

MARKET REPORT July 2017



Scottsdale Area Association of REALTORS® 8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255 ScottsdaleREALTORS.org 480-945-2651





Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2017	Jul 2016	+/-	YTD 2017	YTD 2016	+/-
isting Activity Charts Metrics						
New Listing Count	7,696	8,823	-12.8%	66,105	69,478	-4.9%
New Listing Volume	\$2,555,392,947	\$2,453,148,987	+4.2%	\$23,104,678,378	\$21,364,652,942	+8.1%
Active Listing Count	13,340	21,172	-37%	129,542	158,205	-18.1%
Active Listing Volume	\$7,630,658,307	\$9,414,009,558	-18.9%	\$70,312,620,552	\$74,321,313,848	-5.4%
Average Listing Price	\$572,013	\$444,644	+28.6%	\$542,779	\$469,779	+15.5%
Median Listing Price	\$355,975	\$295,000	+20.7%	\$327,856	\$297,613	+10.2%
Average Listing Price per Sq Ft	\$190	\$170	+11.6%	\$185	\$173	+7%
Median Listing Price per Sq Ft	\$162	\$147	+10.2%	\$158	\$148	+6.3%
Median Days in RPR	51	58	-12.1%	50.84	57.18	-11.1%
Months of Inventory	1.6	2.7	-40.7%	2.8	3.5	-20.5%
Absorption Rate	62.6%	37.1%	+25.5%	36%	28.62%	+7.4%
Sales Activity Charts Metrics						
New Pending Sales Count	9,083	8,102	+12.1%	64,403	60,420	+6.6%
New Pending Sales Volume	\$2,846,710,140	\$2,163,609,319	+31.6%	\$19,655,523,321	\$16,409,938,339	+19.8%
Pending Sales Count	9,543	7,069	+35%	57,185	53,479	+6.9%
Pending Sales Volume	\$3,281,841,781	\$2,137,545,040	+53.5%	\$19,193,599,875	\$16,145,712,135	+18.9%
Closed Sales Count	6,928	6,727	+3%	50,524	46,629	+8.4%
Closed Sales Volume	\$2,140,445,411	\$1,911,756,853	+12%	\$15,570,590,574	\$13,439,582,011	+15.9%
Average Sales Price	\$308,956	\$284,192	+8.7%	\$308,182	\$288,224	+6.9%
Median Sales Price	\$254,000	\$235,000	+8.1%	\$247,012	\$232,411	+6.3%
Average Sales Price per Sq Ft	\$153	\$142	+7.5%	\$153	\$143	+7%
Median Sales Price per Sq Ft	\$144	\$134	+7.5%	\$143	\$133	+7.1%
Distressed Charts Metrics						
Distressed Listing Count	321	1,065	-69.9%	3,956	7,868	-49.7%

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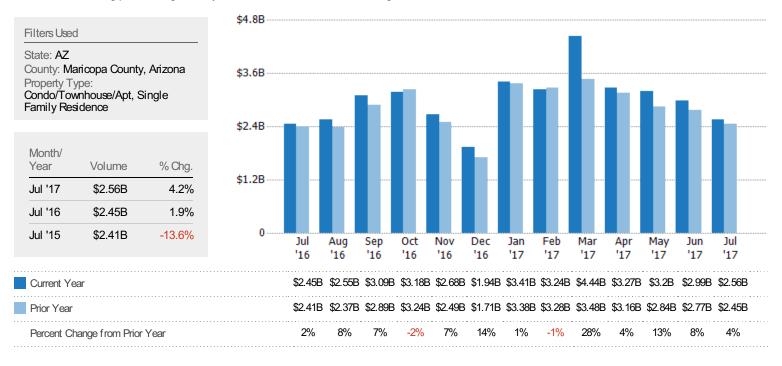
New Listings

The number of new single-family, condominium and townhome listings that were added each month.



New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.





Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



Active Listing Volume

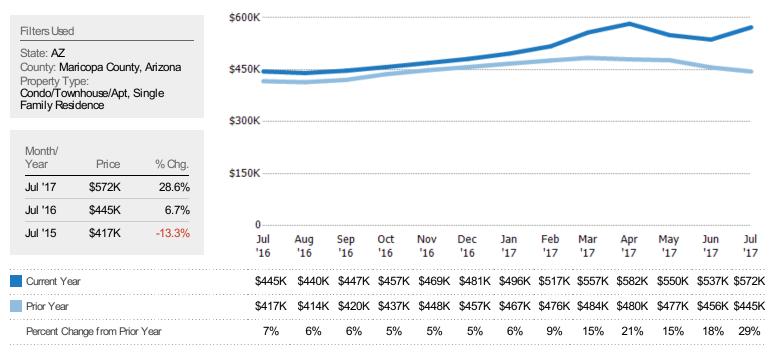
The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





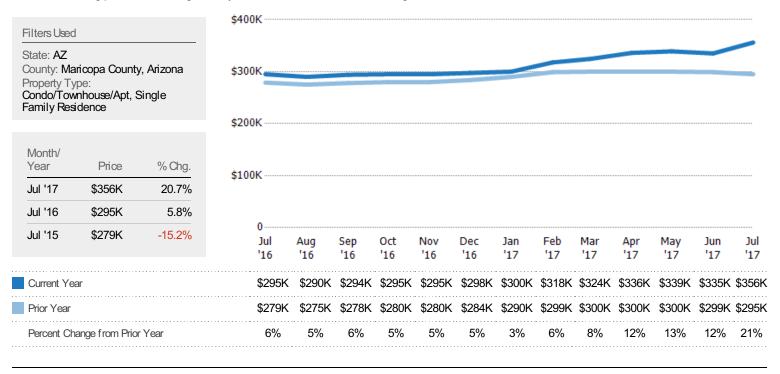
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.



Median Listing Price

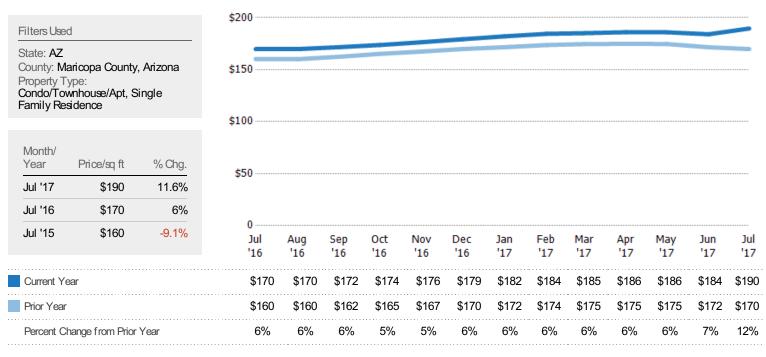
The median listing price of active single-family, condominium and townhome listings at the end of each month.





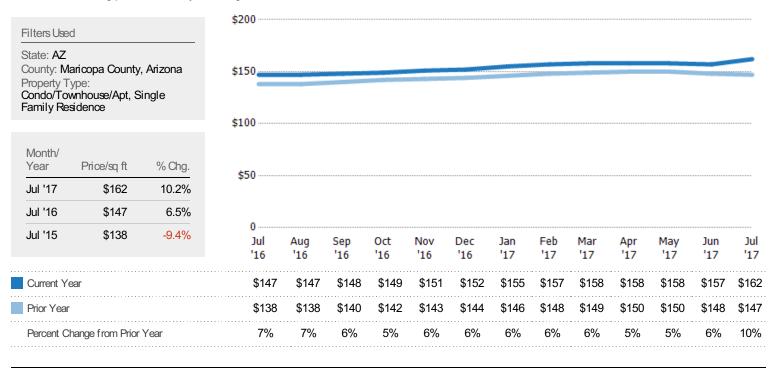
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.



Median Listing Price per Sq Ft

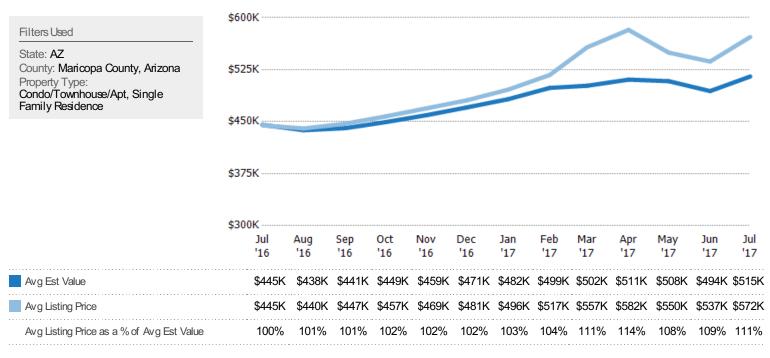
The median of listing prices divided by the living area of homes on market at the end of each month.





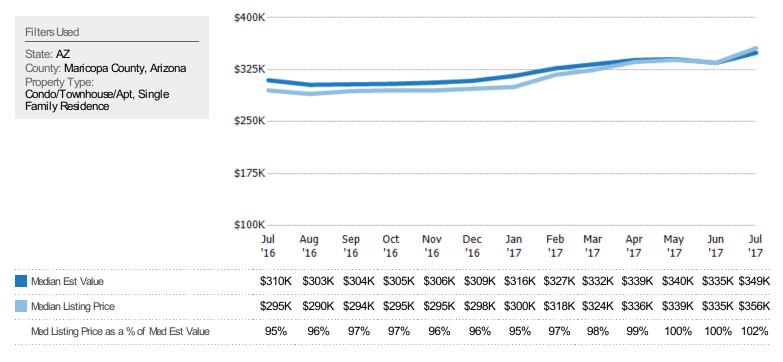
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

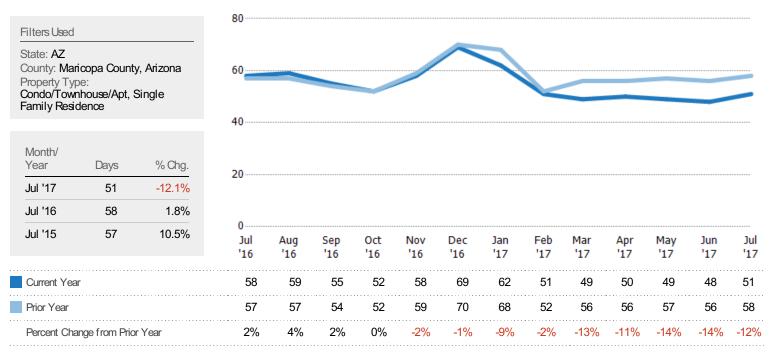






Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Months of Inventory

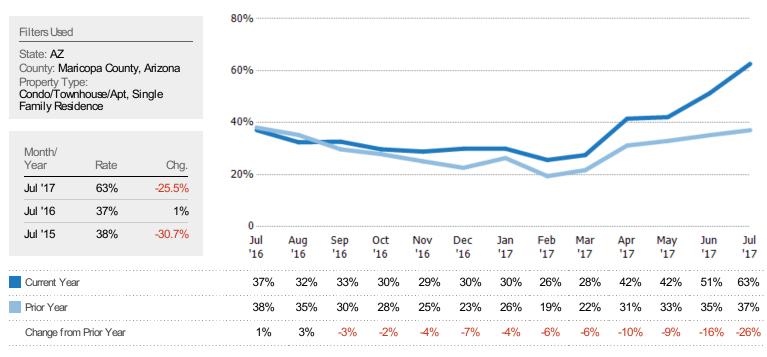
The number of months it would take to exhaust active listings at the current sales rate.





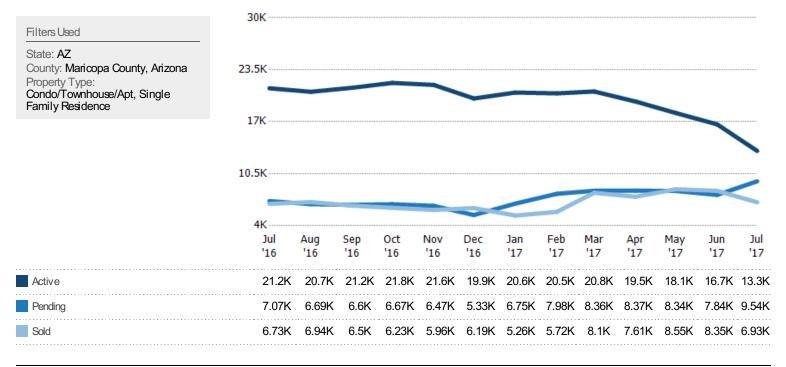
Absorption Rate

The percentage of inventory sold per month.



Active/Pending/Sold Units

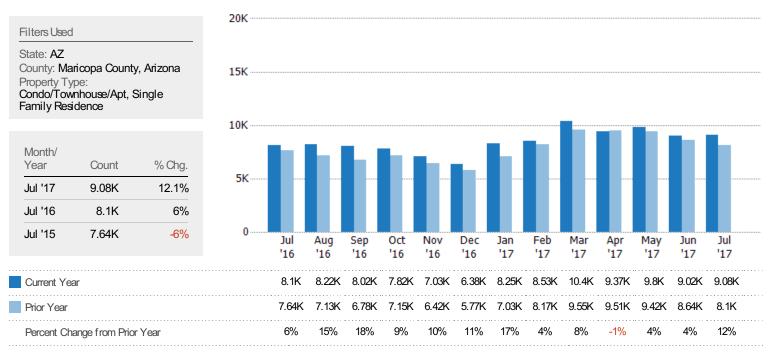
The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.





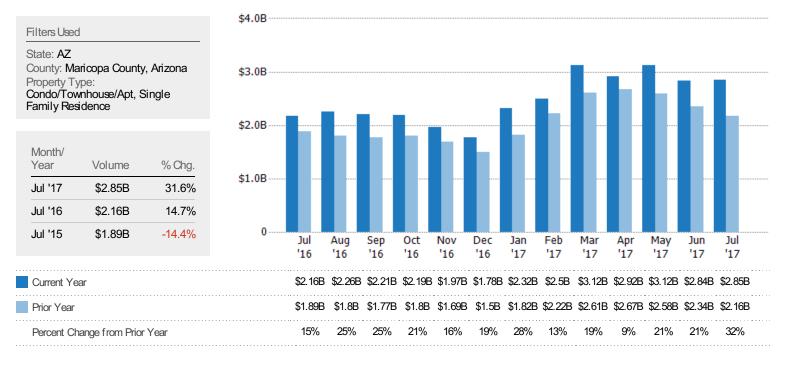
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



New Pending Sales Volume

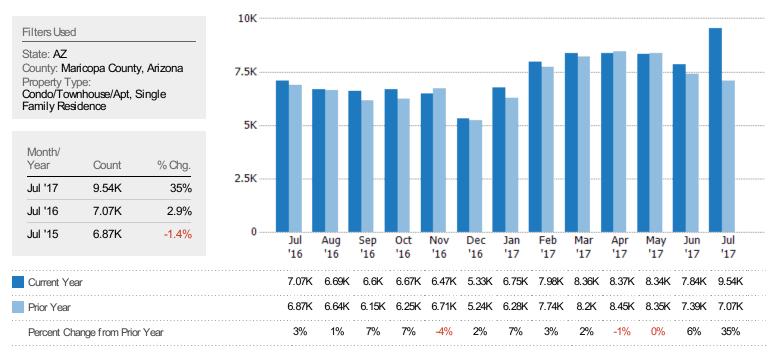
The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.





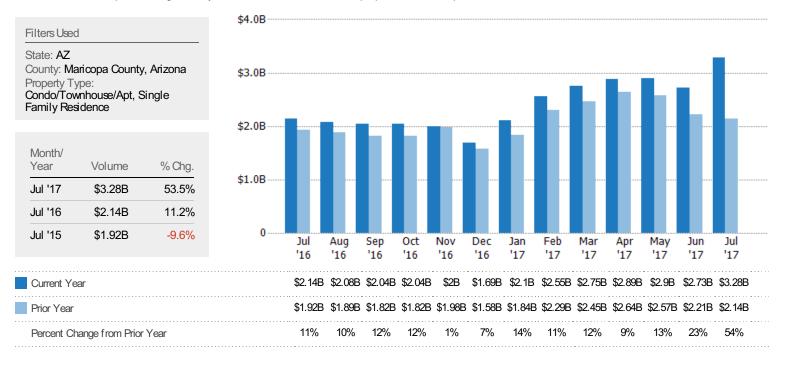
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.



Pending Sales Volume

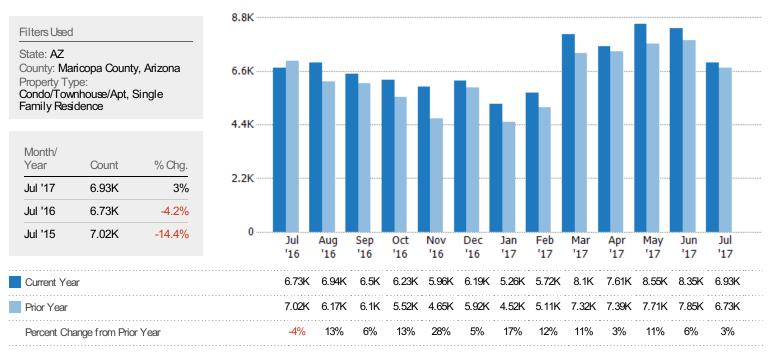
The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





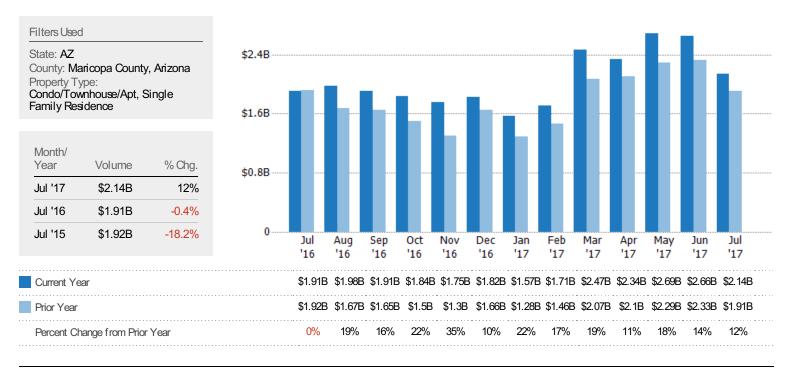
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.



Closed Sales Volume

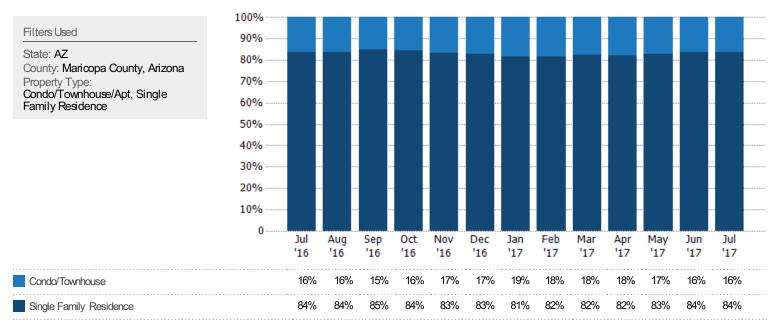
The sum of the sales price of single-family, condominium and townhome properties sold each month.





Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

\$400K Filters Used State: AZ County: Maricopa County, Arizona \$300K Property Type: Condo/Townhouse/Apt, Single Family Residence \$200K Month/ Year Price % Chg. \$100K Jul '17 8.7% \$309K Jul '16 \$284K 4% 0 Jul '15 \$273K -4.4% Jul Aug 0ct Nov Dec Jan Feb Mar Jul Sep Apr May Jun '16 '16 '17 '17 '17 '17 '17 '17 '17 '16 '16 '16 '16 \$285K \$294K \$296K \$294K \$294K \$297K \$299K \$305K Current Year \$284K \$307K \$315K \$318K \$309K Prior Year \$273K \$270K \$271K \$273K \$279K \$280K \$284K \$286K \$283K \$284K \$297K \$296K \$284K 4% 6% 9% 8% 5% 5% 5% 5% 8% 8% 6% 7% 9% Percent Change from Prior Year



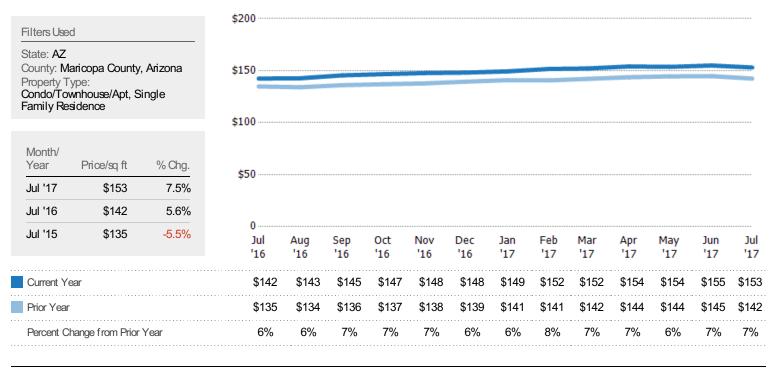
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used			\$300K												
State: AZ County: Mario Property Type Condo/Townl Family Resid	e: house/Apt, S		\$225K												
			\$150K												
Month/ Year	Price	% Chg.	\$75K												
Jul '17	\$254K	8.1%	φ/ bit												
Jul '16	\$235K	6.8%													
Jul '15	\$220K	-6.4%	0 Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year			\$235K	\$239K	\$242K	\$238K	\$237K	\$238K	\$235K	\$240K	\$242K	\$245K	\$251K	\$256K	\$254H
Prior Year			\$220K	\$219K	\$222K	\$221K	\$220K	\$225K	\$224K	\$225K	\$228K	\$230K	\$239K	\$240K	\$235k
Percent Char	nge from Prior	Year	7%	9%	9%	8%	8%	6%	5%	7%	6%	7%	5%	7%	8%

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.



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Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used	\$200												
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150												
	\$100												
Month/ Year Price/sq ft % Chg.	\$50												
Jul '17 \$144 7.5%	+												
Jul '16 \$134 7.2%													
Jul '15 \$125 -4.8%	0 Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$134	\$135	\$136	\$137	\$138	\$138	\$139	\$140	\$141	\$143	\$144	\$145	\$144
Prior Year	\$125	\$125	\$127	\$128	\$127	\$130	\$129	\$130	\$132	\$134	\$135	\$135	\$134
Percent Change from Prior Year	7%	8%	7%	7%	9%	6%	8%	8%	7%	7%	7%	7%	7%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

	\$400K ·····												
Filters Used State: AZ													
County: Maricopa County, Arizona Property Type:	\$325K												
Condo/Townhouse/Apt, Single Family Residence	_												
	\$250K												
	\$175K												
	\$100K												
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
	¢204K	¢2021/	¢2011/	\$204K	¢2021	\$202K	¢206K	¢2071/	¢2101/	¢2151/	ົດວ່າວານ	¢ooek	¢216K
Avg List Price	\$291K	\$293K	\$30 IK	\$304N	\$302N	\$302N	9300N	9307K	₩312N	JO ION	τ φο∠οκ	9320N	20 ION
Avg Sales Price	\$284K	\$285K	\$294K	\$296K	\$294K	\$294K	\$297K	\$299K	\$305K	\$307K	\$315K	\$318K	\$309K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	97%	97%	97%	97%	97%	98%	97%	97%	98%	98%





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

		Nov	Dec	lan	Fah	Mar	Anr	May	lun	Jul
		'16	'16	'17	'17	'17	17	'17	'17	'17
\$245K	\$242K	\$240K	\$240K	\$240K	\$245K	\$245K	\$249K	\$255K	\$260K	\$257K
\$242K	\$238K	\$237K	\$238K	\$235K	\$240K	\$242K	\$245K	\$251K	\$256K	\$254K
99%	98%	99%	99%	98%	98%	99%	98%	99%	98%	99%
	Sep '16 \$245K \$242K 99%	'16 '16 \$245K \$242K \$242K \$238K 99% 98%	Sep '16 Oct '16 Nov '16 \$245K \$242K \$240K \$242K \$238K \$237K 99% 98% 99%	Sep '16 Oct '16 Nov '16 Dec '16 \$245K \$242K \$240K \$240K \$242K \$238K \$237K \$238K 99% 98% 99% 99%	Sep '16 Oct '16 Nov '16 Dec '16 Jan '17 \$245K \$242K \$240K \$240K \$240K \$242K \$238K \$237K \$238K \$235K 99% 98% 99% 99% 98%	Sep '16 Oct '16 Nov '16 Dec '16 Jan '17 Feb '17 \$245K \$242K \$240K \$240K \$240K \$245K \$242K \$238K \$237K \$238K \$235K \$240K 99% 98% 99% 99% 98% 98%	Sep '16 Oct '16 Nov '16 Dec '16 Jan '17 Feb '17 Mar '17 \$245K \$242K \$240K \$240K \$245K \$245K \$242K \$238K \$237K \$238K \$235K \$240K \$242K 99% 98% 99% 99% 98% 99% 98% 99%	Sep '16 Oct '16 Nov '16 Dec '16 Jan '17 Feb '17 Mar '17 Apr '17 \$245K \$242K \$240K \$240K \$245K \$245K \$245K \$242K \$238K \$237K \$238K \$235K \$240K \$242K \$245K 99% 98% 99% 98% 98% 99% 98%	Sep '16 Oct '16 Nov '16 Dec '16 Jan '17 Feb '17 Mar '17 Apr '17 May '17 \$245K \$242K \$240K \$240K \$245K \$245K \$249K \$255K \$242K \$238K \$237K \$238K \$235K \$240K \$242K \$245K \$245K \$245K \$251K 99% 98% 99% 98% 98% 99% 98% 99% 98% 99% 98% 99% 98% 99% 98% 99% 98% 99% 98% 99% 98% 99% 98% 99%	Sep Oct Nov Dec Jan Feb Mar Apr May Jun '16 '16 '16 '17 '17 '17 '17 '17 '17 \$245K \$242K \$240K \$240K \$240K \$245K \$249K \$255K \$260K \$242K \$238K \$237K \$238K \$235K \$240K \$242K \$245K \$245K \$245K \$251K \$256K

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$400K												
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single	\$325K												
Family Residence	\$250K												
	\$175K												
	\$100K												
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Avg Est Value	\$285K	\$288K	\$293K	\$295K	\$294K	\$295K	\$298K	\$306K	\$311K	\$312K	\$320K	\$317K	\$310K
Avg Sales Price	\$291K	\$293K	\$301K	\$304K	\$302K	\$302K	\$306K	\$307K	\$312K	\$315K	\$323K	\$326K	\$316K
 Avg Sales Price as a % of Avg Est Value	102%	102%	103%	103%	103%	102%	102%	100%	100%	101%	101%	103%	102%

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Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$300K												
State: AZ County: Maricopa County, Arizona Property Type: Condo/Townhouse/Apt, Single Family Residence	\$250K												
	\$200K												
	\$150K												
	\$100K												
	Jul '16	Aug '16	Sep '16	0ct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Median Est Value	\$236K	\$240K	\$243K			\$238K							
Median Sales Price	\$239K	\$240K	\$245K										
Med Sales Price as a % of Med Est Value	101%	100%	101%	101%	101%	101%	100%	101%	100%	102%	101%	102%	102%

Distressed Listings

The number of distressed single-family, condominum and townhome properties that were for sale at the end of each month.

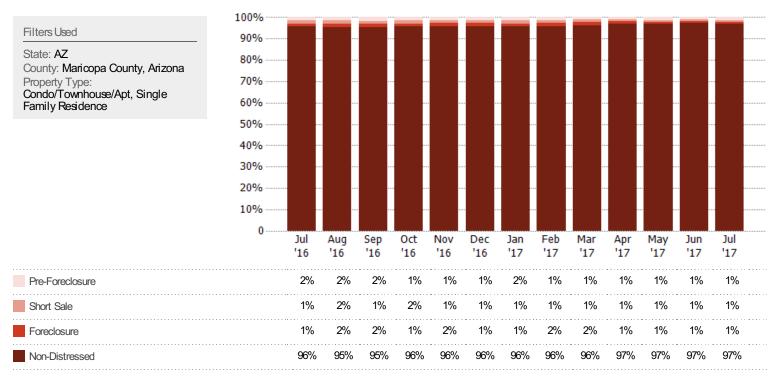


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Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.





Market Data Report

Listing Activity by ZIP

Jul 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Av g Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85003	57	\$37,437,160	\$656,792	\$449,200	\$292	\$268	10	10.52 %
85004	47	\$17,347,194	\$369,089	\$295,000	\$261	\$245	7	14.89 %
85006	43	\$14,210,198	\$330,470	\$300,000	\$212	\$216	3	39.53 %
85007	39	\$14,940,198	\$383,082	\$350,900	\$209	\$218	2	51.28 %
85008	53	\$16,819,900	\$317,357	\$319,900	\$189	\$193	2	54.71 %
85009	37	\$6,183,403	\$167,119	\$150,000	\$133	\$122	1	81.08 %
85012	67	\$29,878,525	\$445,948	\$342,900	\$245	\$236	6	16.41 %
85013	73	\$27,927,052	\$382,562	\$339,900	\$203	\$197	2	58.90 %
85014	75	\$29,192,473	\$389,233	\$317,500	\$193	\$188	2	53.33 %
85015	69	\$15,585,980	\$225,884	\$233,500	\$143	\$140	2	57.97 %
85016	197	\$142,364,479	\$722,662	\$465,000	\$284	\$250	3	33.50 %
85017	36	\$6,720,687	\$186,686	\$176,500	\$123	\$112	2	66.66 %
85018	214	\$250,911,033	\$1,172,481	\$777,000	\$308	\$286	3	36.44 %
85019	21	\$3,617,600	\$172,267	\$175,000	\$104	\$104	1	90.47 %
85020	111	\$53,388,051	\$480,973	\$424,860	\$208	\$192	2	63.06 %
85021	105	\$52,690,881	\$501,818	\$459,000	\$190	\$189	2	49.52 %
85022	111	\$48,062,160	\$432,992	\$385,000	\$167	\$160	2	54.05 %
85023	71	\$30,479,357	\$429,287	\$278,000	\$156	\$150	2	52.11 %
85024	88	\$30,098,227	\$342,025	\$315,000	\$158	\$157	2	54.54 %
85027	41	\$10,499,793	\$256,093	\$245,000	\$147	\$145	1	100.00 %
85028	77	\$40,544,500	\$526,552	\$379,000	\$210	\$201	2	44.15 %
85029	73	\$16,744,846	\$229,381	\$210,000	\$132	\$127	1	68.49 %
85031	32	\$5,540,399	\$173,137	\$172,400	\$108	\$108	1	100.00 %
85032	144	\$42,825,282	\$297,398	\$280,000	\$170	\$171	2	59.02 %
85033	56	\$9,039,493	\$161,420	\$174,900	\$113	\$112	1	100.00 %
85034	8	\$1,942,900	\$242,863	\$209,950	\$189	\$180	2	62.50 %
85035	42	\$7,096,389	\$168,962	\$169,250	\$119	\$122	1	92.85 %
85037	65	\$13,201,998	\$203,108	\$205,000	\$112	\$105	1	90.76 %
85040	31	\$5,633,295	\$181,719	\$172,495	\$121	\$118	1	77.41 %
85041	131	\$33,683,857	\$257,129	\$233,999	\$121	\$115	2	55.72 %
85042	104	\$34,859,383	\$335,186	\$298,400	\$141	\$139	2	57.69 %
85043	58	\$11,778,995	\$203,086	\$204,900	\$118	\$117	1	75.86 %
85044	105	\$66,970,689	\$637,816	\$365,000	\$187	\$174	2	55.23 %
85045	60	\$24,241,776	\$404,030	\$374,950	\$164	\$162	7	15.00 %
85048	163	\$80,427,000	\$493,417	\$419,000	\$173	\$165	2	41.71 %
85050	131	\$62,533,450	\$477,355	\$434,900	\$188	\$184	2	40.45 %
85051	75	\$12,813,570	\$170,848	\$185,000	\$111	\$118	1	68.00 %
85053	43	\$9,773,400	\$227,288	\$229,000	\$138	\$135	1	67.44 %





Listing Activity by ZIP Jul 2017

Continued from previous page

Absorption Rate %	Months of Inventory	Median Listing Price per Sq Ft	Avg Listing Price per Sq Ft	Median Listing Price	Avg Listing Price	Listing Volume (Month End)	Listings (Month End)	ZIP
19.64 %	5	\$221	\$225	\$390,811	\$394,638	\$22,099,713	56	85054
45.16 %	2	\$144	\$150	\$385,000	\$437,402	\$40,678,426	93	85083
27.92 %	4	\$154	\$158	\$427,942	\$465,079	\$71,622,141	154	85085
45.41 %	2	\$149	\$159	\$395,000	\$434,403	\$109,035,062	251	85086
29.31 %	3	\$161	\$183	\$399,317	\$681,814	\$39,545,227	58	85087
33.33 %	3	\$124	\$123	\$197,500	\$217,633	\$1,305,800	6	85120
		\$123	\$123	\$235,000	\$235,000	\$235,000	1	85139
52.07 %	2	\$145	\$155	\$424,990	\$461,296	\$100,101,157	217	85142
100.00 %	1	\$144	\$144	\$209,950	\$225,011	\$11,700,585	52	85201
100.00 %	1	\$139	\$144	\$250,000	\$243,032	\$11,422,487	47	85202
100.00 %	1	\$140	\$143	\$310,000	\$368,440	\$17,316,699	47	85203
96.61 %	1	\$143	\$148	\$229,500	\$261,589	\$15,433,765	59	85204
73.39 %	1	\$144	\$149	\$280,000	\$404,665	\$44,108,514	109	85205
100.00 %	1	\$142	\$146	\$247,000	\$258,332	\$18,083,212	70	85206
42.19 %	2	\$172	\$181	\$499,000	\$625,202	\$108,159,977	173	85207
95.91 %	1	\$136	\$137	\$234,900	\$229,118	\$11,226,770	49	85208
81.25 %	1	\$142	\$145	\$269,950	\$274,802	\$26,381,008	96	85209
78.57 %	1	\$142	\$147	\$224,445	\$230,265	\$9,671,131	42	85210
69.49 %	1	\$137	\$137	\$315,000	\$319,376	\$37,686,381	118	85212
55.68 %	2	\$141	\$147	\$412,500	\$546,401	\$48,083,255	88	85213
50.00 %	2	\$152	\$158	\$331,950	\$518,778	\$34,239,338	66	85215
100.00 %	1	\$157	\$161	\$299,950	\$345,290	\$21,062,717	61	85224
89.09 %	1	\$153	\$154	\$291,250	\$312,946	\$34,424,103	110	85225
67.53 %	1	\$165	\$181	\$339,000	\$395,094	\$30,422,255	77	85226
100.00 %	1	\$156	\$158	\$309,750	\$340,469	\$27,237,553	80	85233
80.19 %	1	\$148	\$154	\$400,000	\$484,472	\$48,931,651	101	85234
49.68 %	2	\$172	\$176	\$376,582	\$488,598	\$77,687,125	159	85248
56.89 %	2	\$151	\$154	\$430,000	\$475,648	\$82,762,793	174	85249
51.19 %	2	\$222	\$231	\$399,000	\$462,594	\$38,857,919	84	85250
40.14 %	2	\$281	\$313	\$439,000	\$561,900	\$153,960,555	274	85251
15.12 %	7	\$410	\$433	\$2,275,000	\$2,800,549	\$814,959,619	291	85253
35.84 %	3	\$212	\$245	\$514,994	\$619,506	\$140,008,258	226	85254
17.29 %	6	\$281	\$325	\$990,000	\$1,507,742	\$758,394,152	503	85255
70.58 %	1	\$208	\$206	\$359,900	\$366,701	\$31,169,568	85	85257
40.84 %	2	\$248	\$257	\$549,000	\$634,502	\$135,148,971	213	85258
35.40 %	3	\$234	\$254	\$799,900	\$964,739	\$155,322,986	161	85259
43.66 %	2	\$215	\$224	\$519,950	\$616,163	\$87,495,166	142	85260





Listing Activity by ZIP

Jul 2017

Continued from previous page

Absorption Rate %	Months of Inventory	Median Listing Price per Sq Ft	Avg Listing Price per Sq Ft	Median Listing Price	Avg Listing Price	Listing Volume (Month End)	Listings (Month End)	ZIP
14.21 %	7	\$278	\$335	\$998,000	\$1,589,315	\$603,939,676	380	85262
6.45 %	16	\$190	\$198	\$492,450	\$529,830	\$32,849,481	62	85263
		\$240	\$345	\$844,000	\$806,233	\$4,837,399	6	85264
17.83 %	6	\$243	\$261	\$850,000	\$1,010,515	\$186,945,367	185	85266
19.50 %	5	\$214	\$231	\$582,400	\$800,605	\$225,770,599	282	85268
81.13 %	1	\$205	\$223	\$299,000	\$333,016	\$35,299,691	106	85281
100.00 %	1	\$164	\$162	\$299,000	\$289,678	\$19,987,761	69	85282
80.30 %	1	\$162	\$161	\$297,500	\$310,204	\$20,473,479	66	85283
38.23 %	3	\$187	\$190	\$575,000	\$683,117	\$46,451,955	68	85284
76.31 %	1	\$153	\$160	\$399,999	\$425,363	\$48,491,354	114	85286
60.60 %	2	\$139	\$141	\$354,750	\$401,254	\$52,965,577	132	85295
87.73 %	1	\$147	\$149	\$357,500	\$400,188	\$42,419,970	106	85296
81.05 %	1	\$145	\$148	\$375,900	\$445,561	\$42,328,312	95	85297
43.31 %	2	\$161	\$165	\$449,900	\$539,307	\$100,850,399	187	85298
75.00 %	1	\$107	\$109	\$164,500	\$167,305	\$10,707,546	64	85301
77.35 %	1	\$123	\$124	\$219,000	\$221,013	\$11,713,705	53	85302
68.88 %	1	\$121	\$125	\$229,000	\$288,013	\$12,960,607	45	85303
76.47 %	1	\$128	\$133	\$246,500	\$288,066	\$14,691,346	51	85304
85.18 %	1	\$125	\$125	\$280,000	\$276,402	\$7,462,845	27	85305
100.00 %	1	\$129	\$134	\$234,500	\$270,297	\$8,379,200	31	85306
71.42 %	1	\$128	\$124	\$210,000	\$244,700	\$1,712,900	7	85307
54.45 %	2	\$150	\$153	\$329,900	\$353,865	\$67,588,302	191	85308
41.25 %	2	\$147	\$158	\$359,950	\$499,256	\$39,940,485	80	85310
		\$184	\$186	\$362,250	\$378,107	\$5,293,500	14	85320
		\$416	\$416	\$649,450	\$649,450	\$1,298,900	2	85322
65.85 %	2	\$111	\$115	\$220,500	\$226,620	\$18,582,851	82	85323
58.36 %	2	\$111	\$116	\$212,900	\$232,439	\$56,947,436	245	85326
		\$244	\$244	\$849,000	\$849,000	\$849,000	1	85327
28.38 %	4	\$197	\$223	\$554,900	\$698,848	\$160,036,206	229	85331
100.00 %	1	\$112	\$114	\$194,950	\$211,606	\$10,157,070	48	85335
25.00 %	4	\$57	\$66	\$85,300	\$104,900	\$419,600	4	85337
49.77 %	2	\$128	\$130	\$289,900	\$337,156	\$75,860,024	225	85338
57.85 %	2	\$111	\$120	\$259,950	\$290,853	\$40,719,412	140	85339
50.80 %	2	\$132	\$142	\$397,000	\$440,963	\$54,679,352	124	85340
20.00 %	5	\$170	\$229	\$536,500	\$558,690	\$5,586,900	10	85342
100.00 %	1	\$131	\$128	\$217,000	\$235,146	\$16,695,349	71	85345
100.00 %	1	\$116	\$120	\$179,900	\$195,421	\$21,691,687	111	85351





Listing Activity by ZIP

Jul 2017

Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Av g Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85353	53	\$11,352,171	\$214,192	\$210,000	\$104	\$104	1	100.00 %
85354	10	\$2,504,100	\$250,410	\$189,900	\$160	\$111	10	10.00 %
85355	52	\$20,747,816	\$398,996	\$342,500	\$136	\$128	2	40.38 %
85361	35	\$9,986,740	\$285,335	\$302,000	\$129	\$131	7	14.28 %
85363	9	\$1,908,799	\$212,089	\$197,000	\$113	\$114	2	44.44 %
85373	59	\$14,860,112	\$251,866	\$259,900	\$127	\$126	1	100.00 %
85374	136	\$35,808,006	\$263,294	\$247,500	\$140	\$137	1	74.26 %
85375	122	\$33,535,352	\$274,880	\$249,945	\$137	\$135	1	85.24 %
85377	82	\$83,358,390	\$1,016,566	\$810,000	\$271	\$248	12	8.53 %
85378	32	\$7,094,644	\$221,708	\$242,840	\$138	\$143	2	62.50 %
85379	181	\$54,318,074	\$300,100	\$289,900	\$116	\$115	2	58.01 %
85381	55	\$21,545,688	\$391,740	\$292,000	\$147	\$145	1	70.90 %
85382	102	\$29,991,209	\$294,031	\$286,750	\$142	\$141	1	83.33 %
85383	401	\$192,909,537	\$481,071	\$415,000	\$163	\$156	3	31.17 %
85387	65	\$25,017,443	\$384,884	\$319,900	\$152	\$153	3	38.46 %
85388	99	\$29,794,360	\$300,953	\$260,000	\$117	\$111	1	71.71 %
85390	81	\$51,212,628	\$632,255	\$380,000	\$213	\$184	9	11.11 %
85392	96	\$23,481,651	\$244,601	\$229,875	\$123	\$124	2	62.50 %
85395	163	\$58,063,980	\$356,221	\$350,000	\$139	\$133	2	41.71 %
85396	248	\$81,595,752	\$329,015	\$304,445	\$132	\$126	4	27.01 %



SCOTTSDALE MEA ASSOCIATION OF ERATORS

Sales Activity by ZIP

Jul 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85003	23	\$11,302,308	6	\$2,545,500	\$436,817	\$431,250	\$283	\$262	183
85004	15	\$4,243,200	7	\$2,192,400	\$318,686	\$299,900	\$185	\$162	81
85006	24	\$6,069,000	17	\$4,144,630	\$246,565	\$264,999	\$214	\$214	26
85007	28	\$9,080,081	20	\$7,431,300	\$384,562	\$334,900	\$204	\$193	81
85008	67	\$14,613,998	29	\$5,467,040	\$190,762	\$168,900	\$156	\$154	40
85009	48	\$7,843,800	30	\$4,519,100	\$152,355	\$145,500	\$111	\$110	33
85012	29	\$13,133,677	11	\$4,176,800	\$397,097	\$365,000	\$204	\$178	24
85013	39	\$14,138,584	43	\$12,417,977	\$298,876	\$274,900	\$170	\$170	41
85014	66	\$19,440,989	40	\$12,665,300	\$321,377	\$327,450	\$184	\$186	58
85015	56	\$11,207,077	40	\$7,467,180	\$190,596	\$194,000	\$134	\$138	41
85016	106	\$42,940,815	66	\$25,335,198	\$400,004	\$312,450	\$210	\$203	60
85017	33	\$4,969,000	24	\$3,715,100	\$154,654	\$164,950	\$107	\$107	42
85018	117	\$83,490,505	78	\$44,999,350	\$601,773	\$482,000	\$243	\$229	73
85019	30	\$5,164,099	19	\$3,214,500	\$171,074	\$170,000	\$107	\$110	50
85020	85	\$27,152,990	70	\$20,560,800	\$301,508	\$253,900	\$171	\$169	41
85021	60	\$21,644,818	52	\$15,578,199	\$308,310	\$254,900	\$146	\$144	53
85022	93	\$23,568,413	60	\$16,519,350	\$280,584	\$277,175	\$152	\$154	44
85023	60	\$15,964,943	37	\$8,534,572	\$235,442	\$229,500	\$140	\$143	47
85024	71	\$21,357,563	48	\$13,898,350	\$294,506	\$277,450	\$164	\$161	39
85027	72	\$15,474,282	59	\$12,370,461	\$213,410	\$219,900	\$143	\$143	37
85028	56	\$26,907,747	34	\$14,463,901	\$436,687	\$381,400	\$190	\$184	43
85029	76	\$15,744,210	50	\$10,542,550	\$214,362	\$198,750	\$128	\$131	39
85031	34	\$4,472,849	42	\$5,671,800	\$135,547	\$153,650	\$92	\$98	38
85032	124	\$33,150,688	85	\$21,518,512	\$258,606	\$255,000	\$163	\$161	41
85033	81	\$12,514,066	66	\$9,936,947	\$151,644	\$161,500	\$106	\$108	35
85034	2	\$464,900	5	\$996,500	\$204,080	\$167,500	\$147	\$186	25
85035	56	\$9,111,834	39	\$6,341,407	\$163,171	\$168,900	\$112	\$112	41
85037	95	\$17,670,283	59	\$10,887,499	\$185,150	\$179,900	\$117	\$117	37
85040	42	\$6,845,555	24	\$4,324,790	\$181,950	\$174,500	\$119	\$117	35
85041	145	\$31,153,520	73	\$15,948,178	\$219,414	\$202,000	\$117	\$117	60
85042	87	\$21,692,634	60	\$14,197,815	\$239,101	\$202,500	\$138	\$136	56
85043	84	\$16,065,484	44	\$8,123,400	\$183,294	\$180,500	\$114	\$113	38
85044	82	\$29,346,963	58	\$17,001,249	\$298,412	\$279,700	\$171	\$169	27
85045	27	\$10,429,244	9	\$3,331,400	\$374,022	\$380,000	\$147	\$137	52
85048	88	\$31,173,399	68	\$22,081,445	\$331,388	\$336,750	\$157	\$152	54
85050	76	\$33,100,611	53	\$21,059,830	\$406,165	\$340,000	\$181	\$183	70
85051	75	\$12,755,698	51	\$7,850,197	\$154,662	\$160,000	\$107	\$106	32
85053	50	\$10,773,624	29	\$6,295,299	\$220,400	\$215,000	\$127	\$125	47





Sales Activity by ZIP Jul 2017

Continued from previous page

Avg Days In RPR	Median Sales Price per Sq Ft	Av g Sales Price per Sq Ft	Median Sales Price	Av g Sales Price	Sales Volume	Sales	Pending Volume (Month End)	Pendings (Month End)	ZIP
91	\$199	\$200	\$267,500	\$375,936	\$4,049,000	11	\$8,362,660	22	85054
45	\$147	\$141	\$364,400	\$357,924	\$14,741,924	42	\$17,787,876	48	85083
65	\$139	\$146	\$339,950	\$350,746	\$14,790,781	43	\$28,695,255	91	85085
62	\$139	\$142	\$320,000	\$343,387	\$38,256,986	114	\$48,761,105	137	85086
53	\$127	\$133	\$289,000	\$307,615	\$5,131,824	17	\$8,062,224	22	85087
39	\$148	\$148	\$176,250	\$176,250	\$352,500	2			85120
52	\$134	\$139	\$311,830	\$357,782	\$40,064,574	113	\$68,070,054	169	85142
45	\$129	\$135	\$176,900	\$186,525	\$11,319,095	61	\$12,765,714	66	85201
30	\$141	\$139	\$217,000	\$200,938	\$10,323,650	52	\$16,688,027	73	85202
40	\$143	\$139	\$257,500	\$289,474	\$16,019,200	56	\$13,586,038	50	85203
28	\$147	\$143	\$214,000	\$212,919	\$12,046,100	57	\$17,579,397	80	85204
43	\$145	\$144	\$228,500	\$249,551	\$19,723,120	80	\$23,507,180	82	85205
36	\$139	\$138	\$225,000	\$231,090	\$16,000,590	70	\$16,797,663	77	85206
51	\$154	\$158	\$314,900	\$360,512	\$25,774,436	73	\$47,608,998	120	85207
48	\$138	\$131	\$207,500	\$202,654	\$9,377,300	47	\$14,444,075	67	85208
57	\$138	\$140	\$236,450	\$250,882	\$19,308,153	78	\$21,075,747	86	85209
42	\$138	\$137	\$239,000	\$219,047	\$7,097,806	33	\$13,470,980	65	85210
50	\$134	\$133	\$314,803	\$319,333	\$25,935,773	82	\$33,569,574	113	85212
57	\$139	\$140	\$296,000	\$305,363	\$14,742,047	49	\$27,922,512	73	85213
49	\$153	\$157	\$291,000	\$356,252	\$11,366,880	33	\$11,432,750	31	85215
26	\$163	\$160	\$249,900	\$262,233	\$17,893,222	69	\$18,712,461	68	85224
37	\$155	\$153	\$255,000	\$250,609	\$24,280,838	98	\$38,216,962	146	85225
35	\$161	\$164	\$291,000	\$306,452	\$15,745,123	52	\$22,305,626	74	85226
35	\$152	\$153	\$279,900	\$284,087	\$23,372,425	83	\$31,399,710	108	85233
54	\$148	\$150	\$292,000	\$339,429	\$27,061,600	81	\$44,423,436	117	85234
82	\$153	\$156	\$349,900	\$383,085	\$29,553,247	79	\$38,671,119	96	85248
50	\$146	\$145	\$395,000	\$419,921	\$40,846,794	99	\$53,145,896	115	85249
87	\$193	\$205	\$324,900	\$345,970	\$14,499,000	43	\$24,605,000	69	85250
70	\$209	\$235	\$319,950	\$375,490	\$40,218,782	110	\$54,306,773	143	85251
120	\$311	\$322	\$1,320,187	\$1,527,483	\$63,247,742	44	\$112,177,039	65	85253
70	\$198	\$204	\$450,000	\$497,067	\$39,213,500	81	\$69,229,584	141	85254
104	\$234	\$245	\$660,886	\$779,567	\$64,898,270	87	\$147,673,946	164	85255
54	\$185	\$179	\$292,000	\$274,357	\$16,308,331	60	\$17,007,448	58	85257
73	\$207	\$212	\$404,999	\$448,932	\$37,619,290	87	\$57,026,965	106	85258
91	\$220	\$221	\$605,000	\$714,502	\$39,492,400	57	\$60,957,771	88	85259
68	\$201	\$206	\$419,000	\$493,032	\$29,760,100	62	\$56,490,849	110	85260
167	\$220	\$232	\$700,000	\$861,009	\$43,956,519	54	\$112,695,113	99	85262





Sales Activity by ZIP

Jul 2017

Continued from previous page

8526318\$9,645,9004\$1,455,000\$398,325\$404,700\$153\$18526645\$41,777,94933\$23,542,000\$748,282\$635,000\$237\$28526889\$44,918,89755\$24,645,295\$468,211\$400,000\$193\$18528179\$20,596,55886\$22,108,029\$265,377\$240,900\$185\$185282106\$27,326,46170\$17,763,641\$256,955\$264,400\$157\$18528375\$19,956,92153\$13,738,100\$263,968\$259,900\$156\$18528447\$20,997,56226\$10,491,200\$413,044\$377,000\$176\$1	0 153
85268 89 \$44,918,897 55 \$24,645,295 \$468,211 \$400,000 \$193 \$1 85281 79 \$20,596,558 86 \$22,108,029 \$265,377 \$240,900 \$185 \$1 85282 106 \$27,326,461 70 \$17,763,641 \$256,955 \$264,400 \$157 \$1 85283 75 \$19,956,921 53 \$13,738,100 \$263,968 \$259,900 \$156 \$1	•••••
8528179\$20,596,55886\$22,108,029\$265,377\$240,900\$185\$185282106\$27,326,46170\$17,763,641\$256,955\$264,400\$157\$18528375\$19,956,92153\$13,738,100\$263,968\$259,900\$156\$1	4 400
85282 106 \$27,326,461 70 \$17,763,641 \$256,955 \$264,400 \$157 \$1 85283 75 \$19,956,921 53 \$13,738,100 \$263,968 \$259,900 \$156 \$1	1 103
85283 75 \$19,956,921 53 \$13,738,100 \$263,968 \$259,900 \$156 \$1	0 48
	8 28
85284 47 \$20,997,562 26 \$10,491,200 \$413,044 \$377,000 \$176 \$1	7 35
	4 57
85286 94 \$36,168,650 87 \$33,686,776 \$394,568 \$380,000 \$156 \$1	6 49
85295 108 \$36,285,297 80 \$24,970,500 \$315,818 \$285,000 \$138 \$1	7 37
85296 118 \$36,237,755 93 \$30,487,097 \$331,508 \$289,900 \$145 \$1	1 38
85297 75 \$27,513,788 77 \$27,934,339 \$367,256 \$324,900 \$143 \$1	0 45
85298 103 \$50,692,113 81 \$41,038,552 \$517,775 \$375,000 \$159 \$1	7 59
85301 60 \$9,059,775 48 \$7,408,311 \$156,535 \$164,400 \$99 \$	9 40
85302 73 \$13,620,564 41 \$7,094,600 \$175,168 \$182,900 \$114 \$1	0 32
85303 53 \$12,525,940 31 \$6,222,002 \$203,100 \$187,500 \$120 \$1	2 42
85304 40 \$8,880,795 39 \$8,514,525 \$219,931 \$219,995 \$125 \$1	5 44
85305 31 \$10,025,261 23 \$6,499,163 \$289,684 \$281,145 \$118 \$1	2 70
85306 42 \$10,859,667 39 \$8,851,550 \$230,487 \$229,200 \$130 \$1	8 39
85307 14 \$2,779,899 5 \$1,032,290 \$208,598 \$180,000 \$132 \$1	8 36
85308 122 \$38,297,952 104 \$30,749,199 \$300,886 \$275,995 \$151 \$1	9 47
85310 61 \$23,393,165 33 \$10,336,800 \$317,665 \$298,900 \$147 \$1	5 47
85323 75 \$15,623,855 54 \$11,335,299 \$212,209 \$209,450 \$112 \$1	3 33
85326 182 \$37,158,990 143 \$28,758,666 \$204,014 \$193,500 \$107 \$1	7 50
85331 111 \$60,087,933 65 \$32,185,930 \$507,609 \$420,000 \$185 \$1	8 65
85335 67 \$12,516,704 58 \$10,831,284 \$188,353 \$181,000 \$122 \$1	1 27
85337 2 \$149,900 1 \$67,000 \$73,000 \$73,000 \$47 \$	7 61
85338 144 \$38,598,192 112 \$29,314,091 \$264,820 \$231,950 \$125 \$1	4 60
85339 106 \$25,767,040 81 \$19,133,651 \$238,855 \$221,000 \$106 \$1	9 40
85340 92 \$34,947,743 63 \$19,052,482 \$306,077 \$279,500 \$123 \$1	4 62
85342 3 \$603,000 2 \$305,000 \$147,500 \$147,500 \$92 \$	2 112
85345 123 \$24,805,946 99 \$20,252,506 \$206,313 \$199,900 \$132 \$1	0 33
85351 144 \$23,629,705 127 \$18,537,500 \$148,387 \$145,000 \$103 \$1	2 43
85353 74 \$15,431,633 59 \$11,866,850 \$202,670 \$199,900 \$106 \$1	7 37
85354 7 \$1,293,700 1 \$219,000 \$223,000 \$223,000 \$116 \$1	6 61
85355 31 \$11,320,964 21 \$6,424,155 \$308,479 \$299,000 \$122 \$1	2 47
85361 18 \$5,013,235 5 \$1,464,000 \$298,740 \$290,000 \$137 \$1	6 87
85363 17 \$2,584,100 4 \$494,000 \$124,925 \$129,950 \$102 \$1	4 30





Sales Activity by ZIP

Jul 2017

Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85373	52	\$11,336,470	75	\$15,765,295	\$214,171	\$210,000	\$118	\$119	43
85374	117	\$26,498,879	101	\$24,233,402	\$244,661	\$227,000	\$137	\$135	54
85375	115	\$28,026,417	104	\$22,457,700	\$220,295	\$204,900	\$126	\$126	56
85377	15	\$12,976,700	7	\$5,945,000	\$942,357	\$695,000	\$260	\$231	108
85378	31	\$6,169,189	20	\$3,356,300	\$171,799	\$199,948	\$115	\$116	21
85379	150	\$39,287,024	105	\$26,117,491	\$251,508	\$239,900	\$113	\$113	49
85381	59	\$16,044,104	39	\$9,306,893	\$243,354	\$239,888	\$136	\$131	56
85382	90	\$23,435,494	85	\$21,670,789	\$259,691	\$255,000	\$142	\$144	47
85383	209	\$84,314,561	125	\$49,638,985	\$406,418	\$350,000	\$143	\$139	70
85387	36	\$10,065,582	25	\$7,176,617	\$290,915	\$269,000	\$138	\$148	36
85388	99	\$24,673,648	71	\$17,173,485	\$243,715	\$229,900	\$114	\$114	47
85390	27	\$8,958,700	9	\$2,411,942	\$276,993	\$315,000	\$136	\$158	74
85392	75	\$18,186,049	60	\$13,905,677	\$233,228	\$225,000	\$122	\$124	36
85395	79	\$26,400,830	68	\$21,355,178	\$320,712	\$289,950	\$142	\$141	86
85396	98	\$28,212,647	67	\$18,405,526	\$278,861	\$255,122	\$123	\$131	61

