

— NEW-HOME CONSTRUCTION AND BUYER REPRESENTATION —



BUILD A SOLID FOUNDATION FOR SOLID NEW SKILLS

*Unsure about the opportunities that new-home construction offers?
Give us one day and we'll turn you from bystander to believer.*

Representing clients in the purchase of new-home construction requires a significantly different set of skills. REBAC's **NEW-HOME CONSTRUCTION AND BUYER REPRESENTATION** course is designed to help real estate professionals gain the product and transaction knowledge needed in order to guide clients through the processes for the purchase, construction, and customization of a new home. Along the way, you will learn how to work with new home builders and sales representatives while ultimately protecting your clients' interests.

*This course can satisfy the elective requirement for the GRI designation.
For information on obtaining the GRI designation visit www.azgri.com*

This course qualifies as an elective course for the Accredited Buyer's Representative Designation offered by the Real Estate Buyer's Agent Council (REBAC). For information on earning the ABR® Designation go to www.Rebac.net.

— TAKE *the* COURSE —

When: August 8, 2019

Check in: 8:30am **Class time:** 9am – 4:30pm

Location: Capstone Homes,
3605 S. Flagstaff Ranch Rd, Flagstaff, AZ 86005

Instructor: Karl Stauffer

C/E hours: 3 Agency Law, 3 Disclosure (issued by R-2020)

Fees: Based on availability- www.scottsdalerealtors.org

\$ 79 through July 31

\$ 89 Aug 1 - Aug 7

\$ 99 Day of class / at door

Non-AAR members \$99 / call 480-945-2651 to register

Cancellation policy: Fees will be refunded less a \$25 service charge up to 48 hours prior to class, after that fees are non-refundable & non-transferable. 'No-shows' forfeit all fees. \$50 will be charged for all returned checks.

*Please notify us 7 days in advance if you have a disability that requires special services or assistance.

THINK OUTSIDE THE EXISTING HOME MARKET BOX

Sign up for the new course today!

Class presented by Capstone Homes, Flagstaff

