

# *Showcasing* **ARIZONA**

**2016 Resource Guide**



*Economic Development  
& Investment in Arizona*



The Scottsdale Area Association of REALTORS® (SAAR) Commercial Services is proud to be bringing Arizona Commercial Real Estate to the international stage!

**MISSION STATEMENT:** "Our mission is to provide unparalleled value, extensive market information and data, exceptional leadership, and unprecedented networking opportunities to bridge the Commercial Real Estate Brokers and our communities."

**VISION STATEMENT:** "Inspiring excellence and innovation to become recognized as the premier resource for all commercial real estate needs."

We are the only nationally accredited commercial association within the state of Arizona. Driven to succeed and continuously expand on all of the services and benefits we have to offer, SAAR Commercial covers all sectors! We are your premiere point of contact for any and all commercial information, resources, and benefits.

MIPIM Attendees and Exhibitors:

On behalf of the over 8,000 members of the Scottsdale Area Association of REALTORS®, thank you for taking the time to learn about our great state.

While Arizona has many diverse and wonderful things to offer, I am partial to the Scottsdale area. Though Scottsdale has a relatively small population of 220,000, you have probably heard our name because of events like Barrett Jackson Auto Auction, the Arabian Horse Show, and the Waste Management Open on the PGA Tour.

In addition to our special events, which attract over 9,000,000 visitors each year, Scottsdale is also home to the beautiful McDowell Sonoran Preserve. The Preserve is the largest urban wilderness area in the United States and features more than 60 miles of trails through diverse and scenic desert terrain.

Our visitors tell us, once you visit Scottsdale, you can't wait to come back. Many of our visitors come back to purchase homes and move their businesses here. Just ask Russell Ford, Chief Executive Officer of StandardAero, or Tim Thompson, President and Chief Executive Officer of Global Dental Science who, "was attracted to Scottsdale due to the great business climate and the fact that Scottsdale is recognized nationally."

I hope that this guide will serve as a valuable resource. You can always find a wealth of information about the business environment in Scottsdale at [ChooseScottsdale.com](http://ChooseScottsdale.com).

Best regards,  
Debbie Shields  
2016 Chairman, Scottsdale Area Association of REALTORS®



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March 15, 2016

Dear MIPIM Members & Exhibitors,

On behalf of more than 44,000 members of the Arizona Association of REALTORS®, I invite you to experience all of the warmth and wealth that the Grand Canyon State has to offer.

With non-stop flights available from London Heathrow to Phoenix Sky Harbor International Airport, you will land less than five kilometers from the city's central business district and be just minutes away from luxurious spas, spectacular shopping, award-winning golf courses and several of Arizona's finest casinos.

Six months out of the year, you can snow ski in Flagstaff in the morning and play golf in Scottsdale that same afternoon. Throughout the year, you can water ski on 10 of more than 100 man-made lakes, go horseback riding and hiking through some of the most beautiful terrain on the planet...and still play golf!

A short 45 minute flight from the California coast, Las Vegas strip or an Albuquerque hot-air balloon ride, Phoenix is centrally located to a variety of vacation destinations, parks and monuments.

With the highest projected job growth rate and one of the lowest costs of doing business in the U.S., Arizona is a hub of global commerce and diverse culture that makes it an ideal real estate investment opportunity for second-home buyers and developers.

If I can help connect you, please contact me at my email address below and be sure to mention MIPIM.

Sincerely,



Paula Serven, GRI, e-PRO, SFR  
President, Arizona Association of REALTORS®  
[President@AARonline.com](mailto:President@AARonline.com)

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# WELCOME

# ARIZONA



The Perfect  
Climate For  
Investment

Arizona is the home to the Grand Canyon --- one of the “Seven Wonders of the World” --- and one of the best strategically located states for investing in the United States. Located approximately 400 km from Los Angeles, it is a convenient and ideal location.

With an average of 300 days of sun every year in the southern regions, Arizona offers the perfect climate for tourists, residents, and businesses.



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More than **150,000** people from all over the globe moved to the Greater Phoenix region this past year and are now enjoying year-round sunshine, desert and mountain landscapes, educational assets, professional sports and our thriving arts and culture scene.

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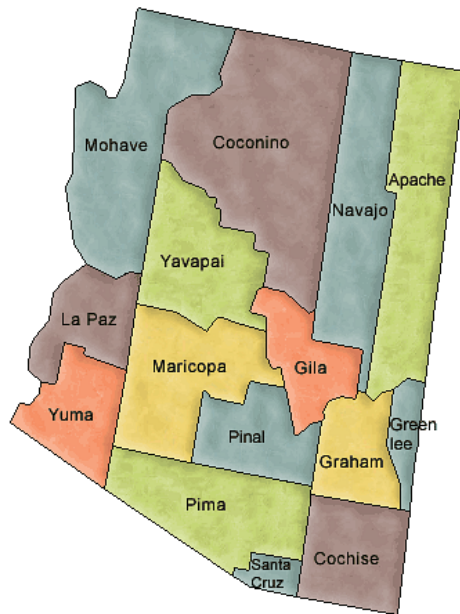


# OVERVIEW

Arizona is home to **six professional sports teams** and more than 300 golf courses



Setting up a Limited Liability Company in Arizona can be accomplished in **less than a month** with very little money, an expedited plan review and permitting process, as well as operational costs approximately 40 percent lower than they are in California.



There are 15 counties in Arizona (outlined in the image to the left). Greater Phoenix, in Maricopa County, is composed of 23 distinct communities cooperating as one region. In a state that's just 100 years old, Greater Phoenix is among the nation's largest metropolitans and offers a chance to witness change before your eyes. It's a unique, special place that's easy to live in and make your own.



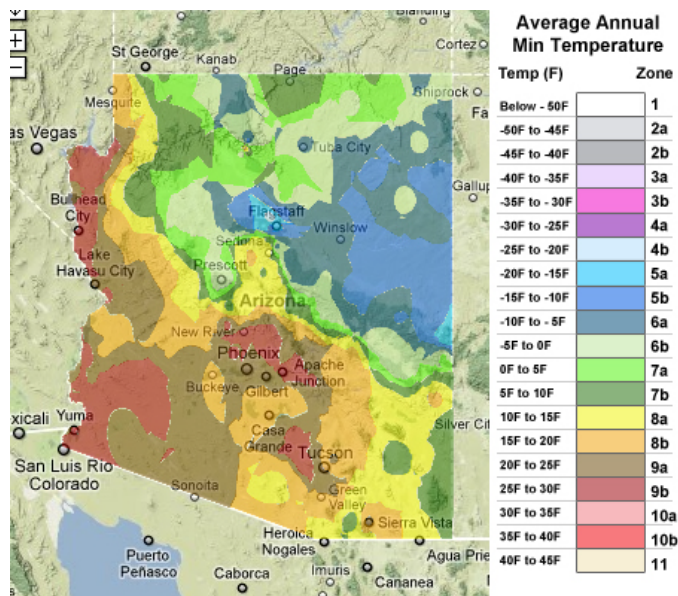
The Barrett-Jackson Collector Car Auction draws over 200,000 spectators every year.

- Arizona boasts more than 35 vineyards and wineries
- Choose from more than 300 unique arts and entertainment venues
- Ranks #3 in entrepreneurs per capita
- Inc. Magazine ranks Phoenix among the top 20 cities in the country for start-ups
- Arizona State University is #2 in global student entrepreneurs

# CLIMATE



For those that are attracted to the more mountainous and cooler climates, we have those too! Northern Arizona offers two ski resorts, lots of lakes, and the largest Ponderosa Pine forest in the world. This area offers 6,300 miles of scenic roads and over 320 miles of hiking trails that wind through 10 designated wilderness areas.



Thousands of acres of park land and numerous mountains to explore, the ever-present sun and warm climate mean you can enjoy hiking, biking, camping, fishing, horseback riding and exploring most days of the year.

*From deserts to wilderness, Arizona has something for everyone!*



## Desert Climates

Desert climates are found in Central and Southern Arizona, including the metro areas around Tucson and Phoenix. The average elevation in desert climates is 1200 feet.

Month	Average Low	Average High	Rainfall
January	41.2F/5.1C	65.9F/18.8C	0.6"
February	44.7F/7C	70.7F/21.5C	0.7"
March	48.8F/9.3C	75.5F/24.2C	0.9"
April	55.3F/12.9C	84.5F/29.2C	0.22"
May	63.9F/12.9C	84.5F/29.2C	0.22"
June	72.9F/22.7C	103.5F/39.7C	0.1"
July	81.0F/27.2C	105.9F/41.1C	0.1"
August	79.2F/26.2C	103.7F/39.8C	0.9"
September	72.8F/22.6C	98.3F/36.8C	1.0"
October	60.8F/16C	88.1F/31.2C	0.86"
November	48.9F/9.4C	74.9F/23.8C	0.7"
December	41.8F/5.4C	66.2F/19C	1.0"

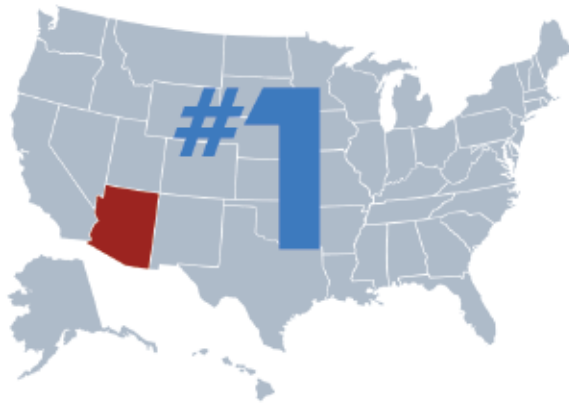
## Mountain Climates

Mountain climates are found primarily in Northern and North Central Arizona, including Flagstaff and the Grand Canyon. The average elevation in mountain climates is 7000 feet.

Month	Average Low	Average High	Rainfall
January	16F/-8.8C	43F/6.1C	2.18"
February	19F/-7.2C	46F/7.8C	2.56"
March	23F/-5C	50F/10C	2.63"
April	27F/-2.8C	58F/14.4C	1.29"
May	34F/1.1C	68F/20C	0.8"
June	41F/5C	79F/26.1C	0.43"
July	50F/10C	82F/27.8C	2.4"
August	49F/9.4C	80F/26.7C	2.89"
September	42F/5.6C	74F/23.3C	2.12"
October	31F/-0.5C	63F/17.2C	1.93"
November	22F/-5.5C	51F/10.6C	1.86"
December	17F/-8.3C	44F/6.6C	1.83"



## ARIZONA POWER RANKINGS



### #1 in the U.S. in Projected Job Growth

CNBC recently ranked Arizona #2 in the U.S. in terms of training, quality and availability of workers – while maintaining one of the lowest costs for labor in the nation.

### Arizona is a Leader in 3 Major Industries



TECHNOLOGY & INNOVATION



AEROSPACE & DEFENSE



BIOSCIENCE & HEALTH CARE

#### One of the top 10 states in:

- Entrepreneurial Activity
- Infrastructure
- Business Climate
- Higher Education Degree Output
- Fastest Growing Tech Market
- Workforce Quality
- Workforce Availability
- Job Growth



### Arizona Ranks Among The **Top 10 States** As An Employer In The Most Advanced Industries:

High-Technology  
Manufacturing

Space & Defense  
Systems  
Manufacturing

Photonics  
Manufacturing

Aerospace &  
Defense

Semiconductor  
Manufacturing

## TECHNOLOGY &amp; INNOVATION

*Silicon Desert*

Move over, Silicon Valley! Arizona is one of the **most inclusive and open source markets** for new entrepreneurs to come in and get networked quickly. At the same time, we have some of the lowest burdens from a tax and cost perspective.

**Collaboration & Co-Working Space:**

CO+HOOTS, the first co-working space in downtown Phoenix, has gained national attention by fostering a community of local-minded and business-focused people!

“Scottsdale is becoming known as an **emerging center for technology development**. It is home to an environment that combines successful entrepreneurs, a highly talented workforce and a growing high-tech industry. Despite being the sixth largest city in Arizona, Scottsdale ranks second in the state for the amount of venture capital its companies are able to attract, according to research conducted by the Greater Phoenix Economic Council. It is also home to a number of technology firms ranking in the Inc. 500.”

## LABOR STATISTICS

	PHOENIX	LOS ANGELES	SAN FRANCISCO	SAN DIEGO
Unemployment	7.4%	10.3%	8.3%	9.0%
Mean Wage	\$44,950	\$51,480	\$61,370	\$50,350
Worker's Compensation (per \$100 Payroll)	\$1.71	\$2.68	\$2.68	\$2.68
Unemployment Insurance	\$140	\$238	\$238	\$238
Right To Work State	Yes	No	No	No
Unionization Rates	5.4%	16.7%	15.7%	\$14.4





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# ARIZONA

is a prime location for global business development:

- Projected #1 in job growth by Forbes
- Access to a skilled and available workforce
- Close proximity to major world markets
- Lower cost of doing business
- A thriving culture of innovation

For further information about Arizona, please see:  
<http://www.azcommerce.com>

To learn why Arizona REALTORS® are the best prepared real estate practitioners with the highest standards, visit us at:  
<https://arizonarealtors.realtor>



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*association of*  
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## Douglas Ranch Buckeye, Arizona, USA

Can you imagine a model of bold design, environmental stewardship and extraordinary lifestyle?  
Can you imagine the City of the Future? Imagine being part of the dream!



Douglas Ranch is a 53-square miles master plan development of unparalleled beauty entitled with  $\pm 112,000$  residential units and  $\pm 60$  million sq. ft. of business and commercial space. Best part about it? All of this sits just 45 minutes from one of the fastest growing markets in the nation – the mega metropolitan of Phoenix, Arizona.

The Phoenix Metropolitan Area is one of the fast growing regions in the United States of America. Often referred to as the Valley of the Sun, it is centered on the city of Phoenix, which includes much of the central part of the U.S. State of Arizona. In the path of this rapidly growing region lies Douglas Ranch which is poised to become America's most dynamic planned community. It will be a model of bold design, environmental stewardship and extraordinary lifestyle built on a robust economic foundation all the while being surrounded by natural, majestic desert beauty.



**It is an asset-based opportunity unlike anything you have ever seen...it's a City!**







The Douglas Ranch ownership group has strived for nothing less than to answer a question that's both ambitious and profound: How do we, from the very genesis of this community, move beyond the expected and create a place where the possibilities of the future are anticipated and the best of living endures?

The answer is quite simple, through building a philosophy. Douglas Ranch has adopted a vision statement meant to guarantee the community's unique character and shape its future. Beyond sheer size [36,800 acres (14,892 hectares) of land, master planned for a self-contained community of 112,000 residential units and 60 million square feet (18,288,000 square meters) of business and commercial space to be developed in the Phoenix, Arizona's West Valley], Douglas Ranch will be America's most dynamic planned community.

The community's signature elements include: an education system which draws the finest educators and graduates the brightest students; world-class health care to promote wellness and address everyday health concerns; robust employment centers that keep individuals working close to home; multimodal transportation alternatives; a rich array of recreational, arts and cultural amenities; expansive home and lifestyle choices and an unyielding commitment to sustainability and living in harmony with the natural environment.

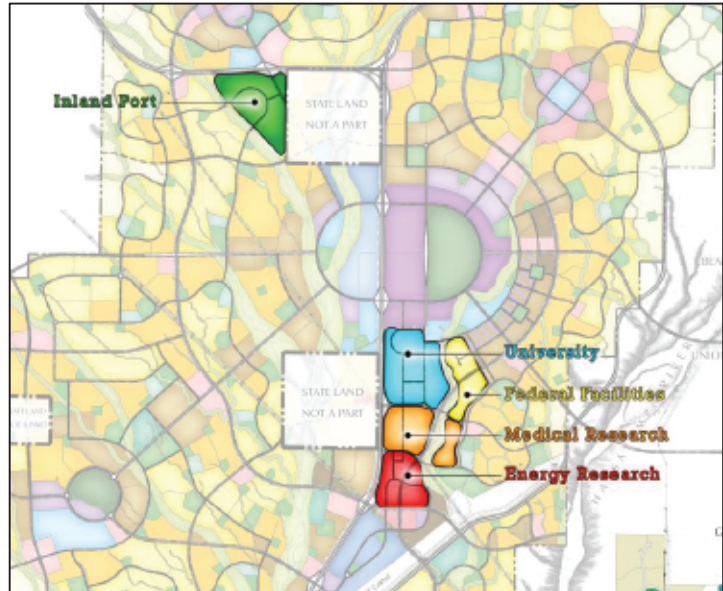
Douglas Ranch is set up to be a development that meets the needs of the present generation without compromising the abilities of future generations to meet their own needs. Every element of Douglas Ranch, from the density of its villages and Central Park aesthetics to its energy use, preservation of the desert and biodiversity, has been and will continue to be, guided by a commitment to sustainable place-making. As a sustainable community, Douglas Ranch seeks to live in harmony with nature. The community's planners and partners have taken an aggressive approach to preserving the character of the desert and future residents' connection to the land by preserving vast amounts of open space throughout the community. There will be over 5,000 acres of natural area space in and around natural drainage features.

The community's 300-acre Central Park will stand not only as a defining feature of Douglas Ranch, but as



a destination meant to bring people together and connect them to one another and the environment. Trails too will connect villages, neighborhoods and residents, adding to the regional trails and open space. Advanced building methods will be incorporated into residential and commercial villages. Solar power, water-saving technology, and green building practices will be promoted throughout Douglas Ranch.

Economically, Douglas Ranch is designed to be a contributor to the overall world economy, starting with the financial well-being of its residents. Douglas Ranch has been conceived as a full-service community, a place where greater than one job per household is provided on-site and where all of life's needs can be met. To accomplish this ambitious aim, creating a durable, yet flexible economic infrastructure is of critical importance.



Douglas Ranch is working with landowners, municipalities and economic development groups to identify the desired array of employers, businesses and institutions that would locate here, and to develop regional economic development strategies that will entice these entities to establish in the region. Douglas Ranch is premised on livability and prosperity for all its future residents across a range of ages, income levels and demographics. These communities only reinforce the need to provide a full spectrum of employment opportunities, affordable housing stock and mixed-use retail and cultural centers.

The partnerships being discussed since the project's earliest days include relationships with Fortune 500 firms, national and Greater Phoenix economic and thought leaders, employers of all types and sizes, top-tier educational institutions, technology companies and major medical facilities. The emphasis will be on truly becoming an international hub for business in this global economy.



Douglas Ranch will be America's most dynamic planned community; a model of bold design, environmental sustainability and extraordinary lifestyle built on a robust economic foundation. Driven since its conception by the founders insistent on the utmost attention to detail and top quality in every facet of place making, Douglas Ranch is a model for a 22nd century city.

**It's truly a place for every generation and home to the very best in living.**

**JDM**  
PARTNERS

**Douglas Ranch**



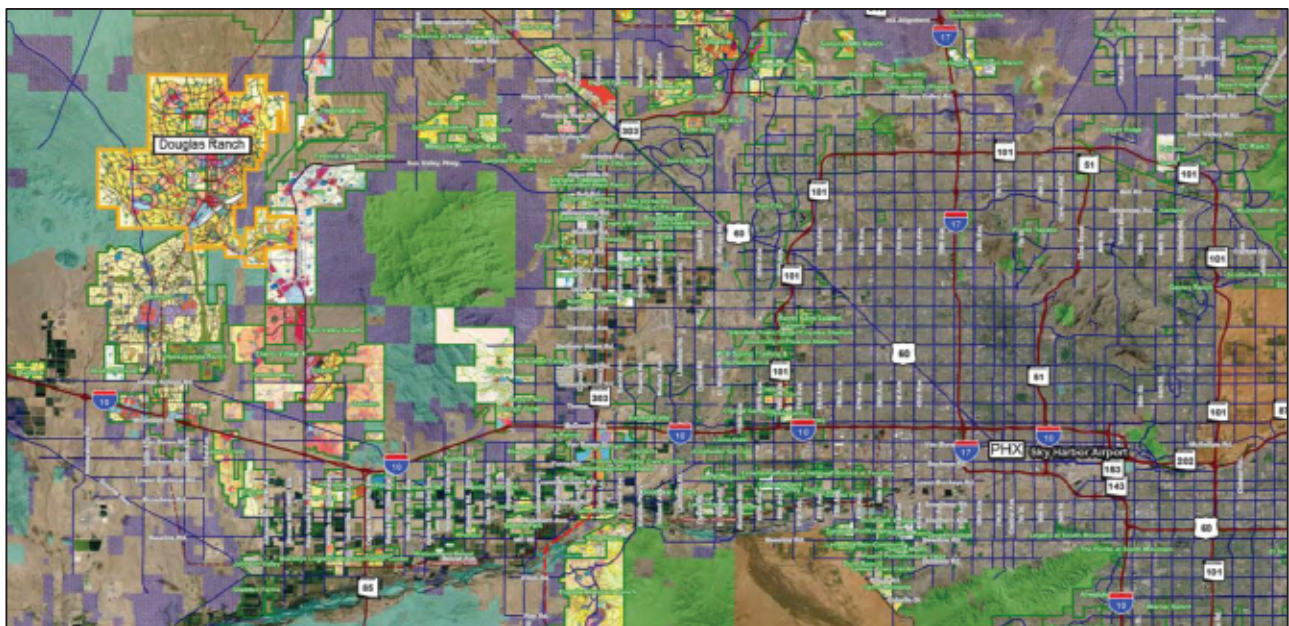
## QUICK FACTS ABOUT ARIZONA, PHOENIX, AND THE WEST VALLEY

Phoenix is at the center of the fastest growing and most dynamic metropolitan area in the United States. For the past 20 years, Phoenix has also consistently ranked as one of the fastest growing economies of all metro areas in the country. The value of all goods and services produced in the Phoenix Metro area now exceeds \$200 billion, larger than the output of many countries.

- Arizona is expected to double in population from about 5 million in 2000 to 10.7 million by 2030.
- Metropolitan Phoenix is also expected to grow by 50% from about 4.1 million to 6.2 million in the same time period.
- Phoenix is the 5th largest city in the United States.
- Phoenix is one of only 12 U.S. cities with 4 major professional sports teams.

The West Valley is made up of 14 cities and towns including Avondale, Buckeye, El Mirage, Gila Bend, Glendale, Goodyear, Litchfield Park, Peoria, Sun City, Sun City West, Surprise, Tolleson, Wickenburg and Youngtown. In 2000, there were just over 500,000 people living in the West Valley. By 2010, it was estimated that the West Valley population had grown to over 800,000. According to projections, the West Valley could grow to over 1.4 million people by 2030.

Douglas Ranch positions the West Valley to emerge as a major driving force of responsible growth. Douglas Ranch is presently working with a number of adjacent West Valley landowners, county and regional planning organizations and municipalities. Their focus is to find solutions for pressing regional development issues, including transportation, environmental sustainability, education and economic development. Along with a growing nucleus of residents, the region will also leverage amenities of all sorts, from sports venues to major educational and medical institutions to major shopping malls.





## **“The Villages at Vigneto” Inspired by Nature Benson, Arizona, USA**



As you venture through the region known as “The Gateway to the Land of Legends,” extraordinarily clear blue skies and wide open spaces will captivate your senses. The breathtaking panoramic view of its rolling hills and vast terrain signal your arrival at The Villages at Vigneto.

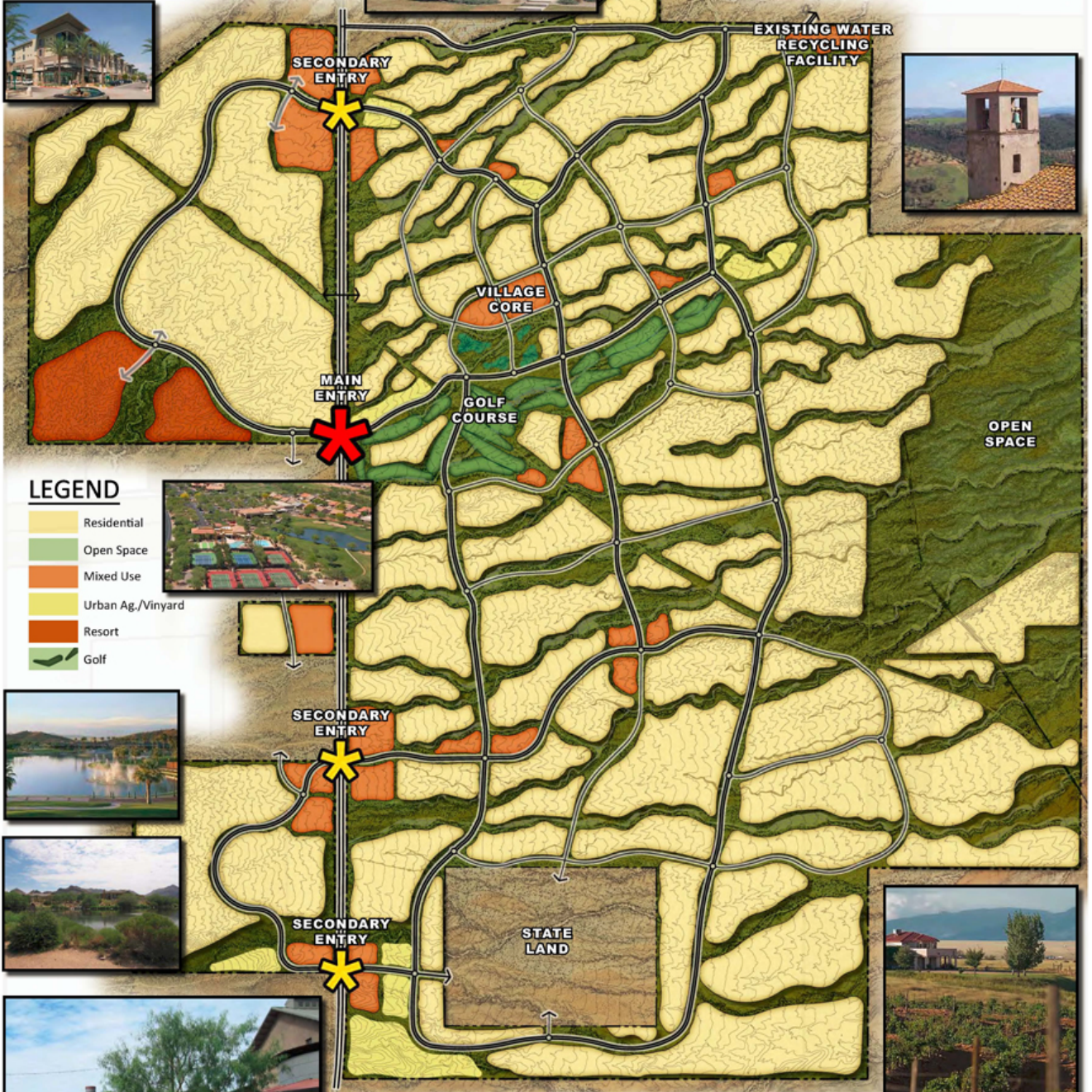
Vigneto is nestled at the foot of the Whetstone Mountains and perched above the San Pedro River Valley. Home to incredible amenities overlooking the grasslands and San Pedro River Valley, its views make it an amazing place to live. It’s a celebration of relaxed indoor/outdoor living and individual vitality—a beautiful example of nature, community and lifestyle blending in unexpected ways.

As with good wine, Vigneto is inspired and influenced by its surroundings. Welcome to our new hillside community with endless mountain and valley views.

### **IMAGINE A PLACE...**

- That provides a unique asset based real estate investment opportunity in one of the fastest growing market segments in the nation.
- That defines natural beauty and amenities. Cochise County ranks in the top 1% of counties in the United States, as reported by the Washington Post with the best climate and scenery in the country.
- Supported by an Official Resolution adopted by four counties and fifteen towns and cities located in southeastern Arizona, (home to the Villages at Vigneto).
- 12,500 acres (5,059 Hectares) 20 Square Miles (52 Square Kilometers) of truly amazing property.
- Located off Interstate 10 (the major transportation corridor connecting the east and west coasts of the United States) and Just 30 minutes from Metropolitan Tucson a world renowned city of more than 1,000,000 residents.



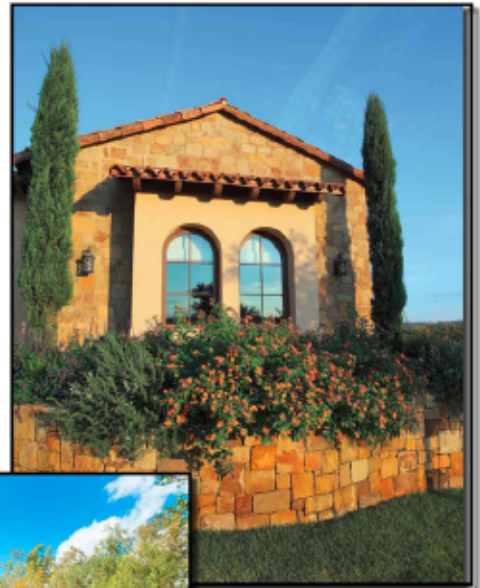
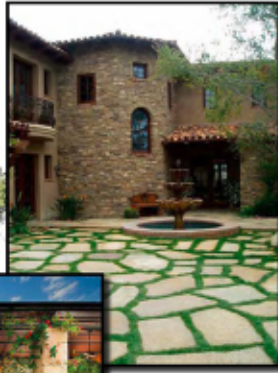


# LAND USE PLAN



This exhibit is conceptual in nature and for informational purposes only.





ARCHITECTURAL INSPIRATION



El Dorado  
Benson LLC



The Villages at  
*Vigneto*  
Established 2015



This exhibit is inspirational nature and for informational purposes only.



- Featuring 28,000 homes with 85% age targeted to 55 year old plus active adults, in a market that draws from across North America and beyond. This market segment is growing by over four million people per year for the next two decades.
- Where you can choose your lifestyle.
- With over four million square feet (371,000 square meters) of retail and commercial space.
- Where you can experience a lifetime of possibilities all in one place.
- With a world class resort, diverse natural features such as rolling hills, densely vegetated creek beds, high-forested mountains and open grasslands. The elevation of the Project (approximately 3,800 to 4,800 feet / 1,158 to 1,463 meters above sea level) has cool summer evenings, warm winter days and year-round sunshine. This allows new residents of Vigneto to enjoy the fresh outdoors year round.
- That combines the highlights of this setting to make Vigneto a place where one can live a life envied by all.

The heart of the community is the Town Square (also known as “Village Town Center”) where onsite staff will facilitate the formation of social clubs, gatherings and excursions. There will be a variety of passive and facilitated destinations scattered throughout the Villages at Vigneto. These facilities will include community and regional recreation centers ranging in size from 8,000 to 50,000 square feet / 745 to 4,650 square meters as well as intimate recreational features to accommodate local neighborhood activities.

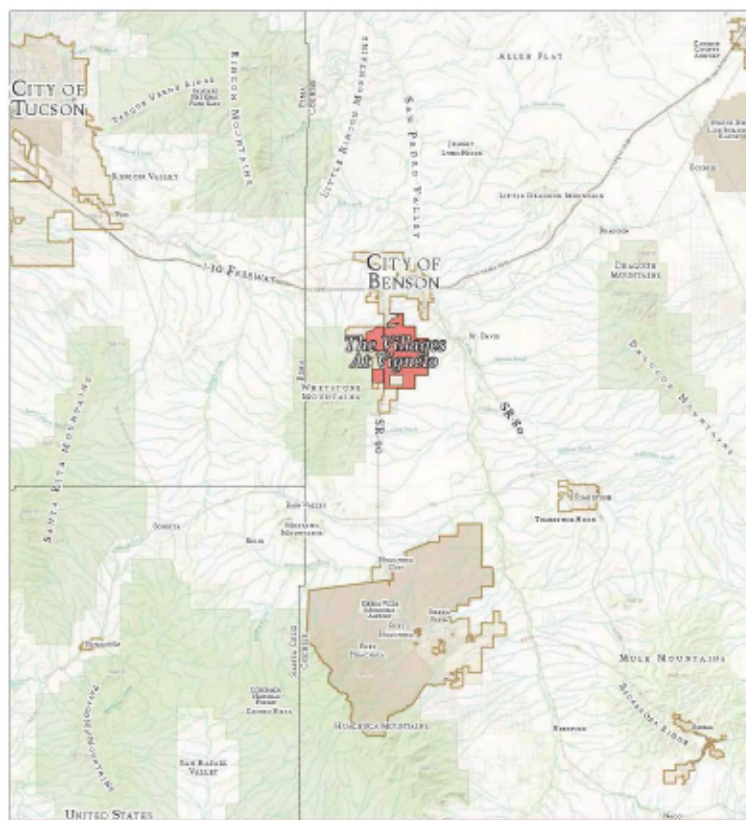
Recreation centers and all other destinations located within The Villages at Vigneto will be connected and accessible by residents through a network of roadways, paths, and trails. This network will encourage alternative means of transportation rather than traditional automobiles. This is accomplished through the ease in which it connects the community and its capacity to accommodate pedestrians, bicycles, and various types of low speed vehicles. Vigneto’s “Trail System” will also link the community to larger regional and state trail networks.

Recreational amenities include: parks, lakes, natural watersheds, open space, entertainment venues golf, lawn bowling, bocce ball, pickle ball, mountain biking, and hiking.

The Project is sensitive to the environment and approximately 3,000 acres / 1,214 hectares of open space has been identified for the Project. Approximately 600 acres / 242 hectares of that open space will be developed into passive and active recreational opportunities including parks, trails, playing fields, and golf course(s).

Dr. Robert Carreira (Chief Economist for UsEconomicResearch.com and the Director of the Center for Economic Research of Cochise College) predicts a strong positive economic impact to the region. In his economic impact study from July, 2015, the Project will create 16,355 new jobs at the height of construction and 8,780 permanent jobs once the Project is complete. The economic activity generated by the Project will generate almost \$24 billion in spending and sales, and \$7.7 billion in household earnings. Vigneto will sustain \$1.2 billion in annual economic activity after the Project is complete. During the build out period it will generate \$1.5 billion in tax revenue to all local governments in Cochise County.

El Dorado Holding’s “Villages at Vigneto” is a dynamic world-class community, master planned to facilitate a lifestyle that can only be imagined in most places. The Villages at Vigneto is a truly unique high value investment opportunity following on the success of Rancho El Dorado in the City of Maricopa, Arizona. Maricopa is one of the most successful developments in the nation growing from 450 residents to over 45,000 in just 7 years.







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are a part of one of the largest Real Estate practice groups in the United States Mountain West, which encompasses all aspects of real estate, from acquisition and finance, through development, leasing and sale. Our attorneys have significant experience in:

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- Land Use Planning & Zoning
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## Thank You

*to the Scottsdale Area Association of REALTORS® team for all of the hard work and volunteer hours that made this international venture a reality...*

**Peggy Neely**  
**Phyllis Dumond**  
**Tooraj Bakhtiari**  
**Suzanne Brown**  
**Laura Kovacs**  
**Amanda Sue Briggs**  
**Marc Heon**

And special thanks to **Stewart Title** for all the printing of our ancillary promotional materials.

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drainage  
water resources  
survey / GIS  
planning  
landscape architecture  
construction management



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## AEROSPACE & DEFENSE

Arizona's cloudless skies and more than 300 days of sunshine – ideal for stargazing, testing and flying – have attracted to the state aerospace & defense industry giants such as Raytheon, Honeywell, Boeing, Lockheed Martin, General Dynamics and more.



### One of the Top 10 States for Aviation and Aerospace Services:

- #1** In guided missile systems manufacturing
- #3** Largest Aerospace & Defense (A&D) supply chain
- #4** In space and defense systems manufacturing
- #4** In aviation and aerospace manufacturing
- #6** In Maintenance Repair and Overhaul occupations
- #3** Largest contributing state to U.S. A&D GDP



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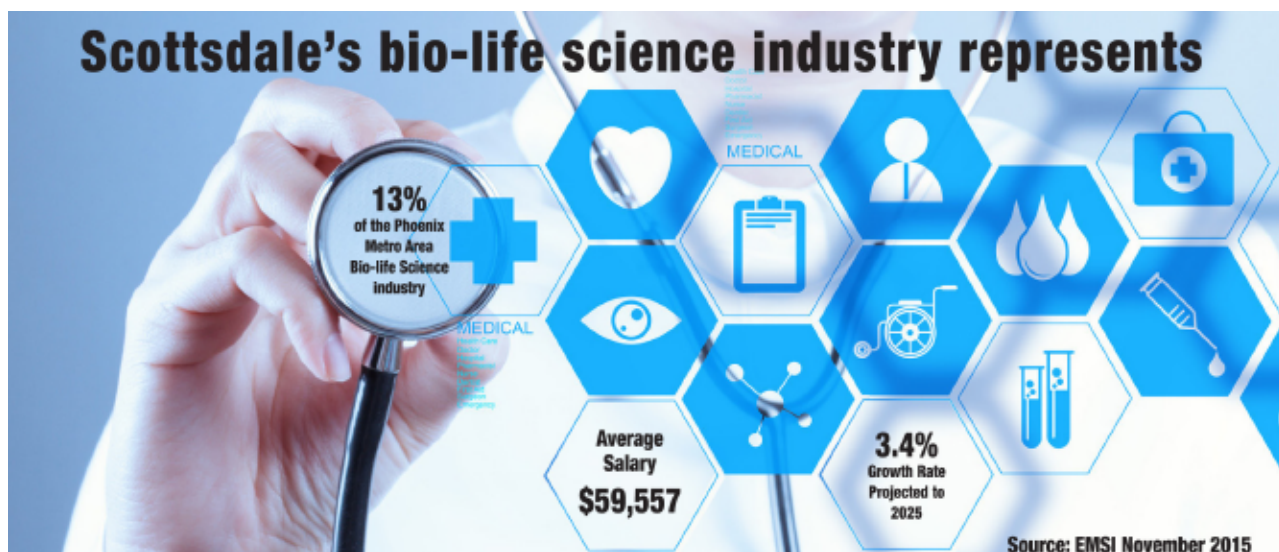
**Arizona is home to more than 1,200 aerospace and defense companies**

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## BIOSCIENCE & HEALTH CARE

The biosciences are critical to Arizona's economic growth and quality of life. The Flinn Foundation, a privately endowed philanthropic organization established in 1965, supports the advancement of biosciences in Arizona and has developed a roadmap to guide this advancement through 2025.



- Strong geographic proximity to cluster industries, and easy access to key west coast markets, such as California.
- Venture capital investments in Scottsdale are the second largest in the state of Arizona
- Partnerships with higher educational institutions
- 20% of local workforce employed in a direct or transferable field

Healthcare industry in Scottsdale by the numbers:



\$2.5B in direct economic output  
\$3.5B in indirect output



Average salary of \$60,143

Source: Greater Phoenix Economic Council 2014

Our universities and colleges play a major role in our premier workforce.



Arizona State University (ASU) was ranked the **#1 most innovative institution** among national universities by U.S. News & World Report.

- U.S. News & World Report has ranked Thunderbird #1 for international education for 18 consecutive years.
- ASU is home to the world's first Global Institute of Sustainability and the world's largest solar testing and certification project, TUV Rheinland PTL.



Maricopa Community Colleges are the largest provider of healthcare workers and job training in Arizona.

- Midwestern University trains approximately 2,000 medical students each year and Tucson-based University of Arizona opened a medical school on the Downtown Phoenix Biomedical Campus. Northern Arizona University will join the Biomedical Campus with a physician-assistant program and a physical-therapy program. In addition, ASU and Mayo Clinic have plans to start a joint medical school on Mayo Clinic's North Scottsdale campus.
- Thunderbird School of Global Management is ranked number one globally in international business. Its nearly 1,500 students come to Greater Phoenix from approximately 80 countries throughout the world.

“SkySong, the ASU Scottsdale Innovation Center, is home to a global business community that links technology, entrepreneurship, innovation, and education to position ASU and Greater Phoenix as global leaders of the knowledge economy.”



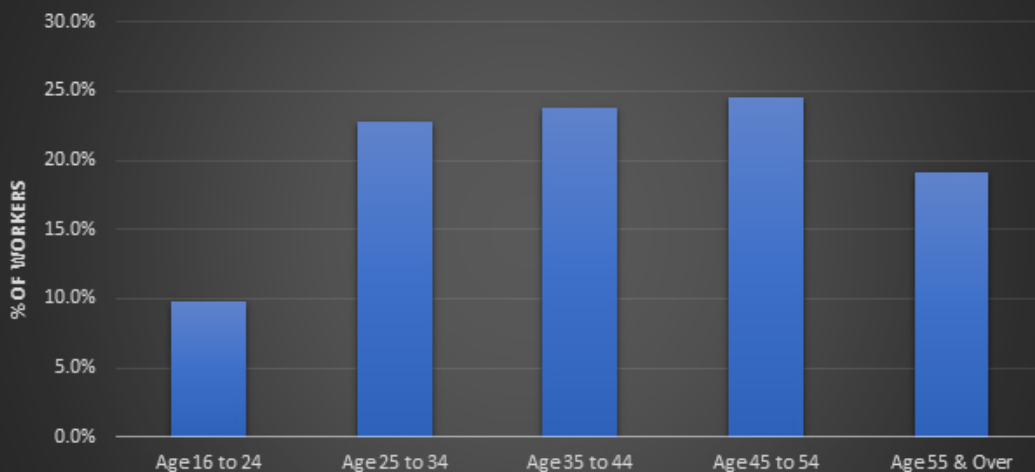


## Employment Clusters

Cluster	# of Businesses	# of Employees
Business Services	6,186	171,529
Construction	4,602	115,212
Consumer Goods Manufacturing	494	21,557
Consumer Services	6,675	141,264
Education	1,773	126,162
Finance, Insurance & Real Estate	3,704	132,478
Government, Social & Advocacy Services	3,348	119,162
Health Care Services	4,581	154,827
Hospitality, Tourism & Recreation	1,316	57,773
Media, Publishing & Entertainment	459	12,264
Non-Metallic Manufacturing	564	16,633
Resource Dependent Activities	379	17,161
Retail	5,643	164,817
Telecommunications	383	15,885
Transportation & Distribution	2,802	104,363
High Tech Manufacturing & Development	782	65,747
Metal Inputs & Transportation-Related Manufacturing	637	19,568

Source: 2014 MAG Employer Database, employers with 5 or more employees

## Worker Age Range



SOURCE: 2014 MARICOPA COUNTY TRP SURVEY DATA FOR BUSINESSES WITH 50 OR MORE EMPLOYEES.

## The Valley in a Nutshell

More than four million people call the Valley of the Sun home, and enjoy its 300 annual days of sunshine, while another **13 million visit Phoenix each year** for its outstanding weather, beautiful landscapes and southwestern hospitality. A hub of business activity, the Valley boasts global companies such as Avnet, Republic Services, Freeport McMoran, American Express, GoDaddy, American Airlines and many more.

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### HOUSING

The various corners of the Valley offer distinct vibes and perspectives for their residents. Each city offers something different, from the rising steel and glass of Phoenix to stylish Scottsdale, and from active, rapidly-growing Glendale to the East Valley communities of Tempe, Mesa, Gilbert and Queen Creek that offer a great work-life mix. From historic homes to new community developments, and from apartment communities to active senior neighborhoods, the Greater Phoenix area truly has something for every lifestyle and taste.



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### EDUCATION

As Arizona's population continues to grow, the demand for high-quality schools to prepare the next generation of citizens and workers grows as well. The Valley is home to many excellent primary and secondary schools (both public and private), including Arizona State University, one of the nation's largest educational institutions.

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### GETTING AROUND

Moving more than four million people around is no easy task, but Greater Phoenix continues to build and establish new ways to get you from here to there (and back). From expansion of highways to an innovative light rail system, there are more ways than ever to get where you're going. And getting to and from Phoenix is easy through one of the country's busiest airports, as Sky Harbor International services 40 million passengers a year.

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### HEALTHCARE

The Valley has a healthy complement of some of the best medical facilities anywhere, with world-class health care services and nationally-recognized research programs covering nearly every medical specialty. Hospital networks like Banner Health, John C. Lincoln Hospital Network, Phoenix Children's Hospital, and the Mayo Clinic offer everything from basic care to advanced procedures and specializations.



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### RETIREMENT

It's no secret that the Valley is seen as a perfect place to enjoy the rewards of a life well-lived. Retirees stay young and active not only through recreation and volunteering, but by starting businesses or taking classes at local colleges and retirement communities.

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## Business In The Valley

According to the Greater Phoenix Chamber of Commerce, Phoenix is now the sixth most-populated city in the United States and boasts one of its fastest-growing metropolitan areas. The city offers proximity to major population centers in the U.S. including Los Angeles, San Diego and Las Vegas, as well as strategic placement along the Mexico/NAFTA corridor, which provides direct access to international trade and business opportunities. An international airport, major highways and railroads, and public transportation through light rail and bus service support the strength of the Greater Phoenix region's transportation infrastructure.

Diversity is the strength of the economy and reflects the community-wide consensus for business development and quality job creation. The city provides an educated, qualified workforce. Companies are attracted to the Greater Phoenix region's low cost of doing business.



Arizona is not only a top 10 state for business, but the Valley is the best place in the country for recruitment and attraction of talented workers, according to Expansion Management magazine. The area has also been named one of the "Best U.S. Cities for Jobs" by Forbes, and with an average age of 34, it's the third-youngest region in the country, making young talent plentiful for any

business. Airports like Phoenix Sky Harbor International connect Valley business people to partners all over the world, and the area has become an attractor of innovative, high-tech industries such as solar power, biomedicine and aerospace.

<p><b>MOVE</b> YOUR BUSINESS TO AZ Experience our low cost of doing business.</p> <p><b>13</b> CONSECUTIVE YEARS OF TAX REDUCTION</p>	<p><b>GROW</b> YOUR AZ BUSINESS Meet Arizona's highly skilled talent.</p> <p><b>#2</b> QUALITY AND AVAILABILITY OF WORKFORCE</p>	<p><b>START</b> YOUR AZ BUSINESS Launch your new business venture.</p> <p><b>NUMBER ONE</b> THE BEST STATE FOR ENTREPRENEURS</p>
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### Key reasons companies choose Arizona and the Greater Phoenix region:

- Low cost of doing business
- Strong transportation infrastructure
- Educated and qualified workforce
- Arizona's corporate tax rate will shrink to 1.9% by 2017.
- Commercial property tax rates will decline by an additional 10% in 2016, placing them among the lowest in the country.
- As of 2017, a corporation without sales in Arizona will have no Arizona income tax liability - irrespective of the value of the corporation's property in Arizona, or the number of people employed by the corporation in Arizona.





# ARIZONA



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