



2016

CAVE CREEK MARKET REPORT

July 2016



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2016	Jul 2015	+ / -	YTD 2016	YTD 2015	+ / -
Listing Activity Charts Metrics						
New Listing Count	103	115	-10.4%	818	796	+2.8%
New Listing Volume	\$50,395,769	\$58,650,294	-14.1%	\$392,944,844	\$393,280,984	-0.1%
Active Listing Count	385	333	+15.6%	2,880	2,547	+13.1%
Active Listing Volume	\$235,593,346	\$214,609,308	+9.8%	\$1,815,071,234	\$1,682,336,075	+7.9%
Average Listing Price	\$611,931	\$644,472	-5%	\$630,233	\$660,517	-4.6%
Median Listing Price	\$499,900	\$499,500	+0.1%	\$511,957	\$488,567	+4.8%
Average Listing Price per Sq Ft	\$210	\$209	+0.5%	\$213	\$215	-0.8%
Median Listing Price per Sq Ft	\$187	\$180	+3.9%	\$188	\$179	+4.6%
Median Days in RPR	79	70	+12.9%	80.43	73.96	+8.7%
Months of Inventory	4.8	4	+18.5%	5.9	6.7	-11.1%
Absorption Rate	21.04%	24.92%	-3.9%	16.88%	15%	+1.9%
Sales Activity Charts Metrics						
New Pending Sales Count	83	54	+53.7%	589	558	+5.6%
New Pending Sales Volume	\$34,820,612	\$21,629,376	+61%	\$267,348,503	\$237,735,934	+12.5%
Pending Sales Count	81	63	+28.6%	598	575	+4%
Pending Sales Volume	\$40,068,872	\$30,104,962	+33.1%	\$304,786,414	\$271,456,548	+12.3%
Closed Sales Count	63	72	-12.5%	464	486	-4.5%
Closed Sales Volume	\$32,682,095	\$33,410,095	-2.2%	\$218,075,540	\$214,720,181	+1.6%
Average Sales Price	\$518,763	\$464,029	+11.8%	\$469,990	\$441,811	+6.4%
Median Sales Price	\$421,000	\$382,000	+10.2%	\$419,527	\$387,712	+8.2%
Average Sales Price per Sq Ft	\$197	\$179	+10.2%	\$185	\$178	+3.8%
Median Sales Price per Sq Ft	\$178	\$169	+5.6%	\$179	\$173	+3.7%
Distressed Charts Metrics						
Distressed Listing Count	14	18	-22.2%	116	114	+1.8%

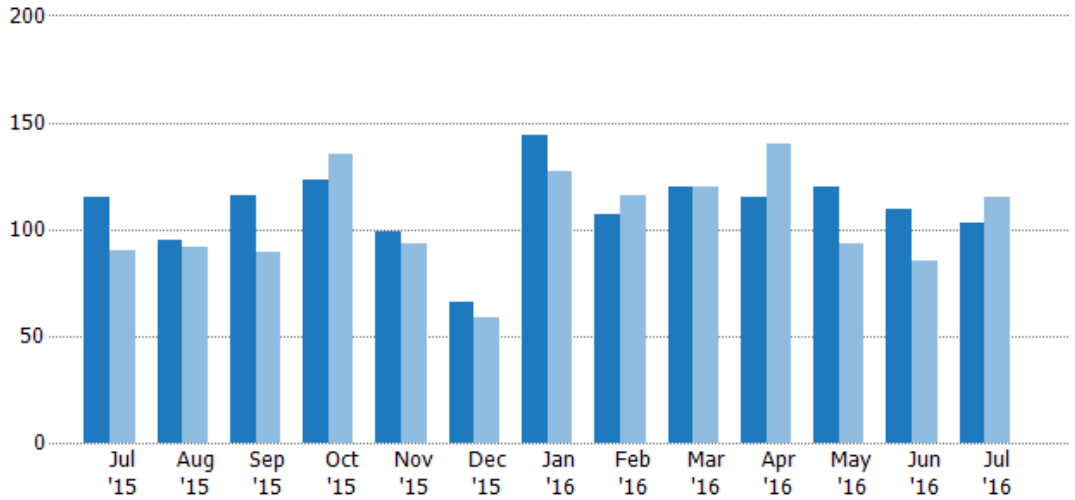
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '16	103	-10.4%
Jul '15	115	27.8%
Jul '14	90	34.4%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	115	95	116	123	99	66	144	107	120	115	120	109	103
Prior Year	90	92	89	135	93	59	127	116	120	140	93	85	115
Percent Change from Prior Year	28%	3%	30%	-9%	6%	12%	13%	-8%	0%	-18%	29%	28%	-10%

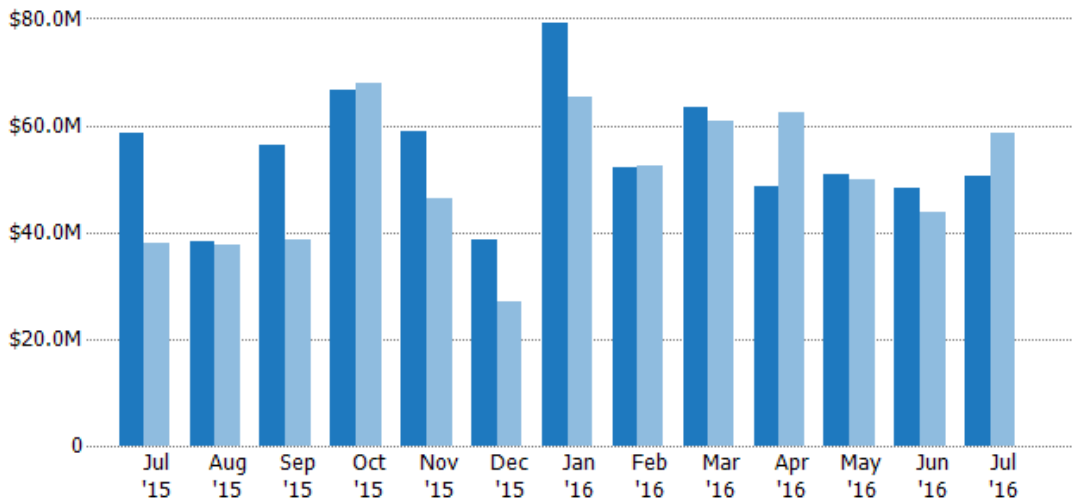
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '16	\$50.4M	-14.1%
Jul '15	\$58.7M	54.9%
Jul '14	\$37.9M	20.4%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$58.7M	\$38.3M	\$56.3M	\$66.5M	\$59M	\$38.5M	\$79.3M	\$52.3M	\$63.3M	\$48.7M	\$50.8M	\$48.2M	\$50.4M
Prior Year	\$37.9M	\$37.6M	\$38.6M	\$68M	\$46.3M	\$27M	\$65.4M	\$52.4M	\$60.9M	\$62.5M	\$49.9M	\$43.7M	\$58.7M
Percent Change from Prior Year	55%	2%	46%	-2%	27%	43%	21%	0%	4%	-22%	2%	10%	-14%

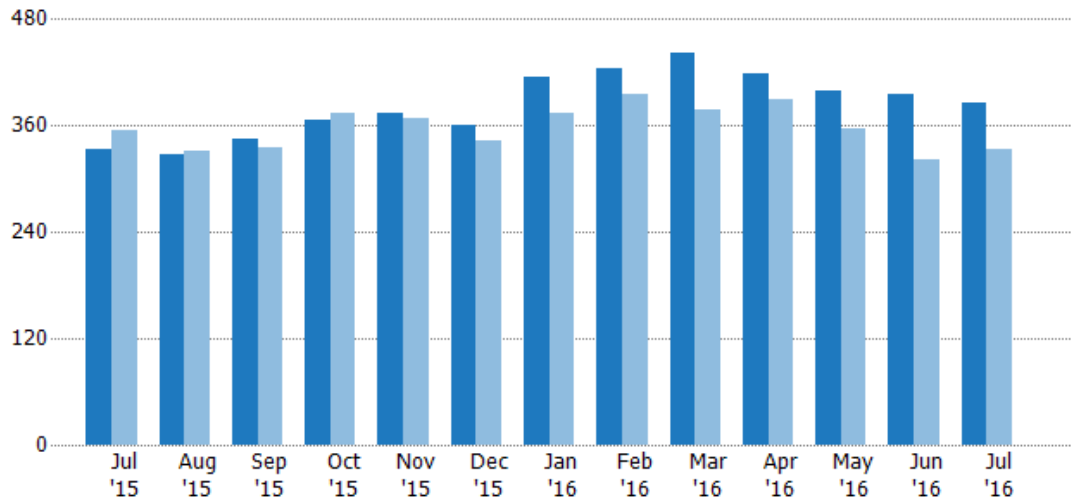
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '16	385	15.6%
Jul '15	333	-5.9%
Jul '14	354	-20.9%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	333	327	345	367	374	360	414	425	441	419	400	396	385
Prior Year	354	332	336	374	368	342	374	396	377	389	357	321	333
Percent Change from Prior Year	-6%	-2%	3%	-2%	2%	5%	11%	7%	17%	8%	12%	23%	16%

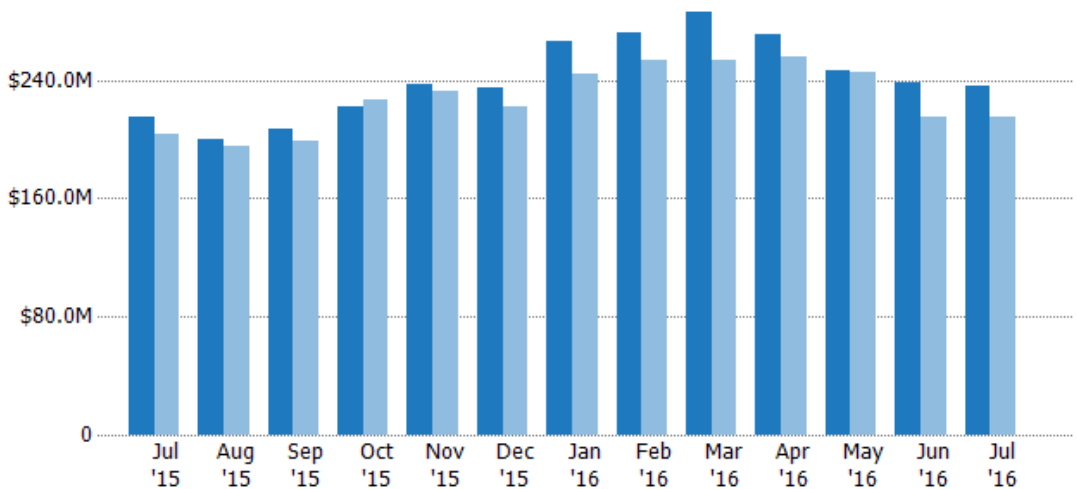
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '16	\$236M	9.8%
Jul '15	\$215M	5.3%
Jul '14	\$204M	-26.3%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$215M	\$200M	\$207M	\$222M	\$237M	\$235M	\$266M	\$271M	\$285M	\$270M	\$247M	\$239M	\$236M
Prior Year	\$204M	\$195M	\$199M	\$227M	\$233M	\$222M	\$245M	\$254M	\$253M	\$255M	\$246M	\$216M	\$215M
Percent Change from Prior Year		5%	3%	4%	-2%	2%	6%	9%	7%	13%	6%	1%	11%

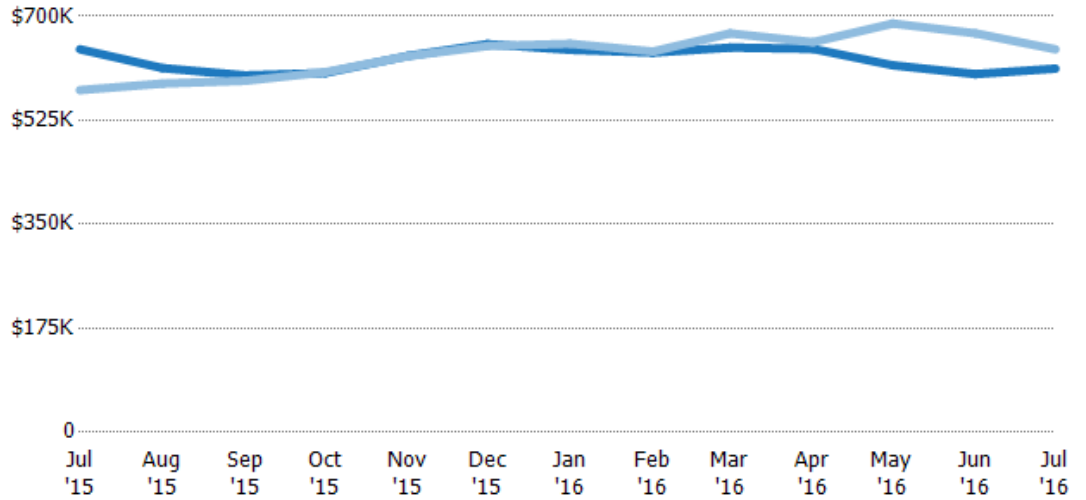
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '16	\$612K	-5%
Jul '15	\$644K	11.9%
Jul '14	\$576K	-6.8%



Current Year	\$644K	\$613K	\$601K	\$604K	\$633K	\$653K	\$644K	\$639K	\$647K	\$645K	\$618K	\$603K	\$612K
Prior Year	\$576K	\$587K	\$591K	\$606K	\$633K	\$650K	\$654K	\$641K	\$671K	\$656K	\$688K	\$671K	\$644K
Percent Change from Prior Year	12%	4%	2%	0%	0%	0%	-2%	0%	-4%	-2%	-10%	-10%	-5%

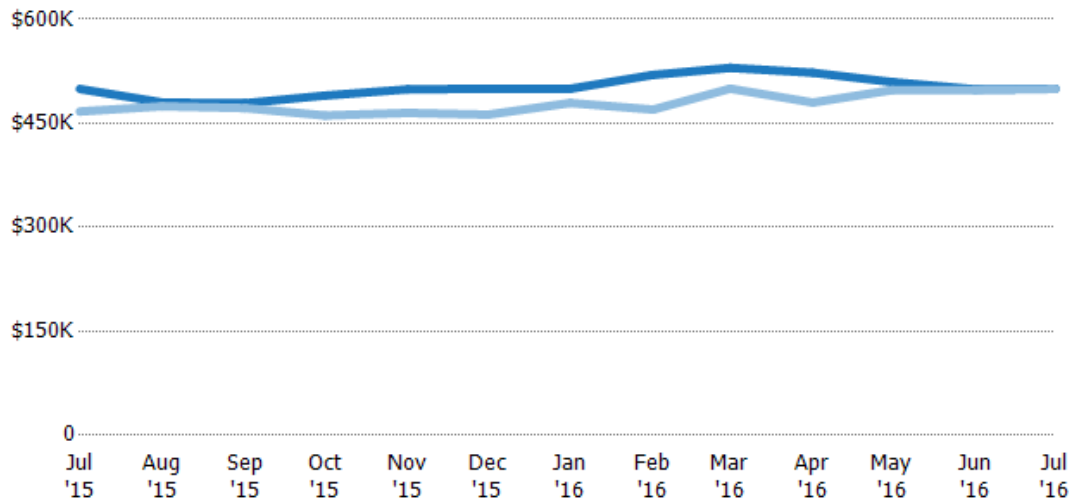
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jul '16	\$500K	0.1%
Jul '15	\$500K	7%
Jul '14	\$467K	-4.3%



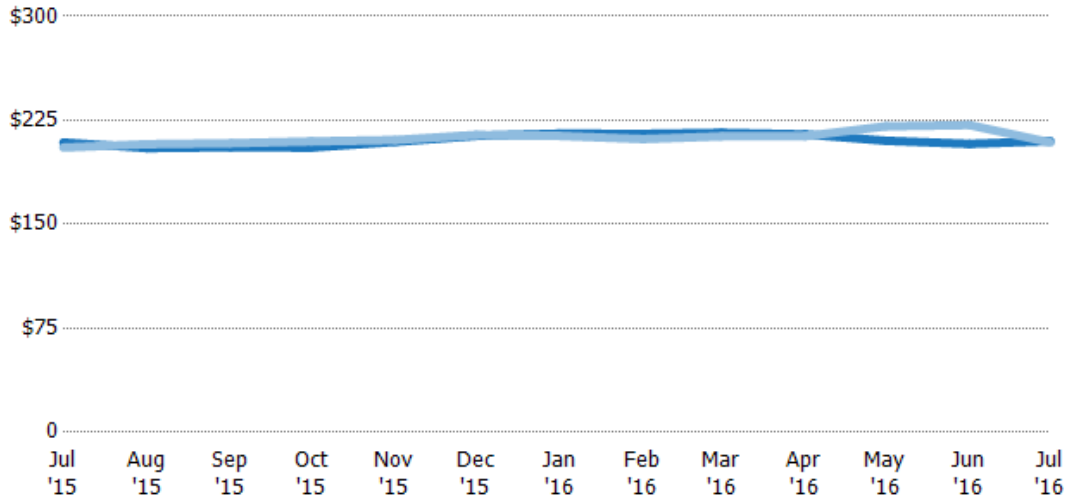
Current Year	\$500K	\$480K	\$479K	\$490K	\$499K	\$500K	\$500K	\$520K	\$530K	\$523K	\$509K	\$499K	\$500K
Prior Year	\$467K	\$475K	\$472K	\$461K	\$465K	\$462K	\$479K	\$470K	\$500K	\$480K	\$498K	\$498K	\$500K
Percent Change from Prior Year	7%	1%	1%	6%	7%	8%	4%	11%	6%	9%	2%	0%	0%

Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



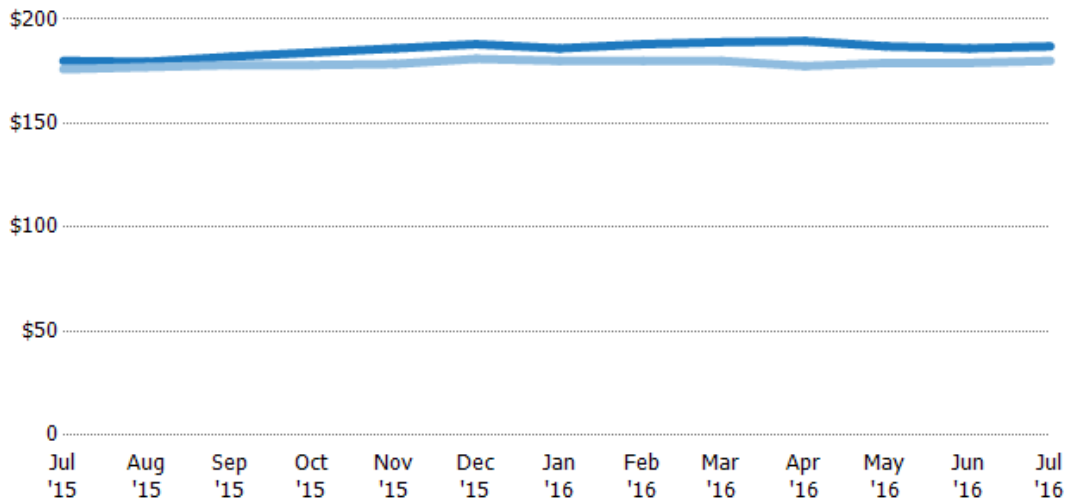
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$209	\$205	\$206	\$205	\$209	\$214	\$215	\$215	\$216	\$215	\$210	\$208	\$210
Prior Year	\$205	\$208	\$208	\$210	\$211	\$214	\$214	\$211	\$213	\$214	\$221	\$222	\$209
Percent Change from Prior Year	2%	-1%	-1%	-2%	-1%	0%	1%	2%	1%	1%	-5%	-6%	0%

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



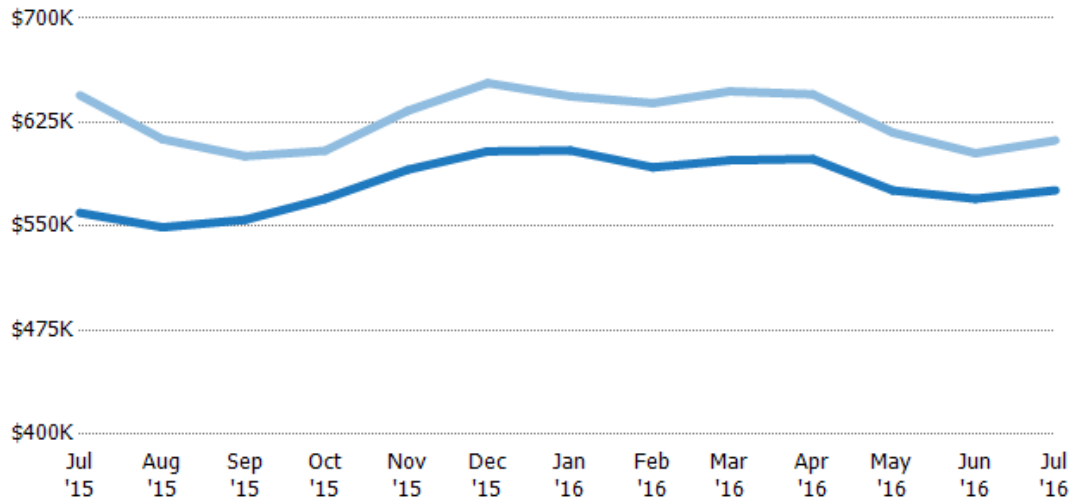
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$180	\$180	\$182	\$184	\$186	\$188	\$186	\$188	\$189	\$190	\$187	\$186	\$187
Prior Year	\$176	\$177	\$178	\$178	\$179	\$181	\$180	\$180	\$180	\$178	\$179	\$179	\$180
Percent Change from Prior Year	2%	1%	2%	3%	4%	4%	3%	4%	5%	7%	4%	4%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

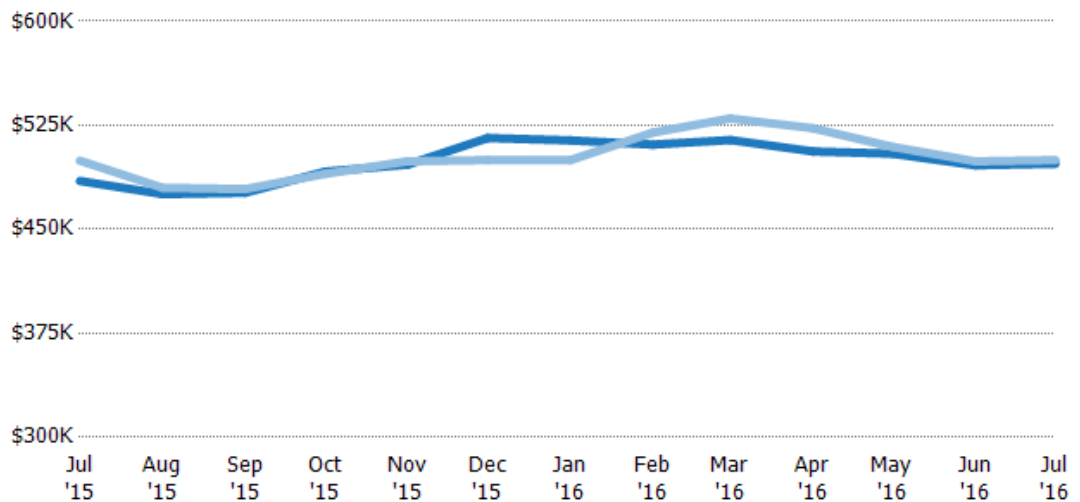


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



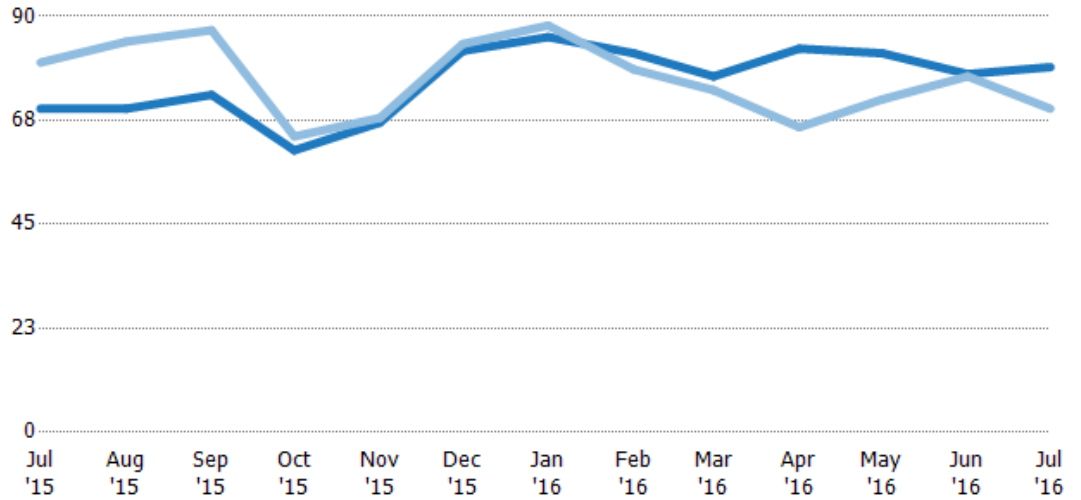
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jul '16	79	12.9%
Jul '15	70	-12.5%
Jul '14	80	-31.9%



Current Year	70	70	73	61	67	82.5	85.5	82	77	83	82	77.5	79
Prior Year	80	84.5	87	64	68	84	88	78.5	74	66	72	77	70
Percent Change from Prior Year	-13%	-17%	-16%	-5%	-1%	-2%	-3%	4%	4%	26%	14%	1%	13%

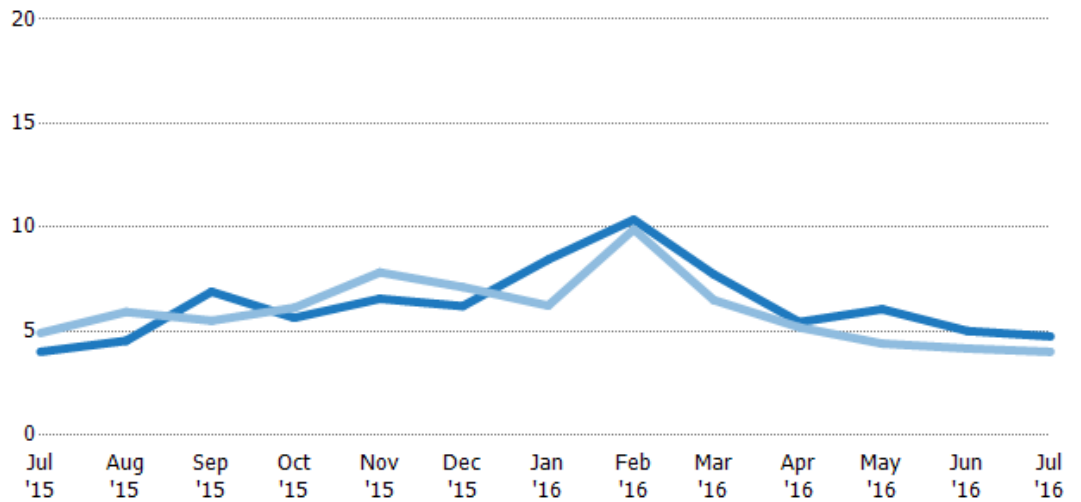
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Jul '16	4.75	18.5%
Jul '15	4.01	-18.4%
Jul '14	4.92	-9.6%



Current Year	4.01	4.54	6.9	5.65	6.56	6.21	8.45	10.4	7.74	5.44	6.06	5.01	4.75
Prior Year	4.92	5.93	5.51	6.13	7.83	7.13	6.23	9.9	6.5	5.19	4.41	4.17	4.01
Percent Change from Prior Year	-18%	-23%	25%	-8%	-16%	-13%	36%	5%	19%	5%	38%	20%	18%

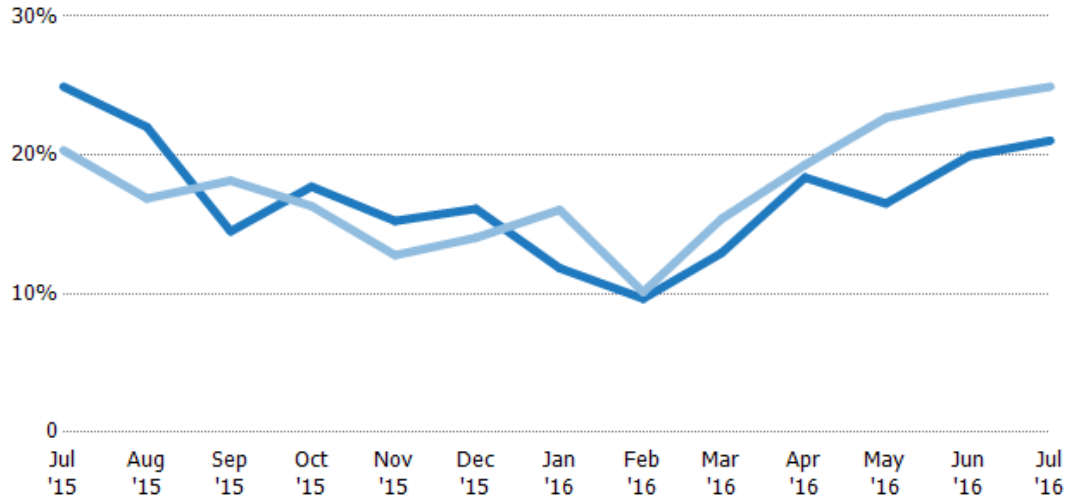
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jul '16	21%	3.9%
Jul '15	25%	-4.6%
Jul '14	20%	10.7%



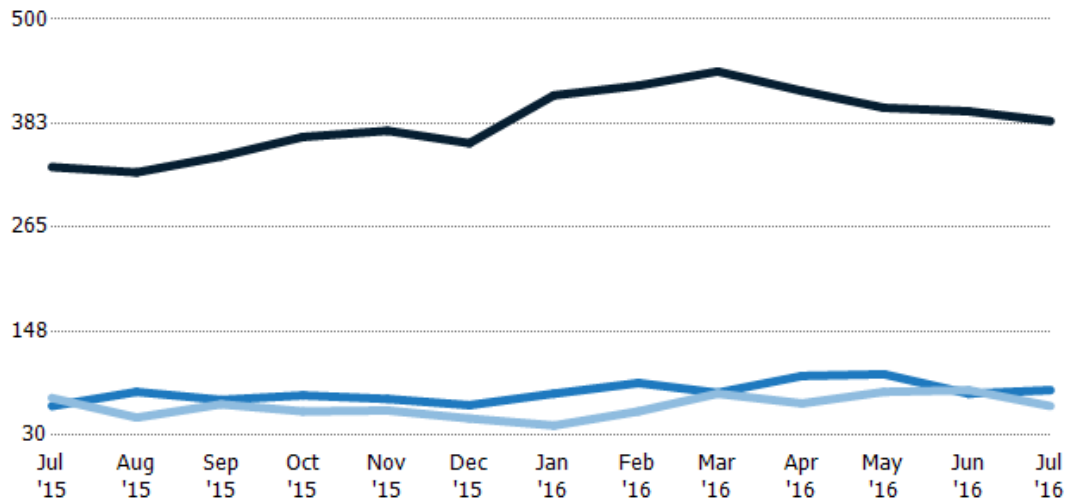
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	25%	22%	14%	18%	15%	16%	12%	10%	13%	18%	17%	20%	21%
Prior Year	20%	17%	18%	16%	13%	14%	16%	10%	15%	19%	23%	24%	25%
Change from Prior Year	-5%	-5%	4%	-1%	-2%	-2%	4%	0%	2%	1%	6%	4%	4%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Active	333	327	345	367	374	360	414	425	441	419	400	396	385
Pending	63	79	70	75	71	64	77	89	78	97	99	77	81
Sold	72	50	65	57	58	49	41	57	77	66	79	81	63

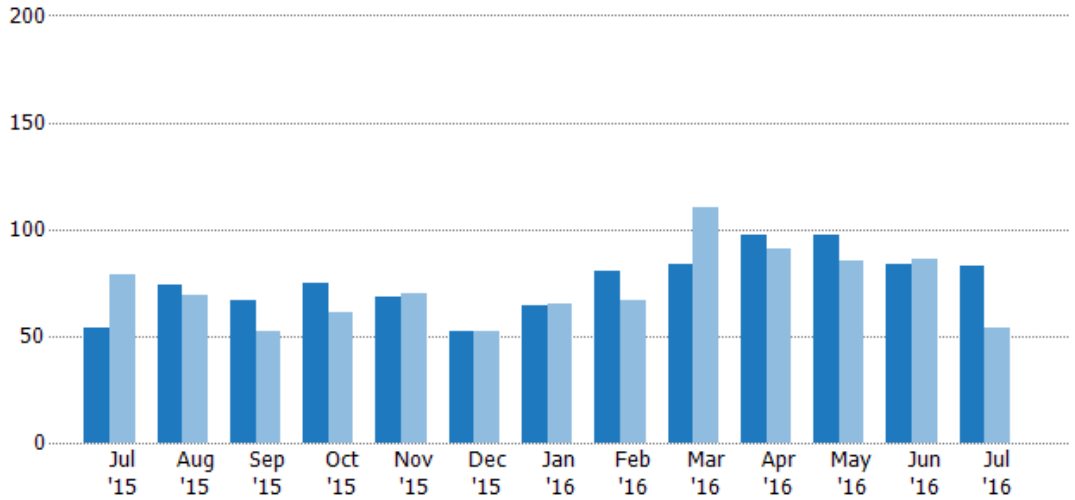
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '16	83	53.7%
Jul '15	54	-31.6%
Jul '14	79	-3.8%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	54	74	67	75	68	52	64	80	84	97	97	84	83
Prior Year	79	69	52	61	70	52	65	67	110	91	85	86	54
Percent Change from Prior Year	-32%	7%	29%	23%	-3%	0%	-2%	19%	-24%	7%	14%	-2%	54%

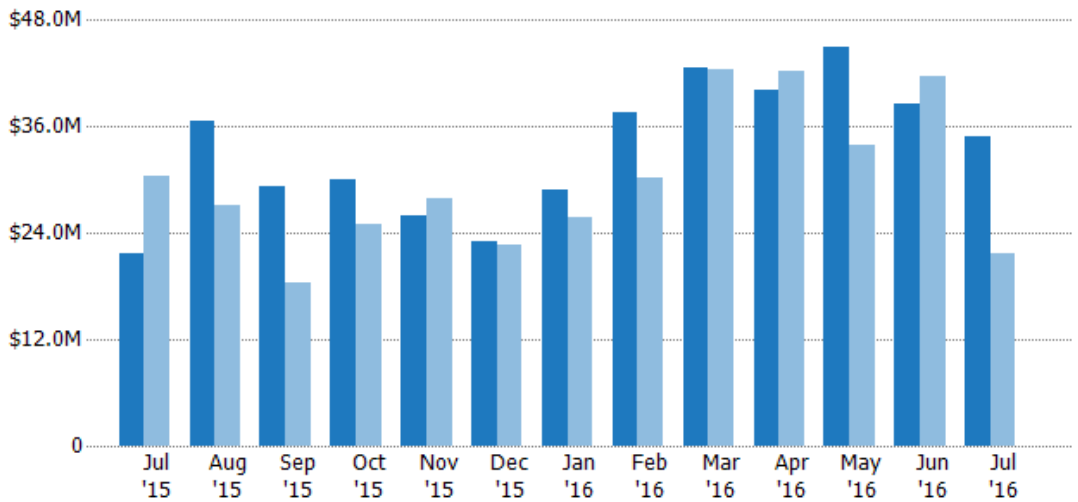
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '16	\$34.8M	61%
Jul '15	\$21.6M	-28.9%
Jul '14	\$30.4M	-13.7%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$21.6M	\$36.6M	\$29.3M	\$30.1M	\$25.9M	\$23M	\$28.8M	\$37.5M	\$42.7M	\$40.1M	\$44.9M	\$38.5M	\$34.8M
Prior Year	\$30.4M	\$27.1M	\$18.5M	\$25M	\$28M	\$22.6M	\$25.7M	\$30.2M	\$42.5M	\$42.3M	\$33.8M	\$41.6M	\$21.6M
Percent Change from Prior Year	-29%	35%	59%	21%	-7%	2%	12%	24%	1%	-5%	33%	-7%	61%

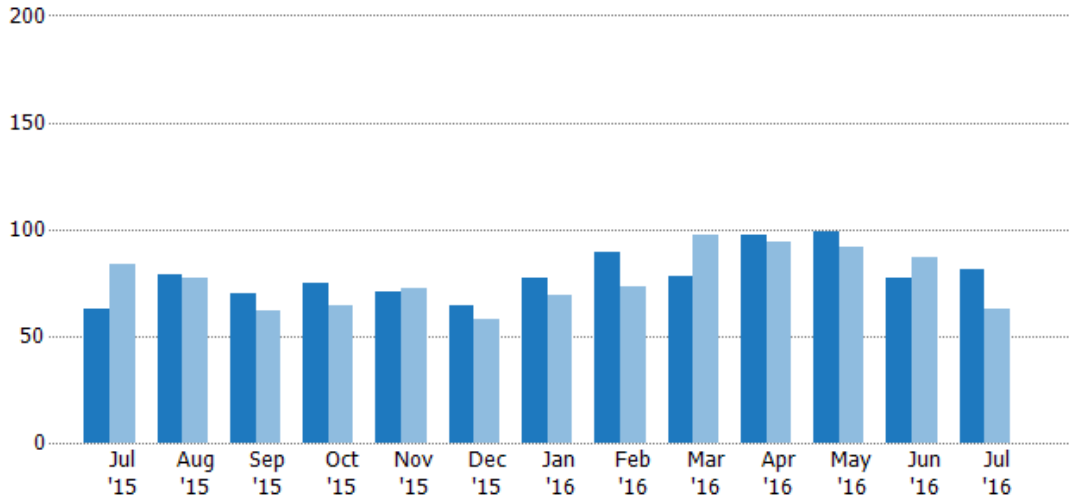
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jul '16	81	28.6%
Jul '15	63	-25%
Jul '14	84	19%



Current Year	63	79	70	75	71	64	77	89	78	97	99	77	81
Prior Year	84	77	62	64	72	58	69	73	97	94	92	87	63
Percent Change from Prior Year	-25%	3%	13%	17%	-1%	10%	12%	22%	-20%	3%	8%	-11%	29%

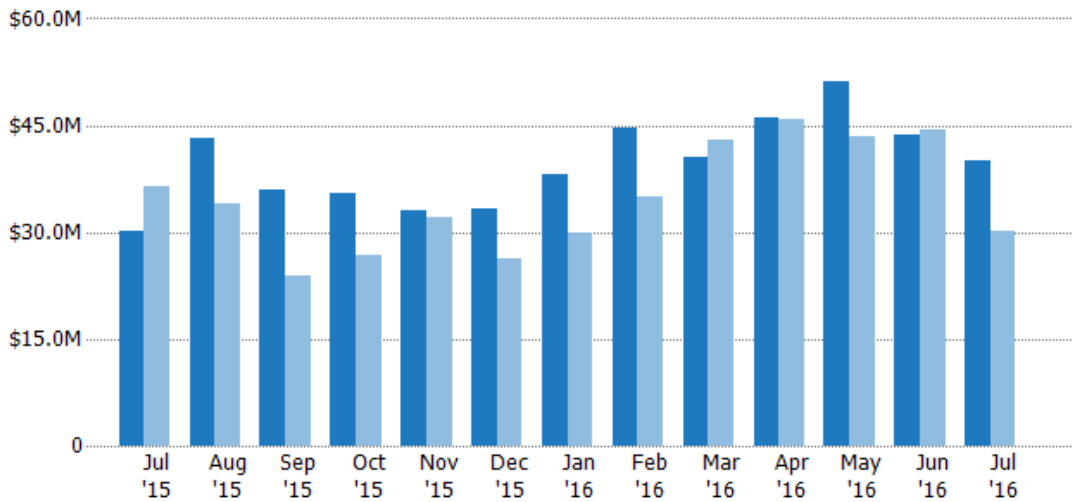
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jul '16	\$40.1M	33.1%
Jul '15	\$30.1M	-17.3%
Jul '14	\$36.4M	3.8%



Current Year	\$30.1M	\$43.3M	\$36M	\$35.5M	\$33M	\$33.4M	\$38.1M	\$44.8M	\$40.6M	\$46.2M	\$51.2M	\$43.8M	\$40.1M
Prior Year	\$36.4M	\$34M	\$23.9M	\$26.7M	\$32M	\$26.3M	\$29.9M	\$35M	\$42.9M	\$45.8M	\$43.5M	\$44.3M	\$30.1M
Percent Change from Prior Year	-17%	27%	51%	33%	3%	27%	28%	28%	-5%	1%	18%	-1%	33%

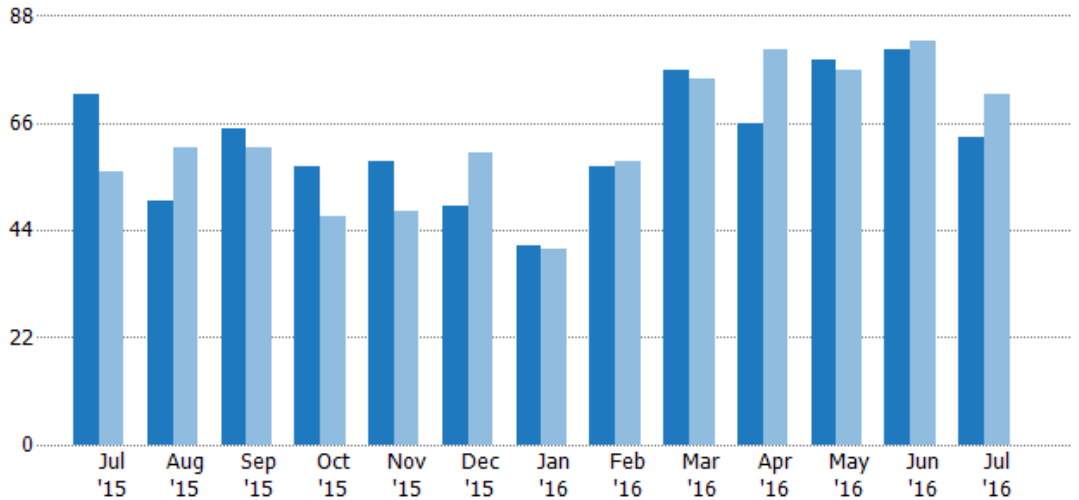
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jul '16	63	-12.5%
Jul '15	72	28.6%
Jul '14	56	7.1%



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	72	50	65	57	58	49	41	57	77	66	79	81	63
Prior Year	56	61	61	47	48	60	40	58	75	81	77	83	72
Percent Change from Prior Year	29%	-18%	7%	21%	21%	-18%	3%	-2%	3%	-19%	3%	-2%	-13%

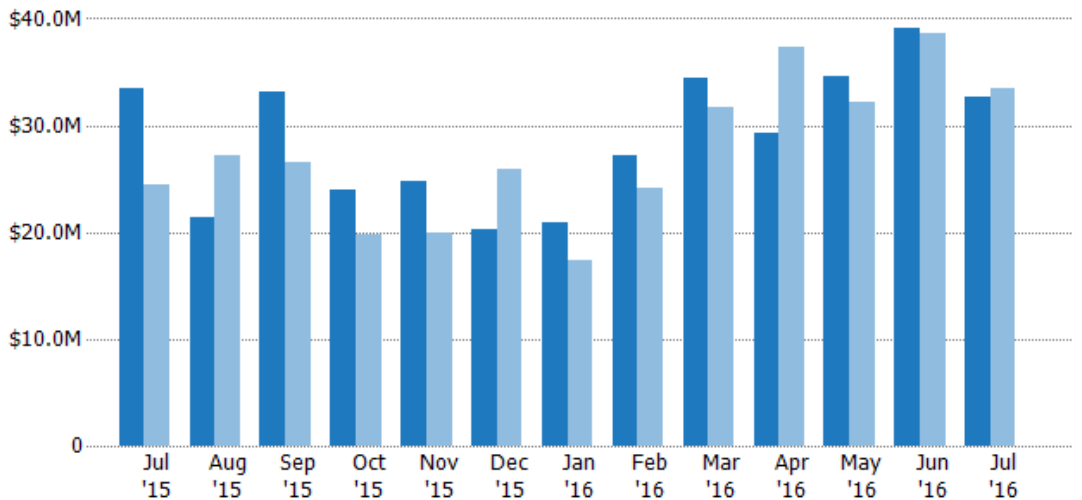
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jul '16	\$32.7M	-2.2%
Jul '15	\$33.4M	36.4%
Jul '14	\$24.5M	-3.3%



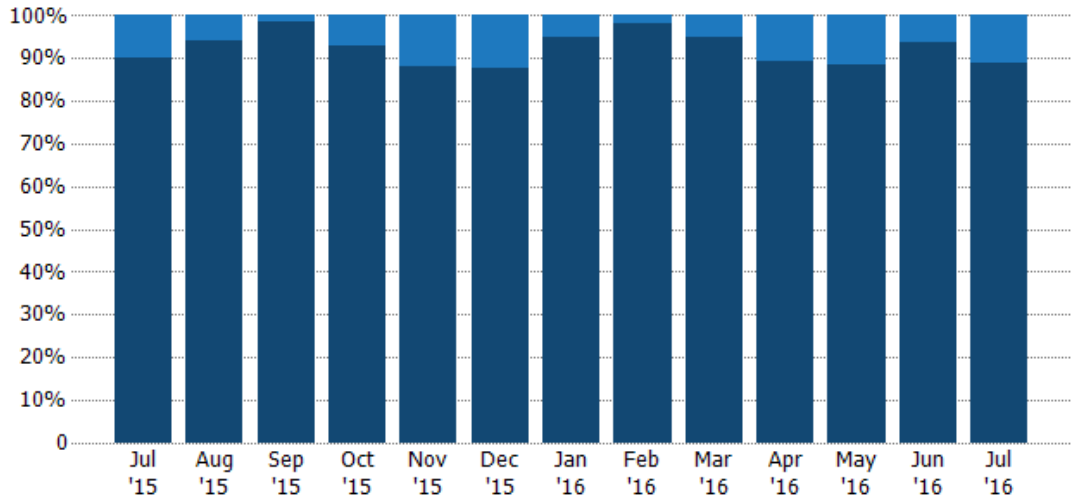
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$33.4M	\$21.4M	\$33.2M	\$23.9M	\$24.8M	\$20.3M	\$20.8M	\$27.1M	\$34.4M	\$29.3M	\$34.6M	\$39.1M	\$32.7M
Prior Year	\$24.5M	\$27.1M	\$26.5M	\$19.8M	\$19.9M	\$25.9M	\$17.3M	\$24.1M	\$31.6M	\$37.3M	\$32.3M	\$38.6M	\$33.4M
Percent Change from Prior Year	36%	-21%	25%	21%	24%	-22%	20%	12%	9%	-21%	7%	1%	-2%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



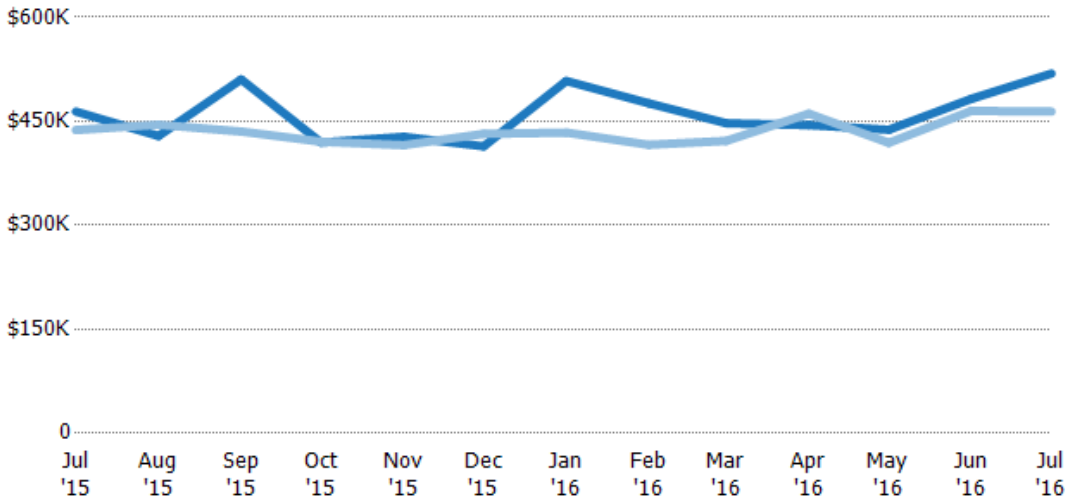
Condo/Townhouse	10%	6%	2%	7%	12%	12%	5%	2%	5%	11%	11%	6%	11%
Single Family Residence	90%	94%	98%	93%	88%	88%	95%	98%	95%	89%	89%	94%	89%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single Family Residence



Current Year	\$464K	\$429K	\$510K	\$419K	\$428K	\$414K	\$508K	\$476K	\$447K	\$445K	\$438K	\$482K	\$519K
Prior Year	\$437K	\$445K	\$435K	\$421K	\$416K	\$432K	\$434K	\$416K	\$422K	\$461K	\$419K	\$465K	\$464K
Percent Change from Prior Year	6%	-4%	17%	0%	3%	-4%	17%	14%	6%	-4%	4%	4%	12%

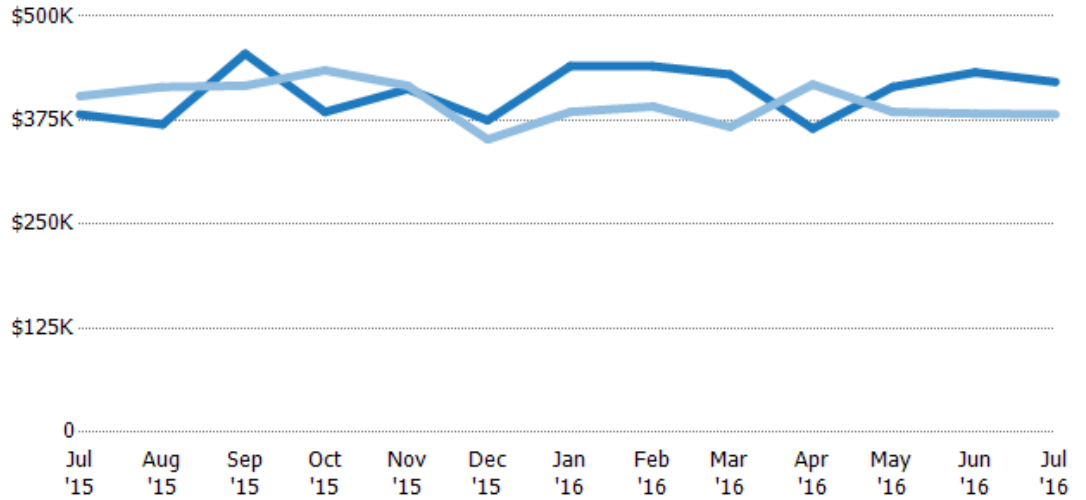
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jul '16	\$421K	10.2%
Jul '15	\$382K	-5.4%
Jul '14	\$404K	-5.9%



Current Year	\$382K	\$370K	\$455K	\$385K	\$413K	\$375K	\$440K	\$440K	\$430K	\$365K	\$415K	\$433K	\$421K
Prior Year	\$404K	\$415K	\$416K	\$435K	\$416K	\$352K	\$385K	\$392K	\$367K	\$418K	\$385K	\$383K	\$382K
Percent Change from Prior Year	-5%	-11%	9%	-12%	-1%	7%	14%	12%	17%	-13%	8%	13%	10%

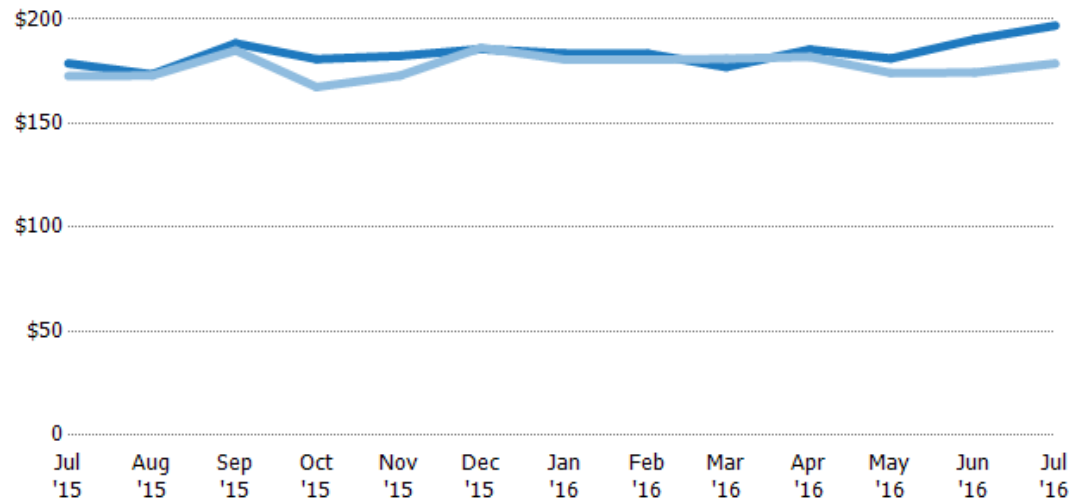
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jul '16	\$197	10.2%
Jul '15	\$179	3.5%
Jul '14	\$173	-5.7%



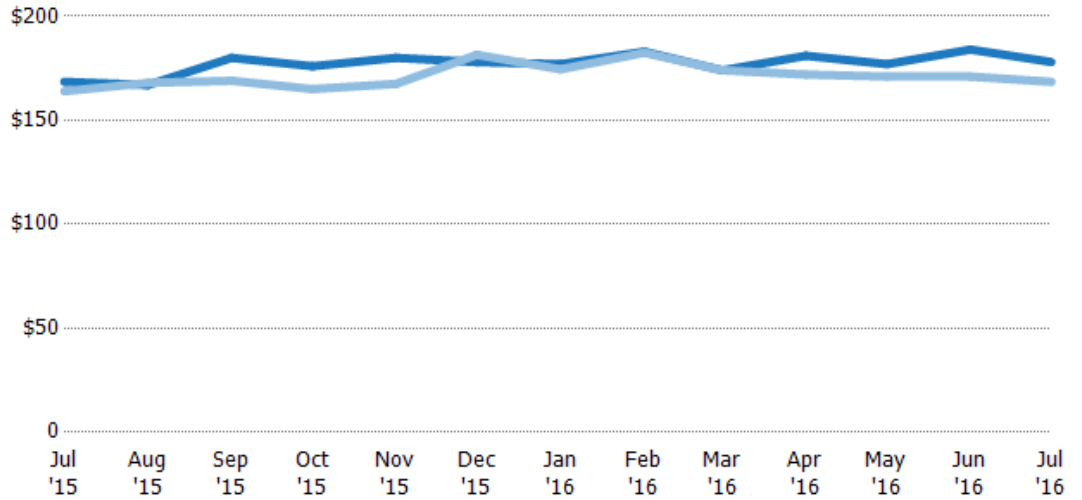
Current Year	\$179	\$174	\$188	\$181	\$182	\$186	\$184	\$183	\$177	\$185	\$181	\$190	\$197
Prior Year	\$173	\$173	\$185	\$167	\$173	\$186	\$181	\$181	\$181	\$182	\$174	\$174	\$179
Percent Change from Prior Year	4%	0%	2%	8%	5%	0%	2%	2%	-2%	2%	4%	9%	10%

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price/sq ft	% Chg.
Jul '16	\$178	5.6%
Jul '15	\$169	2.7%
Jul '14	\$164	-0.3%

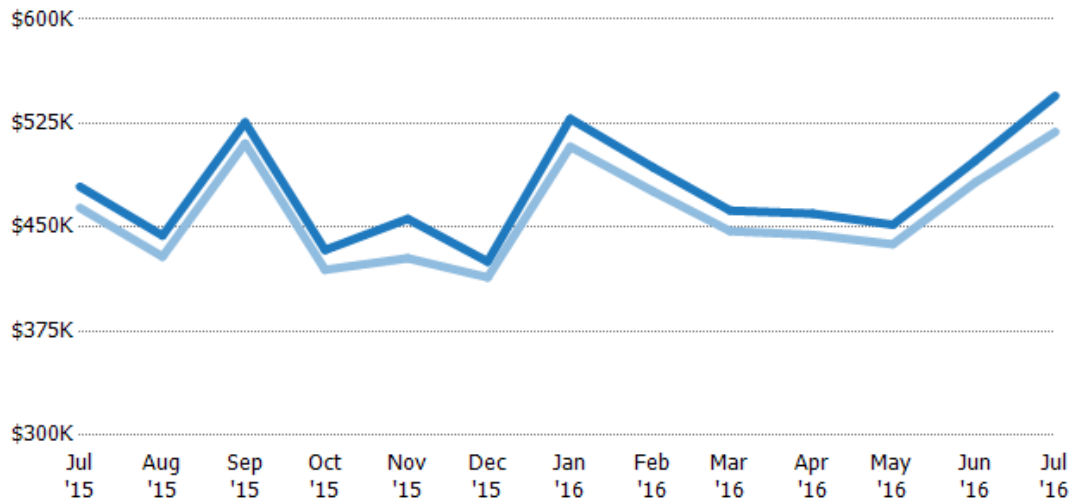
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	\$169	\$167	\$180	\$176	\$180	\$178	\$177	\$183	\$174	\$181	\$177	\$184	\$178
Prior Year	\$164	\$168	\$169	\$165	\$168	\$182	\$175	\$183	\$174	\$172	\$171	\$171	\$169
Percent Change from Prior Year	3%	-1%	7%	7%	7%	-2%	1%	0%	0%	5%	4%	8%	6%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



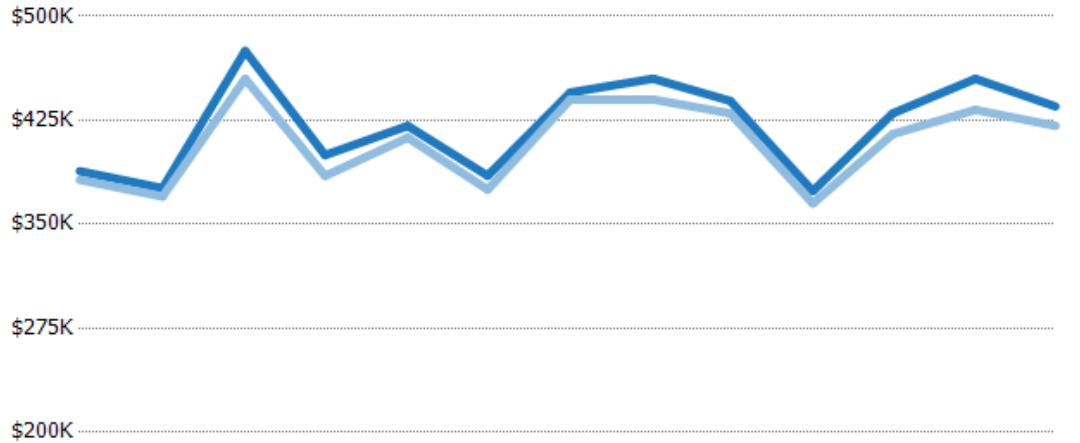
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Avg List Price	\$479K	\$444K	\$526K	\$434K	\$456K	\$425K	\$528K	\$493K	\$462K	\$460K	\$452K	\$498K	\$545K
Avg Sales Price	\$464K	\$429K	\$510K	\$419K	\$428K	\$414K	\$508K	\$476K	\$447K	\$445K	\$438K	\$482K	\$519K
Avg Sales Price as a % of Avg List Price	97%	97%	97%	97%	94%	97%	96%	96%	97%	97%	97%	97%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



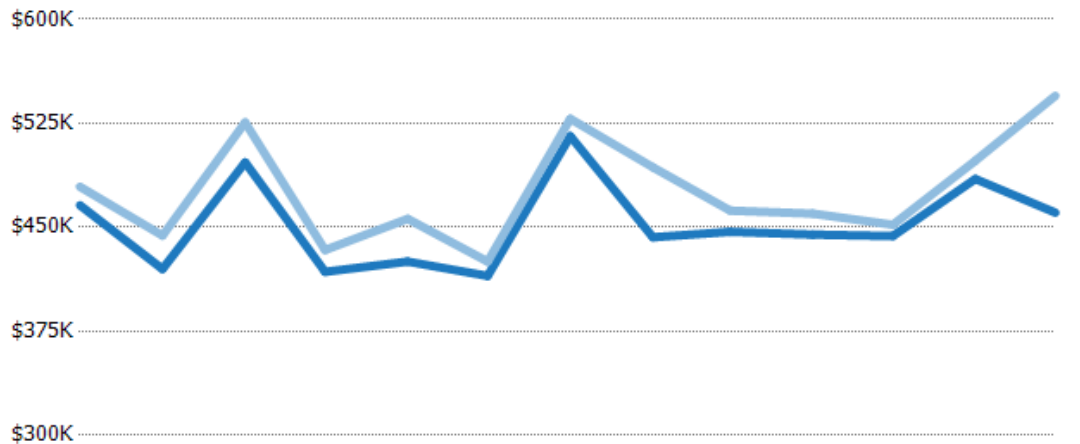
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Median List Price	\$388K	\$376K	\$475K	\$400K	\$421K	\$385K	\$445K	\$455K	\$439K	\$374K	\$430K	\$455K	\$435K
Median Sales Price	\$382K	\$370K	\$455K	\$385K	\$413K	\$375K	\$440K	\$440K	\$430K	\$365K	\$415K	\$433K	\$421K
Med Sales Price as a % of Med List Price	98%	98%	96%	96%	98%	97%	99%	97%	98%	98%	97%	95%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



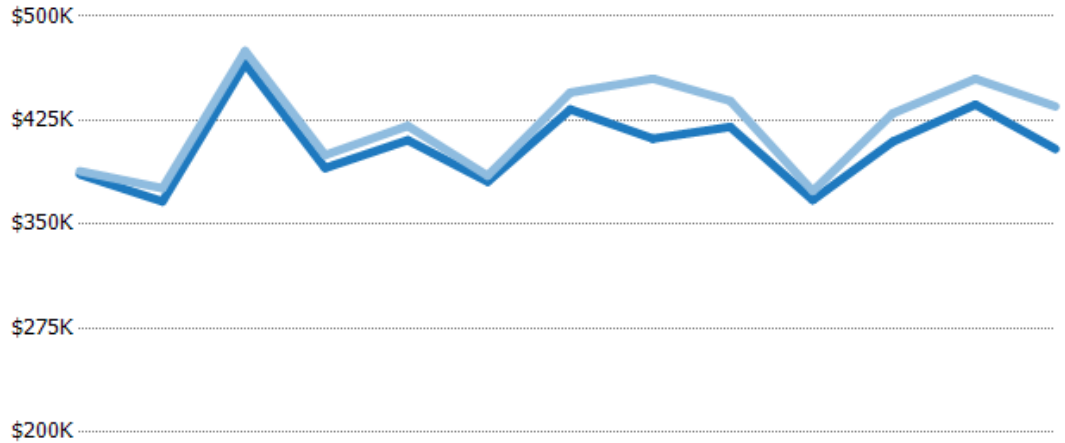
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Avg Est Value	\$466K	\$420K	\$497K	\$418K	\$425K	\$415K	\$516K	\$443K	\$447K	\$445K	\$444K	\$485K	\$461K
Avg Sales Price	\$479K	\$444K	\$526K	\$434K	\$456K	\$425K	\$528K	\$493K	\$462K	\$460K	\$452K	\$498K	\$545K
Avg Sales Price as a % of Avg Est Value	103%	106%	106%	104%	107%	102%	102%	111%	103%	103%	102%	103%	118%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Median Est Value	\$386K	\$366K	\$466K	\$391K	\$411K	\$381K	\$433K	\$412K	\$420K	\$367K	\$410K	\$436K	\$404K
Median Sales Price	\$388K	\$376K	\$475K	\$400K	\$421K	\$385K	\$445K	\$455K	\$439K	\$374K	\$430K	\$455K	\$435K
Med Sales Price as a % of Med Est Value	101%	103%	102%	102%	103%	101%	103%	111%	104%	102%	105%	104%	108%

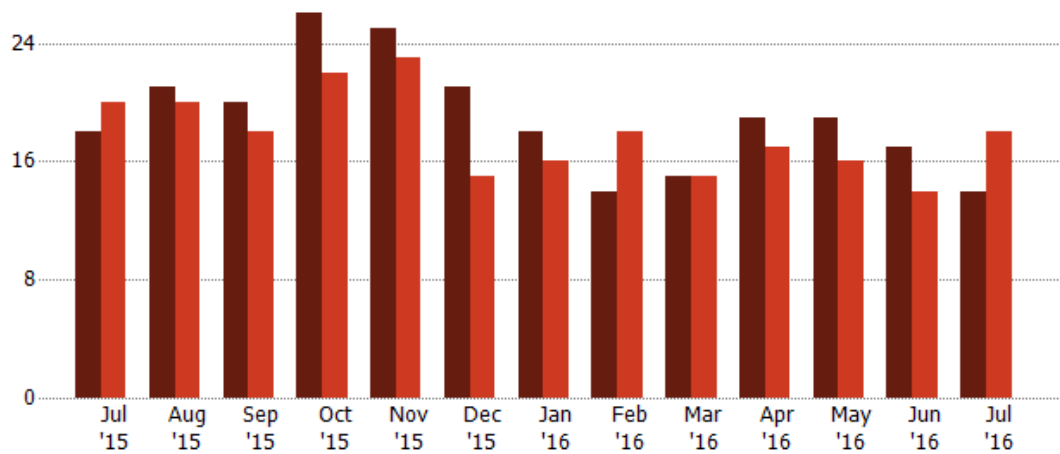
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jul '16	14	-22.2%
Jul '15	18	-10%
Jul '14	20	35%



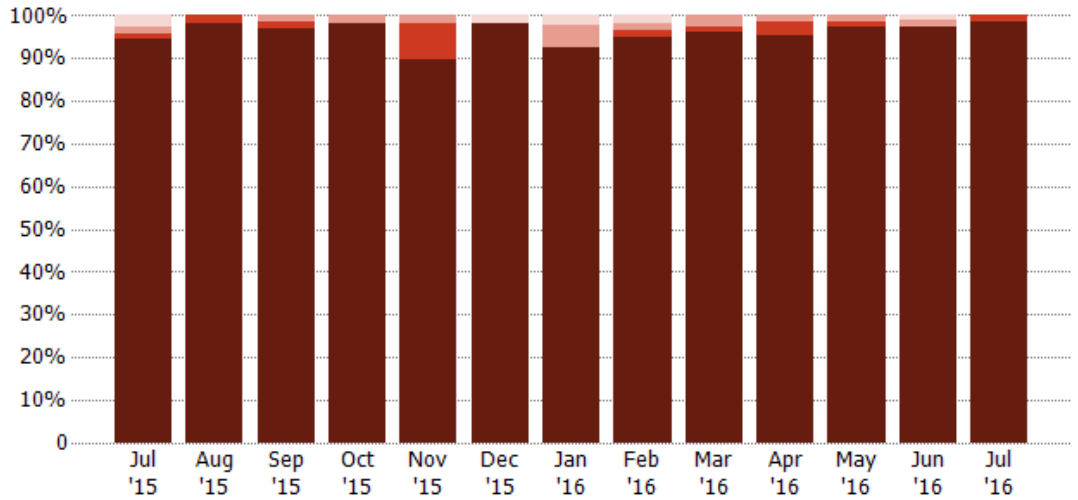
	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Current Year	18	21	20	26	25	21	18	14	15	19	19	17	14
Prior Year	20	20	18	22	23	15	16	18	15	17	16	14	18
Percent Change from Prior Year	-10%	5%	11%	18%	9%	40%	13%	-22%	0%	12%	19%	21%	-22%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16	Jul '16
Pre-Foreclosure	3%	-	-	-	-	2%	2%	2%	-	-	-	1%	-
Short Sale	1%	-	2%	2%	2%	-	5%	2%	3%	2%	1%	1%	-
Foreclosure	1%	2%	2%	-	9%	-	-	2%	1%	3%	1%	-	2%
Non-Distressed	94%	98%	97%	98%	90%	98%	93%	95%	96%	95%	97%	98%	98%

Listing Activity by ZIP

May 2017

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85331	311	\$212,595,315	\$683,586	\$539,999	\$224	\$198	4	28.29 %



Sales Activity by ZIP

May 2017

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Avg Days In RPR
85331	117	\$63,169,138	88	\$42,369,794	\$492,850	\$459,000	\$185	\$185	107