



2017

FOUNTAIN HILLS MARKET REPORT

July 2017



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2017	Jul 2016	+ / -	YTD 2017	YTD 2016	+ / -
Listing Activity Charts Metrics						
New Listing Count	67	92	-27.2%	774	794	-2.5%
New Listing Volume	\$35,664,399	\$33,555,738	+6.3%	\$388,670,038	\$351,991,430	+10.4%
Active Listing Count	–	385	–	2,571	3,359	-23.5%
Active Listing Volume	–	\$205,726,425	–	\$1,767,077,895	\$2,001,922,895	-11.7%
Average Listing Price	–	\$534,354	–	\$687,312	\$595,988	+15.3%
Median Listing Price	–	\$400,000	–	\$503,471	\$437,382	+15.1%
Average Listing Price per Sq Ft	–	\$203	–	\$218	\$207	+5.4%
Median Listing Price per Sq Ft	–	\$188	–	\$201	\$191	+5%
Median Days in RPR	–	112	–	77.68	95.42	-18.6%
Months of Inventory	–	5.1	-100%	5	6.8	-25.7%
Absorption Rate	–	19.74%	–	19.91%	14.8%	+5.1%
Sales Activity Charts Metrics						
New Pending Sales Count	83	77	+7.8%	636	615	+3.4%
New Pending Sales Volume	\$36,314,837	\$31,846,873	+14%	\$261,785,154	\$240,722,329	+8.7%
Pending Sales Count	–	71	–	483	582	-17%
Pending Sales Volume	–	\$31,062,978	–	\$225,818,391	\$242,189,106	-6.8%
Closed Sales Count	48	55	-12.7%	500	512	-2.3%
Closed Sales Volume	\$21,594,295	\$20,717,800	+4.2%	\$204,784,233	\$203,520,060	+0.6%
Average Sales Price	\$449,881	\$376,687	+19.4%	\$409,568	\$397,500	+3%
Median Sales Price	\$386,600	\$329,000	+17.5%	\$364,290	\$331,454	+9.9%
Average Sales Price per Sq Ft	\$201	\$182	+10.3%	\$192	\$186	+3.5%
Median Sales Price per Sq Ft	\$188	\$181	+3.6%	\$185	\$180	+2.7%
Distressed Charts Metrics						
Distressed Listing Count	–	11	–	60	65	-7.7%

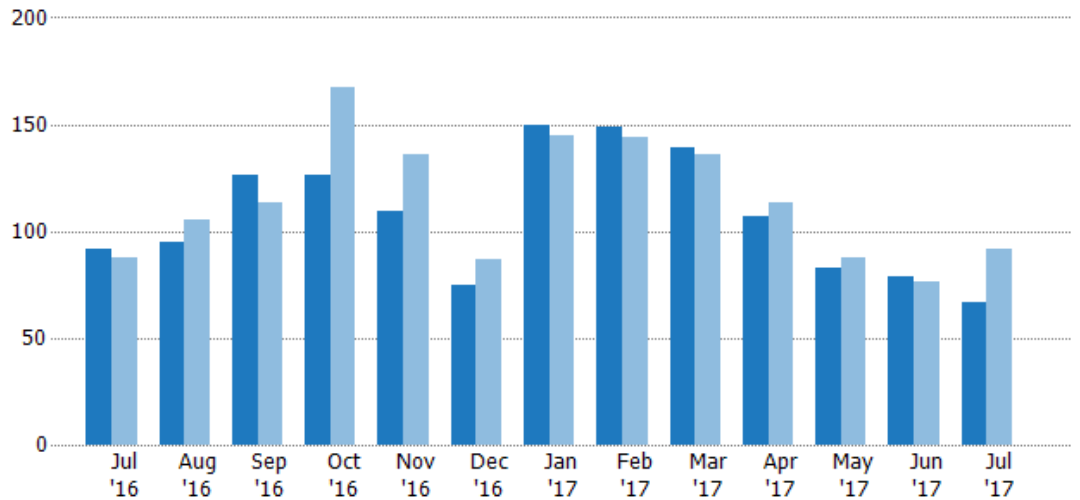
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jul '17	67	-27.2%
Jul '16	92	4.5%
Jul '15	88	11.4%



Current Year	92	95	126	126	109	75	150	149	139	107	83	79	67
Prior Year	88	105	113	167	136	87	145	144	136	113	88	76	92
Percent Change from Prior Year	5%	-10%	12%	-25%	-20%	-14%	3%	3%	2%	-5%	-6%	4%	-27%

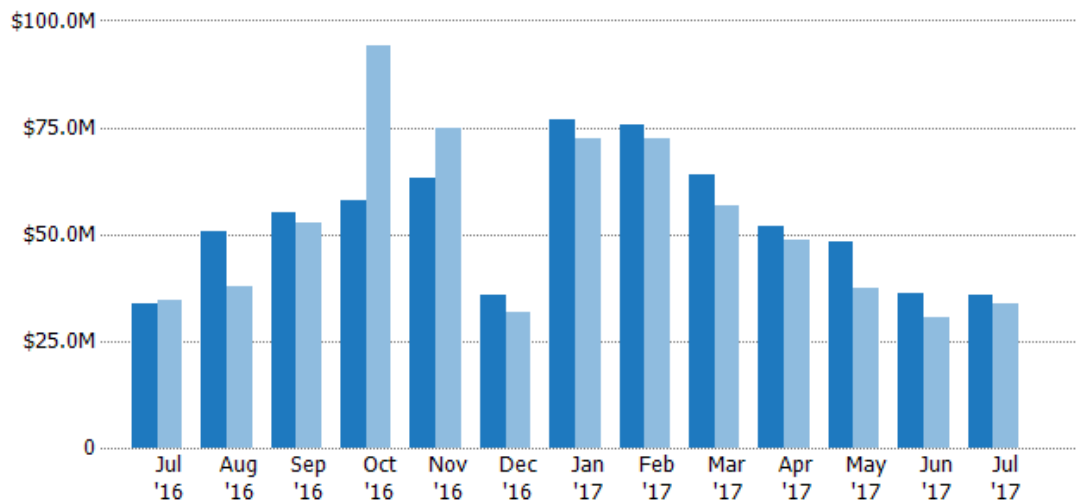
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jul '17	\$35.7M	6.3%
Jul '16	\$33.6M	-2.7%
Jul '15	\$34.5M	-19.3%



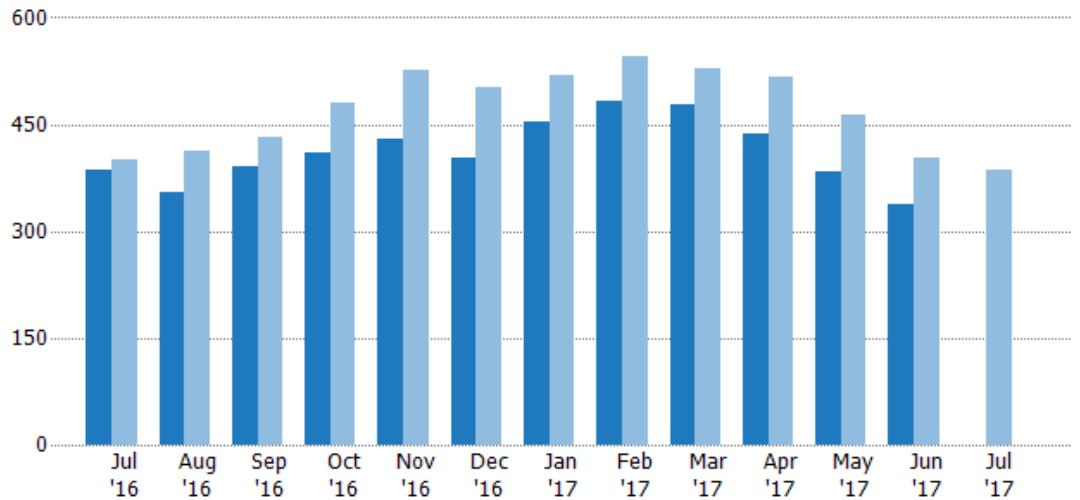
Current Year	\$33.6M	\$50.8M	\$55.1M	\$57.9M	\$63.3M	\$35.7M	\$76.8M	\$75.8M	\$63.9M	\$52M	\$48.3M	\$36.3M	\$35.7M
Prior Year	\$34.5M	\$37.9M	\$52.6M	\$94.1M	\$75M	\$31.9M	\$72.6M	\$72.4M	\$56.5M	\$48.8M	\$37.5M	\$30.7M	\$33.6M
Percent Change from Prior Year	-3%	34%	5%	-38%	-16%	12%	6%	5%	13%	6%	29%	18%	6%

Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



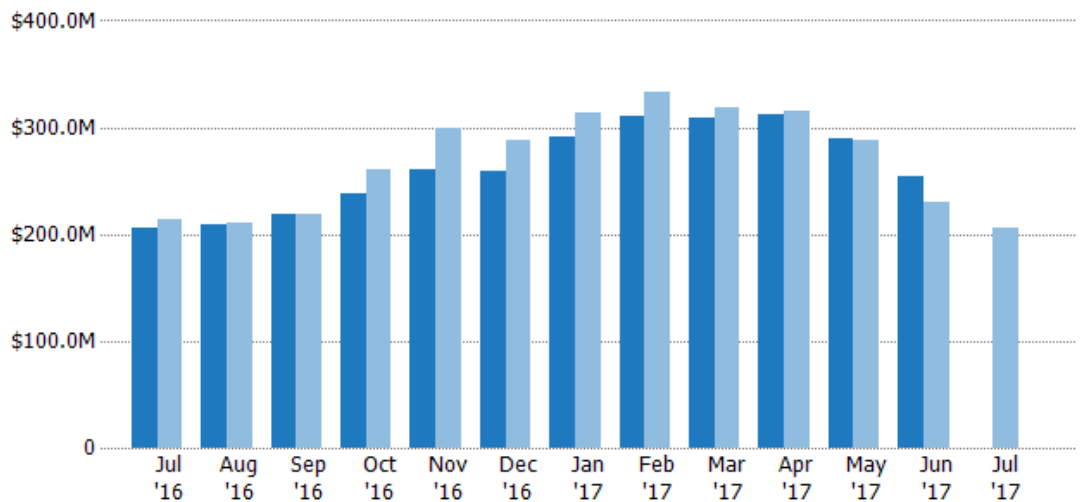
Current Year	385	355	390	410	429	403	453	482	479	436	383	338	-
Prior Year	401	412	431	480	525	503	518	546	528	516	464	402	385
Percent Change from Prior Year	-4%	-14%	-10%	-15%	-18%	-20%	-13%	-12%	-9%	-16%	-17%	-16%	-100%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



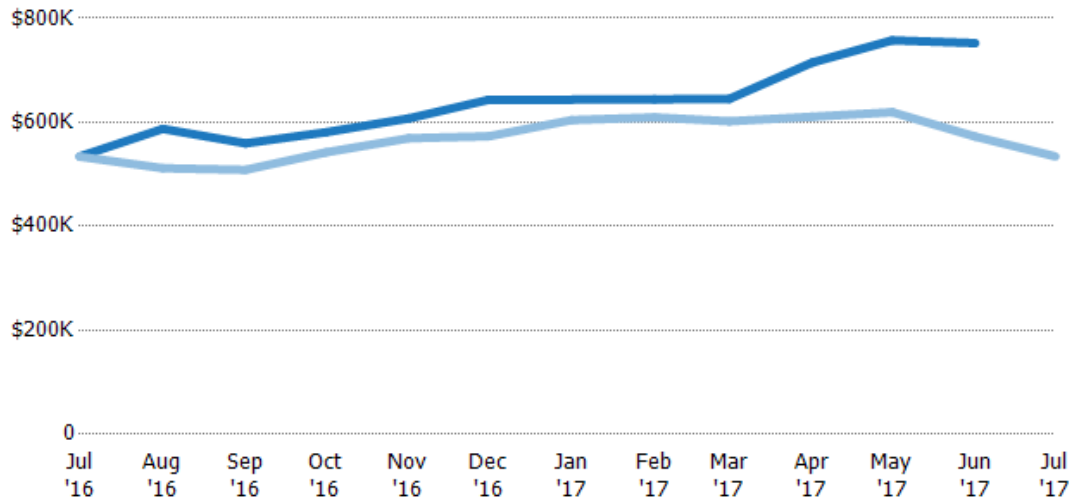
Current Year	\$206M	\$209M	\$218M	\$238M	\$261M	\$259M	\$292M	\$310M	\$309M	\$312M	\$290M	\$254M	-
Prior Year	\$214M	\$211M	\$219M	\$260M	\$299M	\$288M	\$313M	\$333M	\$318M	\$315M	\$287M	\$230M	\$206M
Percent Change from Prior Year	-4%	-1%	0%	-8%	-13%	-10%	-7%	-7%	-3%	-1%	1%	10%	-100%

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



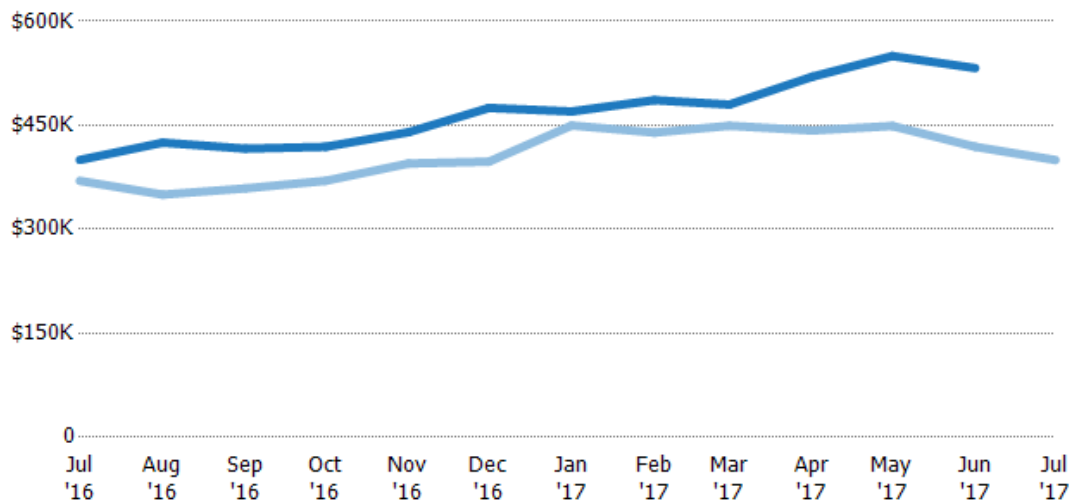
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$534K	\$587K	\$559K	\$581K	\$607K	\$643K	\$644K	\$644K	\$645K	\$715K	\$758K	\$752K	-
Prior Year	\$534K	\$512K	\$509K	\$542K	\$569K	\$573K	\$604K	\$609K	\$602K	\$611K	\$619K	\$572K	\$534K
Percent Change from Prior Year	0%	15%	10%	7%	7%	12%	7%	6%	7%	17%	22%	31%	-100%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



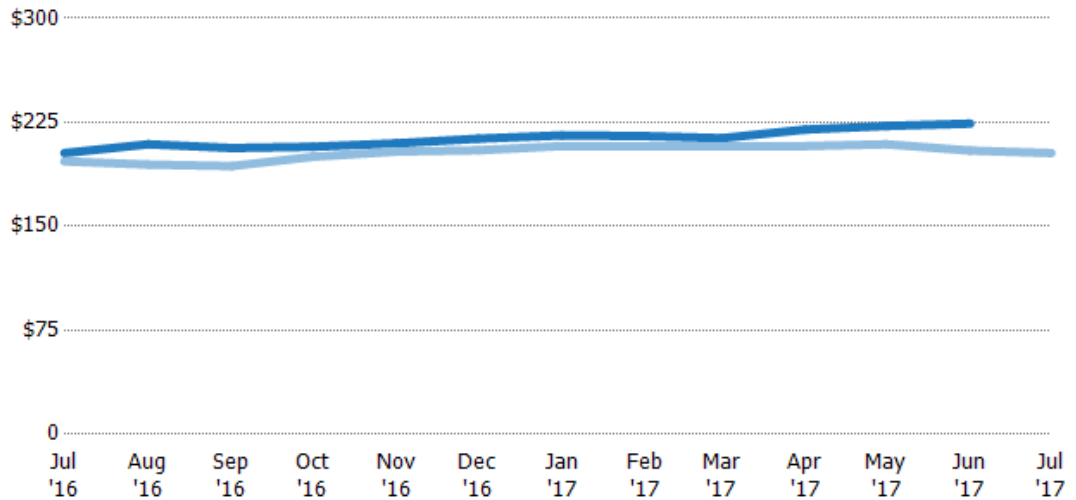
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$400K	\$425K	\$416K	\$419K	\$440K	\$475K	\$470K	\$486K	\$480K	\$520K	\$550K	\$533K	-
Prior Year	\$370K	\$350K	\$359K	\$370K	\$395K	\$398K	\$450K	\$439K	\$449K	\$442K	\$449K	\$419K	\$400K
Percent Change from Prior Year	8%	21%	16%	13%	11%	19%	5%	11%	7%	18%	22%	27%	-100%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



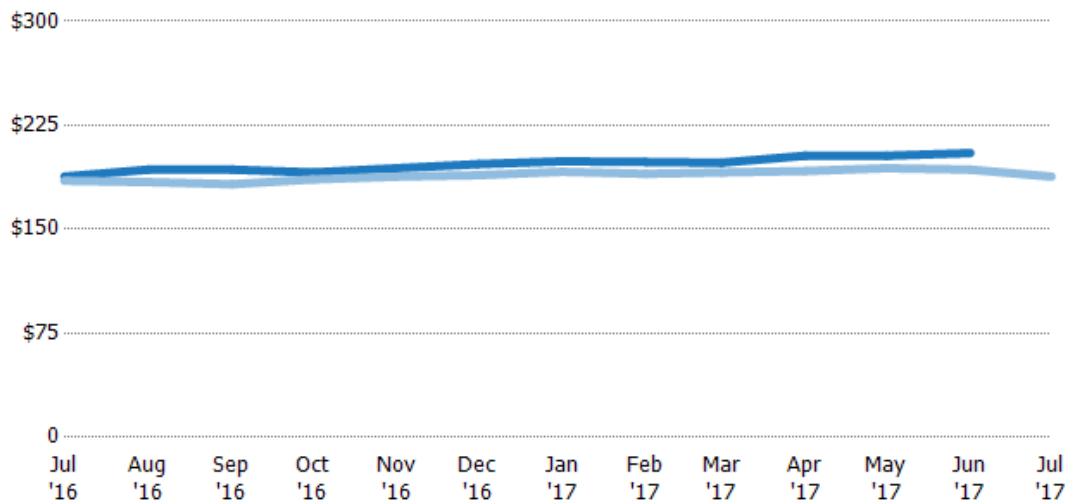
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$203	\$209	\$206	\$207	\$210	\$213	\$216	\$215	\$214	\$220	\$222	\$224	-
Prior Year	\$197	\$195	\$193	\$200	\$204	\$205	\$208	\$208	\$208	\$208	\$209	\$205	\$203
Percent Change from Prior Year	3%	8%	7%	4%	3%	4%	4%	4%	3%	6%	6%	10%	-100%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



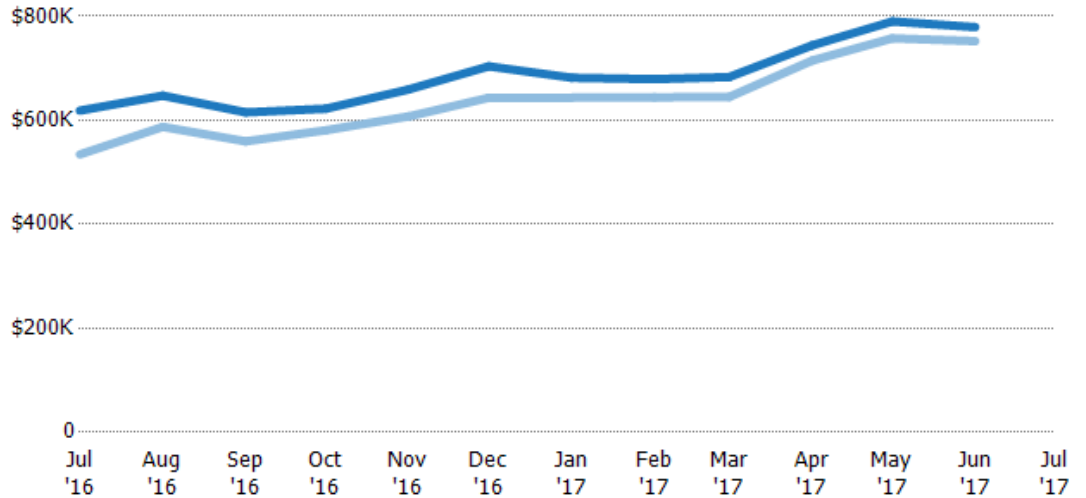
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$188	\$193	\$193	\$191	\$194	\$197	\$199	\$199	\$198	\$203	\$203	\$205	-
Prior Year	\$185	\$184	\$183	\$186	\$188	\$189	\$192	\$190	\$191	\$192	\$194	\$193	\$188
Percent Change from Prior Year	2%	5%	6%	3%	3%	4%	4%	4%	4%	6%	5%	6%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



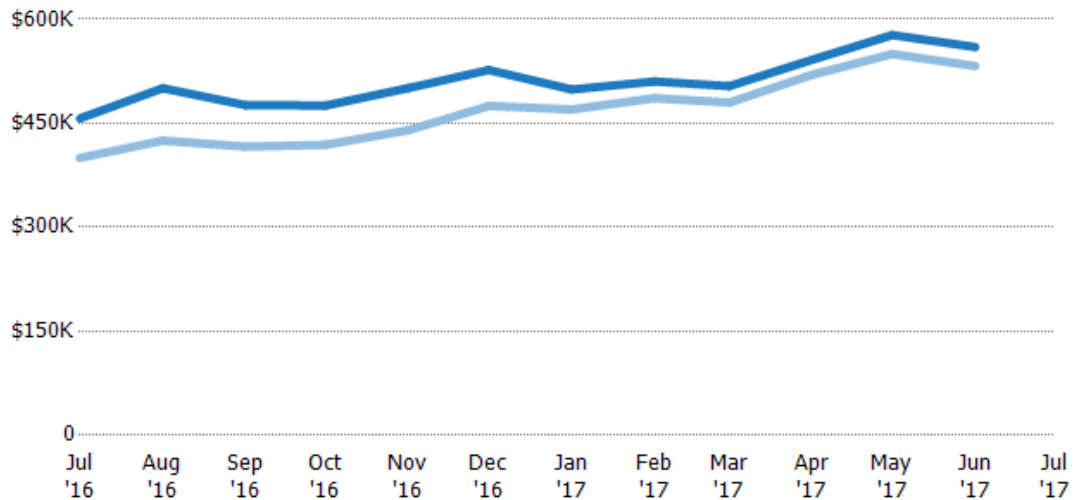
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Avg Est Value	\$619K	\$647K	\$615K	\$622K	\$659K	\$704K	\$682K	\$679K	\$683K	\$744K	\$790K	\$779K	-
Avg Listing Price	\$534K	\$587K	\$559K	\$581K	\$607K	\$643K	\$644K	\$644K	\$645K	\$715K	\$758K	\$752K	-
Avg Listing Price as a % of Avg Est Value	86%	91%	91%	93%	92%	91%	94%	95%	94%	96%	96%	97%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



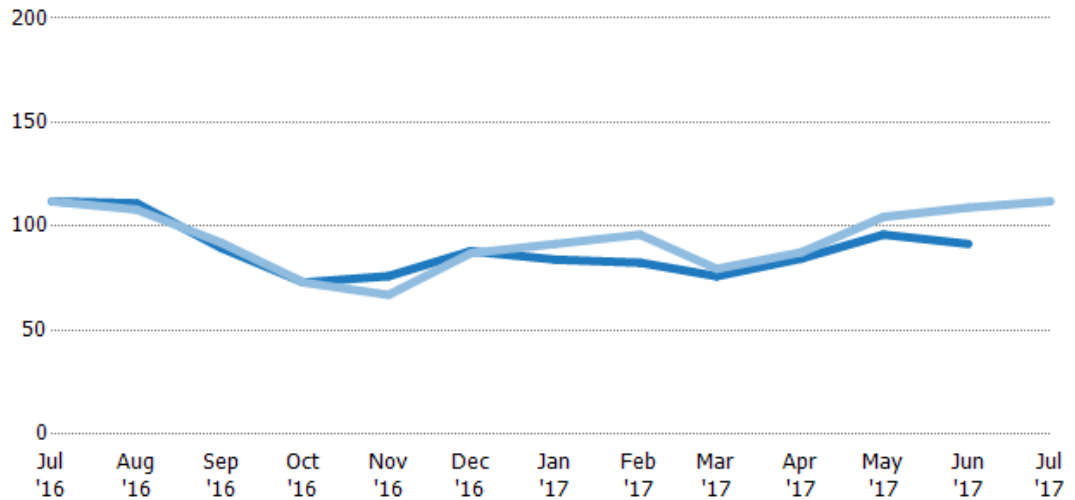
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Median Est Value	\$457K	\$501K	\$476K	\$476K	\$501K	\$527K	\$499K	\$510K	\$504K	\$542K	\$577K	\$560K	-
Median Listing Price	\$400K	\$425K	\$416K	\$419K	\$440K	\$475K	\$470K	\$486K	\$480K	\$520K	\$550K	\$533K	-
Med Listing Price as a % of Med Est Value	88%	85%	87%	88%	88%	90%	94%	95%	95%	96%	95%	95%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



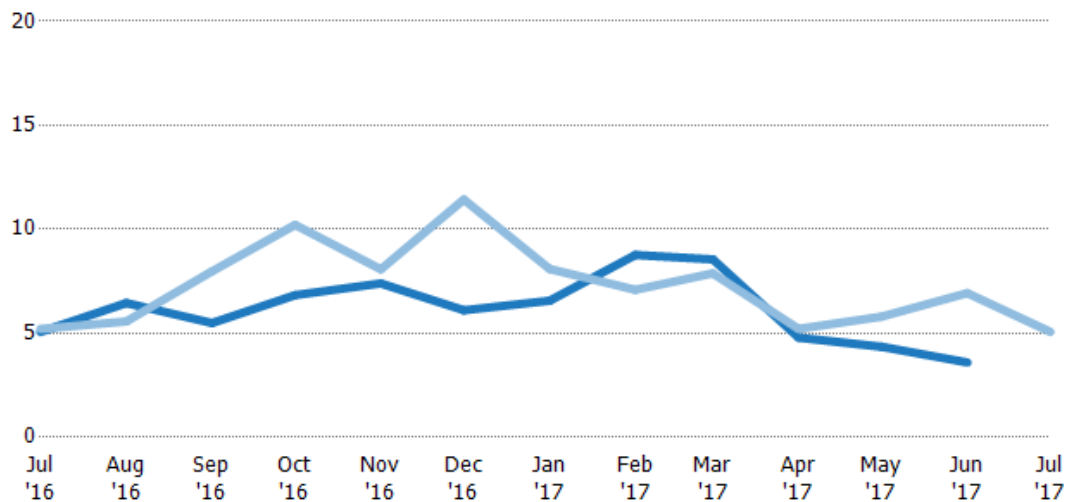
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	112	111	89.5	73	76	88	84	82.5	76	84.5	96	91.5	-
Prior Year	112	108	92	73	67	87	91.5	96	79.5	87.5	105	109	112
Percent Change from Prior Year	0%	3%	-3%	0%	13%	1%	-8%	-14%	-4%	-3%	-8%	-16%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



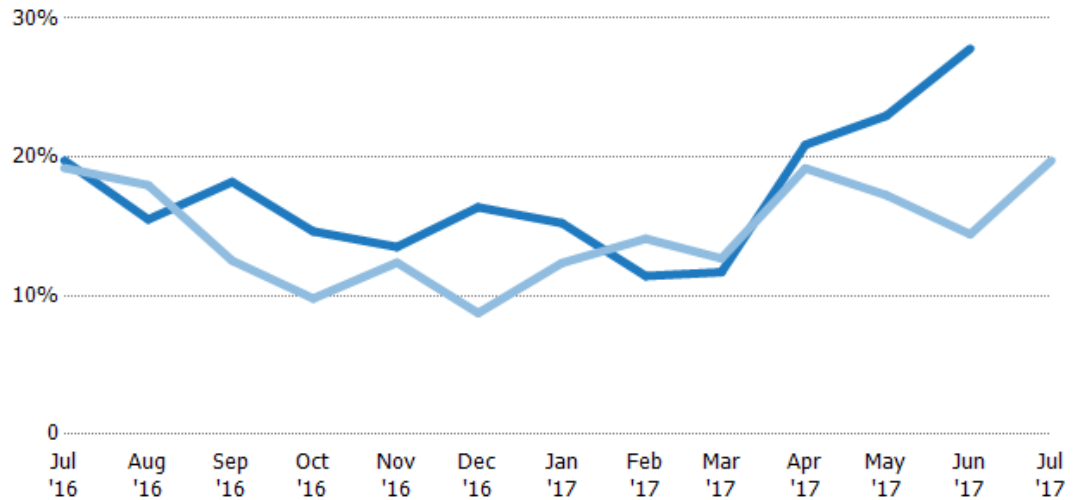
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	5.07	6.45	5.49	6.83	7.4	6.11	6.57	8.76	8.55	4.79	4.35	3.6	-
Prior Year	5.21	5.57	7.98	10.2	8.08	11.4	8.09	7.09	7.88	5.21	5.8	6.93	5.07
Percent Change from Prior Year	-3%	16%	-31%	-33%	-8%	-47%	-19%	24%	9%	-8%	-25%	-48%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



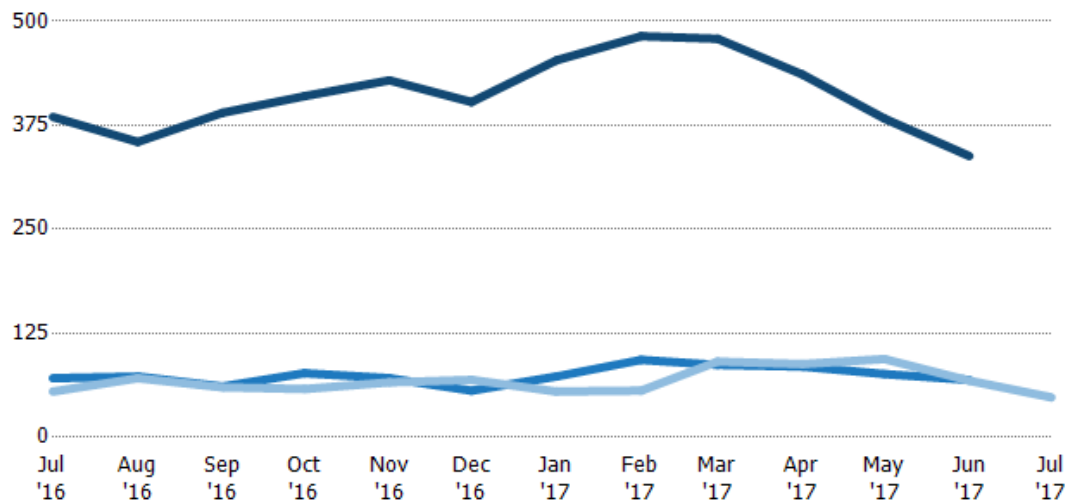
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	20%	15%	18%	15%	14%	16%	15%	11%	12%	21%	23%	28%	-
Prior Year	19%	18%	13%	10%	12%	9%	12%	14%	13%	19%	17%	14%	20%
Change from Prior Year	-1%	2%	-6%	-5%	-1%	-8%	-3%	3%	1%	-2%	-6%	-13%	20%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Active	385	355	390	410	429	403	453	482	479	436	383	338	-
Pending	71	73	61	77	71	56	73	93	87	85	76	69	-
Sold	55	71	60	58	66	69	55	56	91	88	94	68	48

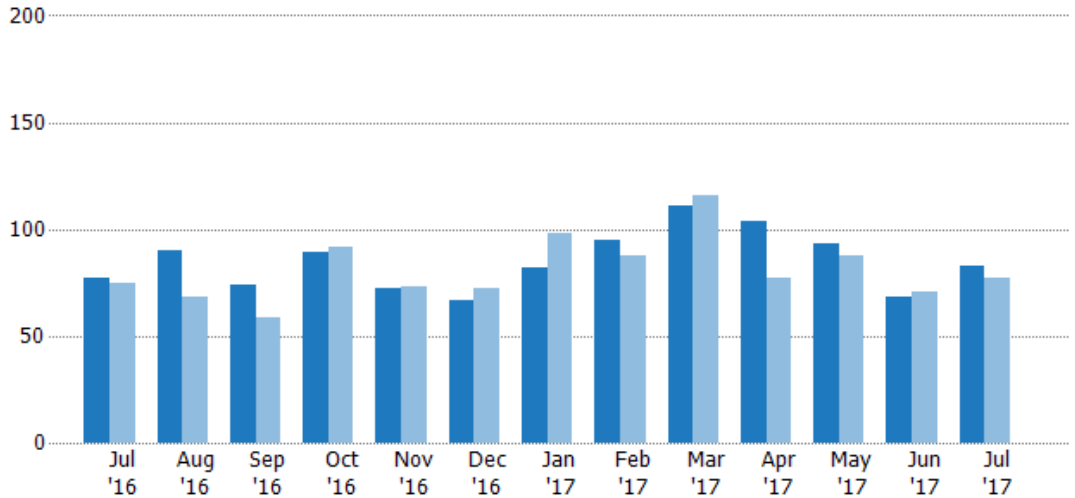
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '17	83	7.8%
Jul '16	77	2.7%
Jul '15	75	-24%



	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	77	90	74	89	72	67	82	95	111	104	93	68	83
Prior Year	75	68	59	92	73	72	98	88	116	77	88	71	77
Percent Change from Prior Year	3%	32%	25%	-3%	-1%	-7%	-16%	8%	-4%	35%	6%	-4%	8%

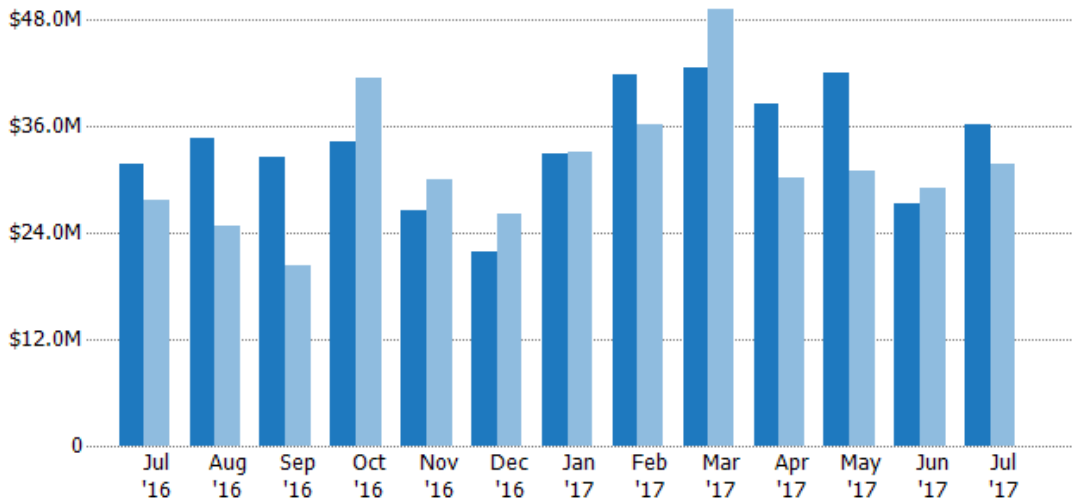
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jul '17	\$36.3M	14%
Jul '16	\$31.8M	15.3%
Jul '15	\$27.6M	-34.5%



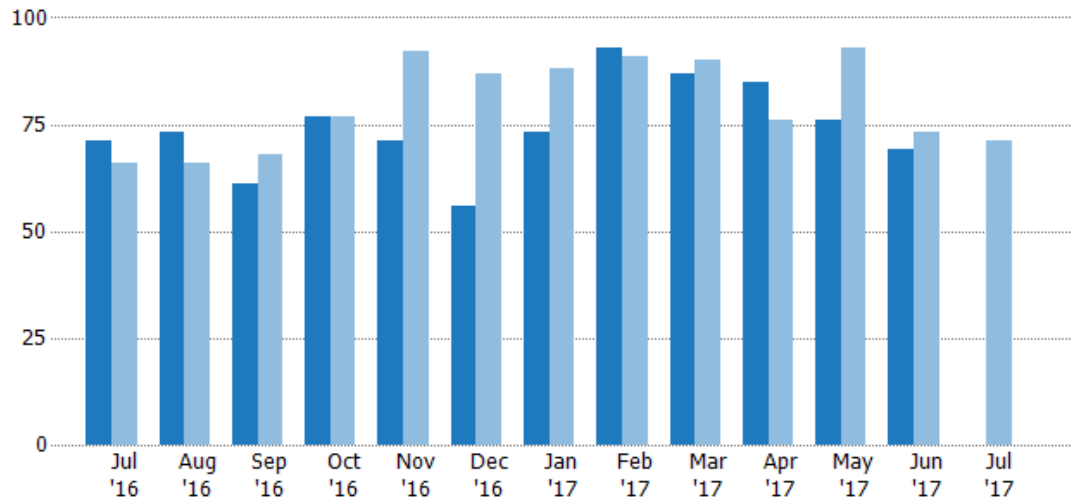
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$31.8M	\$34.7M	\$32.5M	\$34.4M	\$26.5M	\$21.8M	\$32.9M	\$41.9M	\$42.7M	\$38.6M	\$42M	\$27.4M	\$36.3M
Prior Year	\$27.6M	\$24.7M	\$20.3M	\$41.4M	\$30M	\$26.1M	\$33.2M	\$36.2M	\$49.2M	\$30.2M	\$31M	\$29.1M	\$31.8M
Percent Change from Prior Year	15%	40%	60%	-17%	-12%	-17%	-1%	16%	-13%	28%	36%	-6%	14%

Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



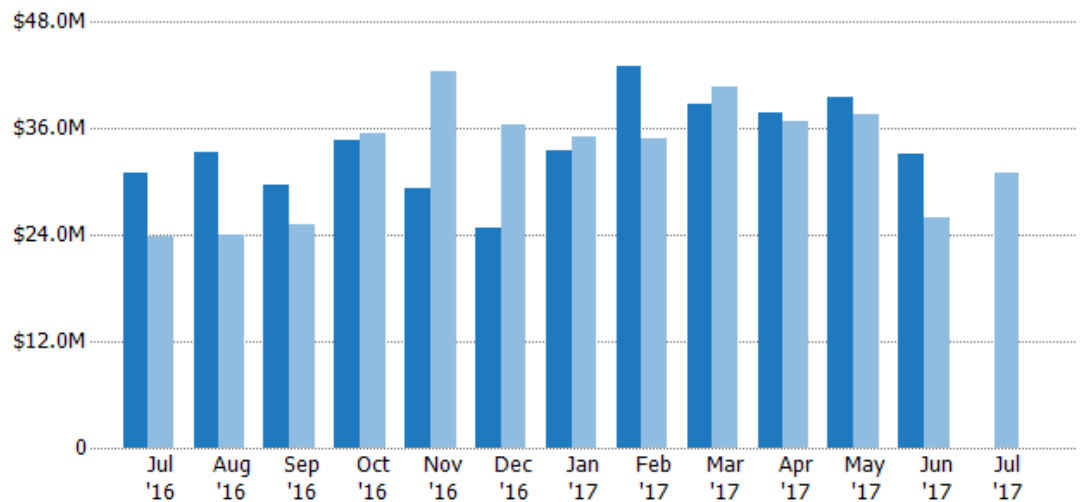
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	71	73	61	77	71	56	73	93	87	85	76	69	-
Prior Year	66	66	68	77	92	87	88	91	90	76	93	73	71
Percent Change from Prior Year	8%	11%	-10%	0%	-23%	-36%	-17%	2%	-3%	12%	-18%	-5%	-100%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$31.1M	\$33.4M	\$29.6M	\$34.6M	\$29.2M	\$24.8M	\$33.5M	\$43.1M	\$38.7M	\$37.8M	\$39.6M	\$33.1M	-
Prior Year	\$23.9M	\$24M	\$25.1M	\$35.4M	\$42.4M	\$36.5M	\$35.1M	\$34.9M	\$40.6M	\$36.9M	\$37.6M	\$26M	\$31.1M
Percent Change from Prior Year	30%	39%	18%	-2%	-31%	-32%	-4%	23%	-5%	3%	5%	27%	-100%

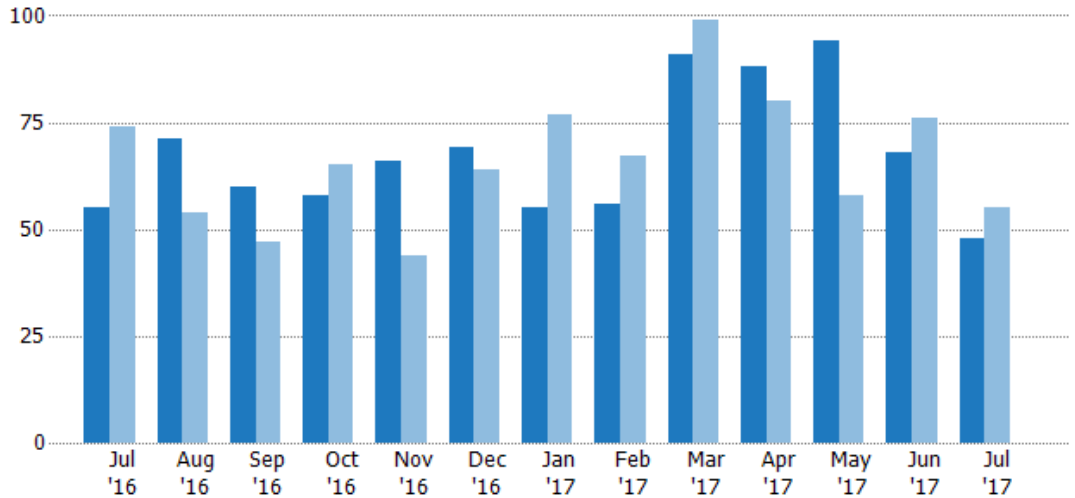
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '17	48	-12.7%
Jul '16	55	-25.7%
Jul '15	74	-20.3%



Current Year	55	71	60	58	66	69	55	56	91	88	94	68	48
Prior Year	74	54	47	65	44	64	77	67	99	80	58	76	55
Percent Change from Prior Year	-26%	31%	28%	-11%	50%	8%	-29%	-16%	-8%	10%	62%	-11%	-13%

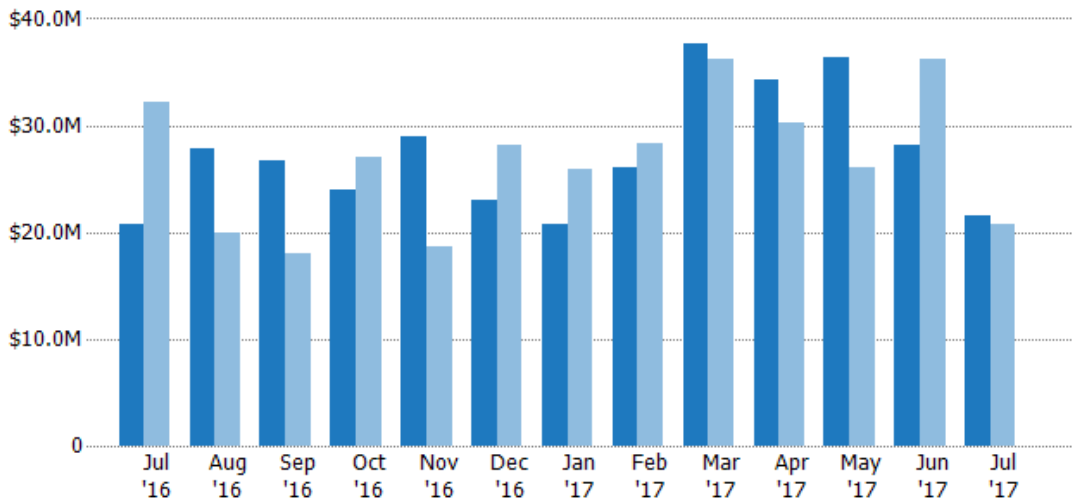
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '17	\$21.6M	4.2%
Jul '16	\$20.7M	-35.6%
Jul '15	\$32.2M	-21.2%



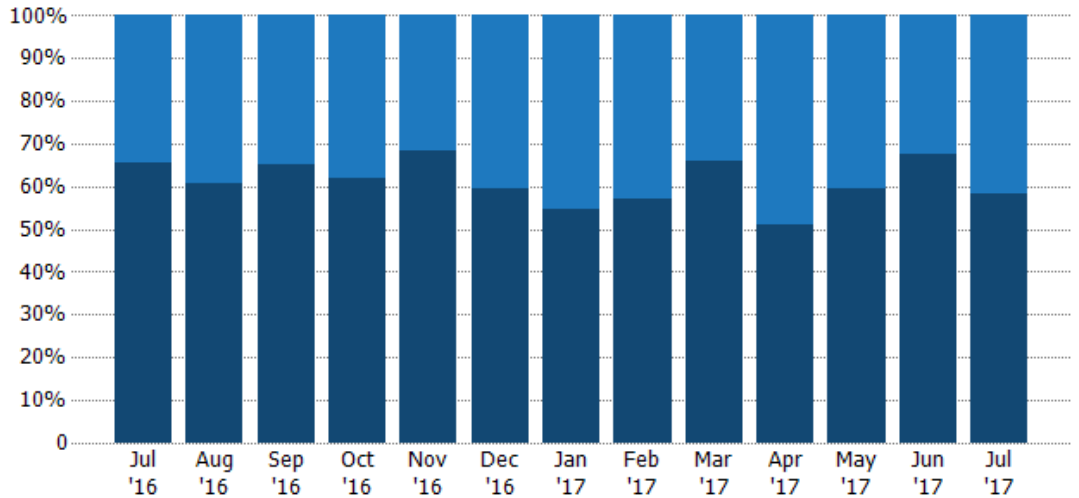
Current Year	\$20.7M	\$27.8M	\$26.6M	\$23.9M	\$29M	\$22.9M	\$20.8M	\$26M	\$37.7M	\$34.2M	\$36.3M	\$28.1M	\$21.6M
Prior Year	\$32.2M	\$20M	\$18M	\$27M	\$18.6M	\$28.1M	\$25.9M	\$28.2M	\$36.2M	\$30.2M	\$26M	\$36.2M	\$20.7M
Percent Change from Prior Year	-36%	39%	48%	-11%	56%	-18%	-20%	-8%	4%	13%	39%	-22%	4%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



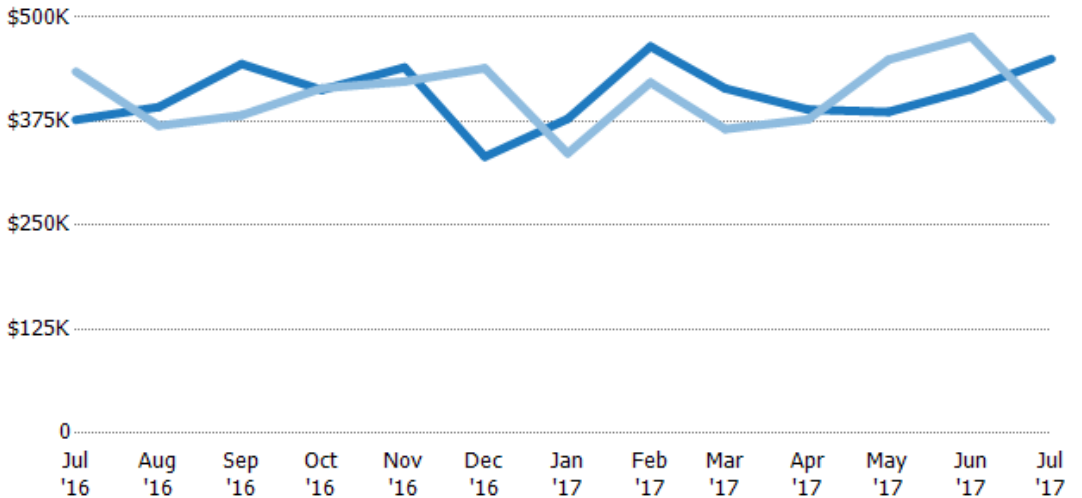
Condo/Townhouse	35%	39%	35%	38%	32%	41%	45%	43%	34%	49%	40%	32%	42%
Single Family Residence	65%	61%	65%	62%	68%	59%	55%	57%	66%	51%	60%	68%	58%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Jul '17	\$450K	19.4%
Jul '16	\$377K	-13.3%
Jul '15	\$435K	-1.2%

Current Year	\$377K	\$392K	\$444K	\$413K	\$440K	\$332K	\$378K	\$465K	\$414K	\$389K	\$386K	\$414K	\$450K
Prior Year	\$435K	\$370K	\$382K	\$415K	\$423K	\$439K	\$336K	\$422K	\$366K	\$377K	\$449K	\$477K	\$377K
Percent Change from Prior Year	-13%	6%	16%	0%	4%	-24%	12%	10%	13%	3%	-14%	-13%	19%

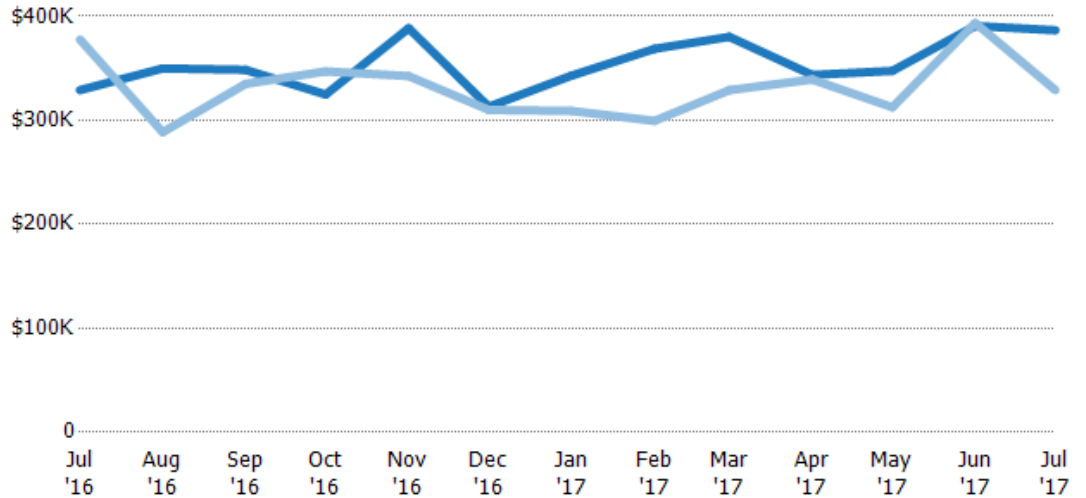
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '17	\$387K	17.5%
Jul '16	\$329K	-12.9%
Jul '15	\$378K	-16.4%



Current Year	\$329K	\$350K	\$349K	\$325K	\$389K	\$313K	\$343K	\$369K	\$380K	\$344K	\$348K	\$391K	\$387K
Prior Year	\$378K	\$289K	\$335K	\$347K	\$343K	\$310K	\$309K	\$299K	\$329K	\$339K	\$313K	\$394K	\$329K
Percent Change from Prior Year	-13%	21%	4%	-6%	13%	1%	11%	23%	16%	1%	11%	-1%	18%

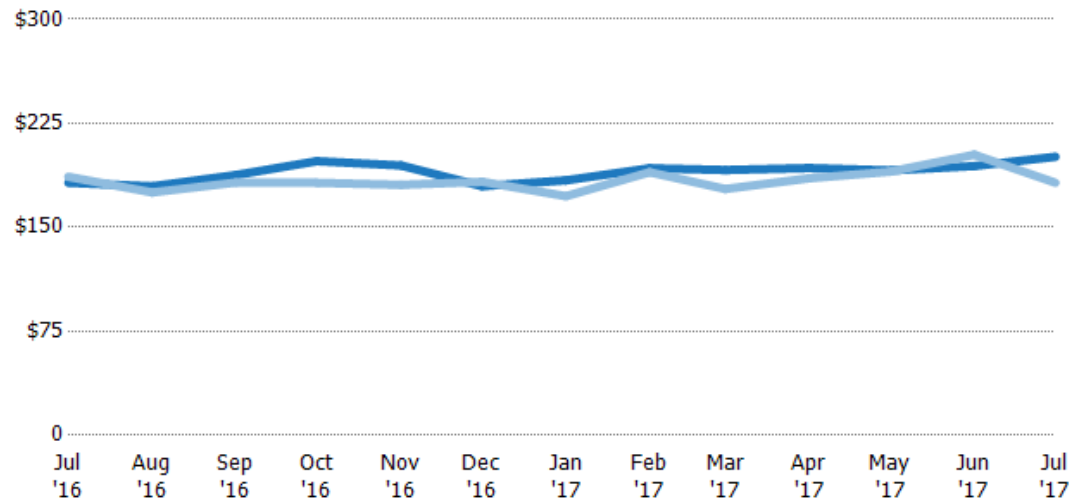
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Jul '17	\$201	10.3%
Jul '16	\$182	-2.3%
Jul '15	\$186	-5.6%



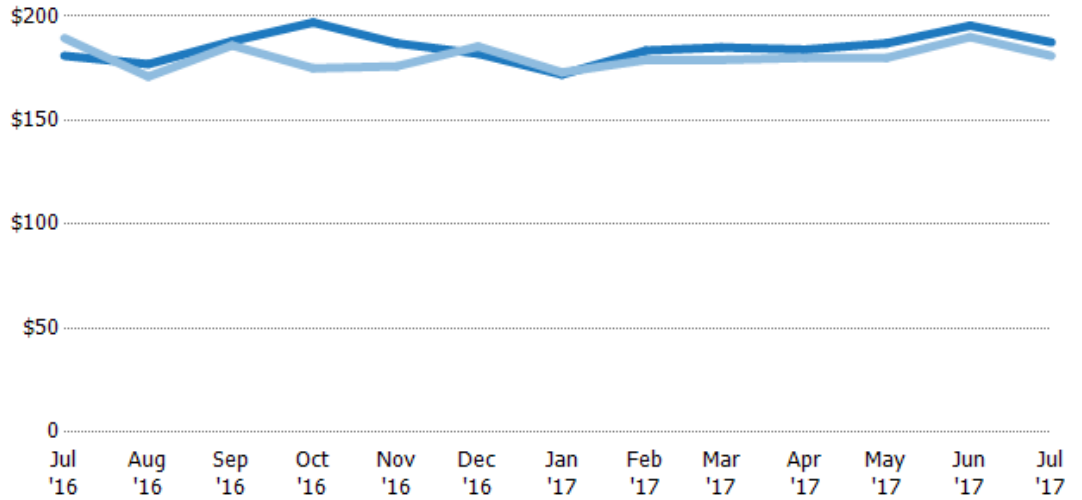
Current Year	\$182	\$180	\$188	\$198	\$195	\$180	\$184	\$193	\$191	\$193	\$191	\$194	\$201
Prior Year	\$186	\$175	\$182	\$182	\$181	\$183	\$172	\$190	\$178	\$185	\$190	\$202	\$182
Percent Change from Prior Year	-2%	3%	3%	9%	8%	-2%	7%	2%	8%	4%	0%	-4%	10%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price/sq ft	% Chg.
Jul '17	\$188	3.6%
Jul '16	\$181	-4.5%
Jul '15	\$190	-14%

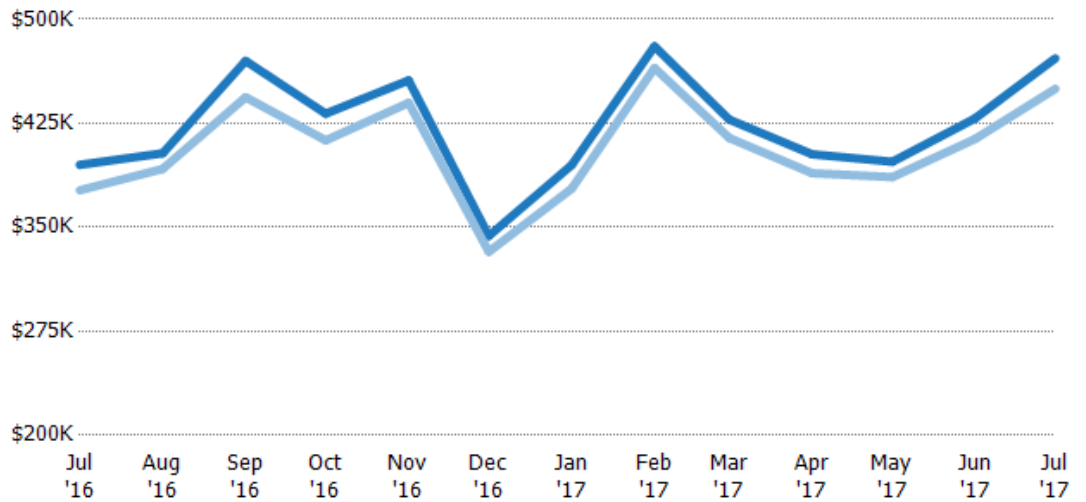
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	\$181	\$177	\$188	\$197	\$187	\$182	\$172	\$184	\$185	\$184	\$187	\$196	\$188
Prior Year	\$190	\$171	\$186	\$175	\$176	\$186	\$173	\$179	\$179	\$180	\$180	\$190	\$181
Percent Change from Prior Year	-4%	4%	1%	13%	6%	-2%	-1%	3%	3%	2%	4%	3%	4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



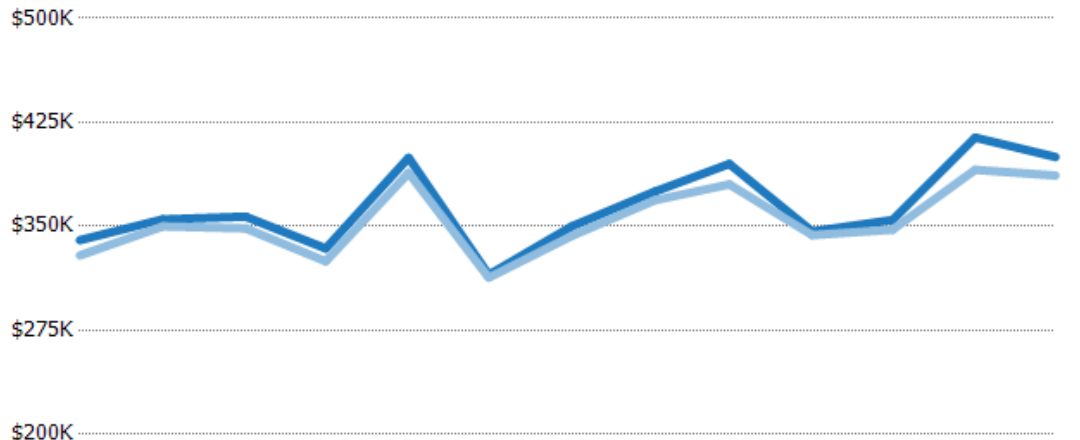
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Avg List Price	\$395K	\$403K	\$470K	\$432K	\$456K	\$344K	\$395K	\$481K	\$428K	\$403K	\$397K	\$429K	\$472K
Avg Sales Price	\$377K	\$392K	\$444K	\$413K	\$440K	\$332K	\$378K	\$465K	\$414K	\$389K	\$386K	\$414K	\$450K
Avg Sales Price as a % of Avg List Price	95%	97%	94%	96%	96%	97%	96%	97%	97%	97%	97%	97%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



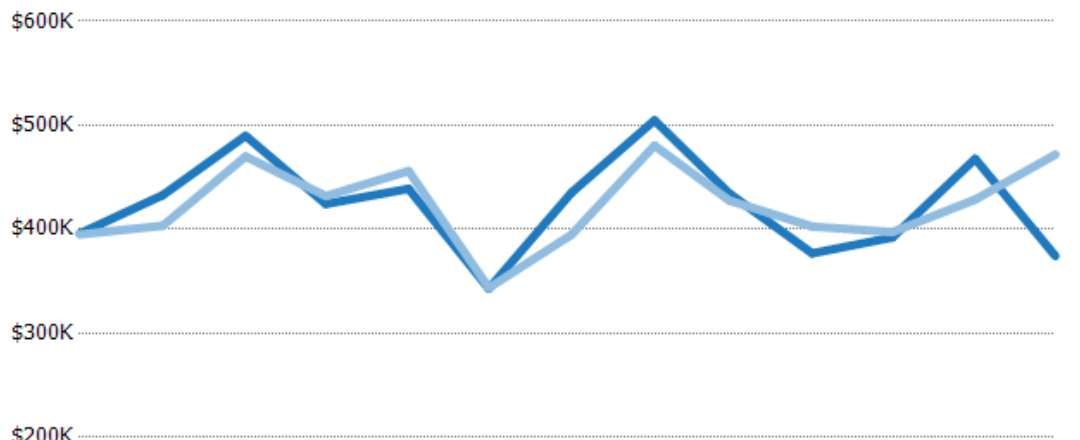
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Median List Price	\$340K	\$355K	\$357K	\$334K	\$399K	\$315K	\$350K	\$375K	\$395K	\$346K	\$355K	\$414K	\$400K
Median Sales Price	\$329K	\$350K	\$349K	\$325K	\$389K	\$313K	\$343K	\$369K	\$380K	\$344K	\$348K	\$391K	\$387K
Med Sales Price as a % of Med List Price	97%	99%	98%	97%	97%	99%	98%	98%	96%	99%	98%	94%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



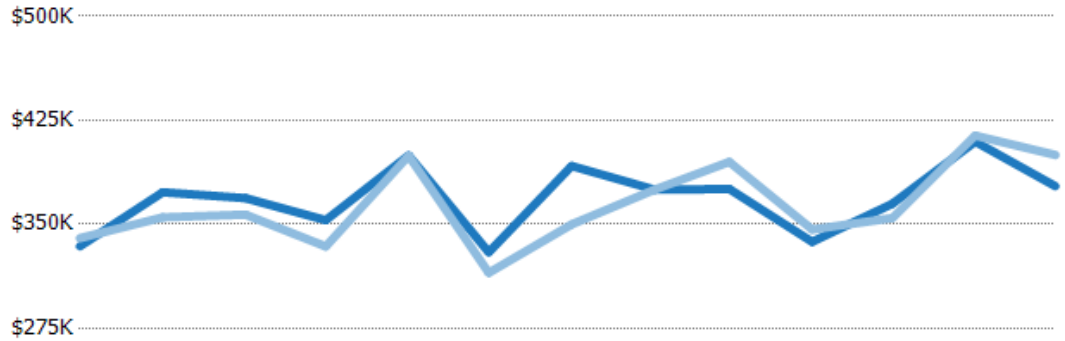
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Avg Est Value	\$396K	\$433K	\$490K	\$424K	\$439K	\$343K	\$435K	\$505K	\$435K	\$377K	\$392K	\$468K	\$374K
Avg Sales Price	\$395K	\$403K	\$470K	\$432K	\$456K	\$344K	\$395K	\$481K	\$428K	\$403K	\$397K	\$429K	\$472K
Avg Sales Price as a % of Avg Est Value	100%	93%	96%	102%	104%	100%	91%	95%	98%	107%	101%	92%	126%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



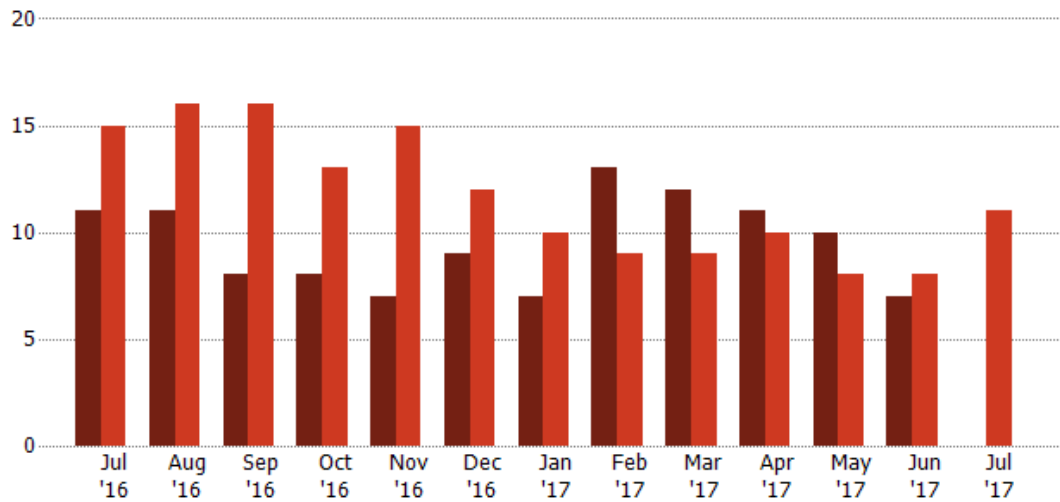
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Median Est Value	\$334K	\$373K	\$369K	\$353K	\$400K	\$330K	\$392K	\$375K	\$375K	\$337K	\$365K	\$410K	\$377K
Median Sales Price	\$340K	\$355K	\$357K	\$334K	\$399K	\$315K	\$350K	\$375K	\$395K	\$346K	\$355K	\$414K	\$400K
Med Sales Price as a % of Med Est Value	102%	95%	97%	95%	100%	96%	89%	100%	105%	103%	97%	101%	106%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Fountain Hills, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



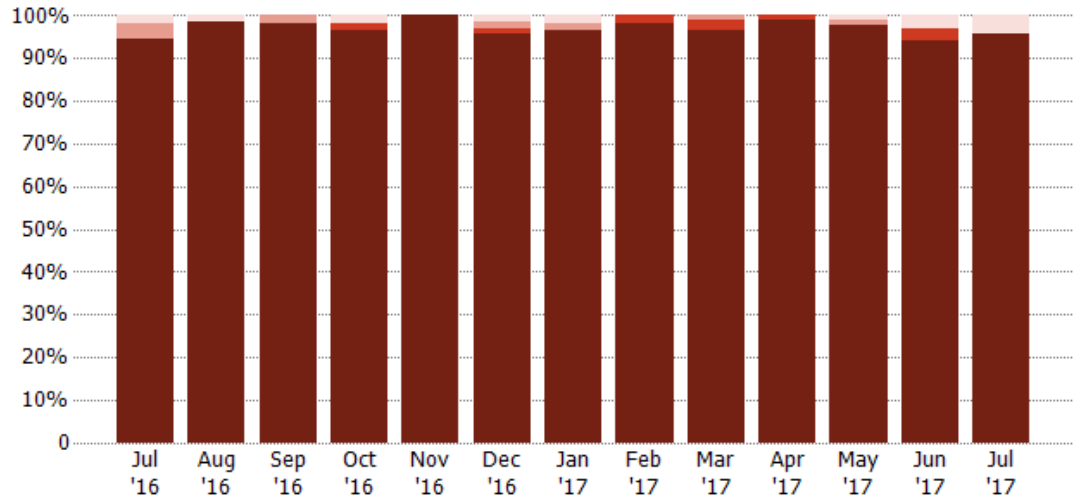
	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Current Year	11	11	8	8	7	9	7	13	12	11	10	7	-
Prior Year	15	16	16	13	15	12	10	9	9	10	8	8	11
Percent Change from Prior Year	-27%	-31%	-50%	-38%	-53%	-25%	-30%	44%	33%	10%	25%	-13%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Fountain Hills, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Sales Type	Jul '16	Aug '16	Sep '16	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17
Pre-Foreclosure	2%	1%	-	2%	-	1%	2%	-	-	-	1%	3%	4%
Short Sale	4%	-	2%	-	-	1%	2%	-	1%	-	1%	-	-
Foreclosure	-	-	-	2%	-	1%	-	2%	2%	1%	-	3%	-
Non-Distressed	95%	99%	98%	97%	100%	96%	96%	98%	97%	99%	98%	94%	96%



Sales Activity by ZIP

Jul 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85268			48	\$21,594,295	\$471,871	\$400,000	\$193	\$181	102