

2021

SCOTTSDALE
MARKET REPORT
April 2021



Scottsdale Area Association of REALTORS®
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ScottsdaleREALTORS.org
480-945-2651



Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1,124	847	+32.7%	4,110	3,757	+9.4%
New Listing Volume	\$1,076,049,978	\$586,169,490	+83.6%	\$4,036,483,950	\$2,826,904,415	+42.8%
Active Listing Count	1,322	2,422	-45.4%	N/A	N/A	
Active Listing Volume	\$1,984,388,458	\$2,717,820,535	-27%	N/A	N/A	
Average Listing Price	\$1,501,050	\$1,122,139	+33.8%	\$1,471,395	\$1,204,095	+22.2%
Median Listing Price	\$849,900	\$725,000	+17.2%	\$843,089	\$790,162	+6.7%
Average Listing Price per Sq Ft	\$415	\$326	+27.5%	\$402	\$332	+21%
Median Listing Price per Sq Ft	\$355	\$284	+25%	\$345	\$287	+20.5%
Median Days in RPR	25	57	-56.1%	31.02	60.73	-48.9%
Months of Inventory	1.2	3	-60%	2.1	3.3	-36.3%
Absorption Rate	82.83%	33.15%	+49.7%	47.16%	30.05%	+17.1%
Sales Activity Charts Metrics						
New Pending Sales Count	1,102	690	+59.7%	4,087	3,721	+9.8%
New Pending Sales Volume	\$1,007,436,797	\$439,985,931	+129%	\$3,757,661,697	\$2,662,021,090	+41.2%
Pending Sales Count	673	519	+29.7%	N/A	N/A	
Pending Sales Volume	\$737,240,233	\$376,509,078	+95.8%	N/A	N/A	
Closed Sales Count	1,058	546	+93.8%	3,825	2,644	+44.7%
Closed Sales Volume	\$980,879,878	\$368,007,636	+166.5%	\$3,423,553,638	\$1,813,258,953	+88.8%
Average Sales Price	\$927,108	\$674,007	+37.6%	\$895,047	\$685,801	+30.5%
Median Sales Price	\$680,000	\$527,500	+28.9%	\$648,637	\$528,764	+22.7%
Average Sales Price per Sq Ft	\$343	\$278	+23.5%	\$330	\$276	+19.8%
Median Sales Price per Sq Ft	\$319	\$260	+22.5%	\$304	\$256	+18.6%
Distressed Charts Metrics						
Distressed Listing Count	-	1	-	N/A	N/A	

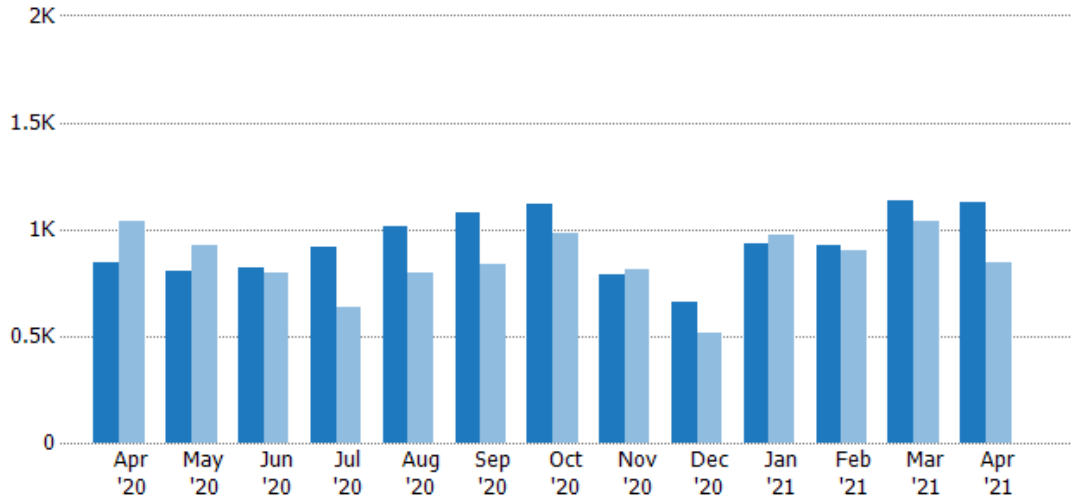
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Apr '21	1.12K	32.7%
Apr '20	847	-18.2%
Apr '19	1.04K	-6.6%



Current Year	847	803	820	917	1.02K	1.08K	1.12K	790	661	933	921	1.13K	1.12K
Prior Year	1.04K	921	793	635	792	839	982	812	517	972	901	1.04K	847
Percent Change from Prior Year	-18%	-13%	3%	44%	28%	28%	14%	-3%	28%	-4%	2%	9%	33%

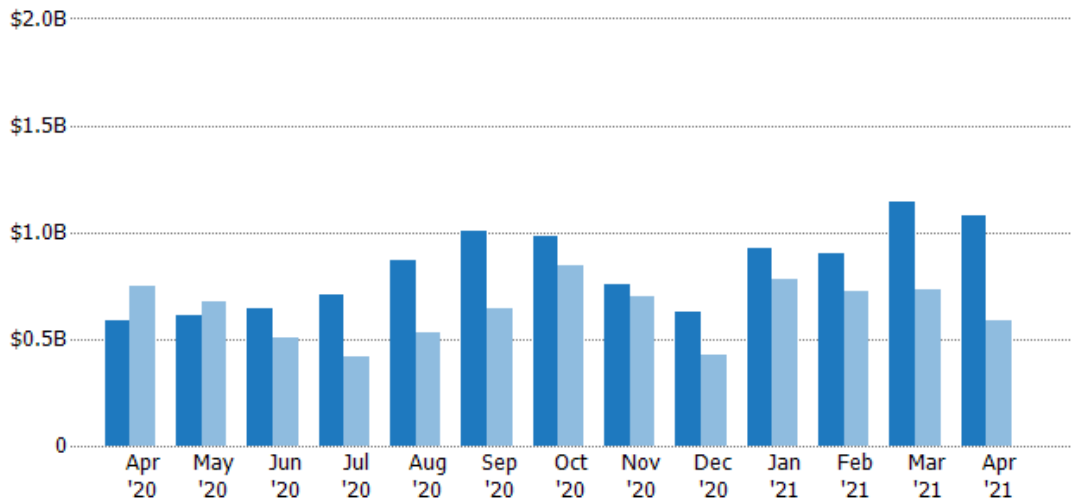
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.08B	83.6%
Apr '20	\$586M	-21.2%
Apr '19	\$744M	-14.7%



Current Year	\$586M	\$609M	\$639M	\$704M	\$869M	\$1.01B	\$981M	\$755M	\$625M	\$922M	\$897M	\$1.14B	\$1.08B
Prior Year	\$744M	\$673M	\$507M	\$417M	\$530M	\$640M	\$843M	\$696M	\$422M	\$782M	\$725M	\$733M	\$586M
Percent Change from Prior Year	-21%	-10%	26%	69%	64%	57%	16%	8%	48%	18%	24%	56%	84%

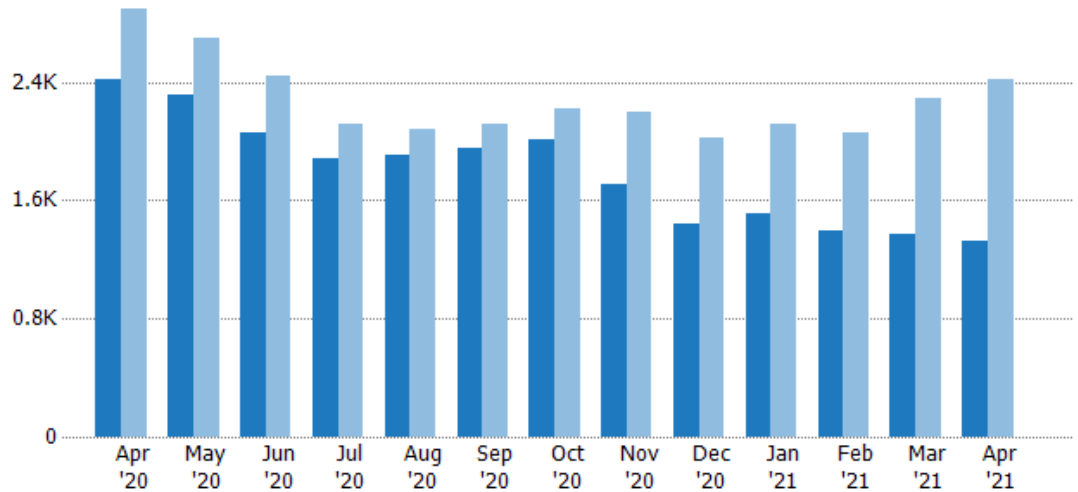
Active Listings

The number of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Apr '21	1.32K	-45.4%
Apr '20	2.42K	-16.4%
Apr '19	2.9K	-6%



Current Year	2.42K	2.31K	2.06K	1.88K	1.91K	1.96K	2.01K	1.71K	1.44K	1.51K	1.4K	1.37K	1.32K
Prior Year	2.9K	2.69K	2.44K	2.11K	2.08K	2.11K	2.22K	2.2K	2.02K	2.12K	2.05K	2.29K	2.42K
Percent Change from Prior Year	-16%	-14%	-16%	-11%	-8%	-7%	-9%	-22%	-28%	-29%	-32%	-40%	-45%

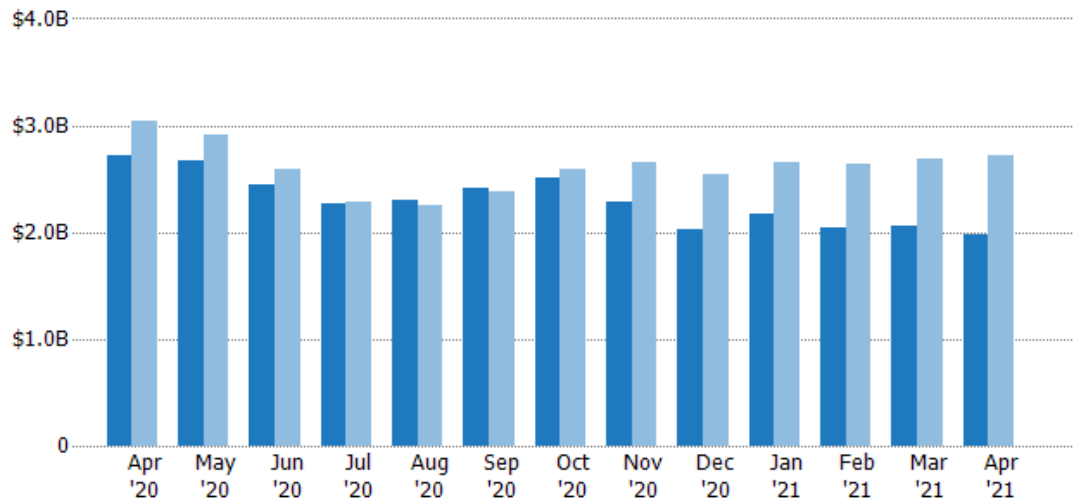
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.98B	-27%
Apr '20	\$2.72B	-10.8%
Apr '19	\$3.05B	-10%



Current Year	\$2.72B	\$2.68B	\$2.44B	\$2.26B	\$2.31B	\$2.41B	\$2.51B	\$2.28B	\$2.03B	\$2.17B	\$2.04B	\$2.05B	\$1.98B
Prior Year	\$3.05B	\$2.91B	\$2.59B	\$2.28B	\$2.25B	\$2.38B	\$2.6B	\$2.65B	\$2.55B	\$2.66B	\$2.64B	\$2.68B	\$2.72B
Percent Change from Prior Year	-11%	-8%	-6%	-1%	2%	2%	-3%	-14%	-20%	-18%	-23%	-23%	-27%

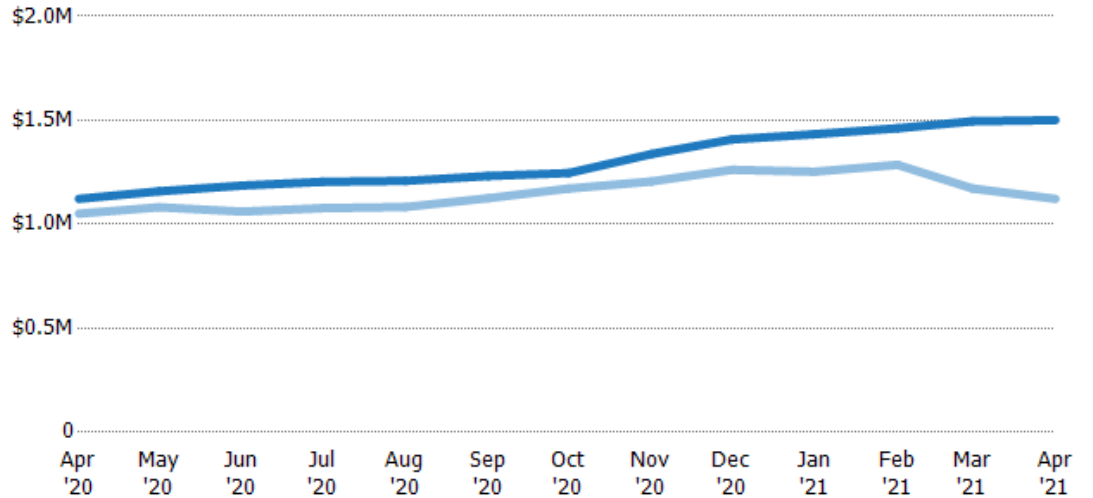
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Apr '21	\$1.5M	33.8%
Apr '20	\$1.12M	6.7%
Apr '19	\$1.05M	-4.3%



Current Year	\$1.12M	\$1.16M	\$1.19M	\$1.2M	\$1.21M	\$1.23M	\$1.25M	\$1.34M	\$1.41M	\$1.43M	\$1.46M	\$1.5M	\$1.5M
Prior Year	\$1.05M	\$1.08M	\$1.06M	\$1.08M	\$1.08M	\$1.13M	\$1.17M	\$1.21M	\$1.26M	\$1.25M	\$1.29M	\$1.17M	\$1.12M
Percent Change from Prior Year	7%	7%	12%	12%	12%	9%	6%	11%	12%	14%	14%	28%	34%

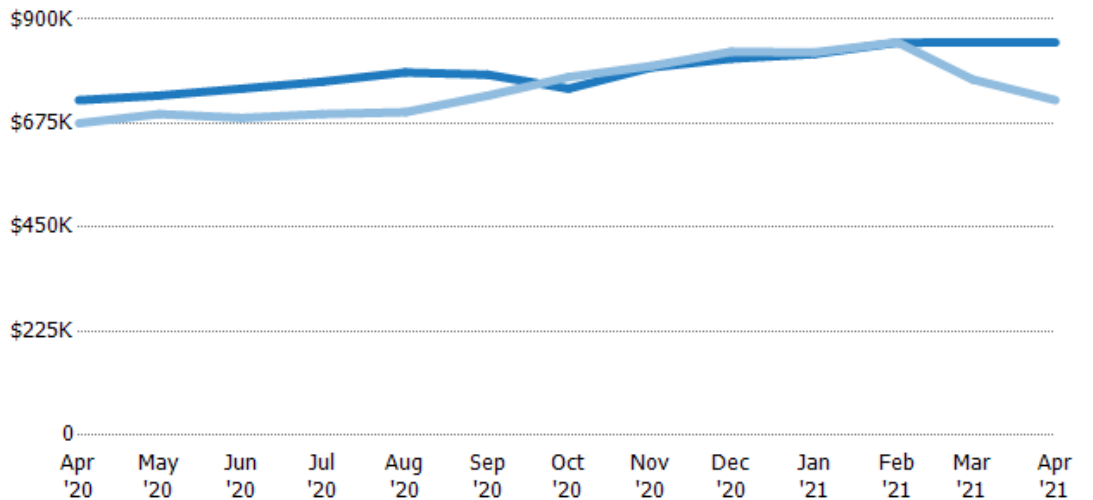
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Price	% Chg.
Apr '21	\$850K	17.2%
Apr '20	\$725K	7.4%
Apr '19	\$675K	1.4%



Current Year	\$725K	\$735K	\$750K	\$765K	\$785K	\$780K	\$750K	\$796K	\$815K	\$825K	\$849K	\$850K	\$850K
Prior Year	\$675K	\$695K	\$687K	\$695K	\$699K	\$735K	\$775K	\$799K	\$830K	\$829K	\$850K	\$770K	\$725K
Percent Change from Prior Year	7%	6%	9%	10%	12%	6%	-3%	0%	-2%	0%	0%	10%	17%

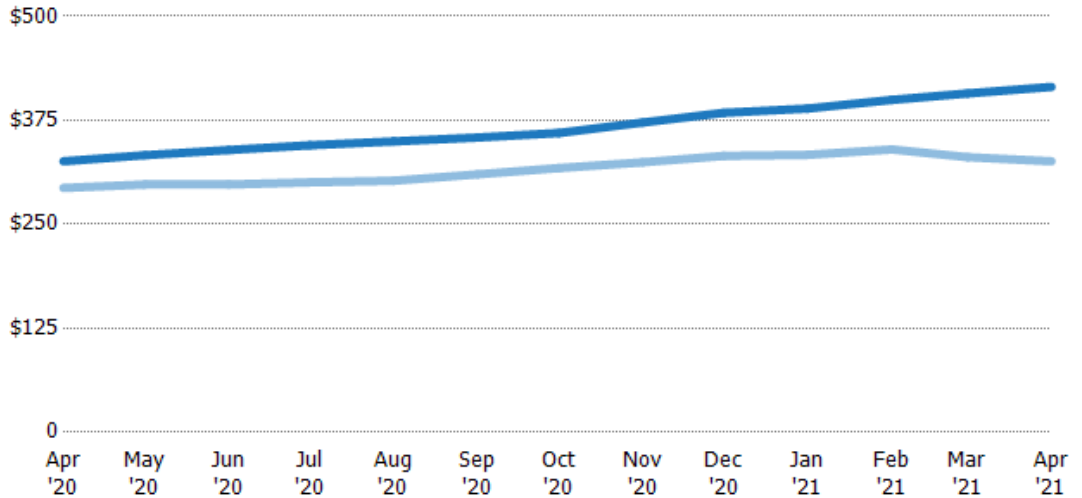
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '21	\$415	27.5%
Apr '20	\$326	10.9%
Apr '19	\$294	-4.8%



Current Year	\$326	\$333	\$339	\$345	\$350	\$354	\$360	\$372	\$384	\$389	\$400	\$407	\$415
Prior Year	\$294	\$298	\$298	\$300	\$302	\$310	\$318	\$324	\$332	\$333	\$340	\$331	\$326
Percent Change from Prior Year	11%	12%	14%	15%	16%	14%	13%	15%	16%	17%	18%	23%	27%

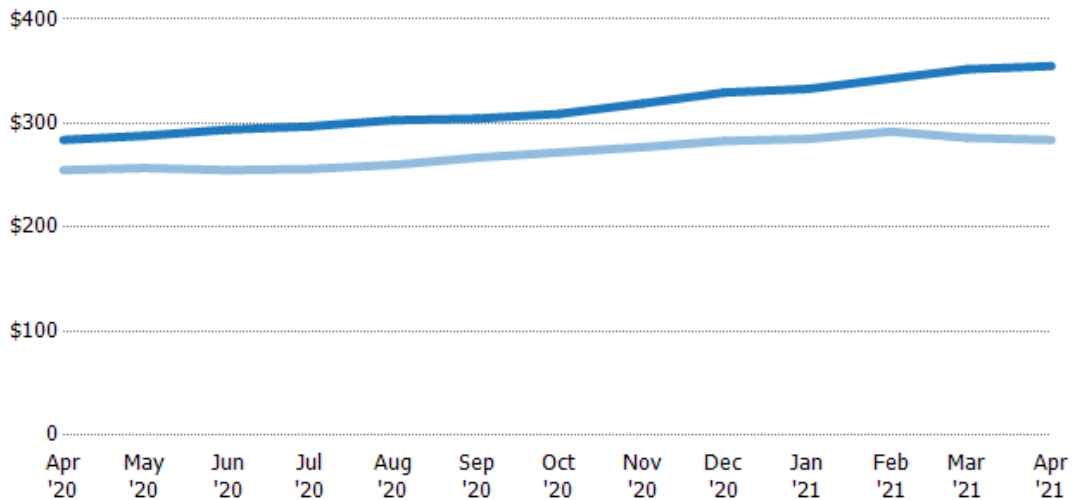
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '21	\$355	25%
Apr '20	\$284	11.4%
Apr '19	\$255	-3.9%



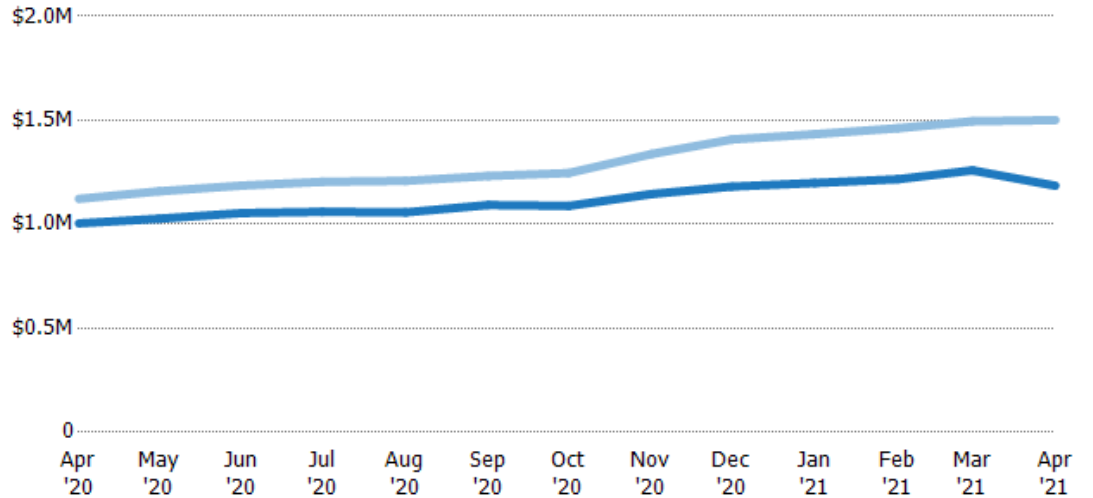
Current Year	\$284	\$288	\$294	\$297	\$303	\$305	\$309	\$319	\$330	\$333	\$343	\$352	\$355
Prior Year	\$255	\$257	\$255	\$256	\$260	\$267	\$272	\$277	\$283	\$285	\$292	\$286	\$284
Percent Change from Prior Year	11%	12%	15%	16%	17%	14%	14%	15%	16%	17%	17%	23%	25%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



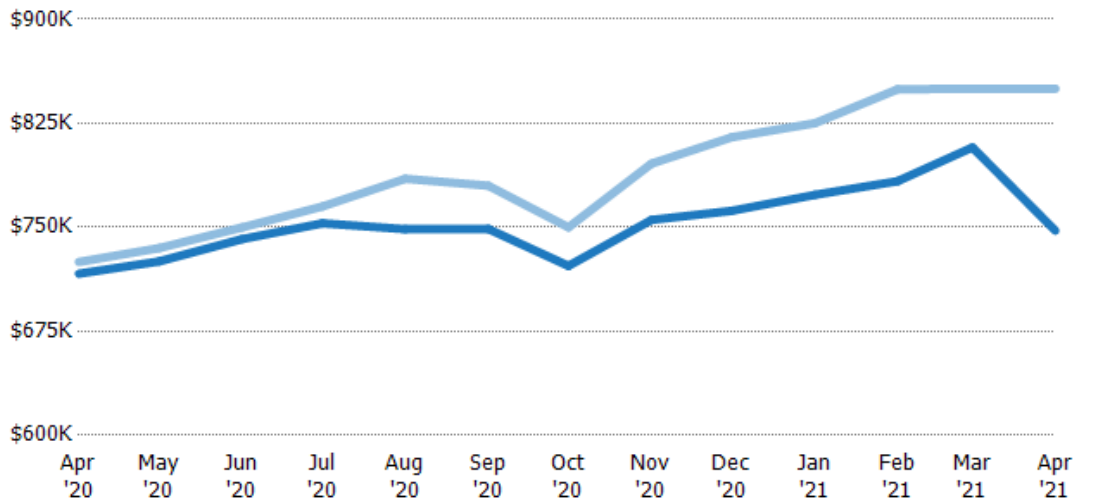
Avg Est Value	\$1M	\$1.03M	\$1.05M	\$1.06M	\$1.06M	\$1.09M	\$1.09M	\$1.15M	\$1.18M	\$1.2M	\$1.22M	\$1.26M	\$1.19M
Avg Listing Price	\$1.12M	\$1.16M	\$1.19M	\$1.2M	\$1.21M	\$1.23M	\$1.25M	\$1.34M	\$1.41M	\$1.43M	\$1.46M	\$1.5M	\$1.5M
Avg Listing Price as a % of Avg Est Value	112%	113%	113%	114%	114%	113%	115%	117%	119%	120%	120%	119%	127%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Median Est Value	\$717K	\$725K	\$741K	\$753K	\$749K	\$749K	\$722K	\$755K	\$762K	\$773K	\$783K	\$808K	\$748K
Median Listing Price	\$725K	\$735K	\$750K	\$765K	\$785K	\$780K	\$750K	\$796K	\$815K	\$825K	\$849K	\$850K	\$850K
Med Listing Price as a % of Med Est Value	101%	101%	101%	102%	105%	104%	104%	105%	107%	107%	108%	105%	114%

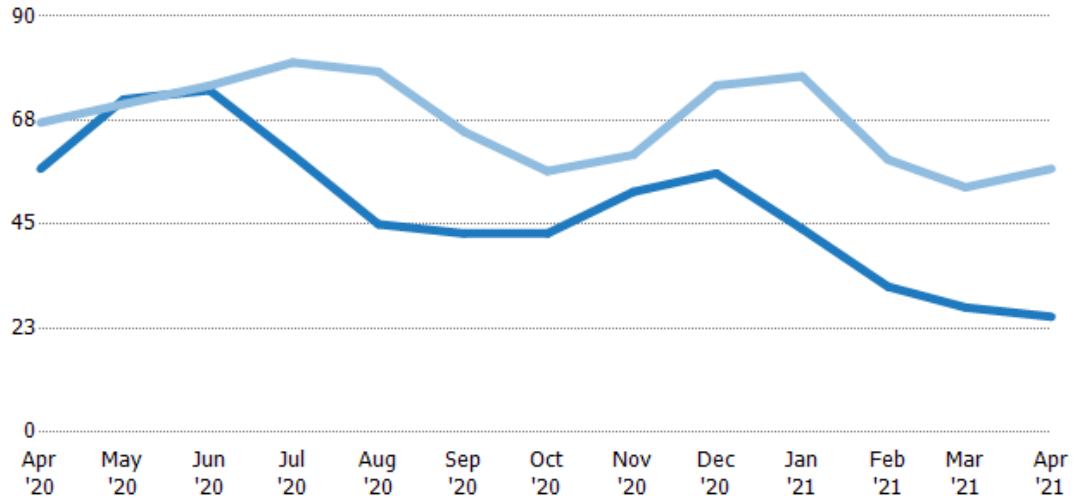
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Days	% Chg.
Apr '21	25	-56.1%
Apr '20	57	-14.9%
Apr '19	67	0%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	57	72	74	60	45	43	43	52	56	44	31.5	27	25
Prior Year	67	71	75	80	78	65	56.5	60	75	77	59	53	57
Percent Change from Prior Year	-15%	1%	-1%	-25%	-42%	-34%	-24%	-13%	-25%	-43%	-47%	-49%	-56%

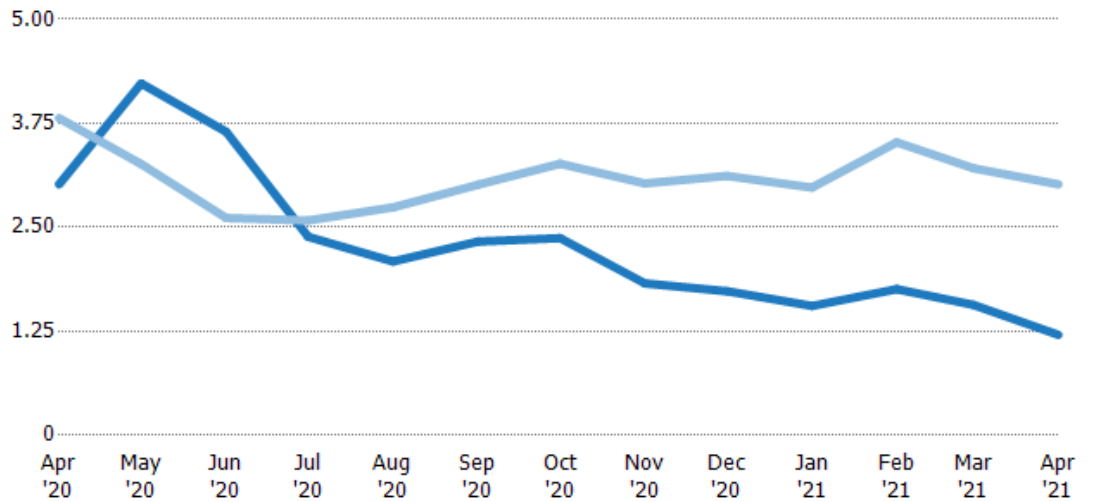
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Months	% Chg.
Apr '21	1.21	-60%
Apr '20	3.02	-20.9%
Apr '19	3.81	-13.2%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	3.02	4.23	3.65	2.39	2.09	2.33	2.37	1.83	1.73	1.55	1.76	1.57	1.21
Prior Year	3.81	3.26	2.61	2.58	2.74	3.01	3.26	3.03	3.12	2.98	3.52	3.21	3.02
Percent Change from Prior Year	-21%	30%	40%	-8%	-24%	-23%	-27%	-40%	-44%	-48%	-50%	-51%	-60%

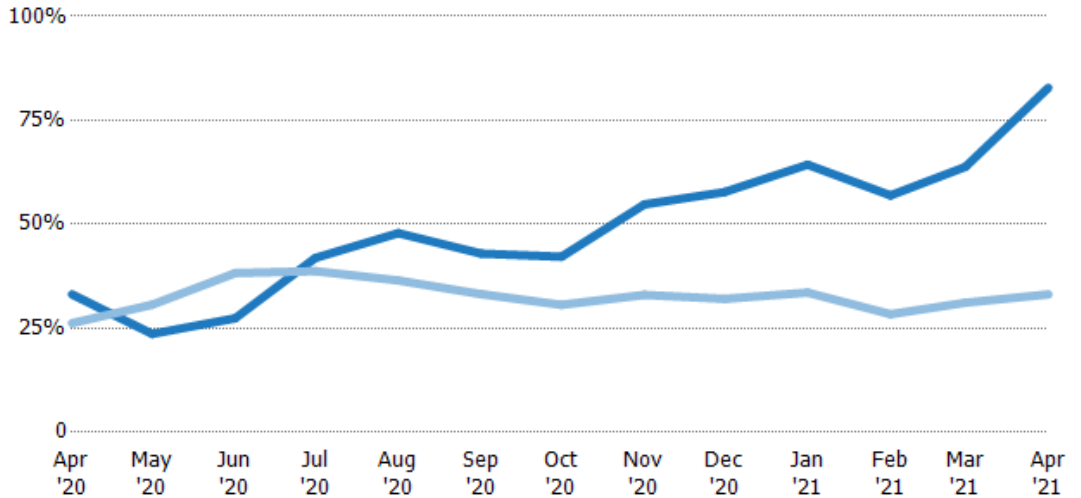
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Rate	Chg.
Apr '21	83%	-49.7%
Apr '20	33%	-6.9%
Apr '19	26%	15.2%



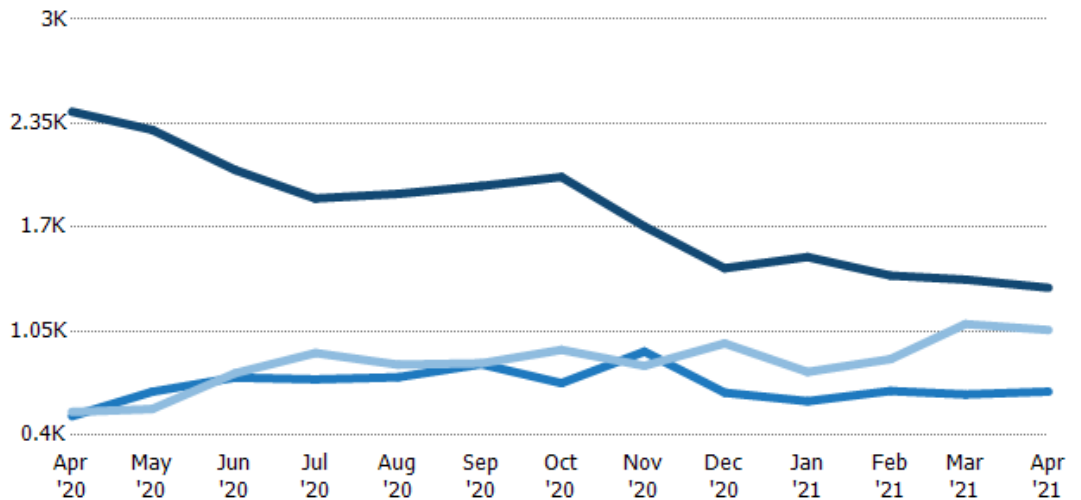
Current Year	33%	24%	27%	42%	48%	43%	42%	55%	58%	64%	57%	64%	83%
Prior Year	26%	31%	38%	39%	37%	33%	31%	33%	32%	34%	28%	31%	33%
Change from Prior Year	-7%	7%	11%	-3%	-11%	-10%	-12%	-22%	-26%	-31%	-29%	-33%	-50%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Active	2.42K	2.31K	2.06K	1.88K	1.91K	1.96K	2.01K	1.71K	1.44K	1.51K	1.4K	1.37K	1.32K
Pending	519	672	761	749	763	844	726	923	666	613	677	655	673
Sold	546	564	788	914	841	850	934	834	974	796	876	1.1K	1.06K

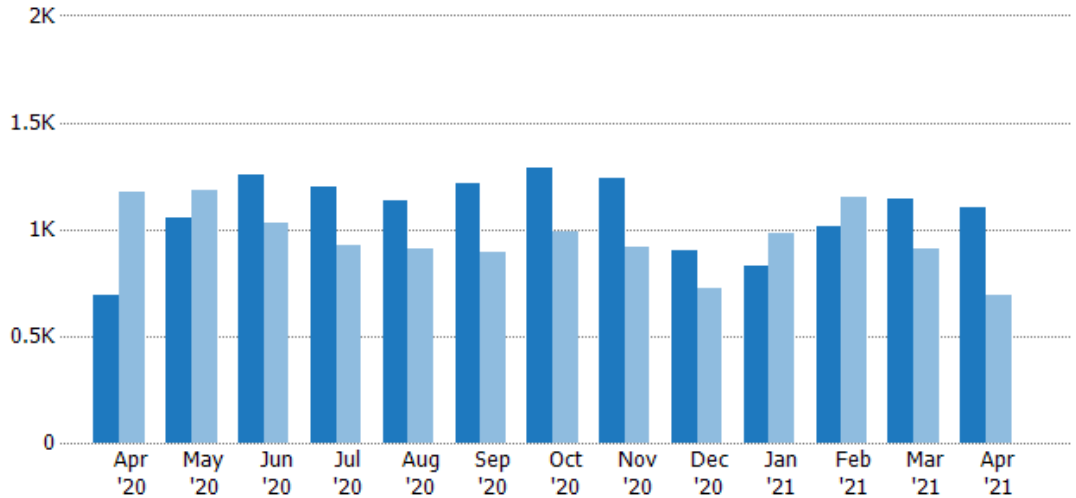
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Apr '21	1.1K	59.7%
Apr '20	690	-41.2%
Apr '19	1.17K	-16.5%



Current Year	690	1.05K	1.26K	1.2K	1.13K	1.22K	1.29K	1.24K	904	828	1.01K	1.15K	1.1K
Prior Year	1.17K	1.19K	1.03K	922	908	889	986	914	725	977	1.15K	906	690
Percent Change from Prior Year	-41%	-11%	22%	30%	24%	37%	30%	36%	25%	-15%	-12%	26%	60%

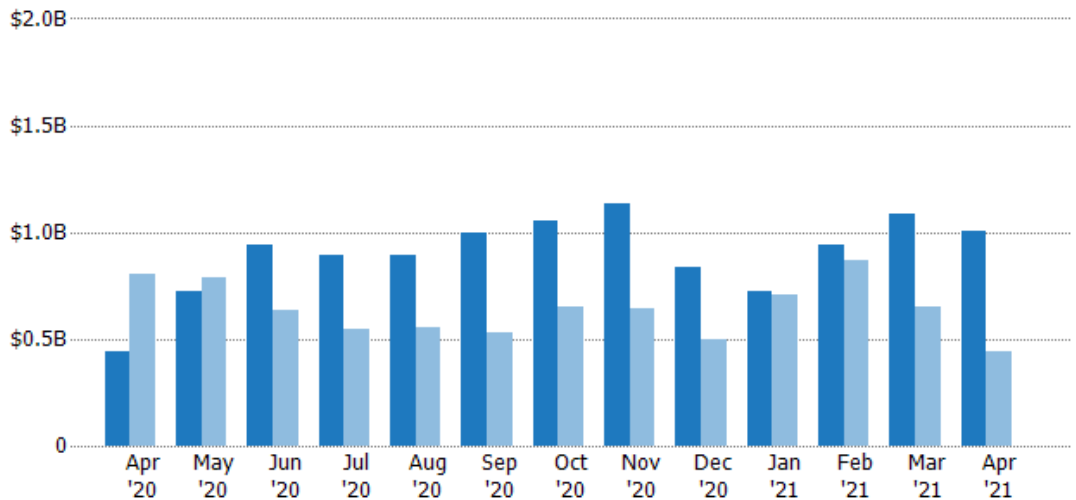
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.01B	129%
Apr '20	\$440M	-45%
Apr '19	\$800M	-24.2%



Current Year	\$440M	\$720M	\$942M	\$895M	\$894M	\$1B	\$1.06B	\$1.13B	\$839M	\$720M	\$944M	\$1.09B	\$1.01B
Prior Year	\$800M	\$790M	\$637M	\$547M	\$554M	\$532M	\$648M	\$645M	\$496M	\$704M	\$869M	\$649M	\$440M
Percent Change from Prior Year	-45%	-9%	48%	64%	61%	88%	63%	75%	69%	2%	9%	67%	129%

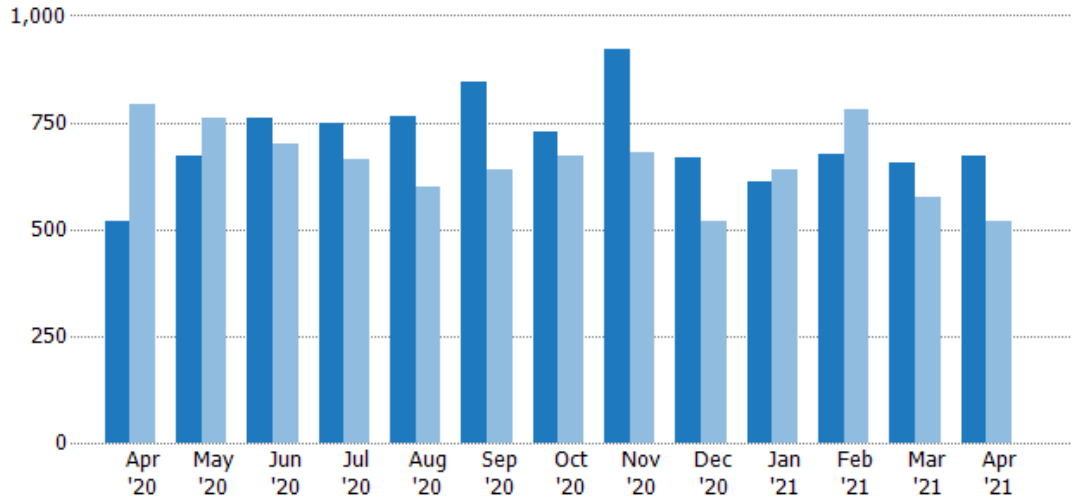
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Apr '21	673	29.7%
Apr '20	519	-34.4%
Apr '19	791	4.4%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	519	672	761	749	763	844	726	923	666	613	677	655	673
Prior Year	791	761	698	663	599	640	673	680	518	641	779	573	519
Percent Change from Prior Year	-34%	-12%	9%	13%	27%	32%	8%	36%	29%	-4%	-13%	14%	30%

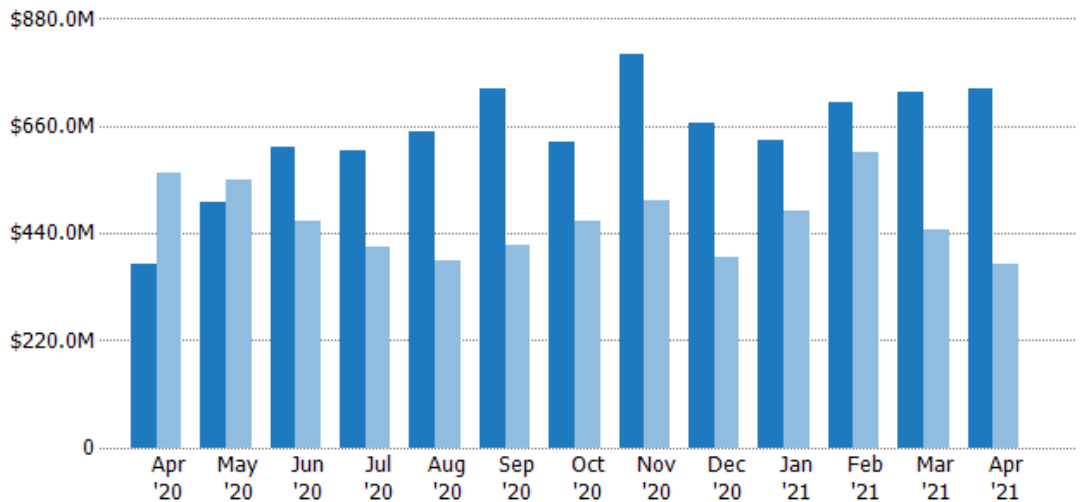
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Apr '21	\$737M	95.8%
Apr '20	\$377M	-33.2%
Apr '19	\$564M	0.2%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$377M	\$503M	\$618M	\$609M	\$650M	\$738M	\$628M	\$807M	\$668M	\$632M	\$709M	\$731M	\$737M
Prior Year	\$564M	\$548M	\$466M	\$414M	\$384M	\$416M	\$464M	\$508M	\$391M	\$486M	\$607M	\$448M	\$377M
Percent Change from Prior Year	-33%	-8%	33%	47%	69%	77%	35%	59%	71%	30%	17%	63%	96%

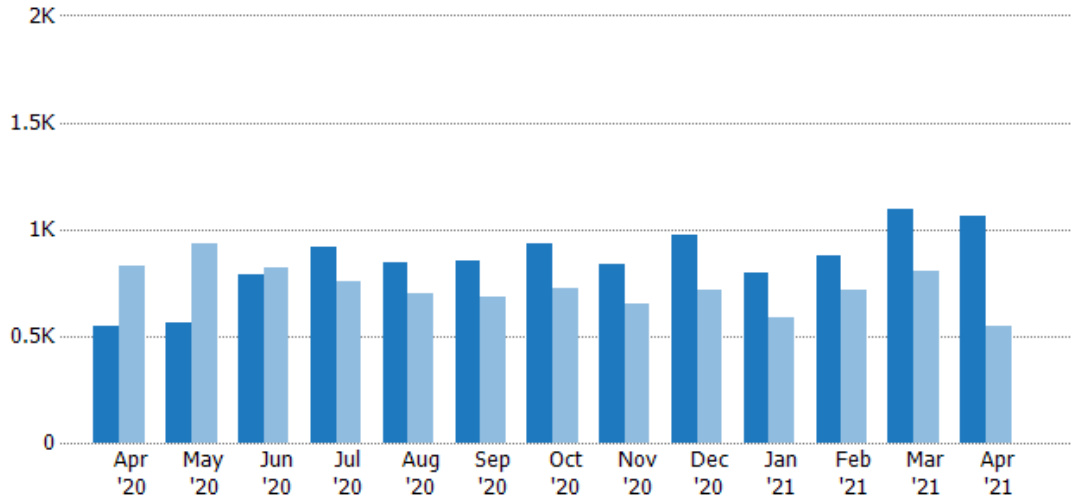
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Count	% Chg.
Apr '21	1.06K	93.8%
Apr '20	546	-33.9%
Apr '19	826	0.2%



Current Year	546	564	788	914	841	850	934	834	974	796	876	1.1K	1.06K
Prior Year	826	933	818	759	701	679	725	647	712	583	712	803	546
Percent Change from Prior Year	-34%	-40%	-4%	20%	20%	25%	29%	29%	37%	37%	23%	36%	94%

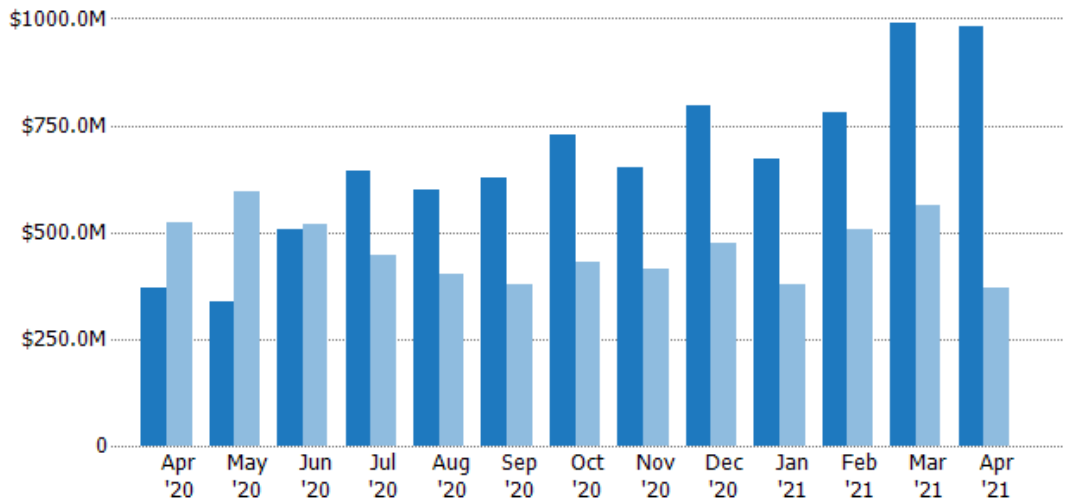
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/Year	Volume	% Chg.
Apr '21	\$981M	166.5%
Apr '20	\$368M	-29.7%
Apr '19	\$524M	-10%



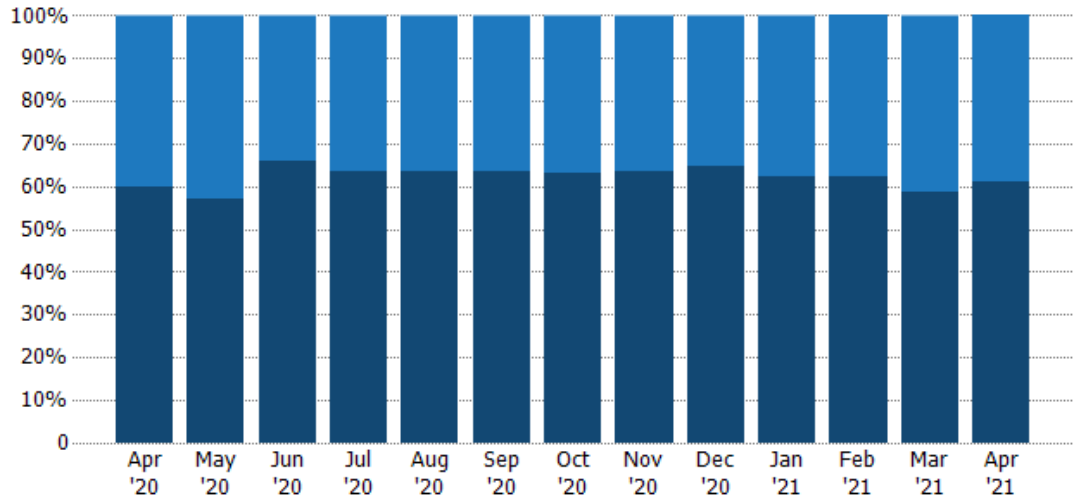
Current Year	\$368M	\$339M	\$505M	\$642M	\$601M	\$627M	\$728M	\$653M	\$795M	\$673M	\$780M	\$990M	\$981M
Prior Year	\$524M	\$593M	\$520M	\$447M	\$401M	\$377M	\$429M	\$416M	\$473M	\$376M	\$505M	\$564M	\$368M
Percent Change from Prior Year	-30%	-43%	-3%	44%	50%	66%	70%	57%	68%	79%	54%	75%	167%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



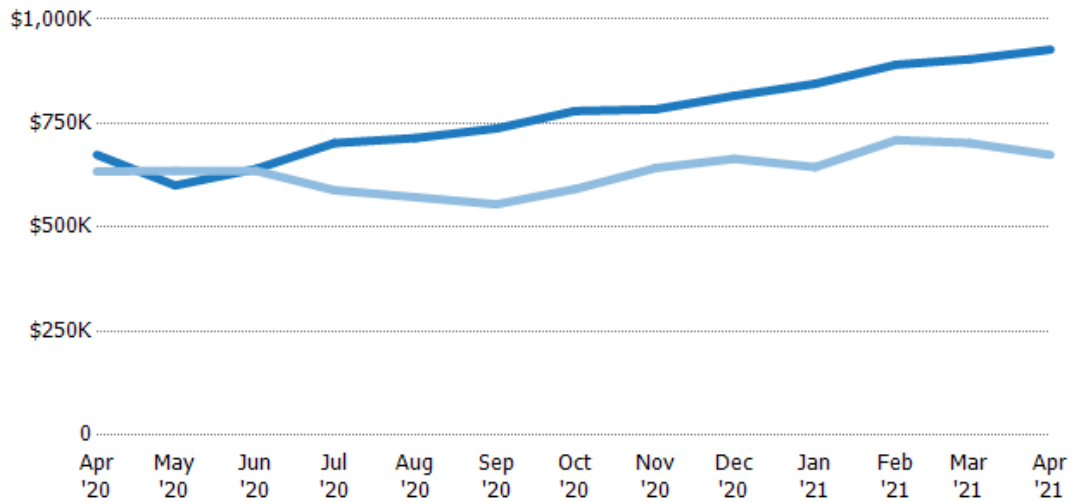
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Mobile/Manufactured	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-	0%	-
Condo/Townhouse	40%	43%	34%	36%	36%	36%	36%	36%	35%	38%	38%	41%	39%
Single Family Residence	60%	57%	66%	64%	63%	63%	63%	64%	65%	62%	62%	59%	61%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Month/Year	Price	% Chg.
Apr '21	\$927K	37.6%
Apr '20	\$674K	6.3%
Apr '19	\$634K	-10.2%

Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$674K	\$601K	\$640K	\$702K	\$715K	\$738K	\$779K	\$784K	\$816K	\$845K	\$891K	\$904K	\$927K
Prior Year	\$634K	\$636K	\$636K	\$589K	\$572K	\$555K	\$592K	\$643K	\$665K	\$645K	\$710K	\$703K	\$674K
Percent Change from Prior Year	6%	-6%	1%	19%	25%	33%	32%	22%	23%	31%	26%	29%	38%

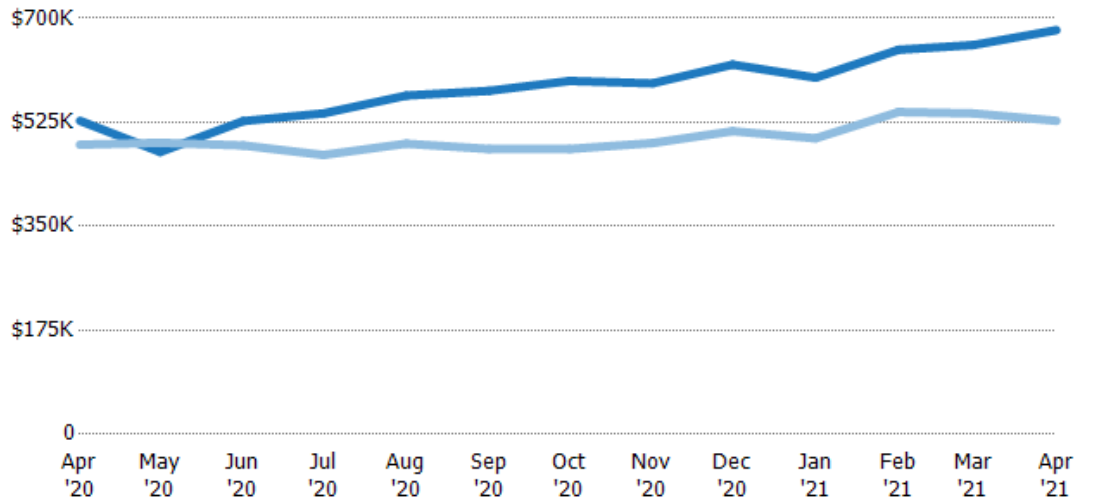
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price	% Chg.
Apr '21	\$680K	28.9%
Apr '20	\$528K	8.3%
Apr '19	\$487K	-8%



Current Year	\$528K	\$475K	\$527K	\$540K	\$570K	\$578K	\$595K	\$591K	\$622K	\$600K	\$647K	\$655K	\$680K
Prior Year	\$487K	\$491K	\$486K	\$470K	\$489K	\$480K	\$480K	\$490K	\$510K	\$498K	\$542K	\$540K	\$528K
Percent Change from Prior Year	8%	-3%	8%	15%	17%	20%	24%	21%	22%	20%	19%	21%	29%

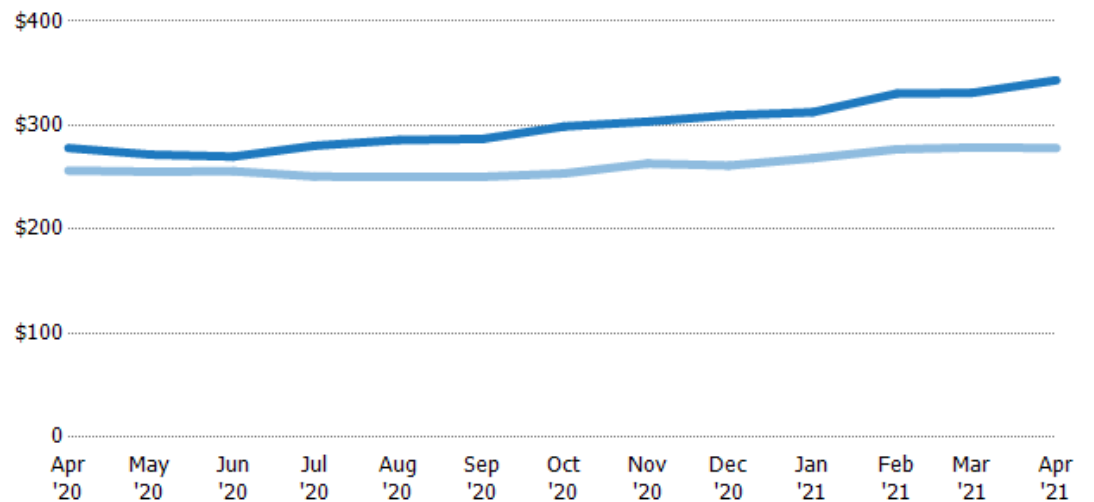
Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '21	\$343	23.5%
Apr '20	\$278	8.4%
Apr '19	\$256	-6%



Current Year	\$278	\$272	\$270	\$280	\$286	\$287	\$299	\$304	\$310	\$313	\$330	\$331	\$343
Prior Year	\$256	\$255	\$256	\$251	\$250	\$250	\$254	\$263	\$261	\$268	\$277	\$279	\$278
Percent Change from Prior Year	8%	6%	6%	12%	14%	15%	18%	15%	18%	16%	19%	19%	23%

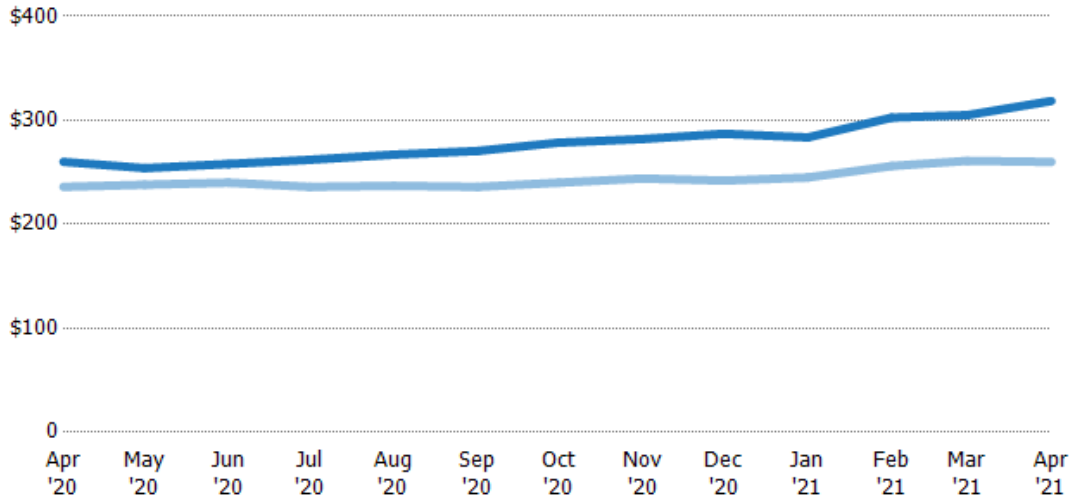
Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

Month/ Year	Price/sq ft	% Chg.
Apr '21	\$319	22.5%
Apr '20	\$260	10.2%
Apr '19	\$236	-4.2%



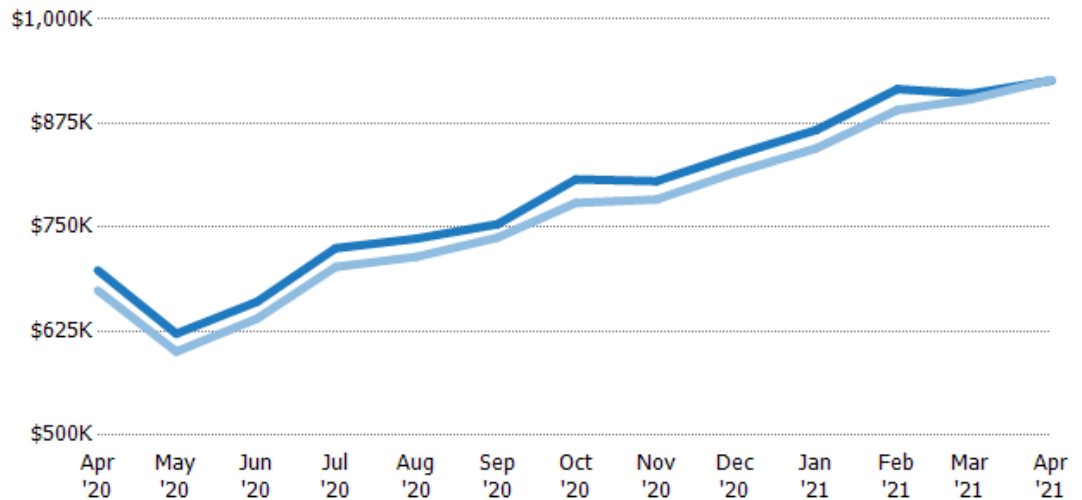
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$260	\$254	\$258	\$262	\$267	\$271	\$279	\$282	\$287	\$284	\$303	\$305	\$319
Prior Year	\$236	\$238	\$240	\$236	\$237	\$236	\$240	\$244	\$242	\$245	\$256	\$261	\$260
Percent Change from Prior Year	10%	7%	8%	11%	13%	15%	16%	16%	19%	16%	18%	17%	23%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



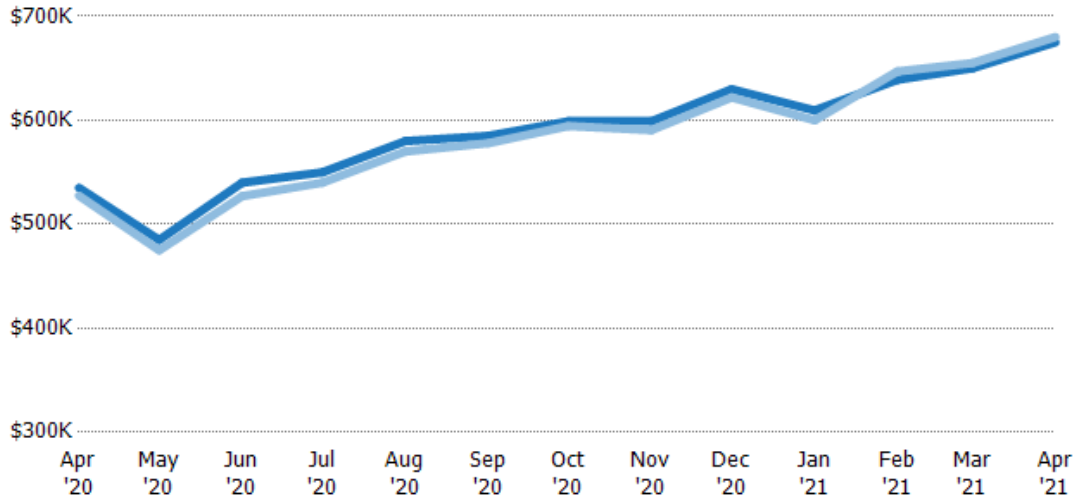
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg List Price	\$698K	\$622K	\$661K	\$725K	\$736K	\$754K	\$808K	\$805K	\$837K	\$867K	\$916K	\$910K	\$926K
Avg Sales Price	\$674K	\$601K	\$640K	\$702K	\$715K	\$738K	\$779K	\$784K	\$816K	\$845K	\$891K	\$904K	\$927K
Avg Sales Price as a % of Avg List Price	97%	97%	97%	97%	97%	98%	96%	97%	97%	97%	97%	99%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

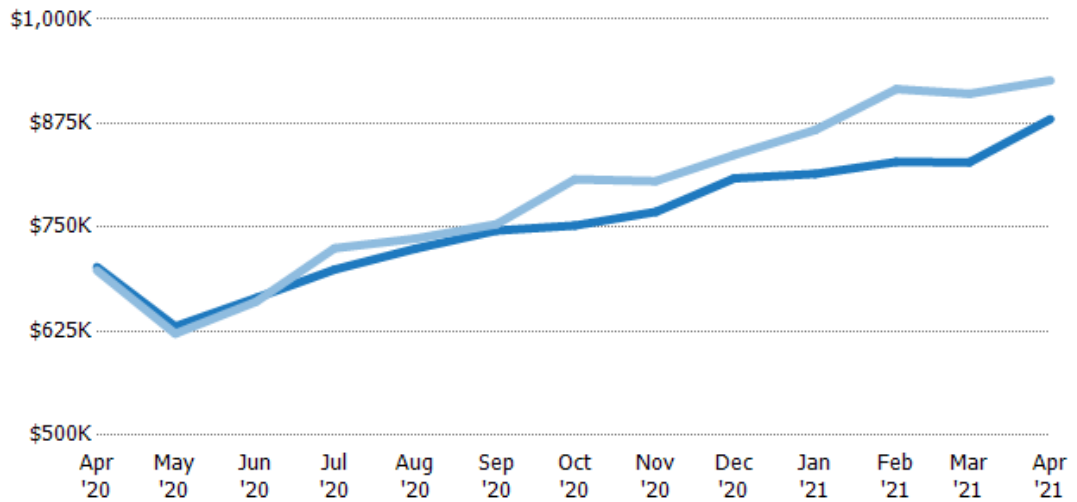


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family

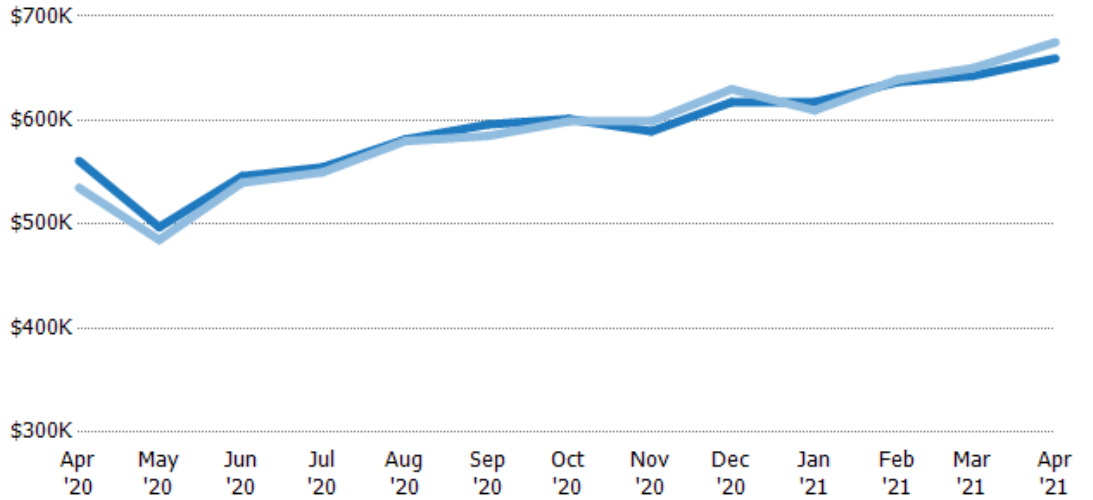


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



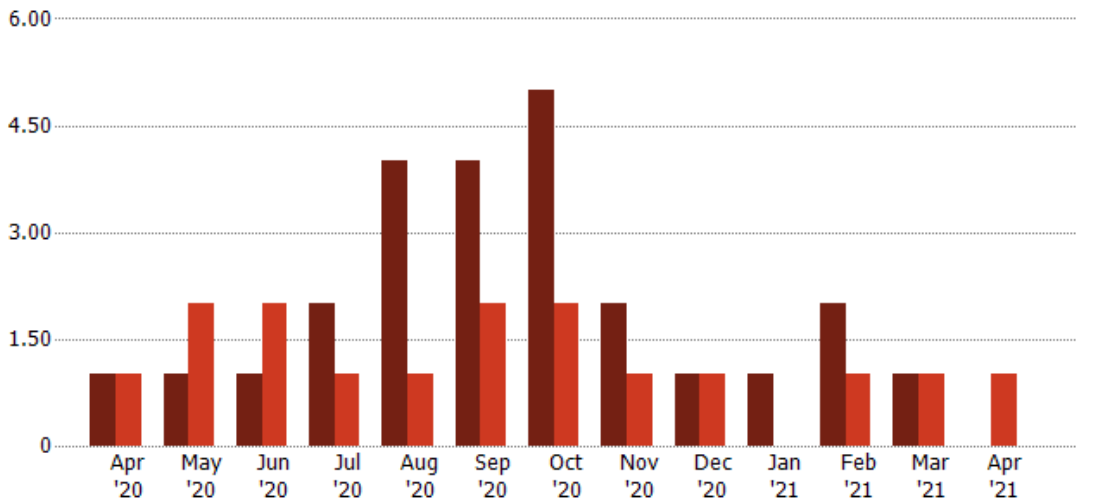
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$561K	\$497K	\$546K	\$555K	\$582K	\$596K	\$601K	\$589K	\$617K	\$617K	\$637K	\$643K	\$659K
Median Sales Price	\$535K	\$485K	\$540K	\$550K	\$580K	\$585K	\$599K	\$599K	\$630K	\$610K	\$639K	\$650K	\$675K
Med Sales Price as a % of Med Est Value	95%	98%	99%	99%	100%	98%	100%	102%	102%	99%	100%	101%	102%

Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



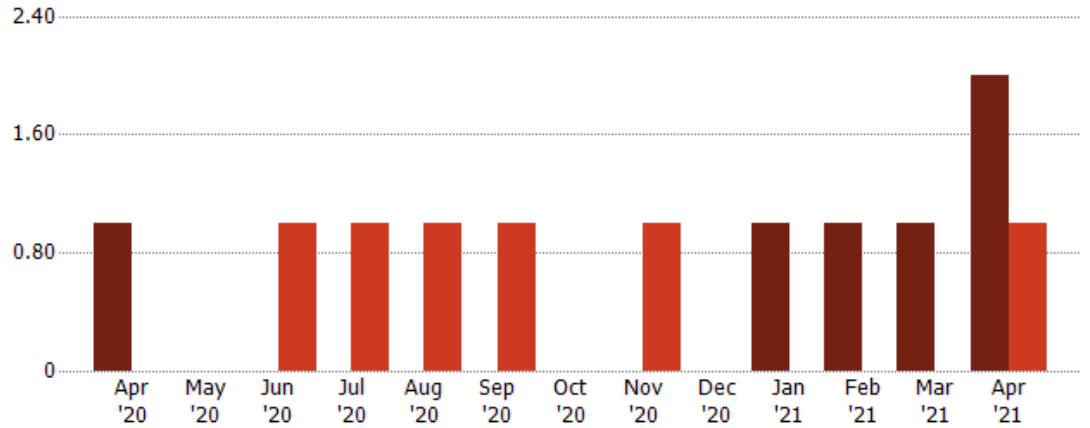
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	1	1	1	2	4	4	5	2	1	1	2	1	-
Prior Year	1	2	2	1	1	2	2	1	1	-	1	1	1
Percent Change from Prior Year	0%	-50%	-50%	100%	300%	100%	150%	100%	0%	100%	100%	0%	-100%

Distressed Sales

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Scottsdale, Arizona
 Property Type:
 Condo/Townhouse/Apt.,
 Mobile/Manufactured, Single Family



Current Year	1	-	-	-	-	-	-	-	-	1	1	1	2
Prior Year	-	-	1	1	1	1	-	1	-	-	-	-	1
Percent Change from Prior Year	100%	-	-100%	-100%	-100%	-100%	-	-100%	-	100%	100%	100%	100%

Sales Activity by ZIP

Apr 2021

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
85250	45	\$29,163,598	67	\$42,315,985	\$631,582	\$475,000	\$328	\$310	24
85251	81	\$61,125,094	162	\$92,729,340	\$572,403	\$435,730	\$343	\$310	35
85254	78	\$69,181,521	125	\$97,224,945	\$777,800	\$705,000	\$342	\$308	18
85255	115	\$175,870,443	190	\$254,059,811	\$1,337,157	\$932,500	\$377	\$352	27
85257	40	\$16,744,545	72	\$32,986,308	\$458,143	\$480,000	\$292	\$281	22
85258	73	\$62,523,629	111	\$91,762,750	\$826,691	\$685,000	\$353	\$337	31
85259	49	\$50,815,764	65	\$63,934,900	\$983,614	\$850,000	\$325	\$313	20
85260	55	\$41,453,489	95	\$67,176,800	\$707,124	\$575,000	\$319	\$311	25
85262	99	\$182,397,049	108	\$161,447,412	\$1,494,883	\$1,137,500	\$384	\$345	51
85266	38	\$47,965,101	63	\$77,241,627	\$1,226,058	\$975,000	\$345	\$337	23