

2019

MARICOPA COUNTY

MARKET REPORT

June 2019



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

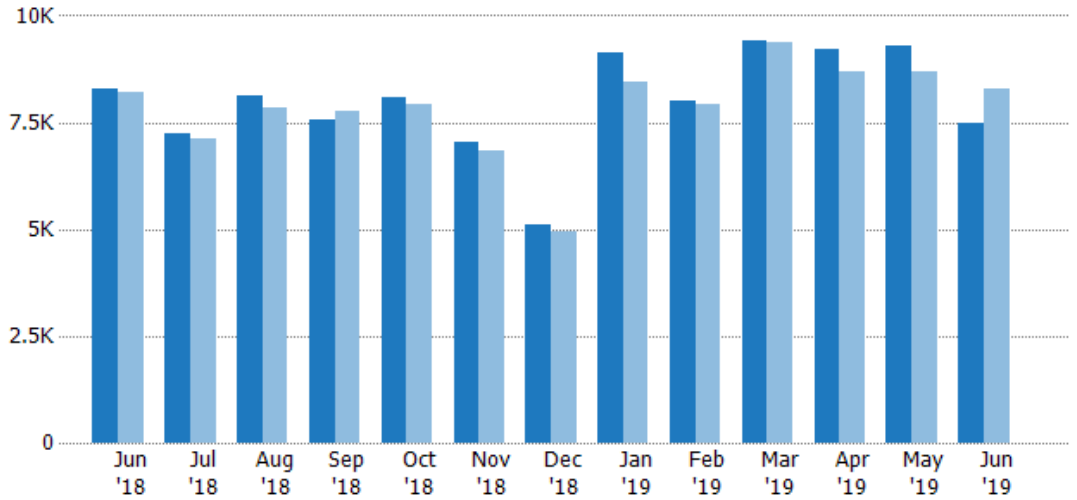
Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	7,489	8,301	-9.8%	52,580	51,421	+2.3%
New Listing Volume	\$2,937,982,098	\$2,946,241,585	-0.3%	\$21,497,910,040	\$19,310,739,065	+11.3%
Active Listing Count	–	15,005	–	NA	NA	
Active Listing Volume	–	\$8,024,372,910	–	NA	NA	
Average Listing Price	–	\$534,780	–	\$589,740	\$558,497	+5.6%
Median Listing Price	–	\$345,000	–	\$361,206	\$349,520	+3.3%
Average Listing Price per Sq Ft	–	\$190	–	\$204	\$192	+5.9%
Median Listing Price per Sq Ft	–	\$166	–	\$176	\$167	+5.4%
Median Days in RPR	–	44	–	38.16	45.98	-17%
Months of Inventory	–	1.9	-100%	2	2.2	-7.5%
Absorption Rate	–	52.08%	–	49.19%	45.52%	+3.7%
Sales Activity Charts Metrics						
New Pending Sales Count	10,097	7,969	+26.7%	58,151	50,447	+15.3%
New Pending Sales Volume	\$3,744,500,180	\$2,729,615,326	+37.2%	\$21,539,821,698	\$17,537,282,325	+22.8%
Pending Sales Count	–	6,531	–	NA	NA	
Pending Sales Volume	–	\$2,416,006,944	–	NA	NA	
Closed Sales Count	8,179	7,738	+5.7%	43,408	42,356	+2.5%
Closed Sales Volume	\$2,979,290,040	\$2,685,304,474	+10.9%	\$15,409,810,316	\$14,316,905,926	+7.6%
Average Sales Price	\$364,261	\$347,028	+5%	\$354,999	\$338,014	+5%
Median Sales Price	\$290,000	\$279,000	+3.9%	\$282,883	\$268,362	+5.4%
Average Sales Price per Sq Ft	\$175	\$167	+4.7%	\$175	\$165	+5.6%
Median Sales Price per Sq Ft	\$164	\$156	+5.1%	\$163	\$154	+5.6%
Distressed Charts Metrics						
Distressed Listing Count	–	228	–	NA	NA	

New Listings

The number of new residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



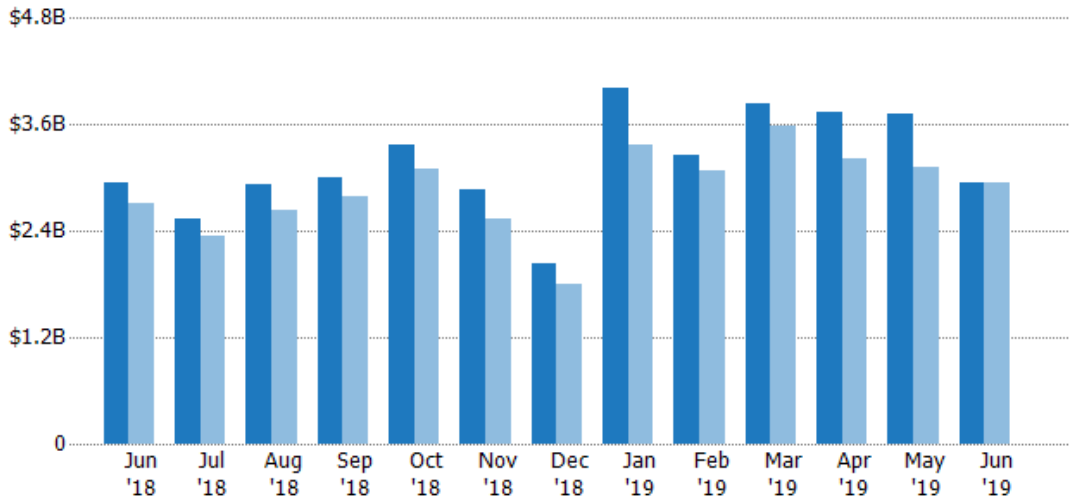
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	8.3K	7.26K	8.12K	7.54K	8.09K	7.04K	5.13K	9.13K	8K	9.43K	9.23K	9.3K	7.49K
Prior Year	8.22K	7.13K	7.83K	7.76K	7.94K	6.84K	4.95K	8.46K	7.94K	9.37K	8.68K	8.67K	8.3K
Percent Change from Prior Year	1%	2%	4%	-3%	2%	3%	3%	8%	1%	1%	6%	7%	-10%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



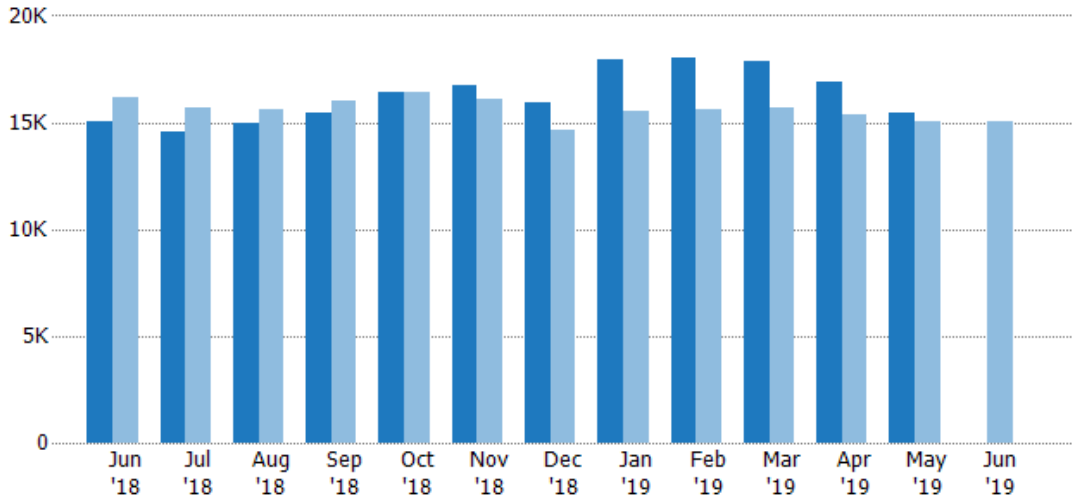
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$2.95B	\$2.54B	\$2.92B	\$3.01B	\$3.38B	\$2.87B	\$2.04B	\$4B	\$3.26B	\$3.84B	\$3.74B	\$3.71B	\$2.94B
Prior Year	\$2.72B	\$2.35B	\$2.63B	\$2.79B	\$3.11B	\$2.54B	\$1.8B	\$3.37B	\$3.09B	\$3.58B	\$3.21B	\$3.12B	\$2.95B
Percent Change from Prior Year	8%	8%	11%	8%	9%	13%	13%	19%	6%	7%	17%	19%	0%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



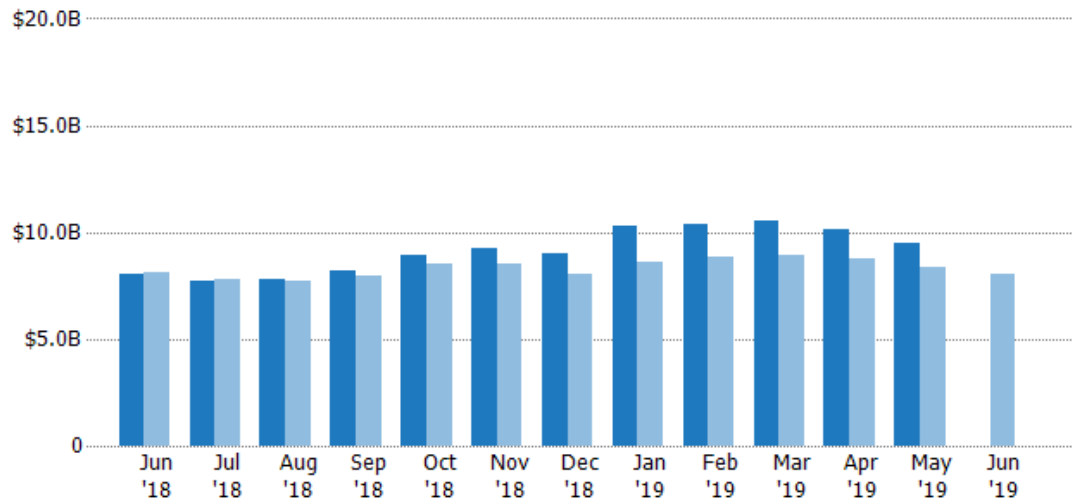
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	15K	14.5K	15K	15.4K	16.4K	16.7K	15.9K	17.9K	18K	17.9K	16.9K	15.4K	-
Prior Year	16.2K	15.7K	15.6K	16K	16.4K	16.1K	14.7K	15.5K	15.6K	15.7K	15.4K	15K	15K
Percent Change from Prior Year	-7%	-7%	-4%	-4%	0%	4%	9%	15%	15%	14%	9%	3%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



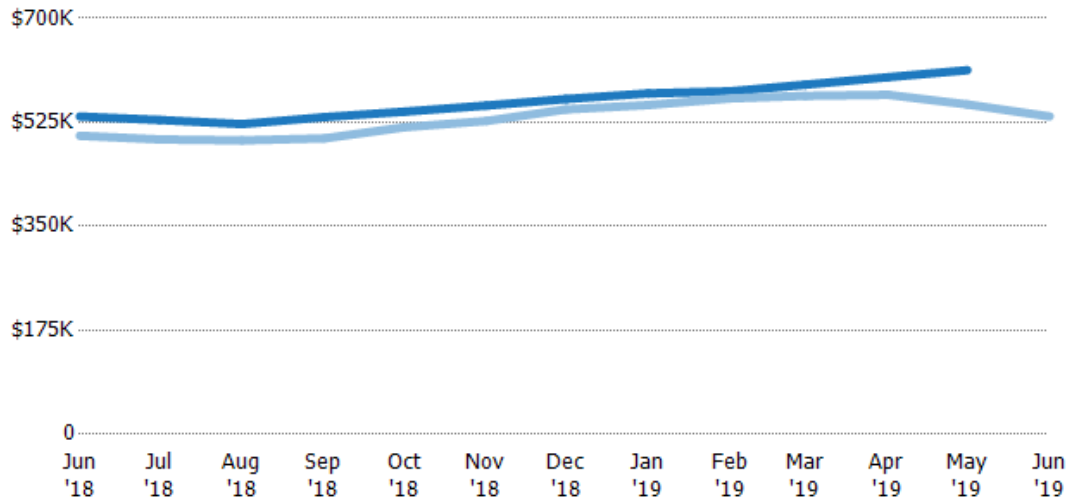
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$8.02B	\$7.69B	\$7.82B	\$8.22B	\$8.93B	\$9.26B	\$9B	\$10.3B	\$10.4B	\$10.5B	\$10.1B	\$9.46B	-
Prior Year	\$8.12B	\$7.79B	\$7.72B	\$7.97B	\$8.49B	\$8.5B	\$8.01B	\$8.6B	\$8.84B	\$8.95B	\$8.8B	\$8.34B	\$8.02B
Percent Change from Prior Year	-1%	-1%	1%	3%	5%	9%	12%	20%	18%	17%	15%	14%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



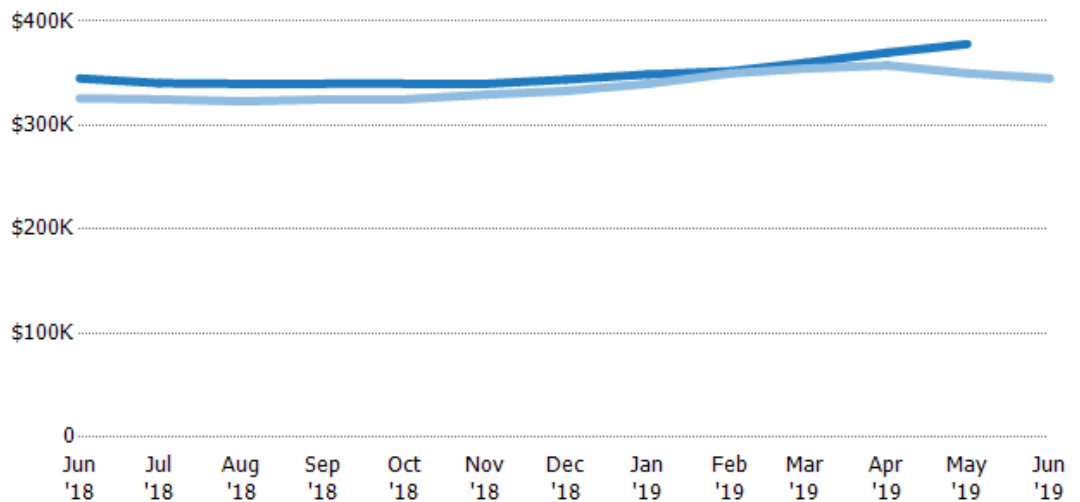
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$535K	\$529K	\$522K	\$534K	\$543K	\$553K	\$564K	\$574K	\$577K	\$588K	\$601K	\$613K	-
Prior Year	\$502K	\$496K	\$495K	\$498K	\$517K	\$527K	\$547K	\$554K	\$565K	\$569K	\$571K	\$555K	\$535K
Percent Change from Prior Year	6%	7%	6%	7%	5%	5%	3%	4%	2%	3%	5%	10%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



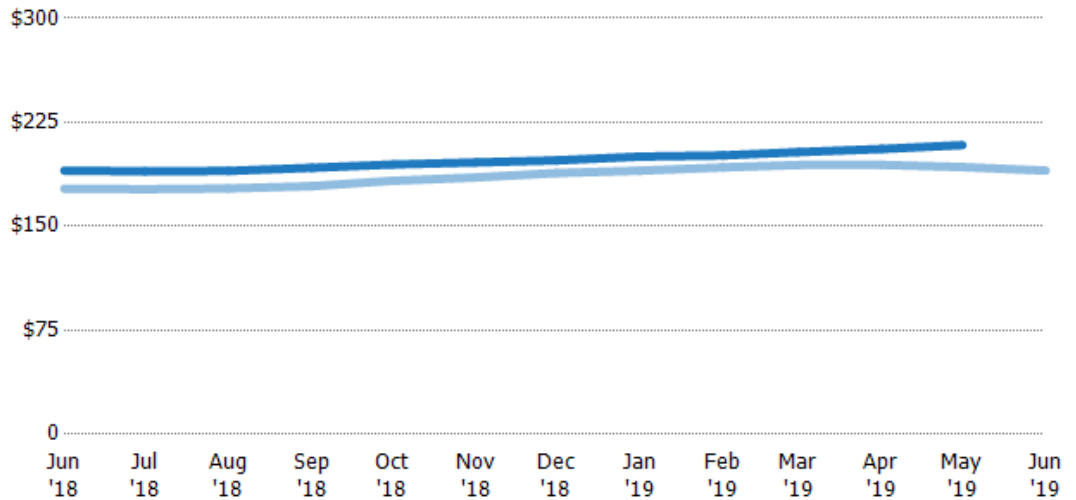
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$345K	\$340K	\$340K	\$340K	\$340K	\$340K	\$344K	\$349K	\$352K	\$360K	\$370K	\$378K	-
Prior Year	\$326K	\$325K	\$323K	\$325K	\$325K	\$330K	\$333K	\$340K	\$350K	\$355K	\$358K	\$350K	\$345K
Percent Change from Prior Year	6%	5%	5%	5%	5%	3%	3%	3%	1%	2%	3%	8%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



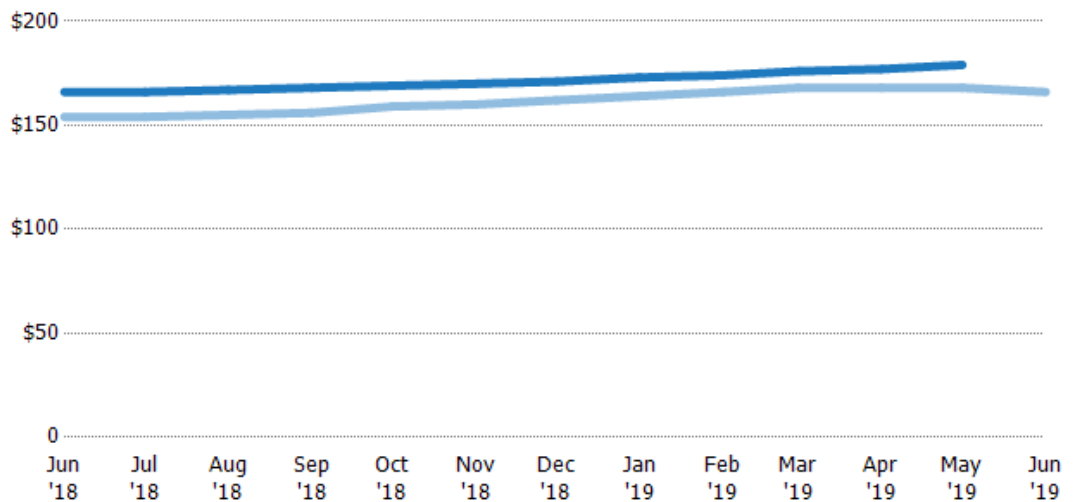
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$190	\$190	\$190	\$192	\$195	\$196	\$198	\$200	\$201	\$203	\$206	\$209	-
Prior Year	\$177	\$177	\$177	\$179	\$183	\$185	\$188	\$190	\$192	\$194	\$194	\$193	\$190
Percent Change from Prior Year	7%	7%	7%	7%	6%	6%	5%	5%	4%	5%	6%	8%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



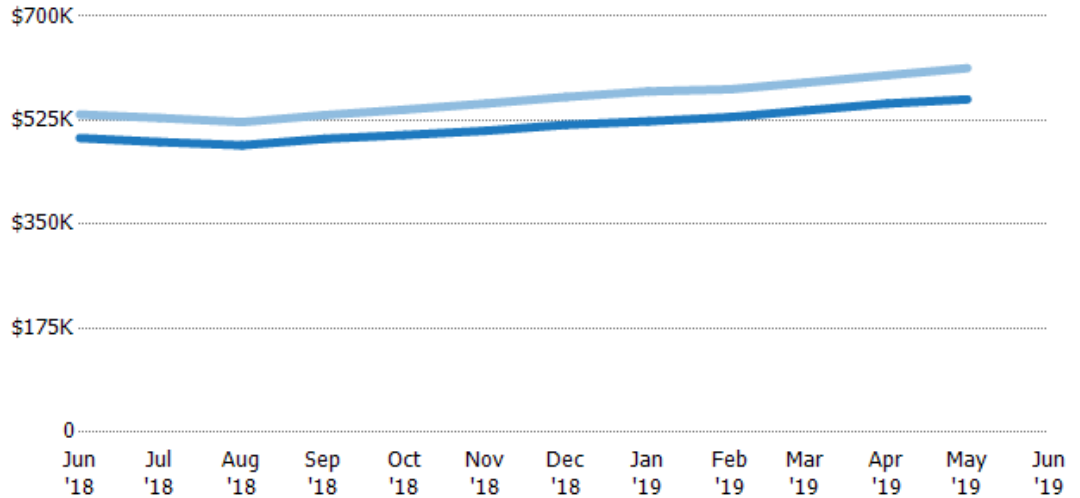
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$166	\$166	\$167	\$168	\$169	\$170	\$171	\$173	\$174	\$176	\$177	\$179	-
Prior Year	\$154	\$154	\$155	\$156	\$159	\$160	\$162	\$164	\$166	\$168	\$168	\$168	\$166
Percent Change from Prior Year	8%	8%	8%	8%	6%	6%	6%	5%	5%	5%	5%	7%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



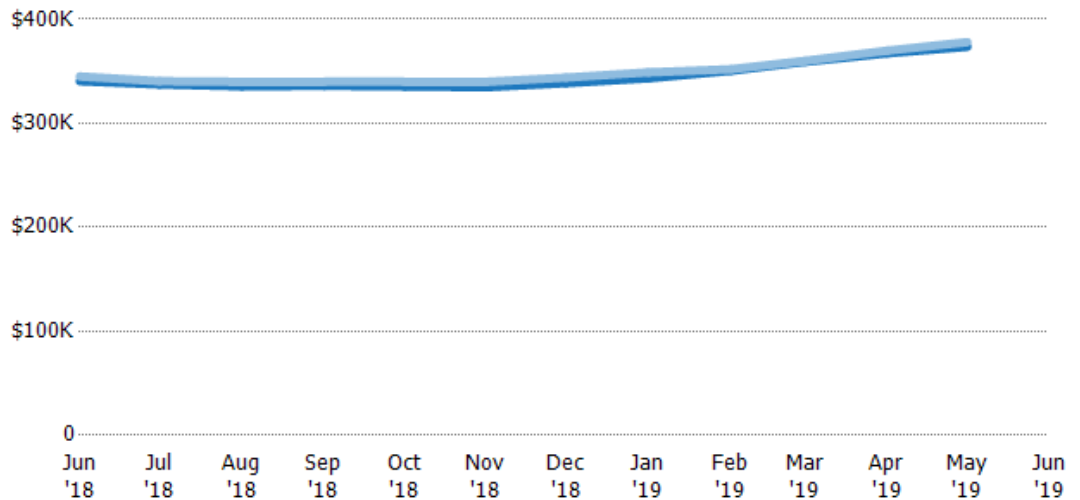
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$495K	\$488K	\$483K	\$494K	\$500K	\$507K	\$517K	\$523K	\$530K	\$541K	\$553K	\$560K	-
Avg Listing Price	\$535K	\$529K	\$522K	\$534K	\$543K	\$553K	\$564K	\$574K	\$577K	\$588K	\$601K	\$613K	-
Avg Listing Price as a % of Avg Est Value	108%	108%	108%	108%	109%	109%	109%	110%	109%	109%	109%	109%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



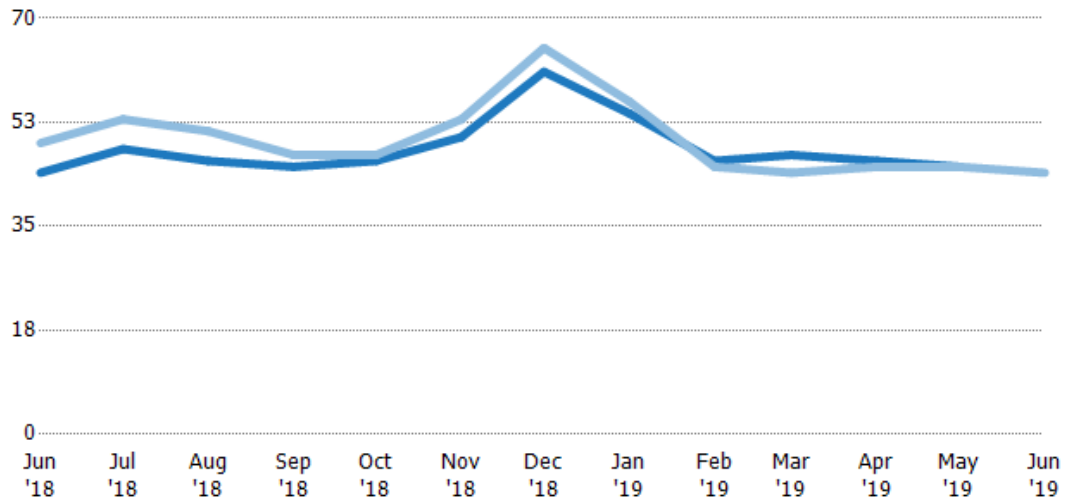
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$340K	\$337K	\$336K	\$336K	\$335K	\$335K	\$339K	\$343K	\$350K	\$359K	\$367K	\$374K	-
Median Listing Price	\$345K	\$340K	\$340K	\$340K	\$340K	\$340K	\$344K	\$349K	\$352K	\$360K	\$370K	\$378K	-
Med Listing Price as a % of Med Est Value	101%	101%	101%	101%	101%	102%	102%	102%	100%	100%	101%	101%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



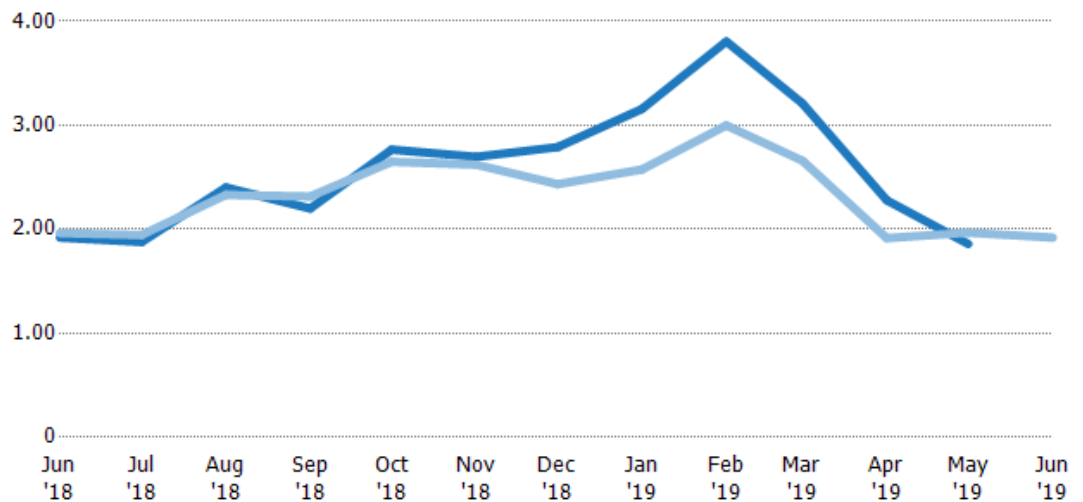
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	44	48	46	45	46	50	61	54	46	47	46	45	-
Prior Year	49	53	51	47	47	53	65	56	45	44	45	45	44
Percent Change from Prior Year	-10%	-9%	-10%	-4%	-2%	-6%	-6%	-4%	2%	7%	2%	0%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



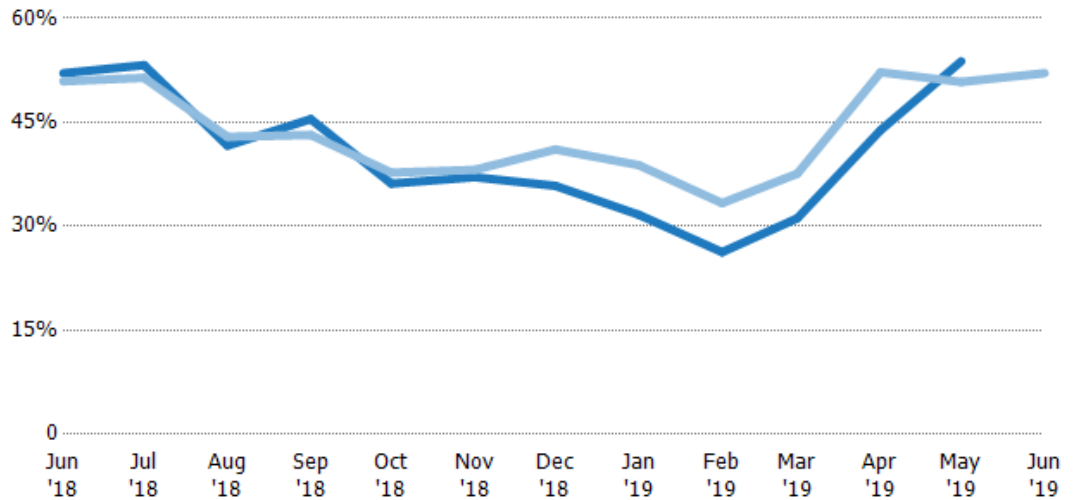
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	1.92	1.88	2.4	2.2	2.77	2.7	2.79	3.16	3.81	3.21	2.28	1.86	-
Prior Year	1.96	1.94	2.33	2.32	2.65	2.62	2.43	2.58	3	2.66	1.92	1.97	1.92
Percent Change from Prior Year	-2%	-3%	3%	-5%	4%	3%	15%	23%	27%	21%	19%	-6%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



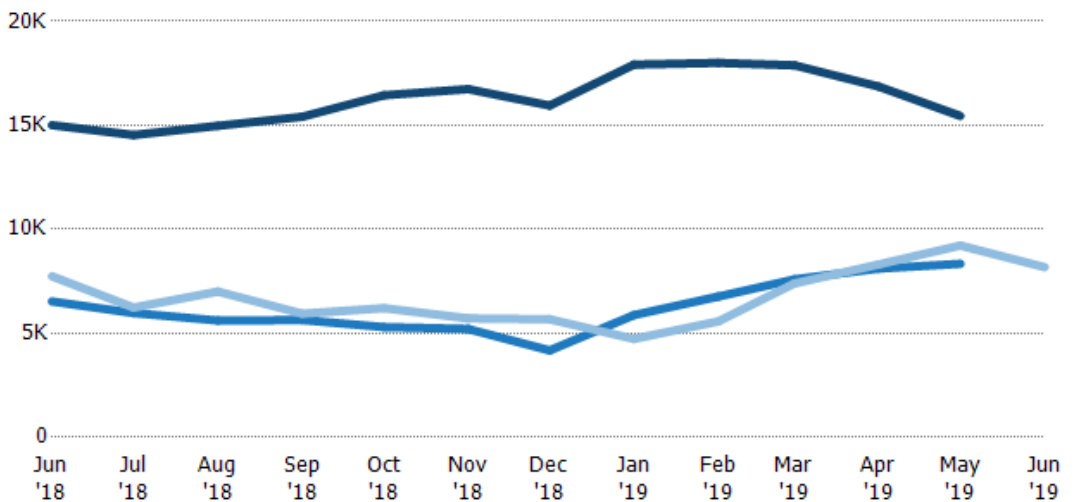
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	52%	53%	42%	45%	36%	37%	36%	32%	26%	31%	44%	54%	-
Prior Year	51%	51%	43%	43%	38%	38%	41%	39%	33%	38%	52%	51%	52%
Change from Prior Year	-1%	-2%	1%	-2%	2%	1%	5%	7%	7%	6%	8%	-3%	52%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Active	15K	14.5K	15K	15.4K	16.4K	16.7K	15.9K	17.9K	18K	17.9K	16.9K	15.4K	-
Pending	6.53K	5.97K	5.62K	5.64K	5.3K	5.21K	4.18K	5.88K	6.77K	7.59K	8.11K	8.34K	-
Sold	7.74K	6.23K	7.01K	5.94K	6.21K	5.72K	5.68K	4.73K	5.57K	7.4K	8.31K	9.22K	8.18K

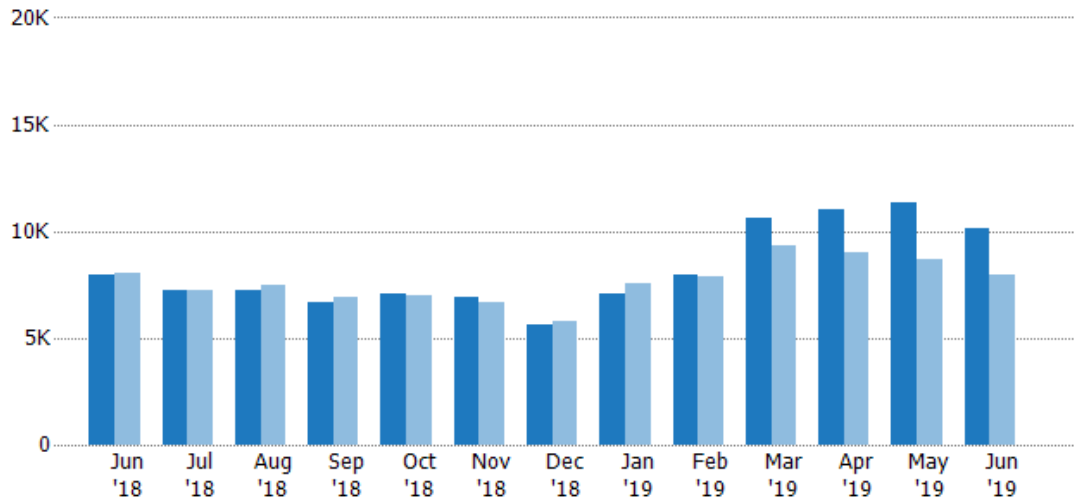
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '19	10.1K	26.7%
Jun '18	7.97K	-0.8%
Jun '17	8.03K	-4.2%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	7.97K	7.23K	7.26K	6.64K	7.07K	6.89K	5.62K	7.09K	7.99K	10.6K	11K	11.4K	10.1K
Prior Year	8.03K	7.21K	7.51K	6.91K	7.03K	6.67K	5.76K	7.54K	7.91K	9.36K	8.97K	8.71K	7.97K
Percent Change from Prior Year	-1%	0%	-3%	-4%	1%	3%	-2%	-6%	1%	13%	23%	30%	27%

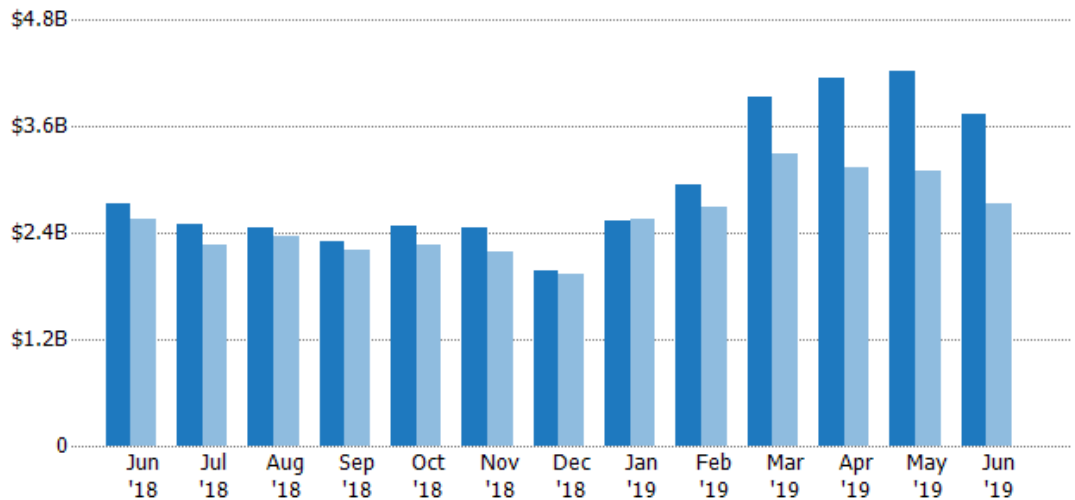
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$3.74B	37.2%
Jun '18	\$2.73B	6.5%
Jun '17	\$2.56B	-11.7%



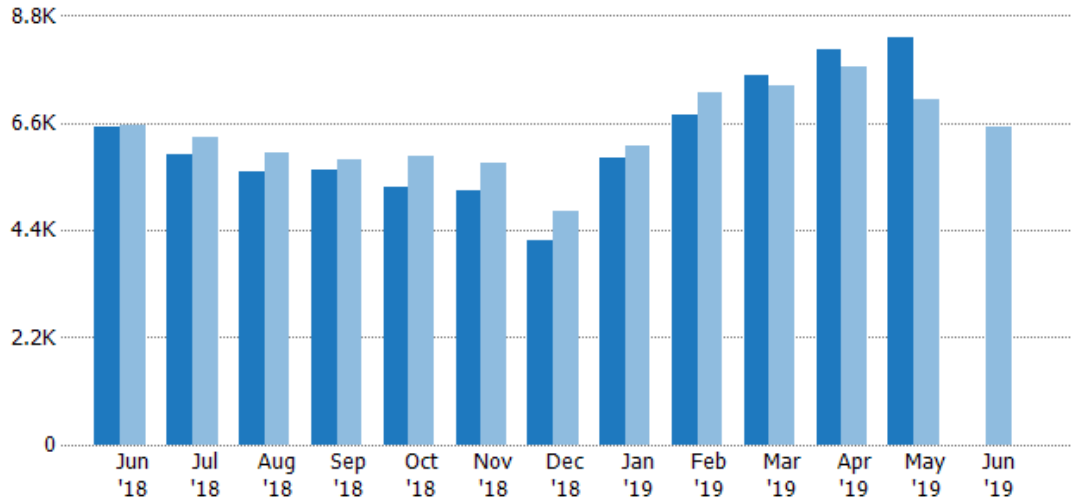
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$2.73B	\$2.49B	\$2.45B	\$2.3B	\$2.48B	\$2.46B	\$1.98B	\$2.54B	\$2.95B	\$3.93B	\$4.15B	\$4.23B	\$3.74B
Prior Year	\$2.56B	\$2.27B	\$2.36B	\$2.21B	\$2.27B	\$2.2B	\$1.94B	\$2.56B	\$2.7B	\$3.3B	\$3.15B	\$3.1B	\$2.73B
Percent Change from Prior Year	6%	9%	4%	4%	9%	12%	2%	-1%	9%	19%	32%	36%	37%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



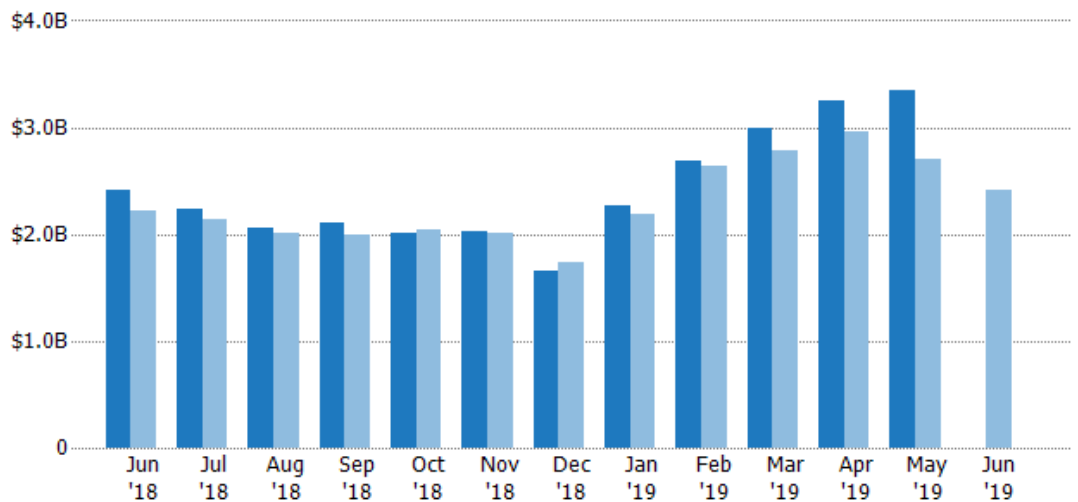
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	6.53K	5.97K	5.62K	5.64K	5.3K	5.21K	4.18K	5.88K	6.77K	7.59K	8.11K	8.34K	-
Prior Year	6.56K	6.32K	5.98K	5.85K	5.92K	5.78K	4.81K	6.15K	7.23K	7.37K	7.76K	7.09K	6.53K
Percent Change from Prior Year	0%	-6%	-6%	-4%	-11%	-10%	-13%	-4%	-6%	3%	4%	18%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$2.42B	\$2.24B	\$2.07B	\$2.11B	\$2.01B	\$2.03B	\$1.65B	\$2.27B	\$2.69B	\$2.99B	\$3.24B	\$3.34B	-
Prior Year	\$2.22B	\$2.14B	\$2.01B	\$1.99B	\$2.04B	\$2B	\$1.74B	\$2.19B	\$2.63B	\$2.78B	\$2.95B	\$2.71B	\$2.42B
Percent Change from Prior Year	9%	5%	3%	6%	-2%	1%	-5%	4%	2%	8%	10%	23%	-100%

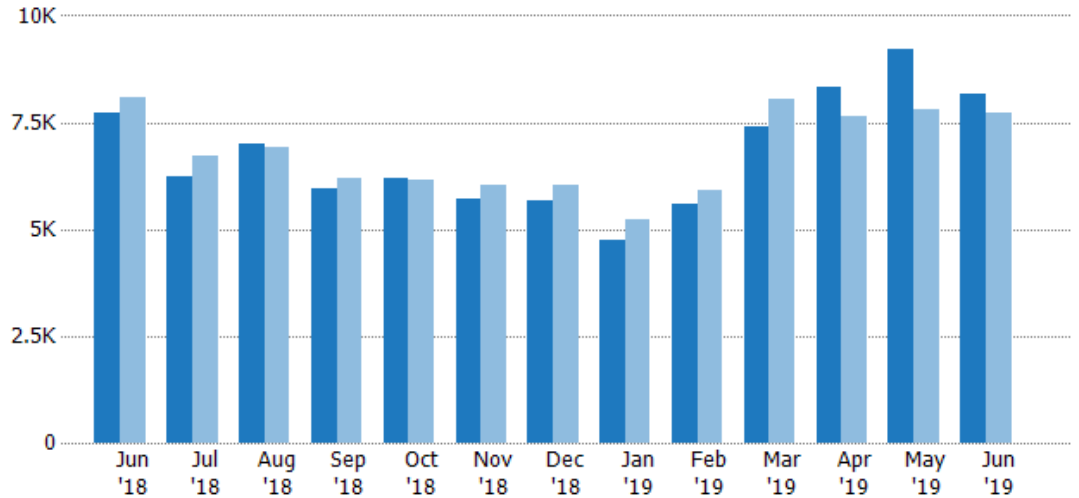
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	8.18K	5.7%
Jun '18	7.74K	-4.1%
Jun '17	8.07K	-7.6%



Current Year	7.74K	6.23K	7.01K	5.94K	6.21K	5.72K	5.68K	4.73K	5.57K	7.4K	8.31K	9.22K	8.18K
Prior Year	8.07K	6.7K	6.92K	6.21K	6.15K	6.02K	6.03K	5.21K	5.91K	8.04K	7.64K	7.82K	7.74K
Percent Change from Prior Year	-4%	-7%	1%	-4%	1%	-5%	-6%	-9%	-6%	-8%	9%	18%	6%

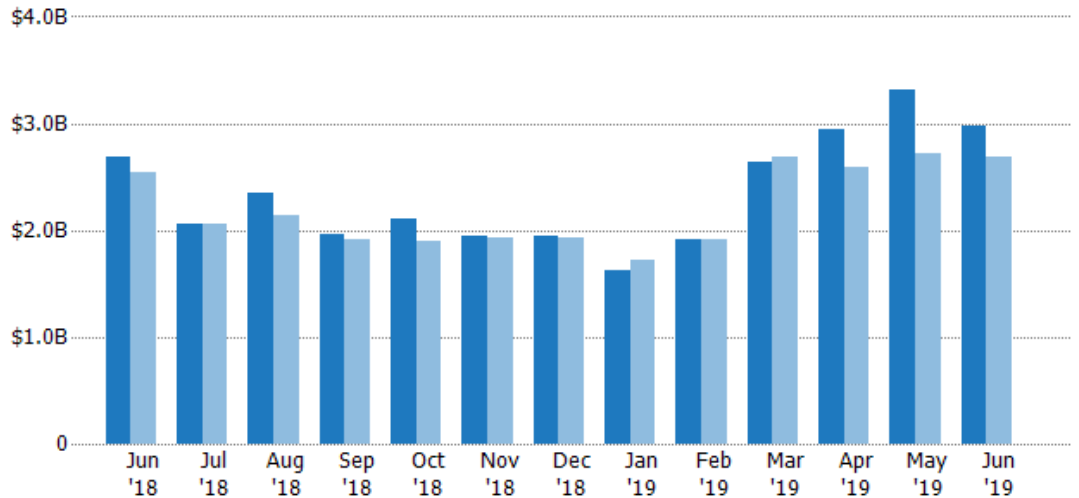
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$2.98B	10.9%
Jun '18	\$2.69B	5.6%
Jun '17	\$2.54B	-14.4%



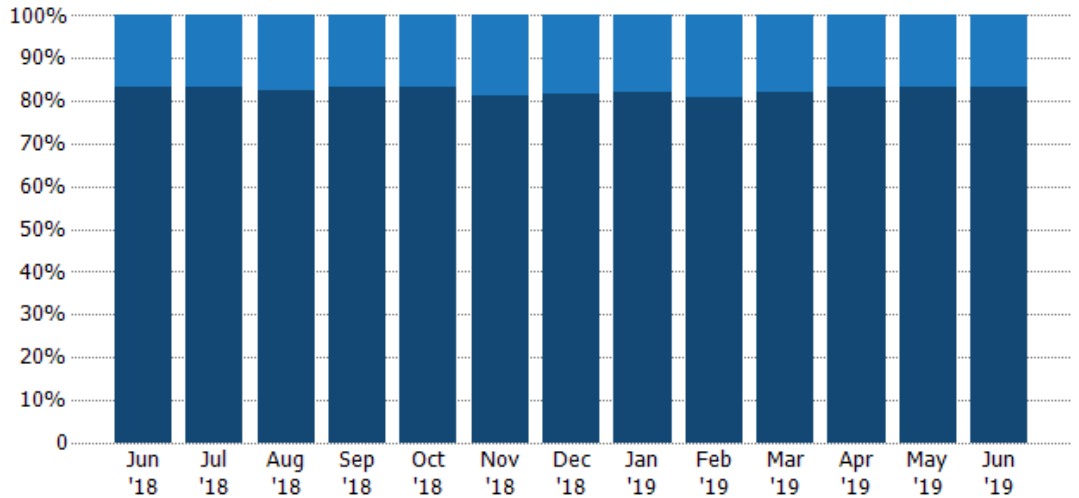
Current Year	\$2.69B	\$2.06B	\$2.35B	\$1.97B	\$2.1B	\$1.95B	\$1.94B	\$1.62B	\$1.91B	\$2.64B	\$2.95B	\$3.31B	\$2.98B
Prior Year	\$2.54B	\$2.06B	\$2.14B	\$1.91B	\$1.9B	\$1.94B	\$1.92B	\$1.72B	\$1.91B	\$2.69B	\$2.59B	\$2.72B	\$2.69B
Percent Change from Prior Year	6%	0%	10%	3%	10%	1%	1%	-6%	0%	-2%	14%	22%	11%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



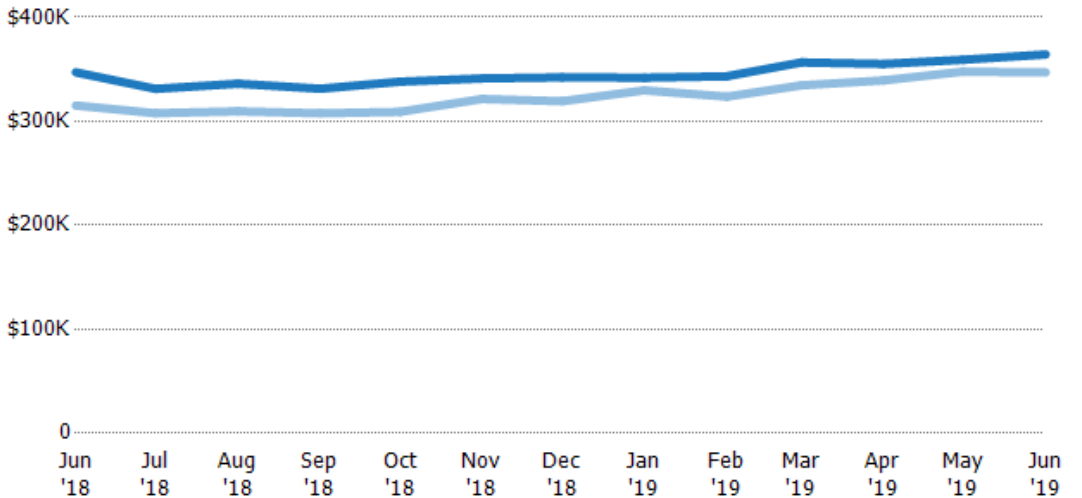
Condo/Townhouse	17%	17%	17%	17%	17%	19%	18%	18%	19%	18%	17%	17%	17%
Single Family Residence	83%	83%	83%	83%	83%	81%	82%	82%	81%	82%	83%	83%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$347K	\$331K	\$336K	\$331K	\$338K	\$341K	\$342K	\$342K	\$343K	\$357K	\$355K	\$359K	\$364K
Prior Year	\$315K	\$308K	\$310K	\$308K	\$309K	\$321K	\$319K	\$330K	\$324K	\$335K	\$339K	\$348K	\$347K
Percent Change from Prior Year	10%	8%	9%	8%	9%	6%	7%	4%	6%	7%	5%	3%	5%

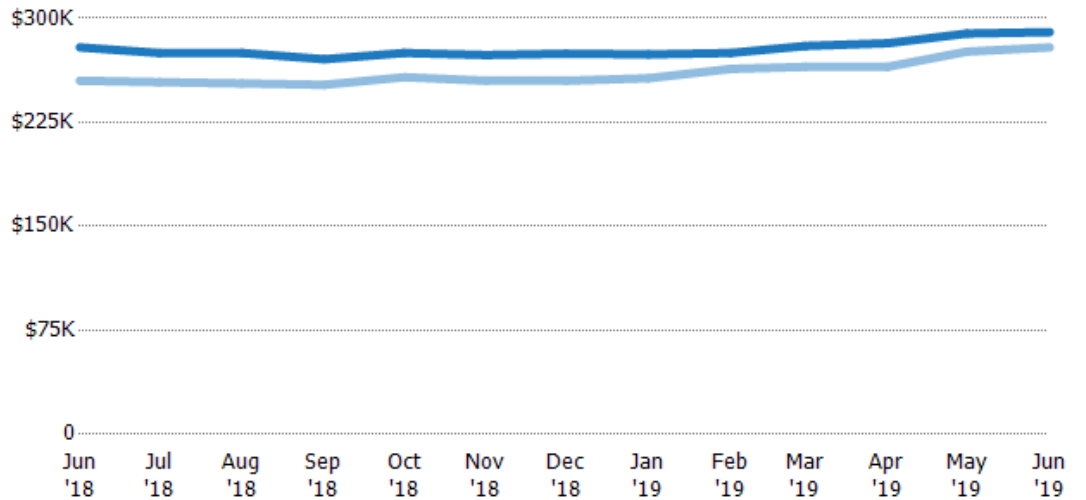
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$290K	3.9%
Jun '18	\$279K	9.4%
Jun '17	\$255K	-5.9%



Current Year	\$279K	\$275K	\$275K	\$271K	\$275K	\$274K	\$275K	\$274K	\$275K	\$280K	\$282K	\$289K	\$290K
Prior Year	\$255K	\$254K	\$253K	\$252K	\$258K	\$255K	\$255K	\$257K	\$264K	\$265K	\$265K	\$276K	\$279K
Percent Change from Prior Year	9%	8%	9%	7%	7%	7%	8%	7%	4%	6%	6%	5%	4%

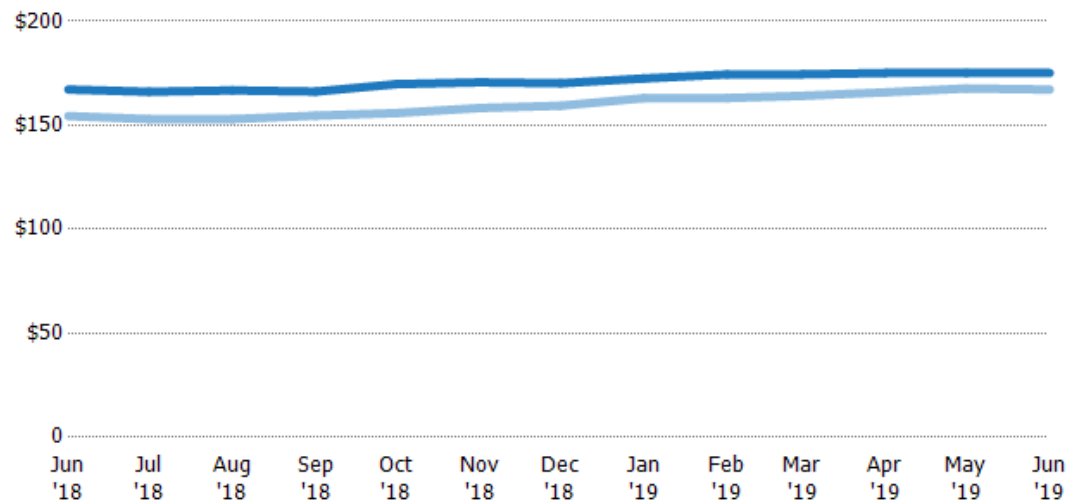
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '19	\$175	4.7%
Jun '18	\$167	8.3%
Jun '17	\$154	-6.9%



Current Year	\$167	\$166	\$167	\$166	\$170	\$171	\$170	\$172	\$174	\$175	\$175	\$175	\$175
Prior Year	\$154	\$153	\$153	\$155	\$156	\$158	\$159	\$163	\$163	\$164	\$166	\$168	\$167
Percent Change from Prior Year	8%	9%	9%	8%	9%	8%	7%	6%	7%	6%	6%	4%	5%

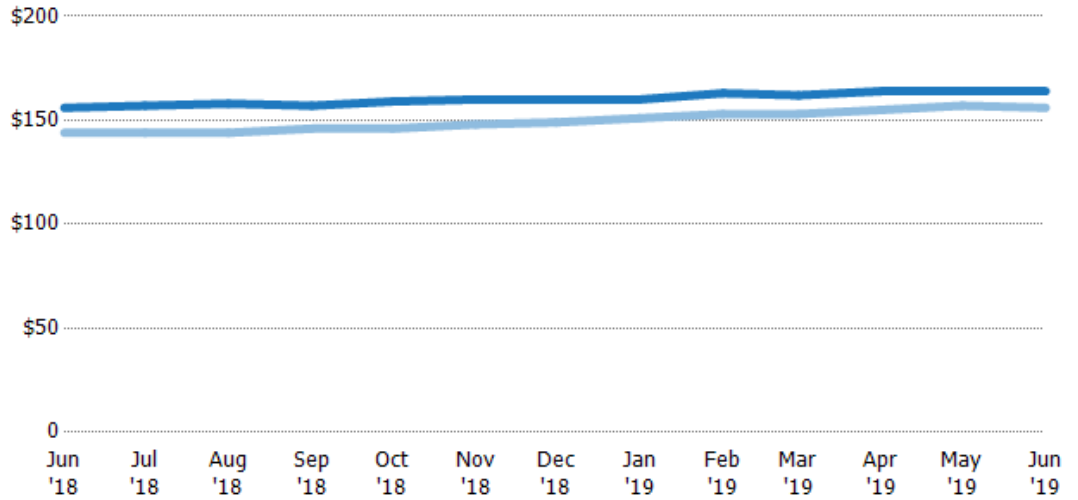
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jun '19	\$164	5.1%
Jun '18	\$156	8.3%
Jun '17	\$144	-6.3%



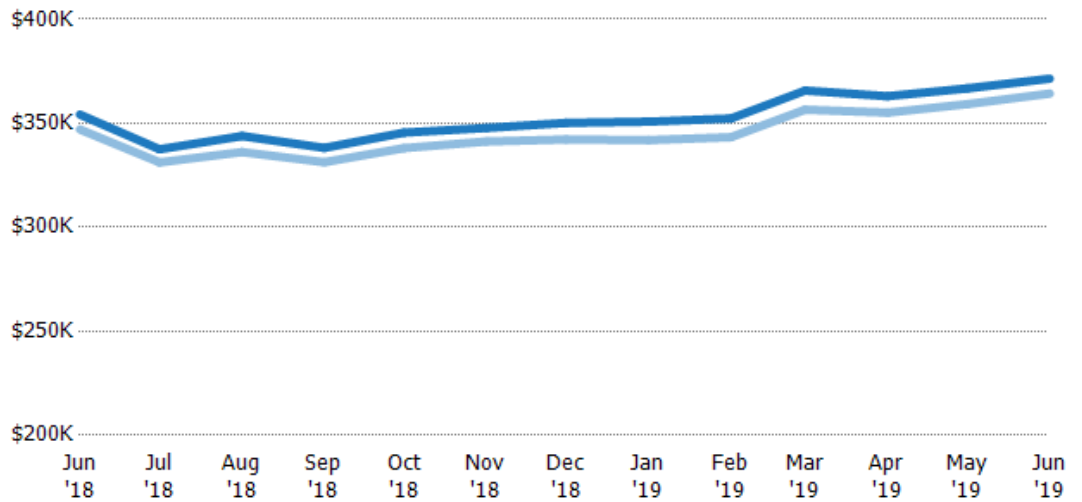
Current Year	\$156	\$157	\$158	\$157	\$159	\$160	\$160	\$160	\$163	\$162	\$164	\$164	\$164
Prior Year	\$144	\$144	\$144	\$146	\$146	\$148	\$149	\$151	\$153	\$153	\$155	\$157	\$156
Percent Change from Prior Year	8%	9%	10%	8%	9%	8%	7%	6%	7%	6%	6%	4%	5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: AZ
County: Maricopa County, Arizona
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



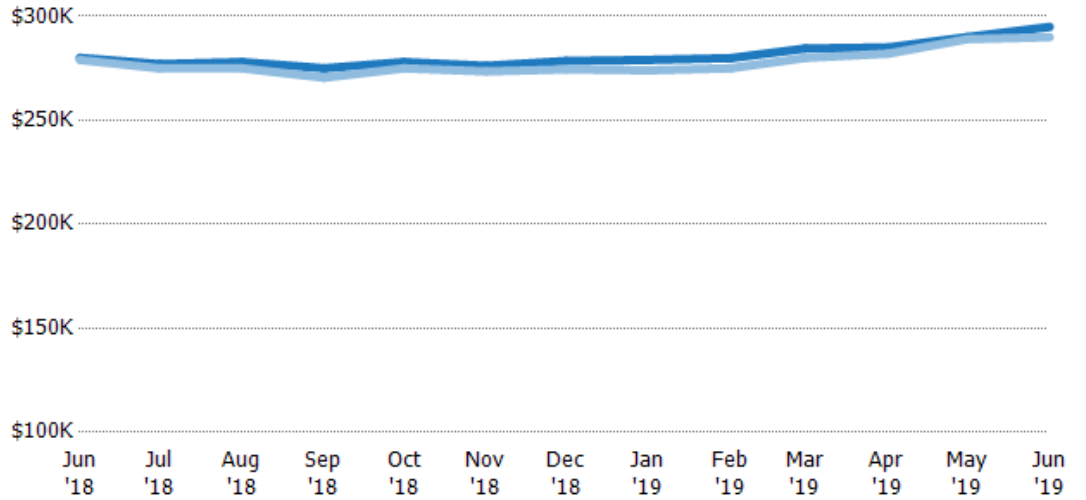
Avg List Price	\$354K	\$338K	\$344K	\$338K	\$346K	\$348K	\$350K	\$351K	\$352K	\$366K	\$363K	\$367K	\$371K
Avg Sales Price	\$347K	\$331K	\$336K	\$331K	\$338K	\$341K	\$342K	\$342K	\$343K	\$357K	\$355K	\$359K	\$364K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	98%	98%	98%	98%	97%	97%	97%	98%	98%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



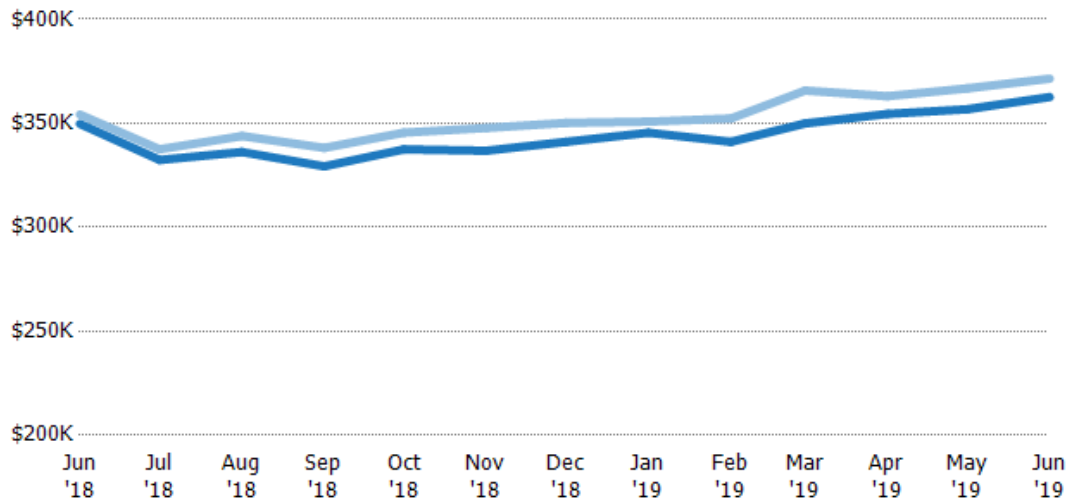
Median List Price	\$280K	\$277K	\$278K	\$275K	\$278K	\$276K	\$279K	\$279K	\$280K	\$285K	\$285K	\$290K	\$295K
Median Sales Price	\$279K	\$275K	\$275K	\$271K	\$275K	\$274K	\$275K	\$274K	\$275K	\$280K	\$282K	\$289K	\$290K
Med Sales Price as a % of Med List Price	100%	99%	99%	98%	99%	99%	99%	98%	98%	98%	99%	100%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



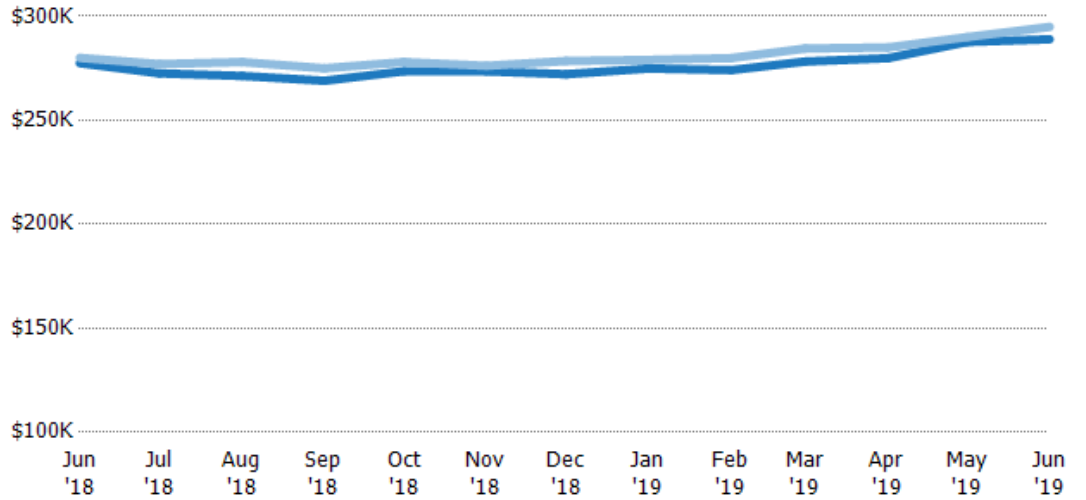
Avg Est Value	\$350K	\$332K	\$336K	\$329K	\$337K	\$337K	\$341K	\$345K	\$341K	\$350K	\$355K	\$357K	\$363K
Avg Sales Price	\$354K	\$338K	\$344K	\$338K	\$346K	\$348K	\$350K	\$351K	\$352K	\$366K	\$363K	\$367K	\$371K
Avg Sales Price as a % of Avg Est Value	101%	102%	102%	103%	102%	103%	103%	102%	103%	105%	102%	103%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



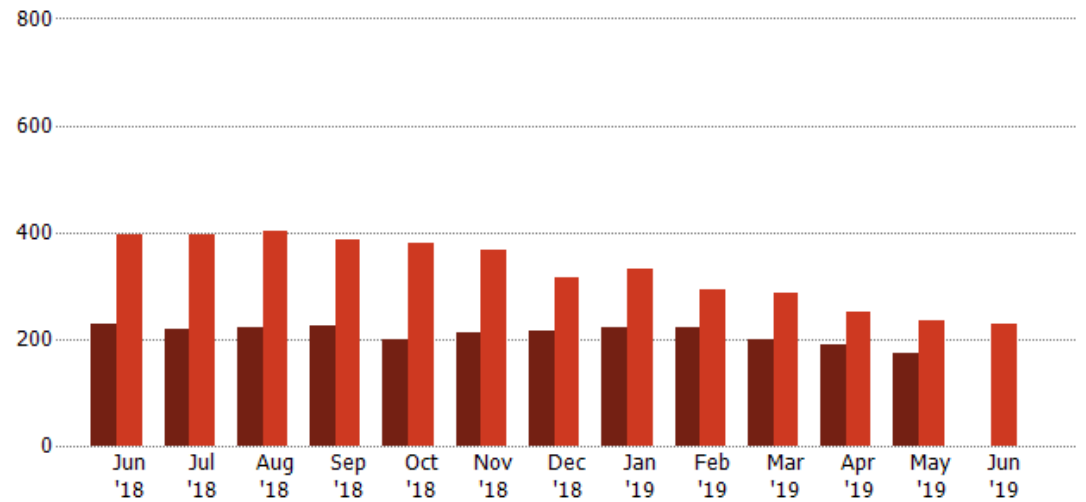
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$277K	\$273K	\$271K	\$269K	\$274K	\$274K	\$272K	\$275K	\$274K	\$278K	\$280K	\$288K	\$289K
Median Sales Price	\$280K	\$277K	\$278K	\$275K	\$278K	\$276K	\$279K	\$279K	\$280K	\$285K	\$285K	\$290K	\$295K
Med Sales Price as a % of Med Est Value	101%	102%	102%	102%	102%	101%	102%	101%	102%	102%	102%	101%	102%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	228	217	221	224	199	211	216	222	223	200	189	172	-
Prior Year	396	397	402	386	381	368	316	330	294	287	252	235	228
Percent Change from Prior Year	-42%	-45%	-45%	-42%	-48%	-43%	-32%	-33%	-24%	-30%	-25%	-27%	-100%

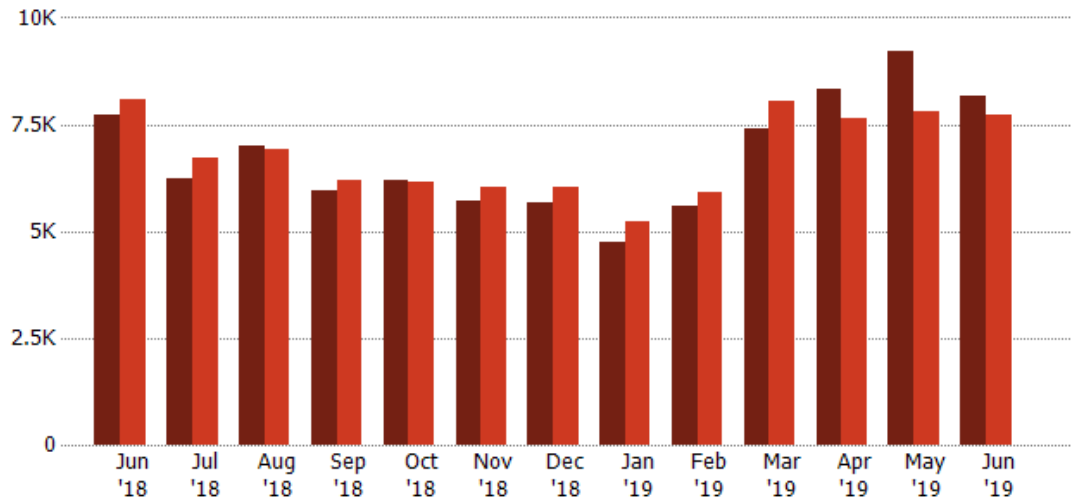
Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

State: AZ
 County: Maricopa County, Arizona
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	8.18K	5.7%
Jun '18	7.74K	-4.1%
Jun '17	8.07K	-7.6%



Current Year	7.74K	6.23K	7.01K	5.94K	6.21K	5.72K	5.68K	4.73K	5.57K	7.4K	8.31K	9.22K	8.18K
Prior Year	8.07K	6.7K	6.92K	6.21K	6.15K	6.02K	6.03K	5.21K	5.91K	8.04K	7.64K	7.82K	7.74K
Percent Change from Prior Year	-4%	-7%	1%	-4%	1%	-5%	-6%	-9%	-6%	-8%	9%	18%	6%

Sales Activity by ZIP

Jun 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003			13	\$5,416,000	\$416,615	\$465,000	\$272	\$282	59
85004			13	\$4,323,000	\$332,538	\$318,000	\$240	\$227	55
85006			19	\$5,926,600	\$311,926	\$283,000	\$228	\$224	52
85007			11	\$4,522,900	\$411,173	\$410,000	\$217	\$222	28
85008			54	\$14,252,950	\$263,944	\$258,000	\$190	\$191	30
85009			35	\$6,887,600	\$196,789	\$185,000	\$147	\$137	31
85012			9	\$4,704,500	\$522,722	\$575,000	\$238	\$221	47
85013			37	\$16,448,500	\$444,554	\$375,000	\$225	\$209	46
85014			69	\$22,575,815	\$327,186	\$300,000	\$205	\$205	41
85015			41	\$8,823,787	\$215,214	\$219,000	\$152	\$145	33
85016			83	\$40,148,695	\$483,719	\$370,000	\$241	\$242	47
85017			38	\$6,857,050	\$180,449	\$192,500	\$128	\$128	19
85018			95	\$69,364,699	\$730,155	\$520,000	\$276	\$262	67
85019			32	\$5,911,450	\$184,733	\$197,450	\$125	\$127	23
85020			78	\$27,701,545	\$355,148	\$266,500	\$196	\$188	46
85021			47	\$18,389,900	\$391,274	\$340,000	\$180	\$174	42
85022			68	\$19,498,528	\$286,743	\$246,000	\$170	\$168	32
85023			58	\$18,537,675	\$319,615	\$260,000	\$162	\$160	23
85024			64	\$19,395,640	\$303,057	\$295,125	\$178	\$178	40
85027			81	\$19,183,517	\$236,834	\$243,000	\$170	\$170	12
85028			36	\$18,390,670	\$510,852	\$420,000	\$208	\$206	59
85029			70	\$16,112,291	\$230,176	\$232,850	\$143	\$144	22
85031			39	\$6,822,950	\$174,947	\$198,000	\$117	\$116	28
85032			111	\$33,698,273	\$303,588	\$287,000	\$185	\$185	27
85033			50	\$9,376,098	\$187,522	\$200,000	\$132	\$129	35
85034			4	\$1,100,900	\$275,225	\$256,450	\$191	\$194	129
85035			36	\$7,228,015	\$200,778	\$203,950	\$131	\$129	35
85037			74	\$15,318,355	\$207,005	\$202,500	\$135	\$134	26
85040			54	\$10,674,880	\$197,683	\$199,575	\$136	\$131	23
85041			100	\$23,964,874	\$239,649	\$229,950	\$133	\$129	28
85042			66	\$16,218,933	\$245,741	\$239,575	\$159	\$159	35
85043			44	\$10,287,600	\$233,809	\$227,000	\$132	\$130	28
85044			55	\$22,622,002	\$411,309	\$314,000	\$187	\$189	32
85045			34	\$14,173,659	\$416,872	\$404,000	\$165	\$160	28
85048			67	\$26,338,325	\$393,109	\$376,000	\$176	\$176	23
85050			64	\$28,592,190	\$446,753	\$367,000	\$193	\$201	32
85051			59	\$11,622,300	\$196,988	\$210,000	\$127	\$128	19
85053			73	\$17,213,040	\$235,795	\$237,000	\$152	\$153	18

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Sales Activity by ZIP

Jun 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054			21	\$9,397,340	\$447,492	\$420,000	\$223	\$224	39
85083			48	\$19,467,535	\$405,574	\$357,000	\$155	\$152	29
85085			56	\$23,276,849	\$415,658	\$390,000	\$168	\$163	33
85086			118	\$45,949,830	\$389,405	\$367,000	\$168	\$160	42
85087			21	\$8,018,600	\$381,838	\$375,000	\$169	\$176	38
85120			4	\$884,500	\$221,125	\$224,750	\$141	\$145	28
85142			130	\$61,318,836	\$471,683	\$373,950	\$169	\$149	35
85201			65	\$14,423,872	\$221,906	\$200,000	\$156	\$152	20
85202			51	\$12,336,995	\$241,902	\$232,600	\$162	\$162	22
85203			44	\$13,340,100	\$303,184	\$269,750	\$159	\$160	28
85204			56	\$14,078,199	\$251,396	\$236,270	\$167	\$168	22
85205			87	\$24,623,573	\$283,030	\$269,520	\$164	\$167	26
85206			60	\$14,171,850	\$236,198	\$229,000	\$157	\$156	38
85207			103	\$43,695,234	\$424,226	\$368,000	\$180	\$176	26
85208			48	\$12,014,690	\$250,306	\$245,000	\$157	\$157	17
85209			92	\$27,463,336	\$298,515	\$294,500	\$160	\$161	27
85210			48	\$11,617,360	\$242,028	\$255,000	\$159	\$160	17
85212			102	\$35,711,870	\$350,116	\$332,425	\$156	\$156	31
85213			53	\$20,399,693	\$384,900	\$349,000	\$160	\$159	25
85215			29	\$9,403,949	\$324,274	\$330,000	\$175	\$179	31
85224			72	\$20,682,500	\$287,257	\$280,000	\$182	\$183	12
85225			132	\$37,937,375	\$287,404	\$285,000	\$171	\$171	17
85226			71	\$22,864,797	\$322,039	\$305,000	\$186	\$183	18
85233			77	\$27,285,020	\$354,351	\$334,000	\$175	\$173	26
85234			106	\$39,954,104	\$376,926	\$340,000	\$168	\$166	20
85248			91	\$35,454,181	\$389,606	\$340,000	\$177	\$172	43
85249			121	\$55,443,389	\$458,210	\$425,000	\$168	\$163	29
85250			64	\$25,719,750	\$401,871	\$353,500	\$240	\$238	29
85251			124	\$52,457,904	\$423,048	\$361,950	\$243	\$229	36
85253			54	\$99,495,600	\$1,842,511	\$1,255,500	\$378	\$353	75
85254			109	\$64,744,419	\$593,985	\$515,000	\$246	\$231	43
85255			136	\$125,660,446	\$923,974	\$670,000	\$277	\$255	55
85257			60	\$21,948,200	\$365,803	\$351,000	\$219	\$221	35
85258			83	\$37,266,350	\$448,992	\$427,000	\$234	\$226	37
85259			58	\$43,791,715	\$755,030	\$679,950	\$235	\$222	58
85260			86	\$40,263,308	\$468,178	\$395,000	\$230	\$227	33
85262			66	\$79,322,800	\$1,201,861	\$850,000	\$287	\$263	101

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Sales Activity by ZIP

Jun 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263			15	\$9,144,338	\$609,623	\$548,500	\$214	\$211	111
85264			2	\$1,588,000	\$794,000	\$794,000	\$200	\$200	504
85266			33	\$29,692,000	\$899,758	\$810,000	\$261	\$271	111
85268			70	\$34,029,910	\$486,142	\$377,500	\$206	\$199	43
85281			64	\$17,366,508	\$271,352	\$279,950	\$208	\$206	21
85282			58	\$15,857,500	\$273,405	\$276,500	\$176	\$177	16
85283			44	\$13,681,400	\$310,941	\$305,350	\$179	\$177	15
85284			37	\$19,067,800	\$515,346	\$463,500	\$189	\$186	29
85286			84	\$32,603,149	\$388,133	\$364,000	\$168	\$170	29
85295			116	\$42,610,578	\$367,333	\$327,500	\$163	\$162	20
85296			95	\$34,572,660	\$363,923	\$330,000	\$170	\$167	22
85297			83	\$32,089,040	\$386,615	\$340,000	\$160	\$161	27
85298			116	\$51,719,702	\$445,860	\$390,000	\$176	\$178	35
85301			50	\$9,214,699	\$184,294	\$182,450	\$130	\$125	17
85302			44	\$9,916,389	\$225,372	\$238,250	\$137	\$133	21
85303			43	\$9,739,600	\$226,502	\$230,000	\$144	\$143	23
85304			44	\$10,926,000	\$248,318	\$253,500	\$141	\$139	19
85305			23	\$7,316,400	\$318,104	\$300,000	\$142	\$142	19
85306			34	\$8,827,888	\$259,644	\$256,000	\$153	\$147	23
85307			23	\$6,681,016	\$290,479	\$270,000	\$135	\$131	21
85308			126	\$40,454,297	\$321,066	\$299,500	\$165	\$161	31
85310			47	\$17,235,088	\$366,704	\$305,000	\$162	\$166	18
85322			1	\$190,000	\$190,000	\$190,000	\$126	\$126	64
85323			61	\$13,803,345	\$226,284	\$223,500	\$133	\$136	24
85326			148	\$34,045,628	\$230,038	\$219,950	\$129	\$128	29
85331			86	\$44,137,462	\$513,226	\$430,000	\$204	\$199	35
85335			70	\$15,553,851	\$222,198	\$217,500	\$137	\$137	19
85337			1	\$130,000	\$130,000	\$130,000	\$115	\$115	19
85338			149	\$43,677,306	\$293,136	\$272,000	\$137	\$137	34
85339			86	\$23,462,599	\$272,821	\$255,000	\$131	\$127	28
85340			73	\$27,086,144	\$371,043	\$330,000	\$149	\$140	35
85342			2	\$462,000	\$231,000	\$231,000	\$166	\$166	8
85343			1	\$315,000	\$315,000	\$315,000	\$172	\$172	28
85345			81	\$17,423,499	\$215,105	\$216,000	\$150	\$149	13
85351			137	\$24,291,205	\$177,308	\$179,900	\$126	\$123	33
85353			73	\$17,883,206	\$244,975	\$239,900	\$125	\$126	26
85354			7	\$1,623,100	\$231,871	\$240,000	\$123	\$127	69

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Sales Activity by ZIP

Jun 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85355			31	\$10,775,470	\$347,596	\$318,000	\$139	\$130	44
85361			9	\$2,987,185	\$331,909	\$367,500	\$156	\$155	36
85363			14	\$2,752,395	\$196,600	\$212,498	\$138	\$135	11
85373			78	\$18,817,665	\$241,252	\$236,750	\$134	\$132	41
85374			114	\$29,582,986	\$259,500	\$236,500	\$160	\$161	37
85375			126	\$32,472,844	\$257,721	\$244,950	\$147	\$148	27
85377			12	\$8,954,350	\$746,196	\$755,675	\$210	\$205	49
85378			12	\$2,120,400	\$176,700	\$216,500	\$140	\$141	8
85379			134	\$38,612,031	\$288,149	\$276,500	\$132	\$134	28
85381			39	\$11,740,700	\$301,044	\$279,000	\$154	\$154	21
85382			77	\$21,968,099	\$285,300	\$290,000	\$157	\$155	35
85383			175	\$75,258,493	\$430,049	\$390,500	\$163	\$162	49
85387			58	\$18,694,641	\$322,321	\$291,000	\$161	\$157	50
85388			79	\$21,845,576	\$276,526	\$264,000	\$126	\$125	24
85390			15	\$4,712,830	\$314,189	\$265,000	\$164	\$158	46
85392			69	\$18,787,257	\$272,279	\$255,000	\$132	\$133	30
85395			65	\$23,472,876	\$361,121	\$349,900	\$148	\$145	42
85396			117	\$36,449,160	\$311,531	\$295,000	\$138	\$134	52
Other			1	\$355,000	\$355,000	\$355,000	\$229	\$229	15