199	\$72,201,175	\$362,820	\$315,000	\$146	\$138	2	57.78 %
Other	4	\$1,014,200	\$253,550	\$256,450	\$166	\$161	2	50.00 %

Sales Activity by ZIP

Mar 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003	30	\$14,641,700	14	\$7,303,742	\$533,269	\$509,092	\$262	\$274	46
85004	16	\$5,294,600	9	\$2,656,147	\$296,617	\$230,000	\$250	\$237	19
85006	35	\$10,334,385	38	\$10,518,850	\$281,273	\$284,401	\$209	\$200	53
85007	20	\$6,200,675	18	\$4,245,646	\$240,622	\$192,950	\$165	\$151	43
85008	56	\$12,461,471	48	\$9,295,313	\$197,600	\$180,000	\$151	\$162	33
85009	46	\$6,798,594	39	\$5,534,632	\$144,833	\$134,900	\$126	\$116	34
85012	26	\$9,750,400	16	\$9,111,850	\$587,253	\$517,450	\$245	\$247	63
85013	58	\$20,083,950	36	\$11,432,384	\$327,619	\$332,450	\$192	\$199	29
85014	68	\$20,910,099	48	\$14,574,592	\$309,567	\$243,948	\$180	\$179	24
85015	68	\$14,767,650	49	\$11,684,670	\$242,768	\$235,000	\$150	\$140	30
85016	136	\$61,536,423	83	\$35,119,554	\$435,154	\$374,500	\$227	\$227	38
85017	41	\$7,036,999	27	\$4,145,375	\$153,667	\$164,000	\$115	\$114	31
85018	135	\$122,751,142	98	\$74,147,695	\$785,051	\$692,495	\$277	\$271	31
85019	36	\$6,227,999	35	\$6,202,806	\$178,210	\$177,900	\$119	\$122	20
85020	94	\$31,445,078	74	\$19,782,130	\$272,947	\$208,000	\$168	\$159	29
85021	62	\$27,254,500	41	\$12,658,298	\$316,233	\$239,700	\$161	\$171	28
85022	94	\$27,523,658	80	\$23,771,421	\$300,352	\$259,450	\$160	\$162	31
85023	109	\$32,348,068	40	\$10,032,063	\$253,190	\$248,700	\$146	\$147	41
85024	78	\$23,808,795	66	\$17,986,023	\$275,665	\$269,400	\$166	\$169	25
85027	78	\$17,564,188	74	\$15,825,042	\$216,017	\$225,000	\$151	\$153	27
85028	67	\$30,178,581	47	\$20,412,740	\$445,924	\$384,000	\$202	\$198	26
85029	95	\$19,679,376	54	\$11,798,639	\$221,683	\$205,500	\$134	\$139	35
85031	33	\$5,357,799	39	\$6,454,172	\$167,024	\$170,000	\$112	\$117	39
85032	155	\$43,409,281	121	\$29,306,991	\$245,361	\$255,000	\$165	\$168	29
85033	84	\$13,706,695	70	\$10,969,835	\$157,354	\$166,950	\$118	\$115	35
85034	6	\$1,295,800	3	\$629,700	\$212,967	\$230,000	\$174	\$184	16
85035	50	\$8,835,638	46	\$7,780,973	\$169,150	\$174,200	\$123	\$117	26
85037	100	\$19,209,964	72	\$13,957,070	\$194,673	\$189,950	\$122	\$124	23
85040	73	\$13,297,115	43	\$7,556,678	\$177,303	\$175,000	\$125	\$127	32
85041	132	\$31,062,521	87	\$19,243,133	\$222,688	\$214,900	\$124	\$121	36
85042	97	\$24,384,912	58	\$14,830,578	\$258,175	\$236,000	\$141	\$141	33
85043	100	\$21,793,817	52	\$9,768,550	\$189,377	\$190,625	\$118	\$115	33
85044	84	\$30,590,298	70	\$21,630,175	\$315,785	\$304,750	\$171	\$171	30
85045	27	\$11,029,207	19	\$6,698,600	\$356,637	\$329,000	\$164	\$169	13
85048	103	\$42,187,216	70	\$26,821,800	\$389,745	\$374,950	\$165	\$164	27
85050	86	\$35,374,727	72	\$26,986,024	\$380,612	\$341,900	\$189	\$190	29
85051	80	\$15,724,970	62	\$11,590,902	\$188,968	\$191,400	\$116	\$114	30
85053	59	\$13,442,745	51	\$10,704,014	\$218,157	\$215,000	\$129	\$129	26

Continues on next page →

Sales Activity by ZIP

Mar 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054	25	\$9,109,720	27	\$8,908,550	\$336,181	\$339,000	\$217	\$212	33
85083	58	\$24,839,460	51	\$17,967,711	\$358,837	\$350,000	\$151	\$151	35
85085	81	\$31,654,917	74	\$27,670,863	\$380,389	\$375,000	\$153	\$151	43
85086	138	\$51,759,676	123	\$46,134,700	\$382,188	\$343,500	\$154	\$151	39
85087	42	\$16,684,492	23	\$8,364,790	\$370,490	\$382,000	\$162	\$166	50
85120	8	\$2,430,700	4	\$839,750	\$210,200	\$194,950	\$177	\$156	48
85142	177	\$72,468,671	103	\$38,068,413	\$374,670	\$346,010	\$143	\$139	33
85201	67	\$13,238,100	47	\$9,394,540	\$203,376	\$195,000	\$136	\$134	22
85202	68	\$15,154,174	57	\$11,947,100	\$211,987	\$219,900	\$140	\$136	22
85203	52	\$15,406,179	42	\$10,839,835	\$262,002	\$239,900	\$134	\$139	34
85204	76	\$17,255,188	75	\$17,448,983	\$234,716	\$230,000	\$149	\$154	16
85205	87	\$24,979,070	84	\$19,662,220	\$237,197	\$212,950	\$144	\$143	24
85206	105	\$25,677,584	68	\$14,661,285	\$220,217	\$223,500	\$147	\$148	23
85207	136	\$63,126,666	106	\$47,920,655	\$464,414	\$395,749	\$168	\$165	41
85208	81	\$18,171,650	58	\$12,468,450	\$217,393	\$218,200	\$146	\$145	30
85209	132	\$36,162,630	90	\$22,765,007	\$255,670	\$249,900	\$150	\$150	25
85210	68	\$15,369,219	54	\$11,297,807	\$209,985	\$220,943	\$146	\$145	19
85212	114	\$37,387,988	83	\$25,882,640	\$314,575	\$299,900	\$143	\$143	29
85213	83	\$38,071,253	47	\$14,475,450	\$312,696	\$320,000	\$143	\$144	34
85215	51	\$18,700,923	34	\$8,886,140	\$268,685	\$247,000	\$155	\$153	30
85224	92	\$26,364,121	69	\$17,827,750	\$261,616	\$262,000	\$170	\$169	25
85225	133	\$33,944,877	122	\$31,359,002	\$258,723	\$259,450	\$161	\$160	21
85226	79	\$24,636,574	72	\$22,685,838	\$318,547	\$311,150	\$167	\$167	22
85233	93	\$28,566,782	66	\$19,692,190	\$301,372	\$278,950	\$165	\$164	22
85234	110	\$43,300,612	88	\$29,007,793	\$334,856	\$299,900	\$163	\$159	19
85248	141	\$57,599,700	123	\$44,237,839	\$366,621	\$349,900	\$170	\$168	27
85249	151	\$67,610,869	120	\$50,919,698	\$433,718	\$394,950	\$161	\$158	24
85250	82	\$30,701,750	49	\$17,358,800	\$363,312	\$314,999	\$213	\$207	24
85251	174	\$78,405,451	128	\$49,447,974	\$401,173	\$282,450	\$230	\$202	36
85253	106	\$239,246,860	59	\$101,976,114	\$1,813,625	\$1,488,900	\$373	\$323	41
85254	160	\$84,259,774	108	\$57,802,076	\$546,499	\$450,000	\$237	\$219	23
85255	244	\$235,701,879	169	\$134,115,540	\$825,783	\$650,000	\$262	\$252	43
85257	64	\$21,095,877	53	\$14,854,757	\$288,993	\$319,000	\$188	\$196	43
85258	155	\$83,249,626	101	\$45,519,598	\$462,594	\$425,000	\$235	\$221	43
85259	100	\$79,090,283	55	\$32,779,050	\$611,991	\$559,000	\$219	\$216	47
85260	103	\$49,275,638	83	\$38,995,147	\$483,402	\$425,000	\$215	\$209	35
85262	121	\$143,690,422	66	\$70,513,667	\$1,172,228	\$756,250	\$255	\$222	116

Continues on next page →

Sales Activity by ZIP

Mar 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263	42	\$24,073,887	25	\$12,998,900	\$548,768	\$475,000	\$182	\$187	132
85266	80	\$66,979,795	48	\$35,065,954	\$763,880	\$678,400	\$245	\$245	77
85268	140	\$85,702,433	104	\$49,586,175	\$494,323	\$406,250	\$192	\$188	56
85281	72	\$22,398,923	57	\$14,335,715	\$257,318	\$249,900	\$184	\$182	27
85282	69	\$17,968,948	59	\$15,450,621	\$265,839	\$279,000	\$166	\$165	13
85283	68	\$18,275,900	50	\$13,893,200	\$281,470	\$278,250	\$169	\$167	22
85284	61	\$34,135,261	30	\$13,380,550	\$453,577	\$417,500	\$167	\$171	13
85286	78	\$31,654,994	66	\$24,264,202	\$370,890	\$343,750	\$170	\$168	22
85295	109	\$40,023,847	93	\$31,152,200	\$342,810	\$299,000	\$146	\$145	25
85296	135	\$47,366,212	111	\$34,967,328	\$316,762	\$309,900	\$154	\$155	14
85297	86	\$32,637,988	61	\$24,001,159	\$397,619	\$324,000	\$158	\$160	12
85298	125	\$61,975,685	94	\$40,014,093	\$431,759	\$372,500	\$165	\$162	29
85301	69	\$11,353,884	48	\$7,442,700	\$159,469	\$157,950	\$105	\$100	32
85302	83	\$16,773,948	67	\$14,444,364	\$218,130	\$225,000	\$130	\$129	21
85303	51	\$10,667,439	34	\$7,393,000	\$220,469	\$213,950	\$131	\$133	26
85304	57	\$14,906,307	51	\$10,734,659	\$214,902	\$222,000	\$134	\$133	24
85305	30	\$10,069,000	16	\$4,431,150	\$279,100	\$265,000	\$125	\$132	22
85306	31	\$8,448,649	45	\$11,632,252	\$261,111	\$255,000	\$141	\$140	24
85307	9	\$2,520,900	10	\$2,583,800	\$259,405	\$224,975	\$141	\$129	12
85308	146	\$47,446,074	124	\$36,890,363	\$303,301	\$278,450	\$155	\$154	31
85310	44	\$14,736,499	28	\$9,395,800	\$341,532	\$314,200	\$158	\$153	34
85320	3	\$1,154,500	1	\$220,000	\$265,000	\$265,000	\$210	\$210	388
85323	87	\$18,692,724	70	\$15,046,928	\$217,199	\$219,945	\$115	\$118	38
85326	279	\$59,982,043	178	\$38,086,170	\$215,770	\$199,450	\$114	\$112	38
85331	117	\$65,439,979	76	\$40,047,051	\$548,159	\$483,500	\$199	\$197	55
85335	76	\$14,925,045	47	\$9,473,000	\$201,882	\$196,000	\$126	\$123	21
85337			2	\$298,000	\$169,800	\$169,800	\$100	\$100	42
85338	157	\$45,002,813	124	\$33,287,807	\$270,631	\$249,900	\$132	\$131	25
85339	110	\$29,475,011	71	\$18,237,089	\$257,892	\$235,000	\$119	\$115	41
85340	108	\$37,783,868	65	\$22,549,911	\$352,204	\$295,000	\$141	\$132	23
85342	3	\$703,900	7	\$2,062,500	\$304,843	\$199,900	\$133	\$132	113
85345	109	\$22,787,663	105	\$22,046,739	\$212,850	\$213,000	\$135	\$134	27
85351	182	\$29,662,789	164	\$26,944,977	\$168,467	\$159,150	\$113	\$111	33
85353	85	\$18,715,443	59	\$13,109,339	\$223,217	\$213,000	\$115	\$114	38
85354	8	\$1,854,000	5	\$1,229,500	\$257,250	\$245,000	\$116	\$134	40
85355	30	\$9,756,855	25	\$8,585,780	\$347,447	\$328,900	\$131	\$126	62
85361	20	\$6,047,213	15	\$4,414,238	\$301,976	\$324,000	\$135	\$134	131

Continues on next page →

Sales Activity by ZIP

Mar 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85363	17	\$2,876,564	20	\$3,440,200	\$172,375	\$166,400	\$128	\$119	51
85373	90	\$19,754,091	69	\$14,458,649	\$212,422	\$199,500	\$123	\$121	24
85374	163	\$42,397,381	133	\$31,905,475	\$243,489	\$234,500	\$146	\$144	25
85375	200	\$52,060,519	175	\$45,231,388	\$262,422	\$245,000	\$141	\$139	29
85377	30	\$21,050,300	15	\$10,026,500	\$704,453	\$345,000	\$232	\$208	75
85378	33	\$7,689,639	18	\$3,854,370	\$218,126	\$221,000	\$129	\$124	24
85379	132	\$34,493,461	113	\$28,315,019	\$253,029	\$240,000	\$128	\$128	25
85381	46	\$13,706,197	36	\$12,670,673	\$304,533	\$259,900	\$181	\$145	25
85382	101	\$27,839,986	100	\$27,717,243	\$280,535	\$275,000	\$147	\$150	31
85383	192	\$83,326,395	180	\$73,771,928	\$417,674	\$382,000	\$155	\$150	46
85387	52	\$17,316,806	38	\$12,116,835	\$327,388	\$314,995	\$147	\$147	58
85388	71	\$18,940,265	66	\$17,387,605	\$266,100	\$264,084	\$120	\$123	29
85390	40	\$11,941,750	29	\$9,438,400	\$335,362	\$325,000	\$153	\$155	105
85392	93	\$23,166,870	63	\$15,617,200	\$251,130	\$235,000	\$126	\$127	31
85395	92	\$32,933,184	86	\$29,414,904	\$346,122	\$319,900	\$153	\$144	37
85396	175	\$52,297,596	115	\$34,279,137	\$302,790	\$275,000	\$134	\$137	61
Other	1	\$375,000	2	\$484,000	\$247,600	\$247,600	\$168	\$168	89