



2017

# FOUNTAIN HILLS MARKET REPORT

May 2017



Scottsdale Area Association of REALTORS®  
8600 E Anderson Dr., Suite 200 Scottsdale, AZ 85255  
ScottsdaleREALTORS.org  
480-945-2651



## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2017	May 2016	+ / -	YTD 2017	YTD 2016	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	83	86	-3.5%	626	619	+1.1%
New Listing Volume	\$48,624,963	\$37,448,559	+29.8%	\$318,258,826	\$285,337,174	+11.5%
Active Listing Count	368	455	-19.1%	2,190	2,539	-13.7%
Active Listing Volume	\$281,814,859	\$283,014,194	-0.4%	\$1,480,308,838	\$1,547,955,743	-4.4%
Average Listing Price	\$765,801	\$622,009	+23.1%	\$675,940	\$609,671	+10.9%
Median Listing Price	\$555,000	\$449,500	+23.5%	\$501,401	\$446,483	+12.3%
Average Listing Price per Sq Ft	\$223	\$209	+7.1%	\$217	\$208	+4.4%
Median Listing Price per Sq Ft	\$204	\$193	+5.7%	\$200	\$191	+4.7%
Median Days in RPR	95.5	105	-9%	84.18	89.69	-6.1%
Months of Inventory	4.2	5.7	-26.5%	5.8	7.4	-21.7%
Absorption Rate	23.91%	17.58%	+6.3%	17.35%	13.59%	+3.8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	99	87	+13.8%	495	465	+6.5%
New Pending Sales Volume	\$45,643,650	\$30,968,240	+47.4%	\$205,709,024	\$179,223,112	+14.8%
Pending Sales Count	90	92	-2.2%	437	436	+0.2%
Pending Sales Volume	\$47,892,649	\$37,583,949	+27.4%	\$212,225,896	\$184,540,784	+15%
Closed Sales Count	94	58	+62.1%	384	380	+1.1%
Closed Sales Volume	\$36,301,450	\$26,036,049	+39.4%	\$155,058,020	\$146,027,311	+6.2%
Average Sales Price	\$386,186	\$448,897	-14%	\$403,797	\$384,282	+5.1%
Median Sales Price	\$347,500	\$312,500	+11.2%	\$356,820	\$319,415	+11.7%
Average Sales Price per Sq Ft	\$191	\$190	+0.5%	\$191	\$182	+4.5%
Median Sales Price per Sq Ft	\$187	\$180	+3.9%	\$183	\$178	+2.8%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	8	8	+/-	49	46	+6.5%

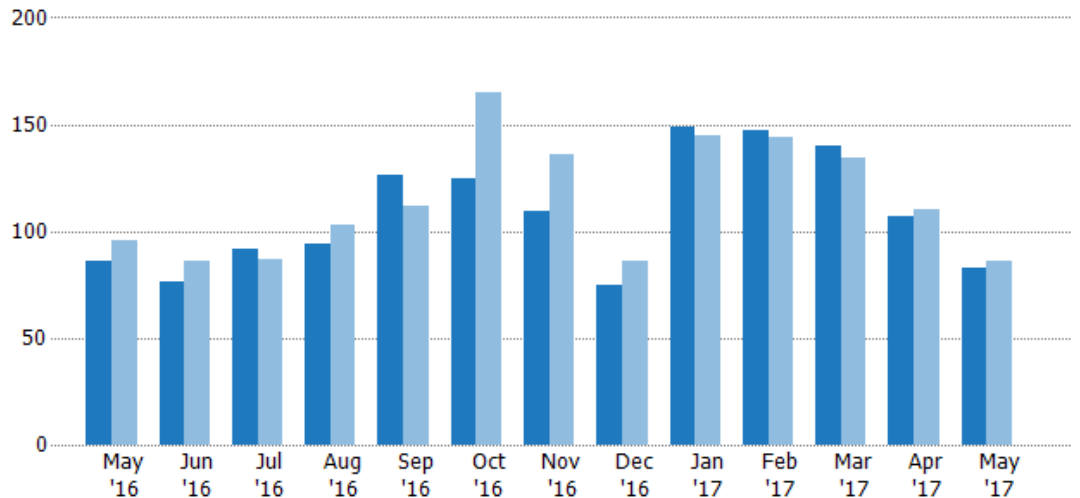
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '17	83	-3.5%
May '16	86	-10.4%
May '15	96	-4.2%



Current Year	86	76	92	94	126	125	109	75	149	147	140	107	83
Prior Year	96	86	87	103	112	165	136	86	145	144	134	110	86
Percent Change from Prior Year	-10%	-12%	6%	-9%	13%	-24%	-20%	-13%	3%	2%	4%	-3%	-3%

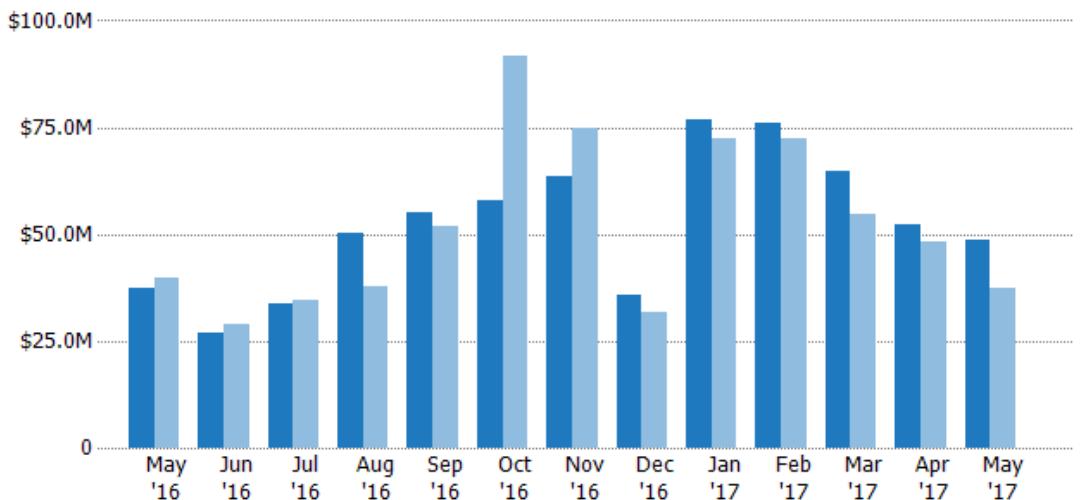
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '17	\$48.6M	29.8%
May '16	\$37.4M	-5.4%
May '15	\$39.6M	-9.9%



Current Year	\$37.4M	\$26.7M	\$33.6M	\$50.1M	\$55.1M	\$58M	\$63.5M	\$35.7M	\$76.8M	\$75.9M	\$64.7M	\$52.1M	\$48.6M
Prior Year	\$39.6M	\$29.1M	\$34.5M	\$37.9M	\$52M	\$91.9M	\$75M	\$31.9M	\$72.6M	\$72.4M	\$54.7M	\$48.2M	\$37.4M
Percent Change from Prior Year	-5%	-8%	-3%	32%	6%	-37%	-15%	12%	6%	5%	18%	8%	30%

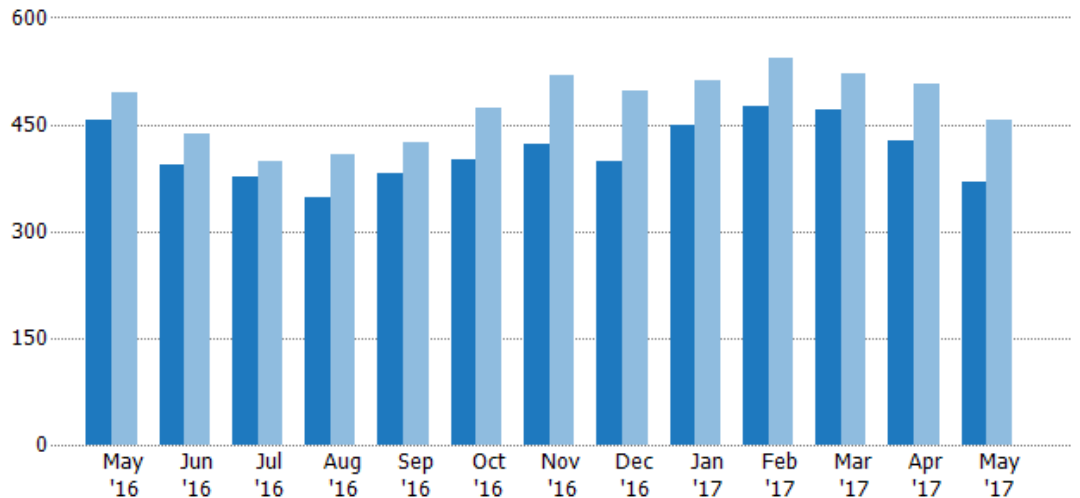
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '17	368	-19.1%
May '16	455	-7.9%
May '15	494	-3.4%



Current Year	455	393	377	347	382	401	423	398	448	476	471	427	368
Prior Year	494	437	397	407	425	473	519	496	512	542	522	508	455
Percent Change from Prior Year	-8%	-10%	-5%	-15%	-10%	-15%	-18%	-20%	-13%	-12%	-10%	-16%	-19%

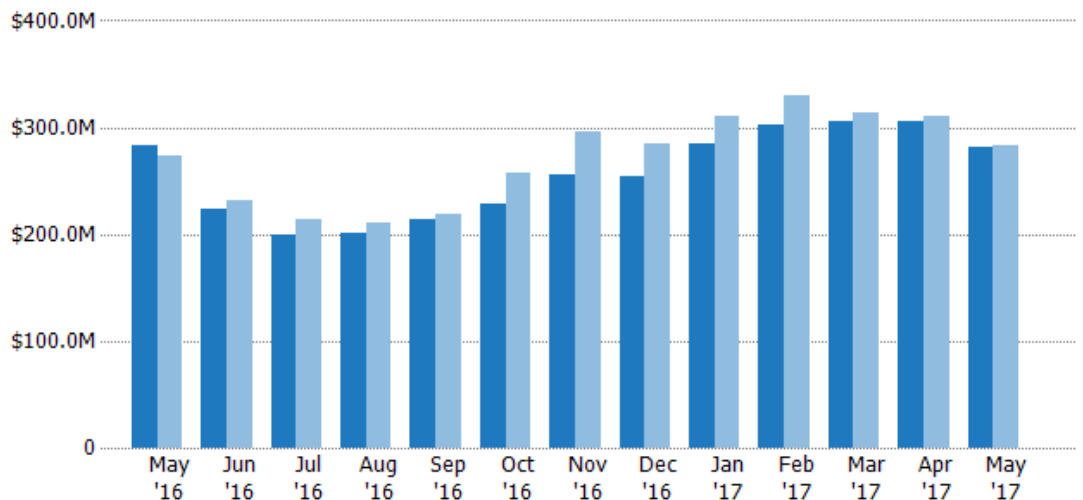
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '17	\$282M	-0.4%
May '16	\$283M	3.2%
May '15	\$274M	-19.6%



Current Year	\$283M	\$224M	\$200M	\$202M	\$213M	\$229M	\$256M	\$253M	\$285M	\$303M	\$305M	\$305M	\$282M
Prior Year	\$274M	\$231M	\$213M	\$210M	\$218M	\$257M	\$296M	\$285M	\$310M	\$331M	\$314M	\$310M	\$283M
Percent Change from Prior Year	3%	-3%	-6%	-4%	-2%	-11%	-13%	-11%	-8%	-8%	-3%	-2%	0%

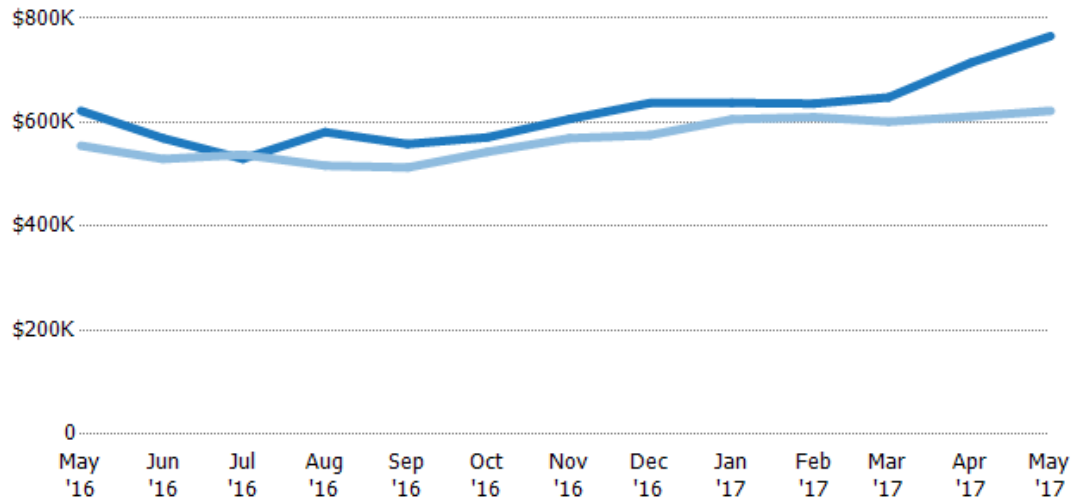
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '17	\$766K	23.1%
May '16	\$622K	12.1%
May '15	\$555K	-16.7%



Current Year	\$622K	\$569K	\$530K	\$581K	\$558K	\$571K	\$606K	\$637K	\$637K	\$636K	\$648K	\$715K	\$766K
Prior Year	\$555K	\$529K	\$538K	\$516K	\$513K	\$543K	\$569K	\$575K	\$606K	\$610K	\$601K	\$611K	\$622K
Percent Change from Prior Year	12%	8%	-2%	13%	9%	5%	6%	11%	5%	4%	8%	17%	23%

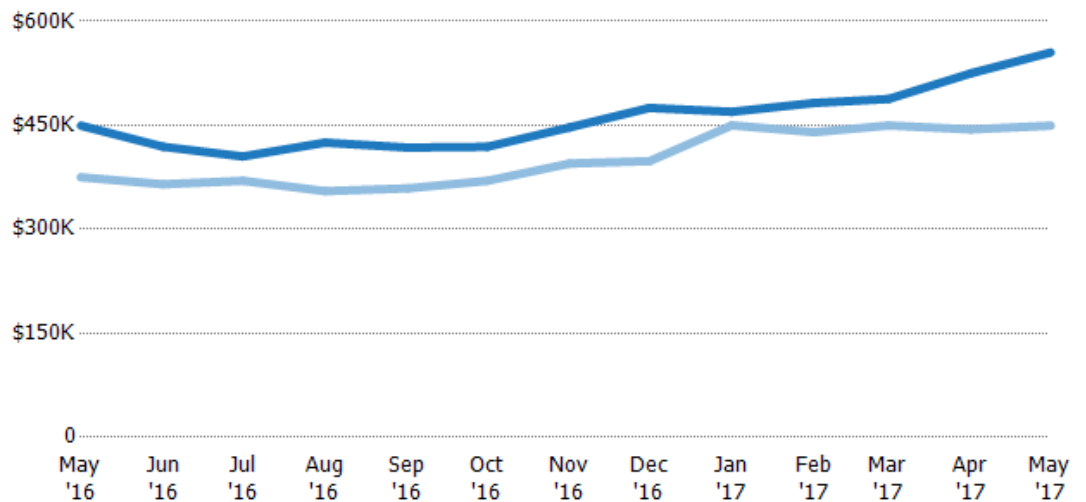
## Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '17	\$555K	23.5%
May '16	\$450K	19.9%
May '15	\$375K	-10.7%



Current Year	\$450K	\$419K	\$405K	\$425K	\$418K	\$419K	\$447K	\$475K	\$469K	\$482K	\$488K	\$525K	\$555K
Prior Year	\$375K	\$365K	\$370K	\$355K	\$359K	\$370K	\$395K	\$398K	\$450K	\$440K	\$450K	\$444K	\$450K
Percent Change from Prior Year	20%	15%	9%	20%	16%	13%	13%	19%	4%	10%	8%	18%	23%

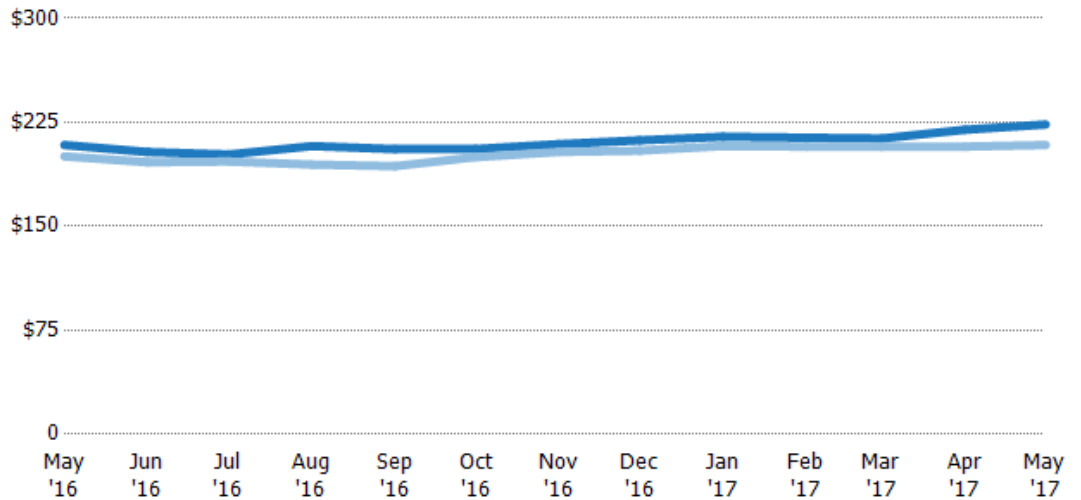
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
May '17	\$223	7.1%
May '16	\$209	4.1%
May '15	\$200	-7.2%



Current Year	\$209	\$204	\$202	\$208	\$206	\$206	\$209	\$212	\$215	\$214	\$213	\$220	\$223
Prior Year	\$200	\$196	\$197	\$194	\$193	\$200	\$204	\$205	\$208	\$207	\$207	\$207	\$209
Percent Change from Prior Year	4%	4%	3%	7%	6%	3%	3%	4%	3%	3%	3%	6%	7%

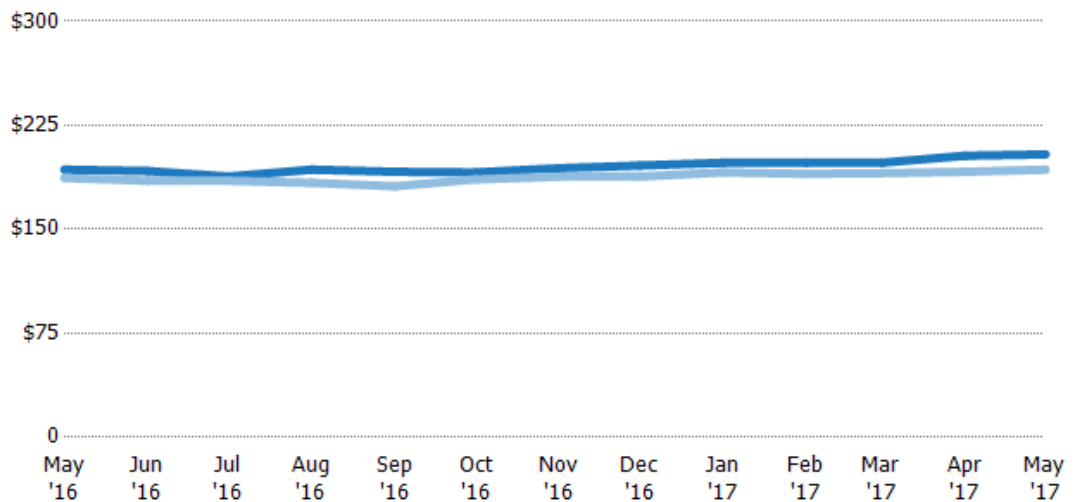
## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
May '17	\$204	5.7%
May '16	\$193	3.2%
May '15	\$187	-7.5%



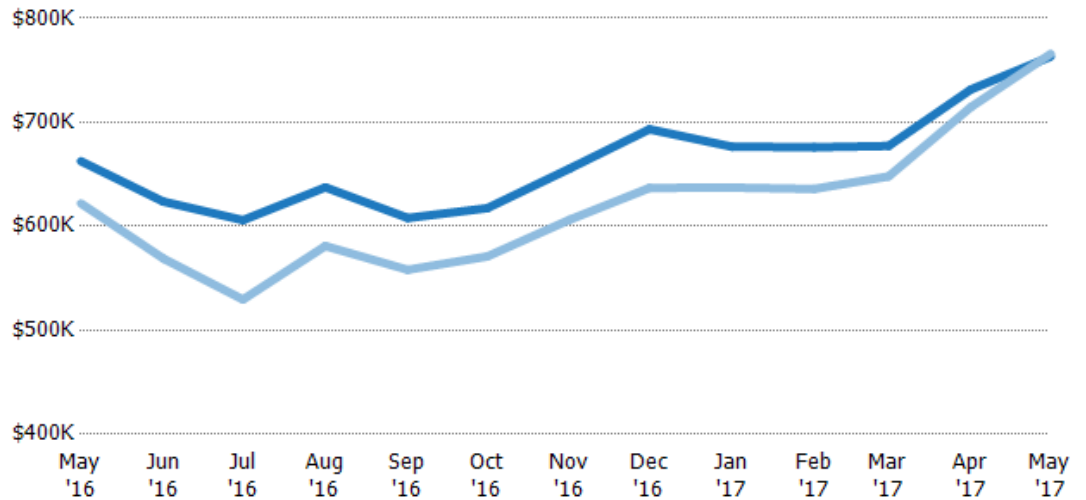
Current Year	\$193	\$192	\$188	\$193	\$192	\$191	\$194	\$196	\$198	\$198	\$198	\$203	\$204
Prior Year	\$187	\$185	\$185	\$184	\$181	\$186	\$188	\$188	\$191	\$190	\$191	\$192	\$193
Percent Change from Prior Year	3%	4%	2%	5%	6%	3%	3%	4%	4%	4%	4%	6%	6%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

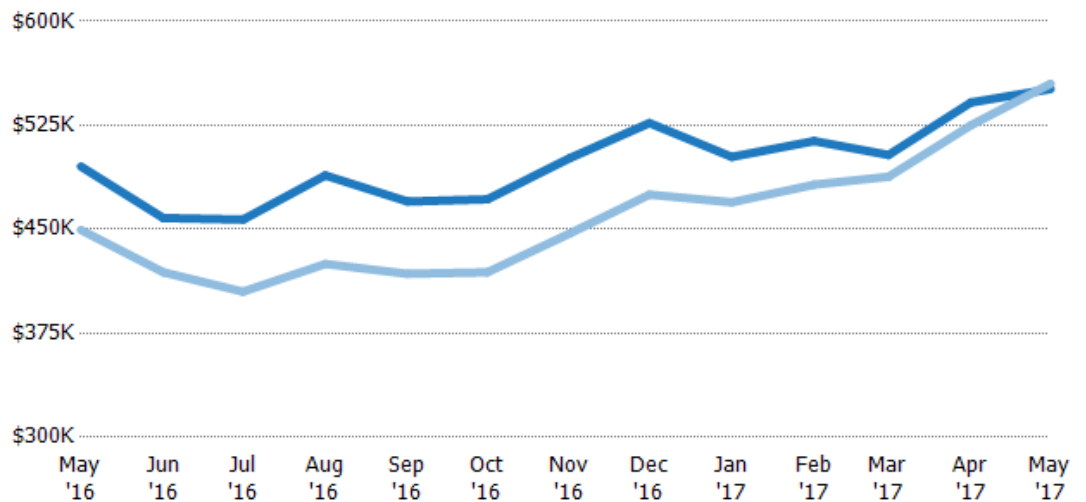


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



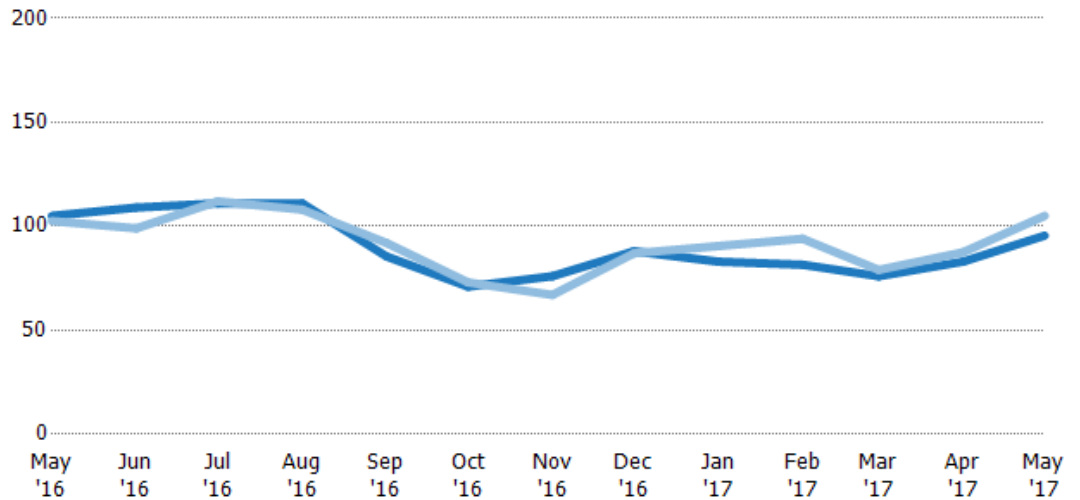
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
May '17	95.5	-9%
May '16	105	2.4%
May '15	103	-8.3%



Current Year	105	109	111	111	85.5	71	76	88	83	81.5	76	83	95.5
Prior Year	103	99	112	108	92	73	67	87	90.5	94	79	87.5	105
Percent Change from Prior Year	2%	10%	-1%	3%	-7%	-3%	13%	1%	-8%	-13%	-4%	-5%	-9%

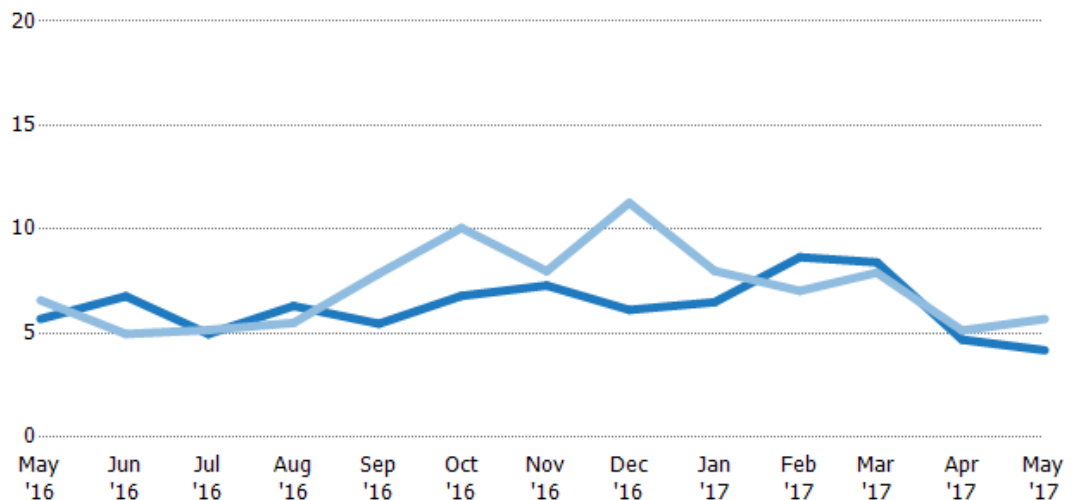
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
May '17	4.18	-26.5%
May '16	5.69	-13.7%
May '15	6.59	-26.8%



Current Year	5.69	6.78	4.96	6.31	5.46	6.8	7.29	6.12	6.49	8.65	8.41	4.69	4.18
Prior Year	6.59	4.97	5.16	5.5	7.87	10.1	7.98	11.3	8	7.04	7.91	5.13	5.69
Percent Change from Prior Year	-14%	36%	-4%	15%	-31%	-32%	-9%	-46%	-19%	23%	6%	-9%	-26%



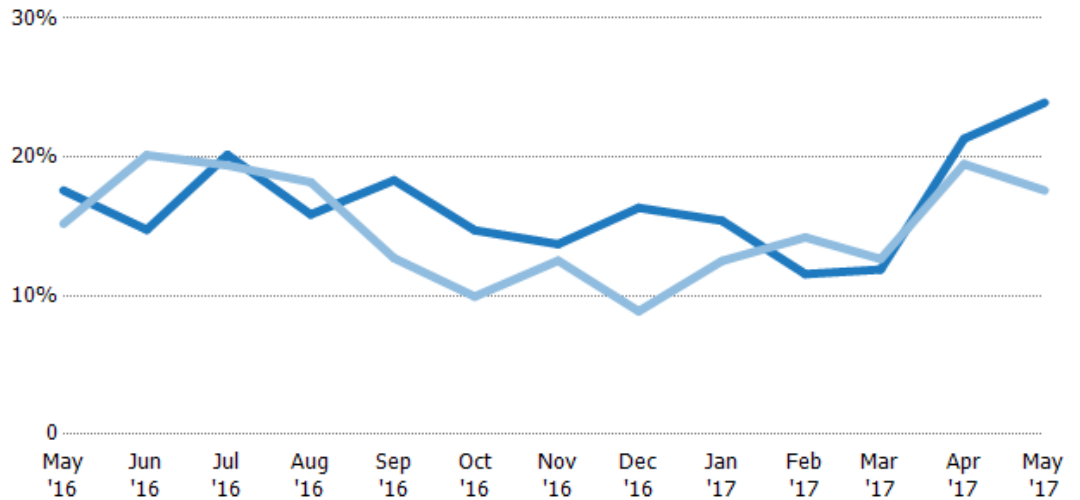
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Rate	Chg.
May '17	24%	-6.3%
May '16	18%	-2.4%
May '15	15%	36.7%



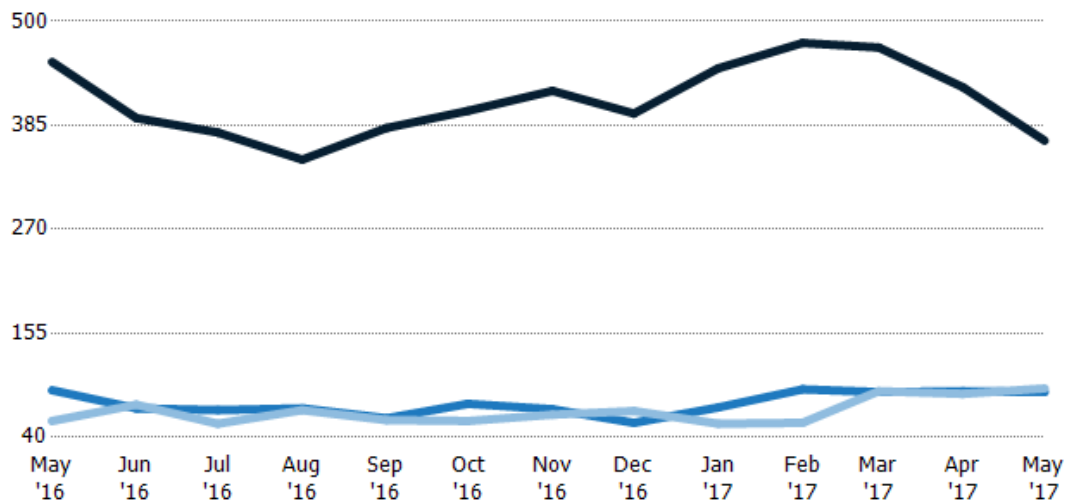
Current Year	18%	15%	20%	16%	18%	15%	14%	16%	15%	12%	12%	21%	24%
Prior Year	15%	20%	19%	18%	13%	10%	13%	9%	13%	14%	13%	19%	18%
Change from Prior Year	-2%	5%	-1%	2%	-6%	-5%	-1%	-7%	-3%	3%	1%	-2%	-6%

## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Active	455	393	377	347	382	401	423	398	448	476	471	427	368
Pending	92	72	70	72	61	77	71	56	73	93	90	91	90
Sold	58	76	55	70	59	58	65	69	55	56	91	88	94

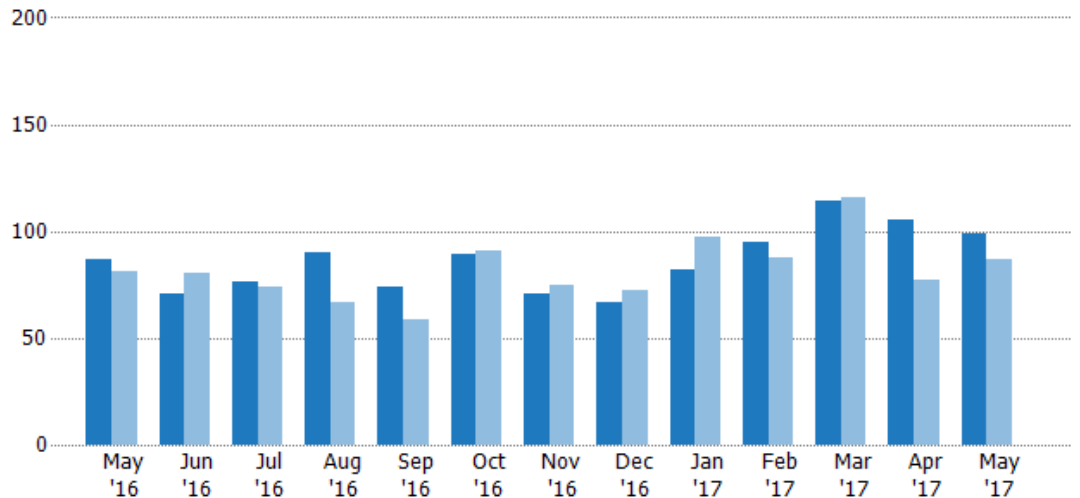
## New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '17	99	13.8%
May '16	87	7.4%
May '15	81	-23.5%



Current Year	87	71	76	90	74	89	71	67	82	95	114	105	99
Prior Year	81	80	74	67	59	91	75	72	97	88	116	77	87
Percent Change from Prior Year	7%	-11%	3%	34%	25%	-2%	-5%	-7%	-15%	8%	-2%	36%	14%

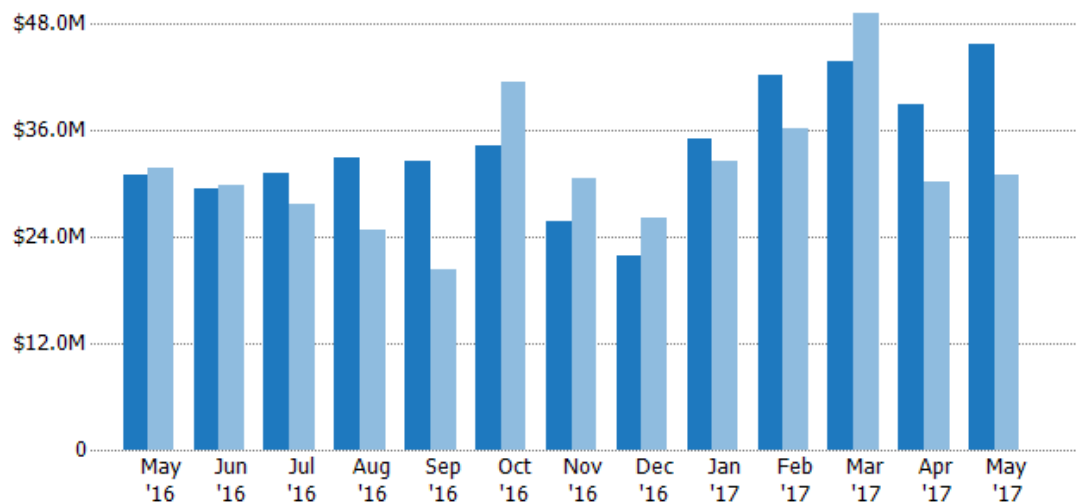
## New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '17	\$45.6M	47.4%
May '16	\$31M	-2.7%
May '15	\$31.8M	-12.1%



Current Year	\$31M	\$29.5M	\$31.3M	\$33M	\$32.5M	\$34.4M	\$25.8M	\$21.8M	\$35.1M	\$42.3M	\$43.8M	\$38.9M	\$45.6M
Prior Year	\$31.8M	\$29.8M	\$27.6M	\$24.7M	\$20.3M	\$41.4M	\$30.6M	\$26.1M	\$32.6M	\$36.2M	\$49.2M	\$30.2M	\$31M
Percent Change from Prior Year	-3%	-1%	13%	34%	60%	-17%	-16%	-17%	8%	17%	-11%	29%	47%

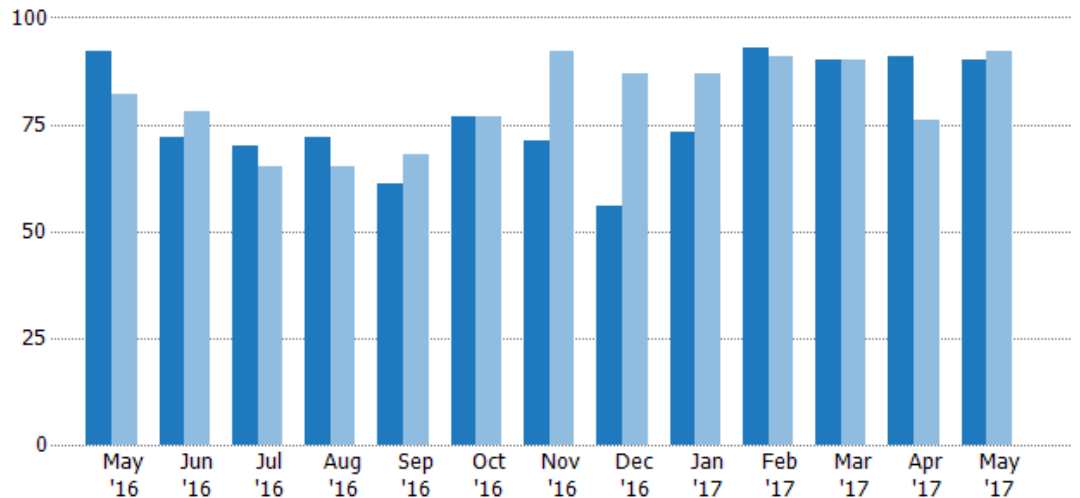
## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '17	90	-2.2%
May '16	92	12.2%
May '15	82	-15.9%



Current Year	92	72	70	72	61	77	71	56	73	93	90	91	90
Prior Year	82	78	65	65	68	77	92	87	87	91	90	76	92
Percent Change from Prior Year	12%	-8%	8%	11%	-10%	0%	-23%	-36%	-16%	2%	0%	20%	-2%

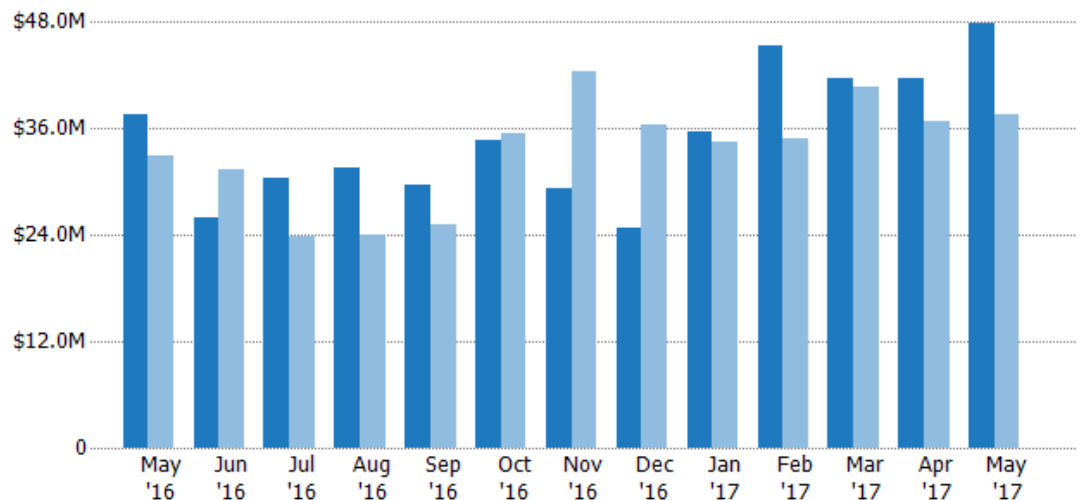
## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '17	\$47.9M	27.4%
May '16	\$37.6M	13.8%
May '15	\$33M	6.8%



Current Year	\$37.6M	\$26M	\$30.5M	\$31.6M	\$29.6M	\$34.6M	\$29.2M	\$24.8M	\$35.7M	\$45.3M	\$41.7M	\$41.7M	\$47.9M
Prior Year	\$33M	\$31.4M	\$23.9M	\$24M	\$25.1M	\$35.4M	\$42.4M	\$36.5M	\$34.5M	\$34.9M	\$40.6M	\$36.9M	\$37.6M
Percent Change from Prior Year	14%	-17%	28%	32%	18%	-2%	-31%	-32%	3%	30%	3%	13%	27%

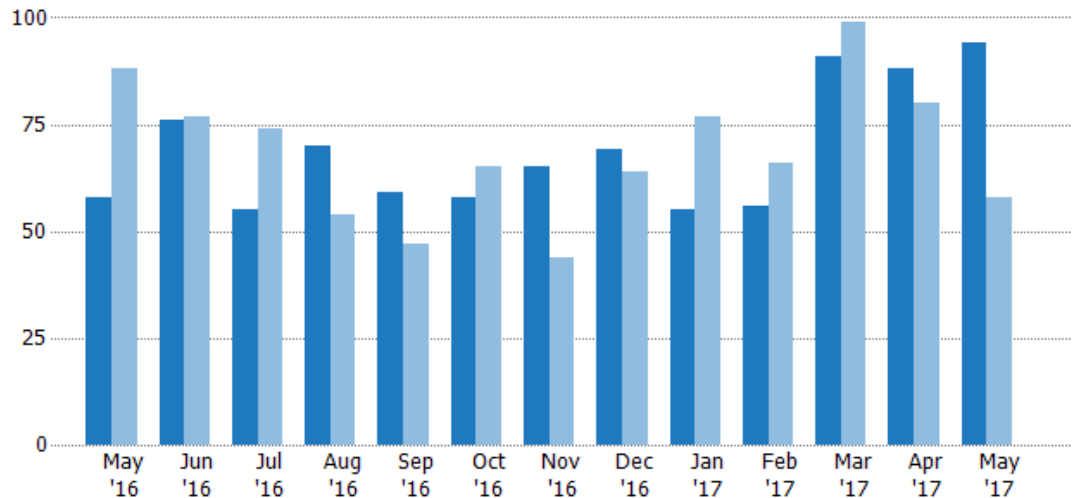
## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '17	94	62.1%
May '16	58	-34.1%
May '15	88	-28.4%



Current Year	58	76	55	70	59	58	65	69	55	56	91	88	94
Prior Year	88	77	74	54	47	65	44	64	77	66	99	80	58
Percent Change from Prior Year	-34%	-1%	-26%	30%	26%	-11%	48%	8%	-29%	-15%	-8%	10%	62%

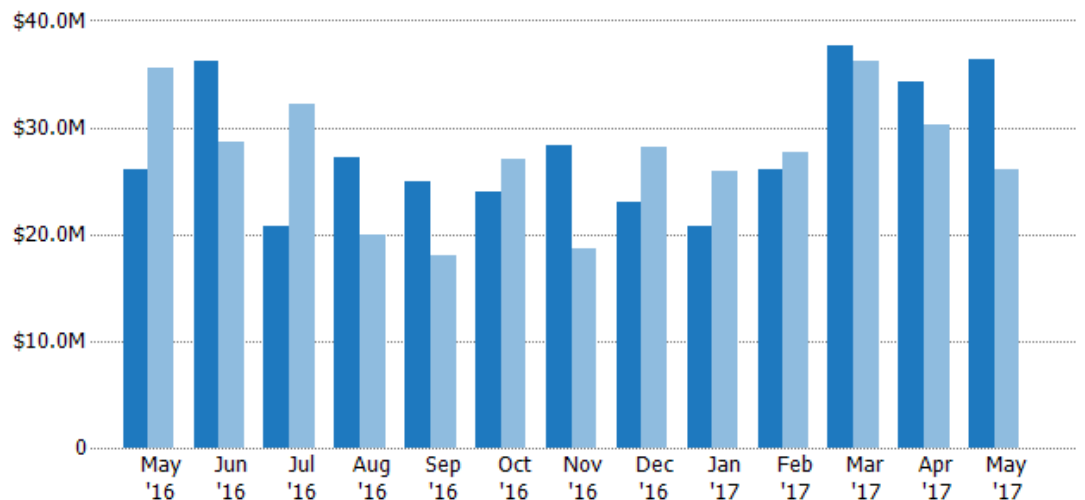
## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '17	\$36.3M	39.4%
May '16	\$26M	-26.8%
May '15	\$35.6M	-26.6%



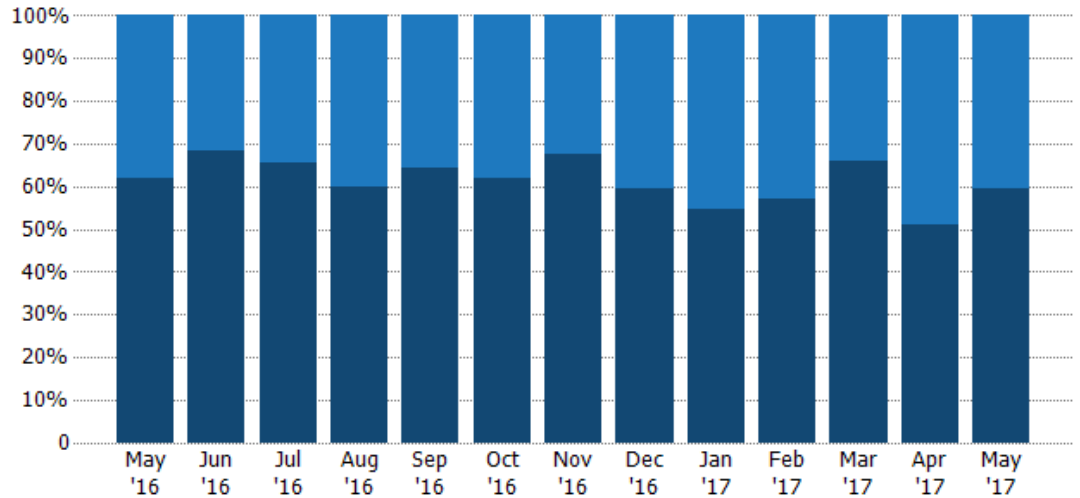
Current Year	\$26M	\$36.2M	\$20.7M	\$27.2M	\$25M	\$23.9M	\$28.4M	\$22.9M	\$20.8M	\$26M	\$37.7M	\$34.2M	\$36.3M
Prior Year	\$35.6M	\$28.6M	\$32.2M	\$20M	\$18M	\$27M	\$18.6M	\$28.1M	\$25.9M	\$27.7M	\$36.2M	\$30.2M	\$26M
Percent Change from Prior Year	-27%	27%	-36%	37%	39%	-11%	52%	-18%	-20%	-6%	4%	13%	39%

## Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Condo/Townhouse

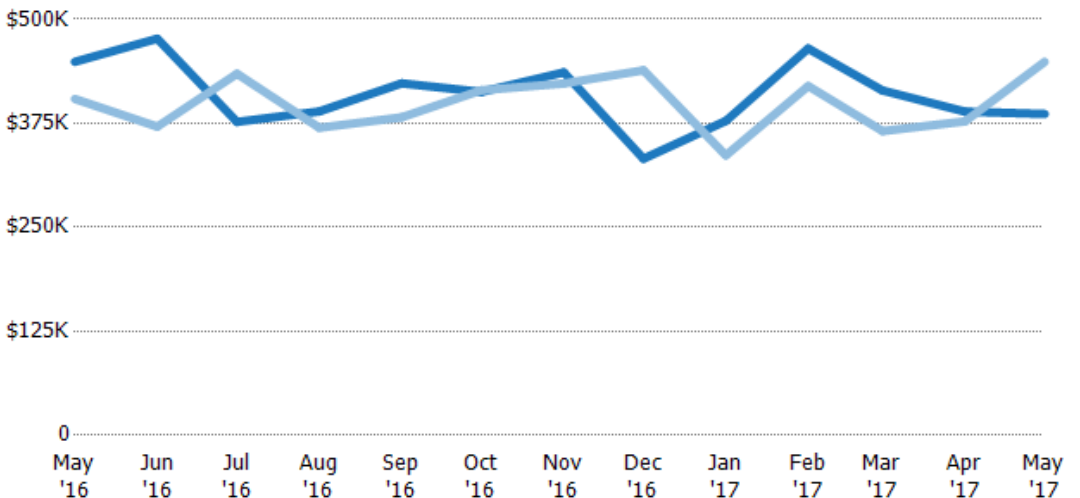
Single Family Residence

## Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year

Prior Year

Percent Change from Prior Year

\$449K	\$477K	\$377K	\$389K	\$423K	\$413K	\$436K	\$332K	\$378K	\$465K	\$414K	\$389K	\$386K
\$404K	\$371K	\$435K	\$370K	\$382K	\$415K	\$423K	\$439K	\$336K	\$420K	\$366K	\$377K	\$449K
11%	29%	-13%	5%	11%	0%	3%	-24%	12%	11%	13%	3%	-14%

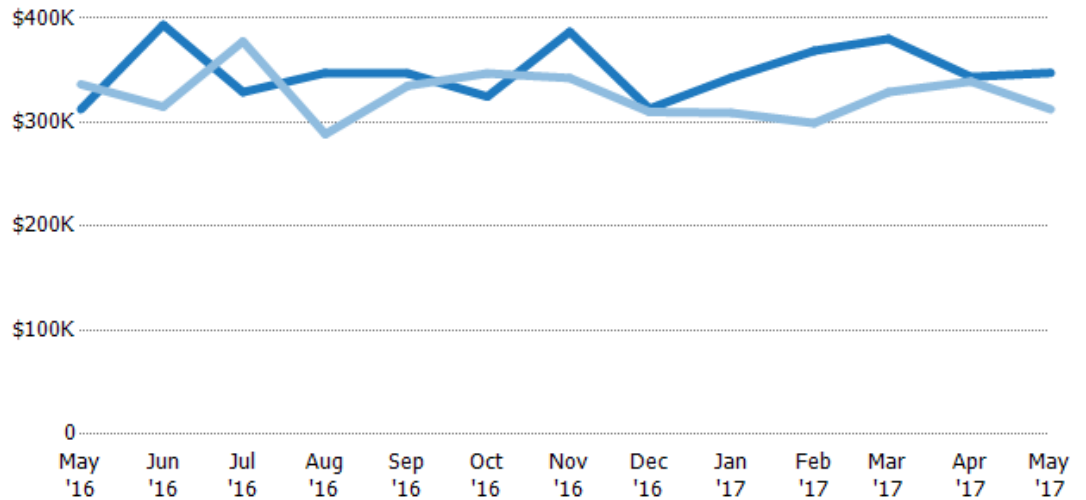
## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '17	\$348K	11.2%
May '16	\$313K	-7.1%
May '15	\$337K	-8%



Current Year	\$313K	\$394K	\$329K	\$347K	\$347K	\$325K	\$387K	\$313K	\$343K	\$369K	\$380K	\$344K	\$348K
Prior Year	\$337K	\$315K	\$378K	\$289K	\$335K	\$347K	\$343K	\$310K	\$309K	\$299K	\$329K	\$339K	\$313K
Percent Change from Prior Year	-7%	25%	-13%	20%	4%	-6%	13%	1%	11%	23%	16%	1%	11%

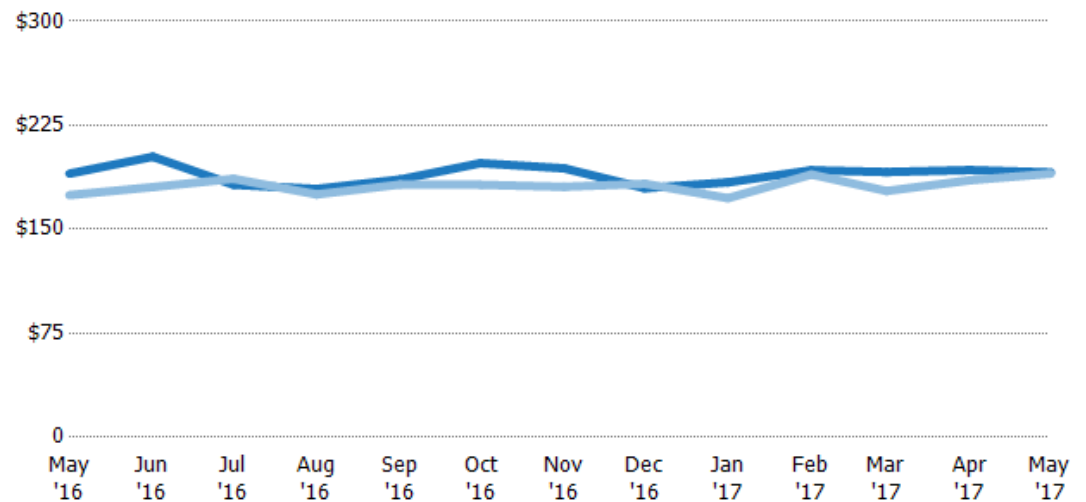
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
May '17	\$191	0.5%
May '16	\$190	8.9%
May '15	\$175	2.5%



Current Year	\$190	\$202	\$182	\$179	\$186	\$198	\$194	\$180	\$184	\$193	\$191	\$193	\$191
Prior Year	\$175	\$180	\$186	\$175	\$182	\$182	\$181	\$183	\$172	\$190	\$178	\$185	\$190
Percent Change from Prior Year	9%	12%	-2%	2%	2%	9%	7%	-2%	7%	2%	8%	4%	0%

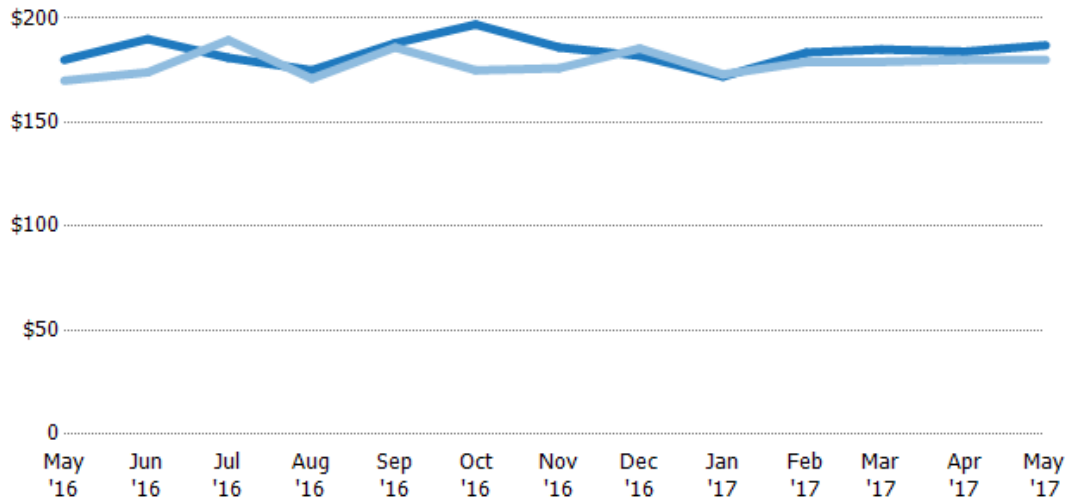
## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
May '17	\$187	3.9%
May '16	\$180	5.9%
May '15	\$170	3.5%



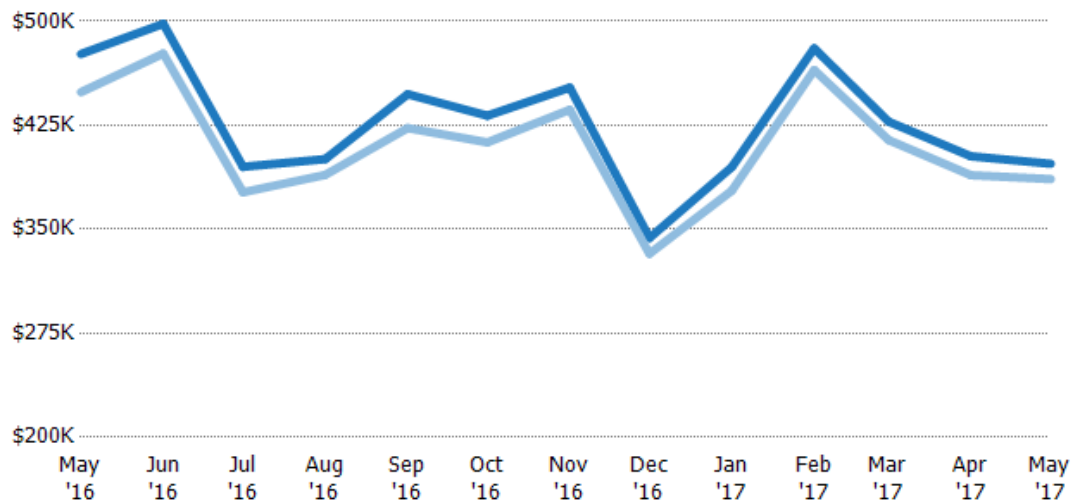
Current Year	\$180	\$190	\$181	\$175	\$188	\$197	\$186	\$182	\$172	\$184	\$185	\$184	\$187
Prior Year	\$170	\$174	\$190	\$171	\$186	\$175	\$176	\$186	\$173	\$179	\$179	\$180	\$180
Percent Change from Prior Year	6%	9%	-4%	2%	1%	13%	6%	-2%	-1%	3%	3%	2%	4%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



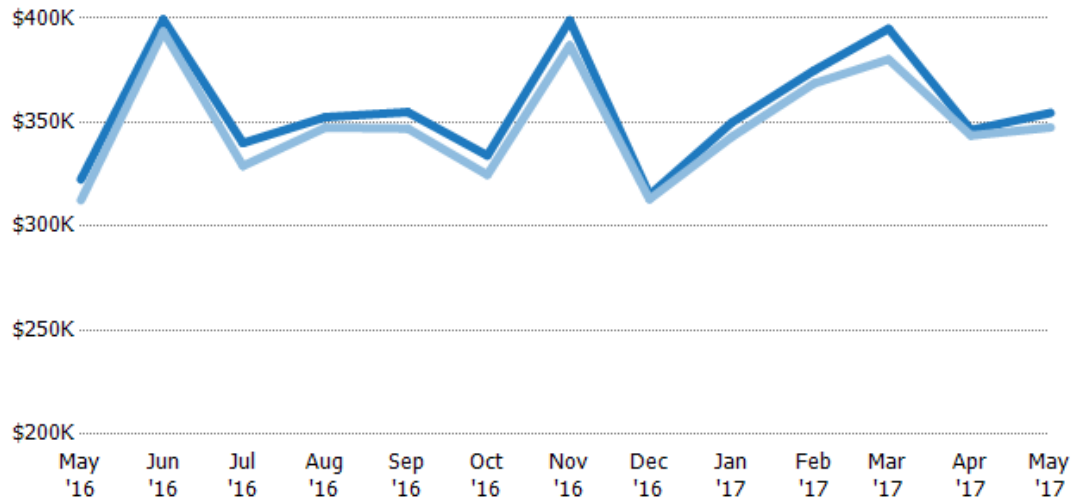
Avg List Price	\$476K	\$498K	\$395K	\$401K	\$447K	\$432K	\$452K	\$344K	\$395K	\$481K	\$428K	\$403K	\$397K
Avg Sales Price	\$449K	\$477K	\$377K	\$389K	\$423K	\$413K	\$436K	\$332K	\$378K	\$465K	\$414K	\$389K	\$386K
Avg Sales Price as a % of Avg List Price	94%	96%	95%	97%	95%	96%	96%	97%	96%	97%	97%	97%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

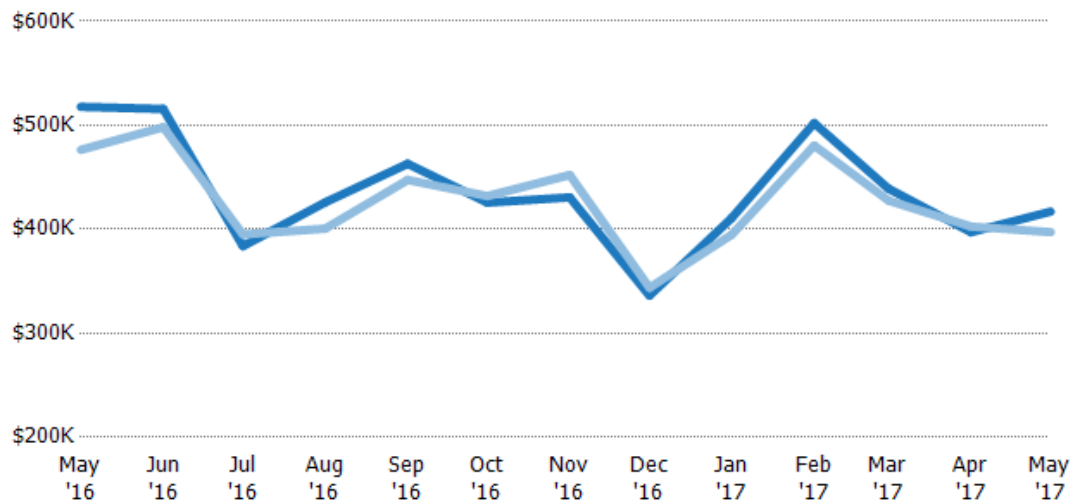


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



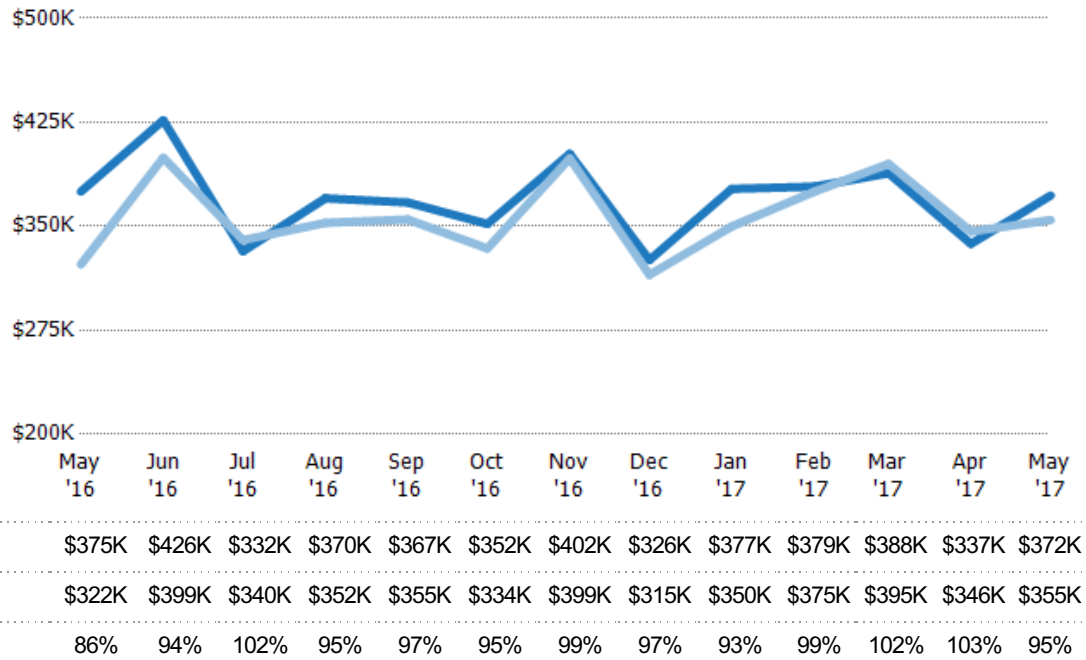


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



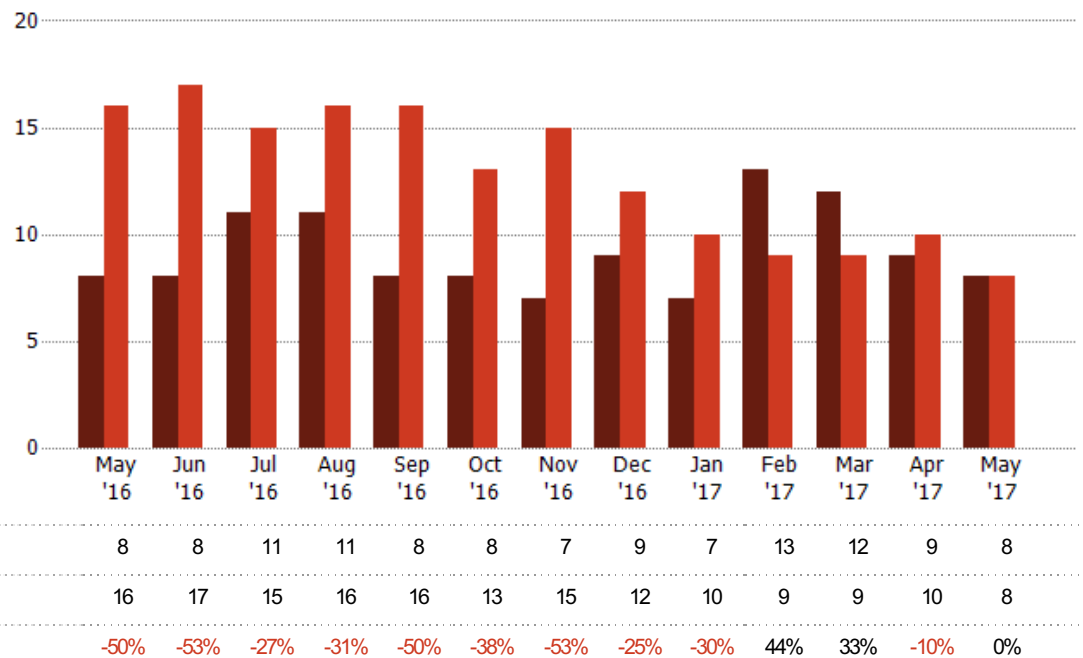
## Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

### Filters Used

Custom Area: Fountain Hills, Arizona  
Saved Area  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '17	8	0%
May '16	8	-50%
May '15	16	-12.5%

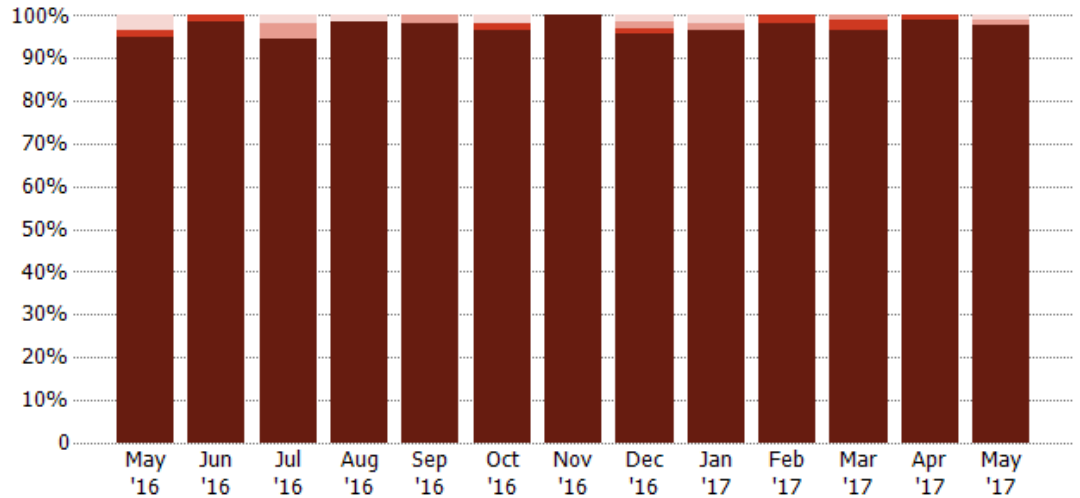


## Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

### Filters Used

Custom Area: Fountain Hills, Arizona  
 Saved Area  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Pre-Foreclosure	3%	-	2%	1%	-	2%	-	1%	2%	-	-	-	1%
Short Sale	-	-	4%	-	2%	-	-	1%	2%	-	1%	-	1%
Foreclosure	2%	1%	-	-	-	2%	-	1%	-	2%	2%	1%	-
Non-Distressed	95%	99%	95%	99%	98%	97%	100%	96%	96%	98%	97%	99%	98%



## Listing Activity by ZIP

May 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85268	368	\$281,814,859	\$765,801	\$555,000	\$223	\$204	4	25.54 %



## Sales Activity by ZIP

May 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85268	90	\$47,892,649	94	\$36,301,450	\$397,252	\$354,500	\$186	\$185	86