

2018

CAVE CREEK

MARKET REPORT

April 2018



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2018	Apr 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	90	119	-24.4%	448	456	-1.8%
New Listing Volume	\$49,781,904	\$60,088,664	-17.2%	\$256,231,480	\$925,432,019	-72.3%
Active Listing Count	294	365	-19.5%	1,296	1,467	-11.7%
Active Listing Volume	\$228,446,500	\$935,589,615	-75.6%	\$960,350,345	\$2,349,219,719	-59.1%
Average Listing Price	\$777,029	\$2,563,259	-69.7%	\$741,011	\$1,601,377	-53.7%
Median Listing Price	\$639,450	\$524,900	+21.8%	\$608,979	\$540,833	+12.6%
Average Listing Price per Sq Ft	\$243	\$222	+9.2%	\$238	\$224	+6%
Median Listing Price per Sq Ft	\$214	\$198	+8.4%	\$210	\$198	+6.4%
Median Days in RPR	68	73	-6.8%	66.66	81.57	-18.3%
Months of Inventory	4	4.6	-11.7%	5.4	6.1	-11.3%
Absorption Rate	24.83%	21.92%	+2.9%	18.52%	16.43%	+2.1%
Sales Activity Charts Metrics						
New Pending Sales Count	110	96	+14.6%	371	346	+7.2%
New Pending Sales Volume	\$56,870,496	\$45,692,870	+24.5%	\$193,482,698	\$154,386,669	+25.3%
Pending Sales Count	127	90	+41.1%	355	331	+7.3%
Pending Sales Volume	\$67,696,886	\$48,719,811	+39%	\$198,687,490	\$165,972,750	+19.7%
Closed Sales Count	74	61	+21.3%	261	240	+8.8%
Closed Sales Volume	\$40,200,530	\$29,631,812	+35.7%	\$135,564,714	\$110,429,156	+22.8%
Average Sales Price	\$543,250	\$485,767	+11.8%	\$519,405	\$460,121	+12.9%
Median Sales Price	\$520,000	\$390,000	+33.3%	\$471,409	\$406,904	+15.9%
Average Sales Price per Sq Ft	\$210	\$196	+7.2%	\$209	\$190	+10.2%
Median Sales Price per Sq Ft	\$204	\$189	+7.9%	\$201	\$185	+8.5%
Distressed Charts Metrics						
Distressed Listing Count	-	9	-	8	36	-77.8%

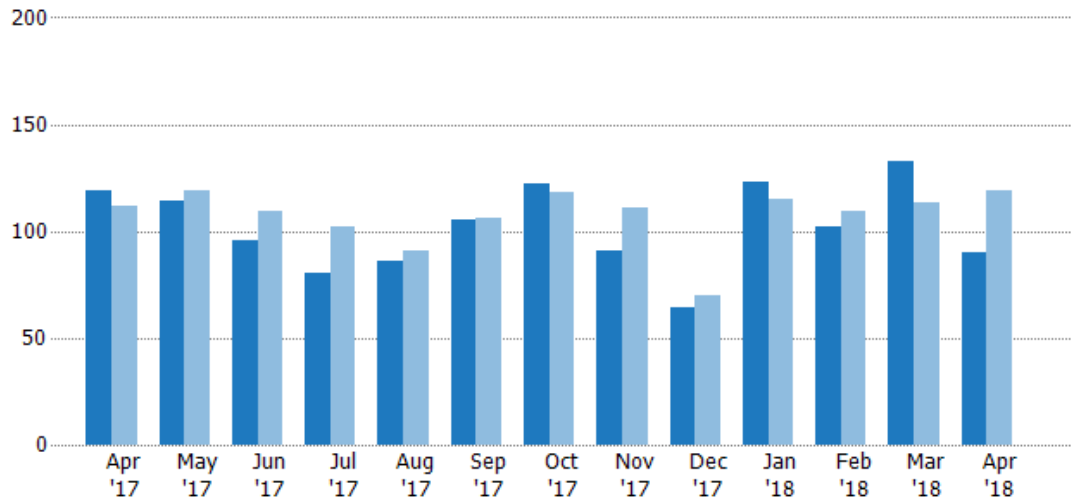
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Apr '18	90	-24.4%
Apr '17	119	6.3%
Apr '16	112	26.8%



Current Year	119	114	96	80	86	105	122	91	64	123	102	133	90
Prior Year	112	119	109	102	91	106	118	111	70	115	109	113	119
Percent Change from Prior Year	6%	-4%	-12%	-22%	-5%	-1%	3%	-18%	-9%	7%	-6%	18%	-24%

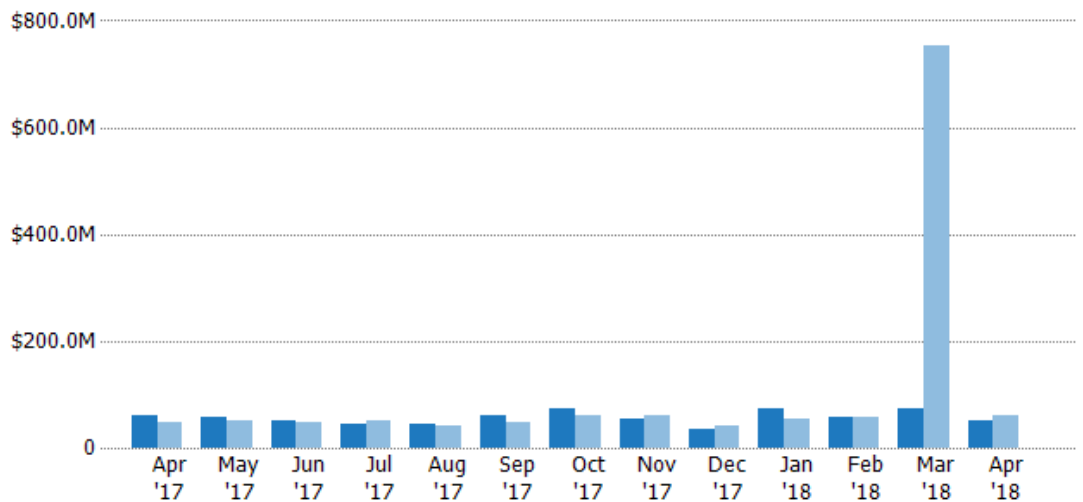
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Apr '18	\$49.8M	-17.2%
Apr '17	\$60.1M	25.9%
Apr '16	\$47.7M	29.8%



Current Year	\$60.1M	\$56.9M	\$50M	\$43.1M	\$44.5M	\$59.6M	\$72.8M	\$55.2M	\$34.4M	\$73.5M	\$58.2M	\$74.7M	\$49.8M
Prior Year	\$47.7M	\$49.7M	\$46.5M	\$49.4M	\$41.4M	\$49.2M	\$60.4M	\$60.8M	\$40.8M	\$55.6M	\$57.2M	\$753M	\$60.1M
Percent Change from Prior Year	26%	14%	8%	-13%	7%	21%	21%	-9%	-16%	32%	2%	-90%	-17%

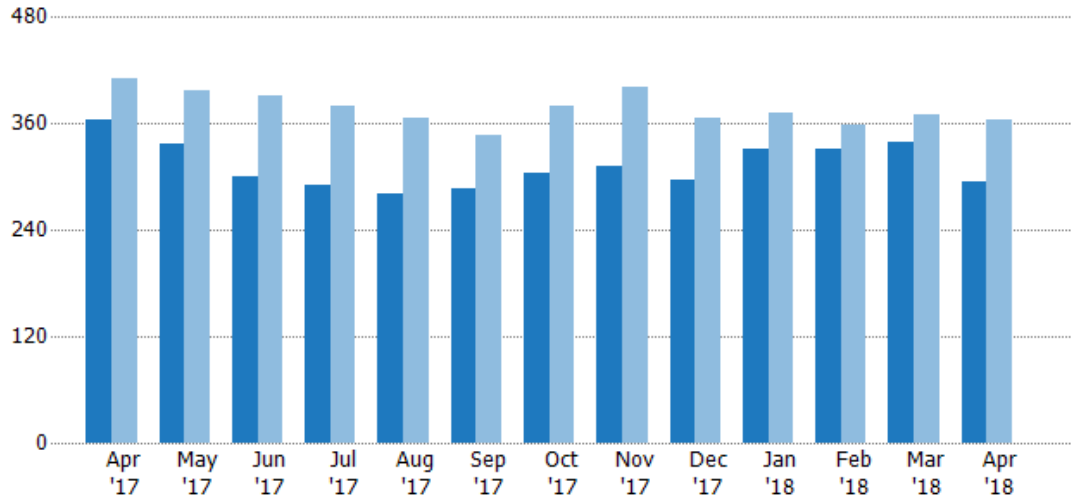
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '18	294	-19.5%
Apr '17	365	-11%
Apr '16	410	-6.1%



Current Year	365	338	300	290	280	287	305	312	297	332	331	339	294
Prior Year	410	397	392	380	367	346	379	401	367	372	359	371	365
Percent Change from Prior Year	-11%	-15%	-23%	-24%	-24%	-17%	-20%	-22%	-19%	-11%	-8%	-9%	-19%

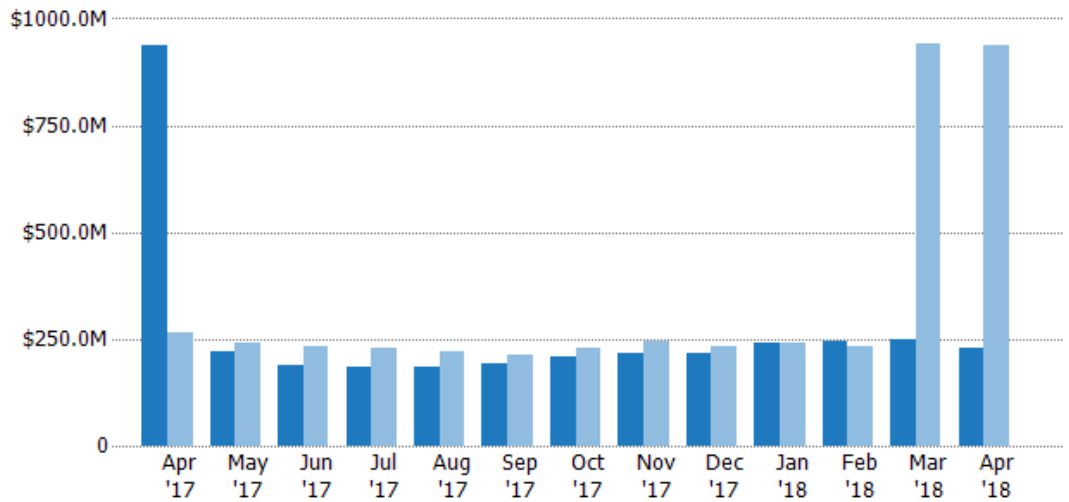
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '18	\$228M	-75.6%
Apr '17	\$936M	254.7%
Apr '16	\$264M	-4.8%



Current Year	\$936M	\$220M	\$189M	\$186M	\$185M	\$194M	\$209M	\$218M	\$216M	\$242M	\$243M	\$247M	\$228M
Prior Year	\$264M	\$243M	\$232M	\$229M	\$220M	\$214M	\$230M	\$246M	\$232M	\$239M	\$233M	\$941M	\$936M
Percent Change from Prior Year	255%	-9%	-19%	-18%	-16%	-9%	-9%	-11%	-7%	1%	4%	-74%	-76%

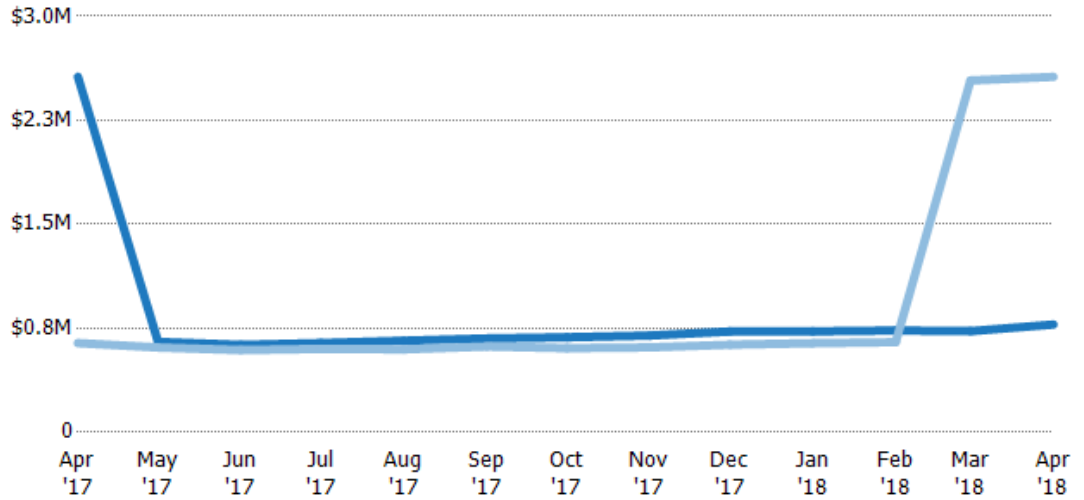
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Apr '18	\$777K	-69.7%
Apr '17	\$2.56M	298.4%
Apr '16	\$643K	1.4%



Current Year	\$2.56M	\$652K	\$630K	\$643K	\$661K	\$676K	\$685K	\$698K	\$727K	\$728K	\$734K	\$730K	\$777K
Prior Year	\$643K	\$611K	\$593K	\$602K	\$599K	\$618K	\$607K	\$613K	\$631K	\$642K	\$650K	\$2.54M	\$2.56M
Percent Change from Prior Year	298%	7%	6%	7%	10%	9%	13%	14%	15%	13%	13%	-71%	-70%

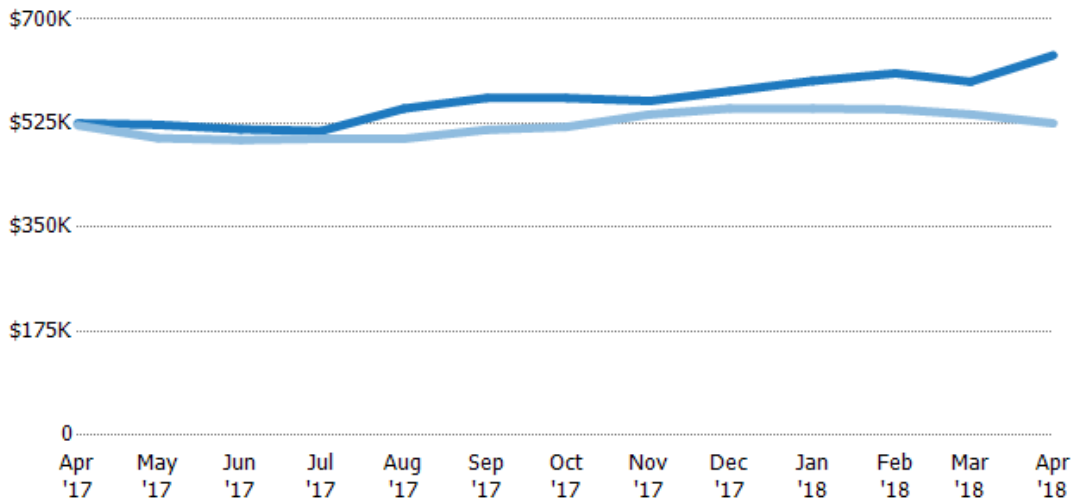
Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Apr '18	\$639K	21.8%
Apr '17	\$525K	0.7%
Apr '16	\$521K	-9.7%



Current Year	\$525K	\$522K	\$515K	\$512K	\$550K	\$568K	\$568K	\$563K	\$579K	\$596K	\$609K	\$595K	\$639K
Prior Year	\$521K	\$500K	\$497K	\$499K	\$499K	\$514K	\$519K	\$540K	\$550K	\$550K	\$549K	\$540K	\$525K
Percent Change from Prior Year	1%	4%	4%	3%	10%	10%	9%	4%	5%	8%	11%	10%	22%

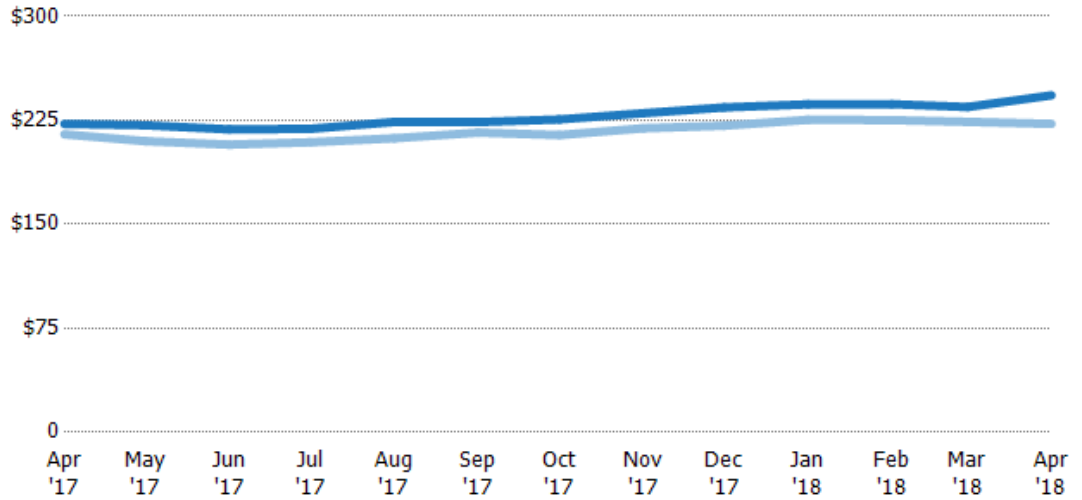
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Apr '18	\$243	9.2%
Apr '17	\$222	3.5%
Apr '16	\$215	-0.7%



Current Year	\$222	\$221	\$218	\$219	\$224	\$224	\$226	\$230	\$234	\$237	\$237	\$235	\$243
Prior Year	\$215	\$210	\$207	\$209	\$212	\$216	\$214	\$219	\$221	\$225	\$225	\$224	\$222
Percent Change from Prior Year	4%	5%	5%	5%	6%	4%	5%	5%	6%	5%	5%	5%	9%

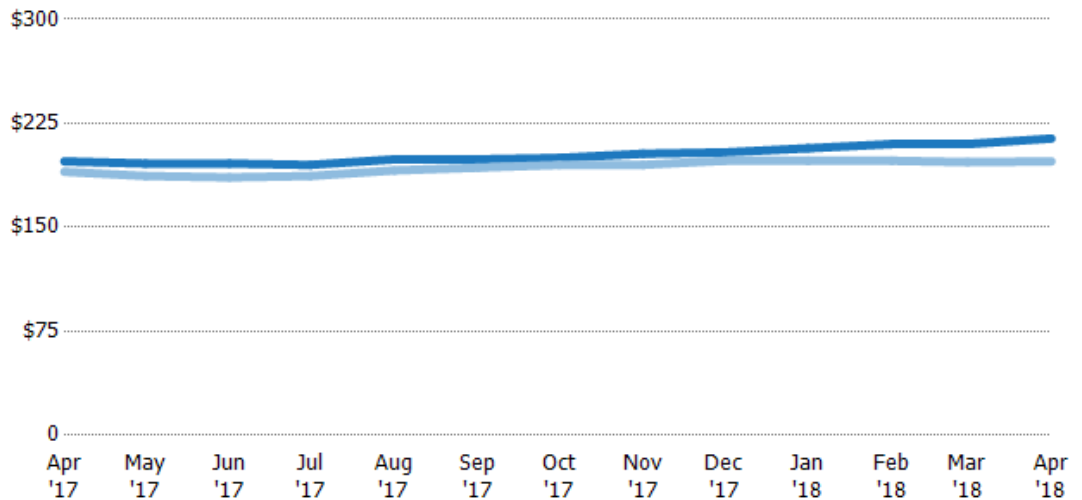
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Apr '18	\$214	8.4%
Apr '17	\$198	3.9%
Apr '16	\$190	-6.8%



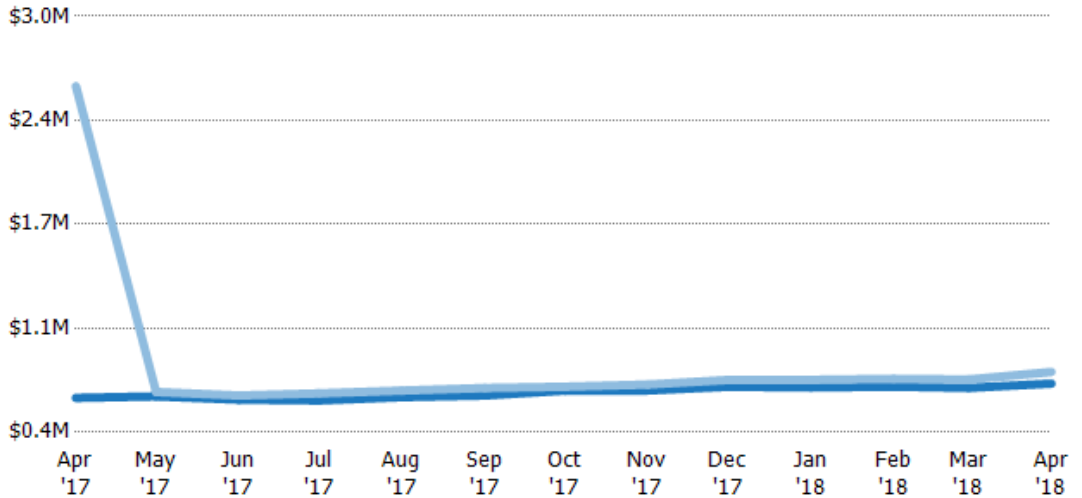
Current Year	\$198	\$196	\$196	\$195	\$199	\$199	\$200	\$203	\$204	\$207	\$210	\$210	\$214
Prior Year	\$190	\$187	\$186	\$187	\$191	\$193	\$195	\$195	\$198	\$198	\$198	\$197	\$198
Percent Change from Prior Year	4%	5%	5%	4%	4%	3%	3%	4%	3%	5%	6%	7%	8%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



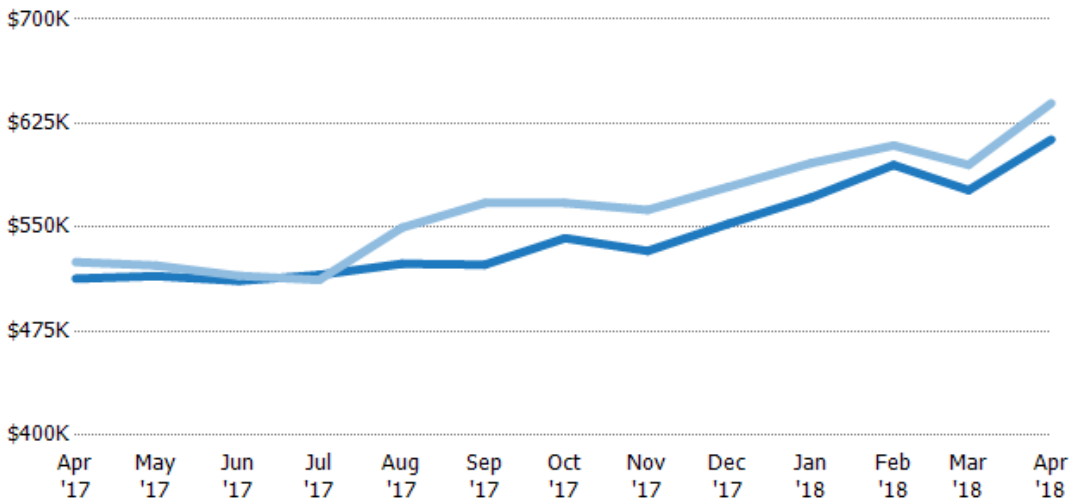
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	\$615K	\$624K	\$604K	\$599K	\$619K	\$629K	\$660K	\$661K	\$685K	\$680K	\$685K	\$677K	\$704K
Avg Listing Price	\$2.56M	\$652K	\$630K	\$643K	\$661K	\$676K	\$685K	\$698K	\$727K	\$728K	\$734K	\$730K	\$777K
Avg Listing Price as a % of Avg Est Value	417%	104%	104%	107%	107%	107%	104%	106%	106%	107%	107%	108%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



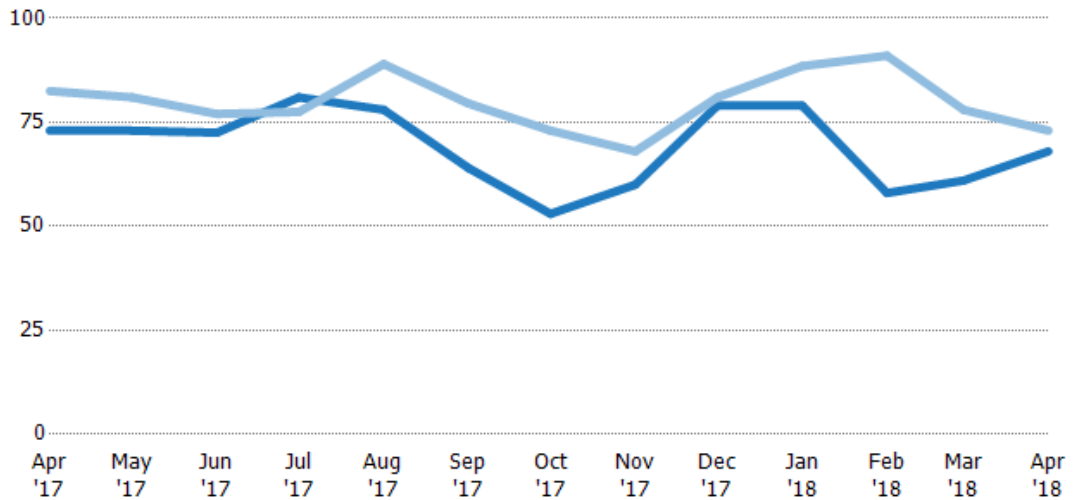
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	\$513K	\$515K	\$511K	\$516K	\$524K	\$523K	\$542K	\$533K	\$552K	\$571K	\$595K	\$577K	\$613K
Median Listing Price	\$525K	\$522K	\$515K	\$512K	\$550K	\$568K	\$568K	\$563K	\$579K	\$596K	\$609K	\$595K	\$639K
Med Listing Price as a % of Med Est Value	102%	101%	101%	99%	105%	109%	105%	106%	105%	104%	102%	103%	104%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



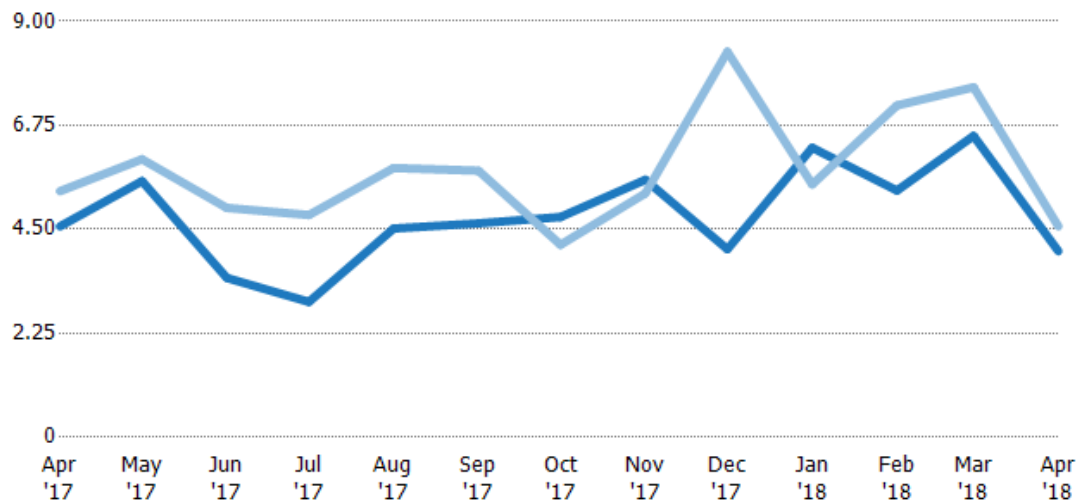
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	73	73	72.5	81	78	64	53	60	79	79	58	61	68
Prior Year	82.5	81	77	77.5	89	79.5	73	68	81	88.5	91	78	73
Percent Change from Prior Year	-12%	-10%	-6%	5%	-12%	-19%	-27%	-12%	-2%	-11%	-36%	-22%	-7%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	4.56	5.54	3.45	2.93	4.52	4.63	4.77	5.57	4.07	6.26	5.34	6.52	4.03
Prior Year	5.32	6.02	4.96	4.81	5.83	5.77	4.16	5.28	8.34	5.47	7.18	7.57	4.56
Percent Change from Prior Year	-14%	-8%	-31%	-39%	-22%	-20%	14%	6%	-51%	15%	-26%	-14%	-12%

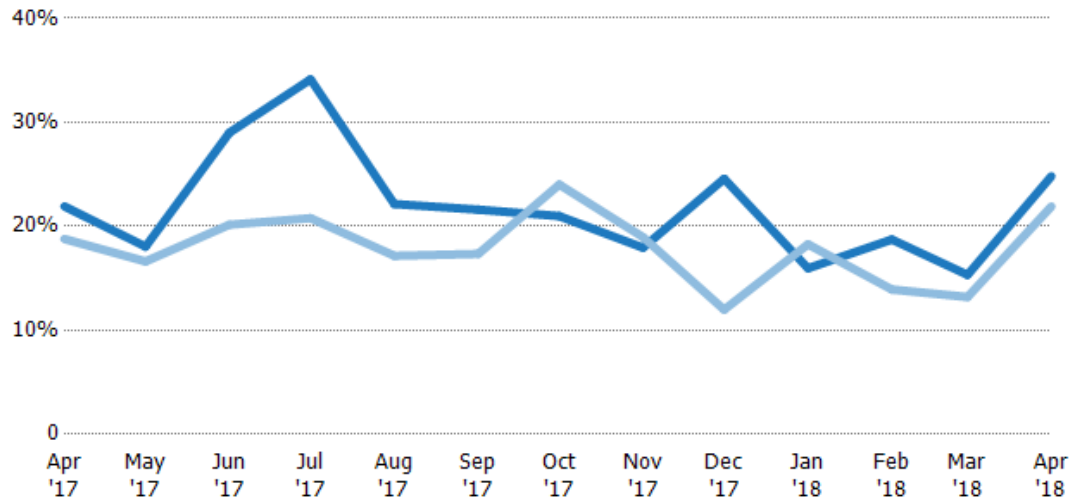
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Apr '18	25%	-2.9%
Apr '17	22%	-3.1%
Apr '16	19%	2.3%



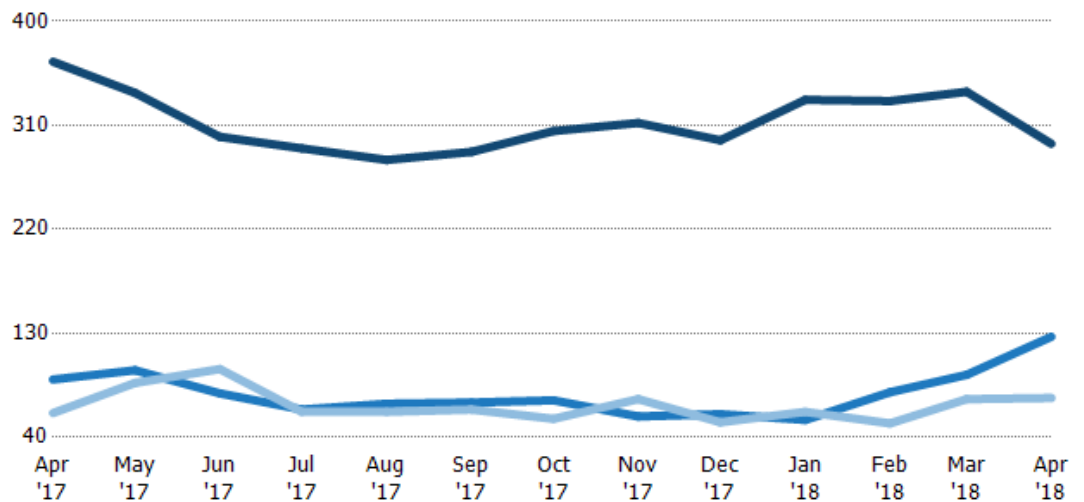
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	22%	18%	29%	34%	22%	22%	21%	18%	25%	16%	19%	15%	25%
Prior Year	19%	17%	20%	21%	17%	17%	24%	19%	12%	18%	14%	13%	22%
Change from Prior Year	-3%	-1%	-9%	-13%	-5%	-4%	3%	1%	-13%	2%	-5%	-2%	-3%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Active	365	338	300	290	280	287	305	312	297	332	331	339	294
Pending	90	98	78	64	69	70	72	58	60	55	79	94	127
Sold	61	87	99	62	62	64	56	73	53	62	52	73	74

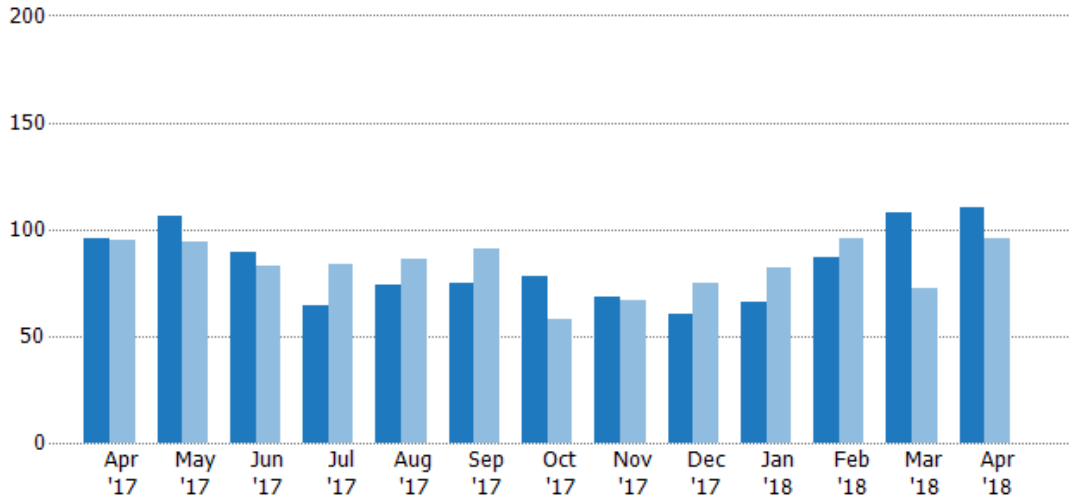
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '18	110	14.6%
Apr '17	96	1.1%
Apr '16	95	-1.1%



Current Year	96	106	89	64	74	75	78	68	60	66	87	108	110
Prior Year	95	94	83	84	86	91	58	67	75	82	96	72	96
Percent Change from Prior Year	1%	13%	7%	-24%	-14%	-18%	34%	1%	-20%	-20%	-9%	50%	15%

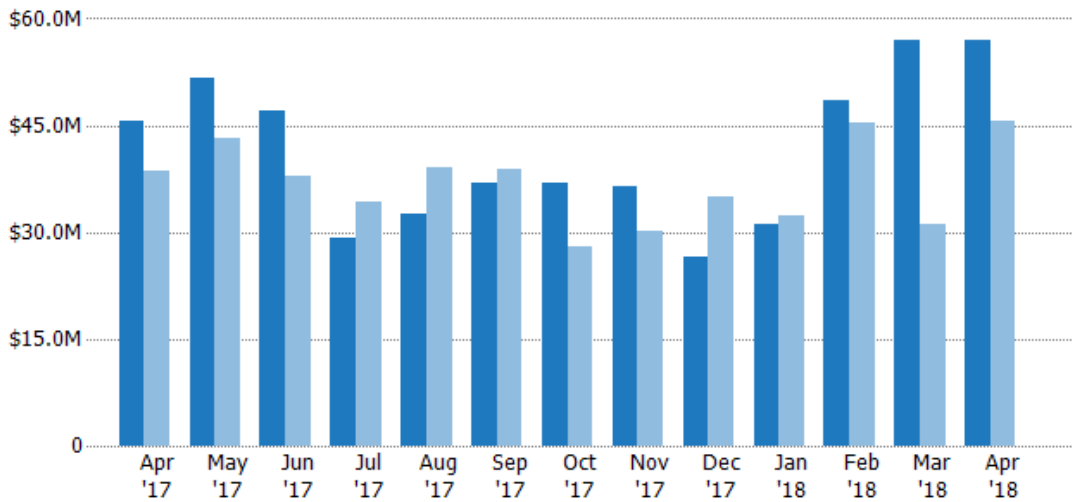
New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '18	\$56.9M	24.5%
Apr '17	\$45.7M	18.4%
Apr '16	\$38.6M	9.5%



Current Year	\$45.7M	\$51.5M	\$47.1M	\$29.1M	\$32.5M	\$36.8M	\$37M	\$36.5M	\$26.4M	\$31.2M	\$48.5M	\$56.9M	\$56.9M
Prior Year	\$38.6M	\$43.3M	\$37.9M	\$34.4M	\$39.1M	\$38.9M	\$28.1M	\$30.3M	\$35M	\$32.4M	\$45.3M	\$31.1M	\$45.7M
Percent Change from Prior Year	18%	19%	24%	-15%	-17%	-5%	32%	21%	-24%	-4%	7%	83%	24%

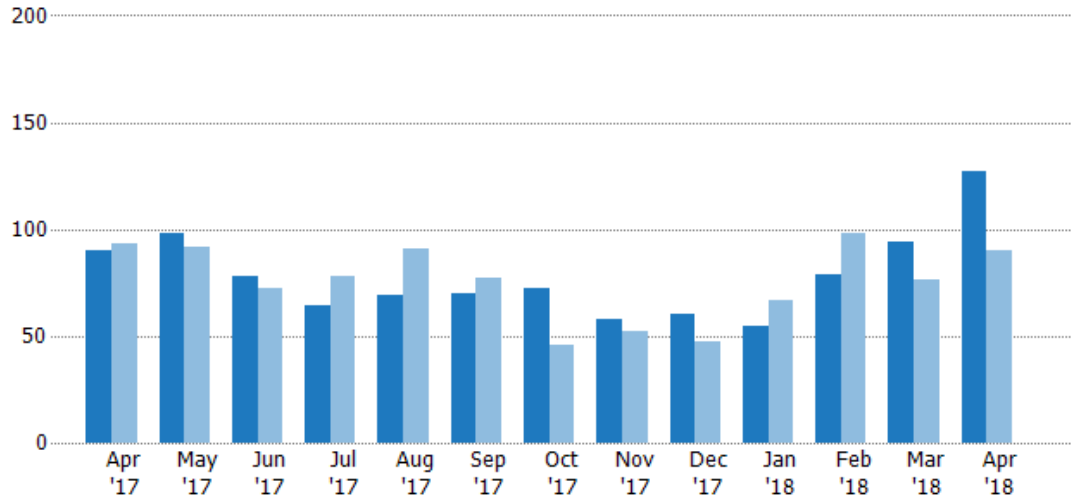
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '18	127	41.1%
Apr '17	90	-3.2%
Apr '16	93	0%



Current Year	90	98	78	64	69	70	72	58	60	55	79	94	127
Prior Year	93	92	72	78	91	77	46	52	47	67	98	76	90
Percent Change from Prior Year	-3%	7%	8%	-18%	-24%	-9%	57%	12%	28%	-18%	-19%	24%	41%

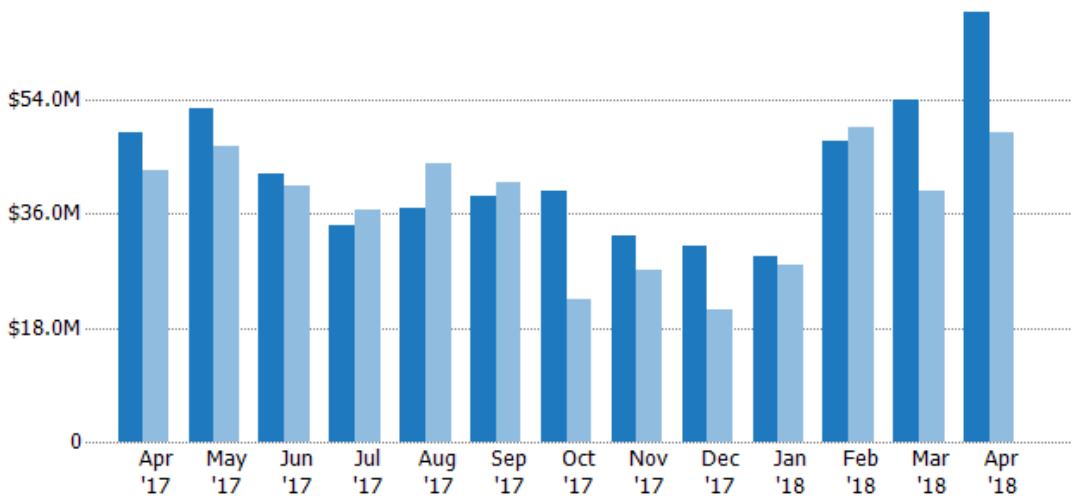
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '18	\$67.7M	39%
Apr '17	\$48.7M	13.6%
Apr '16	\$42.9M	4%



Current Year	\$48.7M	\$52.7M	\$42.3M	\$34.1M	\$36.9M	\$38.8M	\$39.5M	\$32.5M	\$30.9M	\$29.4M	\$47.6M	\$54M	\$67.7M
Prior Year	\$42.9M	\$46.8M	\$40.4M	\$36.7M	\$43.9M	\$40.9M	\$22.4M	\$27.2M	\$20.9M	\$27.9M	\$49.6M	\$39.7M	\$48.7M
Percent Change from Prior Year	14%	13%	5%	-7%	-16%	-5%	76%	19%	48%	5%	-4%	36%	39%

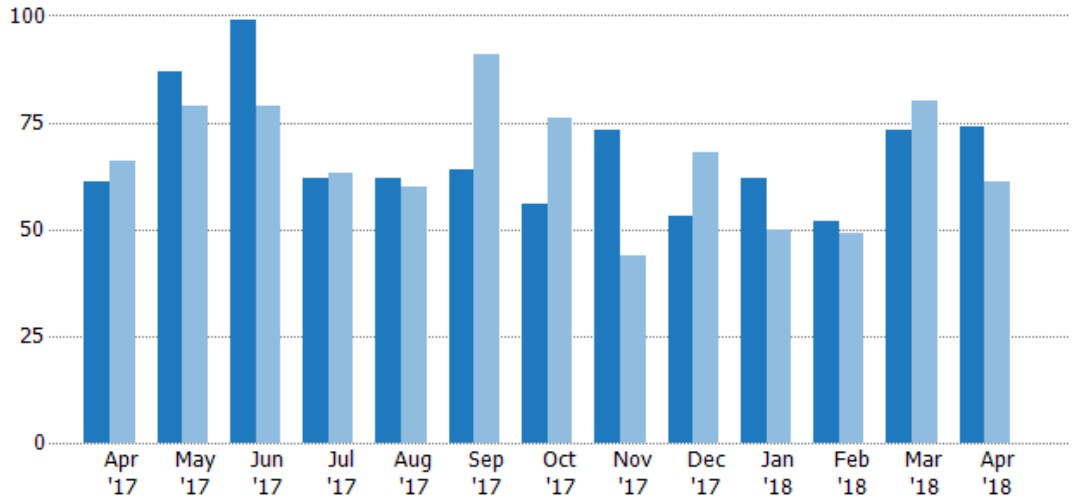
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '18	74	21.3%
Apr '17	61	-7.6%
Apr '16	66	24.2%



Current Year	61	87	99	62	62	64	56	73	53	62	52	73	74
Prior Year	66	79	79	63	60	91	76	44	68	50	49	80	61
Percent Change from Prior Year	-8%	10%	25%	-2%	3%	-30%	-26%	66%	-22%	24%	6%	-9%	21%

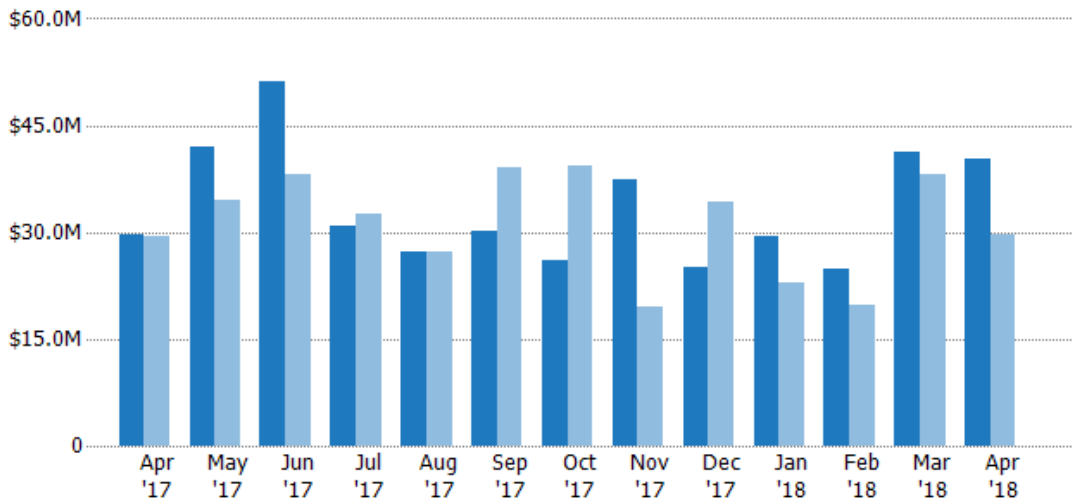
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '18	\$40.2M	35.7%
Apr '17	\$29.6M	1%
Apr '16	\$29.3M	29.8%



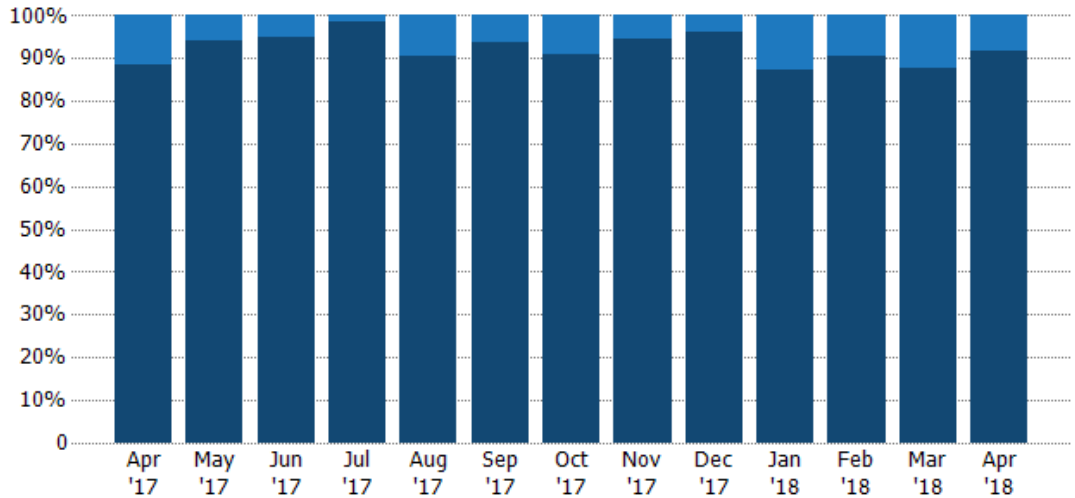
Current Year	\$29.6M	\$42M	\$51.2M	\$30.9M	\$27.1M	\$30.1M	\$26.1M	\$37.4M	\$25.1M	\$29.5M	\$24.7M	\$41.1M	\$40.2M
Prior Year	\$29.3M	\$34.6M	\$38.1M	\$32.7M	\$27.2M	\$39.2M	\$39.4M	\$19.5M	\$34.3M	\$22.9M	\$19.8M	\$38.1M	\$29.6M
Percent Change from Prior Year	1%	22%	34%	-6%	0%	-23%	-34%	92%	-27%	29%	25%	8%	36%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



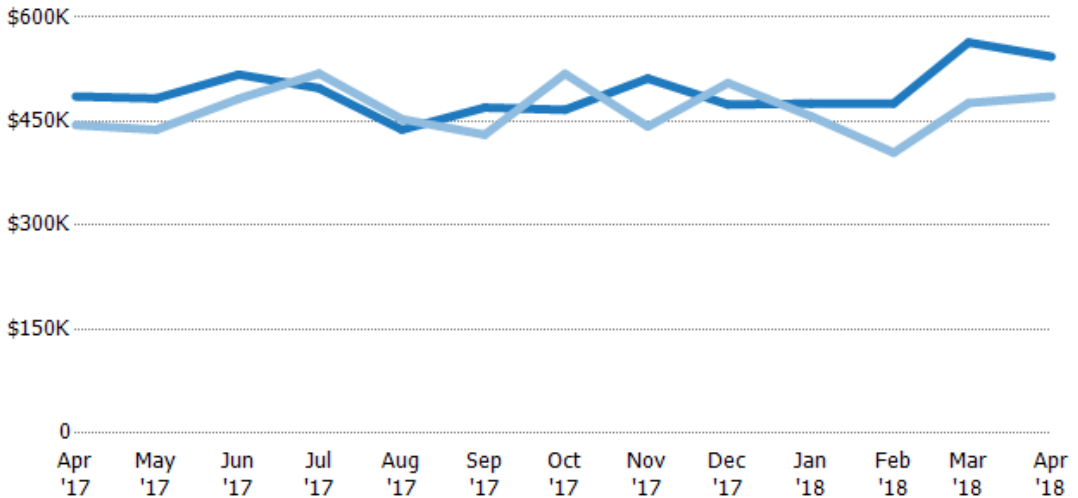
Condo/Townhouse	11%	6%	5%	2%	10%	6%	9%	5%	4%	13%	10%	12%	8%
Single Family Residence	89%	94%	95%	98%	90%	94%	91%	95%	96%	87%	90%	88%	92%

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$486K	\$483K	\$517K	\$498K	\$438K	\$470K	\$466K	\$512K	\$474K	\$476K	\$476K	\$564K	\$543K
Prior Year	\$445K	\$438K	\$483K	\$519K	\$453K	\$431K	\$519K	\$442K	\$505K	\$457K	\$405K	\$476K	\$486K
Percent Change from Prior Year	9%	10%	7%	-4%	-3%	9%	-10%	16%	-6%	4%	18%	18%	12%

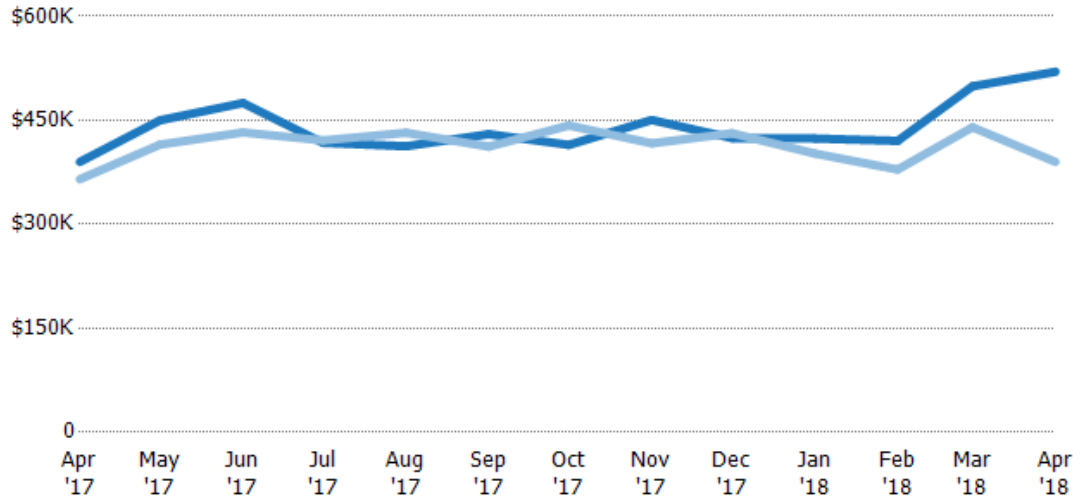
Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Apr '18	\$520K	33.3%
Apr '17	\$390K	6.8%
Apr '16	\$365K	14.8%



Current Year	\$390K	\$450K	\$475K	\$417K	\$413K	\$430K	\$415K	\$450K	\$424K	\$424K	\$420K	\$499K	\$520K
Prior Year	\$365K	\$415K	\$433K	\$421K	\$432K	\$412K	\$443K	\$417K	\$431K	\$402K	\$379K	\$440K	\$390K
Percent Change from Prior Year	7%	8%	10%	-1%	-5%	4%	-6%	8%	-2%	5%	11%	13%	33%

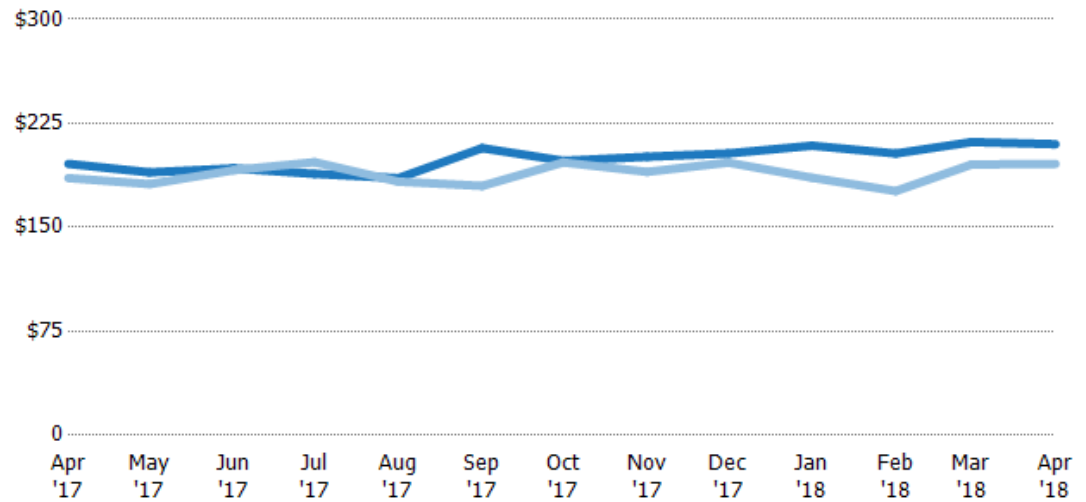
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price/sq ft	% Chg.
Apr '18	\$210	7.2%
Apr '17	\$196	5.5%
Apr '16	\$185	-1.6%



Current Year	\$196	\$190	\$192	\$189	\$185	\$207	\$198	\$201	\$203	\$209	\$203	\$211	\$210
Prior Year	\$185	\$181	\$191	\$197	\$183	\$180	\$197	\$190	\$197	\$186	\$176	\$195	\$196
Percent Change from Prior Year	6%	5%	1%	-4%	1%	15%	1%	6%	3%	12%	15%	8%	7%

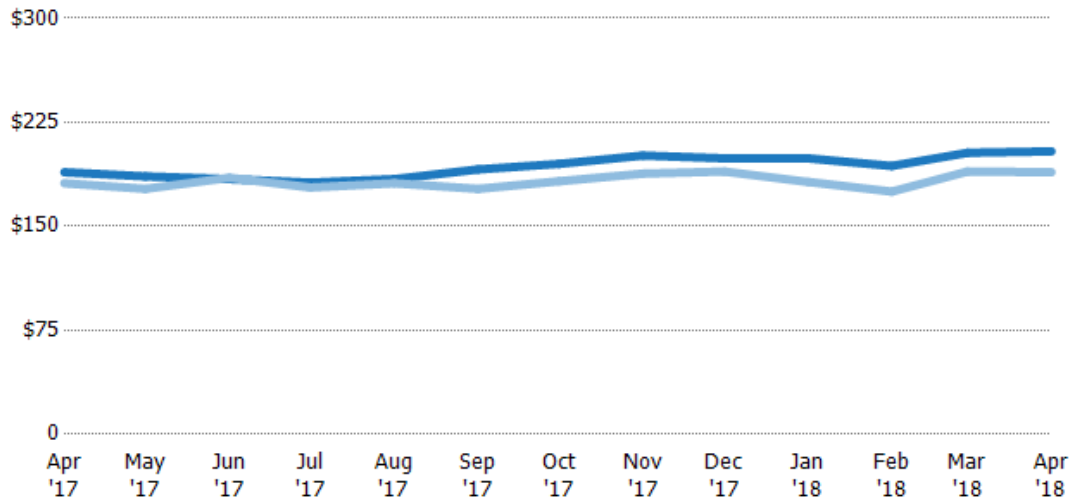
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Apr '18	\$204	7.9%
Apr '17	\$189	4.4%
Apr '16	\$181	-4.7%



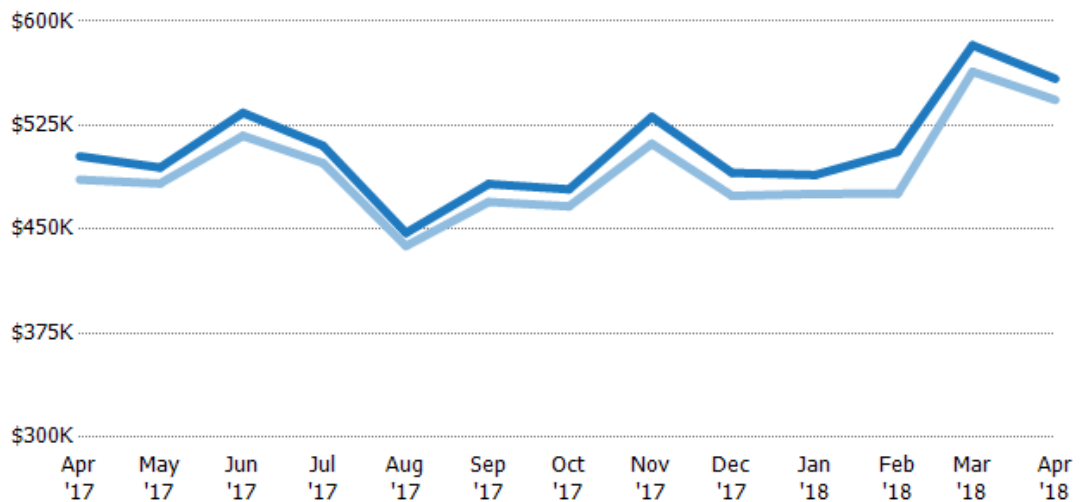
Current Year	\$189	\$186	\$184	\$182	\$184	\$191	\$195	\$201	\$199	\$199	\$194	\$203	\$204
Prior Year	\$181	\$177	\$185	\$178	\$181	\$177	\$183	\$188	\$190	\$182	\$175	\$190	\$189
Percent Change from Prior Year	4%	5%	-1%	2%	2%	8%	7%	7%	5%	9%	11%	7%	8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



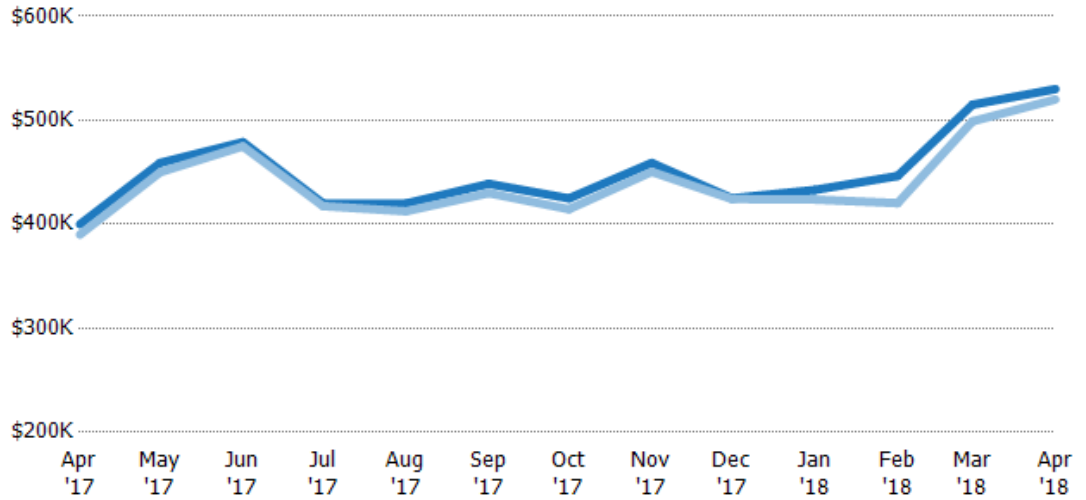
Avg List Price	\$503K	\$494K	\$534K	\$510K	\$447K	\$483K	\$479K	\$531K	\$491K	\$489K	\$506K	\$583K	\$559K
Avg Sales Price	\$486K	\$483K	\$517K	\$498K	\$438K	\$470K	\$466K	\$512K	\$474K	\$476K	\$476K	\$564K	\$543K
Avg Sales Price as a % of Avg List Price	97%	98%	97%	98%	98%	97%	97%	96%	97%	97%	94%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

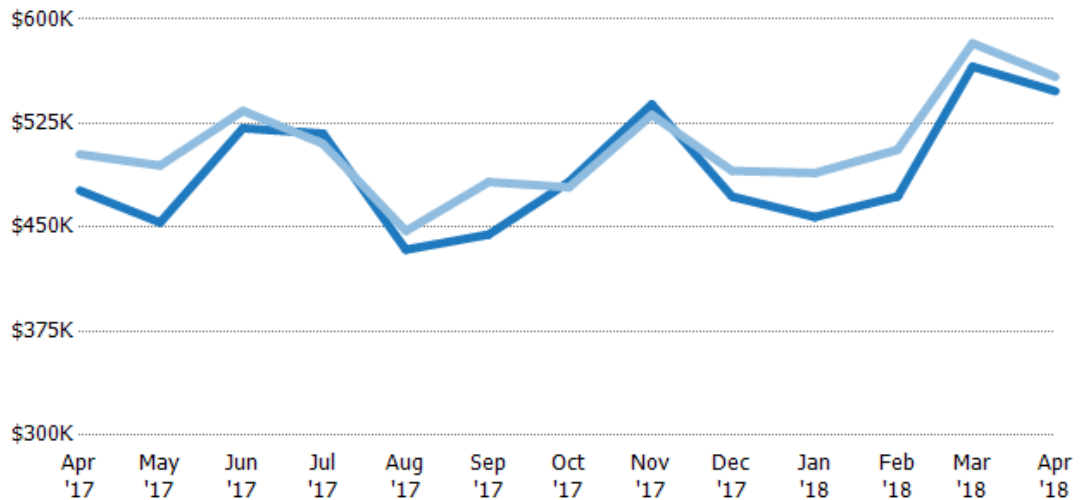


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

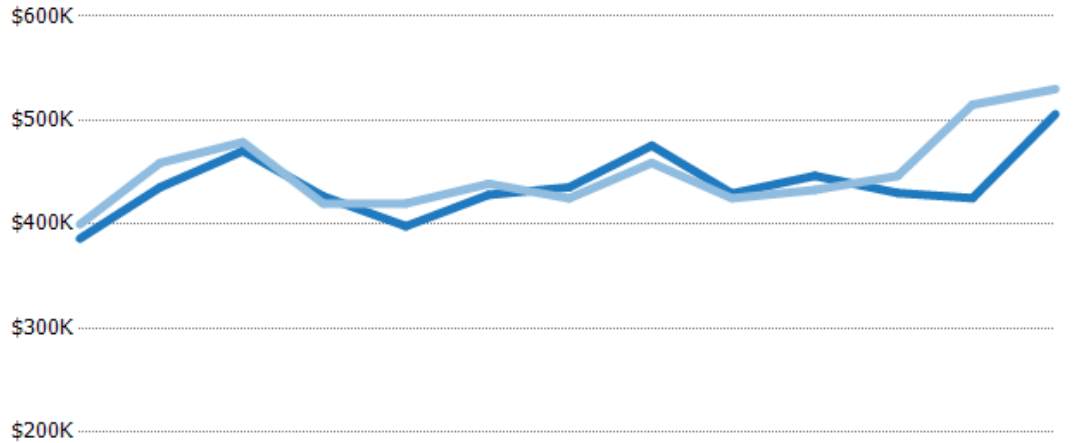


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



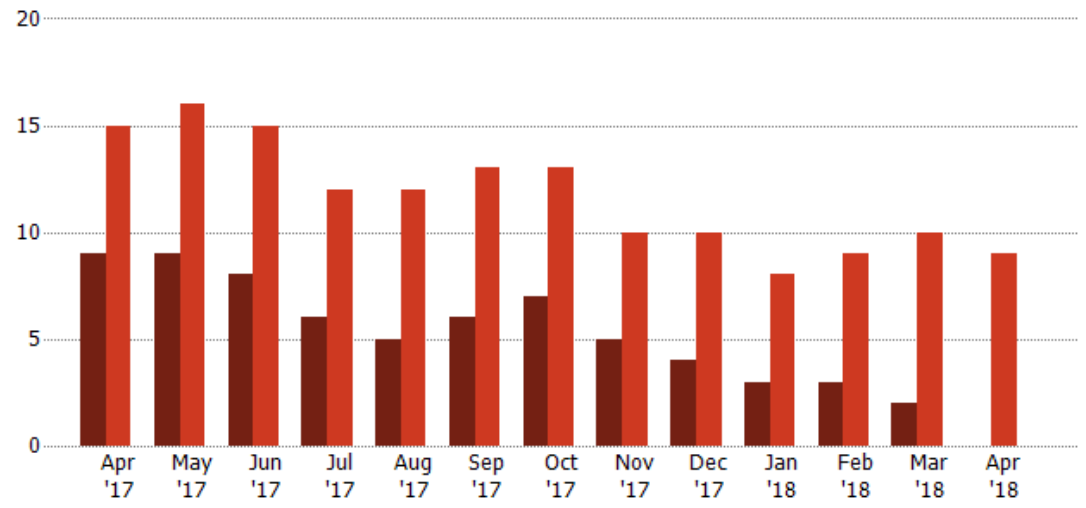
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	\$386K	\$436K	\$471K	\$427K	\$398K	\$428K	\$436K	\$476K	\$430K	\$447K	\$430K	\$425K	\$506K
Median Sales Price	\$400K	\$459K	\$479K	\$420K	\$420K	\$439K	\$425K	\$459K	\$425K	\$433K	\$447K	\$515K	\$530K
Med Sales Price as a % of Med Est Value	104%	105%	102%	98%	105%	102%	98%	97%	99%	97%	104%	121%	105%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



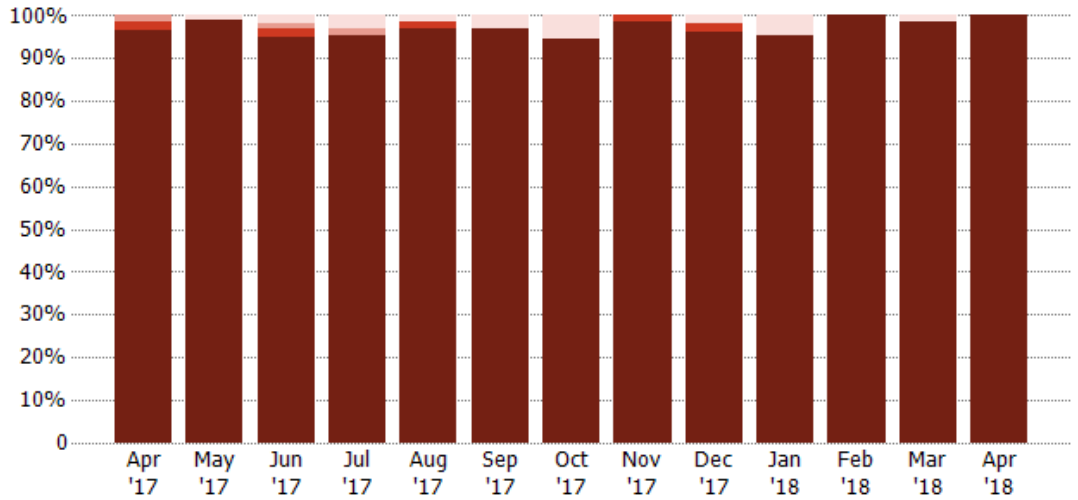
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	9	9	8	6	5	6	7	5	4	3	3	2	-
Prior Year	15	16	15	12	12	13	13	10	10	8	9	10	9
Percent Change from Prior Year	-40%	-44%	-47%	-50%	-58%	-54%	-46%	-50%	-60%	-63%	-67%	-80%	-100%

Distressed Sales by Sales Type

The percentage of single-family, condominium and townhome properties sold each month for each sales type.

Filters Used

Custom Area: Cave Creek, Arizona
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Sales Type	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Pre-Foreclosure	-	1%	2%	3%	2%	3%	5%	-	2%	5%	-	1%	-
Short Sale	2%	-	1%	2%	-	-	-	-	-	-	-	-	-
Foreclosure	2%	-	2%	-	2%	-	-	1%	2%	-	-	-	-
Non-Distressed	97%	99%	95%	95%	97%	97%	95%	99%	96%	95%	100%	99%	100%



Listing Activity by ZIP

Apr 2018

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
85331	294	\$228,446,500	\$777,029	\$639,450	\$243	\$214	4	25.17 %



Sales Activity by ZIP

Apr 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85331	127	\$67,696,886	74	\$40,200,530	\$558,528	\$529,995	\$205	\$201	39