

**2018**

# **MARICOPA COUNTY**

## **MARKET REPORT**

February 2018



Scottsdale Area Association of REALTORS®  
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ScottsdaleREALTORS.org  
480-945-2651



## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2018	Feb 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	8,805	9,618	-8.5%	18,284	19,732	-7.3%
New Listing Volume	\$3,439,585,841	\$3,253,097,008	+5.7%	\$7,252,722,723	\$6,689,220,551	+8.4%
Active Listing Count	16,278	21,299	-23.6%	33,311	42,640	-21.9%
Active Listing Volume	\$9,835,270,237	\$10,700,037,493	-8.1%	\$19,612,262,165	\$21,044,622,235	-6.8%
Average Listing Price	\$604,206	\$502,373	+20.3%	\$588,762	\$493,542	+19.3%
Median Listing Price	\$359,000	\$309,000	+16.2%	\$349,234	\$303,620	+15%
Average Listing Price per Sq Ft	\$200	\$182	+9.5%	\$197	\$181	+8.8%
Median Listing Price per Sq Ft	\$170	\$156	+9%	\$168	\$155	+8.7%
Median Days in RPR	44	53	-17%	49.14	57.8	-15%
Months of Inventory	3	4	-25.3%	3	4.3	-31.1%
Absorption Rate	33.74%	25.19%	+8.5%	33.54%	23.11%	+10.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	9,063	8,644	+4.8%	17,453	17,049	+2.4%
New Pending Sales Volume	\$3,038,051,255	\$2,508,468,528	+21.1%	\$5,822,769,172	\$4,838,002,435	+20.4%
Pending Sales Count	9,333	8,074	+15.6%	16,413	14,923	+10%
Pending Sales Volume	\$3,409,198,881	\$2,535,643,947	+34.5%	\$5,954,422,040	\$4,625,718,755	+28.7%
Closed Sales Count	6,252	5,808	+7.6%	11,744	11,173	+5.1%
Closed Sales Volume	\$1,997,388,388	\$1,722,497,238	+16%	\$3,794,381,246	\$3,303,466,412	+14.9%
Average Sales Price	\$319,480	\$296,573	+7.7%	\$323,091	\$295,665	+9.3%
Median Sales Price	\$261,000	\$238,000	+9.7%	\$257,867	\$236,559	+9%
Average Sales Price per Sq Ft	\$162	\$151	+7.3%	\$162	\$150	+8%
Median Sales Price per Sq Ft	\$152	\$140	+8.6%	\$151	\$139	+8.6%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	279	629	-55.6%	631	1,306	-51.7%

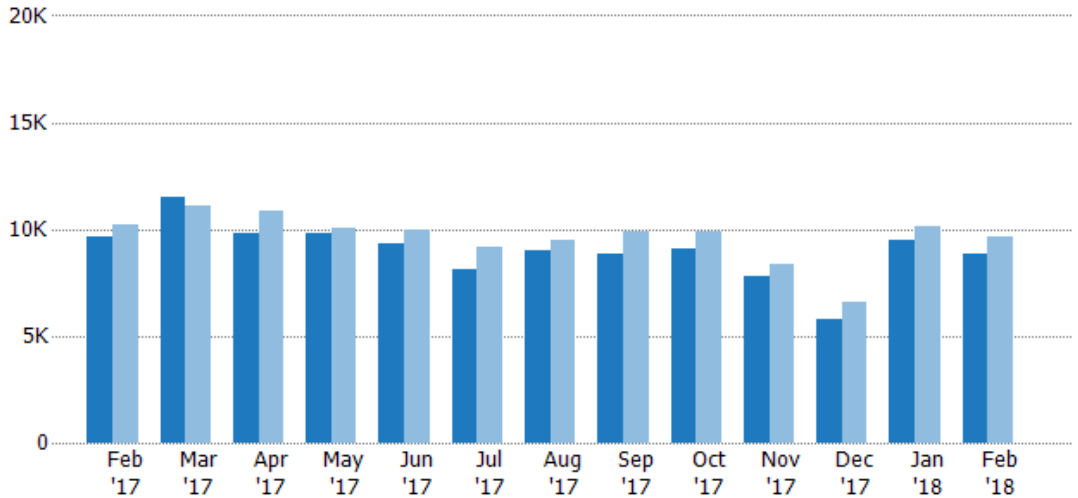
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Count	% Chg.
Feb '18	8.81K	-8.5%
Feb '17	9.62K	-5.6%
Feb '16	10.2K	-8.4%



Current Year	9.62K	11.5K	9.8K	9.8K	9.34K	8.15K	8.99K	8.82K	9.1K	7.82K	5.77K	9.48K	8.81K
Prior Year	10.2K	11.1K	10.9K	10K	9.98K	9.13K	9.48K	9.91K	9.9K	8.36K	6.58K	10.1K	9.62K
Percent Change from Prior Year	-6%	3%	-10%	-2%	-6%	-11%	-5%	-11%	-8%	-6%	-12%	-6%	-8%

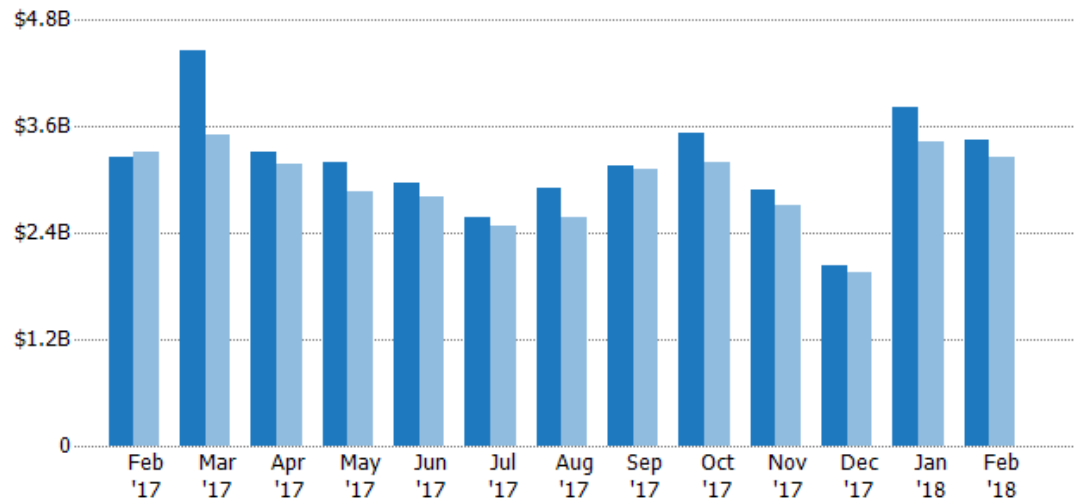
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Volume	% Chg.
Feb '18	\$3.44B	5.7%
Feb '17	\$3.25B	-1.8%
Feb '16	\$3.31B	-18.6%



Current Year	\$3.25B	\$4.46B	\$3.3B	\$3.2B	\$2.97B	\$2.57B	\$2.91B	\$3.16B	\$3.53B	\$2.88B	\$2.04B	\$3.81B	\$3.44B
Prior Year	\$3.31B	\$3.51B	\$3.18B	\$2.87B	\$2.81B	\$2.48B	\$2.58B	\$3.13B	\$3.2B	\$2.7B	\$1.96B	\$3.44B	\$3.25B
Percent Change from Prior Year	-2%	27%	4%	11%	6%	4%	13%	1%	10%	6%	4%	11%	6%

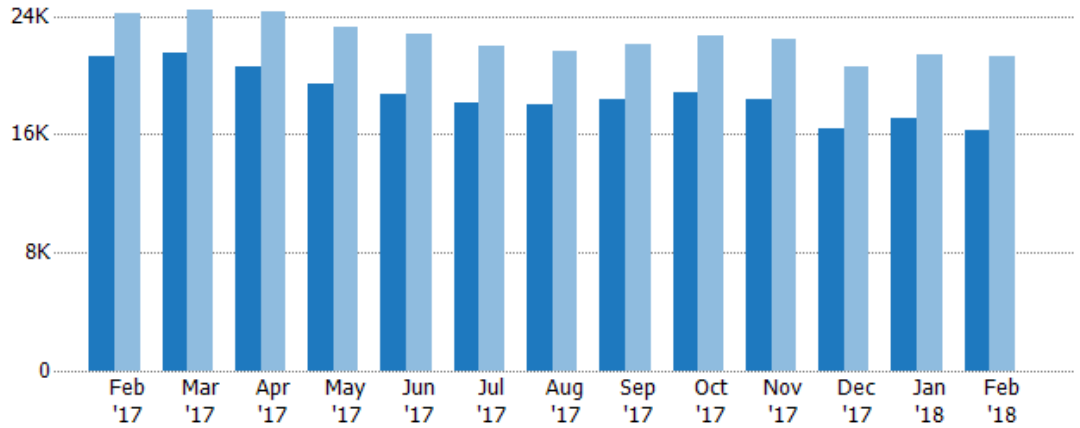
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Count	% Chg.
Feb '18	16.3K	-23.6%
Feb '17	21.3K	-11.8%
Feb '16	24.1K	5.9%



Current Year	21.3K	21.5K	20.6K	19.4K	18.7K	18.1K	18K	18.4K	18.8K	18.4K	16.4K	17K	16.3K
Prior Year	24.1K	24.4K	24.3K	23.2K	22.7K	22K	21.6K	22.1K	22.7K	22.4K	20.6K	21.3K	21.3K
Percent Change from Prior Year	-12%	-12%	-15%	-17%	-18%	-17%	-17%	-17%	-17%	-18%	-20%	-20%	-24%

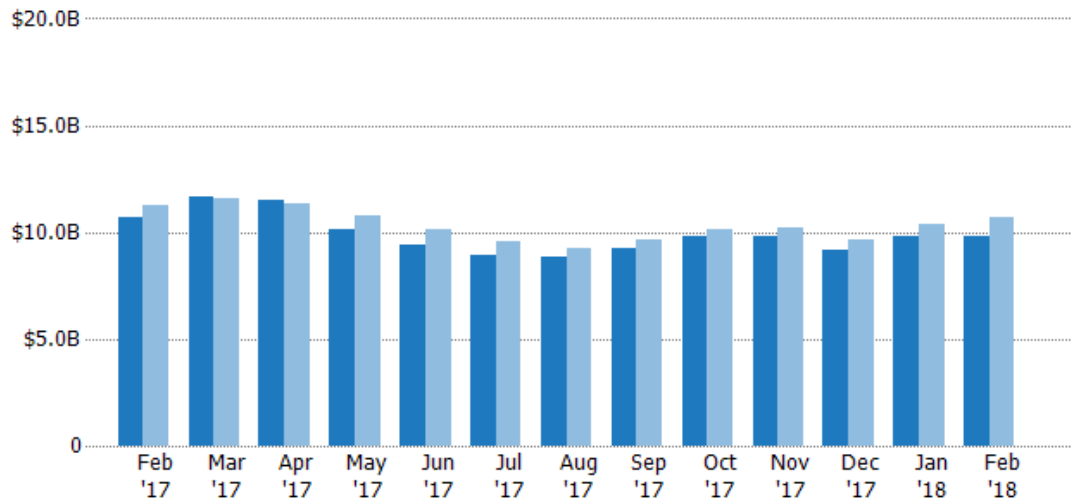
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Volume	% Chg.
Feb '18	\$9.84B	-8.1%
Feb '17	\$10.7B	-4.8%
Feb '16	\$11.2B	-4.2%



Current Year	\$10.7B	\$11.7B	\$11.5B	\$10.2B	\$9.41B	\$8.96B	\$8.85B	\$9.21B	\$9.8B	\$9.78B	\$9.14B	\$9.78B	\$9.84B
Prior Year	\$11.2B	\$11.5B	\$11.4B	\$10.8B	\$10.1B	\$9.54B	\$9.25B	\$9.62B	\$10.1B	\$10.2B	\$9.68B	\$10.3B	\$10.7B
Percent Change from Prior Year	-5%	1%	1%	-6%	-7%	-6%	-4%	-4%	-3%	-5%	-6%	-5%	-8%

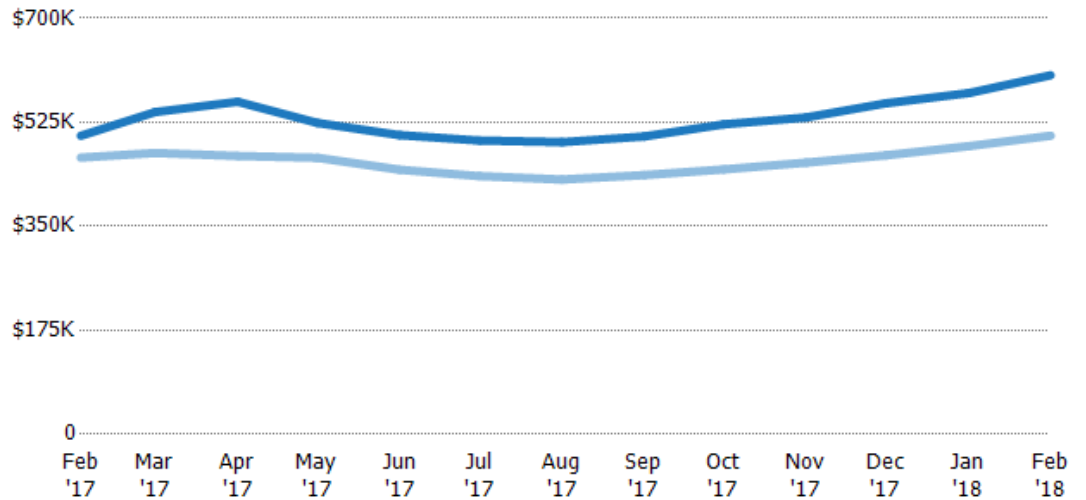
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Price	% Chg.
Feb '18	\$604K	20.3%
Feb '17	\$502K	7.9%
Feb '16	\$466K	-9.5%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$502K	\$542K	\$560K	\$524K	\$503K	\$494K	\$492K	\$501K	\$522K	\$533K	\$557K	\$574K	\$604K
Prior Year	\$466K	\$473K	\$468K	\$465K	\$445K	\$434K	\$429K	\$436K	\$446K	\$457K	\$469K	\$485K	\$502K
Percent Change from Prior Year	8%	15%	19%	13%	13%	14%	15%	15%	17%	17%	19%	18%	20%

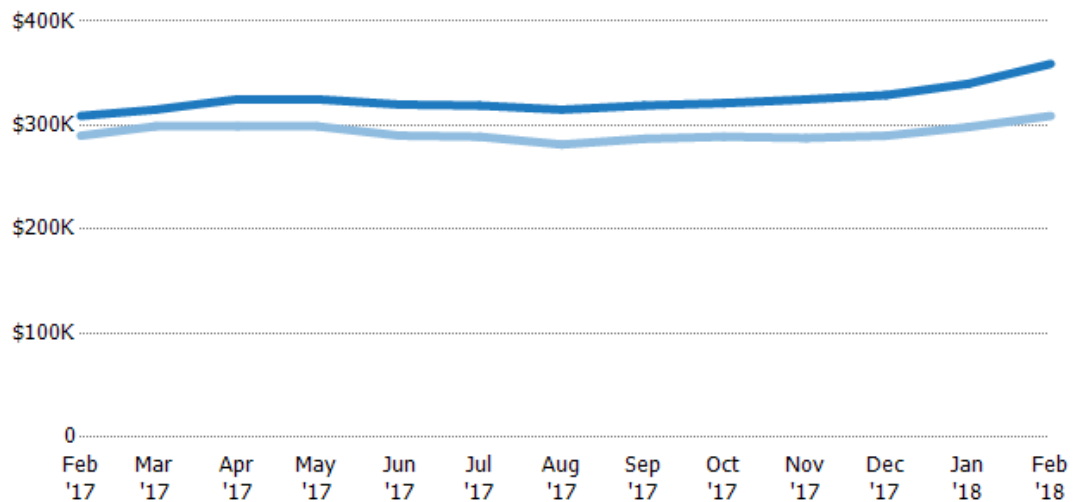
## Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Price	% Chg.
Feb '18	\$359K	16.2%
Feb '17	\$309K	6.6%
Feb '16	\$290K	-13.4%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$309K	\$315K	\$325K	\$325K	\$320K	\$319K	\$315K	\$319K	\$321K	\$325K	\$329K	\$340K	\$359K
Prior Year	\$290K	\$299K	\$299K	\$299K	\$290K	\$289K	\$282K	\$287K	\$289K	\$288K	\$290K	\$298K	\$309K
Percent Change from Prior Year	7%	5%	9%	9%	10%	10%	12%	11%	11%	13%	13%	14%	16%

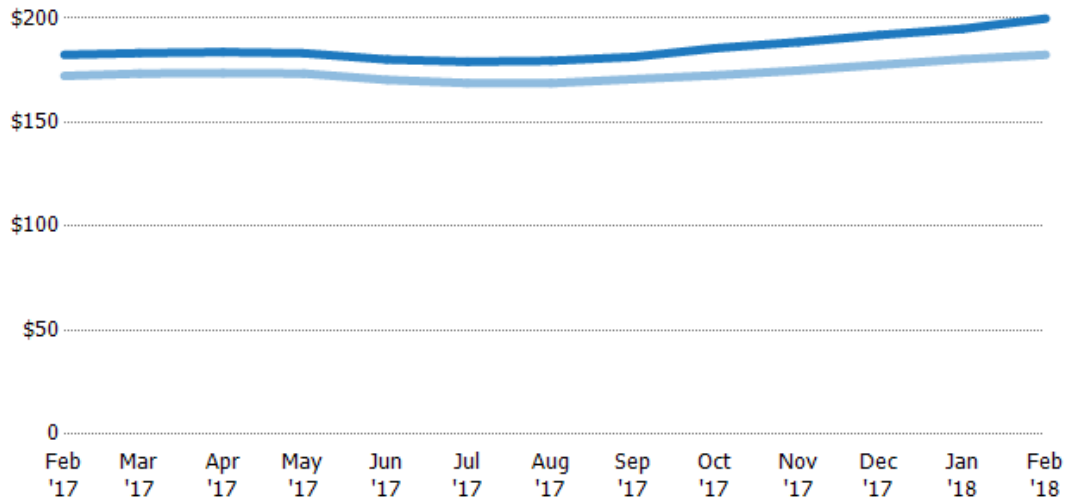
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/ Year	Price/sq ft	% Chg.
Feb '18	\$200	9.5%
Feb '17	\$182	5.9%
Feb '16	\$172	-7.7%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$182	\$183	\$184	\$183	\$180	\$179	\$180	\$181	\$186	\$189	\$192	\$195	\$200
Prior Year	\$172	\$173	\$174	\$173	\$170	\$169	\$169	\$171	\$173	\$175	\$178	\$180	\$182
Percent Change from Prior Year	6%	6%	6%	6%	6%	6%	6%	6%	8%	8%	8%	8%	10%

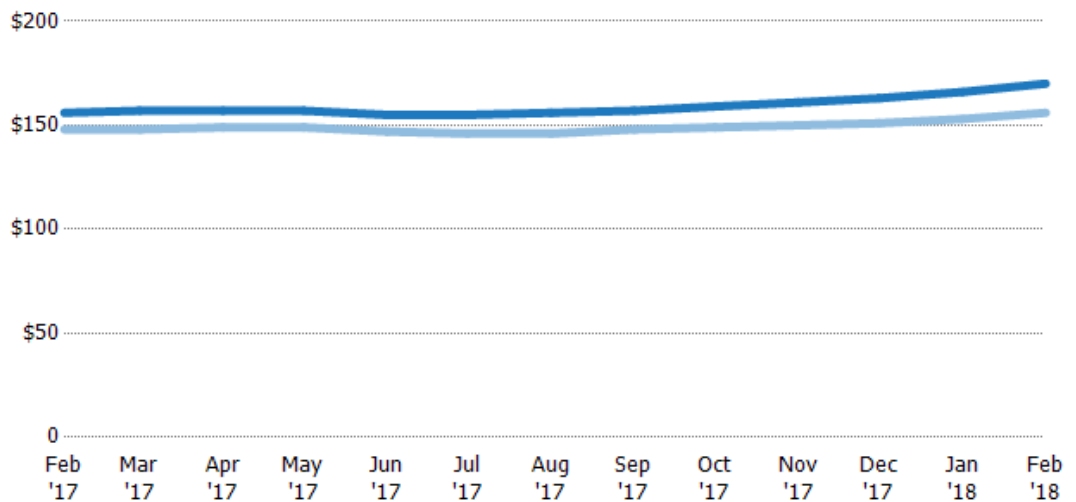
## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/ Year	Price/sq ft	% Chg.
Feb '18	\$170	9%
Feb '17	\$156	5.4%
Feb '16	\$148	-8.8%



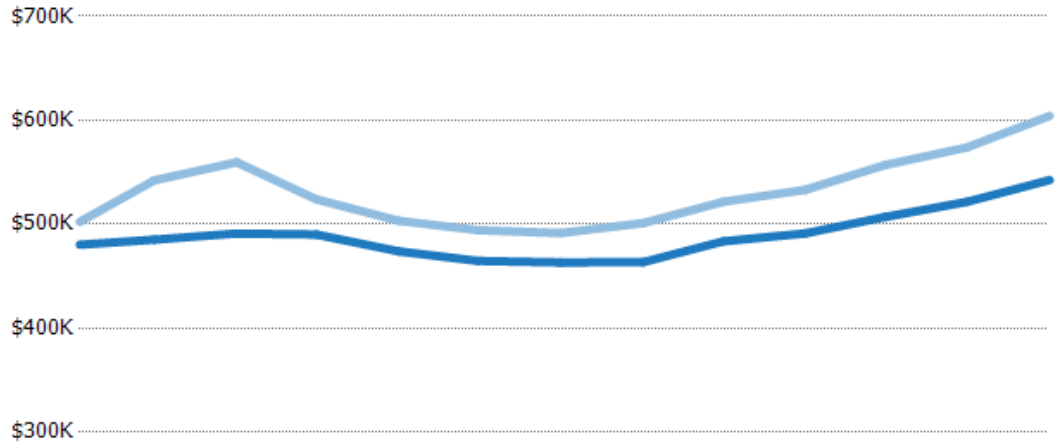
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$156	\$157	\$157	\$157	\$155	\$155	\$156	\$157	\$159	\$161	\$163	\$166	\$170
Prior Year	\$148	\$148	\$149	\$149	\$147	\$146	\$146	\$148	\$149	\$150	\$151	\$153	\$156
Percent Change from Prior Year	5%	6%	5%	5%	5%	6%	7%	6%	7%	7%	8%	8%	9%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

State: AZ  
County: Maricopa County, Arizona



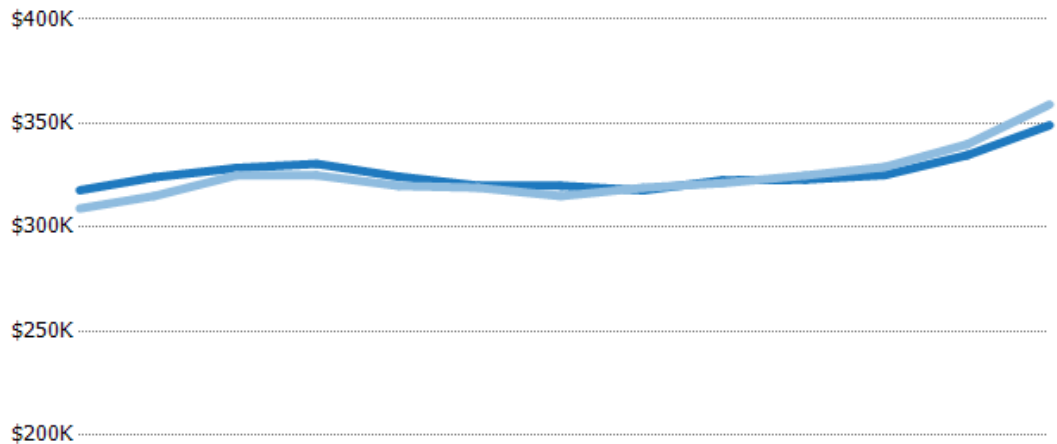
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	\$480K	\$485K	\$491K	\$490K	\$474K	\$465K	\$463K	\$464K	\$484K	\$491K	\$507K	\$522K	\$543K
Avg Listing Price	\$502K	\$542K	\$560K	\$524K	\$503K	\$494K	\$492K	\$501K	\$522K	\$533K	\$557K	\$574K	\$604K
Avg Listing Price as a % of Avg Est Value	105%	112%	114%	107%	106%	106%	106%	108%	108%	109%	110%	110%	111%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

State: AZ  
County: Maricopa County, Arizona



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	\$318K	\$324K	\$328K	\$331K	\$324K	\$320K	\$320K	\$318K	\$323K	\$323K	\$325K	\$335K	\$349K
Median Listing Price	\$309K	\$315K	\$325K	\$325K	\$320K	\$319K	\$315K	\$319K	\$321K	\$325K	\$329K	\$340K	\$359K
Med Listing Price as a % of Med Est Value	97%	97%	99%	98%	99%	100%	98%	100%	100%	101%	101%	102%	103%

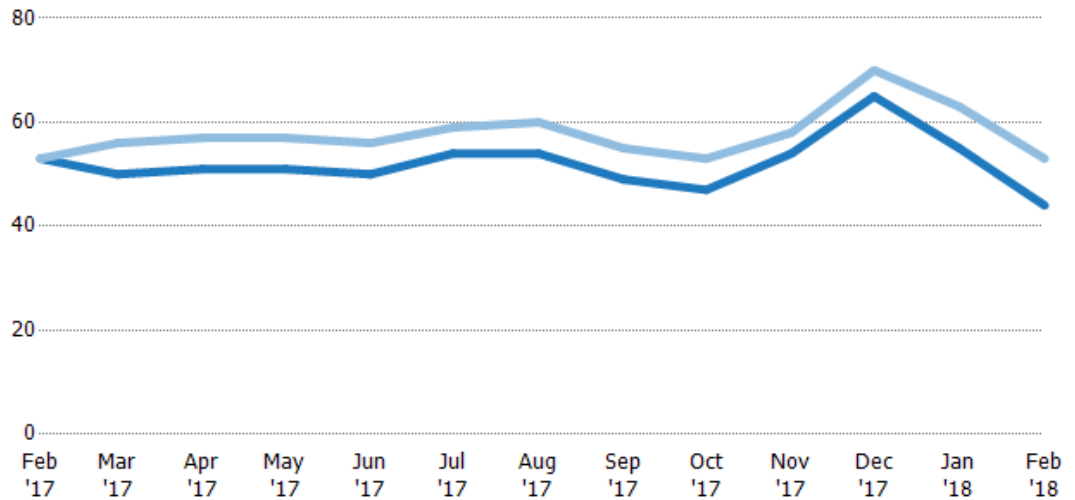
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Days	% Chg.
Feb '18	44	-17%
Feb '17	53	0%
Feb '16	53	7.5%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	53	50	51	51	50	54	54	49	47	54	65	55	44
Prior Year	53	56	57	57	56	59	60	55	53	58	70	63	53
Percent Change from Prior Year	0%	-11%	-11%	-11%	-11%	-8%	-10%	-11%	-11%	-7%	-7%	-13%	-17%

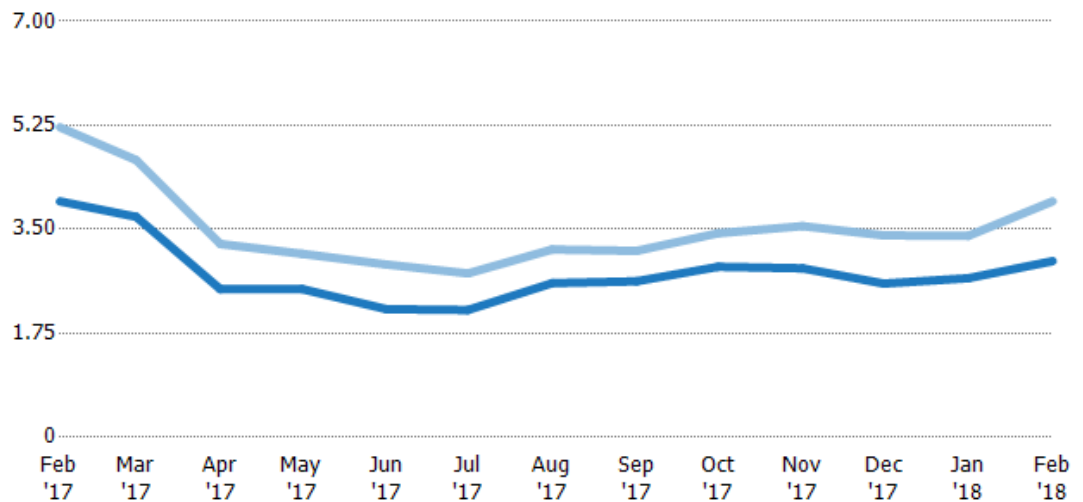
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Months	% Chg.
Feb '18	2.96	-25.3%
Feb '17	3.97	-23.9%
Feb '16	5.22	16.1%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	3.97	3.71	2.49	2.49	2.16	2.14	2.59	2.62	2.87	2.84	2.59	2.68	2.96
Prior Year	5.22	4.67	3.25	3.09	2.91	2.76	3.16	3.14	3.43	3.55	3.4	3.39	3.97
Percent Change from Prior Year	-24%	-20%	-23%	-19%	-26%	-22%	-18%	-16%	-16%	-20%	-24%	-21%	-25%



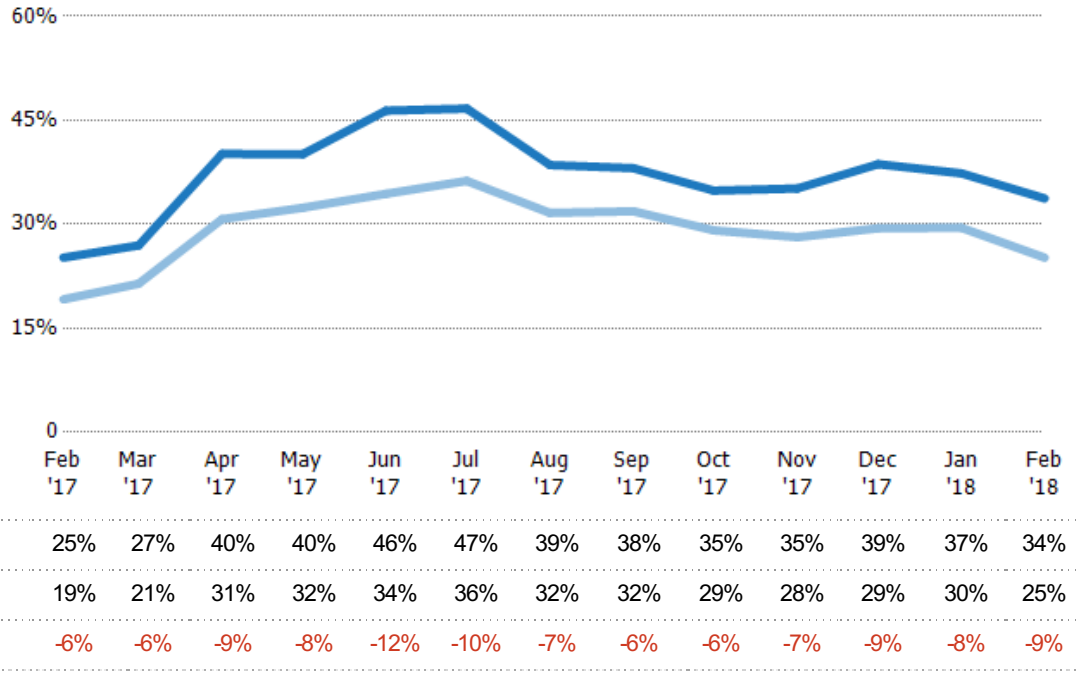
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Rate	Chg.
Feb '18	34%	-8.6%
Feb '17	25%	-6%
Feb '16	19%	-13.9%

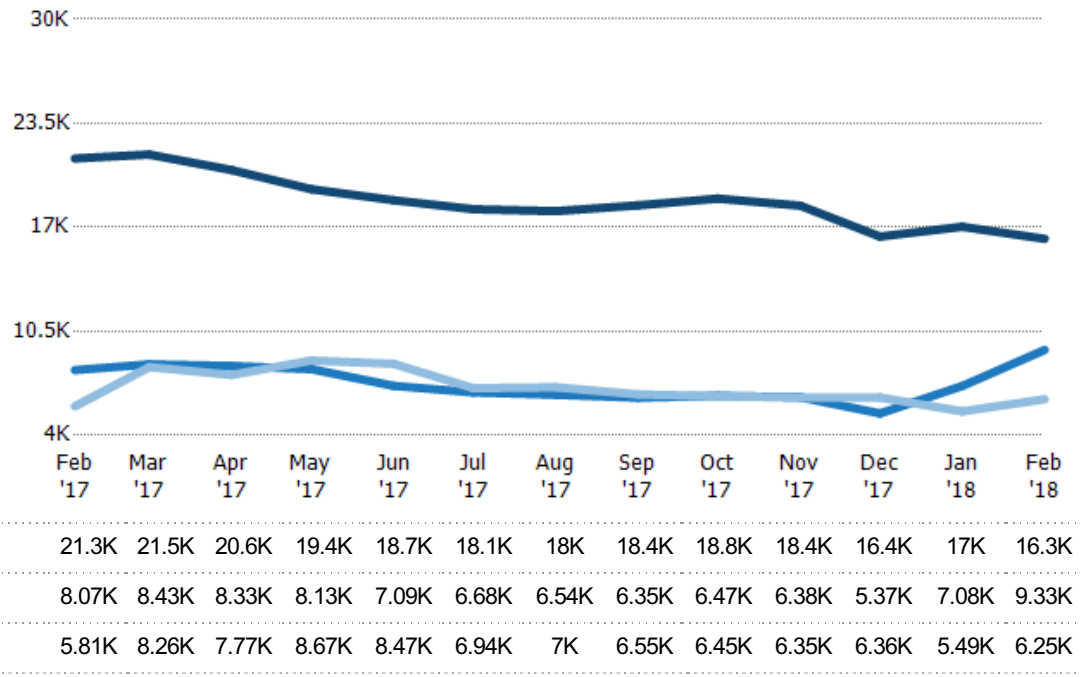


## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona



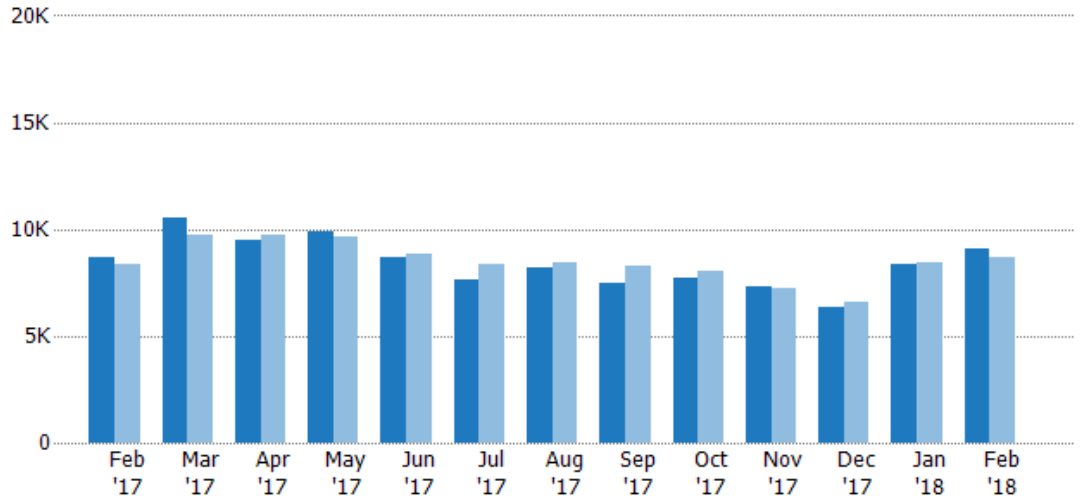
## New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Count	% Chg.
Feb '18	9.06K	4.8%
Feb '17	8.64K	3.1%
Feb '16	8.39K	-11.3%



Current Year	8.64K	10.5K	9.47K	9.86K	8.71K	7.66K	8.2K	7.48K	7.72K	7.28K	6.35K	8.39K	9.06K
Prior Year	8.39K	9.77K	9.74K	9.63K	8.85K	8.32K	8.46K	8.25K	8.05K	7.27K	6.56K	8.41K	8.64K
Percent Change from Prior Year	3%	8%	-3%	2%	-2%	-8%	-3%	-9%	-4%	0%	-3%	0%	5%

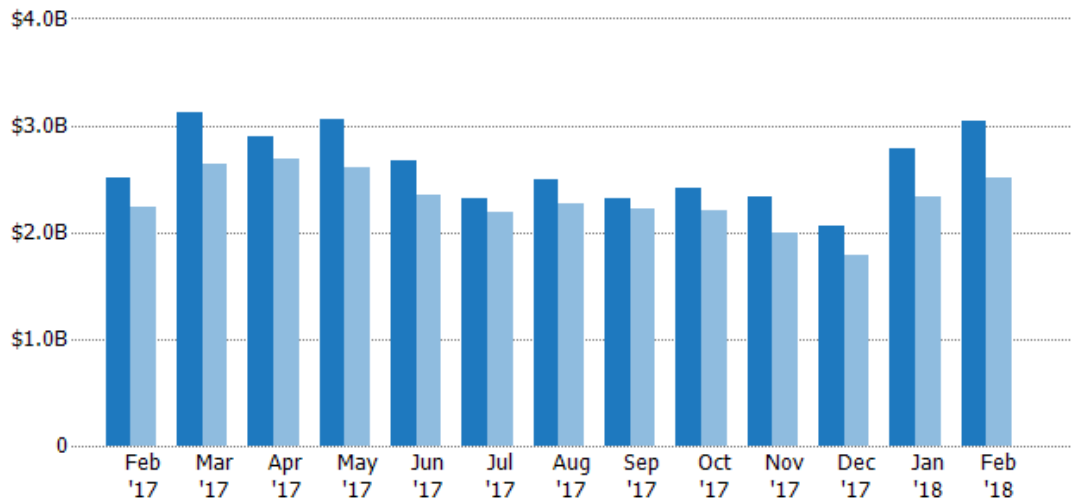
## New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Volume	% Chg.
Feb '18	\$3.04B	21.1%
Feb '17	\$2.51B	12.3%
Feb '16	\$2.23B	-15.3%



Current Year	\$2.51B	\$3.12B	\$2.89B	\$3.06B	\$2.66B	\$2.32B	\$2.49B	\$2.32B	\$2.42B	\$2.33B	\$2.06B	\$2.78B	\$3.04B
Prior Year	\$2.23B	\$2.63B	\$2.69B	\$2.6B	\$2.36B	\$2.18B	\$2.27B	\$2.22B	\$2.2B	\$1.99B	\$1.79B	\$2.33B	\$2.51B
Percent Change from Prior Year	12%	18%	7%	17%	13%	6%	9%	4%	10%	17%	15%	20%	21%

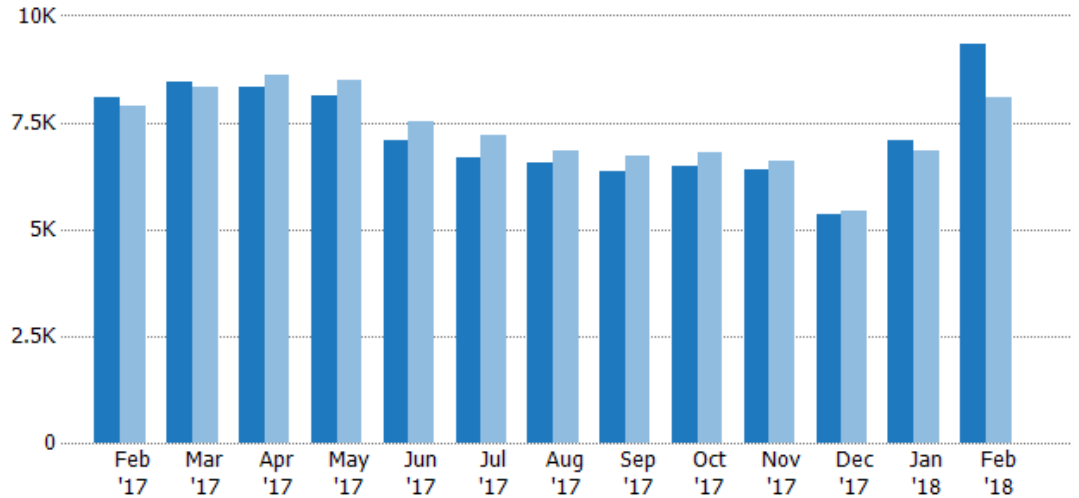
## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Count	% Chg.
Feb '18	9.33K	15.6%
Feb '17	8.07K	2.3%
Feb '16	7.89K	-11.3%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	8.07K	8.43K	8.33K	8.13K	7.09K	6.68K	6.54K	6.35K	6.47K	6.38K	5.37K	7.08K	9.33K
Prior Year	7.89K	8.34K	8.6K	8.5K	7.52K	7.2K	6.83K	6.73K	6.78K	6.58K	5.42K	6.85K	8.07K
Percent Change from Prior Year	2%	1%	-3%	-4%	-6%	-7%	-4%	-6%	-5%	-3%	-1%	3%	16%

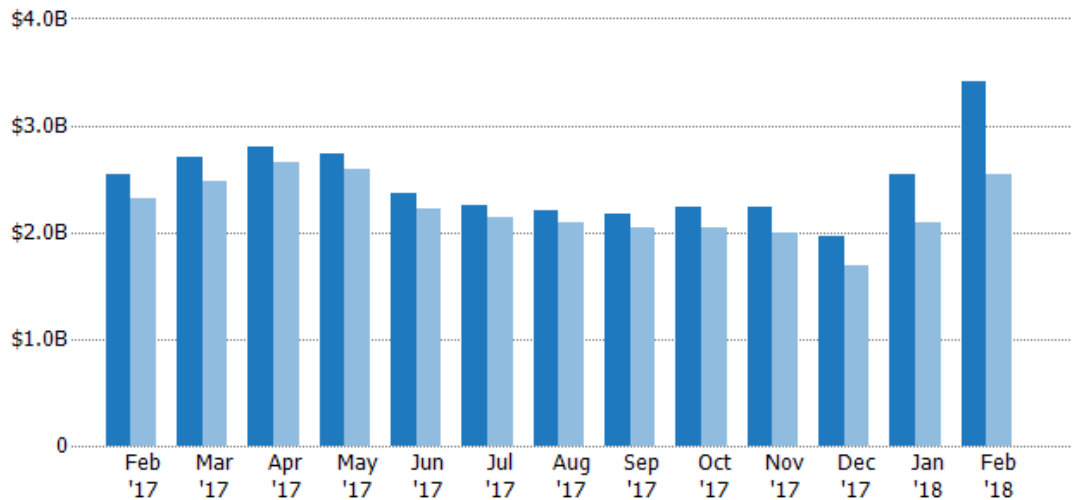
## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Volume	% Chg.
Feb '18	\$3.41B	34.5%
Feb '17	\$2.54B	9.8%
Feb '16	\$2.31B	-16.5%



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$2.54B	\$2.71B	\$2.8B	\$2.74B	\$2.37B	\$2.25B	\$2.2B	\$2.17B	\$2.24B	\$2.23B	\$1.96B	\$2.55B	\$3.41B
Prior Year	\$2.31B	\$2.47B	\$2.66B	\$2.59B	\$2.22B	\$2.15B	\$2.1B	\$2.04B	\$2.05B	\$2B	\$1.68B	\$2.09B	\$2.54B
Percent Change from Prior Year	10%	9%	5%	6%	7%	5%	5%	6%	9%	12%	16%	22%	34%

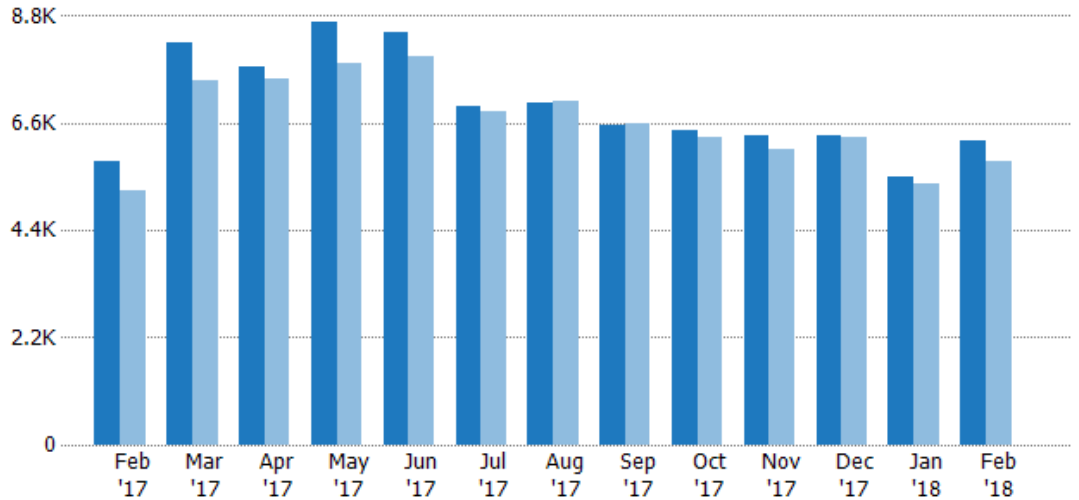
## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Count	% Chg.
Feb '18	6.25K	7.6%
Feb '17	5.81K	11.1%
Feb '16	5.23K	-2.1%



Current Year	5.81K	8.26K	7.77K	8.67K	8.47K	6.94K	7K	6.55K	6.45K	6.35K	6.36K	5.49K	6.25K
Prior Year	5.23K	7.46K	7.53K	7.82K	7.97K	6.83K	7.04K	6.61K	6.31K	6.07K	6.3K	5.37K	5.81K
Percent Change from Prior Year	11%	11%	3%	11%	6%	2%	-1%	-1%	2%	5%	1%	2%	8%

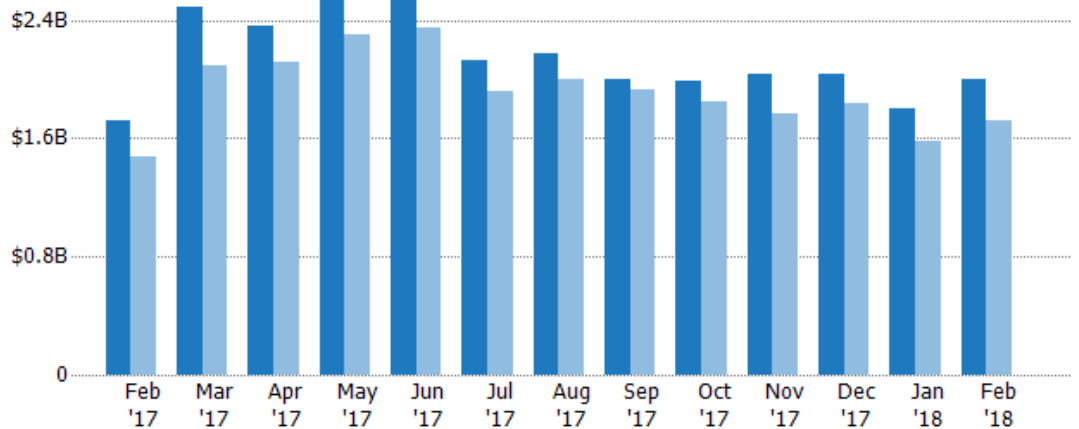
## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Volume	% Chg.
Feb '18	\$2B	16%
Feb '17	\$1.72B	17%
Feb '16	\$1.47B	-9%



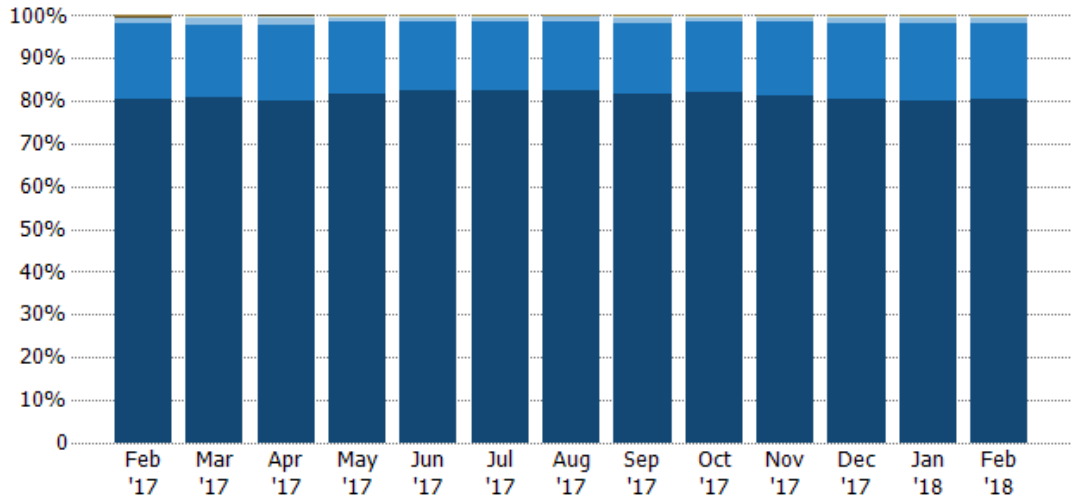
Current Year	\$1.72B	\$2.49B	\$2.36B	\$2.7B	\$2.67B	\$2.13B	\$2.17B	\$2B	\$1.99B	\$2.03B	\$2.03B	\$1.8B	\$2B
Prior Year	\$1.47B	\$2.09B	\$2.11B	\$2.31B	\$2.34B	\$1.92B	\$1.99B	\$1.93B	\$1.85B	\$1.77B	\$1.84B	\$1.58B	\$1.72B
Percent Change from Prior Year	17%	19%	12%	17%	14%	11%	9%	4%	7%	15%	11%	14%	16%

## Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

### Filters Used

State: AZ  
County: Maricopa County, Arizona



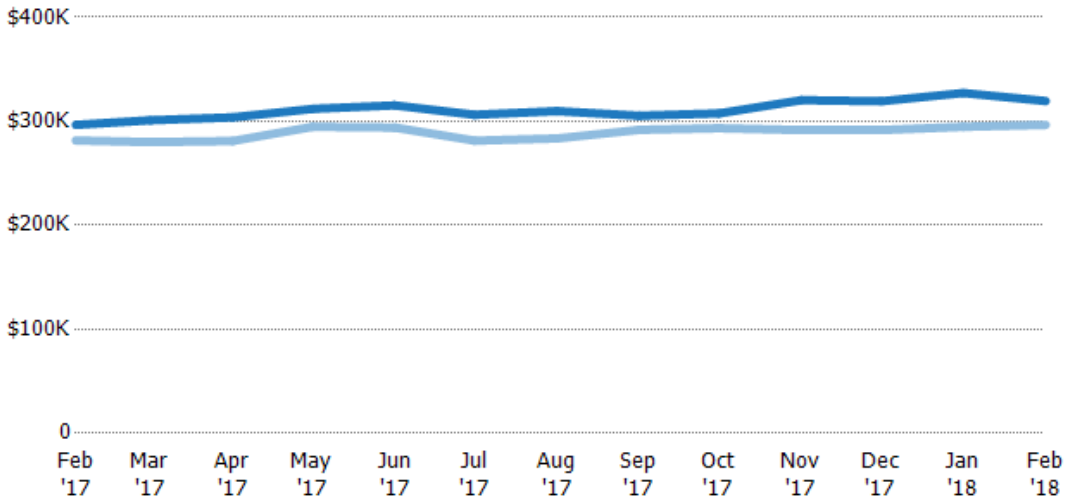
Property Type	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Other	0%	0%	-	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Lot/Land	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Multifamily/Multiplex	0%	0%	0%	0%	0%	0%	-	0%	0%	0%	0%	0%	0%
Mobile/Manufactured	1%	2%	2%	1%	1%	1%	1%	2%	1%	1%	2%	2%	2%
Condo/Townhouse	18%	17%	18%	17%	16%	16%	16%	17%	17%	17%	18%	18%	18%
Single Family Residence	80%	81%	80%	81%	82%	83%	83%	82%	82%	81%	81%	80%	81%

## Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona



Month/Year	Price	% Chg.
Feb '18	\$319K	7.7%
Feb '17	\$297K	5.3%
Feb '16	\$282K	-7%

Property Type	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$297K	\$301K	\$304K	\$312K	\$315K	\$306K	\$310K	\$305K	\$308K	\$320K	\$319K	\$327K	\$319K
Prior Year	\$282K	\$280K	\$281K	\$295K	\$294K	\$281K	\$283K	\$292K	\$293K	\$292K	\$292K	\$295K	\$297K
Percent Change from Prior Year	5%	7%	8%	6%	7%	9%	9%	5%	5%	10%	9%	11%	8%

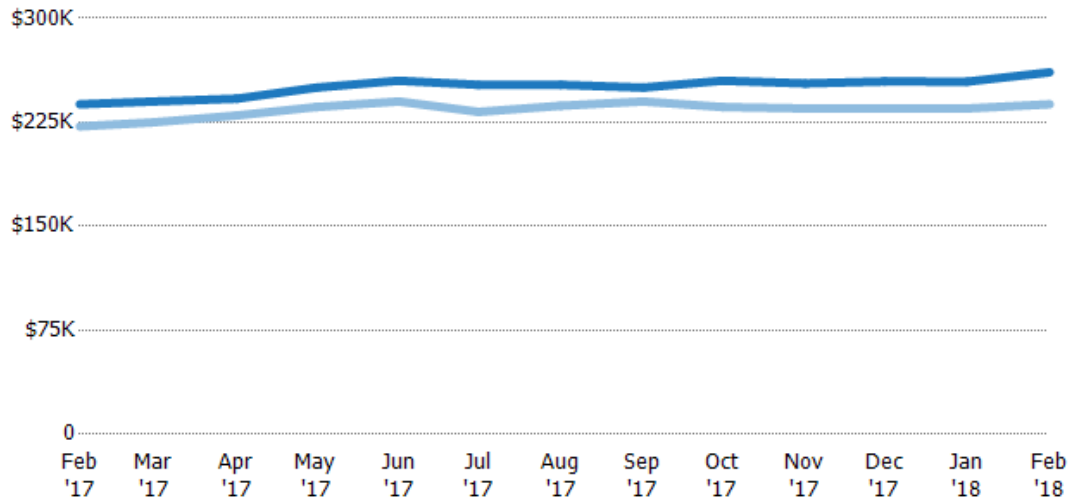
## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/ Year	Price	% Chg.
Feb '18	\$261K	9.7%
Feb '17	\$238K	7.2%
Feb '16	\$222K	-7.4%



Current Year	\$238K	\$240K	\$242K	\$250K	\$255K	\$252K	\$252K	\$250K	\$255K	\$253K	\$254K	\$254K	\$261K
Prior Year	\$222K	\$225K	\$230K	\$236K	\$240K	\$233K	\$237K	\$240K	\$236K	\$235K	\$235K	\$235K	\$238K
Percent Change from Prior Year	7%	7%	5%	6%	6%	8%	6%	4%	8%	8%	8%	8%	10%

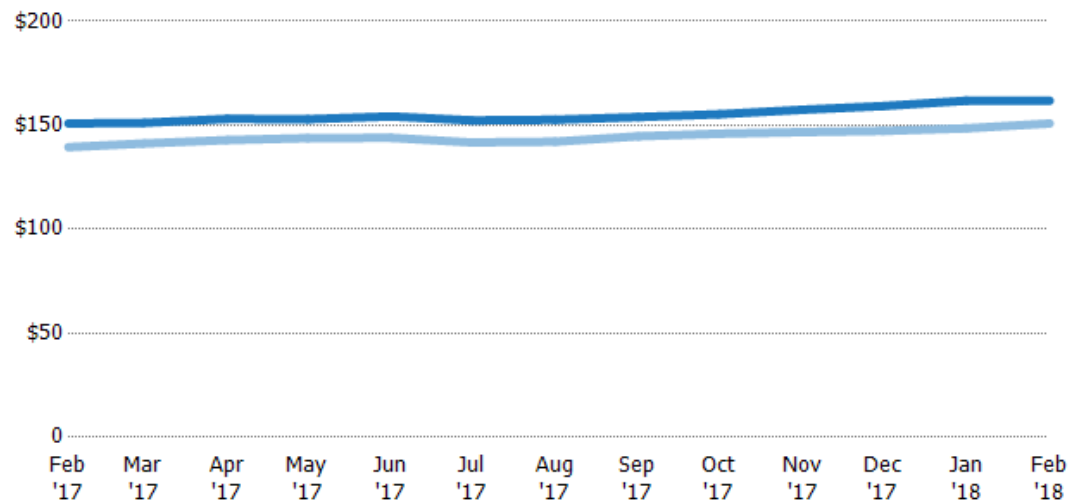
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/ Year	Price/sq ft	% Chg.
Feb '18	\$162	7.3%
Feb '17	\$151	8.2%
Feb '16	\$139	-6.5%



Current Year	\$151	\$151	\$153	\$153	\$154	\$152	\$153	\$154	\$155	\$157	\$159	\$162	\$162
Prior Year	\$139	\$141	\$143	\$144	\$144	\$142	\$142	\$145	\$146	\$147	\$147	\$149	\$151
Percent Change from Prior Year	8%	7%	7%	6%	7%	7%	7%	6%	6%	7%	8%	9%	7%

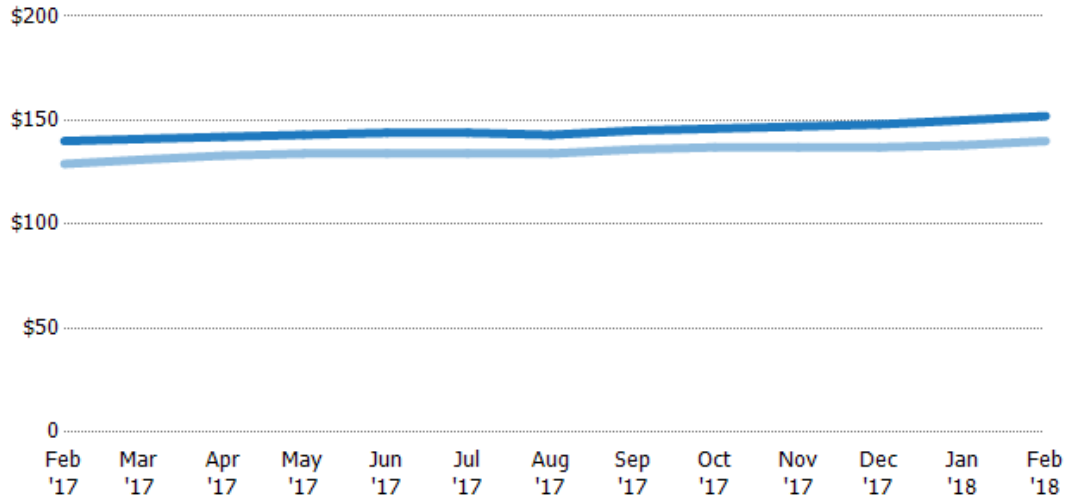
## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona

Month/Year	Price/sq ft	% Chg.
Feb '18	\$152	8.6%
Feb '17	\$140	8.5%
Feb '16	\$129	-7%



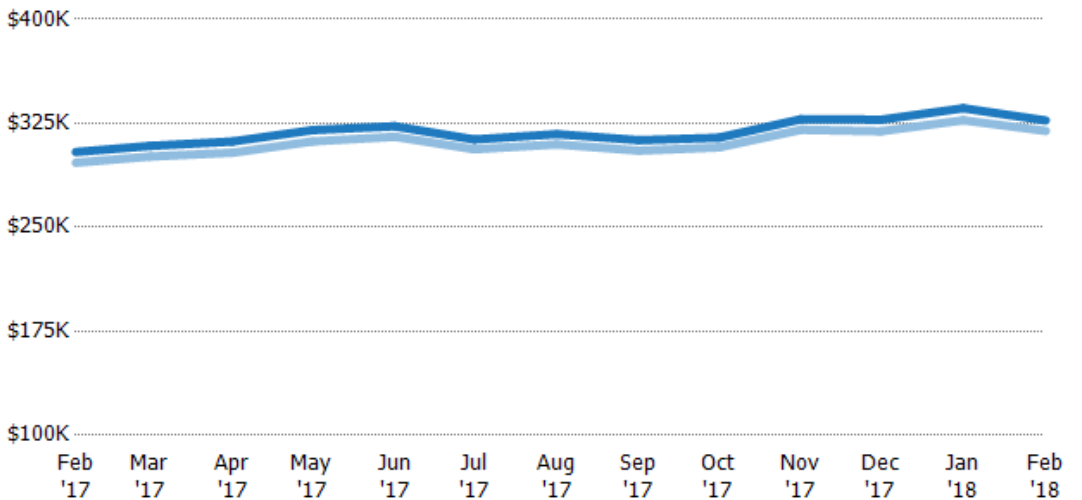
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	\$140	\$141	\$142	\$143	\$144	\$144	\$143	\$145	\$146	\$147	\$148	\$150	\$152
Prior Year	\$129	\$131	\$133	\$134	\$134	\$134	\$134	\$136	\$137	\$137	\$137	\$138	\$140
Percent Change from Prior Year	9%	8%	7%	7%	7%	7%	7%	7%	7%	7%	8%	9%	9%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona



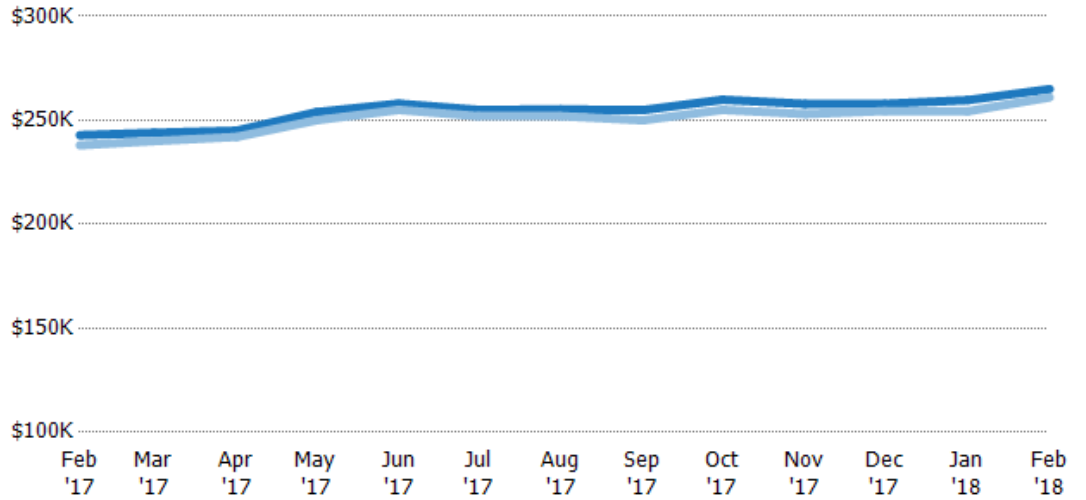
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg List Price	\$304K	\$309K	\$312K	\$320K	\$323K	\$313K	\$317K	\$313K	\$315K	\$328K	\$328K	\$336K	\$327K
Avg Sales Price	\$297K	\$301K	\$304K	\$312K	\$315K	\$306K	\$310K	\$305K	\$308K	\$320K	\$319K	\$327K	\$319K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	97%	98%	98%	98%	98%	98%	98%	97%	97%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

State: AZ  
County: Maricopa County, Arizona



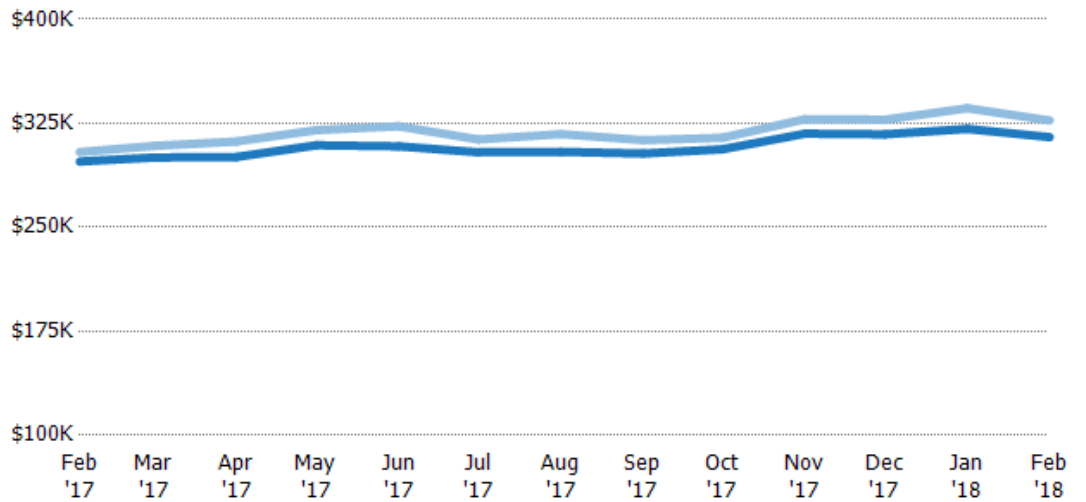
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median List Price	\$243K	\$244K	\$245K	\$254K	\$258K	\$255K	\$255K	\$255K	\$260K	\$258K	\$258K	\$260K	\$265K
Median Sales Price	\$238K	\$240K	\$242K	\$250K	\$255K	\$252K	\$252K	\$250K	\$255K	\$253K	\$254K	\$254K	\$261K
Med Sales Price as a % of Med List Price	98%	98%	99%	98%	99%	99%	99%	98%	98%	98%	99%	98%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

State: AZ  
County: Maricopa County, Arizona



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Avg Est Value	\$297K	\$300K	\$301K	\$309K	\$308K	\$304K	\$304K	\$303K	\$306K	\$318K	\$317K	\$321K	\$315K
Avg Sales Price	\$304K	\$309K	\$312K	\$320K	\$323K	\$313K	\$317K	\$313K	\$315K	\$328K	\$328K	\$336K	\$327K
Avg Sales Price as a % of Avg Est Value	102%	103%	104%	104%	105%	103%	104%	103%	103%	103%	103%	105%	104%

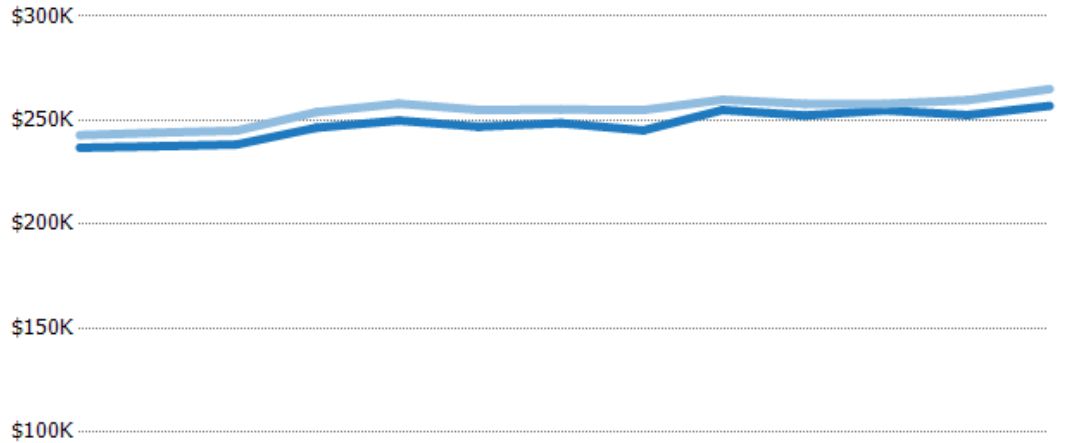


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona



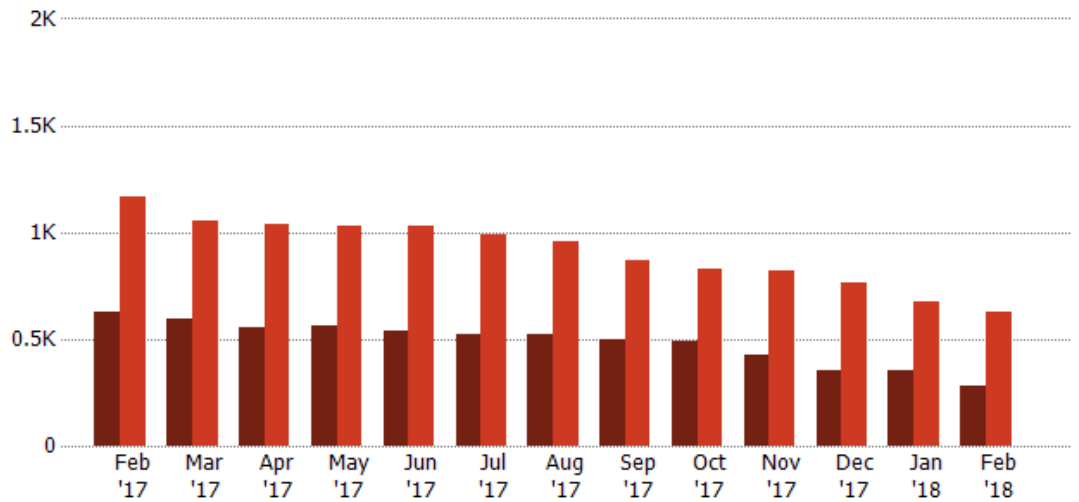
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	\$237K	\$237K	\$238K	\$246K	\$250K	\$247K	\$249K	\$245K	\$255K	\$252K	\$255K	\$253K	\$257K
Median Sales Price	\$243K	\$244K	\$245K	\$254K	\$258K	\$255K	\$255K	\$255K	\$260K	\$258K	\$258K	\$260K	\$265K
Med Sales Price as a % of Med Est Value	103%	103%	103%	103%	103%	103%	103%	104%	102%	102%	101%	103%	103%

## Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

### Filters Used

State: AZ  
County: Maricopa County, Arizona



Month/Year	Count	% Chg.
Feb '18	279	-55.6%
Feb '17	629	-45.9%
Feb '16	1.16K	47.5%

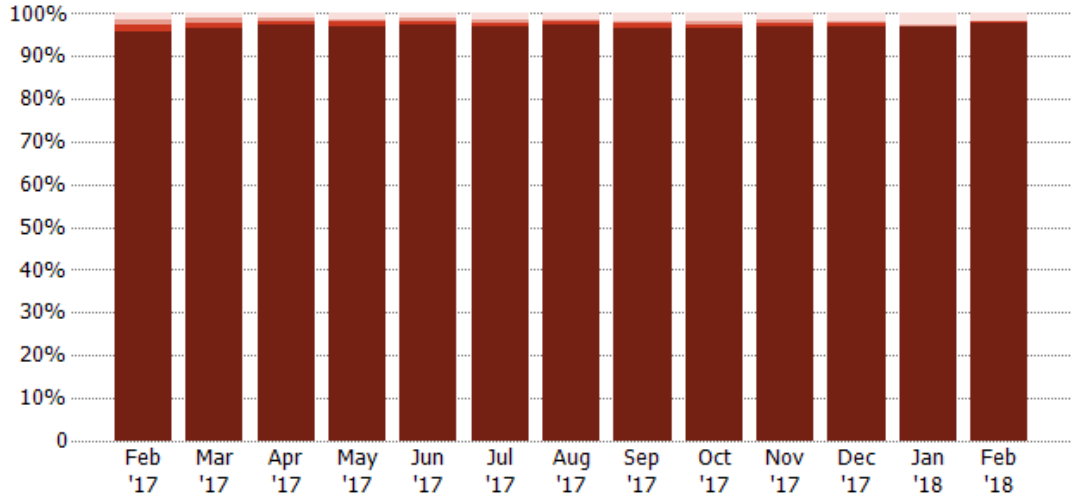
	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	629	591	554	564	536	522	524	501	486	429	350	352	279
Prior Year	1.16K	1.05K	1.04K	1.03K	1.03K	992	960	865	826	820	762	677	629
Percent Change from Prior Year	-46%	-44%	-47%	-45%	-48%	-47%	-45%	-42%	-41%	-48%	-54%	-48%	-56%

## Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

**Filters Used**

State: AZ  
County: Maricopa County, Arizona



Sales Type	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Pre-Foreclosure	2%	1%	1%	1%	1%	1%	1%	2%	2%	2%	2%	3%	2%
Short Sale	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	-
Foreclosure	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%
Non-Distressed	96%	96%	97%	97%	97%	97%	97%	97%	97%	97%	97%	97%	98%

## Listing Activity by ZIP

Feb 2018

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85003	76	\$43,234,014	\$568,869	\$439,900	\$272	\$264	4	22.36 %
85004	65	\$24,961,895	\$384,029	\$305,000	\$251	\$238	8	12.30 %
85006	58	\$19,039,998	\$328,276	\$324,750	\$231	\$229	3	29.31 %
85007	46	\$16,332,918	\$355,063	\$347,950	\$212	\$215	4	28.26 %
85008	94	\$25,392,621	\$270,134	\$239,950	\$172	\$172	2	46.80 %
85009	42	\$6,789,265	\$161,649	\$152,448	\$128	\$127	2	59.52 %
85012	57	\$25,966,795	\$455,558	\$375,000	\$232	\$237	6	15.78 %
85013	75	\$25,160,283	\$335,470	\$299,500	\$204	\$204	2	42.66 %
85014	117	\$48,221,891	\$412,153	\$329,900	\$206	\$200	4	27.35 %
85015	83	\$18,711,350	\$225,438	\$224,900	\$143	\$137	1	74.69 %
85016	289	\$203,705,592	\$704,864	\$469,000	\$273	\$244	4	23.18 %
85017	41	\$7,014,997	\$171,097	\$175,000	\$107	\$107	3	39.02 %
85018	300	\$402,049,975	\$1,340,167	\$899,450	\$346	\$311	4	23.66 %
85019	35	\$6,124,950	\$174,999	\$178,000	\$120	\$124	2	62.85 %
85020	151	\$66,834,533	\$442,613	\$384,900	\$198	\$194	2	50.33 %
85021	129	\$59,371,773	\$460,246	\$400,000	\$190	\$187	3	30.23 %
85022	137	\$52,253,148	\$381,410	\$324,900	\$167	\$167	2	51.82 %
85023	86	\$36,369,056	\$422,896	\$277,250	\$157	\$156	2	43.02 %
85024	66	\$23,657,298	\$358,444	\$327,000	\$183	\$167	1	75.75 %
85027	61	\$13,476,826	\$220,932	\$229,900	\$155	\$156	1	83.60 %
85028	92	\$52,669,113	\$572,490	\$449,000	\$216	\$212	3	33.69 %
85029	81	\$18,643,704	\$230,169	\$219,000	\$134	\$134	1	88.88 %
85031	44	\$6,384,649	\$145,106	\$164,950	\$105	\$107	2	50.00 %
85032	138	\$36,541,468	\$264,793	\$255,000	\$164	\$167	1	84.05 %
85033	73	\$12,057,735	\$165,174	\$175,000	\$120	\$120	2	54.79 %
85034	12	\$2,379,200	\$198,267	\$171,950	\$173	\$183	4	25.00 %
85035	45	\$7,653,474	\$170,077	\$170,000	\$131	\$127	2	57.77 %
85037	81	\$16,298,352	\$201,214	\$199,000	\$124	\$125	2	61.72 %
85040	60	\$10,575,099	\$176,252	\$175,300	\$127	\$131	2	55.00 %
85041	134	\$35,782,052	\$267,030	\$229,000	\$135	\$127	2	48.50 %
85042	113	\$35,257,583	\$312,014	\$266,000	\$150	\$150	2	53.98 %
85043	89	\$18,780,008	\$211,011	\$209,900	\$124	\$124	2	42.69 %
85044	122	\$63,153,296	\$517,650	\$324,950	\$179	\$170	2	48.36 %
85045	45	\$20,729,883	\$460,664	\$390,000	\$169	\$168	3	40.00 %
85048	138	\$72,754,807	\$527,209	\$424,950	\$180	\$175	3	33.33 %
85050	127	\$61,775,281	\$486,420	\$447,500	\$188	\$188	2	50.39 %
85051	83	\$16,636,288	\$200,437	\$213,900	\$120	\$123	2	65.06 %
85053	55	\$12,922,406	\$234,953	\$238,000	\$136	\$133	1	74.54 %

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## Listing Activity by ZIP

Feb 2018

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ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85054	62	\$21,668,793	\$349,497	\$321,750	\$229	\$227	4	27.41 %
85083	110	\$51,648,955	\$469,536	\$424,495	\$153	\$149	4	22.72 %
85085	155	\$76,090,669	\$490,908	\$429,900	\$165	\$156	3	29.67 %
85086	309	\$144,724,826	\$468,365	\$419,000	\$169	\$164	4	25.88 %
85087	88	\$51,719,491	\$587,721	\$401,445	\$175	\$163	9	11.36 %
85120	4	\$1,407,800	\$351,950	\$244,000	\$218	\$219	2	50.00 %
85139	1	\$235,000	\$235,000	\$235,000	\$123	\$123		
85142	219	\$96,600,036	\$441,096	\$411,990	\$157	\$149	4	27.39 %
85201	54	\$11,970,199	\$221,670	\$197,000	\$151	\$144	1	96.29 %
85202	50	\$12,100,677	\$242,014	\$252,489	\$147	\$145	1	96.00 %
85203	53	\$17,208,393	\$324,687	\$274,999	\$152	\$144	1	67.92 %
85204	61	\$13,085,578	\$214,518	\$225,000	\$136	\$143	1	73.77 %
85205	113	\$44,180,292	\$390,976	\$274,000	\$150	\$146	2	66.37 %
85206	115	\$28,716,878	\$249,712	\$229,800	\$150	\$149	2	45.21 %
85207	220	\$151,267,392	\$687,579	\$535,000	\$198	\$182	3	36.81 %
85208	138	\$22,777,768	\$165,056	\$154,950	\$129	\$130	2	55.07 %
85209	118	\$31,768,880	\$269,228	\$262,450	\$152	\$150	2	66.10 %
85210	46	\$9,147,514	\$198,859	\$212,450	\$140	\$143	1	97.82 %
85212	132	\$47,655,358	\$361,025	\$359,900	\$139	\$137	2	50.00 %
85213	109	\$62,380,006	\$572,294	\$420,000	\$153	\$150	3	30.27 %
85215	88	\$39,655,602	\$450,632	\$282,400	\$164	\$156	2	48.86 %
85224	77	\$23,864,634	\$309,930	\$269,500	\$175	\$172	1	76.62 %
85225	125	\$35,555,965	\$284,448	\$279,000	\$158	\$158	2	62.40 %
85226	94	\$37,781,573	\$401,932	\$334,500	\$187	\$172	2	46.80 %
85233	84	\$31,122,711	\$370,508	\$327,450	\$170	\$163	1	77.38 %
85234	93	\$40,102,136	\$431,206	\$338,900	\$163	\$161	2	50.53 %
85248	254	\$118,722,112	\$467,410	\$377,000	\$177	\$170	3	38.18 %
85249	177	\$88,488,140	\$499,933	\$445,000	\$165	\$162	2	42.37 %
85250	116	\$55,038,857	\$474,473	\$399,250	\$239	\$230	3	30.17 %
85251	371	\$215,389,324	\$580,564	\$439,000	\$322	\$292	4	27.49 %
85253	393	\$1,146,827,494	\$2,918,136	\$2,232,630	\$459	\$431	10	10.43 %
85254	205	\$131,737,146	\$642,620	\$500,000	\$260	\$220	3	34.63 %
85255	685	\$1,062,713,101	\$1,551,406	\$999,900	\$324	\$280	6	17.51 %
85257	88	\$29,128,751	\$331,009	\$362,450	\$207	\$209	2	63.63 %
85258	267	\$166,470,354	\$623,484	\$509,000	\$257	\$241	3	31.46 %
85259	262	\$270,145,618	\$1,031,090	\$854,500	\$258	\$236	6	17.93 %
85260	182	\$130,418,560	\$716,585	\$494,700	\$236	\$226	3	29.12 %

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## Listing Activity by ZIP

Feb 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85262	545	\$883,212,348	\$1,620,573	\$1,149,000	\$334	\$288	9	11.00 %
85263	106	\$57,155,409	\$539,202	\$515,000	\$199	\$190	8	13.20 %
85264	7	\$5,652,600	\$807,514	\$799,700	\$223	\$224		
85266	272	\$289,411,405	\$1,064,013	\$829,950	\$277	\$255	8	12.50 %
85268	391	\$288,152,675	\$736,963	\$529,900	\$225	\$208	5	19.18 %
85281	93	\$33,573,795	\$361,009	\$314,900	\$233	\$215	2	51.61 %
85282	57	\$16,360,748	\$287,031	\$293,000	\$159	\$164	1	100.00 %
85283	52	\$14,288,199	\$274,773	\$258,500	\$169	\$165	1	75.00 %
85284	71	\$49,001,624	\$690,164	\$553,563	\$195	\$186	3	39.43 %
85286	73	\$36,230,728	\$496,311	\$410,000	\$199	\$172	1	69.86 %
85295	108	\$46,149,859	\$427,314	\$394,500	\$148	\$147	2	62.03 %
85296	115	\$46,587,649	\$405,110	\$335,000	\$162	\$154	2	54.78 %
85297	76	\$36,493,763	\$480,181	\$402,400	\$162	\$160	1	72.36 %
85298	161	\$87,601,206	\$544,107	\$425,000	\$174	\$170	2	44.72 %
85301	94	\$15,125,939	\$160,914	\$147,600	\$105	\$102	3	37.23 %
85302	63	\$13,642,733	\$216,551	\$213,840	\$130	\$129	1	69.84 %
85303	43	\$10,781,778	\$250,739	\$230,000	\$130	\$131	1	83.72 %
85304	55	\$14,378,049	\$261,419	\$229,990	\$138	\$137	1	92.72 %
85305	33	\$10,883,283	\$329,796	\$316,500	\$131	\$131	3	39.39 %
85306	35	\$10,452,940	\$298,655	\$279,950	\$145	\$139	1	71.42 %
85307	8	\$2,637,850	\$329,731	\$234,750	\$148	\$147	1	75.00 %
85308	198	\$73,160,925	\$369,500	\$339,250	\$160	\$154	2	41.91 %
85310	63	\$36,008,395	\$571,562	\$420,000	\$181	\$172	3	30.15 %
85320	17	\$8,049,500	\$473,500	\$385,000	\$249	\$203		
85322	5	\$1,772,800	\$354,560	\$239,900	\$230	\$146	5	20.00 %
85323	91	\$20,347,482	\$223,599	\$220,000	\$126	\$124	2	51.64 %
85326	261	\$66,026,612	\$252,976	\$210,900	\$129	\$115	2	40.99 %
85331	333	\$256,402,599	\$769,978	\$625,000	\$250	\$214	6	15.61 %
85335	64	\$12,495,071	\$195,235	\$198,500	\$120	\$120	1	67.18 %
85337	2	\$269,900	\$134,950	\$134,950	\$68	\$68	2	50.00 %
85338	260	\$86,841,598	\$334,006	\$309,950	\$137	\$133	3	38.84 %
85339	123	\$39,978,992	\$325,032	\$279,900	\$132	\$116	2	61.78 %
85340	171	\$67,678,961	\$395,783	\$388,900	\$145	\$147	3	33.91 %
85342	20	\$8,442,700	\$422,135	\$269,450	\$198	\$154	3	30.00 %
85345	101	\$21,367,315	\$211,558	\$214,900	\$138	\$140	2	57.42 %
85351	257	\$44,119,736	\$171,672	\$164,900	\$116	\$112	2	46.30 %
85353	68	\$16,025,653	\$235,671	\$223,618	\$128	\$114	2	63.23 %

Continues on next page →

## Listing Activity by ZIP

Feb 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85354	38	\$7,850,340	\$206,588	\$166,950	\$118	\$101	13	7.89 %
85355	64	\$24,049,928	\$375,780	\$340,950	\$134	\$127	4	25.00 %
85361	46	\$11,761,577	\$255,686	\$265,000	\$129	\$129	4	28.26 %
85363	18	\$3,274,889	\$181,938	\$176,200	\$117	\$119	2	61.11 %
85373	134	\$30,585,675	\$228,251	\$229,450	\$127	\$126	3	38.05 %
85374	251	\$62,586,568	\$249,349	\$234,900	\$165	\$155	2	44.22 %
85375	224	\$62,349,835	\$278,347	\$248,750	\$140	\$135	2	54.91 %
85377	110	\$114,508,764	\$1,040,989	\$884,000	\$279	\$257	9	10.90 %
85378	41	\$8,827,777	\$215,312	\$242,500	\$136	\$141	4	24.39 %
85379	184	\$53,425,108	\$290,354	\$287,450	\$126	\$124	2	51.63 %
85381	60	\$23,871,298	\$397,855	\$325,000	\$150	\$141	2	50.00 %
85382	106	\$30,998,145	\$292,435	\$286,944	\$148	\$145	2	60.37 %
85383	437	\$214,226,380	\$490,221	\$413,990	\$165	\$158	4	27.91 %
85387	99	\$36,272,302	\$366,387	\$335,000	\$160	\$158	4	24.24 %
85388	90	\$28,323,107	\$314,701	\$276,000	\$124	\$117	2	55.55 %
85390	95	\$65,593,339	\$690,456	\$399,000	\$218	\$180	12	8.42 %
85392	92	\$23,953,566	\$260,365	\$242,250	\$128	\$129	2	47.82 %
85395	172	\$64,628,655	\$375,748	\$370,000	\$155	\$149	3	32.55 %
85396	262	\$94,850,806	\$362,026	\$314,270	\$144	\$139	4	25.57 %
Other	5	\$1,389,200	\$277,840	\$264,700	\$182	\$168	3	40.00 %

## Sales Activity by ZIP

Feb 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85003	19	\$9,651,500	17	\$6,721,300	\$407,147	\$430,000	\$246	\$249	18
85004	15	\$5,041,050	8	\$2,458,225	\$315,400	\$338,700	\$233	\$226	101
85006	35	\$10,230,286	17	\$4,634,650	\$282,411	\$285,000	\$205	\$193	34
85007	15	\$4,020,090	13	\$5,297,993	\$423,756	\$369,000	\$198	\$212	58
85008	49	\$10,074,295	44	\$10,068,062	\$233,886	\$212,400	\$169	\$168	32
85009	37	\$5,372,600	25	\$3,413,700	\$136,608	\$139,900	\$117	\$127	26
85012	24	\$12,459,650	9	\$3,172,152	\$363,156	\$250,000	\$214	\$189	29
85013	52	\$19,174,297	32	\$10,032,200	\$325,584	\$296,000	\$183	\$185	20
85014	51	\$15,718,034	32	\$7,697,950	\$245,546	\$207,450	\$190	\$189	28
85015	52	\$12,613,250	62	\$13,051,107	\$214,268	\$223,500	\$139	\$133	42
85016	114	\$51,040,033	67	\$24,386,036	\$372,739	\$329,000	\$218	\$207	55
85017	30	\$4,807,100	16	\$2,756,000	\$173,688	\$163,950	\$104	\$100	25
85018	123	\$112,087,108	71	\$40,703,033	\$592,804	\$500,000	\$251	\$251	77
85019	37	\$6,549,640	22	\$3,372,350	\$153,941	\$163,500	\$103	\$105	31
85020	67	\$21,518,340	76	\$25,815,175	\$347,669	\$268,450	\$182	\$178	38
85021	67	\$25,499,842	39	\$12,170,819	\$316,448	\$264,600	\$166	\$162	30
85022	89	\$25,792,402	71	\$21,230,798	\$305,387	\$260,000	\$156	\$154	33
85023	74	\$20,629,372	37	\$9,312,325	\$254,775	\$245,000	\$152	\$148	22
85024	61	\$16,750,469	50	\$14,237,399	\$290,891	\$282,200	\$167	\$170	34
85027	77	\$16,632,490	51	\$10,722,120	\$213,270	\$220,000	\$152	\$150	31
85028	56	\$23,787,365	31	\$11,450,637	\$380,708	\$339,950	\$198	\$190	50
85029	54	\$11,961,688	72	\$14,461,703	\$203,812	\$199,950	\$132	\$136	30
85031	32	\$5,586,848	22	\$3,365,900	\$155,170	\$164,500	\$108	\$112	21
85032	140	\$36,339,779	116	\$28,886,897	\$254,586	\$254,950	\$161	\$163	35
85033	74	\$11,583,587	40	\$6,020,350	\$152,510	\$163,500	\$112	\$107	30
85034	4	\$937,800	3	\$463,000	\$161,333	\$179,000	\$144	\$119	48
85035	45	\$7,619,990	26	\$4,271,349	\$166,998	\$166,875	\$121	\$119	34
85037	76	\$15,140,989	50	\$9,309,450	\$187,512	\$189,000	\$121	\$119	31
85040	57	\$10,574,481	33	\$6,409,773	\$196,266	\$195,000	\$123	\$124	16
85041	107	\$24,644,645	65	\$14,339,097	\$222,874	\$219,900	\$114	\$115	20
85042	68	\$16,343,767	61	\$14,986,770	\$248,448	\$234,000	\$146	\$141	43
85043	70	\$13,679,290	38	\$7,254,200	\$192,121	\$191,950	\$121	\$119	40
85044	63	\$22,294,150	59	\$19,274,122	\$331,575	\$294,900	\$174	\$172	38
85045	23	\$8,184,618	18	\$6,727,225	\$379,599	\$374,950	\$165	\$155	56
85048	67	\$26,553,549	46	\$16,916,290	\$375,512	\$318,750	\$176	\$174	37
85050	73	\$27,534,180	64	\$22,651,775	\$360,493	\$322,000	\$185	\$182	58
85051	65	\$12,154,439	54	\$10,245,612	\$191,363	\$193,520	\$120	\$123	29
85053	52	\$10,988,383	41	\$8,950,125	\$221,176	\$219,900	\$135	\$136	29

Continues on next page →

## Sales Activity by ZIP

Feb 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85054	19	\$6,170,120	17	\$5,916,300	\$357,138	\$342,900	\$213	\$206	61
85083	43	\$16,983,826	25	\$8,434,300	\$343,856	\$326,900	\$147	\$150	44
85085	81	\$28,049,529	46	\$14,102,087	\$310,454	\$290,000	\$149	\$153	67
85086	125	\$46,460,921	80	\$28,901,100	\$367,983	\$349,000	\$158	\$164	40
85087	34	\$12,495,566	10	\$3,804,990	\$390,488	\$356,995	\$138	\$141	77
85120	4	\$753,800	2	\$493,000	\$252,500	\$252,500	\$118	\$118	25
85142	134	\$54,565,407	60	\$21,407,769	\$362,003	\$348,399	\$140	\$139	37
85201	52	\$10,557,788	52	\$10,116,584	\$197,910	\$198,450	\$137	\$137	27
85202	50	\$9,786,331	48	\$10,244,727	\$216,642	\$225,000	\$142	\$144	21
85203	48	\$12,863,999	36	\$8,579,760	\$242,564	\$240,500	\$139	\$140	24
85204	79	\$18,593,782	45	\$9,785,300	\$218,993	\$217,900	\$151	\$152	25
85205	93	\$24,495,349	75	\$18,464,435	\$250,713	\$224,900	\$143	\$141	31
85206	88	\$18,907,359	52	\$10,569,690	\$208,158	\$202,475	\$130	\$133	36
85207	120	\$54,569,783	81	\$28,176,252	\$353,270	\$319,000	\$162	\$156	30
85208	87	\$15,441,549	76	\$13,052,802	\$174,677	\$189,750	\$121	\$129	41
85209	109	\$28,366,998	78	\$20,498,162	\$267,346	\$255,000	\$150	\$152	33
85210	80	\$17,376,962	45	\$8,751,387	\$195,024	\$170,000	\$141	\$137	13
85212	113	\$35,492,057	66	\$21,163,157	\$324,228	\$310,950	\$137	\$138	36
85213	58	\$21,979,669	33	\$10,917,314	\$338,394	\$299,500	\$143	\$145	44
85215	40	\$11,339,999	43	\$12,579,250	\$299,485	\$274,900	\$144	\$147	43
85224	68	\$18,436,264	59	\$14,642,687	\$254,170	\$255,000	\$167	\$169	19
85225	126	\$32,308,698	78	\$19,701,972	\$255,785	\$253,450	\$152	\$149	21
85226	77	\$23,935,958	44	\$14,003,287	\$324,538	\$285,000	\$172	\$168	24
85233	88	\$26,230,625	65	\$20,285,050	\$315,981	\$308,950	\$157	\$158	30
85234	93	\$33,352,599	47	\$16,200,850	\$351,391	\$294,500	\$160	\$154	26
85248	147	\$51,143,193	97	\$33,399,286	\$353,222	\$335,000	\$162	\$158	29
85249	135	\$59,234,932	75	\$29,431,867	\$398,767	\$384,900	\$160	\$160	28
85250	55	\$21,474,499	35	\$15,339,700	\$461,865	\$329,900	\$222	\$201	31
85251	128	\$56,582,175	102	\$39,725,612	\$396,388	\$317,450	\$243	\$211	38
85253	80	\$171,648,463	41	\$58,918,823	\$1,534,083	\$1,450,000	\$352	\$309	69
85254	130	\$70,910,899	71	\$33,370,200	\$481,989	\$449,000	\$217	\$216	43
85255	215	\$196,498,725	120	\$104,706,225	\$907,408	\$583,500	\$261	\$241	57
85257	56	\$16,379,295	56	\$15,522,894	\$283,702	\$299,950	\$183	\$185	28
85258	127	\$63,473,518	84	\$37,911,550	\$467,380	\$442,000	\$232	\$224	42
85259	76	\$55,503,221	47	\$30,520,325	\$666,131	\$579,900	\$228	\$217	53
85260	92	\$47,671,083	53	\$23,115,500	\$449,294	\$419,000	\$205	\$208	40
85262	89	\$108,618,097	60	\$44,620,865	\$771,950	\$579,500	\$232	\$210	80

Continues on next page →





# Sales Activity by ZIP

Feb 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85263	39	\$21,463,187	14	\$6,168,900	\$460,864	\$434,900	\$181	\$185	92
85266	69	\$60,258,052	34	\$27,858,787	\$852,489	\$702,000	\$247	\$248	88
85268	99	\$56,482,482	75	\$29,757,460	\$409,857	\$345,000	\$189	\$178	64
85281	64	\$18,968,367	48	\$13,055,505	\$280,762	\$254,900	\$195	\$190	35
85282	53	\$15,336,366	68	\$18,851,271	\$278,353	\$287,400	\$161	\$163	21
85283	54	\$14,536,027	39	\$9,683,000	\$252,710	\$250,000	\$171	\$171	39
85284	36	\$19,964,131	28	\$14,098,400	\$520,320	\$447,450	\$188	\$180	26
85286	69	\$26,698,015	51	\$18,730,813	\$374,006	\$390,000	\$154	\$162	28
85295	98	\$34,212,656	67	\$22,748,150	\$344,419	\$310,000	\$150	\$150	21
85296	127	\$43,214,656	63	\$19,535,759	\$314,926	\$294,900	\$152	\$153	23
85297	65	\$25,070,390	55	\$18,839,336	\$345,462	\$305,000	\$145	\$142	26
85298	102	\$49,074,663	72	\$31,473,095	\$445,349	\$359,450	\$164	\$161	44
85301	48	\$7,411,498	35	\$5,192,599	\$150,424	\$144,900	\$97	\$100	29
85302	67	\$13,651,490	44	\$8,613,358	\$196,776	\$202,500	\$125	\$124	20
85303	38	\$8,277,249	36	\$7,840,899	\$222,685	\$201,450	\$124	\$121	31
85304	52	\$12,680,933	51	\$11,236,357	\$222,593	\$234,900	\$130	\$133	34
85305	22	\$7,701,700	13	\$3,496,900	\$276,077	\$249,900	\$127	\$127	36
85306	39	\$9,905,390	25	\$5,662,665	\$230,968	\$220,000	\$145	\$147	37
85307	12	\$3,213,150	6	\$1,210,400	\$203,883	\$205,950	\$143	\$148	54
85308	134	\$40,359,706	83	\$24,433,117	\$300,472	\$264,000	\$154	\$153	44
85310	30	\$10,869,349	19	\$5,837,315	\$314,284	\$289,000	\$143	\$145	92
85322			1	\$56,000	\$65,000	\$65,000	\$27	\$27	29
85323	75	\$16,582,706	47	\$9,985,141	\$214,067	\$215,000	\$118	\$122	28
85326	251	\$53,176,956	107	\$22,857,595	\$215,269	\$201,900	\$115	\$115	40
85331	89	\$50,995,255	52	\$24,736,399	\$505,948	\$446,500	\$194	\$190	71
85335	48	\$9,504,489	43	\$8,434,890	\$197,351	\$195,000	\$120	\$117	17
85337	1	\$189,700	1	\$97,500	\$99,999	\$99,999	\$61	\$61	77
85338	141	\$39,016,302	101	\$27,326,015	\$273,760	\$249,990	\$129	\$128	33
85339	83	\$22,451,923	76	\$19,910,900	\$265,356	\$248,700	\$121	\$123	38
85340	84	\$30,537,625	58	\$20,658,678	\$368,060	\$329,894	\$134	\$130	65
85342	11	\$2,768,800	6	\$1,017,900	\$173,617	\$162,450	\$106	\$108	57
85345	102	\$21,342,458	58	\$11,213,873	\$195,599	\$195,000	\$130	\$133	14
85351	166	\$27,616,928	119	\$18,621,845	\$160,826	\$159,900	\$110	\$107	22
85353	63	\$14,013,751	43	\$9,403,350	\$219,973	\$215,000	\$112	\$109	37
85354	16	\$2,470,200	3	\$421,000	\$142,467	\$142,500	\$84	\$78	141
85355	23	\$8,793,465	16	\$5,357,650	\$344,528	\$302,000	\$122	\$122	124
85361	27	\$7,197,273	13	\$3,423,635	\$271,387	\$292,500	\$128	\$126	51

Continues on next page →



## Sales Activity by ZIP

Feb 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85363	17	\$2,724,799	11	\$1,844,800	\$167,614	\$169,500	\$124	\$121	16
85373	61	\$12,814,625	51	\$9,862,138	\$198,945	\$197,000	\$119	\$115	30
85374	150	\$35,268,534	111	\$26,754,390	\$245,213	\$231,000	\$147	\$147	38
85375	176	\$46,029,790	123	\$32,202,349	\$266,720	\$249,000	\$139	\$135	27
85377	20	\$14,447,900	12	\$8,829,750	\$768,967	\$737,000	\$227	\$216	98
85378	25	\$5,573,652	10	\$2,284,495	\$232,489	\$232,000	\$142	\$141	7
85379	120	\$30,977,011	95	\$26,291,903	\$282,223	\$259,000	\$122	\$121	52
85381	38	\$12,244,700	30	\$7,786,800	\$263,230	\$256,950	\$140	\$137	32
85382	93	\$26,341,514	64	\$17,181,699	\$271,134	\$263,900	\$149	\$149	33
85383	202	\$86,122,760	122	\$47,936,223	\$401,936	\$391,715	\$154	\$150	38
85387	53	\$16,231,957	24	\$7,028,790	\$296,649	\$282,450	\$145	\$147	37
85388	66	\$17,783,238	50	\$13,063,786	\$262,469	\$252,450	\$120	\$126	28
85390	44	\$13,030,200	8	\$2,995,000	\$400,375	\$332,500	\$155	\$161	104
85392	70	\$16,778,301	44	\$10,628,950	\$246,137	\$233,250	\$124	\$124	55
85395	90	\$31,293,685	56	\$19,057,721	\$347,742	\$329,750	\$153	\$151	50
85396	153	\$43,411,793	67	\$19,878,259	\$302,838	\$274,000	\$133	\$124	64
Other	2	\$495,200	2	\$1,302,150	\$654,950	\$654,950	\$234	\$234	109